

07-031

**The Industry R&D
Survey – Patent Database
Link Project**

**William R. Kerr
Harvard Business School**

**Shihe Fu
Southwestern University of
Finance and Economics**

Copyright © 2006 by William R. Kerr and Shihe Fu

Working papers are in draft form. This working paper is distributed for purposes of comment and discussion only. It may not be reproduced without permission of the copyright holder. Copies of working papers are available from the author.

The Industry R&D Survey – Patent Database Link Project

Prepared for *Journal of Technology Transfer*

William R. Kerr
Harvard Business School
Boston, MA 02163
wkerr@hbs.edu
Corresponding Author

Shihe Fu
Research Institute of Economics and Management
Southwestern University of Finance and Economics
People's Republic of China
fush@swufe.edu.cn

13 November 2006

ABSTRACT:

This paper details the construction of a firm-year panel dataset combining the NBER Patent Dataset with the Industry R&D Survey conducted by the Census Bureau and National Science Foundation. The developed platform offers an unprecedented view of the R&D-to-patenting innovation process and a close analysis of the strengths and limitations of the Industry R&D Survey. The files are linked through a name-matching algorithm customized for uniting the firm names to which patents are assigned with the firm names in Census Bureau's SSEL business registry. Through the Census Bureau's file structure, this R&D platform can be linked to the operating performances of each firm's establishments, further facilitating innovation-to-productivity studies.

Key words: innovation, research and development, patents, scientists, technology.
JEL Classifications: C81, O30, O31.

1. Introduction

The development and diffusion of new innovations are central to economic growth. In many theoretical models, such as the textbook Solow and Swan framework, this technology progress is the central driver of long-run productivity gains and higher standards of living. As the majority of these investments are undertaken by the private sector in the US, understanding the firm-level underpinnings of technology progress is important to academics, policy makers, and business managers. Essential questions include which firms invest in research and development (R&D), how their resulting innovations spread to other firms, how technology adoptions are translated into within-firm operating gains, and how productivity growth at the firm-level aggregates to overall economic performance (including reallocations across firms).

A thorough understanding of these microeconomic phenomena promises to inform better management practices and policy prescriptions. Not surprisingly then, many empirical researchers have examined, either jointly or separately, corporate R&D and technology diffusion. This empirical work has confronted, however, two significant data constraints. The first constraint is the R&D information collected for individual firms. Given the sensitive nature of these investments, the data are often only collected for publicly listed firms through Compustat. These firm aggregates, however, ignore the importance of line-of-businesses within firms (e.g., Levin et al., 1985, and Cohen et al., 1987) or the within-firm location choices of R&D (e.g., Adams and Jaffe 1994). They also do a poor job of linking R&D efforts to the capital investments by firms, the opening or closure of operating plants and product lines, and so on. Research over the past two

decades employing the micro-records of firms repeatedly stresses the importance of the tremendous heterogeneity that exists (e.g., Davis et al., 1996).

Empirical studies of technology diffusion, on the other hand, often start with the micro-records of individual patents. This NBER Patent Dataset, originally compiled by Hall et al. (2001), offers some unique advantages. It affords a comprehensive view of US patenting that includes public and private firms, universities, and government laboratories. Unlike the Compustat R&D data, the micro-records of patents also allow firm-level patenting to be disaggregated by technologies, inventor locations, or both. Moreover, the citation patterns across these patents offer a tractable view of inventor-to-inventor communications within and across firms (e.g., Jaffe et al., 2000). Too often, however, these diffusion studies start and end with analyzes of citations. While citations are informative, a deeper study of technology growth and diffusion should link these knowledge transfers to the actual economic outcomes for firms. The disaggregated patent data and citation flows will realize their full potential only when paired with disaggregated R&D investments and operating outcomes within firms.

This paper describes the development of a new dataset for studying corporate innovation that encompasses the National Science Foundation's Industry R&D Survey, the NBER Patent Dataset, and the Census Bureau's establishment-level operating data. The latter Census Bureau data include annual employments and wages, as well as industry and geographic codes, for all private-sector establishments in the US. Moreover, the Census Bureau file structure facilitates incorporating richer establishment-level characteristics (e.g., investments, outputs) collected in sector-specific surveys like the

Census of Manufacturers. Jarmin and Miranda (2002) and Davis et al. (1996) describe in detail the Longitudinal Business Database and Census of Manufacturers, respectively.

This platform facilitates comprehensive analyses of the output and productivity gains from R&D investments, using patents as intermediate metrics of the successfulness of the R&D efforts. The comparative gains from foreign-sourced or US-outsourced R&D for the operating performances of US establishments can also be quantified. Moreover, the combination of establishment-level operating data and patent citations provides a powerful laboratory for studying technology transfer, knowledge diffusion, and local productivity spillovers. More broadly, the dataset serves as a starting point for macroeconomic research like the impact of US patent regulations on innovation and entrepreneurship.

The backbone for this platform is the Census Bureau's firm-level linkage of the Industry R&D Survey (RAD) to the plant-level operating data collected in the economic censuses (e.g., the Longitudinal Research Database). While both datasets have been collected on a regular basis since 1972, the RAD was unavailable for study for several years. As a consequence, the existing documentation and tacit knowledge for the RAD are limited vis-à-vis most other Census Bureau datasets. Section 2 thus begins with a short overview of the RAD and the development of a core panel of major R&D firms that are closely monitored. This discussion should help researchers interested in corporate innovation to understand the RAD's major advantages and limitations for empirical work. The Census Bureau and National Science Foundation (NSF) are both encouraging research proposals that employ the RAD.

The core methodological innovation of this project is the matching of external patent files to the Census Bureau data family. The NBER Patent Dataset (PAT) contains individual records for all patents granted by the US Patent and Trademark Office (USPTO) from 1975 to 2002, over three million in number. The patent records include company names and identification codes for those assigned to a corporate entity. These records also include a wealth of additional information about the inventions: the application and grant dates, the detailed technology field(s) of the innovation, the inventor name(s), the city and state from which the patent was filed, and citations of prior patents on which the current work builds.

The PAT records are matched into the Census Bureau's data through firm names using a procedure outlined in Section 3. This effort concentrates on the core RAD panel developed in Section 2, matching over 90% of the large R&D firms and manually verifying the unmatched records. In total, approximately 85% and 70% of US corporate R&D expenditures and patenting, respectively, are appropriately linked. The resulting dataset includes the most detailed and disaggregated information available on business R&D expenditures, patenting, and operating activities. The platform covers over thirty years and includes all major firms investing in R&D and patenting in the US – be they public or private, US-owned or foreign-owned, and so on.

Combining PAT with RAD is important for a complete view of the innovation process. Crudely, R&D expenditures and scientists employed can be thought of as inputs to an innovation production function. Patents, on the other hand, are intermediate metrics of the outputs or effectiveness of these innovative efforts. Together, these two data sources form a more complete view of the technology formation process than they do in

isolation. Their combination allows the innovative performance of firms to be compared and contrasted, with one future research output from this project identifying the characteristics of high-productivity research labs in terms of patenting rates. This project will also carefully quantify the length of the R&D-to-patenting lag and its determinants. The cross-comparison of RAD and PAT is informative to the Census Bureau and NSF, as well, as they work to redesign the RAD's sampling frame and questionnaires.

With the RAD to PAT linkage established, the Census Bureau's file structure further facilitates the incorporation of operating data from the Longitudinal Research Database, the Longitudinal Business Database, and other Census Bureau data sources. These operating data allow second-stage analyses of how innovation outputs translate into realized economic benefits like plant-level output and productivity growth. Specific attention will be given to the types of technologies adopted by plants and the adoption costs associated with these upgrades (e.g., investment expenditures, short-term capacity disruptions, employment upgrading). Working with these establishment data further allows for 1) within-firm comparisons across geographic regions or industries, 2) identifying across-firm spillovers of R&D efforts, and 3) an adding-up exercise to study overall US productivity gains through the intensive changes within companies and the extensive changes of establishment entry and exit.

This project focuses on corporate investments in innovation that can be measured through R&D expenditures and patent grants. Of course, other researchers may be interested in alternative metrics of innovation like copyrights or trademarks. For some industries, especially outside of manufacturing, these metrics are more appropriate than traditional R&D and patents. The name-matching approach summarized in this paper is

readily extended to other firm-level datasets as required. In parallel projects, corporate venture capital and corporate restructuring (e.g., mergers and acquisitions, leveraged buyouts) datasets are being linked into the Census Bureau data family through this beachhead. Interested researchers are welcome to contact the authors about the feasibility of incorporating their own materials in this manner.

The purpose of this report is to summarize the Industry R&D Survey – Patent Database Link Project for researchers interested in studying innovation through the Census Bureau’s data. A companion paper (Kerr and Fu 2006) provides significantly more detail around the RAD and PAT datasets employed, the name-matching procedures developed for pairing firms, the panels of R&D firms constructed, and so on. This documentation discusses individual firm data, however, and is therefore restricted to researchers who have obtained appropriate security clearances through the Census Bureau. It is recommended that researchers consult this technical paper when commencing detailed empirical work with the RAD. Later sections of this paper will catalogue specific information collected in this internal report.

2. Industry R&D Survey

The Industry R&D Survey (RAD) is the US government’s primary instrument for surveying the R&D expenditures and innovative efforts of US firms. It is conducted annually by the Census Bureau under the sponsorship of the NSF. The information collected from this survey is aggregated for publications like *Science and Engineering Indicators*, *National Patterns of R&D Resources*, and *R&D in Industry*.

With appropriate clearance, researchers can access the base RAD survey responses through the Census Bureau. These micro-records span 1972-2000 and provide the most detailed statistics available on firm-level R&D efforts; moreover, the records can be linked to the Census Bureau's firm-level operating data for rich empirical analyses of the output and productivity gains from these investments. This section begins with a description of the RAD's core variables and the construction of a sample panel of major R&D producers. The section closes by outlining supplementary R&D panels that can be developed for the largest R&D performers and by discussing empirical strategies.

Adams and Peck (1994) provide a rich history of the RAD and changes in the RAD's sampling frame over time. Each year, the RAD surveys with certainty firms that are conducting R&D within the US over a nominal expenditure bar. This includes both public and private US firms, as well as foreign-owned firms undertaking significant R&D within the US. This expenditure hurdle began at \$500k in the 1970s, was raised to \$1m for most of the 1980s and 1990s, was raised again to \$5m in 1996, and was most recently adjusted to \$3m in 2002. While firms undertaking less than this bar are sub-sampled, these records are more difficult to employ due to their uneven coverage, unbalanced panel, and frequently imputed values. The strength of the RAD is in the analysis of the major R&D firms that are repeatedly observed and comprise the bulk of US R&D.

Surveyed firms are legally required to provide five mandatory items:

- Total costs incurred for R&D within the firm (RDTOT)
- Domestic net sales and receipts of the firm (DNS)
- Domestic net employment of the firm (DNE)
- Federally funded R&D performed within the firm (RDFED)

- State location of R&D performance (added in 2002)

Additional information is also requested on a voluntary basis. Three optional questions are frequently asked and of significant interest to researchers studying innovation and technology transfer:

- Number of R&D scientists and engineers (SET)
- Total company funds for R&D activities financed by the company but performed by others outside the company within the US (OUTUSCOMP)
- Total company funds for R&D activities performed by foreign subsidiaries or by other organizations outside the US (OUTFOREIGN)

The core variable RDTOT measures domestic, within-firm R&D expenditures. RDTOT includes R&D supported by US federal funds undertaken by the firm, but it excludes all foreign-sourced R&D efforts (OUTFOREIGN) or US R&D efforts undertaken outside of the firm (OUTUSCOMP). These latter two variables are important for full descriptions of R&D efforts in industries where a substantial fraction of R&D is outsourced or conducted overseas (e.g., pharmaceuticals).

The first column of Table I lists the total number of RAD observations with positive RDTOT after duplicate and subsidiary records are culled. The base RAD files contain significantly more observations in the 1990s than in earlier decades due to changes in record retention. Surveyed firms that reported no R&D are dropped from the data prior to 1992, while all firm records are retained today. The reported observation counts for firms with positive R&D are more stable. Throughout the 1970s and 1980s, approximately 3000 firms are included annually. This firm count rises in the early 1990s

before retreating by the close of the decade. This surge and decline reflects changes in the nominal expenditure hurdle and adjustments to industry sampling procedures.

{Insert Table I Around Here}

Table I continues with the unweighted and weighted sums of the mandatory variables US R&D (RDTOT), US sales, and US employment and the voluntary variable scientists and engineers. Expenditures are in nominal dollars. The sums for the scientists, sales, and employment variables are calculated over the firms reporting positive RDTOT. The raw aggregates provide a baseline for comparing the R&D expenditure incorporated in the balanced panel discussed next. The weighted nominal aggregates, on the other hand, afford a comparison to the published NSF statistics for the US. As would be expected, the RAD sums closely mirror the published data, with similar levels and highly correlated growth patterns. The trends for the summed counts of scientists and engineers also align with aggregate science and engineering employment estimates derived from the Current Population Survey ORG files. These comparisons are available upon request.

Turning to firm-level analyses, it is critical to note that R&D investments are cumulative in nature, often modeled through stock metrics similar to investment and inventory. Moreover, there is a natural lag from when R&D investments are made to when operating benefits are realized. Thus, the RAD should not be simply linked at the firm-year level to other Census Bureau datasets for estimations; panel dataset techniques are instead required. The formation of panels where repeated observations on a firm's innovative investments are captured allows for the cumulative history and lagged realizations to be accounted for appropriately. The important cost of this panel development, however, is that firms without a full history of R&D investments are

excluded from the resulting data. Thus, the longer the panel constructed, the smaller the sample size of firms that can be appropriately incorporated.

Evaluating various panel dimensions and timeframes, the optimal span for the balanced panel constructed for this project is 1986 to 1996. 1333 firms with complete survey records from 1986 to 1996 and at least one year of positive RDTOT are selected. This initial draw does not exclude imputed RDTOT values, but does maintain the imputation flags for later pruning when required. Approximately 1200 of these firms have positive R&D investment in at least ten of the eleven years. This balanced panel represents about 80% of the total US R&D expenditures and is the backbone for the patent link effort described below.

This eleven-year period makes the balanced R&D panel relevant for the 1987, 1992, and 1997 economic census years, when the plant-level operating data are most abundant, while also recognizing that the panel size diminishes as it is extended to earlier or later years. A stretched, unbalanced panel is also constructed. This unbalanced panel begins with the 1986 to 1996 balanced panel and further incorporates other observations for these firms from 1974-1985 to 1997-2000. This unbalanced panel dataset can be used to construct any other balanced panel across time periods that encompass the 1986 to 1996 period. This panel further serves as the foundation for extensions from 1997 to 2002 as the RAD files and economic censuses become available to researchers.

Table II reports the same summary statistics as Table I for the unbalanced panel. The second column shows the 1333 firms during the 1986-1996 balanced panel period, and the decline in the sample size to earlier and later years. Note that some firms may enter and leave during these additional years, depending on the firms' R&D activity and the

sampling frame. The number of observations in an earlier year is thus an upper bound for the sample size that can be constructed.

{Insert Table II Around Here}

Finally, firms are requested in the optional questionnaires to disaggregate their R&D efforts on a number of dimensions. These optional variables were typically available in odd-numbered years only after 1977. The odd-even year collection pattern was dropped in 1998, with the optional variables now collected annually. Moreover, only the largest R&D producers regularly complete these detailed reports. Nevertheless, the optional questionnaires provide unparalleled descriptions of the R&D efforts of major firms:

- By state for domestic within-firm R&D
- By foreign country for foreign-sourced R&D
- By basic field of science and/or applied technology field (discontinued in 1997)
- By federal agency sponsoring the within-firm R&D (e.g., NASA, Defense)
- By pollution abatement or energy type where applicable

These detailed R&D descriptions are a powerful addition to the Census Bureau's establishment-level operating data. Adams and Jaffe (1994), for example, use this detail to study within-firm and across-firm R&D spillovers by geography and industry.

Moreover, these snapshots offer a valuable foothold for designing instrumental variable specifications for firm-level R&D efforts that combine past firm-level R&D allocations with external trends (e.g., changes in federal funding initiatives).

In general, researchers will find the most traction with two empirical strategies that complement each other. The first approach focuses primarily on the mandatory R&D items and the three frequently reported optional questions noted above. The relatively

complete histories of these core variables facilitate the calculation of R&D stocks and similar lagged investment metrics necessary for accurate productivity analyses. They can thus be paired with annual operating data for econometric exercises that exploit high-frequency and across-firm variations in the data for inference. The operating data can be aggregated to the firm-year level, or the R&D metrics can be applied to the establishments within a firm with an appropriate clustering of standard errors. One advantage of keeping the data at the plant-level is the incorporation of industry and geographic time trends or business cycles that also impact operations.

The second approach concentrates on the smaller number of the large firms that consistently answer the optional questionnaires. These snapshots provide literally hundreds of additional variables on a semi-annual basis. As such, they can be used with the very detailed operating data that are collected at five-year intervals. These empirical estimations would focus on lower-frequency variations. In addition to across-firm variation, specifications can also consider within-firm variations by examining R&D efforts in different states or industries. While restricted to the largest firms, exploiting within-firm variation can assist with concerns over firm-level omitted variable biases. Researchers should continue to cross-reference the mandatory variables to understand the firm's activity in years when the optional surveys are not administered.

This paper next turns to a description of the NBER Patenting Database and the matching of this dataset to the RAD. Readers interested in further descriptive statistics and background on the RAD should consult Adams and Peck (1994) and Hall and Long (1999). The confidential version of this report also contains additional exercises exploiting the assignment of firm names to the RAD:

- Steps for cleaning the raw RAD data, aggregating subsidiary records when encountered, reformatting variables, and so on
- Comparison and reconciliation of RAD firms with Compustat R&D records, with a discussion of differences arising due to the reporting of federally funded R&D
- Detailed discussion of the impact of corporate restructuring (e.g., M&As, spin-offs) and firm entry/exit for the development of RAD panels
- Adding-up exercises for the optional questionnaire break-outs listed above
- Documentation and verification of major US employers not included in the RAD files

This material is available for researchers with clearance for the following Census Bureau data: RAD, SSEL, Longitudinal Research Database, and Longitudinal Business Database.

This report should expedite dataset development for other researchers by documenting and analyzing important issues this project confronted.

3. RAD-PAT matching process

The NBER Patent Dataset (PAT) was developed by Hall et al. (2001) to facilitate detailed studies of technology growth and diffusion in the US economy. The database contains complete records for all patents granted by USPTO from 1975 to 2002, over three million in number. These micro-records document the application and grant dates of the inventions, the detailed technology field(s) of the innovation, the inventor name(s), the city and state from which the patent was filed, citations of prior patents on which the current work builds, and so on. Patent records are also available prior to 1975 without the inventor name information. Readers should refer to Hall et al. (2001) for comprehensive descriptive statistics on the database.

PAT includes company names and identification codes for patents assigned to a corporate entity. Approximately 72% of patents are assigned to firms, with military and government agencies, universities, and unaffiliated applicants accounting for the remainder. This study matches the corporation-affiliated PAT records to the Census Bureau data family through firm names. Firms are identified in most Census Bureau datasets through alpha-numeric ID codes. These time-invariant identifiers facilitate the longitudinal linkages of firm records, the mappings of individual establishments to their parent organizations, and the cross-merger of datasets within the Census Bureau family. To minimize disclosure risk and conserve file size, however, the Census Bureau does not include firm names in most data files.

To prepare the RAD for matching with PAT, firm names are extracted from the Census Bureau's Standard Statistical Establishment List (SSEL) Name and Address Files. Derived from tax records, the SSEL and its successor, the Business Register (BR), include the names and addresses of every establishment in the US. Firm names are pulled from the 1987, 1992, and 1997 SSEL single-unit and multi-unit files. The SSEL names are likely more accurate in these economic census years, and these dates approximate the start, middle, and end of the 1986-1996 RAD balanced panel. Firm names listed with the largest establishments are taken for multi-unit firms where differences exist.

This process assigns firm names to every record within the RAD and Longitudinal Research Database. Even before undertaking the PAT matching, incorporating firm names with the RAD affords several quality assurance checks (described above) that are not otherwise possible. The inclusion of firm names across eleven years is also useful for

evaluating the dynamic accuracy of the RAD panel and the Census Bureau's longitudinal linkages. Significant name changes further signal corporate restructurings that should be addressed in empirical estimations; to be complete, these mergers and acquisitions are confirmed and supplemented using external vendor data. While the disclosure rules of the Census Bureau do not permit the public release of this information, the quality of RAD estimations is substantially enhanced by incorporating the SSEL firm names. Interested researchers should request both datasets.

The goal of the matching effort is the time-invariant pairings of the Census Bureau's firm ID codes with PAT's assignee codes. The RAD is performed at the firm-level, but corporations often file for patents through subsidiaries, legal counsels, and the like. Thus, the mappings are generally multiple PAT assignee codes to a single RAD firm. If a pairing can be made in one year, it can usually be applied forward and back for the full span of the RAD and PAT records. The general challenge of the merger process is not changes in pairings, as both codes are time invariant, but establishing the full set of appropriate mappings when firms develop new assignee codes.

Firm names offer the cleanest and most comprehensive path for making these initial linkages. The names in both datasets are first capitalized. The following standardization procedure is then employed (using a fictitious 'THE O'BRIEN & JOHNSON WIDGET COMPANY USA' as an example):

Step 1: Truncate the initial 'THE ' that starts many company names. The space is included after 'THE' so that names like 'THERMAL WIDGETS' are not shortened inappropriately in this step.
(O'BRIEN & JOHNSON WIDGET COMPANY USA)

Step 2: Remove any spaces within a name.
(O'BRIEN&JOHNSONWIDGETCOMPANYUSA)

Step 3: Remove the punctuation markers: \ - . & , + " " # () / \$.
(O'BRIENJOHNSONWIDGETCOMPANYUSA)

Step 4: Truncate trailing company identifiers: AB, AG, BV, CENTER, CO, COMPANY, COMPANIES, CORP, CORPORATION, DIV, GMBH, GROUP, INC, INCORPORATED, KG, LC, LIMITED, LIMITEDPARTNERSHIP, LLC, LP, LTD, NV, PLC, SA, SARL, SNC, SPA, SRL, TRUST, USA.
(O'BRIENJOHNSONWIDGETCOMPANY)

Step 5: Remove the punctuation marker: ' .
(OBRIENJOHNSONWIDGETCOMPANY)

Step 6: Truncate trailing company identifiers: CO, COMPANY, CORP, CORPORATION, GROUP, LIMITED, MANUFACTURING, MFG, PTY, and USA. This second truncation accounts for names ending with CO CORP, CO INC, CO LLC, CO LTD, COMPANY CORP, COMPANY INC, PTY LTD, USA INC, and so on.
(OBRIENJOHNSONWIDGET)

A careful review of the primary panel of RAD firms confirms that the above steps, as ordered, do not create multiplicity errors by removing too much information (i.e., making two distinct company names appear the same). Many common leading identifiers, however, should be retained (e.g., 'International', 'United States'). Name-matching algorithms assigning gender or ethnicity to individuals' names often truncate the name length at a specified length (e.g., Kerr 2006). These algorithms are typically less concerned with pairing two names together in a unique mapping, but rather simply the assignment a population characteristic to them. Experimentation determined this step weakened performance for the unique matching of firm names, however, due to the multiplicity problem.

Automated matching with these standardized names successfully establishes most initial links. The next step is to correct manually simple unmatched cases. Name mismatches are often due to minor complications like typos, abbreviations, and obvious name changes or word re-orderings. This manual alignment also incorporates many

subsidiary organizations with a common word stem like ‘O’BRIEN & JOHNSON WIDGET R&D LABS’. For the balanced panel, 1221 of the 1333 RAD firms are matched to at least one PAT assignee code at this stage (92%).

Even for this matched set, however, some assignee mappings are incomplete due to subsidiaries with distinctly different names. Firm names can also change over time in ways not captured by the three name draws from the 1987 to 1997 SSELs (e.g., due to an acquisition prior to 1986). Progress towards completing the set of assignee links is first made through external parent-subsidiary links previously established for PAT. Thereafter, extensive searches and business directories further establish the correct linkage for 1) any RAD firm in the balanced panel, 2) any RAD firm among the top 100 R&D performers in a Census year but not in the balanced panel, and 3) any PAT assignee code making at least 50 US-filed patents during the 1975-1999 period.

While this manual effort mainly serves to complete the ID-to-assignee mappings for large conglomerates, the searches also locate corporate information for 30 unmatched balanced panel firms leading to nine additional matches (1230 in total). A similar matching rate is achieved for major R&D firms not in the balanced panel. In total, 85% and 70% of US corporate R&D and patenting, respectively, are accounted for by the final pairings.

The accuracy of the name-matching process is also verified through Compustat identifiers previously linked into the Census Bureau data. While these Compustat links can facilitate the merger of external data directly, several limitations for this method exist. Most importantly, privately held US firms and foreign-owned firms are not included in Compustat; approximately 60% of firm-affiliated patents are linked to public

companies. Second, the Compustat identifiers in both datasets are incomplete and PAT's identifiers are not updated from their initial 1989 draw. Nevertheless, a cross-comparison of the Compustat identifiers does provide confidence that the name-matching approach worked well for the publicly listed US companies in the RAD panel.

The internal version of this report further discusses the matching procedures and SAS coding, documents the manual matches and corrections made, and provides additional quality assurance exercises. The paper also details the steps required for aggregating PAT assignee codes to firm-level observations and discusses some further issues with year-to-year mappings. The next section closes this report with a discussion of how patents and R&D expenditures are allocated within firms across states and industries.

4. Spatial and industrial allocations

The goal of this project is the development of a complete dataset linking each firm's innovative efforts with the operating performances of its establishments. Firm-level patent counts or R&D stocks are appropriate for some applications, while other empirical exercises require these metrics be allocated spatially or across industries or both simultaneously. This section discusses procedures for these allocations.

The spatial allocation of R&D investments is fairly straightforward. The detailed RAD breakouts support state-level disaggregations for large firms (e.g., matching Widget's 1995 R&D stock in Massachusetts to Widget's 1995 manufacturing establishments in Massachusetts). Quality assurance exercises confirm these state disaggregations add-up well, with 99% of records having a 5% or less discrepancy. The

RAD does not support county or MSA distinctions, although additional Census Bureau records on R&D centers in the Auxiliary Establishment Survey may be of assistance.

The spatial allocation of PAT has greater power. From the USPTO inventor addresses, it is straightforward to develop state and MSA break-outs of each firm's patenting. These patent break-outs can then be linked directly to the Census Bureau data, with MSAs being assigned to plants through their county identifiers. It is also possible to incorporate patents at the establishment-level through address-matching, comparing the SSEL establishment addresses with the USPTO inventor addresses. This extension facilitates within-MSA spillover analyses. Address matching is much more complex, however, and will be undertaken for individual high-tech industries (e.g., computers, pharmaceuticals) as warranted.

The industrial allocations of R&D and patenting are more complicated. The detailed RAD breakouts disaggregate applied R&D expenditures into approximately forty fields listed in Table III. Some fields enter and exit the survey (e.g., software is reported separately after 1993); the internal paper discusses these longitudinal changes in greater detail. While these applied R&D fields are not directly linked to the SIC system, Table III proposes a mixture of both SIC2 and SIC3 codes that retains as much of the field variation as possible. Software is the most challenging field to map due to its application within many fields (e.g., telecommunications equipment); researchers should carefully consider how it is incorporated. In most empirical applications the "other" fields should be dropped due to heterogeneity within these miscellaneous categories. In general, researchers should be aware that the industrial R&D disaggregations will be less precise than the spatial mappings and that the RAD discontinued the field break-outs in 1997.

{Insert Table III Around Here}

The industry mappings are also more complicated for patents. The USPTO issues patents by technology categories rather than by industries. Combining the work of Johnson (1999), Silverman (1999), and Kerr (2005), concordances are developed to map the USPTO classification scheme to the SIC3 framework. While the resulting industry divisions align directly with the Census Bureau structure, patents are assigned probabilistically based upon historical distributions. One promising advantage of patents, however, is that the joint distribution of geography-industry can be studied (e.g., matching Widget's 1995 computer patenting in Boston to Widget's 1995 computer manufacturing establishments in Boston).

The within-firm spatial and industrial variation of innovative investments is a promising area for future research, especially when paired with the Census Bureau's establishment-level operating data. While the patents and R&D expenditures are not directly linked to operating facilities, the intermediate state and industry disaggregations do provide empirical footholds for many within-firm analyses. Projects can exploit this variation for better quantifying R&D private and social returns, for exploring technology diffusion through firm networks, for examining corporate venture capital allocations and parent firm responses, and so on.

5. Conclusions

This paper details the construction of a firm-level panel dataset combining the NBER Patent Dataset with the Census Bureau's and NSF's Industry R&D Survey. The files are linked through a name-matching algorithm customized for the Census Bureau's SSEL

business registry. This technique can be readily extended to other external datasets researchers wish to link to the Census Bureau data. The developed platform offers an unprecedented view of the R&D-to-patenting innovation process and a close analysis of the strengths and limitations of the Industry R&D Survey. Through the Census Bureau's file structure, this R&D platform can be linked to the operating performances of each firm's establishments, further facilitating innovation-to-productivity studies.

Acknowledgements

The authors thank Jim Davis and Lucia Foster of the Census Bureau for assistance on this project. The research in this paper was conducted while the authors were Special Sworn Status Researchers of the U.S. Census Bureau at the Boston Census Research Data Center. Research results and conclusions expressed are those of the author and do not necessarily reflect the views of the Census Bureau. This paper has been reviewed to ensure that confidential data are not revealed.

Table I: Mandatory variables summary statistics

| Year | Observations with Positive US R&D | Unweighted RAD Sums | | | | Weighted RAD Sums | | | |
|------|---|---------------------|--------------------|-------------------|-----------------|-------------------|--------------------|-------------------|-----------------|
| | | US R&D (\$b) | Sci. / Eng. (k) | US Sales (\$b) | US Empl. (m) | US R&D (\$b) | Sci. / Eng. (k) | US Sales (\$b) | US Empl. (m) |
| 1974 | 3,233 | 22.3 | 345 | 741 | 13.8 | 23.1 | 364 | 776 | 14.4 |
| 1975 | 3,053 | 23.6 | 348 | 736 | 13.3 | 24.1 | 364 | 769 | 13.9 |
| 1976 | 3,082 | 26.1 | 368 | 800 | 13.5 | 26.6 | 384 | 839 | 14.2 |
| 1977 | 3,042 | 29.2 | 380 | 838 | 13.5 | 29.5 | 391 | 869 | 14.1 |
| 1978 | 2,980 | 32.8 | 404 | 927 | 14.5 | 33.4 | 418 | 962 | 15.1 |
| 1979 | 2,986 | 37.2 | 443 | 1,357 | 15.2 | 37.9 | 457 | 1,396 | 16.0 |
| 1980 | 2,968 | 42.9 | 451 | 1,458 | 16.7 | 43.8 | 468 | 1,505 | 17.6 |
| 1981 | 3,049 | 50.5 | 482 | 1,675 | 15.9 | 51.8 | 511 | 1,766 | 17.1 |
| 1982 | 2,982 | 57.6 | 504 | 1,654 | 14.8 | 58.9 | 533 | 1,718 | 15.9 |
| 1983 | 2,595 | 58.7 | 495 | 1,613 | 13.4 | 60.3 | 520 | 1,692 | 14.0 |
| 1984 | 2,597 | 68.9 | 521 | 1,829 | 14.1 | 71.0 | 550 | 1,916 | 14.8 |
| 1985 | 2,579 | 76.0 | 546 | 1,851 | 14.0 | 78.2 | 575 | 1,938 | 14.6 |
| 1986 | 3,690 | 84.7 | 612 | 1,987 | 15.0 | 91.0 | 700 | 2,090 | 16.8 |
| 1987 | 3,737 | 89.3 | 620 | 2,097 | 15.2 | 96.4 | 720 | 2,220 | 17.4 |
| 1988 | 3,514 | 93.5 | 628 | 2,158 | 14.5 | 98.8 | 715 | 2,278 | 16.7 |
| 1989 | 3,399 | 95.4 | 612 | 2,294 | 14.2 | 101.6 | 655 | 2,439 | 16.5 |
| 1990 | 3,342 | 97.5 | 607 | 2,512 | 14.3 | 104.5 | 702 | 2,678 | 16.7 |
| 1991 | 3,299 | 95.5 | 646 | 2,386 | 13.5 | 102.4 | 728 | 2,557 | 15.8 |
| 1992 | 5,028 | 105.6 | 659 | 2,836 | 15.1 | 121.8 | 778 | 3,068 | 16.7 |
| 1993 | 6,439 | 109.3 | 664 | 3,031 | 15.2 | 118.3 | 763 | 3,200 | 16.4 |
| 1994 | 4,883 | 110.8 | 648 | 3,294 | 15.3 | 119.6 | 749 | 3,594 | 17.4 |
| 1995 | 4,654 | 121.9 | 715 | 3,429 | 15.0 | 132.0 | 833 | 3,918 | 17.7 |
| 1996 | 3,969 | 131.5 | 750 | 3,502 | 14.7 | 144.6 | 887 | 4,095 | 18.1 |
| 1997 | 3,741 | 139.9 | 782 | 3,698 | 14.6 | 157.5 | 951 | 4,571 | 20.2 |
| 1998 | 3,326 | 145.5 | 795 | 3,748 | 14.2 | 169.1 | 997 | 4,675 | 18.3 |
| 1999 | 3,671 | 153.6 | 814 | 4,111 | 14.2 | 182.7 | 1,033 | 5,841 | 22.9 |
| 2000 | 3,583 | 167.6 | 853 | 4,438 | 13.9 | 199.5 | 1,042 | 5,250 | 17.6 |

Notes: Raw and weighted summaries from RAD after basic culling of duplicated and divisional records. Sums for scientists and engineers, sales, and employment variables are calculated over observations with positive R&D. Expenditures are in nominal dollars. R&D totals do not include R&D performed outside of the US or R&D performed by outside of the company within the US.

Table II: Mandatory variables summary statistics - balanced panel

| Year | Total Observations | Observations with Positive US R&D | Means for Observations with Positive R&D | | | | Sums for Observations with Positive R&D | | | |
|------|--------------------|-----------------------------------|--|-------------|----------------|--------------|---|-----------------|----------------|--------------|
| | | | US R&D (\$m) | Sci. / Eng. | US Sales (\$m) | US Empl. (k) | US R&D (\$b) | Sci. / Eng. (k) | US Sales (\$b) | US Empl. (m) |
| 1974 | 666 | 664 | 23.1 | 372 | 621 | 11.6 | 15.3 | 225 | 410 | 7.7 |
| 1975 | 695 | 695 | 26.1 | 394 | 650 | 11.8 | 18.1 | 252 | 450 | 8.2 |
| 1976 | 697 | 697 | 28.7 | 415 | 695 | 12.0 | 20.0 | 267 | 483 | 8.4 |
| 1977 | 685 | 685 | 32.4 | 445 | 739 | 12.4 | 22.2 | 273 | 504 | 8.4 |
| 1978 | 691 | 690 | 36.9 | 472 | 807 | 13.1 | 25.5 | 295 | 553 | 9.0 |
| 1979 | 697 | 697 | 41.2 | 506 | 1,240 | 13.6 | 28.7 | 324 | 862 | 9.4 |
| 1980 | 697 | 697 | 47.6 | 512 | 1,403 | 15.8 | 33.1 | 327 | 975 | 11.0 |
| 1981 | 807 | 807 | 47.3 | 518 | 1,386 | 12.4 | 38.2 | 355 | 1,100 | 9.8 |
| 1982 | 808 | 808 | 53.8 | 497 | 1,390 | 11.8 | 43.5 | 378 | 1,113 | 9.5 |
| 1983 | 820 | 810 | 55.9 | 478 | 1,454 | 11.2 | 45.2 | 378 | 1,176 | 9.1 |
| 1984 | 824 | 816 | 65.3 | 503 | 1,659 | 12.1 | 53.3 | 403 | 1,352 | 9.9 |
| 1985 | 825 | 815 | 73.0 | 533 | 1,709 | 12.2 | 59.5 | 428 | 1,391 | 9.9 |
| 1986 | 1,333 | 1,310 | 52.9 | 376 | 1,166 | 8.4 | 69.3 | 492 | 1,527 | 11.0 |
| 1987 | 1,333 | 1,323 | 56.0 | 383 | 1,216 | 8.4 | 74.1 | 507 | 1,609 | 11.1 |
| 1988 | 1,333 | 1,318 | 60.2 | 400 | 1,313 | 8.2 | 79.3 | 527 | 1,731 | 10.9 |
| 1989 | 1,333 | 1,314 | 62.6 | 405 | 1,422 | 8.5 | 82.3 | 533 | 1,869 | 11.1 |
| 1990 | 1,333 | 1,312 | 64.3 | 399 | 1,569 | 8.5 | 84.4 | 524 | 2,058 | 11.2 |
| 1991 | 1,333 | 1,315 | 63.1 | 436 | 1,481 | 8.1 | 82.9 | 573 | 1,947 | 10.6 |
| 1992 | 1,333 | 1,281 | 66.8 | 396 | 1,602 | 8.1 | 85.5 | 506 | 2,045 | 10.4 |
| 1993 | 1,333 | 1,287 | 66.3 | 387 | 1,676 | 7.9 | 85.3 | 496 | 2,152 | 10.2 |
| 1994 | 1,333 | 1,216 | 72.1 | 397 | 1,866 | 8.2 | 87.7 | 481 | 2,267 | 9.9 |
| 1995 | 1,333 | 1,193 | 80.0 | 444 | 2,020 | 8.1 | 95.4 | 526 | 2,409 | 9.6 |
| 1996 | 1,333 | 1,007 | 99.4 | 536 | 2,442 | 9.3 | 100.1 | 533 | 2,459 | 9.4 |
| 1997 | 1,124 | 925 | 107.7 | 563 | 2,764 | 9.8 | 99.6 | 512 | 2,557 | 9.1 |
| 1998 | 1,041 | 835 | 122.6 | 618 | 2,991 | 10.6 | 102.4 | 510 | 2,494 | 8.9 |
| 1999 | 975 | 766 | 133.4 | 615 | 3,499 | 11.2 | 102.2 | 465 | 2,680 | 8.6 |
| 2000 | 993 | 723 | 147.4 | 643 | 4,053 | 11.7 | 106.6 | 457 | 2,930 | 8.5 |

Notes: Summary statistics for firms included in 1986-1996 balanced panel. Available observations from earlier and later years are also incorporated, although substantial sample composition changes limit direct comparison of means and sums. Means and sums for scientists and engineers, sales, and employment variables are calculated over observations with positive R&D. These means and sums will not necessarily add-up with the listed number of observations due to missing values for the particular variable studied. Expenditures are in nominal dollars.

Table III: Applied RAD field mapping to 1987 SIC codes

| RAD Variable | Applied R&D Field | SIC Code | SIC Description |
|--------------|--|-----------|--|
| AFOODTOT | food and kindred products | 20 | food and kindred products |
| ATEXILETOT | textile mill products | 22 | textile mill products |
| ALUMBERTOT | lumber and wood products | 24 | lumber and wood products, except furniture |
| APAPERTOT | paper, allied products | 26 | paper and allied products |
| AICHEMTOT | industrial inorganic and organic chemicals | 281 | industrial inorganic chemicals |
| | | 286 | industrial organic chemicals |
| APLASTICTOT | plastics materials and synthetic resins, rubber, and fiber | 282 | plastics materials and synthetic resins, synthetic rubber, cellulosic and other manmade fibers, except glass |
| ADRUGTOT | drugs | 283 | drugs |
| AOCHEMTOT | cleaning supplies, toiletries, and paints | 284 | soap, detergents, and cleaning preparations; perfumes, cosmetics, and other toilet preparations |
| | | 285 | paints, varnished, lacquers, enamels, and allied products |
| | | 289 | miscellaneous chemical products |
| AAGCHEMTOT | agricultural chemicals | 287 | agricultural chemicals |
| APETROTOT | petroleum refining, and oil and gas extraction | 29 | petroleum refining and related industries |
| ARUBBERTOT | rubber and miscellaneous plastics products | 30 | rubber and miscellaneous plastics products |
| ALEATHERTOT | leather | 31 | leather and leather products |
| ASTONETOT | stone, clay, glass, and concrete products | 32 | stone, clay, glass, and concrete products |
| AFERRTOT | primary ferrous products | 331 | steel works, blast furnaces, and rolling and finishing mills |
| | | 332 | iron and steel foundries |
| APMTLTOT | primary and secondary non-ferrous materials | 333 | primary smelting and refining of nonferrous metals |
| | | 334 | secondary smelting and refining of nonferrous metals |
| | | 335 | rolling, drawing, and extruding of nonferrous metals |
| | | 336 | nonferrous foundries (castings) |
| | | 339 | miscellaneous primary metal products |
| AFABMTLTOT | fabricated metal products | 34 except | fabricated metal products, except machinery and transportation equipment, ordnance and accessories |
| | | 348 | equipment, ordnance and accessories |
| AORDANCETOT | ordnance, except missiles | 348 | ordnance and accessories, except vehicles and guided missiles |

Table III (continued)

| RAD Variable | Applied R&D Field | SIC Code | SIC Description |
|--------------|--|----------|--|
| AENGTOT | engines and turbines | 351 | engines and turbines |
| AFARMTOT | farm machinery and equipment | 352 | farm and garden machinery and equipment |
| ACONSTRTOT | construction, mining, and materials handling machinery | 353 | construction, mining, and materials handling machinery and equipment |
| AMTLWKTOT | metal working machinery and equipment | 354 | metal working machinery and equipment |
| AOFFICETOT | office, computing, and accounting machines | 357 | computer and office equipment |
| AOTHERTOT | other machinery, except electrical | 355 | special industry machinery, except metalworking machinery |
| | | 356 | general industrial machinery and equipment |
| | | 358 | refrigeration and service industry machinery |
| | | 359 | miscellaneous industrial and commercial machinery and equipment |
| AETDETOT | electrical transmission and distribution equipment | 361 | electrical transmission and distribution equipment |
| AEIATOT | electrical industrial apparatus | 362 | electrical industrial apparatus |
| ARADIOTOT | radio and television sets, except communication | 365 | household audio and video equipment, and audio recordings |
| ACOMMTOT | communication equipment | 366 | communication equipment |
| AECCATOT | electronic components and accessories | 367 | electronic components and accessories |
| AOEMESTOT | other electrical machinery and equipment and supplies | 363 | household appliances |
| | | 364 | electric lighting and wiring equipment |
| | | 369 | miscellaneous electrical machinery, equipment, and supplies |
| AMISSLETOT | missile | 376 | guided missiles and space vehicles and parts |
| ASPACEVTOT | space vehicles | | |
| AMISSPATOT | missiles and space vehicle | | |
| AMOTORVTOT | motor vehicles and equipment | 371 | motor vehicles and motor vehicle equipment |
| AAIRCRTTOT | aircraft and parts | 372 | aircraft and parts |
| AOTRANSTOT | other transportation equipment | 373 | ship and boat building and repairing |
| | | 374 | railroad equipment |
| | | 375 | motorcycles, bicycles, and parts |
| | | 379 | miscellaneous transportation equipment |

Table III (continued)

| RAD Variable | Applied R&D Field | SIC Code | SIC Description |
|--------------|--|----------|---|
| AMEASURETOT | scientific and mechanical measuring instruments | 381 | search, detection, navigation, guidance, aeronautical, and nautical systems, instruments, and equipment |
| | | 382 | laboratory apparatus and analytical, optical, measuring, and controlling instruments |
| AOPTICTOT | optical, surgical, photographic, and other instruments | 384 | surgical, medical, and dental instruments and supplies |
| | | 385 | ophthalmic goods |
| | | 386 | photographic equipment and supplies |
| | | 387 | watches, clocks, clockwork operated devices, and parts |
| ASOFTWARETOT | software | 737 | computer programming, data processing, and other computer related |
| APPOTHERTOT | other | 39 | miscellaneous manufacturing industries |

Notes: The following SIC codes are not mapped: tobacco products (21); apparel and other finished products made from fabrics and similar materials (23); furniture and fixtures (25); and printing, publishing, and allied industries (27). Researchers may want to drop "Other" or "Miscellaneous" categories due to heterogeneity within the classifications.

References

- Adams, J., and A. Jaffe, 1994, 'The Span of the Effect of R&D in the Firm and Industry,' Center for Economic Studies Working Paper 94-7.
- Adams, J., and S. Peck, 1994, 'A Guide to R&D Data at the Center for Economic Studies U.S. Bureau of the Census,' Center for Economic Studies Working Paper 94-9.
- Cohen, W., R. Levin, and D. Mowery, 1987, 'Firm Size and R&D Intensity: A Re-Examination,' *The Journal of Industrial Economics* 35 (4), 543-565.
- Davis, S., J. Haltiwanger, and S. Schuh, 1996, *Job Creation and Destruction*, Cambridge: MIT Press.
- Hall, B., A. Jaffe, and M. Trajtenberg, 2001, 'The NBER Patent Citation Data File: Lessons, Insights and Methodological Tools,' NBER Working Paper 8498.
- Hall, B., and W. Long, 1999, 'Differences in Reported R&D Data on the NSF/ Census RD-1 Form and the SEC 10-K Form: A Micro-data Investigation,' Working Paper.
- Jaffe, A., M. Trajtenberg, and M. Fogarty, 2000, 'Knowledge Spillovers and Patent Citations: Evidence from a Survey of Inventors,' *The American Economic Review* 90 (2), 215-218.
- Jarmin, R., and J. Miranda, 2002, 'The Longitudinal Business Database,' Center for Economic Studies Working Paper 02-17.
- Johnson, D., 1999, '150 Years of American Invention: Methodology and a First Geographic Application,' Wellesley College Economics Working Paper 99-01. Data currently reside at <http://faculty1.coloradocollege.edu/~djohnson/uships.html>.
- Kerr, W., 2005, 'Ethnic Scientific Communities and International Technology Diffusion,' Harvard Business School Working Paper 06-022.
- Kerr, W., 2006, 'The Ethnic Composition of US Inventors,' Working Paper.
- Kerr, W., and S. Fu, 2006, 'The RAD-Patent-LRD Mapping Project,' Census Bureau Technical Report.
- Levin, R., W. Cohen, and D. Mowery, 1985, 'R&D Appropriability, Opportunity, and Market Structure: New Evidence on Some Schumpeterian Hypotheses,' *The American Economic Review* 75 (2), 20-24.
- Silverman, B., 1999, 'Technological Resources and the Direction of Corporate Diversification: Toward an Integration of the Resource-Based View and Transaction Cost Economics,' *Management Science* 45 (8), 1109-1124.