

# Master Transcription Factors Determine Cell-Type-Specific Responses to TGF-β Signaling

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# SUMMARY

Transforming growth factor beta (TGF- $\beta$ ) signaling, mediated through the transcription factors Smad2 and Smad3 (Smad2/3), directs different responses in different cell types. Here we report that Smad3 cooccupies the genome with cell-type-specific master transcription factors. Thus, Smad3 occupies the genome with Oct4 in embryonic stem cells (ESCs), Myod1 in myotubes, and PU.1 in pro-B cells. We find that these master transcription factors are required for Smad3 occupancy and that TGF- $\beta$  signaling largely affects the genes bound by the master transcription factors. Furthermore, we show that induction of Myod1 in nonmuscle cells is sufficient to redirect Smad3 to Myod1 sites. We conclude that cell-type-specific master transcription factors determine the genes bound by Smad2/3 and are thus responsible for orchestrating the cell-type-specific effects of TGF- $\beta$  signaling.

# **INTRODUCTION**

Signaling pathways allow cells to respond to their environment and frequently act by regulating gene expression. The terminal components of these pathways tend to occupy the genes they regulate (Darnell et al., 1994; Jarriault et al., 1995; Kim et al., 1997; Molenaar et al., 1996; Pokholok et al., 2006; Sen and Baltimore, 1986; Zawel et al., 1998) and modulate gene expression through activities that include recruitment of coactivators and chromatin-remodeling machinery, modification of transcription factors, and activation of transcription (Clevers, 2006; Guasconi and Puri, 2009; Kopan and Ilagan, 2009; Massagué et al., 2005; Natoli, 2009; O'Shea et al., 2002). In this way, external signals produce transcriptional responses that allow cells to respond to cues from their environment.

Signaling pathways are required throughout development and play essential roles in numerous disease processes. It is notable that any one signaling pathway can direct very different responses in different cell types (Clevers, 2006; Guasconi and Puri, 2009; Kopan and Ilagan, 2009; Massagué et al., 2005; O'Shea et al., 2002). How an extracellular signal produces celltype-specific responses remains poorly understood, but these diverse responses govern nearly every aspect of cell physiology from growth to differentiation and death.

TGF- $\beta$  signaling regulates processes that include stem cell maintenance, cell proliferation, differentiation, and apoptosis (Massagué et al., 2005; Ross and Hill, 2008). Activation of the TGF- $\beta$  receptor by TGF- $\beta$ , Activin, or Nodal leads to phosphorylation of the transcription factors Smad2 and Smad3 (Smad2/3). Once phosphorylated, these transcription factors accumulate in the nucleus in association with Smad4 (Massagué et al., 2005; Ross and Hill, 2008). Smad3 and the less common isoform of Smad2 can both bind DNA directly through interaction with the Smad-binding element (SBE) (Dennler et al., 1998; Shi et al., 1998; Zawel et al., 1998). However, due to the low affinity of this interaction, Smad transcription factors must interact with additional transcription factors in order to form stable complexes with DNA (Massagué et al., 2005; Ross and Hill, 2008; Shi et al., 1998).

We mapped genome-wide binding of Smad3 in embryonic stem cells (ESCs), myotubes, and pro-B cells and found that a small set of cell-type-specific master transcription factors direct Smad3 to cell-type-specific binding sites and determine cell-type-specific responses to TGF- $\beta$  signaling. These results are surprising as previous work has suggested that many different transcription factors in a cell are each responsible for directing Smad3 binding to a small number of sites, and it is the sum of these interactions that determines the cell-type-specific response to TGF- $\beta$  signaling (Massagué and Gomis, 2006; Massagué et al., 2005; Seoane et al., 2004). Furthermore, we find that master transcription factors help direct Smad3 binding by establishing open chromatin that contains SBEs, allowing Smad3 to bind DNA and form a physical complex with the master transcription factors.

## RESULTS

# SMAD3 Co-occupies the Genome with OCT4 in Human and Murine ESCs

We first investigated whether SMAD3 is directed to DNA sites co-occupied by the master transcription factor OCT4 in human



### Figure 1. SMAD3 and OCT4 Co-occupy the Genome in ESCs

(A) Distribution of genes bound by OCT4 (left) and SMAD3 (right) across active, silent, and bivalent genes in hESCs (Table S3). In all experiments, hESCs were grown in mTESR1 media, which contain TGF-β. Refer to Extended Experimental Procedures for details of hESC culture and gene assignments.

(B) SMAD3 and OCT4 co-occupy DNA sites in hESCs. Gene tracks represent binding of OCT4 (blue) and SMAD3 (red) at *POU5F1*, the gene encoding OCT4 (left) and *LEFTY1* (right). The x axis represents the linear sequence of genomic DNA, and the y axis represents the total number of mapped reads with the floor set at two counts unless specified otherwise. The genomic scale in kilobases (kb) is indicated above each track.

(C) SMAD3 and OCT4 co-occupy the genome. Binding plots show the location of OCT4- (left) and SMAD3- (right) bound sites relative to 7,532 OCT4-bound sites. For each OCT4-bound site (y axis), the presence of OCT4 (blue) and SMAD3 (red) sites are displayed within a 5 kb window centered on the OCT4-bound site. Intensity at position 0 indicates that sites overlap.

(D) SMAD3-binding sites are enriched for the OCT4 motif. The most enriched motifs at OCT4-bound sites (top) and SMAD3-bound sites (center) were identified using MEME (Bailey and Elkan, 1994) (Figure S1). The canonical Smad Transfac motif (Smad-binding element [SBE]) (Matys et al., 2003) is shown.

(E) The SBE is enriched at both OCT4- and SMAD3-bound sites. The histogram shows the average occurrence of the canonical SBE in a 250 bp window (y axis) relative to the distance from the peak (x axis) of OCT4- (left) or SMAD3-bound sites (right).

(F) Distribution of genes bound by Oct4 (left) and Smad3 (right) across active, silent, and bivalent genes in mESCs. All mESCs analyzed in Figure 1 were grown for two passages off feeders without addition of exogenous Activin or TGF- $\beta$  (see Extended Experimental Procedures). The TGF- $\beta$  signaling pathway is active under these standard mESC culture conditions (Figure S1C).

(G) Oct4 and Smad3 co-occupy DNA sites in mESCs. Gene tracks represent binding of Oct4 (blue) and Smad3 (red) at *Pou5f1* (left) and at *Lefty1* (right).

(H) Smad3 and Oct4 co-occupy the genome. For each of the 15,003 Oct4-bound sites (y axis), the presence

of Oct4 (blue) and Smad3 (red) are displayed within a 5 kb window centered on each Oct4-bound site.

(I) Smad3-binding sites are enriched for the Oct4 motif. Motif discovery was performed using the murine Oct4- and Smad3-bound sites.

(J) The SBE is enriched at both Oct4- and Smad3-bound sites. The histogram of canonical SBE frequency (y axis) was generated as described in (E) using murine Oct4 (left) and Smad3 sites (right).

(K) Smad3 (Sm3) and Oct4 co-occupy the genome in ESCs by binding nearby DNA sites. The binding motif for each factor is displayed. See also Figure S1 and Tables S1 and S2.

(h) ESCs, where activation of SMAD2/3 is required to maintain hESC identity (Beattie et al., 2005; James et al., 2005; Vallier et al., 2005, 2009; Xu et al., 2008). ChIP-seq was performed to determine the genome-wide targets of SMAD3 and OCT4 in hESCs. If SMAD3 is directed to DNA targets by the ESC-specific master transcription factor OCT4, we would expect to observe that SMAD3 and OCT4 bind to the same classes of genes across the genome. Analysis of the gene targets showed that SMAD3 and OCT4 were predominantly associated with active genes and had a similar distribution to each other across active, silent, and bivalent genes (Figure 1A).

If SMAD3 is directed to target genes by OCT4, then SMAD3 should co-occupy DNA sites with OCT4, whereas if SMAD3 is directed to target genes by many different transcription factors, the global binding of SMAD3 and OCT4 should not be coincident. Examination of SMAD3 and OCT4 binding at individual hESC genes revealed that SMAD3 occupies sites with OCT4; for example, the two transcription factors bind the same sites at *POU5F1* and *LEFTY1* (Figure 1B). Furthermore, this binding pattern occurs throughout the genome (Figure 1C; Table S1 available online). Indeed, over 80% of the 1000 highest-confidence SMAD3-bound





sites are co-occupied by OCT4 (p < 1e-290, Tables S1 and S2).

It is possible that SMAD3 co-occupies the genome with many different factors, only one of which is OCT4. If this were true, then many different DNA-binding motifs would be present at sites bound by SMAD3. However, if SMAD3 binding is most highly associated with OCT4, the OCT4 motif should be most enriched at SMAD3 sites. De novo motif discovery was performed (Bailey and Elkan, 1994) on sites bound by SMAD3 and sites bound by OCT4. The most enriched motif identifiable at sites bound by each factor was indeed the OCT4 motif (Figures 1D and S1). The canonical SBE was not found by de novo motif discovery at sites bound by SMAD3 (Figure 1D, bottom), which likely reflects the difficulty in determining enrichment of a four-nucleotide motif. However, if SMAD3 and OCT4 co-occupy DNA, then SBEs should be enriched at SMAD3 and OCT4 sites. We scanned the DNA sequence around the sites bound by each factor and found that SBEs are enriched at sites bound by SMAD3 and sites bound by OCT4 (Figure 1E). These results are consistent with the model that in hESCs, SMAD3 predominantly occupies sites with OCT4 throughout the genome.

Although human and murine (m) ESCs respond differently to TGF- $\beta$  signaling (James et al., 2005), both cell types require the master transcription factor Oct4 to maintain cell identity (Chambers and Smith, 2004), so we investigated whether Smad3 also co-occupies sites with Oct4 in mESCs. Global analysis of Smad3 and Oct4 binding in mESCs revealed that these transcription factors occupy the same classes of genes as

# Figure 2. Smad3 Co-occupies the Genome with the ESC Core Master Transcription Factors

(A) Gene tracks represent binding of Oct4, Sox2, Nanog (Marson et al., 2008), Smad3, Ronin (Dejosez et al., 2010), Zfx, and c-Myc (Chen et al., 2008) at *Max*. Gray shading highlights co-occupied sites.

(B) Smad3 and the core master transcription factors cooccupy the genome. The distribution of Smad3-bound sites (red) is shown relative to all bound sites for the indicated transcription factors (y axis) in a 5 kb window centered on the bound sites for each transcription factor. ChIP-seq performed using an antibody against Smad2/3 showed similar results to Smad3 (Figures S2B–S2D).

(C) Smad3 co-occupies the genome with specific transcription factors. The percentage of Smad3 sites (y axis) co-occupied by each transcription factor (x axis) is shown. Co-occupancy is defined as greater than or equal to one base pair overlap between sites occupied by each factor. The 1000 strongest Smad3-binding sites were used for this analysis.

(D) Ronin, Zfx, and c-Myc binding is not associated with Smad3. The distance from the center of each Smad3 site to the center of the nearest site bound by the indicated transcription factor was determined. These distances were grouped into bins (x axis). The sum of bound sites in each bin is shown (y axis).

See also Figure S2.

each other and as their counterparts in hESCs (Figure 1F). Further analysis of Oct4 and Smad3 binding revealed that the two transcription factors bind to the same sites at individual genes

(Figure 1G) and throughout the genome (Figure 1H, p < 1e-300). Furthermore, the Oct4 DNA motif was the most enriched motif at sites bound by Smad3 and sites bound by Oct4 (Figure 1I), and these sites were also enriched for SBEs (Figure 1J). These results show that Smad3 co-occupies the genome with the master transcription factor Oct4 in both human and murine ESCs (Figure 1K).

Smad2/3 has been shown to interact with many different transcription factors (Massagué et al., 2005; Ross and Hill, 2008), and the analysis described thus far does not eliminate the possibility that Smad3 co-occupies sites with many different transcription factors other than Oct4 in ESCs. To determine whether Smad3 co-occupies sites with other characterized transcription factors, we analyzed ChIP-seq data for six different factors in mESCs. Examination of binding data at individual genes such as that encoding Max (Figure 2A) revealed that Smad3 co-occupied sites with Oct4 as well as Sox2 and Nanog, which are key ESC transcription factors that occupy the genome together (Boyer et al., 2005; Chen et al., 2008; Marson et al., 2008). In contrast, Smad3 did not occupy sites bound by Ronin, Zfx, or c-Myc, despite previous evidence that c-Myc can interact with Smad2/3 in other cell types (Chen et al., 2008; Dejosez et al., 2010; Feng et al., 2002). Genome-wide analysis confirmed that Smad3 tended to co-occupy sites with Oct4, Sox2, and Nanog but rarely co-occupied sites with Ronin, Zfx, or c-Myc (Figures 2B and S2A; Table S1). We further quantified the preference for Smad3 to co-occupy sites with these factors by calculating the percent of Smad3 sites co-occupied by each factor



#### Figure 3. Oct4 Recruits Smad3

(A) Smad3 and Oct4 are part of the same complex. ChIP was performed for Smad3 and IgG in mESCs followed by western to detect Oct4. Whole-cell extract (WCE) was used as a loading control. mESCs were grown under standard culture conditions unless otherwise specified. (B) pSmad3 interacts with Oct4, and this interaction is dependent on TGF- $\beta$  signaling. mESCs were grown without (–) or with (+) SB431542 (TGF inhib) for 24 hr. Co-IPs with antibodies against pSmad3 and IgG were performed on nuclear lysates. Precipitated complexes were probed for Oct4.

(C) Smad3 and Oct4 bind DNA sites at the same time. Oct4 ChIP was performed followed by re-ChIP using antibodies against Smad3 and IgG. qPCR was performed in triplicate to quantify the fold enrichment (y axis) of Smad3 and IgG at the indicated genes (x axis) relative to an unbound control region. Error bars indicate standard deviation.

(D) Smad3 and Oct4 simultaneously occupy the *Lefty1* enhancer. A 40 bp probe from the *Lefty1* enhancer was incubated with nuclear extracts from mESCs (left lane). Nuclear extracts and probe were also incubated with cold competitor, antibody against Smad3, or antibody against Oct4. The complex formed by Smad3 and Oct4 (Smad/Oct) is supershifted (SS) by both antibodies. mESCs were cultured with SB431542 for 24 hr and then washed to remove inhibitor before treating with Activin for 1 hr to activate TGF- $\beta$  signaling.

(E) Smad3 levels are not affected by loss of Oct4. ZHBTc4 mESCs were cultured in the absence or presence of dox for 24 hr. Western blot was performed to quantify levels of Smad3 and Oct4. Twenty-five micrograms and five micrograms of cell lysates were loaded. TATA-binding protein (TBP) was used as a loading control.

(F) Oct4 is required for Smad3 binding. ChIP was performed for Smad3 in ZHBTc4 mESCs without dox (Smad3 ChIP Oct4 nl) and with dox for 24 hr (Smad3 ChIP Oct4 kd). qPCR was performed to quantify the fold enrichment of Smad3 (y axis) at the indicated genes (x axis). Fold enrichment was normalized to IgG. Error bars indicate standard deviation.

(G) Oct4 is required for genes to respond to TGF-β signaling. ZHBTc4 mESCs were cultured without or with dox for 24 hr. Cells were then washed and treated with Activin for 1 hr prior to analysis of gene expression by qPCR. The fold reduction of Oct4 expression after 24 hr of dox (left) and the fold reduction in TGF-β response for genes co-occupied by Oct4 and Smad3 (right) are shown. Error bars indicate standard deviation.

(H) Oct4 sites are more tightly associated with Sox2 than Smad3. The distances from the Oct4 peak to the peaks of Sox2 (black) and Smad3 (red) were calculated for each region bound by Oct4, Sox2, and Smad3 (1849 regions). The distances between peaks were organized into 5 base pair bins, and the number of peaks in each bin (y axis) is shown over a 0.6 kb window (x axis) centered on the Oct4 peak at position 0. The distance between Oct4 and Sox2 sites is defined as positive. (I) Oct4 sites are depleted of nucleosomes. ChIP-seq was performed to map genome-wide H3 occupancy. The relative H3 density (y axis) is shown across a 2 kb window (x axis) centered on sites occupied by Oct4.

(Figure 2C) and determining the distance from each Smad3 site to the nearest binding site for each transcription factor (Figure 2D). Over 90% of the top 1000 Smad3 sites were co-occupied by Oct4, Sox2, and Nanog individually, whereas only a small fraction of Smad3 sites were co-occupied by Ronin, Zfx, or c-Myc (Figure 2C). Furthermore, the majority of sites occupied by Ronin, Zfx, or c-Myc are located far from sites occupied by Smad3 (Figure 2D). Thus in mESCs, Smad3 tends to co-occupy the genome specifically at sites bound by Oct4, Sox2, and Nanog.

# **Oct4 Recruits Smad3**

If Oct4 directs Smad3 to sites in ESCs, then we would expect Oct4 and Smad3 to co-occupy the same sites at the same

time. We performed chromatin immunoprecipitation (ChIP) for Smad3 in mESCs, followed by western analysis to detect Oct4, which revealed that Smad3 and Oct4 were contained in the same crosslinked complex (Figure 3A). In addition, coimmunoprecipitation (Co-IP) experiments showed that Smad3 and Oct4 form a physical complex that is dependent on TGF- $\beta$ signaling (Figure 3B). We then performed ChIP for Oct4 followed by re-ChIP for Smad3 (ChIP-re-ChIP) to determine whether Smad3 and Oct4 occupied binding sites in mESCs simultaneously (Figure 3C). The results showed that Oct4 and Smad3 do temporally co-occupy DNA sites. We then used an electrophoretic mobility shift analysis (EMSA) to ask whether Oct4 and Smad3 co-occupy the *Lefty1* enhancer; antibodies against both Smad3 and Oct4 caused a supershift of the complex, suggesting that both Oct4 and Smad3 were part of the complex bound to the *Lefty1* enhancer (Figure 3D).

To determine whether Oct4 is required for recruiting Smad3 to DNA sites bound by Oct4 in ESCs, we inhibited Oct4 expression in ZHBTc4 mESCs with doxycycline (dox) treatment for 24 hr (Niwa et al., 2000). We found that loss of Oct4 did not affect the levels of Smad3 protein (Figure 3E). However, loss of Oct4 expression did result in a dramatic reduction in Smad3 occupancy at key genes normally co-occupied by Oct4 and Smad3 (Figure 3F). Furthermore, loss of Oct4 resulted in reduced responsiveness to TGF- $\beta$  signaling at genes normally co-occupied by Oct4 and Smad3 (Figure 3G).

Oct4 might recruit Smad3 through a direct interaction and/or by inducing a more open chromatin state to make SBEs available for Smad3 binding. Our evidence suggests that Oct4 and Smad3 are associated in some fashion (Figures 3A–3F), although analysis of the positions of Oct4 and Smad3 binding peaks indicates that these two proteins do not interact in a unique and direct manner such as that observed for Oct4 and Sox2 (Figure 3H). Analysis of nucleosome occupancy at sites bound by Oct4 revealed that these sites are relatively depleted of nucleosomes (Figure 3I). These results are consistent with the possibility that Oct4 recruits Smad3 to adjacent SBEs that are available due to nucleosome depletion.

# Smad3 Co-occupies the Genome with Master Transcription Factors in Various Cell Types

We next investigated whether Smad3 co-occupies the genome of additional cell types with the master transcription factors of those cell types. We performed ChIP-seq analysis for Myod1 in myotubes (Davis et al., 1987; Tapscott, 2005) and PU.1 in pro-B cells (DeKoter and Singh, 2000; Nutt and Kee, 2007) and found that sites bound by Oct4, Myod1, and PU.1 were largely unique (Figure 4A; Table S1). We also performed ChIP-seq analysis of Smad3 binding in myotubes and pro-B cells and found that Smad3 also tends to bind unique sites in these different cell types (Figure 4B).

If Smad3 is recruited to DNA sites by master transcription factors, then we would expect Smad3 sites in each cell type to be occupied by the master transcription factor found in that cell type. We initially analyzed the top 1000 bound sites for Smad3 in mESCs, myotubes, and pro-B cells and asked whether those sites were occupied by master transcription factors (Figures 4C and S3A). Indeed, Oct4 occupied sites with Smad3 in mESCs but did not occupy sites bound by Smad3 in myotubes or pro-B cells. Myod1 occupied sites with Smad3 in myotubes, and PU.1 occupied sites with Smad3 in pro-B cells. We next analyzed all Smad3 sites in each cell type, which confirmed that Smad3 tends to co-occupy sites with the cell-type-specific master transcription factors (Figure S3B).

The cell-type-specific association of master transcription factors and Smad3 was striking at individual genes (Figure 4D). For example, Smad3 and Oct4 co-occupied sites at the gene encoding Sox2 in mESCs, but these sites were not occupied by Smad3 or Myod1 in myotubes or Smad3 or PU.1 in pro-B cells. The gene encoding Adora1 was uniquely co-occupied by Smad3 and Myod1 in myotubes, and the gene encoding Vpreb2 was uniquely occupied by Smad3 and PU.1 in pro-B cells.

Genome-wide analysis confirmed that Smad3 occupied unique sites with Oct4 in mESCs, Myod1 in myotubes, and PU.1 in pro-B cells (Figure 4E). In addition, motif discovery revealed enrichment of the Myod1 motif in Smad3-bound regions of myotubes and the PU.1 motif in Smad3-bound regions of pro-B cells (Figure 4F), further supporting the conclusion that Smad3 co-occupies the genome with cell-type-specific master transcription factors.

We next investigated whether interactions could be detected between Smad3 and the master transcription factors of each cell type and whether Smad3 binding depends on Myod1 in myotubes and PU.1 in pro-B cells. We found that Smad3 immunoprecipitated with Oct4 in mESCs, Myod1 in myotubes, and PU.1 in pro-B cells (Figure 4G). We next asked whether knockdown of Myod1 affected binding of Smad3 in myotubes. Myoblasts were transfected with Myod1 siRNA, and a 52% knockdown of Myod1 was observed after 48 hr of myotube differentiation. The reduction in Myod1 was associated with an intermediate level of myotube differentiation (data not shown) and resulted in decreased Smad3 occupancy at sites normally co-occupied with Myod1 (Figure S3C). Similarly, deletion of PU.1 and the functionally redundant protein Spi-B (DeKoter et al., 2002) in pro-B cells resulted in decreased Smad3 occupancy at sites co-occupied by PU.1 (Figure S3D). Together these results suggest that master transcription factors are required for wild-type levels of Smad3 recruitment.

If Smad3 binds DNA at sites with cell-type-specific master transcription factors, then SBEs should be enriched at these sites. We scanned Oct4, Myod1, and PU.1 sites and found that these sites were each enriched for SBEs (Figure 4H). This result indicates that Smad3 binds a unique subset of SBEs in each cell type, and that this subset is associated with sites bound by the cell-type-specific master transcription factors.

Finally, we investigated whether nucleosome depletion occurs at sites bound by cell-type-specific master transcription factors and Smad3, as increased accessibility of SBEs in these regions may contribute to Smad3 binding. Genome-wide ChIP-seq analysis of histone H3 occupancy revealed that master transcription factors occupied cell-type-specific regions that were relatively depleted of nucleosomes (Figure S3E). In addition, Smad3 and the master transcription factors co-occupied unique nucleosome-depleted regions in each cell type (Figure 4I). For example, in mESCs, Oct4 and Smad3 co-occupied sites that were relatively depleted of nucleosomes (Figure 4I, left, blue), whereas sites occupied by Smad3 and Myod1 in myotubes (purple) or Smad3 and PU.1 in pro-B cells (green) were not associated with significant nucleosome depletion in mESCs. Nucleosome depletion was unchanged when TGF- $\beta$  signaling was inhibited (Figure S3F), suggesting that Smad3 did not affect nucleosome occupancy but was directed to sites that were already depleted of nucleosomes. Thus, Smad3 appears to bind unique SBEs in nucleosome-depleted regions adjacent to master transcription factors in each cell type (Figure 4J).

# Smad3 Can Occupy Different Cell-Type-Specific Enhancers at the Same Gene

Master transcription factors can bind cell-type-specific enhancers (Heintzman et al., 2009). Thus, we would expect that



#### Figure 4. Smad3 Co-occupies DNA with Cell-Type-Specific Master Transcription Factors

(A) Master transcription factors bind unique sites in different cell types. The Venn diagram shows the overlap of sites bound by Oct4 in mESCs (blue), Myod1 in myotubes (purple), and PU.1 in pro-B cells (green) (Table S1). The total number of bound sites is indicated for each shaded area. Three percent of all sites overlap in at least two cell types (indicated by dotted lines).

(B) Smad3 binds unique sites in different cell types. The Venn diagram shows the overlap of Smad3-bound regions between mESCs (blue), myotubes (purple), and pro-B cells (green). One percent of Smad3-bound sites overlap in at least two cell types. Myotubes and Pro-B cells were treated with TGF-β prior to analysis of Smad3 binding.

(C) Smad3 co-occupies sites with master transcription factors that are cell type specific. The 1000 strongest Smad3-binding sites (by peak height) were chosen from each cell type for analysis (top left). The co-occupancy of Oct4 (bottom left), Myod1 (bottom center), and PU.1 (bottom right) with Smad3 in each cell type is shown.



# Figure 5. Smad3 Can Bind the Same Gene at Different Sites in Different Cell Types

(A) Smad3 binds a small number of genes in common between different cell types. The Venn diagram shows the overlap of genes bound by Smad3 in mESCs, myotubes, and pro-B cells (Table S3). The numbers represent the total number of bound genes in each shaded area.

(B) Smad3 co-occupies the same gene but at cell-typespecific sites. Gene tracks show binding of Smad3 and Oct4 in mESCs (top), Smad3 and Myod1 in myotubes (center), and Smad3 and PU.1 in pro-B cells (bottom) for *Id3, Arid3a*, and *Pmepa1*. Gray boxes highlight sites cooccupied by Smad3 and master transcription factors in each cell type. The floor is set at three counts.

(C) Smad3 co-occupies a fraction of genes with different master transcription factors by binding at different sites. At hypothetical *Gene A*, one SBE (red box) is adjacent to an Oct4 site and another is adjacent to a PU.1 site. In mESCs, Smad3 (Sm3) binds with Oct4, whereas in pro-B cells, Smad3 binds with PU.1. See also Table S3

Smad3 could occupy different enhancers of the same gene in different cell types. We analyzed the intersection of genes bound by Smad3 in mESCs, myotubes, and pro-B cells. Whereas only 1% of the Smad3-binding sites were occupied in more than one cell type (Figure 4B), 13% of genes bound by Smad3 were occupied by Smad3 in more than one cell type (Figure 5A). Analysis of individual genes showed that Smad3 could occupy the same gene in different cell types but usually did so by co-occupying cell-type-specific enhancers with the cell-type-specific master transcription factor (Figure 5B). For example, Id3 was occupied by Oct4 in mESCs and PU.1 in pro-B cells. However, Oct4 and PU.1 occupied Id3 at different sites, and Smad3 co-occupied sites with the cell-type-specific master regulators. Thus, for the small fraction of genes that appear to be targeted by TGF- $\beta$ signaling in multiple cell types, these genes tend to be bound by Smad3 at different enhancers (Figure 5C).

# TGF- $\beta$ Signaling Regulates Genes Bound by Master Transcription Factors

If Smad3 is directed to sites occupied by Oct4, then genes bound by Oct4 should be modulated by TGF- $\beta$  signaling.

Genome-wide expression analysis was performed on mESCs under standard conditions and after treatment with the TGF- $\beta$  inhibitor SB431542 for 24 hr (James et al., 2005; Ross et al., 2006; Vallier et al., 2005; Xu et al., 2008) to identify genes that are modulated by TGF- $\beta$  signaling. We found that genes bound by Oct4, Sox2, Nanog, or Smad3 were affected by a block in TGF- $\beta$  signaling (Figures 6A and 6B; Tables S3 and S4). As a control, we also analyzed genes bound by Zfx, a transcription factor that binds a similar number of genes to Oct4 (Tables S1 and S3) but does not co-occupy sites with Smad3. In contrast to genes bound by Oct4, genes bound by Zfx were not affected by TGF- $\beta$  signaling (Figure 6B, bottom).

To determine whether key ESC genes bound by Smad3 and Oct4 are direct targets of TGF- $\beta$  signaling, we next asked whether activation of TGF- $\beta$  signaling resulted in rapid recruitment of transcriptional coactivators (Ross et al., 2006). mESCs were treated with SB431542 for 24 hr before they were washed and retreated with fresh SB431542 or Activin to activate the TGF- $\beta$  pathway. ChIP was performed for the histone acetyltransferase p300 1 hr after activation and showed that TGF- $\beta$  signaling

(D) Smad3 co-occupies cell-type-specific sites with master transcription factors at individual genes. Gene tracks represent binding of Smad3 and Oct4 in mESCs (top), Smad3 and Myod1 in myotubes (center), and Smad3 and PU.1 in pro-B cells (bottom) for the genes encoding Sox2, Adora1, and Vpreb2. The floor is set at three counts. See also Figure S3.

(F) Smad3-binding sites are enriched for the motif of the cell-type-specific master transcription factor. Motif discovery was performed using Myod1- and Smad3bound sites identified in myotubes (top) and PU.1- and Smad3-bound sites in pro-B cells (bottom). The most enriched motifs are shown.

(G) Smad3 interacts with master transcription factors. Co-IPs with antibodies against Smad3 (Sm3) and IgG were performed using nuclear lysates from mESCs (top), myotubes (center), and pro-B cells (bottom). Precipitated complexes were probed for Oct4 in mESCs, Myod1 in myotubes, and PU.1 in pro-B cells. Smad4 was used as a positive control for immunoprecipitation.

(H) SBEs are enriched at sites occupied by master transcription factors. The average frequency of SBEs in a 250 bp window across a 5 kb region centered on the binding site of each transcription factor is indicated.

(I) Nucleosomes are depleted at sites co-occupied by Smad3 and master transcription factors. Relative H3 density centered on sites co-occupied by Oct4 and Smad3 (O+S) in mESCs (left), Myod1 and Smad3 (M+S) in myotubes (center), and PU.1 and Smad3 (P+S) in pro-B cells (right) is shown.

(J) Model for cell-type-specific genome occupancy by Smad3. Cell-type-specific Smad3 binding may be determined by interactions with master transcription factors, which occupy nucleosome-depleted regions and recruit Smad3 to cell-type-specific sites. Red boxes indicate SBEs and gray cylinders represent nucleosomes.

<sup>(</sup>E) Smad3 co-occupies the genome with cell-type-specific master transcription factors. Binding plots show the location of Smad3-bound sites in mESCs (left), myotubes (center), and pro-B cells (right) relative to sites bound by Oct4 in mESCs (top), Myod1 in myotubes (middle), and PU.1 in pro-B cells (bottom).



# Figure 6. TGF- $\beta$ Signaling Regulates Genes Bound by Master Transcription Factors

(A) Schematic of analysis. Genes affected by loss of TGF- $\beta$  signaling were identified by genome-wide microarray analysis. Next, the overlap of genes affected by TGF- $\beta$  signaling and genes bound by each transcription factor (TF) were determined. The p value was calculated using the hypogeometric distribution.

(B) Inhibition of the TGF- $\beta$  pathway affects genes bound by the mESC core regulatory transcription factors. Genome-wide expression was performed in mESCs that were cultured under standard conditions or in the presence of SB431542 for 24 hr. The association of genes bound by each transcription factor with genes affected by TGF- $\beta$  signaling (significance of transcription factor occupancy at genes affected by TGF- $\beta$  signaling, x axis) was calculated for genes bound by Oct4, Sox2, Nanog, Smad3, and Zfx (y axis). A factor was considered to bind genes affected by TGF- $\beta$  signaling at a p value < 1e-5 (grav line).

(C) TGF- $\beta$  signaling leads to recruitment of p300 at genes co-occupied by Oct4 and Smad3. mESCs were treated with SB431542 for 24 hr before being washed and treated with fresh SB431542 or 10 ng/ml Activin for 1 hr. ChIP was performed for p300 and IgG, and qPCR was performed to

quantify the fold enrichment of p300 relative to IgG (y axis) at the indicated genes. Error bars indicate standard deviation. (D) TGF-β signaling regulates different genes in different cell types. Genome-wide expression analysis was performed after 24 hr treatment with SB431542 in mESCs and 12 hr after activation of TGF-β signaling in myotubes and pro-B cells. The fold change in expression for each affected gene is indicated by color (bottom) and is shown for mESCs (left), myotubes (center), and pro-B cells (right). All genes that change in only one cell type are shown. Statistical analysis was then performed (as described in A) to determine whether there was an association between genes bound by each transcription factor and genes affected by TGF-β signaling for each cell type. Analysis was performed for genes affected by TGF-β signaling in mESCs (top right), myotubes (middle right), and pro-B cells (bottom right). See also Table S4.

led to rapid recruitment of p300 to genes co-occupied by Oct4 and Smad3 (Figure 6C).

If master transcription factors direct Smad3 to different targets in different cell types, we would expect that the genes regulated by TGF- $\beta$  signaling are different in different cell types. Genome-wide expression analysis was performed on myotubes and pro-B cells to identify genes that changed in expression after treatment with TGF- $\beta$  for 12 hr. Expression changes in myotubes and pro-B cells were also compared to changes in mESCs after inhibition of TGF- $\beta$  signaling for 24 hr. As expected, a largely unique set of genes was found to be affected in each cell type (Figure 6D, left). We next asked whether the set of genes bound by Smad3 or the master transcription factors in each cell type was associated with the set of genes affected by TGF-β signaling in each cell type. In each case, we found that only genes bound by the cell-type-specific master transcription factor or cell-type-specific Smad3 were significantly affected by TGF- $\beta$  signaling (Figure 6D, right), indicating that TGF- $\beta$  signaling regulates genes bound by cell-type-specific master transcription factors.

### Induction of Myod1 Redirects Smad3 Binding in mESCs

If master transcription factors direct Smad3 to their sites of occupancy, then induction of a master transcription factor that is not normally expressed in a specific cell type should direct Smad3 to the unique sites occupied by the induced master transcription factor. To test this idea, we induced expression of Myod1 in mESCs (Figure 7A) (Nishiyama et al., 2009). ChIP-seq was performed for Smad3 in mESCs that were maintained for 5 days in mESC culture conditions with and without induction of Myod1. Despite expression of Myod1, mESCs maintained expression of Oct4 (Figure 7B). However, expression of Myod1 was sufficient to direct a fraction of Smad3 to sites occupied by Myod1 (Figure 7C). Inspection of ChIP-seq profiles showed that Smad3 continued to occupy sites with Oct4 in the setting of Myod1 expression (Figure 7D), while also occupying new sites with Myod1 (Figure 7E).

# DISCUSSION

Transcription factors bind specific DNA sequences and regulate gene expression (Ptashne, 1988), and master transcription factors are required for establishment, maintenance, and even reprogramming of cell identity (Takahashi and Yamanaka, 2006; Feng et al., 2008; Lassar et al., 1986; Seale et al., 2008; Zhou et al., 2008; Graf and Enver, 2009). Here we report that master transcription factors also are responsible for directing the gene targets of TGF- $\beta$  signaling and thus determine the cell-type-specific effects of TGF- $\beta$  signaling.

This conclusion is supported by the finding that Smad3 co-occupies the genome with Oct4 in ESCs, Myod1 in myotubes, and PU.1 in pro-B cells. In addition, Smad3 interacts with these master transcription factors and binds accessible DNA sites adjacent to those bound by master transcription factors. Furthermore, the expression of genes bound by master transcription factors is modulated by TGF- $\beta$  signaling. Finally,



expression of Myod1 in nonmuscle cells can redirect Smad3 to the new sites occupied by Myod1.

If many different transcription factors can interact with Smad2/3 (Chen et al., 1996, 2002, 1997; Germain et al., 2000; Liu et al., 1997; Massagué et al., 2005; Seoane, 2004), why do master transcription factors have such a profound effect in determining the genes regulated by TGF- $\beta$  signaling in each cell type? The answer may lie in the relative concentration of different transcription factors, as master transcription factors tend to be expressed at high levels compared to other transcription factors (Young, 2011). Thus, the abundance of cell-type-specific master transcription factors may allow them to dominate the competition

TGF- $\beta$  signaling, through activation of Smad2 and Smad3, plays an essential role in normal development and tissue homeostasis as well as in human diseases from cancer to autoimmunity to cirrhosis (Friedman, 2008; Li and Flavell, 2008; Massagué et al., 2005; Padua and Massagué, 2009; Wandzioch and Zaret, 2009). It is therefore critical to understand how activation of Smad2/3 can lead to such diverse cellular responses. Our findings reveal that the cell-type-specific effects of TGF- $\beta$  signaling are determined in large part by the interaction of Smad2/3 proteins with master transcription factors that specify and maintain cell identity. It is through this mechanism that TGF- $\beta$  signaling is tailored to modulate genes that are most relevant to

### Figure 7. Myod1 Expression Redirects Smad3 Occupancy in mESCs

(A) Experimental model. Smad3 co-occupies the genome with Oct4 in mESCs. Myod1 expression was induced in mESCs for 5 days in standard mESC culture conditions. ChIP-seq was performed to determine whether Smad3 was directed to new sites occupied by Myod1.

(B) Oct4 expression is maintained despite induction of Myod1. mESCs containing dox-repressible Myod1 (Nishiyama et al., 2009) were cultured in standard mESC conditions for 5 days with and without dox. Western analysis was performed to detect expression of Myod1 (top) and Oct4 (middle). TBP was used as a loading control (bottom). (C) Smad3 occupies new sites with Myod1. The percentage of Smad3 sites in mESCs that are also occupied by Myod1 in myotubes (y axis) is shown for mESCs without induction of Myod1 (No Myod1) and with induction of Myod1 (+Myod1). The 1000 strongest Smad3-binding sites in each condition were used for this calculation.

(D) Smad3 continues to occupy sites bound by Oct4. Gene tracks show binding of Oct4, Smad3 without induction of Myod1 (red), Smad3 with induction of Myod1 (brown), and FLAG-Myod1 (after induction) in mESCs at *Lefty2* and *Tdgf1*. Myod1 binding in myotubes is shown at the bottom. The floor is set at three counts.

(E) Smad3 occupies new sites bound by Myod1. Gene tracks show binding of Oct4, Smad3 without induction of Myod1 (red), Smad3 with induction of Myod1 (brown), and FLAG-Myod1 (after induction) in mESCs at the muscle-specific genes *Mef2d* and *Ckm*. Myod1 binding in myotubes is shown at the bottom.

for interactions with Smad2/3. Recent work in mESCs has also suggested that the Wnt, LIF, and BMP pathways target sites bound by mESC master transcription factors (Chen et al., 2008; Cole et al., 2008; Young, 2011). Our findings now suggest that cell-type-specific master transcription factors may operate in many different cell types, including hematopoietic cells (Trompouki et al., 2011), to determine the gene targets of signaling pathways. cell identity, which may explain why aberrations in this pathway can have such profound effects in a range of human diseases.

#### **EXPERIMENTAL PROCEDURES**

### Cell Culture

hESCs (BGO3) were maintained as previously described (Ludwig et al., 2006) using mTESR1 media (Stem Cell Technologies), which contains TGF- $\beta$ . mESCs were cultured as previously described (Marson et al., 2008). mESCs were maintained on murine embryonic fibroblast (MEF) feeder cells and then passaged two times off feeders prior to analysis. Exogenous Activin was not added to mESC cultures unless stated. When indicated, mESCs were treated with SB431542 (10  $\mu$ M) for 24 hr to inhibit TGF- $\beta$  signaling. ZHBTc4 mESCs were treated with dox for 24 hr to repress Oct4 expression as previously described (Niswa et al., 2000). Myod1 was induced in ESCs by dox withdrawal as previously described (Nishiyama et al., 2009). Analysis of Myod1 and PU.1 binding was performed under standard culture conditions, and analysis of Smad3 binding was performed after treatment with TGF- $\beta$  in myotubes and pro-B cells. See Extended Experimental Procedures for additional details.

#### **Chromatin Immunprecipitation**

ChIP and ChIP coupled with massively parallel sequencing (ChIP-seq) were performed as previously described (Marson et al., 2008). Analysis of H3 occupancy was performed by normalizing the average H3 density across all sites co-occupied by the indicated transcription factors. Antibodies and additional information can be found in the Extended Experimental Procedures.

#### **ChIP-Seq Analysis**

Analysis methods were derived from previously published methods (Marson et al., 2008). Briefly, the number of extended reads were calculated in bins across the genome, and bins that contained statistically significant ChIP-seq enrichment were identified by comparison to a Poissonian background model. A p value cutoff of 1e-9 was used for all datasets except for c-Myc and Ronin, where a cutoff of 1e-5 was used in order to analyze comparable numbers of bound sites. Refer to the Extended Experimental Procedures for details.

#### **Microarray Analysis**

Analysis was performed using Agilent Whole-Mouse Genome Microarrays (Agilent, G4122F) as previously described (Cole et al., 2008). A gene was determined to be significantly affected by TGF- $\beta$  signaling if its expression level changed by at least 1.5-fold with a p value less than or equal to 0.05. Refer to the Extended Experimental Procedures for details.

#### Coimmunoprecipitation

Co-IP experiments using nuclear extracts were performed as previously described (Kagey et al., 2010). Refer to the Extended Experimental Procedures for details.

#### **Electrophoretic Mobility Shift Assay**

A 40 bp sequence containing adjacent Smad and Oct4 binding sites in the murine *Lefty1* enhancer was labeled with [ $\gamma$ -<sup>32</sup>P]-ATP and incubated with nuclear extract from mESCs treated with Activin for 1 hr. Competitor DNA was used at 100-fold excess to labeled DNA. Supershift was performed by incubating the assembled complex with antibodies against Smad3 and Oct4. Refer to the Extended Experimental Procedures for additional details.

#### Previously Published ChIP-Seq Datasets Used in This Study

The following previously published datasets were used: Oct4, Nanog, and Sox2 in mESCs (Marson et al., 2008), c-Myc and Zfx in mESCs (Chen et al., 2008), and Ronin in mESCs (Dejosez et al., 2010).

#### **ACCESSION NUMBERS**

The ChIP-seq and microarray data are deposited in GEO under accession numbers GSE21621 and GSE23830.

#### SUPPLEMENTAL INFORMATION

Supplemental Information includes Extended Experimental Procedures, three figures, and four tables and can be found with this article online at doi:10.1016/j.cell.2011.08.050.

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