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Evidence and belief in regulatory decisions – incorporating expected  
utility into decision modelling

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23 **Abstract**

24       Recent changes in the assessment and management of risks has had the effect that  
25 greater importance has been placed on relationships between individuals and within  
26 groups to inform decision making. In this paper, we provide the theoretical  
27 underpinning for an expected utility approach to decision-making. The approach,  
28 which is presented using established evidence support logic (TESLA™), integrating  
29 the expected utilities in the forming of group decisions. The rationale and basis are  
30 described and illustrated through a hypothetical decision context of options for the  
31 disposal of animal carcasses that accumulate during disease outbreaks. The approach  
32 forms the basis for exploring the richness of risk-based decisions, and representing  
33 individual beliefs about the sufficiency of evidence they may advance in support of  
34 hypotheses.

35

36 *Keywords:* decision support, uncertainty, risk, group decision making, evidence  
37 support logic, expected utility, TESLA™

38

39 **1. Introduction**

40       Regulatory decision-making is undergoing a revolution in the UK. Proposals  
41 for modernising regulation within Government in the 1990s (Cabinet Office, 1999)  
42 are being delivered through programmes that focus on ‘better’ and ‘risk-based’  
43 regulation (Pollard et al., 2002; Hutter, 2005). The premise is that a step change can  
44 be delivered, with the regulation of risks to occupational and public safety, to the  
45 safety of the food chain and to the environment becoming smarter, more focused on  
46 high risks, and decisions being more open to external scrutiny and challenge (Davies  
47 et al., 2010). In addition, we observe a renewed emphasis on the use of scientific

48 evidence in government decision-making. These initiatives test our understanding of  
49 the technical, political and psychological features of decision-making on risk,  
50 particularly in the regulatory and policy development contexts.

51 Previously, UK Government departments and their agencies have published risk  
52 frameworks that set out the technocratic processes of risk management and options  
53 appraisal (see Strategy Unit 2002). These spell out how sufficient, dependent and  
54 necessary a number of sources of evidence are for providing a solid basis for decision  
55 making. However, such decisions involve the consideration of factors well beyond the  
56 nature of adverse consequences, their probabilities, and the uncertainties in these  
57 conventional dimensions. Risk managers need to consider the costs of risk  
58 management, associated social issues, performance of technology (where it plays a  
59 part), and governance arrangements critical to ensuring that risks are actively  
60 managed by organisations (Pollard *et al.*, 2002). These attributes are reflected in the  
61 risk management ‘frameworks’ promoted by governments, regulators, business  
62 sectors and individual organisations. Yet in practice decisions are made by individuals  
63 within organisational contexts. For risk-based regulation, these are complex decisions  
64 requiring:

- 65 (i) clear problem definition (scoping) that identifies the risk under study within the  
66 context of the legal statute;
- 67 (ii) the gathering of evidence by multiple parties (professional advisors, researchers,  
68 the general public, operators, front line regulatory staff, regulatory policy staff);
- 69 (iii) the structuring of arguments in support of a case, including the assembly of  
70 individual lines of evidence with their discrete strengths, and the overall weight of  
71 evidence;

72 (iv) the ‘brokering’ of evidence and risk assessments between parties, including  
73 between consultants and their clients, internally within organisations, between the  
74 regulated and the regulator, and between regulators and policy officials with  
75 individuals valuing the benefit and cost in addition to the reputation, trustworthiness  
76 and persuasiveness of the provider (Chiu *et al.*, 2009); and  
77 (v) peer review of risk assessments and the supporting evidence in conjunction with  
78 defensible, robust decisions to be made on risk management, together with the  
79 defence of these decisions in the courts, if necessary (Defra, 2011).

80 In practice, the conventional manner of establishing a risk-management  
81 framework is likely to take too long to gather sufficient information to inform  
82 decisions for the growing number of new imminent risks. As such, expert-elicitation  
83 panels have become a common route to produce an evidence-based framework. This  
84 approach can achieve results with relative speed and has become invaluable for  
85 practitioners of modern risk-based regulation. Expert-elicitation and the interpretation  
86 of information are subject to value judgements (regarding the sufficiency of  
87 supporting evidence), which are rarely transparent to the end user. As such, there  
88 remains a view that these frameworks fail to fully capture the nuances and  
89 complexities of decision-making (Oxera, 2000; Petts *et al.*, 2003). For example, the  
90 influence that individual preferences (or expected utilities) will have on judgments  
91 made regarding the sufficiency, dependency and necessity of supporting evidence.  
92 This influence is difficult to identify and indeed to measure, however the impact of  
93 such influences are unclear and a model can help to determine how important these  
94 influences are in decision making. Previously, Chiu and colleagues (2009) have  
95 presented a formal quantitative model for recommendations within a  
96 customer/supplier relationship, demonstrating the impact of trust and reputation;

97 however, this model does not specifically consider the belief and uncertainty that an  
98 individual may have in recommendations.

99       TESLA™ (Quintessa, UK), a commercial platform for evidence support logic,  
100 is a decision-support tool that addresses issues of transparency within expert  
101 elicitation panel decisions, thereby providing unique insights that are not normally  
102 included in conventional decision-support tools. TESLA™ can be used to describe  
103 and simulate complex systems. Environmental decision contexts, complex by their  
104 very nature, have been previously tackled by authors who have used evidence-support  
105 logic to negotiate, optimise the effectiveness of, and recently, model decisions.

106       In this paper, we propose the theoretical basis for a model that integrates: (a) the  
107 structuring of evidence that supports a group decision (represented here by the  
108 adoption of evidence-support logic); (b) the benefits of a decision outcome  
109 (represented by expected utility theory); and (c) that demonstrates the relevance of  
110 other influences in group decision making to practitioners, providing a model that  
111 increases the transparency of decision making influences. Representation of the  
112 combined approach is made here using TESLA™.

113

## 114 **2. Methods**

### 115 2.1 Selection of a model platform

116       TESLA™ offers the user a means of improving the transparency of regulatory  
117 decisions, by recording the structure and sufficiency of the evidence that supports a  
118 risk decision. It has been successfully used in the context of safety cases for nuclear  
119 waste management (Seo *et al.*, 2004; Egan & Bowden, 2004) and is also proposed for  
120 building stakeholder confidence in the long term geological storage of carbon dioxide  
121 (Benbow *et al.*, 2006; Egan, undated). Lines of evidence are represented by a

122 structured cascade of logical ‘parent’ and ‘child’ hypotheses, each with its own  
123 supporting evidence. User inputs are combined to determine how ‘sufficient’,  
124 ‘dependent’ and ‘necessary’ each child hypotheses is for supporting its corresponding  
125 parent. TESLA™ does not account for the influence that personal preferences have on  
126 value judgements.

127

## 128 2.2 Integrating expected utility theory in evidence-support logic

129 Expected Utility Theory (EUT) can be incorporated within evidence-support logic  
130 to explore the integrity of TELSAs™. This provides an indication of how subjective  
131 value-judgements bias the sufficiency of supporting evidence and the structure of the  
132 resulting framework.

133 The evidence-support logic, embodied within TESLA™, is an information  
134 propagation approach developed from Interval Probability Theory (IPT) (Feller, 1971;  
135 Cui & Blockley, 1990; Hall *et al.*, 1998a). It has been applied in several fields of risk-  
136 based decision-making to allow experts to characterise lines of evidence by  
137 expressing what they believe with regard to child hypotheses actively supporting,  
138 overlapping, or conflicting when considering a corresponding parent hypothesis (for  
139 examples, see Foley *et al.*, 1997; Hall *et al.*, 1998b).

140 Expert belief is expressed by a triple  $(p, u, q)$ , where  $p$  denotes the probability that  
141 an individual child hypothesis supports a corresponding parent hypothesis,  $q$  denotes  
142 the probability that it refutes the hypothesis, and  $u$  denotes the residual uncertainty  
143 attached to this belief. These values range between  $0 \leq p, q \leq 1$  and  $-1 \leq u \leq 1$ ; where  
144  $u = 1$  would denote a state of absolute ignorance, and  $u < 0$  would denote a state of  
145 conflicting beliefs within the evidence.

146 Evidence-support logic has a simple algorithm to aggregate multiple beliefs about  
 147 evidence. For example, if  $n$  beliefs about  $n$  child hypotheses are aggregated to form a  
 148 belief about a single parent hypothesis, each belief for each child hypothesis will be  
 149 expressed as  $(p_i, u_i, q_i)$ ,  $i = 1, \dots, n$ . Each child hypothesis would then have  $p_i$  and  $q_i$   
 150 values from 0 to 1 and  $u_i$  value of -1 to 1 assigned to denote how much belief ‘for’ ( $p_i$ )  
 151 and ‘against’ ( $q_i$ ) and how much uncertainty ( $u_i$ ) is related to the corresponding  
 152 parent hypothesis’ belief. Greater values of sufficiency will result in evidence being  
 153 more influential, whilst greater values of dependency result in pertinent child  
 154 hypotheses having a shared influence. The presence of a necessary child hypothesis  
 155 determines whether beliefs assigned to child hypotheses can be aggregated to form a  
 156 belief for the corresponding parent hypothesis.

157 If  $(p_A, u_A, q_A)$  denotes the aggregated belief for child hypothesis  $A$ . Then  $p_A$  can  
 158 be computed as follows:

$$159 \quad p_A = \sum_{i=1}^n w_i p_i - \sum_{\substack{i,j=1 \\ i < j}}^n \rho_{ij} \min(w_i p_i, w_j p_j) + \sum_{\substack{i,j,k=1 \\ i < j < k}}^n \rho_{ijk} \min(w_i p_i, w_j p_j, w_k p_k) \\ 160 \quad + \dots + (-1)^{n-1} \rho_{1,\dots,n} \min(w_1 p_1, \dots, w_n p_n) \quad (1)$$

161 Therefore, if  $S = \{i, j, \dots\}$ ,

$$162 \quad \rho_S = \frac{(1-D) \prod_{a \in S} w_a p_a}{\min_{a \in S} (w_a p_a)} + D$$

163 Where  $w_i$  is the weighting of the  $i^{\text{th}}$  line of evidence and  $D$  is the dependency  
 164 between the evidence  $p_i, p_j, \dots, p_n$ . Then  $q_A$  can be computed similar to (1).

$$165 \quad q_A = \sum_{i=1}^n w_i q_i - \sum_{\substack{i,j=1 \\ i < j}}^n \rho_{ij} \min(w_i q_i, w_j q_j) + \sum_{\substack{i,j,k=1 \\ i < j < k}}^n \rho_{ijk} \min(w_i q_i, w_j q_j, w_k q_k) \\ 166 \quad + \dots + (-1)^{n-1} \rho_{1,\dots,n} \min(w_1 q_1, \dots, w_n q_n) \quad (2)$$

167 Where,

$$168 \quad \rho_S = \frac{(1-D) \prod_{a \in S} w_a q_a}{\min_{a \in S} (w_a q_a)} + D.$$

169 Once we have the values of  $p_A$  and  $q_A$ ,  $u_A$  can be determined by means of

170  $p_A + q_A + u_A = 1$  For example, when  $n = 2$  and beliefs 1 and 2 are independent, we

171 have,

$$172 \quad \begin{cases} p_A = w_1 p_1 + w_2 p_2 - \max(w_1 p_1, w_2 p_2) \min(w_1 p_1, w_2 p_2) \\ q_A = w_1 q_1 + w_2 q_2 - \max(w_1 q_1, w_2 q_2) \min(w_1 q_1, w_2 q_2) \end{cases} \quad (3)$$

173

### 174 2.3. Incorporating expected utility

175 Expected utility theory is widely adopted for addressing risk and uncertainty in  
176 economics (Hey & Orme, 1994; Starmer, 2000) and has applications in regulatory  
177 decision-making (Li et al. 2009). It can be traced back to the work of Daniel Bernoulli  
178 (1738) and has been further promoted through the ‘theory of games and economic  
179 behaviour’ (Von Neumann & Morgenstern, 1944). The underlying principle is that the  
180 decision-maker has prior knowledge of the probabilities of all activities occurring and  
181 can assign a value representing a sum of money or similar against each alternative.  
182 This assumes that the decision-maker has a complete, reflexive, transitive, and  
183 continuous evaluation over monetary outcomes, or in other words, s/he possesses a  
184 von Neumann-Morgenstern utility function.

185 Expected utility over a set of outcomes can be expressed as,

$$186 \quad U(X) = \sum_{i=1}^n u(x_i) p(x_i) \quad (4)$$

187 Where  $X$  is the utility of all the set of possible outcomes;  $x$  is the utility of an

188 outcome;  $p$  is the probability of  $X$  as  $p = (p(x_1), p(x_2), \dots, p(x_n))$ ,  $p(x_i)$  is the

189 probabilities of outcome  $x_i \in X$  ( $i = 1, \dots, n$ ) occurring with finite elements  $x \in X$   
190 for which  $p(x) > 0$ , and that  $p(x_i) \geq 0$  for all  $i = 1, \dots, n$  and  $\sum_{i=1}^n p(x_i) = 1$  (all  
191 probabilities must add up to 1).

192 Expected utility theory may also be applied for considering costs and benefits in  
193 risk-based regulation, where the public (or environmental) health is a benefit arising  
194 from preventative risk management decisions. If we consider a scenario of decision  
195 making under risk (for example, the disposal of nuclear waste; Pape, 1997) where  
196 there is a risk of an environmental hazard being realised, the hazard may lead to a loss  
197 of utility (e.g. wealth, ecosystem function, environmental quality),  $w_N - w_A$   
198 (expressed for illustrative purposes by a monetary value); where  $w_N$  denotes the  
199 value of the hazard not being realised and  $w_A$  the reduced value of the hazard being  
200 realised. In the case where the utility is purely financial, the decision maker can  
201 quantify the cost (loss of utility) of a hazard being realised ( $w_N - w_A$ ) and envisage  
202 the value of making an investment to manage the risk. The challenge that practitioners  
203 face, however, is the ability to optimise the amount of money ( $C$ ) that they invest  
204 along with the extent to which they are able to minimise the risk of the hazard being  
205 realised (often referred to in regulatory circles as ‘optimisation’). For this, let  $\gamma$   
206 denote the possibility of a hazard being realised. We assume the existence of a state-  
207 independent utility function of the regulator  $u(w)$  defined over payoffs, thus:

$$208 \quad U(\gamma, C) = \gamma u(w_A - C) + (1 - \gamma)u(w_N - C) \quad (5)$$

209 Notice that  $U(\gamma, C)$  represents the expected utility of the regulator and that  $\gamma$  is a  
210 function of  $C$ . For illustrative purposes, we assume that when the decision maker is  
211 risk-neutral, the condition of optimal expenditure against risk is:

212  $\gamma' = 1/(w_N - w_A)$  (6)

213 Under (6), a risk is reduced to the extent that further investment would be  
214 disproportionate to the benefits received. Note that the optimal expenditure is  
215 independent of individual utility in (6). If the parameters of  $w_N$ ,  $w_A$  and  $\gamma(C)$  are  
216 from unique sources and remain the same among all stakeholders, (6) then holds for  
217 different risk-neutral decision makers. Arrow and Lind (1970) indicated that decision  
218 makers should behave in a risk-neutral fashion when public welfare is concerned. For  
219 this, it is possible for the decision to be unanimous within a group of stakeholders.  
220 However, if the stakeholders are not all risk-neutral or cost and benefit are not evenly  
221 shared, (6) will not hold.

222 By incorporating expected-utility theory within evidence-support logic we provide  
223 a greater level of transparency that facilitates optimisation being achieved. The output  
224 from TESLA<sup>TM</sup> provides a decision maker with an informed, evidence-based,  
225 decision that they can use to decide the level of resource to invest in managing the  
226 risk. However, before this can happen, experts (or a group of experts) must come  
227 together to map out the cascades of parent and child hypotheses that form different  
228 lines of supporting evidence. Then experts must determine how sufficient, dependent  
229 and necessary each child hypothesis is for answering its corresponding parent.  
230 Sufficiency, in this context, becomes the expert's best guess and is, of course, a value-  
231 based judgement. However, in group decisions, risk and benefit may be unevenly  
232 shared and the decision makers may have their own utilities towards risk and  
233 uncertainty.

234

235 2.4 Application to group decision-making

236 When multiple agents are involved in group decision making, there is also a need  
 237 to determine the group decision based on individual utilities and evidence-support  
 238 logic. If there are  $m$  agents faced with  $n$  alternatives  $\{x_1, x_2, \dots, x_n\}$  each agent will  
 239 have a von Neumann-Morgenstern utility and a monetary cost-benefit estimation for  
 240 all alternatives. Here, the von Neumann-Morgenstern utility is not necessarily the  
 241 evaluation of his/her own individual benefit; rather the value of the decision expressed  
 242 in terms of public health or environmental benefit (though monetised here for  
 243 illustrative purposes). If  $U_i(x_j)$  denotes agent  $i$ 's expected utility of an alternative  $x_j$   
 244 where  $i = \{1, \dots, m\}$  and  $j = \{1, \dots, n\}$ , for each agent we are able to establish a set of  
 245 beliefs, each of which denotes the comparison between two different alternatives.  
 246 Therefore agent  $i$ 's belief can be represented by the triple  $(p_{jk}^i, u_{jk}^i, q_{jk}^i)$  which  
 247 denotes the belief where  $j, k = 1, \dots, n$  and  $j \neq k$ . For all  $n$  alternatives, every agent  
 248 has a complete set of beliefs that contains  $\frac{1}{2}n(n-1)$  items, each of which denotes a  
 249 comparison between two different alternatives. For example, when  $n = 2$ , there is only  
 250 one belief with respect to the hypothesis that 'alternative  $x_j$  is preferred to alternative  
 251  $x_k$ '. When  $n = 3$ , each agent has three beliefs. Each agent assigns a set of values  
 252 (between 0 and 1) to each belief, which denotes how much sufficiency the agent  
 253 assigns each belief. The relationship between individual beliefs and their utilities of  
 254 alternatives can be expressed as:

$$255 \quad p_{jk}^i - q_{jk}^i = \frac{U_i(x_j) - U_i(x_k)}{D_i}$$

256 where  $D_i = \text{Max}\{U_i(x_1), \dots, U_i(x_n)\} - \text{Min}\{U_i(x_1), \dots, U_i(x_n)\}$ .

257 Note that  $p_{jk}^i + u_{jk}^i + q_{jk}^i = 1$  and  $0 \leq p_{jk}^i, q_{jk}^i \leq 1$ ,  $p_{jk}^i$  and  $q_{jk}^i$  can be uniquely  
 258 determined by the following, when:

$$259 \quad -(1 - u_{jk}^i) \leq \frac{U_i(x_j) - U_i(x_k)}{D_i} \leq 1 - u_{jk}^i,$$

$$260 \quad \begin{cases} p_{jk}^i = \frac{1 - u_{jk}^i}{2} + \frac{U_i(x_j) - U_i(x_k)}{2D_i} \\ q_{jk}^i = \frac{1 - u_{jk}^i}{2} - \frac{U_i(x_j) - U_i(x_k)}{2D_i} \end{cases} \quad (7)$$

261 When,

$$262 \quad \frac{U_i(x_j) - U_i(x_k)}{D_i} < -(1 - u_{jk}^i),$$

$$263 \quad \begin{cases} p_{jk}^i = 0 \\ q_{jk}^i = 1 - u_{jk}^i \end{cases} \quad (8)$$

264 When,

$$265 \quad \frac{U_i(x_j) - U_i(x_k)}{D_i} > (1 - u_{jk}^i),$$

$$266 \quad \begin{cases} p_{jk}^i = 1 - u_{jk}^i \\ q_{jk}^i = 0 \end{cases} \quad (9)$$

267 Equations 7 to 9 are conditional functions; the value of the belief,  $p_j$  and  $q_k$  are

268 dependent on where the utility functions,  $\frac{U_i(x_j) - U_i(x_k)}{D_i}$ , lie, in relation to the

269 uncertainty,  $u_j \frac{U_i(x_j) - U_i(x_k)}{D_i}$ .

270 Each agent can be assigned a weight ( $w_i$ ) range from 0 to 1 that denotes her/his  
 271 power in the group decision. This acts as the sufficiency of belief in the process of  
 272 aggregation of multiple beliefs. Multiple agents' beliefs can then be aggregated. The  
 273 aggregated beliefs denote a group preference over all alternatives. This can be  
 274 illustrated using a hypothetical example, in this case the decision over disposal

275 options of animal carcasses produced during exotic disease outbreaks, which we have  
276 previously described the international policy context and implications of these types  
277 of decision and the benefits of having an established hierarchy of options for carcass  
278 disposal (Delgado *et al.*, 2010).

279

### 280 **3. Results and discussion**

281 With exotic animal disease, the policy officials (in any country) must consider the  
282 differential merits of various carcass disposal options and the ensuing implications for  
283 public health, animal health and welfare and environmental protection. Consider a  
284 grossly simplified and hypothetical case whereby policy advice is informed by a  
285 stakeholder group on whether to restrict (or not) certain disposal methods. We assume  
286 that five agent representatives are involved: (1) a policy official; (2) a government  
287 regulator; (3) an environmental expert; (4) an industrial representative; and (5) a  
288 public interest representative. For ease of illustration, 3 alternatives (A1, A2, A3) are  
289 considered: A1, the on-farm burial of carcasses; A2, burial in permitted, constructed  
290 landfills; and A3, controlled incineration. A1 poses hazards to animal and human  
291 health and a high potential for groundwater contamination from pathogens and  
292 nutrients. A2 reduces this risk but retains a long term risk to groundwater and poses a  
293 significant odour nuisance, especially during the operational phase. A3 reduces  
294 animal health, public health and environmental risks to the minimum, but has the  
295 disadvantages of higher construction and maintenance costs. The benefit each agent  
296 perceives from each of the options in this illustrative example can be represented by  
297 either expected utilities (not shown here) or monetised values (Table 1).

298 **Table 1 Benefits of the agents**

299 There are three hypotheses:  $H_1$ : Alternative  $A_1$  is preferred to  $A_2$ ;  $H_2$ :  
 300 Alternative  $A_1$  is preferred to  $A_3$ ;  $H_3$ : Alternative  $A_2$  is preferred to  $A_3$ . With  
 301 respect to these hypotheses, each agent  $i$  has three beliefs  $(p_{12}^i, u_{12}^i, q_{12}^i)$ ,  
 302  $(p_{13}^i, u_{13}^i, q_{13}^i)$  and  $(p_{23}^i, u_{23}^i, q_{23}^i)$ . According to (7), the values of the beliefs can be  
 303 calculated for each hypothesis (Tables 2 to 4).

304 **Table 2 Individual beliefs on  $H_1$**

305 **Table 3 Individual beliefs on  $H_2$**

306 **Table 4 Individual beliefs on  $H_3$**

307 By assigning each agent a weight of 0.2, the aggregated belief, can be computed  
 308 by means of (1) and (2). TESLA™ provides a graphical interface on which to present  
 309 these outcomes (Egan, undated; [http://www.quintessa-](http://www.quintessa-online.com/TESLA/ESLGuide.pdf)  
 310 [online.com/TESLA/ESLGuide.pdf](http://www.quintessa-online.com/TESLA/ESLGuide.pdf) ).

311 **Figure 1 Interface of TESLA™.**

312 The aggregated beliefs are computed as:  $(p_{12}^A, u_{12}^A, q_{12}^A) = (0.16, 0.22, 0.62)$ ;  
 313  $(p_{23}^A, u_{23}^A, q_{23}^A) = (0.39, 0.2, 0.41)$ ; and  $(p_{13}^A, u_{13}^A, q_{13}^A) = (0.18, 0.14, 0.68)$ . These  
 314 beliefs infer that alternatives A2 and A3 are preferred to alternative A1, and  
 315 alternative A3 is slightly preferred to alternative A2. Ratio plots, in which both  
 316 individual beliefs and the aggregated beliefs are illustrated, can be produced for each  
 317 hypothesis (Figures 2 to 4), where the horizontal axis indicates the percentage  
 318 uncertainty in the evidence, and the vertical axis indicates the ratio of “evidence for”  
 319 to the “evidence against”. In Figure 2, all beliefs lie below the horizontal axis, which  
 320 shows a consensus that ‘A2 is better than A1’.

321 **Figure 2 Ratio plot with respect to  $H_1$ .**

322 **Figure 3 Ratio plot with respect to  $H_2$ .**

323 **Figure 4 Ratio plot with respect to  $H_3$ .**

324 In these examples, an equal weight was given to all agents to reflect their power to  
325 decide. Note that the scale of individual payoff or monetary values does not affect the  
326 group decision. Individual agents cannot manipulate the final decision by scaling up  
327 (or down) their benefits. This ensures that each agent cannot influence the group  
328 decision by more than his/her assigned weight, which provides a greater level of  
329 transparency to the model.

330 This work establishes the basis for integrating evidence support logic and utility  
331 for regulatory decisions on risk. It allows, albeit mechanistically and in practice  
332 probably for presentational and illustrative purposes alone, an exploration of the role  
333 experts value judgements might have on regulatory decision outcomes. Nevertheless,  
334 as Monticino and colleagues (2007) also illustrate for forest ecosystem decisions  
335 affected by various stakeholder interests, ‘unpacking’ the flow of information between  
336 the contributors to decisions has merit in communicating the evidential basis for  
337 complex environmental decisions. A further contribution of this work, which we seek  
338 to further explore in later work, will be in understanding the role of personality traits  
339 on decision outcomes as well as the affect that different amounts of power will have  
340 on a group decision.

341

#### 342 **4. Conclusions**

343 We have attempted to develop the theoretical basis for a model that seeks to  
344 represent expert judgements and the impact this has on the impact of supporting  
345 evidence within regulatory decisions. What emerges is a rudimentary proof of  
346 concept, which we have illustrated, which has application to authentic regulatory

347 decision contexts. We have proposed a new decision support approach that can be  
348 used to make group decisions when risk, uncertainty, and conflicts of interest among  
349 stakeholders are involved. While this study makes a preliminary effort to link  
350 evidence-support logic and economic analysis, it should be recognised that it has been  
351 conducted using important simplifying assumptions; for example, individual utilities  
352 with respect to decision outcomes and the independency of individual beliefs. So far  
353 we deal with group decision making as a static process. However, it is of course a  
354 dynamic process where individual beliefs may change along with interactions  
355 between experts, and where uncertainty may be reduced through dialogue, negotiation  
356 and the introduction of new information. Intelligent computer agents can learn in this  
357 process and be adaptive to the dynamics. The benefit of this approach will be the  
358 ability it will provide Government bodies and organisations to explore the influence  
359 people in relative positions of power have on the weight assigned to different lines of  
360 evidence. Future research will focus on the dynamics of this group decision making  
361 process.

362

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463 Table headings

464 Table 1. Table showing the perceived benefits for Agents 1 to 5 (monetarised) for  
465 three alternative scenarios for carcass disposal, where  $A_1$  is the on-farm burial of  
466 carcasses;  $A_2$  is the burial in permitted, constructed landfills; and  $A_3$  is controlled  
467 incineration.

468 Table 2. Table showing the individual beliefs on  $H_1$  (Alternative  $A_1$  is preferred to  $A_2$ )

469 Table 3. Table showing the individual beliefs on  $H_2$  (Alternative  $A_1$  is preferred to  $A_3$ )

470 Table 4. Table showing the individual beliefs on  $H_3$  (Alternative  $A_2$  is preferred to  $A_3$ )

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473 Figure legends

474 Figure 1. Graphic interface of TESLA demonstrating the aggregation of individual  
475 agent's belief in a hypothesis (illustrated here with respect to  $H_1$ ) using a calculated  
476 weight.

477 Figure 2. Ratio plot of evidence ratio against the percentage uncertainty in the  
478 evidence illustrating aggregated (1) and individual beliefs (2-6) with respect to  $H_1$ .

479 Figure 3. Ratio plot of evidence ratio against the percentage uncertainty in the  
480 evidence illustrating aggregated (1) and individual beliefs (2-6) with respect to  $H_2$ .

481 Figure 4. Ratio plot of evidence ratio against the percentage uncertainty in the  
482 evidence illustrating aggregated (1) and individual beliefs (2-6) with respect to  $H_3$ .

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