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BASED SOCIAL SECURITY SYSTEM

Martin Feldstein  
Elena Rangelova

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## **Individual Risk and Intergenerational Risk Sharing in an Investment-Based Social Security System**

Martin Feldstein and Elena Ranguelova

### ABSTRACT

This paper examines the risk aspects of a fully phased-in investment-based defined contribution Social Security plan. Individuals save a fraction of wages in a Personal Retirement Account (PRA) invested in a 60:40 equity-debt mix and receive a similarly invested variable annuity from age 67. The value of the portfolio follows a random walk with historic (1946-1995) mean log real return of 5.5 percent and standard deviation of 12.5 percent. We study 10,000 stochastic distributions of this process for the 80 year experience from 1998 to 2077.

With a nonstochastic 5.5 percent rate of return, individuals could purchase the future benefits promised in the current Social Security law ( the “benchmark” level of benefits) by saving 3.1 percent of earnings, just one-sixth of the payroll tax that Social Security actuaries project will be needed in the paygo system. A higher saving rate provides a “cushion” that reduces the risk of unacceptably low benefits. For example, saving 6 percent implies a median annuity at age 67 of 2.1 times the benchmark benefits and only a 17 percent chance that the annuity is less than the benchmark. In 95 percent of the potential investment experience the annuity exceeds 61 percent of the benchmark benefit. With a 9 percent saving rate (half of the tax rate required in a pay-as-you-go system), there is only a 6 percent chance that the annuity is less than the benchmark and in 95 percent of the potential investment experience the annuity exceeds 92 percent of the benchmark benefit.

We also study a modified plan in which retirees face no risk of receiving less than the benchmark benefit because the government provides a conditional pension transfer to any retiree whose annuity is less in any year than the benchmark level of benefits. With a six percent saving rate, a conditional transfer is required in only about 40 percent of the simulations. The expected value of the transfers is substantially less than the expected incremental corporate tax revenue that results from the Personal Retirement Account saving. Additional tax revenue is needed in fewer than one percent of the simulations.

In short, a pure defined contribution plan, with a saving rate equal to one third of the long-run projected payroll tax, invested in a 60:40 equity-debt Personal Retirement Account could provide a retirement annuity that is likely to be substantially more than the benchmark benefit while exposing the retiree to relatively little risk that the annuity will be less than the benchmark. Even this risk can be completely eliminated by a conditional guarantee plan that imposes only a very small risk on future taxpayers.

Martin Feldstein (feldstein@nber.org)  
Elena Ranguelova (elena@nber.org)  
National Bureau of Economic Research  
1050 Massachusetts Avenue  
Cambridge, MA 02138

**Individual Risk and Intergenerational Risk Sharing**  
**in an Investment-Based Social Security System**

Martin Feldstein and Elena Rangelova \*

The rapid aging of the population creates substantial financing problems for existing pay-as-you-go Social Security programs. Governments around the world are therefore considering shifting completely or partially to investment-based defined contribution plans.<sup>1, 2</sup> In such plans, employees contribute a fraction of their wages to individual accounts, invest the funds in a

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\*Martin Feldstein is Professor of Economics, Harvard University, and President of the National Bureau of Economic Research. Elena Rangelova is a doctoral candidate Harvard University and a Research Assistant at the NBER. We are grateful for discussions about this subject with Andrew Abel, John Biggs, John Campbell, Jeff Liebman, Gilbert Metcalf, James Poterba, Antonio Rangel, Andrew Samwick, Kent Smetters, and Larry Summers and for comments from participants in the 1998 NBER Summer Institute meeting on Social Security reform. The current paper updates the earlier version to the actuarial assumptions in the 1998 Trustees Report and recognizes the shift in normal retirement age for Social Security

<sup>1</sup>A “defined contribution” plan is one in which individuals contribute a fixed portion of wage income each year and receive benefits based on the accumulated value in those accounts. The existing Social Security system is a “defined benefit” plan in which individuals’ retirement benefits are based on a formula relating to years of service and past earnings but not to an accumulated total of past contributions. A defined contribution plan is “investment-based” if the funds are actually invested in a portfolio of stocks and bonds. Some countries maintain “notional” defined contribution systems in which retirement benefits depend on past contributions but in which contributions receive an accounting or notional rate of return because the funds are not actually invested.

<sup>2</sup>In the United States, the use of such defined contribution accounts has been proposed by members of the 1997 Social Security Advisory Council, by the more recent National Commission on Retirement Policy, and by a number of prominent legislators in both parties. Several countries have already adopted such systems.

combination of stocks and bonds, and use the accumulated assets to finance a retirement annuity. Such prefunded programs offer the prospect of financing future retirement benefits with substantially smaller sacrifices during working years than the taxes that would be required in traditional unfunded pay-as-you-go (“paygo”) programs. They have the potential disadvantage, however, of exposing retirees to the uncertainty associated with the variable returns on stocks and bonds.

Some critics of the proposals to transform Social Security to a system of individually invested accounts argue that the reduced financing burden does not justify exposing retirees to such increased investment risk.<sup>3</sup> They advocate retaining the existing unfunded program or shifting to a system in which existing defined benefits are financed in part by a government trust fund invested in stocks and bonds.

Despite the importance of this issue, there has been no analysis of the magnitude of the risk to which retirees would be exposed in a system of individual defined contribution accounts.<sup>4</sup> A primary purpose of this paper is to present an explicit estimate of that risk.

In earlier papers on the transition from the existing U.S. system to one that uses individual defined contribution accounts to finance retirement income, Feldstein and Samwick (1997, 1998a) suggested that the problem of risk might be dealt with by requiring individuals to save more than the amount that would be needed to fund the target level of benefits at the expected rate of return. The extra saving would provide a margin of safety to compensate for

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<sup>3</sup>See, for example, Aaron (1998), Diamond (1997, 1998).

<sup>4</sup>There have however been a number of more general discussions about the role of risk in social security pension systems, including Bohn (1998), Merton (1983), Shiller (1998), and Smetters (1997, 1997b).

returns that are lower than the expected value. The present paper evaluates the extent to which such incremental saving can reduce retirees' risk of inadequate retirement income while still permitting a lower financing cost during working years than a paygo program with the same benefits.

The retirees' risk that the investment-based annuities in a defined contribution system will be less than the currently promised future Social Security benefits can be eliminated completely if the government makes up any shortfall with a conditional pension payment funded with general revenue.<sup>5</sup> This shifts all of the risk of poor investment experience to future taxpayers while leaving future retirees with the ability to benefit from better investment performance. A third purpose of this paper is to study such a conditional pension plan. We assess the extent of the risk that future taxpayers would bear in such a program and evaluate the extent to which the conditional pension benefits could be funded with the additional corporate tax revenue that would be generated by the increased investment in plant and equipment that would result from shifting to a defined contribution program.

Section 1 of the paper discusses the basic issues in the choice between defined benefit and defined contribution plans. The second section describes the system of personal retirement accounts and the risk properties of stock and bond investments in such accounts with variable annuity retirement benefits. Section 3 then presents our estimates of the risks borne by retirees in alternative plans with different saving rates. The fourth section analyzes the conditional pension program that shifts the risk from retirees to future taxpayers. Section 5 presents explicit expected

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<sup>5</sup>A conditional pension of this type is not the same as a means tested benefit. Because it relates only to the shortfall of the defined contribution annuity, it does not penalize other saving or work after the eligible retirement age.

utility calculations of the alternative options. There is a brief concluding section.

The results presented in this paper use the future Social Security benefits promised in current law (essentially a continuation of current replacement rates) as the benchmark for judging defined contribution plans. Our analysis shows that the risk of receiving less than the “benchmark” level of benefits in a pure defined contribution system would be relatively small at saving rates that are substantially less than the future paygo tax rate required to fund that level of benefits. If these risks are completely shifted to future taxpayers, their required rate of saving-plus-taxes is also substantially lower than the tax rate required in a paygo defined benefit system.

#### 1. Defined Contributions vs. Defined Benefits

Although the practice of unfunded paygo social security pensions can be traced back to Bismarck in 1889, it was Samuelson (1958) who first showed the economic properties of such a system. Samuelson showed how, without any capital investment, individuals can earn an implicit rate of return on their social security tax payments. In steady state equilibrium, this implicit rate of return is equal to the real rate of growth of the social security tax base, i.e., the sum of the growth rates of the labor force and real wages.

The introduction of a new paygo pension plan provides an immediate windfall to those who are already retired or who will soon retire because they receive benefits with little or no previous contributions. Subsequent increases in benefit-wage ratios financed by increases in tax rates provide similar windfalls to those who are then retired or soon to be retired. The U.S. Social Security system began providing benefits in 1940 and has increased the relative level and the scope of benefits a number of times. Those who have retired under the existing program have received quite high implicit rates of return on the taxes that they and their employer paid.

When program expansions can no longer provide such windfall gains, the implicit rate of return of a paygo program eventually decreases to the Samuelsonian rate of growth of aggregate wages. For the United States, this has averaged 2.5 percent over the past 30 years. The rate of return for any particular birth cohort will vary from the steady state rate in response to changes in the ratio of retirees to workers caused by changes in labor force participation, birth rates and death rates, and the ratio of wages to total compensation including fringe benefits. Caldwell et. al. (1998) estimate that current Social Security rules imply that the real rate of return on Social Security contributions will be 2.4 percent for the generation born right after World War II but only about 1 percent for those born in the 1970s and essentially zero for those born at the end of the 1990s.

The aging of the population that is now occurring in virtually every country implies that maintaining the current ratio of benefits to preretirement wages will require substantial increases in paygo tax rates. For the United States, the Social Security actuaries estimate that the current 12.4 percent tax rate will have to increase to more than 18 percent by the year 2035 to maintain the current benefit-wage replacement rates.<sup>6</sup>

The combination of the low implied rate of return for current and future taxpayers and the prospect of a substantial increase in future Social Security tax rates has stimulated the search for alternatives to the current pay-as-you-go system. Several countries have already shifted completely or partially to an investment-based (i.e., prefunded) defined contribution system

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<sup>6</sup>See Board of Trustees (1998). As recently as 1996, the Social Security actuaries estimated that the 18 percent rate would not be needed until after 2055.

based on employer-employee contributions to Personal Retirement Accounts (PRAs).<sup>7</sup> In such plans, individuals invest these assets in stock and bond funds and receive annuity benefits based on the returns earned in these accounts. In some countries, the government complements these annuities with a supplementary defined benefit pension or a minimum unfunded pension.

In the United States, the official 1997 Social Security Advisory Council presented three alternative plans for Social Security reform, all of which involved some substitution of investment-based funding for the existing paygo system. More recently, the Congressionally appointed National Commission on Retirement Policy unanimously recommended that two percent of payroll taxes be diverted from the Social Security system to individual investment accounts, offsetting that revenue reduction by reductions in existing paygo benefits. Several individual members of Congress have presented plans to use the surpluses in the government budget that are projected for the next decade to fund such accounts.<sup>8</sup>

The fundamental difference between a paygo program and an investment-based program is that the investment-based system involves an initial reduction of national consumption and a concurrent increase in the national capital stock. The rate of return in an investment-based plan is therefore the marginal product of capital, a number substantially greater than the rate of growth of aggregate wages. Poterba (1997), using recently revised national income and product account data, estimates that the marginal product of capital in the U.S. nonfinancial corporate sector

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<sup>7</sup>Chile was the first of these but it has been followed by other countries including Mexico, Argentina, Australia, Great Britain and, more recently, Sweden and China. Feldstein (1998a) contains essays describing the systems in Chile, Mexico, Argentina, Australia and Great Britain. On China, see Feldstein (1998b).

<sup>8</sup>See also Feldstein (1997 and 1998d) and Feldstein and Samwick (1998b).



averaged 8.5 percent between 1959 and 1996.<sup>9</sup> This relatively high rate of return on incremental capital makes it possible to finance any level of benefits at a much lower cost in an investment-based program than in a paygo program. Note in particular that it is the overall return on capital relative to the growth rate of wages that matters and not the return on equity investments relative to the return on government bonds, as some have suggested (e.g., Aiyagari, 1997).

A simplified calculation will indicate the magnitude of the effect of this difference in rates of return on the cost of funding retirement benefits. Assume an overlapping generations framework in which there are  $T$  years between generations. In the paygo system, individuals receive benefits  $T$  years after they pay tax; in the investment-based system, individuals spend their accumulated assets  $T$  years after they make the savings deposit. If the implicit rate of return in a paygo system is denoted  $c = n + g$  where  $n$  is the growth rate of the labor force and  $g$  is the rate of growth of average wages, the Samuelson (1958) analysis implies that each dollar of retirement income at time  $T$  requires a tax payment of  $e^{-\gamma T}$  dollars at the contribution date during the working years. Similarly, if  $\rho$  is the marginal product of capital, each dollar of retirement income at  $T$  requires a contribution to the personal retirement account of  $e^{-\rho T}$  at the contribution date. The ratio of the PRA contribution to the paygo tax payment to finance the same benefit  $T$  years later is  $e^{(\gamma - \rho) T}$ . With  $\gamma = 0.025$ ,  $\rho = 0.085$  and  $T = 30$  years,  $e^{(\gamma - \rho) T}$

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<sup>9</sup>Poterba estimates the marginal product of capital by dividing the sum of profits, interest and capital taxes by the capital stock at replacement cost. These estimates relate to the domestic capital stock and corresponding capital income flows. This method will overstate the national gain from incremental saving to the extent that some of the additional saving is invested abroad or in owner-occupied housing. It may also understate the marginal product of capital to the extent that the additional saving is used to finance new expenditures on research and development that, because of externalities, have a higher national rate of return than investments in plant and equipment. For a further discussion of these issues, see Feldstein (1998c).

= 0.165, i.e., each dollar of tax payment required in a paygo system can be replaced by just 16.5 cents in a funded program with an 8.5 percent rate of return. The 18 percent future payroll tax rate projected by the Social Security Administration could in principle be replaced by a funded program with mandatory contributions equal to 3.0 percent of earnings.

This comparison of the potential long-run gains from switching to an investment-based system ignores three important conceptual issues: (1) financing the transition, (2) the riskiness of defined benefit and defined contribution plans, and (3) the distributional consequences of shifting to a defined contribution plan from a defined benefit plan.<sup>10</sup> We now comment briefly on each of these before turning to a full analysis of the risk issue.

The transition problem is often summarized by the statement that workers in the transition generation must “pay double” (paying to finance the paygo benefits to existing retirees while also contributing to the Personal Retirement Accounts that will finance their own retirement), implying that the existing 12.4 percent payroll tax would rise to more than 24 percent. Taken literally, this is wrong for two reasons: first, the required PRA contributions are very much less than the existing paygo tax payments; second, the future paygo tax payments would gradually decline as new retirees begin to receive PRA annuities and therefore become less dependent on paygo benefits. Feldstein and Samwick (1997) showed that a gradual transition from the existing paygo program to a fully funded system could be achieved without raising the combined total of the paygo tax and the PRA saving deposit by more than 2.0 percent of wages, i.e., from the 12.4 percent existing payroll tax to a combined total of 14.4 percent of wages in the

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<sup>10</sup>There are also a number of very important practical issues about the administrative structure and costs of individual accounts, the supervision of investment managers, etc. that lie beyond the scope of this paper. See Shoven (1999).

first year of the transition and to lower combined rates in future years. Within 20 years, the combination of the reduced paygo tax and the PRA deposits would be less than the initial 12.4 percent payroll tax. These calculations, based on the detailed demographic projections and mortality assumptions of the Social Security Administration, assumed a marginal product of capital of 9 percent (the historic average before the recent data revision). But even with a very much lower 5.5 percent rate of return, the maximum combined total of paygo tax and PRA contribution was only 15 percent and the cross-over time to a reduced total payment was 28 years (Feldstein and Samwick, 1998a).<sup>11</sup>

The transition from the paygo system to the funded system can be seen as a process of national investment. National consumption is reduced (and the capital stock is increased) during the early decades of the transition (by the higher combination of the paygo tax and the PRA deposits) in order to achieve a lower cost of funding the same benefits in the more distant future.<sup>12</sup> Since the retirement income is designed to stay the same in both systems, the present value depends only on the consumption changes implied by the changes in taxes and PRA deposits.<sup>13</sup> There is of course no gain in present value if the discount rate used to evaluate the variations in consumption is the marginal product of capital, i.e., if the discount rate is the same

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<sup>11</sup>Kotlikoff (1996, 1998) examined alternative transition arrangements based on giving existing retirees and current employees “recognition bonds” with an actuarial value of the future paygo benefits to which they are currently entitled and showed the consequences of financing the interest and principal of these “recognition bonds” with different tax structures.

<sup>12</sup>This investment is equivalent to repaying the national debt implicit in the unfunded Social Security obligations. Repaying this debt involves accumulating an equal amount of national capital stock.

<sup>13</sup>We ignore issues of risk here and return to them below.

as the rate of return earned on this “investment.”<sup>14</sup> But in a second best economy in which the corporate income tax and personal income tax reduce the net rate of return to individuals, the appropriate net-of-tax rate for discounting changes in consumption is less than the marginal product of capital. Moreover, since the reduced consumption affects the current generation of employees while much of the benefit accrues to the future generations, the appropriate discount rate for aggregating the consumption changes over the multi-generation horizon is not a market based interest rate but a rate that reflects the decline in the marginal utility of consumption as per capita consumption grows over time. With expected growth of per capita consumption of about one percent a year, any plausible elasticity of the social marginal utility function implies a social discount rate for consumption that is substantially less than the 8.5 percent marginal product of capital.<sup>15</sup>

This comparison ignores the change in risk associated with the shift from a defined benefit paygo system to an investment-based defined contribution system. Both types of system subject retirees to a risk that benefits will be less than their expected value when the individual retires. For a defined benefit program, the risk is that the government will respond to fiscal pressures by reducing benefits. This has already happened in the United States in the 1980s when benefits were first subject to income tax and the future age of retirement was increased. Several current legislative proposals would reduce benefits further for some or all current

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<sup>14</sup>This appears to be the reason that Murphy and Welch (1998) and Geanakoplos, Mitchell and Zeldes (1998) find no net present value gain.

<sup>15</sup>For a more extensive discussion of these issues, see Feldstein (1964, 1996, and 1998a, pp. 13-14).

retirees.<sup>16</sup> The level of the retirement annuity is also uncertain in a pure investment-based defined-contribution system because it depends on the returns earned on stocks and bonds during the individual's lifetime. If the government provides some form of minimum guarantee or risk sharing, the level of paygo taxes (as well as the reliability of the government's commitment) becomes uncertain. For some analysts of Social Security policy, this uncertainty is the fundamental objection to shifting to an investment-based system of individual accounts. The present paper analyzes the magnitude of these risks to retirees and the potential cost to taxpayers of reducing the retirees' uncertainty by a conditional supplementary government pension.

A final issue that requires attention in a full analysis of the effects of shifting to an investment-based system is the effect on the distribution of income among retirees and surviving dependents. The current defined benefit system provides a higher ratio of retirement benefits to past income for low wage workers than for those who have had higher earnings. This redistributive effect of the defined benefit pensions, together with the Supplemental Security Income program, is designed to protect the standard of living in old age of individuals with low or sporadic lifetime earnings, including widows and divorced individuals.<sup>17</sup> Some preliminary calculations reported in Feldstein and Samwick (1997, 1998a) indicate that transfers to prevent poverty in old age can be achieved in an investment-based system by relatively small taxes on accumulated retirement balances. Although a much more thorough analysis of this issue is

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<sup>16</sup>See McHale (1998) for evidence on the magnitude of the benefit reductions in the United States and other major industrial countries.

<sup>17</sup>The actual extent of redistribution is less than commonly believed; see Boskin, Shoven and Hurd (1987) and Liebman (1998).

warranted, the subject lies beyond the scope of the current paper.<sup>18</sup>

## 2. An Investment-Based Defined Contribution Plan with Variable Annuity Benefits

This section describes the system of Personal Retirement Accounts in which a representative individual accumulates assets and uses those assets to purchase a variable rate annuity at the time of retirement.<sup>19</sup> The representative individual enters the labor force at age 21 and retires at age 67 (if he or she is still alive). For the sake of concreteness, we use the economic and demographic projections of the Social Security Administration (Board of Trustees, 1998) for the cohort reaching age 21 in 1998. We assume that the representative individual has his birth cohort's average earnings at each age and experiences the cohort's age-specific mortality rates.

In the defined benefit plan specified in the current Social Security law, the individual with such average earnings experience would receive a benefit at age 67 for himself equal to 40 percent of his immediate preretirement wage. The full amount of the defined benefit in our simulations is a multiple of this individual benefit (known as the "primary insurance amount") that reflects possible benefits for a spouse or other dependants as well as disability benefits. Instead of modeling such additional benefits explicitly, we use a multiple of the individual benefit such that the implied aggregate Social Security benefits in each year beginning in 2030 is

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<sup>18</sup>Kotlikoff et al (1998) have extended the Auerbach-Kotlikoff overlapping generations model to examine the general equilibrium effects of Social Security reform in an economy with ten income classes. See also Huggett and Ventura (1998) for a related general equilibrium analysis. Feldstein and Liebman (1999) use detailed long-term panel data to compare the annuities paid to a variety of income and demographic groups under existing Social Security defined benefit rules and alternative defined contribution rules.

<sup>19</sup>We assume that the assets of individuals who die before retirement remain in the annuity pool. On the effect of various bequest rules, see Feldstein and Rangelova (1999).

equal to the aggregate benefit projected by the Social Security Administration. The aggregate benefits projected in this way together with the aggregate wage income projected by the Social Security Administration (Board of Trustees, 1998) imply that the tax rate required to pay current benefits will be 18.4 percent when the cohort that we study retires (in contrast to the current tax rate of 12.4 percent). These assumptions about future defined benefits do not affect the projected behavior of the defined contribution annuities but provide a benchmark for comparing the relative costs of defined benefit and defined contribution programs.

With a defined contribution plan, the individual contributes a fixed percentage of wages in each year to a Personal Retirement Account (PRA); we will examine the implications of different saving rates from 4 percent to 9 percent (i.e., up to half of the long-run paygo tax rate of 18.4 percent). The individual invests these savings in a portfolio that is continually rebalanced to maintain 60 percent equities and 40 percent debt.<sup>20</sup> At retirement, these accumulated assets are used to finance a variable annuity in which annual benefits vary with portfolio performance in a way described below.

We use the S&P500 index and a Salomon Brothers corporate bond index as proxies for the stock and bond investments. Both indices are assumed to follow a geometric random walk with drift. This implies that the log returns for each type of asset are serially independent and identically distributed with given mean and variance. Thus if  $p_e(s)$  and  $p_b(s)$  are the log levels of the equity and bond indices at time  $s$ , we assume

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<sup>20</sup>This ratio is selected to correspond approximately to the debt-equity ratio of U.S. corporations so that the rate of return on capital at the corporate level can correspond to the return to these portfolio investments without considerations of the relative yields on debt and equity.

$$p_e(s) = p_e(s-1) + \mu_e + u_e(s)$$

and

$$p_b(s) = p_b(s-1) + \mu_b + u_b(s)$$

where  $u_e \sim \text{iid } N(0, \sigma_e^2)$  and  $u_b \sim \text{iid } N(0, \sigma_b^2)$ . The covariance between the stock and bond returns is  $\sigma_{eb}$ .

With a continuously compounded 60:40 equity-debt portfolio, the log level of the overall portfolio would satisfy the following random walk if there were no additions or payments:<sup>21</sup>

$$p(s) = p(s-1) + \mu + u(s)$$

with  $u \sim \text{iid } N(0, \sigma^2)$ . To derive the values of  $\mu$  and  $\sigma^2$  we use the lognormal property of the returns.

More specifically, if  $\mu_i^*$  is the mean return on asset  $i$  in level form, the mean return on the 60:40 portfolio is the weighted average  $\mu^* = 0.6 \mu_e^* + 0.4 \mu_b^*$ . Because we assume the log returns to be normally distributed,  $\mu_i^* = \mu_i + .5 \sigma_i^2$ . This implies that

$$\mu + 0.5 \sigma^2 = 0.6 (\mu_e + 0.5 \sigma_e^2) + 0.4 (\mu_b + 0.5 \sigma_b^2)$$

where

$$\sigma^2 = 0.36 \sigma_e^2 + 0.16 \sigma_b^2 + 0.48 \sigma_{eb}$$

From these two equations and the measured mean and variance of the log returns on stocks and bonds we can derive the log return on the portfolio and the variance of that return.

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<sup>21</sup>The value of the PRA portfolio is also increased by the annual savings of 2 percent of the individual's wage plus the distributed share of the PRA balances of all those members of the age cohort who die during the previous year; the explicit evolution is shown below.



The CRSP data for the postwar period from 1946 through 1995 imply that for stocks and bonds the mean real log rates of return were 7.0 percent and 3.3 percent.<sup>22</sup> The corresponding standard deviations are 16.6 percent for stocks and 10.4 percent for bonds. The covariance of the stock and bond returns is  $\sigma_{e_b} = 0.0081$ . Taken together, these parameters imply a logarithmic rate of return on the 60:40 portfolio of 5.9 percent with a standard deviation of 12.5 percent.<sup>23</sup>

We reduce the mean return from 5.9 percent to 5.5 percent to reflect potential administrative costs.<sup>24</sup>

In the analysis that follows, we recognize that the adjusted mean real log return of 5.5 percent for the portfolio during the period from 1946 through 1995 is only an estimate of the relevant mean for future years. Our stochastic simulation therefore uses a two step procedure to simulate the uncertain future annual returns. For each of 10,000 simulations, we begin by generating a mean real log return on the portfolio from a normal distribution with a mean of 0.055 and a standard deviation of 0.0175 which is equal to the standard error of the estimated mean based on the number of years in the sample. We then use this estimated realization of the mean and the standard deviation of 0.125 to generate a 71 year sequence of portfolio returns from the year 2000 to 2070. We repeat this 10,000 times.

Although the equation for  $p(s)$  describes the way that the logarithmic value of the PRA

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<sup>22</sup> The bond rate of return is based on the Salomon Brothers AAA bond returns adjusted to a more typical corporate bond yield by adding two percentage points.

<sup>23</sup> The portfolio return is essentially unchanged if we use a longer time period from 1926 to 1997.

<sup>24</sup> This estimate of the administrative cost may be compared with the cost of about 0.2 percent charged now in indexed equity funds by mutual fund companies like Vanguard and Fidelity. Bond funds generally have lower administrative charges.

account would evolve during the accumulation years if there were no external additions, in practice the actual individual PRA account is also augmented by the fraction  $\alpha$  of the individual's wage and by the distributed share of the PRA balances of those members of the cohort who die during the year. We simulate this evolution at the level of the birth cohort (rather than of the individual) by:

$$M(s) = [1 + R(s-1)] M(s-1) + \alpha w(s) N(s)$$

where  $M(s)$  is the aggregate PRA balance for the cohort as a whole,  $R(s)$  is the rate of return in period  $s$ ,  $N(s)$  is the number of living members of the cohort,  $w(s)$  is average wage and  $\alpha$  is the share of wages that are saved and contributed to the PRA accounts. Since this equation is in level rather than logarithmic form, the value of  $1 + R(s) = \exp[r(s)]$  where  $r(s)$  is the logarithmic rate of return in period  $s$  implied by  $r(s) = p(s) - p(s-1) = \mu + u(s)$ .<sup>25</sup>

## 2.1 The Variable Annuity

We assume that this same stock-bond portfolio is used to finance the variable annuity during retirement. A variable annuity adjusts the annual benefit according to the changes in the value of the accumulation account. More specifically, the initial annuity benefit that is paid at age 67 (on an annuity purchased at age 66) reflects the PRA assets at the beginning of the individual's 66<sup>th</sup> year, the expected mortality rates at all future ages, and the assumption that the future return will be equal to the expected log return of 5.5 percent. No adjustment is needed for the uncertainty because the individual retiree bears all the risk of fluctuations in the rate of return.

One year later, the size of the variable annuity payment is increased or decreased from the

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<sup>25</sup>Note that  $E[r(s)] = 0.055$  and the standard deviation of  $r(s) = 0.125$  imply that  $E[1+R(s)] = E[e^{r(s)}] = e^{E[r(s)] + 0.5\sigma^2} = 1.065$ .

initial value in proportion to the change in the market value of the PRA assets relative to the market value that would have prevailed if the expected 5.5 percent log return had actually occurred. A similar revision of the annual annuity payment occurs in each subsequent year.

To derive the explicit value of the variable annuity, consider the individuals in a particular birth cohort. Let the time index coincide with the age of the cohort so that  $N_t$  is the number of individuals alive at age  $t$ . Let  $A_{66}$  be the value of the PRA assets at the beginning of the 66<sup>th</sup> year and let  $R$  be the expected annual real rate of return on the portfolio of assets used to finance the retirement annuity. The first annuity benefit is paid at the beginning of the individual's 67<sup>th</sup> year and annually thereafter. The cost at age 66 of a fixed real annuity of \$1 for life (i.e., an annuity that starts with \$1 and grows in proportion to the level of consumer prices) is the actuarial present value (APV) of that dollar with the discount rate equal to the expected real rate of return on the investment portfolio:

$$APV = \sum_{t=67}^{t=100} (N_t / N_{66}) (1 + R)^{-(t-66)}$$

where we assume that all individuals alive at age 99 die at the end of the 100<sup>th</sup> year.

Since the PRA account has assets equal to  $A_{66}$  when the annuity is established, the annual annuity that the individual would receive in the 67<sup>th</sup> year is  $a_{67} = A_{66} / APV$  if the expected return of  $R$  is actually realized in the 66<sup>th</sup> year. More generally, if the expected return  $R$  is realized in every future year, the individual would continue to receive that same annuity and the accumulated assets at age 66 of all members of that birth cohort would be exhausted when the last member of the cohort dies at age 100.

In practice, of course, the actual rate of return varies from year to year. The annuity payments are adjusted in proportion to the annual changes in the asset value in such a way that

the birth cohort's accumulated fund is still exhausted over the 34 year retirement period. If  $R_t$  is the actual rate of increase of the asset value during year  $t$ , the asset value at the beginning of the cohort's 67<sup>th</sup> year is  $A_{66} = A_{66} (1 + R_{66})$ . The annuity paid in that year is therefore

$a_{67} = (A_{66} / APV) (1 + R_{66}) / (1 + R)$ . Similarly the annuity at age 68 reflects the changes in the market value of the assets during the 66<sup>th</sup> and 67<sup>th</sup> years:  $a_{67} = a_{66} (1 + R_{67}) / (1 + R) = (A_{66} / APV) [(1 + R_{67}) / (1 + R)] [(1 + R_{66}) / (1 + R)]$ . The last payment to those who are 100 years old is  $a_{100} = a_{99} (1 + R_{99}) / (1 + R)$ . Note that if the rate of return in each period is equal to the expected rate of return the annuity remains constant at  $a_{67}$ .

## 2.2 The Role of Corporate Tax Payments

The 5.9 percent rate of return that tax exempt portfolio investors have received during the half century ending in 1995 is substantially less than the 8.5 percent marginal product of capital estimated by Poterba for the year's 1959 through 1996.<sup>26</sup> The primary reason for the difference is the corporate taxes on capital and capital income collected by federal, state and local governments.<sup>27</sup> The national income and product account data analyzed by Poterba imply that property taxes and corporate profit taxes took 3.4 percentage points of the 8.5 percent pretax rate of return, leaving a net-of-tax return to capital of 5.1 percent during those years. The difference between this 5.1 percent net return to capital at the corporate level and the return earned by investors in a balanced portfolio of stocks and bonds is due primarily to fluctuations in the ratio of the market value of stocks and bonds to the reproduction value of the underlying assets (i.e.,

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<sup>26</sup>See Poterba (1997). These rates of return are not logarithmic. Poterba's method of estimation is described in footnote 9 above.

<sup>27</sup>On the general importance of taking into account the corporate tax revenue that results from fiscal saving incentives, see Feldstein (1995).

to fluctuations in Tobin's  $q$ ).<sup>28</sup>

The funds saved in the Personal Retirement Accounts of a defined contribution Social Security system should in principle receive the full 8.5 percent marginal product of the incremental capital that they accumulate. Making this effective in practice would require the government to use the additional tax revenues generated by the incremental capital to supplement the income of the Personal Retirement Accounts. Although the calculations in Feldstein and Samwick (1997, 1998a) assumed that the entire incremental tax revenue would be available for this purpose, it is unlikely that the taxes collected by state and local governments could be used in this way. Poterba estimates that of the 3.4 percentage points of tax, 0.9 percent is property tax and the remaining 2.5 percentage points is corporate profits taxes. Since state and local governments have collected about 13 percent of total corporate profits taxes in the postwar period, the federal corporate profits tax is about 2.2 percent of capital.<sup>29</sup>

In the next section of this paper, we present two sets of calculations: the first assumes that the PRAs receive only the net portfolio return with a mean log return of 5.5 percent (i.e., the historic 5.9 percent portfolio return reduced by an allowance for administrative costs) while the second assumes that this return is augmented by federal tax collections of 2.0 percent, raising the mean log return to 7.5 percent.

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<sup>28</sup>Some part of the difference may reflect the difference in the periods since Poterba's analysis refers to the years since 1959.

<sup>29</sup>Note that a federal tax of 2.2 percent on a pretax yield of 8.5 percent is a 26 percent effective tax rate, substantially less than the statutory corporate profits tax rate which is now 35 percent and which has had a higher average during the sample years. The difference reflects the deduction of state and local property and income taxes in the calculation of federal tax liability and the combination of depreciation allowances and interest deductions.

The two percentage points of this 7.5 percent return that correspond to the crediting of the incremental federal tax receipts is not subject to the same market fluctuations as the portfolio returns on stocks and bonds. Because the uncertainty of this income is so much less than the uncertainty of the portfolio income, we treat the incremental two percent as non-stochastic.<sup>30</sup>

### 2.3 An Equivalent Riskless Asset

In the next section we analyze the probability distribution of annuity payments associated with different saving rates and assess the risks to retirees that their benefits would be unacceptably low. Before turning to that analysis and the further extensions in section 4, we now consider a quite different approach (which we reject for reasons discussed below) to evaluating the defined contribution plan by replacing the uncertain yield on the stock-bond portfolio with a so-called “equivalent riskless asset.”

The logic of this approach is as follows: Since individuals hold a riskless asset (Treasury bills) as well as stocks and bonds in their portfolios, they are indifferent at the margin among these assets. The yield on the Treasury bills is therefore equivalent from the individual’s point of view to the risk-adjusted yield on stocks or bonds. Instead of studying the risk characteristics of the higher yielding stock-bond portfolio, why not just replace that risky yield with the yield on the riskless Treasury bills and evaluate the defined contribution plan using that riskless yield so that it can be compared directly to the defined benefits of the existing pay-as-you-go plan?

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<sup>30</sup>Poterba reports that the ratio of total federal, state and local corporate tax accruals by nonfinancial corporations to their tangible assets had a mean of 2.87 percent (slightly higher than the previously noted estimate of 2.5 percent because of small differences in data definitions) and a standard deviation of 1.03 percent, implying a coefficient of variation of  $1.03/2.87 = 0.36$ . In contrast, the market stock-bond portfolio had a mean yield of 5.9 percent and a standard deviation of 12.47 percent, implying a coefficient of variation of 2.26 or more than six times as large as the coefficient of variation of the tax-capital ratio.

One false presumption in such an analysis is that the defined benefit plan is riskless when, in fact, current and future retirees face substantial risks that defined benefits will be reduced by legislation (e.g., postponing the age of retirement) or administrative actions (e.g., changes in the measurement of the inflation index.) A further weakness in this approach is the assumption that Treasury bills are a riskless asset. Although they are free of default risk and subject to little market fluctuation, they are a very imperfect asset for a long-term investor concerned with real retirement income. The nominal yield on Treasury bills has generally moved with inflation but not in a way that provides a complete inflation hedge. Moreover, Treasury bills and similar assets are often held as a source of liquidity so that the interest rate understates the value to the holder.<sup>31</sup>

More fundamentally, however, we do not believe an “equivalent riskless asset” approach is suitable for evaluating defined contribution plans because about half of all households do not hold any stocks or bonds at all. Feldstein (1996) noted that while this could reflect extreme risk aversion on their part, a more plausible assumption is that these households do not want to take the time and effort to learn how to invest in such securities because the size of their financial assets is too small to justify this “fixed cost” of investment. Since the majority of households

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<sup>31</sup>If we wanted to identify a riskless asset for pension investment we would look instead to the recently created Treasury Inflation Protected Securities in which the promised interest and principal are stated as real values and the actual payments are indexed to consumer prices. These are now available in a variety of maturities up to 30 years. It is noteworthy that the real interest rates that they offer are now slightly higher than 3.5 percent, substantially greater than the implicit yield on Social Security taxes. Applying a 3.5 percent real interest rate to Personal Retirement Account savings of a representative individual who is 21 in 1998 shows that the future Social Security benefits provided in current law could be obtained with a saving rate of only 7.5 percent of earnings.

have financial assets that are less than six months of income even as they approach retirement age, the prospect of an incremental three or four percentage points of after-tax yield is equivalent to less than two percent of income. It is not possible to make any judgement from their observed behavior about their attitude to the risks involved in an investment-based pension plan.

Similarly, to the extent that retirees are guaranteed a minimum benefit and the risk of a sub-par portfolio performance is transferred to taxpayers (a plan we discuss in section 4 of this paper), it is significant that the majority of taxpayers hold little or no stock and bond assets. The risk entailed in providing the guarantee to retirees is therefore likely to have a low correlation with the other income of most taxpayers. Combining this observation with the fact that the taxpayers' risk associated with the pension guarantee represents only a very small fraction of wage income (something we show in section 4) implies that relatively little adjustment for risk is needed.

These statements depend of course on the magnitude of the risks that retirees and taxpayers would face under different arrangements. We now turn to evaluating those risks.

### 3. Individual Risk in a Defined Contribution Plan

In this section we assess the risk that an individual will receive an unacceptably low retirement annuity in an investment-based defined contribution plan. More specifically, we estimate the distribution of annuity values associated with different PRA saving rates and relate those annuity levels to the benefits currently promised in the Social Security defined benefit paygo system. We refer to this level of future benefits promised in current law as the “benchmark Social Security benefits,” mindful of the fact that these benefits could only be provided in a paygo system by increasing taxes substantially and that there are many proposals to



reduce actual future benefits.

We use these calculations to assess the extent to which individuals can reduce the risk of receiving a low annuity by using a higher saving rate while still saving less than the amount that would be paid in taxes in a pure paygo system. The next section shows how the risk of a low annuity can be eliminated completely by a conditional pension benefit that transfers the risk to future workers and calculates the extent of the risk that such workers would bear.

Before examining the implications of the uncertain portfolio returns, it is useful to note the saving rate that would be required to fund the future benchmark Social Security benefits if the representative individual received the mean log return of 5.5 percent or the augmented return of 7.5 percent. This return is assumed to apply to both the preretirement accumulation and the retirement annuity. The annuity is calibrated to correspond not only to the benefit of the individual retiree but also to include dependents' benefits and disability benefits in a way that matches the projected aggregate OASDI benefits (as described above). The payroll tax required to finance these benefits in a pure paygo program is projected to rise to 18.4 percent of earnings as the ratio of retirees to employees increases.

In contrast, the savings rate (as a percentage of the same total earnings) that is required to provide the same benefits in a defined contribution plan does not depend on the future demographic changes. With a 5.5 percent log rate of return, the required PRA saving rate is 3.1 percent of earnings. With a 7.5 percent log rate of return, the benchmark benefits could be financed by saving just 1.4 percent of earnings.

The variability of portfolio returns implies that saving exactly these amounts will produce a retirement annuity that may either exceed or fall short of the benchmark Social Security benefit.

To assess the probability distribution of annuities in the defined contribution plan, we generate 10,000 simulations of the 80 year sequence of portfolio returns corresponding to the years when the members of the birth cohort are aged 21 through 100. For each of these 10,000 time series, we generate the path of PRA assets and variable annuity payments corresponding to different saving rates from 4 percent of earnings to 9 percent of earnings.<sup>32</sup>

Consider, for example, the implication of a mean log return of 5.5 percent, a standard deviation of 12.5 percent, and a saving rate equal to 4 percent of earnings. In the 10,000 simulations, the median annuity at age 67 is 41 percent more than the benchmark Social Security benefit. See column one of Table 1. In 66 percent of the simulations the annuity at age 67 ( $a_{67}$ ) exceeds the benchmark Social Security benefit. In the worst 10 percent of the simulations, however, the annuity is less than 52 percent of the benchmark Social Security benefit. Because of this risk of a low annuity, it would be prudent to require that the individual save a higher fraction of earnings.

Before looking at the implication of increasing the saving rate, consider the corresponding annuity distributions for older retirees. The median ratio of the defined contribution annuity to the benchmark Social Security declines gradually as the cohort ages: 1.41 at age 67, 1.30 at age 77, and 1.22 at age 87. Similarly, the fraction of times that the annuity would exceed the benchmark Social Security benefit decreases monotonically with age: from 66 percent at age 67 to 56 percent at age 87. The annuity level at the tenth percentile also becomes lower as the cohort ages, declining from 52 percent of the benchmark Social Security benefit at

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<sup>32</sup>We take the path of earnings to be nonstochastic. Although there is uncertainty and variability of the projected cohort earnings, the degree of uncertainty is small relative to the uncertainty of portfolio returns.

age 67 to 37 percent of benefits at age 77, 27 percent at age 87. It is clear from these figures that it would be desirable to consider a higher saving rate during working years.

Table 1

Distribution of the Variable Annuity Payments as a Fraction of Benchmark Social Security Benefits Based on Mean Log Return of 5.5 Percent

Cumulative Probability	Age 67 Saving Rate			Age 77 Saving Rate			Age 87 Saving Rate		
	0.04	0.06	0.09	0.04	0.06	0.09	0.04	0.06	0.09
0.01	0.26	0.40	0.59	0.14	0.21	0.32	0.08	0.12	0.18
0.02	0.31	0.47	0.71	0.18	0.26	0.40	0.11	0.17	0.25
0.05	0.41	0.61	0.92	0.26	0.39	0.59	0.18	0.26	0.40
0.10	0.52	0.79	1.18	0.37	0.56	0.84	0.27	0.40	0.60
0.20	0.72	1.08	1.62	0.56	0.84	1.26	0.44	0.65	0.98
0.30	0.92	1.38	2.08	0.77	1.16	1.74	0.63	0.95	1.43
0.40	1.14	1.71	2.57	1.01	1.52	2.28	0.90	1.34	2.01
0.50	1.41	2.12	3.18	1.30	1.95	2.93	1.22	1.83	2.74
0.60	1.71	2.57	3.86	1.69	2.54	3.80	1.66	2.49	3.74
0.70	2.17	3.26	4.89	2.22	3.34	5.00	2.30	3.45	5.18
0.80	2.86	4.29	6.43	3.15	4.72	7.08	3.36	5.04	7.56
0.90	4.20	6.30	9.44	5.00	7.49	11.24	5.89	8.84	13.26
0.95	5.83	8.74	13.11	7.52	11.28	16.92	9.10	13.66	20.49
0.98	8.33	12.49	18.73	11.65	17.47	26.21	15.43	23.15	34.72
0.99	10.43	15.65	23.48	15.18	22.76	34.15	21.42	32.13	48.20

Increasing the saving rate to 6 percent achieves a very substantial reduction in the risk of low benefits as well as an increase in the size of the annuity associated with average portfolio performance. The median annuity at age 67 is now 2.12 times the benchmark Social Security benefit; see column 2 of Table 1. Since the benchmark benefit for an individual retiree is about 40 percent of preretirement earnings, the mean annuity corresponds to a replacement rate of 85 percent of preretirement earnings. At the 60<sup>th</sup> percentile of the probability distribution, the annuity is 2.5 times the benchmark Social Security benefit or about 100 percent of preretirement

earnings. At these and higher annuity levels, retirees might want to make gifts to their children or set some funds aside for future bequests.

The six percent saving rate reduces the probability that the annuity at age 67 is less than the benchmark Social Security benefit to 17 percent. There is only a 5 percent chance that the age 67 annuity is less than 61 percent of the benchmark Social Security benefit.

Increasing the saving rate to 9 percent (still less than half of the projected pay-as-you-go tax rate) raises the distribution of benefits substantially. There is less than a 10 percent chance that the benefit is less than 1.1 times the benchmark level and less than a 5 percent chance that it is less than 92 percent of the benchmark benefit.

This favorable performance continues at older ages. The median annuity is nearly twice the benchmark Social Security benefit at age 77, and 1.83 times the benchmark at age 87. The probability of receiving an annuity that is less than the benchmark benefit remains low, rising from 17 percent at age 67 to less than 31 percent at 87.

Figure 1 shows the cumulative distributions for the ratio of the annuities at age 67 to the benchmark Social Security benefit for saving rates of four percent, six percent and nine percent. Similar cumulative distributions of the annuity ratios are shown for four age levels in Table 1.

In considering these favorable distributions, it is worth emphasizing that the paygo tax required to finance the benchmark Social Security benefits that are used as the standard of comparison will rise to more than 18 percent during the next 40 years. Thus individuals could achieve much higher expected benefits and face only a very small risk of lower benefits while saving substantially less than the long-run paygo tax rate.

Although a nine percent saving rate is still less than half of the long-term tax rate required

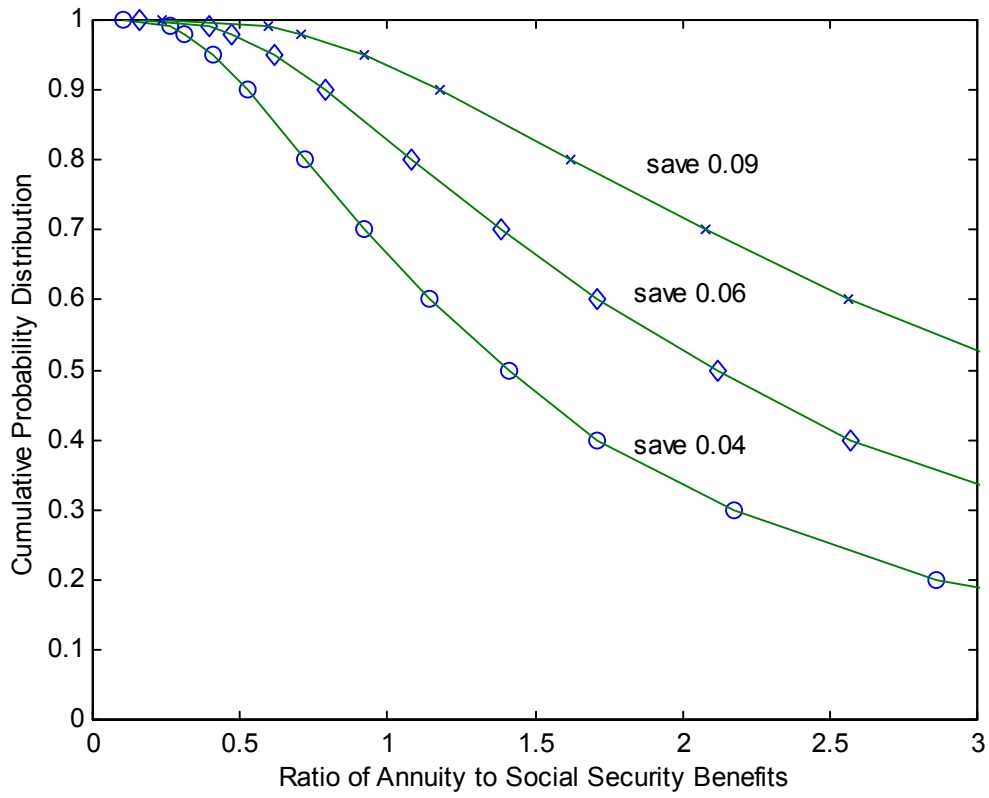
in the paygo program, such a relatively high saving rate requires reducing consumption during working years to transfer funds to retirement years when the annuity would be likely to provide a substantially higher level of income than the individuals had consumed in preretirement years. Individuals would probably prefer not to reduce consumption during working years by as much as 9 percent to transfer funds to a time when the expected marginal value of income was significantly lower.

An explicit evaluation of these alternative saving rates would depend on individuals' time preference as well as their attitudes toward risk. We do not pursue this further here but turn instead to an alternative strategy: a conditional tax-financed pension payment to retirees in those states of nature in which the annuities would otherwise be unacceptably low. We develop this approach in the next section of the paper.

Before looking at the way that such intergenerational risk sharing might work, we present estimates of the individual risk distribution if the expected rate of log return is increased by the corporate income tax revenues from 5.5 percent to 7.5 percent. The results for this case are presented in Figure 2 and Table 2, parallel to those for Figure 1 and Table 1 but with saving rates of 3 percent, 5 percent and 9 percent.

Figure 1

Personal Retirement Account Annuity at Age 67  
Probability Distribution based on a 5.5 Percent Mean Return that  
the Annuity Exceeds Specified Multiples of Benchmark Social Security Benefit  
at Three Different Saving Rates



The results are obviously even more favorable with the 7.5 percent rate of return than with the 5.5 percent rate of return. With a six percent saving rate, the median annuity at age 67 is 4.47 times the benchmark Social Security benefits and therefore nearly 180 percent of preretirement income. In fewer than 3 percent of the simulations is the annuity less than the benchmark Social Security benefit. Only in the one percent of simulations with the least favorable performance is the annuity less than 72 percent of the benchmark Social Security benefit.

#### 4. Intergenerational Risk Sharing

The risk that retirees may receive less as a defined contribution annuity than they would have received from Social Security can be eliminated completely by a relatively low cost intergenerational government guarantee.<sup>33</sup> In this section, we study a plan in which the government provides an additional pension financed out of general tax revenue to make up any deficiency between the benchmark Social Security benefit and the actual defined contribution annuity.

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<sup>33</sup>It is possible that without such a publicly provided minimum pension guarantee the private market would develop such a product. While a public program has the advantage that it can use mandatory intergenerational transfers, the private market could use a series of forward put options to transfer risk from retirees and employees to a broader population of investors, including high income individuals, institutions, and foreign investors. Such a potential market based system deserves further analysis.

Figure 2

Personal Retirement Account Annuity at Age 67

Probability Distribution Based on 7.5 Percent Mean Return that the Annuity Exceeds Specified Multiples of Benchmark Social Security Benefit at Three Different Saving Rates

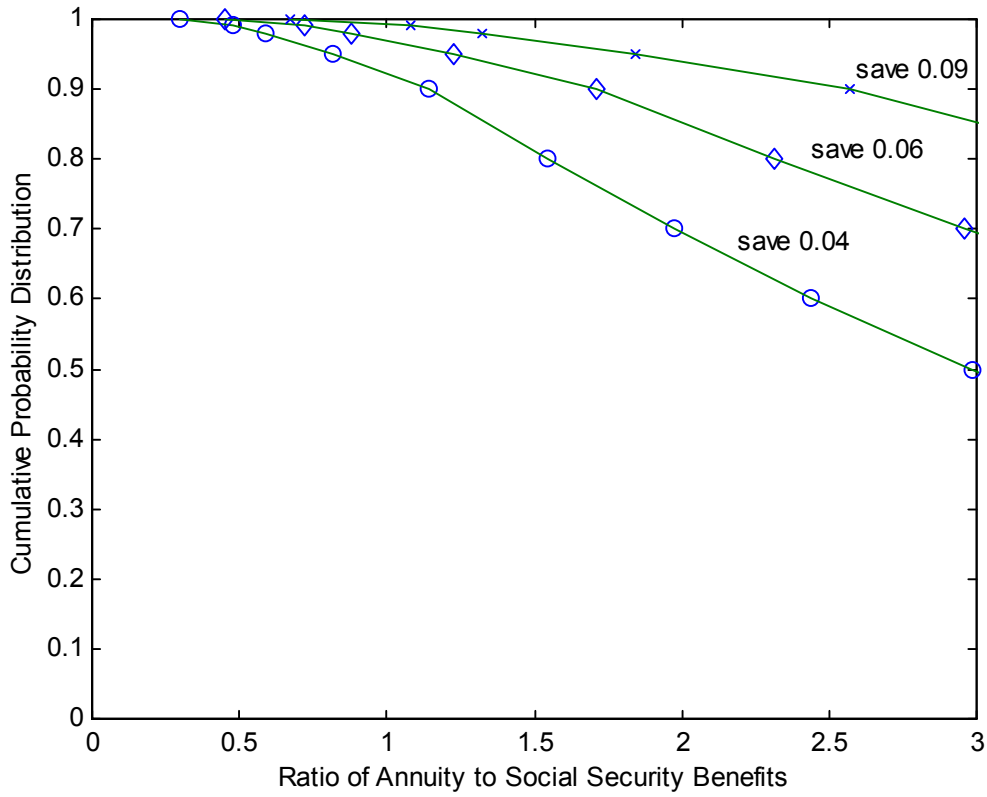




Table 2  
Distribution of the Variable Annuity Payments as a Fraction of Benchmark Social Security Benefits  
Based on Mean Log Return of 7.5 Percent

Cumulative Probability	Age 67			Age 77			Age 87		
	Saving Rate			Saving Rate			Saving Rate		
	0.04	0.06	0.09	0.04	0.06	0.09	0.04	0.06	0.09
0.01	0.48	0.72	1.09	0.27	0.41	0.61	0.17	0.25	0.38
0.02	0.59	0.88	1.32	0.35	0.53	0.79	0.22	0.34	0.50
0.05	0.79	1.19	1.79	0.53	0.80	1.20	0.36	0.55	0.82
0.10	1.06	1.60	2.39	0.75	1.13	1.69	0.55	0.82	1.23
0.20	1.50	2.26	3.38	1.18	1.78	2.66	0.94	1.40	2.10
0.30	1.95	2.93	4.39	1.62	2.44	3.65	1.34	2.01	3.01
0.40	2.41	3.61	5.41	2.12	3.18	4.77	1.84	2.76	4.14
0.50	2.98	4.47	6.71	2.76	4.14	6.20	2.54	3.81	5.71
0.60	3.76	5.64	8.46	3.64	5.46	8.19	3.51	5.27	7.90
0.70	4.87	7.30	10.95	4.87	7.31	10.96	4.92	7.38	11.07
0.80	6.42	9.63	14.44	6.88	10.32	15.48	7.57	11.36	17.04
0.90	9.62	14.43	21.65	11.37	17.06	25.58	13.11	19.67	29.50
0.95	13.73	20.59	30.89	17.80	26.70	40.05	22.17	33.26	49.89
0.98	21.47	32.21	48.32	28.77	43.16	64.74	37.87	56.80	85.21
0.99	27.80	41.70	62.55	41.54	62.32	93.48	58.93	88.40	132.60

Such an arrangement shifts all of the risk from the retirees to those who are employed.<sup>34</sup> Our analysis shows that all or most of the cost of the supplementary pensions can (for high enough PRA saving rates) be financed by the induced additional corporate tax revenue. A large part of the transfer thus comes implicitly from the cohorts of retirees themselves. To the extent that that induced incremental corporate tax revenue is inadequate, there is a transfer from the general tax revenue of the employed generation. This section shows that the resulting risk to employees is

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<sup>34</sup>Such a complete guarantee could distort the way that individuals choose to invest their Personal Retirement Account balances if there is enough of a chance that the guarantee will be effective. This might be offset by explicit intergenerational gain and risk sharing and/or by restrictions on portfolio choice in the PRAs. Such an explicit gain and risk sharing between retirees and employees might also be regarded as a more fair distribution of the burden of uncertainty. We shall not explore this issue further here.

quite small. Moreover, the combination of the amount that individuals save in their PRA accounts and the amount that they may be called upon to pay to supplement the defined contribution annuities of all cohorts of retirees is substantially less than the amount that they would be required to pay in tax in a pure paygo program with the same benefit levels.

Our analysis is again based on the economic and demographic projections of the Social Security actuaries and the underlying Census Bureau estimates of future birth and death rates. We assume that the transition to the defined contribution system begins in 1998. The cohort of individuals who are 21 years old in 1998 does not accrue any paygo benefits but contributes to the defined contribution Personal Retirement Accounts throughout its working life. All subsequent cohorts also participate exclusively in the defined contribution plan.

We look ahead to the year 2077 when the individuals who were 21 in 1998 are 100 years old, the oldest age to which individuals are assumed to survive. This is the first year for which we have such information from the Social Security actuaries' projections and also the last year to which their data can be extended. In that year, there are 34 cohorts of retirees ranging in age from 67 to 100. The individuals in each cohort experienced the wage growth projected for that cohort by the Social Security Administration (approximately a one percent annual rate of real wage increase), saved a specified percentage of their wage income in the PRAs, and invested those funds in the 60:40 equity-debt portfolio.<sup>35</sup>

We use 10,000 simulations of the return in each year from 1998 to 2077. All cohorts experience the same portfolio rate of return in each calendar year. On the basis of these returns,

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<sup>35</sup>We abstract from the effect of the guarantee on the portfolio choice that individuals would make by assuming that they must hold this standard 60:40 portfolio. A practical plan might allow more choice but provide a more complex form of risk-sharing.

we calculate the variable annuities of the 34 different cohorts that are retired in the year 2077. Cohorts that are close in age have quite similar investment experiences while cohorts that are further apart in age have less closely correlated investment experiences.

The 34 retiree cohorts that are alive in 2077 have cohort sizes  $N_t$  with  $t = 67, 68, \dots, 100$ . For each of the 10,000 simulations, we calculate for each cohort the PRA annuity ( $a_t$ ) that reflects its own investment experience, earnings history, and projected mortality rates. The projected benchmark Social Security benefit in that year for each cohort is denoted  $ssben_t$ . If the PRA annuity of a cohort exceeds the cohort's projected benchmark Social Security benefits, there is no transfer. But if the PRA annuity is less than the benchmark benefit, each member of the cohort receives a transfer equal to the shortfall:  $ssben_t - a_t$ .

The aggregate transfer in the year 2077 is therefore  $T = \sum \max(0, ssben_t - a_t)$  for  $t = 67, 68, \dots, 100$ . We summarize the probability distribution of such aggregate transfers in 2077 relative to the aggregate wage income in that year. If  $w_t$  is the average wage earned by individuals at age  $t$  for  $t = 21, 22, \dots, 66$  and  $N_t$  is the corresponding number of workers, the aggregate wage income in that year is  $W = \sum w_t N_t$ . The tax revenue required in 2077 to finance the aggregate transfer to all retirees with annuity shortfalls is therefore  $Z = T/W$ . We take the distribution of  $Z$  to represent the distribution of relative transfers needed in a fully phased-in system. Although this transfer is stated as a percentage of wages, part or all of this transfer can be financed with the corporate income tax revenue generated by the incremental capital in the PRA accounts (if the accounts themselves are only credited with the 5.5 percent portfolio return.)

To illustrate the distribution of the aggregate cost of the conditional pensions, consider a specific combination of saving rate and rate of return: a 4 percent saving rate and 5.5 percent

mean log portfolio rate of return. We do 10,000 simulations of the 80 year investment experience of those over age 20 in the year 2077. Of these 10,000 simulations, there is a probability of 0.56 that some transfer to at least one generation of retirees will be needed. In the remaining 44 percent of the simulations, the PRA annuities of every retired generation exceed the benchmark Social Security benefits.

The mean transfer payment among all 10,000 simulations (including the zero transfers when the annuity exceeds the benchmark) is 3.9 percent of the aggregate wage bill.<sup>36</sup> With a four percent saving rate and a 5.5 percent mean log portfolio rate of return, the aggregate of the PRA balances of everyone over age 20 (including the retirees) has an expected value of 5.2 times the aggregate wage bill. The corporate income tax of 2.0 percent of these balances implies corporate tax revenue equal to 10.5 percent of the wage bill. Thus, on average, the corporate income tax revenue generated by the PRA accounts is sufficient to finance the transfers needed to keep the income of retirees at or above the benchmark Social Security benefit (i.e., 3.9 percent of payroll) and to have a substantial residual left to reduce other taxes or finance other government spending.

In summary, in the defined contribution plan with a four percent saving rate and an intergenerational guarantee, the retiree income in a fully phased-in program is on average more than 40 percent greater than the benchmark Social Security benefit and is never less than the benchmark Social Security benefit. The four percent saving rate required to finance these benefits is less than one fourth of the paygo tax that would be required to finance the benchmark

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<sup>36</sup>The conditional transfer is thus a much lower cost way of preventing an inadequate retirement annuity than the universal flat benefit that is frequently advocated as a complement to a defined contribution plan.

Social Security benefits. Employees are required to finance any shortfall to guarantee that the retiree pension income is at least the benchmark Social Security benefit, but on average there is no tax needed to do this since the extra corporate income tax receipts generated by the additional capital in the Personal Retirement Accounts is more than enough to pay the expected transfers.

Although the induced corporate income tax is sufficient to finance the average conditional pension transfers, there are cases in which the employed population would be required to pay taxes to finance some of the conditional pension transfers. With a 4 percent saving rate and a 5.5 percent mean log rate of return, the conditional transfers exceed the induced corporate income tax revenue (10.5 percent of aggregate wages) in only 17 percent of the simulations, i.e., the amount required to finance the transfers is less than 10.5 percent of wages in about 83 percent of simulations. In the least favorable 5 percent of simulations the net revenue required (in excess of the 10.5 percent from individual corporate taxes) would be 3.7 percent of aggregate wages, bringing the total of PRA saving and the tax to 7.7 percent of earnings, still less than half of the projected paygo tax rate.

Although the retirees have no risk of receiving less retirement income than the benchmark Social Security benefits, they have the opportunity to receive substantially more when the investment experience is favorable. Shown in Table 1, median retirement income at age 67 of the cohort that was 21 in 1998 with the 4 percent saving rate is 1.41 times the benchmark Social Security benefits. In the most favorable 20 percent of the simulations, the annuity exceeds 2.9 times the benchmark Social Security benefit.

Table 3 summarizes the key results of the pension guarantee plan. Column 1 shows, for the saving rate of 4 percent, the cumulative probability distribution of the required transfers as a

percentage of the aggregate wage income at the time. In more than 40 percent of the simulations, no transfer is required. In 80 percent, the transfer is less than 9.6 percent of payroll. Column 2 presents the same transfers net of the incremental corporate tax revenue associated with the PRA capital. These figures differ from the figures in column 1 by 10.5 percent of wages, the mean incremental corporate tax revenue. Column 3 shows the cumulative distribution of the retiree income of the cohort that was 21 in 1998 as a multiple of the benchmark Social Security benefit. The retiree income is equal to the benchmark in those cases reported as 1.00. Beyond that, the annuity exceeds the benchmark and the guarantee is irrelevant.

These three distributions are repeated in columns 4 through 9 for saving rates of 6 percent and 9 percent. Note that with a 6 percent saving rate the incremental corporate tax is 15.7 percent of covered earnings while in the 9 percent case it is 23.6 percent of earnings. With a 6 and 9 percent saving rates, the incremental corporate income tax is sufficient to finance the required transfer in more than 99 percent of simulations.

A final word of caution is appropriate. The ability to shift risk from retirees to taxpayers with the type of conditional guarantee analyzed in this section assumes that taxpayers would be willing to tax themselves when necessary. A risk averse individual who fears that future taxpayers might not be willing to do so might prefer to make his own provision by a high rate of saving, as indicated in the previous section.

##### 5. A CRRA Expected Utility Evaluation

Although we believe that displaying the probability distributions of possible outcomes, as we do in Tables 1, 2 and 3, is the best way to indicate the risks and rewards of the alternative investment-based options, in this section we present explicit summary calculations based on

expected values of constant relative risk aversion (CRRA) utility functions.

To evaluate the PRA options presented in Table 1, we consider a representative individual with expected utility function  $E = E [ \sum p_t \beta^{t-21} u (C_t) ]$  where the summation is from  $t = 21$  to  $t = 100$  and  $u (C_t) = (C_t^{1-\gamma} - 1) / (1 - \gamma)$ . Here  $E$  is the expectation operator,  $p_t$  is the probability of surviving to age  $t$  from age 21,  $\beta$  is the time discount factor at which utility is discounted, and  $\gamma$  is the coefficient of relative risk aversion. We do the analysis with a time discount factor of 0.98; alternative calculations with a greater time discount ( $\beta = 0.96$ ) and with no time discount factor ( $\beta = 1$ ) have very little effect on the results that we report below.

Table 3

Distribution of Taxpayer Payments and Retirement Incomes in an Investment-Based Defined Contribution Plan with Conditional Pension Transfers

<u>Cumulative Probability</u>	<u>0.04</u>			<u>0.06</u>			<u>0.09</u>		
	<u>Transfer</u>	<u>Net Transfer</u>	<u>Benefit</u>	<u>Transfer</u>	<u>Net Transfer</u>	<u>Benefit</u>	<u>Transfer</u>	<u>Net Transfer</u>	<u>Benefit</u>
0.01	0.00	-10.5	2085	0.00	-15.7	3475	0.00	-23.6	6255
0.02	0.00	-10.5	1611	0.00	-15.7	2684	0.00	-23.6	4832
0.05	0.00	-10.5	1030	0.00	-15.7	1716	0.00	-23.6	3089
0.10	0.00	-10.5	722	0.00	-15.7	1203	0.00	-23.6	2165
0.20	0.00	-10.5	481	0.00	-15.7	802	0.00	-23.6	1444
0.30	0.00	-10.5	365	0.00	-15.7	608	0.00	-23.6	1095
0.40	0.00	-10.5	282	0.00	-15.7	470	0.00	-23.6	846
0.50	0.27	-10.2	224	0.00	-15.7	373	0.00	-23.6	671
0.60	2.63	-7.8	180	0.03	-15.7	301	0.00	-23.6	541
0.70	6.27	-4.2	146	1.16	-14.5	244	0.00	-23.6	439
0.80	9.59	-0.9	113	4.97	-10.7	188	0.82	-22.8	338
0.90	12.60	2.1	100	9.47	-6.2	133	4.87	-18.7	239
0.95	14.22	3.7	100	11.90	-3.8	100	8.43	-15.1	179
0.98	15.56	5.1	100	13.91	-1.8	100	11.44	-12.1	132
0.99	16.19	5.7	100	14.85	-0.9	100	12.85	-10.7	109

We recognize the restrictive nature of this specification. The function is additively separable and the relative risk aversion in each period,  $-u''c/u'$  =  $\gamma$ , is a constant and is independent of age. Despite these limitations, these calculations may be useful to some readers as a supplement to the direct information of Table 1.

We evaluate this function for a representative agent who is age 21 in 1998. The individual earns the age specific wage for this cohort projected by the Social Security actuaries and pays a proportional income tax equal to 20 percent of that wage. With a 6 percent rate of PRA saving, the net income during the working years from age 21 to age 66 is 74 percent of the



gross wage.<sup>37</sup> The individual is assumed to do no other saving, making the consumption in each preretirement year the same 74 percent of pretax wages.<sup>38</sup> During retirement the individual's consumption is the variable annuity that is generated by the PRA savings, as described in section 2.1 above. Similar simulations are done also for PRA plans with saving rates of 4 percent and 9 percent. We contrast each of these to the paygo system in which the tax rate is 18 percent, making the net consumption during the preretirement years equal to 62 percent of preretirement income. This paygo system is assumed to provide the benchmark level of benefits prescribed in current law during each retirement year with no uncertainty.<sup>39</sup>

The coefficient of relative risk aversion is the key parameter in this expected utility evaluation. The values of  $\gamma$  inferred in the finance literature from the difference between the yields on stocks and on "risk free" treasury bills are implausibly high, giving rise to the label "equity premium puzzle."<sup>40</sup> Instead of using these implausibly high values as a guide to policy,

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<sup>37</sup>This represents a simplification in several ways. Although we are looking at wages for the years beginning in 1998, we are ignoring the transition problem and comparing a fully phased in PRA system with the paygo system that would also exist in the more distant future. We do this to avoid the complexities of modeling the transition. We also simplify by treating the projected wages as the marginal product of capital from which all taxes and saving are subtracted.

<sup>38</sup>The lack of other saving reduces the individual's level of retirement consumption and therefore makes the individual's utility more sensitive to fluctuations in the return to PRA saving.

<sup>39</sup>We also present some results that focus exclusively on the income during retirement, abstracting from the difference between the 18 percent tax in preretirement years and the lower PRA saving rate.

<sup>40</sup>See for example Mehra and Prescott (1985) and Kocherlakota (1996). The difference between the equity yield and the yield on Treasury bills has of course declined in recent years, implying a lower measure of risk aversion. If the "riskless" security is taken to be an asset with no credit risk and with a guaranteed long-term real return, the comparison should be the recently

we use the following mental experiment to help decide on appropriate CRRA values.

The representative individual in our example will reach age 67 in the year 2044 and will be retired during the decades that follow. The level of retirement consumption that the PRA will provide at that time might be conservatively approximated to be \$40,000 in today's prices; the precise level does not matter for our example. Consider two equally probable states of nature. In the good state the retiree has income and consumption of \$40,000. In the bad state, it is only \$20,000. In the mental experiment, we give the individual the opportunity to increase consumption in the bad state by one dollar by agreeing to reduce consumption if the good state occurs. We can infer the individual's CRRA  $\gamma$  coefficient by observing how much the individual would be willing to give up in the good state to increase consumption in the bad state by one dollar.

Any risk averse individual ( $\gamma > 0$ ) would be willing to give up more than a dollar in the good state for a dollar in the bad state. If the individual would give up two dollars in the good state, but no more, to increase consumption in the bad state by one dollar, we infer that  $u(20,000) = 2 u'(40,000)$ . Since the CRRA form noted above implies  $u'(c) = C^{-\gamma}$ , the condition that  $u'(20,000) = 2 u'(40,000)$  implies that  $2^{-\gamma} = 2$  or  $\gamma = 1$ .

Similarly, we can infer that if the representative individual is willing to give up four dollars of consumption in the good state (when consumption would otherwise be \$40,000) to have an additional dollar of consumption in the bad state when consumption would otherwise be \$20,000, the coefficient of CRRA becomes  $\gamma = 2$ . And a representative individual who would

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created Treasury Inflation Protected Securities. These TIPS now have a yield of about 3.6 percent, not that different from the earnings-price ratio on equities.

give up eight dollars in the good state to have one extra dollar in the bad state has a CRRA value of  $\gamma = 3$ .

Readers can decide for themselves how much is reasonable to assume that someone would give up when income is \$40,000 for a dollar when the income would otherwise be \$20,000. Without choosing a specific value, we believe that the plausible sacrifice amount would be less than eight dollars and probably less than four dollars.

We drew 10,000 independent histories of the 80 year sequence (from age 21 in 1998 to age 100 in 2077) of returns on the PRA savings of the representative individual and calculated the expected utility value associate with each value of  $\gamma$ . Our calculations show that the PRA with a 6 percent mandatory saving rate is preferable to the paygo for the relative risk aversion coefficient up to  $\gamma = 3.4$ . With a 4 percent saving rate the critical value of  $\gamma$  is 2.95 while with a 9 percent saving rate the PRA system is preferred to paygo for all values of  $\gamma$  less than 3.85.

The comparison of the expected lifetime utilities of the PRA and the paygo systems reflects time preference as well as risk preference. During the individuals' working years, the paygo requires an 18 percent tax while the PRA only involves a saving rate of between 4 percent and 9 percent. Differences in time preference ( $\beta$  in our analysis) therefore influence the relative desirability of the two options. To abstract from this and focus just on the difference between the presumed-certain paygo benefit and the stochastic PRA annuity, we apply the expected utility calculation just to the incomes in the retirement years. In other words, we disregard the PRA system's advantage of requiring much lower contributions during working years than the 18 percent paygo tax. With a saving rate of 6 percent, we note that the median PRA annuity is

substantially greater than the benchmark benefit; table 1 shows that the median PRA annuity at age 67 is 2.12 times the benchmark benefit. Although there is a 17 percent chance that the PRA annuity will fall below the benchmark benefit at age 67 (and a greater chance at higher ages), the explicit utility evaluation starting at age 67 shows that the stochastic PRA annuity is preferred to the “certain” paygo benefit for all CRRA coefficients up to 2.4. With a four percent saving rate this critical value of  $\gamma$  becomes 1.6 while with a saving rate of 9 percent the PRA option is preferred for all values of  $\gamma$  up to 3.1. In short, for plausible CRRA risk aversion parameters, the preference for the PRA option does not depend on the lower contribution during the working years.

#### 5.1 Evaluating Government Guarantee Plans with CRRA Expected Utility

When we turn from the pure individualistic PRA system to one with a government guarantee, we can no longer focus on a single age cohort but must consider the benefits received by all retirees aged 67 through 100 and the taxes paid by employees of all ages (as we do in Table 3). We therefore examine the situation during a representative year after the PRA system is fully phased in. We compare the possible outcomes of the PRA system (for alternative possible saving rates) with the paygo system in the long-run with an 18 percent tax rate.

More specifically, we calculate the expected value of a social welfare function in the first year in which the PRA system is fully phased in. This is the year 2077 when the youngest workers in 1998 (those who are then 21 years old) have reached 100, the oldest age that we consider in our analysis. The value of the social welfare function in that year is the sum of the expected utilities of the employed taxpayers and the retirees:  $SWF = E [ \sum N_j u(C_j) ]$  where the summation is now over the 80 cohorts identified by age (from  $j = 21$  to  $j = 100$ ),  $E$  is again the

expectations operator,  $N_j$  is the number of individuals in cohort  $j$  in the year 2077, and  $u(C_j)$  is the utility of the consumption of the representative individual in cohort  $j$  in that year. The form of the utility function is the same CRRA function specified above. In each of the 10,000 simulations that we do, we simulate the PRA accumulation of each cohort over the 80 year horizon from 1998 until 2077 and then calculate the associated PRA annuity in that year for each retiree cohort. We then specify that the individuals in each retiree cohort consume the greater of the benchmark benefit and the PRA annuity of that cohort in that year.<sup>41</sup>

Retirees thus face no risk of consuming less than the benchmark benefit. All of the potential adverse uncertainty is focused on the taxpayers who must pay an uncertain tax bill. In particular, with a 6 percent mandatory saving rate and a 20 percent income tax, the consumption of workers in cohort  $j$  is 74 percent of the cohort specific wage unless they are called upon to pay a supplementary tax to fill the gap between a low PRA annuity and the benchmark benefit. As we noted above, the first source of revenue to fill this gap would be the incremental corporate tax revenue that results from the PRA capital. In approximately 15 percent of the outcomes with the 4 percent saving rate, it is necessary for the employees to pay a supplementary tax, reducing their consumption. In our analysis we assume that employees make annual adjustments to their consumption when needed to fill the retiree income gap even though some form of smoothing behavior would reduce the adverse utility effects of these uncertain extra tax burdens.

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<sup>41</sup>This expected social welfare function value for a single year is of course different from the expected lifetime utility that we used to evaluate the choice between PRA and paygo plans. It would be desirable to use a framework in which for each of the 80 cohorts we evaluated the expected present value of lifetime utility. Unfortunately, the data requirements for that calculation stretch further into the future than the projections of the Social Security actuaries and the Census bureau.

We contrast this PRA evaluation with a fully mature non-stochastic paygo system with an 18 percent tax (reducing consumption in working years to 62 percent of the pretax wage) and with the benchmark benefits during retirement. We find that the PRA system with the government guarantee dominates the paygo system for each of the three saving rates (4 percent, 6 percent and 9 percent) and for every CRRA parameter value the we considered (up to  $\gamma = 40$ ). These simulations tell us that a CRRA individual with any degree of risk aversion that we have considered would prefer the PRA system with government guarantees to the current paygo system.

We can also use this framework to compare the expected utility in a representative year of the PRA plans with and without government guarantees. Although retirees obviously prefer the guarantee, it is not clear ex ante which will be preferred when the expected utilities of all cohorts of workers and retirees are taken into account. Our analysis shows that for each saving rate between four percent and nine percent the guarantee is preferred for individuals with all of the risk aversion coefficients that we have considered (up to  $\gamma = 40$ ).

At this point our earlier warning about the risk of government promises is worth repeating. These calculations assume that the paygo system and the government guarantee have no risk when in fact there is the risk that the taxpayers will not provide the benefits called for by either system. Individuals who regard the government payment as sufficiently risky might prefer a PRA system with a higher saving rate to both the paygo system and the PRA system with a government guarantee.

## 6. Concluding Remarks

This paper has examined the risk aspects of an investment-based defined contribution

Social Security plan. We focus on the risks after the plan is fully phased in so that all employees and retirees are participants in the plan. To be concrete, we base our calculations on the detailed projections of economic and demographic variables by the Social Security Administration and the Census Bureau for the 80 year period beginning in 1998. We therefore assume that the new defined contribution program begins with the birth cohort that is 21 in 1998 and look at the experience of the individuals of all cohorts who are alive in the year 2077.

In this plan, individuals are required to deposit a specified fraction of wages to a Personal Retirement Account, invest these funds in a 60:40 equity-debt mix, and receive a similarly invested variable annuity at age 67. The value of the assets in the Personal Retirement Accounts follows a random walk with the mean and variance of a 60:40 equity-debt portfolio over the period from 1946 to 1995, a mean log return of 5.5 percent (net of administrative costs of 0.4 percent) and a standard deviation of 12.5 percent. We study stochastic distributions of this process by doing 10,000 simulations of the 80 year experience from 1998 to 2077. We examine also the implications of using federal corporate income tax collections of an additional 2.0 percent of assets, bringing the total available return to 7.5 percent.<sup>42</sup>

The resulting annuities are compared to the future defined benefits promised in the current Social Security law, a level that we refer to as the “benchmark” Social Security benefits. The Social Security actuaries calculate that the aging of the population and increased longevity imply that the future Social Security payroll tax required to finance the benchmark benefits on a pay-as-you-go basis would be greater than 18 percent.

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<sup>42</sup>This 7.5 percent is less than the real marginal product of capital because the state and local governments also collect tax of one percent through property and profits taxes.

If the 5.5 percent mean log rate of return were known with certainty, individuals could purchase the benchmark level of benefits by saving 3.1 percent of earnings, just one-sixth of the required tax in the pay-as-you-go plan. But the uncertain nature of the rate of return implies that saving 3.1 percent of wages is likely to provide an annuity that is either less than or greater than the benchmark benefits.

Saving a higher share of wages provides a “cushion” that protects the individual from the risk of an unacceptably low level of benefits. For example, an individual who saves 6 percent of his earnings during his working years from 21 to 66 (with a 5.5 percent mean log return) has a 50 percent chance of receiving an annuity at age 67 that is at least 2.1 times the benchmark level of Social Security benefits (and therefore about 70 percent of preretirement pretax wages) and only a 17 percent chance that that annuity is less than benchmark Social Security benefit. In 95 percent of the investment experience the annuity exceeds 61 percent of the benchmark benefit.

We also study a modified defined contribution plan in which retirees face no risk of receiving less than the benchmark benefit because the government provides a conditional pension transfer to any retiree whose annuity is less in any year than the benchmark level of benefits. We show that with a four percent saving rate and a 5.5 percent mean log rate of return, a conditional transfer is required in only about half of the simulations. The expected value of the transfers is substantially less than the expected incremental corporate tax revenue that results from the Personal Retirement Account saving. In only about 15 percent of the simulations is it necessary to use additional tax revenue to finance the transfers. In 95 percent of simulations, the net revenue required (in excess of the incremental corporate tax) would be less than 3.7 percent of earnings, implying that the combination of PRA saving and the conditional transfer tax is still



less than half of the projected pay-as-you-go tax.

A pure defined contribution plan with a 6 percent saving rate invested in a 60:40 equity-debt Personal Retirement Account can cut the individual's cost of providing a retirement annuity to one-third of the projected 18 percent pay-as-you go tax while leaving the retiree exposed to relatively little risk that the resulting annuity will be less than the benchmark level of Social Security benefits projected in current law. Even this risk can be completely eliminated by a conditional government transfer from employees when the defined contribution annuities are less than the benchmark benefits. The risk to employees in this arrangement is extremely small, again implying that a defined contribution Social Security plan can achieve the benchmark level of benefits with a much lower burden on employees and little or no risk to retirees.

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