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## MONITORING MINNESOTA'S ECONOMIC PERFORMANCE IN THE 1990 S

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## MONITORING MINNESOTA'S ECONOMIC PERFORMANCE IN THE 1990s

## Summary

The monitoring of Minnesota's economic performance starts with access to statistical measures of jobs and income and an analytical framework and tools for assessing Minnesota's economic growth options and outlook. The economic base model serves in this report as a framework for identifying issue areas and performance criteria.

The linkage between regional specialization in basic industry, interregional trade and economic growth is illustrated in a series of findings in this report. The initial findings start with the gross state product of Minnesota and its disbursement in product and income and the excess industry output in the two trading regions--the seven-county Metropolitan Council Region and the 80 counties of Greater Minnesota. They continue with a presentation of forecasts and projections of the Minnesota economy in the 1990 s and beyond.

The market-based Minnesota economy, including government enterprises, but excluding other government industry, accounted for $1,856,200$ of the $2,086,300$ total full-time equivalent jobs in Minnesota in 1985. Employer outlays for wage and salary workers, shown as employee compensation, totaled to $\$ 40$ billion, while value added payments allocated to self-employed workers totaled to $\$ 7.6$ billion. Indirect business taxes based on industry output totaled to $\$ 6.2$ billion. The remaining $\$ 15.4$ billion of the $\$ 66$ billion in total value added charges against the 1985 Minnesota gross state product is attributed to other value added, namely, the income payments and allocations for capital investment and entrepreneurship in the market-based Minnesota economy.

The underlying framework for measuring and understanding Minnesota's economic performance adopted in this presentation stems from economic base theory, namely, that a region's economic performance is conditioned by its export-producing sectors and the competitive position of its export-producing
businesses in US and world markets. The export-producing sectors receive revenues that ultimately pay for imports as well as local labor, capital and intermediate inputs. A region prospers or declines depending on the success of its base economy--its export-producing businesses. Much depends, however, on the location of the export-producing businesses and the public and private infrastructure serving these businesses.

Export-producing businesses in rural regions are distinguished by dependence on natural resource-based industries producing standardized products that face stiff price competition in global markets. Because of product specialization, rural businesses experience much market volatility. They also may experience massive economic dislocation because of shifts in the demand for or availability of the dominant product of the base economy.

In contrast to rural regions, metropolitan core regions are characterized by a diversity of business enterprise, with much product differentiation that makes possible high earnings for both capital and labor. High economic returns on business investment in metropolitan core regions supports high levels of investment per worker. Earnings per worker thus are high in metropolitan core regions relative to rural regions. Yet, the two contrasting types of regions are linked together as interdependent local economies because of their common product markets and input supply sources.

The gradual shift in the base economy of Minnesota from farming to manufacturing and producer services has increased the interdependence of regions as measured by the variety and volume of interregional trade between the Metropolitan Council Region and Greater Minnesota. Much of the base economy, represented by local industry output in excess of the corresponding level given by the US industry output mix, is linked to natural resources in Greater Minnesota, although the contribution of its human resources is of growing importance in value added manufacturing and related producer services. In the seven-county Metropolitan Council Region, technology-intensive manufacturing and high-order
services, both producer and consumer, are increasingly important basic industries.

Employment change sources for the Minnesota economy in the 1980s show strikingly different patterns in recession and recovery. During the 1980-82 recession period each of the three change sources--US growth, industry mix and Minnesota share of individual industry change--was negative overall. During the 1982-90 recovery, all change sources turned positive in total. Instead of losing 793 jobs, as shown by an adverse industry mix (that is, an above average proportion of below average growth industries) as in the 1980-82 period, Minnesota gained 19,677 jobs in the $1982-90$ period. Also, the Minnesota employment share reversed itself from a loss of 54,354 jobs to the rest of $u$ to a gain of 1,360 jobs from the rest of US. Overall, the Minnesota lost nearly 53 thousand jobs to the rest of US in the 1980 s as shown by its strongly negative industry employment share effect in the recession period. A disproportionate share of industries engaged in major economic and organizational restructuring, including the concentration of early cut-backs in military purchases from Minnesota's technology-intensive industries, accounts for the slower pace of Minnesota's economic growth in the 1980s than the 1970s.

Projected employment change sources, while differing sharply from historical trends among individual industry groups, in the aggregate follow these trends. Because the effects of the 1991 recession are small compared with the long projected recovery to 2000 , the overall growth of Minnesota industry is expected to marginally outpace US industry growth for the decade of the 1990 s.

Total jobs, including self-employed workers, increased from 2.5 million in 1980 to 2.9 million in 1990. This total is expected to increase by approximately the same amount in the next 20 years as in the last 10 years with the slowest growth occurring in the post-2000 period.

Growth in total labor earnings also is projected to lag earlier rates of increase, but even more sharply than total jobs. The projected slowdown in the
growth of labor earnings per worker will accentuate the reduced rates of job growth projected for both the US economy and the Minnesota economy.

Farm jobs are expected to continue the 1980s trend (declining from 138.8 thousand in 1980 to 133.5 thousand in 1990) into the 1990 s and beyond at a slightly faster pace. Projected farm worker earnings also lag nonfarm earnings per worker.

Wage and salary employment and earnings follow the overall patterns of lagging future growth compared to the corresponding industry performance in the 1980s. However, growth in wage and salary earnings is projected to outpace growth in total labor earnings in Minnesota, partly because of the adverse effect of lagging farm earnings on total labor earnings.

Three regional growth issues are presented that summarize the findings on regional employment and income growth and change and the opportunities for effective and successful government participation in state and local economic development. Each issue is addressed from the vantage point of economic base theory and its policy applications, starting with a region's economic base and its dominant role and importance in the region's economic future. The three issues range from strengthening the region's base economy to building local
infrastructure and improving business and market information access--the critical contributions of state and local governments for improving the competitive position of local businesses in regional and global markets. Government participation in state and local economic development is probably warranted if it can pass one or more of the three tests representated by the three issue areas, namely, that the participation helps strengthen the state's base economy, or it helps build essential local and regional infrastructure, or it helps improve access to business information and know-how.

# MONITORING MINNESOTA'S ECONOMIC PERFORMANCE IN THE 1990s <br> Wilbur R. Maki <br> University of Minnesota 

Minnesota's economic performance for the purposes of this report is represented by period-to-period increases in jobs and real income. Increases in jobs and income are attributed to increases in economic activity, primarily production of goods and services that generates revenues for resource owners. The monitoring of Minnesota's economic performance starts with access to statistical measures of jobs and income and an analytical framework and tools for assessing Minnesota's economic growth options and outlook.

Measuring Economic Performance
Measures of regional growth can be sorted into three broad categories-internal, external and intervening. The internal measures include the target variables--jobs and income--that are affected by local economic activity and the intervening variables and relationships. The external measures include industry-specific production of all products originating in the $U S$ and the markets for these products and their production inputs.

The response of individual businesses to improvements in productivity--measured by increases in output per hour worked-must be estimated, also, to more fully account for local changes in industry employment, earnings and productivity. Productivity per worker, especially in rural areas, is closely geared to investment per worker. For the small business enterprise, investment per worker is generally low, which results, in part, from limited access to export market information and related services.

Jobs, income--including labor earnings and property income, population and labor force are the principal economic and demographic indicators used and
presented in the tabular summaries accompanying this report. The principal analytical tools are regression analysis and shift-share analysis: one is explanatory, the other is simply expository. The regression analysis relates a series of independent, explanatory variables to changes in employment and income. In the shift-share analysis, change in industry-specific employment and labor earnings is attributed to three change sources--US growth, industry mix and regional share.

The US growth effect in the shift-share analysis is represented by change in total employment or labor earnings over all industries in the US while the industry mix is measured by differential change in industry-specific employment or labor earnings in the US economy. Overall US industry growth and change in industry mix account for the external determinants of regional change. The regional share effect is measured by the differential change-above or below the corresponding US industry rate of change--in industry-specific employment or labor earnings in a given region. It serves as an indicator of an industry's competitive position vis a vis the same industry in other regions.

In this report, the linkage between regional specialization in basic industry, interregional trade and economic growth is illustrated in a series of findings. The initial findings start with the gross state product of Minnesota and its disbursement in product and income and the excess industry output in the two trading regions--the seven-county Metropolitan Council Region and the 80 counties of Greater Minnesota. They continue with a presentation of forecasts and projections of the Minnesota economy in the 1990 s and beyond. Comparison of the excess output calculations with actual industry exports and imports provides a measure of the extent to which regional specialization in basic industry is likely to increase the size of the local market for its trading partner. The University
of Minnesota 1985 IMPLAN (IMpact Analysis for PLANning) System is the source of the base year statistical series and analyses. Each supporting table is cited in the presentation of related findings.

The market-based Minnesota economy, including government enterprises, but excluding other government industry, accounted for $1,856,200$ of the $2,086,300$ total full-time equivalent jobs in the Minnesota economy in 1985, as shown in Table 1A. Employer outlays for wage and salary workers, shown as employee compensation, totaled to $\$ 40$ billion, while value added payments allocated to self-employed workers totaled to $\$ 7.6$ billion. Indirect business taxes based on industry output totaled to $\$ 6.2$ billion. The remaining $\$ 15.4$ billion of the $\$ 66$ billion in total value added charges against the 1985 Minnesota gross state product is attributed to other value added, namely, the income payments and allocations for capital investment and entrepreneurship in the market-based Minnesota economy. In addition, local intermediate input purchases were nearly \$38.2 billion, while purchases of intermediate imports were more than $\$ 25.6$ billion. Thus, intermediate input purchases accounted for $\$ 83.8$ billion of total outlays--only $\$ 1.4$ billion less than total value added.

The market distribution of Minnesota commodity output in 1985 is represented by individual final demand sector purchases in Table 1B. Minnesota commodity output purchases by Minnesota households, for example, totaled to $\$ 34.4$ billion. State and local government purchases of Minnesota commodity output--exclusive of government industry payroll of $\$ 5.9$ billion--totaled to $\$ 3.6$ billion, while business capital formation accounted for $\$ 11$ billion of the total output purchases. Thus, three of the five final demand sectors accounted for nearly $\$ 49$ billion of the $\$ 57.8$ billion of local final sales. In addition, commodity output disbursements to the intermediate demand sectors in the form of production input
purchases totaled to nearly $\$ 39$ billion. Federal government purchases and miscellaneous non-market disbursements totaled to nearly $\$ 9$ billion. Domestic and foreign exports accounted for $\$ 32$ billion of the remaining Minnesota commodity output disbursements.

Government sector commodity sales, inventory sales and interregional trade accounts derived from the Minnesota Micro-IMPLAN System are presented in Table 1C. They represent Minnesota balance of trade and payments in 1985. The final demand sector commodity sales are subtracted from the corresponding final demand sector purchases to obtain the dollar value of net purchases by the five final demand sectors cited earlier in Table 1B. The interregional trade accounts show the total commodity exports of individual industry groups, aggregated from the 528 industries in the 1985 Minnesota Micro-IMPLAN System, to foreign and domestic markets and the total commodity imports of each of the corresponding 57 commodity groups to intermediate and final demand sectors in the Minnesota economy.

The value of all excess industry output shipments to the Metropolitan Council Region and Greater Minnesota of specified industry output listed in Table 2 exceeded $\$ 134$ billion in 1985. An additional $\$ 32$ billion of regional industry output was shipped to markets outside Minnesota according to the excess output calculations. Metro to Greater Minnesota shipments exceeded $\$ 5.9$ billion while Greater Minnesota to Metro shipments exceeded $\$ 3.3$ billion.

Gross industry output of the 57 producing sectors is partitioned into two parts--local purchase and export-in Table 3 and Table 4 . The value of imports to satisfy local requirements not met by local production is represented by deficit production. Thus, the total supply is equivalent to local purchase plus exports and imports. Local requirements may be more or less than total output depending upon the export status of the industry output.

Table 3 refers to the industry gross output allocations to local purchase and excess or deficit output based on the US industry output profile for the Metropolitan Council Region. The equivalent industry employment and industry value added charges associated with each of the industry output allocations are listed, also, for each industry. For example, the total regional industry output of $\$ 79.6$ billion is partitioned into two parts with local purchases accounting for $\$ 58.5$ billion and exports for nearly $\$ 21.2$ billion. Deficit industry output also totals to nearly $\$ 21.2$ billion, given the US industry output profile and the procedure for calculating excess and deficit output at the 528 industry level in the University of Minnesota Micro-IMPLAN System. However, the equivalent values for industry employment and value added charges will not balance as long as individual industry employment and value added ratios differ from one industry to the next.

The industry employment and value added charges associated with the excess output and deficit output industries in Greater Minnesota are summarized in Table 4. For Greater Minnesota, the excess output allocation of $\$ 19.7$ billion is almost as large as the Metro Region allocation, although the total industry output of $\$ 56.5$ billion is much smaller. Moreover, the total employment and the total value added allocations are slightly less for the excess industry output than the deficit industry output. Comparison with actual industry exports, if much smaller for Greater Minnesota than Metro Minnesota for some industries and larger for others, would provide a measure of the vertical integration of these industries, specifically, farming and food products manufacturing.

## Economic Growth Options

The underlying framework for measuring and understanding Minnesota's economic performance that is adopted in this presentation stems from economic base
theory, namely, that a region's economic performance is conditioned by its export-producing sectors and the competitive position of its export-producing businesses in US and world markets. Much depends on the location of the export-producing businesses and the public and private infrastructure serving these businesses.

Export-producing businesses in rural regions are distinguished by dependence on natural resource-based industries producing standardized products that face stiff price competition in global markets. Because of product specialization, rural businesses experience much market volatility. They also may experience massive economic dislocation because of shifts in the demand for or availability of the dominant product of the base economy.

In contrast to rural regions, metropolitan core regions are characterized by a diversity of business enterprise, with much product differentiation that makes possible high earnings for both capital and labor. Because the largely non-standardized products, like business and professional services, are differentiated in both price and quality, their value to the buyer is often difficult to determine, which also contributes to high producer earnings.

High economic returns on business investment in metropolitan core regions supports high levels of investment per worker. Earnings per worker also are high in metropolitan core regions relative to rural regions. Yet, the two contrasting types of regions are linked together as interdependent local economies because of their common product markets and input supply sources.

Three regional growth issues are presented that summarize the findings on regional employment and income growth and change in the context of the study framework outlined earlier. Each issue is addressed from the vantage point of economic base theory and application, starting with a region's economic base and
its role and importance in the region's economic future. The three issues range from strengthening the region's base economy to building local infrastructure, and improving business and market information access.

## Economic Base

Location in the context of economic competitiveness used here is much more than the geography of physical space. It includes, also, economic space and political space. It is the total local environment and its available human, natural and physical resources for successful business performance.

Much depends on the location of the region in the national and global economic communities and its internal and external relationships with all trading partners. Also important is the stage of development of its principal tradeable products, along with the ease and certainty of access for its residents to the newest technologies that transform future possibilities of business growth and development into likely successes.

For most natural resource-based rural areas, replacement of extreme dependence on industry specialization with a more diverse base economy is unlikely. Especially the peripheral rural areas are overwhelmingly dependent on the utilization of local natural resources--productive, renewable agricultural and forest lands and nonrenewable mineral deposits.

Transitional rural areas are the exceptions to the overall pattern of continuing industry specialization: they are close enough to the metropolitan core area to gain new industry, particularly new businesses of industries branching from the metropolitan core area to low cost sites in contiguous rural areas. Also, a new, diverse base economy is emerging in many transitional rural areas because of metropolitan core area businesses subcontracting with transitional area businesses. Thus, transitional rural areas are likely to
experience high income growth and high income volatility--at least from current year levels--and, also, high business volatility because of branching and subcontracting relative to the peripheral areas.

Metropolitan areas, unless marked by negative industry mix and negative regional share values in a highly specialized base economy, generally are the fastest growing in labor earnings. At the same time, income volatility may range from the lowest to among the highest. A high degree of dependency on a specialized base economy would still sustain high income growth because of the comparative advantage of its base industries in export markets. Business volatility is usually high in metropolitan areas (Reynolds and Maki, 1990).

For the purposes of this report, individual areas were assigned to one of two types of export-producing industry clusters--those producing a standardized and readily tradeable product, like No. 2 corn, and those producing a non-standardized less readily tradeable product, like information services. Peripheral areas dominate the first cluster--sharing part of the cluster with transitional rural areas-and the metropolitan areas dominate the second cluster, but also sharing part of its cluster with transitional rural areas. Successful strategies for maintaining and improving on existing business locations, products and technologies would thus differ for the two types of industry clusters. Government intervention would be limited primarily to the maintenance of a favorable economic environment as represented by its support of key public institutions, like education and health care and critical physical infrastructure, like highway and air transportation and access to telecommunications facilities and resources.

Every base economy is strengthened by its support industries that produce goods and services for other local industries and the local final markets. Local
industries purchasing semi-finished products, or products by-passing retail outlets, are the intermediate markets while households, businesses and governments purchasing finished products are the final markets.

The location attributes for support industries are simple: their markets are local. Any excess product demand is filled by imports. Hence, economies of scale in production and production know-how are the critical limiting factors facing entrepreneurial efforts in establishing strongly competitive new business ventures tapping into existing local markets. The base economy, however, limits the number and size of support industries since the support industries do not directly bring new dollars into the locality.

Market and product studies of deficit-supply industries can start with simple calculations of likely deficit (rather than excess) labor earnings, as shown earlier in Table 3 and Table 4. However, the actual targeting of new support industry opportunities for new business development inevitably involves a detailed breakdown of the two-digit industry groupings into three-digit and four-digit industry groupings. The technical capabilities for accomplishing this task in the behalf of business clients now exists in detailed four-digit, county-level computer-accessible interindustry transactions tables and related computer software (Maki, 1989). Industry search technologies heretofore unavailable for small businesses are now affordable and accessible by these businesses (Maki and Baxter, 1990).

## Local Infrastructure

Building local infrastructure, as a regional issue, has much currency in legislative committees because of the opportunity it offers local representatives for "bringing home the bacon." Numerous studies show a high correlation between public infrastructure expenditures and the profitability of business investment
(Aschauer, 1991). The findings usually are well received in legislative circles, even though the studies are highly aggregated in nature and the assumed causal relationship, if any, is questionable.

Nonetheless, an important attribute of an optimal location for a business enterprise is the local infrastructure--the physical facilities and economic resources shared, in varying degree, by all local businesses (Porter, 1990). For the most part, the local infrastructure is in the public sector, although it includes important quasi-private and private enterprise, namely, the regulated industries--transportation, communications and public utilities--and banking, finance and insurance companies, management and consulting agencies, and research and development laboratories.

Each industry cluster has its own unique infrastructure requirements, depending upon the character and status of the local base economy. Location of the industry cluster in the regional settlement system also affects the infrastructure requirements of local businesses.

Because of large and often unexpected changes in the base economies of many areas--both peripheral and transitional, the past is less and less a reliable guide for the future. Justification for building local infrastructure rests, on an extensive and realistic appraisal of the continuing viability of the local base economy, which, more likely than not, will experience large changes in overall industry activity.

## Information Access

Improving access to decision information by the residents of a region is of over-riding importance in the consideration of each of the previously presented regional issues. It is an integral part of the building of local infrastructure.

Key sectors for improving local access to information include state and
local educational institutions and related community functions, such as city and neighborhood libraries and social centers. Information partnerships that involve local businesses and community leaders, as well as state and local governments, can become active participants in improving access to decision information. Moreover, improved access to information facilitates the learning process in the building of a shared vision of a region's future (Senge, 1990).

Information production, distribution, interpretation and use are essential functions of education and research institutions. Despite the prominence of these institutions, lack of access to information may still limit local business expansion and development.

Thus, the promoting of regional growth is severely constrained in its successful implementation. The realities of business location, industry product cycles and access to new product and process technologies can remain pervasive in their overall constraining influences on regional growth. Strategies for successful public intervention in regional growth processes that effectively relax these constraining influences, apart from the traditional functions of state and local governments in building local and regional infrastructure, are generally lacking. Nonetheless, government participation in state and local economic development is probably warranted if it can pass one or more of the three tests represented by the three issue areas, namely, that the participation helps strengthen the state's base economy, or it helps build essential local and regional infrastructure, or it helps improve access to business information and know-how.

## Economic Outlook

The gradual shift in the base economy of Minnesota from farming to manufacturing and producer services has increased the variety and volume of
interregional trade between the Metropolitan Council Region and Greater Minnesota. Much of the base economy, represented by local industry output in excess of the corresponding level given by the US industry output mix, is linked to natural resources in Greater Minnesota, although the contribution of its human resources is of growing importance in value added manufacturing and related producer services. In the seven-county Metropolitan Council Region, technology-intensive manufacturing and high-order services, both producer and consumer, are increasingly important basic industries.

Thus far, the industry sources of interregional trade and the related employment and earnings have been documented for the 1985 base year industry activities in the Metropolitan Council Region and Greater Minnesota. The base year findings are now followed by a series of economic projections of the Minnesota economy to the target year 2000 and, also, 2010. All baseline projections are derived from corresponding projections of (1) the US economy prepared by the US Department of Labor, Bureau of Labor Statistics and (2) the Minnesota economy prepared by the US Department of Commerce, Office of Business Economics. All projection series are keyed to the wage and salary employment series published periodically by the US Department of Commerce, which, in turn, are prepared from the ES-202 covered (by the cooperative federal-state Unemployment Insurance Program) employment and payroll files maintained by the Minnesota Department of Jobs and Training.

Employment change sources, presented again in Table 5 for the Minnesota economy in the 1980s, show strikingly different patterns in recession and recovery. During the $1980-82$ recession period each of the three change sources--US growth, industry mix and Minnesota share of individual industry change--was negative overall. During the $1982-90$ recovery, all changes sources
turned positive in total. Instead of losing 793 jobs because of an adverse industry mix in the $1980-82$ period (that is, an above average proportion of below average growth industries), Minnesota gained 19,677 jobs in the $1982-90$ period. Also, the Minnesota employment share reversed itself from a loss of 54,354 jobs to the rest of US to a gain of 1,360 jobs from the rest of US. Overall, the Minnesota lost nearly 53 thousand jobs to the rest of US in the 1980 s as shown by its strongly negative industry employment share effect in the recession period. Projected employment change sources shown in Table 6, while differing sharply from historical trends among several individual industry groups, generally follow the historical trends. Because the effects of the 1991 recession are small compared with the long projected recovery to 2000 , the overall growth of Minnesota industry is expected to marginally outpace US industry growth.

A 25 -year outlook for the Minnesota economy from the 1985 base year is presented for wage and salary employment in Table 7. Overall, the 25-year outlook shows a small net gain in employment due to an overall positive employment share effect. However, relative change (industry mix effect + Minnesota share effect) is negative as shown by the large negative industry mix effects. The latter is due to the disproportionately large share of below-average growth manufacturing industry in Minnesota. The manufacturing sector in the US lags the service sector in the rates of growth in employment and labor earnings in US Bureau of Labor Statistics and US Department of Commerce projection series.

The market disposition of industry output in the Metropolitan Council Region and Greater Minnesota-based on industry employment measures--is summarized in Table 8. Total industry employment in the Minnesota economy in 1985 and 2010 provides the base for the estimates of employment disposition to exports, shown as excess employment, and own use, the sum of which equals total resident industry
employment. Imports are associated with deficit employment. The bottom line, in this case, shows a relative decline in the allocation of Minnesota industry employment between own requirements and exports from 1985 to 2010.

The relative importance of each industry, as represented by its total employment, in each market is summarized in Table 9. For example, farm employment associated with farm exports is projected to drop from 23.7 percent of total excess employment in 1985 to 19.2 percent of total excess employment in 2010. Manufacturing excess employment which underestimates manufacturing exports in the Table 8 and Table 9 calculations, is nonetheless expected to increase from 32.3 percent of the total to 36.5 percent of the total.

Industry employment and labor earnings trends highlighted earlier are summarized in Table 10. They show a steady but modest growth in total employment and total labor earnings. Total jobs, including self-employed workers, increased from 2.5 million in 1980 to 2.9 million in 1990 . Total jobs are expected to increase by approximately the same amount in the next 20 years as in the last 10 years with the slowest growth occurring in the post- 2000 period.

Growth in total labor earnings also is projected to lag earlier rates of increase, but even more sharply than total jobs. The projected slowdown in the growth of labor earnings per worker will accentuate the reduced rates of job growth projected for both the US economy and the Minnesota economy.

Farm jobs are expected to continue the 1980 s trend (declining from 138.8 thousand in 1980 to 133.5 thousand in 1990) into the 1990 s and beyond, but at a slightly faster pace. Projected farm worker earnings also lag nonfarm earnings per worker.

Wage and salary employment and earnings follow the overall patterns of lagging future growth compared to the corresponding industry performance in the

1980s. However, growth in wage and salary earnings is projected to outpace growth in total labor earnings in Minnesota, partly because of the adverse effect of lagging farm earnings on total labor earnings.

Finally, the calculation of the personal income series is extended to disposable income and personal consumption expenditures in Table 11. The accompanying projections of direct personal taxes are combined with the indirect business tax projections for IMPLAN in projecting federal government and state and local government purchases of commodity outputs. The personal income projection series are available for comparing the personal income consequences of the increases in interregional trade associated with alternative regional futures for the Minnesota economy. Subsequent reports will document contributions of individual substate regions industries to present and projected changes in regional income and product accounts.

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## APPENDIX

Measuring Minnesota Industry Output, Employment and Income

The total commodity output of the Minnesota industry in the 1985 base year exceeded $\$ 142$ billion. Minnesota industry contribution to the Gross National Product-- the sum total of final net purchases of US commodity production -exceeded $\$ 72$ billion. Each of these estimates is documented in the bottom line of Table 1 (A, B and C) series included in this Appendix.

The University of Minnesota 1985 IMPLAN (IMpact Analysis for PLANning) System is the source of the base year statistical series and analyses. US and Minnesota income product accounts for base year and target years were prepared as part of the Micro-IMPLAN Social Accounting Matrix (SAM). The National Income and Income Accounts (NIPA) and the individual State Income and Products Accounts (SIPA) include three summary tables used in this report, as follows:

Table 1.A. Total employment, value added (1985\$) and other payments in 57industry IMPLAN model: MN, 1985,
Table 1B. Total commodity output, intermediate and final demand (1985\$) for specified commodity groups in MN, 1985,
Table 1C. Gross commodity production net commodity supply and domestic and foreign trade (1985\$) in specified commodity 57 -industry IMPLAN model, MN, 1985.

In Table 1A, industry gross output is equivalent to industry outlays for primary inputs (value added) local intermediate inputs and imports of intermediate inputs. The industry outlays are charges against final sales, as represented in the next two tables.

The market distribution of the $\$ 141.6$ billion of Minnesota commodity output in 1985 is represented by individual final demand sectors in Table 1B. Purchases of Minnesota commodity output for the personal consumption of Minnesota households, state and local government purchases, and business capital formation accounted for nearly $\$ 62$ billion of Minnesota commodity purchases. In addition commodity output disbursements as production input purchases among the 57 industries totaled to $\$ 39$ billion. State, local and federal government purchases and miscellaneous non-market disbursements totaled to nearly $\$ 11$ billion. Domestic and foreign exports accounted for the remaining $\$ 40$ billion of total Minnesota commodity output disbursements.

Government sector commodity sales, inventory sales and interregional trade accounts derived from the Minnesota Micro-IMPLAN System are presented in Table 1C. They represent Minnesota balance of trade and payments in 1985. The final demand sector commodity sales are subtracted form the corresponding final demand sector purchases to obtain the dollar value of net purchases by the five final demand sectors listed in Table 1A. The interregional trade accounts show the total commodity exports of individual industry groups, aggregated form the 528 industries in the 1985 Minnesota Micro-IMPLAN System, to foreign and domestic markets and the total commodity imports of each of the corresponding 57 commodity groups to intermediate and final demand sectors in the Minnesota economy.

Minnesota income payments to resource owners (represented by the industry value added account), purchases of intermediate products from Minnesota industry suppliers and imports from out-of-state suppliers equal the value of industry gross output summarized for the 57 industry groups in Table 1C.

The percentage distribution of gross exports-foreign and domestic--in Table 1C, when compared with the percentage distribution of excess jobs in Table 8, provides a measure of the importance local intermediate markets for those industries with excess jobs. For example, farm exports in 1985 were 8.2 percent of total exports in value. Excess farm jobs, however, were 23.7 percent of total excess jobs. Food and kindred products exports in comparison, were 16.2 percent of total exports while it excess jobs were only 4.8 percent of the total. The combined exports of farm and food products manufacturing were 24.4 percent of total jobs.

Farm jobs overstate their relative importance in the base economy because of their below-average earnings. Use of excess earnings rather than excess jobs would make the two percentage series more nearly alike. The projected excess job series exaggerate even more the relative importance of the farm sector in the base economy.

All baseline projections (Table 5 to Table 11) are derived from corresponding projections of (1) the US economy prepared by the US Bureau of Labor Statistics and (2) the Minnesota economy prepared by the US Department of Commerce, Office of Business Economics. All projection series are keyed to the wage and salary employment series published periodically by the US Department of Commerce, which, in turn, are prepared form the ES-202 covered (by the cooperative federal-state Unemployment Insurance Program) employment and payroll files maintained by the Minnesota Department of Jobs and Training.

Table 1A. Total employment, value added (\$1985) and other payments or the State of Minnesota model: 1985

Value Added payments by local industry


Source: Based on University of Minnesota 1985 Micro-IMPLAN (IMpact Analysis for PLANing) System

Table 18. Total commodity output, intermediate demand and local final demand purchases (\$1985)
for the State of Minnesota model: 1985


Source: Based on University of Minnesota 1985 Micro•IMPLAN (IMpact Analysis for PLANing) System

Table 1C. Gross commodity production, net commodity supply and domestic and foreign trade (\$1985) For the State of Minnesota model: 1985


Source: Based on University of Minnesote 1985 Micro-IMPLAN (IMpact Analysis for PLANing) System

Tabie 之. Vaiue of ail snapments to fierro ano Greater fim of specifiec noustry output (1985p), Dy source oi smpments, iwin ítaes fietropolitan iouncis iegion ano Gieater nimesota,

| MO. iitie sic ioce | sietro Am Sources |  |  | Greater mi Soutces |  |  | riest of us |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | fetro to | netro | Merro | Gr fim to | Gr mir | or in |  |  |
|  | Metro | to intrix | to US |  | to Ket | to us | Retro | ut ins |
|  | (11.5) | (mi. ${ }^{\text {( }}$ ) | (mis.5) | (01.5) | (mis.\$) | (mid.5) | ( $\mathrm{max}^{\text {a }}$ 5) | (min.s) |
| 1 Farm 0,02 | 496.5 | 0.0 | 0.0 | 1180.0 | 1068. 4 | 509.5 | 348.4 | 177.5 |
| Efitricusturaj service07-09 | 136.2 | 0.0 | 0.0 | 362. 5 | 13.3 | 0.0 | 112.4 | 23.4 |
| 3 hetad mamang 10 | 7.3 | 4.8 | 0.7 | 16.8 | 2.9 | 13188.9 | 25.1 | 15.7 |
| 4 Coai manng 11, ie | 5.9 | 0.0 | 0.0 | 0.3 | 0.0 | 0.0 | 290.0 | 207.7 |
| 5 uid ano pas extractilj | 60.3 | 0.0 | 0.0 | 9.7 | 0.0 | 0.0 | 1450.6 | 1048.5 |
| 6 monmetailic mineralsld | 37.9 | 0.3 | 19.3 | 45.7 | 20.6 | E2.81 | 49.9 | 25.9 |
| 7 Construction 15-i7 | 4444.6 | 0.0 | 140.6 | 3413.1 | 10.9 | 195.1 | 984.9 | 446.9 |
| \% jood ano ninoped oroco | 1807.3 | 325.7 | 668.0 | 1822.5 | 908.9 | 3974.1 | 555.7 | 576.0 |
|  | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 270.3 | 191.7 |
| 10 Textrie mis oroouctia | 96. 3 | 3.7 | 8.3 | 169.1 | 8.0 | 0.0 | 1048.7 | 645.6 |
| 15 Rpparel ano otner tecy | 4c. 7 | 1.7 | 0.0 | 28.5 | 7.8 | 0.0 | 93.8 | 72.0 |
| 13 Furniture ano fixtures | 113.7 | 0.0 | 347.8 6.0 | 546.2 | 92.1 | 242.3 | 353.1 | 90.1 |
| 14 Fiper and ailjeo proéd | 598.0 | 135.5 | 1366.2 | 465.1 | 261.2 | 57.6 2010.8 | 201.7 | 111.6 122.4 |
| 15 ririnting ano puoisme7 | 1198.5 | 100.0 | 1134.3 | 714.1 | 0.0 | 303.4 | 46.9 | 65.5 |
| 16 Erenemals ano alineor8 | 740.4 | 243.5 | 184.5 | 328.1 | 8.7 | 0.0 | 1364.5 | 924.2 |
| 17 ferroieun ano codi peg | 1173.2 | 73.3 | 28.3 | 56.3 | 0.0 | 0.0 | 835.8 | 1235.8 |
| 18 Rupset ano misceilanjo | 657.8 | 15.4 | 0.0 | 359.9 | 0.0 | 0.0 | 116.7 | 175.3 |
| 19 leamer ano leatner 31 | 26.6 | 2.2 | 2.1 | 43.5 | 27.6 | 24.8 | 38.7 | 20.1 |
| 20 Stone, ciay, ano gla32 | 193.4 | 3.5 | 2600.0 | 229.0 | 46.3 | 80.2 | 355.8 | 190.1 |
| $2 i$ irimary metai inoustja | 265.6 | 32.4 | 77.1 | 150.2 | 33.6 | 13.5 | 887.1 | 659.1 |
| éc Faoricatec metai orojá | 1251.3 | 176.0 | 1195.1 | 663.2 | 19.2 | 324.6 | 358.0 | 316.3 |
| 23 Macninery, except ei 35 | 1786.8 | 136.1 | 5158.6 | 1018.3 | 27.7 | 1060.4 | 350.9 | 322.0 |
| ${ }_{24}{ }^{4}$ cjectric ano electro36 | 1146.7 | 335.7 | 294.7 | 551.5 | 29.4 | 57.1 | 388.2 | 770.2 |
| 25 Transportacion equipj7 | 85.8 | 0.0 | 0.0 | 69.6 | 28.6 | 69.2 | 135.1 | 828.8 |
| 26 notor venicies and e37i | 900.7 | 0.0 | 0.0 | 155.2 | 8.5 | 0.0 | 1180.8 | : 530.3 |
| 27 instruments ano reiaja | 585.1 | 153.7 | 1062.2 | 278.8 | 42.1 | 36.5 | 36.6 | 34.4 |
| 20 Asceilaneous manura39 | 210.5 | 33.5 | 45.2 | 95.0 | 13.5 | 21.2 | 75.6 | 8 ge .6 |
| ${ }^{3} 9$ Ralitoad transportatao | 32.5 | 0.0 | 249.0 | 2¢ฐ. 1 | 0.0 | 70.1 | 0.0 | 0.0 |
| 30 Locai ano interuroandi | 127.5 | 0.0 | 0.0 | 94.6 | 3.8 | 30.0 | 0.0 | 0.0 |
| 31 Trucring ane warenou4d | 492.8 | 0.0 | 214.5 | 635.4 | 0.0 | 154.5 | 0.0 | 0.0 |
| 32 water transoorration44 | 64.8 | 0.0 | 0.0 | 150.4 | 0.0 | 0.0 | 265. 2 | 88.8 |
| $\frac{35}{34}$ iranspartarion oy asts | 707.8 | 405.4 | 637.0 | 98.8 | 0.0 | 0.0 | 0.0 | 0.0 |
| $34{ }^{\text {a }}$ +1pelines, except na46 | 41.2 | 0.0 | 0.0 | c7.4 | 0.0 | 0.0 | 46.1 | 34.5 |
| 35 Transportation servi47 | 151.4 | 18.7 | 7.0 | 73.6 | 0.0 | 0.0 | 13.6 | 24.8 |
| 36 comumication 48 | 1114.9 | 0.0 | 0.0 | 727.9 | 50.4 | 40.5 | 271.2 | 291.3 |
| 38 wnoiesaie trace $5450-51$ | 2275.0 | 571.6 | 40.0 | 1543.5 | 171.8 | 12.3 | 385.3 | 465.9 |
| 39 Ketali trace 50-59 | 6186.1 | 37.8 | 77.2 | 4459.7 | 146.8 | 72.0 | 0.0 | 6.3 |
| 40 banuing ano crecit a60,61 | 955.0 | 103.6 | 3.1 | 883.8 | 120.8 | 0.0 | 315.9 | 0.0 |
| 41 Hoioung companies an6e,67 | 418.2 | 212.1 | 8.7 | 84.6 | 0.0 | 0.0 | 0.0 | 0.0 |
| 42 insurance $\quad 60.64$ | $16 \dot{2} 9.6$ | 6e3.e | soc. 7 | 53 E .5 | 0.0 | 0.0 | 0.0 | -0.0 |
| 43 keai estate 65,66 | 6976.6 | 1598.8 | 426.1 | 3365.3 | 0.0 | 0.0 | 0.0 | 0.0 |
| 44 notels ano otner 10070 | 408.3 | 0.0 | 0.0 | 544.5 | 0.0 | 0.0 | 113.8 | 25. 9 |
| 45 Fersonai services 72 | 425.9 | 7.4 | 79.0 | 293.4 | 22.7 | 45.6 | 0.0 | 17.5 |
| 46 Nusiness ano misceill ${ }^{\text {a }}$, 76 | 2533.6 | 483.6 | 64.2 | 563.9 | 0.0 | 0.0 | 65.0 | 800.5 |
| 47 Auro repair, service75 | 1034.0 | 60.7 | 102.7 | 574.0 | 0.0 | 30.3 | 0.0 | 98.5 |
| 48 Auusement ano recrea78-79 | 446.3 | 100.3 | 78.4 | 183.5 | 0.0 | 8.4 | 115.0 | 114.3 |
| 49 meaitn services 80 | 2657.7 | 0.0 | 242.5 | 2213.2 | 0.0 | 752.0 | 596.7 | 95. 7 |
| 50 Legai services 81 | 782.5 | 76.3 | 0.0 | 307.9 | 0.0 | 0.0 | 0.0 | 171.0 |
| Ei Eoucationai servicesid | 396.2 | 1.8 | 0.0 | 328.5 | 44.1 | 4.3 | 51.6 | 18.8 |
| ${ }_{52}$ Sociai services ano 83, 84, 66 | 820.5 | 22.5 | 151.6 | 512.0 | 0.0 | 244.2 | 10.1 | 54.8 |
| 55.3 Pruvate nousenoios 880 | 44.4 | 0.0 | 0.0 | 37.2 | 0.0 | 0.0 | 59.5 | 36.5 |
| 54 Asceilaneous protes89 | 1105.7 | 29.9 | 0.0 | 289.3 | 0.0 | 0.0 | 0.0 | 465.3 |
| 55 Fegerai governami na | 391.8 | 83.5 | 23.0 | 174.81 | 0.0 | 0.0 | 115.9 | 100.5 |
| E6 State and iocai government | 293.0 | 0.8 | 0.0 | 440.9 | 49.2 | 0.0 | 298.2 | 12.7 |
| 57 Totai | 55067.2 | 5878.5 | 15279.2 | 33631.9 | 333i.9 | 16374.2 | 16335.3 | 13510.8 |
| $50^{50}$ Agricuiture $1-2,7-9$ | 632.4 | 0.0 | 0.0 | 1342.5 | 1081.7 | 5092.5 | 460.5 | 200.7 |
| 59 mimmg 10-14 | 115.0 | 5.1 | 20.1 | 73.5 | 45.5 | 134.7 | 1795.5 | i307.7 |
| 60 Construction ij-j? | 4444.6 | 0.0 | 140.6 | 343 j .1 | 10.5 | 199.1 | 994. 9 | 446.5 |
| $6 i$ Aanufactursing $\quad 20-39$ | 13049.9 | 1435. 3 | 11850.4 | 7667.4 | 1586.2 | 8276.5 | 10365.9 | 8656.2 |
| be honcuradie goocs $20-3,36-31$ | 6541.3 | 70.2 | 3591.6 | 3985.9 | 1222.2 | 6313.2 | 4535.0 | 3896.7 |
| 64 iransportation ano ${ }^{2} 4040-4,42,44-47$ | 6708.6 | 734.0 | 8458.8 | 3685.5 | 364.0 | 1963.3 | 5831.0 | 4735.5 |
| 65 Trace ${ }^{\text {a }}$ | 9699.0 | $4 \mathrm{4c.1}$ | 1107.4 | 3577.7 | C25. 9 | 307.5 | 981.5 | 900.4 |
| 66 Finance, insurance, 60-67 | 9995.4 | E557. 8 | 940.5 | 4866.6 | 146.8 120.8 | 72.2 | 0.0 315.9 | 6.5 -0.0 |
| 67 Services $\quad 70-86,89$ | 10661.1 | 782.5 | 717.4 | 5647.2 | 66.8 | 1084.7 | 1011.7 | 1899.4 |
| 68 Government | 684.8 | 84.3 | 23.0 | 615.7 | 45.2 | 0.0 | 412.1 | 113.2 |
| $6{ }^{5}$ Govername 3 noustry | 3410 ¢ 5 | 0.0 | 0.0 | 3168.8 | 0.0 | 0.0 | 108.6 | 23.8 |
| 70 kest of worio; anventory valuatı | -26.7 | 0.0 | 26.7 | -18.9 | 0.0 | 18.9 | 439.6 | 311.5 |
| 71 Totai | 58458.8 | 5878.5 | 15305.7 | 36781.7 | 3331.9 | 16393.1 | 17852.6 | 13846.5 |

[^0]Taoie j. Gross inoustry output, empioyment ano vaiue aoceo (1985s) attrabuteo to jocaijy used, excess ano oefacit anoustry output in 57-industry IMPLAN model, Twin Cities hetropolitan Council Kegion, 1985


[^1]iadie 4. Gross moustry output, employment and value adoded (1985s) attributed to localiy used, excess ano deficit znoustry output in 57 -inoustry IMFLAN nooel; Greater hinnesota, 1985


Source: Baseo on university of Alnnesota 1985 Micro-IMFLAM (Inpact Anaiysis for Flalkning) System using excess anoustry output as Beasure of export-prooucing activity.

Tadie 5．Einange sources of wage ano saiary eapioyment in soecifiec inoustry：
fing，1980－1990

|  |  | Change，1980－82 |  |  | Cnange，1942－50 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mo．istie Sill Cooe | 1980 | Growtn | 737 | Snare | i982 | Groutn | Inx | Snare | 1970 |
|  | （mo．） | （no．） | （no．） | （no．） | （no．） | （no．） | （no．） | （nc．） | \｛nc．） |
| 1 Fara 03，00 | 31735 | －261 | －3745 | 5440 | 33169 | 7357 | －1491： | －49E5 | 20460 |
| E Agricuituras services，fo07－09 | 8454 | －6． | 560 | －281 | 8665 | $186{ }^{\circ}$ | 5935 | －1287 | 1334： |
| $\overline{3}$ fetal mamg 10 | 15757 | －1i5 | －3601 | －1329 | 8714 | 1880 | －4056 | －1354 | 5194 |
| 4 Coai mining li， 12 | 5 | － | －0 | 0 | 5 | i | －3 | －1 | E |
| 5 Uni ano gas extraction 13 | 245 | －2 | 63 | 65 | 365 | yo | －244 | 7 | 5 |
| \％nonmetaisic manerais，exciá | 1596 | －15 | －188 | 34 | 1429 | 308 | －130 | 136 | 1743 |
| 7 Construction 15－17 | 78976 | －649 | －7529 | －8932 | 61707 | 33314 | 6697 | i54 | 81975 |
| 8 F000 aric uncires prooucts20 | $4884{ }^{5}$ | －401 | －1449 | －417 | 46582 | 10051 | －10058 | 2746 | 49320 |
| 9 iobacco manuiactures | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 20 Textile mas prooucts 23 | 3111 | －26 | －336 | －520 | 2230 | $45 i$ | －644 | 69 | 2137 |
| if Apparei anc otner textile23 | 5922 | －48 | －422 | －2362 | 2990 | 645 | －959 | 292 | 2965 |
| 12 cunber ano woog prooucts 24 | 12479 | －103 | －1645 | 37 | 10769 | 2324 | 31 | 3972 | 17136 |
| 33 Furnsture ano ixxtures | 3865 | － 3 2 | －249 | －151 | 3433 | 741 | －139 | 1925 | 5956 |
| 14 Fiaper ano aijies proouctse6 | 31523 | －259 | －1018 | 1040 | 31286 | $675 i$ | －4815 | $4 i j$ | 33635 |
| i5 Printing and puolisaing 27 | 33944 | －279 | 975 | 1090 | 35727 | 7709 | 763 | 9560 | 53759 |
| 16 Cnemicais ano aisiec proo2s | 7428 | －61 | －145 | 238 | 7460 | 1610 | －1556 | 2443 | 9956 |
| i7＇retroieum ano coai proouce ${ }^{\text {a }}$ | 1647 | －14 | －27 | 10 | 1616 | 345 | －739 | 78 | 1954 |
| j8̂ Rujuer anc masceilaneous 30 | 10775 | －89 | －430 | －623 | 9627 | 2077 | 4 | 1885 | 13589 |
| ；F leatner ano ieatner procu31 | 2367 | －19 | － 137 | －208 | 2003 | 432 | －1265 | 777 | 1943 |
| 20 Stone，ciay，ano giass pr 32 | 9203 | －76 | －1164 | 235 | 8198 | 1769 | －i6i2 | 640 | 8945 |
| 2j Hramary metai ancustries 33 | 6734 | －55 | －1244 | 128 | 5563 | 1200 | －2854 | 1375 | 5884 |
| ęe raspicatec retai procucts 34 | 37585 | －305 | －3945 | 165 | 33476 | 7227 | －7697 | 1967. | 34954 |
| ¿3 Macnanery，except electri35 | 87666 | －720 | －7515 | 2521 | 91952 | 17683 | －24099 | $4318{ }^{\circ}$ | 79854 |
| 24 Ejectric ano electronic est | 26951 | －221 | －879 | 293 | 26150 | 5642 | －6292 | 3647 | 27160 |
| 25 iransportation equapment， 37 | 3478 | － 9 | －197 | －916 | 2356 | 504 | －146 | 3622 | $6 \overline{16}$ |
| 26 motor venacies ano equapaj7i | 4395 | －36 | －47i | －742 | 3146 | 679 | －170 | 2749 | 5404 |
| 27 instruments anc reiated 038 | 27562 | －226 | 538 | －1765 | $2610{ }^{3}$ | 5634 | －5E66 | －ij67 | 25110 |
| 28 masceilaneous manuiacturi39 | 7513 | －62 | －626 | －164 | 6661 | 1437 | －15094 | －1034 | 5480 |
| 29 kajiroat transportation 40 | 15123 | －124 | －2505 | 311 | 12805 | 2763 | －674i | －1096 | 7730 |
| 30 locai ano mererurjan passai | 8452 | －69 | －83 | －836 | 7463 | 16；0 | 80. | －8i | 9795 |
| $3 i$ itucring ano warenousing 42 | こうと43 | －207 | －1168 | 37 | 23905 | 5158 | 3673 | 95 | 3 Cg 30 |
| 32 water transportation 44 | 150 i | －i2 | －58 | －180 | 1250 | 270 | －4i5 | 25 | 1 j 3 L |
| 33 Iransportation oy air 45 | 12229 | －100 | －221 | 238 | 12146 |  | $535 i$ | －4049 | 16069 |
| 34 Filpeinnes，except naturai46 | 220 | －2 | －8 | －2i | 389 | $4{ }^{4}$ | －65 | 47 | 208 |
| 35 Iransportation services 47 | 3149 | －26 | 304 | －332 | 3295 | 7 ij | 1261 | －294 | 5083 |
| 36 Communication 48 | 20223 | －i66 | 211 | －i366 | 19702 | 4294 | －6259 | 3 j 72 | 2ijus |
| 37. Eiectric，gas，ano samitak | 14274 | －117 | 930 | －842 | 14245 | 3074 | －1628 | j | 15703 |
| 30 wnoiesaie traoe $50-51$ | 118075 | －970 | 1789 | －5262 | 113632 | 24518 | －1747 | －11126 | 125277 |
| 39 decali trace 5e－59 | 333257 | －2738 | 5872 | －11149 | 325245 | 70177 | 28967 | － $\mathrm{c}^{4} 51$ | 401136 |
| 40 banking ano creost agenci60，61 | 37808 | －3i1 | 2072 | －739 | 38830 | 8378 | －737 | －5019 | 4.453 |
| 41 noioung companies ano anv6e， 67 | 6477 | －53 | 1323 | －36 | 7711 | －664 | 2977 | 4403 | 16753 |
| 42 insurance 63，64 | 35601 | －292 | 1006 | 356 | 36710 | 7920 | 887 | isii | $466{ }^{2} 5$ |
| 43 neal estate 65，66 | 18314 | －150 | 254 | －708 | 17689 | 3817 | 1951 | －591 | 22876 |
| 44 noteis ano otner iouging 70 | 21443 | －i76 | 1194 | －986 | 23473 | 4633 | 5596 | － 3828 | 27674 |
| 45 F＇ersonai services 72 | 18495 | －i5ic | 798 | －435 | ； 6706 | 4036 | 2490 | 5110 | 30343 |
| 46 business ano misceilaneou73，76 | 56697 | －466 | 4408 | －3969 | 56671 | 12228 | 39502 | 10970 | 119375 |
| 47 Auto reparr，services，an75 | 17759 | －146 | 452 | －925 | 17150 | 3707 | 4654 | 93 | 25635 |
| 48 Amusement ano recreation 78－79 | 17764 | －162 | 785 | －34i | 20046 | 4325 | 978 | －2175 | 23174 |
| 45 aeaitn services 80 | 129118 | －1061 | 13714 | －6372 | 135399 | 29215 | 16641 | －i0769 | 170486 |
| 50 legai services 8i | 9776 | －80 | 1446 | 225 | 11367 | 2453 | 495 L | －1096 | 17675 |
| 51 Ecucationai services 82 | 25457 | －209 | 1569 | －98 | 26713 | 5765 | 1996 | －1574 | 32506 |
|  | 67643 | －556 | 234 | 195 | 67517 | 14568 | 9945 | 2307 | 93351 |
| डj frivate nousenoios 8i8 | 18 c 28 | －150 | 572 | －216 | 18434 | 3977 | －5946 | $6{ }^{6} 7$ | －705 |
| 54 miscelianeous professionas＇s | 17284 | －i42 | 962 | －490 | 17624 | 3803 | 48.6 | －356i | 23352 |
| 55 Fecerai government na | 32953 | －271 | －886 | －1052 | 30744 | 6634 | －2517 | 589 | 35148 |
| 56 Feuspai mintary na | 22830 | －j88 | 1724 | －8787 | 15580 | 3， $36{ }^{\text {c }}$ | －2456 | 4116 | 20605 |
| 57 State ano cocai governmenna | 255116 | －2096 | －3561 | －364 | 245810 | 5.3038 | $-5603$ | E963 | 25j209 |
| 58 Totai | 1970112 | －15364 | －719 | $-54354$ | 1739674 | 348315 | 19677 | 1360 | 2209026 |
| 59 hypacuiture 8 －9 | $40: 85$ | －330 | －3185 | 5：59 | 41832 | 90.6 | －10976 | －6841 | 33641 |
| 60 itimang $10-14$ | 35603 | － 2 E | －3726 | －1232 | 10517 |  | －4433 | －i2le | 7142 |
| 6j Construction 15－17 | 79476 | －648 | －7529 | － 9972 | 61707 | － 3514 | 6697 | 5 | 9is ${ }^{\text {a }}$ |
| $6{ }^{\text {6 manufacturang }}$ 20－35 | 372897 | －3064 | －20387 | －2110 | 547334 | 74944 | －68495 | 3974i | 395529 |
| 63 monouraoie gooos $20-3,26-31$ | 145466 | －1195 | －2994 | －1756 | 139521 | 30：04 | －19274 | 18907 | 16955 |
| 64 Durajie yoocs ${ }^{\text {a }}$－ $4-5,32-9$ | 227431 | －1869 | －17396 | －354 | 207813 | 44840 | －49Es | 20834 | 2 C 4269 |
| 65 iransportazion ano pudisc40－42，44－49 | 100954 | －825 | －i598 | －2791 | 95500 | 20545 | －3989 | －2096 | 109657 |
| 66 Trace $50-59$ | 451332 | －3709 | 7661 | －16411 | 438874 | 94696 | 27225 | －34377 | 5264：3 |
| 67 Finance， 3 msurance，ano r60－67 | 98200 | －807 | 46.34 | －i087 | 100540 | 21780 | 5088 | －97 | 1e77： |
| 68 Services 70－86，89 | 401702 | －3300 | 26137 | －13403 | 411136 | 88711 | 85435 | －5i77 | 580104 |
| 65 covernment | 310899 | －2554 | －2723 | －13487 | 292134 | 63034 | －16876 | 10666 | 348958 |

[^2] uS Department of Coamerce，Uffice of Business Economics र̈egionaj Series， 1988 －2010．

Tapie 6. Cinange sources of wage ano saiary empioyment in specified anoustry:
$\mathrm{MN}_{3}$ 1950-2000


Source: Hased on oata series from US Department of Comperce, Kegional Economic Information System, 1980-87; anc uS Department of Comerce, uffice of Eusiness Econolics Regionai Series, 1988-2010.

Tadie 7. Cinange sources of wage and saiary empioyment in specified inoustry: inn, 1985-2010


Source: Hasec on cata series irow bi Departaent of Comerce, Kegionai Econonic Inforeation 5ystem, 1980-89; anc US Departaent of Commerce, uffice of business Economics Kegionai Series, 1986-20i0.

Tasie 8. Distrioution of total joos accoomg to dasoursement of procuction in specifiec inoustry: $8 \mathrm{~min}, 1955$ anc 2010

| NO. Titie Sic Cooe | Totai Ǩesiaent 19852010 |  | $\begin{aligned} & \text { Excess } \\ & 1955 \quad 2010 \end{aligned}$ |  | $\begin{gathered} \text { Deiselt } \\ 1985 \quad 2010 \end{gathered}$ |  | $1985$ | $2010$ | $\begin{gathered} \text { Requirec } \\ \text { - } 985 \quad \text { e0:0 } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (oct.) | (pct.) | (pct.) | (pet.) | (oct.) | (pct.) | (pct.) | (pcr.) | (pct.) | ¢pct. |
| - Farm 01,02 | E04.8 | 206.5 | 104.8 | 106.5 | 0.0 | 0.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| ¿Agriculturai service07-09 | 75.6 | 69.9 | 0.0 | 0.0 | -24.4 | -31.1 | 75.6 | 68.9 | 300.0 | 300.0 |
|  | 598.4 | 435.4 | 498.4 | 339.4 | 0.0 | 0.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| 4 Loai mining in, it | 1.2 | E. 1 | 0.0 | 0.0 | -98.8 | -97.9 | 1.2 | 2.1 | 100.0 | 100.0 |
| 5 Un. ano gas extractis3 | 6.6 | 5.8 | 0.0 | 0.0 | -93.4 | -34.2 | 6.6 | 5.8 | 100.0 | 200.0 |
| 6 monmetajise mataisi4 | 76.5 | 71.7 | 0.0 | 0.0 | -23.5 | - 24.3 | 76.5 | 71.7 | 100.0 | 100.0 |
| 7 Construction 15-17 | 86.7 | 45.1 | 0.0 | 0.0 | -13.3 | -14.9 | 86.7 | 35.5 | 100.0 | 100.0 |
| 3 food anc nincteo prozo | 145.: | 142.7 | 45.1 | 42.7 | 0.0 | 0.0 | 100.0 | 100.0 | i00.0 | 200.0 |
| 9 iosacco manufacturesai | 2.0 | 0.0 | 0.0 | 0.0 | -79.0 | -i00.0 | 3.0 | 0.0 | 100.0 | 200.0 |
| i0 iextuie mil prooucte? | 15.5 | 14.88 | 0.0 | 0.0 | -84.5 | -85.2 | 15.5 | 14.80 | 100.0 | 100.0 |
| is Apparei ano orner vejs | 19.0 | 20.6 | 0.0 | 0.0 | -8i.0 | -79.2 | 39.0 | 20.8 | 100.0 | 100.0 |
| ie lumbet ano wooc aroced | 301.9 | 144.2 | 1.9 | 44.2 | 0.0 | 0.0 | 100.0 | 100.0 | 100.0 | 300.0 |
| is Furmiture anc faxturejs | 5.0 | 66.5 | 0.0 | 0.0 | -47.0 | -33.5 | 51.0 | 66.5 | 100.0 | 300.0 |
| 14 faper anc aisiec prozb | 255.3 | 249.7 | : 59.3 | 149.7 | 0.0 | 0.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| -5 rranizat anc pusissne? | 156.J | 367.4 | 56.5 | 67.4 | 0.0 | 0.0 | 100.0 | 100.0 | 100.0 | 100.0 |
|  | 42.9 | 54.0 | 0.0 | 0.0 | -57.1 | -46.0 | 42.3 | 54.0 | 200.0 | 100.0 |
| 17 r'etroieum ano coas per | 459 | 58.0 | 0.0 | 0.0 | -5i. 3 | -42.0 | 489 | 58.0 | 100.0 | 100.0 |
| 18 rusoer ano misceilanio | 79.0 | 92.7 | 0.0 | 0.0 | - 21.0 | -7.3 | 79.0 | \%2.7 | 100.0 | 100.0 |
| -9 Leatner anc ieamer 3i | 60.1 | 76.6 | 0.0 | 0.0 | -39.9 | -23.4 | 60.1 | 76.6 | 100.0 | 100.0 |
| 20 Stone, ciay, anc glast | 81.5 | 96.3 | 0.0 | 0.0 | -i8.5 | -3.7 | 81.5 | 96.3 | 100.0 | 100.0 |
| 2 i ririmary metas mousti3 | 40.2 | 60.5 | 0.0 | 0.0 | -59.8 | -39.5 | 40.2 | 60.5 | 100.0 | 100.0 |
| ej raoricateo netaj pro34 | 127.4 | i29.0 | 27.4 | 29.0 | 0.0 | 0.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| 23 Macninery, excepa ei 35 | 215.2 | 22.6 | 115.2 | 32.6 | 0.0 | 0.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| d4 Ejectric anc eiectrojo | 65.5 | 84.6 | 0.0 | 0.0 | -33.5 | -15.4 | 66.5 | 84.6 | 100.0 | 100.0 |
| 25 iransportation equip37 | 16.6 | 35.4 | 0.0 | 0.0 | -9.3.4 | -66.6 | 16.6 | $3 \overline{3} .4$ | 100.0 | 100.0 |
| E6 fotor venucies ano e371 | 24.3 | 32.5 | 0.0 | 0.0 | -75.7 | -67.7 | 24.3 | 32.3 | 100.0 | 100.0 |
| 27 instruments ano reiajo | 200.8 | 230.0 | 100.8 | 330.0 | 0.0 | 0.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| 28 mscelianeous manuia33 | 92.5 | 80.7 | 0.0 | 0.0 | -7.5 | -i9.3 | 92.5 | 30.7 | 100.0 | 100.0 |
| $2 ¢$ R̃ailiroan transportat40 | 134.3 | 137.5 | 34.3 | 37.5 | 0.0 | 0.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| 30 Lacal anc interurdand | 126.8 | 319.4 | 26.8 | 19.4 | 0.0 | 0.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| 31 Trucking ano warenou42 | 107. 5 | FE. 4 | 7.5 | 0.0 | 0.0 | -7.6 | 100.0 | 92.4 | 100.0 | 100.0 |
| 32 water transportationá | 35.5 | 39.0 | 0.0 | 0.0 | -64.5 | -61.0 | 35.5 | 39.0 | i00.0 | 100.0 |
| 35 T Tansportacion oy a345 | 152.3 | 15.: | 52.3 | 51.1 | 0.0 | 0.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| 34 filpeisnes, except na46 | 55.8 | 65.3 | 0.0 | 0.0 | -44. 2 | -34.7 | 55.8 | 65.3 | 100.0 | 100.0 |
| 35 Iransportation serva 4 | 98.8 | 100.4 | 0.0 | 0.4 | -1.2 | 0.0 | 98.8 | 100.0 | 100.0 | 100.0 |
| 36 Communcation 48 | 79.3 | 77.8 | 0.0 | 0.0 | -20.7 | -20.2 | 79.3 | 79.8 | 300.0 | 100.0 |
| 37 Ejectric, gas, abc 549 | 84.0 ¢ | 81.7 | 0.0 | 0.0 | -15.2 | -18.3 | 84.8 | 8.7 | 100.0 | 100.0 |
| 38 whoiesale trace 50-51 | 104.8 | 102.6 | 4.8 | 2.6 | 0.0 | 0.0 | 100.0 | 300.0 | 100.0 | :00.0 |
| 35 itali trace 52-57 | 105.8 | 101.5 | 5.8 | i. 5 | 0.0 | 0.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| 40 banking anc creost a60,61 | 98.1 | 97.7 | 0.0 | 0.0 | -1.9 | -2. 3 | 98.1 | 97.7 | 100.0 | 100.0 |
| 4s noiging cokpanies an62,67 | 107.3 | 316.2 | 7.3 | 16.2 | 0.0 | 0.0 | 100.0 | : 200.0 | 100.0 | 100.0 |
| $4{ }^{\text {a }}$ insurance $\quad 63,64$ | 120.6 | 119.3 | 20.6 | 19.3 | 0.0 | 0.0 | i00.0 | 100.0 | 100.0 | 100.0 |
| 43 的ai estate 65,66 | 89.5 | 88.2 | 0.0 | 0.0 | -10.5 | -i1.8 | 85.5 | 98.2 | 100.0 | 100.0 |
| 44 noteis anc ownet jodio | 95.1 | 78.7 | 0.0 | 0.0 | -4.9 | -21.3 | 95.1 | 78.7 | 100.0 | 100.0 |
|  | ii8.) | 126.3 | 14.) | 26.3 | 0.0 | 0.0 | 100.0 | 100.0 | 100.0 | : 00.0 |
| 46 Eusiness anc misceii 7 , 76 | 87.3 | 87.9 | 0.0 | 0.0 | -15.7 | -12. 1 | 87.3 | 87.9 | 100.0 | 300.0 |
| 47 Auto repait, service73' | 102.1 | 100.8 | 3.1 | 0.8 | 0.0 | 0.0 | 100.0 | 200.0 | 100.0 | 100.0 |
| 48 frusement anc recrea 78 -79 | 111. ${ }^{\text {d }}$ | 205.2 | i1. ${ }^{\text {d }}$ | 5.2 | 0.0 | 0.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| 45 neaitn services 80 | 110.5 | 105.5 | 10.5 | 5.5 | 0.0 | 0.0 | 100.0 | 100.0 | 100.0 | 300.0 |
| 50 egai services 81 | 88.4 | 85.8 | 0.0 | 0.0 | -i1.6 | -14. 2 | 98.4 | 35.8 | 100.0 | i00.0 |
| Si Eoucationai servicessiz | 100.4 | 98.8 | 0.4 | 0.0 | 0.0 | -1.2 | 300.0 | 95.8 | 100.0 | 200.0 |
| 式 Sociai services ano $8 \overline{3}, 84,86$ | 132.0 | 130.7 | 32.0 | 30.5 | 0.0 | 0.0 | 100.0 | 200.0 | 100.0 | 200.0 |
| 5.5 Frivate nousenoios 88 | 59.0 | 56.7 | 0.0 | 0.0 | -4ट. 0 | -43.3 | 58.0 | 56.7 | 100.0 | 100.0 |
| 54 fisceisaneous jraiesty | 34.1 | 32. 2 | 0.0 | 0.0 | -15. 5 | -i7.8 | 94.1 | 82.2 | 100.0 | 100.0 |
| 55 Feceras government na | ${ }_{5}^{5} \mathrm{~s} .3$ | 57.6 | 0.0 | 0.0 | -47.7 | -42. 4 | 52.3 | 57.6 | 100.0 | 100.0 |
| E6 jecerai mijitary na | 33.7 | 35.0 | 0.0 | 0.0 | -66.3 | -61.0 | 33.7 | 39.0 | 100.0 | : 00.0 |
| if Staje ano jocai govena | 34.6 | 100.4 | 0.0 | 0.4 | -5.4 | 0.0 | 94.6 | 100.0 | 100.0 | 100.0 |
| ¢is jotas | 100.0 | i00.0 | 81.7 | 9.4 | -1i. 7 | -9.4 | 88.3 | 90.6 | 100.0 | 200.0 |
| 59 Agricuizure $\quad$ - 9 | 173.4 | 145.8 | 79.3 | 6.8 | -5.9 | -15.1 | 94.1 | 36.7 | 100.0 | 100.0 |
| 60 miming $\quad 10-14$ | 36.0 | 40.4 | 23.8 | 22. 7 | -83.1 | -78.4 | ič. | 27.7 | 100.0 | 100.0 |
| 6i Construction 15-i7 | 96.7 | 8.1 | 0.0 | 0.0 | -13.3 | -14.9 | 86.7 | 85.3 | 100.0 | 100.0 |
| 62 Manuiacturing $\quad$ e0-39 | 103.2 | i14. 1 | 32.3 | 36.5 | -29.0 | -22.4 | 71.0 | 77.6 | 200.0 | 200.0 |
| 6j moncurajie gooos $20-3,26-3$ | 10i.8 | 110.9 | 3.6 | 36.4 | -3. 5 | -25.6 | 68.2 | 74.4 | 100.0 | 300.0 |
|  | 104. 5 | 116.5 | 31.4 | 36.6 | -27. 2 | $-20.2$ | 72.8 | 79.8 | 100.0 | :00.0 |
| 65 Iransportation amo p40-45,44- | 100.7 | 97.8 | 10.6 | 8.7 | -9.7 | -10.9 | 70.3 | 89.1 | 100.0 | 100.0 |
| 66 Irace $50-59$ | 205. 6 | :01.8 | 5.6 | 1.8 | 0.0 | 0.0 | 100.0 | 100.0 | 100.0 | :00.0 |
| 67 Finance, 3 msurance, $60-67$ | 39.7 | 97.8 | 3.3 | 3.8 | - 5.5 | -4.0 | 96.5 | 96.0 | 100.0 | 100.0 |
| $6 \overline{\text { Services }}$-70-86,89 | 100.7 | 97.5 | 7.7 | 5.8 | -7.0 | -8.0 | 53.0 | 92.0 | 100.0 | 100.0 |
| $6{ }^{6}$ jovernaens | 79.7 | 86.3 | 0.0 | 0.3 | -20.3 | -14.0 | 79.7 | 86.0 | 100.0 | 100.0 |

Source: Baseo on oara series irom US Departaent of Comerce, Regionai Econome Information Systen, i $980-69$; a uS Departeent of Commerce, uifice of Fusiness économics riegzonai Series, 1984-2010.

Taje F. Froportion of rotai jo0s attributed to empioyment in specafieo incustry, oy activity:

| M0.Titie SIC Cooe | Totai 1385 | $\begin{array}{r} \text { resicent } \\ 2010 \end{array}$ |  | xces5 $2010$ |  | f1cit 2010 |  | 20.0 |  | 1 red 20.0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (pct.) | (sact.) | (oct.) | (pct.) | (oct.) | (pet.) | (pet.) | (pcr.) | (per.) | (per.) |
| \% rarm | 5.4 | 3.5 | 23.7 | 19.2 | 0.0 | 0.0 | 3.0 | (1.7 | 0.6 | (pct. ${ }^{\text {a }}$ |
| 3 sietaj manimg services, 10 | 0.6 | 0.8 | 0.0 | 0.0 | 1.8 | 4.5 | 0.7 | 0.5 | 0.8 | 5. 2 |
| 4 Coai minimg 1, 12 | 0.0 | 0.0 | 0.0 | 1.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 5 und ang pas extraction 13 | 0.0 | 0.0 | 0.0 | 0.0 | 5.3 | 0.9 | 0.0 | 0.0 | 0.2 | 0.1 |
| 6 nonmetaisic manerals; excla | 0.3 | 0.1 | 0.0 | 0.0 | 5.1 | 3.3 | 0.0 | 0.0 | 0.6 | 0.3 |
| 7 Construction $15-17$ | 4.3 | 4.0 | 0.0 | 0.0 | 5.2 | 7.2 | 0.15 | 0.1 | 0.1 | 0.1 |
| \% iooc ang kimoteo proouctsco | 1.8 | 1.4 | 4.8 | 4.4 | 0.6 | 7.6 | 4.8 | 4.5 | 4.9 | 4.7 |
| F Todacco manufactures | 0.0 | 0.0 | 0.0 | 0.0 | 0.4 | 0.0 | 1.4 0.0 | 5. 0.0 | 0.2 | 1.0 |
| io iextice mais prooucts E2 | 0.1 | 0.1 | 0.0 | 0.0 | 3.5 | 4.0 | 0.1 |  | 0.0 | 0.0 |
| $\because$ Apsares anc otaer textrieas | 0.2 | 0.1 | 0.0 | 0.0 | 6.2 | 4.0 5.4 | 0.1 | 0.1 | 0.5 | 0.4 |
| ie chaper anc woon procucts ${ }^{\text {ch }}$ | 0.6 | 0.5 | 0.1 | 2. 8 | 0.0 | 0.0 | 0.2 | 0.1 | 0.7 | 0.6 |
| 13 Furmmure ano fixtures 25 | 0.2 | 0.2 | 0.0 | 0.0 | 4.7 | 1. 3 | 0.7 | 0.7 | 0.6 | 0.6 |
| 14 F'aper ano aisiea prooucts26 | 1.3 | 1.0 | 7.1 | 6.6 | 0.0 | 1.3 0.0 | 0.6 | 0.5 | 0.4 | 0.4 |
| is ritiluing ano pujisising 27 | 3.8 | 2.0 | 5.6 | 9.8 | 0.0 | 0.0 | 0.6 4.5 | -. 5 | 0.5 | 0.4 |
| i6 Chemicais ano aijueo oroozd | 0.3 | 0.3 | 0.0 | 0.0 | 3.9 | 3.2 | 0.4 | 0.4 | 0.9 | 0.6 |
| if petroseun anc coat prooucey | 0.1 | 0.1 | 0.0 | 0.0 | 0.6 | 0.4 | 0.1 | 0.1 | 0.1 | 0.1 |
| 15 Leazner anc ieacner procus: | 0.5 | 0.5 | 0.0 | 0.0 | 1.1 | 0.5 | 0.5 | 0.6 | 0.6 | 0.6 |
| 20 Stone, ciay, ano giass prje | 0.4 | 0.4 | 0.0 | 0.0 | 0.4 | 0.2 | 0. | 0.1 | 0.1 | 0.1 |
| 21 Frumary metal moustries 33 | 0.2 | 0.3 | 0.0 | 0.0 | 3.8 | 0.2 | 0.4 | 0.4 | 0.5 | 0.4 |
| 22 Faoricavec metai prouncts 34 | 1.5 | 1.1 | E. 7 | 2.6 | 3.2 | +.8 | 0.3 | 0.3 | 0.6 | 0.4 |
| 23 macninery, excepr eiecris 35 | 3.7 | 2.7 | 18.8 | 16.0 | 0.0 | 0.0 | 1. 3 | 0.7 | -. | 0.8 |
| 24 Eiectric and eiectrome e3s | 2.1 | 1.0 | 0.0 | 0.0 | 4.5 | 2.0 | 3.3 | 1.4 | 4.7 | : 2 |
| 25 Transportation equspment, 37 | 0.1 | 0.3 | 0.0 | 0.0 | 6.0 | 6.3 | 1.3 | 1.1 | 0.7 | $1 . \mathrm{C}$ |
| 26 Notot venicies anc equipm371 | 0.2 | 0.2 | 0.0 | 0.0 | 4.4 | 6.3 3.4 | 0.2 | 0.3 | 0.8 | 0.7 |
| 27 instruments ano rejated p3s | 1.1 | 2. ${ }^{\text {a }}$ | 4.7 | 6.6 | 0.0 | 0.0 | 0.6 | 0.5 | 0.7 | 0.5 |
| 28 nisceijaneous manuiacturi39 | 0.3 | 0.2 | 0.0 | 0.0 | 0.2 | 0.5 | 0.4 | 0.2 | 0.5 | 0.5 |
| ${ }^{4} 7$ त̇aliroac transportation 40 | 0.4 | 0.2 | 0.8 | 0.5 | 0.0 | 0.0 | 0.5 | 0.1 | 0.3 | 0.5 |
| 30 locai ano moteruroan pass4] | 0.3 | 0.3 | 0.6 | 0.6 | 0.0 | 0.0 | 0.3 | 0.15 | 0.3 | 0.1 |
| 3.1 irucking ano warenousing 42 | :. 5 | 3.4 | 0.3 | 0.0 | 0.0 | 2. 2 | 4.6 | 0.3 | 0.3 | 0.3 |
| $3{ }^{3}$ mater transportation 44 | 0.1 | 0.0 | 0.0 | 0.0 | 0.9 | 0.7 | 0.1 | 0.0 | 1.4 | 0.5 |
| 34 Iransportacion ay alr 45 | 0.6 | 0.8 | 1.9 | 3.0 | 0.0 | 0.0 | 0.5 | 0.6 | 0.2 | 0.1 |
| 34 flpeinnes, except natural46 | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 | 0.0 | 0.0 | 0.6 | 0.4 | 0.5 |
| 3 iransportation services 47 | 0.3 | 0.3 | 0.0 | 0.0 | 0.0 | 0.0 | 0.5 | 0.4 | 0.5 | 0.0 |
| 36 Communication 48 | 0.8 | 0.7 | 0.0 | 0.0 | 1.7 | 1.5 | 0.7 | 0.7 | . 4.0 | 0.3 |
| 37 Eiectric, gas, ano sanita47 | 0.6 | 0.6 | 0.0 | 0.0 | 1.0 | 1.3 | 0.7 | 0.6 | +. 0.7 | 0.8 |
| jd wholesale trace 50-51 | 4.9 | 4.6 | 1.7 | 1.3 | 0.0 | 0.0 | 5.3 | 5.0 | 4.7 | 0.7 |
| St fietais traoe 53-59 | 16.3 | 16.2 | 7.7 | 2.6 | 0.0 | 0.0 | 17.4 |  | 4.7 | 4.5 |
| 40 Eanking anc crecit agenci60,61 | 6.8 | 6.9 | 0.0 | 0.0 | 1.2 | 1.8 | 7.7 | 7.7 | 15.4 7.0 | 16.0 |
| 4i noiong companmes ano anv62,67 | 0.7 | 0.8 | 0.4 | 1.3 | 0.0 | 0.0 | 0.7 | 0.8 | 0.6 | 7.1 |
| 4 c insurance 63,64 | 2.0 | 2.2 | 3.0 | 3.8 | 0.0 | 0.0 | 1.9 | E. ${ }^{\text {d }}$ | 3.6 | 0.7 |
| \% র̉eaj estate 65,66 | 2.5 | 2.5 | 0.0 | 0.0 | 2.5 | 3.6 | 3.8 | 2. 9 | 2.7 | 1. 5 |
| 44 notels anc otner joogang 70 | 1. | 1.1 | 0.0 | 0.0 | 0.5 | 3.2 | 1.2 | 1. | . | 2.8 |
| 5 Fersonai services 72 | 2.2 | 2.6 | 2.9 | 5.7 | 0.0 | 0.0 | 3. | 1.2 | 3.1 | 1.4 |
| 6 Susiness anc misceilaneou73,76 | 4.7 | 8.2 | 0.0 | 0.0 | 5.5 | 12.1 | 5.4 | \% | 5.3 | 5.0 |
| 7 Âuco repair, services, an75 | 0.9 | 1.1 | 0.2 | 0.1 | 0.0 | 0.0 | 1.0 | 9 | 5.4 | 9.4 |
| 8 Asusement anc recreation 78-79 | 1.4 | 1.4 | 1.2 | 0.7 | 0.0 | 0.0 | 1.4 | 1.4 | - 5 | 1.3 |
| 9 meaigil services 80 | 6.0 | 6.7 | 5.1 | 3.8 | 0.0 | 0.0 | 6.1 | 7.0 | $\underline{5 . c}$ | 1.3 |
| 0 Leqai setvices yid | 0.7 | 0.9 | 0.0 | 0.0 | 0.8 | 1.6 |  |  |  | 6.4 |
| Eoucationai services g2 | 3.3 | 2.3 | 0.0 | 0.0 | 0.0 | 1.6 | 0.8 | 1.0 1.5 | 0.8 | 1.1 |
| Socias services anc mewoe43,84,86 | 2.9 | 3.2 | 6.1 | 8.0 | 0.0 | 0.2 | 2.5 | 1.5 | - 3 | 3.5 |
| j ritivate nousenoics $88{ }^{\text {a }}$ | 0.7 | 0.5 | 0.0 | 0.0 | 4.4 | 3.5 | 2.5 | 2.7 | 2. 2 | 2.4 |
| 4 F1sceijaneous oroiessiona8's | 4.5 | 1.7 | 0.0 | 0.0 | 4.4 <br> .5 | 3.5 | 0.8 1.7 | 0.5 | 1.2 | 0.9 |
| Fecera: government na | 4.3 | 3.1 | 0.0 | 0.0 | 9.9 | 8.5 | 1.7 | 2.8 | 1.8 | 5.0 |
| 6 iecerai mlistaty na | 0.7 | 0.6 | 0.0 | 0.0 |  | 10.6 | 1.4 0.8 | 4.2 | 2.4 | 2.9 |
| State anc jocal governmenna | 10.4 | 9.4 | 0.0 | 0.4 | 5.1 | 0.0 | 1.8 | 0.3 | 0 | 1.6 |
| y jotai | 200.0 | 100.0 | 100.0 | 200.0 | -00.0 | :00.0 | -100.0 | -00.0 | -00.0 | 00.3 |
| 9 Agracuiture 8-y | 6.0 | 4.3 | 23.7 | 17.2 | 1.5 | 4.1 | 3.7 | 2. |  | - |
| 0 rining 10-14 | 0.4 | 0.5 | 1.9 | i. 3 | 6.6 | 4.4 |  |  |  | 2.7 |
| - Construcion - i5-i7 | 4.2 | 4.0 | 0.0 | - 0.0 | 6.6 5.6 | 4.4 7.6 | 4.8 | 0.5 | 0.5 | 0.5 |
| 2 manuiacturing | 15.6 | 34.0 | 41.8 | 47.8 | 37.6 | 29.3 | 4.8 | 4.5 | 4.9 | 4.7 |
| $j$ norcurabie do005 20-3,26-3i | 6.2 | 5.6 | 17.5 | 19.7 | 16.5 | 13.9 | 3.1 4.7 | 10.5 4.2 | +5.3 | i2. 2 |
| 4 Durabie gooos 24-5,je-9 | 9.4 | 8.3 | 24.3 | E8.0 | 21.1 | 15.4 | 4.7 | 4.2 | 6.1 |  |
| 5 Transportavion ano pusisc40-43,44-49 | 4.6 | 4.3 | 4.1 | 4.1 | 3.7 | 5.4 | 7.4 | 6.3 | 9.0 | 7.2 |
| 6 irace $\quad 30-59$ | 21.2 | 20.5 | 9.6 | 3.8 | 0.0 | 0.0 | 4.6 | 4.3 | 4.5 | 4.4 |
| 7 Fanance, 1 nsurance, amo r60-67 | 12.0 | 12. ${ }^{\text {a }}$ | 3.4 | 5.1 | 3.7 | 5.4 | 13. ${ }^{\text {c }}$ | 2.6 | 20.1 | 20.5 |
| y Services 70-86,89 | 23.6 | 28.6 | 15.5 | 18.3 | 14.1 | 24.5 | 24.7 | 29.7 | $2{ }^{3} \mathrm{C} .4$ | 12.5 |
| 3 uovernment | 12.4 | 13.1 | 0.0 | 0.4 | 27.0 | 17.3 | 14.0 | 12.2 | 15.4 | 29.3 |

[^3] uS Departuent oi Commerce, üfice of Fusiness Economics kiegional Series, 1988-2010.

Tadie i0．Totad empioyment（joo count）ano earnings per joo（1982s）in specifieo sector： ins， $5900-2010$

| mo．istie | Un3ts | 1980 | 1985 | 1985 | 1987 | 1988 | 1990 | 1995 | 1995 | 2000 | 20.0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ；Aij joss | tnousana | 2340.3 | 2290.0 | 2511.1 | 2633.8 | 2712． | 2807.8 | 2801.8 | 3122.5 | 3095.2 | 3236： |
| ¢ Fara | tnousano | 155.5 | 154.6 | 150． 5 | 143.5 | ：43．1 | 256．6 | ： 57.4 | 142.6 | 24.5 | 238．6 |
| $j$ nomiarm，zotas | tnousana | 2187.8 | 2135.5 | 2360.2 | 2488.3 | 2569.0 | 2651.2 | 2644.5 | 2979．9 | 2750.6 | 3057.5 |
| 4 ¢rpuate | tnousano | 2015.7 | 1983.4 | 2185.8 | 2288.5 | 2360.5 | 2479.4 | 2476．8 | 2776.3 | 275.7 | 2843.6 |
| 5 uovernment | tnousano | 310.5 | 292.1 | 309.3 | 326.7 | 334.2 | 328.4 | 325.0 | 346.2 | $353 . 亏$ | 355.6 |
| 5 wage ano saiary joos | stnousand | 1878.6 | 1808.3 | 1970．9 | 2071.7 | 2135.7 | 2227.1 | 22.17 .5 | 2321.5 | こ¢ 4 ¢． 4 | 2535． 4 |
| 10 Farm | tiousamo | 40.2 | 41.8 | 40.4 | 39.6 | 37.3 | 33.9 | 31.5 | 40.8 | 4.85 | 42.1 |
| if Nonfarm，total | thousana | 3838.4 | 1766.5 | 1930.5 | 2032.1 | E096．4 | 2193.2 | 2195．8 | 2280.6 | 2389.6 | 2490.3 |
| ie pravare | tnousamo | 1559.2 | 1507.5 | 1651.7 | 1734.9 | 1750.6 | 1866.5 | 1859.7 | 176.8 | 3062.9 | 2：59．7 |
| 13 －iovernment | trousanc | 310.5 | 292． 1 | 309.3 | 326.7 | 334.2 | 348.9 | 345.7 | 346.2 | －55． 5 | 355.6 |
| 14 Totas iador earmmos | 51i． 0015 | 36788 | 35i 78 | 39755 | 42717 | 44074 | 45868 | 45678 | 50870 | 55726 | 63105 |
| 15 Farm | ail．dois | 1642 | 1269 | 1525 | 1911 | 1483 | 2358 | E523 | 1746 | ：83i | 1967 |
| 16 Nonfarm，cotai | mi． 0015 | 35106 | 33909 | 38233 | 40806 | 42593 | 43510 | 43156 | 49125 | 53835 | $6 \mathrm{Si22}$ |
| i7 itruvate | mi．cols | 31682 | 29983 | 34052 | 36651 | 37617 | 39688 | 39576 | 44038 | 48444 | 55.56 |
| 18 liovernment | aii．cois | 4336 | 5037 | 5542 | 5867 | 6058 | 6181 | 6103 | 6594 | 6990 | 7608 |
| 23 wages ano saiaries | mil． 0015 | 29079 | 28517 | 31975 | 34086 | 35519 | 36263 | 35916 | 40768 | 44420 | 50201 |
| 24 rara | m1． 0015 | 325 | 307 | 282 | 288 | 297 | 307 | 310 | 346 | 376 | 42 E |
| 35 noniatm | mi．cols | 28754 | 28805 | 31693 | 33798 | 35.31 | 35956 | 35607 | 40423 | 44044 | 49779 |
| 26 éravate | 1ii． 0015 | 24360 | 23740 | 26743 | 28558 | 29830 | 30570 | 30312 | 34585 | 3786. | 43062 |
| 27 biovernment | ni．cols | 4719 | 4777 | 5233 | 5528 | 5689 | 5693 | 5605 | $618 \overline{3}$ | 6560 | 7140 |
| 28 Earnings per jos： |  |  |  |  |  |  |  |  |  |  |  |
| 29 Totai iador earnings | s00ijars | 15719 | 15361 | 15832 | 16231 | 16251 | 16336 | 26303 | 16292 | 18016 | ：956？ |
| 30 Fara | oojiars | 11026 | 8211 | 10089 | 13312 | 10362 | 15062 | $1603 i$ | 12242 | 12448 | 14335 |
| 3 j noniatm，totaj | coijars | 26046 | 15879 | 16195 | 16359 | 16579 | 16412 | i63is | 16486 | 18266 | 19797 |
| 32 Frivate | coijars | 15718 | $25: 17$ | 15575 | 16015 | 16020 | 16007 | 15978 | 15862 | 17939 | －9596 |
| 3.5 bovernment | doilars | ： 58877 | 17243 | 17917 | 17966 | 18129 | 38823 | 18776 | 19019 | 19775 | 21356 |
| 38 wages ano saiarjes | 00．1275 | 15479 | 15770 | 16224 | 16453 | 16635 | 16282 | 16197 | 17562 | 18269 | 2984 |
| 39 rara | coijars | 8084 | 7350 | 6988 | 7276 | 7317 | 9056 | 9752 | 8468 | 5009 | ：003i |
| 40 moniar | coijars | 15641 | 15969 | 26417 | 16632 | 16806 | 16354 | 16250 | 17724 | 1843． | 19949 |
| 4 l Privare | coijats | 25623 | 15747 | 16151 | 16461 | 16659 | －6379 | 16299 | 17629 | 18353 | 15937 |
| 42 uovernment | oojiars | 15579 | 16352 | 16916 | 16922 | 17024 | 16314 | 16214 | 17865 | 18557 | 20078 |
| 43 iotas popuiation | tinousanos | 4085 | 4134 | 4131 | 4245 | 4308 | 4359 | 4425 | 4538.0 | 4657.0 | 4869.0 |
| 44 ropn uncer if | inousanas | 112 | $\underline{1124}$ |  |  | 1120 |  |  | 155 | ［136 | j07i |
| 45 ropn ：8－65 | trousancs | 2474 | 2503 |  |  | 2648 |  |  | 2803 | 2959 | 3145 |
| 46 ropn 65 ano over | tnousanas | $50:$ | 507 |  |  | 540 |  |  | 582 | $5 \%$ | 654 |

Source：idaseg on oata series froo uS Deparment of Comerce，Kegionai Economic information Systen，ig80－85；anc uS Department of Comarce，Ufilice of Husiness Economics Kiegionas Series，1988－2010．

Tadie i．Totai personai income payments（if82 ooilars）of specifieo sectors：耻， $980-2010$

| mo．intie | 1980 | 1982 | 1985 | 1987 | 1988 | 1970 | 179i | 1995 | 2000 | 2010 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | （ $\mathrm{E}_{\text {ji．5．）}}$ | （aij．5．） | （aii．s．） | （Eii．s．） | （mas， 5.$)$ | （aij．\＄） | \｛ail．${ }^{\text {a }}$ | （＊3i．5） | （a3．5） | （ai． 5 ）． |
| －Earnangs，oy place of work | 36618 | 35000 | 39594 | 42519 | 43875 | 45868 | 45678 | 50622 | 55435 | 62764 |
| 2 cess：personai contr．ior soc | 2143 | 2309 | 2735 | 2855 | 3133 | 3248 | 3358 | 3722 | 4076 | $46 \pm 4$ |
| 3 fius：resicence acjustment | －120 | －i11 | －203 | －288 | －292 | －307 | －308 | －2011 | －2202 | －2494 |
| 4 Equais：earnings，ay pi．of r | 34357 | 32600 | 36651 | 39336 | 40450 | 42311 | 42012 | 44889 | 43157 | 55656 |
| § rius：civicencs，interest，te | 6487 | 8245 | 8984 | 8870 | 8859 | 9928 | 9858 | 20533 | 11555 | 13060 |
| 6 Pjus： Cransier payments | 6212 | 6889 | 7461 | 7493 | 7687 | 8279 | 8223 | 8783 | 76：5 | 10890 |
| 7 Équais：totai personai income | 47456 | 47734 | 53095 | 55700 | 56997 | 60518 | 60051 | 64205 | 70510 | 79606 |
| 8 cess：pers．tax 8 nomtax pay | 7787 | 8057 | 8460 | 9587 | 9238 | 10017 | 10386 | 11097 | 1235 | 13759 |
| F Equais：pers．cisposadie inco | 39667 | 39667 | 44635 | 46112 | 47693 | 50501 | 49705 | 53108 | 58.58 | 65647 |
| 10 cess：personai savings | 2312 | 2746 | 2004 | 1558 | 2021 | 2330 | 247. | 2645 | 2892 | 3274 |
| i1 Equais：sers．cons．expencitu | 37354 | $3692:$ | 42631 | 44755 | 45678 | 48.71 | 47234 | 50468 | 55266 | 62575 |
| i2 iotai popuidtion（tnousamos） | 4085 | 4 4 34 | 4192 | 4245 | 4508 | 4389 | 4425 | 4538.0 | 4677.0 | 4869.0 |

 ¿S Departaent of Commetce，ufiace of fiusiness economes Kiegionai Series，i588－20：0．


[^0]:    Source: Baseo on university of minnesota 1985 micro-Inflinim (Inpact Anaiysis for PLAmmng) Systea using excess inoustry output as measure of export-producing activity.

[^1]:     ourpur as measure of export-prooucing activity.

[^2]:    Source：Baseo on cata series from us Department of Comerce，Negional Economic information System，1980－89；anc

[^3]:    Source: Basec on oata serzes irom US Department of Comaerce, Regionai Economic Information Systen, i980-87; anc

