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Energy Procedia 14 (2012) 1618 - 1623



International Conference on Advances in Energy Engineering

# Research on the Performance Evaluation of Logistics Enterprise Based on the Analytic Hierarchy Process

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# Abstract

The performance evaluation plays a more and more important role in the modern enterprise management, and the method of evaluation system on enterprise performance is always an important question in the theory and practice. So this paper set up a scientific, reasonable performance evaluation index system which was especially suitable for the small and medium third party logistics enterprise from the four levels of financial, customers, business and innovation. Meanwhile, according to the index system, it gave a performance evaluation with the Chinese access logistics corporation. The results showed that the construction of the index system was reasonable, and the evaluation results also were reliable.

Keywords:Logistics enterprise; Performance evaluation; The Analytic Hierarchy Process

# 1. Introduction

With the rapid economy development in the world, the modern logistics is as an advanced organization and management technology which has been developing rapidly in the global scope, and it is highly valued by the governments and enterprises[1]. China's entry into WTO, the logistics enterprise has got a further developing, but it faces a more fierce market competition. This situation calls for establishing conesponding performance evaluation index system for logistics enterprise, and the determination of reasonable evaluation method which are in order to scientifically and objectively reflect the performance of logistics enterprise[2] [3]. But at present the researches on logistics enterprise's benefit evaluation are little, on the one hand, because the process of logistics enterprise is not long, and the enterprises with obvious characteristics and development model have not yet fully formed; on the other hand, the activity of logistics enterprise has particularity, it is difficult to copy the traditional enterprise performance evaluation method[4] [5].

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Objectively measuring the economic benefit of enterprise logistics shows particularly important for promoting the development and improve the management level of logistics enterprise. Establish an objective, reasonable logistic enterprise performance evaluation index system, and adopt scientific performance evaluation method, its important significances lay in the following: First, promote the optimized allocation of logistics resources, improve the management level of enterprises and promote enterprise performance. Second, provide the references for the performance evaluation standard and national policy formulation. Therefore, this paper attempts to design a feasible and convenient performance evaluation system, in order to give a performance evaluation for the third party logistics enterprise[6].

# 2. The Establishment of Performance Evaluation Index System in the Third Party Logistics Enterprise

According to the characteristics of the third party logistics enterprise, based on the defects of current domestic and international evaluation index system, this paper this paper sets up a scientific, reasonable performance evaluation system which is especially suitable for the small and medium third party logistics enterprise from the four levels of financial, customers, business and innovation[7].

The targets	The standards	The index				
	The financial B1	Profitability C11,Solvency C12,Development ability C13				
The	The customers B2	Enterprise image C21;Operation quality C22,Service levelC23 Cost evaluation C24				
small	The transportation B3	Economy C31, safety C32, Ability sex C33				
targets A	The storage B4	Economic benefits C41, Warehouse operation quality C42 Storage utilization degree C43, Research quantity C44				
	The technology B5	Advanced management method C51, Transportation automation C52 Storage automation C53, Information technology, utilization rate C54				

Table I The performance evaluation index system of the third party logistics enterprise

# 3. The Determination of Index Weight

#### 3.1 The Analytic Hierarchy Process

The analytical hierarchy process (AHP) was put forward by the United States professor T.L.Satty in the early 1970s. The basic procedures are as follows:

Tectonic judgment matrix. After building the hierarchical analysis model, the subordinate relationships among each level are determined, and then gives comparison between two elements in different levels to construct more judgment matrix[8].

Judge scale. Expressing the relative importance of number scale of the element A to element B. Such as the table 2.

(1)

(2)

#### Table II The relative importance of the element A to element B

The scale	The meaning
1	Two factors have the same importance
3	A factor is slightly important than the other factor
5	A factor is obviously important than the other factor
7	A factor is strongly important than the other factor
9	A factor is extremely important than the other factor
2,4,6,8	The average value of the above judge

The steps of calculating weight:

Calculate the product of the element in each line of the judgment matrix,

$$M_i = \prod_i a_{ij}$$

Calculate the nth root of M,

$$V = \sqrt[n]{M_i}$$

ndardize the vectors of 
$$V = (W_1, W_2, \dots, W_n)^T$$
, that is  $W_i = \frac{V_i}{\sum V_i}$   $(i = 1, 2, \dots, n)$ 

Calculate the biggest characteristic root of judgment matrix,

$$\lambda_{\max} = \frac{1}{n} \sum_{i} \left[ \frac{(A W)_{i}}{W_{i}} \right]$$
(4)

The above calculated characteristics value is corresponding to the relative importance weights between various factors from the former level to the next level. Because people give the judgment matrix, there is always not accurate, at the same time, as the increasing dimension of the judgment matrix, it will also produce errors[9]. Therefore, in order to eliminate the error and improve reliability, we especially introduce the two experience indexes:

The judgment matrix deviates the consistency index C.I,  $C.I = \frac{\lambda_{max} - n}{n-1}$ , and the index can check the consistency degree of the judgment matrix.

The judgment matrix divides the random consistency index R.I. The index could eliminate the error brought by the increasing dimension. For the 3-12th order judgment matrix, the R.I value respectively is in table 3:

Table III The R.I value corresponding to different order number

The order	3	4	5	6	7	
The R.I value	0.52	0.89	1.12	1.26	1.36	
The order	8	9	10	11	12	
The R.I value	1.41	1.46	1.49	1.52	1.54	

In the actual process, it usually gives the inspection with the ratio of C.I to R.I, that is  $C \cdot R = \frac{C \cdot I}{R \cdot I}$ , Generally speaking, when  $C \cdot R \prec 0.1$ , we think the judgment matrix has the consistency.

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# 3.2 The Index Weights Analysis on the Performance Evaluation with the AHP

The Establishment of Weight in the Level 1 Structure. First, establish the judgment matrix for the financial B1, customers B2, transportation B3, warehousing B4, technology B5, and the results are seen in table 4:

Table IV The judgment matrix of B1, B2, B3, B4 and B5

А	B1	B2	B3	B4	В5
B1	1	5	7	3	1/5
B2	1/5	1	3	1/3	1/3
B3	1/7	1/3	1	1/5	3
B4	1/3	3	5	3	1/7
В5	5	3	1/3	7	1

Table V The calculation of combinated weight

The targets	The standards	The weights of standard	The indexes C11	The weights of index 0.442	combi -nated weights 0.141
	Financial B1	0.319	C12	0.322	0.103
			C13	0.236	0.075
		0.101	C21	0.205	0.021
	Customers B2		C22	0.315	0.032
			C23	0.34	0.034
			C24	0.14	0.014
The total goals of Perfor	Transportation	0.025	C31	0.45	0.011
-mance evaluation In	B3		C32	0.325	0.008
Logistics Enterprise A	5		C33	0.225	0.006
Logistics Enterprise T		0.202	C41	0.422	0.085
	Storage B4		C42	0.255	0.051
	Storage D4		C43	0.215	0.043
			C44	0.108	0.022
		0.353	C51	0.332	0.117
	Advanced		C52	0.225	0.079
	Technology B5		C53	0.255	0.09
			C54	0.188	0.066

Calculate the approximate values for the characteristics value with the root method. According to the formula (1), (2), (3) and (4), we can draw the following results:

is:

$$V = \begin{bmatrix} 1.838, 0.582, 0.143, 1.165, 2.036 \end{bmatrix}^{T}, W = \begin{bmatrix} 0.319, 0.101, 0.025, 0.202, 0.353 \end{bmatrix}^{T}$$
  

$$AW = \begin{bmatrix} 1.127, 0.425, 1.206, 1.190, 0.683 \end{bmatrix}^{T}, \lambda_{max} = 5.224 \quad C.I = 0.056 \quad C.R = 0.05 \prec 0.1,$$
  
The consistency test results are acceptable. Therefore, the weight of level 1  

$$W = \begin{bmatrix} 0.319, 0.101, 0.025, 0.202, 0.353 \end{bmatrix}^{T}$$

The Establishment of Weight in the Level 2 Structure with AHP Method. The calculation method of evaluation index on the level 2 weight is same as that of level 1, the results are in table 5:

# 4. The Case Analysis

Table VI The comprehensive evaluation calculation on Chinese access logistics company

The	The grades			Compre		
indexes	optimal	good	medium	poor	scores	-hensive scores
C11	2	3	5	0	27	3.807
C12	6	4	0	0	36	3.708
C13	3	4	3	0	30	2.25
C21	2	4	4	0	28	0.588
C22	4	4	2	0	32	1.024
C23	2	3	5	0	27	0.18
C24	2	4	3	1	27	0.378
C31	4	3	2	1	30	0.33
C32	3	4	2	1	29	0.232
C33	2	3	3	1	24	0.144
C41	4	3	2	1	30	2.55
C42	3	4	3	0	30	1.53
C43	4	3	3	0	31	1.333
C44	3	4	3	0	30	0.66
C51	3	4	2	1	29	3.393
C52	1	3	4	2	23	1.817
C53	3	4	3	0	30	2.7
C54	2	4	3	1	27	1.782

The Chinese access logistics company is a large enterprise that is engaged in the logistics industry. Through the survey, we found that the logistics corporation was lack of a set of scientific and comprehensive performance evaluation system which caused the company didn't know much about their own advantages and disadvantages. In this paper, we did the performance evaluation for this logistics enterprise based on the analytic hierarchy process[10].

Giving the score for the specific index with expert scoring method. On the basis of each index score is divided into four grades: optimal (4 points), good (3 points), medium (2 points) and poor (1 point), according to level for the points test. Based on the 18 secondary indexes in the performance evaluation

index system for the third party logistics enterprise, we invited 10 experts and asked them to give the score with the actual operating conditions of the Chinese access logistics company. The specific results are seen in table 6.

From the above calculation, we can see the comprehensive performance score of Chinese logistics company is 28.4, and it takes 71% to the total score 40. That is to say, when the total score is 100 points, the comprehensive performance of Chinese logistics company is 71 points. Combined with performance evaluation index system, it can be found that the reasons of low performance score are the low profitability C11, logistics enterprise image C21, logistics service level C23, cost evaluation C24, safety and reliability C32, ability C33, management method C51, transportation automation C52, the use of information technology C54, the scores of the above are all no more than 30 points.

# Conclusions

The performance evaluation accounts for an important position in the modern enterprise management, and the method of evaluation system on enterprise performance is always an important question in the theory and practice. The enterprise performance evaluation can make the enterprise to recognize their advantages and disadvantages and find that there is unreasonable phenomenon, so as to further improve their management level. From the present theory literatures, it can be seen majority of papers for selecting evaluation indicators and evaluation method, but few establish performance evaluation system for practice. So this paper set up a scientific, reasonable performance evaluation index system which was especially suitable for the small and medium third party logistics enterprise from the four levels of financial, customers, business and innovation. Meanwhile, according to the index system, it gave a performance evaluation with the Chinese access logistics corporation. The results showed that the construction of the index system was reasonable, and the evaluation results also were reliable.

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