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Marriage and Assortative Matching in Rural Ethiopia

Marcel Fafchamps

Agnes Quisumbing

University of Oxford *

IFPRI [†]

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Abstract

This paper examines the determinants of human and physical capital at marriage. Using detailed data from rural Ethiopia, we find ample evidence of assortative matching at marriage. Assets brought to marriage are distributed in a highly unequal manner. Sorting operates at a variety of levels – wealth, schooling, and work experience – that cannot be summarized into a single additive index. For first unions, assets brought to marriage are positively associated with parents' wealth, indicating that a bequest motive affects assets at marriage. Unlike most brides, grooms appear to accumulate individual assets over time and over marriages. The marriage market is a major conduit for rural and gender inequality.

^{*}Department of Economics, University of Oxford, Manor Road, Oxford OX1 3UL. E-mail: marcel.fafchamps@economics.ox.ac.uk. Fax: +44(0)1865-281447. Tel: +44(0)1865-281444.

[†]International Food Policy Research Institute, 2033 K Street N.W., Washington DC 20006. Tel.: (202) 862-5650. Email: a.quisumbing@cgiar.org.

1. Introduction

In agrarian societies marriage is an event of deep economic importance. First, it typically marks the onset not only of a new household but also of a new production unit, e.g., a family farm. Assets brought to marriage determine the start-up capital of this new enterprise. The success of the enterprise thus depends to a large extent on what happens on in the 'marriage market', that is, on the arrangement reached by the bride and groom and their respective families regarding the devolution of assets to the newly formed household. Farm formation cannot be dissociated from marriage market considerations. Second, in an environment where asset accumulation takes time and is particularly difficult for the poor, assets brought to marriage play a paramount role in shaping the lifetime prosperity of newly formed households: well married daughters can expect a life of relative comfort while poorly married daughters may spend most of their life in utter poverty. Assortative matching between spouses – the rich marry the rich, the poor marry the poor – not only increases inequality, it also reduces social mobility due to intergenerational transfers of assets at marriage.

The purpose of this paper is to examine the determinants of assets brought to marriage in rural Ethiopia. We do so in two separate steps. First, we investigate the extent to which the socio-economic characteristics of spouses are correlated. In particular, we examine the correlation between both parental and personal characteristics of husbands and wives at the time of marriage. We find that marriage in rural Ethiopia is better characterized as an assortative matching process rather than as assignment driven by non-economic factors. This is hardly surprising given that most marriages are arranged by parents and relatives. We then investigate how rural society endows new couples with the assets they need to set up a farm and family – typically land and livestock, utensils, grains, and consumer durables such as clothing and jewelry. We find that intergenerational transfers take place primarily at the time of marriage. This is particularly true for men, to whom most productive assets are bequeathed, whether at marriage or afterwards. We also examine the extent to which parental wealth affects the aggregate amount of wealth that the couple has at the beginning of marriage, controlling for characteristics of the couple which may enable them to accumulate assets on their own. We find that the correlation between parental wealth and wealth at marriage is high, thereby suggesting relatively low intergenerational mobility.

Economic analysis of marriage and the family has grown tremendously since? Treatise on the Family. Phenomena such as family formation, intergenerational transfers, and the allocation of resources within the family, previously the domain of anthropology and sociology, have increasingly been subject to economic investigation (e.g. Boulier and Rosenzweig 1984, Bergstrom 1997, Weiss 1997, Becker and Tomes 1986, Behrman 1997, Haddad, Hoddinott and Alderman 1997). Marriage, in particular, is an institution of great interest, since, in many developing countries, it represents the union not only of two individuals, but also of two family or kinship groups (Rosenzweig and Stark 1989). Moreover, in many societies, marriage is the occasion for a substantial transfer of assets from the parent to the child generation. Lastly, recent work testing the collective versus the unitary model of household decision making has paid increased attention to conditions prevailing at the time of marriage. In particular, it has been shown that the distribution of assets between spouses at the time of marriage acts as possible determinant of bargaining power within marriage (e.g. Thomas, Contreras and Frankenberg 1997, Quisumbing and de la Brière 2000, Quisumbing and Maluccio 1999). While it can be argued that assets at marriage do not completely determine the distribution of assets upon divorce (Fafchamps and Quisumbing 2002b), these measures are, in themselves, worth investigating because they shed light on the institution of marriage and inheritance in rural societies.

This paper differs from these other works in several respects. First, we distinguish assortative matching from assets brought to marriage. Second, we separate factors that affect intergenerational transfers from those that reflect the relative scarcity of brides and grooms. Third, unlike other marriage market studies which focus on dowry and brideprice *per se*, that is, on transfers at marriage from one family to the other (e.g. Rao 1993, Foster 1998), we examine the totality of assets brought to marriage, whether these were acquired from parents or other sources prior to marriage or received at the time of marriage. This more inclusive measure is more appropriate in rural Ethiopia because gifts from the families to each other and to the couple account for a small proportion of assets brought to marriage. The main purpose of these gifts seems to be to seal the marriage and cover the cost of the wedding rather than to endow the new couple. This lesson should be kept in mind when conducting marriage market studies in other (African) countries. Ethiopia is an ideal site for studying marriage customs, since it is characterized by extensive agroecological and ethnic diversity. Different religions, with widely divergent views regarding matrimonial issues and the status of women, are well represented and tend to dominate different parts of the countrythe Orthodox church of Ethiopia in the north, Sunni Muslims in the east and west, recently converted Protestants in the South, and animist believers in parts of the south. The ethnic and cultural makeup of the country is also quite varied, with Semitic traditions in the north, Cushitic traditions in the south and east, and Nilotic traditions in the west. Climatic and ecological variation is equally high, given the mountainous terrain and the fact that the country stretches from the dry Sahel to the humid equatorial zone. Finally, local traditions have remained largely untouched given the lack of roads and the relative isolation of the countryside.

The paper is organized as follows. We begin in Section 2 by laying out the conceptual framework for our analysis. A brief description of the survey and the survey area follows in Section 3. Assortative matching is examined in Section 4. We continue in Section 5 with a descriptive analysis of assets brought to marriage, disaggregated by number of unions, and examine the possibility that assortative mating characterizes Ethiopian marriages using various correlation measures. We also examine the determinants of the value of assets brought to marriage by the bride and groom and show that intergenerational transfer considerations affect the aggregate amount transferred to the new family unit. The distribution of assets at marriage between spouses is analyzed as a function of personal, parental, and marriage market characteristics. Section 6 concludes.

2. Conceptual Framework

Economic analysis of marriage typically focuses on the gains from marriage and its distribution among the partners involved. These gains range from joint production and consumption of public goods (e.g. children), division of labor, and risk-pooling. They are maximized if the union is likely to last (Weiss 1997). The decision to form a particular union thus depends not only on the specific merits of a particular match, but also on the whole range of opportunities available to each partner. Since individuals in any society have many potential partners, this situation creates competition over the potential gains from marriage. There is a large, complex literature on matching (e.g. Gale and Shapley 1962, Roth and Sotomayor 1990, Bergstrom 1997). To motivate the empirical analysis, we present in this Section a rapid overview of some standard results. Following Becker (1981), we model the 'marriage market' as a process by which a bride and a groom are paired with each other from a population of suitable grooms and brides. If we assume 'transferable utility', the matching of marital partners can be modeled as an assignment problem (Bergstrom 1997). To focus attention on the assignment problem, it is convenient to assume that the utility that the bride and groom derive from marriage is simply function of the couple's joint wealth. We therefore ignore issues having to do with household public goods and the sharing of consumption among household members.¹

With these assumptions, the welfare W of the newlyweds depends upon what they bring to marriage, namely physical wealth A_m and A_f and human capital H_m and H_f , where m stands for groom and fstands for bride. We have:

$$W = W(A_m + A_f, H_m, H_f; Z)$$
 (2.1)

where Z represents a vector of location or time-specific factors that exogenously affect the utility from marriage. We assume that $\frac{\partial W}{\partial A}' > 0$, $\frac{\partial W}{\partial H_m}' > 0$, and $\frac{\partial W}{\partial H_f}' > 0$: the utility from marriage increases with assets and human capital.

An interesting special case is when human capital is only valued for its income generating potential and there are no externalities from one spouse's human capital to the other's. In this case, the utility from marriage can be written:

$$W = W(A_m + A_f + \gamma_m H_m + \gamma_f H_f; Z)$$
(2.2)

where γ_m and γ_f denote life-time returns from human capital, with $\gamma_m > 0$, and $\gamma_f > 0$. In this special case, brides and grooms can be unambiguously ranked: all brides prefer grooms with high $A_m + \gamma_m H_m$ and all grooms prefer brides with high $A_m + \gamma_m H_m$.

¹It is of course possible to integrate the sharing of household consumption into the analysis, in which case what happens on the marriage market determines the sharing of consumption after marriage. With transferable utility, however, these issues can be separated from the assignment problem and thus can be ignored in the simplified model presented here.

Equation (2.2) is not true in general, however. For instance, if there are positive externalities in education and farming, highly educated grooms prefer highly educated brides while grooms with farm experience prefer brides with farm experience – and vice versa. In this case, grooms rank brides differently depending on their own characteristics. With externalities, grooms and brides are ranked according to multiple attributes. The same conclusion holds if preferences are correlated, so that individuals with particular traits prefer to choose mates with similar traits.²

We now move to the marriage market proper. There are M potential grooms and F potential brides in the economy, each with an endowment of assets A_i and human capital H_i . If equation (2.2) holds, then without loss of generality, potential grooms and brides can be indexed according to their physical and human capital such that:

$$A_{m}^{1} + \gamma_{m}H_{m}^{1} > A_{m}^{2} + \gamma_{m}H_{m}^{2} > \dots > A_{m}^{M} + \gamma_{m}H_{m}^{M}$$
(2.3)

$$A_{f}^{1} + \gamma_{f}H_{f}^{1} > A_{f}^{2} + \gamma_{f}H_{f}^{2} > \dots > A_{f}^{F} + \gamma_{f}H_{f}^{F}$$
(2.4)

Empirical modeling of marriage markets, with the exception of a few studies that have used census data to model potential matches (Foster 1998), has thus been stymied by the absence of data on all potential matches, although proxies for potential opportunities-whether in the marriage or labor markets-have been used in other studies (Rao 1993).

For simplicity, assume that each of the above inequalities is strict. According to Becker, a pairing of potential brides and grooms is *not* a marriage market equilibrium if a groom (bride) wishes to attract another bride (groom) and this bride (groom) prefers to marry this groom (bride) than her (his) currently allotted partner. Ignoring polygamy, an assignment is stable if (1) there is no married person who would rather be single; and (2) there are no two persons who both prefer to form a new union with each other. With these simple assumptions, we obtain the standard result:

Proposition 1. (Assortative Matching) If equation (2.2) holds, the marriage market equilibrium is unique. In this equilibrium, the top ranked groom marries the top ranked bride, the second ranked

 $^{^{2}}$ Alternatively, individuals may choose partners whose traits compensate for theirs, as when a messy person chooses a spouse who is neat and organized.

groom marries the second ranked bride, etc. In the absence of polygyny and polyandry, supernumerary brides (if M < F) or grooms (if M > F) do not marry. Proof: See (e.g. Becker 1981, Bergstrom 1997).

Assortative matching implies that if we should observe a perfect rank correlation between the combined physical and human capital of all brides and grooms in a given marriage pool. Testing this simple prediction is the object of Section 4. Spearman correlation coefficients are computed for each of the main asset categories. To compute the correlation on joint physical and human capital, we estimate parameters γ_m and γ_f using canonical correlation (e.g. Hotelling 1935, Hotelling 1936, Wicks 1962). To control for location and time factors, we subtract location-time specific averages from each variable so that ranks are expressed relative to their village and time of marriage.

The presence of assortative matching also makes it possible to investigate the existence of a single ranking for brides and grooms.

Proposition 2. (Single ranking) Consider observations on a vector of bride and groom attributes X_m and X_f . If the welfare from marriage can be written as in equation (2.2), then there exist parameters β_m and β_f such that the correlation between $\beta_m X_m$ and $\beta_f X_f$ exhausts the relationship between X_m and X_f . (Proof: Let $\beta_m = \{1, \gamma_m\}$ and $\beta_f = \{1, \gamma_f\}$. This proves existence. Given equation (2.2), assortative matching implies that once we control for the correlation between $\beta_m X_m$ and $\beta_f X_f$, there does not exist another (orthogonal) index constructed using X_m and X_f that is also correlated across brides and grooms.)

The idea behind the single ranking proposition is that, if individuals are ranked according to multiple attributes, attributes will be correlated with each other but it is not possible to 'summarize' the correlation between all bride and groom attributes with the help of a single, optimally chosen index. In contrast, if the welfare from marriage follows equation (2.2), then such an index exists and it explains all the correlation between attributes that is present in the data. We test single ranking in Section 4 using canonical correlation analysis. Single ranking can only be tested with respect to attributes observed by the researcher. Even if we fail to reject single ranking for observed attributes, there may be other, unobserved attributes (kinship and family ties, personal traits, geographical proximity) that violate it. The marriage market equilibrium does not, however, provide a complete characterization of assets brought to marriage. Since these assets in large part come from the parents of the bride and groom, bequest considerations come into play as well (e.g. Rosenzweig and Stark 1989, Fafchamps and Quisumbing 2002a). In agrarian societies, most inheritance indeed takes place at marriage. The bequest choice facing altruistic parents marrying off their children can be represented as:

$$\max_{A_m, A_f, H_m, H_f} U(S - \sum_b A_m - \sum_g A_f - \sum_b sH_m - \sum_g sH_f; Z) + \sum_b \omega_b W(A_m + \overline{A}_f + \gamma_m H_m + \gamma_f \overline{H}_f; Z) + \sum_g \omega_g W(\overline{A}_m + A_f + \gamma_m \overline{H}_m + \gamma_f H_f; Z)$$
(2.5)

where the *b* and *g* subscripts denote boys and girls, respectively, U(.) is the utility of parents, *S* is their wealth, *s* is the cost of human capital (e.g., school fee), and the ω 's are welfare weights for sons and daughters. Variables A_m and A_f denote the assets given to sons and daughters as they marry; H_m and H_f denote their level of human capital. Variables \bar{A}_m , \bar{A}_f , \bar{H}_m , and \bar{H}_f represent the assets and human capital of the people sons and daughters marry. Fafchamps and Quisumbing (2002a) examine a version of model 2.5 and conclude that parents do not adjust their transfer of wealth to marrying children in response to the assets brought by the spouse. We therefore ignore this possibility here.

Model 2.5 is not the only possible one. For instance, it is also conceivable that the parents of the bride and groom jointly decide how to endow their offspring. Dropping human capital to simplify notation, this situation can be represented as:

$$\max_{A_m,A_f} \omega_p U(S_p - A_m; Z) + \omega_q U(S_q - A_f; Z) + (\omega_b + \omega_g) W(A_m + A_f; Z)$$

where the ω 's represent welfare weights and subscripts p and q stand for the groom's parents and the bride's parents, respectively. In this framework, assets devoted to the newlyweds are decided jointly, one set of parents compensating for the other. Total assets at marriage $A_m + A_f$ are a function of the wealth levels of both sets of parents S_p and S_q . Joint decision can thus be tested as a pooling restriction. Other possibilities are discussed and investigated in their respective estimation sections.

3. Study site and survey description

Having presented our conceptual framework and outlined our testing strategy, we purport to apply these ideas to marriage outcomes in rural Ethiopia. The choice of country is dictated by the fact that Ethiopia is primarily an agrarian economy where marriage market issues are important determinants of welfare. Ethiopia is indeed a low-income, drought-prone economy with the third largest population on the African continent. While some work has been done on South Asia (Foster 1998) and West Africa (Jacoby 1995), very little is known about marriage markets in East Africa. An additional attraction of Ethiopia as a study site is that it has extensive agro-ecological and ethnic diversity, with over 85 ethnic groups and allegiance to most major world and animist religions (Webb, von Braun and Yohannes 1992). This diversity should provide enough variety in marriage market outcomes to identify important determinants.

For our analysis, we rely on the 1997 Ethiopian Rural Household Survey (ERHS) which was undertaken by the Department of Economics of Addis Ababa University (AAU) in collaboration with the International Food Policy Research Institute (IFPRI) and the Center for the Study of African Economies (CSAE) of Oxford University. The 1997 ERHS covered approximately 1500 households in 15 villages across Ethiopia, capturing much of the diversity mentioned above. While sample households within villages were randomly selected, the choice of villages themselves was purposive to ensure that the major farming systems were represented. Thus, while the 15 sites included in the sample may not be statistically representative of rural Ethiopia as a whole, they are quite representative of its agro-ecological, ethnic, and religious diversity.

The questionnaire used in the 1997 round includes a set of fairly standard core modules, supplemented with modules specifically designed to address intrahousehold allocation issues, particularly conditions at the time of marriage. These modules were designed not only to be consistent with information gathered in the core modules, but also to complement individual-specific information. These modules were pretested by the authors in February/March 1997 in four non-survey sites with a level of ethnic and religious diversity similar to the sample itself. Data collection took place between May and December 1997. Questionnaires were administered in several separate visits by enumerators residing in the survey villages for several months. Careful data cleaning and reconciliation across rounds were undertaken in 1998 and 1999 by Bereket Kebede and IFPRI staff.

The intrahousehold modules collect information on: the parental background and marriage histories of each spouse; the circumstances surrounding the marriage (e.g. type of marriage contract, involvement in the choice of a spouse); and the premarital human and physical capital of each spouse. A variety of assets brought to the marriage were recorded, as well as all transfers made at the time of marriage. These questions, which were asked separately for each union listed by the household head, pertained to assets brought to marriage by the head and his spouse(s) (or if the household head was female, for herself and her last husband). Questions were as exhaustive as possible; they covered the value and quantity of land and livestock, as well as the value of jewelry, linen, clothing, grains, and utensils that each spouse brought to marriage. In the analysis, values at the time of marriage are converted to current values using the consumer price index. Given the difficulties inherent in a long recall period and in the choice of an inflation correction factor suitable for all 15 villages, these values are likely to be measured with error. We also collected information on the value of the house brought to marriage by each spouse, if any. Although questions were asked about cash as well, they yielded very few responses, if any. This is because accumulation in the form of cash or financial instruments is essentially absent in the study area. Questions were asked about transfers from the bride's and groom's families at the time of marriage, whether to the couple, or to a specific individual. Parental background information was collected for each spouse and each union; these included landholdings of the parents at the time the household head was married, as well as educational attainment of each parent of each spouse. Human capital characteristics of each spouse included age, education, and experience in three categories of work prior to marriage: farm work, wage work, and self-employment.

One asset, land, deserves a few words of caution. For some twenty years prior to the survey, rural land was owned by the Ethiopian state and distributed to individual farmers by the Peasants' Association (PA), a local authority operating at the village level. Land is then periodically reallocated between farmers to accommodate the needs of young couples. Between these reallocations, farmers hold full user rights on the land. In practice, reallocations have occurred rather infrequently. Different regions also seem to have interpreted the law differently, some opting for a collectivist approach while others essentially followed the old system of inheritance (e.g. The World Bank 1998, Gopal and Salim 1999). Young couples typically obtain land through their parents, either directly (gift or land loan) or indirectly by having their parents lobby the PA. It is also worth noting that, although the sale of agricultural land has been illegal in Ethiopia for over twenty years, virtually all surveyed households were able to value the land they had brought to marriage. This leads us to expect that, in rural Ethiopia, parents continue to determine the land base of newly formed couples.

Table 1 breaks down the sample by household category. We see that twenty percent of surveyed households are headed by unmarried individuals, most often divorced or widowed women. Monogamous couples living together represent some 62% of the sample. Polygamous households – or parts thereof – account for 7.6% of the sample, while separated couples account for the remaining 9%. Starting from these household level data, we construct a marriage data set that contains information recorded for each union separately. The rest of the analysis presented here is based on this union-level data set.

Survey results show that grooms bring nearly ten times more assets than brides to the newly formed family unit (Table 2), an average of 4,270 Birr (in 1997 prices), compared to 430 birr for brides. For grooms, land is the asset with the highest average value. The next most valuable asset is livestock, followed by grain stocks and other minor assets. In contrast, brides bring very little land to the marriage. They bring some livestock but less than grooms. Two-thirds of the brides report bringing no asset to marriage. Gifts at the time of marriage are distributed more evenly between the groom and the bride but they are very small relative to assets brought to marriage, except for the bride where they are roughly equivalent. The survey area can thus be described as a system where grooms bring most of the start-up capital of the newly formed household.

Regarding human capital, newly weds in rural Ethiopia bring very little in terms of education: one male out of four and one woman out of 10 has been to school (Table 2). If we include other forms of education such as literacy campaigns and religious education, only one third of surveyed husbands have a minimum level of literacy. Work experience prior to marriage is more extensive, especially for men who typically have 12 years of farming experience at the time of marriage, vs. 4 years for brides. This is a reflection of both the younger age of brides and the fact that women participate minimally in field work. Age at marriage also differs markedly, with an average age gap of 10 years. Work experience other than farming is extremely limited, especially for women – a finding consistent with the negligible role of non-farm employment in the Ethiopian countryside.

There is a lot of inequality with respect to assets brought to marriage (Table 3). The Gini coefficient for all combined assets is 0.624. Married couples thus do not all start equal. Some have much more assets with which to create a new farming enterprise. Given the difficulty of asset accumulation in a poverty stricken environment (e.g. Deaton 1990, Fafchamps and Quisumbing 1999), assets at marriage probably have an durable effect on income and wealth inequality across rural Ethiopian households. Gini coefficients for individual assets are higher than for total assets combined, the highest being for land. This is a paradoxical finding, given that the stated objective of the state-run land allocation system is to give land to the tiller. Because land reallocations do not take place every year, however, many starting couples have no land of their own, unless they are fortunate enough that their parents can spare land for them or unless they had already gained access to land prior to marriage. Inequality is also very large in initial livestock assets, an area in which there has been very little if any government intervention. That inequality in land and livestock at the creation of new farm units are roughly of the same magnitude suggests that redistribution objectives have not been met, in spite of 17 years of Marxist-Leninist rhetoric. It is of course conceivable that inequality in access to land diminishes over time as periodic land reallocations shift land toward younger generations, but we do not have the time to pursue the issue further in this paper. We also observe extreme inequality in assets brought to marriage by brides: most brides bring nothing while a few bring a lot. In such a polarized society, the presence of a few rich brides is bound to attract competition.

Table 4 breaks down married couples by number of marriages of each spouse. While the majority of surveyed husbands (57%) and a higher proportion of wives (67%) have been married only once, multiple marriages are common. Twenty-three percent of husbands have been married twice, and 11% have been married thrice. Although we observe men who have been married more than three times, they account for only nine percent of the sample. Multiple unions are also common among wives, with 23% having been married twice, and 7% thrice. Only three percent of wives have been married more than three, and

these numbers are driven by individuals with a large number of spouses.

Table 4 presents characteristics of each spouse, disaggregated by the number of unions. Grooms seem to bring more land, livestock, and assets to subsequent marriages. This is associated with being older and having more work experience. The same upward trend is not observed for brides: while women who have been married twice bring more assets to marriage than those who have been married only once, brides who have been married thrice have even fewer assets than those who were married only once. Neither does work experience increase for brides in higher unions. These preliminary findings need to be confirmed by multivariate analysis, as they could result from correlation between multiple forces that affect assets brought to marriage. This is done in Section 5.

4. Assortative Matching

We now examine whether marriage in rural Ethiopia is characterized by assortative matching. To begin, we compute Spearman correlation coefficients for the major forms of physical and human capital brought to marriage. We also compute rank correlation for parents' characteristics such as land and schooling, in case the model presented at the end of Section 2 fits the data best. As argued in Section 2, rank correlation is a better concept to test assortative matching than regular correlation. For the approach to be appropriate, however, ranks must be computed within a given marriage pool, that is, individuals must be ranked relative to other individuals with whom they competed for a mate. It would indeed make little sense to rank someone who married yesterday at one end of the country relative to someone who married 30 years ago at the other end. All ranks are therefore computed within district and decade since marriage. This is not a completely satisfactory solution – people born ten years apart need not compete with each other for the same spouse. Given that we do not have census data available, the size of geographical unit and time lag is dictated by the need to preserve a sufficiently large cell size.³ We also distinguish between first marriage and subsequent marriages. To the extent that parents play a more dominant role in the choice of a spouse at first marriage, we expect them to follow economic motives

 $^{{}^{3}}$ By crossing district dummies with decade since marriage, we obtain cell sizes of roughly 20 brides and 20 grooms. Ranks are computed within each of these cells. Results are virtually identical if we only control for district, with cell size of 80.

more closely than their impulsive offspring. If this interpretation is correct, assortative matching should be more pronounced at first marriage.

Results, presented in Table 5, are highly suggestive of assortative matching. It is extremely unlikely (in fact, virtually impossible given the reported p-values) that the relative ranks of brides and grooms would be so closely correlated if marriage pairing was purely random. This is a standard result that has been obtained almost universally. Brides and grooms appear to be sorted along all measured characteristics, whether physical or human capital. Matching in subsequent unions seems less dictated by assets and more by human capital. From this evidence, it is difficult to conclude that assortative matching is stronger at first marriage. Closer inspection of the data reveals that parents are about as likely to be involved in the choice of a mate at first marriage as at subsequent marriages. To investigate this issue further, we compute rank correlation coefficients separately for brides who had a say on the choice of a spouse and those who did not. Results, reported on Table 5, suggest that brides' involvement increases assortative matching, particularly at first marriage. If anything, brides' behavior is more consistent with cold rationality as portrayed in our marriage market model. Results also show that human capital becomes more important in sorting spouses at subsequent marriages and when brides have a say. This suggests that parents pay more attention to wealth while children worry more about commonality of professional or personal interests.

Next we investigate whether brides and grooms are ranked according to a single composite attribute, such as income earning capacity. If a single composite index cannot be found, it suggests that a uniform ranking of spouses does not exist. Consider observations on wealth and education of the bride and groom, for instance. If education matters only through its effect on future income, then a single ranking of brides and grooms must exist that uses the return to education to translate years of schooling into a wealth equivalent. In contrast, if the utility from marriage depends on multiple attributes in a non-additive manner, there will exist several correlated indices of wealth and education that are orthogonal to each other. Each index captures one dimension or 'composite attribute' along which assortative matching takes place.

To test these ideas, we estimate canonical correlations between individual attributes of bride and

grooms. Given two sets of variables X_m and X_f , canonical correlations construct several indices $z_m = \beta_m X_m$ and $z_f = \beta_f X_f$ (as many as the dimension of vectors X_m and X_f) such that the correlation between each z_m and z_f is maximized subject to the pair of indices being orthogonal to each other. In practice, canonical correlations are computed by taking the eigenvalues of a transformation of the crosscorrelation matrix (Wicks 1962). If the two sets of variables are related to each other only through a single index/linear transformation, as is the case when utility from marriage follows equation 2.2, then one of the canonical correlations will capture most if not all the correlation between the two vectors. Other (orthogonal) indices will carry no additional information and correlation will be small and non-significant. If, in contrast, there exist multiple indices, more than one canonical correlation will be significant.

Results are summarized in Table 6. We limit our presentation to the most instructive results. One robust result is that schooling and wealth are marriage market attributes that are virtually orthogonal to each other. The first of the two canonical indices constructed using wealth and schooling de facto depends only on education; the second depends only on wealth. This suggests that single ranking is not satisfied in our sample: better educated grooms rank educated brides relatively better than uneducated grooms. Virtually identical results are obtained if land or livestock wealth are used instead of total wealth at marriage. Table 6 also reports similar results for various forms of wealth or work experience: they seldom can be regarded as generating a single ranking of potential brides and grooms. Taken together, these results strongly reject single ranking: brides and grooms are ranked according to multiple attributes over which preferences differ in a systematical fashion, probably because of externalities in production and of search for a commonality of professional interests.

The results presented in Table 6 may be biased because they are based on simple correlation analysis, not on rank correlation. The need for rank correlation is best illustrated with a simple example. Suppose there is a single index but one male has a very high index relative others. In this case, a simple correlation coefficient would not 'exhaust the relationship' because of the non-linearity. A two-factor model would increase the fit, the second factor essentially distinguishing the high index male from the others. To control for this possibility, we redo the analysis using ranks instead of values. Canonical correlations on the ranks of brides and grooms in various dimensions are reported in Table 7. We have no a priori expectation regarding these correlations since rank differences do not tell anything about the magnitude of the differences in levels. At most we expect a slight correlation. Results nevertheless indicate that a single index exists that predict a person's marriage match extremely well: the coefficient of correlation between the bride's and groom's index is 0.87. This index is a weighted sum of the ranks of the bride and groom along the 5 characteristics reported in Table 7. A correlation of 0.84 is obtained using an unweighted sum of ranks instead. These puzzling results suggest that participants in the marriage market do not rank potential mates according to an 'objective', welfare-based criterion but rather seek someone who scores well on a number of dimensions. More research is needed on this topic.⁴

5. Assets Brought to Marriage

We now test the predictions of the bequest-at-marriage model outlined in Section 2. We begin with a set of reduced form regressions in which the dependent variable is the total value of all assets brought to marriage. As before, all values are expressed in 1997 Ethiopian Birr. Assets include land, livestock, grain, clothes, linens, jewelry, household utensils, and cash. We also run regressions on land, livestock, and other assets separately. The dependent variable is expressed in logarithms.⁵ Because of censoring, tobit is the chosen estimator. The analysis is conducted for all marriages combined as well as for first unions and subsequent unions separately. Since more male than female respondents were previously married, the number of observations for subsequent unions is larger for men than women. This is but a reflection of the large age gap between men and women at marriage, combined with the fact that, in rural Ethiopia, previously married women are much less likely to remarry than men.

Assets brought to marriage by the bride and the groom are regressed on parental wealth W (measured by parental land and a dummy that equals one if father went to school⁶) and total number of siblings. We include the ratio of sisters among siblings to control for the possibility of gender differentials in inheritance. We expect parental wealth to raise assets brought to marriage, and number of siblings to reduce it. We also control for the age at marriage and the number of previous unions. We expect

 $^{^{4}}$ Foster (1998) proposes an alternative approach with multiple factors, but the method is complex and was not attempted here.

 $^{^{5}}$ To avoid losing observations, zero observations are replaced by 1 Ethiopian Birr, roughly the equivalent of 25 US cents. 6 This is the best we can do, given the very low levels of schooling parents of respondents have.

older individuals to bring more assets to marriage since they and their parents have had more time to accumulate. Since individual accumulation begins at marriage, the existence of previous unions should also raise assets brought to marriage, especially for women.⁷ Returns and cost of education, as well as other location-specific factors, are controlled for through village dummies. Ethnicity and religion are added as regressors to control for cultural differences in attitudes toward bequest. To control for the possibility of a time trend in marriage practices, the number of years since marriage is included as regressor as well.

Results are summarized in Tables 8 and 9 for grooms and brides respectively. In both cases, we see that parental wealth – measured by father's land – has a strong positive effect on assets brought to marriage. The effect is particularly pronounced for women: a 10% increase in the land of the bride's father results in a 10% increase in the assets she brings to marriage. The effect is only significant at first marriage. These results are consistent with the bequest-at-marriage motive: wealthier parents pass on part of their wealth to their children at first marriage. No further bequest is made at subsequent marriages. Age at marriage is also a strong determinant of assets brought: even after controlling for number of previous unions, older brides and grooms tend to bring significantly more assets. The effect is significant for brides and grooms at first union, but only significant for grooms at subsequent unions: women do not appear to accumulate assets as they age or marry several times. One possible interpretation of the age effect is thus that parents compensate children who marry late – and work longer on their parents' farm – by endowing them better at marriage. This interpretation is consistent with qualitative information collected during the survey.⁸ There are very strong village-level effects, a sign of sharp wealth differences across regions. With the exception that Oromo brides bring more assets at first marriage, we find little evidence of ethnic or religion effects. Regional differences in assets brought to marriage thus seem more due to geographical than cultural factors. We find no evidence of sibling competition or time trends.

To further investigate the bequest interpretation, we estimate similar regressions using as dependent

⁷Young, never married women may make more desirable brides. This would raise their marriage prospects (i.e., the assets of their expected match) but it should not raise the assets they bring to marriage. If anything, it should lower them. Indeed, if parents wish to achieve comparable levels of lifetime welfare for their children, they would compensate children with less attractive marriage prospects by giving them more assets – and thus by giving fewer assets to otherwise more desirable brides.

⁸It is also possible that individuals accumulate assets as they age, if they are permitted to keep assets after a marriage dissolves. If grooms are favored in asset disposition upon divorce, they can accumulate assets over subsequent marriages while brides would be less likely to do so.

variable assets inherited after marriage. For men, three quarters of inherited wealth is land while the rest is livestock; the opposite is true for women. Results (not shown here for the sake of brevity) indicate that the groom's number of brothers has a strong negative effect on inheritance. This effect is very close to – and not significantly different from minus one. This is a clear indication of sibling competition in inheritance: since both inheritance and number of siblings are expressed in logs, we would indeed expect a coefficient of minus one if inheritance is equally divided among siblings. With sisters, competition is much less pronounced, an expected result since women inherit much less in general. Results also show that assets brought to marriage by the groom have no influence on subsequent inheritance.⁹ For brides, however, parental land and assets brought to marriage are strong positive predictors of subsequent inheritance.¹⁰ This suggests that what brides receive at marriage is not really an advance on their inheritance, but rather a gift that foreshadows an (albeit unlikely) inheritance yet to come. In contrast, grooms' assets at marriage might in part be regarded as advanced inheritance.¹¹

Results for individual assets brought to marriage are reported in Tables 10 to 12. We focus on the groom's assets only due to the small number of non-zero observations for individual assets brought by brides. By and large, the Tables confirm earlier findings. Parental land is shown to be a strong determinant of land at marriage. This finding suggest that the land redistribution role of the PA is insufficient to ensure equal access to land for all young couples. Time trend effects are shown to affect the composition of assets at marriage. Over time, the (deflated) value of land brought by grooms has increased dramatically.¹² Since a similar increase in not shown when area is used as dependent variable instead of land value, this suggests that the value of land has increased faster than inflation – probably because of increased population pressure. In contrast, the value of livestock has decreased over time, most probably because of a drop in the number of animals. Taken together, these results suggest that young couples in rural Ethiopia today start their life with fewer productive assets than their parents.

⁹In some specifications, the effect is negative, as one would expect if assets brought to marriage are a form of bequest. The effect is not significant, however, probably because we do not adequately control for parents' wealth at the time of marriage.

 $^{^{10}}$ Brides do not, in general, inherit anything – only 11% of them do. It is possible that they only inherit in the absence of an eligible male heir. This issue deserves more investigation.

¹¹Grooms are more likely to receive an advance on their inheritance because the kinds of assets they receive are typically those needed as start-up capital for the new farm and family unit - e.g., land and livestock. In contrast, brides inherit assets for which the timing of receipt is not as crucial.

¹²Brides bring very little land.

Next we investigate whether human capital characteristics of the bride and groom affect the assets they bring to marriage. If schooling or work experience are treated as a substitute for wealth, we would expect parents to give less educated children more wealth (Quisumbing 1994). A negative sign on human capital would thus signal parents' desire to compensate their less educated children. On the other hand, a bride or groom with more work experience may also have accumulated more assets or may have built more implicit claims on their parents' resources. We would thus observe a positive sign on human capital if assets brought to marriage partly reflect the individual work effort of the bride and groom.

We regress assets brought to marriage on the same regressors plus four measures of human capital: a schooling index and years of work experience at marriage in three activities: farming, wage work, and non-farm self-employment. Results are shown on Tables 13 and 14 for groom and bride, respectively. Results suggest that, if anything, the groom's farming experience has a positive effect on assets brought to marriage, but the effect is not significant.¹³ Years of wage work tend to reduce assets brought to marriage, a finding probably due to the correlation between menial wage work and a history of poverty and landlessness. Better educated grooms get significantly more land at marriage, a finding inconsistent with a desire by parents and PA to compensate less educated new couples by giving them more land. Results for brides are in general inconclusive: their human capital seems to have little effect on the assets they bring to marriage. The only exception is for assets other than land and livestock: brides with farming experience bring fewer of them. This effect is consistent with the parental substitution effect discussed above, but it should be discounted given that no such effect is observed with other types of assets.

Before concluding, we test whether the parents of the bride and groom indeed act as one when they decide to endow their offspring. So far we have assumed that they participate in the competition for brides and grooms and we have shown that they use their own assets to leverage better marriage prospects for their children. In Section 2, however, we pointed out that alternative models of parental behavior are conceivable. In one of these, conditional on a match having taken place, parents pool their resources so that if the parents of the groom cannot afford to give much, the parents of the bride pitch in more.

¹³Marginally significant for land.

Pooling test results are presented in Table 15 in which we regress total assets at marriage on the total land of the bride and groom's parents, and test whether the coefficients are the same. Results are different for first and subsequent marriages. At first marriage, the land of the groom's parents has a strong influence on total assets brought to marriage by the bride and the groom together; the land of the bride's parents does not. Pooling is rejected. Parental education has no effect on assets at marriage, probably because so few parents in the sample received any education. In contrast, parental land has no effect on assets brought to subsequent marriages. In this case pooling cannot be rejected but this simply reflects that none of the parental characteristics are significantly different from zero. These results further confirm that the marriage market model fits the data better than more benign cooperative models of household formation.

6. Conclusion

We have examined the determinants of assets brought to marriage in rural Ethiopia. These determinants indeed shape the distribution of assets and incomes in a society characterized by widespread poverty – hence where it is difficult to accumulate. Assets at marriage also affect farm size distribution since newlyweds typically initiate their own, separate farming operations. Assets brought at marriage thus constitute the dominant form of start-up capital for new farms.

Results indicate that assets brought to marriage are distributed in a highly unequal manner. This is true for all assets. We find no difference in the magnitude of inequality at marriage between land and livestock, in spite of two decades of a stated 'land to the tiller' government policy and (virtually) no intervention to redistribute livestock. These findings suggest that the land reallocation mechanism as practiced by Peasant Associations tends to penalize young couples. Given the extent of inequality at marriage, land inequality is likely to endure in rural Ethiopia for the foreseeable future.

We show that, to a large extent, the formation of new couples in rural Ethiopia is characterized by assortative matching. Sorting operates at a variety of levels – wealth, schooling, and work experience – that cannot be summarized into a single additive index. We interpret this result as meaning that grooms do not all rank prospective brides in the same manner, e.g., more educated grooms rank educated brides

higher than uneducated grooms. Combined with high inequality in assets brought to marriage, our results suggest that the pairing of prospective brides and grooms favors the reproduction of rural inequality over time.

Using a simple non-cooperative model of bequest at marriage, we examine what factors determine assets brought to marriage. We find that parental background helps predict what individuals bring to their first marriage. Moreover groom's inheritance appears uncorrelated with previous assets brought to marriage. These findings provide some (albeit limited) support to the idea that parents bequeath productive assets to their sons at the time of first marriage. In contrast, the little that daughters receive at marriage is a strong predictor of subsequent inheritance. Amounts involved remain small, however, and the great majority of women receive nothing at marriage or later from their parents. Sibling competition and education of parents are not important determinants of inequality at marriage, but competition among brothers reduces inheritance one for one.

Individual accumulation prior to marriage also plays a role. For the groom, a prior marriage is a strong determinant of land brought to marriage, an indication that peasant associations give land to already existing households and that husbands keep the land upon dissolution of the union. This is consistent with the description of divorce and inheritance practices as described by rural Ethiopian households themselves (Fafchamps and Quisumbing 2002b). Grooms also accumulate livestock over time. In contrast, women hardly ever own land and do not appear to accumulate livestock or retain it upon marriage dissolution. The only exception is assets other than land and livestock, which a small minority of women accumulate over time and across marriages.

Human capital at marriage, either in the form of schooling or work experience, does not seem to be considered as substitutes for wealth. This is probably due to the low level of schooling recorded in the data and to the fact that, in traditional agriculture such as that practiced in Ethiopia, schooling is of little value to farming. Returns to schooling are in general higher in non-farm activity (e.g. Yang 1997, Fafchamps and Quisumbing 1999) but the surveyed rural areas report very little of it. We reject the hypothesis that parents of the bride and groom act as one after marriage partners have been identified.

Taken together, these results suggest that the marriage market model provides a reasonable approxi-

mation of what goes on in rural Ethiopia, provided it is amended to include bequest motives and multiple ranking. The rich marry the rich, the poor marry the poor, and social stratification is largely passed on from one generation to the next. Parents act strategically in choosing a suitable spouse for their children. Although we find a small number of richly endowed brides, the majority of women in the sample inherit nothing at marriage or afterwards from their parents. Unlike men, most do not appear to accumulate wealth over time and marriages. The marriage market appears to be a major conduit for household and gender inequality in the Ethiopian countryside. To complete this picture, one would need to know how much social mobility there is after marriage, e.g., how fast households can accumulate assets and obtain land from the PA, and how easily they can switch to high income professions. Given the predominantly agrarian nature of the surveyed area and the relative lack of remunerative non-farm activities, we suspect that social mobility is low. This issue deserves more investigation.

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Table 1. Composition of the sample by category of household			
Unmarried individuals	Number	Percent	
Single man living alone	72	5.1%	
Single woman living alone	239	16.8%	
Monogamous couples			21.9%
Monogamous couple living together	877	61.8%	
Monogamous couple, husband away	69	4.9%	
Monogamous couple, wife away	55	3.9%	
Polygamous households			70.5%
Polygamous household living together	81	5.7%	
Male headed part of a polygamous couple residing separately	21	1.5%	
Female headed part of a polygamous couple residing separately	6	0.4%	
			7.6%
Total	1420		

	Groo	om's asset	S	Brid	le's assets	j.
Assets brought to marriage:	Mean	SD	Median	Mean	SD	Median
Land value	2056	5955	377	90	833	0
Livestock value	1337	2833	287	300	1790	0
Jewelry, clothes, linens, utensils and grain	877	1587	448	40	232	0
Total value of assets prior to marriage	4270	7433	1981	430	2035	0
Gifts at marriage (1)	234	761	0	401	885	0
Inheritance after marriage:						
Inherited land	2060	8452	0	75	657	0
Inherited livestock	260	1038	0	80	346	0
Total assets at marriage plus inheritance	6820	11848	3576	987	2395	342
Human capital						
Age at marriage	29.9	11.7	27.3	19.3	8.1	18.3
Literate (2)	33%		0%	13%		0%
At least some primary education	25%		0%	10%		0%
At least some secondary education	7%		0%	2%		0%
Years of farming experience	11.7	10.3	10.0	3.7	5.8	1.0
Years of wage work experience	0.7	2.5	0.0	0.1	0.7	0.0
Years of self-employment experience	0.8	2.9	0.0	0.3	1.5	0.0
Parental characteristics						
Father's land (in hectares)	6.5	74.0	0.6	1.9	9.9	0.4
Father went to school (yes=1)	7%		0%	7%		0%
No. of observations	1179					

Table 2. Assets at marriage, Inheritance, Human Capital, and Parental Characteristics

All unions included. All values expressed in 1997 Ethiopian Birr.

(1) Gifts made to bride and groom only. A few gifts given to both jointly are divided equally for the purpose of this table.(2) Either some formal education or some literacy or religious education.

Table 3. Gini distribution of assets at marriage

(All assets measured in 1997 Ethiopian Birr.)	Groom	Bride	Both
Land	0.794	0.977	0.786
Livestock	0.778	0.910	0.761
Other assets	0.659	0.929	0.639
Total	0.642	0.871	0.624

Table 4. Characteristics at marriage by number of marriages

A. Groom	First mar	riage	Second m	arriage	Third ma	rriage	Fourth and	d above
Number of observations	674		273		126		106	
Percentage of all married males	57%		23%		11%		9%	
Assets brought to marriage:								
Land value	1935	153	1945	559	2080	689	3084	806
Livestock value	1128	0	1511	418	1860	869	1596	453
Jewelry, clothes, linens, utensils and grain	853	408	881	479	1109	534	738	469
Total value of assets prior to marriage	3916	1612	4337	2137	5056	3098	5418	3120
Gifts at marriage (1)	281	0	172	0	228	0	108	0
Inheritance after marriage:								
Inherited land	2324	0	1818	0	1403	0	1786	0
Inherited livestock	263	0	267	0	304	0	174	0
Total assets at marriage plus inheritance	6784	3342	6593	3339	6949	4313	7486	4490
Human capital								
Age at marriage	25.5	24.3	33.2	30.3	35.9	34.1	43.8	42.3
Literate (2)	40%	0%	30%	0%	12%	0%	22%	0%
At least some primary education	32%	0%	20%	0%	9%	0%	12%	0%
At least some secondary education	9%	0%	6%	0%	2%	0%	1%	0%
Years of farming experience	9.4	8.0	11.6	10.0	16.1	14.0	21.8	23.0
Years of wage work experience	0.6	0.0	0.7	0.0	1.0	0.0	0.8	0.0
Years of self-employment experience	0.8	0.0	0.7	0.0	1.0	0.0	0.9	0.0
Parental characteristics								
Father's land (in hectares)	7.7	0.6	3.8	0.7	6.4	0.6	6.0	0.8
Father went to school (ves=1)	7%	0%	7%	0%	11%	0%	6%	0%
() ,								
B. Bride	First mar	riage	Second m	arriage	Third ma	rriage	Fourth and	d above
B. Bride Number of observations	First mar 795	riage	Second m 267	arriage	Third ma 79	rriage	Fourth and 39	d above
B. Bride Number of observations Percentage of all married females	First mar 795 67%	riage	Second m 267 23%	arriage	Third ma 79 7%	rriage	Fourth and 39 3%	d above
B. Bride Number of observations Percentage of all married females Assets brought to marriage:	First mar 795 67%	riage	Second m 267 23%	arriage	Third ma 79 7%	rriage	Fourth and 39 3%	d above
B. Bride Number of observations Percentage of all married females Assets brought to marriage: Land value	First mar 795 67% 34	r iage 0	Second m 267 23% 270	arriage 0	Third ma 79 7% 83	rriage 0	Fourth and 39 3% 18	d above 0
B. Bride Number of observations Percentage of all married females Assets brought to marriage: Land value Livestock value	First mar 795 67% 34 254	rriage 0 0	Second m 267 23% 270 447	arriage 0 0	Third ma 79 7% 83 304	rriage 0 0	Fourth and 39 3% 18 215	d above 0 0
B. Bride Number of observations Percentage of all married females Assets brought to marriage: Land value Livestock value Jewelry, clothes, linens, utensils and grain	First mar 795 67% 34 254 28	riage 0 0 0	Second m 267 23% 270 447 70	arriage 0 0 0	Third ma 79 7% 83 304 58	rriage 0 0 0	Fourth and 39 3% 18 215 38	d above 0 0 0
B. Bride Number of observations Percentage of all married females Assets brought to marriage: Land value Livestock value Jewelry, clothes, linens, utensils and grain Total value of assets prior to marriage	First mar 795 67% 34 254 28 317	riage 0 0 0 0	Second m 267 23% 270 447 70 786	arriage 0 0 0 0	Third ma 79 7% 83 304 58 444	rriage 0 0 0 0	Fourth and 39 3% 18 215 38 271	d above 0 0 0 0
B. Bride Number of observations Percentage of all married females Assets brought to marriage: Land value Livestock value Jewelry, clothes, linens, utensils and grain Total value of assets prior to marriage Gifts at marriage (1)	First mar 795 67% 34 254 28 317 488	riage 0 0 0 0 74	Second m 267 23% 270 447 70 786 246	arriage 0 0 0 0 0	Third ma 79 7% 83 304 58 444 169	rriage 0 0 0 0 0	Fourth and 39 3% 18 215 38 271 165	d above 0 0 0 0 0
B. Bride Number of observations Percentage of all married females Assets brought to marriage: Land value Livestock value Jewelry, clothes, linens, utensils and grain Total value of assets prior to marriage Gifts at marriage (1) Inheritance after marriage:	First mar 795 67% 34 254 28 317 488	rriage 0 0 0 0 74	Second m 267 23% 270 447 70 786 246	arriage 0 0 0 0 0 0	Third ma 79 7% 83 304 58 444 169	rriage 0 0 0 0 0	Fourth and 39 3% 18 215 38 271 165	d above 0 0 0 0 0
B. Bride Number of observations Percentage of all married females Assets brought to marriage: Land value Livestock value Jewelry, clothes, linens, utensils and grain Total value of assets prior to marriage Gifts at marriage (1) Inheritance after marriage: Inherited land	First mar 795 67% 34 254 28 317 488 57	rriage 0 0 0 74 0	Second m 267 23% 270 447 70 786 246 93	arriage 0 0 0 0 0	Third ma 79 7% 83 304 58 444 169 184	rriage 0 0 0 0 0	Fourth and 39 3% 18 215 38 271 165 105	d above 0 0 0 0 0 0
B. Bride Number of observations Percentage of all married females Assets brought to marriage: Land value Livestock value Jewelry, clothes, linens, utensils and grain Total value of assets prior to marriage Gifts at marriage (1) Inheritance after marriage: Inherited land Inherited livestock	First mar 795 67% 34 254 28 317 488 57 72	rriage 0 0 0 74 0 0 0	Second m 267 23% 270 447 70 786 246 93 93	arriage 0 0 0 0 0 0 0	Third ma 79 7% 83 304 58 444 169 184 143	rriage 0 0 0 0 0 0 0	Fourth and 39 3% 18 215 38 271 165 105 23	d above 0 0 0 0 0 0 0 0 0
B. Bride Number of observations Percentage of all married females Assets brought to marriage: Land value Livestock value Jewelry, clothes, linens, utensils and grain Total value of assets prior to marriage Gifts at marriage (1) Inheritance after marriage: Inherited land Inherited land Inherited livestock Total assets at marriage plus inheritance	First mar 795 67% 34 254 28 317 488 57 72 934	riage 0 0 0 74 0 0 359	Second m 267 23% 270 447 70 786 246 93 93 1219	arriage 0 0 0 0 0 0 0 0 300	Third ma 79 7% 83 304 58 444 169 184 143 940	rriage 0 0 0 0 0 0 310	Fourth and 39 3% 18 215 38 271 165 105 23 563	d above 0 0 0 0 0 0 0 102
B. Bride Number of observations Percentage of all married females Assets brought to marriage: Land value Livestock value Jewelry, clothes, linens, utensils and grain Total value of assets prior to marriage Gifts at marriage (1) Inheritance after marriage: Inherited land Inherited land Inherited livestock Total assets at marriage plus inheritance Human capital	First mar 795 67% 34 254 28 317 488 57 72 934	rriage 0 0 0 74 0 359	Second m 267 23% 270 447 70 786 246 93 93 1219	arriage 0 0 0 0 0 0 0 300	Third ma 79 7% 83 304 58 444 169 184 143 940	rriage 0 0 0 0 0 0 310	Fourth and 39 3% 18 215 38 271 165 105 23 563	d above 0 0 0 0 0 0 0 102
B. Bride Number of observations Percentage of all married females Assets brought to marriage: Land value Livestock value Jewelry, clothes, linens, utensils and grain Total value of assets prior to marriage Gifts at marriage (1) Inheritance after marriage: Inherited land Inherited land Inherited livestock Total assets at marriage plus inheritance Human capital Age at marriage	First mar 795 67% 34 254 28 317 488 57 72 934	rriage 0 0 0 0 74 0 359 17 3	Second m 267 23% 270 447 70 786 246 93 93 1219 22 8	arriage 0 0 0 0 0 0 0 300 22 4	Third ma 79 7% 83 304 58 444 169 184 143 940 22 9	rriage 0 0 0 0 0 310 20 5	Fourth and 39 3% 18 215 38 271 165 105 23 563 28 0	d above 0 0 0 0 0 102 27 9
B. Bride Number of observations Percentage of all married females Assets brought to marriage: Land value Livestock value Jewelry, clothes, linens, utensils and grain Total value of assets prior to marriage Gifts at marriage (1) Inheritance after marriage: Inherited land Inherited land Inherited livestock Total assets at marriage plus inheritance Human capital Age at marriage Literate (2)	First mar 795 67% 34 254 28 317 488 57 72 934 17.4 14%	rriage 0 0 0 0 74 0 359 17.3 0%	Second m. 267 23% 270 447 70 786 246 93 93 1219 22.8 10%	arriage 0 0 0 0 0 300 22.4 0%	Third ma 79 7% 83 304 58 444 169 184 143 940 22.9 16%	rriage 0 0 0 0 0 310 20.5 0%	Fourth and 39 3% 18 215 38 271 165 105 23 563 28.0 6%	d above 0 0 0 0 0 102 27.9 0%
 B. Bride Number of observations Percentage of all married females Assets brought to marriage: Land value Livestock value Jewelry, clothes, linens, utensils and grain Total value of assets prior to marriage Gifts at marriage (1) Inheritance after marriage: Inherited land Inherited livestock Total assets at marriage plus inheritance Human capital Age at marriage Literate (2) At least some primary education 	First mar 795 67% 34 254 28 317 488 57 72 934 17.4 14% 11%	rriage 0 0 0 0 74 0 359 17.3 0%	Second m. 267 23% 270 447 70 786 246 93 93 1219 22.8 10% 5%	arriage 0 0 0 0 0 0 300 22.4 0%	Third ma 79 7% 83 304 58 444 169 184 143 940 22.9 16% 13%	rriage 0 0 0 0 0 0 310 20.5 0%	Fourth and 39 3% 18 215 38 271 165 105 23 563 28.0 6% 3%	d above 0 0 0 0 0 102 27.9 0% 0%
 B. Bride Number of observations Percentage of all married females Assets brought to marriage: Land value Livestock value Jewelry, clothes, linens, utensils and grain Total value of assets prior to marriage Gifts at marriage (1) Inheritance after marriage: Inherited land Inherited livestock Total assets at marriage plus inheritance Human capital Age at marriage Literate (2) At least some primary education At least some secondary education 	First mar 795 67% 34 254 28 317 488 57 72 934 17.4 14% 11% 2%	rriage 0 0 0 0 74 0 0 359 17.3 0% 0% 0%	Second m. 267 23% 270 447 70 786 246 93 93 1219 22.8 10% 5% 1%	arriage 0 0 0 0 0 0 300 22.4 0% 0%	Third ma 79 7% 83 304 58 444 169 184 143 940 22.9 16% 13% 3%	rriage 0 0 0 0 0 0 310 20.5 0% 0%	Fourth and 39 3% 18 215 38 271 165 105 23 563 28.0 6% 3% 0%	d above 0 0 0 0 0 0 102 27.9 0% 0%
 B. Bride Number of observations Percentage of all married females Assets brought to marriage: Land value Livestock value Jewelry, clothes, linens, utensils and grain Total value of assets prior to marriage Gifts at marriage (1) Inheritance after marriage: Inherited land Inherited livestock Total assets at marriage plus inheritance Human capital Age at marriage Literate (2) At least some primary education At least some secondary education Years of farming experience 	First mar 795 67% 34 254 28 317 488 57 72 934 17.4 14% 11% 2% 3.0	rriage 0 0 0 0 74 0 0 359 17.3 0% 0% 0% 0% 00% 0%	Second m 267 23% 270 447 70 786 246 93 93 1219 22.8 10% 5% 1% 4 5	arriage 0 0 0 0 0 0 0 300 22.4 0% 0% 0% 2 0	Third ma 79 7% 83 304 58 444 169 184 143 940 22.9 16% 13% 3% 4 6	rriage 0 0 0 0 0 0 310 20.5 0% 0% 0% 0% 2 00	Fourth and 39 3% 18 215 38 271 165 105 23 563 28.0 6% 3% 0% 9.8	d above 0 0 0 0 0 0 102 27.9 0% 0% 0%
 B. Bride Number of observations Percentage of all married females Assets brought to marriage: Land value Livestock value Jewelry, clothes, linens, utensils and grain Total value of assets prior to marriage Gifts at marriage (1) Inheritance after marriage: Inherited land Inherited livestock Total assets at marriage plus inheritance Human capital Age at marriage Literate (2) At least some primary education At least some secondary education Years of farming experience 	First mar 795 67% 34 254 28 317 488 57 72 934 17.4 14% 11% 2% 3.0 0 1	rriage 0 0 0 0 74 0 0 359 17.3 0% 0% 0% 0% 0.0 0 0 0 0 0 0 0 0 0 0 0 0 0	Second m 267 23% 270 447 70 786 246 93 93 1219 22.8 10% 5% 1% 4.5 0 1	arriage 0 0 0 0 0 0 0 0 300 22.4 0% 0% 0% 0% 00 0 0 0 0 0 0 0 0 0 0 0 0	Third ma 79 7% 83 304 58 444 169 184 143 940 22.9 16% 13% 3% 4.6 0.0	rriage 0 0 0 0 0 0 0 310 20.5 0% 0% 0% 2.0 0 0 0 0 0 0	Fourth and 39 3% 18 215 38 271 165 105 23 563 28.0 6% 3% 0% 9.8 01	d above 0 0 0 0 0 0 0 0 102 27.9 0% 0% 0% 0% 0% 00% 00% 00% 00
 B. Bride Number of observations Percentage of all married females Assets brought to marriage: Land value Livestock value Jewelry, clothes, linens, utensils and grain Total value of assets prior to marriage Gifts at marriage (1) Inheritance after marriage: Inherited land Inherited livestock Total assets at marriage plus inheritance Human capital Age at marriage Literate (2) At least some primary education Years of farming experience Years of self-employment experience 	First mar 795 67% 34 254 28 317 488 57 72 934 17.4 14% 11% 2% 3.0 0.1 0 3	rriage 0 0 0 0 0 74 0 0 359 17.3 0% 0% 0% 0% 0.0 0.0 0.0 0.0 0.	Second m 267 23% 270 447 70 786 246 93 93 1219 22.8 10% 5% 1% 4.5 0.1 04	arriage 0 0 0 0 0 0 0 0 0 0 0 0 0	Third ma 79 7% 83 304 58 444 169 184 143 940 22.9 16% 13% 4.6 0.0 0.4	rriage 0 0 0 0 0 0 0 0 0 0 0 0 0	Fourth and 39 3% 18 215 38 271 165 105 23 563 28.0 6% 3% 0% 9.8 0.1 01	d above 0 0 0 0 0 0 0 0 0 0 0 0 0
 B. Bride Number of observations Percentage of all married females Assets brought to marriage: Land value Livestock value Jewelry, clothes, linens, utensils and grain Total value of assets prior to marriage Gifts at marriage (1) Inheritance after marriage: Inherited land Inherited livestock Total assets at marriage plus inheritance Human capital Age at marriage Literate (2) At least some primary education At least some secondary education Years of farming experience Years of self-employment experience 	First mar 795 67% 34 254 28 317 488 57 72 934 17.4 14% 11% 2% 3.0 0.1 0.3	rriage 0 0 0 0 74 0 0 359 17.3 0% 0% 0% 0% 00% 0.0 0.0	Second m 267 23% 270 447 70 786 246 93 93 1219 22.8 10% 5% 1% 4.5 0.1 0.4	arriage 0 0 0 0 0 0 0 0 0 0 0 0 0	Third ma 79 7% 83 304 58 444 169 184 143 940 22.9 16% 13% 3% 4.6 0.0 0.4	rriage 0 0 0 0 0 0 0 0 0 310 20.5 0% 0% 0% 2.0 0% 0.0 0.0	Fourth and 39 3% 18 215 38 271 165 105 23 563 28.0 6% 3% 0% 9.8 0.1 0.1	d above 0 0 0 0 0 0 0 0 0 0 0 0 0
 B. Bride Number of observations Percentage of all married females Assets brought to marriage: Land value Livestock value Jewelry, clothes, linens, utensils and grain Total value of assets prior to marriage Gifts at marriage (1) Inheritance after marriage: Inherited land Inherited livestock Total assets at marriage plus inheritance Human capital Age at marriage Literate (2) At least some primary education At least some secondary education Years of farming experience Years of self-employment experience Parental characteristics Eather's land (in hectaree) 	First mar 795 67% 34 254 28 317 488 57 72 934 17.4 14% 11% 2% 3.0 0.1 0.3	rriage 0 0 0 0 0 74 0 0 359 17.3 0% 0% 0% 0% 0.0 0.0 0.0 0.0 0.	Second m 267 23% 270 447 70 786 246 93 93 1219 22.8 10% 5% 1% 4.5 0.1 0.4 2.9	arriage 0 0 0 0 0 0 0 0 0 0 0 0 0	Third ma 79 7% 83 304 58 444 169 184 143 940 22.9 16% 13% 3% 4.6 0.0 0.4	rriage 0 0 0 0 0 0 0 0 0 0 0 0 0	Fourth and 39 3% 18 215 38 271 165 105 23 563 28.0 6% 3% 0% 9.8 0.1 0.1 15	d above 0 0 0 0 0 0 0 0 0 0 0 0 0
 B. Bride Number of observations Percentage of all married females Assets brought to marriage: Land value Livestock value Jewelry, clothes, linens, utensils and grain Total value of assets prior to marriage Gifts at marriage (1) Inheritance after marriage: Inherited land Inherited livestock Total assets at marriage plus inheritance Human capital Age at marriage Literate (2) At least some primary education At least some secondary education Years of farming experience Years of self-employment experience Parental characteristics Father's land (in hectares) Eather went to school (wen=1) 	First mar 795 67% 34 254 28 317 488 57 72 934 17.4 14% 11% 2% 3.0 0.1 0.3 1.7 7%	rriage 0 0 0 0 0 74 0 0 359 17.3 0% 0% 0% 0% 0.0 0.0 0.0 0.0 0.	Second m 267 23% 270 447 70 786 246 93 93 1219 22.8 10% 5% 1% 4.5 0.1 0.4 2.9 8%	arriage 0 0 0 0 0 0 0 0 0 0 0 0 0	Third ma 79 7% 83 304 58 444 169 184 143 940 22.9 16% 13% 3% 4.6 0.0 0.4 1.5	rriage 0 0 0 0 0 0 0 0 0 0 0 0 0	Fourth and 39 3% 18 215 38 271 165 105 23 563 28.0 6% 3% 0% 9.8 0.1 0.1 1.5 8%	d above 0 0 0 0 0 0 0 0 0 0 0 0 0

Only currently married people included. All values expressed in 1997 Ethiopian Birr. (1) Gifts made to bride and groom only. A few gifts given to both jointly are divided equally for the purpose of this table. (2) Either some formal education or some literacy or religious education.

Table 5. Rank correlation and as	sortative ma	tching					First marrie	age	Subsequent ma	arriages
		First marria	ge	Sub	sequent mar	riages	bride has	;;;	bride ha	s:
Assets	coef.	p-value	<i>a</i>	coef.	p-val	ne	no say	a say	no say	a say
Land value	577	0.57	0.00	531	0.53	0.00	0.61 <	0.70	0.64 >	0.60
Livestock value	577	0.65	0.00	532	0.56	0.00	0.60 <	0.77	0.70 >	0.59
Other assets	577	0.57	0.00	532	0.38	0.00	0.61 <	0.70	0.47 >	0.42
Total assets	577	0.53	0.00	531	0.44	0.00	0.53 <	0.67	0.54 >	0.46
Human capital										
Schooling level	549	0.63	0.00	394	0.70	0.00	0.66 <	0.77	0.70 <	0.83
Farming experience	572	0.65	0.00	431	0.60	0.00	0.64 <	0.77	0.62 =	0.62
Wage work experience	572	0.75	0.00	432	0.79	0.00	0.80 <	0.81	0.81 <	0.85
Self-employment experience	577	0.74	0.00	434	0.81	0.00	0.72 <	0.89	0.82 <	0.89
Parents' characteristics										
Father's land	577	0.53	0.00	436	0.49	0.00	0.61 =	0.61	0.58 >	0.47
Father's schooling (yes/no)	562	0.74	0.00	416	0.77	0.00	0.83 >	0.81	0.81 <	0.85

All ranks are computed by district and decades since marriage.

Table 6. Canonical Correlations on Assets and Human Capital at Marriage

A. Wealth and Schooling	Wealt	h	Schooli	ng
First canonical correlation:	coef.	t-value	coef.	t-value
groom index	0.000	0.589	0.531	10.958
bride index	0.000	1.077	0.817	10.962
coefficient of correlation	0.338			
Second canonical correlation:				
groom index	0.000	6.429	-0.043	-0.515
bride index	0.001	6.407	-0.062	-0.483
coefficient of correlation	0.206			
Number of observations	942			

B. Asset types	Value of	land	Value of liv	estock	Other as	sets
First canonical correlation:	coef.	t-value	coef.	t-value	coef.	t-value
groom index	0.000	3.041	-0.000	-3.136	0.001	9.900
bride index	0.001	10.326	0.000	2.151	-0.001	-2.291
coefficient of correlation	0.310					
Second canonical correlation:						
groom index	-0.000	-0.114	0.000	6.525	0.000	0.514
bride index	-0.000	-0.125	0.001	4.264	0.004	4.948
coefficient of correlation	0.201					
Number of observations	1108					
C. Work experience	Farmir	Farming		Wage work		yment
First canonical correlation:	coef.	t-value	coef.	t-value	coef.	t-value
groom index	0.109	15.825	0.044	1.740	-0.021	-0.955
bride index	0.192	15.624	0.138	1.497	0.077	1.705
coefficient of correlation	0.450					
Second canonical correlation:						
groom index	-0.000	-0.024	0.139	2.712	0.327	7.200
bride index	-0.035	-1.385	0.854	4.553	0.561	6.127
coefficient of correlation	0.241					

All variables expressed in deviation from the average for the district/decade of marriage.

Table 7. Canonical Regression on Ranks

			Years o	of E	xperience in					
First canonical correlation:	Value of a	ssets	Schooli	ng	Farmin	Бı	Wage w	ork	Self-emplo	yment
groom index	0.021	7.693	0.038	10.797	0.031	10.949	0.063	13.338	0.070	15.576
bride index	0.018	5.053	0.036	6.729	0.017	5.057	0.115	12.076	0.056	7.789
coefficient of correlation	0.870									
Number of observations	928									

All ranks are computed by district and decades since marriage.

Table 8. Assets Brought to Marriage by the Groom

Ethnicity

Religion

(dependent variable is the log of the value of all assets brought to marriage, expressed in current value) subsequent all marriages first marriage marriages Number of observations 1150 647 503 Pseudo R-squared 0.029 0.042 0.033 Wealth of parents Coef. t- stat. Coef. Coef. t- stat. t- stat. Land of father $(\log +1)$ 0.257 2.709 0.462 3.512 0.086 0.645 Whether father went to school 0.043 0.144 -0.224 -0.508 0.161 0.410 Competition among siblings Number of siblings + self (log) 0.039 0.272 -0.115 -0.567 0.037 0.185 Share of sisters among siblings 0.196 0.501 0.094 0.170 0.291 0.525 **Personal history** Age at marriage 0.024 3.013 0.029 1.901 0.018 1.977 Number of previous marriages 0.117 1.606 not applicable 0.034 0.406 Time and space (Harresaw ommitted) 0.003 Number of years since marriage 0.010 1.511 0.337 0.014 1.413 Geblen village dummy -0.997 -1.693-0.821 -1.150-2.128-2.011DInki village dummy 1.197 1.595 2.066 2.001 -1.310 -1.125 Yetmen village dummy 1.388 1.761 -1.118 -0.907 1.155 1.348 Shumshaha village dummy 0.115 0.149 0.789 0.745 -2.325 -1.954 Sirbana Godeti village dummy 1.372 1.902 2.492 2.707 -1.482 -1.272 Adele Keke village dummy -0.368 -0.506 -0.978-1.011 -1.780 -1.583 Korodegaga village dummy 0.765 1.048 1.010 1.074 -1.526 -1.307 Tirufe Kechema village dummy 0.086 0.134 1.128 1.422 -3.139-2.895 Imdibir village dummy 0.012 0.014 0.201 0.176 -1.347-0.961 0.331 -0.698 Aze Deboa village dummy 0.073 0.082 0.363 -0.394 Adado village dummy -1.479-1.357 -2.863 -1.635 -1.897 -2.060Gara Godo village dummy 0.130 0.155 0.928 0.866 -2.112 -1.575 Doma village dummy 0.339 0.385 0.495 0.437 -1.297-0.939 Debre Birhan village dummy -1.297 1.313 1.730 2.015 2.070 -1.057 Ethnicity dummies (Tigray excluded) Amhara 0.031 0.049 -0.627 -0.765 2.649 2.661 Oromo 0.415 0.698 -0.533 -0.713 3.349 3.353 South-Central 0.502 0.676 -0.207 -0.218 2.817 2.366 Other/mixed -0.568 -0.839 -1.492 -1.7562.179 1.935 **Religion dummies (Orthodox excluded)** 0.035 Muslim 0.113 0.273 0.020 0.235 0.380 Other Christian 0.374 1.205 0.606 1.451 0.111 0.247 Other -0.207 -0.405 -0.142 -0.209 -0.348 -0.463 5.030 9.324 5.337 6.934 5.131 6.460 Intercept Selection-term 2.568 2.664 2.281 Number of censored observations 102 69 33 Number of uncensored observations 1048 578 470 Joint tests: F-stat p-value

1.01

0.4030

0.89 0.4469

Table 9. Assets Brought to Marriage by the Bride(dependent variable is the log of the value of all assets brought to marriage, expressed in current value)

					subseq	uent
	all marria	ages	first ma	rriage	marria	ges
Number of observations	1079		746		333	
Pseudo R-squared	0.121		0.168		0.086	
Wealth of parents	Coef.	t- stat.	Coef.	t- stat.	Coef.	t- stat.
Land of father (log +1)	0.825	2.262	1.121	2.430	0.164	0.299
Whether father went to school	0.882	0.890	0.115	0.090	1.828	1.165
Competition among siblings						
Number of siblings + self (log)	0.163	0.287	-0.348	-0.487	0.664	0.711
Share of sisters among siblings	-0.240	-0.445	-1.236	-1.576	0.425	0.552
Personal history						
Age at marriage	0.087	2.220	0.123	2.135	0.060	1.122
Number of previous marriages	0.028	0.095	not appl	icable	-0.559	-1.303
Time and space (Harresaw ommitted)						
Number of years since marriage	-0.038	-1.525	-0.046	-1.482	-0.002	-0.045
Geblen village dummy	-7.428	-3.577	-9.921	-3.821	0.841	0.213
DInki village dummy	-7.157	-2.603	-7.042	-2.035	-6.768	-1.439
Yetmen village dummy	-9.424	-3.168	-11.180	-2.411	-8.301	-1.673
Shumshaha village dummv	-0.662	-0.244	-1.552	-0.451	-0.168	-0.036
Sirbana Godeti village dummy	-10.381	-3.745	-11.947	-3.503	-6.648	-1.379
Adele Keke village dummy	-10.728	-3.940	-12.930	-3.657	-8,909	-2.009
Korodegaga village dummy	-6.054	-2.410	-9.225	-2.862	-0.841	-0.202
Tirufe Kechema village dummy	-7.564	-3.243	-8.969	-3.088	-5.049	-1.227
Imdibir village dummy	-6.009	-1.965	-3.001	-0.761	-8,444	-1.624
Aze Deboa village dummy	-8.543	-2.723	-6.798	-1.719	-5.471	-0.950
Adado village dummy	-11.951	-3.807	-9.041	-2.264	-11.476	-2.186
Gara Godo village dummy	-7.228	-2.505	-5.711	-1.528	-4.560	-0.926
Doma village dummy	-7.682	-2.517	-9.552	-2.343	-2.866	-0.561
Debre Birhan village dummy	0.111	0.042	0.053	0.016	-0.750	-0.159
Ethnicity dummies (Tigray excluded)						
Amhara	3.379	1.401	4.461	1.456	2.825	0.679
Oromo	4.238	1.825	5.621	1.882	2.540	0.672
South-Central	0.671	0.260	-1.782	-0.511	2.908	0.717
Other/mixed	-0.743	-0.287	0.273	0.083	-1.831	-0.411
Religion dummies (Orthodox excluded)						
Muslim	-0.768	-0.557	-0.935	-0.518	0.594	0.285
Other Christian	-0.319	-0.273	-0.731	-0.498	-1.201	-0.617
Other	-1.980	-0.762	-30.081 .		-2.541	-0.721
Intercept	-0.777	-0.413	0.002	0.001	-0.665	-0.197
Selection-term	6.435		6.151		6.018	
Number of censored observations	776		573		203	
Number of uncensored observations	303		173		130	
Joint tests:						
Ethnicity	2.75	0.0272				
Religion	0.28	0.8429				

Table 10. Land Brought to Marriage by the Groom(dependent variable is the log of the value of land brought to marriage, expressed in current value)

					subseq	uent
	all marria	ages	first ma	rriage	marria	ges
Number of observations	1150		647		503	
Pseudo R-squared	0.052		0.054		0.065	
Wealth of parents	Coef.	t- stat.	Coef.	t- stat.	Coef.	t- stat.
Land of father (log +1)	0.759	3.811	1.310	4.433	0.099	0.376
Whether father went to school	-0.123	-0.193	-0.440	-0.434	-0.506	-0.657
Competition among siblings						
Number of sibblings + self (log)	-0.296	-0.974	-0.508	-1.105	-0.439	-1.116
Share of sisters in sibblings	0.744	0.897	-1.032	-0.812	2.083	1.925
Personal history						
Age at marriage	0.061	3.666	0.031	0.919	0.056	3.151
Number of previous marriages	0.341	2.274	not appl	icable	-0.023	-0.144
Time and space (Harresaw ommitted)						
Number of years since marriage	-0.083	-5.695	-0.085	-3.948	-0.085	-4.516
Geblen village dummy	-0.958	-0.730	1.262	0.713	-4.956	-2.370
DInki village dummy	1.703	1.031	4.772	1.921	-4.077	-1.704
Yetmen village dummy	2.001	1.108	2.106	0.675	-2.343	-0.934
Shumshaha village dummy	-3.487	-2.030	-3.826	-1.403	-7.867	-3.205
Sirbana Godeti village dummy	3.009	1.948	5.263	2.457	-2.310	-0.976
Adele Keke village dummy	2.366	1.516	3.441	1.520	-3.226	-1.375
Korodegaga village dummy	2.758	1.762	5.615	2.570	-4.081	-1.684
Tirufe Kechema village dummy	0.990	0.708	4.181	2.216	-6.669	-2.864
Imdibir village dummy	4.371	2.242	5.820	2.120	-0.423	-0.148
Aze Deboa village dummy	7.596	3.931	10.863	4.149	1.311	0.375
Adado village dummy	3.356	1.780	5.845	2.240	-2.486	-0.873
Gara Godo village dummy	6.615	3.596	9.784	3.823	0.783	0.283
Doma village dummy	3.232	1.685	4.940	1.830	-1.496	-0.530
Debre Birhan village dummy	1.875	1.124	4.246	1.811	-3.163	-1.263
Ethnicity dummies (Tigray excluded)						
Amhara	-0.060	-0.044	-0.492	-0.254	2.875	1.366
Oromo	-0.618	-0.488	-0.511	-0.303	2.067	0.977
South-Central	-2.097	-1.284	-2.498	-1.118	0.535	0.212
Other/mixed	-2.690	-1.764	-3.255	-1.561	-0.529	-0.224
Religion dummies (Orthodox excluded)		-				-
Muslim	1.367	1.546	0.137	0.106	3.181	2.608
Other Christian	0.460	0.709	-0.286	-0.304	2.094	2.402
Other	-1.064	-0.983	-2.410	-1.526	1.445	0.998
Intercept	0.155	0.134	-0.504	-0.276	3.821	2.533
Selection-term	5.084		5.601		4.235	
Number of censored observations	460		301		159	
Number of uncensored observations	690		346		344	
Joint tests:						
Ethnicity	1.83	0.1213				
Religion	1.61	0.1852				

Table 11. Livestock Brought to Marriage by the Groom(dependent variable is the log of the value of livestock brought to marriage, expressed in current value)

					subseq	uent
	all marria	ages	first ma	rriage	marria	ges
Number of observations	1152		647		505	
Pseudo R-squared	0.076		0.102		0.058	
Wealth of parents	Coef.	t- stat.	Coef.	t- stat.	Coef.	t- stat.
Land of father (log +1)	0.277	1.362	0.664	2.330	0.158	0.541
Whether father went to school	-0.408	-0.602	-1.331	-1.289	-0.360	-0.405
Competition among siblings						
Number of siblings + self (log)	0.096	0.294	-0.479	-1.046	0.525	1.127
Share of sisters among siblings	0.834	0.956	0.458	0.369	0.380	0.303
Personal history						
Age at marriage	0.053	2.974	0.072	2.143	0.048	2.284
Number of previous marriages	0.406	2.557	not appl	icable	0.244	1.282
Time and space (Harresaw ommitted)						
Number of years since marriage	0.026	1.736	-0.002	-0.074	0.050	2.294
Geblen village dummy	-5.690	-3.576	-8.198	-3.388	-2.629	-1.073
DInki village dummy	4.026	2.186	4.437	1.719	2.389	0.850
Yetmen village dummy	2.158	1.090	2.287	0.725	-0.347	-0.118
Shumshaha village dummy	4.463	2.417	6.557	2.568	1.429	0.502
Sirbana Godeti village dummy	4.141	2.471	7.653	3.592	-0.540	-0.195
Adele Keke village dummy	-3.047	-1.794	-3.579	-1.561	-4.517	-1.640
Korodegaga village dummy	0.556	0.330	-0.057	-0.026	-1.116	-0.396
Tirufe Kechema village dummy	-0.185	-0.123	1.356	0.733	-3.021	-1.137
Imdibir village dummy	-1.476	-0.699	-1.625	-0.604	-0.829	-0.241
Aze Deboa village dummy	1.663	0.800	1.686	0.663	3.958	0.960
Adado village dummy	-6.939	-3.303	-6.462	-2.450	-7.343	-2.095
Gara Godo village dummy	0.798	0.399	2.291	0.909	-0.635	-0.191
Doma village dummy	0.608	0.293	-0.135	-0.050	1.202	0.358
Debre Birhan village dummy	6.367	3.471	8.523	3.517	2.570	0.878
Ethnicity dummies (Tigray excluded)						
Amhara	-0.558	-0.360	-1.642	-0.787	1.033	0.422
Oromo	1.098	0.782	-0.218	-0.125	2.267	0.926
South-Central	0.375	0.210	0.609	0.272	-0.407	-0.136
Other/mixed	-3.606	-2.004	-3.839	-1.564	-3.641	-1.297
Religion dummies (Orthodox excluded)						
Muslim	1.279	1.322	1.761	1.326	1.680	1.149
Other Christian	0.302	0.416	0.568	0.580	0.108	0.100
Other	1.387	1.039	1.347	0.755	1.751	0.859
Intercept	-2.256	-1.850	-2.155	-1.229	-1.149	-0.634
Selection-term	5.200		5.277		4.862	
Number of censored observations	530		334		196	
Number of uncensored observations	622		313		309	
Joint tests:						
Ethnicity	3.55	0.0070				
Religion	0.86	0.4619				

Table 12. Other Assets Brought to Marriage by the Groom

subsequent all marriages first marriage marriages Number of observations 1152 647 505 Pseudo R-squared 0.019 0.036 0.020 Wealth of parents Coef. Coef. Coef. t- stat. t- stat. t- stat. Land of father $(\log +1)$ -0.011 -0.096 0.006 0.033 0.084 0.514 Whether father went to school 0.199 0.521 0.395 0.696 0.119 0.244 Competition among siblings Number of siblings + self (log) -0.046 -0.249 -0.347 -1.311 0.210 0.835 Share of sisters among siblings 0.370 0.743 0.631 0.884 -0.031 -0.045 **Personal history** Age at marriage -0.010 -0.951 -0.057 -2.881 0.009 0.813 Number of previous marriages 0.239 2.592 0.049 0.470 Time and space (Harresaw ommitted) 0.098 -1.785 Number of years since marriage 0.001 -0.021 0.025 2.123 Geblen village dummy 0.269 0.361 0.315 0.345 0.234 0.178 DInki village dummy 1.268 1.335 1.361 1.025 0.098 0.067 Yetmen village dummy 2.946 2.802 3.158 1.892 1.873 1.218 Shumshaha village dummy 1.241 1.271 0.910 0.669 0.300 0.202 Sirbana Godeti village dummy 2.094 2.294 2.595 2.199 0.351 0.241 Adele Keke village dummy 0.050 0.054 -1.144-0.919-0.261 -0.186 Korodegaga village dummy 1.290 1.399 0.878 0.731 0.237 0.162 Tirufe Kechema village dummy 1.458 1.795 2.131 2.102 -0.876 -0.645 Imdibir village dummy -0.542 -0.4770.328 0.223 -2.625-1.490-1.436 -1.268 -0.756 -0.536 -3.102 -1.394 Aze Deboa village dummy Adado village dummy -1.791 -1.324 -2.641 -1.513 -1.633 -1.857 Gara Godo village dummy -1.179 -1.101 -0.592-0.429 -3.150 -1.866 Doma village dummy -0.154 -0.138 0.635 0.437 -2.439 -1.404 Debre Birhan village dummy 2.835 2.951 3.197 2.561 0.804 0.525 Ethnicity dummies (Tigray excluded) Amhara -1.385 -1.756 -1.778 -1.691 0.835 0.673 Oromo -0.300 -0.400 -1.334 -1.3942.302 1.848 South-Central 0.258 0.273 -1.745 -1.426 4.151 2.775 Other/mixed -0.602 -0.704-1.756 -1.6082.017 1.438 **Religion dummies (Orthodox excluded)** -0.050 -0.064 Muslim -0.004-0.007 0.089 0.123 Other Christian 0.694 1.748 1.698 3.096 -0.384 -0.686 Other 0.591 0.906 1.355 1.526 -0.472 -0.505 4.490 6.545 6.977 6.966 2.445 2.461 Intercept Selection-term 3.221 3.386 2.814 78 Number of censored observations 231 153 Number of uncensored observations 921 494 427 Joint tests: Ethnicity 1.37 0.2419 Religion 1.13 0.3341

(dependent variable is the log of the value of other assets brought to marriage, expressed in current value)

 Table 13. Effect of human capital on assets brought to marriage by the gi

 (dependent variable is the log of the value of all assets brought to marriage, expressed in current value)

	all asse	ets	lan	d	livest	ock	other a	ssets
Number of observations	1124		1124		1126		1126	
Pseudo R-squared	0.031		0.056		0.078		0.021	
Wealth of parents	Coef.	t- stat.	Coef.	t- stat.	Coef.	t- stat.	Coef.	t- stat.
Land of father (log +1)	0.253	2.709	0.733	3.733	0.295	1.453	-0.010	-0.081
Whether father went to school	0.015	0.051	-0.138	-0.213	-0.428	-0.617	0.115	0.293
Competition among siblings								
Number of siblings + self (log)	0.006	0.039	-0.414	-1.366	0.087	0.266	-0.097	-0.518
Share of sisters among siblings	0.206	0.529	0.958	1.167	0.890	1.015	0.438	0.877
Personal history								
Age at marriage	0.024	2.608	0.061	3.265	0.048	2.378	-0.013	-1.123
Number of previous marriages	0.067	0.914	0.289	1.908	0.350	2.162	0.208	2.224
Human capital								
Schooling index	-0.002	-0.040	0.170	1.975	-0.076	-0.801	-0.020	-0.380
Years of farming experience	0.012	1.309	0.031	1.639	0.007	0.344	0.008	0.709
Years of wage work experience	-0.081	-2.605	-0.228	-3.313	-0.052	-0.739	-0.045	-1.114
Years of self-employment experience	0.033	1.207	-0.082	-1.377	0.021	0.316	0.082	2.370
Time and space (Harresaw ommitted)								
Number of years since marriage	0.004	0.529	-0.082	-5.273	0.013	0.773	-0.006	-0.693
Geblen village dummy	-0.994	-1.702	-1.011	-0.779	-5.717	-3.590	0.225	0.301
DInki village dummy	1.116	1.505	1.440	0.885	3.863	2.096	1.118	1.177
Yetmen village dummy	1.260	1.527	2.031	1.135	2.018	1.016	2.946	2.792
Shumshaha village dummy	0.201	0.261	-3.370	-1.976	4.393	2.366	1.207	1.227
Sirbana Godeti village dummy	1.415	1.983	3.050	2.000	4.115	2.453	2.109	2.310
Adele Keke village dummy	-0.099	-0.137	2.742	1.771	-3.034	-1.778	0.168	0.182
Korodegaga village dummy	0.951	1.309	3.023	1.946	0.495	0.292	1.349	1.453
Tirufe Kechema village dummy	0.280	0.435	1.090	0.781	-0.003	-0.002	1.541	1.875
Imdibir village dummy	0.456	0.506	5.756	2.925	-1.102	-0.512	-0.586	-0.504
Aze Deboa village dummy	0.298	0.339	7.960	4.168	1.805	0.868	-1.355	-1.197
Adado village dummy	-1.499	-1.757	3.619	1.940	-6.811	-3.240	-1.829	-1.666
Gara Godo village dummy	0.097	0.117	6.609	3.643	0.722	0.361	-1.355	-1.268
Doma village dummy	0.393	0.453	3.178	1.679	0.473	0.228	-0.226	-0.202
Debre Birhan village dummy	1.367	1.822	1.842	1.120	6.315	3.442	2.794	2.910
Ethnicity dummies (Tigray excluded)								
Amhara	0.118	0.193	0.136	0.101	-0.472	-0.306	-1.336	-1.705
Oromo	0.371	0.637	-0.784	-0.631	1.198	0.858	-0.307	-0.412
South-Central	0.460	0.632	-2.217	-1.383	0.371	0.209	0.218	0.232
Other/mixed	-0.442	-0.666	-2.372	-1.590	-3.476	-1.943	-0.529	-0.623
Religion dummies (Orthodox excluded)								
Muslim	0.015	0.036	1.331	1.528	1.179	1.223	-0.134	-0.256
Other Christian	0.289	0.946	0.317	0.496	0.220	0.305	0.615	1.555
Other	-0.209	-0.413	-0.866	-0.808	1.367	1.024	0.565	0.862
Intercept	5.121	8.970	-0.289	-0.237	-1.682	-1.289	4.806	6.554
Selection-term	2.516		4.981		5.165		3.192	
Number of censored observations	96		443		516		223	
Number of uncensored observations	1028		681		610		903	
Joint tests:								
Ethnicity	3.33	0.0190	5.67	0.0007	0.26	0.8531	2.37	0.0693
Religion	2.50	0.0408	5.22	0.0004	0.37	0.8296	1.84	0.1180

Table 14. Effect of human capital on assets brought to marriage by the bride (dependent variable is the log of the value of all assets brought to marriage, expl

(dependent variable is the log of the value of	f all accord b	rought to	e by the bi	iu c ovproceod	in ourront	
(dependent variable is the log of the value of			mannaye, o		in current	
Number of choose ations		IS	ilvest	OCK	other a	ssets
Number of observations	994		994		994	
Pseudo R-squared	0.133	4 - 4 - 4	0.205	4 4 - 4	0.128	1 0101
wealth of parents	Coer.			t- stat.	Coer.	
Land of father (log +1)	0.767	2.087	0.037	0.084	1.256	1.659
whether father went to school	0.985	0.937	1.299	1.105	3.966	1.790
Competition among siblings	0 400	o 4 7 0				4 0 0 0
Number of siblings + self (log)	0.103	0.176	2.098	2.852	-1.401	-1.203
Share of sisters among siblings	-0.269	-0.490	0.280	0.436	-1.059	-0.906
Personal history						
Age at marriage	0.094	2.224	0.020	0.397	0.317	3.508
Number of previous marriages	0.112	0.373	-0.166	-0.459	2.408	3.763
Human capital						
Schooling index	-0.268	-1.231	-0.082	-0.342	-0.791	-1.447
Years of farming experience	-0.055	-0.994	-0.078	-1.201	-0.319	-2.226
Years of wage work experience	0.199	0.490	0.370	0.872	-0.777	-0.720
Years of self-employment experience	-0.091	-0.462	0.175	0.809	0.103	0.325
Time and space (Harresaw ommitted)						
Number of years since marriage	-0.043	-1.545	-0.031	-0.979	-0.044	-0.704
Geblen village dummy	-7.711	-3.710	-3.063	-1.398	-54.458 .	
DInki village dummy	-8.587	-3.000	-0.230	-0.065	-70.147 .	
Yetmen village dummy	-9.729	-3.186	-5.544	-1.424	-14.609	-1.791
Shumshaha village dummy	-0.293	-0.106	7.249	2.066	-5.529	-0.910
Sirbana Godeti village dummy	-8.938	-3.177	-6.150	-1.765	-10.897	-1.799
Adele Keke village dummy	-10.563	-3.824	-6.457	-1.954	-10.865	-2.100
Korodegaga village dummy	-6.148	-2.386	-6.004	-1.893	-0.681	-0.153
Tirufe Kechema village dummy	-7.727	-3.237	-7.440	-2.444	-3.033	-0.716
Imdibir village dummy	-5.637	-1.758	0.464	0.095	-2.180	-0.373
Aze Deboa village dummy	-7.058	-2.186	-0.154	-0.032	-2.921	-0.494
Adado village dummy	-12.006	-3.642	-6.140	-1.229	-5.965	-1.042
Gara Godo village dummy	-6.963	-2.335	-4.411	-0.956	-2.297	-0.423
Doma village dummy	-6.825	-2.158	-32.812	0.000	-0.744	-0.133
Debre Birhan village dummy	0.210	0.079	7.297	2,121	-7.566	-1.307
Ethnicity dummies (Tigray excluded)	0.210	0.010	1.201		1.000	
Amhara	3 304	1 357	0.363	0 1 1 4	-1 810	-0.344
Oromo	3 348	1 425	2 329	0 789	3 052	0.685
South-Central	-0 171	-0.065	-6 157	-1 433	0.055	0.012
Other/mixed	-0.886	-0.344	-5 264	-1 468	2 909	0.508
Religion dummies (Orthodox excluded)	0.000	0.011	0.201		2.000	0.000
Muslim	-0 154	-0 104	0 149	0 084	-1 080	-0 331
Other Christian	-0.558	-0 445	1 097	0.004	-1 589	-0 759
Other	-3 544	-1 003	-36 396	0.002	-4 864	-0.967
	0 151	0.075	-6.056	-2 500	-10 811	-2 5/2
Selection-term	6 363	0.075	6 233	-2.500	8 804	-2.042
Selection-term	0.303		0.233		0.004	
Number of censored observations	717		793		922	
Number of uncensored observations	277		201		72	
Joint tests:					. –	
Ethnicity	0.48	0.6967	1.06	0.3661	1.81	0.1435
Religion	0.72	0.5792	0.82	0.5155	1.75	0.1363
Note: there are not enough uncensored obs	ervations to	estimate a	a similar reg	pression fo	r land brou	ght by bri

Table 15. Testing Pooling of Parental Resources(dependent variable is the log of the value of all assets brought to marriage by both spouses)

			subsequent			
	first marriage marria		iges			
Number of observations	578		457			
Pseudo R-squared	0.048		0.075			
Wealth of parents	Coef.	t	Coef.	t		
Land of groom's father (log +1)	0.476	3.298	0.083	0.916		
Land of bride's father (log +1)	-0.073	-0.380	0.040	0.372		
Whether groom's father went to school	-0.418	-0.915	0.004	0.013		
Whether bride's father went to school	0.639	1.433	0.176	0.535		
Competition among siblings						
Number of groom's siblings + self (log)	-0.020	-0.078	-0.174	-1.067		
Share of sisters among groom's siblings	-0.189	-0.267	-0.061	-0.143		
Number of bride's siblings + self (log)	0.105	0.348	0.410	2.303		
Share of sisters among bride's siblings	0.052	0.133	0.184	1.053		
Personal history						
Groom's age at marriage	0.040	1.813	0.033	3.804		
Bride's age at marriage	-0.017	-0.584	-0.029	-2.264		
Time and space (Harresaw ommitted)						
Number of years since marriage	0.004	0.348	-0.008	-0.999		
Geblen village dummy	-1.412	-1.920	-1.270	-1.757		
DInki village dummy	2.006	1.808	-0.217	-0.263		
Yetmen village dummy	1.123	0.810	-0.369	-0.424		
Shumshaha village dummy	0.721	0.642	-0.912	-1.090		
Sirbana Godeti village dummy	2.100	2.137	-1.023	-1.250		
Adele Keke village dummy	-1.694	-1.656	-0.135	-0.165		
Korodegaga village dummy	0.649	0.627	-0.316	-0.381		
Tirufe Kechema village dummy	0.470	0.560	-1.737	-2.275		
Imdibir village dummy	-0.392	-0.324	-0.419	-0.444		
Aze Deboa village dummy	0.052	0.044	-0.079	-0.066		
Adado village dummy	-1.905	-1.639	-2.004	-2.158		
Gara Godo village dummy	0.439	0.386	-1.546	-1.716		
Doma village dummy	0.121	0.101	-0.965	-1.038		
Debre Birhan village dummy	1.795	1.739	0.315	0.371		
Ethnicity dummies (Tigray excluded)						
Amhara	-0.872	-0.996	1.845	2.599		
Oromo	-0.660	-0.820	2.475	3.495		
South-Central	-0.382	-0.377	2.444	3.064		
Other/mixed	-1.736	-1.926	1.755	2.318		
Religion dummies (Orthodox excluded)						
Muslim	-0.026	-0.043	-0.045	-0.107		
Other Christian	0.449	1.004	-0.352	-1.085		
Other	-0.202	-0.281	-0.817	-1.541		
Intercept	5.750	6.039	5.553	8.930		
Selection-term	2.643		1.567			
Number of censored observations	63		11			
Number of uncensored observations	515		446			
Test that coefficients are equal:	F-stat	p-value	F-stat	p-value		
land of father of bride and of groom	5.48	0.004	0.49	0.616		
schooling of father of bride and of groom	1.27	0.281	0.15	0.860		