



Federal Reserve Bank of Chicago

## **Trade Structure, Industrial Structure, and International Business Cycles**

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## **ABSTRACT**

This paper examines the extent to which the composition of a country's production and trade differs among its trade partners. For example, does the US export the same bundle of goods to the UK as it does to Japan? If we find high dispersion in a country's export and import bundles with its various trading partners, can this be linked to identifiable country characteristics? These findings are important for two reasons. First, they enrich our empirical understanding of the nature of trade. Second, they will stand as a guide for further development of economic theories of the international transmission of business cycles.

## **1. Introduction**

A widely held belief, among economists and policymakers alike, is that countries that are linked through international trade will also share business cycle fluctuations. For this reason, countries proceed slowly and carefully to adopt new arrangements (regional trading arrangements, for example) that are designed to increase trade with a particular group of countries. It is therefore surprising that we lack strong empirical evidence that increased trade, by itself, also increases the extent of business-cycle linkages.<sup>1</sup>

This paper takes a first step on a new line of research that is designed to evaluate the circumstances under which trading relationships between two countries will lead their business cycles to become more synchronized.<sup>2</sup> Our starting point is the observation that most countries have several, even many, trading partners, and that the basket of goods traded with one country may be different from the basket traded with another country. Thus, we use a highly disaggregated dataset that includes information on the industrial structure of each country, as well as detailed information on the industry composition of trade. Our dataset includes information on manufacturing goods, which have been the focus of some past studies, but also includes data on non-manufacturing industries.

In this paper, we examine the extent to which the composition of a country's production and trade differs among its trade partners. For example, does the US export the same bundle of goods to the UK as it does to Japan? If we find high dispersion in a country's export and import bundles with its various trading partners, can this be linked to identifiable country characteristics? These findings will be important for two reasons. First, they enrich our empirical understanding of the nature of trade. Second, they will stand as a guide for further development of economic theories of the international transmission of business cycles.

## **2. A Snapshot of the Relationship between Production and Trade**

This paper analyzes the trade flows and production structure of 164 countries. These data come from a number of sources. Trade flows are based on 4-digit standard international trade classification (SITC) data described in Robert Feenstra, et al. (2002). The data are converted to

2-digit standard industry classification (SIC) so that they can be more easily compared to industry data. Production data come from two sources. Disaggregated manufacturing data are from the United Nations Industrial Development Organization (UNIDO) reported at the 4-digit international standard industry classification (ISIC) and converted to 2-digit SIC level for comparison with trade data. Non-manufacturing trade data were supplied by Werner Antweiler and Daniel Trefler; these data were used in Antweiler and Trefler (2002). These are also reported at the 4-digit ISIC level. A country's land endowment is measured as the quantity of arable land per capita from the World Bank's World Development Indicators. Educational attainment is measured using Robert Barro and Jong-Wha Lee's (1993) average years of schooling in the total population over the age of 15. Real per capita income data are from the Penn World Tables version 5.6. Each country's capital endowment is measured as capital stock per worker from William Easterly and Ross Levine (2001). We use the International Monetary Fund's International Financial Statistics Yearbook (2002) to classify countries as either developing or developed. We classify a country as being either a commodity, fuel, or manufactured-goods exporter according to which category has the largest *net* export share.

To begin, we examine the dispersion in a country's production and trade structure. To do this, we develop indexes of dispersion that are variants of a Herfindahl index. To measure country  $i$ 's dispersion from the rest of world (ROW) with respect to its production structure, we

construct the dispersion index:  $dy_i^{row} = \sum_{n=1}^N (sy_{in} - sy_{row,n})^2$  where  $sy_{in}$  is sector  $n$ 's share of

country  $i$ 's output, and  $sy_{row,n} = \sum_{j \neq i} y_{jn} \div \left( \sum_{n=1}^N \sum_{j \neq i} y_{jn} \right)$  where  $y_{jn}$  is output of sector  $n$  in

country  $j$ .

We also want to study the relationship between production dispersion vis-a-vis the rest of the world, and production dispersion vis-a-vis a country's trading partners. Thus, we define indexes that capture the extent to which country  $i$ 's production structure differs from its export partners and from its import partners. Letting  $a_{xij}$  denote the share of total exports of country  $i$  that go to country  $j$ , and continuing to let  $n$  index a particular export good, our measure of country  $i$ 's dispersion in production relative to her export partners, weighted by export share, is

$dy_i^{export} = \sum_{j=1}^J \mathbf{a}_{xij} \sum_{n=1}^N (sy_{in} - sy_{jn})^2$ . Our measure of country  $i$ 's dispersion in production relative to

her import partners, weighted by import shares,  $\mathbf{a}_{mij}$ , is  $dy_i^{import} = \sum_{j=1}^J \mathbf{a}_{mij} \sum_{n=1}^N (sy_{in} - sy_{jn})^2$ , where

$\mathbf{a}_{mij}$  now stands for denote the share of total imports of country  $i$  that come from country  $j$ .

Finally, we construct indexes of dispersion in exports and imports to measure the extent of dispersion in the structure of a country's exports to its various export partners. As for the production dispersion indexes, we weight each export partner by its contribution to country  $i$ 's total imports. Thus, our weighted index of export dispersion for country  $i$  is

$dx_i = \sum_{j=1}^J \mathbf{a}_{xij} \sum_{n=1}^N (sx_{in} - sx_{ijn})^2$ , where  $sx_{in}$  is good  $n$ 's share of country  $i$ 's exports, and  $sx_{ijn}$  is

good  $n$ 's share of country  $i$ 's exports to country  $j$ . We construct a similar measure the import-share-weighted dispersion of country  $i$ 's imports from its import partners,  $j$ , as

$dm_i = \sum_{j=1}^J \mathbf{a}_{mij} \sum_{n=1}^N (sm_{in} - sm_{ijn})^2$  where  $sm_{in}$  is sector  $n$ 's share of country  $i$ 's imports, and  $sm_{ijn}$  is

good  $n$ 's share of country  $i$ 's imports from country  $j$ . These dispersion measures are shown in Table 1. However, given the large number of countries, we find that graphs are the best way to understand the relationships between the various measures and we will focus our discussions on the graphs. Table 1 can be used as a reference to identify particular countries on the graphs.

The relationships among dispersion in production, exports, and imports are shown in Figure 1.<sup>3</sup> Figure 1-A plots a scatter of  $dy_i^{row}$  (x-axis) vs.  $dx_i$  where each data point is a particular country,  $i$ . This figure allows us to address two questions. First, how much does production dispersion differ among different types of countries? Second, how is dispersion in production vs. export partners related to production dispersion vs. the rest of the world?

We find that developed countries (the squares) have low dispersion indexes for both output and exports, and that this does not seem to depend importantly on the developed country's primary net export good. Further, the developed countries tend to be similar both to the rest of the world and to their export partners. Developing countries (the triangles) generally display greater dispersion in production compared both with the rest of the world and with their export

partners. Within the group of developing countries, manufactured-goods-exporters have lower dispersion, while commodity and fuel exporters exhibit higher dispersion. Strikingly, *every single country* is more dissimilar in terms of production structure from their export partners than they are from the ROW. This may be interpreted as reflecting the “trade based on comparative advantage” that is central to traditional trade theory. We note that the gap between “ROW” and export partners widens as production dissimilarity widens, and is especially large for developing countries.

Figure 1-B examines the same questions for import partners. The results are very similar to those for export partners. Industrialized countries show much less dissimilarity from the rest of the world and from their import partners. Developing countries have high dispersion measures, both vs. the rest of the world and for import partners. There are only two countries for which import dissimilarity is less than rest-of-world production dissimilarity: these are Malawi and Bangladesh. Again, these findings seem consistent with a generalized theory of trade based on comparative advantage.

We also compared production dispersion relative to export partners and import partners; see Figure 1-C. For the industrialized-country commodity exporters, production dispersion relative to export partners is substantially higher than production dispersion relative to import partners. In fact, the positive association between dissimilarity from export partners and dissimilarity from import partners does not appear for these countries. Rather, dispersion relative to import partners is uniformly low for all these countries. For all other groups of countries, there was little difference in production dissimilarity between export and import partners.

We now turn to a closer look at our measure of trade dispersion, which measures the extent to which a country’s trade baskets differ among her trading partners. To begin, Figure 2-A examines the relationship between export dispersion and the production dispersion with export partners. For each country, the horizontal axis plots “export dispersion” -- the extent to which a country exports different baskets of goods to her export partners. The vertical axis measures dispersion of a country’s production vs. her trading partners. High dispersion means that a country’s production structure is very different from that of her export partners. Figure 2-B presents similar information for import dispersion and production dispersion vs. import partners.

Figure 2-A illustrates that there is no link between export dispersion and production dispersion. While industrialized countries (squares) tend to have lower production and export dispersion than developing countries, the general impression from this figure is that one can infer little about dispersion in export baskets just from looking at differences in production structures. Turning to imports, Figure 2-B shows us that there is no obvious relationship between import dispersion and production dispersion vis-a-vis import partners. Again, these findings suggest that looking at production data for trading partners will tell us little or nothing about the bilateral composition of trade.

### **3. Factor Endowments, Country Characteristics and Trade Dispersion**

Traditional trade theory suggests a strong link between factor endowments, production, and trade. Dispersion in export bundles from one country to its trading partners would be understood as stemming from dispersion in factor endowments among the country's trading partners. Similarly, dispersion in import bundles would be due to dispersion in factor endowments among the country's import partners. The factors we consider are the following: (i) arable land per capita; (ii) capital stock per worker; and (iii) average years of schooling for the population aged 15 and older. In each case, dispersion on the export side is measured as the squared difference between country  $i$ 's endowment of a factor and the endowment of its export partners, where the contribution of each partner is weighted by that partner's share in country  $i$ 's total exports. A similar measure is constructed for factor dispersion vs. import partners.

Table 2, columns 2 and 3, presents correlations between factor dispersion and trade dispersion. Considering all countries in the world together, there is no strong evidence that land dispersion is important either for exports or for imports. The other two measures of factor inputs, capital and education, are positively related to trade dispersion, most strongly on the export side. The results are different when we consider just the G-7. For G-7 exports, the relationship between land and exports is strongly positive, while there is a negative relationship between capital and trade and for education and trade. For G-7 imports, we find that each of land, capital, and education dispersion is strongly positively correlated with import dispersion.

For all countries taken together however, the correlations are much weaker. The strongest correlation is for education dispersion.

The last three columns of Table 2 show how factor dispersion relates to trade dispersion when we stratify by type of exporter. There is little consistency in these correlations across exporter type. The strongest correlations are again for education, which is positive for all export categories and for both exports and imports. Capital dispersion is also positively related to trade dispersion for fuel and manufacturing exporters. Land dispersion appears unrelated to trade dispersion for each exporter type.

Because dispersion in the factors may be correlated, we regressed export dispersion on dispersion in land, capital, and education. We also included dummy variables for (a) whether a country is classified as ‘developing,’ and (b) the country’s major export good. The results are shown in Table 3. First, the developing-country dummy variable is positive and strongly significant in all specifications and for both exports and imports. We checked to see whether this was simply a proxy for “country size” – we found that including a measure of real GDP in the regression did not change the significance of the developing-country dummy variable. We also found that commodity exporters have significantly larger export dispersion, while fuel exporters have significantly smaller import dispersion. The factor dispersion measures were mostly insignificant. The one exception is the measure of education dispersion, which appears positively correlated with export dispersion in specifications 3 and 4. Finally, we note that the explanatory power of the regressions is higher for exports than for imports. In specification 4, the regression explains 37% of export dispersion and 21% of import dispersion.

#### **4. Summary and Conclusion**

This paper analyzes the extent to which the composition of a country’s production and trade differs among its trade partners. We found that industrialized countries have low dispersion for both output and trade. That is: an industrialized country’s production structure tends to be similar to that of the rest of the world, and her export and import baskets are similar among all trading partners. Developing countries, by contrast, show high dispersion in production and trade. When we studied the relationship between export dispersion and the



production dispersion (vs. export partners), we failed to find a strong link. Looking at production structures is not sufficient to understand the structure of trade. Finally, we investigated whether dispersion in export and import bundles can be related to dispersion in the factor endowments of trading partners. We found weak evidence that capital and especially education dispersion may help explain trade dispersion. However, the most important determinants of trade dispersion were developing-country status and the major type of export good.

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## Footnotes

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1. This is a large and growing literature. The first paper in this literature was by Fabio Canova and Harris Dellas (1993), who found no link. More recently, Jean Imbs (1999) finds that cyclic comovement is explainable by production structure but not trade. A recent review is found in Ayhan Kose, et al., (2002).

2. Our paper shares a micro-trade focus with several related recent contributions, including those by Werner Antweiler and Daniel Trefler (2002), David Hummels, et al. (2001), and Peter Schott (2002).

**Table 1: Country Characteristics and Measures of Dispersion**

Country Name	Largest Net Export Good: <sup>1</sup>	Deve- loping country	Production Dispersion vs:			Export Dispersion vs. Export Partners (weighted)	Import Dispersion vs. Import Partners (weighted)
			Rest of world	Export partners (weighted)	Import partners (weighted)		
USA	M		0.006	0.050	0.049	0.026	0.124
GERMANY	M		0.017	0.071	0.071	0.016	0.083
JAPAN	M		0.014	0.065	0.071	0.038	0.168
UNITED-KINGDOM	M		0.008	0.059	0.050	0.024	0.086
FRANCE	M		0.003	0.066	0.056	0.016	0.092
ITALY	M					0.024	0.101
CANADA	C		0.007	0.017	0.020	0.045	0.050
CHINA	F	X				0.039	0.088
NETHERLANDS	C		0.014	0.072	0.067	0.016	0.090
HONG-KONG	M	X	0.073	0.113	0.107	0.053	0.066
BELGIUM-LUX	M		0.157	0.210	0.202	0.042	0.085
SINGAPORE	F	X	0.055	0.142	0.118	0.077	0.117
SPAIN	M		0.008	0.103	0.069	0.034	0.117
KOREA-RP	M	X	0.012	0.062	0.042	0.054	0.124
MEXICO	F	X	0.025	0.041	0.038	0.078	0.038
TAIWAN	M	X				0.031	0.055
SWITZERLAND	M					0.042	0.051
AUSTRIA	M		0.009	0.036	0.035	0.024	0.057
SWEDEN	M		0.007	0.041	0.041	0.036	0.067
THAILAND	C	X	0.469	0.557	0.556	0.085	0.130
AUSTRALIA	C		0.015	0.073	0.051	0.106	0.071
MALAYSIA	F	X	0.061	0.117	0.113	0.098	0.071
USSR	F	X				0.089	0.124
SAUDI-ARABIA	F	X				0.040	0.116
TURKEY	C	X	0.120	0.159	0.160	0.114	0.188
INDONESIA	F	X	0.143	0.187	0.186	0.097	0.113
BRAZIL	M	X	0.020	0.112	0.092	0.081	0.229
DENMARK	C		0.021	0.047	0.052	0.048	0.078
NORWAY	F		0.034	0.061	0.055	0.083	0.109
PORTUGAL	M		0.649	0.725	0.728	0.044	0.110
IRELAND	M		0.053	0.071	0.068	0.044	0.046
ISRAEL	C	X				0.127	0.164
ARGENTINA	C	X	0.429	0.494	0.502	0.100	0.121
FINLAND	M		0.026	0.055	0.059	0.057	0.078
PHILIPPINES	C	X	0.081	0.120	0.121	0.081	0.189
UNTD-ARAB-EM	F	X				0.046	0.088
GREECE	C		0.127	0.172	0.178	0.095	0.113
SOUTH-AFRICA	C	X	0.014	0.062	0.047	0.108	0.039
INDIA	M	X	0.207	0.249	0.254	0.123	0.248
POLAND	C	X				0.085	0.140
YUGOSLAVIA	M	X				0.072	0.129
VENEZUELA	F	X	0.055	0.085	0.076	0.071	0.078
HUNGARY	C	X				0.060	0.088
IRAN	F	X				0.030	0.132

Country Name	Largest Net Export Good: <sup>1</sup>	Deve- loping country	Production Dispersion vs:			Export Dispersion vs. Export Partners (weighted)	Import Dispersion vs. Import Partners (weighted)
			Rest of world	Export partners (weighted)	Import partners (weighted)		
CZECHOSLOVAKIA	M	X				0.057	0.107
CHILE	C	X	0.064	0.115	0.132	0.124	0.144
PANAMA	C	X	0.122	0.161	0.166	0.222	0.340
COLOMBIA	F	X	0.076	0.104	0.103	0.163	0.085
PAKISTAN	M	X	0.154	0.201	0.191	0.180	0.247
EGYPT	F	X	0.130	0.161	0.163	0.190	0.136
NEW-ZEALAND	C		0.077	0.130	0.112	0.114	0.104
MOROCCO	C	X	0.073	0.101	0.102	0.192	0.182
ALGERIA	F	X				0.048	0.101
ROMANIA	M	X				0.142	0.192
NIGERIA	F	X	0.498	0.513	0.541	0.022	0.081
TUNISIA	F	X	0.328	0.415	0.413	0.204	0.120
KUWAIT	F	X				0.116	0.121
LIBERIA	C	X				0.390	0.133
LIBYA	F	X				0.048	0.086
PERU	C	X	0.080	0.107	0.133	0.177	0.148
VIETNAM	C	X				0.270	0.111
DOMINICAN-RP	M	X	0.285	0.362	0.346	0.074	0.134
OMAN	F	X				0.020	0.121
JORDAN	C	X				0.214	0.214
NETH-ANTILLES	F	X				0.144	0.250
LEBANON	C	X				0.234	0.139
CYPRUS	C	X				0.160	0.147
SYRIA	F	X	0.311	0.377	0.352	0.232	0.158
GUADELOUPE	C	X				0.066	0.102
ECUADOR	F	X	0.098	0.113	0.123	0.147	0.107
BANGLADESH	C	X	0.350	0.382	0.336	0.200	0.240
URUGUAY	C	X	0.064	0.161	0.166	0.145	0.164
BAHAMAS	C	X				0.325	0.256
COSTA-RICA	C	X	0.097	0.146	0.125	0.111	0.104
SRI-LANKA	M	X	0.184	0.226	0.219	0.312	0.246
MALTA	M	X				0.189	0.140
PARAGUAY	C	X				0.256	0.159
GUATEMALA	C	X	0.333	0.336	0.381	0.138	0.123
BULGARIA	C	X				0.138	0.203
BRUNEI	F	X				0.041	0.207
BAHRAIN	F	X				0.171	0.167
JAMAICA	C	X	0.057	0.105	0.105	0.138	0.136
REUNION	C	X				0.097	0.107
YEMEN	F	X				0.071	0.230
FRENCH-GUIANA	C	X				0.164	0.119
EL-SALVADOR	M	X	0.416	0.377	0.445	0.170	0.103
BOLIVIA	C	X	0.200	0.288	0.246	0.426	0.097
HONDURAS	C	X	0.170	0.224	0.191	0.166	0.144
TRINIDAD-TBG	F	X				0.208	0.137
CUBA	C	X				0.282	0.192

Country Name	Largest Net Export Good: <sup>1</sup>	Deve- loping country	Production Dispersion vs:			Export Dispersion vs. Export Partners (weighted)	Import Dispersion vs. Import Partners (weighted)
			Rest of world	Export partners (weighted)	Import partners (weighted)		
ZIMBABWE	C	X	0.062	0.104	0.103	0.175	0.109
QATAR	F	X				0.096	0.156
GHANA	M	X	0.300	0.395	0.326	0.230	0.115
NEW-CALEDONIA	C	X				0.123	0.129
COTE-D'IVOIRE	C	X				0.180	0.096
ICELAND	C					0.096	0.128
ST-KITTS-NEV	C	X				0.316	0.145
KENYA	C	X				0.212	0.198
KOREA-D-P-RP	C	X				0.138	0.144
MYANMAR	C	X				0.181	0.150
BERMUDA	M	X				0.107	0.247
MAURITIUS	C	X	0.196	0.221	0.241	0.196	0.171
SENEGAL	C	X				0.229	0.178
ZAMBIA	C	X	0.407	0.424	0.282	0.050	0.122
TANZANIA	C	X				0.244	0.140
ANGOLA	F	X				0.082	0.113
ETHIOPIA	C	X	0.442	0.517	0.484	0.167	0.195
CAMBODIA	C	X				0.279	0.324
CAMEROON	F	X	0.178	0.195	0.207	0.105	0.104
GABON	F	X				0.094	0.091
MOZAMBIQUE	C	X				0.341	0.211
GIBRALTAR	M	X				0.258	0.320
PAPUA-N-GUINEA	C	X	0.425	0.535	0.525	0.167	0.113
SUDAN	C	X				0.255	0.221
BENIN	F	X				0.283	0.219
BARBADOS	C	X	0.074	0.097	0.102	0.244	0.120
SURINAME	F	X	0.298	0.361	0.371	0.172	0.186
CONGO	F	X				0.191	0.133
CAYMAN-ISLDS	C	X				0.289	0.212
ALBANIA	C	X				0.165	0.138
ZAIRE	F	X				0.164	0.082
GUINEA	C	X				0.129	0.105
IRAQ	F	X				0.025	0.146
NICARAGUA	C	X				0.296	0.257
MAURITANIA	C	X				0.264	0.196
NEPAL	M	X				0.120	0.214
MADAGASCAR	C	X	0.262	0.368	0.359	0.190	0.247
TOGO	C	X				0.376	0.194
GUYANA	C	X				0.336	0.216
MALAWI	C	X	0.263	0.304	0.162	0.108	0.198
FIJI	C	X	0.242	0.286	0.296	0.271	0.125
HAITI	M	X				0.069	0.152
GREENLAND	C	X				0.001	0.080
AFGHANISTAN	C	X				0.398	0.225
MALI	C	X				0.217	0.102
BELIZE	C	X				0.219	0.102

Country Name	Largest Net Export Good: <sup>1</sup>	Deve- loping country	Production Dispersion vs:			Export Dispersion vs. Export Partners (weighted)	Import Dispersion vs. Import Partners (weighted)
			Rest of world	Export partners (weighted)	Import partners (weighted)		
LAOS-P-DEM-R	C	X				0.107	0.090
DJIBOUTI	C	X				0.167	0.224
GAMBIA	C	X				0.400	0.143
NIGER	M	X				0.048	0.094
UGANDA	C	X				0.094	0.096
BURKINA-FASO	C	X				0.210	0.110
SEYCHELLES	C	X				0.345	0.201
GUINEA-BISSAU	C	X				0.325	0.132
KIRIBATI	C	X				0.179	0.082
MONGOLIA	C	X				0.200	0.132
SIERRA-LEONE	C	X				0.349	0.109
MALDIVES	C	X				0.218	0.110
RWANDA	C	X				0.145	0.080
SOMALIA	C	X				0.130	0.200
COMOROS	M	X				0.221	0.092
BURUNDI	C	X				0.114	0.086
CHAD	C	X				0.103	0.110
CENTRAL-AFR-REP	C	X				0.378	0.133
SOLOMON-ISLDS	C	X				0.289	0.101
EQ-GUINEA	M	X				0.071	0.166
ST-PIERRE-MIQU	C	X				0.044	0.095
TURKS-CAICOS-ISL	C	X				0.289	0.060
ST-HELENA	C	X				0.242	0.178
FALKLAND-ISL	C	X				0.227	0.242
BHUTAN	C	X				0.191	0.146
WESTERN-SAHARA	C	X				0.090	0.190
BR-IND-OC-TR	M	X				0.358	0.182
GERMAN-DM-RP	F	X				0.080	0.157
AVERAGE: G-7			0.009	0.055	0.053	0.027	0.101
AVERAGE: NON-G7			0.170	0.218	0.209	0.157	0.142
AVERAGE WORLD			0.155	0.203	0.195	0.152	0.141

Notes:

1. Largest Net Export Good: M=manufactured goods, C=Commodities, F=Fuels.

**Table 2: Correlations between trade and factors**

Correlation with dispersion in export partners' :	A. Export Dispersion				
	All countries	G-7	Commodity exporters	Fuel exporters	Manufacturing Exporters
Land	-0.09	0.41	0.06	-0.08	-0.08
Capital	0.25	-0.21	0.10	0.26	0.70
Education	0.35	-0.34	0.40	0.17	0.13

Correlation with dispersion in import partners' :	B. Import Dispersion				
	All countries	G-7	Commodity exporters	Fuel exporters	Manufacturing Exporters
Land	-0.06	0.80	-0.05	0.03	-0.19
Capital	0.09	0.51	-0.02	0.48	0.18
Education	0.19	0.61	0.12	0.63	0.14

Note: all data for 1990.



**Table 3**

**A. dependent variable = weighted export dispersion, 1990**

<b>Specification</b>				
<b>Independent variable 1</b>	<b>2</b>	<b>3</b>	<b>4</b>	
developing country	<b>0.11 **</b>	<b>0.10 **</b>	<b>0.09 **</b>	<b>0.09 **</b>
commodity exporter	<b>-0.06 **</b>	<b>0.06 **</b>	<b>0.07 **</b>	<b>0.04 *</b>
fuel exporter	<b>-0.22 **</b>	-0.01	0.00	-0.00
Land dispersion	-3.31e-07			-4.29E-07
capital dispersion		1.35E-06		1.45E-06
education dispersion			<b>1.53e-04 *</b>	<b>2.16e-04 *</b>
adjusted R <sup>2</sup>	0.34	0.32	0.35	0.37

**B. dependent variable = weighted import dispersion, 1990**

<b>Specification</b>				
<b>Independent variable 1</b>	<b>2</b>	<b>3</b>	<b>4</b>	
developing country	<b>0.06 **</b>	<b>0.06 **</b>	<b>0.06 **</b>	<b>0.06 **</b>
commodity exporter	-0.00	0.01	-0.00	-0.00
Fuel exporter	<b>-0.04 **</b>	<b>-0.03 *</b>	<b>-0.03 **</b>	<b>-0.04 **</b>
land dispersion	-1.68e-07			-2.08e-07
capital dispersion		-7.80e-07		-3.13e-06
education dispersion			2.46e-06	9.18e-05
adjusted R <sup>2</sup>	0.18	0.17	0.19	0.21

Notes:

1. Coefficient estimates provided in table.
2. The symbol \* denotes significance at 10% level
3. The symbol \*\* denotes significance at 5% level

Figure 1-A: Production dispersion:  
Rest of World vs. Export partners

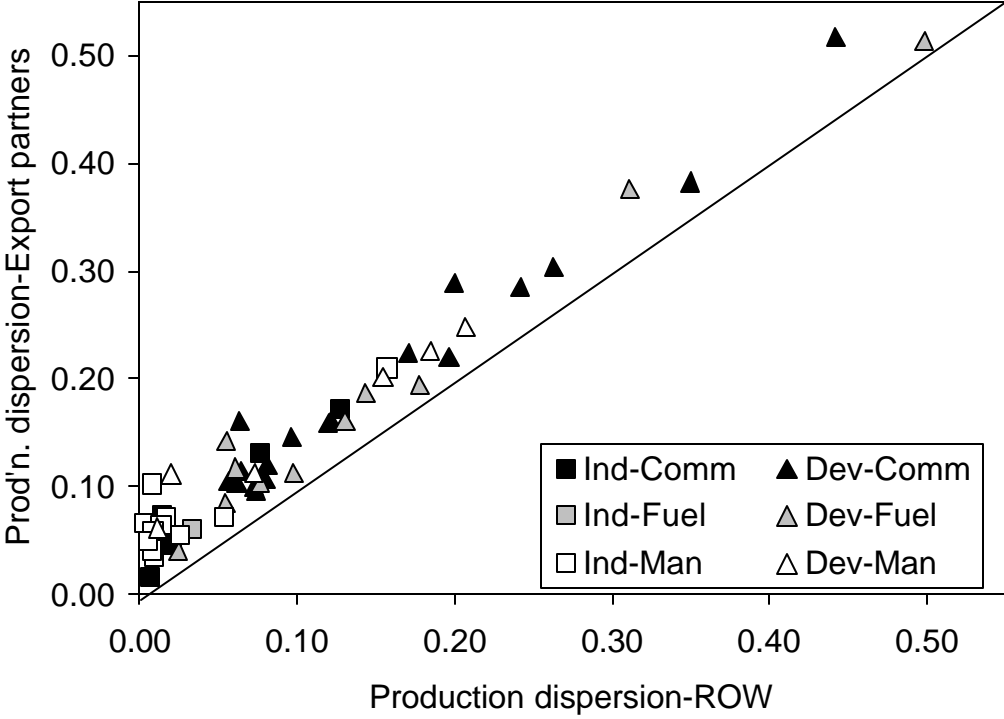


Figure 1-B. Production dispersion:  
Rest of World vs. Import partners

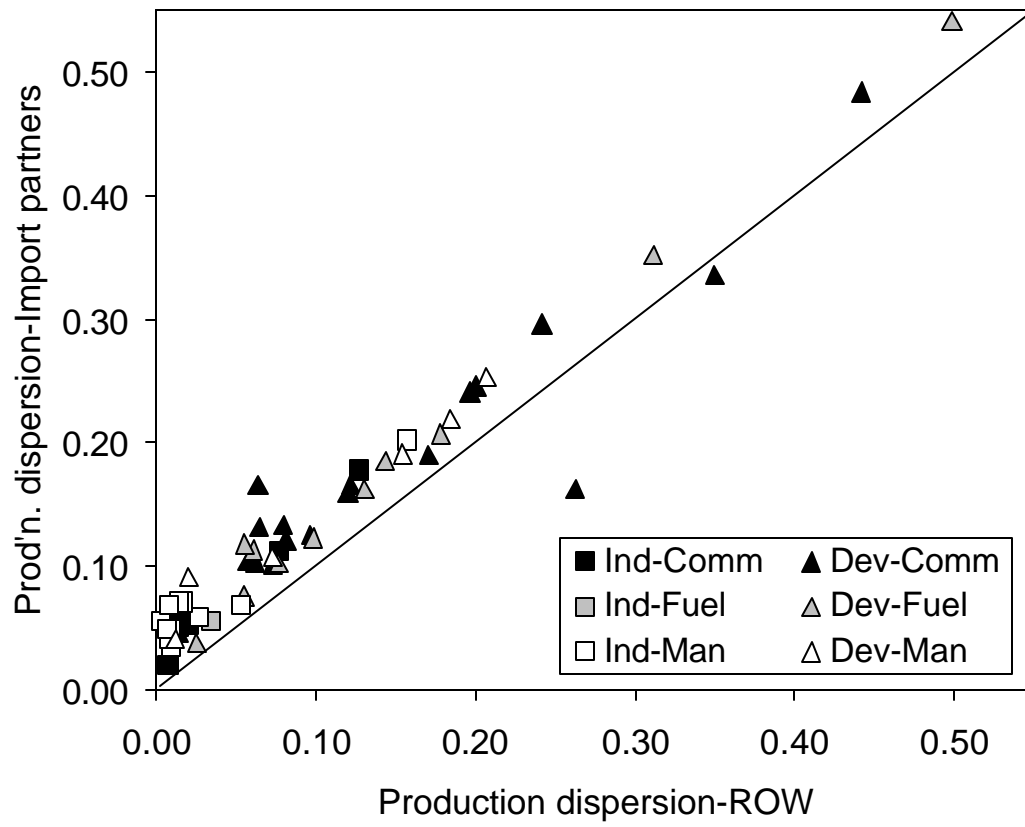


Figure 1C. Production dissimilarity:  
Export partners vs.Import partners

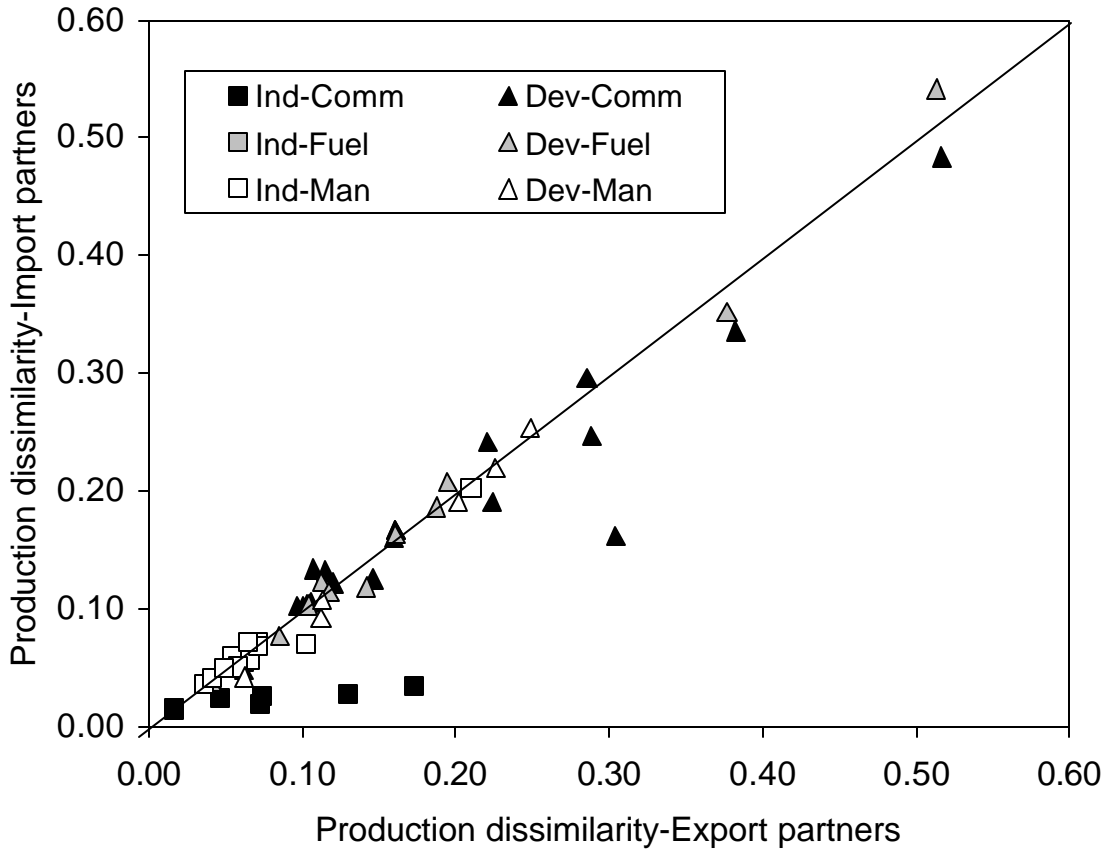


Figure 2-A: Export dispersion vs. Production dispersion

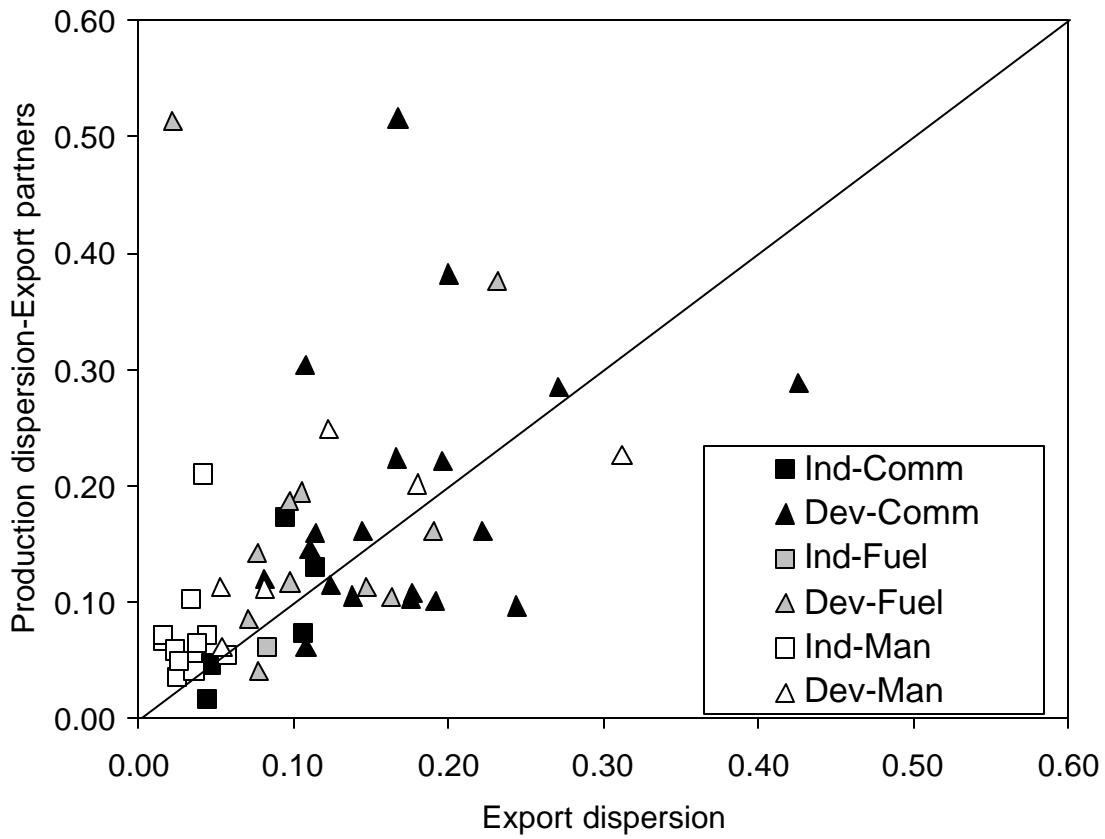
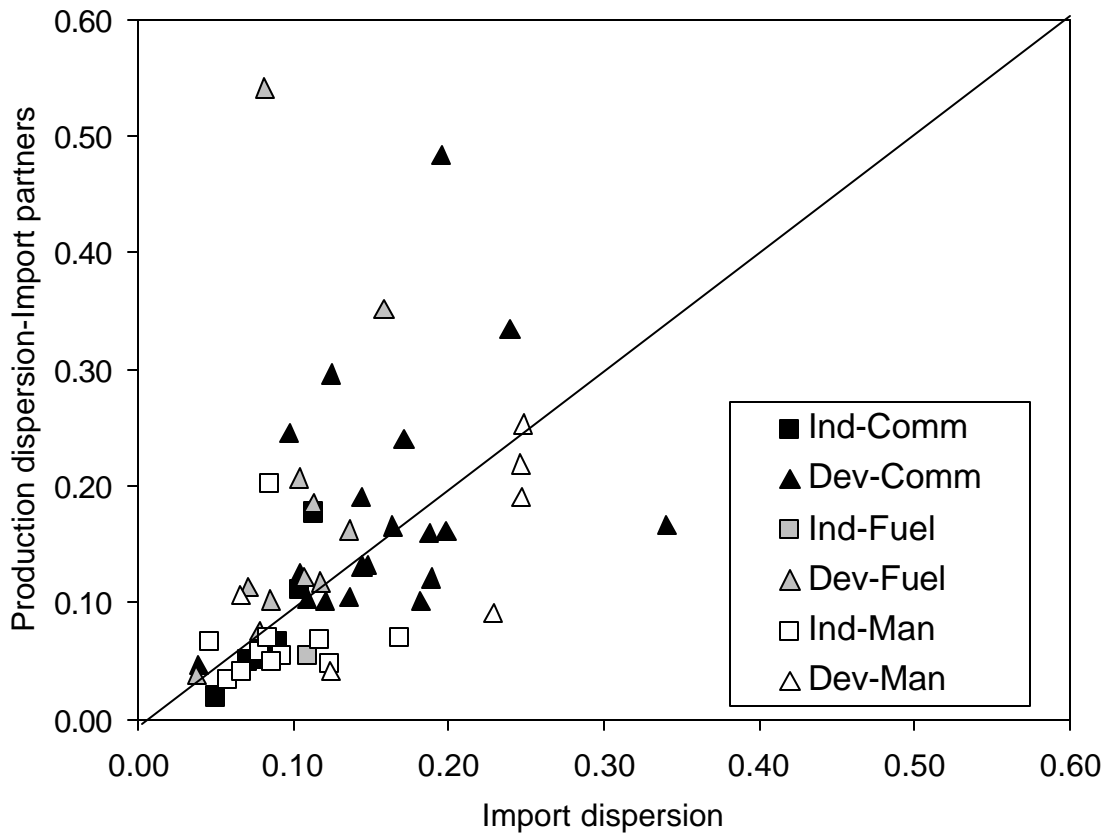


Figure 2-B: Import dispersion vs. Production dispersion



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