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# An Economic Analysis of the Courts

# William M. Landes

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"The object of our study, then, is prediction, ... The prophecies of what the courts will do in fact, and nothing more pretentious, are what I mean by the law." Oliver Wendell Holmes, Jr., The Path of Law (1897).

In the folklore of criminal justice a popular belief is that the accused will have his case decided in a trial. Empirical evidence does not support this belief. Table 1 indicates that most cases are disposed of before trial by either a guilty plea or a dismissal of the charges. What factors determine the choice between a pretrial settlement and a trial? What accounts for the large proportion of settlements compared to trials? How are certain aspects of the criminal justice process such as the bail system and court delay related to the decision to settle or to go to trial? The main

	Numl
	of D
Area (Year)	fenda
132 State County	
Courts (1962)	7,5;
U.S. District	·
Courts (1967)	31,53

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purpose of this essay is to cal and empirical analys tools of economic theory A theoretical mode relevant to the choice be tion of the model is that their utility, appropriate sources. It is shown that

sources. It is shown that the probability of convic ability and productivity trial versus settlement of the effects of the bail sys several proposals for imp These include "preventi fendants not released on use of the courts. The mc made argument that the low-income defendants. fendant's income or wea probability of his convict tions of these factors w examined.

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This study has been supported by a grant for the study of law and economics from the National Science Foundation to the National Bureau (Grant Number GS-3314). The views expressed in this essay are not attributable to the National Science Foundation, whose support I gratefully acknowledge. I should like to thank Professors Gary Becker, Solomon Fabricant, Laurence Miller, Sherwin Rosen, Finis Welch and Neil Wallace, and Elisabeth Landes for helpful criticisms. I also received useful comments at seminars at the NBER, Columbia, Rochester, U.C.L.A. and the University of Chicago. Charles H. Berry, Eugene P. Foley, and Eli Goldston provided valuable advice as members of the reading committee of the National Bureau's Board of Directors.

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TAB	BLE 1	
DISPOSITION OF	CRIMINAL	Cases

	Number	Tri	als	Guilty	Pleas	Dismi	ssed
Area (Year)	Number of De- fendants	Num- ber	Per Cent	Num- ber	Per Cent	Num- ber	Per Cent
132 State County	_		. <u> </u>				
Courts (1962)	7,510 ª	1,394	19	5,293	70	823	11
U.S. District Courts (1967)	31,535	4,208	13	23,131	73	4,196	13

Economic Research

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belief is that the accused vidence does not support e disposed of before trial rges. What factors deternd a trial? What accounts d to trials? How are cerh as the bail system and to go to trial? The main

of law and economics from the Number GS-3314). The views al Science Foundation, whose ofessors Gary Becker, Solomon nd Neil Wallace, and Elisabeth ents at seminars at the NBER, ago. Charles H. Berry, Eugene mbers of the reading committee SOURCES. – Lee Silverstein, Defense of the Poor in Criminal Cases in American State Courts, A Field Study and Report (2 v. 1965); Ann. Rep., Admin. Off. of the United States Courts, 1967.

<sup>a</sup> Number of felony defendants in sample.

purpose of this essay is to answer these questions by means of a theoretical and empirical analysis of the criminal justice system using standard tools of economic theory and statistics.

A theoretical model is first developed that identifies the variables relevant to the choice between a settlement and a trial. The basic assumption of the model is that both the prosecutor and the defendant maximize their utility, appropriately defined, subject to a constraint on their resources. It is shown that the decision to settle or to go to trial depends on the probability of conviction by trial, the severity of the crime, the availability and productivity of the prosecutor's and defendant's resources, trial versus settlement costs, and attitudes toward risk. We then analyze the effects of the bail system and court delay on settlements, and consider several proposals for improving the bail system and reducing court delay. These include "preventive detention," monetary compensation to defendants not released on bail, and the imposition of a money price for the use of the courts. The model is further useful in evaluating the frequently made argument that the criminal justice system discriminates against low-income defendants. This proposition is analyzed by relating a defendant's income or wealth to his decision to settle or go to trial, the probability of his conviction, and his sentence if convicted. The interactions of these factors with the bail system and court delay are also examined.

The second part of this study is an empirical analysis from published data on the disposition of cases in state and federal criminal courts.

Multiple regression techniques are used to test the effects on the demand for trials (or conversely, settlements) and on the probability of conviction of the following: (1) pretrial detention; (2) court queues; (3) the size of the potential sentence; (4) judicial expenditures; (5) subsidizing defendants' legal fees; and (6) demographic variables such as population size, region, county income, per cent nonwhite, and urbanization. Finally, in the appendix a theoretical and empirical analysis on the demand for civil cases is presented.

# I. THE MODEL

We make the following assumptions.

(1) There are *n* defendants.

(2) The probability of conviction in a trial for the *i*th defendant (i = 1, ..., n) depends on the prosecutor's and defendant's inputs of resources,  $R_i^*$  and  $R_i$  respectively, into the case. That is,

 $P_{i}^{*} = P_{i}^{*}(R_{i}^{*}, R_{i}; Z_{i})$ 

$$P_i = P_i(R_i^*, R_i; Z_i),$$

where  $P_i^*$  is the prosecutor's and  $P_i$  is the defendant's estimates of the probability of conviction by trial.  $P_i^*$  can be greater, less than, or equal to  $P_i$ .  $Z_i$  denotes other factors affecting the level of  $P_i^*$  and  $P_i$ ; for example, the availability of witnesses, the defendant's past record, his alibi, etc. Inputs of  $R_i^*$  would tend to raise  $P_i^*$  and  $P_i$ , while inputs of  $R_i$  would tend to lower them so that

$$\frac{\partial P_i^*}{\partial R_i^*} \ge 0 \qquad \qquad \frac{\partial P_i^*}{\partial R_i} \le 0$$

$$\frac{\partial P_i}{\partial R_i^*} \ge 0 \qquad \qquad \frac{\partial P_i}{\partial R_i} \le 0.$$
(2)

(3) The sentence,  $S_i$ , the defendant would receive if convicted in a trial is known to the prosecutor and defendant and independent of  $R_i^*$  and  $R_i^{1}$ .

(4) Initially, there i nonmoney cost in terms

# PROSECUTOR

Let the prosecutor's dec convictions weighted by sentences – subject to a his office (B).<sup>2</sup> This dec the following sense. If ex munity charges for vari equivalent to maximizin prosecution expenditure The prosecutor max

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 $\frac{\partial P_1^*}{\partial R_1^*} \cdot S_1$ 

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tences would have to be includ without substantially changing section on wealth effects, I allc

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3. We assume the price of noted that (4) does not necess prosecutor takes as given the c changes or anticipated changes their  $R_i$ 's, and so forth. This pr

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<sup>1.</sup> There is some justification for this assumption other than mathematical simplicity since most crimes carry statutory penalties which are presumably known to both parties and independent of  $R_i^*$  and  $R_i$ . However, statutory penalties usually set a minimum and maximum sentence for the defendant convicted in a trial, and within this range the sentence received would partly depend on  $R_i^*$  and  $R_i$ . To allow the sentence to be a function of  $R_i^*$  and  $R_i$  would substantially complicate the model at this point (for example, two sen-

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the effects on the demand probability of conviction ueues; (3) the size of the subsidizing defendants' s population size, region, hization. Finally, in the on the demand for civil

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(4) Initially, there is no money charge for the use of the courts nor a nonmoney cost in terms of court delay or queues.

#### PROSECUTOR

Let the prosecutor's decision rule be to maximize the expected number of convictions weighted by their respective  $S_i$ 's – he prefers longer to shorter sentences – subject to a constraint on the resources or budget available to his office (B).<sup>2</sup> This decision rule coincides with the social optimum in the following sense. If expected sentences are regarded as prices the community charges for various offenses, then the prosecutor's behavior is equivalent to maximizing the community's "profit" for a given level of prosecution expenditures.

The prosecutor maximizes E(C) where

$$E(C) = \sum_{i=1}^{n} P_i^* S_i + \lambda (B - \sum_{i=1}^{n} R_i^*), \qquad (3)$$

which yields the equilibrium conditions

$$\frac{\partial P_1^*}{\partial R_1^*} \cdot S_1 = \frac{\partial P_2^*}{\partial R_2^*} \cdot S_2 = \cdots = \frac{\partial P_n^*}{\partial R_n^*} \cdot S_n.$$
(4)

Thus, the prosecutor allocates greater resources to cases, ceteris paribus, where the sentence is greater and where  $P_i^*$  is more responsive to changes in  $R_i^{*,3}$  If all *n* defendants need not be prosecuted, one would also predict charges would be dismissed when the prosecutor sees little chance of conviction regardless of his resource input into the trial, or given a conviction he expects a negligible sentence. The formulation of (3) is suffi-

tences would have to be included — the defendant's estimate and the prosecutor's estimate) without substantially changing the analysis of the trial versus settlement decision. In a later section on wealth effects, I allow the sentence to be a function of resource inputs.

2. Other decision rules are possible; for example, maximizing the expected number of convictions without weighting by the  $S_i$ 's. The difficulty here is that the prosecutor, in order to increase his convictions and conserve his resources, would often be willing to drop a murder charge against a suspected murderer if the latter agreed to plead guilty to a minor offense (for example, a traffic violation). A simple way of eliminating this in the model is to weight by the  $S_i$ 's. (See the analysis of a settlement presented below.) Note that fines could be included in  $S_i$  by specifying a rate at which the prosecutor transforms fines into sentences keeping his utility constant.

3. We assume the price of a unit of  $R_i^*$  is \$1.00 and  $\partial^2 P_i^* / \partial R_i^* < 0$ . It should also be noted that (4) does not necessarily have a unique solution unless one assumes that the prosecutor takes as given the defendant's inputs,  $R_i$ 's. If he readjusts his inputs of  $R_i^*$  to changes or anticipated changes in any of the  $R_i$ 's, then the defendants may in turn readjust their  $R_i$ 's, and so forth. This process need not converge to a unique solution.

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ciently general to give the prosecutor discretion over the type of charge brought against each defendant. The charge selected would be one that maximized E(C). Further, the maximization of E(C) together with the assumption that  $\partial P_i^* / \partial R_i^* \ge 0$  imply (possibly unrealistically) that the prosecutor would suppress any evidence that reduces the probability of conviction.

Scarce resources provide an incentive for the prosecutor to avoid a trial and negotiate a pretrial settlement with the defendant. From (3) and (4) it follows that if the prosecutor's transaction costs of a settlement equal his optimal resource expenditure on a trial, he would be willing to offer the suspect a reduction in the sentence below  $S_i$  in exchange for a plea of guilty (which makes  $P_i^* = P_i = 1$ ).<sup>4</sup> However, since trial costs probably exceed these transaction costs, he would be willing to offer a further sentence reduction as the savings in resources can be used to increase the conviction probabilities in other cases. If  $\Delta S_i$  denotes the sentence reduction that is a positive function of the difference between the prosecutor's trial costs and transaction costs of a settlement, then

$$So_i = P_i^* S_i - \Delta S_i, \tag{5}$$

where  $So_i$  is the minimum sentence the prosecutor is willing to offer the defendant for a guilty plea.<sup>5</sup> From (5) we note that the terms offered the defendant will be more favorable the lower  $P_i^*$  and  $S_i$ , and the greater the prosecutor's resource saving from a settlement. Finally, suppose that certain cases bring the prosecutor considerable notoriety only if a trial occurs. If notoriety were desired, the sentence variable,  $S_i$ , could be increased by a notoriety factor (for example  $S_i(1 + j_i)$  where  $j_i$  is a positive function of the amount of notoriety and is  $\geq 0$ ). Hence in some cases  $So_i$  could be greater than  $P_i^*S_i$  and even  $S_i$ . Unless otherwise stated, we assume  $So_i < P_i^*S_i$ .

# Defendant

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or a nonconviction state

W is his wealth endowm the average pecuniary an is the average price of a I assume Wc is nonnega Let U be a continue ment. His expected utili

E(U)

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 The qualification states of R\* also applies to the defer
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-P''[U(Wn) - U(Wc)] + rP'[L

where  $P'' = d^2 P/dR^2$ , and U'' diminishing marginal product zero and hence marginal retu

<sup>4.</sup> The prosecutor's transaction costs of a settlement would equal his time spent explaining the terms of the offer to the suspect and judge, paperwork in his office, etc. These costs will generally be less than his total costs of reaching a settlement since the latter may involve substantial negotiating or bargaining costs in order to arrive at a sentence more preferred than the minimum sentence he is willing to offer in a settlement.

<sup>5.</sup> A settlement that releases resources from any one case will increase the  $R_i^*$ 's in other cases. Thus, the  $R_i^*$ 's that initially satisfy (4) are not the final equilibrium values because adjustments take place as cases are settled. Moreover, these adjustments raise the So's in cases not yet settled. I largely ignore these secondary effects in the analysis.

<sup>6.</sup> The subscript *i* is dele defendant.

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tion over the type of charge selected would be one that of E(C) together with the bly unrealistically) that the it reduces the probability of

br the prosecutor to avoid a h the defendant. From (3) saction costs of a settlement trial, he would be willing to below  $S_i$  in exchange for a However, since trial costs would be willing to offer a resources can be used to r cases. If  $\Delta S_i$  denotes the f the difference between the of a settlement, then

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# Defendant

If the defendant goes to trial, the outcome is either of two mutually exclusive states: a conviction state with an endowment  $W_c$  defined as

 $W_c = W - s \cdot S - r \cdot R \tag{6a}$ 

or a nonconviction state with an endowment Wn defined as

$$Wn = W - r \cdot R. \tag{6b}$$

W is his wealth endowment prior to arrest, s equals the present value of the average pecuniary and nonpecuniary losses per unit of jail sentence, r is the average price of a unit of R, and S and R are defined as before.<sup>6</sup> I assume Wc is nonnegative.

Let U be a continuous utility function over the defendant's endowment. His expected utility from going to trial is then

$$E(U) = PU(Wc) + (1 - P)U(Wn).$$
(7)

Since inputs of R lower P, Wc and Wn, the defendant would select a level of R to maximize E(U) such that

$$-P'[U(Wn) - U(Wc)] = r[PU'(Wc) + (1 - P)U'(Wn)],$$
(8)

where P' = dP/dR and U' denotes the marginal utility (>0) of the endowment in each state.<sup>7</sup> The left-hand side of (8) represents marginal returns of R and the right-hand side, marginal costs of R.<sup>8</sup> An analysis of the determinants of the optimal R is presented later.

8. The second-order condition for the optimum R requires that the rate of change of marginal returns be less than the rate of change of marginal cost. That is,

$$-P''[U(Wn) - U(Wc)] + rP'[U'(Wn) - U'(Wc)] <$$

 $-rP'[U'(Wn) - U'(Wc)] - r^{2}[PU''(Wc) + (1 - P)U''(Wn)],$ 

where  $P'' = d^2 P/dR^2$ , and U'' = the rate of change of U'. P'' is assumed >0 to indicate diminishing marginal product of R in reducing P. If U'' = 0, the last three terms above are zero and hence marginal returns are falling while marginal costs are constant. If  $U'' \neq 0$ ,

<sup>6.</sup> The subscript i is deleted, since it is explicit that we are now dealing with one defendant.

<sup>7.</sup> The qualification stated in footnote 3 regarding the prosecutor's equilibrium inputs of  $R^*$  also applies to the defendant's equilibrium inputs of R.



# TRIAL VERSUS SETTLEMENT

Let  $r \cdot \hat{R}$  equal the defendant's transaction costs of a settlement.<sup>9</sup> Note that the defendant's trial costs,  $r \cdot R$ , are greater than  $r \cdot \hat{R}$  because a defendant going to trial will in the process of rejecting a settlement incur most of the costs in  $r \cdot \hat{R}$ , and in addition he has expenditures on the trial. The defendant would choose between a trial or settlement on the basis of whether his expected utility from the former, E(U), were greater or less than his utility from the latter. Similarly, the prosecutor would choose the alternative that maximizes his conviction function, E(C). Therefore, a necessary condition for a settlement is that both the defendant and prosecutor simultaneously gain from a settlement compared to their expected trial outcomes. This requires that

$$\pi = U(W - s \cdot So - r \cdot \hat{R}) - E(U) > 0, \qquad (9)$$

because one can then find a negotiated sentence somewhat greater than So, the minimum offer of the prosecutor, that leaves the defendant with a utility from a settlement greater than E(U) and at the same time increases E(C) for the prosecutor above its value in a trial. Although (9) explicitly allows for the prosecutor's and defendant's transaction costs of a settlement, the attempt to reach mutually acceptable terms may in certain cases involve substantial bargaining costs that are large enough to prevent a settlement even though  $\pi > 0$ . In spite of this qualification, I will assume that  $\pi > 0$  is not only a necessary but also a sufficient condition for a settlement. Alternatively,  $\pi < 0$  is a necessary and sufficient condition for a trial. These conditions are Pareto optimal in that if  $\pi > 0$ , both parties expect to gain from a settlement, and if  $\pi < 0$ , both parties expect to gain from a trial.

We can derive the following implications from (9) regarding the likelihood of settling and the resulting sentence.

1. Although the precise sentence in a pretrial settlement is indeterminate, it must lie between the extremes defined by (9). Within this range it would depend on the relative bargaining strengths of the parties involved. In general, one would expect a smaller negotiated sentence the smaller the probability of , and thus lowers the maxin a smaller  $P^*$  reduces the identical reasons, a lower a lower negotiated sentence 2.  $\pi$  will be positive ;

since this implies  $U(W \ U(Wn) \ge E(U))$ . This rest toward risk and his estim gardless of the trial outcor implies that a trial is less li (since So depends on S  $\ge$ cost of going to trial,  $r(R \ contrary$ , I now assume  $(W - s \cdot So - r\hat{R})$ .

3. If both parties as  $(P^* = P)$ , a settlement wil (U'' < 0) or risk neutral (trial is equivalent to an us ment is less than the set maximize their expected "gamble," and a fortiori 1 On the other hand, a trikeven though  $P^* = P$ .<sup>13</sup>

10. This provides an explaination of spending considerable
11. U" denotes the rate of
12. A trial is an unfair gam

 $(W - s \cdot S)$ 

which can be rewritten as

using (5), (6a, 6b) and the assur are both positive, (ii) holds and 13. Given risk preference,

the greater the preference for r this differentiate (9) partially v negative for  $r\hat{R}$ , and positive for creases in  $r\hat{R}$  and decreases in

marginal costs may be rising, falling or constant with increases in R since the two terms on the right-hand side are of opposite sign. Similarly, when U'' < 0, marginal returns may actually rise since rP'[U'(Wn) - U'(Wc)] is positive but when U'' > 0, marginal returns must fall.

<sup>9.</sup> Similar to the definition of the prosecutor's transaction costs (see supra note 4),  $r\hat{R}$  would be generally less than the defendant's total costs of negotiating a settlement since  $r\hat{R}$  excludes bargaining costs.

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sts of a settlement.<sup>9</sup> Note ater than  $r \cdot \hat{R}$  because a jecting a settlement incur expenditures on the trial. settlement on the basis of E(U), were greater or less psecutor would choose the ction, E(C). Therefore, a n the defendant and proseimpared to their expected

$$\mathsf{E}(U) > 0, \tag{9}$$

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smaller the probability of conviction in a trial. A smaller P raises E(U) and thus lowers the maximum sentence accepted by the defendant, while a smaller  $P^*$  reduces the minimum acceptable to the prosecutor. For identical reasons, a lower sentence if convicted by trial, S, should lead to a lower negotiated sentence.

2.  $\pi$  will be positive and a settlement chosen whenever

$$s \cdot So < r(R - \hat{R}), \tag{10}$$

since this implies  $U(W - s \cdot So - r\hat{R}) > U(Wn)$ , and by definition  $U(Wn) \ge E(U)$ . This result is independent of the defendant's attitude toward risk and his estimate of the conviction probability, because regardless of the trial outcome he is always better off with a settlement. (10) implies that a trial is less likely for offenses with small expected sentences (since So depends on S and P\*) relative to the defendant's differential cost of going to trial,  $r(R - \hat{R})$ .<sup>10</sup> Except when explicitly stated to the contrary, I now assume  $s \cdot So > r(R - \hat{R})$  so that Wn is greater than  $(W - s \cdot So - r\hat{R})$ .

3. If both parties agree on the probability of conviction by trial  $(P^* = P)$ , a settlement will take place for defendants who are risk averse (U'' < 0) or risk neutral (U'' = 0).<sup>11</sup> When  $P^* = P$ , one can show that a trial is equivalent to an unfair gamble (that is, the expected trial endowment is less than the settlement endowment).<sup>12</sup> Risk neutral suspects maximize their expected endowment and, therefore, refuse the trial "gamble," and a fortiori risk averse suspects also refuse the "gamble." On the other hand, a trial can still occur for a risk preferrer (U'' > 0) even though  $P^* = P$ .<sup>13</sup>

11. U'' denotes the rate of change of U' with respect to one's endowment.

12. A trial is an unfair gamble if  $(W - s \cdot So - r\hat{R})$ 

$$W - s \cdot So - r\hat{R} - [P \cdot Wc + (1 - P)Wn] > 0, \qquad (i)$$

which can be rewritten as

$$s \cdot \Delta S + r(R - \hat{R}) > 0,$$
 (ii)

using (5), (6a, 6b) and the assumption  $P^* = P$ . Since we have assumed  $s \cdot \Delta S$  and  $r(R - \hat{R})$  are both positive, (ii) holds and the gamble is unfair.

13. Given risk preference, a negative  $\pi$ , which leads to a trial, would be more likely the greater the preference for risk, the larger  $r\hat{R}$ , and the smaller  $s \cdot \Delta S$  and rR. To prove this differentiate (9) partially with respect to these variables. The partial derivatives are negative for  $r\hat{R}$ , and positive for  $s \cdot \Delta S$  and rR, indicating that  $\pi$  falls with respect to increases in  $r\hat{R}$  and decreases in  $s \cdot \Delta S$  and rR.

<sup>10.</sup> This provides an explanation of why many persons plead guilty to traffic violations instead of spending considerable time in traffic court disputing them.

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4. Suppose the prosecutor and defendant differ in their estimates of the trial conviction probability. If  $P^* < P$ , a trial becomes an even less favorable gamble in comparison to  $P^* = P$ , and hence risk averse and risk neutral suspects would continue to settle.<sup>14</sup> Risk preferrers are also more likely to settle since  $\pi$  in (9) rises.  $P^* > P$  is the more interesting case because this provides an explanation in addition to risk preference of why trials occur. When  $P^* > P$  a trial becomes a more favorable gamble compared to  $P^* = P$ , and hence  $\pi$  falls, increasing the chances of a trial. Moreover, if  $P^* > P$ , one can show that the likelihood of a trial is generally greater for defendants accused of crimes that carry stronger penalties.<sup>15</sup>

Several additional points are worth noting in regard to the settlement versus trial decision:

5. The greater the savings in costs from a settlement, other things the same, the smaller So and  $r\hat{R}$ , and the more likely a settlement. This suggests that policy measures designed to eliminate or subsidize the defendant's legal fees, which in turn reduce the cost differential between a trial and a settlement, will increase the proportion of trials.

6. Suppose a not-guilty verdict in a trial produces pecuniary and nonpecuniary returns to the defendant. This would raise E(U) and make a trial more likely. Similarly, publicity gains to the prosecutor from a trial would raise So, as previously noted, and also make a trial more likely.

7. The question of whether the defendant did in fact commit the crime he is charged with does not explicitly enter the analysis. The prosecutor and defendant have been assumed to react to the probability of

15. Differentiating  $\pi$  with respect to S and noting that  $So = P^* \cdot S - \Delta S$  (see (5)) yields  $\partial \pi / \partial S \leq 0$  according as

$$\frac{P}{P^*} \leq \frac{U'(W-s \cdot So - r\hat{R})}{U'(Wc)}.$$
 (i)

 $\partial \pi/\partial S < 0$  when  $U'' \ge 0$  since  $U'(W - s \cdot So - r\hat{R}) \ge U'(Wc)$  and  $P < P^*$ . Thus, risk preferring and risk neutral defendants are more likely to go to trial as S rises given  $P^* > P$ . When U'' < 0 risk aversion), both sides of (i) are <1, and the sign of  $\partial \pi/\partial S$  is indeterminate. However, if the degree of risk aversion is weak (the right-hand side of (i) is close to one), risk averters are also more likely to go to trial as S rises.

In another sense, the likelihood of a trial is *always* greater for large than for small sentences. We have already shown in (10) that a trial will not occur when  $s \cdot So$  is less than the difference in costs between a trial and a settlement,  $r(R - \hat{R})$ . Thus, for very small sentences  $r(R - \hat{R})$  is likely to dominate and a settlement will take place.

conviction and other variatrial, while their behavior guilt or innocence of the two ways. First, the amo fendant seems likely to di would reduce the probat prosecutor to dismiss chai Second, an innocent pers would have a greater reluc person. This can be inten plea for an innocent susj in (9) and hence increase

8. We observed in th settled before trial. Our a ecutor and suspect agree c trial to both parties exceeerally risk averse in their

# WEALTH AND SENTENCE

In this section two further (R) invested by the defend Do the resources invested endowment or wealth? Th spread claim that the crimi income suspects than for a ment of resources rises wi tion in a trial and a negwealthier defendants.

To determine the effe total differential of the first

 $R^{17}$  This yields  $dR/dS \stackrel{>}{\leq}$ 

 See Patricia M. Wald, P. Enforcement and Admin. of Jus Report: The Courts, at 139, app 17. The differential is



 $\frac{s}{-P''[U(Wn) - U(Wc)] + 2rP'}$ 

The second-order condition for <0. Hence,  $dR/dS \ge 0$  as P'U'(

<sup>14.</sup> As  $P^*$  falls, So falls, which in turn increases  $(W - s \cdot So - r\hat{R})$ . Similarly, the increase in P lowers [PWc + (1 - P)Wn]. Thus, the value of (i) in footnote 12 rises relative to the case where  $P^* = P$ . Since (i) is already >0 when  $P^* = P$ , it is obviously >0 when  $P^* < P$ .

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differ in their estimates of rial becomes an even less nd hence risk averse and <sup>14</sup> Risk preferrers are also P is the more interesting addition to risk preference ecomes a more favorable , increasing the chances of t the likelihood of a trial is rimes that carry stronger

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bduces pecuniary and nonld raise E(U) and make a he prosecutor from a trial make a trial more likely. nt did in fact commit the ter the analysis. The proseact to the probability of

 $V - s \cdot So - r\hat{R}$ ). Similarly, the of (i) in footnote 12 rises relative  $P^* = P$ , it is obviously >0 when

that  $So = P^* \cdot S - \Delta S$  (see (5))

(i)

U'(Wc) and  $P < P^*$ . Thus, risk to trial as S rises given  $P^* > P$ . nd the sign of  $\partial \pi / \partial S$  is indetere right-hand side of (i) is close to tises.

greater for large than for small ot occur when  $s \cdot So$  is less than  $r(R - \hat{R})$ . Thus, for very small will take place. conviction and other variables in choosing between settling and going to trial, while their behavior has not been directly influenced by the actual guilt or innocence of the defendant. However, this factor may enter in two ways. First, the amount and quality of the evidence against the defendant seems likely to diminish in the case of an innocent person. This would reduce the probability of conviction in a trial or even lead the prosecutor to dismiss charges more readily since  $P^*$  may be close to zero. Second, an innocent person may have an aversion to lying so that he would have a greater reluctance to plead guilty to an offense than a guilty person. This can be interpreted as imposing psychic losses on a guilty plea for an innocent suspect which would reduce  $U(W - s \cdot So - r\hat{R})$ in (9) and hence increase the likelihood of a trial.

8. We observed in the introduction that a large fraction of cases are settled before trial. Our analysis predicts this if in most cases the prosecutor and suspect agree on the expected outcome of a trial, the costs of a trial to both parties exceed their settlement costs, and suspects are generally risk averse in their trial versus settlement choice.

# WEALTH AND SENTENCE EFFECTS

In this section two further questions are considered. (1) Do the resources (R) invested by the defendant in a trial rise as the sentence increases? (2) Do the resources invested increase with the level of the defendant's initial endowment or wealth? The latter question is directly related to the wide-spread claim that the criminal justice system works less favorably for low income suspects than for affluent ones, <sup>16</sup> because if the defendant's investment of resources rises with wealth, then both the probability of conviction in a trial and a negotiated sentence would tend to be lower for wealthier defendants.

To determine the effect of an increase in the sentence, we take the total differential of the first-order condition in (8) with respect to S and

R.<sup>17</sup> This yields  $dR/dS \ge 0$  according as

16. See Patricia M. Wald, Poverty and Criminal Justice, in U.S. Pres. Comm'n on Law Enforcement and Admin. of Justice, Task Force on the Admin. of Justice, Task Force Report: The Courts, at 139, app. C (1967).

17. The differential is

 $\frac{dR}{ds} =$ 

 $\frac{s[P'U'(Wc) - rPU''(Wc)]}{-P''[U(Wn) - U(Wc)] + 2rP'[U'(Wn) - U'(Wc)] + r^2[PU''(Wc) + (1 - P)U''(Wn)]}$ 

The second-order condition for E(U) to be a maximum requires that the denominator be <0. Hence,  $dR/dS \ge 0$  as  $P'U'(Wc) - rPU''(Wc) \le 0$ .

$$\frac{-P'}{r \cdot P} \stackrel{\geq}{<} -\frac{U''(Wc)}{U'(Wc)},\tag{11}$$

where -U''(Wc)/U'(Wc) is a measure of absolute risk aversion. From (11) it follows that dR/dS > 0 for defendants who are risk preferrers or risk neutral. If defendants are risk averse, the sign of dR/dS is uncertain. It is more likely to be positive the more responsive P to increases in R, the lower r, and the smaller the level of absolute risk aversion.<sup>18</sup> In sum, for a group of defendants differing in their attitudes toward risk, we might expect to find a greater investment of resources on average for defendants charged with crimes carrying longer sentences. Note that this need not lead to an observed negative relation between the probability of conviction and the severity of the crime since we have previously shown that an increase in the potential sentence also induces the prosecutor to allocate more resources to the case.

The value of one's time is generally related positively to one's income and wealth. In consequence, an increase in the defendant's wealth will lead to an increase both in r and s, the prices per unit of R and S respectively. To show this for r, let R be produced by both inputs of market goods such as the services of lawyers, expert witnesses, etc., and inputs of one's time. The optimal input combination is where the marginal products of the inputs over their respective marginal factor costs are equal. Since defendants with greater wealth attach higher prices to their time input, they would not only substitute more market intensive methods of producing R, but would also have a higher r.<sup>19</sup> Moreover, it follows from the equilibrium condition in (8) that a rise in r will lead to fewer inputs of R. In contrast, the increase in s as wealth rises will usually result in an increase in R.<sup>20</sup> Thus, to predict the net effect of an increase in wealth,

18. (11) may also be rewritten as

$$\frac{e}{rR/Wc} \geq -Wc \; \frac{U''(Wc)}{U'(Wc)},$$

where e is the elasticity of P with respect to R, rR/Wc is the share of R in the suspect's conviction wealth, and  $-\dot{W}cU''(Wc)/U'(Wc)$  is a measure of relative risk aversion. The value of the latter is often argued to hover around 1. (See Kenneth Arrow, Aspects of the Theory of Risk-Bearing, 33-37 (1965).) Thus, if rR/Wc were small, one would expect dR/dS > 0 for risk averse suspects.

19. If higher income or wealth defendants are more productive in their use of time to produce R, then the marginal product of time would be positively related to income. This would work to offset the substitution of market inputs for time as income and wealth rose. Further, r need not increase with wealth.

20. The condition under which dR/ds > 0 is identical to that for dR/dS > 0 in (11).

which increases both r. magnitudes of these tw even if s and r were to of R if tastes for risk de neutrality and in the tastes for risk.

The total different neutrality, gives dR/dH

where  $E_s = \partial s/\partial W(W/s)$ price of market inputs inputs for time takes pl because as a first approportional to wealth. The risk neutrality -P' = r/c $E_s > E_r$ .<sup>21</sup> Thus, the ar to rise and the probabil in wealth. Note that th for wealthier defendant

Suppose that the p stead a money fine.  $E_s$ value of time do not alt negative. Therefore, th

21. An identical result he first-order condition for the first-ord

where  $S' = \partial S / \partial R \le 0$ . The to 0 as

which gives  $dR/dW \ge 0$  as

22. An increase in R the his minimum offer, So, while  $\cdot$ from a trial and lower the m same, these forces should wo

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which increases both r and s, one would have to determine the relative magnitudes of these two offsetting forces. In addition, a change in wealth even if s and r were to remain constant may change the equilibrium input of R if tastes for risk depend on wealth. We analyze below the case of risk neutrality and in the mathematical appendix we consider nonneutral tastes for risk.

The total differential of (8) with respect to W and R, assuming risk neutrality, gives  $dR/dW \ge 0$  according as

$$-P'E_s \stackrel{>}{<} E_r \frac{r}{s \cdot S}, \tag{12}$$

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where  $E_s = \partial s/\partial W(W/s)$  and  $E_r = \partial r/\partial W(W/r)$ .  $E_r$  will be <1 since the price of market inputs is unaffected and some substitution of market inputs for time takes place as wealth rises.  $E_s$  can be assumed equal to 1 because as a first approximation the per unit value of time in jail is proportional to wealth. The optimality condition for R (see (8)) becomes with risk neutrality  $-P' = r/s \cdot S$ , and, therefore, dR/dW will be positive when  $E_s > E_r$ .<sup>21</sup> Thus, the amount of resources invested in a trial would tend to rise and the probability of conviction would tend to fall with increases in wealth. Note that this result also implies a lower negotiated sentence for wealthier defendants.<sup>22</sup>

Suppose that the penalty for conviction is not a jail sentence but instead a money fine.  $E_s$  would equal zero with a fine since changes in the value of time do not alter the dollar value of a fine, and dR/dW would be negative. Therefore, the effect of wealth on R reverses when penalties

$$-P'(s \cdot S) - P(s \cdot S') = r, \qquad (i)$$

where  $S' = \partial S/\partial R \leq 0$ . The total differential of (i) with respect to W and R yields  $dR/dW \geq 0$  as

$$E_{\mathbf{r}}[-P'(s \cdot S) - P(s \cdot S')] \ge E_{\mathbf{r}}r, \qquad (ii)$$

which gives  $dR/dW \ge 0$  as

$$E_s \ge E_r$$
 (iii)

22. An increase in R that is anticipated by the prosecutor would lower  $P^*$  and hence his minimum offer, So, while the reduction in P would raise the defendant's expected utility from a trial and lower the maximum sentence he would accept to settle. Other things the same, these forces should work to lower the negotiated sentence.

<sup>21.</sup> An identical result holds when R affects not only P but also S. With risk neutrality, the first-order condition for the optimal R becomes

are in terms of money and not time for risk neutral defendants.<sup>23</sup> Once risk aversion or preference is introduced, the effect of changes in wealth on R cannot in general be specified unless one has explicit knowledge of additional parameters of the defendant's utility function. Nevertheless, one can presume that if the deviation from risk neutrality is small, the effects of wealth on R will follow the effects for risk neutrality.

#### **II. SOME APPLICATIONS**

#### THE BAIL SYSTEM

In the United States the typical procedure for bail is that shortly after the defendant's arrest a bond is set as security for his appearance at trial. If the defendant can post the amount of the bond through a deposit of cash or other assets, or have a professional bondsman do it for him, he is released until trial. The bondsman's fee runs about 10 per cent of the value of the bail bond. If the defendant does not meet the bail requirement, he remains in jail. The bond is generally forfeited should the released defendant fail to appear at trial.

Several implications of the bail system can be derived from our model.

1. Bail costs would be deducted from the defendant's endowment, W, so that both  $U(W - s \cdot So - r\hat{R})$  and E(U) in (9) would fall. For defendants released on bail there would be no obvious change in  $\pi$  (since equal dollar amounts are subtracted from  $(W - s \cdot So - r\hat{R})$ , Wc and Wn) and hence no reason to expect a change in their use of trials compared to settlements. Bail costs for defendants not released would equal the opportunity cost of their time in prison plus losses from restrictions on their consumption and freedom. These costs would be greater for a trial than a settlement because the delay in reaching trial generally exceeds the time taken to negotiate a settlement.<sup>24</sup> This in turn would lower E(U)

24. Empirically, the time difference appears to be positive. For example, in the 89 United States district courts the median queues in 1967 were as follows: jury trial = 5.7 months; court trial = 3.9 months, and settlement (guilty plea) = 1.9 months. See, 1967 Ann. Rep. Admin. Off. of the United States Courts, 269-71, table D6.

relative to U(W - s + r)more likely for defence time differential betwe portionately more settl released on bail.<sup>25</sup>

2. The defendant i the probability of conv costs or lowering the m example, in the case o tion with lawyers, and have greater (even pro engaging in other inves ginal cost of producin  $R.^{26}$  Thus, other thing should be greater for c bail.<sup>27</sup> As noted earlie leads to worse terms in sons the prosecutor alhigh bail charges.

3. Finally, if maki

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26. Defendants not malthat would have been used the probability of convictio resources will decline shou exceed the cost of financing ably have prevented their re

27. Critics of the bail s the Att'y Gen. Comm. on F note that the increase in cos availability of "legal" advice important, one would observe pretrial detention instead.

<sup>23.</sup> G. S. Becker, Crime and Punishment: An Economic Approach, this volume, presents a similar argument without presenting a proof. However, he argues that the incentive to use time to reduce the probability of a sentence is unrelated to earnings, and the incentive to use money to reduce the probability of a fine is also unrelated to earnings. These results would follow when in the former case R is produced solely by time and in the latter case R is produced solely by market inputs. However, once R is produced by both time and market inputs there is always an incentive to substitute market inputs for time as earnings rise.

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ral defendants.<sup>23</sup> Once ct of changes in wealth s explicit knowledge of unction. Nevertheless, neutrality is small, the isk neutrality.

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tive. For example, in the 89 were as follows: jury trial = lea) = 1.9 months. See, 1967 table D6. relative to  $U(W - s \cdot So - r\hat{R})$  in (9), raise  $\pi$  and make a settlement more likely for defendants not released on bail. Thus, given a positive time differential between a trial and settlement one would predict proportionately more settlements among defendants not released than those released on bail.<sup>25</sup>

2. The defendant in jail is restricted in his use of resources to reduce the probability of conviction. This can be interpreted as either raising the costs or lowering the marginal products of his market and time inputs. For example, in the case of market inputs, detention would hamper consultation with lawyers, and in the case of time inputs, the defendant would have greater (even prohibitive) difficulty in seeking out witnesses and in engaging in other investigatory activities. These factors increase the marginal cost of producing a given R and lower the defendant's input of  $R.^{26}$  Thus, other things the same, the probability of conviction by trial should be greater for defendants not making bail than for those making bail.<sup>27</sup> As noted earlier, a higher probability of conviction by trial also leads to worse terms in a settlement. One should add that for these reasons the prosecutor always has an incentive to request the judge to set high bail charges.

3. Finally, if making bail is positively correlated with income, then

26. Defendants not making bail may have available added resources for legal services that would have been used to finance bail. These can offset the higher costs of R so that the probability of conviction need not increase. However, it is also possible that their resources will decline should the loss in income (excluding a consumption allowance) exceed the cost of financing bail. In the latter case, capital market difficulties would presumably have prevented their release.

27. Critics of the bail system have recognized this point. For example, see Report of the Att'y Gen. Comm. on Poverty & the Admin. of Fed. Crim. Just. 74-76 (1963). Also note that the increase in cost of R for jailed defendants may be partly offset by the greater availability of "legal" advice from other inmates. However, if this factor were sufficiently important, one would observe defendants who were able to meet bail requirements accepting pretrial detention instead.

<sup>25.</sup> Two additional points should be noted. (a) If the defendant not released on bail were given credit toward his sentence for time in prison prior to disposition of his case, the only bail deduction in (9) would be from Wn, the defendant's endowment if he is not convicted.  $\pi$  would still rise. However, the rise in  $\pi$  would be negatively related to the probability of conviction. In the limit, if the probability of conviction equaled 1, court delay would leave  $\pi$  unchanged. (b) Bail costs of defendants released on bail will generally *not* be greater for a trial than a settlement. The bondsman's fee is independent of whether the defendant goes to trial or accepts a settlement, and a majority of felony defendants who make bail use bondsmen. (See, Lee Silverstein, Bail in the State Courts – A Field Study and Report, 50 Minn. L. Rev. 621, 647-52 (1966).) And the returns from assets (except cash) used as security for bail bonds will continue to be received by the owner.

the effects of pretrial jailing, cited above, would fall most heavily on lowincome defendants.

Proposals for bail reform generally focus on eliminating income as an indirect criterion of pretrial release. The Federal Bail Reform Act of 1966 requires that criminal defendants in federal courts (which cover a small minority of criminal defendants) be released prior to trial unless there is reason to believe they would flee. The "President's Commission" suggests placing greater reliance on release of defendants without bail, accompanied by certain restrictions on their behavior (for example, restrictions on travel, associations), while simultaneously confining suspects whose release would pose a significant threat to the community, regardless of their financial ability to make bail,<sup>28</sup> the latter provision being a form of "preventive detention." If these reforms were to result in the pretrial release of more defendants and more low-income ones we would predict the following: a decline in the negative correlations between income and the effects of pretrial jailing outlined above; a reduction in the fraction of defendants convicted since fewer defendants would be restricted in their use of R; and an increase in the demand for trials as differential bail costs between a trial and settlement go to zero for more defendants.<sup>29</sup> The latter would probably increase court delay.

These reforms leave persons detained in the same position as before and, moreover, their position relative to defendants released may worsen if the latter group does not pay for their release. Suppose those detained were paid a monetary compensation that increased with the length of their detention. We could then eliminate much of the discriminatory aspects of the bail system while still detaining persons believed to be dangerous. A higher marginal cost of R for detained suspects would still be present, but they would have additional resources to mitigate the adverse effects of this on the probability of conviction. Compensation would reduce the defendant's incentive for a settlement as the differential bail costs between a trial and settlement decline and approach zero for full compensation. If compensation were paid out of the prosecutor's budget, the latter's incentive for a settlement. This in turn would lower his minimum offer, So, and raise  $U(W - So - r\hat{R})$  in (9). Hence, the incentive for a settlement need tends to reduce the post defendants not release

# COURT DELAY

It is widely recognized of cases than they can e prior to trial, and hasty not surprising since use develops to ration the s

To understand the the demand for courts. by the loser that clears : budget is not increased prosecutor's and defend mum sentence offered t of  $(1 - P^*) \cdot M$ . This. hood of a settlement. Se by trial, Wc, by an am (9). This also increases greater the increase in 7 a downward sloping de one can venture from t) quantity demanded of from cases where there ecutor and defendant o sentence if convicted b that still go to trial as ments over the probabi Moreover, changing the the above results, since M, a money price alw:

30. For a detailed analy:
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31. The Courts. supra n
32. This does not mean
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33. Optimal values of P<sup>4</sup>
defendant must now allocate

<sup>28.</sup> U.S. Pres. Comm'n on Law Enforcement and Admin. of Justice, Task Force on the Admin. of Justice, Task Force Report: The Courts, at 38-40 (1967). [Hereinafter, The Courts.]

<sup>29.</sup> Other effects could be added. For instance, a predicted increase in crime from reducing the average probability of conviction, and a savings in resources used for pretrial detention.

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all most heavily on low-

eliminating income as an Bail Reform Act of 1966 ts (which cover a small r to trial unless there is ent's Commission" sugndants without bail, acor (for example, restricusly confining suspects the community, regardlatter provision being a hs were to result in the v-income ones we would correlations between inbove; a reduction in the lefendants would be rehe demand for trials as hent go to zero for more court delay.

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cted increase in crime from rein resources used for pretrial for a settlement need not fall with compensation. Note as So falls this tends to reduce the positive difference between negotiated sentences for defendants not released compared to defendants released on bail.<sup>30</sup>

# COURT DELAY

It is widely recognized that the courts are burdened with a larger volume of cases than they can efficiently handle. The results are often long delays prior to trial, and hasty considerations when cases reach trial.<sup>31</sup> This is not surprising since users pay a nominal money fee, if any, and a queue develops to ration the supply.

To understand the implications of nonmoney and money pricing on the demand for courts, assume initially there is a money price, M, paid by the loser that clears the market.<sup>32</sup> We also assume that the prosecutor's budget is not increased to cover these court costs. M affects both the prosecutor's and defendant's demand for trial. First, it reduces the minimum sentence offered by the prosecutor, So in (5), by a positive function of  $(1 - P^*) \cdot M$ . This, in turn, raises  $\pi$  in (9) and increases the likelihood of a settlement. Second, it lowers the defendant's wealth if convicted by trial, Wc, by an amount equal to M, reducing E(U) and raising  $\pi$  in (9). This also increases the chance of a settlement. The larger is M, the greater the increase in  $\pi$ , and the more settlements that take place. Thus, a downward sloping demand curve for the courts is generated. Further, one can venture from the analysis of (9) that as M rises, the reduction in quantity demanded of trials (hereafter, trial demand) will be primarily from cases where there is not a significant disagreement between the prosecutor and defendant over the probability of conviction, and where the sentence if convicted by trial tends to be small.<sup>33</sup> Put differently, cases that still go to trial as M rises are where there are significant disagreements over the probability of conviction and where penalties are severe. Moreover, changing the allocation of the payment of M has little effect on the above results, since whether the loser or winner pays M, or both share M, a money price always increases  $\pi$  in (9) and reduces trial demand.

<sup>30.</sup> For a detailed analysis of alternative bail systems see my paper, The Bail System: An Economic Approach, this volume.

<sup>31.</sup> The Courts. supra note 28, at 80-90.

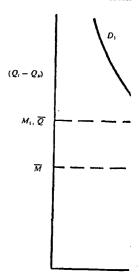
<sup>32.</sup> This does not mean that defendants are immediately brought to trial. Some time is required by both defendant and prosecutor to prepare a case for trial. Current delays are alleged to run considerably in excess of this.

<sup>33.</sup> Optimal values of  $P^*$ , P,  $R^*$  and R may change as M rises since the prosecutor and defendant must now allocate some resources to losses from expected court fees.

Compare this pricing scheme with one in which the courts are heavily subsidized, taking the extreme example of a zero money price. As M goes to zero, So and Wc rise,  $\pi$  falls and without an increase in supply, trial demand would exceed supply. Let us assume trial dates are allocated on the basis of waiting time since arraignment and a trial queue develops. The queue will reach an equilibrium size because, as we will show, trial demand is a decreasing function of waiting or queueing time. An increase in the queue imposes losses on the prosecutor as it (a) reduces the number of convictions in the current year from cases commenced in that year by delaying trial convictions,<sup>34</sup> and (b) ties up resources in a case for a longer period of time. These losses increase as the queue lengthens, inducing the prosecutor to offer a lower sentence in exchange for a guilty plea. Although  $U(W - s \cdot So - rR)$  in (9) then rises (as So falls) the incentive for the defendant to settle as the queue grows will depend on whether or not he is released on bail. For defendants not released, the longer the queue the higher the bail costs of a trial and hence the lower their expected utility from a trial.<sup>35</sup> This factor, together with the response of the prosecutor, leads to the prediction that the demand for trials will fall as the queue lengthens for defendants not released on bail. On the other hand, for defendants released on bail the net effect on their expected utility of an increase in the queue is unclear. The discounted loss from a sentence received in a trial would diminish or increase as the penalty is pushed into the future, depending on whether earnings are rising at a slower or faster rate than the defendant's discount rate. In addition, the defendant's earnings may be adversely affected during the period he is free on bail due to his being under indictment. If on balance their expected utility falls or remains constant and the prosecutor's losses rise, one would expect an increase in  $\pi$  and a reduction in trial demand as the queue lengthens for defendants free on bail. However, one would predict that the demand for trials among defendants released would be less responsive to an increase in the queue than the demand among defendants not released, since the

cost of an increase in group.

These points are  $Q_p = \text{pretrial settleme}$  $D_1$  and  $D_2$  denote the ireleased on bail, resp charge for trials, the n number released, and trial detention. When ( released and not relea and settlement are zer duction in supply of greater amount for the hence the reduction in latter group. Thus, D equilibrium queue init not released and  $T_2$  for trials is established the the number of trials con for trials of the release because the differentia



<sup>34.</sup> Even if the prosecutor had no time preference with respect to convictions, an increase in the queue would still impose losses on him. For example, suppose the prosecutor is in office for 5 years. An increase in the queue during his tenure would lead to fewer convictions and a lower weighted conviction function than a constant queue because he will have left to his successor a greater stock of cases than his predecessor had left to him.

<sup>35.</sup> This would be partially offset by giving credit towards the eventual sentence for time spent in jail awaiting trial. Wc would be unchanged as the queue lengthened, providing the time spent in jail awaiting trial was less than S, but Wn would still fall. Hence, E(U) would continue to fall as the queue increased.

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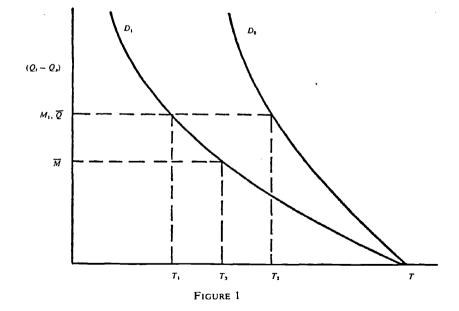
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cost of an increase in the queue is greater for the latter than the former group.

These points are illustrated in Figure 1, where  $Q_t = \text{trial}$  queue,  $Q_p$  = pretrial settlement queue, and T = fraction of trials per unit of time.  $D_1$  and  $D_2$  denote the trial demand curves for defendants not released and released on bail, respectively. Assume initially that there is no money charge for trials, the number of defendants not released on bail equals the number released, and credit against one's sentence is not given for pretrial detention. When  $(Q_t - Q_p) = 0$ , T would be the same for defendants released and not released, since the differential bail costs between a trial and settlement are zero for both groups. As  $(Q_t - Q_p)$  rises, due to a reduction in supply of trial services, the differential bail costs rise by a greater amount for the not released than for the released defendants and hence the reduction in trials will tend to be greater for the former than the latter group. Thus,  $D_1$  diverges from  $D_2$  as  $(Q_1 - Q_2)$  increases. If the equilibrium queue initially equaled  $\bar{Q}$ , T would equal  $T_1$  for defendants not released and  $T_2$  for defendants released. Suppose a money charge for trials is established that is sufficient to reduce  $(Q_l - Q_{\nu})$  to zero, keeping the number of trials constant. As a first approximation, the demand curves for trials of the released and not released defendants would be identical because the differential bail costs between a trial and settlement are now



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zero for both groups.<sup>36</sup> If the defendant's trial fee were set at  $M_1$ , a price that equals the maximum amount that defendants who are not released would pay at the margin for the same number of trials in order to reduce  $(Q_t - Q_p)$  to zero, the aggregate number of trials demanded would be less than the available supply as  $2T_1 < T_1 + T_2$ .<sup>37</sup> In order for demand to be equated with supply, the defendant's court fee must be less than M. Let  $\overline{M}$ in Figure 1 equal the market clearing court fee. At  $\overline{M}$  the fraction of trials for each group would equal  $T_3$  and by assumption,  $2T_3 = T_1 + T_2$ . Thus, a money charge for the courts that kept constant the number of trials can lead to an increase in the use of the courts on the part of defendants not released on bail, and a reduction in use among defendants released on bail. Moreover, if the supply curve of trials were positively sloped with respect to a money price, one would also expect an increase in the total number of trials.

In sum, we should note that although a zero money price is often advocated as a means of not discouraging low-income defendants from using the courts, its effect can be the opposite. A zero price operating with a bail system that tends to detain in jail low-income defendants will discourage the latter group from going to trial. In contrast, an appropriate money price may reduce the demand for the courts of defendants released on bail, and by reducing the trial queue can increase the use of the courts by defendants who do not make bail.<sup>38</sup> Surprisingly, the literature that criticizes court delay makes no mention of the possibility of charging a money price, which not only reduces delay, but can distribute the use of the courts more equally among defendants independent of their ability to make bail.

38. An alternative scheme that would produce similar results is to continue a zero money price for the courts but allow defendants to buy and sell their places on the queue. This would presumably reduce the differential costs between a trial and settlement for defendants not released on bail relative to those released, and hence lead to a shift in court use from the latter to the former group. For example, if SX = the equilibrium price for a place in the queue that makes  $(Q_t - Q_p) = 0$ , the differential trial cost would be SX for both defendants released and not released, and their trial demands would be approximately equal.

# III. EMPIRICAL A

In the legal area readi quite limited. Howeve possible to test a num model. The first source which over 11,000 fel court dockets in nearly for several counties wi on bail and their aver: number dismissed, aco data is for the 89 U.S. on civil and criminal ca of civil and criminal cc disposition of cases, e subsidized legal servic ants have their cases ( 300,000 persons were about 30,000 criminal the U.S. district courts

THE DEMAND FOR TH

The theoretical analys criminal trials:

39. Lee Silverstein, Def-

A Field Study and Report (2 punishable by imprisonment 40. See various years of Fed. Offenders in the United 41. Lee Silverstein, supr States Courts, supra note 40. Offenses in the U.S. courts stolen goods and vehicles, 1 and other federal statutes, v other "violent" crimes. The one exception is the U.S. dist inal offenses in the area. In t District of Columbia in order

<sup>36.</sup> Note that the demand curves may differ. For example, if the average wealth of released defendants exceeds that of jailed defendants and the wealth elasticity of trial demand is not zero, then the demand curve of the former group will be to the right of  $D_1$ . However, as long as it is still to the left of  $D_2$ , the results that follow will still hold.

<sup>37.</sup> The prosecutor's court fee as  $(Q_t - Q_p)$  falls to zero must be large enough to keep So constant. If other methods of allocating court fees (for example, winner or loser pays) were used, we could no longer assume that  $D_1$  is the demand curve when trials are priced. Although the geometry would become more complicated when different pricing schemes are used, the results of the analysis would not be substantially altered.

COURTS

were set at  $M_1$ , a price s who are not released rials in order to reduce lemanded would be less order for demand to be st be less than M. Let  $\overline{M}$ t  $\overline{M}$  the fraction of trials n,  $2T_3 = T_1 + T_2$ . Thus, the number of trials can e part of defendants not defendants released on e positively sloped with an increase in the total

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# III. EMPIRICAL ANALYSIS

In the legal area readily accessible and systematically collected data are quite limited. However, two sources of data were found that make it possible to test a number of the important hypotheses in the theoretical model. The first source is an American Bar Foundation (ABF) study, in which over 11,000 felony defendants in 1962 were sampled from state court dockets in nearly 200 counties.<sup>39</sup> From this sample we can estimate for several counties within most states the number of defendants released on bail and their average bail charge, the number going to trial, and the number dismissed, acquitted and sentenced. The second major source of data is for the 89 U.S. district courts where annually published statistics on civil and criminal cases are available.<sup>40</sup> These data contain information of civil and criminal court queues, the number of cases going to trial, the disposition of cases, and the number of criminal defendants receiving subsidized legal services. It should be added that most criminal defendants have their cases decided in state not in U.S. courts. In 1962 about . 300,000 persons were charged with felonies in the state courts, while about 30,000 criminal defendants annually have their cases disposed in the U.S. district courts.<sup>41</sup>

#### THE DEMAND FOR TRIALS

The theoretical analysis suggests the following demand function for criminal trials:

$$T = f(B, Q_t, Q_p, S, D, U),$$
 (13)

<sup>39.</sup> Lee Silverstein, Defense of the Poor in Criminal Cases in American State Courts, A Field Study and Report (2 v. 1965). Note that a felony is generally defined as any crime punishable by imprisonment of more than one year.

<sup>40.</sup> See various years of the Ann. Rep. Admin. Off. of the United States Courts and Fed. Offenders in the United States District Courts 1967.

<sup>41.</sup> Lee Silverstein, *supra* note 39, at 7-8 and Ann. Rep., Admin. Off. of the United States Courts, *supra* note 40. The types of offenses also differ in the state and U.S. courts. Offenses in the U.S. courts include forgery, counterfeiting, interstate transportation of stolen goods and vehicles, postal theft, and violation of immigration laws, liquor laws and other federal statutes, while it includes few cases of murder, assault, robbery, and other "violent" crimes. The latter types of offenses are concentrated in state courts. The one exception is the U.S. district court in the District of Columbia which handles all criminal offenses in the area. In the empirical analysis of the U.S. Courts I have excluded the District of Columbia in order to have comparable offenses across districts.

where T is the fraction of defendants going to trial, B is the fraction of defendants released on bail,  $Q_t$  and  $Q_p$  are the average trial and pretrial settlement queues respectively, S is the average sentence if convicted by trial, D is the average cost differential between a trial and settlement, and U is the combined effect of all other factors.<sup>42</sup> We would predict on the basis of our model that B,  $Q_p$ , and S will have positive effects on T, while  $Q_t$  and D will have negative effects on T. Unfortunately, data limitations prevent us from estimating the partial effects of these variables in a single equation. The ABF sample of state county courts has no data on queues or cost differentials between trials and settlements, while the data for the U.S. courts contain no information on bail. Therefore, the analysis will use the ABF data to test bail effects, and the U.S. data to test queue effects. At the same time we will point out possible biases and alternative interpretations of the results that arise from leaving out either the bail or queue variables.

#### STATE COUNTY COURTS

Least-squares multiple regression equations were estimated across state county courts in 1962. These equations were of the following general form:

 $T = \alpha + \beta_1 B + \beta_2 S + \beta_3 Pop + \beta_4 Re + \beta_5 NW + \beta_6 Ur + \beta_7 Y + u.$ (14)

The variables in (14) are defined as follows:

T: the fraction of defendants in a county court whose cases were disposed of by trial in 1962. Cases where a plea of guilty was made at time of trial are not counted as trials.

B: the fraction of defendants in each county released on bail in 1962.

S: the average time served of first-released prisoners in 1964 who had sentences of one year or longer. S is an estimate of the average sentence, if convicted by trial, of felony defendants in 1962. Releases in 1964 are used because the average time served in state prisons of firstreleased prisoners was about two years, and hence 1964 should be the average release year for defendants sentenced in 1962. Pop: county popu Re: region dumm for non-South countie NW: per cent nou Ur: per cent urba Y: median family

Weighted regresss the U.S., the non-Sout (2.1-2.2) the regressi dicted positive sign ar the coefficient is not s these results in greate to the bail regression

where N is the numbe bail, and  $N_2$  is the num to go to trial of the r theory predicts that  $\lambda_2$ the settlement queue. be rewritten as

Therefore, from a set simple regression of 7 efficient on B would be would be consistent w of these regression cc independent variables their influence on  $\lambda_1$  a

<sup>42.</sup> U would include factors derived from the  $\pi$  function (equation (9)) such as the distribution of estimates of the probability of conviction by trial, and attitudes toward risk. I have not been able to directly measure these variables and hence they are largely ignored in the empirical analysis. U also includes several demographic variables that will be specified in the statistical estimation of (13).

<sup>43.</sup> Observations were sampled in each county. Th rises with the size of the cc of the likelihood of larger v regressions were also comp the results.

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al, B is the fraction of erage trial and pretrial entence if convicted by ial and settlement, and e would predict on the tive effects on T, while nately, data limitations ese variables in a single has no data on queues , while the data for the effore, the analysis will .S. data to test queue e biases and alternative g out either the bail or

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n (equation (9)) such as the trial, and attitudes toward and hence they are largely ographic variables that will Pop: county population in 1960.

*Re:* region dummy variable that equals 1 for counties in South and 0 for non-South counties.

NW: per cent nonwhite population in county in 1960.

Ur: per cent urban population in county in 1960.

Y: median family income in county in 1959.

Weighted regressions on T are presented in Table 2 for counties in the U.S., the non-South and South.<sup>43</sup> In the U.S. and non-South equations (2.1-2.2) the regression coefficients of the bail variable have the predicted positive sign and are always highly significant, while in the South the coefficient is not significantly different from zero. Before discussing these results in greater detail, an interesting interpretation can be given to the bail regression coefficient. T can be written as

$$T = \frac{\lambda_1 N_1 + \lambda_2 N_2}{N},\tag{15}$$

where N is the number of defendants,  $N_1$  is the number not released on bail, and  $N_2$  is the number released.  $\lambda_1$  and  $\lambda_2$  are the average propensities to go to trial of the not released and released group respectively. The theory predicts that  $\lambda_2 > \lambda_1$ , providing that the trial queue is longer than the settlement queue. Since  $N_1/N + N_2/N = 1$  and  $N_2/N = B$ , (15) can be rewritten as

$$T = \lambda_1 + (\lambda_2 - \lambda_1)B. \tag{16}$$

Therefore, from a set of observations on T and B, the intercept in a simple regression of T on B would be an estimate of  $\lambda_1$  and the beta coefficient on B would be an estimate of  $(\lambda_2 - \lambda_1)$ . A positive beta coefficient would be consistent with the prediction that  $\lambda_2 > \lambda_1$ . The interpretations of these regression coefficients are modified with the addition of other independent variables,  $X_i$ , which enter the regression indirectly through their influence on  $\lambda_1$  and  $\lambda_2$ . For example, let

$$\lambda_1 = c_1 + \sum_{i=2}^j \beta_i X_i \tag{17}$$

43. Observations were weighted by the  $\sqrt{n}$  where *n* is the number of defendants sampled in each county. The range of *n* is from 3 to 349 with a mean of 58, and *n* generally rises with the size of the county population. Weighted regressions were computed because of the likelihood of larger variances in the residuals as *n* declined. However, unweighted regressions were also computed, and as it turned out, the weighting made little difference in the results.

Courts

Weighted Regressions and *i*-Values for Criminal Trials in 1962, State County Courts<sup>4</sup> TABLE 2

Depen- dent Coun- Vari	Depen-										
•		dent			Regressi	on Coeffici	Regression Coefficients and r-Values <sup>b</sup>	'alues <sup>b</sup>			
Area	Coun- ties	Vari- able	σ	В	S	Pop	Re	NW	Ŀ	×	R <sup>2</sup> ¢
U.S.	132	T	065 ( 624)	.348 (4.071)	0002 (.087)	.037 (3.312)	.098 (2.723)	.014 (.106)	.062 (.709)	002 (.101)	.26
N.S.	001	Т	.002	.498 (6.521)	.003 (1.515)	.038 (4.263)		217 (1.548)	.129 (1.513)	045 (2.552)	( <del>4</del> .
South	32	Т	.229 .833)	012 (.059)	–.009 (1.746)	.463 (3.215)		.109 (.488)	–.570 (2.716)	.092) (2.042)	4 <u>.</u>

Sources. - T and B from Lee Silverstein, Defense of the Poor in Criminal Cases in American State Courts, A Field Study and Report (2 v. 1965); Pop, NW, Ur and Y from U.S. Bureau of the Census, County and City Data Book 1962; S from U.S. Bureau of Prisons, Na-

fendants who made bail. I have no reason to believe that the group of excluded counties would have differed systematically from the counties <sup>a</sup> Although the ABF sample covered nearly 200 counties, many had to be excluded because there was no reporting on the number of deincluded in the regression equation. Two counties in New Jersey were excluded because no data on S were available for New Jersey. tional Prisoner Statistics Detailed Reports: State Admissions and Releases, 1964, table R-5.

 $^{b}$  r-values in parentheses. • All  $\mathbb{R}^{2}$ 's are unadjusted in Table 2 and all other tables unless explicitly stated to the contrary. By substitution into (1

and

 $T = c_1 + (\epsilon$ 

Estimates of equation amount of multicollinvariables. This tended the independent variab j, the interaction vari equations estimated in when  $\alpha_i = \beta_i$  the regres difference in trial prop. leased on bail.

Estimates of  $(\lambda_2 - imply)$ , for example, th bail, other things the s to 10 trials as a resul making bail. One can a trial if the existing bail detention that released suspects (for example, about .18 and .45 resp. fendants to bring the nu crease in the fraction d 40 per cent, or roughly

Although no direct data, longer trial queu areas. If the county poproxy for the difference sign of the regression pend on the relative st longer queues discourage

44. This is the increase creased demand and unchang the actual increase in T woul fully employed, the queue wo desired trials equal to the pre

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and

$$\lambda_2 = c_2 + \sum_{i=2}^{j} \alpha_i X_i.$$
 (18)

By substitution into (16) we have,

$$T = c_1 + (c_2 - c_1)B + \sum_{i=2}^{j} \beta_i X_i + \sum_{i=2}^{j} (\alpha_i - \beta_i)B \cdot X_i.$$
(19)

Estimates of equation (19) were not successful because of the large amount of multicollinearity resulting from the inclusion of interaction variables. This tended to eliminate statistical significance from any of the independent variables. However, if we set  $\alpha_i = \beta_i$  for all i = 2, -1j, the interaction variables drop out and (19) reduces to the form of equations estimated in Table 2. It also follows from (17) and (18) that when  $\alpha_i = \beta_i$  the regression coefficient on B is a measure of  $(\lambda_2 - \lambda_1)$ , the difference in trial propensities between defendants released and not released on bail.

Estimates of  $(\lambda_2 - \lambda_1)$  from Table 2 for the U.S. and non-South imply, for example, that the release of an additional 20 defendants on bail, other things the same, would lead to a desired increase of about 7 to 10 trials as a result of the reduction in trial costs associated with making bail. One can also get a rough idea of the increased demand for trial if the existing bail system were replaced with a system of preventive detention that released all defendants except a few "hard-core" criminal suspects (for example, 10 per cent). The weighted means of T and B are about .18 and .45 respectively. Therefore, the release of additional defendants to bring the number released to 90 per cent would lead to an increase in the fraction desiring trials from 18 per cent to between 34 and 40 per cent, or roughly a 100 per cent increase in desired trials.44

Although no direct measures of trial queues are available in the ABF data, longer trial queues are generally thought to exist in large urban areas. If the county population variable is interpreted as an imperfect proxy for the difference between trial queues and settlement queues, the sign of the regression coefficient on the population variable would depend on the relative strength of two opposing forces. On the one hand, longer queues discourage trials, but on the other hand, longer queues may

counties would have differed systematically from the counties a Although the ABF sample covered nearly 200 councies, many had to be excluded because there was no reporting on the number of deional Prisoner Statistics Detailed Reports: State Admissions and Releases, 1964, lable R-5 fendants who made bail. I have no reason to believe that the group of excluded

were excluded because no data on S were available for New Jersey

 $R^2$ 's are unadjusted in Table 2 and all other tables unless explicitly stated to the contrary

counties in New Jersey

Two

included in the regression equation.

<sup>b</sup> *t*-values in parentheses

° All

<sup>44.</sup> This is the increase in trials desired with no change in the trial queue. With an increased demand and unchanged court capacity the queue would presumably grow so that the actual increase in T would be less than the desired increase. In fact, if the courts were fully employed, the queue would grow until the costs of waiting were just sufficient to make desired trials equal to the previous level of trials.

be the result of an increased demand for trials. In Table 2, the coefficient on the population variable is positive and significant in all regressions, which suggests that the positive association of trials with queues dominates.

Further evidence on the effects of population size appears in Table 3 where separate regressions are given for counties in the non-South with populations greater than 450,000, between 100,000 and 450,000, and less than 100,000, and in the South with populations greater than 200,000 and less than 108,000. In Table 3 not only does the bail variable continue to have a positive effect on trials in all non-South equations, but its coefficient (or  $(\lambda_2 - \lambda_1)$ ) has a systematically greater value as county size rises (.09 in eq. 3.3, .31 in eq. 3.2, and .75 in eq. 3.1), which is precisely what one would expect if  $(Q_t - Q_p)$  was positively correlated with county population.<sup>45</sup>  $(\lambda_2 - \lambda_1)$  is statistically significant in the non-South except in counties of less than 100,000. This result could be observed if the difference between  $(Q_t - Q_p)$  was negligible in small counties. Moreover, the empirical finding that the coefficient on the bail variable increases as county population size rises is indirect evidence that  $(Q_t - Q_p)$ is in fact larger in counties with bigger populations.

Let us briefly consider the empirical results for the South. The three regression coefficients on the bail variable in the South in Tables 2 and 3, were negative and not significantly different than zero. One possible explanation is that  $(Q_t - Q_p)$  is negligible for counties sampled in the South so that  $(\lambda_2 - \lambda_1)$  would approach zero, and hence the regression coefficients on bail would not be significant.<sup>46</sup> A second explanation is that greater measurement errors in the bail variable may exist in the South compared to the non-South, which would lower the value of regression coefficients on bail in the South relative to the non-South. Along these lines it might be argued that justice is more informally administered in the South, particularly in rural areas, and this would produce poorer records on bail. (A similar argument may be used to rationalize the non-significant but positive bail coefficient in non-Southern counties of less than 100,000.) However, it is questionable whether this argument should be given much weight since a nonsignificant bail variable was also ob-

Weighted Regressions and *i*-Values for Criminal Trials in 1962 by County Populations, STATE COUNTY COURTS **TABLE 3** 

<sup>45.</sup> If we refer to Figure 1, supra, we note that at a given value of  $(Q_t - Q_p)$  the difference getween  $D_z$  and  $D_1$  equals  $\lambda_2 - \lambda_1$  and as  $(Q_t - Q_p)$  increases,  $\lambda_2 - \lambda_1$  increases due to the increase in bail costs of defendants not released compared to defendants released.

<sup>46.</sup> Data for the federal courts indicate that queues are somewhat lower in the South. In 1966, the mean civil  $Q_t$ 's were 22.0 and 15.7 months for the non-South and South, and the mean criminal  $Q_t$ 's were 6.3 and 5.3 months in the two areas. However,  $(Q_t - Q_p)$ for criminal cases was 3.8 and 3.5 months in the non-South and South.

Table 2, the coefficient cant in all regressions, ials with queues domi-

size appears in Table 3 in the non-South with 0 and 450,000, and less s greater than 200,000 e bail variable continue outh equations, but its er value as county size 3.1), which is precisely tively correlated with ficant in the non-South lt could be observed if small counties. Morein the bail variable invidence that  $(Q_t - Q_p)$ s.

or the South. The three buth in Tables 2 and 3, zero. One possible exs sampled in the South the regression coeffind explanation is that hay exist in the South he value of regression on-South. Along these mally administered in yould produce poorer to rationalize the nonthern counties of less r this argument should variable was also ob-

value of  $(Q_t - Q_p)$  the difeases,  $\lambda_2 - \lambda_1$  increases due d to defendants released. mewhat lower in the South. e non-South and South, and areas. However,  $(Q_t - Q_p)$ d South.

	WEIGHTED REGRESSIONS AND 1-VALUES FOR CRIMINAL TRIALS IN 1962 BY COUNTY POPULATIONS,		
	UNLS IN	IRTS	
TABLE 3	CRIMINAL TI	STATE COUNTY COURTS	
L	VALUES FOR	STATE (	
	-1 GNA		
	REGRESSIONS		
	WEIGHTED		

	Y R <sup>2</sup>	081 .37	2.468)	.014 .31	(.430)	026 .17	1.562)	.188 .81	3.633)	.088 .59	1.200)
	Ur		_		(.616)		_		_		_
Regression Coefficients and <i>I</i> -Values	N.N	479	(1.778)	.114	(.157)	.010	(.058)	.590	(2.249)	252	(.974)
oefficients a	Pap	.045	(2.864)	101.	(.493)	.044	(.084)	.524	(2.674)	-4.269	(2.402)
egression C	S	.004	(.923)	100.	(.223)	001	(5895)	016	(2.667)	1000.	(.013)
м	B	.750	(4.589)	309	(2.619)	.085	(1.126)	010	(.036)	186	(.775)
	ø	.312	(11011)	-041	( 200)	.151	(1.777)	- 194	(.417)	.255	(.783)
Depen- dent	Vari- able	T		Т		Т		Т		Т	
l	Coun- ties	30		27		43		17		15	
	Area	Non-South	>450.000	Non-South	100-450.000	Non-South	<100,000	South	> 200.000	South	<108,000
	Equation Number	3.1		3.2		3.3		3.4	1	3.5	1

Source. – Table 2, supru.

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served for the South in counties with populations greater than 200,000.

Although a sufficient explanation is not available for the South, the overall results of Tables 2 and 3 give strong support to the hypothesis that the frequency of trials is greater among defendants released on bail than those not released. A positive and statistically significant relationship between bail and trials was observed for the U.S. and the non-South, and the latter region included more than three-fourths of our observations. This finding is consistent with the prediction of the theoretical model that the costs of going to trial compared to settling are increased by not making bail, which in turn reduces the likelihood of a trial.

Several additional comments on the results in Tables 2 and 3 are in order. (1) It might be argued that the bail variable is a proxy for wealth so that a finding that T increases with B is due to differences in wealth and not to greater trial costs for those not released. First, there is nothing in the theoretical analysis that indicates that wealth directly affects the choice between a trial and a settlement. If wealth were positively correlated with the ability to make bail, one would observe wealthier defendants going to trial, but the theoretical explanation lies with differences in costs not differences in wealth. Second, the empirical analysis of the U.S. courts in the next section contains indirect estimates of a defendant's wealth which show that increases in wealth have no observable positive effect on trials. (2) A second criticism, which if valid would weaken my conclusion that increases in B lead to increases in T, is that spurious correlation exists between B and T. The argument can be made that defendants planning to plead guilty will not be willing to incur the costs of making bail, while those planning to go to trial will incur these costs. If this were true, an increase in T would lead to an observed increase in B and not the reverse. Although this argument has some plausibility, it has a defect. A defendant planning a guilty plea presumably desires the most favorable terms in a settlement. We showed in the model that one effect of not making bail is to raise the probability of conviction in a trial, which in turn results in worse settlement terms. Therefore, it is not obvious that the defendant planning to settle will find it any less desirable to post bail than the defendant planning a trial, since both suffer losses from not being released on bail. (3) The regression coefficients on the sentence variable, S, do not support the hypothesis that the likelihood of a trial is greater for defendants accused of crimes carrying longer sentences. In 4 of 8 equations in Tables 2 and 3 the sign of S was positive, and in only one equation (3.4), where S had a negative effect, was the variable significant. The inconclusive behavior of S may partly be at-

tributed to the data. measures the average county in 1962, while time served by all feld tunately, the regressic test of the sentence 1 courts correspond mo NW, Ur and Y variab. 2 and 3, should be vrather than as indicat the relation of these va prior expectations on regression coefficients NW have negative eff the South, while Ur ha effect in the South. At efficients are not statis

#### U.S. COURTS

Least-squares regressi courts in 1967 of the 1

 $T_1 = \alpha + k$ 

All variables are in na efficients are elasticity follows:

 $T_1$ : ratio of defendan the total number of defen on  $T_2$  which equals the r  $Q_i$ : weighted averag court trial and by jury tr and jury trials respective  $Q_p$ : median time inte S: weighted average

47. Regressions were a sion results for the bail, por

#### Courts

greater than 200,000. able for the South, the port to the hypothesis dants released on bail significant relationship ind the non-South, and s of our observations. theoretical model that increased by not maktrial.

Tables 2 and 3 are in is a proxy for wealth ferences in wealth and First, there is nothing Ith directly affects the were positively correobserve wealthier deanation lies with difthe empirical analysis rect estimates of a deth have no observable which if valid would increases in T, is that argument can be made be willing to incur the b trial will incur these ad to an observed inment has some plausiuilty plea presumably e showed in the model bability of conviction terms. Therefore, it is vill find it any less detrial, since both suffer ression coefficients on esis that the likelihood imes carrying longer sign of S was positive, gative effect, was the S may partly be at-

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tributed to the data. The theoretical analysis calls for a variable that measures the average severity of offenses for defendants sampled in each county in 1962, while data limitations have forced us to use the average time served by all felons in a state who were first released in 1964. Fortunately, the regressions for the U.S. courts provide us with a stronger test of the sentence hypothesis because data on sentences in the U.S. courts correspond more closely to the theoretical requirements. (4) The NW, Ur and Y variables, which are included in the regressions of Tables 2 and 3, should be viewed as demographic characteristics of counties rather than as indicators of socioeconomic classes of defendants, since the relation of these variables to defendants may be remote. There are no prior expectations on the effects of these variables on trials, and their regression coefficients do not show a consistent pattern. In Table 2 Y and NW have negative effects on T in the non-South and positive effects in the South, while Ur has a positive effect in the non-South and a negative effect in the South. About two-thirds of the NW, Ur and Y regression coefficients are not statistically significant.47

#### U.S. COURTS

Least-squares regression equations were estimated across U.S. district courts in 1967 of the following form:

$$T_{1} = \alpha + \beta_{1}Q_{t} + \beta_{2}Q_{p} + \beta_{3}S + \beta_{4}D + \beta_{5}Re + \mu.$$
(20)

All variables are in natural logs except Re and hence the regression coefficients are elasticity measures. The variables in (20) are defined as follows:

 $T_1$ : ratio of defendants whose cases were disposed of by trials during 1967 to the total number of defendants disposed of in 1967. Regressions were also fitted on  $T_2$  which equals the ratio of trials to defendants for 1968.

 $Q_t$ : weighted average of median time intervals from filing to disposition by court trial and by jury trial in 1967, where weights are the proportion of court and jury trials respectively.

 $Q_p$ : median time interval from filing to disposition by a plea of guilty in 1967.

S: weighted average of sentences received by convicted defendants whose

<sup>47.</sup> Regressions were also estimated without the NW, Ur and Y variables. The regression results for the bail, population, and sentence variables were largely unaffected.

cases were disposed of in 1967, where weights are the proportion of convicted defendants receiving each type of sentence.<sup>48</sup>

*D*: proportion of criminal defendants disposed of in 1967 who are assigned counsel by the court under provisions of the Federal Criminal Justice Act of 1964. The Act provides for counsel when defendants are unable to pay all or part of their legal fees.<sup>49</sup> Thus, *D* is a direct measure of the fraction of defendants with subsidized legal counsel. Since the ability to pay for counsel is related to the defendant's wealth, *D* would also serve as a rough measure of the fraction of defendants with low incomes or wealth.

*Re*: region dummy variable where 1 is assigned to district courts in the South and 0 to district courts in the non-South.

Data on  $Q_t$  are available for only 44 of 89 district courts in 1967 (see note b to Table 4), while data on  $Q_t$  and  $Q_p$  are not available for other years. Regressions were first estimated for the 44 districts in 1967. However, in order to incorporate observations for the remaining districts, and to work with years other than 1967, a proxy variable for  $Q_t$  was used that can be computed for all years and districts. The proxy for  $Q_t$  in year *m* is the ratio of pending cases (*Pc*) at the end of year *m*-1 to the average annual number of cases that go to trial ( $\overline{T}$ ) in years *m* and *m*-1. One would expect *Pc* to estimate the backlog and  $\overline{T}$  to roughly measure the availability of trial services, and hence  $Pc/\overline{T}$  should serve as a measure of  $Q_t$  even though not all pending cases eventually go to trial.<sup>50</sup> The accuracy of

49. See The Courts, supra note 28, at 59-61.

50. There were 10,771 pending criminal cases in the beginning of fiscal year 1967, and 3,924 trials in the 1967 fiscal year. Since the average trial queue is about six months, this would suggest as a first approximation that roughly one-half of the trials in 1967 were from pending cases in the beginning of the year. Thus, about 20 per cent of pending cases would go to trial.

AND 1968 Соиктѕ, 1960, 1967 DISTRICT U.S. Z WEIGHTED REGRESSIONS<sup>a</sup> and *i*-Values for Criminal Trials

Depend-

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TABLE

Regression Coefficients and r-Values

<sup>48.</sup> Obvious problems arise in evaluating a diversity of sentences that include imprisonment, fines, probation with and without supervision, suspended sentence, etc. The Administrative Office of the U.S. Courts has devised a common set of values for these sentences (see Fed. Offenders, *supra* note 40, at 4) that assign 0 to suspended sentences and probation without supervision, 1-4 for fines and various terms of probation with supervision, and 3-50 for imprisonment with sentences that range from 1 to more than 120 months. Although higher values are generally given to more severe sentences, the method is still arbitrary. For example, why all fines and probation with supervision from 1 to 12 months are both assigned the value 1 is never explained. Nevertheless, the use of this variable as an estimate of the average potential sentences of accused defendants in each district seems preferable to using just the mean prison sentence, since the latter group includes only 38 per cent of all defendants disposed of in 1967, while the former group includes 77 per cent. Both measures suffer because they exclude defendants not convicted when the relevant theoretical variable is the average potential sentence faced by all defendants before disposition of their case.

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k p proportion of convicted

n 1967 who are assigned ninal Justice Act of 1964. able to pay all or part of action of defendants with unsel is related to the deure of the fraction of de-

istrict courts in the South

trict courts in 1967 (see not available for other districts in 1967. Howremaining districts, and ble for  $Q_t$  was used that proxy for  $Q_t$  in year *m* ear *m*-1 to the average *m* and *m*-1. One would measure the availabilas a measure of  $Q_t$  even rial.<sup>50</sup> The accuracy of

tences that include imprisonded sentence, etc. The Adset of values for these sento suspended sentences and ms of probation with supere from 1 to more than 120 evere sentences, the method th supervision from 1 to 12 evertheless, the use of this accused defendants in each ence, since the latter group 7, while the former group inde defendants not convicted al sentence faced by all de-

nning of fiscal year 1967, and eue is about six months, this f the trials in 1967 were from cent of pending cases would

WEIGHT	ed Regi	RESSIONS <sup>8</sup>	-I QNA	VALUES F	OR CRIMII	NAL TRIAL	S IN U.S.	DISTRICT	Weighted Regressions <sup>a</sup> and <i>i</i> -Values for Criminal Trials in U.S. District Courts, 1960, 1967 and 1968	1960, 19	967 AND	1968
Equation		Dis.	Depend- dent Vari-			Regre	ssion Coeffi	Regression Coefficients and r-Values	r-Values			
Number	Year	tricts	able	ø	0، ۲	$\mathcal{Q}_{p}$	·Pc/T	s	Q	Re	$E(T)^{c}$	- R <sup>2</sup>
4.1	1967	44	Г,	-2.814 (4.853)	246 (1.666)	.629 (4.201)		.610 (2.255)	.392 (2.529)	.159 (1.249)		.61
4.2	1967	44	Т,	-2.646 (6.321)		.608 (6.027)	407 (5.698)	.413 (1.976)	.151 (1.199)	039 (.379)		.78
4.3	1968	44	$T_2$	-1.999 (3.533)	-2.50 (1.803)	.591 (3.788)		.296 (1.116)	.461 (3.166)	.095 (.822)		.57
4.4	1968	44	$T_2$	-1.880 (3.920)		.532 (4.494)	311 (3.849)	.143 (.598)	.349 (2.627)	047 (.430)		.67
4.5	1967	89	т,	-2.750 (6.894)		.578 (5.882)	463 (6.573)	.495 (2.518)	.194 (1.620)	087 (.856)		99.
4.6 <sup>d</sup>	1960	86	Т	—.365 (.323)			410 (5.142)	.315 (1.246)		.037 (.293)	1.287 (3.954)	.42
4.7 °	1960	43	Г	1.294 (.996)			—.208 (2.338)	.242 (.805)		.054 (.372)	1.958 (5.751)	.58

4

TABLE

[See following page for Notes.]

#### NOTES TO TABLE 4

SOURCES.  $-T_1$ ,  $Q_\mu$ ,  $P_c/\bar{T}$  for equations 4.1 through 4.5 are from 1967 Ann. Rep., Admin. Office of the United States Courts, tables D6, D1, C7;  $T_2$  for equations 4.1 through 4.5 is from 1968 Ann. Rep., Admin. Office of the United States Courts, table D6; S and W for equations 4.1 through 4.5 are from Fed. Offenders in the United States District Courts 1967, tables D10, D11; T,  $Pc/\bar{T}$ , E(T) in equations 4.6 and 4.7 are from 1960 Ann. Rep. Admin. Office of the United States Courts tables C7, D1, D3, D4; S for equations 4.6 and 4.7 is from U.S. Bureau of Prisons, Federal Prisons 1960, table 20.

<sup>a</sup> Weighted by  $\sqrt{n}$  where *n* is the number of defendants disposed (equations 4.1 through 4.5) and the number of cases commenced (equations 4.6 and 4.7). All variables except *Re* are in natural logarithms.

<sup>b</sup>  $Q_i$  is the district average of the median court trial queue and median jury trial queue. Data on either median were available only if there were at least 25 observations for that type of trial. 44 out of 89 districts had figures on at least one of two trial queues. Since most trials are jury trials (about 67 per cent), 29 out of the above 44 districts did not publish any information on court trial queues. The latter were estimated by assuming the ratio of the court trial to jury trial queue in the circuit (the 89 district courts are divided into ten circuits) was equal to the ratio in the district. Information was available on the aggregated circuit level, and hence the median court trial queue in a district could be directly estimated. Estimates were generally required in districts that had a small proportion of court relative to jury trials. Therefore, any errors in estimating the court trial queue would have a small effect on the weighted average  $Q_i$ . Finally, note that in 5 districts the queue for court trials but not jury trials was available. The procedure described above was then used to estimate the jury trial queue.

 ${}^{c}E(T)$  in the *i*th district equals  $\sum_{j=1}^{j=1} T_{j}^{*} O_{ji}$  where  $T_{j}^{*}$  is the proportion of defendants in the *j*th offense category whose cases were disposed of by trial for all districts taken together in 1960, and  $O_{ji}$  is the proportion of defendants accused of the *j*th offense in district *i*. There were 16 offense categories. Thus, variations in E(T) across districts are due solely to differences in the composition of offenses. E(T) was devised to take account of the possibility that differences in the fraction of trials across districts were the result of E(T) rather than the queue. Data did not permit a similar calculation for 1967-68.

<sup>d</sup> In 1960 there were 86 district courts. By 1967 there were 89 district courts as several were eliminated and new ones were added. There are several small differences between the 1960 and 1967 data. They are: (1) T is the ratio of the number of cases that went to trial over the number of cases commenced in 1960. This differs from 1967 where the trial data are for defendants not cases, and the denominator is disposed defendants not commenced cases. In a given year the number of new defendants is about 25 per cent greater than the number of cases commenced, indicating that the number of cases with more than one defendant exceed the number of defendants involved in more than one case. Since this is reflected in the numerator of the trial variable as well, the correlation in a given year between T for cases and defendants would be very high; (2) S in 1960 is the average prison sentence of convicted defendants, and excludes defendants who were fined or put on probation with supervision. The latter groups are included in the 1967 S variable.

e Regressions computed from districts in 1960 that match those districts in 1967 that had data on  $Q_t$ .

 $Pc/\bar{T}$  as an estimate pressions of  $Q_t$ ,  $Q_p$ , is that  $Pc/\bar{T}$  is positivel counting for nearly h is also positively rela plaining variations in measure of general de contrary, is a measure This result allows us 1967, and to check th tions to an earlier yea.

If equation (20) ( analysis predicts that negative, and the regr single-equation estimation demand for trials varie case, higher observed the right in demand a Similar behavior woul in guilty pleas lowered tion problem in two v that are expected to le and D constant, the like A region variable, Re. Re operates more on t have been estimated w  $Q_t$  and  $Q_{p}$ . If defenda current queues on the still be inversely related caused a positive corr

51. The regression equ

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 $(Q_i - Q)$ 

 $Pc/\overline{T}$ ,  $Q_t$ ,  $Q_p$ , and  $(Q_t - Q_t)$ where *n* is the number of d

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are from 1967 Ann. Rep.,  $T_2$  for equations 4.1 through es Courts, table D6; S and nited States District Courts are from 1960 Ann. Rep. D4; S for equations 4.6 and e 20.

osed (equations 4.1 through 7). All variables except *Re* 

and median jury trial queue. ast 25 observations for that two trial queues. Since most districts did not publish any py assuming the ratio of the are divided into ten circuits) le on the aggregated circuit be directly estimated. Estioportion of court relative to ue would have a small effect queue for court trials but not ten used to estimate the jury

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e 89 district courts as several mall differences between the er of cases that went to trial m 1967 where the trial data defendants not commenced 25 per cent greater than the ases with more than one dethan one case. Since this is ation in a given year between the average prison sentence ned or put on probation with able.

h those districts in 1967 that

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 $Pc/\bar{T}$  as an estimate of trial queues was checked by running simple regressions of  $Q_t$ ,  $Q_p$ , and  $(Q_t - Q_p)$  on  $Pc/\bar{T}$ .<sup>51</sup> These equations indicate that  $Pc/\bar{T}$  is positively and significantly related to  $Q_t$  and  $(Q_t - Q_p)$ , accounting for nearly half the variation in these variables. Although  $Pc/\bar{T}$  is also positively related to  $Q_p$ , it is substantially more important in explaining variations in  $Q_t$  and  $(Q_t - Q_p)$ . Therefore,  $Pc/\bar{T}$  is not merely a measure of general delay in the disposition of criminal cases, but, on the contrary, is a measure of differential delay between trials and guilty pleas. This result allows us to estimate regressions for all 89 district courts in 1967, and to check the stability of the model over time by fitting equations to an earlier year, 1960, in which direct data on queues were absent.

If equation (20) estimates a demand curve for trials, the theoretical analysis predicts that the regression coefficient on  $Q_t$  (and  $Pc/\bar{T}$ ) will be negative, and the regression coefficient on  $Q_p$  will be positive. However, single-equation estimates may identify a supply curve instead, if the demand for trials varied more than the supply across districts. In the latter case, higher observed values for  $Q_t$  would have resulted from shifts to the right in demand curves, giving rise to a positive coefficient on  $Q_{t}$ . Similar behavior would produce a negative coefficient on  $Q_p$  if a reduction in guilty pleas lowered  $Q_{p}$ . I have attempted to deal with this identification problem in two ways: (1) Equation (20) includes S and D variables that are expected to lead to shifts in the demand for trials. By holding S and D constant, the likelihood of identifying a demand curve is increased. A region variable, Re, also enters equation (20), but it is not obvious that Re operates more on the demand than supply side of trials. (2) Regressions have been estimated with a 1968 trial variable,  $T_2$ , against 1967 values of  $Q_t$  and  $Q_p$ . If defendants and prosecutors form their expectations about current queues on the basis of last year's queue, then  $Q_t$  in 1967 could still be inversely related to  $T_2$  even though demand shifts in 1967 had caused a positive correlation between  $T_1$  and  $Q_t$ .

51. The regression equations for the 44 districts in 1967 were  $Q_{t} = 1.272 + .420(Pc/\bar{T}) \qquad R^{2} = .44$ (14.961) (5.689)  $Q_{p} = .489 + .167(Pc/\bar{T}) \qquad R^{2} = .06$ (4.087) (1.603)  $(Q_{t} - Q_{p}) = .516 + .629(Pc/\bar{T}) \qquad R^{2} = .45$ (4.155) (5.844)

 $Pc/\overline{T}$ ,  $Q_t$ ,  $Q_p$ , and  $(Q_t - Q_p)$  are in natural logs, and all observations are weighted by  $\sqrt{n}$ , where *n* is the number of defendants disposed of in each district in 1967.

Regression estimates of equation (20) are presented in Table 4 for the years 1960, 1967, and 1968. In districts where  $Q_t$  and  $Q_p$  are available, the regression results strongly support the hypothesis that increases in  $Q_{t}$ , holding  $Q_{p}$  constant, have significant negative effects on  $T_{1}$  and  $T_{2}$ , and increases in  $Q_{\nu}$ , with  $Q_t$  constant, have significant positive effects on  $T_1$  and  $T_2$ . When  $Pc/\overline{T}$  is substituted for  $Q_t$ , in equations 4.2 and 4.4,  $Pc/\bar{T}$  has the predicted negative sign and is statistically significant, while  $Q_p$  has the same effects on  $T_1$  and  $T_2$  as before.<sup>52</sup> Further, when the sample is expanded to include all 89 districts in equation 4.5, the signs and significance of  $Q_p$  and  $Pc/\bar{T}$  are similar to the results for the 44 districts. This suggests that any biases in estimating the effects of queues on trial demand due to excluding 45 districts in equations 4.1-4.4 are probably of small magnitude. Estimation of regressions for 1960 indicates that for all districts (equation 4.6) the queue, as measured by  $Pc/\bar{T}$ , had about the same effects as in 1967 and 1968. However, for districts in 1960 that match the districts in which  $Q_i$  were available in 1967 (equation 4.7), the regression coefficient of  $Pc/\bar{T}$  was still negative but with a smaller absolute value. The latter partially results from the absence in 1960 of a measure of  $Q_p$ . Since  $Q_p$  and  $Pc/\tilde{T}$  are positively correlated, part of the positive effect of  $Q_{\nu}$  on trials would be picked up by  $Pc/\bar{T}$  which, in turn, would diminish the negative effect of  $Pc/\overline{T}$  on trials. I have tested this for 1967 by reestimating equation 4.2 without  $Q_{\nu}$ , which reduces the regression coefficient of  $Pc/\overline{T}$  from -.407 to -.331.

Although the regressions in Table 4 are consistent with the hypothesis on  $Q_t$  and  $Q_p$ , these results contain an interesting puzzle. In both equations 4.1 and 4.3, trials are substantially more responsive to changes in  $Q_p$  than  $Q_t$ . One possible explanation is that errors in measurement are more important in  $Q_t$  than  $Q_p$ .  $Q_t$  is based on a sample of defendants that in each district averages less than 25 per cent of the sample size of  $Q_{\mu}$ , and in addition,  $Q_t$  often had to be estimated because either data on the jury trial queue or the court trial queue were absent (see note b in Table 4).<sup>53</sup>

The effects on tri may be summarized as as predicted by the th the 1967 equations. T probably due to the fac whereas S refers to de: S in 1960 reflects the the average prison sen who were fined, place measures the fraction subsidies reduce the c subsidized legal fees a turn increases the den hypothesis. The coeffi nificant in 4 out of 5 ( analysis of state court had higher trial prope differentials between a ants not making bail. wealthy persons were relation between bail between wealth and tl courts does not suppor important determinant more likely to go to tri; tive sign, since D show defendants in a distric findings for state court and settlements, and 1 important factor in tri had no systematic effe strong positive effect c the region effect in the trial queues in the Sou courts.

<sup>52.</sup> The significance of  $Q_{\nu}$  improves with this substitution, and the R<sup>2</sup>'s rise. The former is due to the substantially higher correlation between  $Q_{\nu}$  and  $Q_{\tau}$  than between  $Q_{\mu}$  and  $Pc/\bar{T}$  (.54 compared to .24), while the latter is related to some spurious negative correlation since trials are present in the denominator of  $Pc/\bar{T}$  and the numerator of  $T_1$  and  $T_2$ . This spurious correlation probably explains why the absolute value of the regression coefficient of  $Pc/\bar{T}$  is larger than  $Q_r$ .

<sup>53.</sup> Errors in measurement of  $Q_i$  would also bias downward the regression coefficient of  $Q_i$ , since the regression coefficient of  $Q_i$  and the partial correlation between  $Q_i$  and  $Q_{\nu}$ are of opposite signs. See G. C. Chow, Demand for Automobiles in the United States, A Study in Consumer Durables app. I (13 Contributions to Economic Analysis 1957).

<sup>54.</sup> If one still believed observed positive coefficien to go to trial. This contrad defendants were *more* likely of the ability to make bail in sign. However, the Bail Re eliminated the correlation b

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hted in Table 4 for the and  $Q_{p}$  are available, esis that increases in effects on  $T_1$  and  $T_2$ , ant positive effects on quations 4.2 and 4.4, cally significant, while <sup>52</sup> Further, when the tion 4.5, the signs and ts for the 44 districts. cts of queues on trial 1–4.4 are probably of 0 indicates that for all  $Pc/\bar{T}$ , had about the districts in 1960 that 67 (equation 4.7), the t with a smaller absonce in 1960 of a meabrrelated. part of the  $\sqrt{Pc}/\overline{T}$  which, in turn, I have tested this for which reduces the re-

stent with the hypothesting puzzle. In both more responsive to hat errors in measureed on a sample of deper cent of the sample imated because either were absent (see note

on, and the R<sup>2</sup>'s rise. The  $Q_{\mu}$  and  $Q_{t}$  than between  $Q_{p}$  ome spurious negative corthe numerator of  $T_{1}$  and  $T_{2}$ . value of the regression co-

rd the regression coefficient relation between  $Q_i$  and  $Q_p$ iles in the United States, A omic Analysis 1957).

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The effects on trial demand of the remaining variables in Table 4 may be summarized as follows: (1) S has a positive sign in all regressions as predicted by the theoretical analysis, and is statistically significant in the 1967 equations. The lack of significance in equations 4.3 and 4.4 is probably due to the fact that  $T_2$  denotes defendants going to trial in 1968, whereas S refers to defendants sentenced in 1967. The nonsignificance of S in 1960 reflects the less comprehensive measure of S in that year. S is the average prison sentence in 1960, while in 1967, S includes defendants who were fined, placed on probation, and sentenced to prison. (2) D measures the fraction of defendants with subsidized legal counsel. These subsidies reduce the cost of a trial relative to a settlement, providing unsubsidized legal fees are greater for the former than the latter, and this in turn increases the demand for trials. The results of Table 4 support this hypothesis. The coefficient on D is positive in all regressions and significant in 4 out of 5 equations. This finding is relevant to the previous analysis of state courts where it was shown that defendants making bail had higher trial propensities. The latter was explained in terms of cost differentials between a trial and settlement that were greater for defendants not making bail. However, an alternative explanation was that wealthy persons were more likely to go to trial, and hence the observed relation between bail and trials resulted from the positive correlation between wealth and the ability to make bail. The analysis of the U.S. courts does not support this view. If differences in wealth per se were an important determinant of trial demand and wealthier defendants were more likely to go to trial, then the coefficient on D would have had a negative sign, since D should be inversely related to the fraction of wealthy defendants in a district. Thus, the results in Table 4, together with the findings for state courts, indicate that the cost differential between trials and settlements, and not differences in wealth among defendants, is an important factor in trial demand.<sup>54</sup> (3) The South dummy variable, Re, had no systematic effect on trials in Table 3, which contrasts with the strong positive effect of *Re* in the state data. This is not surprising, since the region effect in the state courts may have picked up the effect of lower trial queues in the South, whereas queues were held constant in the U.S. courts.

<sup>54.</sup> If one still believed that wealth was an important variable in trial demand, then the observed positive coefficients on D would show that wealthier defendants were *less* likely to go to trial. This contradicts the results of the state data which showed that wealthier defendants were *more* likely to go to trial. One final note is that if wealth were a determinant of the ability to make bail in the U.S. courts, then the coefficient on D could have a negative sign. However, the Bail Reform Act (to the extent it is effective) would have reduced or eliminated the correlation between wealth and the ability to make bail.

# THE PROBABILITY OF CONVICTION

#### STATE COUNTY COURTS

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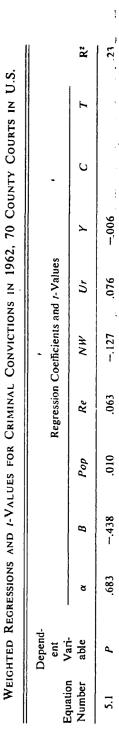
The theoretical analysis predicted that if the defendant were not released on bail, the costs of his resource inputs would rise, leading to a reduction in these inputs and an increase in the probability of conviction. Therefore, a decline in the fraction of defendants making bail should result in an increase in the fraction of defendants convicted. A major difficulty in testing this hypothesis relates to the direction of causation between the bail and conviction variables. At the time bail is set a prima facie case is often made against the accused. If the preliminary evidence points to his guilt, a higher bail bond is likely to be set, which would lower his chance of being released. Hence, a selection process would take place before the final disposition of cases whereby defendants with a higher probability of conviction would be less likely to make bail. I have attempted to deal with this problem by including as independent variables both the fraction of defendants released on bail (B) and the average money bail charge (C)in regressions on the fraction of defendants convicted. Since setting a high money bail is a method of detaining a defendant with a high initial probability of conviction, then including C as an independent variable has the effect of holding constant differences across counties in these probabilities.<sup>55</sup> This in turn would remove from the regression coefficient on B any negative correlation due to higher conviction probabilities reducing the fraction of defendants released on bail.

Weighted regression equations of the form

$$P = \alpha + \beta_1 B + \beta_2 Pop + \beta_3 R_e + \beta_4 NW + \beta_5 Ur + \beta_6 Y + \beta_7 C + \beta_8 T + u$$
(21)

are presented in Table 5. *B*, *Pop*, *Re*, *NW*, *Ur*, *Y* and *T* are defined as before (see pp. 184–85) and *P* and *C* are defined as follows:

P: the fraction of felony defendants sentenced to prison in each county. Some convicted felony defendants received only fines so that P understates the total



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TABLE

<sup>55.</sup> The inclusion of C is only an approximation to holding constant variations in the probabilities because C may reflect other factors as well. For example, the severity of the offense, variations in the fraction of defendants not appearing for trial, attitudes of judges, etc.

Courts

ant were not released leading to a reduction conviction. Therefore, ail should result in an A major difficulty in causation between the et a prima facie case is evidence points to his yould lower his chance uld take place before ith a higher probability have attempted to deal ables both the fraction money bail charge (C)ed. Since setting a high vith a high initial probndent variable has the unties in these probession coefficient on B probabilities reducing

TABLE 5

 $\beta_6 Y + \beta_7 C + \beta_8 T + u$ (21)

Y and T are defined as as follows:

on in each county. Some at P understates the total

ng constant variations in the example, the severity of the for trial, attitudes of judges,

	Depend- ent				Regression (	Regression Coefficients and <i>t</i> -Values	ind <i>r</i> -Value	Ś			
Equation	van- able	8	B	Pop	Re	NW	U.	×	U	[-	R²
5.1	d	.683 (4.771)	438 (3.821)	.010 (.748)	.063 (1.141)	127 (.809)	.076 (.581)	006 (.235)			.23
5.2	d	.655 (4.545)	—.369 (2.917)	.007 (.544)	.062 (1.129)	142 (.909)	.105 (.800)	019 (.663)	.015 (1.280)		.25
5.3	d	.676 (4.808)	247 (1.822)	.020 (1.447)	.051 (.947)	—.090 (.585)	.056 (.431)	017 (.632)	.011 (989)	289 (2.130)	.30
5.4	Ds + A	.076 (.641)	.227 (1.978)	019 (1.566)	.033 (.719)	.010 (.074)	.103 (.940)	031. (1.330)	.015 (1.520)	299 (2.600)	.30
5.5	Ds	.115 (1.044)	.150 (1.408)	012 (1.114)	.063 (1.482)	—.042 (.348)	.101 (.994)	031 (1.440)	.013 (1.442)	. 101.)	.19
5.6	¥	039 (1.019)	.077 (2.089)	006 (1.653)	—.030 (2.039)	.052 (1.236)	.002 (.056)	.0002 (020)	.002 (.565)	.288 (7.789)	.67
5.7	ва	.824 (7.409)	430 (4.307)	.016 (1.283)	073 (1.729)	.091 (1631)	.014 (.147)	028 (1.292)			.17

is from Lec Silverstein, Bail in the State Courts – A Field Study and Report, I able 2 supra, for all variables except C. C 50 Minn. L. Rev. 621, tables 2, 3 & 4 (1966). SOURCES. – See

uo <sup>a</sup> Equation 5.7 is for all 132 counties where data on B are available whereas equations 5.1 through 5.6 are for 70 counties where data C are available.

number of defendants receiving penalties. However, data available in a few counties indicate that the fraction of defendants receiving only fines was negligible.

C: average dollar amount of bail set for defendants in each county.

The negative and statistically significant effect of B in equation 5.1 reflects in part the negative correlation described above that runs from P to B. C has a positive effect on P in equation 5.2, suggesting that defendants with greater conviction probabilities had C set at higher amounts.<sup>56</sup> As expected both the absolute value of the regression coefficient on B and its significance are reduced when C is entered. We have previously shown that defendants released on bail have greater propensities to go to trial. One would like to determine to what extent the observed effect of B on Pin 5.2 is due to differences in the method of disposition of cases (that is, trials versus settlements) between defendants released and not released on bail. In equation 5.3 a trial variable (T) has been added. T further reduces the regression coefficient of B and its significance because defendants going to trial are less likely to be sentenced to prison (that is, the regression coefficient on T is negative and significant) and more likely to make bail. In sum, the results of equations 5.1-5.3 support the hypothesis that the probability of conviction is increased for a defendant when he is not released on bail. At the mean values of P and B (both are about .5) the regression coefficient on B in 5.3 implies that the frequency of prison convictions is .38 for defendants released on bail and .62 for defendants not released, holding C and T constant. Observe that the coefficient of B is reduced by about 40 per cent when C and T are held constant -15per cent due to C and 25 per cent due to T.

Regressions are also presented in Table 5 on the fraction of defendants dismissed (Ds) and the fraction acquitted (A). These results confirm the previous findings that defendants released on bail are less likely to be convicted. The regression coefficients on *B* are positive in all three equations where *C* and *T* are held constant, and statistically significant in two. Note that 15 per cent of defendants in the sample were acquitted or dismissed, 50 per cent were sentenced to prison, while the remaining 35 per cent were generally given suspended sentences or placed on probation. The latter type of sentences, where the defendant's costs are small in comparison to prisc convictions. For this re than 1 - (Ds + A). The in the Ds and A regre tenced to prison as C. come from a reduction than from fewer dismis

Other findings in population variable get cating that longer trial q of convictions. One shof the uncertain relatior of strong statistical sign graphic variables, NW, regression. (3) An addi regression coefficient o tions is found, this could a lower cost of resourc ship between wealth an the U.S. court data.

Data on judicial e: counties with population is that these expenditu: prosecutor's budget in a cal analysis that the greater in counties with hypothesis is consistent tures, denoted by J, ha sions.57 The primary eff of cases dismissed, wh Moreover, the increase rises can be accounted f values of J, Ds and P, : and increases P from ab as judicial expenditures -hence an increase in

<sup>56.</sup> Data on C are available in only 70 of the 132 counties used in analysis of trials in county courts. The exclusion of 62 counties does not create any obvious biases since a regression computed for all 132 counties without C (equation 5.7) yields similar coefficients to equation 5.1.

<sup>57.</sup> J is not divided by th not available. However, popt number of defendants in a co

data available in a few ecciving only fines was

#### each county.

in equation 5.1 reflects that runs from P to B. gesting that defendants t higher amounts.<sup>56</sup> As on coefficient on B and have previously shown ppensities to go to trial. bserved effect of B on P bsition of cases (that is, leased and not released een added. T further regnificance because deed to prison (that is, the ant) and more likely to .3 support the hypotheor a defendant when he d B (both are about .5) the frequency of prison and .62 for defendants that the coefficient of Bare held constant -15

the fraction of defend-These results confirm pail are less likely to be sitive in all three equacally significant in two. were acquitted or diswhile the remaining 35 es or placed on probandant's costs are small

s used in analysis of trials in any obvious biases since a 5.7) yields similar coefficients

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in comparison to prison sentences, should probably be viewed as nonconvictions. For this reason P would be a better measure of convictions than 1 - (Ds + A). The positive though nonsignificant coefficients on Cin the Ds and A regressions suggest that increases in defendants sentenced to prison as C rises, which are found in equations 5.2 and 5.3, come from a reduction in probations and suspended sentences rather than from fewer dismissals and acquittals.

Other findings in Table 5 may be summarized as follows. (1) The population variable generally has a positive effect on convictions, indicating that longer trial queues across counties tend to increase the fraction of convictions. One should be cautious with this interpretation because of the uncertain relation between queues and population size and the lack of strong statistical significance of the population variable. (2) The demographic variables, NW, Ur and Y are not statistically significant in any regression. (3) An additional problem relates to the interpretation of the regression coefficient of B. Although a negative effect of B on convictions is found, this could be due to a greater average wealth rather than to a lower cost of resources for defendants released on bail. The relationship between wealth and convictions will be examined in the analysis of the U.S. court data.

Data on judicial expenditures in 1966-67 are available for twenty counties with populations greater than 450,000. A reasonable assumption is that these expenditures are positively correlated with the size of the prosecutor's budget in a county. We would then predict from the theoretical analysis that the proportion of defendants convicted would be greater in counties with larger judicial expenditures per defendant. This hypothesis is consistent with findings in Table 6 where judicial expenditures, denoted by J, have a positive effect on convictions in all regressions.<sup>57</sup> The primary effect of an increase in J is to reduce the proportion of cases dismissed, while there is no significant effect on acquittals. Moreover, the increase in the fraction of defendants going to prison as Jrises can be accounted for solely by a reduction in dismissals. At the mean values of J, Ds and P, a 15 per cent rise in J reduces Ds from .13 to .11 and increases P from about .50 to .52. Thus, the major economizing move as judicial expenditures fall is to reduce the number of cases prosecuted -hence an increase in dismissals.

<sup>57.</sup> J is not divided by the number of defendants in a county because this information is not available. However, population size, which is probably positively correlated with the number of defendants in a county, is held constant in the regression equations.

	Weighted Regressions and f-Values for Criminal Convictions in 1962, 20 County Courts in U.S.	
	20	
	1962,	
	z	
<b>б</b>	CONVICTIONS	
TABL	CRIMINAL	
	FOR	
	VALUES	
	D 1-	
	NN	
	REGRESSIONS	
	WEIGHTED	

·			Regress	sion Coeffic	Regression Coefficients and <i>I</i> -Values	Values				
B	1	Pop	Re	NW	Ur	~	J	г	۲	R²
539	1	.028	033	.399	120	.013	015	378		.55
(1.495)		(1.208)	(.262)	(869)	(.222)	(.172)	(.603)	(1.487)		
369		011	.147	.249	554	.123	008	255	.007	.67
(1.079)		(.350)	(375)	(.584)	(11011)	(1.347)	(.365)	(1.066)	(1.796)	
.042		.042	157	124	904	257	.017	.186	011	.82
(.182)		(2.035)	(1.539)	(.433)	(2.453)	(4.191)	(1.155)	(1.145)	(4.052)	
141		.045	125	097	.775	-,241	.010	088	010	.76
(.626)		(2.237)	(1.255)	(.344)	(2.149)	(4.010)	(.643)	(.555)	(3.862)	
.183		003	032	028	.129	016	.008	.275	001	.82
(1.704)		(.333)	(.663)	(.206)	(.747)	(.565)	(1.126)	(3.617)	(-579)	

SOURCES. – See Tables 2 and 5, supra, for variables except J. J is from U.S. Bureau of the Census, Criminal Justice Expenditure and ployment for Selected Large Governmental Units 1966-1967, tables 16 & 20 (State and Local Gov't Special Studies No. 51, 1969)

# U.S. COURTS

Two conviction varial district courts in 1967

P: the fraction of de F: the fraction of de

Prison sentences were of P and F were .38 a Of considerable ir. the proportion of defer. tive and significant ef effect on F in all equat fendants reduce (incre carrying prison sententhe fraction of lower is findings are consisten theoretical section whi when penalties were ir lead to an increase in fall in the probability of of fines an increase in ability of conviction. A rises is that court-assis privately hired lawyers esis because more able fendant's resource inpu planation would also p the conviction rate on 1

An increase in dela an increase in the fract cients are positive for ( sions in Table 7. We a

58. A possible reconcil fendant's conviction costs b planation would be consisten D on F. Another possible int districts where wealth is high likely to be those carrying fit

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#### U.S. COURTS

Two conviction variables are used in regressions computed across U.S. district courts in 1967.

P: the fraction of defendants sentenced to prison. F: the fraction of defendants receiving a fine only.

Prison sentences were more numerous than fines as the weighted means of P and F were .38 and .07 respectively in the 89 districts.

Of considerable interest in Table 7 is the behavior of the variable D, the proportion of defendants assigned counsel by the court. D has a positive and significant effect on P, and a negative though nonsignificant effect on F in all equations. This suggests that increases in wealth of defendants reduce (increase) the frequency of convictions for offenses carrying prison sentences (fines) since D serves as a proxy variable for the fraction of lower income defendants in a district (see p. 192). These findings are consistent with a "wealth" hypothesis developed in the theoretical section which predicted for risk neutral defendants that (a) when penalties were in the form of jail sentences a rise in wealth would lead to an increase in the defendant's resource inputs and a subsequent fall in the probability of conviction and (b) when penalties are in the form of fines an increase in wealth would lower his inputs and raise the probability of conviction. A related interpretation of the increase in P as D rises is that court-assigned lawyers are less effective and less able than privately hired lawyers. This is not at variance with the "wealth" hypothesis because more able lawyers can be counted as more units of the defendant's resource inputs than less able ones. However, the ability explanation would also predict that privately hired lawyers would reduce the conviction rate on fines, and the reverse is found in Table 7.58

An increase in delay between a trial and settlement is associated with an increase in the fraction of defendants sentenced to prison. The coefficients are positive for Qt and  $Pc/\bar{T}$  and negative for Qp in the P regressions in Table 7. We also observed in the state data that the population

<sup>58.</sup> A possible reconciliation is that more able lawyers are able to lower the defendant's conviction costs by shifting penalties from prison sentences to fines. This explanation would be consistent with both a positive effect of D on P and a negative effect of D on F. Another possible interpretation of the observed effects of D on P and F is that in districts where wealth is higher (and hence D lower) the types of crimes committed are more likely to be those carrying fines rather than jail sentences.

Weighted Regressions and *i*-Values for Criminal Convictions in U.S. District Courts,<sup>a</sup> 1967 TABLE 7

		De- pen- dent			Regression C	Regression Coefficients and <i>I</i> -Values	nd <i>r</i> -Values			
Equation Number	Dis- tricts	Vari- able	8	ō,	Q,	$P_{\rm C}/\bar{T}$	D	Re	Т,	R²
7.1	89	b	.593		096	.022	.086	.032	.046	.34
			(11.730)		(3.587)	(1.069)	(3.226)	(1.319)	(1.858)	
7.2	89	F	057		.061	012	026	027	040	.27
			(11711)		(3.469)	(.875)	(1.471)	(1.707)	(2.441)	
7.3	44	Ь	.612		119	.030	.081	.028	.049	.37
			(6.217)		(2.656)	(.955)	(2.049)	(.852)	(.984)	
7.4	44	Ь	.502	.094	154		.086	.021	.042	.46
			(6.825)	(2.717)	(3.815)		(2.378)	(.701)	(1.232)	
7.5	44	Ŀ	.015		.050	002	012	019	005	.32
			(.292)		(2.227)	(.149)	(162.)	(1.151)	(.204)	
7.6	44	<u>.</u>	.018	.002	.047		011	019	002	.32
			(.449)	(.108)	(2.149)		(.558)	(1.158)	(.104)	
Sour	CES. – S	iee Table	e 4. supra. for	all variables	except P and	F. P and F and F	re from Feder	al Offenders i	in the Unite	p
SOUR	ces. – S	see Tablé	e 4, supra, for	all variables	except P and	F. P and F a	re from Feder	al Offen	ders	Sources. – See Table 4, supra, for all variables except P and F. P and F are from Federal Offenders in the United States

<sup>a</sup> All variables are in natural log form, except P, F, and Re. District Courts 1967, table D10.

variable (interpreted a convictions. One rease and prison convictions tive with respect to the is, he selects from an i greatest probability of in order to maximize f prosecutor views fines we would expect a nege of defendants fined. T pothesis although the r are not significant.

# IV. SUMMARY AN

The model developed the prosecutor maximi by their sentences, su maximizes the expected world. Both participan their input of resources a trial or a voluntary p fendant. A settlement major implications of tl

1. A settlement is tence if convicted by a compared to a settleme and (d) the greater the tion by trial relative to a if the defendant and proa decision to go to trial instance, a settlement fendants.

2. The defendant': both to the sentence if

<sup>59.</sup> The Administrative imprisonment of 1 to 6 mon sentences (see Fed. Offender directly suggests that fines ; months.

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variable (interpreted as a proxy for trial delay) had a positive effect on convictions. One reason for the positive association between trial delay and prison convictions may be that the prosecutor becomes more selective with respect to the cases he prosecutes as trial delay increases. That is, he selects from an inventory of cases the ones he believes to have the greatest probability of conviction and the highest sentences if convicted in order to maximize his weighted conviction function. Moreover, if the prosecutor views fines as light penalties in comparison to jail sentences,<sup>59</sup> we would expect a negative relation between trial delay and the frequency of defendants fined. The equations on F give some support to this hypothesis although the regression coefficients on the Qt and  $Pc/\overline{T}$  variables are not significant.

#### IV. SUMMARY AND CONCLUSIONS

The model developed in this essay utilizes two behavioral assumptions: the prosecutor maximizes the expected number of convictions weighted by their sentences, subject to a budget constraint, and the defendant maximizes the expected utility of his endowments in various states of the world. Both participants can influence the probability of conviction by their input of resources into the case, and cases are disposed of either by a trial or a voluntary pretrial settlement between the prosecutor and defendant. A settlement results in either a dismissal or a guilty plea. The major implications of the model are the following:

1. A settlement is more likely to take place (a) the smaller the sentence if convicted by trial, (b) the greater the resource costs of a trial compared to a settlement, (c) the greater the defendant's aversion to risk, and (d) the greater the defendant's estimate of the probability of conviction by trial relative to the prosecutor's estimate. We further showed that if the defendant and prosecutor agree on the expected outcome of a trial, a decision to go to trial is analogous to accepting an unfair gamble. In this instance, a settlement would result for risk neutral and risk averse defendants.

2. The defendant's investment of resources into his case is related both to the sentence if convicted by trial and to wealth. Generally, the

Sources. – See Table 4, supra, for all variables except P and F. P and F are from Federal Offenders in the United States 32 (104) .204) .002 (1.158) (1.151) -010 (165.) (.558) 110 (611) (2.227) (2.149) 000 .047 .002 (292) (449) .018 2 4 7.6

<sup>a</sup> All variables are in natural log form, except P, F, and Re.

District Courts 1967, table D10.

<sup>59.</sup> The Administrative Office of the U.S. Courts assigns the value 1 to fines and 3 to imprisonment of 1 to 6 months in calculating a weighted average of the severity of all sentences (see Fed. Offenders, *supra* note 40, at 35, table 10 and note 48, *supra*). This indirectly suggests that fines are of small magnitude compared to jail sentences of a few months.

resource investment is greater for crimes carrying larger sentences. Under the special assumption of risk neutrality (or presumably where the deviation from risk neutrality is small), increases in the defendant's wealth lead to greater resource investments when penalties are jail sentences and to smaller investments when penalties are money fines.

3. Court delays increase the opportunity costs of a trial compared to a settlement for defendants not released on bail. This leads to a smaller likelihood of going to trial for these defendants than for defendants released on bail. The greater the court delay the greater the difference in trial demand between the two groups. Pretrial detention also raises the marginal costs of the defendant's resources and hence lowers his input. Therefore, defendants not released on bail are likely to have higher conviction probabilities in a trial and receive longer sentences if they settle than defendants released on bail. If making bail is a positive function of wealth, then the effects of pretrial jailing fall primarily on low-income defendants. We argued that paying a defendant not released on bail for time spent in jail prior to disposition of his case, or alternatively, crediting him for this time towards his eventual sentence and paying him only if he is not convicted would eliminate much of the "discriminatory" aspects of the current bail system.

4. In the absence of money pricing for the courts a trial queue arises to ration the limited supply. An equilibrium queue is reached because trial costs increase with the length of the queue. Queues could be reduced by charging a money price for trials, which reduces demand, leading to more settlements. Various methods of allocating the court fee—loser pays, winner pays, defendant and prosecutor share the cost—are consistent with a downward sloping demand curve for trials. Pricing trials will not only reduce delay but can also distribute trials more equally among defendants independent of their ability to make bail.

Available data on criminal defendants in state county courts and in U.S. district courts enabled us to test a number of the hypotheses developed in the theoretical analysis. Multiple regressions were estimated for various cross sections in selected years from 1957 to 1968. The principal findings of the empirical analysis may be summarized as follows.

1. The propensity to go to trial was smaller for defendants not released on bail than defendants released, holding constant the average sentence and several demographic variables. This was observed for state county courts in the United States as a whole, and the non-South. Moreover, results from the U.S. district courts indirectly indicate that increases in wealth do not increase trial demand. Thus, the observed relation between bail and trials in state courts is probably due to cost differences as predicted t that are positively corr

2. The absolute di released and not released One explanation for thi with larger populations. available for the state c

3. Trial demand w related to settlement d and 1968. Thus, as the c creased, the demand fo

4. Subsidizing defice creased the demand for as the cost differential t trials increases.

5. District courts proportionately more to sults for the sentence The latter may be due counties.

6. The probability defendants sentenced t on bail than for defend observed in regressions the size of money bail settlement). Money bai duce spurious correlatic defendants who were m bail set at higher amou gressions using the pro the dependent variable on bail were more likel

7. Convictions lea where estimates of the sulting in monetary fine One interpretation of t fendant's investment o penalties were jail sent

8. Conviction rate was greater, and in c larger. The former ma

#### Courts

larger sentences. Under mably where the deviadefendant's wealth lead are jail sentences and to nes.

ts of a trial compared to This leads to a smaller than for defendants regreater the difference in letention also raises the hence lowers his input. kely to have higher consentences if they settle is a positive function of harily on low-income dereleased on bail for time ernatively, crediting him paying him only if he is scriminatory" aspects of

ourts a trial queue arises e is reached because trial ues could be reduced by demand, leading to more court fee—loser pays, the cost—are consistent ls. Pricing trials will not more equally among deil.

ate county courts and in er of the hypotheses deressions were estimated 1957 to 1968. The prinsummarized as follows. In for defendants not reng constant the average is was observed for state and the non-South. Morelirectly indicate that in-Thus, the observed relarobably due to cost dif-

# ferences as predicted by the model rather than to differences in wealth that are positively correlated with the ability to make bail.

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2. The absolute difference in trial propensities between defendants released and not released on bail increased as county population rose. One explanation for this finding is that court delay is greater in counties with larger populations. Note that direct measures of court delay were not available for the state courts.

3. Trial demand was negatively related to trial delay and positively related to settlement delay across U.S. district courts for 1960, 1967, and 1968. Thus, as the queue differential between a trial and settlement increased, the demand for trials fell.

4. Subsidizing defendant's legal fees in the U.S. district courts increased the demand for trials. This is consistent with the hypothesis that as the cost differential between a trial and settlement falls, the demand for trials increases.

5. District courts in which the average sentence was greater had proportionately more trials as predicted by the model. However, the results for the sentence variable in the county courts were inconclusive. The latter may be due to the crudity of the sentence variable used in counties.

6. The probability of conviction as measured by the proportion of defendants sentenced to prison was greater for defendants not released on bail than for defendants released on bail in county courts. This was observed in regressions which held constant, among other factors, both the size of money bail and the method of disposition (that is, trial or settlement). Money bail was included as an independent variable to reduce spurious correlation between the conviction and bail variables since defendants who were more likely to be convicted were also likely to have bail set at higher amounts, reducing their chance of release on bail. Regressions using the proportion of defendants acquitted and dismissed as the dependent variable supported the finding that defendants not released on bail were more likely to be convicted.

7. Convictions leading to prison sentences were lower in districts where estimates of the average wealth were higher, while convictions resulting in monetary fines were greater where average wealth was higher. One interpretation of this result is that the effect of wealth on the defendant's investment of resources into his case depended on whether penalties were jail sentences or fines.

8. Conviction rates were higher in district courts where trial delay was greater, and in county courts where judicial expenditures were larger. The former may result from a greater selectivity on the part of

the prosecutor with respect to cases he prosecutes as the backlog increases. The latter was consistent with the hypothesis that the size of the prosecutor's budget determined the proportion of defendants convicted.

#### APPENDIX A

#### CIVIL CASES

We can extend our model to make it applicable to civil cases. The plaintiff replaces the prosecutor. Damages replace sentences. Both the plaintiff and defendant maximize their expected utility. It is assumed that civil trials decide both the question of the defendant's liability and the amount of damages. Only the defendant's guilt was at issue in criminal cases; the sentence if convicted was fixed and known prior to trial. A similar assumption for damages is not justified because statutory penalties generally do not exist for various types of civil suits. This modification requires that the plaintiff and defendant form expectations not only on the probability of the defendant being found liable, but also on the size of damages. With these changes, the analysis of civil cases remains quite similar to the model for criminal cases. To avoid excessive duplication I present only a brief outline of the civil model and its more important results.

In civil suits the plaintiff and defendant each select a level of resource inputs that maximizes his expected utility in the event of a trial. The plaintiff's inputs raise both the estimates of the probability that the defendant will be found liable and the amount of damages awarded in a trial, while the defendant's inputs lower these estimates. The plaintiff will determine a settlement payment (= X) that yields him the same utility as his expected utility from a trial. X would be the minimum sum accepted by the plaintiff to settle. If the payment of X by the defendant yields him a higher utility than his expected utility from a trial, a settlement will take place. This follows because one can find a payment somewhat greater than Xthat gives both parties a higher utility from a settlement than their expected utilities from a trial. It can further be shown that a settlement is likely when the following factors are present: (1) both parties have similar expectations on the probability that the defendant will be found liable in a trial; (2) both parties have similar estimates of the damages, given that the defendant is found liable in a trial; (3) neither party has strong preferences for risk; (4) the costs of a trial including lawyer's fees, time costs of the plaintiff and defendant, court fees, etc., exceed the costs of a settlement. Alternatively, the more dissimilar the plaintiff's and defendant's estimates of liability and damages (providing the plaintiff's estimates are higher), the greater their preference for risk, and the lower court costs relative to settlement costs, the more likely a trial.60

The analysis of char costs, is similar for civil will raise the maximum lower the minimum settle tween what the defendar viding the former was ini hood of a settlement. Me trial. As M falls to zero. to develop. The queue : lengthens, the discountec lower both the amount th offer in a settlement. Ho from trial delay. For exai are directly involved in th ket may be adversely affe age, the gains and costs c dominate, then the defend as delay increases. The r queue lengthened, since t creases while the plaintiff

There are several ad-The analysis of queueing the defendant is released mum sentence offer as del by two offsetting forces. ] into the future, reducing it ings may be adversely affe to the bail system could b ample, defendants in civil or forgo the returns from court during the period be this procedure would be to queue as the costs of del: responsiveness of crimina tive to those released. (3) sum awarded the plaintiff: queues. Interest payment: the minimum sum accepta

<sup>60.</sup> This result is similar to one derived by R. H. Coase, The Problem of Social Cost, 3 J. Law & Econ. 1 (1960). Coase shows that with well-defined property rights, and in the absence of transaction costs, a private agreement will be reached between individuals that

internalizes externalities. If v the availability of informatic settlement, and we generalize tical expectations over prope on private agreements wou preference.

tes as the backlog inesis that the size of the defendants convicted.

civil cases. The plaintiff Both the plaintiff and deed that civil trials decide ount of damages. Only the sentence if convicted was or damages is not justified arious types of civil suits. ant form expectations not table, but also on the size ases remains quite similar plication I present only a results.

a level of resource inputs rial. The plaintiff's inputs endant will be found liable e defendant's inputs lower ment payment (= X) that trial. X would be the minihent of X by the defendant n a trial, a settlement will somewhat greater than X than their expected utilit is likely when the followpectations on the proba-) both parties have similar found liable in a trial; (3) costs of a trial including t, court fees, etc., exceed similar the plaintiff's and ng the plaintiff's estimates lower court costs relative

The Problem of Social Cost, ed property rights, and in the hed between individuals that

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The analysis of charging a money price for the courts, as opposed to queuing costs, is similar for civil and criminal cases. For example, a money price (M)will raise the maximum settlement offered by the defendant in a civil suit and lower the minimum settlement accepted by the plaintiff. M narrows the gap between what the defendant offers and what the plaintiff is willing to accept (providing the former was initially less than the latter sum), and increases the likelihood of a settlement. Moreover, the greater M the fewer civil cases that go to trial. As M falls to zero, the demand for trials will increase and a queue is likely to develop. The queue rations demand in the following way. As the queue lengthens, the discounted value of damages awarded in a trial falls. This would lower both the amount the plaintiff will accept and the amount the defendant will offer in a settlement. However, there are probably some costs to the defendant from trial delay. For example, his ability to dispose of assets (particularly if they are directly involved in the suit) and his ability to obtain funds in the capital market may be adversely affected by his being involved in litigation. If, on the average, the gains and costs of delay to the defendant offset each other, or the costs dominate, then the defendant's settlement offer would remain constant or increase as delay increases. The net effect would be a reduction in desired trials as the queue lengthened, since the defendant's settlement offer remains constant or increases while the plaintiff reduces the amount he is willing to accept.

There are several additional points on court delay that should be noted. (1) The analysis of queueing in civil cases is almost identical to criminal cases where the defendant is released on bail. In the latter, the prosecutor reduces his minimum sentence offer as delay increases, while the defendant's response is affected by two offsetting forces. Delay pushes his potential sentence from a trial further into the future, reducing its present value, while simultaneously his current earnings may be adversely affected by being under indictment. (2) A system analogous to the bail system could be instituted for civil cases. This would require, for example, defendants in civil suits to either pay a sum to the court per unit of time, or forgo the returns from all or part of their assets by depositing them with the court during the period between filing and disposition of the case. One effect of this procedure would be to make trial demand more responsive to a change in the queue as the costs of delay rise to the defendant. This is similar to the greater responsiveness of criminal trial demand for defendants not released on bail relative to those released. (3) A requirement that the defendant pay interest on any sum awarded the plaintiff in a trial would have little effect on trial demand or court queues. Interest payments would raise both the defendant's settlement offer and the minimum sum acceptable to the plaintiff in a settlement. Hence, as a first ap-

internalizes externalities. If we interpret the absence of transaction costs in civil cases as the availability of information on damages at zero cost and zero bargaining costs of a settlement, and we generalize Coase's notion of well-defined property rights to include identical expectations over property rights or liability decisions in a trial, then Coase's theorem on private agreements would also include pretrial settlements in the absence of risk preference.

proximation it would not close the gap between the defendant's offer and the plaintiff's acceptance sum and, therefore, would have no effect on the trial versus settlement decision. (4) Differences in the rate at which the plaintiff and defendant discount future damages awarded at a trial can give rise to differences in the response of trial demand to a change in the queue. The higher the plaintiff's discount rate relative to the defendant's, the larger the plaintiff's losses and the smaller the defendant's gains from an increase in the queue. This, in turn, would reduce the sum acceptable to the plaintiff by a greater amount than it reduces the defendant's offer, making a settlement more likely.

We can test the hypothesis that the demand for civil trials is negatively related to the length of the trial queue. The statistical specification of the demand function is

$$T = \alpha + \beta_1 Q_i^* + \beta_2 E(T) + \beta_3 Re + \mu.$$
<sup>(22)</sup>

Data were from the 86 U.S. district courts in 1957–61. The variables are in natural log form except Re and are defined as follows:

T: The ratio of the number of trials from cases that commenced in 1957 over the number of cases commenced in 1957.<sup>61</sup>

 $Q_t^*$ : Estimate of the expected trial queue in 1957 where  $Q_t^*$  is an exponentially declining weighted average of 1957, 1956, and 1955 median trial queues.<sup>62</sup>  $Q_t$ , the median trial queue in 1956; was also used as an estimate of the expected trial queue.

61. A frequency distribution of civil cases by length of time from filing to disposition by trial is published for each year from 1957 to 1961. (After 1961 only median trial queues are available.) This allows us to trace over time the eventual disposition (that is, trial or settlement) of cases commenced in 1957 assuming all of the latter cases are disposed of within four years from the date of filing. Since civil trial queues average about one-and-one-half years in the U.S. courts, a frequency distribution of trials is an important advantage in estimating T. For example, if the number of trials in a given year were used as the numerator of T, it would be difficult to choose an appropriate denominator for T because the trials were from cases commenced over several different time periods with an average queueing time to trial of one-and-one-half years. Moreover, it would be equally difficult to choose a value for the expected trial queue. Frequency distributions of trials are not available for criminal cases, but the above problems are not as great since criminal queues average about six months.

62. Derived from the assumption that persons form expectations of future queues on the basis of past expectation and adjustment based on ratio of current value to previous expected value. That is,

$$Q_{i_{y}}^{*} = Q_{i_{(y-1)}}^{*} [Q_{i_{y}}/Q_{i_{(y-1)}}^{*}]^{\gamma}$$
(i)

where  $Q_i^*$ 's are expected and  $Q_i$ 's are actual median queues in a district, y is the year, and y is the adjustment coefficient. (i) can be rewritten as the following infinite series:

E(T): Expected fractcases commenced in each plying each group by the f in 1957.<sup>63</sup> Therefore, the in the distribution of type

*Re:* Region dummy v for non-South district cou

Table 8 presents regr were also computed for d efficients on  $Q_t^*$  and  $Q_t$  h; and are of similar magnitu the demand for trials is no

A difficulty in interpret the trial variable is measure under the jurisdiction of t these cases are excluded to cases going to trial in a dimeasurement error in T w correlated with the indepe

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 $Q_i^*$  in 1957 was approximate  $Q_i$ . In logs this becomes

 $\log Q_{i_{57}}^* = \gamma \ln$ 

 $\gamma$  was initially set equal to .4 tionally raised by a factor of

63. Fraction of trials for

1. U.S. Plaintiff (exclude

- 2. U.S. Defendant (ex. h
- 3. Federal Question (ex.
- 4. Diversity
- 5. Admiralty

Note that 53,343 civil cases number of cases excluded abc and trials for each district dc government is involved in a ; than when the U.S. is the pladelay (that offset the gains fi such as his inability to dispos be present when the defendan expect more trials when the l

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efendant's offer and the b effect on the trial versus hich the plaintiff and degive rise to differences in The higher the plaintiff's plaintiff's losses and the ueue. This, in turn, would mount than it reduces the

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61. The variables are in

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957 where  $Q_t^*$  is an ex-6, and 1955 median trial used as an estimate of the

the from filing to disposition by only median trial queues are osition (that is, trial or settlecases are disposed of within erage about one-and-one-half n important advantage in estiwere used as the numerator of for T because the trials were h an average queueing time to difficult to choose a value for the not available for criminal hal queues average about six

ectations of future queues on of current value to previous

(i)

h a district, y is the year, and  $\gamma$  wing infinite series:

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E(T): Expected fraction of trials in a district are estimated by dividing civil cases commenced in each district in 1957 into five broad groups, and then multiplying each group by the fraction of trials in that group for all U.S. district courts in 1957.<sup>63</sup> Therefore, the inclusion of E(T) allows us to hold constant differences in the distribution of types of cases across districts.

*Re:* Region dummy variable that equals 1 for district courts in South and 0 for non-South district courts.

Table 8 presents regression estimates of equation (22). Separate regressions were also computed for districts in the non-South and South. All regression coefficients on  $Q_t^*$  and  $Q_t$  have the predicted negative signs, are highly significant, and are of similar magnitude. In sum, these results support the hypothesis that the demand for trials is negatively related to the size of the trial queue.

A difficulty in interpreting the findings of Table 8 arises from the way in which the trial variable is measured. An unknown number of civil cases that would come under the jurisdiction of the U.S. courts are settled before they are filed. Since these cases are excluded from the denominator of T, the true proportion of civil cases going to trial in a district each year is less than the observed fraction. This measurement error in T will not bias the regression coefficients if the error is uncorrelated with the independent variables. However, we can show that the error

$$Q_{\ell_y}^* = Q_{\ell_y}^{\gamma} \cdot Q_{\ell_{(y-1)}}^{\gamma(1-\gamma)}, \dots \cdot Q_{\ell_{(y-\alpha)}}^{\gamma(1-\gamma)\infty}$$
(ii)

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 $Q_i^*$  in 1957 was approximated in the empirical analysis by using three previous values for  $Q_i$ . In logs this becomes

$$\log Q_{i_{57}}^* = \gamma \log Q_{i_{57}} + \gamma (1 - \gamma) \log Q_{i_{56}} + \gamma (1 - \gamma)^2 \log Q_{i_{55}}.$$
 (iii)

 $\gamma$  was initially set equal to .4, but to have the weights sum to 1 all weights were proportionally raised by a factor of 1.2755.

63. Fraction of trials for various categories are as follows:

1. U.S. Plaintiff (excludes land condemnation and forfeiture cases)	.031
2. U.S. Defendant (ex. habeas corpus)	.188
3. Federal Question (ex. habeas corpus)	.123
4. Diversity	.151
5. Admiralty	.081

Note that 53,343 civil cases were commenced in 1957 in 86 U.S. District Courts and the number of cases excluded above were 4,613. These were excluded because data on queues and trials for each district do not include these types of cases. Note that when the U.S. government is involved in a suit as a defendant there is much greater likelihood of a trial than when the U.S. is the plaintiff. One explanation is that the costs to the defendant from delay (that offset the gains from the reduction in the present value of a trial settlement), such as his inability to dispose of assets or to obtain funds in the capital markets, may not be present when the defendant is the U.S. government. Hence, for a given queue one would expect more trials when the U.S. government is the defendant than when it is the plaintiff.

#### TABLE 8

# Weighted Regression Equations <sup>a</sup> and *t*-Values for Civil Trials in U.S. District Courts, 1957-61

<b>F</b> '		<b>D</b> .		Regression Coefficients and <i>t</i> -Values				
Equation Number	Area	Dis- tricts	α	Q;*	Q	E(T)	Re	R²
8.1	U.S.	86	307	410 (5.444)		.354 (1.051)	337 (4.014)	.28
8.2	U.S.		422 (.563)	(2) 11 19	369 (5.188)	.352 (1.032)	314 (3.757)	.27
8.3	Non- South	52	.164 (.238)	429 (6.033)	<b>``</b>	.546 (1.770)	. ,	.45
8.4	Non- South		.196 (.285)		400 (6.079)	.596 (1.940)		.46
8.5	South	34	-2.005 (1.087)	376 (2.080)		255 (.288)		.12
8.6	South		-2.399 (1.283)		—.323 (1.818)	386 (.420)		.10

SOURCES. - 1956-1962 Ann. Rep., Admin. Off. of the United States Courts, tables C1, C3 and C5.

<sup>a</sup> Each observation weighted by  $\sqrt{n}$  where *n* equals the number of cases commenced in 1957.

in T is likely to be positively correlated with the trial queue, and this in turn will bias downward the absolute value of the queue elasticities.<sup>64</sup>

In Table 8 E(T) has a positive and significant effect on T in the U.S. and non-South, but a negative and nonsignificant effect in the South. Overall, E(T) was less important than trial queues in explaining variations in T across districts. Re which is significant at the .01 level indicates that the fraction of civil trials was about 30 per cent lower in the South holding the queue and E(T) constant. This result is puzzling in view of the finding that Re had no significant effect on the

64. Let t = the number of trials in a district, F = the number of cases filed, and C = the number of cases filed plus those settled before filing. Further, assume that  $K \cdot F = C$ , where K > 1. Suppose the relationship between t/C and  $Q_t^*$  is

$$t/C = Q_t^{*\theta} e^{\mu},\tag{i}$$

while the estimating equation is

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$$F = O_i^{*\hat{B}} e^{\hat{\mu}} \tag{ii}$$

where  $\mu$  and  $\hat{\mu}$  are error terms. (ii) can be rewritten as

$$\log K + \log \left( t/C \right) = \hat{\beta} \log Q_i^* + \hat{\mu}. \tag{iii}$$

Let  $E = \log K$ ,  $Y = \log (1/C)$  and  $X = \log Q_1^*$ , and let e, y, and x denote deviations from

demand for criminal tria. average size of damages the non-South. Thus, the up by the *Re* variable.

#### APPENDIX B

#### MATHEMATICAL NOTI

In this section we analy: has nonneutral tastes for erence can easily be wor are assumed to reduce be assumption in Section I t The first- and secon written, respectively, as

$$-P'[U(Wn) - U(Wc)] -$$

and

$$-R''[U(Wn) - U(Wc)] + (1 - P)t$$

Relative risk aversion at

A(Wc) is similarly defined

to W and R, noting that (2  $dR/dW \ge 0$  as

$$U'(Wn) \left[ -P'k - r'(1 - P) + U'(Wc) \left[ P'm - P''(Wc) \right] \right]$$

their respective means. The 1

which will be an unbiased es that as  $Q_t^*$  rises, K will also increase with the size of  $Q_t^*$ . tive, this would result in  $|\hat{\beta}|$ 

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cients and *t*-Values

E(T)	Re	R²
.354	337	.28
(1.051)	(4.014)	
.352	314	.27
(1.032)	(3.757)	
.546		.45
(1.770)		
.596		.46
(1.940)		
255		.12
(.288)		
386		.10
(.420)		
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nited States Courts, tables C1,

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queue, and this in turn will cities.64

t on T in the U.S. and non-South. Overall, E(T) was ns in T across districts. Re fraction of civil trials was ue and E(T) constant. This no significant effect on the

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(ii)

(i)

(iii)

and x denote deviations from

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demand for criminal trials in the U.S. courts. A possible explanation is that the average size of damages in civil suits in the South is considerably lower than in the non-South. Thus, the negative effect on T of lower damages would be picked up by the Re variable.

# APPENDIX B

#### MATHEMATICAL NOTES: WEALTH EFFECTS

In this section we analyze the effect of changes in W on R when the defendant has nonneutral tastes for risk. Risk aversion is assumed. The case of risk preference can easily be worked out from the example of risk aversion. Inputs of Rare assumed to reduce both P and S (that is,  $S' = \partial S/\partial R < 0$ ) in contrast to the assumption in Section I that S was a constant and independent of R.

The first- and second-order conditions for E(U) to be a maximum may be written, respectively, as

$$-P'[U(Wn) - U(Wc)] - sS'PU'(Wc) - r[PU'(Wc) + (1 - P)U'(Wn)] = 0 \quad (23)$$

and

$$-R''[U(Wn) - U(Wc)] + 2rP'[U'(Wn) - U'(Wc)] + r^{2}[PU''(Wc) + (1 - P)U''(Wn)] - 2sS'P'U'(Wc) - sS''PU'(Wc) + 2rsS'PU''(Wc) + (sS')^{2}PU''(Wc) < 0.$$
 (24)

Relative risk aversion at Wn is defined as follows:

$$A(Wn) = -WnU''(Wn)/U'(Wn).$$
<sup>(25)</sup>

A(Wc) is similarly defined at Wc. Taking the total differential of (23) with respect to W and R, noting that (24) is negative, and substituting A(Wn) and A(Wc) gives  $dR/dW \ge 0$  as

$$U'(Wn)\left[-P'k-r'(1-P)+\frac{r(1-P)A(Wn)k}{Wn}\right]$$
  
+ 
$$U'(Wc)\left[P'm-s'S'P+\frac{sS'PA(Wc)m}{Wc}-r'P+\frac{rPA(Wc)m}{Wc}\right] \ge 0, \quad (26)$$

their respective means. The least-squares estimator of  $\hat{\beta}$  is

$$\hat{\beta} = \beta + \frac{\Sigma x e}{\Sigma x^2},$$
 (iv)

which will be an unbiased estimator of  $\beta$  only if Cov (x, e) = 0. However, it is more likely that as  $Q_i^*$  rises, K will also rise, since the incentives to settle (both before and after filing) increase with the size of  $Q_i^*$ . This implies that Cov (x, e) > 0. Given that  $\beta$  and  $\hat{\beta}$  are negative, this would result in  $|\hat{\beta}|$  underestimating  $|\beta|$ .

where  $r' = \partial r/\partial W > 0$ ,  $s' = \partial s/\partial W$ , k = (1 - r'R) and m = (1 - s'S - r'R). Note that 0 < k < 1, 0 < m < 1 and k > m. m and k are both positive because an increase in W must increase both Wn and Wc. Even with further simplifying assumptions the sign of (26) is indeterminate. For example, suppose A(Wn) = A(Wc) = 1 and let Er = r'(W/r) and Es = s'(W/s) where  $0 \le Er$ ,  $Es \le 1$ . This gives  $dR/dW \ge 0$ .

$$\frac{U'(Wn)}{U'(Wc)} \ge Wn \quad \frac{\begin{bmatrix} -P'(W - E_s sS - E_r rR)Wc \\ - sS'P[W - (E_s Wc + E_s sS + E_r rR)] \\ - rP[W - (E_r Wc + E_s sS + E_r rR)] \end{bmatrix}}{Wc[-P'(W - E_r rR)Wn + r(1 - P)(1 - E_r)W]}$$
(27)

The sign of dR/dW cannot be determined from (27) without additional information about the defendant's utility function, the elasticities of s and r with respect to W, and the productivity of R in reducing S. If  $E_s = E_r = 1$ , (27) becomes

$$\frac{U'(Wn)}{U'(Wc)} \ge \frac{Wc}{Wn}.$$
(28)

In the special case of a Bernoulli utility function, where the utility of wealth equals its logarithm, then dR/dW = 0, since U'(Wn)/U'(Wc) = Wc/Wn.

In general, the effects of changes in wealth on the defendant's input of resources are indeterminate once nonneutral tastes for risk are introduced. This conclusion is valid even when the strong assumption is made that relative risk aversion equals one for all levels of the defendant's wealth. Nevertheless, one still presumes that if the deviation from risk neutrality is small, the effects of wealth on R will be similar to those for risk neutrality.

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Administrative age legal system. This artic cies that can be tested empirical tests.<sup>1</sup> The m maximizing agency div characteristics. Part I c pirical implications, ar alternative models. Par for an empirical exami law-whether combinir contaminates adjudicat

I wish to express my gi Helpful comments on previc Davis. Owen M. Fiss, Julius participants in the Industria National Bureau of Econom: National Science Foundation 1. I use the term "adn agency whether or not inde developed here, however, is I Much of the analysis is appl