On the optimal stopping problem for one-dimensional diffusions

Savas Dayanik[a,b,*], Ioannis Karatzas[c]

[a] *Department of Operations Research and Financial Engineering, Princeton University, Princeton, NJ 08544, USA*
[b] *Bendheim Center for Finance, Princeton University, Princeton, NJ 08544, USA*
[c] *Department of Mathematics, Department of Statistics, Columbia University, New York, NY 10027, USA*

Abstract

A new characterization of excessive functions for arbitrary one-dimensional regular diffusion processes is provided, using the notion of concavity. It is shown that excessivity is equivalent to concavity in some suitable generalized sense. This permits a characterization of the value function of the optimal stopping problem as "the smallest nonnegative concave majorant of the reward function" and allows us to generalize results of Dynkin and Yushkevich for standard Brownian motion. Moreover, we show how to reduce the discounted optimal stopping problems for an arbitrary diffusion process to an *undiscounted* optimal stopping problem for standard Brownian motion.

The concavity of the value functions also leads to conclusions about their smoothness, thanks to the properties of concave functions. One is thus led to a new perspective and new facts about the principle of smooth-fit in the context of optimal stopping. The results are illustrated in detail on a number of non-trivial, concrete optimal stopping problems, both old and new.
© 2003 Elsevier B.V. All rights reserved.

* Corresponding author. Tel.: +1-609-258-5305; fax: +1-609-258-4363.
E-mail addresses: sdayanik@princeton.edu (S. Dayanik), ik@math.columbia.edu (I. Karatzas).

1. Introduction and summary

This paper studies the optimal stopping problem for one-dimensional diffusion processes. Let $(\Omega, \mathscr{F}, \mathbb{P})$ be a complete probability space with a standard Brownian motion $B = \{B_t; t \geqslant 0\}$, and consider the diffusion process X with state space $\mathscr{I} \subseteq \mathbb{R}$ and dynamics

$$dX_t = \mu(X_t)\,dt + \sigma(X_t)\,dB_t \tag{1.1}$$

for some Borel functions $\mu : \mathscr{I} \to \mathbb{R}$ and $\sigma : \mathscr{I} \to (0, \infty)$. We assume that $\mathscr{I}$ is an interval with endpoints $-\infty \leqslant a < b \leqslant +\infty$, and that X is regular in (a, b); i.e., X reaches y with positive probability starting at x, for every x and y in (a, b). We shall denote by $\mathbb{F} = \{\mathscr{F}_t\}$ the natural filtration of X.

Let $\beta \geqslant 0$ be a real constant and $h(\cdot)$ a Borel function such that $\mathbb{E}_x[e^{-\beta\tau}h(X_\tau)]$ is well-defined for every $\mathbb{F}$-stopping time τ and $x \in \mathscr{I}$. By convention $f(X_\tau(\omega)) = 0$ on $\{\tau = +\infty\}$, for every Borel function $f(\cdot)$. Finally, we denote by

$$V(x) \triangleq \sup_{\tau \in \mathscr{S}} \mathbb{E}_x[e^{-\beta\tau}h(X_\tau)], \quad x \in \mathscr{I} \tag{1.2}$$

the *value function* of the optimal stopping problem with *reward function* $h(\cdot)$ and *discount rate* β, where the supremum is taken over the class $\mathscr{S}$ of all $\mathbb{F}$-stopping times. The optimal stopping problem is to find the value function, as well as an optimal stopping time τ^* for which the supremum is attained, if such a time exists.

One of the best-known characterizations of the value function $V(\cdot)$ is given in terms of β-excessive functions (for the process X), namely, the nonnegative functions $f(\cdot)$ that satisfy

$$f(x) \geqslant \mathbb{E}_x[e^{-\beta\tau}f(X_\tau)] \quad \forall \tau \in \mathscr{S}, \ \forall x \in \mathscr{I}, \tag{1.3}$$

see, for example, Shiryayev (1978), Fakeev (1971), Thompson (1971); see also Fakeev (1970), El Karoui (1981), Karatzas and Shreve (1998, Appendix D), El Karoui and Karatzas (1991a,b), Bank and El Karoui (2001). For every β-excessive function $f(\cdot)$ *majorizing* $h(\cdot)$, (1.3) implies that $f(x) \geqslant V(x)$, $x \in \mathscr{I}$. On the other hand, thanks to the strong Markov property of diffusion processes, it is not hard to show that $V(\cdot)$ is itself a β-excessive function.

Theorem 1.1 (Dynkin, 1963). *The value function* $V(\cdot)$ *of* (1.2) *is the smallest β-excessive* (*with respect to X*) *majorant of* $h(\cdot)$ *on $\mathscr{I}$, provided that $h(\cdot)$ is lower semi-continuous.*

This characterization of the value function often serves as a verification tool. It does not however describe how to calculate the value function explicitly for a general diffusion. The common practice in the literature is to guess the value function, and then to put it to the test using Theorem 1.1.

One special optimal stopping problem, whose solution for arbitrary reward functions is precisely known, was studied by Dynkin and Yushkevich (1969). These authors

study the optimal stopping problem of (1.2) under the following assumptions:

$$\left\{ \begin{array}{l} X \text{ is a standard Brownian motion starting in a closed bounded} \\ \text{interval } [a,b], \text{ and is absorbed at the boundaries (i.e., } \mu(\cdot) \equiv 0 \\ \text{on } [a,b], \sigma(\cdot) \equiv 1 \text{ on } (a,b), \text{ and } \sigma(a) = \sigma(b) = 0, \text{ and } \mathscr{I} \equiv [a,b] \\ \text{for some } -\infty < a < b < \infty). \text{ Moreover, } \beta = 0, \text{ and } h(\cdot) \text{ is a} \\ \text{bounded Borel function on } [a,b]. \end{array} \right\} . \quad \text{(DY)}$$

Their solution relies on the following key theorem, which characterizes the excessive functions for one-dimensional Brownian motion.

Theorem 1.2 (Dynkin and Yushkevich, 1969). *Every* 0-*excessive* (*or simply, excessive*) *function for one-dimensional Brownian motion X is concave, and vice-versa.*

Corollary 1.1. *The value function* $V(\cdot)$ *of* (1.2) *is the smallest nonnegative concave majorant of* $h(\cdot)$ *under the assumptions* (DY).

This paper generalizes the results of Dynkin and Yushkevich for the standard Brownian motion to arbitrary one-dimensional regular diffusion processes. We show that the excessive functions for such a diffusion process X coincide with the concave functions, in some suitably generalized sense (cf. Proposition 3.1). A similar concavity result will also be established for β-excessive functions (cf. Propositions 4.1 and 5.1). These explicit characterizations of excessive functions allow us to describe the value function $V(\cdot)$ of (1.2) in terms of generalized concave functions, in a manner very similar to Theorem 1.2 (cf. Propositions 3.2 and 4.2). The new characterization of the value function, in turn, has important consequences.

The straightforward connection between generalized and ordinary concave functions, reduces the optimal stopping problem for arbitrary diffusion processes to that for the standard Brownian motion (cf. Proposition 3.3). Therefore, the "special" solution of Dynkin and Yushkevich becomes a fundamental technique, of general applicability, for solving the optimal stopping problems for regular one-dimensional diffusion processes.

The properties of concave functions, summarized in Section 2, will help establish necessary and sufficient conditions about the finiteness of value functions and about the existence and characterization of optimal stopping times, when the diffusion process is not contained in a compact interval or when the boundaries are not absorbing (cf. Propositions 5.2 and 5.7).

We shall also show that the concavity and minimality properties of the value function determine its smoothness. This will let us understand the major features of the method of Variational Inequalities; see Bensoussan and Lions (1982), Friedman (1976), Shiryayev (1978, Section 3.8), Grigelionis and Shiryaev (1966), Øksendal (1998, Chapter 10), Brekke and Øksendal (1991,1998) for background and applications. We offer a new exposition and, we believe, a better understanding of the smooth-fit principle, which is crucial to this method. It is again the concavity of the value function that helps to unify many of the existing results in the literature about the smoothness of $V(\cdot)$ and the smooth-fit principle.

The results of this paper have been recently extended in Dayanik (2003) to optimal stopping problems where the reward is discounted by a continuous additive functional of the underlying diffusion.

Preview. We overview the basic facts about one-dimensional diffusion processes and concave functions in Section 2. In Sections 3 and 4, we solve undiscounted and discounted stopping problems for a regular diffusion process, stopped at the time of first exit from a given closed and bounded interval. In Section 5 we study the same problem when the state-space of the diffusion process is an unbounded interval, or when the boundaries are not absorbing.

The results are used in Section 6 to treat a host of optimal stopping problems with explicit solutions, and in Section 7 to discuss further consequences of the new characterization for the value functions. We address especially the smoothness of the value function and take a new look at the smooth-fit principle. In the last section we point out the connection of our results to Martin boundary theory.

2. One-dimensional regular diffusion processes and concave functions

Let X be a one-dimensional regular diffusion of the type (1.1), on an interval $\mathscr{I}$. We shall assume that (1.1) has a (weak) solution, which is unique in the sense of the probability law. This is guaranteed, if $\mu(\cdot)$ and $\sigma(\cdot)$ satisfy

$$\int_{(x-\varepsilon, x+\varepsilon)} \frac{1 + |\mu(y)|}{\sigma^2(y)} \, \mathrm{d}y < \infty \quad \text{for some } \varepsilon > 0, \tag{2.1}$$

at every $x \in \mathrm{int}(\mathscr{I})$ (Karatzas and Shreve, 1991, pp. 329–353), together with precise description of the behavior of the process at the boundaries of the state-space $\mathscr{I}$. If killing is allowed at some time ζ, then the dynamics in (1.1) are valid for $0 \leqslant t < \zeta$. We shall assume, however, that X can only be killed at the endpoints of $\mathscr{I}$ which do not belong to $\mathscr{I}$.

Define $\tau_r \triangleq \inf\{t \geqslant 0 : X_t = r\}$ for every $r \in \mathscr{I}$. A one-dimensional diffusion process X is called *regular*, if for any $x \in \mathrm{int}(\mathscr{I})$ and $y \in \mathscr{I}$ we have $\mathbb{P}_x(\tau_y < +\infty) > 0$. Hence, the state-space $\mathscr{I}$ cannot be decomposed into smaller sets from which X could not exit. Under condition (2.1), the diffusion X of (1.1) is regular.

The major consequences of this assumption are listed below: their proofs can be found in Revuz and Yor (1999, pp. 300–312). Let $J \triangleq (l, r)$ be a subinterval of $\mathscr{I}$ such that $[l, r] \subseteq \mathscr{I}$, and σ_J the exit time of X from J. If $x \in J$, then $\sigma_J = \tau_l \wedge \tau_r$, $\mathbb{P}_x$-a.s. For $x \notin J$, then $\sigma_J = 0$, $\mathbb{P}_x$-a.s.

Proposition 2.1. *If J is bounded, then the function $m_J(x) \triangleq \mathbb{E}_x[\sigma_J]$, $x \in I$ is bounded on J. In particular, σ_J is a.s. finite.*

Proposition 2.2. *There exists a continuous, strictly increasing function $S(\cdot)$ on $\mathscr{I}$ such that for any l, r, x in $\mathscr{I}$, with $a \leqslant l < x < r \leqslant b$, we have*

$$\mathbb{P}_x(\tau_r < \tau_l) = \frac{S(x) - S(l)}{S(r) - S(l)}, \quad \text{and} \quad \mathbb{P}_x(\tau_l < \tau_r) = \frac{S(r) - S(x)}{S(r) - S(l)}. \tag{2.2}$$

Any other function $\tilde{S}$ with these properties is an affine transformation of $S: \tilde{S} = \alpha S + \beta$ for some $\alpha > 0$ and $\beta \in \mathbb{R}$. The function S is unique in this sense, and is called the "scale function" of X.

If the killing time ζ is finite with positive probability, and $\lim_{t \uparrow \zeta} X_t = a$ (say), then $\lim_{x \to a} S(x)$ is finite. We shall define $S(a) \triangleq \lim_{x \to a} S(x)$, and set $S(X_\zeta) = S(l)$. With this in mind, we have:

Proposition 2.3. *A locally bounded Borel function f is a scale function, if and only if the process $Y_t^f \triangleq f(X_{t \wedge \zeta \wedge \tau_a \wedge \tau_b})$, $t \geqslant 0$, is a local martingale. Furthermore, if X can be represented by the stochastic differential equation* (1.1), *then for any arbitrary but fixed $c \in \mathscr{I}$, we have*

$$S(x) = \int_c^x \exp\left\{ - \int_c^y \frac{2\mu(z)}{\sigma^2(z)} \, \mathrm{d}z \right\} \mathrm{d}y, \quad x \in \mathscr{I}.$$

The scale function $S(\cdot)$ has derivative $S'(x) = \exp\{\int_c^x [-2\mu(u)/\sigma^2(u)] \, \mathrm{d}u\}$ on $\mathrm{int}(\mathscr{I})$, and we shall define $S''(x) \triangleq -[2\mu(x)/\sigma^2(x)]S'(x)$, $x \in \mathrm{int}(\mathscr{I})$. This way $\mathscr{A}S(\cdot) \equiv 0$, where the second-order differential operator

$$\mathscr{A}u(\cdot) \triangleq \frac{1}{2} \sigma^2(\cdot) \frac{\mathrm{d}^2 u}{\mathrm{d}x^2}(\cdot) + \mu(\cdot) \frac{\mathrm{d}u}{\mathrm{d}x}(\cdot) \quad \text{on } \mathscr{I} \tag{2.3}$$

is the infinitesimal generator of X. The ordinary differential equation $\mathscr{A}u = \beta u$ has two linearly independent, positive solutions. These are uniquely determined up to multiplication, if we require one of them to be strictly increasing and the other strictly decreasing (cf. Borodin and Salminen, 2002, Chapter 2). We shall denote the *increasing* solution by $\psi(\cdot)$ and the *decreasing* solution by $\varphi(\cdot)$. In fact, we have

$$\psi(x) = \begin{cases} \mathbb{E}_x[\mathrm{e}^{-\beta\tau_c}], & \text{if } x \leqslant c \\ 1/\mathbb{E}_c[\mathrm{e}^{-\beta\tau_x}], & \text{if } x > c \end{cases}, \quad \varphi(x) = \begin{cases} 1/\mathbb{E}_c[\mathrm{e}^{-\beta\tau_x}], & \text{if } x \leqslant c \\ \mathbb{E}_x[\mathrm{e}^{-\beta\tau_c}], & \text{if } x > c \end{cases} \tag{2.4}$$

for every $x \in \mathscr{I}$, and arbitrary but fixed $c \in \mathscr{I}$ (cf. Itô and McKean, 1974, pp. 128–129). Solutions of $\mathscr{A}u = \beta u$ in the domain of infinitesimal operator $\mathscr{A}$ are obtained as linear combinations of $\psi(\cdot)$ and $\varphi(\cdot)$, subject to appropriate boundary conditions imposed on the process X. If an endpoint is contained in the state-space $\mathscr{I}$, we shall assume that it is absorbing; and if it is not contained in $\mathscr{I}$, we shall assume that X is killed if it can reach the boundary with positive probability. In either case, the boundary conditions on $\psi(\cdot)$ and $\varphi(\cdot)$ are $\psi(a) = \varphi(b) = 0$. For the complete characterization of $\psi(\cdot)$ and $\varphi(\cdot)$ corresponding to other types of boundary behavior, refer to Itô and McKean (1974, pp. 128–135). Note that the *Wronskian determinant*

$$W(\psi, \varphi) \triangleq \frac{\psi'(x)}{S'(x)} \varphi(x) - \frac{\varphi'(x)}{S'(x)} \psi(x) \tag{2.5}$$

of $\psi(\cdot)$ and $\varphi(\cdot)$ is a positive constant. One last useful expression is

$$\mathbb{E}_x[\mathrm{e}^{-\beta\tau_y}] = \begin{cases} \psi(x)/\psi(y), & x \leqslant y \\ \varphi(x)/\varphi(y), & x > y \end{cases}. \tag{2.6}$$

Concave functions. Let $F : [c, d] \to \mathbb{R}$ be a strictly increasing function. A real-valued function u is called F-concave on $[c, d]$ if, for every $a \leqslant l < r \leqslant b$ and $x \in [l, r]$, we have

$$u(x) \geqslant u(l) \frac{F(r) - F(x)}{F(r) - F(l)} + u(r) \frac{F(x) - F(l)}{F(r) - F(l)}. \tag{2.7}$$

Here are some facts about the properties of F-concave functions (Dynkin, 1965, pp. 231–240; Karatzas and Shreve, 1991, pp. 213–214; Revuz and Yor, 1999, pp. 544–547).

Proposition 2.4. *Suppose $u(\cdot)$ is real-valued and F-concave, and $F(\cdot)$ is continuous on $[c, d]$. Then $u(\cdot)$ is continuous in (c, d) and $u(c) \leqslant \liminf_{x \downarrow c} u(x)$, $u(d) \leqslant \liminf_{x \uparrow d} u(x)$.*

Proposition 2.5. *Let $(u_\alpha)_{\alpha \in \Lambda}$ be a family of F-concave functions on $[c, d]$. Then $u \triangleq \wedge_{\alpha \in \Lambda} u_\alpha$ is also F-concave on $[c, d]$.*

Let $v : [c, d] \to \mathbb{R}$ be any function. Define

$$D_F^+ v(x) \equiv \frac{\mathrm{d}^+ v}{\mathrm{d}F}(x) \triangleq \lim_{y \downarrow x} \frac{v(x) - v(y)}{F(x) - F(y)}, \quad \text{and}$$

$$D_F^- v(x) \equiv \frac{\mathrm{d}^- v}{\mathrm{d}F}(x) \triangleq \lim_{y \uparrow x} \frac{v(x) - v(y)}{F(x) - F(y)}$$

provided that limits exist. If $D_F^{\pm} v(x)$ exist and are equal, then $v(\cdot)$ is said to be F-differentiable at x, and we write $D_F v(x) = D_F^{\pm} v(x)$.

Proposition 2.6. *Suppose $u : [c, d] \to \mathbb{R}$ is F-concave. Then we have the following*:

(i) *The derivatives $D_F^+ u(\cdot)$ and $D_F^- u(\cdot)$ exist in (c, d). Both are non-increasing and $D_F^+ u(l) \geqslant D_F^- u(x) \geqslant D_F^+ u(x) \geqslant D_F^- u(r)$, for every $c < l < x < r < d$.*
(ii) *For every $D_F^+ u(x_0) \leqslant \theta \leqslant D_F^- u(x_0)$ with $x_0 \in (c, d)$, we have $u(x_0) + \theta[F(x) - F(x_0)] \geqslant u(x)$, $\forall x \in [c, d]$.*
(iii) *If $F(\cdot)$ is continuous on $[c, d]$, then $D_F^+ u(\cdot)$ is right-continuous, and $D_F^- u(\cdot)$ is left-continuous. The derivatives $D_F^{\pm} u(\cdot)$ have the same set of continuity points; in particular, except for x in a countable set N, we have $D_F^+ u(x) = D_F^- u(x)$.*

3. Undiscounted optimal stopping

Suppose we start the diffusion process X of (1.1) in a closed and bounded interval $[c, d]$ contained in the interior of the state-space $\mathscr{I}$, and stop X as soon as it reaches one of the boundaries c or d. For a given Borel-measurable and bounded function $h : [c, d] \to \mathbb{R}$, we set

$$V(x) \triangleq \sup_{\tau \in \mathscr{S}} \mathbb{E}_x[h(X_\tau)], \quad x \in [c, d]. \tag{3.1}$$

The question is to characterize the function $V(\cdot)$, and to find an optimal stopping time τ^* such that $V(x) = \mathbb{E}_x[h(X_{\tau^*})]$, $x \in [c, d]$, if such τ^* exists. If $h(\cdot) \leqslant 0$, then trivially $V \equiv 0$, and $\tau \equiv \infty$ is an optimal stopping time. Therefore, we shall assume $\sup_{x \in [c,d]} h(x) > 0$.

Following Dynkin and Yushkevich (1969, pp. 112–126), we shall first characterize the class of excessive functions. These play a fundamental role in optimal stopping problems, as shown in Theorem 1.1.

To motivate what follows, let $U : [c, d] \to \mathbb{R}$ be an excessive function of X. For any stopping time τ of X, and $x \in [c, d]$, we have $U(x) \geqslant \mathbb{E}_x[U(X_\tau)]$. In particular, if $x \in [l, r] \subseteq [c, d]$, we may take $\tau = \tau_l \wedge \tau_r$, where $\tau_r \triangleq \inf\{t \geqslant 0 : X_t = r\}$, and then the regularity of X gives

$$U(x) \geqslant \mathbb{E}_x[U(X_{\tau_l \wedge \tau_r})] = U(l) \cdot \mathbb{P}_x(\tau_l < \tau_r) + U(r) \cdot \mathbb{P}_x(\tau_l > \tau_r), \quad x \in [l, r].$$

With the help of (2.2), the above inequality becomes

$$U(x) \geqslant U(l) \cdot \frac{S(r) - S(x)}{S(r) - S(l)} + U(r) \cdot \frac{S(x) - S(l)}{S(r) - S(l)}, \quad x \in [l, r]. \tag{3.2}$$

In other words, every excessive function of X is S-concave on $[c, d]$ (see Section 2 for a discussion). When X is a standard Brownian motion, Dynkin and Yushkevich (1969) showed that the reverse is also true; we shall show next that the reverse is true for an *arbitrary* diffusion process X.

Let $S(\cdot)$ be the scale function of X as above, and recall that $S(\cdot)$ is real-valued, strictly increasing and continuous on $\mathscr{I}$.

Proposition 3.1 (Characterization of excessive functions). *A function $U : [c, d] \to \mathbb{R}$ is nonnegative and S-concave on $[c, d]$, if and only if*

$$U(x) \geqslant \mathbb{E}_x[U(X_\tau)] \quad \forall \tau \in \mathscr{S}, \forall x \in [c, d]. \tag{3.3}$$

This, in turn, allows us to conclude the main result of this section, namely

Proposition 3.2 (Characterization of the value function). *The value function $V(\cdot)$ of* (3.1) *is the smallest nonnegative, S-concave majorant of $h(\cdot)$ on $[c, d]$.*

We defer the proofs of Propositions 3.1 and 3.2 to the end of the section, and discuss their implications first. It is usually a simple matter to find the smallest nonnegative concave majorant of a bounded function on some closed bounded interval: It coincides geometrically with a string stretched above the graph of function, with both ends pulled to the ground. On the contrary, it is hard to visualize the nonnegative S-concave majorant of a function. The following Proposition is therefore useful when we need to calculate $V(\cdot)$ explicitly; it was already noticed by Karatzas and Sudderth (1999).

Proposition 3.3. *On the interval $[S(c), S(d)]$, let $W(\cdot)$ be the smallest nonnegative concave majorant of the function $H(y) \triangleq h(S^{-1}(y))$. Then we have $V(x) = W(S(x))$, for every $x \in [c, d]$.*

The characterization of Proposition 3.2 for the value function provides information about the smoothness of $V(\cdot)$ and the existence of an optimal stopping time. Define *the optimal stopping region* and the time of first-entry into this region, respectively, by

$$\Gamma \triangleq \{x \in [c,d] : V(x) = h(x)\} \quad \text{and} \quad \tau^* \triangleq \inf\{t \geqslant 0 : X_t \in \Gamma\}. \tag{3.4}$$

The proof of the following result is similar to that in Dynkin and Yushkevich (1969, pp. 112–119).

Proposition 3.4. *If $h(\cdot)$ is continuous on $[c,d]$, then so is $V(\cdot)$, and the stopping time τ^* of (3.4) is optimal.*

Remark 3.1. Since the standard Brownian motion B is in *natural scale*, i.e., $S(x) = x$ up to affine transformation, $W(\cdot)$ of Proposition 3.3 is itself the value function of some optimal stopping problem of standard Brownian motion, namely

$$W(y) = \sup_{\tau \geqslant 0} \mathbb{E}_y[H(B_\tau)] = \sup_{\tau \geqslant 0} \mathbb{E}_y[h(S^{-1}(B_\tau))], \quad y \in [S(c), S(d)] \tag{3.5}$$

where the supremum is taken over all stopping times of B. Therefore, solving the original optimal stopping problem is the same as solving another, with a different reward function but for a standard Brownian motion. If, moreover, we denote the optimal stopping region of this problem by $\tilde{\Gamma} \triangleq \{y \in [S(c), S(d)] : W(y) = H(y)\}$, then $\Gamma = S^{-1}(\tilde{\Gamma})$.

Proof of Proposition 3.1. We have already seen in (3.2) that excessivity implies S-concavity. For the converse, suppose $U : [c,d] \to [0, +\infty)$ is S-concave; then it is enough to show

$$U(x) \geqslant \mathbb{E}_x[U(X_t)] \quad \forall x \in [c,d] \; \forall t \geqslant 0. \tag{3.6}$$

Indeed, observe that, inequality (3.6) and the Markov property of X imply that $\{U(X_t)\}_{t \in [0, +\infty)}$ is a nonnegative supermartingale, and (3.3) follows from Optional Sampling. To prove (3.6), let us show

$$U(x) \geqslant \mathbb{E}_x[U(X_{\rho \wedge t})] \quad \forall x \in [c,d] \; \forall t \geqslant 0, \tag{3.7}$$

where the stopping time $\rho \triangleq \tau_c \wedge \tau_d$ is the first exit time of X from (c,d).

First, note that (3.7) holds as equality at the absorbing boundary points $x = c$ and $x = d$. Next, fix any $x_0 \in (c,d)$; since $U(\cdot)$ is S-concave on $[c,d]$, Proposition 2.6(ii) shows that there exists an affine transformation $L(\cdot) = c_1 S(\cdot) + c_2$ of the scale function $S(\cdot)$, such that $L(x_0) = U(x_0)$, and $L(x) \geqslant U(x)$ for all $x \in [c,d]$. Thus, for any $t \geqslant 0$, we have $\mathbb{E}_{x_0}[U(X_{\rho \wedge t})] \leqslant \mathbb{E}_{x_0}[L(X_{\rho \wedge t})] = \mathbb{E}_{x_0}[c_1 S(X_{\rho \wedge t}) + c_2] = c_1 \mathbb{E}_{x_0}[S(X_{\rho \wedge t})] + c_2$. But $S(\cdot)$ is continuous on the closed and bounded interval $[c,d]$, and the process $S(X_t)$ is a continuous local martingale; so the *stopped* process $\{S(X_{\rho \wedge t}), \; t \geqslant 0\}$ is a bounded martingale, and $\mathbb{E}_{x_0}[S(X_{\rho \wedge t})] = S(x_0)$ for every $t \geqslant 0$, by optional sampling. Thus $\mathbb{E}_{x_0}[U(X_{\rho \wedge t})] \leqslant c_1 \mathbb{E}_{x_0}[S(X_{\rho \wedge t})] + c_2 = c_1 S(x_0) + c_2 = L(x_0) = U(x_0)$, and (3.7) is proved. To show (3.6), observe that since $X_t = X_\sigma$ on $\{t \geqslant \sigma\}$, (3.7) implies $\mathbb{E}_x[U(X_t)] = \mathbb{E}_x[U(X_{\rho \wedge t})] \leqslant U(x)$, for every $x \in [c,d]$ and $t \geqslant 0$.   □

Proof of Proposition 3.2. Since $\tau \equiv \infty$ and $\tau \equiv 0$ are stopping times, we have $V \geqslant 0$ and $V \geqslant h$, respectively. Hence $V(\cdot)$ is nonnegative and majorizes $h(\cdot)$. To show that $V(\cdot)$ is S-concave we shall fix some $x \in [l, r] \subseteq [c, d]$. Since $h(\cdot)$ is bounded, $V(\cdot)$ is finite on $[c, d]$. Therefore, for any arbitrarily small $\varepsilon > 0$, we can find stopping times σ_l and σ_r such that $\mathbb{E}_y[h(X_{\sigma_y})] \geqslant V(y) - \varepsilon$, for $y = l, r$. Define a new stopping time $\tau \triangleq (\tau_l + \sigma_l \circ \theta_{\tau_l}) 1_{\{\tau_l < \tau_r\}} + (\tau_r + \sigma_r \circ \theta_{\tau_r}) 1_{\{\tau_l > \tau_r\}}$, where θ_t is the shift operator (see Karatzas and Shreve, 1991, pp. 77, 83). Using the strong Markov property of X, we obtain

$$V(x) \geqslant \mathbb{E}_x[h(X_\tau)] = \mathbb{E}_l[h(X_{\sigma_l})]\mathbb{P}_x\{\tau_l < \tau_r\} + \mathbb{E}_r[h(X_{\sigma_r})]\mathbb{P}_x\{\tau_l > \tau_r\}$$

$$= \mathbb{E}_l[h(X_{\sigma_l})]\frac{S(r) - S(x)}{S(r) - S(l)} + \mathbb{E}_r[h(X_{\sigma_r})]\frac{S(x) - S(l)}{S(r) - S(l)}$$

$$\geqslant V(l) \cdot \frac{S(r) - S(x)}{S(r) - S(l)} + V(r) \cdot \frac{S(x) - S(l)}{S(r) - S(l)} - \varepsilon.$$

Since $\varepsilon > 0$ is arbitrary, we conclude that $V(\cdot)$ is a nonnegative S-concave majorant of $h(\cdot)$ on $[c, d]$.

Now let $U : [c, d] \to \mathbb{R}$ be any other nonnegative S-concave majorant of $h(\cdot)$ on $[c, d]$. Then, Proposition 3.1 implies $U(x) \geqslant \mathbb{E}_x[U(X_\tau)] \geqslant \mathbb{E}_x[h(X_\tau)]$, for every $x \in [c, d]$ and every stopping time $\tau \in \mathscr{S}$. Therefore $U \geqslant V$ on $[c, d]$. This completes the proof. $\square$

Proof of Proposition 3.3. Trivially, $\hat{V}(x) \triangleq W(S(x))$, $x \in [c, d]$, is a nonnegative concave majorant of $h(\cdot)$ on $[c, d]$. Therefore $\hat{V}(x) \geqslant V(x)$ for every $x \in [c, d]$.

On the other hand, $\hat{W}(y) \triangleq V(S^{-1}(y))$ is a nonnegative S-concave majorant of $H(\cdot)$ on $[S(c), S(d)]$. Therefore $\hat{W}(\cdot) \geqslant W(\cdot)$ on $[S(c), S(d)]$, and $V(x) = \hat{W}(S(x)) \geqslant W(S(x)) = \hat{V}(x)$, for every $x \in [c, d]$. $\square$

4. Discounted optimal stopping

Let us try now to see how the results of Section 3 can be extended to the study of the *discounted* optimal stopping problem

$$V(x) \triangleq \sup_{\tau \in \mathscr{S}} \mathbb{E}_x[e^{-\beta\tau} h(X_\tau)], \quad x \in [c, d] \tag{4.1}$$

with $\beta > 0$. The diffusion process X and the reward function $h(\cdot)$ have the same properties as described in Section 3. Namely, X is started in a bounded closed interval $[c, d]$ contained in the interior of its state space $\mathscr{I}$, and is absorbed whenever it reaches c or d. Moreover, $h : [c, d] \to \mathbb{R}$ is a bounded, Borel-measurable function with $\sup_{x \in [c, d]} h(x) > 0$.

In order to motivate the key result of Proposition 4.1, let $U : [c, d] \to \mathbb{R}$ be a β-excessive function with respect to X. Namely, for every stopping time τ of X, and $x \in [c, d]$, we have $U(x) \geqslant \mathbb{E}_x[e^{-\beta\tau} U(X_\tau)]$. For a stopping time of the form $\tau = \tau_l \wedge \tau_r$,

the first exit time of X from an interval $[l, r] \subseteq [c, d]$, the regularity of X implies

$$U(x) \geqslant \mathbb{E}_x[e^{-\beta(\tau_l \wedge \tau_r)} U(\tau_l \wedge \tau_r)]$$

$$= U(l) \cdot \mathbb{E}_x[e^{-\beta \tau_l} 1_{\{\tau_l < \tau_r\}}] + U(r) \cdot \mathbb{E}_x[e^{-\beta \tau_r} 1_{\{\tau_l > \tau_r\}}], \quad x \in [l, r]. \tag{4.2}$$

The function $u_1(x) \triangleq \mathbb{E}_x[e^{-\beta \tau_l} 1_{\{\tau_l < \tau_r\}}]$ (respectively, $u_2(x) \triangleq \mathbb{E}_x[e^{-\beta \tau_r} 1_{\{\tau_l > \tau_r\}}]$) is the unique solution of $\mathscr{A}u = \beta u$ in (l, r), with boundary conditions $u_1(l) = 1$, $u_1(r) = 0$ (respectively, with $u_2(l) = 0$, $u_2(r) = 1$). In terms of the functions $\psi(\cdot)$, $\varphi(\cdot)$ of (2.4), using the appropriate boundary conditions, one calculates

$$u_1(x) = \frac{\psi(x)\varphi(r) - \psi(r)\varphi(x)}{\psi(l)\varphi(r) - \psi(r)\varphi(l)}, \quad u_2(x) = \frac{\psi(l)\varphi(x) - \psi(x)\varphi(l)}{\psi(l)\varphi(r) - \psi(r)\varphi(l)}, \quad x \in [l, r]. \tag{4.3}$$

Substituting these into inequality (4.2) above, then dividing both sides of the inequality by $\varphi(x)$ (respectively, by $\psi(x)$), we obtain

$$\frac{U(x)}{\varphi(x)} \geqslant \frac{U(l)}{\varphi(l)} \cdot \frac{F(r) - F(x)}{F(r) - F(l)} + \frac{U(r)}{\varphi(r)} \cdot \frac{F(x) - F(l)}{F(r) - F(l)}, \quad x \in [l, r], \tag{4.4}$$

and

$$\frac{U(x)}{\psi(x)} \geqslant \frac{U(l)}{\varphi(l)} \cdot \frac{G(r) - G(x)}{G(r) - G(l)} + \frac{U(r)}{\varphi(r)} \cdot \frac{G(x) - G(l)}{G(r) - G(l)}, \quad x \in [l, r], \tag{4.5}$$

respectively, where the functions

$$F(x) \triangleq \frac{\psi(x)}{\varphi(x)}, \quad \text{and} \quad G(x) \triangleq -\frac{1}{F(x)} = -\frac{\varphi(x)}{\psi(x)}, \quad x \in [c, d] \tag{4.6}$$

are both well-defined and strictly increasing. Observe now that inequalities (4.4) and (4.5) imply that $U(\cdot)/\varphi(\cdot)$ is F-concave, and $U(\cdot)/\psi(\cdot)$ is G-concave on $[c, d]$ (cf. Section 2). In Proposition 4.1 below, we shall show that *the converse is also true*.

It is worth pointing out the correspondence between the roles of the functions $S(\cdot)$ and 1 in the *undiscounted* optimal stopping, and the roles of $\psi(\cdot)$ and $\varphi(\cdot)$ in the *discounted* optimal stopping. Both pairs $(S(\cdot), 1)$ and $(\psi(\cdot), \varphi(\cdot))$ consist of an increasing and a decreasing solution of the second-order differential equation $\mathscr{A}u = \beta u$ in $\mathscr{I}$, for the undiscounted (i.e., $\beta = 0$) and the discounted (i.e., $\beta > 0$) versions of the same optimal stopping problems, respectively. Therefore, the results of Section 3 can be restated and proved with only minor (and rather obvious) changes. Here is the key result of the section:

Proposition 4.1 (Characterization of β-excessive functions). *For a given function $U : [c, d] \to [0, +\infty)$ the quotient $U(\cdot)/\varphi(\cdot)$ is an F-concave (equivalently, $U(\cdot)/\psi(\cdot)$ is a G-concave) function, if and only if $U(\cdot)$ is β-excessive, i.e.,*

$$U(x) \geqslant \mathbb{E}_x[e^{-\beta \tau} U(X_\tau)] \quad \forall \tau \in \mathscr{S}, \ \forall x \in [c, d]. \tag{4.7}$$

Proposition 4.2 (Characterization of the value function). *The value function $V(\cdot)$ of (4.1) is the smallest nonnegative majorant of $h(\cdot)$ such that $V(\cdot)/\varphi(\cdot)$ is F-concave (equivalently, $V(\cdot)/\psi(\cdot)$ is G-concave) on $[c, d]$.*

The equivalence of the characterizations in Propositions 4.1 and 4.2 in terms of F and G, follows now from the definition of concave functions.

Lemma 4.1. *Let* $U : [c,d] \to \mathbb{R}$ *be any function. Then* $U(\cdot)/\varphi(\cdot)$ *is* F-*concave on* $[c,d]$, *if and only if* $U(\cdot)/\psi(\cdot)$ *is* G-*concave on* $[c,d]$.

Since it is hard to visualize the nonnegative F- or G-concave majorant of a function geometrically, it will again be convenient to have a description in terms of ordinary concave functions.

Proposition 4.3. *Let* $W(\cdot)$ *be the smallest nonnegative concave majorant of* $H \triangleq (h/\varphi) \circ F^{-1}$ *on* $[F(c), F(d)]$, *where* $F^{-1}(\cdot)$ *is the inverse of the strictly increasing function* $F(\cdot)$ *in* (4.6). *Then* $V(x) = \varphi(x) W(F(x))$, *for every* $x \in [c,d]$.

Just as in Dynkin and Yushkevich (1969, pp. 112–126), the continuity of the functions $\varphi(\cdot)$, $F(\cdot)$, and the F-concavity of $V(\cdot)/\varphi(\cdot)$ imply the following.

Lemma 4.2. *If* $h(\cdot)$ *is continuous on* $[c,d]$, *then* $V(\cdot)$ *is also continuous on* $[c,d]$.

We shall characterize the optimal stopping rule next. Define the "optimal stopping region"

$$\Gamma \triangleq \{x \in [c,d] : V(x) = h(x)\} \quad \text{and} \quad \tau^* \triangleq \inf\{t \geqslant 0 : X_t \in \Gamma\}. \tag{4.8}$$

Lemma 4.3. *Let* $\tau_r \triangleq \inf\{t \geqslant 0 : X_t = r\}$. *Then for every* $c \leqslant l < x < r \leqslant d$,

$$\mathbb{E}_x[e^{-\beta(\tau_l \wedge \tau_r)} h(X_{\tau_l \wedge \tau_r})] = \varphi(x) \left[\frac{h(l)}{\varphi(l)} \cdot \frac{F(r) - F(x)}{F(r) - F(l)} + \frac{h(r)}{\varphi(r)} \cdot \frac{F(x) - F(l)}{F(r) - F(l)} \right],$$

$$= \psi(x) \left[\frac{h(l)}{\psi(l)} \cdot \frac{G(r) - G(x)}{G(r) - G(l)} + \frac{h(r)}{\psi(r)} \cdot \frac{G(x) - G(l)}{G(r) - G(l)} \right].$$

Furthermore,

$$\mathbb{E}_x[e^{-\beta \tau_r} h(X_{\tau_r})] = \varphi(x) \frac{h(r)}{\varphi(r)} \cdot \frac{F(x) - F(c)}{F(r) - F(c)} = \psi(x) \frac{h(r)}{\psi(r)} \cdot \frac{G(x) - G(c)}{G(r) - G(c)},$$

and

$$\mathbb{E}_x[e^{-\beta \tau_l} h(X_{\tau_l})] = \varphi(x) \frac{h(l)}{\varphi(l)} \cdot \frac{F(d) - F(x)}{F(d) - F(l)} = \psi(x) \frac{h(l)}{\psi(l)} \cdot \frac{G(d) - G(x)}{G(d) - G(l)}.$$

Proof. The first and second equalities are obtained after rearranging the terms of the equation $\mathbb{E}_x[e^{-\beta(\tau_l \wedge \tau_r)} h(X_{\tau_l \wedge \tau_r})] = h(l) \cdot \mathbb{E}_x[e^{-\beta \tau_l} 1_{\{\tau_l < \tau_r\}}] + h(r) \cdot \mathbb{E}_x[e^{-\beta \tau_r} 1_{\{\tau_l > \tau_r\}}]$, where $\mathbb{E}_x[e^{-\beta \tau_l} 1_{\{\tau_l < \tau_r\}}]$ and $\mathbb{E}_x[e^{-\beta \tau_r} 1_{\{\tau_l > \tau_r\}}]$ are given by (4.3). The others follow similarly. $\square$

Proposition 4.4. *If* h *is continuous on* $[c,d]$, *then* τ^* *of* (4.8) *is an optimal stopping rule.*

Proof. Define $U(x) \triangleq \mathbb{E}_x[e^{-\beta \tau^*} h(X_{\tau^*})]$ for every $x \in [c, d]$. We have obviously $V(\cdot) \geqslant U(\cdot)$. To show the reverse inequality, it is enough to prove that $U(\cdot)/\varphi(\cdot)$ is a nonnegative F-concave majorant of $h(\cdot)/\varphi(\cdot)$. By adapting the arguments in Dynkin and Yushkevich (1969, pp. 112–126) and using Lemma 4.3, we can show that $U(\cdot)/\varphi(\cdot)$ can be written as the lower envelope of a family of nonnegative F-concave functions, i.e., it is nonnegative and F-concave. To show that $U(\cdot)$ majorizes $h(\cdot)$, assume for a moment that

$$\theta \triangleq \max_{x \in [c,d]} \left(\frac{h(x)}{\varphi(x)} - \frac{U(x)}{\varphi(x)} \right) > 0. \tag{4.9}$$

Since θ is attained at some $x_0 \in [c, d]$, and $[U(\cdot)/\varphi(\cdot)] + \theta$ is a nonnegative, F-concave majorant of $h(\cdot)/\varphi(\cdot)$, Proposition 4.2 implies $h(x_0)/\varphi(x_0) = [U(x_0)/\varphi(x_0)] + \theta \geqslant V(x_0)/\varphi(x_0) \geqslant h(x_0)/\varphi(x_0)$; equivalently $x_0 \in \Gamma$, and $U(x_0) = h(x_0)$, thus $\theta = 0$, contradiction to (4.9). Therefore $U(\cdot) \geqslant h(\cdot)$ on $[c, d]$, as claimed. $\square$

Remark 4.1. Let B be a one-dimensional standard Brownian motion in $[F(c), F(d)]$ with absorbing boundaries, and W, H be defined as in Proposition 4.3. From Proposition 3.2 of Section 3, we have

$$W(y) \equiv \sup_{\tau \geqslant 0} \mathbb{E}_y[H(B_\tau)], \quad y \in [F(c), F(d)]. \tag{4.10}$$

If $h(\cdot)$ is continuous on $[c, d]$, then $H(\cdot)$ will be continuous on the closed bounded interval $[F(c), F(d)]$. Therefore, the optimal stopping problem of (4.10) has an optimal rule $\sigma^* \triangleq \{t \geqslant 0 : B_t \in \tilde{\Gamma}\}$, where $\tilde{\Gamma} \triangleq \{y \in [F(c), F(d)] : W(y) = H(y)\}$ is the optimal stopping region of the same problem. Moreover $\Gamma = F^{-1}(\tilde{\Gamma})$.

In light of Remarks 3.1, 4.1 and Proposition 4.3, there is essentially only one class of optimal stopping problems for one-dimensional diffusions, namely, *the undiscounted optimal stopping problems for Brownian motion*. We close this section with the proof of necessity in Proposition 4.1; the proof of Proposition 4.2 follows along lines similar to those of Proposition 3.2.

Proof of Proposition 4.1. To prove necessity, suppose $U(\cdot)$ is nonnegative and $U(\cdot)/\varphi(\cdot)$ is F-concave on $[c, d]$. As in the proof of Proposition 3.1, thanks to the strong Markov property of X and the optional sampling theorem for nonnegative supermartingales, it is enough to prove that

$$U(x) \geqslant \mathbb{E}_x[e^{-\beta(\rho \wedge t)} U(X_{\rho \wedge t})], \quad x \in [c, d], \ t \geqslant 0, \tag{4.11}$$

where $\rho \triangleq \inf\{t \geqslant 0 : X_t \notin (c, d)\}$. Clearly, this holds for $x = c$ and $x = d$. Now fix any $x \in (c, d)$; since $U(\cdot)/\varphi(\cdot)$ is F-concave on $[c, d]$, there exists an affine transformation $L(\cdot) \triangleq c_1 F(\cdot) + c_2$ of the function $F(\cdot)$ on $[c, d]$ such that $L(\cdot) \geqslant U(\cdot)/\varphi(\cdot)$ and $L(x) = U(x)/\varphi(x)$, so that

$$\mathbb{E}_x[e^{-\beta(\rho \wedge t)} U(X_{\rho \wedge t})] \leqslant \mathbb{E}_x[e^{\beta(\rho \wedge t)} \varphi(X_{\rho \wedge t}) L(X_{\rho \wedge t})]$$

$$= \mathbb{E}_x[e^{-\beta(\rho \wedge t)} \varphi(X_{\rho \wedge t})(c_1 F(X_{\rho \wedge t}) + c_2)]$$

$$= c_1 \mathbb{E}_x[e^{-\beta(\rho \wedge t)} \psi(X_{\rho \wedge t})] + c_2 \mathbb{E}_x[e^{-\beta(\rho \wedge t)} \varphi(X_{\rho \wedge t})] \quad \forall t \geqslant 0.$$

Because $\psi(\cdot)$ is of class $C^2[c,d]$, we can apply Itô's Rule to $\mathrm{e}^{-\beta t}\psi(X_t)$; the stochastic integral is a square-integrable martingale, since its quadratic variation process is integrable, and because $\mathscr{A}\psi = \beta\psi$ on (c,d) we obtain

$$\mathbb{E}_x[\mathrm{e}^{-\beta(\rho\wedge t)}\psi(X_{\rho\wedge t})]$$

$$= \psi(x) + \mathbb{E}_x\left[\int_0^{\rho\wedge t} \mathrm{e}^{-\beta s}(\mathscr{A}\psi - \beta\psi)(X_s)\,\mathrm{d}s\right] = \psi(x) \quad \forall\,t \geqslant 0.$$

Similarly, $\mathbb{E}_x[\mathrm{e}^{-\beta(\rho\wedge t)}\varphi(X_{\rho\wedge t})] = \varphi(x)$, whence $\mathbb{E}_x[\mathrm{e}^{-\beta(\rho\wedge t)}U(X_{\rho\wedge t})] \leqslant c_1\psi(x) + c_2\varphi(x) = \varphi(x)L(x) = U(x)$. This proves (4.11). $\square$

5. Boundaries and optimal stopping

In Sections 3 and 4 we assumed that the process X is allowed to diffuse in a closed and bounded interval, and is absorbed when it reaches either one of the boundaries. There are many other interesting cases: for instance, the state space may not be compact, or the behavior of the process may be different near the boundaries.

It is always possible to show that the value function $V(\cdot)$ must satisfy the properties of Proposition 3.2 or Proposition 4.2. Additional necessary conditions on $V(\cdot)$ appear, if one or more boundaries are regular reflecting (for example, the value function $V(\cdot)$ for the undiscounted problem of Section 3 should be non-increasing if c is reflecting, non-decreasing if d is reflecting).

The challenge is to show that $V(\cdot)$ is the smallest function with these necessary conditions. Propositions 3.1 and 4.1 meet this challenge when the boundaries are absorbing. Their proofs illustrate the key tools. Observe that the local martingales, $S(X_t)$ and the constant 1 of Section 3, and $\mathrm{e}^{-\beta t}\psi(X_t)$ and $\mathrm{e}^{-\beta t}\varphi(X_t)$ of Section 4, are fundamental in the proofs of sufficiency.

Typically, the concavity of the appropriate quotient of some nonnegative function $U(\cdot)$ with respect to a quotient of the monotone fundamental solutions $\psi(\cdot)$, $\varphi(\cdot)$ of $\mathscr{A}u = \beta u$, as in (2.4), will imply that $U(\cdot)$ is β-excessive. The main tools in this effort are Itô's rule, the localization of local martingales, the lower semi-continuity of $U(\cdot)$ (usually implied by concavity of some sort), and Fatou's Lemma. Different boundary conditions may necessitate additional care to complete the proof of super-harmonicity.

We shall not attempt here to formulate a general theorem that covers all cases. Rather, we shall state and prove in this section the key propositions for a diffusion process with absorbing and/or natural boundaries. We shall illustrate how the propositions look like, and what additional tools we may need, to overcome potential difficulties with the boundaries.

5.1. Left-boundary is absorbing, right-boundary is natural

Suppose the right-boundary $b \leqslant \infty$ of the state-space $\mathscr{I}$ of the diffusion process is natural. Let $c \in \mathrm{int}(\mathscr{I})$. Note that the process, starting in (c,b), reaches c in finite time with positive probability. Consider the stopped process X, which starts in $[c,b)$ and is

stopped when it reaches c. Finally, recall the functions $\psi(\cdot)$ and $\varphi(\cdot)$ of (2.4) for some constant $\beta > 0$. Since $c \in \text{int}(\mathscr{I})$, we have $0 < \psi(c) < \infty$, $0 < \varphi(c) < \infty$. Because b is natural we have $\psi(b-) = \infty$ and $\varphi(b-) = 0$. Let the reward function $h : [c, b) \to \mathbb{R}$ be bounded on compact subsets, and define

$$V(x) \triangleq \sup_{\tau \in \mathscr{S}} \mathbb{E}_x[e^{-\beta\tau} h(X_\tau)], \quad x \in [c, b).$$

For any increasing sequence $(b_n)_{n \geqslant 1} \subset [c, b)$ such that $b_n \to b$ as $n \to \infty$, the stopping times

$$\sigma_n \triangleq \inf\{t \geqslant 0 : X_t \notin (c, b_n)\}, \quad n \geqslant 1 \text{ increase to}$$

$$\sigma \triangleq \inf\{t \geqslant 0 : X_t \notin (c, b)\}. \tag{5.1}$$

In fact, $\sigma = \inf\{t \geqslant 0 : X_t = c\}$ almost surely since b is a natural boundary. We can now state and prove the key result.

Proposition 5.1. *For a function $U : [c, b) \to [0, +\infty)$, the quotient $U(\cdot)/\psi(\cdot)$ is G-concave on $[c, b)$ if and only if $U(x) \geqslant \mathbb{E}_x[e^{-\beta\tau} U(X_\tau)]$ holds for every $x \in [c, b)$ and $\tau \in \mathscr{S}$.*

Proof. Sufficiency follows from Lemma 4.3 when we let τ be 0, ∞, and $\tau_l \wedge \tau_r$, for every choice of $x \in [l, r] \subset [c, b)$. For the necessity, we only have to show (as in the proof of Proposition 4.1) that

$$U(x) \geqslant \mathbb{E}_x[e^{-\beta t} U(X_t)], \quad x \in [c, b), \quad t \geqslant 0. \tag{5.2}$$

And as in the proof of Proposition 4.1, we first prove a simpler version of (5.2), namely

$$U(x) \geqslant \mathbb{E}_x[e^{-\beta(\sigma \wedge t)} U(X_{\sigma \wedge t})], \quad x \in [c, b), \quad t \geqslant 0. \tag{5.3}$$

The main reason was that the behavior of the process up to the time σ of reaching the boundaries is completely determined by its infinitesimal generator $\mathscr{A}$. We can therefore use Itô's rule without worrying about what happens after the process reaches the boundaries. In the notation of (5.1), we have

$$U(x) \geqslant \mathbb{E}_x[e^{-\beta(\sigma_n \wedge t)} U(X_{\sigma_n \wedge t})], \quad x \in [c, b), \ t \geqslant 0, \ n \geqslant 1. \tag{5.4}$$

This is obvious, in fact as equality, for $x \notin (c, b_n)$. For $x \in (c, b_n)$, $X_{\sigma_n \wedge t}$ lives in the closed bounded interval $[c, b_n]$ contained in the interior of $\mathscr{I}$; and c and b_n are absorbing for $\{X_{\sigma_n \wedge t}; t \geqslant 0\}$. An argument similar to that in the proof of Proposition 4.1 completes the proof of (5.4).

Since $G(\cdot)$ is continuous on $[c, b)$, and $U(\cdot)/\psi(\cdot)$ is G-concave on $[c, b)$, Proposition 2.4 implies that U is lower semi-continuous on $[c, b)$, i.e., $\liminf_{y \to x} U(y) \geqslant U(x)$, for every $x \in [c, b)$. Because $\sigma_n \wedge t \to \sigma \wedge t$ and $X_{\sigma_n \wedge t} \to X_{\sigma \wedge t}$ as $n \to \infty$, we have

$$\mathbb{E}_x[e^{-\beta(\sigma \wedge t)} U(X_{\sigma \wedge t})] \leqslant \mathbb{E}_x\left[\varliminf_{n \to \infty} e^{-\beta(\sigma_n \wedge t)} U(X_{\sigma_n \wedge t})\right]$$

$$\leqslant \varliminf_{n \to \infty} \mathbb{E}_x[e^{-\beta(\sigma_n \wedge t)} U(X_{\sigma_n \wedge t})] \leqslant U(x),$$

from lower semi-continuity, nonnegativity, Fatou's lemma and (5.4). This proves (5.3). Finally, since c is absorbing, and $\sigma \equiv \inf\{t \geqslant 0 : X_t = c\}$, we have $X_t = X_\sigma = c$ on $\{t \geqslant \sigma\}$. Therefore, (5.2) follows from (5.3) as in $\mathbb{E}_x[e^{-\beta t} U(X_t)] = \mathbb{E}_x[e^{-\beta t} U(X_{\sigma \wedge t})] \leqslant \mathbb{E}_x[e^{-\beta(\sigma \wedge t)} U(X_{\sigma \wedge t})] \leqslant U(x)$, $x \in [c, b)$, $t \geqslant 0$. $\quad\square$

We shall investigate next, under what conditions the value-function $V(\cdot)$ is real-valued. It turns out that this is determined by the quantity

$$\ell_b \triangleq \limsup_{x \to b} \frac{h^+(x)}{\psi(x)} \in [0, +\infty], \tag{5.5}$$

where $h^+(\cdot) \triangleq \max\{0, h(\cdot)\}$ on $[c, b)$.

We shall first show that $V(x) = +\infty$ for every $x \in (c, b)$, if $\ell_b = +\infty$. To this end, fix any $x \in (c, b)$. Let $(r_n)_{n \in \mathbb{N}} \subset (x, b)$ be any strictly increasing sequence with limit b. Define the stopping times $\tau_{r_n} \triangleq \inf\{t \geqslant 0 : X_t \geqslant r_n\}$, $n \geqslant 1$. Lemma 4.3 implies

$$V(x) \geqslant \mathbb{E}_x[e^{-\beta \tau_{r_n}} h(X_{\tau_{r_n}})] = \psi(x) \frac{h(r_n)}{\psi(r_n)} \cdot \frac{G(x) - G(c)}{G(r_n) - G(c)}, \quad n \geqslant 1.$$

On the other hand, since $\tau \equiv +\infty$ is also a stopping time, we also have $V \geqslant 0$. Therefore

$$\frac{V(x)}{\psi(x)} \geqslant 0 \vee \left(\frac{h(r_n)}{\psi(r_n)} \cdot \frac{G(x) - G(c)}{G(r_n) - G(c)} \right) = \frac{h^+(r_n)}{\psi(r_n)} \cdot \frac{G(x) - G(c)}{G(r_n) - G(c)}, \quad n \geqslant 1. \tag{5.6}$$

Remember that G is strictly increasing and negative (i.e., bounded from above). Therefore $G(b-)$ exists, and $-\infty < G(c) < G(b-) \leqslant 0$. Furthermore since $x > c$, we have $G(x) - G(c) > 0$. By taking the limit supremum of both sides in (5.6) as $n \to +\infty$, we find

$$\frac{V(x)}{\psi(x)} \geqslant \limsup_{n \to +\infty} \frac{h^+(r_n)}{\psi(r_n)} \cdot \frac{G(x) - G(c)}{G(r_n) - G(c)} = \ell_b \cdot \frac{G(x) - G(c)}{G(b-) - G(c)} = +\infty.$$

Since $x \in (c, b)$ was arbitrary, this proves that $V(x) = +\infty$ for all $x \in (c, b)$, if ℓ_b of (5.5) is equal to $+\infty$.

Suppose now that ℓ_b is finite. We shall show that $\mathbb{E}_x[e^{-\beta \tau} h(X_\tau)]$ is well-defined in this case for every stopping time τ, and that $V(\cdot)$ is finite on $[c, b)$. Since $\ell_b < \infty$, there exists some $b_0 \in (c, b)$ such that $h^+(x) < (1 + \ell_b)\psi(x)$, for every $x \in (b_0, b)$. Since $h(\cdot)$ is bounded on the closed and bounded interval $[c, b_0]$, we conclude that there exists some finite constant $K > 0$ such that

$$h^+(x) \leqslant K\psi(x) \quad \text{for all } x \in [c, b). \tag{5.7}$$

Now read Proposition 5.1 with $U \triangleq \psi$, and conclude that

$$\psi(x) \geqslant \mathbb{E}_x[e^{-\beta \tau} \psi(X_\tau)] \quad \forall x \in [c, b) \ \forall \tau \in \mathscr{S}. \tag{5.8}$$

This and (5.7) lead to $K\psi(x) \geqslant \mathbb{E}_x[e^{-\beta \tau} h^+(X_\tau)]$, for every $x \in [c, b)$ and every $\tau \in \mathscr{S}$. Thus $\mathbb{E}_x[e^{-\beta \tau} h(X_\tau)]$ is well-defined (i.e., expectation exists) for every stopping time

τ, and $K\psi(x) \geqslant \mathbb{E}_x[e^{-\beta\tau}h^+(X_\tau)] \geqslant \mathbb{E}_x[e^{-\beta\tau}h(X_\tau)]$ for every $x \in [c, b)$ and stopping time τ, which means

$$0 \leqslant V(x) \leqslant K\psi(x) \tag{5.9}$$

i.e., $V(x)$ is finite for every $x \in [c, b)$. The following result has been proved (for a conclusion similar to Propositions 5.2 and 5.10, see Beibel and Lerche, (2001, Theorem 1).

Proposition 5.2. *We have either $V \equiv +\infty$ in (c, d), or $V(x) < +\infty$ for all $x \in [c, b)$. Moreover, $V(x) < +\infty$ for every $x \in [c, b)$ if and only if the quantity ℓ_b of (5.5) is finite.*

In the remainder of this subsection, we shall assume that

the quantity ℓ_b of (5.5) is finite, $\tag{5.10}$

so that $V(\cdot)$ is real-valued. We shall investigate the properties of $V(\cdot)$, and describe how to find it. The main result is as follows; its proof is almost identical to the proof of Proposition 4.2 with some obvious changes, such as the use of Proposition 5.1 instead of Proposition 4.1.

Proposition 5.3. *$V(\cdot)$ is the smallest nonnegative majorant of $h(\cdot)$ on $[c, b)$ such that $V(\cdot)/\psi(\cdot)$ is G-concave on $[c, b)$.*

We shall continue our discussion by first relating ℓ_b of (5.5) to $V(\cdot)$ as in Proposition 5.4. Since $V(\cdot)/\psi(\cdot)$ is G-concave, the limit $\lim_{x\uparrow b} V(x)/\psi(x)$ exists, and (5.9) implies that this limit is finite. Since $V(\cdot)$ moreover majorizes $h^+(\cdot)$, we have

$$\ell_b = \limsup_{x\uparrow b} \frac{h^+(x)}{\psi(x)} \leqslant \lim_{x\uparrow b} \frac{V(x)}{\psi(x)} < +\infty. \tag{5.11}$$

Proposition 5.4. *If the reward function $h(\cdot)$ is defined and bounded on compact subintervals of $[c, b)$, and if (5.10) holds, then $\lim_{x\uparrow b} V(x)/\psi(x) = \ell_b$.*

Proof. Fix any arbitrarily small $\varepsilon > 0$, and note that (5.10) implies the existence of some $l \in (c, b)$ such that

$$y \in [l, b) \Rightarrow h(y) \leqslant h^+(y) \leqslant (\ell_b + \varepsilon)\psi(y). \tag{5.12}$$

For every $x \in (l, b)$ and arbitrary stopping time $\tau \in \mathscr{S}$, we have $\{X_\tau \in [c, l)\} \subseteq \{\tau_l < \tau\}$, on $\{X_0 = x\}$. Note also that the strong Markov property of X and (5.8) imply that $e^{-\beta t}\psi(X_t)$ is a nonnegative supermartingale. Consequently,

$$\mathbb{E}_x[e^{-\beta\tau}h(X_\tau)] = \mathbb{E}_x[e^{-\beta\tau}h(X_\tau)1_{\{X_\tau \in [c,l)\}}] + \mathbb{E}_x[e^{-\beta\tau}h(X_\tau)1_{\{X_\tau \in (l,b)\}}]$$

$$\leqslant K\mathbb{E}_x[e^{-\beta\tau}\psi(X_\tau)1_{\{X_\tau \in [c,l)\}}] + (\ell_b + \varepsilon)\mathbb{E}_x[e^{-\beta\tau}\psi(X_\tau)1_{\{X_\tau \in (l,b)\}}]$$

$$\leqslant K\mathbb{E}_x[\mathrm{e}^{-\beta\tau}\psi(X_\tau)1_{\{\tau_l<\tau\}}] + (\ell_b+\varepsilon)\mathbb{E}_x[\mathrm{e}^{-\beta\tau}\psi(X_\tau)]$$

$$\leqslant K\mathbb{E}_x[\mathrm{e}^{-\beta\tau_l}\psi(X_{\tau_l})1_{\{\tau_l<\infty\}}] + (\ell_b+\varepsilon)\psi(x) = K\psi(l)$$

$$\times\mathbb{E}_x[\mathrm{e}^{-\beta\tau_l}] + (\ell_b+\varepsilon)\psi(x)$$

$$\leqslant K\psi(x)\mathbb{E}_x[\mathrm{e}^{-\beta\tau_l}] + (\ell_b+\varepsilon)\psi(x) = K\psi(x)\frac{\varphi(x)}{\varphi(l)} + (\ell_b+\varepsilon)\psi(x),$$

where the right-hand side no longer depends on the stopping time τ. Therefore, $V(x)/\psi(x) \leqslant K[\varphi(x)/\varphi(l)] + \ell_b + \varepsilon$, for every $x \in (l,b)$. By taking limits on both sides as x tends to b, we obtain $\lim_{x\uparrow b} V(x)/\psi(x) \leqslant K[\varphi(b-)/\varphi(l)] + \ell_b + \varepsilon = \ell_b + \varepsilon$, since $\varphi(b-)=0$, and let $\varepsilon \downarrow 0$ to conclude $\lim_{x\uparrow b} V(x)/\psi(x) \leqslant \ell_b$. In conjunction with (5.11), this completes the proof. $\quad\square$

Proposition 5.5. *Let* $W:[G(c),0] \to \mathbb{R}$ *be the smallest nonnegative majorant of the function* $H:[G(c),0] \to \mathbb{R}$, *given by*

$$H(y) \triangleq \begin{cases} \dfrac{h(G^{-1}(y))}{\psi(G^{-1}(y))} & \text{if } y \in [G(c),0), \\ \ell_b & \text{if } y = 0. \end{cases} \tag{5.13}$$

Then $V(x) = \psi(x)W(G(x))$, $\forall x \in [c,b)$. *Furthermore,* $W(0)=\ell_b$ *and* W *is continuous at* 0.

Since $G(\cdot)$ is continuous on $[c,b)$ and $V(\cdot)/\psi(\cdot)$ is G-concave, $V(\cdot)/\psi(\cdot)$ is continuous on (c,b) and $V(c)/\psi(c) \leqslant \liminf_{x\downarrow c} V(x)/\psi(x)$. However, $\psi(\cdot)$ is continuous on $[c,b)$. Therefore, $V(\cdot)$ is continuous on (c,b) and $V(c) \leqslant \liminf_{x\downarrow c} V(x)$. An argument similar to Dynkin and Yushkevich (1969) gives

Proposition 5.6. *If* $h:[c,b) \to \mathbb{R}$ *is continuous, and* (5.10) *holds, then* $V(\cdot)$ *is continuous on* $[c,b)$.

In the remainder of the subsection we shall investigate the existence of an optimal stopping time. Proposition 5.7 shows that this is guaranteed when ℓ_b of (5.5) equals zero. Lemma 5.8 gives necessary and sufficient conditions for the existence of an optimal stopping time, when ℓ_b is positive. Finally, no optimal stopping time exists when ℓ_b equals $+\infty$, since then the value function equals $+\infty$ everywhere. As usual, we define

$$\Gamma \triangleq \{x \in [c,b): V(x) = h(x)\} \quad \text{and} \quad \tau^* \triangleq \inf\{t \geqslant 0 : X_t \in \Gamma\}. \tag{5.14}$$

Remark 5.1. Suppose $W(\cdot)$ and $H(\cdot)$ are functions defined on $[G(c),0]$ as in Proposition 5.5. If $\tilde{\Gamma} \triangleq \{y \in [G(c),0): W(y)=H(y)\}$, then $\Gamma = G^{-1}(\tilde{\Gamma})$.

Proposition 5.7. *Suppose* $h:[c,b) \to \mathbb{R}$ *is continuous, and* $\ell_b=0$ *in* (5.5). *Then* τ^* *of* (5.14) *is an optimal stopping time.*

Proof. As in the proof of Proposition 4.4, $U(x) \triangleq \mathbb{E}_x[e^{-\beta\tau^*}h(X_{\tau^*})]$, $x \in [c, b)$ is non-negative, and $U(\cdot)/\psi(\cdot)$ is F-concave and continuous on $[c, b)$. Since $\ell_b = 0$,

$$\theta \triangleq \sup_{x \in [c,b)} \left(\frac{h(x)}{\psi(x)} - \frac{U(x)}{\psi(x)} \right) = \max_{x \in [c,b)} \left(\frac{h(x)}{\psi(x)} - \frac{U(x)}{\psi(x)} \right) \tag{5.15}$$

is attained in $[c, b)$. Now the same argument as in the proof of Proposition 4.4 shows that $U(\cdot)/\psi(\cdot)$ majorizes $h(\cdot)/\psi(\cdot)$. □

Proposition 5.8. *Suppose $\ell_b > 0$ is finite and $h(\cdot)$ is continuous. Then τ^* of (5.14) is an optimal stopping time if and only if there is no $l \in [c, b)$ such that $(l, b) \subseteq \mathbf{C} \triangleq [c, b) \setminus \mathbf{\Gamma}$.*[1]

Proof. This last condition guarantees that θ of (5.15) is attained, and the proof of the optimality of τ^* is the same as in Proposition 5.7. Conversely, assume that $(l, b) \subseteq \mathbf{C}$ for some $l \in [c, b)$. Then $\tau_l \leqslant \tau^*$, $\mathbb{P}_x$-a.s., for every $x \in (l, b)$. The optional sampling theorem for nonnegative supermartingales implies

$$V(x) = \mathbb{E}_x[e^{-\beta\tau^*}V(X_{\tau^*})] \leqslant \mathbb{E}_x[e^{-\beta\tau_l}V(X_{\tau_l})] = V(l)\frac{\varphi(x)}{\varphi(l)} \quad \forall x \in (l, b), \tag{5.16}$$

where the last equality follows from (2.6). Since b is natural, (5.16) and Proposition 5.4 imply

$$\ell_b = \limsup_{x \uparrow b} \frac{V(x)}{\psi(x)} \leqslant \frac{V(l)}{\varphi(l)} \limsup_{x \uparrow b} \frac{\varphi(x)}{\psi(x)} = 0,$$

which contradicts $\ell_b > 0$. □

5.2. Both boundaries are natural

Suppose that both a and b are natural for the process X in $\mathscr{I} = (a, b)$. In other words, we have $\psi(a+) = \varphi(b-) = 0$, $\psi(b-) = \varphi(a+) = +\infty$, and $0 < \psi(x), \varphi(x) < \infty$, for $x \in (a, b)$.

Let the reward function $h : (a, b) \to \mathbb{R}$ be bounded on every compact subset of (a, b). Consider the optimal stopping problem $V(x) \triangleq \sup_{\tau \in \mathscr{S}} \mathbb{E}_x[e^{-\beta\tau}h(X_\tau)]$, for every $x \in (a, b)$. In this subsection, we state the results without proofs; these are similar to the arguments in Section 5.1.

Proposition 5.9. *For a function $U : (a, b) \to [0, +\infty)$, $U(\cdot)/\varphi(\cdot)$ is F-concave on (a, b) (equivalently, $U(\cdot)/\psi(\cdot)$ is G-concave on (a, b)), if and only if $U(x) \geqslant \mathbb{E}_x[e^{-\beta\tau}U(X_\tau)]$ for every $x \in (a, b)$ and $\tau \in \mathscr{S}$.*

---

[1] This condition is stronger than the statement "for some $l \in [c, b)$, $(l, b) \subseteq \mathbf{\Gamma}$". Indeed, suppose there exists a strictly increasing sequence $b_n \uparrow b$ such that $(b_{n_k}, b_{n_k+1}) \subseteq \mathbf{C}$ for some subsequence $\{b_{n_k}\}_{k \in \mathbb{N}} \subseteq \mathbf{\Gamma}$. The original condition in Lemma 5.8 still holds, but there is no $l \in [c, b)$ such that $(l, b) \subseteq \mathbf{\Gamma}$.

Proposition 5.10. *We have either $V \equiv +\infty$ in (a,b), or $V(x) < +\infty$ for all $x \in (a,b)$. Moreover, $V(x) < +\infty$ for every $x \in (a,b)$, if and only if*

$$\ell_a \triangleq \limsup_{x \downarrow a} \frac{h^+(x)}{\varphi(x)} \quad \text{and} \quad \ell_b \triangleq \limsup_{x \uparrow b} \frac{h^+(x)}{\psi(x)} \tag{5.17}$$

are both finite.

In the remainder of this subsection, we shall assume that *the quantities ℓ_a and ℓ_b of (5.17) are finite*. Then $\lim_{x \downarrow a} V(x)/\varphi(x) = \ell_a$, and $\lim_{x \uparrow b} V(x)/\psi(x) = \ell_b$.

Proposition 5.11. *The value function $V(\cdot)$ is the smallest nonnegative majorant of $h(\cdot)$ on (a,b) such that $V(\cdot)/\varphi(\cdot)$ is F-concave (equivalently, $V(\cdot)/\psi(\cdot)$ is G-concave) on (a,b).*

Proposition 5.12. *Let $W : [0, +\infty) \to \mathbb{R}$ and $\tilde{W} : (-\infty, 0] \to \mathbb{R}$ be the smallest non-negative concave majorants of*

$$H(y) \triangleq \left\{ \begin{array}{ll} \dfrac{h(F^{-1}(y))}{\varphi(F^{-1}(y))}, & \text{if } y > 0 \\[2mm] \ell_a, & \text{if } y = 0 \end{array} \right\},$$

and

$$\tilde{H}(y) \triangleq \left\{ \begin{array}{ll} \dfrac{h(G^{-1}(y))}{\psi(G^{-1}(y))}, & \text{if } y < 0 \\[2mm] \ell_b, & \text{if } y = 0 \end{array} \right\},$$

respectively. Then $V(x) = \varphi(x)W(F(x)) = \psi(x)\tilde{W}(G(x))$, for every $x \in (a,b)$. Furthermore, $W(0) = \ell_a$, $\tilde{W}(0) = \ell_b$, and both $W(\cdot)$ and $\tilde{W}(\cdot)$ are continuous at 0.

Remark 5.2. Suppose $W(\cdot)$ and $H(\cdot)$ be the functions defined on $[0, +\infty)$ as in Proposition 5.12. If $\Gamma \triangleq \{x \in (a,b) : V(x) = h(x)\}$ and $\hat{\Gamma} \triangleq \{y \in (0, +\infty) : W(y) = H(y)\}$, then $\Gamma = F^{-1}(\hat{\Gamma})$.

Proposition 5.13. *The value function $V(\cdot)$ is continuous on (a,b). If $h : (a,b) \to \mathbb{R}$ is continuous, and $\ell_a = \ell_b = 0$, then τ^* of (5.14) is an optimal stopping time.*

Proposition 5.14. *Suppose that ℓ_a, ℓ_b are finite and one of them is strictly positive, and $h(\cdot)$ is continuous. Define the continuation region $\mathbf{C} \triangleq (a,b) \setminus \Gamma$. Then τ^* of (5.14) is an optimal stopping time, if and only if*

$$\left\{ \begin{array}{c} \text{there is no } r \in (a,b) \\ \text{such that } (a,r) \subset \mathbf{C} \\ \text{if } \ell_a > 0 \end{array} \right\} \quad \text{and} \quad \left\{ \begin{array}{c} \text{there is no } l \in (a,b) \\ \text{such that } (l,b) \subset \mathbf{C} \\ \text{if } \ell_b > 0 \end{array} \right\}.$$

6. Examples

We have applied the results of Sections 3–5 to various optimal stopping problems that have been studied in the literature, and to some other ones that are new. Below we present five of them. Several other examples, including optimal stopping problems originally studied by other means by Guo and Shepp (2001), Karatzas and Ocone (2002), Øksendal and Reikvam (1998), Salminen (1985), Taylor (1968), can be found in Dayanik and Karatzas (2002).

As we have seen in the previous sections, solving a discounted optimal stopping problem with reward function $h(\cdot)$ and discount-rate $\beta > 0$ for a diffusion X in state-space $\mathscr{I}$ is essentially equivalent to finding the smallest nonnegative concave majorant of

$$H(y) \triangleq \left(\frac{h}{\varphi}\right) \circ F^{-1}(y), \quad y \in F(\mathscr{I}),$$

where $\varphi(\cdot)$, $\psi(\cdot)$ and $F(\cdot)$ as in (2.4) and (4.6). If $h(\cdot)$ is twice-differentiable at $x \in \mathscr{I}$ and $y \triangleq F(x)$, then $H'(y) = g(x)$ and $H''(y) = g'(x)/F'(x)$ with

$$g(x) \triangleq \frac{1}{F'(x)}\left(\frac{h}{\varphi}\right)'(x) \quad \text{and} \quad g'(x) = \frac{2\varphi(x)}{\sigma^2 W(\psi, \varphi)S'(x)}[(\mathscr{A} - \beta)h](x).$$

Since $F'(\cdot)$, $\varphi(\cdot)$, the Wronskian $W(\psi, \varphi)$ of (2.5), and the density of scale $S'(\cdot)$ are positive,

$$H'(y) \cdot \left(\frac{h}{\varphi}\right)'(x) \geqslant 0 \quad \text{and} \quad H''(y) \cdot [(\mathscr{A} - \beta)h](x) \geqslant 0, \quad y = F(x) \qquad (*)$$

with strict inequalities if $H'(y) \neq 0$ and $H''(y) \neq 0$, respectively. The identities in $(*)$ will be useful to identify the concavities of $H(\cdot)$ and its smallest nonnegative concave majorant in the examples below when it is hard to calculate $H'(\cdot)$ and $H''(\cdot)$ explicitly. The second expression in $(*)$ also shows explicitly the role of $(\mathscr{A} - \beta)h$, which is used often by ad-hoc solution methods.

6.1. Pricing an "up-and-out" barrier put-option of American type under the Black–Scholes model (Karatzas and Wang, 2000)

Karatzas and Wang (2000) address the pricing problem for an "up-and-out" barrier put-option of American type, by solving the optimal stopping problem

$$V(x) \triangleq \sup_{\tau \geqslant 0} \mathbb{E}_x[e^{-r\tau}(q - S_\tau)^+ 1_{\{\tau < \tau_d\}}], x \in (0, d)$$

with

$$\tau_d \triangleq \inf\{t \geqslant 0 : S(t) \geqslant d\} \qquad (6.1)$$

using variational inequalities. Here S is the stock price process governed under the risk-neutral measure by the dynamics $dS_t = S_t(r\,dt + \sigma\,dB_t)$, $S_0 = x \in (0, d)$, where B is
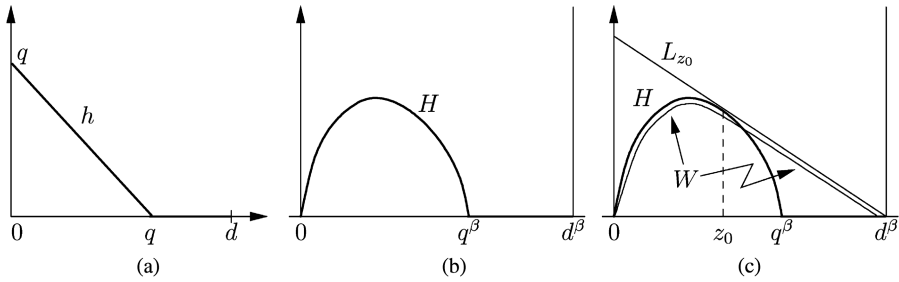
Fig. 1. Pricing barrier option.

standard Brownian motion; and the risk-free interest rate $r > 0$ and the volatility $\sigma > 0$ are constant. The barrier and the strike-price are denoted by $d > 0$ and $q \in (0, d)$, respectively, and τ_d is the time when the option becomes "knocked-out". The state space of S is $\mathcal{I} = (0, \infty)$. Since the drift r is positive, the origin is a natural boundary for S, whereas every $c \in \text{int}(\mathcal{I})$ is hit with probability one.

We shall offer here a novel solution for (6.1) using the techniques of Section 5. For this purpose, denote by $\tilde{S}_t$ the stopped stock-price process, which starts in $(0, d]$ and is absorbed when it reaches the barrier d.

It is clear from (6.1) that $V(x) \equiv 0$, $x \geqslant d$, so we need to determine V on $(0, d]$. Note that V does not depend on the behavior of stock-price process after it reaches the barrier d, and

$$V(x) = \sup_{\tau \geqslant 0} \mathbb{E}_x[e^{-r\tau} h(\tilde{S}_\tau)], \quad x \in (0, d]$$

where $h(x) \triangleq (q - x)^+$ is the reward function (see Fig. 1(a)). The infinitesimal generator $\mathcal{A}$ of S is $\mathcal{A}u(x) \triangleq (\sigma^2/2)x^2 u''(x) + rxu'(x)$, acting on smooth functions $u(\cdot)$. The functions of (2.4) with $\beta = r$ turn out to be $\psi(x) = x$ and $\varphi(x) = x^{-2r/\sigma^2}$, $x \in (0, \infty)$. Observe that $\psi(0+) = 0$, $\varphi(0+) = +\infty$. Thus the left-boundary is natural, and the right-boundary is absorbing. *This is the opposite of the case studied in* Section 5.1. *Therefore, we can obtain relevant results from that section, if we replace* $(\psi(\cdot), G(\cdot), \ell_b)$ *by* $(\varphi(\cdot), F(\cdot), \ell_a)$. The reward function $h(\cdot)$ is continuous on $(0, d]$. Since $\ell_0 \triangleq \overline{\lim}_{x \to 0} h^+(x)/\varphi(x) = \lim_{x \to 0}(q - x)x^{2r/\sigma^2} = 0$, the value function $V(\cdot)$ is finite (Proposition 5.2). Therefore, $V(x) = \varphi(x)W(F(x))$, $x \in (0, d]$ by Proposition 5.5, where $F(x) \triangleq \psi(x)/\varphi(x) = x^\beta$, $x \in (0, d]$, with $\beta \triangleq 1 + (2r/\sigma^2) > 1$, and $W : [0, d^\beta] \to \mathbb{R}$ is the smallest nonnegative concave majorant of

$$H(y) \triangleq \begin{cases} \left(\dfrac{h}{\varphi}\right) \circ F^{-1}(y), & y \in (0, d^\beta] \\ \ell_0, & y = 0 \end{cases}$$

$$= \begin{cases} y^{1-1/\beta}(q - y^{1/\beta})^+, & y \in (0, d^\beta] \\ 0, & y = 0 \end{cases}.$$

To identify $W(\cdot)$ explicitly, we shall first sketch $H(\cdot)$. Since $h(\cdot)$ and $\varphi(\cdot)$ are non-negative, $H(\cdot)$ is also nonnegative. Note that $H \equiv 0$ on $[q^\beta, d^\beta]$. On $(0, q^\beta)$, $H(x) = y^{1-1/\beta}(q - y^{1/\beta})$ is twice-continuously differentiable, and

$$H'(y) = q\left(1 - \frac{1}{\beta}\right)y^{-1/\beta} - 1, \quad H''(y) = q\,\frac{1-\beta}{\beta^2}\,y^{-(1+1/\beta)} < 0, \quad x \in (0, q^\beta),$$

since $\beta > 1$. Hence H is the strictly concave on $[0, q^\beta]$ (See Fig. 1(b)).

The strict concavity of H on $[0, q^\beta]$, guarantees the existence of a unique $z_0 \in (0, q^\beta)$ (Fig. 1(c)), such that

$$H'(z_0) = \frac{H(d^\beta) - H(z_0)}{d^\beta - z_0} = -\frac{H(z_0)}{d^\beta - z_0}. \tag{6.2}$$

Therefore the straight line $L_{z_0} : [0, d^\beta] \to \mathbb{R}$,

$$L_{z_0}(y) \triangleq H(z_0) + H'(z_0)(y - z_0), \quad y \in [0, d^\beta], \tag{6.3}$$

is tangent to H at z_0 and coincides with the chord expanding between $(z_0, H(z_0))$ and $(d^\beta, H(d^\beta) \equiv 0)$ over the graph of H. Since $H(z_0) > 0$, (6.2) implies that L_{z_0} is decreasing. Therefore $L_{z_0} \geqslant L_{z_0}(d^\beta) \geqslant 0$ on $[0, d^\beta]$. It is evident from Fig. 1(c) that the smallest nonnegative concave majorant of H on $[0, d^\beta]$ is given by

$$W(y) = \begin{cases} H(y) & \text{if } y \in [0, z_0] \\ L_{z_0}(y) & \text{if } y \in (z_0, d^\beta] \end{cases} = \begin{cases} H(y) & \text{if } y \in [0, z_0] \\ H(z_0)\dfrac{d^\beta - y}{d^\beta - z_0} & \text{if } y \in (z_0, d^\beta] \end{cases},$$

thanks to (6.2) and (6.3). The strict concavity of H on $[0, q^\beta]$ also implies that $\tilde{C} \triangleq \{y \in [0, d^\beta] : W(y) > H(y)\} = (z_0, d^\beta)$. We have $F^{-1}(y) = y^{1/\beta}$, $y \in [0, d^\beta]$. Let $x_0 \triangleq F^{-1}(z_0) = z_0^{1/\beta}$. Then $x_0 \in (0, d)$, and

$$V(x) = \varphi(x)W(F(x)) = \begin{cases} q - x, & 0 \leqslant x \leqslant x_0, \\ (q - x_0) \cdot \dfrac{x}{x_0} \cdot \dfrac{d^{-\beta} - x^{-\beta}}{d^{-\beta} - x_0^{-\beta}}, & x_0 < x \leqslant d. \end{cases} \tag{6.4}$$

Since $\ell_0 = 0$ and h is continuous, the stopping time τ^* of (5.14) is optimal (Proposition 5.7). Because the optimal continuation region becomes $\mathbf{C} \triangleq \{x \in (0, d] : V(x) > h(x)\} = F^{-1}(\tilde{\mathbf{C}}) = F^{-1}((z_0, d^\beta)) = (x_0, d)$ (Remark 5.1), the optimal stopping time becomes $\tau^* = \inf\{t \geqslant 0 : S_t \notin (x_0, d)\}$. Finally, (6.2) can be rewritten

$$1 + \beta\,\frac{x_0}{q} = \beta + \left(\frac{x_0}{d}\right)^\beta, \tag{6.5}$$

after some simple algebra using formulae for H, H' and $x_0 \equiv z_0^{1/\beta}$. Compare (6.4) and (6.5) above with (2.18) and (2.19) in Karatzas and Wang (2000, pp. 263, 264), respectively.

6.2. Pricing an "up-and-out" barrier put-option of American type under the constant-elasticity-of-variance (CEV) model

We shall look at the same optimal stopping problem of (6.1) by assuming now that the stock price dynamics are described according to the CEV model, $\mathrm{d}S_t = rS_t\,\mathrm{d}t + \sigma S_t^{1-\alpha}\,\mathrm{d}B_t$, $S_0 \in (0,d)$, for some $\alpha \in (0,1)$. The infinitesimal generator for this process is $\mathscr{A} = \frac{1}{2}\sigma^2 x^{2(1-\alpha)}\,\mathrm{d}^2/\mathrm{d}x^2 + rx\,\mathrm{d}/\mathrm{d}x$, and the functions of (2.4) with $\beta = r$ are given by

$$\psi(x) = x, \quad \varphi(x) = x \cdot \int_x^{+\infty} \frac{1}{z^2} \exp\left\{-\frac{r}{\alpha\sigma^2} z^{2\alpha}\right\}\,\mathrm{d}z, \quad x \in (0,+\infty),$$

respectively. Moreover $\psi(0+) = 0$, $\varphi(0+) = 1$ and $\psi(+\infty) = +\infty$, $\varphi(+\infty) = 0$. Therefore 0 is an exit-and-not-entrance boundary, and $+\infty$ is a natural boundary for S. We shall regard 0 as an absorbing boundary (i.e., up on reaching 0, we shall assume that the process remains there forever). We shall also modify the process such that d becomes an absorbing boundary. Therefore, we have our optimal stopping problem in the canonical form of Section 4, with the reward function $h(x) = (q - x)^+$, $x \in [0,d]$.

We can show that the results of Section 4 stay valid when the left-boundary of the state space is an exit-and-not-entrance boundary. According to Proposition 4.3, $V(x) = \psi(x)W(G(x))$, $x \in [0,d]$ with

$$G(x) \triangleq -\frac{\varphi(x)}{\psi(x)} = -\int_x^{+\infty} \frac{1}{u^2} \exp\left\{-\frac{r}{\alpha\sigma^2} u^{2\alpha}\right\}\,\mathrm{d}u, \quad x \in (0,d], \tag{6.6}$$

and $W : (-\infty, G(d)] \to \mathbb{R}$ $(G(0+) = -\infty)$ is the smallest nonnegative concave majorant of $H : (-\infty, G(d)] \to \mathbb{R}$, given by

$$H(y) \triangleq \left(\frac{h}{\psi} \circ G^{-1}\right)(y)$$

$$= \begin{cases} \left[\left(\frac{q}{x} - 1\right) \circ G^{-1}\right](y) & \text{if } -\infty < y < G(q) \\ 0 & \text{if } G(q) \leqslant y \leqslant 0 \end{cases}. \tag{6.7}$$

Except for $y = G(q)$, H is twice-differentiable on $(-\infty, G(d))$. It can be checked that H is strictly decreasing and strictly concave on $(-\infty, G(q))$. Moreover $H(-\infty) = +\infty$ and $H'(-\infty) = -q$, since $G^{-1}(-\infty) = 0$.

For every $-\infty < y < G(q)$, let $z(y)$ be the point on the y-axis, where the tangent line $L_y(\cdot)$ of $H(\cdot)$ at y intersects the y-axis (cf. Fig. 2(a)). Then

$$z(y) = y - \frac{H(y)}{H'(y)} = G(G^{-1}(y)) - \frac{[(q/x - 1) \circ G^{-1}](y)}{[(-q\exp\{(r/\alpha\sigma^2)x^{2\alpha}\}) \circ G^{-1}](y)}$$

$$= \left[\left(\frac{2r}{\sigma^2} \int_x^{+\infty} u^{2(\alpha-1)} \exp\left\{-\frac{r}{\alpha\sigma^2} u^{2\alpha}\right\}\,\mathrm{d}u - \frac{1}{q}\exp\left\{-\frac{r}{\alpha\sigma^2}x^{2\alpha}\right\}\right) \circ G^{-1}\right](y), \tag{6.8}$$
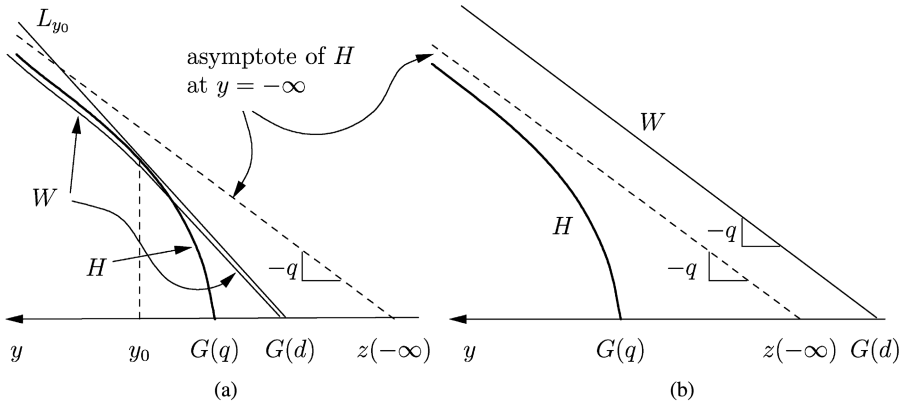
Fig. 2. (Pricing barrier options under the CEV model). Sketches of the functions H and W of Proposition 4.3, when (a) $G(d) < z(-\infty)$ (for this sketch, we assume that $z(-\infty)$ is finite. However, $z(-\infty) = +\infty$ is also possible, in which case H does not have a linear asymptote), and (b) $G(d) > z(-\infty)$.

where the last equality follows from integration by parts. It is geometrically clear that $z(\cdot)$ is strictly decreasing. Since $G^{-1}(-\infty) = 0$, we have

$$z(-\infty) = \frac{2r}{\sigma^2} \int_0^{+\infty} u^{2(\alpha-1)} \exp\left\{ -\frac{r}{\alpha\sigma^2} u^{2\alpha} \right\} du - \frac{1}{q}.$$

Note that $G(q) < z(-\infty) < +\infty$ if $1/2 < \alpha < 1$, and $z(-\infty) = +\infty$ if $0 < \alpha \leq 1/2$.

Case I: Suppose first $G(d) < z(-\infty)$ (especially, when $0 < \alpha \leq 1/2$). Then there exists a unique $y_0 \in (-\infty, G(q))$ such that $z(y_0) = G(d)$, thanks to the monotonicity and continuity of $z(\cdot)$. In other words, the tangent line $L_{y_0}(\cdot)$ of $H(\cdot)$ at $y = y_0 < G(q)$ intersects y-axis at $y = G(d)$. It is furthermore clear from Fig. 2(a) that

$$W(y) = \begin{cases} H(y) & \text{if } -\infty < y \leq y_0 \\ H(y_0)\dfrac{G(d) - y}{G(d) - y_0} & \text{if } y_0 < y \leq G(d) \end{cases}$$

is the smallest nonnegative concave majorant of H of (6.7) on $y \in (-\infty, G(d)]$. Define $x_0 \triangleq G^{-1}(y_0)$. According to Proposition 4.3, $V(x) = \psi(x)W(G(x))$, $x \in [0, d]$, i.e.,

$$V(x) = \begin{cases} q - x & \text{if } 0 \leq x \leq x_0 \\ (q - x_0) \cdot \dfrac{x}{x_0} \cdot \dfrac{G(d) - G(x)}{G(d) - G(x_0)} & \text{if } x_0 < x \leq d \end{cases}.$$

The optimal continuation region becomes $\mathbf{C} = (x_0, d)$, and $\tau^* \triangleq \inf\{t \geq 0 : S_t \notin (x_0, d)\}$ is an optimal stopping time. The relation $z(G(x_0)) = G(d)$, which can be written as

$$\frac{2r}{\sigma^2} \int_{x_0}^d u^{2(\alpha-1)} \exp\left\{ -\frac{r}{\alpha\sigma^2} u^{2\alpha} \right\} du = \frac{1}{q} \exp\left\{ -\frac{r}{\alpha\sigma^2} x_0^{2\alpha} \right\} - \frac{1}{d} \exp\left\{ -\frac{r}{\alpha\sigma^2} d^{2\alpha} \right\},$$

determines $x_0 \in (q, d)$ uniquely.

Case II: Suppose now $G(d) > z(-\infty)$ (cf. Fig. 2(b)). It is then clear that $W(y) = -q[y - G(d)]$ is the smallest nonnegative concave majorant of $H(\cdot)$ of (6.7) on $(-\infty, G(d)]$. According to Proposition 4.3, $V(x) = \psi(x)W(G(x)) = -qx[G(x) - G(d)]$, $x \in [0, d]$, with $V(0) = V(0+) = q$. Furthermore, the stopping time $\tau^* \triangleq \inf\{t \geqslant 0 : S_t \notin (0, d)\}$ is optimal.

6.3. American capped call option on dividend-paying assets (Broadie and Detemple, 1995)

Let the stock price be driven by $dS_t = S_t[(r - \delta)\,dt + \sigma\,dB_t]$, $t \geqslant 0$, $S_0 > 0$, with constant $\sigma > 0$, risk-free interest rate $r > 0$ and dividend rate $\delta \geqslant 0$. Consider the optimal stopping problem

$$V(x) \triangleq \sup_{\tau \geqslant 0} \mathbb{E}_x[e^{-r\tau}(S_\tau \wedge L - K)^+], \quad x \in (0, +\infty), \tag{6.9}$$

with the reward function $h(x) \triangleq (x \wedge L - K)^+$, $x > 0$. The value function $V(\cdot)$ is the arbitrage-free price of the *perpetual* American capped call option with strike price $K \geqslant 0$, and the cap $L > K$ on the stock S, which pays dividend at a constant rate δ. We shall reproduce the results of Broadie and Detemple (1995) in this subsubsection.

The infinitesimal generator of X coincides with the second-order differential operator $\mathscr{A} \triangleq (\sigma^2/2)x^2\,d^2/dx^2 + (r - \delta)x\,d/dx$. Let $\gamma_1 < 0 < \gamma_2$ be the roots of $(1/2)\sigma^2 x^2 + [r - \delta - (\sigma^2/2)]x - r = 0$. Then the increasing and decreasing solutions of $\mathscr{A}u = ru$ are given by $\psi(x) = x^{\gamma_2}$ and $\varphi(x) = x^{\gamma_1}$, for every $x > 0$, respectively. Both endpoints of the state-space $\mathscr{I} = (0, +\infty)$ of S are natural (Section 5.2). Since $\ell_0 \triangleq \limsup_{x \downarrow 0} h^+(x)/\varphi(x) = 0$, and $\ell_{+\infty} \triangleq \limsup_{x \to +\infty} h^+(x)/\psi(x) = 0$, the value function $V(\cdot)$ of (6.9) is finite, and the stopping time τ^* of (5.14) is optimal (Proposition 5.13). Moreover $V(x) = \varphi(x)W(F(x))$, where $F(x) \triangleq \psi(x)/\varphi(x) = x^\theta$, $x > 0$, with $\theta \triangleq \gamma_2 - \gamma_1 > 0$, and $W : [F(0+), F(+\infty)) \to [0, +\infty)$ is the smallest nonnegative concave majorant of $H : [F(0+), F(+\infty)) \to [0, +\infty)$, given by

$$H(y) \triangleq \left(\frac{h}{\varphi}\right)(F^{-1}(y)) = \begin{cases} 0 & \text{if } 0 \leqslant y < K^\theta \\ (y^{1/\theta} - K)y^{-\gamma_1/\theta} & \text{if } K^\theta \leqslant y < L^\theta \\ (L - K)y^{-\gamma_1/\theta} & \text{if } y \geqslant L^\theta \end{cases}, \tag{6.10}$$

thanks to Proposition 5.12. The function $H(\cdot)$ is nondecreasing on $[0, +\infty)$ and strictly concave on $[L^\theta, +\infty)$. By solving the inequality $H''(y) \leqslant 0$, for $K^\theta \leqslant y \leqslant L^\theta$, we find that

$$H(\cdot) \text{ is } \begin{cases} \text{convex on} & [K^\theta, L^\theta] \cap [0, (r/\delta)^\theta K^\theta] \\ \text{concave on} & [K^\theta, L^\theta] \cap [(r/\delta)^\theta K^\theta, +\infty) \end{cases}.$$

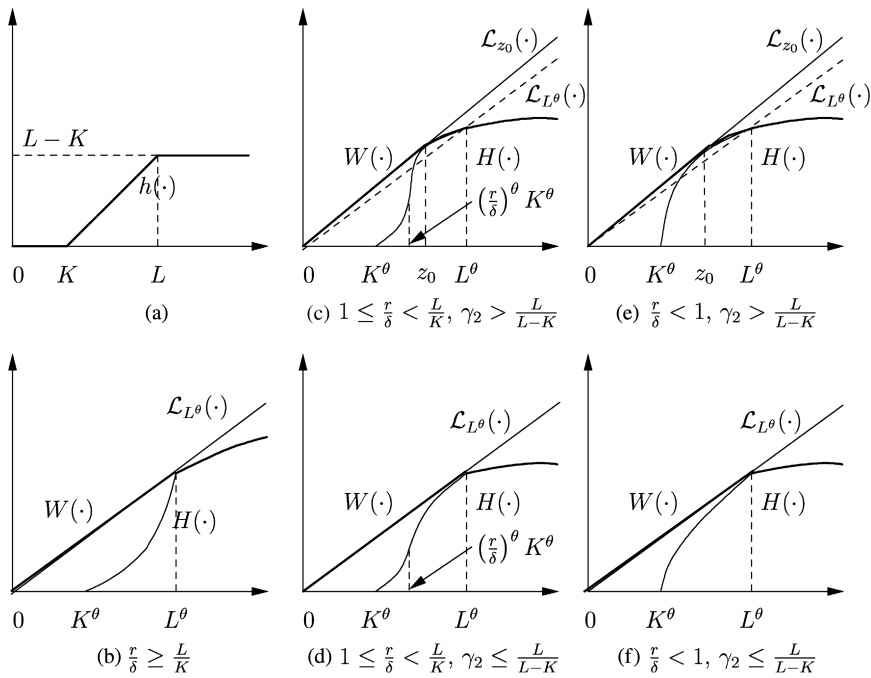It is easy to check that $H(L^\theta)/L^\theta \geqslant H'(L^\theta+)$ (cf. Fig. 3).

Fig. 3. (Perpetual American capped call options on dividend-paying assets). Sketches of (a) the reward function $h(\cdot)$, and (b)–(f) the function $H(\cdot)$ of (6.10) and its smallest nonnegative concave majorant $W(\cdot)$. In cases (b), (d) and (f), the left boundary of the optimal stopping region for the auxiliary optimal stopping problem of (4.10) becomes L^θ, and $W(\cdot)$ does not fit $H(\cdot)$ smoothly at L^θ. In cases (c) and (e), the left boundary of optimal stopping region, namely z_0, is smaller than L^θ, and $W(\cdot)$ fits $H(\cdot)$ smoothly at z_0.

Let $\mathscr{L}_z(y) \triangleq yH(z)/z$, for every $y \geqslant 0$ and $z > 0$. If $(r/\delta)K \geqslant L$, then

$$\mathscr{L}_{L^\theta}(y) \geqslant H(y), \quad y \geqslant 0, \tag{6.11}$$

(cf. Fig. 3(b)). If $(r/\delta)K < L$, then (6.11) holds if and only if

$$\frac{H(L^\theta)}{L^\theta} < H'(L^\theta-) \;\Leftrightarrow\; \gamma_2 \leqslant \frac{L}{L-K},$$

(cf. Fig. 3(d,f)). If $(r/\delta)K < L$ and $\gamma_2 > L/(L-K)$, then the equation $H(z)/z = H'(z)$, $K^\theta < z < L^\theta$ has unique solution, $z_0 \triangleq [\gamma_2/(\gamma_2 - 1)]^\theta K^\theta > (r/\delta)^\theta K^\theta$, and $\mathscr{L}_{z_0}(y) \geqslant H(y)$, $y \geqslant 0$, (cf. Fig. 3(c,e)). It is now clear that the smallest nonnegative concave majorant of $H(\cdot)$ is

$$W(y) = \left\{ \begin{array}{ll} \mathscr{L}_{z_0 \wedge L^\theta}(y) & \text{if } 0 \leqslant y \leqslant z_0 \wedge L^\theta \\ H(y) & \text{if } y > z_0 \wedge L^\theta \end{array} \right\}$$

in all cases. Finally

$$V(x) = \varphi(x)W(F(x)) = \begin{cases} (x_0 \wedge L - K) \left(\dfrac{x}{x_0 \wedge L} \right)^{\gamma_2} & \text{if } 0 < x \leqslant x_0 \wedge L \\ \\ x \wedge L - K & \text{if } x > x_0 \wedge L \end{cases},$$

where $x_0 \triangleq F^{-1}(z_0) = K\,\gamma_2/(\gamma_2 - 1)$. The optimal stopping region is $\Gamma \triangleq \{x : V(x) = h(x)\} = [x_0 \wedge L, +\infty)$, and the stopping time $\tau^* \triangleq \inf\{t \geqslant 0 : S_t \in \Gamma\} = \inf\{t \geqslant 0 : S_t \geqslant x_0 \wedge L\}$ is optimal. Finally, it is easy to check that $\gamma_2 = 1$ (therefore $x_0 = +\infty$) if and only if $\delta = 0$.

6.4. Options for risk-averse investors (Guo and Shepp, 2001)

Let X be a geometric Brownian Motion with constant drift $\mu \in \mathbb{R}$ and dispersion $\sigma > 0$. Consider the optimal stopping problem

$$V(x) \triangleq \sup_{\tau \geqslant 0} \mathbb{E}_x[e^{-r\tau}(l \vee X_\tau)], \quad x \in (0, \infty), \tag{6.12}$$

where the reward function is given as $h(x) \triangleq (l \vee x)$, $x \in [0, \infty)$, and l and r positive constants.

Guo and Shepp (2001) solve this problem using variational inequalities in order to price exotic options of American type. As it is clear from the reward function, the buyer of the option is guaranteed at least l when the option is exercised (an insurance for risk-averse investors). If r is the riskless interest rate, then the price of the option will be obtained when we choose $\mu = r$.

The dynamics of X are given as $\mathrm{d}X_t = X_t(\mu\,\mathrm{d}t + \sigma\,\mathrm{d}B_t)$, $X_t = x \in (0, \infty)$, where B is standard Brownian motion in $\mathbb{R}$. The infinitesimal generator of X coincides with the second-order differential operator $\mathscr{A} = (\sigma^2 x^2/2)(\mathrm{d}^2/\mathrm{d}x^2) + \mu x(\mathrm{d}/\mathrm{d}x)$ as it acts on smooth functions. Denote by

$$\gamma_1, \gamma_0 \triangleq (1/2)[\,-((2\mu/\sigma^2) - 1) \mp \sqrt{((2\mu/\sigma^2) - 1)^2 + (8r/\sigma^2)}\,],$$

with $\gamma_1 < 0 < \gamma_0$, the roots of the second-order polynomial $f(x) \triangleq x^2 + ((2\mu/\sigma^2) - 1)x - 2r/\sigma^2$. The positive increasing and decreasing solutions of $\mathscr{A}u = ru$ are then given as $\psi(x) = x^{\gamma_0}$, and $\varphi(x) = x^{\gamma_1}$, for every $x > 0$, respectively. Observe that both end-points, 0 and $+\infty$, of state space of X are natural, and

$$\ell_0 \triangleq \limsup_{x \to 0} \frac{h^+(x)}{\varphi(x)} = 0, \quad \text{and} \quad \ell_\infty \triangleq \limsup_{x \to +\infty} \frac{h^+(x)}{\psi(x)} = \begin{cases} +\infty & \text{if } r < \mu \\ 1 & \text{if } r = \mu \\ 0 & \text{if } r > \mu \end{cases}.$$
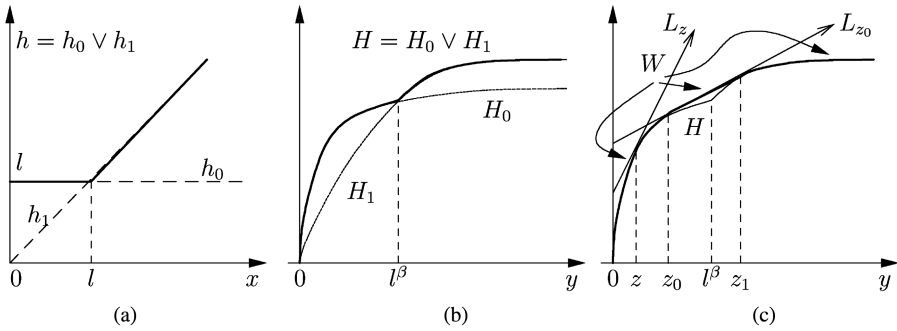
Fig. 4. Options for risk-averse investors.

Now Propositions 5.10 and 5.13 imply that

$$
\begin{cases}
V \equiv +\infty & \text{if } r < \mu \\
V \text{ is finite, but there is no optimal stopping time} & \text{if } r = \mu \\
V \text{ is finite, and } \tau^* \text{ of (5.14) is an optimal stopping time} & \text{if } r > \mu
\end{cases}.
$$

(Compare this with Guo and Shepp, 2001, Theorem 4 and 5.) There is nothing more to say about the case $r < \mu$. We shall study the case $r > \mu$ in the remainder of this subsection. (In Dayanik and Karatzas, 2002, we discuss the case $r = \mu$ for a slightly different and more interesting problem of Guo and Shepp, 2001.)

According to Proposition 5.12, $V(x) = \varphi(x) W(F(x)) = x^{\gamma_1} W(x^\beta)$, $x \in (0, \infty)$, where

$$
F(x) \triangleq \frac{\psi(x)}{\varphi(x)} = x^{\gamma_0 - \gamma_1} \equiv x^\beta, \ x \in (0, \infty), \quad \beta \triangleq \gamma_0 - \gamma_1,
$$

and $W : [0, \infty) \to \mathbb{R}$ is the smallest nonnegative concave majorant of

$$
H(y) \triangleq
\begin{cases}
\dfrac{h(F^{-1}(y))}{\varphi(F^{-1}(y))} & \text{if } y \in (0, +\infty) \\
\ell_0 & \text{if } y = 0
\end{cases}
=
\begin{cases}
H_0(y) \equiv l\, y^{-\gamma_1/\beta} & \text{if } 0 \leqslant y < l^\beta \\
H_1(y) \equiv y^{(1-\gamma_1)/\beta} & \text{if } y \geqslant l^\beta
\end{cases}.
$$

In order to find $W(\cdot)$, we shall determine the convexities and the concavities of $H(\cdot)$, which is in fact the maximum of the concave functions $H_0(\cdot)$ and $H_1(\cdot)$, with $H_0(\cdot) > H_1(\cdot)$ on $[0, l^\beta)$ and $H_0(\cdot) < H_1(\cdot)$ on (l^β, ∞). The function $H(\cdot)$ is strictly increasing and continuously differentiable on $(0, \infty) \setminus \{l^\beta\}$ (Fig. 4(b)).

There exist unique $z_0 \in (0, l^\beta)$ and unique $z_1 \in (l^\beta, \infty)$ (Fig. 4(c)), such that

$$
H'(z_0) = \frac{H(z_1) - H(z_0)}{z_1 - z_0} = H'(z_1). \tag{6.13}
$$

Since both H_0 and H_1 are concave, the line-segment $L_{z_0}(y) \triangleq H(z_0) + H'(z_0)(y - z_0)$, $y \in (0, \infty)$, which is tangent to H_0 at z_0 and to H_1 at z_1, majorizes H on $[0, +\infty)$. The smallest nonnegative concave majorant W of H on $[0, \infty)$ is finally given by (cf. Fig. 4(c))

$$W(y) = \begin{cases} H(y), & y \in [0, z_0] \cup [z_1, \infty), \\ L_{z_0}(y), & y \in (z_0, z_1). \end{cases}$$

By solving two equations in (6.13) simultaneously, we obtain

$$z_0 = l^{\beta} \left(\frac{\gamma_1}{\gamma_1 - 1} \right)^{1 - \gamma_1} \left(\frac{\gamma_0 - 1}{\gamma_0} \right)^{1 - \gamma_0}$$

$$z_1 = l^{\beta} \left(\frac{\gamma_1}{\gamma_1 - 1} \right)^{-\gamma_1} \left(\frac{\gamma_0 - 1}{\gamma_0} \right)^{-\gamma_0}, \tag{6.14}$$

and, if $x_0 \triangleq F^{-1}(z_0) = z_0^{1/\beta}$ and $x_1 \triangleq F^{-1}(z_1) = z_1^{1/\beta}$, then Proposition 5.12 implies

$$V(x) = \varphi(x)W(F(x)) = \begin{cases} l & \text{if } 0 < x \leqslant x_0, \\ \dfrac{l}{\beta} \left[\gamma_0 \left(\dfrac{x}{x_0} \right)^{\gamma_1} - \gamma_1 \left(\dfrac{x}{x_0} \right)^{\gamma_0} \right] & \text{if } x_0 < x < x_1, \quad (6.15) \\ x & \text{if } x \geqslant x_1. \end{cases}$$

Moreover, since $\tilde{\mathbf{C}} \triangleq \{ y \in (0, \infty) : W(y) > H(y) \} = (z_0, z_1)$, $\mathbf{C} \triangleq \{ x \in (0, \infty) : V(x) > h(x) \} = F^{-1}(\tilde{\mathbf{C}}) = F^{-1}((z_0, z_1)) = (x_0, x_1)$. Hence $\tau^* \triangleq \inf\{ t \geqslant 0 : X_t \notin (x_0, x_1) \}$ is an optimal stopping rule by Proposition 5.13. Compare (6.15) with (19) in Guo and Shepp (2001) (note that al and bl of Guo and Shepp (2001) correspond to x_0 and x_1 in our calculations).

6.5. An optimal stopping problem for a mean-reverting diffusion

Suppose X is a diffusion process with the state space $\mathscr{I} = (0, +\infty)$ and dynamics

$$\mathrm{d}X_t = X_t[\mu(\alpha - X_t)\,\mathrm{d}t + \sigma\,\mathrm{d}B_t], \quad t \geqslant 0,$$

for some positive constants μ, α and σ; and consider the optimal stopping problem

$$V(x) \triangleq \sup_{\tau \in \mathscr{S}} \mathbb{E}_x[\mathrm{e}^{-\beta\tau}(X_\tau - K)^+], \quad 0 < x < +\infty \tag{6.16}$$

with the reward function $h(x) = (x - K)^+$, where $K > 0$ is also constant. The functions $\psi(\cdot)$ and $\varphi(\cdot)$ of (2.4) are positive, increasing and decreasing solutions of the differential

equation $(1/2)\sigma^2 x^2 u''(x) + \mu x(\alpha - x)u'(x) - \beta u(x) = 0$. Let

$$\theta^\pm \triangleq \left(\frac{1}{2} - \frac{\mu\alpha}{\sigma^2}\right) \pm \sqrt{\left(\frac{1}{2} - \frac{\mu\alpha}{\sigma^2}\right)^2 + \frac{2\beta}{\sigma^2}}, \quad \theta^- < 0 < \theta^+,$$

be the roots of the equation $(1/2)\sigma^2\theta(\theta - 1) + \mu\alpha\theta - \beta = 0$; and denote by

$$M(a,b,x) \triangleq \sum_{k=0}^{\infty} \frac{(a)_k}{(b)_k} \frac{x^n}{n!}, \quad (a)_k \triangleq a(a+1)\cdots(a+k-1), \ (a)_0 = 1, \quad (6.17)$$

$$U(a,b,x) \triangleq \frac{\pi}{\sin \pi b} \left\{ \frac{M(a,b,x)}{\Gamma(1+a-b)\Gamma(b)} - x^{1-b}\frac{M(1+a-b,2-b,x)}{\Gamma(a)\Gamma(2-b)} \right\} \quad (6.18)$$

two linearly independent solutions of the *Kummer's equation*, $xw''(x) + (b-x)w'(x) - ax = 0$, where a and b are positive constants ($U(a,b,x)$ is defined even when $b \to \pm n$, for integer n), see Abramowitz and Stegun (1984, Chapter 13) and Dixit and Pindyck (1994, pp. 161–166). Then

$$\psi(x) \triangleq (cx)^{\theta^+} M(\theta^+, a^+, cx), \quad \text{and}$$

$$\varphi(x) \triangleq (cx)^{\theta^+} U(\theta^+, a^+, cx), \quad x > 0, \quad (6.19)$$

and $c \triangleq 2\mu/\sigma^2$, $a^\pm \triangleq 2(\theta^\pm + (\mu\alpha/\sigma^2))$. Using the relations $1 + \theta^\pm - a^\pm = \theta^\mp$ and $2 - a^\pm = a^\mp$, and the integral representations of the confluent hypergeometric functions $M(a,b,x)$ and $U(a,b,x)$ (see Abramowitz and Stegun, 1984, Section 13.4), we obtain

$$\psi(x) = \frac{(cx)^{\theta^+}\Gamma(a^+)}{\Gamma(a^+ - \theta^+)\Gamma(\theta^+)} \int_0^1 e^{cxt} t^{\theta^+ - 1}(1-t)^{-\theta^-} \, dt, \quad x > 0, \quad (6.20)$$

$$\varphi(x) = \frac{1}{\Gamma(\theta^+)} \int_0^\infty e^{-t} t^{\theta^+ - 1} \left(1 + \frac{t}{cx}\right)^{-\theta^-} \, dt, \quad x > 0. \quad (6.21)$$

Clearly, $\psi(\cdot)$ is increasing, and $\varphi(\cdot)$ is decreasing. By the monotone convergence theorem we have $\psi(+\infty) = \varphi(0+) = +\infty$. Hence, the boundaries 0 and $+\infty$ are natural. Since the limits ℓ_a and ℓ_b of (5.17) are zero, the value function $V(\cdot)$ of (6.16) is finite; and there is an optimal stopping time, thanks to Propositions 5.10 and 5.13. By Proposition 5.12, the value function is given by $V(x) = \varphi(x)W(F(x))$, $x > 0$, where

$$F(x) \triangleq \frac{\psi(x)}{\varphi(x)} = \frac{M(\theta^+, a^+, cx)}{U(\theta^+, a^+, cx)},$$

and $W(\cdot)$ is the smallest nonnegative concave majorant of $H(y) \triangleq (h/\varphi)(F^{-1})(y)$, $y > 0$. Since h is increasing, H is also increasing. If $p(x) \triangleq -\mu x^2 + (\alpha\mu - \beta)x + \beta K$, then $(\mathscr{A} - \beta)h(x) = p(x)$ for every $x > K$. Let ξ be the only positive root of the polynomial $p(x)$. Then $H(\cdot)$ is convex on $[0, F(K \vee \xi)]$ and concave on $[F(K \vee \xi), +\infty)$
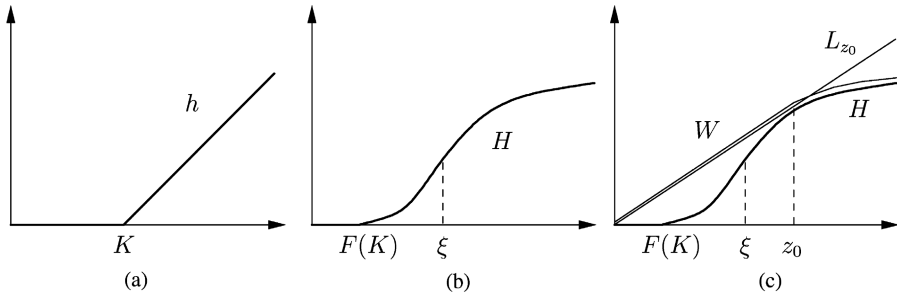
Fig. 5. Sketches of (a) $h(\cdot)$, (b) $H(\cdot)$ and W for Example 6.5.

according to (∗) in the opening of Section 6 (in fact, $K < \xi$ if and only if $p(K) > 0$ if and only if $\alpha > K$). Finally, it can also be checked that $H'(+\infty) = 0$; see Fig. 5.

It is now clear that there exists unique $z_0 > K$ such that $H(z_0)/z_0 = H'(z_0)$, and the smallest nonnegative concave majorant W of H coincides with the straight line $L_{z_0}(y) \triangleq (y/z_0)H(z_0)$ on $[0, z_0]$; and with H on $[z_0, +\infty)$. If $x_0 \triangleq F^{-1}(z_0)$, then

$$V(x) = \varphi(x)W(F(x)) = \begin{cases} \left(\dfrac{x}{x_0}\right)^{\theta^+} \dfrac{M(\theta^+, a^+, cx)}{M(\theta^+, a^+, cx_0)} h(x_0), & 0 < x < x_0, \\ h(x), & x > x_0. \end{cases}$$

The critical value $x_0 = F^{-1}(z_0)$ can be found by solving the differential equation $H(z) = zH'(z)$; or also by noting that z_0 is the unique maximum of $H(z)/z$ on $(0, +\infty)$.

7. Smooth-fit principle and necessary conditions for optimal stopping boundaries

We shall resume in this section our study of the properties of the value function $V(\cdot)$. For concreteness, we focus on the discounted optimal stopping problem introduced in Section 4, although all results can be carried over for the optimal stopping problems of Sections 3 and 5.

In Section 4 we started by assuming that $h(\cdot)$ is bounded and showed that $V(\cdot)/\varphi(\cdot)$ is the smallest nonnegative F-concave majorant of $h(\cdot)/\varphi(\cdot)$ on $[c, d]$ (cf. Proposition 4.2); the continuity of $V(\cdot)$ in (c, d) then followed from concavity. The F-concavity property of $V(\cdot)/\varphi(\cdot)$ has further implications. From Proposition 2.6(iii), we know that $D_F^{\pm}(V/\varphi)$ exist and are nondecreasing in (c, d). Furthermore,[2]

$$\frac{d^-}{dF}\left(\frac{V}{\varphi}\right)(x) \geqslant \frac{d^+}{dF}\left(\frac{V}{\varphi}\right)(x), \ x \in (c, d). \tag{7.1}$$

---

[2] The fact that the left-derivative of the value function $V(\cdot)$ is always greater than or equal to the right-derivative of $V(\cdot)$ was pointed by Salminen (1985, p. 86).

Proposition 2.6(iii) implies that equality holds in (7.1) everywhere in (c,d), except possibly on a subset N which is at most countable, i.e.,

$$\frac{d^+}{dF}\left(\frac{V}{\varphi}\right)(x) = \frac{d^-}{dF}\left(\frac{V}{\varphi}\right)(x) \equiv \frac{d}{dF}\left(\frac{V}{\varphi}\right)(x), \ x \in (c,d) \setminus N.$$

Hence $V(\cdot)/\varphi(\cdot)$ is essentially F-differentiable in (c,d). Let

$$\boldsymbol{\Gamma} \triangleq \{x \in [c,d] : V(x) = h(x)\} \text{ and } \mathbf{C} \triangleq [c,d] \setminus \boldsymbol{\Gamma} = \{x \in [c,d] : V(x) > h(x)\}.$$

When the F-concavity of $V(\cdot)/\varphi(\cdot)$ is combined with the fact that $V(\cdot)$ majorizes $h(\cdot)$ on $[c,d]$, we obtain the key result of Proposition 7.1, which leads, in turn, to the celebrated Smooth-Fit principle.

Proposition 7.1. *At every $x \in \boldsymbol{\Gamma} \cap (c,d)$, where $D_F^\pm(h/\varphi)(x)$ exist, we have*

$$\frac{d^-}{dF}\left(\frac{h}{\varphi}\right)(x) \geqslant \frac{d^-}{dF}\left(\frac{V}{\varphi}\right)(x) \geqslant \frac{d^+}{dF}\left(\frac{V}{\varphi}\right)(x) \geqslant \frac{d^+}{dF}\left(\frac{h}{\varphi}\right)(x).$$

Proof. The second inequality is the same as (7.1). For the rest, first remember that $V(\cdot) = h(\cdot)$ on $\boldsymbol{\Gamma}$. Since $V(\cdot)$ majorizes $h(\cdot)$ on $[c,d]$, and $F(\cdot)$ is strictly increasing, this leads to

$$\frac{\frac{h(y)}{\varphi(y)} - \frac{h(x)}{\varphi(x)}}{F(y) - F(x)} \geqslant \frac{\frac{V(y)}{\varphi(y)} - \frac{V(x)}{\varphi(x)}}{F(y) - F(x)} \quad \text{and} \quad \frac{\frac{V(z)}{\varphi(z)} - \frac{V(x)}{\varphi(x)}}{F(z) - F(x)} \geqslant \frac{\frac{h(z)}{\varphi(z)} - \frac{h(x)}{\varphi(x)}}{F(z) - F(x)}, \tag{7.2}$$

for every $x \in \boldsymbol{\Gamma}$, $y < x < z$. Suppose $x \in \boldsymbol{\Gamma} \cap (c,d)$, and $D_F^\pm(h/\varphi)(x)$ exist. As we summarized before stating Proposition 7.1, we know that $D_F^\pm(V/\varphi)(x)$ always exist in (c,d). Therefore, the limits of both sides of the inequalities in (7.2), as $y \uparrow x$ and $z \downarrow x$ respectively, exist, and give $D_F^-(h/\varphi)(x) \geqslant D_F^-(V/\varphi)(x)$, and $D_F^+(V/\varphi)(x) \geqslant D_F^+(h/\varphi)(x)$, respectively. $\square$

Corollary 7.1 (Smooth-Fit Principle). *At every $x \in \boldsymbol{\Gamma} \cap (c,d)$ where $h(\cdot)/\varphi(\cdot)$ is F-differentiable, $V(\cdot)/\varphi(\cdot)$ is also F-differentiable, and touches $h(\cdot)/\varphi(\cdot)$ at x smoothly, in the sense that the F-derivatives of both functions also agree at x:*

$$\frac{d}{dF}\left(\frac{h}{\varphi}\right)(x) = \frac{d}{dF}\left(\frac{V}{\varphi}\right)(x).$$

Corollary 7.1 raises the question when we should expect $V(\cdot)/\varphi(\cdot)$ to be F-differentiable in (c,d). If $h(\cdot)/\varphi(\cdot)$ is F-differentiable in (c,d), then it is immediate from Corollary 7.1 that $V(\cdot)/\varphi(\cdot)$ is F-differentiable in $\boldsymbol{\Gamma} \cap (c,d)$. However, we know little about the behavior of $V(\cdot)/\varphi(\cdot)$ on $\mathbf{C} = [c,d] \setminus \boldsymbol{\Gamma}$ if $h(\cdot)$ is only bounded. If, however,

$h(\cdot)$ is continuous on $[c,d]$, then $V(\cdot)$ is also continuous on $[c,d]$ (cf. Lemma 4.2), and now **C** is an open subset of $[c,d]$. Therefore, it is the union of a countable family $(J_\alpha)_{\alpha\in\Lambda}$ of disjoint open (relative to $[c,d]$) subintervals of $[c,d]$. By Lemma 4.3,

$$\frac{V(x)}{\varphi(x)} = \frac{\mathbb{E}_x[e^{-\beta\tau^*}h(X_{\tau^*})]}{\varphi(x)}$$

$$= \frac{V(l_\alpha)}{\varphi(l_\alpha)} \cdot \frac{F(r_\alpha) - F(x)}{F(r_\alpha) - F(l_\alpha)} + \frac{V(r_\alpha)}{\varphi(r_\alpha)} \cdot \frac{F(x) - F(l_\alpha)}{F(r_\alpha) - F(l_\alpha)}, \quad x \in J_\alpha, \tag{7.3}$$

where l_α and r_α are the left- and right-boundary of J_α, $\alpha \in \Lambda$, respectively. Observe that $V(\cdot)/\varphi(\cdot)$ coincides with an F-linear function on every J_α; in particular, it is F-differentiable in $J_\alpha \cap (c,d)$ for every $\alpha \in \Lambda$. By taking the F-derivative of (7.3) we find that

$$\frac{\mathrm{d}}{\mathrm{d}F}\left(\frac{V}{\varphi}\right)(x) = \frac{1}{F(r_\alpha) - F(l_\alpha)}\left[\frac{V(r_\alpha)}{\varphi(r_\alpha)} - \frac{V(l_\alpha)}{\varphi(l_\alpha)}\right], \quad x \in J_\alpha \cap (c,d) \tag{7.4}$$

is constant, i.e., is itself F-differentiable in $J_\alpha \cap (c,d)$. Since **C** is the union of disjoint J_α, $\alpha \in \Lambda$, this implies that $V(\cdot)/\varphi(\cdot)$ is twice continuously F-differentiable in $\mathbf{C} \cap (c,d)$. From Corollary 7.1 and the F-concavity of $V(\cdot)/\varphi(\cdot)$, it is not hard to prove the following result.

Proposition 7.2. *Suppose that $h(\cdot)$ is continuous on $[c,d]$. Then $V(\cdot)$ is continuous on $[c,d]$ and $V(\cdot)/\varphi(\cdot)$ is twice continuously F-differentiable in $\mathbf{C} \cap (c,d)$. Furthermore,*

(i) *if $h(\cdot)/\varphi(\cdot)$ is F-differentiable on (c,d), then $V(\cdot)/\varphi(\cdot)$ is continuously [3] F-differentiable on (c,d), and*
(ii) *if $h(\cdot)/\varphi(\cdot)$ is twice (continuously) F-differentiable on (c,d), then $V(\cdot)/\varphi(\cdot)$ is twice (continuously) F-differentiable on $(c,d) \setminus \partial\mathbf{C}$,*

where $\partial\mathbf{C}$ is the boundary of $\mathbf{C}$ relative to $\mathbb{R}$ or $[c,d]$.

Proposition 7.3 (Necessary conditions for the boundaries of the optimal continuation region). *Suppose $h(\cdot)$ is continuous on $[c,d]$. Suppose $l, r \in \Gamma \cap (c,d)$, and $h(\cdot)/\varphi(\cdot)$ has F-derivatives at l and r. Then $D_F(V/\varphi)(\cdot)$ exists at l and r. Moreover, we have the following cases:*

(i) *If $(l,r) \subseteq \mathbf{C}$, then*

$$\frac{\mathrm{d}}{\mathrm{d}F}\left(\frac{h}{\varphi}\right)(l) = \frac{\mathrm{d}}{\mathrm{d}F}\left(\frac{V}{\varphi}\right)(l) = \frac{\frac{h(r)}{\varphi(r)} - \frac{h(l)}{\varphi(l)}}{F(r) - F(l)} = \frac{\mathrm{d}}{\mathrm{d}F}\left(\frac{V}{\varphi}\right)(r) = \frac{\mathrm{d}}{\mathrm{d}F}\left(\frac{h}{\varphi}\right)(r),$$

and,

$$\frac{V(x)}{\varphi(x)} = \frac{h(\theta)}{\varphi(\theta)} + [F(x) - F(\theta)]\frac{\mathrm{d}}{\mathrm{d}F}\left(\frac{h}{\varphi}\right)(\theta), \quad x \in [l,r], \ \theta = l,r.$$

---

[3] Note that this is always true no matter whether $D_F(h/\varphi)$ is continuous or not. As the proof indicates, this is as a result of F-concavity of $V(\cdot)/\varphi(\cdot)$ and continuity of F on $[c,d]$.

(ii) *If* $[c,r) \subseteq \mathbf{C}$, *then*

$$\frac{\mathrm{d}}{\mathrm{d}F}\left(\frac{h}{\varphi}\right)(r) = \frac{\mathrm{d}}{\mathrm{d}F}\left(\frac{V}{\varphi}\right)(r) = \frac{1}{F(r)-F(c)} \cdot \frac{h(r)}{\varphi(r)},$$

and,

$$\frac{V(x)}{\varphi(x)} = \frac{h(r)}{\varphi(r)} + [F(x)-F(r)]\frac{\mathrm{d}}{\mathrm{d}F}\left(\frac{h}{\varphi}\right)(r)$$

$$= [F(x)-F(c)]\frac{\mathrm{d}}{\mathrm{d}F}\left(\frac{h}{\varphi}\right)(r), \quad x \in [c,r).$$

(iii) *If* $(l,d] \subseteq \mathbf{C}$, *then*

$$\frac{\mathrm{d}}{\mathrm{d}F}\left(\frac{h}{\varphi}\right)(l) = \frac{\mathrm{d}}{\mathrm{d}F}\left(\frac{V}{\varphi}\right)(l) = -\frac{1}{F(d)-F(l)} \cdot \frac{h(l)}{\varphi(l)},$$

and,

$$\frac{V(x)}{\varphi(x)} = \frac{h(l)}{\varphi(l)} + [F(x)-F(l)]\frac{\mathrm{d}}{\mathrm{d}F}\left(\frac{h}{\varphi}\right)(l)$$

$$= [F(x)-F(d)]\frac{\mathrm{d}}{\mathrm{d}F}\left(\frac{h}{\varphi}\right)(l), \quad x \in (l,d].$$

Proof. The existence of $D_F(V/\varphi)$, and its equality with $D_F(h/\varphi)$ at l and r, follow from Corollary 7.1. The first and last equality in (i), and the first equalities in (ii) and (iii) are then clear.

Note that the intervals (l,r), $[c,r)$ and $(l,b]$ are all three possible forms that J_α, $\alpha \in \Lambda$ can take. Let l_α and r_α denote the left- and right-boundaries of intervals, respectively. Then (7.4) is true for all three cases. In (i), both $l_\alpha = l$ and $r_\alpha = r$ are in $\mathbf{\Gamma}$. Therefore, $V(l) = h(l)$ and $V(r) = h(r)$, and (7.4) implies

$$\frac{\mathrm{d}}{\mathrm{d}F}\left(\frac{V}{\varphi}\right)(x) = \frac{1}{F(r)-F(l)}\left[\frac{h(r)}{\varphi(r)} - \frac{h(l)}{\varphi(l)}\right], \quad x \in (l,r). \tag{7.5}$$

Since $V(\cdot)/\varphi(\cdot)$ is F-concave on $[c,d] \supset [l,r]$ and F is continuous on $[c,d]$, Proposition 2.6(iii) implies that $D_F^+(V/\varphi)$ and $D_F^-(V/\varphi)$ are right- and left-continuous in (c,d). Because $V(\cdot)/\varphi(\cdot)$ is F-differentiable on $[l,r]$, $D_F^\pm(V/\varphi)$ and $D_F(V/\varphi)$ coincide on $[l,r]$. Therefore $D_F(V/\varphi)$ is continuous on $[l,r]$, and second and third equalities in (i) immediately follow from (7.5). In a more direct way,

$$\frac{\mathrm{d}}{\mathrm{d}F}\left(\frac{V}{\varphi}\right)(l) = \frac{\mathrm{d}^+}{\mathrm{d}F}\left(\frac{V}{\varphi}\right)(l) = \lim_{x\downarrow l}\frac{\mathrm{d}^+}{\mathrm{d}F}\left(\frac{V}{\varphi}\right)(x)$$

$$= \lim_{x\downarrow l}\frac{\mathrm{d}}{\mathrm{d}F}\left(\frac{V}{\varphi}\right)(x) = \frac{\frac{h(r)}{\varphi(r)} - \frac{h(l)}{\varphi(l)}}{F(r)-F(l)},$$
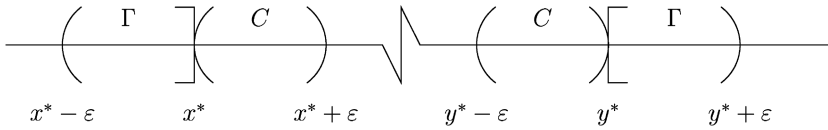
Fig. 6. x^* is a left- and y^* is a right-boundary point of Γ.

$$\frac{\mathrm{d}}{\mathrm{d}F}\left(\frac{V}{\varphi}\right)(r) = \frac{\mathrm{d}^-}{\mathrm{d}F}\left(\frac{V}{\varphi}\right)(r) = \lim_{x\downarrow l}\frac{\mathrm{d}^-}{\mathrm{d}F}\left(\frac{V}{\varphi}\right)(x)$$

$$= \lim_{x\downarrow l}\frac{\mathrm{d}}{\mathrm{d}F}\left(\frac{V}{\varphi}\right)(x) = \frac{\frac{h(r)}{\varphi(r)} - \frac{h(l)}{\varphi(l)}}{F(r) - F(l)}.$$

Same equalities could have also been proved by direct calculation using (7.3).

The proofs of the second equalities in (ii) and (iii) are similar, once we note that $V(c) = 0$ if $c \in \mathbf{C}$, and $V(d) = 0$ if $d \in \mathbf{C}$. Finally, the expressions for $V(\cdot)/\varphi(\cdot)$ follow from (7.3) by direct calculations; simply note that $V(\cdot)/\varphi(\cdot)$ is an F-linear function passing through $(l_\alpha, (V/\varphi)(l_\alpha))$ and $(r_\alpha, (V/\varphi)(r_\alpha))$. $\quad\square$

We shall verify that our necessary conditions agree with those of Salminen (1985, Theorem 4.7); see also Alvarez (2001) where the same conditions are derived by nonlinear optimization techniques. Let us recall a definition.

Definition 7.1 (Salminen, 1985, p. 95). A point $x^* \in \Gamma$ is called a *left boundary* of Γ if for $\varepsilon > 0$ small enough $(x^*, x^* + \varepsilon) \subseteq \mathbf{C}$ and $(x^* - \varepsilon, x^*] \subseteq \Gamma$. A point $y^* \in \Gamma$ is called a *right boundary* of Γ if for $\varepsilon > 0$ small enough $(y^* - \varepsilon, y^*) \subseteq \mathbf{C}$ and $[y^*, y^* + \varepsilon) \subseteq \Gamma$ (cf. Fig. 6 for illustration).

We shall also remind the definitions of the key functions $G_b(\cdot)$ and $G_a(\cdot)$ of Salminen's conclusion. At every $x \in (c, d)$ where $h(\cdot)$ is S-differentiable, let

$$G_b(x) \triangleq \varphi(x)\frac{\mathrm{d}h}{\mathrm{d}S}(x) - h(x)\frac{\mathrm{d}\varphi}{\mathrm{d}S}(x)$$

and

$$G_a(x) \triangleq h(x)\frac{\mathrm{d}\psi}{\mathrm{d}S} - \psi(x)\frac{\mathrm{d}h}{\mathrm{d}S}(x). \tag{7.6}$$

Proposition 7.4. *Suppose $h(\cdot)$ is continuous on $[c, d]$. If $h(\cdot)$, $\psi(\cdot)$ and $\varphi(\cdot)$ are S-differentiable at some $x \in (c, d)$, then $h(\cdot)/\varphi(\cdot)$ and $h(\cdot)/\psi(\cdot)$ are F- and G-differentiable at x, respectively. Moreover,*

$$\frac{\mathrm{d}}{\mathrm{d}F}\left(\frac{h}{\varphi}\right)(x) = \frac{G_b(x)}{W(\psi,\varphi)} \quad and \quad \frac{\mathrm{d}}{\mathrm{d}G}\left(\frac{h}{\psi}\right)(x) = -\frac{G_a(x)}{W(\psi,\varphi)}, \tag{7.7}$$

where $G_b(x)$ and $G_a(x)$ are defined as in (7.6), and the Wronskian $W(\psi,\varphi) \triangleq \varphi(\cdot)\frac{\mathrm{d}\psi}{\mathrm{d}S}(\cdot) - \psi(\cdot)\frac{\mathrm{d}\varphi}{\mathrm{d}S}(\cdot)$ is constant and positive (cf. Section 2).

Proof. Since $h(\cdot)$, $\psi(\cdot)$ and $\varphi(\cdot)$ are S-differentiable at x, $h(\cdot)/\varphi(\cdot)$ and F are S-differentiable at x. Therefore, $D_F(h/\varphi)$ exist at x, and equals

$$\frac{\mathrm{d}}{\mathrm{d}F}\left(\frac{h}{\varphi}\right)(x) = \frac{(\mathrm{d}/\mathrm{d}S)(\frac{h}{\varphi})}{\mathrm{d}F/\mathrm{d}S}(x) = \frac{D_S h \cdot \varphi - h \cdot D_S \varphi}{D_S \psi \cdot \varphi - \psi \cdot D_S \varphi}(x)$$

$$= \frac{1}{W(\psi,\varphi)}\left[\varphi(x)\frac{\mathrm{d}h}{\mathrm{d}S}(x) - h(x)\frac{\mathrm{d}\varphi}{\mathrm{d}S}(x)\right] = \frac{G_b(x)}{W(\psi,\varphi)}, \qquad (7.8)$$

where $D_S \equiv \mathrm{d}/\mathrm{d}S$. Noting the symmetry in (φ, F) versus (ψ, G), we can repeat all arguments by replacing (φ, ψ) with $(\psi, -\varphi)$. Therefore it can be similarly shown that $D_G(h/\psi)(x)$ exists and $D_G(h/\psi)(x) = -G_a(x)/W(\psi,\varphi)$ (note that $W(-\varphi,\psi) = W(\psi,\varphi)$). $\square$

Corollary 7.2 (Salminen, 1985, Theorem 4.7). *Let $h(\cdot)$ be continuous on $[c,d]$. Suppose l and r are left- and right-boundary points of Γ, respectively, such that $(l,r) \subseteq$* **C**. *Assume that $h(\cdot)$, $\psi(\cdot)$ and $\varphi(\cdot)$ are S (scale function)-differentiable on the set $A \triangleq (l-\varepsilon, l] \cup [r, r+\varepsilon)$ for some $\varepsilon > 0$ such that $A \subseteq \Gamma$. Then on A, the functions G_b and G_a of (7.6) are non-increasing and non-decreasing, respectively, and*

$$G_b(l) = G_b(r), \qquad G_a(l) = G_a(r).$$

Proof. Proposition 7.4 implies that $D_F(h/\varphi)$ and $D_G(h/\psi)$ exist on A. Since $l, r \in \Gamma$ and $(l,r) \subseteq$ **C**, Proposition 7.3(i) and (7.7) imply

$$\frac{G_b(l)}{W(\psi,\varphi)} = \frac{\mathrm{d}}{\mathrm{d}F}\left(\frac{h}{\varphi}\right)(l) = \frac{\mathrm{d}}{\mathrm{d}F}\left(\frac{h}{\varphi}\right)(r) = \frac{G_b(r)}{W(\psi,\varphi)},$$

i.e., $G_b(l) = G_b(r)$ (Remember also that the Wronskian $W(\psi,\varphi) \triangleq (\mathrm{d}\psi/\mathrm{d}S)\varphi - \psi(\mathrm{d}\varphi/\mathrm{d}S)$ of $\psi(\cdot)$ and $\varphi(\cdot)$ is a positive constant; see Section 2). By symmetry in the pairs (φ, F) and (ψ, G), we have similarly $G_a(l) = G_a(r)$.

On the other hand, observe that $D_F(V/\varphi)$ and $D_G(V/\psi)$ also exist and, are equal to $D_F(h/\varphi)$ and $D_G(h/\psi)$ on A, respectively, by Corollary 7.1. Therefore

$$\frac{\mathrm{d}}{\mathrm{d}F}\left(\frac{V}{\varphi}\right)(x) = \frac{G_b(x)}{W(\psi,\varphi)} \quad \text{and} \quad \frac{\mathrm{d}}{\mathrm{d}G}\left(\frac{V}{\psi}\right)(x) = -\frac{G_a(x)}{W(\psi,\varphi)}, \quad x \in A, \qquad (7.9)$$

by Proposition 7.7. Because $V(\cdot)/\varphi(\cdot)$ is F-concave, and $V(\cdot)/\psi(\cdot)$ is G-concave, Proposition 2.6(i) implies that both $D_F(V/\varphi)$ and $D_G(V/\psi)$ are non-increasing on A. Therefore (7.9) implies that G_b is non-increasing, and G_a is non-decreasing on A. $\square$

8. Concluding remarks: Martin boundary theory and optimal stopping for general Markov processes

We shall conclude by pointing out the importance of Martin boundary theory (cf. Dynkin, 1969a,b) in the study of optimal stopping problems for Markov processes. This indicates that every excessive function of a Markov process can be represented as the integral of minimal excessive functions with respect to a unique representing measure. If the process X is a regular one-dimensional diffusion with state space $\mathscr{I}$, whose end-points are a and b, then Salminen (1985, Theorem 2.7) shows that the minimal β-excessive functions are $k_a(\cdot) \triangleq \varphi(\cdot)$, $k_b(\cdot) \triangleq \psi(\cdot)$, and $k_y(\cdot) \triangleq \min\{\psi(\cdot)/\psi(y), \varphi(\cdot)/\varphi(y)\}$, for every $y \in (a, b)$. Then, according to Martin boundary theory, every β-excessive function $h(\cdot)$ can be represented as

$$h(x) = \int_{[a,b]} k_y(x) v^h(\mathrm{d}y), \quad x \in \mathscr{I}, \tag{8.1}$$

where v^h is a finite measure on $[a, b]$, uniquely determined by $h(\cdot)$. Now observe that $k_y(\cdot)/\varphi(\cdot)$ is F-concave for every $y \in [a, b]$. Therefore, Proposition 4.1 and its counterparts in Section 5 can also be seen as consequences of the representation (8.1). The functions $\psi(\cdot)$, $\varphi(\cdot)$ of (2.4) are harmonic functions of the process X killed at an exponentially distributed independent random time, and are associated with points in the Martin boundary of the killed process, see Salminen (1982, 1984, 1985).

The same connection can be also made by using Doob's h-transforms. Let ζ and S be the life-time and the scale function of X, respectively; see Section 2. Remember our assumptions that the process is not killed in the interior of the state-space $\mathscr{I}$, and that the boundaries are either absorbing or natural. For each $x \in \mathscr{I}$, we shall introduce the probability measure (cf. Borodin and Salminen, 2002, pp. 33–34)

$$\mathbb{P}_x^\varphi(A) \triangleq \frac{1}{\varphi(x)} \mathbb{E}_x[\mathrm{e}^{-\beta t} \varphi(X_t) 1_A], \quad A \in \mathscr{F}_t \cap \{\zeta > t\}, \ t \geqslant 0. \tag{8.2}$$

For every stopping time τ and $A \in \mathscr{F}_\tau \cap \{\zeta > \tau\}$, we have $\mathbb{P}_x^\varphi(A) = (1/\varphi(x))\mathbb{E}_x[\mathrm{e}^{-\beta\tau} \varphi(X_\tau) 1_A]$. Therefore, the value function $V(x) \triangleq \sup_{\tau \in S} \mathbb{E}_x[\mathrm{e}^{-\beta\tau} g(X_\tau) 1_{\{\zeta > \tau\}}]$, $x \in \mathscr{I}$ of our discounted optimal stopping problem can be rewritten as

$$V(x) = \sup_{\tau \in S} \mathbb{E}_x\left[\mathrm{e}^{-\beta\tau} \varphi(X_\tau) \frac{g(X_\tau)}{\varphi(X_\tau)} 1_{\{\zeta > \tau\}}\right] = \varphi(x) \sup_{\tau \in S} \mathbb{E}_x^\varphi\left[\frac{g(X_\tau)}{\varphi(X_\tau)}\right], \tag{8.3}$$

where $\mathbb{E}_x^\varphi$ is the expectation under $\mathbb{P}_x^\varphi$. The process $\{X_t, \mathscr{F}_t; t \geqslant 0\}$ is still a regular diffusion in $\mathscr{I}$ under $\mathbb{P}_x^\varphi$, now with scale function $\tilde{S}(\cdot)$ whose density is given by

$$\tilde{S}'(x) = \frac{S'(x)}{\varphi^2(x)}, \quad x \in \mathscr{I}, \tag{8.4}$$

and with killing measure $k(\mathrm{d}y) = (G^\varphi(x_0, y))^{-1} v^\varphi(\mathrm{d}y)$, $y \in \mathscr{I}$. Here $x_0 \in \mathscr{I}$ is an arbitrary fixed reference point, $G^\varphi(\cdot, \cdot)$ is the Green function of X under $\mathbb{P}_x^\varphi$, and v^φ is the representing measure of the β-excessive function φ in its Martin integral representation of (8.1) (cf. Borodin and Salminen, 2002, pp. 33–34).

Two important observations are in order: Under the new probability measure $\mathbb{P}_x^\varphi$, (i) the scale function of X is F as in (4.6); and (ii) X is not killed in the interior of the state space $\mathscr{I}$, i.e., $v^\varphi(\mathrm{int}(I)) = 0$. (If we use a β-excessive function different from the minimal β-harmonic functions $\psi(\cdot)$, $\varphi(\cdot)$ of (2.4) in order to define the new probability measure in (8.2), then X may not have those properties under the new probability measure.)

Since the Wronskian of $\psi(\cdot)$ and $\varphi(\cdot)$

$$W(\psi, \varphi) \triangleq \frac{\psi'(x)}{S'(x)}\varphi(x) - \psi(x)\frac{\varphi'(x)}{S'(x)} = \frac{\varphi^2(x)}{S'(x)}\frac{\mathrm{d}}{\mathrm{d}x}\left(\frac{\psi(x)}{\varphi(x)}\right) = \frac{\varphi^2(x)}{S'(x)}F'(x)$$

is constant (Itô and McKean, 1974, p. 130; Borodin and Salminen, 2002, p. 19), the density in (8.4) can be rewritten as

$$\tilde{S}'(x) = W(\psi, \varphi)F'(x) = \text{constant} \times F'(x).$$

Hence the scale function of X under $\mathbb{P}_x^\varphi$ is the strictly increasing and continuous function $F(\cdot)$ of (4.6). On the other hand, since φ is a *minimal β-excessive function* and is associated with the point a on Martin boundary, the support of v^φ is $\{a\}$ (cf. Borodin and Salminen, 2002, p. 33; Salminen, 1985); hence, $v^\varphi(a, b] = 0$.

Therefore $\{F(X_t), \mathscr{F}_t; t \geq 0\}$ is a regular diffusion on its natural-scale with state space $F(\mathscr{I})$, and is not killed in the interior of its state space under $\mathbb{P}_x^\varphi$. Since (8.3) can be rewritten as

$$V(x) = \varphi(x)\sup_{\tau \in \mathscr{S}}\mathbb{E}_x^\varphi\left[\left(\frac{g}{\varphi}\circ F^{-1}\right)(F(X_\tau))\right], \quad x \in \mathscr{I}$$

the ratio V/φ is the value function of an undiscounted optimal stopping problem with the terminal reward function $(g/\varphi)\circ F^{-1}$ for a diffusion on the natural scale which is not killed in the interior of its state space. If the boundaries of $\mathscr{I}$ are absorbing or natural for X under $\mathbb{P}$, then the boundaries of $F(\mathscr{I})$ will be absorbing or natural for $F(X_t)$ under $\mathbb{P}^\varphi$. It is now clear that V/φ is the smallest nonnegative concave majorant of $(g/\varphi)\circ F^{-1}$ on $F(\mathscr{I})$.

By replacing $\varphi(\cdot)$ by $\psi(\cdot)$, the other minimal β-excessive function for X (associated with the point b on Martin boundary), we obtain same results in terms of $G(\cdot)$ of (4.6).

The Martin boundary has been studied widely in the literature for general Markov processes, and seems the right tool to use if one tries to extend the results of this paper to optimal stopping of general Markov processes. Such an extension is currently being investigated by the authors.

References

Abramowitz, M., Stegun, I.A. (Eds.), 1984. Handbook of Mathematical Functions with Formulas, Graphs, and Mathematical Tables. A Wiley-Interscience Publication, Wiley, New York (Reprint of the 1972 edition, Selected Government Publications).

Alvarez, L.H.R., 2001. Reward functionals, salvage values, and optimal stopping. Math. Methods Oper. Res. 54 (2), 315–337.

Bank, P., El Karoui, N., 2001. A stochastic representation theorem with applications to optimization and obstacle problems. Working paper.

Beibel, M., Lerche, H.R., 2001. Optimal stopping of regular diffusions under random discounting. Theory Probab. Appl. 45 (4), 547–557.

Bensoussan, A., Lions, J.-L., 1982. Applications of variational inequalities in stochastic control. Studies in Mathematics and its Applications, Vol. 12. North-Holland, Amsterdam (Translated from the French).

Borodin, A.N., Salminen, P., 2002. Handbook of Brownian Motion—Facts and Formulae. Probability and its Applications, 2nd Edition. Birkhäuser, Basel.

Brekke, K.A., Øksendal, B., 1991. The high contact principle as a sufficiency condition for optimal stopping. In: Lund, D., Øksendal, B. (Eds.), Stochastic Models and Option Values: Applications to Resources, Environment, and Investment Problems, Contributions to Economic Analysis, Vol. 200. North-Holland, Amsterdam.

Brekke, K.A., Øksendal, B., 1998. A verification theorem for combined stochastic control and impulse control. In: Stochastic Analysis and Related Topics, VI (Geilo, 1996), Progress in Probability, Vol. 42. Birkhäuser, Boston, MA, pp. 211–220.

Broadie, M., Detemple, J., 1995. American capped call options on dividend-paying assets. Rev. Financial Stud. 8 (1), 161–191.

Dayanik, S., 2003. Optimal stopping of linear diffusions with random discounting. Preprint, available at http://www.princeton.edu/~sdayanik/additive.pdf.

Dayanik, S., Karatzas, I., 2002. On the optimal stopping problem for one-dimensional diffusions. Working paper (http://www.stat.columbia.edu/~ik/DAYKAR.pdf).

Dixit, A.K., Pindyck, R.S., 1994. Investment under Uncertainty. Princeton University Press, Princeton, NJ.

Dynkin, E.B., 1963. Optimal choice of the stopping moment of a Markov process. Dokl. Akad. Nauk SSSR 150, 238–240.

Dynkin, E.B., 1965. Markov Processes, Vol. II. Academic Press, New York.

Dynkin, E.B., 1969a. The boundary theory of Markov processes (discrete case). Uspehi Mat. Nauk 24 (2 146), 3–42 (Engl. Trans. in Russian Math. Surveys).

Dynkin, E.B., 1969b. The exit space of a Markov process. Uspehi Mat. Nauk 24 (4 148), 89–152 (Engl. Trans. in Russian Math. Surveys).

Dynkin, E.B., Yushkevich, A.A., 1969. Markov Processes: Theorems and Problems. Plenum Press, New York.

El Karoui, N., 1981. Les aspects probabilistes du contrôle stochastique. In: Ninth Saint Flour Probability Summer School—1979 (Saint Flour, 1979), Lecture Notes in Mathematics, Vol. 876. Springer, Berlin, pp. 73–238.

El Karoui, N., Karatzas, I., 1991a. A new approach to the Skorohod problem, and its applications. Stochastics Stochastics Rep. 34 (1–2), 57–82.

El Karoui, N., Karatzas, I., 1991b. Correction: "A new approach to the Skorohod problem, and its applications". Stochastics Stochastics Rep. 36 (3–4), 265.

Fakeev, A.G., 1970. Optimal stopping rules for stochastic processes with continuous parameter. Theory Probab. Appl. 15, 324–331.

Fakeev, A.G., 1971. Optimal stopping of a Markov process. Theory Probab. Appl. 16, 694–696.

Friedman, A., 1976. Stochastic Differential Equations and Applications, Vol. 2. In: Probability and Mathematical Statistics, Vol. 28. Academic Press [Harcourt Brace Jovanovich Publishers], New York.

Grigelionis, B.I., Shiryaev, A.N., 1966. On the Stefan problem and optimal stopping rules for Markov processes. Teor. Verojatnost. i Primenen 11, 612–631.

Guo, X., Shepp, L.A., 2001. Some optimal stopping problems with nontrivial boundaries for pricing exotic options. J. Appl. Probab. 38 (3), 647–658.

Itô, K., McKean Jr., H.P., 1974. Diffusion Processes and Their Sample Paths. Springer, Berlin.

Karatzas, I., Ocone, D., 2002. A leavable bounded-velocity stochastic control problem. Stochastic Process. Appl. 99 (1), 31–51.

Karatzas, I., Shreve, S.E., 1991. Brownian Motion and Stochastic Calculus. Springer, New York.

Karatzas, I., Shreve, S.E., 1998. Methods of Mathematical Finance. Springer, New York.

Karatzas, I., Sudderth, W.D., 1999. Control and stopping of a diffusion process on an interval. Ann. Appl. Probab. 9 (1), 188–196.

Karatzas, I., Wang, H., 2000. A barrier option of American type. Appl. Math. Optim. 42 (3), 259–279.

Øksendal, B., 1998. Stochastic Differential Equations. Springer, Berlin.

Øksendal, B., Reikvam, K., 1998. Viscosity solutions of optimal stopping problems. Stochastics Stochastics Rep. 62 (3–4), 285–301.

Revuz, D., Yor, M., 1999. Continuous Martingales and Brownian Motion. Springer, Berlin.

Salminen, P., 1982. Optimal stopping of one-dimensional diffusions. In: Transactions of the Ninth Prague Conference on Information Theory, Statistical Decision Functions, Random Processes, Academia, Prague, pp. 163–168.

Salminen, P., 1984. One-dimensional diffusions and their exit spaces. Math. Scand. 54 (2), 209–220.

Salminen, P., 1985. Optimal stopping of one-dimensional diffusions. Math. Nachr. 124, 85–101.

Shiryayev, A.N., 1978. Optimal Stopping rules. Springer, New York.

Taylor, H.M., 1968. Optimal stopping in a Markov process. Ann. Math. Statist. 39, 1333–1344.

Thompson, M.E., 1971. Continuous parameter optimal stopping problems. Z. Wahrscheinlichkeitstheorie und Verw. Gebiete 19, 302–318.