# The Impact of the National Counter-Cyclical Income Support Program for Dairy Producers on Representative Dairy Farms 

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This report contains the results of an analysis of the National Counter-Cyclical Income Support Program for Dairy Producers on the Agricultural and Food Policy Center's (AFPC) representative dairy farms. The impact of the proposal on the representative farms is evaluated in terms of the change in average annual cash receipts and the change in the average annual net cash farm income. The role and potential importance of payment limits on these farms are discussed.

All milk prices by state and program benefits under the payment limit binding and nonbinding scenarios were developed by FAPRI and were applied to the representative dairies. For more information on those results see the FAPRI analysis of this program.

## Representative Dairies

The AFPC maintains 26 representative dairy farms in the major milk producing regions of the country. Each farm is developed with a group of producers from the area. More information on these farms can be found in AFPC Working Paper 2001-01 on the AFPC website at http://www.afpc.tamu.edu.

## Results

The results are reported as a change from the baseline for the scenarios where the payment limits are non-binding and binding (Table 1). Each farm is denoted by its state abbreviation and the number of milk cows. For example, CAD1710 stands for a California dairy with 1,710 milking cows.

## Non-binding Payment Limit

The increase in average annual cash receipts ranges from $\$ 5,200$ on the moderate size Missouri farm (MOD85) to $\$ 194,500$ on the large Idaho farm (IDD2100). All of the farms experience increases in cash receipts and net cash farm income (NCFI). Increases in average annual NCFI range from $\$ 7,800$ to $\$ 196,700$ on the same Missouri and Idaho dairies. No constraints for payment limits on the amount of money received from the program, allows each farm to more than fully offset reduced milk prices.

## Binding Payment Limit

Under this scenario larger farms are unable to recoup the full level of income lost from reduced milk prices. That inability to offset lower milk prices causes sharp reductions in receipts and NCFI for 11 of the 26 dairies. Fifteen dairies experience greater receipts and NCFI under the binding payment limit scenario.

The largest dairies have lower cash receipts under this option than under the baseline. Average annual receipt declines range from - $\$ 13,700$ on the large East Texas farm (TXED750) to $-\$ 836,300$ on the 2000 cow New Mexico dairy (NMD2000). The same dairies see annual average NCFIs decline $\$ 14,000$ and $\$ 938,700$, respectively.

Fifteen of the dairies experience increases in cash receipts over the baseline under this option. For these farms, the program payments are sufficient to more than offset reduced milk prices. Cash receipt increases range from $\$ 5,300$ on the large Wisconsin farm (WID600) to $\$ 45,700$ on the moderate size East Texas dairy (TXED310). Average annual NCFI increases on these farms ranged from $\$ 5,900$ to $\$ 50,100$ on the same farms.

The smaller dairies tend to see larger increases in cash receipts and NCFI under the binding payment limit scenario than the non-binding scenario. Smaller milk price reductions combined with the program payments makes this option more attractive for the WAD185, TXCD400, TXED310, WID70, MIED200, MICD140, NYCD110, VTD134, MOD85, MOD330, and GAND200 dairies. For example, average annual NCFI for the 70 cow Wisconsin (WID70) increase $\$ 9,700$ under the non-binding scenario and $\$ 16,800$ when payments are constrained.

## Payment Limits

Payments lost due to a binding payment limit for each representative dairy farm are reported in Table 2. Seventeen of the 26 dairies are constrained by the potential payment limit. The incentives for these dairies to reorganize their structure to avoid payment limits similar to crop farms enrolled in farm programs is great. In 2002, foregone program payments range from $\$ 9,178$ on the large Missouri dairy (MOD330) to $\$ 512,146$ on the large Idaho dairy (IDD2100). Potential benefits would provide sufficient incentive for dairy producers to reorganize their operations to capture greater benefits and thus offset the impact of lower milk prices.

## Summary

All of the dairies benefit under this program when payment limits are non-binding. Fifteen of the 26 dairies benefit when payment limits are binding. In these cases the program benefits are large enough to offset reduced milk prices. The larger dairies experience reduced NCFIs when unable to capture program payments on more than $60,000 \mathrm{cwt}$. per year ( $5,000 \mathrm{cwt}$. per month). Large representative dairies in the West, Southwest, New York, and Florida experience large declines in NCFI.

Table 1. Comparison of Baseline to National Counter-Cyclical Income Support Program for Dairy Producers on Representative Dairy Farms, Assuming Non-Binding and Binding Payment Limitations, 2002-2009.


Table 2. Annual Payments Lost due to a Binding Payment Limit for the National Counter-Cyclical Income Support Program for Dairy Producers for Representative Dairy Farms, 2002-2009.

| Farm | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | (dollars) |  |  |  |  |
| CAD1710 | 403,290 | 555,444 | 597,589 | 637,337 | 670,826 | 690,106 | 690,515 | 678,943 |
| NMD2000 | 435,997 | 600,376 | 645,809 | 688,639 | 724,693 | 745,389 | 745,702 | 733,205 |
| WAD185 | - | - | - | - | - | - | - | - |
| WAD850 | 182,426 | 252,026 | 271,965 | 290,908 | 307,074 | 316,789 | 317,848 | 312,520 |
| IDD750 | 133,542 | 184,871 | 199,895 | 214,232 | 226,564 | 234,162 | 235,364 | 231,420 |
| IDD2100 | 512,146 | 704,987 | 758,076 | 808,080 | 850,107 | 874,101 | 874,190 | 859,539 |
| TXCD400 | 19,019 | 27,543 | 31,053 | 34,601 | 37,952 | 40,589 | 42,129 | 41,423 |
| TXCD1150 | 220,637 | 304,520 | 328,301 | 350,843 | 370,006 | 381,376 | 382,322 | 375,915 |
| TXED310 |  |  |  |  | 1,366 | 3,042 | 4,647 | 4,569 |
| TXED750 | 92,125 | 127,973 | 138,833 | 149,268 | 158,352 | 164,156 | 165,481 | 162,707 |
| WID70 | - | - | - | - | - | - | - | - |
| WID600 | 89,787 | 124,762 | 135,387 | 145,602 | 154,503 | 160,205 | 161,537 | 158,829 |
| MIED200 | - | - | - | - | - | - | - | - |
| MICD140 | - | - | - | - | - | - | - | - |
| NYWD800 | 150,670 | 208,400 | 225,146 | 241,097 | 254,773 | 263,112 | 264,265 | 259,835 |
| NYWD1200 | 260,231 | 358,913 | 386,674 | 412,946 | 435,215 | 448,299 | 449,129 | 441,602 |
| NYCD110 | - | - | - | - | - | - | - | - |
| NYCD400 | 39,478 | 55,649 | 61,216 | 66,692 | 71,647 | 75,171 | 76,650 | 75,365 |
| VTD134 | - | - | - | - | - | - | - | - |
| VTD350 | 28,650 | 40,773 | 45,252 | 49,707 | 53,813 | 56,868 | 58,379 | 57,401 |
| MOD85 | - | - | - | - | - | - | - | - |
| MOD330 | 9,178 | 14,023 | 16,543 | 19,165 | 21,743 | 23,955 | 25,523 | 25,096 |
| GAND200 |  |  |  | - |  | - | - |  |
| GASD700 | 88,453 | 122,930 | 133,420 | 143,510 | 152,306 | 157,951 | 159,286 | 156,617 |
| FLND500 | 29,570 | 42,037 | 46,608 | 51,151 | 55,329 | 58,423 | 59,932 | 58,927 |
| FLSD1800 | 266,075 | 366,941 | 395,290 | 422,112 | 444,839 | 458,176 | 458,989 | 451,297 |

