# PROBABILITIES AS SIMILARITY-WEIGHTED FREQUENCIES 

By Antoine Billot, Itzhak Gilboa, Dov Samet, and DAVID SCHMEIDLER ${ }^{1}$


#### Abstract

A decision maker is asked to express her beliefs by assigning probabilities to certain possible states. We focus on the relationship between her database and her beliefs. We show that if beliefs given a union of two databases are a convex combination of beliefs given each of the databases, the belief formation process follows a simple formula: beliefs are a similarity-weighted average of the beliefs induced by each past case.


KEYWORDS: Probability, similarity, case-based reasoning, relative frequencies.

## 1. INTRODUCTION

A physician administers a certain treatment to her patient. She is asked to describe her prognosis by assigning probabilities to each of several possible outcomes $\Omega=\{1, \ldots, n\}$ of the treatment. The physician has a lot of data on past outcomes of the treatment, and she can readily quote the empirical frequencies of these outcomes. Yet, patients are not identical. They differ in age, gender, heart condition, and several other measurable variables that may affect the treatment outcome. Let us assume that these form a vector of real-valued variables $X=\left(X^{1}, \ldots, X^{k}\right)$ and that $X$ was measured for all past cases. Thus, case $j$ is a $(k+1)$-tuple $\left(x_{j}, \omega_{j}\right) \in \mathbb{R}^{k} \times \Omega$, where $x_{j} \in \mathbb{R}^{k}$ is the value of $X$ observed in case $j$ and $\omega_{j} \in \Omega$ is the observed outcome of the treatment in case $j$. The new patient is defined by the values $x_{t} \in \mathbb{R}^{k}$ of $X$. How should these measurements affect the probability assessment of the physician?

It makes sense to restrict attention to those past cases that had the same $X$ values as the one at hand and to compute relative frequencies only for these data. That is, to estimate the probability of state $\omega$ by its relative frequency in the sub-database that consists of all cases $j$ for which $x_{j}=x_{t}$. However, large as the original database may be, the sub-database of patients whose $X$ value is identical to $x_{t}$ might be quite small or even empty. Therefore, we wish to have a procedure for assessments of probabilities over $\Omega$ that makes use of data with different $X$ values, while taking differences in these values into account.

Assume that the physician can judge which past cases are more similar to the one at hand and which are less similar. In evaluating the probability of a state, she may assign a higher weight to more similar cases. Formally, suppose that there exists a function $s: \mathbb{R}^{k} \times \mathbb{R}^{k} \rightarrow \mathbb{R}_{++}$, where $s\left(x_{t}, x_{j}\right)$ measures the degree to which, in the physician's judgment, a patient whose presenting

[^0]conditions are given by $x_{t} \in \mathbb{R}^{k}$ is similar to another patient whose presenting conditions are $x_{j} \in \mathbb{R}^{k}$. Given a database of past cases $\left(\left(x_{j}, \omega_{j}\right)\right)_{j}$, we suggest to assign probabilities to the possible outcomes of treatment for a new patient with conditions $x_{t}$ by the formula
\[

$$
\begin{equation*}
p_{t}=\frac{\sum_{j} s\left(x_{t}, x_{j}\right) \delta^{j}}{\sum_{j} s\left(x_{t}, x_{j}\right)} \in \Delta^{n-1}, \tag{1}
\end{equation*}
$$

\]

where $\delta^{j} \in \Delta^{n-1}$ is the unit vector that assigns probability 1 to $\omega_{j}$.
Observe that (unqualified) empirical frequencies (of states in $\Omega$ ) constitute a special case of this formula, where the function $s$ is constant. ${ }^{2}$ Another special case is given by $s\left(x_{t}, x_{j}\right)=\mathbb{1}_{\left\{x_{t}=x_{j}\right.} .^{3}$. In this case, (1) boils down to the empirical frequencies (of states in $\Omega$ ) in the sub-database defined by $x_{t}$. Thus, formula (1) may be viewed as offering a continuous spectrum between the unconditional empirical frequencies and the conditional empirical frequencies given $x_{t}$.

In this paper we study the probability assignment problem axiomatically. We consider the relationship between various databases, modeled as sequences of cases, and the probabilities they induce. We impose two axioms on the probability assignment function. The first, invariance, states that the order of cases in the database is immaterial. This axiom is not very restrictive if the description of a case is informative enough, including, for instance, the time of occurrence of the case. The second axiom, concatenation, requires that, for every two databases, the probability induced by their concatenation is a convex combination of the probabilities induced by each of them separately. In behavioral terms, this axiom states that if each of two databases induces a preference for one act over another, then the same preference will be induced by their concatenation. Under a minor additional condition, these two axioms are equivalent to the existence of a similarity function such that the assignment of probabilities is done as a similarity-weighted average of the probabilities induced by single cases. Two additional assumptions then yield the representation (1).
In our theorem, the function $s$ is derived from presumably observable probability assignments given various possible databases. We interpret this function as a similarity function. Yet, it need not satisfy any particular properties, and may not even be symmetric. One may impose additional conditions, as in Billot,

[^1]Gilboa, and Schmeidler (2004), under which there exists a norm $\mathbf{v}$ on $\mathbb{R}^{k}$ such that

$$
\begin{equation*}
s\left(x_{t}, x_{j}\right)=e^{-v\left(x_{t}-x_{j}\right)} . \tag{2}
\end{equation*}
$$

Such a function $s$ satisfies symmetry and multiplicative transitivity (that is, $s(x, z) \geq s(x, y) s(y, z)$ for all $x, y, z){ }^{4}$
The Bayesian approach calls for the assignment of a prior probability measure to a state space and for the updating of this prior by Bayes' law given new information. Ramsey (1931), de Finetti (1937), Savage (1954), and Anscombe and Aumann (1963) provided compelling axiomatizations that justify the Bayesian approach from a normative viewpoint. However, these axiomatizations do not help a predictor to form a prior if she does not already have one. In this context, our approach can be viewed as providing a belief-generation tool that may be an aid to a predictor who wishes to develop a Bayesian prior.

Such a predictor may be convinced by our axiomatization that, in certain situations, it might be desirable to generate beliefs according to formula (1). Yet, just as Bayesian axiomatizations do not serve to choose a prior, our axiomatization does not provide help in choosing the similarity function. Even if one adopts a certain functional form as in (2), the question still remains, Which specific similarity function should we choose?

We believe that this question is, in the final analysis, an empirical one. Hence, the similarity function should be estimated from past data. Gilboa, Lieberman, and Schmeidler (2004) axiomatize formula (1) for the case $n=2$ (not dealt with in this paper) and develop the statistical theory required for the estimation of the function $s$, assuming that such a function governs the data generating process. The present paper provides an axiomatization for the case $n>2$. In certain situations, it allows us to reduce the question of belief formation to the problem of similarity assessment, where the latter may be addressed as an empirical problem. Developing the corresponding statistical theory is beyond the scope of this paper.

## 2. MODEL AND RESULT

Let $\Omega=\{1, \ldots, n\}$ be a set of states of nature, $n \geq 3 .{ }^{5}$ Let $C$ be a nonempty set of cases. Set $C$ may be an abstract set of arbitrarily large cardinality.

[^2]A database is a sequence of cases, $D \in C^{r}$ for $r \geq 1$. The set of all databases is denoted $C^{*}=\bigcup_{r \geq 1} C^{r}$. The concatenation of two databases, $D=$ $\left(c_{1}, \ldots, c_{r}\right) \in C^{r}$ and $E=\left(c_{1}^{\prime}, \ldots, c_{t}^{\prime}\right) \in C^{t}$, is denoted by $D \circ E$ and is defined by $D \circ E=\left(c_{1}, \ldots, c_{r}, c_{1}^{\prime}, \ldots, c_{t}^{\prime}\right) \in C^{r+t}$.

Observe that the same element of $C$ may appear more than once in a given database. This structure implicitly assumes that additional observations of the same case do in fact add information. ${ }^{6}$ Indeed, when one estimates probabilities by relative frequencies, one subscribes to the same assumption.

For the statement of our main result we need not assume that $C$ and $\Omega$ are a priori related. We therefore impose no structure on $C$, simplifying notation and obtaining a more general result. Yet, the intended interpretation is as in the Introduction, namely, that $C$ is a subset of $\mathbb{R}^{k} \times \Omega$. The prediction problem at hand, described above by $x_{t} \in \mathbb{R}^{k}$, is fixed throughout this discussion. We therefore suppress it from the notation when no confusion is likely to arise. As usual, $\Delta(\Omega)$ denotes the simplex of probability vectors over $\Omega$.

For each $D \in C^{*}$, the predictor has a probabilistic belief $p(D) \in \Delta(\Omega)$ about the realization of $\omega \in \Omega$ in the problem under discussion.

For $r \geq 1$, let $\Pi_{r}$ be the set of all permutations on $\{1, \ldots, r\}$, i.e., all bijections $\pi:\{1, \ldots, r\} \rightarrow\{1, \ldots, r\}$. For $D \in C^{r}$ and a permutation $\pi \in \Pi_{r}$, let $\pi D$ be the permuted database, that is, $\pi D \in C^{r}$ is defined by $(\pi D)_{i}=D_{\pi(i)}$ for $i \leq r$.

We formulate the following axioms.
InVARIANCE: For every $r \geq 1$, every $D \in C^{r}$, and every permutation $\pi \in \Pi_{r}$, $p(D)=p(\pi D)$.

CONCATENATION: For every $D, E \in C^{*}, p(D \circ E)=\lambda p(D)+(1-\lambda) p(E)$ for some $\lambda \in(0,1)$.

The Invariance axiom might appear rather restrictive, because it does not allow cases that appear later in $D$ to have a greater impact on probability assessments than do cases that appear earlier. However, this does not mean that cases that are chronologically more recent cannot have a greater weight than less recent ones. Indeed, should one include time as one of the variables in $X$, all permutations of a sequence of cases would contain the same information. In general, cases that are not judged to be exchangeable differ in values of some variables. Once these variables are brought forth, the Invariance axiom seems quite plausible.

The Concatenation axiom states that the beliefs induced by the concatenation of two databases cannot lie outside the interval connecting the beliefs induced by each database separately. If an expected payoff maximizer is faced with a decision problem where the states of nature are $\Omega$, the Concatenation axiom could be restated as follows: for every two acts $a$ and $b$, if $a$ is (weakly)

[^3]preferred to $b$ given database $D$ as well as given database $E$, then $a$ is (weakly) preferred to $b$ given the database $D \circ E$, and a strict preference given one of $\{D, E\}$ suffices for a strict preference given $D \circ E$.

We can now state our main result.
THEOREM 1: Let there be given a function $p: C^{*} \rightarrow \Delta(\Omega)$. The following are equivalent:
(i) The function p satisfies the Invariance axiom, the Combination axiom, and not all $\{p(D)\}_{D \in C^{*}}$ are collinear;
(ii) There exists a function $\hat{p}: C \rightarrow \Delta(\Omega)$, where not all $\{\hat{p}(c)\}_{c \in C}$ are collinear, and a function $s: C \rightarrow \mathbb{R}_{++}$such that, for every $r \geq 1$ and every $D=\left(c_{1}, \ldots\right.$, $\left.c_{r}\right) \in C^{r}$,

$$
\begin{equation*}
p(D)=\frac{\sum_{j \leq r} s\left(c_{j}\right) \hat{p}\left(c_{j}\right)}{\sum_{j \leq r} s\left(c_{j}\right)} \tag{3}
\end{equation*}
$$

Moreover, in this case the function $\hat{p}$ is unique and the function s is unique up to multiplication by a positive number.

This theorem may be extended to a general measurable state space $\Omega$ with no additional complications, because for every $D$ only a finite number of measures are involved in the formula for $p(D)$.

Theorem 1 deals with an abstract set of cases $C$. Let us now assume, as in the Introduction, that a case $c_{j}$ is a $(k+1)$-tuple $\left(x_{j}, \omega_{j}\right) \in \mathbb{R}^{k} \times \Omega$ and that the function $p$ is defined for every database $D$, and a given point $x_{t} \in \mathbb{R}^{k}$. The theorem then states that, under the noncollinearity condition, a function $p(D)=p\left(x_{t}, D\right)$ on $C^{*}$ satisfies the Invariance and Concatenation axioms if and only if there are functions $s\left(c_{j}\right)=s\left(x_{t}, c_{j}\right)$ and $\hat{p}\left(c_{j}\right)=\hat{p}\left(x_{t}, c_{j}\right)$ on $C$ such that (3) holds for $p(D)=p\left(x_{t}, D\right)$.

This application of formula (3) is more general than formula (1) in two ways. First, $\hat{p}\left(x_{t}, c_{j}\right)$ need not equal $\delta^{j}$, namely, the unit vector that assigns probability 1 to state $\omega_{j}$. Second, $s\left(x_{t}, c_{j}\right)$ may depend on $\omega_{j}$ and not only on $\left(x_{t}, x_{j}\right)$. To obtain the representation (1), one therefore needs two additional assumptions. First, assume that a state $\omega$ that has never been observed in the database is assigned probability zero. This guarantees that $\hat{p}\left(x_{t}, c_{j}\right)=\delta^{j}$. Second, assume that if the names of the states of nature are permuted in the entire database, then the resulting probability vector is accordingly permuted. This would guarantee the independence of $s\left(x_{t}, c_{j}\right)$ on $\omega_{j}$.

## Limitations

Formula (1) might be unreasonable when the entire database is very small. Specifically, if there is only one observation, resulting in state $\omega_{i}, p_{t}$ assigns probability 1 to $\omega_{i}$ for any $x_{t}$. This appears to be quite extreme. However,
for large databases it may be acceptable to assign zero probability to a state that has never been observed. Moreover, a state that has never been observed may not be conceived of to begin with. That is, for many applications it seems natural to define $\Omega$ as the set of states that have been observed in the past. In this case, (1) assigns a positive probability to each state.

The intended application of formula (1) is for the assignment of probabilities given databases that are large, but that are not large enough to condition on every possible combination of values of $\left(X^{1}, \ldots, X^{k}\right)$. Indeed, one may assume that the function $p$ is defined only on a restricted domain of large databases, such as $C_{L}^{*}=\bigcup_{n \geq L} C^{n}$ for a large $L \geq 1$. It is straightforward to extend our result to such restricted domains.

The Concatenation axiom that we use in this paper is very similar in spirit to the Combination axiom used in Gilboa and Schmeidler (2003). Much of the discussion of this axiom in that paper applies here as well. In particular, there are two important classes of examples wherein the Concatenation axiom does not seem plausible. The first includes situations where the similarity function is learned from the data. ${ }^{7}$ The second class of examples involves both inductive and deductive reasoning. For instance, if we try to learn the parameter of a coin and then use this estimate to make predictions over several future tosses, the Concatenation axiom is likely to fail.
Université de Paris II, IUF, and CERAS-ENPC, Paris, France; billot@uparis2.fr,
School of Economics, Tel Aviv University, Tel Aviv 69978, Israel; and Cowles Foundation for Research in Economics, Yale University, New Haven, CT 06511, U.S.A.; igilboa@post.tau.ac.il,

Tel Aviv University, Tel Aviv, Israel; samet@tavex.tav.ac.il, and
Tel-Aviv University, Tel Aviv, Israel; and Dept. of Economics, The Ohio State University, OH 43210, U.S.A; schmeid@post.tau.ac.il.

Manuscript received September, 2003; final revision received September, 2004.

## APPENDIX: PRoof

It is obvious that (ii) implies the Invariance axiom. Hence we may restrict attention to functions $p$ that satisfy the Invariance axiom and show that for such functions, (ii) is equivalent to the Concatenation axiom combined with the condition that not all $\{p(D)\}_{D \in C^{*}}$ are collinear.

[^4]In light of the Invariance axiom, a database $D \in C^{*}$ can be identified with a counter vector $I_{D}: C \rightarrow \mathbb{Z}_{+}$, where $I_{D}(c)$ is the number of times that $c$ appears in $D$. Formally, for $D=\left(c_{1}, \ldots, c_{r}\right)$ let $I_{D}(c)=\#\left\{i \leq r \mid c_{i}=c\right\}$. The set of counter vectors obtained from all databases $D \in C^{*}$ is $\mathcal{I}=\left\{I: C \rightarrow \mathbb{Z}_{+} \mid 0<\right.$ $\left.\sum_{j \in C} I(j)<\infty\right\}$. For $I \in \mathcal{I}$, define $p(I)=p(D)$ for a $D \in C^{*}$ such that $I=I_{D}$. It is straightforward that for each $I \in \mathcal{I}$ such a $D$ exists and that, due to the Invariance axiom, $p(D)$ is well defined.

We now turn to state a version of our theorem for the counter vector setup. Observe that the concatenation of two databases $D$ and $E$ corresponds to the pointwise addition of their counter vectors. Formally, $I_{D \circ E}=I_{D}+I_{E}$. The Concatenation axiom is therefore restated as the following.

Combination: For every $I, J \in \mathcal{I}, p(I+J)=\lambda p(I)+(1-\lambda) p(J)$ for some $\lambda \in(0,1)$.

THEOREM 2: Let there be given a function $p: \mathcal{I} \rightarrow \Delta(\Omega)$. The following are equivalent:
(i) The function $p$ satisfies the Combination axiom and not all $\{p(I)\}_{I \in \mathcal{I}}$ are collinear;
(ii) There are probability vectors $\left\{p^{j}\right\}_{j \in C} \subset \Delta(\Omega)$, not all collinear, and positive numbers $\left\{s_{j}\right\}_{j \in C}$ such that, for every $I$,

$$
\begin{equation*}
p(I)=\frac{\sum_{j \in C} s_{j} I(j) p^{j}}{\sum_{j \in C} s_{j} I(j)} . \tag{4}
\end{equation*}
$$

Moreover, in this case the probabilities $\left\{p^{j}\right\}_{j \in C}$ are unique and the weights $\left\{s_{j}\right\}_{j \in C}$ are unique up to multiplication by a positive number.

Observe that Theorems 1 and 2 are equivalent. We now turn to prove Theorem 2. It is straightforward to see that (ii) implies (i). Similarly, the uniqueness part of the theorem is easily verified. We therefore only prove that (i) implies (ii).

We start with the case of a finite $C$, say, $C=\{1, \ldots, m\}$.
REMARK: For every $I \in \mathcal{I}, k \geq 1, p(k I)=p(I)$.
PRoof: Use the fact that $p(I+J) \in[p(I), p(J)]$ inductively. ${ }^{8} \quad$ Q.E.D.
This remark allows an extension of the domain of $p$ to rational-coordinate vectors. Specifically, given $I \in \mathbb{Q}_{+}^{C}$, choose $k$ such that $k I \in \mathbb{Z}_{+}^{C}$ and define $p(I)$

[^5]as identical to $p(k I)$. The remark guarantees that the selection of $k$ is immaterial. It follows that one may restrict attention to $p(I)$ only for $I \in \mathbb{Q}_{+}^{C} \cap \Delta(C)$, that is, for rational points in the simplex of the case types. Restricted to this domain, $p$ is a mapping from $\mathbb{Q}_{+}^{C} \cap \Delta(C)$ into $\Delta(\Omega)$. We now state an auxiliary result that will complete the proof of (ii). ${ }^{9}$

PROPOSITION 3: Assume that $p: \mathbb{Q}_{+}^{m} \cap \Delta^{m-1} \rightarrow \Delta^{n-1}$ satisfies the conditions: (i) for every $q, q^{\prime} \in \mathbb{Q}_{+}^{m} \cap \Delta^{m-1}$ and every rational $\alpha \in(0,1), p\left(\alpha q+(1-\alpha) q^{\prime}\right)=$ $\lambda p(q)+(1-\lambda) p\left(q^{\prime}\right)$ for some $\lambda \in(0,1)$, and (ii) not all $\{p(q)\}_{q \in \mathbb{Q}_{+}^{m} \cap \Delta^{m-1}}$ are collinear. Then there are probability vectors $\left\{p^{j}\right\}_{j \leq m} \subset \Delta^{n-1}$, not all of which are collinear, and positive numbers $\left\{s_{j}\right\}_{j \leq m}$ such that, for every $q \in \mathbb{Q}_{+}^{m} \cap \Delta^{m-1}$,

$$
\begin{equation*}
p(q)=\frac{\sum_{j \leq m} s_{j} q_{j} p^{j}}{\sum_{j \leq m} s_{j} q_{j}} \tag{5}
\end{equation*}
$$

Proof: For $j \leq m$, let $q^{j}$ denote the $j$ unit vector in $\mathbb{R}^{m}$, i.e., the $j$ th extreme point of $\Delta^{m-1}$. Obviously, one has to define $p^{j}=p\left(q^{j}\right)$. Observe that since $p\left(\alpha q+(1-\alpha) q^{\prime}\right)$ is a convex combination of $p(q)$ and $p\left(q^{\prime}\right)$, not all $\left\{p\left(q^{j}\right)=p^{j}\right\}_{j \leq m}$ are collinear.

We have to show that there are positive numbers $\left\{s_{j}\right\}_{j \leq m}$ such that (5) holds for every $q \in \mathbb{Q}_{+}^{m} \cap \Delta^{m-1}$.

Step 1: $m=3$. Let $q^{*}=\frac{1}{3}\left(q^{1}+q^{2}+q^{3}\right)$. Choose positive numbers $s_{1}, s_{2}, s_{3}$ such that (5) holds for $q^{*}$. Observe that such $s_{1}, s_{2}, s_{3}$ exist and are unique up to multiplication by a positive number. Define $p_{s}(q)=\sum_{j \leq m} s_{j} q_{j} p^{j} / \sum_{j \leq m} s_{j} q_{j}$ for all $q \in \mathbb{Q}_{+}^{3} \cap \Delta^{2}$. Denote $E=\left\{q \in \mathbb{Q}_{+}^{3} \cap \Delta^{2} \mid p_{s}(q)=p(q)\right\}$. We know that $\left\{q^{1}, q^{2}, q^{3}, q^{*}\right\} \subset E$ and we wish to show that $E=\mathbb{Q}_{+}^{3} \cap \Delta^{2}$.

Step 1.1: Simplicial Points Are in $E$. The first simplicial partition of $\mathbb{Q}_{+}^{3} \cap \Delta^{2}$ is a partition to four triangles separated by the segments connecting $\left\{\left(\frac{1}{2} q^{1}+\right.\right.$ $\left.\left.\frac{1}{2} q^{2}\right),\left(\frac{1}{2} q^{2}+\frac{1}{2} q^{3}\right),\left(\frac{1}{2} q^{3}+\frac{1}{2} q^{1}\right)\right\}$. The second simplicial partition is obtained by similarly partitioning each of the four triangles to four smaller triangles, and the $k$ th simplicial partition is defined recursively. The simplicial points of the $k$ th simplicial partition are all the vertices of triangles of this partition.

CLAIM: If the vertices and the center of gravity of a simplicial triangle are in $E$, then so are the vertices and center of gravity of all of its four simplicial subtriangles.

[^6]

Figure 1.-The vertices and center of gravity of four subtriangles. The point $m^{1}$ is the intersection of the lines $q^{2} q^{3}$ and $q^{1} c$. The points $m^{2}$ and $m^{3}$ are similarly constructed. The point $n^{3}$ is the intersection of $m^{1} m^{2}$ and $q^{3} c$. The point $n^{1}$ is similarly constructed. The point $o^{2}$ is the intersection of $n^{1} n^{3}$ and $q^{2} q^{3}$. Finally, the center of gravity of $m^{1} m^{2} q^{3}$ is the intersection of $m^{2} o^{2}$ and $q^{3} m^{3}$ at $c^{\prime}$.

Proof: If four points that are not collinear, $a, b, c, d$, are in $E$, then the point defined by the intersection of the segments $[a, b]$ and $[c, d]$ is also in $E$. The proof is conducted by applying this fact inductively as suggested by Figure 1.

Explicitly, let $\left\{q_{k}^{1}, q_{k}^{2}, q_{k}^{3}\right\}$ be the vertices of a triangle in the $k$ th simplicial partition. Assume that $q_{k}^{1}, q_{k}^{2}, q_{k}^{3}, \frac{1}{3}\left(q_{k}^{1}+q_{k}^{2}+q_{k}^{3}\right) \in E$. We first show that $\left(\frac{1}{2} q_{k}^{1}+\right.$ $\left.\frac{1}{2} q_{k}^{2}\right),\left(\frac{1}{2} q_{k}^{2}+\frac{1}{2} q_{k}^{3}\right),\left(\frac{1}{2} q_{k}^{3}+\frac{1}{2} q_{k}^{1}\right) \in E$. Indeed, $\left(\frac{1}{2} q_{k}^{1}+\frac{1}{2} q_{k}^{2}\right)$ is the intersection of the line connecting $q_{k}^{3}$ and $\frac{1}{3}\left(q_{k}^{1}+q_{k}^{2}+q_{k}^{3}\right)$, and the line connecting $q_{k}^{1}$ and $q_{k}^{2}$. Hence both $p\left(\frac{1}{2} q_{k}^{1}+\frac{1}{2} q_{k}^{2}\right)$ and $p_{s}\left(\frac{1}{2} q_{k}^{1}+\frac{1}{2} q_{k}^{2}\right)$ have to be the intersection of the line connecting $p\left(q_{k}^{3}\right)=p_{s}\left(q_{k}^{3}\right)$ and $p\left(\frac{1}{3}\left(q_{k}^{1}+q_{k}^{2}+q_{k}^{3}\right)\right)=p_{s}\left(\frac{1}{3}\left(q_{k}^{1}+q_{k}^{2}+q_{k}^{3}\right)\right)$, and the line connecting $p\left(q_{k}^{1}\right)=p_{s}\left(q_{k}^{1}\right)$ and $p\left(q_{k}^{2}\right)=p_{s}\left(q_{k}^{2}\right)$. Since not all $p(q)$ are collinear, this intersection is unique. Hence $\left(\frac{1}{2} q_{k}^{1}+\frac{1}{2} q_{k}^{2}\right) \in E$. Similarly, we also have $\left(\frac{1}{2} q_{k}^{2}+\frac{1}{2} q_{k}^{3}\right),\left(\frac{1}{2} q_{k}^{3}+\frac{1}{2} q_{k}^{1}\right) \in E$.

Next consider the center of gravity of the four subtriangles. For the triangle $\operatorname{conv}\left\{\left(\frac{1}{2} q_{k}^{1}+\frac{1}{2} q_{k}^{2}\right),\left(\frac{1}{2} q_{k}^{2}+\frac{1}{2} q_{k}^{3}\right),\left(\frac{1}{2} q_{k}^{3}+\frac{1}{2} q_{k}^{1}\right)\right\}$, the center of gravity is equal to that of $\operatorname{conv}\left\{q_{k}^{1}, q_{k}^{2}, q_{k}^{3}\right\}$, which is already known to be in $E$. Next consider the center of gravity of one of the three subtriangles that have a vertex is common with $\operatorname{conv}\left\{q_{k}^{1}, q_{k}^{2}, q_{k}^{3}\right\}$. Assume, without loss of generality, that it is the triangle defined by $\left\{q_{k}^{3},\left(\frac{1}{2} q_{k}^{1}+\frac{1}{2} q_{k}^{3}\right),\left(\frac{1}{2} q_{k}^{2}+\frac{1}{2} q_{k}^{3}\right)\right\}$. We first note that $\frac{1}{2}\left(\frac{1}{2} q_{k}^{1}+\right.$
$\left.\frac{1}{2} q_{k}^{3}\right)+\frac{1}{2}\left(\frac{1}{2} q_{k}^{2}+\frac{1}{2} q_{k}^{3}\right)$ is in $E$ because it is the intersection of $\left[q^{3},\left(\frac{1}{2} q_{k}^{1}+\frac{1}{2} q_{k}^{2}\right)\right]$ and $\left[\left(\frac{1}{2} q_{k}^{2}+\frac{1}{2} q_{k}^{3}\right),\left(\frac{1}{2} q_{k}^{3}+\frac{1}{2} q_{k}^{1}\right)\right]$. Similarly, $\frac{1}{2}\left(\frac{1}{2} q_{k}^{1}+\frac{1}{2} q_{k}^{3}\right)+\frac{1}{2}\left(\frac{1}{2} q_{k}^{1}+\frac{1}{2} q_{k}^{2}\right)$ is in $E$. The point $\frac{1}{2} q_{k}^{3}+\frac{1}{2}\left(\frac{1}{2} q_{k}^{2}+\frac{1}{2} q_{k}^{3}\right)=\frac{3}{4} q_{k}^{3}+\frac{1}{4} q_{k}^{2}$ is on the line connecting $\frac{1}{2}\left(\frac{1}{2} q_{k}^{1}+\frac{1}{2} q_{k}^{3}\right)+\frac{1}{2}\left(\frac{1}{2} q_{k}^{2}+\frac{1}{2} q_{k}^{3}\right)$ and $\frac{1}{2}\left(\frac{1}{2} q_{k}^{4}+\frac{1}{2} q_{k}^{3}\right)+\frac{1}{2}\left(\frac{1}{2} q_{k}^{1}+\frac{1}{2} q_{k}^{2}\right)$, and on the line connecting $q_{k}^{2}$ and $q_{k}^{3}$. Hence $\frac{3}{q} q_{k}^{3}+\frac{1}{4} q_{k}^{2}$ is in $E$. The center of gravity of the triangle $\operatorname{conv}\left\{q_{k}^{3},\left(\frac{1}{2} q_{k}^{1}+\frac{1}{2} q_{k}^{3}\right),\left(\frac{1}{2} q_{k}^{2}+\frac{1}{2} q_{k}^{3}\right)\right\}$ is the intersection of $\left[q^{3}, \frac{1}{2} q_{k}^{1}+\frac{1}{2} q_{k}^{2}\right]$ and $\left[\left(\frac{1}{2} q_{k}^{1}+\frac{1}{2} q_{k}^{3}\right),\left(\frac{3}{4} q_{k}^{3}+\frac{1}{4} q_{k}^{2}\right)\right]$. Hence the center of gravity of the triangle $\operatorname{conv}\left\{q_{k}^{3},\left(\frac{1}{2} q_{k}^{1}+\frac{1}{2} q_{k}^{3}\right),\left(\frac{1}{2} q_{k}^{2}+\frac{1}{2} q_{k}^{3}\right)\right\}$ is in $E$.
Applying the claim inductively, we conclude that $E$ contains all points that are vertices of simplicial subtriangles of $\operatorname{conv}\left\{q_{k}^{1}, q_{k}^{2}, q_{k}^{3}\right\}$.
Q.E.D.

Step 1.2: Completion. Observe that, if $q \in \mathbb{Q}_{+}^{3} \cap \operatorname{conv}\left(q, q^{\prime}, q^{\prime \prime}\right)$, then $p(q) \in$ $\operatorname{conv}\left(p(q), p\left(q^{\prime}\right), p\left(q^{\prime \prime}\right)\right)$. Consider an arbitrary $q \in \operatorname{conv}\left\{q^{1}, q^{2}, q^{3}\right\}$. Take a sequence of simplicial triangles, $\operatorname{conv}\left\{q_{k}^{1}, q_{k}^{2}, q_{k}^{3}\right\}$, such that $q \in \operatorname{conv}\left\{q_{k}^{1}, q_{k}^{2}, q_{k}^{3}\right\}$ and that $\lim _{k \rightarrow \infty} q_{k}^{j}=q$ for all $j=1,2,3$. Since $p_{s}$ is a continuous function, $\lim _{k \rightarrow \infty} p_{s}\left(q_{k}^{j}\right)=p_{s}(q)$ for all $j=1,2,3$. Moreover, because both $p$ and $p_{s}$ satisfy the Combination axiom, it follows that $p(q), p_{s}(q) \in \operatorname{conv}\left\{p\left(q_{k}^{1}\right)=\right.$ $\left.p_{s}\left(q_{k}^{1}\right), p\left(q_{k}^{2}\right)=p_{s}\left(q_{k}^{2}\right), p\left(q_{k}^{3}\right)=p_{s}\left(q_{k}^{3}\right)\right\}$. This is possible only if $p(q)=p_{s}(q)$. Hence $q \in E$. Since the choice of $q$ was arbitrary, $E=\mathbb{Q}_{+}^{3} \cap \Delta^{2}$.

Step 2: $m>3$.
Step 2.1: Defining $s_{j}$. Consider a triple $j, k, l \leq m$ such that $\left\{p^{j}, p^{k}, p^{l}\right\}$ are not collinear. Apply Step 1 to obtain a representation

$$
p(q)=\sum_{\nu \in\{j, k, l\}} s_{\nu}^{\{j, k, l\}} q_{\nu} p^{\nu}(\{j, k, l\}) / \sum_{\nu \in\{j, k, l\}} s_{\nu}^{[j, k, l\}} q_{\nu}
$$

for all $q \in \mathbb{Q}_{+}^{m} \cap \operatorname{conv}\left(\left\{q^{j}, q^{k}, q^{l}\right\}\right)$. Moreover, for all $\nu \in\{j, k, l\}, p^{\nu}(\{j, k, l\})=$ $p\left(q^{\nu}\right)=p^{\nu}$ and the coefficients $\left\{s_{\nu}^{\{j, k, l\}_{\nu \in\{j, k, l}}\right.$ are unique up to multiplication by a positive number.

Next consider all triples $j, k, l \leq m$ such that $\left\{p^{j}, p^{k}, p^{\prime}\right\}$ are not collinear. We argue that, for given $j, k, s_{j}^{\{j, k, l\rangle} / s_{k}^{\{j, k, l)}$ is independent of $l$. To see this, assume that $l$ and $l^{\prime}$ are such that neither $\left\{p^{j}, p^{k}, p^{l}\right\}$ nor $\left\{p^{j}, p^{k}, p^{\prime}\right\}$ are collinear. Restricting attention to rational combinations of $q^{j}$ and $q^{k}$, one observes that $s_{j}^{\left\{j, k, l^{l}\right\rangle} / s_{k}^{\{j, k, l\}}=s_{j}^{\left\{j, k, l^{\prime}\right\}} / s_{k}^{\left\{j, k, l^{\prime}\right\}}$. Denote this ratio by $\gamma_{j k}$. Observe that it is defined for every distinct $j, k \leq m$, because for every $j, k$ there exists at least one $l$ such that $\left\{p^{j}, p^{k}, p^{l}\right\}$ are not collinear. Further note that if $\left\{p^{j}, p^{k}, p^{l}\right\}$ are not collinear, then $\gamma_{j k} \gamma_{k l} \gamma_{l j}=1$.

Define $s_{1}=1$ and $s_{j}=\gamma_{j 1}$ for $1<j \leq m$. We wish to show that, for every triple $j, k, l \leq m$ such that $\left\{p^{j}, p^{k}, p^{l}\right\}$ are not collinear, $\left\{s_{v}^{\{j, k, l\rangle}\right\}_{\nu \in\{j, k, l\}}$ is proportional to $\left\{s_{j}, s_{k}, s_{l}\right\}$. Without loss of generality, it suffices to show that $s_{j}^{\{j, k, l\rangle} / s_{k}^{[j, k, l\}}=s_{j} / s_{k}$ or that $\gamma_{j k}=s_{j} / s_{k}$. If $\left\{p^{1}, p^{j}, p^{k}\right\}$ are not collinear, then
this equation follows from $\gamma_{1 j} \gamma_{j k} \gamma_{k 1}=1$. If, however, $\left\{p^{1}, p^{j}, p^{k}\right\}$ are collinear, then $\left\{p^{1}, p^{j}, p^{l}\right\}$ and $\left\{p^{1}, p^{k}, p^{l}\right\}$ are not collinear. Hence $\gamma_{k l}=s_{k} / s_{l}$ and $\gamma_{l j}=s_{l} / s_{j}$. In this case, $\gamma_{j k}=1 / \gamma_{k l} \gamma_{l j}=s_{j} / s_{k}$.

Given $s=\left(s_{j}\right)_{j \leq m}$, define $p_{s}(q)=\sum_{j \leq m} s_{j} q_{j} p^{j} / \sum_{j \leq m} s_{j} q_{j}$. Thus, we wish to show that $p(q)=p_{s}(q)$ for all $q \in \mathbb{Q}_{+}^{m} \cap \Delta^{m-1}$.

Step 2.2: Completion. We prove the following claim by induction on $k, 3 \leq$ $k \leq m$.

CLAIM: For every subset $K \subset\{1, \ldots, m\}$ with $|K|=k$, if $\left\{p^{j}\right\}_{j \in K}$ are not collinear, then $p(q)=p_{s}(q)$ holds for every $q \in \Delta_{K} \equiv \mathbb{Q}_{+}^{m} \cap \operatorname{conv}\left(\left\{q^{j} \mid j \in K\right\}\right)$.

Proof: The case $k=3$ was proven in Step 1. We assume that the claim is correct for $k \geq 3$ and we prove it for $k+1$. Let there be given $K \subset$ $\{1, \ldots, m\}$ with $|K|=k+1$, such that $\left\{p^{j}\right\}_{j \in K}$ are not collinear. Let $J=\{j \in$ $K \mid\left\{p^{l}\right\}_{l \in K \backslash\{j\}}$ are not collinear $\}$. Observe that, for every $j \in J, p(q)=p_{s}(q)$ holds for every $q \in \Delta_{K \backslash j j}$.

We argue that $|J| \geq k$. To see this, assume that there were two distinct elements $j$ and $k$ in $K \backslash J$. Then all $\left\{p^{l}\right\}_{l \neq j}$ are collinear, as are all $\left\{p^{l}\right\}_{l \neq k}$. Since $|K|=k+1 \geq 4$, there are at least two distinct elements in $K \backslash\{j, k\}$. Both $p^{j}$ and $p^{k}$ are collinear with $\left\{p^{l}\right\}_{l \neq j, k}$, and it follows that all $\left\{p^{l}\right\}_{l \in K}$ are collinear, a contradiction.

Consider a rational point $q \in \mathbb{Q}_{+}^{m}$ in the relative interior of $\operatorname{conv}\left(\left\{q^{l} \mid l \in K\right\}\right)$. Denote $q=\sum_{l \in K} \alpha_{l} q^{l}$ with $\alpha_{l}>0$. For every $j \in J$, let $q(j)$ be the point in $\operatorname{conv}\left(\left\{q^{l} \mid l \in K \backslash\{j\}\right\}\right)$ that is on the line connecting $q^{j}$ and $q$, that is, $q(j)=$ $\sum_{l \in K \backslash\{j\}}\left(\alpha_{l} /\left(1-\alpha_{j}\right)\right) q^{l}$. Obviously, $p_{s}\left(q^{j}\right)=p\left(q^{j}\right)=p^{j}$. Moreover, since $j \in J$, one may apply the claim to $K \backslash\{j\}$, yielding $p_{s}(q(j))=p(q(j))$. Since $p_{s}$ satisfies the Combination axiom, it follows that both $p(q)$ and $p_{s}(q)$ are on the interval $\left[p_{s}\left(q^{j}\right), p_{s}(q(j))\right]=\left[p^{j}, p(q(j))\right]$.

Next we wish to show that, for at least two elements $j, k \in J$, the intervals [ $\left.p^{j}, p(q(j))\right]$ and $\left[p^{k}, p(q(k))\right]$ cannot lie on the same line. Assume not, that is, that all intervals $\left\{\left[p^{j}, p(q(j))\right]\right\}_{j \in J}$ lie on a line $L$. If $J=K$, this implies that all $\left\{p^{j}\right\}_{j \in K}$ are collinear, a contradiction. Assume, then, that there is an $i$ such that $J=K \backslash\{i\}$. In this case, $p^{i}$ is not on $L$. For $j \in J$, consider $q(j)$ as a convex combination of $q^{i}$ and a point $q^{\prime} \in \operatorname{conv}\left(\left\{q^{l} \mid l \in K \backslash\{i, j\}\right\}\right)$. By the Combination axiom, $p\left(q^{\prime}\right)$ is on the line $L$. Moreover, since $p^{i} \neq p\left(q^{\prime}\right), p(q(j))$ is in the open interval $\left(p^{i}, p\left(q^{\prime}\right)\right)$ and therefore not on $L$. However, this contradicts the assumption that all intervals $\left\{\left[p^{j}, p(q(j))\right]\right\}_{j \in J}$ lie on $L$.

It follows that there are distinct $j, k \in J$ for which the intervals [ $p^{j}, p(q(j))$ ] and $\left[p^{k}, p(q(k))\right]$ do not lie on the same line. Hence these intervals can intersect in at most one point. Since both $p(q)$ and $p_{s}(q)$ are on both intervals, $p(q)=p_{s}(q)$ follows.

We conclude that $p(q)=p_{s}(q)$ holds for every rational $q$ in the relative interior of $\operatorname{conv}\left(\left\{q^{j} \mid j \in K\right\}\right)$, as well as for all rational points in $\operatorname{conv}\left(\left\{q^{l} \mid l \in K \backslash\{j\}\right\}\right)$ for $j \in J$. It is left to show that $p(q)=p_{s}(q)$ for rational points in $\operatorname{conv}\left(\left\{q^{l} \mid l \in\right.\right.$
$K \backslash\{i\}\})$ for $i \in K \backslash J$. Assume not. Then, for some $q \in \mathbb{Q}_{+}^{m} \cap \operatorname{conv}\left(\left\{q^{l} \mid l \in K \backslash\{i\}\right\}\right)$, $p(q) \neq p_{s}(q)$. However, $p\left(q^{i}\right)=p_{s}\left(q^{i}\right)=p^{i}$. Hence the interval $\left(q^{i}, q\right)$ is mapped by $p$ into $\left(p^{i}, p(q)\right)$ and by $p_{s}$ into $\left(p^{i}, p_{s}(q)\right)$. Note that these two open intervals are disjoint, but for any $q^{\prime} \in\left(q^{i}, q\right)$ we should have $p\left(q^{\prime}\right)=$ $p_{s}\left(q^{\prime}\right)$, a contradiction.
Q.E.D.

It is left to complete the proof of the sufficiency of the Combination axiom in case $C$ is infinite. For every $B \subset C$, let $\mathcal{I}_{B}$ be the set of databases $I \in \mathcal{I}$ such that $\sum_{j \notin B} I(j)=0$. For every $j \in C$, define $p^{j}$ by $p\left(I_{j}\right)$, where $I_{j}$ is defined by $I_{j}(j)=1$ and $I_{j}(k)=0$ for $k \neq j$. For every finite $B \subset C$, for which not all $\left\{p^{j}\right\}_{j \in B}$ are collinear, there is a function $s_{B}$ such that (4) holds for every $I \in \mathcal{I}_{B}$. Moreover, this function is unique up to multiplication by a positive number. Fix one such finite set $C_{0}$ and choose a function $s_{C_{0}}$. For every other finite $B \subset C$, for which not all $\left\{p^{j}\right\}_{j \in B}$ are collinear, consider $B^{\prime}=C_{0} \cup B$. Over $B^{\prime}$ there exists a unique $s_{B^{\prime}}$ that satisfies (4) for all $I \in \mathcal{I}_{B^{\prime}}$ and that extends $s_{C_{0}}$. Define $s_{B}$ as the restriction of $s_{B^{\prime}}$ to $B$. To see that this construction is well defined, suppose that $B_{1}$ and $B_{2}$ are two such sets with a nonempty intersection. Consider $B=B_{1} \cup B_{2}$. Since $s_{B_{1}}$ and $s_{B_{2}}$ are both restrictions of $s_{B}$, they are equal on $B_{1} \cap B_{2}$.
Q.E.D.

## REFERENCES

Anscombe, F. J., and R. J. Aumann (1963): "A Definition of Subjective Probability," The Annals of Mathematics and Statistics, 34, 199-205.
Billot, A., I. Gilboa, and D. SChmeidler (2004): "An Axiomatization of an Exponential Similarity Function," Mimeo, University of Tel Aviv.
Chew, S. H. (1983): "A Generalization of the Quasilinear Mean with Applications to the Measurement of Income Inequality and Decision Theory Resolving the Allais Paradox," Econometrica, 51, 1065-1092.
de Finetti, B. (1937): "La Prevision: Ses Lois Logiques, Ses Sources Subjectives," Annales de l'Institut Henri Poincarè, 7, 1-68.
Gilboa, I., and D. Schmeidler (2003): "Inductive Inference: An Axiomatic Approach," Econometrica, 71, 1-26.
Gilboa, I., O. Lieberman, and D. Schmeidler (2004): "Empirical Similarity," Foerder Institute Working Paper No. 15-04 and Cowles Foundation Discussion Paper No. 1486.
Ramsey, F. P. (1931): "Truth and Probability," The Foundation of Mathematics and Other Logical Essays. New York: Harcourt Brace.
Savage, L. J. (1954): The Foundations of Statistics. New York: John Wiley \& Sons.


[^0]:    ${ }^{1}$ We are grateful to Larry Epstein, David Levine, Offer Lieberman, and three anonymous referees for their comments. Gilboa and Schmeidler gratefully acknowledge Israel Science Foundation grant 975/03, Samet acknowledges Israel Science Foundation grant 891/04, and Samet and Schmeidler acknowledge The Henry Crown Institute of Business Research in Israel for financial support.

[^1]:    ${ }^{2}$ One may argue that no two cases are ever perfectly identical. According to this view, standard empirical frequencies involve cases that are considered to be equally similar to each other, as if applying formula (1) with a constant function $s$.
    ${ }^{3} \mathrm{We}$ assumed that the function $s$ is strictly positive. This simplifies the analysis as one need not deal with vanishing denominators. Yet, for the purposes of the present discussion it is useful to consider the more general case, allowing zero similarity values. This case is not axiomatized in this paper.

[^2]:    ${ }^{4}$ Billot, Gilboa, and Schmeidler (2004) deal with a similarity-weighted average for a single realvalued variable. Their axioms may be applied to any single component of the probability vector discussed here.
    ${ }^{5}$ Our result only holds when the range of the probability assignment function is not contained in a line segment. The condition $n \geq 3$ is obviously a necessary but insufficient condition for this requirement to hold. We mention it here to highlight the fact that the case $n=2$ is not covered by our result. See Gilboa, Lieberman, and Schmeidler (2004).

[^3]:    ${ }^{6}$ An element $c$ may thus be viewed as a case type rather than as a specific case.

[^4]:    ${ }^{7}$ The estimation procedure in Gilboa, Liebermen, and Schmeidler (2004) estimates the similarity function from the data, but assumes that these data were generated according to a fixed (though unknown) similarity function. However, when the data generating process itself involves an evolving similarity function, our formulae and estimation procedures are no longer valid.

[^5]:    ${ }^{8}$ Throughout this paper, the interval defined by two vectors, $p$ and $q$, is given by $[p, q]=$ $\{\lambda p+(1-\lambda) q \mid \lambda \in[0,1]\}$.

[^6]:    ${ }^{9}$ The following proposition is a manifestation of a general principle, which states that functions that map intervals onto intervals are projective mappings. Another manifestation of this principle in decision theory can be found in Chew (1983).

