Capital Flows and Financial Assets in
Colombia: Recent Behavior, Consequences
and Challenges for the Central Bank

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Capital Flows and Financial Assets in Colombia: Recent Behavior, Consequences and Challenges for the Central Bank

By

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Abstract

This paper analyzes the evolution and impact of capital flows in Colombia over the past five years. An examination of the nature and composition of the capital flows indicates that to large extent they have originated in foreign direct investment, especially in the oil and mining sectors. The repercussions of capital flows for the stability and fragility of the financial system are also discussed. Finally, some of the challenges faced by the authorities in dealing with the implications of capital flows for the conduct of monetary and exchange rate policies are presented.

1. Introduction

Since the early 1990s Colombia has experienced two prolonged episodes of strong capital inflows interceded by an episode of capital flight. The first episode in the nineties ended with the "sudden stop" crisis of 1998-1999. This event was characterized by the reliance on foreign indebtedness as the primary source of external saving, followed by foreign direct investment (FDI) and portfolio inflows. The sudden stop of 1998-1999 was the consequence of the international crisis in the capital markets and resulted in the loss of access to the foreign debt markets This forced a drastic adjustment in the current account that registered a surplus in 1999, after several consecutive years of increasing deficits.

After 2000, the Colombian economy experienced a renewal of capital inflows, especially public debt and portfolio inflows, as the economy regained access to the international capital markets. This process was interrupted in the second half of 2002, with the emerging market crisis originated in the Brazilian elections. The last episode of capital inflows started in 2004 and has been characterized by a lessened dependence on external debt, and a significant increase in FDI.

This paper analyzes the evolution and impact of capital flows in Colombia over the past five years. The following section characterizes the nature and composition of capital flows. Next, the repercussions of capital flows for the financial system are discussed. Finally, some implications of capital flows for the conduct of monetary and exchange rate policies are presented.

2. Characterization of capital flows in Colombia

a. The current account deficit

Unlike other emerging market economies (EMEs) in the region, Colombia has registered an increasing current account deficit over the past years (Table 1). This evolution is related to sizable increases in investment ratios, despite rising saving ratios. Both public and private saving have increased, while private investment explains the growth of total investment (Table 2). Since 2002, corporate saving explains a large fraction of the increase of the saving ratio (Graph 1). In other Latin American EMEs, investment and saving ratios have been more stable, and current account surpluses have been produced by slight decreases in investment and increases in saving (Tables 3 and 4). Like Colombia, Eastern and Central European EMEs have recorded growing current account deficits, but in this case, saving ratios have remained stable while investment ratios have risen (Tables 3 and 4).

b. The funding of the current account

The financing of the current account deficit in recent years has increasingly relied upon FDI net inflows, although foreign indebtedness remains an important source of external savings. Portfolio flows have stayed at low levels and only recently became a significant source of foreign funds (Table 5).

The importance of FDI gross flows in the funding of the current account deficit may also be appreciated when compared to other countries (Graph 2). At the beginning

of the decade FDI represented 2.9% of GDP, one of the lowest among the largest Latin American economies. Between 2004 and 2006, FDI in Colombia surged and reached ratios of GDP among the highest in the region (around 6% of GDP).

The recent behavior of FDI flows is different from that of the 1990s. There has been a considerable rise in FDI in the oil and mining sectors, as its share of total FDI went from 19.6% in the 1990s to 41% in the present decade. FDI in the manufacturing sector increased from 22.7% of total FDI in the 1990s to 27.4% in the 2000s. However, this number includes the purchases of large Colombian firms by foreign investors (close to 40% of total FDI inflows in the last three years). On the other hand, FDI in the electric sector, that represented 21.4% of total FDI in the 1990s, declined to -0.9% in this decade. In the remaining sectors (non-tradables), FDI went from 36.3% of total FDI in the 1990s to 32.5% in the 2000s.

The large increase in FDI for the oil and mining sectors is partly related to the increases of the international prices of these commodities (Table 6). Also, the more favorable contractual conditions for foreign firms to explore and exploit oil fields may have attracted additional FDI into that sector. It should be noted that a large share of FDI in these sectors is done in the form of imported capital goods. For example, in 2006 the "imported component" of FDI in the oil sector amounted to 20.6%, and 38% in the mining sector. In addition, the sizable inflows of FDI have implied increased profit remittances.

Over the past five years FDI by Colombian residents abroad has fluctuated between 0% and 1.5% of GDP, except for 2005, when the former owners of Bavaria, the largest brewery in the country, received stocks from SAB-Miller as partial payment for the sale of the corporation (Graph 3). Other outflows of Colombian FDI have gone to the electric, beverages, banking and cement sectors.

Public debt inflows increased in the beginning of the decade, but were reduced after 2004, within a strategy of decreasing the FX exposure of the public sector. In fact, in 2005 there were net foreign debt payments by the Government, in an effort to help the Central Bank sterilize the monetary effects of FX intervention and alleviate the appreciation of the currency. The private sector made net payments of long term foreign debt between 1999 and 2004, to reduce its FX exposure. Private foreign indebtedness increased again in 2005 and 2007, in response to interest rate differentials and the expectation of a currency appreciation (Graph 4). Since public debt inflows are mostly of a long term nature, the recently observed reduction in the average maturity of external debt is explained by a rise in short term private debt (Table 7)

As mentioned earlier, portfolio investment has not been a significant source of external saving. Net inflows by non-residents are low and include the resources brought in by local investment funds. These do not incorporate indirect position taking by off-shore institutions through derivative markets. Net flows by residents mainly comprise movements by pension fund managers. These flows are loosely associated with interest rate differentials (Graph 5). In the first part of 2007 there was a surge in portfolio investment that was explained by the increasing interest rate differential and a non-credible discretionary FX intervention by the Central Bank, as will be discussed later.

c. Volatility of capital flows

It is difficult to assert that capital flows are now more volatile than in the 1990s. With the exception of the purchases of Colombian firms in 2005, net capital inflows by non-residents do no seem to have become more volatile (Graphs 6 and 7). On the other hand, net outflows by private residents show larger volatility since 2000, partly related to portfolio movements of pension funds and the effect on Colombian FDI of payments received as equity for the sale of Colombian companies to foreign investors (Graph 8 and 9). As mentioned earlier, there have been episodes of high volatility ("sudden stops") in 1998-1999 and 2002-2003. Lately, in 2007, the level and volatility of portfolio investment rose, as explained above.

The Colombian peso volatility has exhibited an increasing trend since 2005 (Graph 10). Before, it was below average for a sample of floating exchange rate economies. Also, the Colombian peso shows episodes of high conditional volatility, although on average it is as volatile as the yen or the Chilean peso (Lega et al., 2007, p. 13). However, the volatility of the peso is highly persistent and positively related to the EMBI (Lega et al., 2007, p. 14, and Kamil, H., 2007, Table 4). FX intervention by the Central Bank may have reduced the volatility of the Colombian currency between 2004 and 2006, but not afterwards, when the intervention lost its credibility and effectiveness (Kamil, 2007). Lower bound restrictions on the net FX cash position by banks seem to diminish the volatility of the currency (Lega et al., 2007).

The episodes of heightened volatility are associated with situations in which many players in the FX market tend to take the same position. This may be due in part to the incentives faced by large agents like pension fund managers. Although these institutions are supposed to hold stable, structural positions in several asset markets, Graph 11 shows that their FX exposure follows closely the behavior of the exchange rate. In addition, Gómez et al. (2006) found that these agents engage in very active daily trading in the FX market. More generally, Suárez (2007) presents some measures of herding behavior on the part of pension funds and links it to regulatory minimum returns.

d. Role of financial intermediaries in capital flows

Most capital flows are not intermediated by domestic financial institutions (Table 8). FDI and most foreign debt transactions are done directly by non-financial corporations or the government. Financial intermediaries play a role in the case of portfolio investment (pension funds) and some private debt.

e. Foreign participation in asset and derivative markets

In Colombia, foreigners may participate in asset markets (public debt, stocks, bank liabilities) by setting up local investment funds (on-shore). These funds are relatively small and show a loose relationship with interest rate differentials (Graph 5). However, non-residents (off-shore) may have indirect exposure to Colombian assets through the use of derivatives, f. ex., through non-delivery forward sales/purchases of Colombian pesos. This is estimated by means of the FX net exposure of financial intermediaries, which act as counterparts of off-shores in the

forward market. The latter has experienced substantial growth in the last years (Graph 12). There are no other significant derivative markets in Colombia due to regulatory restrictions, inadequate accounting rules for non-financial corporations and lack of expertise in the valuation of derivative products.

Restrictions on participation of non-residents in real estate markets through local investment funds were eased in 1998. Since then, it has increased, but it is still very small. The largest figures correspond to 2005 and 2006, when FDI in construction and acquisition of real estate property amounted to US$ 150 m per year, less than 2% of total FDI in those years.

f. Other sources of information on capital flows

Besides quarterly balance of payments information, in Colombia there is a weekly "Foreign exchange cash balance", with a lag of two weeks. All capital account transactions that involve FX movements in the domestic peso-dollar market are recorded this statement. It provides a good approximation to some capital flows (especially portfolio investment, debt flows and some FDI flows). However, it excludes the flows that do not involve FX transactions, most importantly a large part of oil-related FDI. Also, the Central Bank calculates the net external asset position of financial intermediaries, which includes all cash and derivative FX transactions of the financial institutions.

3. Implications of capital flows for the depth of the financial system and its resilience

a. Financial markets

Portfolio investment channeled through on-shore firms (local investment funds) represents a small fraction of the outstanding stock of securities both in the public bond and the stock markets (Graph 13). However, it has gained participation over the past three years. It is difficult to assess the impact of these funds on the liquidity of the capital markets, since, despite its relative small size, their trading activity may be important and there is no readily available data on this.

The effects of external factors on some domestic asset prices are illustrated in Graph 14. Since 2002 there is an apparent inverse relationship between the price of Colombian foreign debt bonds ("Yankees"), determined by external interest rates and sovereign risk premia, and the exchange rate (measured as Pesos per US dollar). Also, there was a positive relationship between the prices of domestic and foreign Colombian public bonds (TES) until July, 2006. After that, the relationship broke down because Colombian financial institutions realized market risk losses on their domestic public bond holdings and started reducing their exposure to this risk. This will be described in some detail in the next section. In some sub-periods, there seems to be an inverse relationship between the Central Bank policy rate and the price of domestic public bonds.

For its part, stock prices exhibited sustained growth between 2003 and 2006. Their relationship with the prices of foreign Colombian public bonds (Yankees) became closer after 2004, while there has been a clear inverse relation with the exchange rate in the same period (Graph 15).

In terms of volatility, the coefficient of correlation between the conditional variances (GARCH) of the daily returns on Yankees and the returns on domestic public bonds (TES) is around 30% for the period 2000-2007. A similar coefficient is obtained for the case of Yankees and stock prices. The correlation of conditional volatilities of the returns on the exchange rate and the Yankees is much lower (6.6%). In sum, there is a significant influence of external factors on the level of domestic asset prices and, in some cases, on their volatility. There has been no new hedging instruments linked to capital flows in Colombia due to regulatory restrictions.

Domestic asset markets are integrated. Graph 16 shows the correlation coefficients between the daily returns on TES and stock prices (positive), and TES and the exchange rate (negative). After July 2002 those correlations became stronger. The negative relationship between the exchange rate and stock prices has already been noted. In terms of volatility, the correlation between the conditional variances of TES and stock price returns is 23%. The value of this coefficient is 12.9% for the conditional variances of TES and the exchange rate, while a coefficient around 32% is obtained for the conditional variances of stock prices and exchange rate returns.

The experience of the current decade shows that Colombian financial markets are vulnerable to external shocks. During the second semester of 2002 there was a regional emerging market crisis related to the elections in Brazil that led to a disruption of domestic asset markets. The crisis caused a rise in the sovereign risk premia, a depreciation of the local currency and a flight away from domestic assets (TES) by both, financial intermediaries and other agents. The changes in sentiment of the markets affected in particular brokerage firms, that were leveraging their purchases of TES with bank credit, using the same securities as collateral. When commercial banks had the access to the external credit lines curtailed and the value of their collateral (Yankees) reduced, they cut the credit supply to brokerage firms and increased the demand for dollars. This exacerbated the plunge in the prices of TES and the rise of the dollar, as brokers had to realize their losses by liquidating their TES holdings.

After the crisis subsided, the market recovered its appetite for TES and, between 2004 and 2005, financial intermediaries accumulated large holdings of TES originated in the efforts by the Government and the Central Bank to reduce the FX exposure of the Government and to sterilize the monetary expansion resulting from the FX intervention. As a consequence, there was a large increase in the exposure of the financial system to market risk, amidst the lack of instruments for individual agents to hedge it. Against this background, in the second quarter of 2006 two events prompted the realization of possible large losses associated with the drop in TES prices. First, the Central Bank modified its policy stance in the face of inflationary risks, and second, external turbulences reappeared, producing increases in sovereign risk premia. Stock

prices also suffered heavy losses, which were compounded by the high leveraged positions of some agents.

These episodes show that the vulnerability of capital markets to external events stems in part from their structure. In particular, in such situations it may be hard to find a substantial group of agents that are willing to take opposite positions to market sentiment. This forces the Central bank or the Government to assume this role . As mentioned above, pension fund managers, for example, sometimes act as traders with a short term time frame, and not as long term investors holding stable, structural positions. Also, the low participation of foreigners in domestic asset markets may hinder the possibility of having diverse, heterogeneous agents in those markets. However, this potential benefit depends on the assumption that foreign investors are more diverse and less pro-cyclical than domestic ones.

b. Financial institutions

Capital *inflows* do not seem to have an impact on the size of assets and liabilities of financial institutions. However, the balance sheets of these intermediaries expanded between 2004 and 2007 (Graph 17). This can be explained by the large increases in the demand for local assets by residents. Monthly portfolio investment outflows by residents went down from US$160 m on average between 2000 and 2003 to outflows of US$ 70 m on average between 2004 and 2007. Broad money demand grew rapidly in the face of large expectations of currency appreciation and lower external interest rates and sovereign risk premia. Deposits in the financial system increased from 31.2% of GDP in December 2003 to 38.2% in December 2006. Estimations of broad money demand equations indicate a significant response of this aggregate to shifts in interest rate differentials[1].

Regarding the role of on-shore foreign banks in the intermediation of capital flows, there is no strong evidence that they are more active than domestic banks. Not only depository institutions intermediate a small fraction of capital flows, but also the share of total assets represented by external loans intermediated by foreign banks is similar to that of domestic banks (Graph 18) The only significant difference occurred during the "sudden stop" of the late nineties, when domestic banks saw reduced their lines of credit, while foreign banks were able to maintain their foreign loan intermediation activities.

c. Non-financial institutions:

Restrictions on the foreign exchange cash position of financial intermediaries imposed in 1999 and 2004 limited the extent to which these institutions could

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[1] Quarterly VEC estimations of real broad money demand ($M3^D/P$) for the period 1986-2007 produce the following long term equation;

$$\frac{M3^D}{P} = 2.830 \cdot GDP - 0.016 \cdot Inflation + 0.016 \cdot (i - i^* - \hat{e})$$

Where i corresponds to the nominal return on the financial liabilities included in $M3$, i^* is the US nominal 90-day CD rate and $\hat{e}$ is the annualized quarterly depreciation rate of the peso. Notice that the coefficient of the interest differential term implies that a 1 percentage point increment in the differential is associated with a 1.6% increase in the real demand for money in the long run.

bring in foreign capital to exploit interest rate arbitrage opportunities. The purpose of these restrictions was to curb the size of the appreciation or depreciation of the currency. As a result, non financial institutions (not subject to the restrictions) stepped in and took advantage of those opportunities. In most cases, they worked jointly with a commercial bank and provided the liquidity required to arbitrage the interest rate differentials.

However, the FX and forward operations done through this arrangement are small relative to size of these markets (Graph 19), and the restrictions on the foreign exchange cash position of financial intermediaries are sometimes binding or close to it. When this happens, financial institutions are not able to take positions in the forward market and the forward premium deviates from the interest rate differential[2] (Graph 20)

    d. Foreign investors

It is possible for foreign investors to take positions in the forward market (non delivery) to bet on the appreciation (or depreciation) of the peso. This, apparently, does not involve any capital inflow. However, the counterpart, usually a financial intermediary, seeks to hedge its forward position and there is in the end an inflow (outflow) corresponding with the initial position in the forward market. The holding of the FX risk, in the case of inflows, has landed sometimes on the Central Bank through the FX intervention.

4. Implications of capital flows for the conduct of monetary and exchange rate policies

    a. Effects of capital flows on the exchange rate and the monetary and FX policy stance

As indicated above, the nature of the capital inflows into the Colombian economy in the past 5 years shows a large "long term" component (Graph 21). Elbadawi and Soto (1994) and Alper and Saglam (2000) suggest that "permanent" capital flows affect both the real and the nominal exchange rate. Hence, it can be posited that the real and nominal appreciation trend of the Colombian peso over the past four years can be explained to some extent by the long term capital inflows and the declining trend of the country risk premia (EMBI). In this sense it should be noted that the peso appreciated after 2004, while the US short term interest rates were increasing relative to domestic rates (Graph 22).

Although part of the appreciation may be due to the direct effect of the increase in terms of trade, the latter also influences capital flows by inducing larger FDI (as shown in the first section) and reducing the probability of default of commodity-producing economies.

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[2] When the restrictions on the Banks´ FX net cash position (FNCP) get closer to regulatory limits (e.g. around zero after 2004), Banks are unable to buy forward US Dollars. Hence, the forward price falls below the level implied by the interest rate differential. For this reason, at times we can expect an inverse relation between FNCP and the deviation of the forward price from the interest rate differential.

Monetary policy in Colombia follows an inflation targeting strategy, whereby the exchange rate is a key indicator of monetary conditions and inflationary pressures. Thus the monetary policy stance was influenced by the appreciation induced by the capital flows. Specifically, the appreciation may have delayed the start of the tightening cycle by the central bank. In fact, between 2004 and 2005 short term interest rates were reduced by 125 basis points, reaching real levels as low as 0.7% by October of 2005, even thought capacity utilization was growing throughout this period (Graph 23).

Later, since April 2006, the monetary policy stance has been tightened in spite of the continuing appreciation of the currency, due to the strength of aggregate demand and large increases in the supply of credit. The latter were also influenced by capital flows. The increased demand for domestic deposits by residents, resulting from lower capital outflows, pushed the credit supply by financial intermediaries.

Capital flows also had an impact in the stance of FX policy. Concern on the level of reserves, the permanence of the appreciation and its effects on some tradable sectors led to increased central bank FX intervention. To moderate the magnitude of the appreciation, the central bank introduced discretionary intervention in the FX market in 2004. This intervention was relatively successful until 2006, (Kamil 2007), to the extent that it was not inconsistent with current and expected monetary policy actions (Graph 24).

In 2007, rising inflation due to strong aggregate demand pressures and food price shocks made it clear that the central bank would have to continue increasing interest rates. The credibility of the central bank´s commitment to inflation targeting hampered the credibility and effectiveness of FX intervention, and as result, portfolio investment flows shot up, discretionary intervention had to be abandoned and some capital account measures were taken to isolate the exchange rate from movements in the domestic interest rates, as will be discussed below.

b. Sterilization mechanisms and consequences

The intervention of the Central Bank through different mechanisms led to a considerable increase in the supply of primary liquidity in the domestic money market. In spite of the large increase in real money demand (related to capital flows), between 2004 and 2007 the accumulated monetary effects of the FX intervention (Col$ 30.3 trillion) surpassed the growth of the demand for monetary base (Col$ 12.1 trillion). Without sterilization, this would have pushed short term interest rates below the policy rate set by the monetary authorities.

Hence, the Central Bank had to sterilize these excesses of liquidity using the following mechanisms:
- Sale of international reserves to the Government, which were used to service and/or prepay public foreign debt.
- Outright sales of Government bonds held by the Central Bank.

- Reduction of the amount of short term liquidity supplied through REPO auctions.
- Increase of Government deposits in the Central Bank.
- Non-reserve deposits of financial institutions at the Central Bank.

The Central Bank used a combination of the abovementioned mechanisms because since 1999 it is not allowed, by law, to issue its own securities. Thus, it was forced to adjust monetary base through transitory and permanent sales/purchases of Government debt. At the time of the largest FX intervention, the outstanding stock of Government paper in the Central Bank was not enough to mop up the excesses of liquidity.

The use of the first two mechanisms implied an expansion of the public bond supply, which was willingly absorbed by the financial intermediaries, particularly commercial banks. At the time, the intermediaries expected high capital gains caused by declining inflation, stable or decreasing short term interest rates and strong capital inflows. As a result, exposure to market risk jumped. In the second quarter of 2006, the Central Bank shifted its policy stance and turbulence in the international capital markets pushed up sovereign risk premia. Domestic bond prices fell sharply, commercial banks suffered losses and reduced their holdings of Government securities in favor of loans. Throughout the second semester of 2006, credit supply skyrocketed and lending rates declined at the same time as the Central Bank was raising its interest rate (Graphs 25, 26 and 27).

The cost of sterilization has not been a pressing issue because the Central Bank generates large profits and the opportunity cost of reserve accumulation was not sizable, at least in the first years of the intervention, because the interest rate differential was relatively low. In addition, the expansion in the demand for monetary base reduced the need for sterilization.

c. Other measures used for managing capital flows

After discretionary FX intervention was abandoned in April 2007, some measures were taken in May to mitigate the impact on the exchange rate from the increases of the policy interest rates. First, the reserve requirement on external debt, widely used in the 1990s, was reactivated seeking to discourage short term foreign indebtedness. It forces agents to deposit in the Central Bank 40% of the external loan for a period of six months. The deposit can be denominated in US dollars or Colombian pesos and may be withdrawn at a discount established by the Central Bank.

Second, the Government put in place a similar requirement on portfolio investment. Third, since the first two measures did not prevent other agents, like pension fund managers, from exploiting arbitrage opportunities in interest rate differentials through forward operations with commercial banks, a cap on the ratio of the gross amount of FX derivatives to the commercial banks net worth was established.

So far, the measures seem to have worked, as the evidence shows a halt in portfolio investment, a decrease in net debt inflows and there does not seem to be compensating flows coming through other channels, like FDI (Table 9). However,

the experience of Colombia and other countries with capital controls indicate that their effectiveness wears off the longer the measure is in place.

d. Effect of a more open capital account on the influence of the Central Bank on market interest rates

There is evidence that external factors play an important role in the determination of domestic market interest rates, in addition to the impact of the short term policy rate. For example, Betancourt et al. (2006) show that the EMBI affects the deposit interest rates. Therefore, the transmission of monetary policy may be dampened or reinforced by shifts in sovereign risk premia. Also, Arango et al. (2006) find that the domestic public bond yield curve responds to lagged movements in the foreign yield curve and future changes in the policy interest rate, for weekly data sets. However, the effect of an increase of the policy rate on the slope of the yield curve is positive, contrary to the impact predicted by the expectations theory. This is attributed by the authors to lack of transparency of monetary policy. Nevertheless, it is also consistent with the fact that, for years, only the long end of the curve was liquid, so increases in short rates raised the cost of borrowing short term and buying long term bonds.

e. Financial Stability Issues

The Colombian experience has shown that the capital flows may change abruptly and that domestic financial markets are vulnerable to this kind of shocks. In fact, after the "sudden stop" of 1998-1999, a financial crisis developed that was related, among other things, to regulatory failures and an inadequate structure of some financial institutions (Uribe, J. and Vargas, H., 2003). Despite recent improvements in financial regulation (regarding market and credit risks), vulnerabilities remain:

- During some episodes of external shocks, many agents tended to take the same position, leading to heightened volatility of flows and prices. As a consequence, financial stability may be weakened by the increased fluctuations of the prices of some assets and liabilities held by financial intermediaries[3]. Further opening of the capital account could help solve this problem, as long as foreign investors are less pro-cyclical than domestic ones. Allowing the exchange rate to float may also help prevent rapid increases in money and credit that may fuel asset price bubbles.
- The reporting and valuation of new financial products and practices is lagging in Colombia. This, in addition to the presence of special purpose vehicles, may hide some risks assumed by the financial sector. These concerns could be more serious if further opening of the capital account were considered.

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[3] Tenjo et al. (2007) show that asset prices fluctuations in Colombia have been associated with movements of external variables, such as the terms of trade and capital flows.

5. Concluding Remarks

- In the last several years Colombia has seen a widening of the current account deficit, associated with large increases in investment, despite rising saving ratios.
- This has been reflected in a surge of capital inflows, especially foreign direct investment flows. In this way this episode is different from the one in the nineties which had a strong external debt component. The rise in FDI is particularly strong in the mining and oil sectors and is associated with the high external prices for this products and with an improvement in the conditions for FDI into these sectors. The increase in FDI can also be explained by the purchase of Colombian companies (in other sectors) by foreign investors

- Even though portfolio investment both on-shore and off-shore is not very large compared to other flows, domestic capital markets show vulnerability to external events due to their structure. This forces the Central Bank and the Government to try to reestablish some order in the markets.

- Capital flows do not seem to have an impact on the size of assets and liabilities of the financial institutions. Also a large portion of capital flows are not intermediated by the financial institutions, and even in that case, there is no evidence that foreign owned banks are more active in the intermediation of foreign capital flows.

- Capital flows have affected the stance of monetary policy to the extent that the appreciation of the exchange rate has helped reduce inflationary pressures. This added to the presence of a negative output gap made it possible for the Central Bank to engage in FX intervention at the same time that it was easing its monetary posture between 2004 and 2005. However as the output gap closed and inflationary pressures began to emerge, sterilized intervention lost effectiveness. In addition, the sterilization of the monetary effect of intervention in the FX market increased the exposure of the financial system to market risk. In this context, the management of capital flows became a source of concern for the monetary authorities. Hence in the last year discretionary sterilized intervention was abandoned and restrictions were imposed on capital inflows originating in debt and portfolio flows.

- Financial stability has been weakened by the increased fluctuations of the prices of some assets and liabilities held by financial intermediaries as a consequence of shocks to capital flows. Further opening of the capital account could help solve this problem, as long as foreign investors are less pro-cyclical than domestic ones. Allowing the exchange rate to float may also help prevent rapid increases in money and credit that may affect financial stability.

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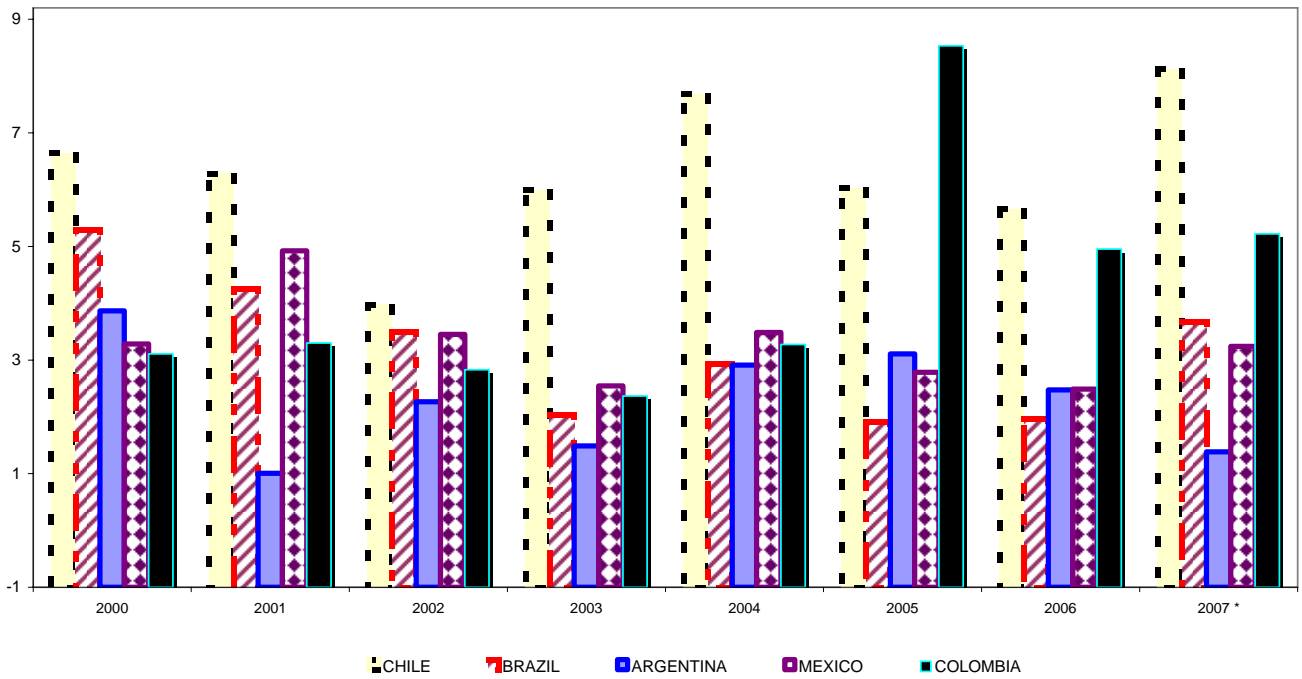
Graph 1

Saving ratios of Households and Corporations
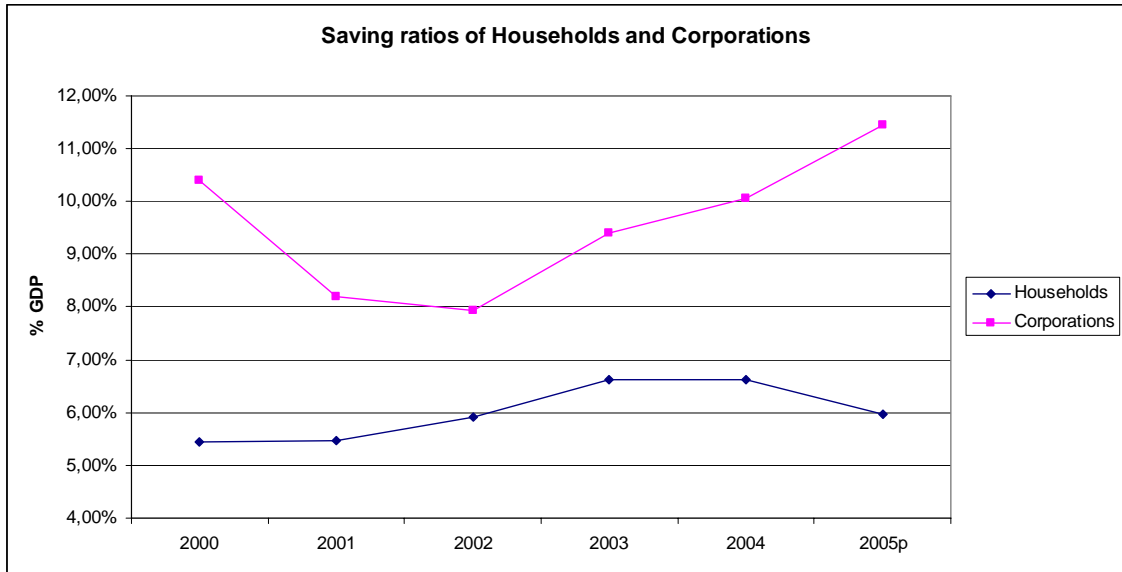
Source: DANE
Calculations based on nominal aggregates. Corporations include both public and private firms.

Graph 2

Foreign Direct Investment (%GDP) for Selected Countries

CHILE   BRAZIL   ARGENTINA   MEXICO   COLOMBIA

Source: Balance of Payments, Banco de la República (Central Bank)
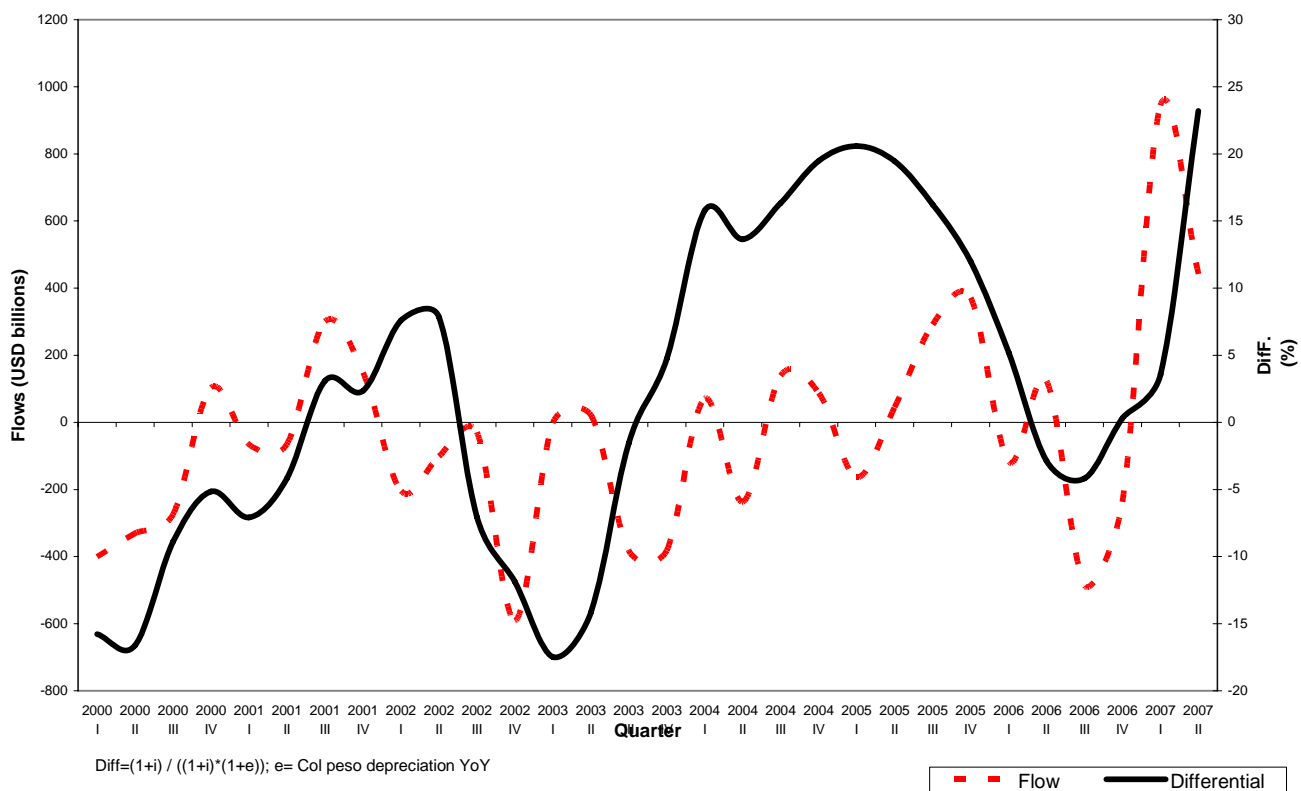
Graph 3

Colombian Direct Investment Abroad as a % of GDP
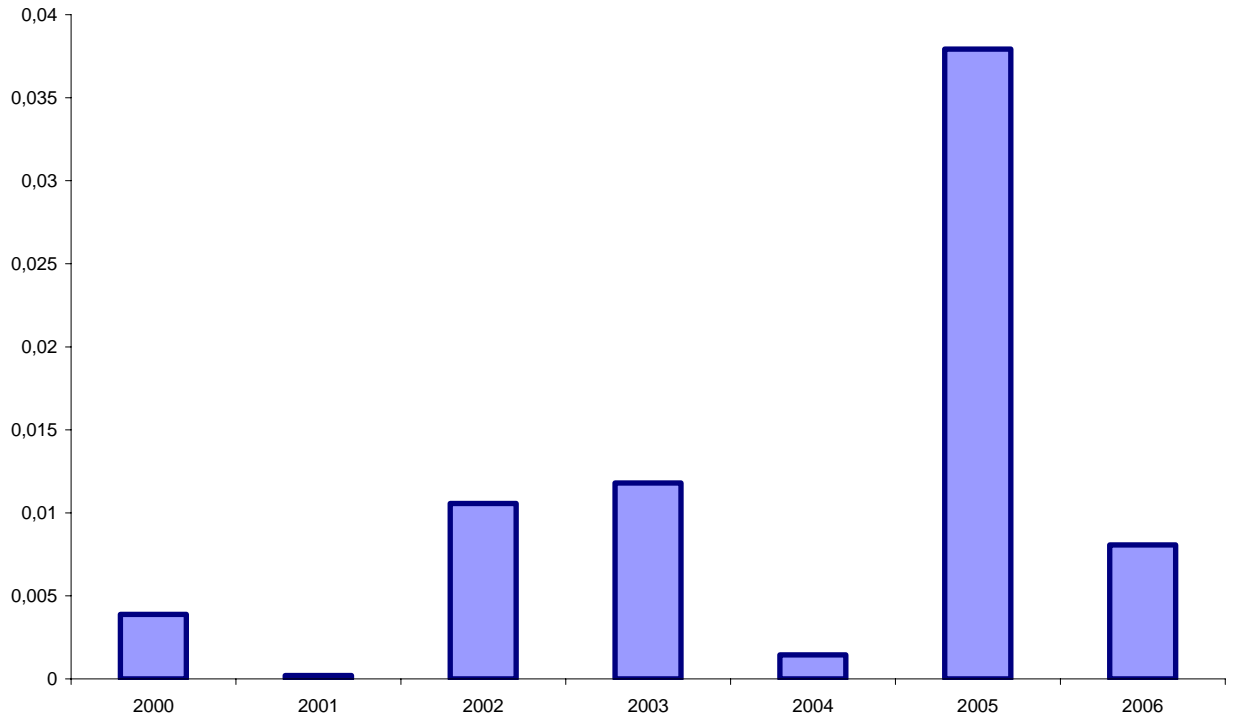
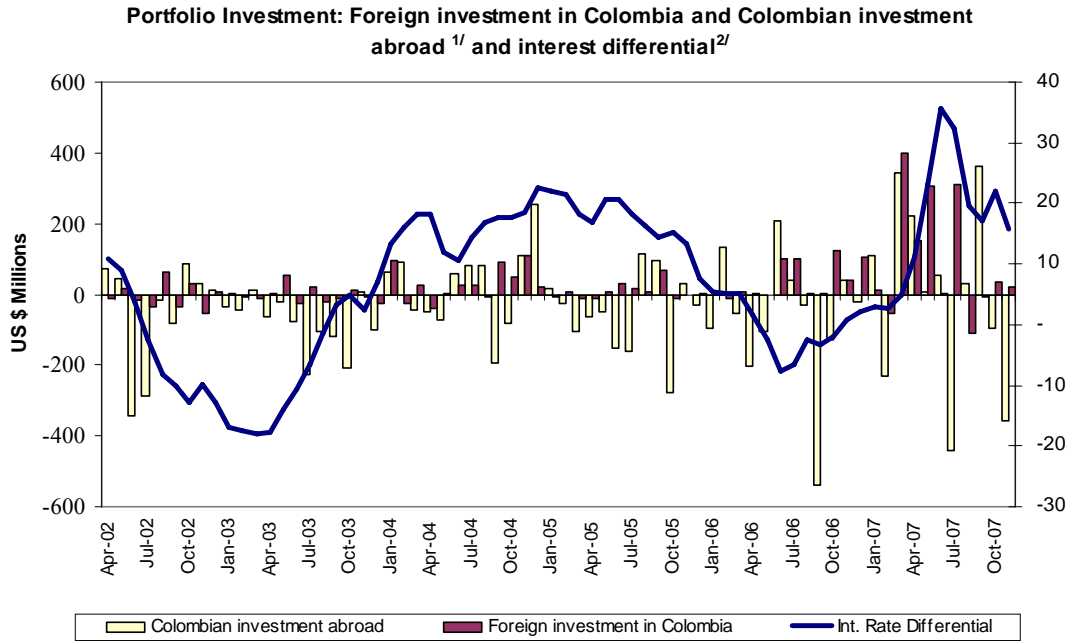Source: Balance of Payments, Banco de la República (Central Bank)

Graph 4

External and Internal Interest Differential vs Net Private Debt Flows

Diff=(1+i) / ((1+i)*(1+e)); e= Col peso depreciation YoY

Source: Research Dpt, Banco de la República (Central Bank)

Graph 5

Portfolio Investment: Foreign investment in Colombia and Colombian investment abroad [1] and interest differential[2]

Legend: Colombian investment abroad — Foreign investment in Colombia — Int. Rate Differential

1/ Data from Balance of Foreign Exchange Cash Transactions.
2/ Interest Rate Differential = (1+i)/[(1+i*)(1+e)]-1; Int. Rates correspond to 90-day CD rates in Colombia and the US.
Source: Banco de la Republica

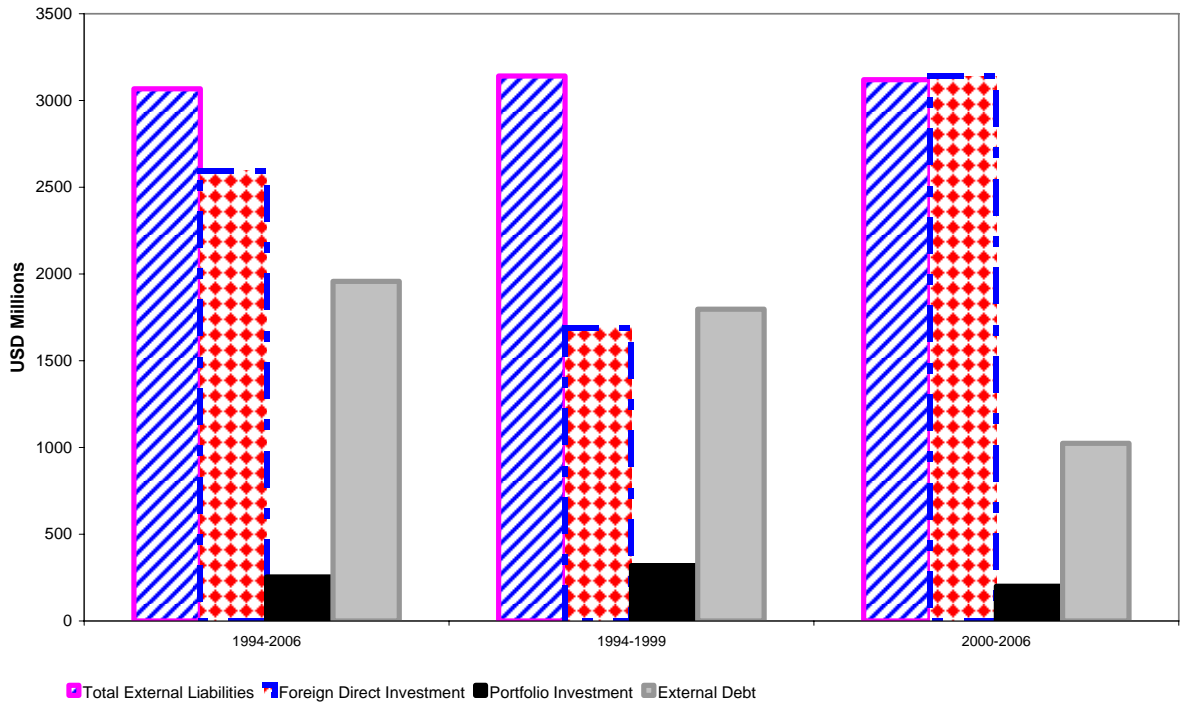# Graph 6

Financial Account - Assets (excluding Gov. Assets)
USD Millions

Legend: Total Investments Abroad — Direct Investment — Portfolio Investment — External Debt
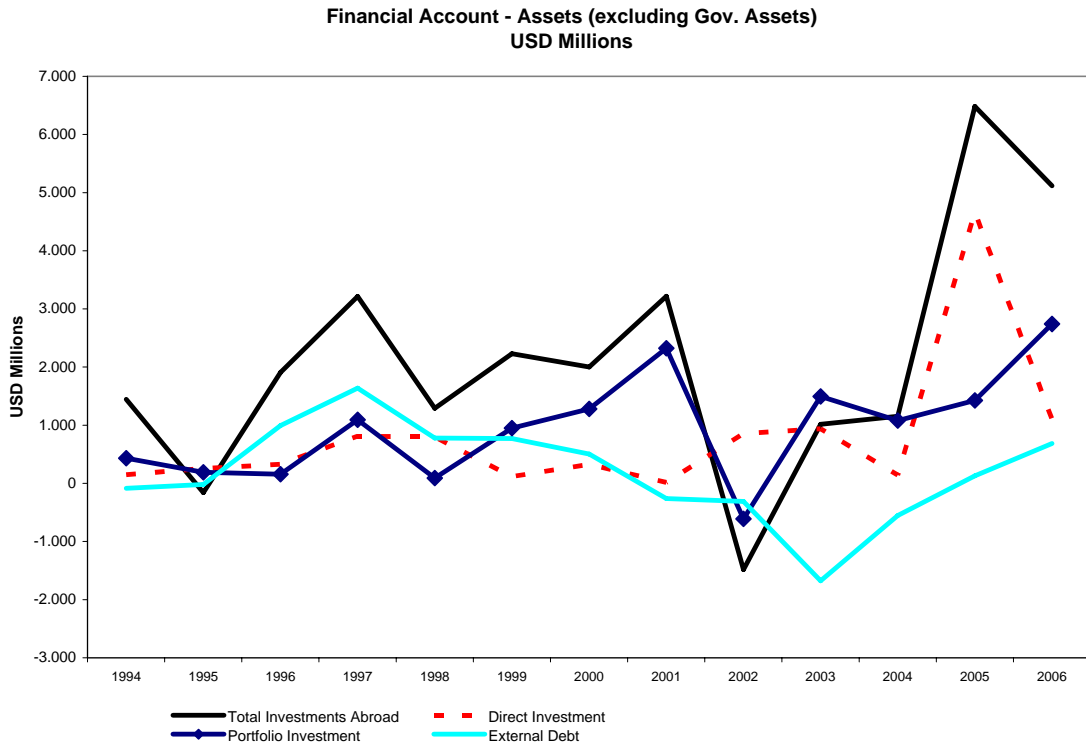
Source: Balance of Payments, Banco de la República (Central Bank)

Graph 7

Net Capital Inflows Volatility (excluding Gov.assets)
Standard deviation in USD Millions

Total External Liabilities ■ Foreign Direct Investment ■ Portfolio Investment ■ External Debt

Source: Balance of Payments, Banco de la República (Central Bank)

Graph 8

Financial Account - Assets (excluding Gov. Assets)
USD Millions

Total Investments Abroad — — Direct Investment
Portfolio Investment — External Debt

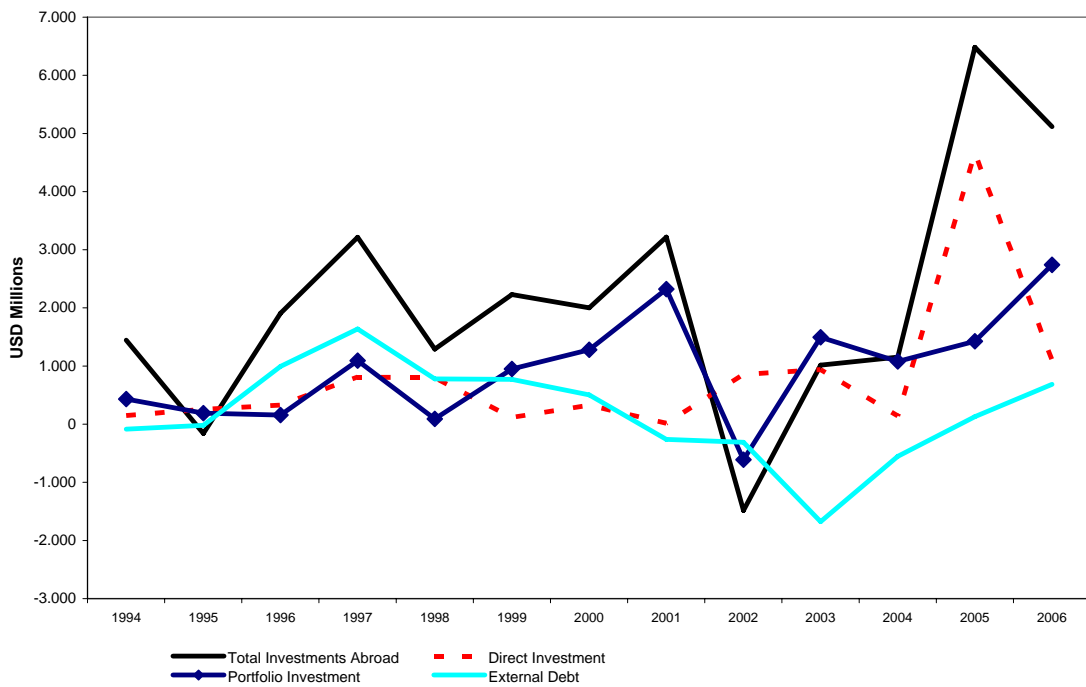Source: Balance of Payments, Banco de la República (Central Bank)

Graph 9

**Net Capital Outflows Volatility (excluding Gov. assets)
Standard Deviation in USD Millions**

Source: Balance of Payments, Banco de la República (Central Bank)

Graph 10

Volatility of the Exchange Rate
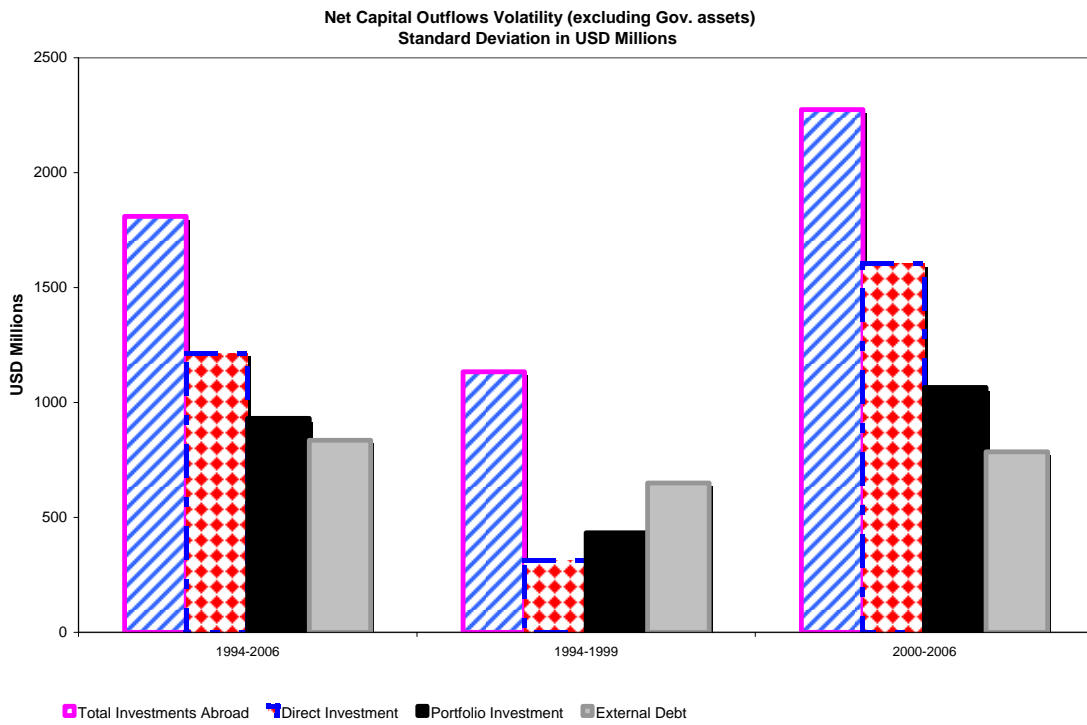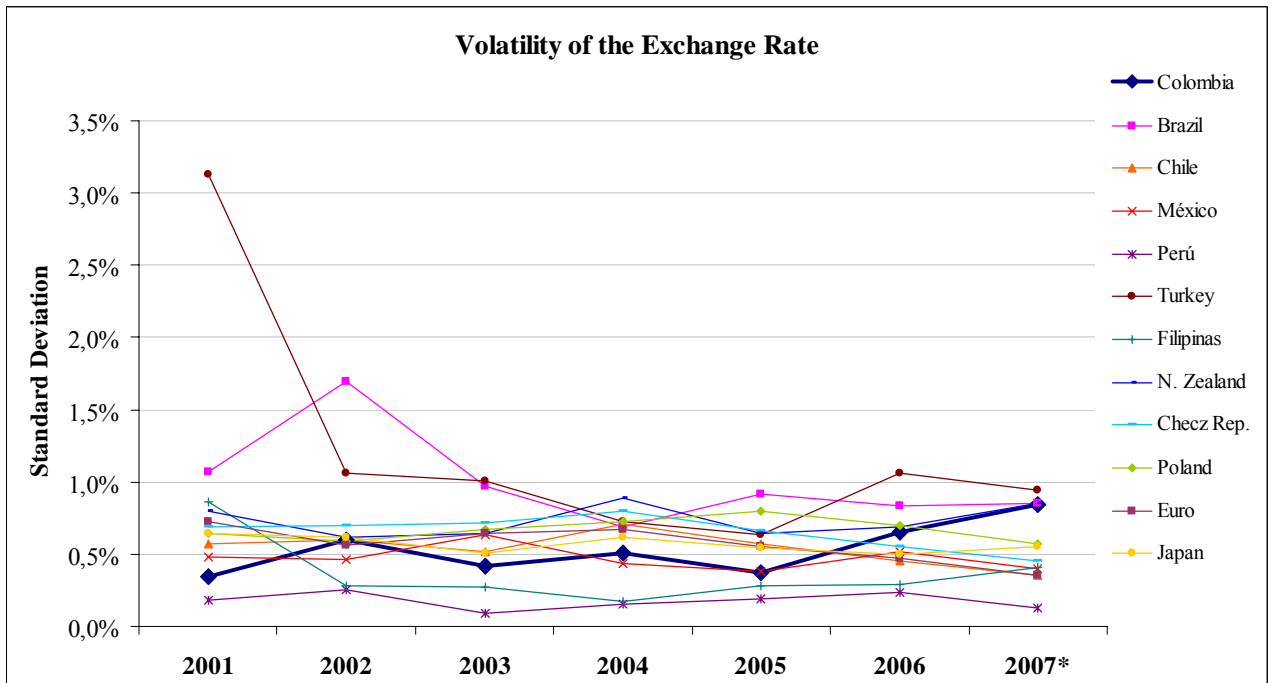
Source: Lega *et al*. (2007)

Graph 11

FX Exposure of Pension Funds and the Exchange Rate
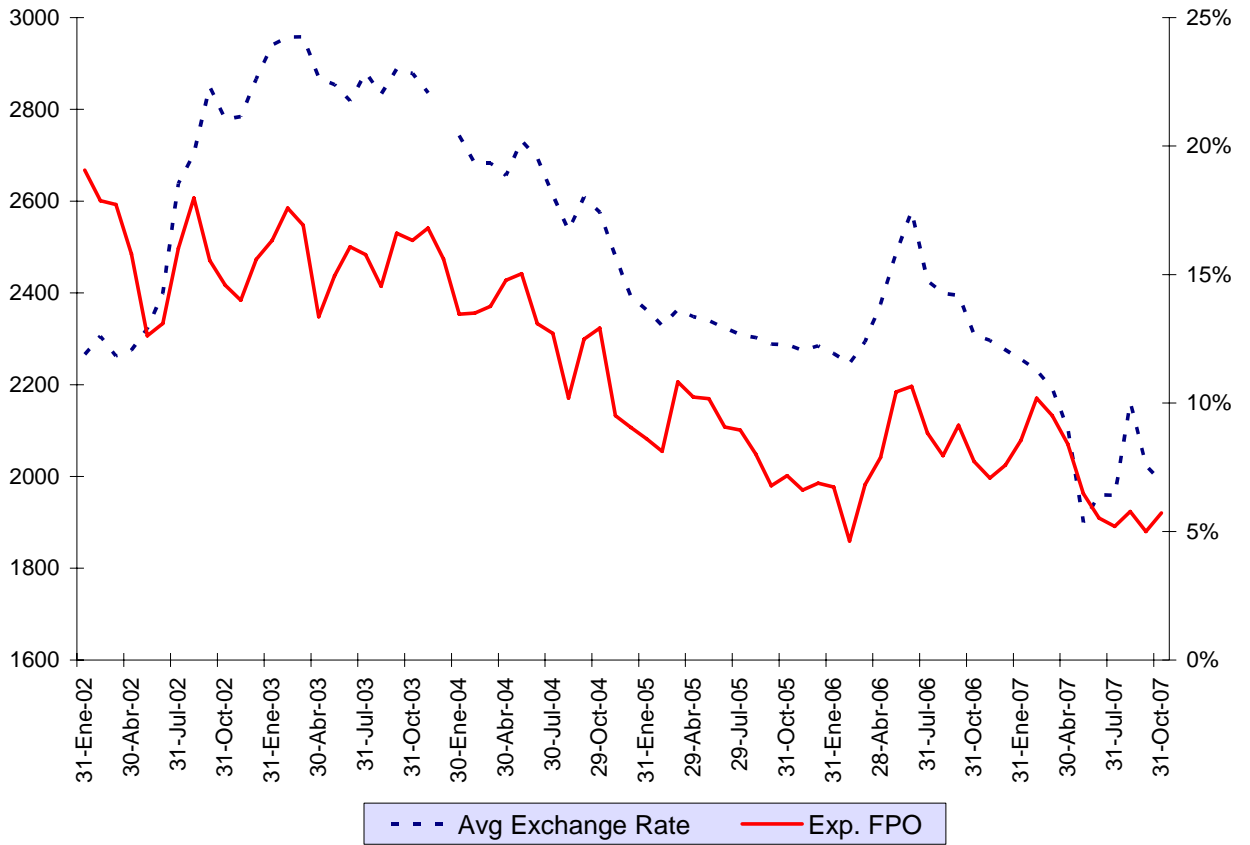
FX Exposure: Value of the net FX position of Pension Funds as a share of Pension Fund Portfolio.
Source: Banco de la República (Central Bank)

Graph 12

Oustanding amounts of forwards bought and sold by financial intermediaires to offshore agents and subsidiaries*
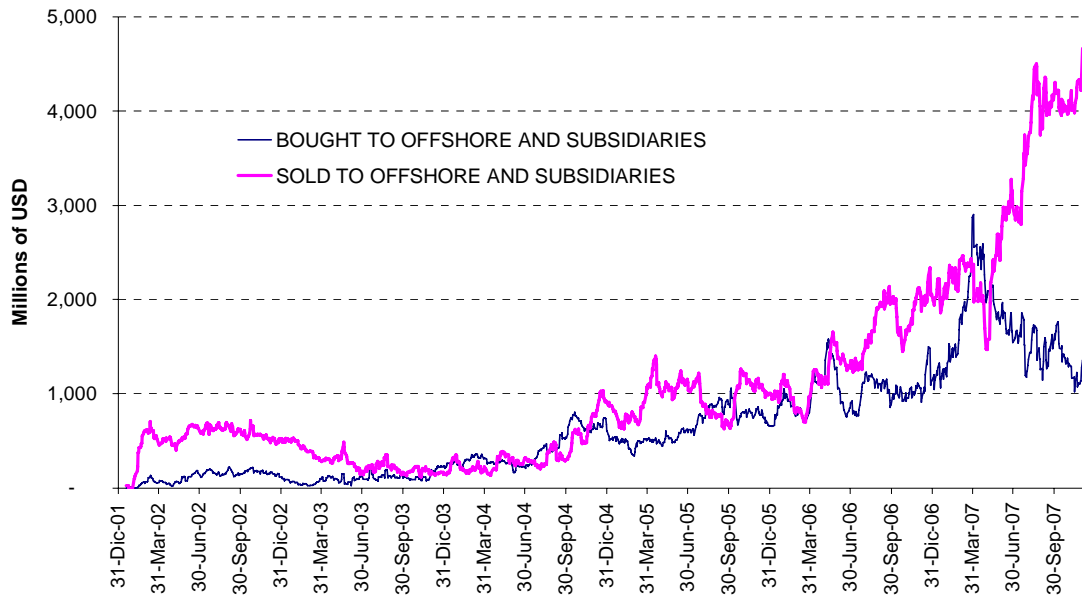
* Includes local and offshore subsidiaries

Source: Banco de la República (Central Bank)

Graph 13

Proportion of Outstanding Public Debt Bonds and Stock Market Shares in the Hands of Local Investment Funds
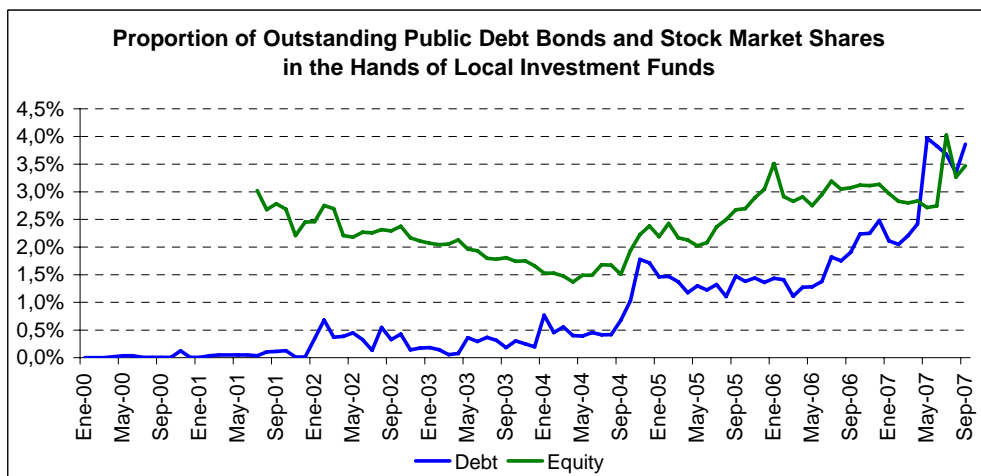
1/ Up to September of 2004, shares were valued at the average price of acquisition. Afterwards, they are valued at market prices. Dollar values are obtained with the end of month market exchange rate

Source: Banco de la República (Central Bank)

Graph 14
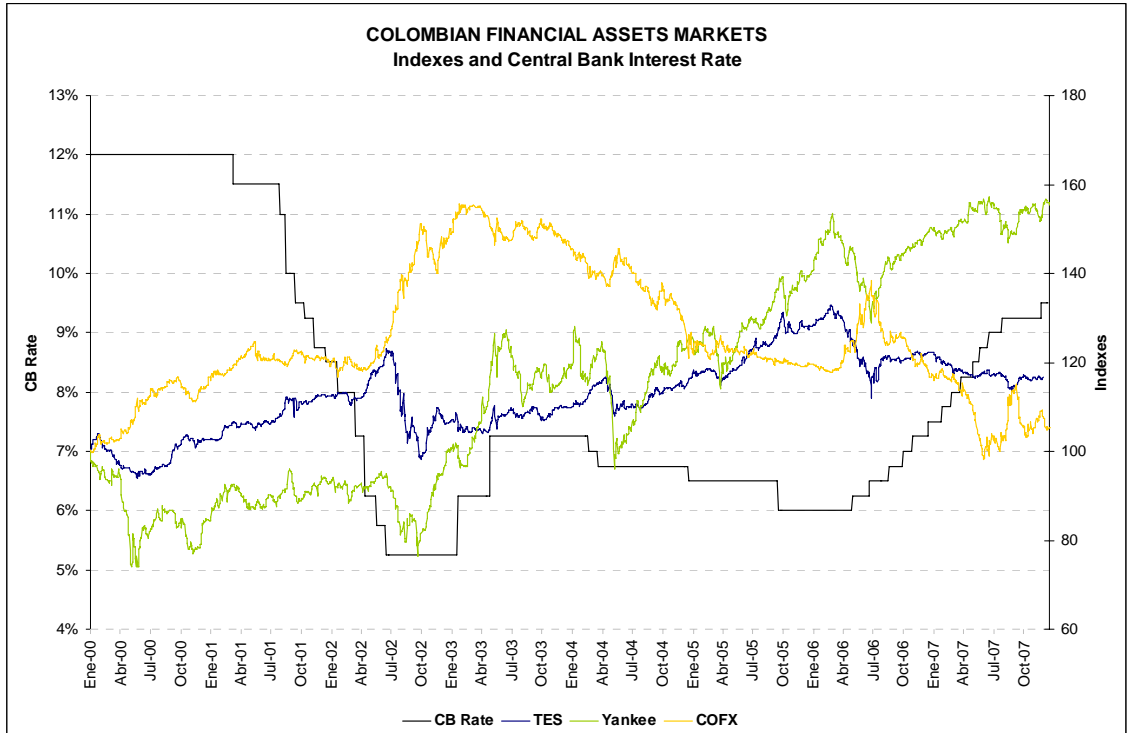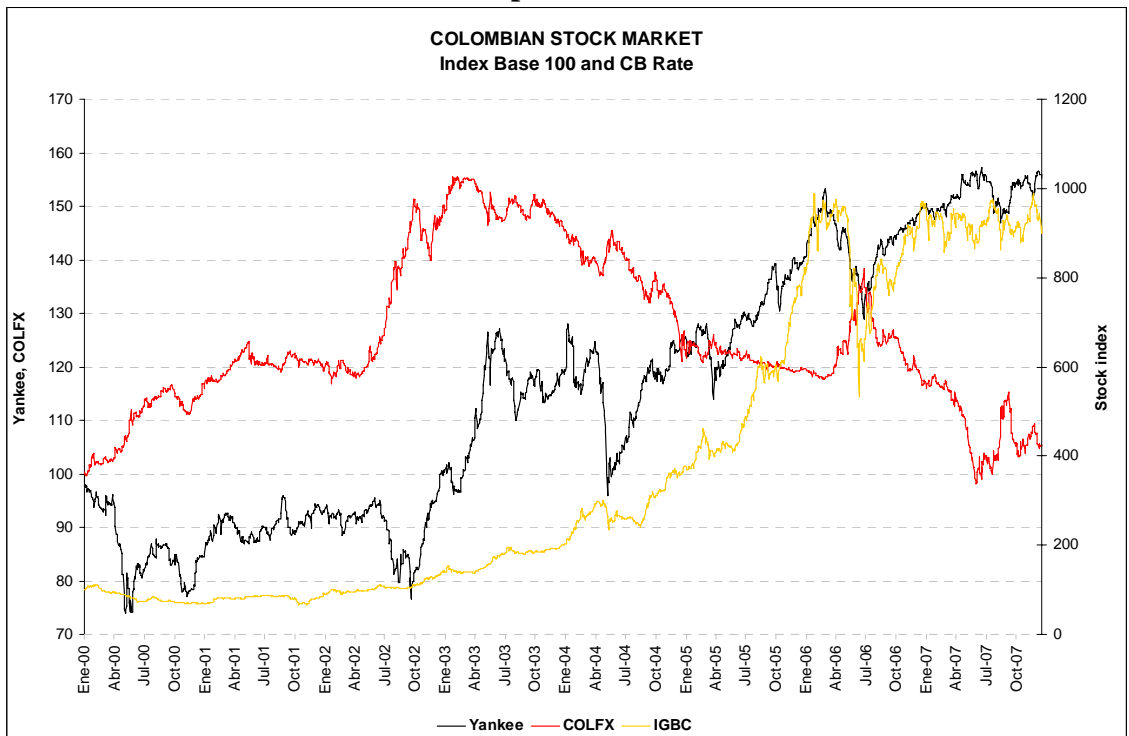
COLOMBIAN FINANCIAL ASSETS MARKETS
Indexes and Central Bank Interest Rate

Source: Banco de la República (Central Bank)

Graph 15

COLOMBIAN STOCK MARKET
Index Base 100 and CB Rate

Source: Banco de la República (Central Bank)

Graph 16

Domestic Markets Returns' Correlation
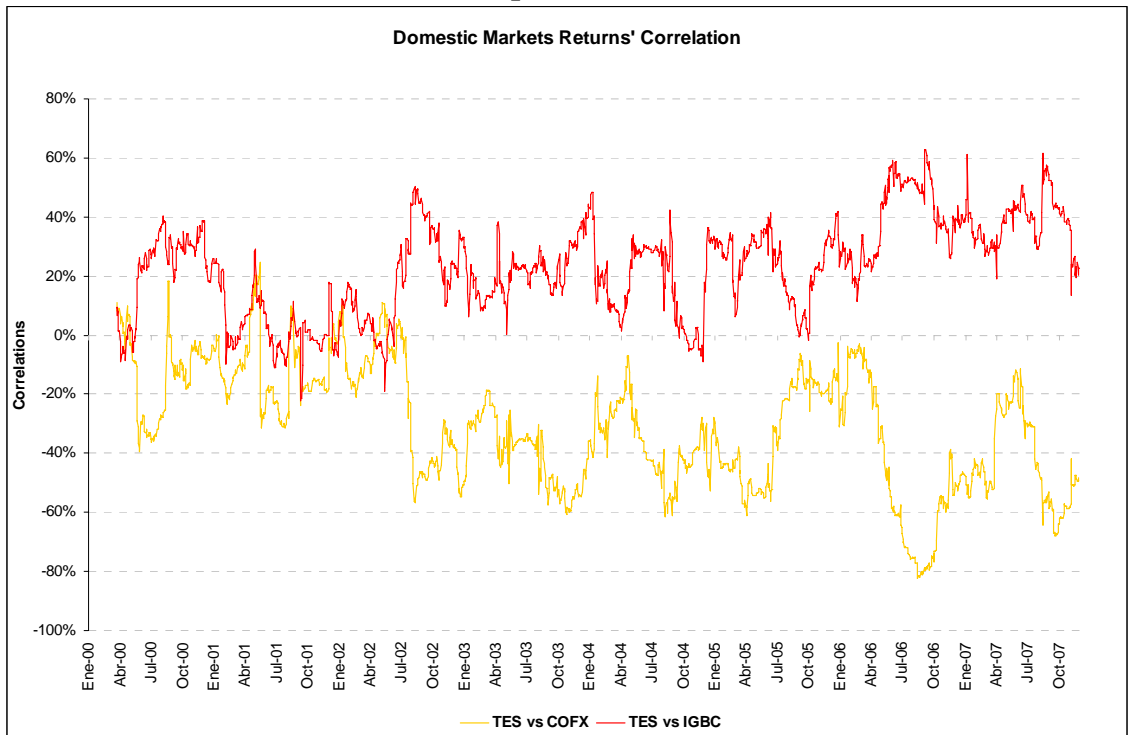
Source: Banco de la República (Central Bank)

Graph 17

Assets and Liabilities of the Financial System
Annual Real Growth Rate
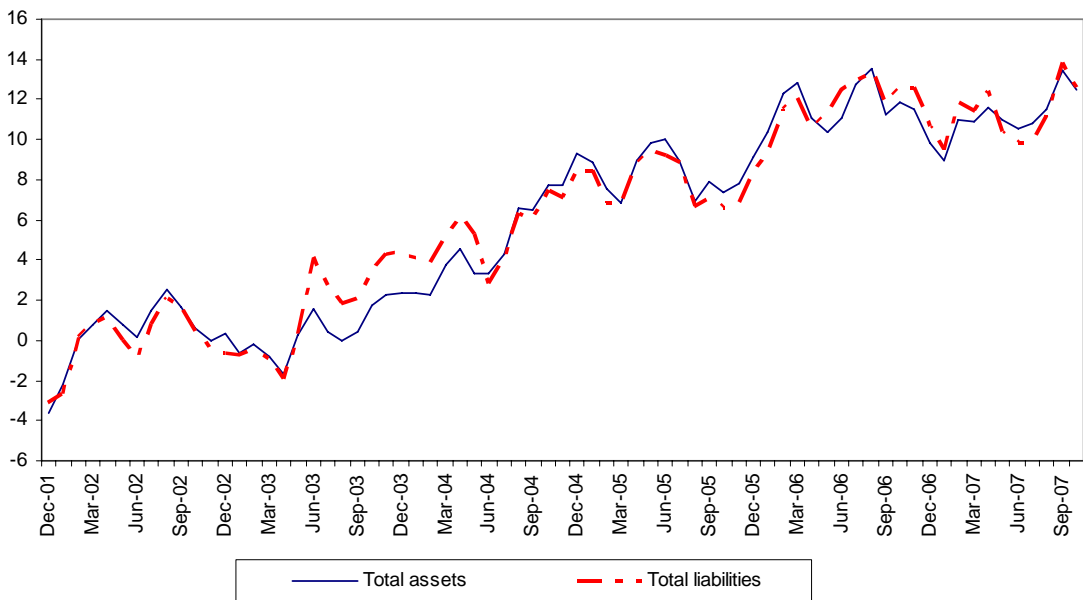
Source: Banco de la Republica (Central Bank)

Graph 18

Capital Flows Intermediated by Commercial Banks: Bank's Foreign Indebtedness / Total Assets
Selected Banks
1990-2007

— Domestic Banks   — Foreign Banks
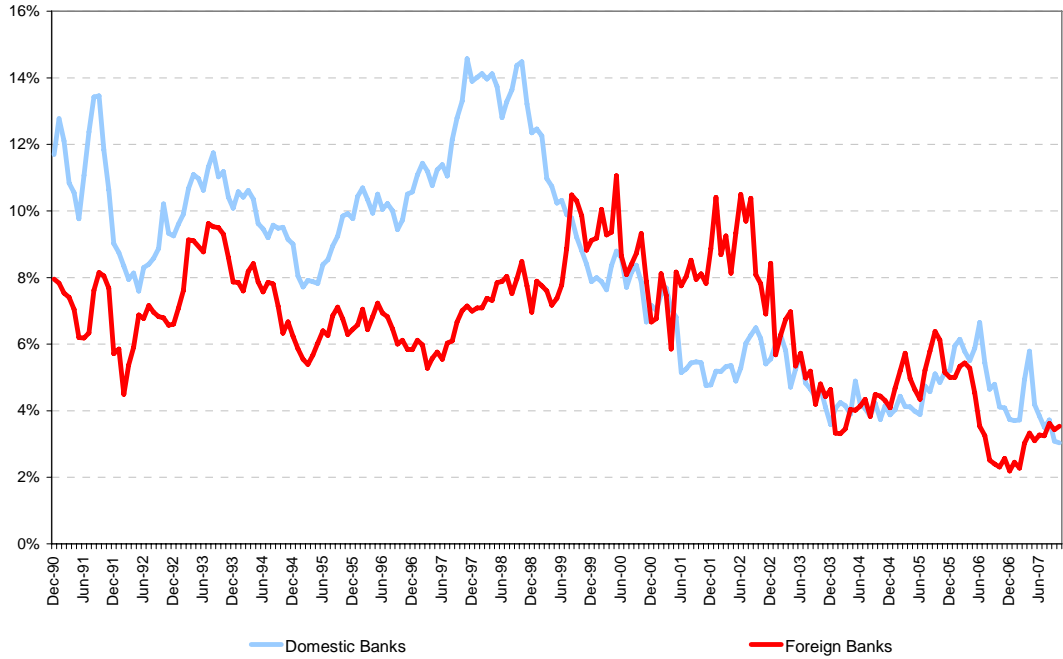
Source: Banco de la Republica (Central Bank)

Graph 19

Monthly amount of forwards' turnover
Financial intermediaries with non-financial SPV

— Bought to SPV   — Sold to SPV
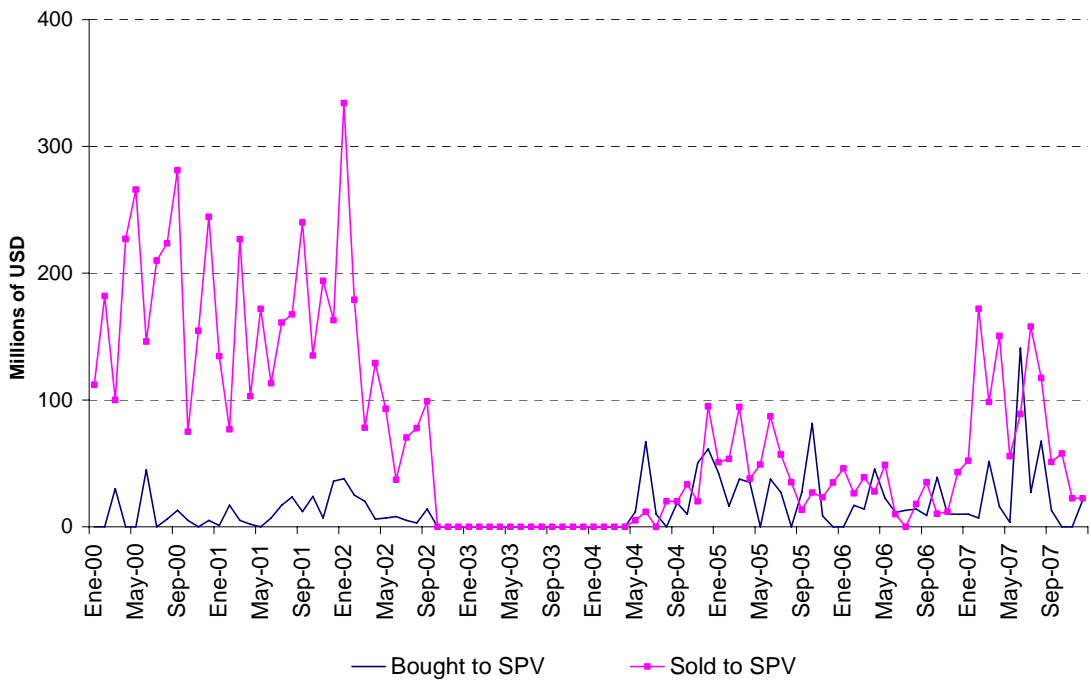
Source: Banco de la República (Central Bank)

Graph 20

Banks´ FX Net Cash Position and Deviations of Forward Peso/Dollar from
Interest Rate Differentials
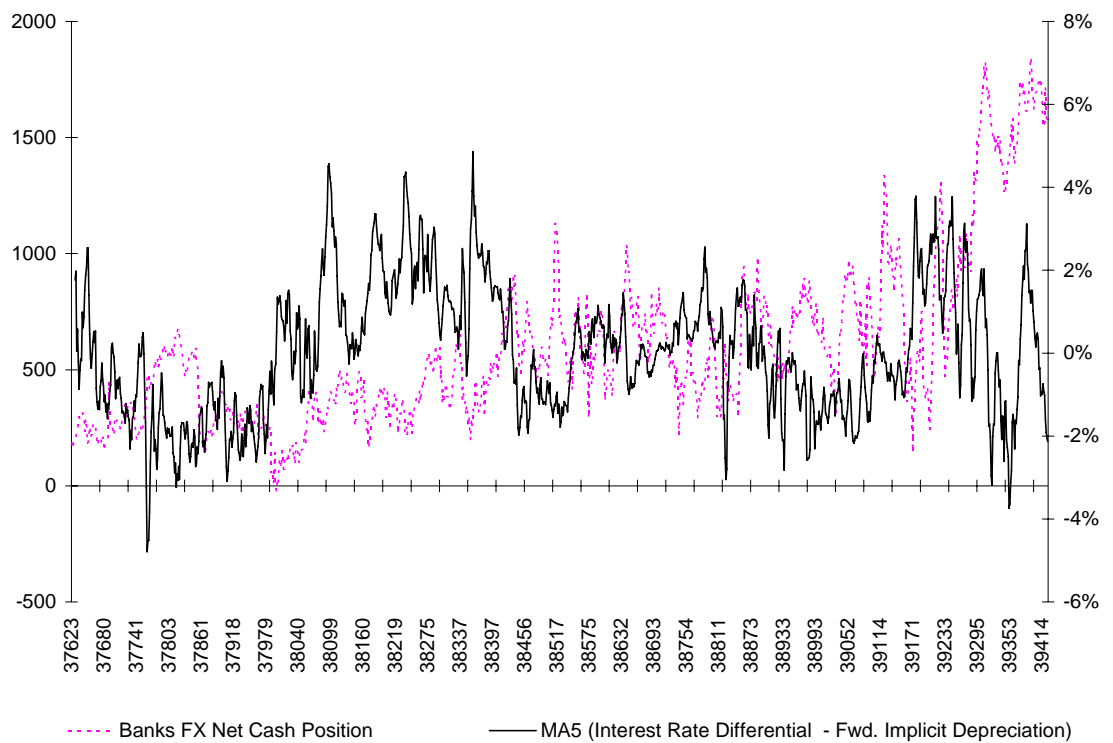
- - - - Banks FX Net Cash Position   —— MA5 (Interest Rate Differential - Fwd. Implicit Depreciation)

Source: Banco de la Republica, (Central Bank)

Graph 21

COLOMBIA: BOP TOTAL GROSS CAPITAL INFLOWS STRUCTURE BY TERM

Source: Banco de la Republica, (Central Bank)

Graph 22

Real depreciation [1/], EMBI+ Colombia [2/] and interest rate differential[3/]
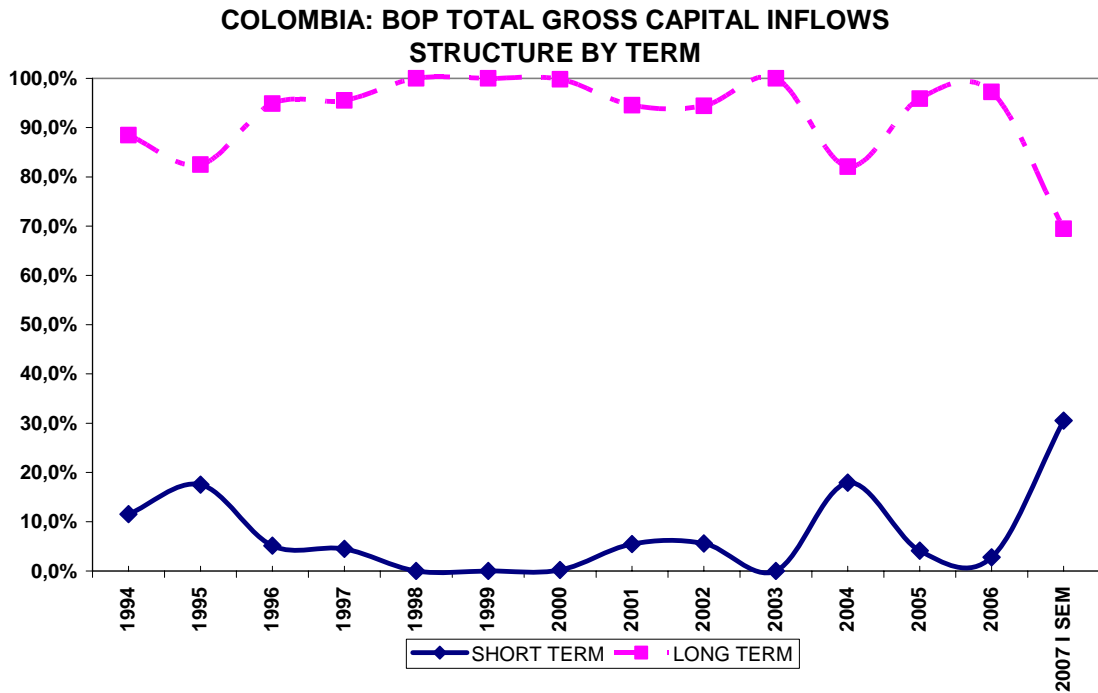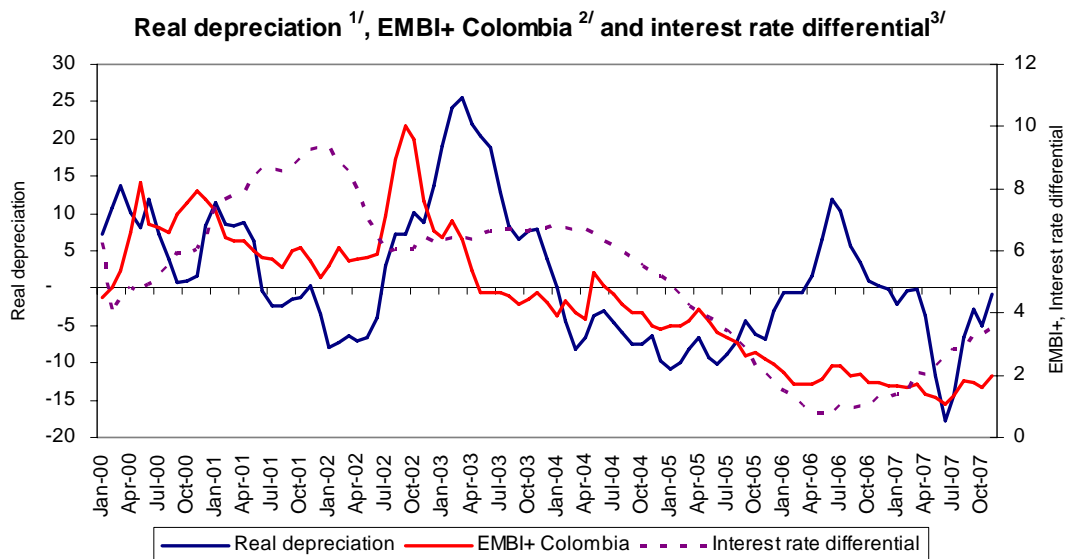
1/ Annual change of ITCR-IPP(NT)

2/ It is defined in percentage points and not in basis points

3/ It was calculated as {(1+i)/[(1+i*)]-1}, where i is the interest rate of 90-day deposit certificate (monthly average) and i* is the average rate on 3-month negotiable certificates of deposit (secondary market).

Source: FED, Bloomberg and Banco de la Republica

Graph 23

GDP gap, real depreciation [1] and intervention rate[1]
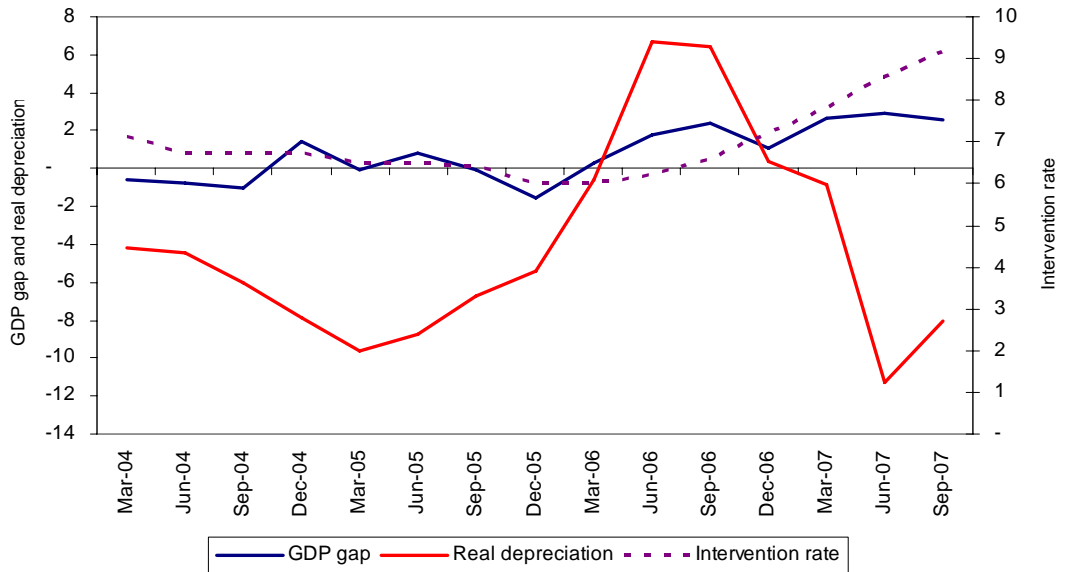
1/ Average of monthly data.
Source: Banco de la Republica

Graph 24

Net purchase of international reserves (monthly data), and Central Bank interest rate

Source: Banco de la República

27
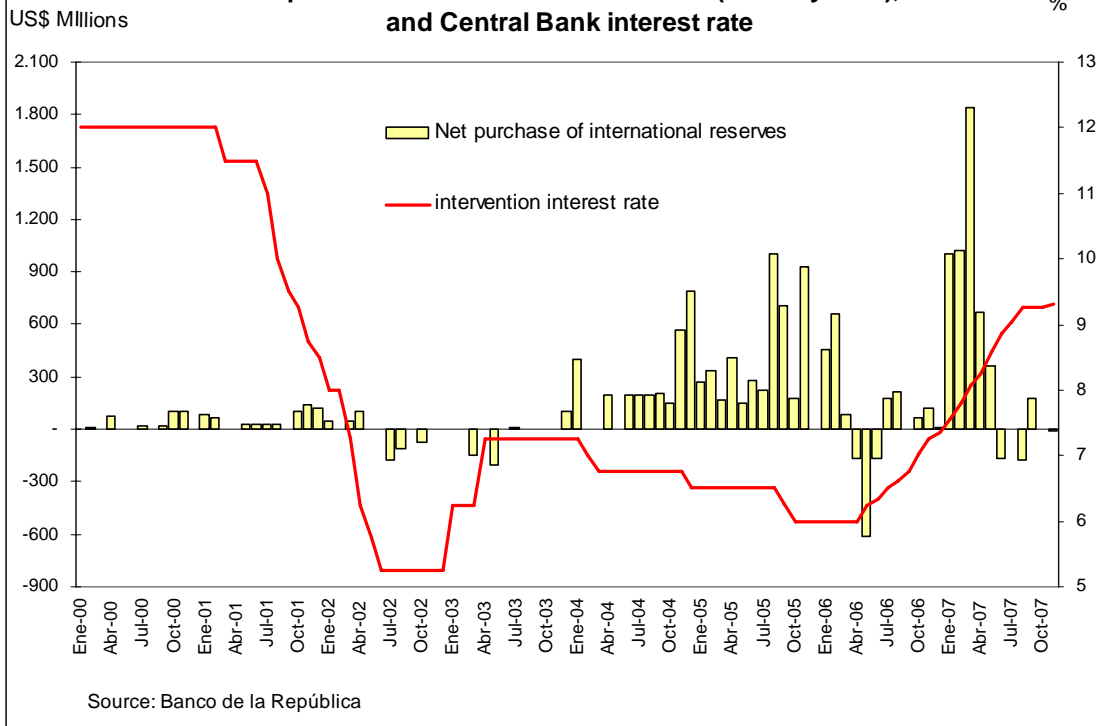
Graph 25

**Investments of the Financial System in Government Securities and Gross Loan Portfolio
(Share of the Total Assets)**

Graph 26

**Financial System Loan Portfolio
Annual Real Growth Rate**

Graph 27

Nominal Interest Rates:
Financial System Lending Rate and BR Intervention Rate
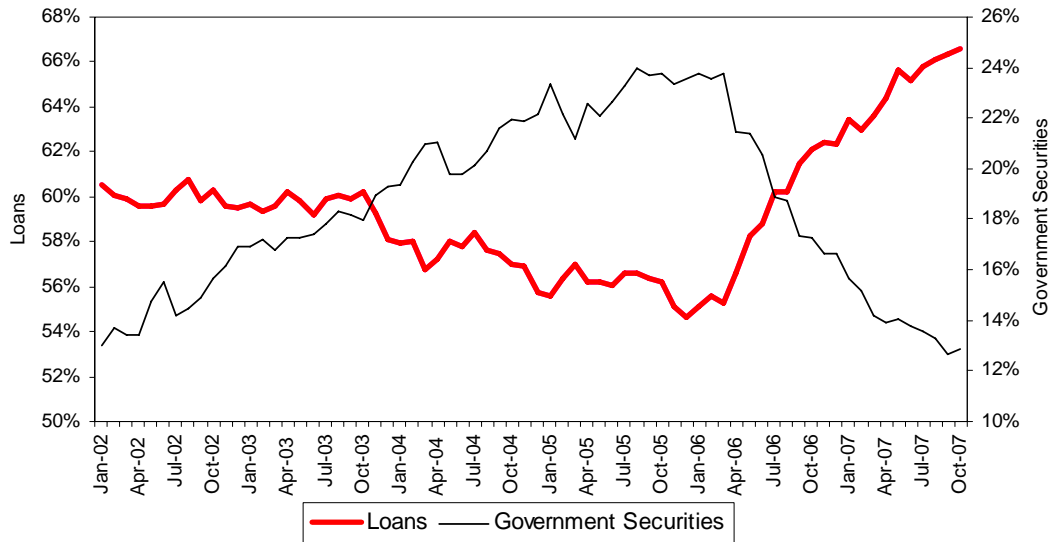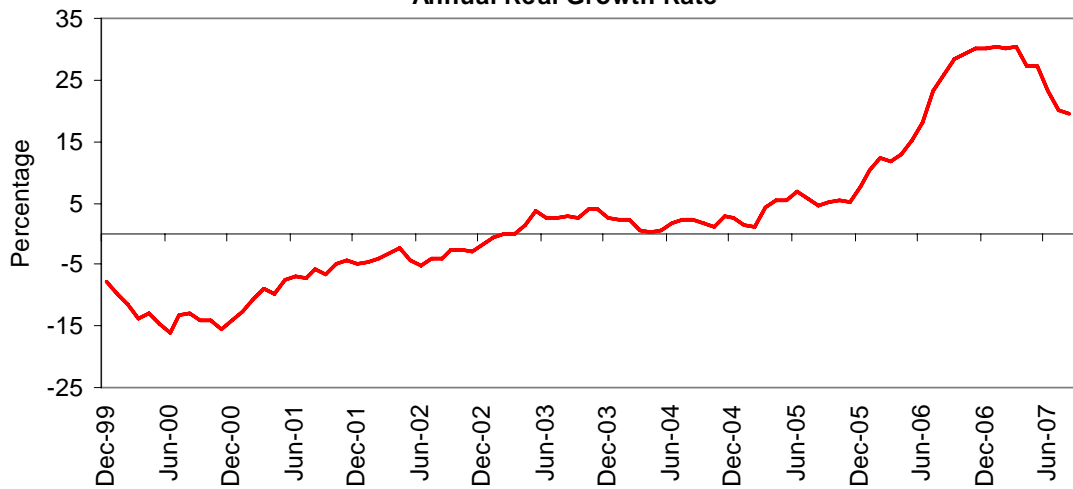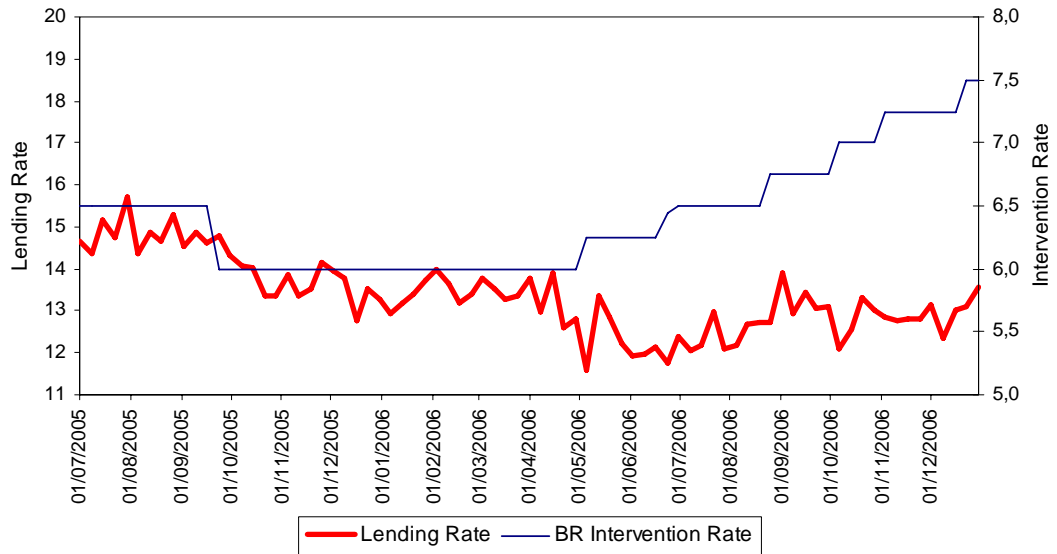
Source: Banco de la República, DANE and Superintendencia Financiera de Colombia

Table 1

	Colombia	Perú	México	Chile	Brazil	Turkey	NIAE	CEE
				Current Account (as a % of GDP)				
2000	0,9	-2,9	-3,2	-1,2	-3,8	-5,0	3,5	-5,3
2001	-1,3	-2,2	-2,8	-1,6	-4,2	2,3	4,7	-2,7
2002	-1,7	-2,0	-2,2	-0,9	-1,5	-0,8	5,1	-3,5
2003	-1,2	-1,6	-1,3	-1,0	0,8	-3,4	6,9	-4,5
2004	-0,9	0,0	-1,0	2,2	1,8	-5,2	6,5	-5,9
2005	-1,5	1,4	-0,6	1,1	1,6	-6,2	5,5	-5,2
2006	-2,2	2,8	-0,2	3,6	1,3	-7,9	5,6	-6,6
2007 (Jun)	-3,9	0,9	-0,8	8,0	0,7	n.a	5,4	-7,3

NIAE: Newly industrialized Asian economies, Hong Kong SAR, Korea, Singapore, Taiwan Province of China.
CEE: Central and eastern Europe
Sources: IMF, Central Banks, National Institutes of Statistics

Table 2

Colombia: Current Account Balance, Saving and Investment (as a % of GDP)

	2000	2001	2002	2003	2004	2005	2006
Saving - Investment= Current Account Balance	0,9	-1,3	-1,7	-1,2	-0,9	-1,5	-2,2
Total Saving	14,6	13	13,6	16,0	18,3	19,3	21,2
Public	4,2	3,5	2,9	4,2	5,3	6,7	6,2
Private	10,4	9,5	10,7	11,7	13,0	12,6	14,9
Total Investment	13,7	14,3	15,3	17,2	19,2	20,8	23,4
Public	7,3	6,7	6,5	7,0	6,6	6,7	7,2
Private	6,4	7,6	8,7	10,2	12,6	14,1	16,3

Source: Banco de la República, Ministry of Finance, DNP.

Table 3

Total Investment (as a % of GDP)

|	Colombia	Perú	México	Chile	Brazil	Turkey	NIAE	CEE
2000	13,7	20,2	23,8	21,9	18,3	24,5	28,4	25,0
2001	14,3	18,8	20,8	22,1	18,0	16,8	25,3	22,0
2002	15,3	18,8	20,6	21,7	16,2	21,3	24,7	22,5
2003	17,2	18,8	20,5	21,1	15,8	22,8	24,7	22,9
2004	19,2	18,9	22,0	20,1	17,1	25,7	26,4	24,5
2005	20,8	18,6	21,7	22,4	16,0	24,8	25,8	23,9
2006	23,5	21,0	22,0	20,4	16,8	23,9	25,9	24,6

NIAE: Newly industrialized Asian economies, Hong Kong SAR, Korea, Singapore, Taiwan Province of China.
CEE: Central and eastern Europe
Sources: IMF, Central Banks, National Institutes of Statistics

Table 4

	Colombia	Perú	México	Chile	Brazil	Turkey	NIAE	CEE
				Saving (as a % of GDP)				
2000	14,6	17,3	20,7	20,7	14,5	19,5	31,9	19,7
2001	12,9	16,6	18,0	20,5	13,8	19,1	30,0	19,2
2002	13,6	16,8	18,4	20,8	14,7	20,5	29,8	19,0
2003	16,0	17,3	19,2	20,1	16,5	19,4	31,6	18,4
2004	18,3	19,0	21,0	22,2	18,9	20,5	32,9	18,7
2005	19,3	20,0	21,1	23,5	17,6	18,6	31,6	18,7
2006	21,2	23,7	21,8	24,0	18,0	16,0	31,6	18,2

NIAE: Newly industrialized Asian economies, Hong Kong SAR, Korea, Singapore, Taiwan Province of China.
CEE: Central and eastern Europe
Sources: IMF, Central Banks, National Institutes of Statistics

Table 5

Financing of the Current Account

Colombia. Balance of Payments

US$ millions	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007 f
Current Account	**-3674**	**-4528**	**-4642**	**-5751**	**-4858**	**671**	**770**	**-1088**	**-1357**	**-974**	**-906**	**-1881**	**-3057**	**-6500**
% of GDP	**-4,5**	**-4,9**	**-4,8**	**-5,4**	**-4,9**	**0,8**	**0,9**	**-1,3**	**-1,7**	**-1,2**	**-0,9**	**-1,5**	**-2,2**	**-3,8**
1. Finnancial account (A+B+C+D)	**3.393**	**4.560**	**6.683**	**6.587**	**3.314**	**-555**	**59**	**2.447**	**1.304**	**657**	**3.205**	**3.230**	**2.799**	**10.888**
A. Net Foreign direct investment	**1.298**	**712**	**2.784**	**4.753**	**2.033**	**1.392**	**2.111**	**2.526**	**1.277**	**783**	**2.873**	**5.578**	**5.365**	**6.762**
Assets	-149	-256	-328	-809	-796	-116	-325	-16	-857	-938	-142	-4.662	-1.098	-946
Liablities	1.446	968	3.112	5.562	2.829	1.508	2.436	2.542	2.134	1.720	3.016	10.240	6.463	7.708
B. Net External Debt	**1.871**	**4.389**	**4.240**	**2.499**	**2.027**	**-934**	**-876**	**1.734**	**-579**	**-60**	**-80**	**-3.206**	**-2.221**	**3.655**
Public Sector	-1.251	1.372	737	73	1.899	901	452	1.433	350	346	-286	-3.006	-908	2.284
Private sector	3.122	3.017	3.504	2.425	128	-1.835	-1.329	301	-929	-406	206	-200	-1.314	1.371
Long term debt	2.756	2.070	3.282	2.712	902	-505	-1.150	-397	-1.341	-1.058	-986	50	-277	898
short term debt	366	947	222	-286	-774	-1330	-179	699	412	652	1193	-250	-1037	473
C. Portfolio Investment	**247**	**-305**	**208**	**358**	**-277**	**-773**	**-896**	**-1.912**	**415**	**-1.137**	**-74**	**87**	**-400**	**471**
Assets	-231	-470	-84	-234	-12	-746	-913	-1.872	399	-1.117	-454	-27	-845	471
Liabilities	478	165	292	593	-265	-27	17	-41	16	-20	380	114	445	0
D. Other private assets	**-24**	**-236**	**-549**	**-1.022**	**-469**	**-241**	**-280**	**99**	**191**	**1.071**	**486**	**771**	**56**	**0**
2. Errors and omissions	480	-30	-321	-559	154	-430	41	-140	191	133	242	380	280	227
3. Change in International Reserves	199	2	1.721	277	-1.390	-315	870	1.218	138	-184	2.541	1.729	23	4.615

Source: Banco de la República Colombia

F: forecast

Table 6

Oil & Mining Investment and International Prices			
FDI Oil Sector	Int. Prices Oil /1/	FDI Mining	Int. Prices Coal /2/
2000	-383,9	28,2	506,7	26,3
2001	520,8	24,3	523,7	32,3
2002	449,1	25,0	466,2	27,1
2003	277,9	28,9	627,4	28,0
2004	494,9	37,8	1246,4	56,7
2005	1124,6	53,4	2157,2	51,0
2006	1801,9	64,3	1782,5	52,6
2007 (Jun)	1848,2	61,7	65,5 (*)	62,6

FDI in USD Millions

Source: Balance of Payments - Banco de la República and IMF

(*) Includes USD1.2 billions that correspond to capital reimbursement.

1/ USD per Barrel

2/ USD per MT

Table 7

Stock of Colombian External Debt by Sector (Public and Private)
USD Millions

	Private			Public				Total		
	Short Term	Long Term	Total	Short Term	Long Term		Total	Short Term	Long Term	Total
2000	2.315	13.207	15.522	199	20.409		20.608	2.514	33.616	36.130
2001	2.802	12.826	15.628	320	23.148		23.468	3.122	35.974	39.096
2002	3.063	11.481	14.544	429	22.352		22.781	3.492	33.833	37.325
2003	3.095	10.386	13.481	224	24.303		24.527	3.319	34.689	38.008
2004	4.332	9.331	13.663	391	25.388		25.779	4.722	34.719	39.441
2005	4.957	9.366	14.322	399	23.733		24.132	5.356	33.099	38.455
2006	4.508	9.395	13.903	254	25.997		26.251	4.763	35.391	40.154
2007 JUN	5.349	10.112	15.461	328	27.463	1/	27.792	7.137	36.116	43.253

1/ USD1.5 billions correspond to a credit disbursed by the electrical sector.
Source: Banco de la República

Table 8

Colombia: External debt intermediated by Resident Financial Institutions
USD Millions

Year	External debt		
	Financial (a)	Total (b)	(a)/(b) %
2000	3.244	36.130	9,0
2001	2.664	39.096	6,8
2002	2.287	37.325	6,1
2003	1.652	38.008	4,3
2004	2.201	39.441	5,6
2005	2.889	38.455	7,5
2006	2.098	40.154	5,2
2007 June	3.608	43.253	8,3

Source : Banco de la República

Table 9

Evolution of Private net Capital Inflows
(Balance of Cash Foreign Exchange Transactions)
US$ millions

	Jan-07	Feb-07	Mar-07	Apr-07	May-07	Jun-07	Jul-07	Aug-07	Sep-07	Oct-07	Nov-07
Net Loans	**110**	**10**	**33**	**394**	**-135**	**-144**	**-26**	**54**	**-104**	**-74**	**-129**
Net loans to non-residents	79	-31	-34	-9	-7	-34	-11	-4	-1	-18	-19
External Net indebtedness	31	41	68	402	-128	-110	-15	58	-103	-56	-110
Disbursements	168	249	300	594	221	50	110	225	92	69	24
Amortizations	-138	-208	-233	-192	-349	-160	-125	-167	-195	-125	-133
Foreign Investment in Colombia	**526**	**272**	**1.393**	**477**	**1.133**	**634**	**900**	**322**	**547**	**571**	**472**
Oil & Mining	290	345	310	252	562	551	410	351	310	360	344
Other Sectors	227	-19	685	72	266	80	177	81	244	174	108
Portfolio *	10	-55	398	154	305	2	312	-110	-8	36	20
Colombian Investment abroad	**-87**	**-122**	**188**	**-49**	**-14**	**-115**	**-301**	**132**	**129**	**-88**	**-191**
Direct Investment	-29	-11	-21	-4	-36	-28	-17	-30	-33	-17	-20
Portfolio	-58	-111	209	-45	22	-87	-284	162	162	-71	-171
Net reimbursements from foreign deposit accounts**	**479**	**857**	**-260**	**328**	**453**	**129**	**-380**	**-294**	**-39**	**-111**	**-224**
International Agencies	-	-	-4	-	-	-4	-	-6	-14	-1	-8
Others	479	857	-257	328	453	133	-380	-288	-24	-110	-216

* In July, it includes US$ 314 millions of ADR's of Bancolombia, which are not subject to deposit at Banco de la República
** Cuentas de Compensación
Source: Banco de la República