

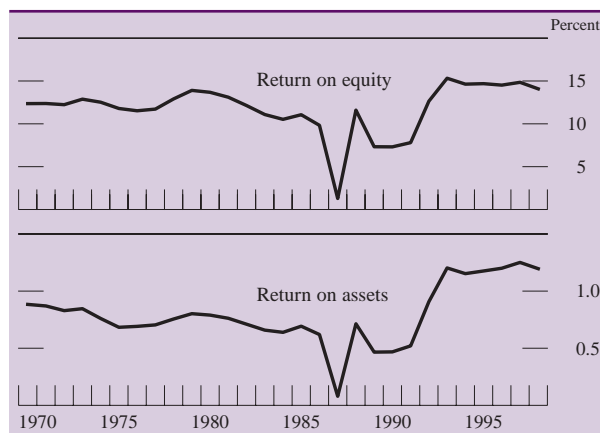
# Profits and Balance Sheet Developments at U.S. Commercial Banks in 1998

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The performance of the U.S. commercial banking industry remained strong in 1998, but slipped a bit from the remarkable results of recent years. Both the return on assets and the return on equity edged down last year, although they remained high by historical standards (chart 1). While supported by growth in fee income, profitability was damped by a large decline in the rates banks earned on their interest-bearing assets relative to the rates they paid on their liabilities, and also by higher noninterest costs, especially merger and restructuring expenses. Profitability was uneven last year across bank sizes: Whereas the largest and the smallest banks posted lower earnings, the profits of medium-sized banks—which account for almost two-thirds of industry assets—improved once again in 1998. Nevertheless, though these figures attest to the profitability of most banks, the share of bank assets at unprofitable institutions increased 2 percentage points, to 2.6 percent, the highest since 1994.<sup>1</sup>

1. Except where otherwise indicated, data in this article are from the quarterly Reports of Condition and Income (Call Reports) for insured domestic commercial banks and nondeposit trust companies (hereafter, banks). The data consolidate information from foreign and domestic offices and have been adjusted to take account of mergers. For additional information on the adjustments to the data, see the appendix in William B. English and William R. Nelson, "Profits and Balance Sheet Developments at U.S. Commercial Banks in 1997," *Federal Reserve Bulletin*, vol. 84 (June 1997), p. 408. Size categories, based on assets at the start of each quarter, are as follows: the 10 largest banks, large banks (those ranked 11 through 100 by size), medium-sized banks (those ranked 101 through 1,000 by size), and small banks (those not among the largest 1,000 banks). At the start of the fourth quarter of 1998, the approximate asset size of the banks in those groups were as follows: the 10 largest banks, more than \$71 billion; large banks, \$6 billion to \$71 billion; medium-sized banks, \$309 million to \$6 billion; small banks, less than \$309 million. Many of the data series reported here begin in 1985 because the Call Reports were significantly revised in 1984. Data from before 1985 are taken from Federal Deposit Insurance Corporation, *Statistics on Banking* (FDIC, 1997). The FDIC data are also available on the World Wide Web (<http://www.fdic.gov/databank/sob/>). Data shown may not match

## 1. Measures of commercial bank profitability, 1970–98

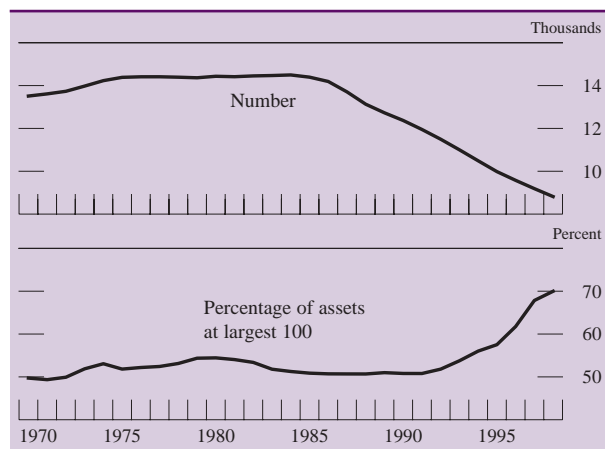


Although, in the third quarter, trading income was sharply curtailed and provisions for loan losses were elevated at the largest banks, the turmoil in financial markets in the second half had little effect on profits last year for the banking industry as a whole. But the late-summer currency devaluation and default in Russia left a discernible imprint on the balance sheets of U.S. commercial banks in 1998: Growth in bank assets was boosted by the financial reintermediation process that characterized much of the second half of last year, with holdings of both loans and securities posting sizable gains.

Bank stocks underperformed broader market indexes in 1998, ending the year about where they began. After having risen strongly in the first half, bank equity prices, particularly those of money center banks, fell sharply in the aftermath of the Russian crisis, but later recovered as conditions abroad calmed and the domestic economic expansion continued. Dividend payments made by banks, including those made to parent holding companies, declined last year, helping bank capital to grow in line with assets. Risk-based capital measures edged down again, but remained high: Nearly 95 percent of bank

data published in earlier years because of revisions and corrections. In the tables, components may not sum to totals because of rounding.

2. Number of commercial banks and percentage of assets at the largest 100 banks, 1970–98



assets were held by institutions classified as “well capitalized” at year-end.

Bank consolidation continued and included some particularly large mergers. As a result, the share of industry assets at the largest 100 banks rose to 70 percent at year-end, up from 67¾ percent a year earlier and around 50 percent in 1985. The number of commercial banks fell by 371, as the number of newly created banks was more than offset by the 588 banks that ceased to exist (almost entirely because of mergers). At the end of 1998, there were 8,817 commercial banks in the United States, more than one-third fewer than the 14,393 banks that existed in 1985 (chart 2). Banking industry consolidation was also evident in mergers between holding companies, whose numbers declined by 139 last year, to 5,971. The largest 50 holding companies continued to steadily increase their share of industry assets, from 74 percent at the end of 1997 to 76 percent at the end of last year.

### BALANCE SHEET DEVELOPMENTS

Bank assets expanded 8¼ percent last year, versus 9¼ percent in 1997 (table 1). In addition to robust economic conditions throughout the year, turmoil in financial markets in the fall helped sustain the rapid growth of bank credit in 1998. Loans on banks’ books benefited the most, increasing almost 9 percent last year after a 5½ percent rise in 1997. Banks’ securities holdings also advanced briskly, rising 8½ percent, although that was a bit less fast than the increase posted in 1997. On the liability side, core deposits grew 7 percent, well above the 4½ percent increase in 1997 but still short of the rapid advance in

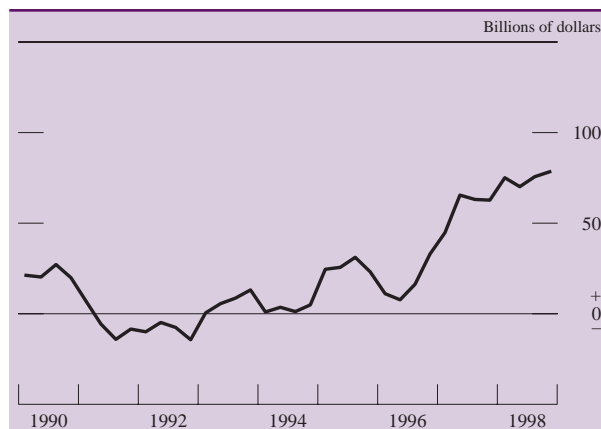
bank assets. A 9½ percent expansion in managed liabilities, matched by a similar gain in equity capital, bridged the gap between growth in assets and in core deposits.

### Loans to Businesses

Bank loans to commercial and industrial (C&I) enterprises expanded almost 13 percent last year, topping even 1997’s considerable advance. Nowhere was the influence of last year’s two driving forces for bank credit—strong economic fundamentals and skittish financial markets—more evident than in this category of bank loans. For the year as a whole, capital expenditures by nonfinancial corporations expanded rapidly, particularly for below-investment-grade companies, while profits remained near their 1997 level. As a result, the financing gap—the excess of capital expenditures over internally generated funds—widened substantially (chart 3). The borrowing needs of nonfinancial corporations were further elevated by a rapid pace of net equity retirement, which was fueled by corporate mergers and acquisitions and stock buyback programs.

Banks played an especially important role in business financing needs during the fall of last year, when the issuance of corporate securities was severely disrupted and spreads between yields on private debt instruments and on comparable Treasury securities widened appreciably. Indeed, with investors favoring safe and liquid assets, yields on junk bonds rose even as Treasury yields were falling, and the

3. Financing gap at nonfarm nonfinancial corporations, 1990–98



NOTE. The data are four-quarter moving averages. The financing gap is the difference between capital expenditures and internally generated funds.

SOURCE. Federal Reserve Board, Statistical Release Z.1, “Flow of Funds Accounts of the United States,” table F. 102.

## 1. Annual rates of growth of balance sheet items, 1989–98

Percent

Item	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	MEMO: Dec. 1998 (billions of dollars)
Assets	5.35	2.64	1.33	2.19	5.68	8.06	7.55	6.09	9.24	8.22	5,380
Interest-earning assets	5.61	2.23	1.98	2.53	6.56	5.77	7.69	5.67	8.88	8.18	4,631
Loans and leases (net)	6.24	2.37	-2.65	-1.04	6.05	9.83	10.53	8.12	8.38	8.91	3,142
Commercial and industrial	2.97	-.67	-9.10	-4.10	.52	9.33	12.26	7.24	12.02	12.97	893
Real estate	12.69	8.79	2.73	1.94	6.13	7.90	8.33	5.44	9.30	7.98	1,335
Booked in domestic offices	13.02	8.55	2.90	2.57	6.17	7.64	8.48	5.50	9.53	7.96	1,304
One- to four-family residential	16.13	14.00	7.76	7.53	11.08	10.09	10.06	4.65	9.67	6.34	758
Other	10.34	3.62	-1.93	-2.86	.22	4.35	6.25	6.75	9.33	10.28	546
Booked in foreign offices	2.99	16.64	-2.35	-17.80	4.67	18.35	2.81	3.18	.34	8.79	31
Consumer	6.18	.38	-2.55	-1.66	9.06	16.01	9.50	4.90	-2.18	1.03	550
Other loans and leases	-.94	-5.68	-4.91	-4.24	9.97	5.29	14.23	22.28	13.73	14.04	425
Loan-loss reserves and unearned income	10.29	.35	-3.78	-4.85	-5.82	-2.22	.25	-.06	-.49	3.38	60
Securities	5.08	8.46	16.23	12.29	12.26	-2.61	.57	.84	8.86	8.34	1,090
Investment account	4.04	8.19	14.42	11.44	8.11	-1.73	-1.58	-1.12	8.68	12.04	965
U.S. Treasury	-13.79	3.50	32.01	23.95	7.24	-8.46	-19.21	-14.30	-8.85	-25.17	113
U.S. government agency and corporation obligations	33.41	24.02	15.88	12.77	9.62	.87	6.43	3.61	14.20	16.98	585
Other	-5.35	-6.70	-2.56	-5.20	6.09	2.49	4.20	1.82	11.21	26.93	267
Trading account	20.62	11.87	38.88	21.01	51.84	-9.43	18.51	14.44	9.97	-13.56	125
Other	2.49	11.70	2.82	1.57	-7.90	3.25	7.64	-.90	12.81	2.35	399
Non-interest-earning assets	3.50	5.51	-3.10	-.32	-.86	25.65	6.61	8.87	11.48	8.47	749
Liabilities	5.43	2.37	1.01	1.35	5.12	8.31	7.17	5.95	9.13	8.09	4,926
Core deposits	5.75	7.58	5.25	5.09	1.49	-.17	3.97	4.12	4.53	7.05	2,670
Transaction deposits	.93	2.43	3.38	14.62	5.47	-.33	-3.09	-3.45	-4.54	-1.35	747
Savings and small time deposits	8.71	10.51	6.24	.18	-.85	-.08	8.37	8.34	9.04	10.71	1,923
Managed liabilities <sup>1</sup>	5.13	-6.15	-6.19	-6.07	12.30	17.57	10.44	9.65	13.84	9.60	1,885
Deposits booked in foreign offices	-1.07	-5.88	3.81	-5.85	15.06	30.89	5.13	4.27	11.13	8.71	572
Large time	5.00	-5.68	-19.73	-26.20	-9.21	8.72	19.61	21.16	20.15	9.09	413
Subordinated notes and debentures	16.98	20.99	4.69	34.90	10.82	9.23	6.61	17.74	21.05	17.00	72
Other managed liabilities	9.86	-8.06	-1.39	6.94	22.18	12.91	11.24	8.21	12.23	9.87	87
Other	3.29	4.43	-4.18	-1.02	15.30	79.17	20.46	2.60	23.79	8.11	371
Equity capital	4.18	6.64	5.98	13.75	12.58	5.24	12.00	7.72	10.46	9.62	454
MEMO											
Commercial real estate loans <sup>2</sup>	n.a.	n.a.	-2.58	-4.03	-.60	4.00	6.35	7.66	10.13	11.35	554
Mortgage-backed securities	41.00	34.39	19.27	10.37	9.66	-3.12	.67	2.03	14.18	22.11	464

NOTE. Data are from year-end to year-end.  
n.a. Not available.

1. Measured as the sum of deposits in foreign offices, large time deposits in domestic offices, federal funds purchased and securities sold under agreements to resell, demand notes issued to the U.S. Treasury, subordinated notes and debentures, and other borrowed money.

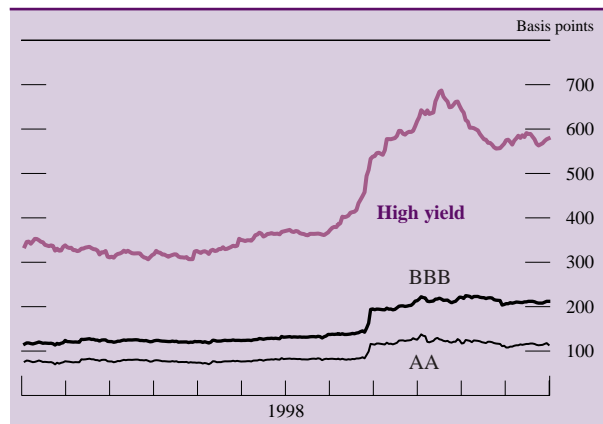
2. Measured as the sum of construction and land development loans secured by real estate; real estate loans secured by nonfarm nonresidential properties; real estate loans secured by multifamily residential properties; and loans to finance commercial real estate, construction, and land development activities not secured by real estate.

spread between yields on those bonds and yields on comparable Treasuries roughly doubled between midsummer and mid-fall. The spread between investment-grade corporate bonds and Treasuries also widened substantially during that period, as did that between yields on lower-tier commercial paper and higher-quality paper (charts 4 and 5). Consistent with such inhospitable financial market conditions, respondents to the Federal Reserve's Senior Loan Officer Opinion Survey on Bank Lending Practices (BLPS) in November pointed to shifts from other sources of credit as the primary cause for increased loan demand in the fall. In particular, about three-quarters of the largest domestic and the foreign respondents indicated that substitution from the bond market had intensified loan demand; about half also mentioned

substitution from the commercial paper market. Partly as a result of these substitutions, banks posted further gains in their share of total nonmortgage credit market debt owed by the nonfinancial business sector (chart 6).

The substitutions toward bank financing occurred even though banks, like other lenders, tightened the terms and standards on loans to businesses after the turbulence that hit the financial markets in the second half of the year. Judging from responses to the BLPS, the tightening was especially noticeable for large and medium-sized borrowers and represented the first time that large banks did not ease terms, on net, since 1993 (chart 7). Respondents to the September and November BLPSs cited a reduced tolerance for risk and a less favorable economic environment as rea-

4. Spreads between yields on corporate bonds and Treasury securities, 1998



NOTE. The data are daily. The spread of high-yield bonds compares the yield on the Merrill Lynch Master II index with that on a seven-year Treasury; the other two spreads compare yields on the appropriate Merrill Lynch indexes with that on a ten-year Treasury.

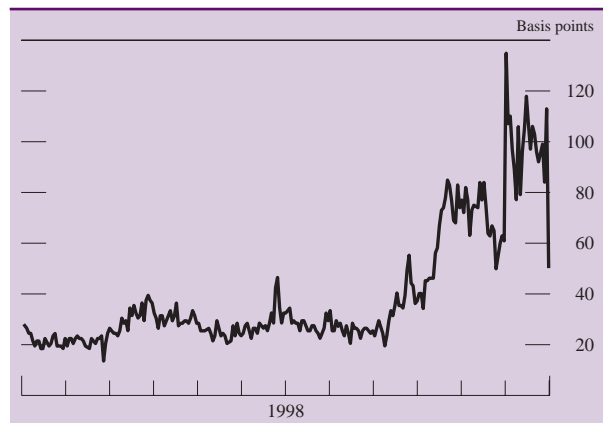
SOURCE. Merrill Lynch; Federal Reserve Board, Statistical Release H.15, "Selected Interest Rates."

sons for the tightening in the latter part of the year.<sup>2</sup> Data from the Federal Reserve's quarterly Survey of Terms of Business Lending (STBL) also showed a widening of the average spread on business loans in late 1998 (chart 8, upper panels).<sup>3</sup> While growth in

2. Ordinarily, the BLPS is conducted on a quarterly basis, but the Federal Reserve used its authority to conduct up to six surveys a year to assess the impact of the ongoing financial turbulence on the bank loan market in a special BLPS in mid-September.

3. Although spreads over the federal funds rate widened last fall, rates on loans generally declined, reflecting the effects on market rates of the three easing actions undertaken by the Federal Reserve between September and November.

5. Spread between rates on lower-tier commercial paper and rates on high-quality paper, 1998



NOTE. The data are daily. The spread compares the rate on A2/P2-rated, thirty-day commercial paper with that on AA-rated, thirty-day paper.

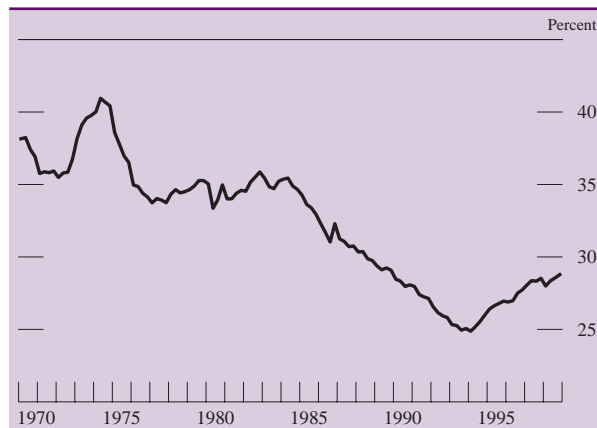
SOURCE. Federal Reserve Board, Statistical Release, "Commercial Paper."

C&I loans was strong for banks of all sizes, the widening of spreads was generally applied to larger loans—which are typically made by the bigger banks. These loans were probably taken out by businesses most affected by the financial market turmoil, either because they would normally have raised a significant share of their funds in the capital market, or because they were directly exposed to the Russian crisis and the subsequent deterioration in other emerging-market economies.

Last fall's disruption in the private debt markets highlighted the important role played by loan commitments as a buffer against sudden shifts in financing conditions. Indeed, according to the STBL, spreads on C&I loans not made under commitment widened much more sharply in late 1998 than did those on other loans, indicating that businesses would have been subject to considerably more financial strain in the absence of such commitments (chart 8, lower panels). As with total C&I loans, the tightening in conditions on bank loans not made under commitment was most evident for larger loans; spreads on smaller loans widened only slightly last year.

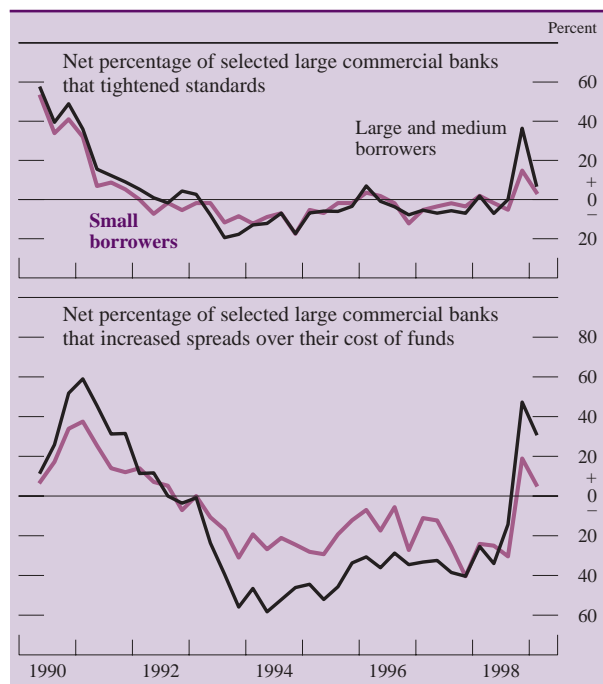
Of course, the existence of loan commitments implies that banks likely made some loans at spreads they considered too narrow under the circumstances that emerged during the second half of last year. Indeed, one-fourth of the banks reported in the January 1999 BLPS that they would tighten terms on more than 20 percent of their outstanding revolving loan commitments if those commitments were maturing and being repriced at the time of the survey.

6. Bank loans as a share of total nonmortgage credit market debt, nonfinancial businesses, 1970–98



NOTE. The data are quarterly.  
SOURCE. Federal Reserve Board, Statistical Release Z.1, "Flow of Funds Accounts of the United States," table L. 101.

7. C&I loan standards and terms, by size of borrower, 1990-99:Q1

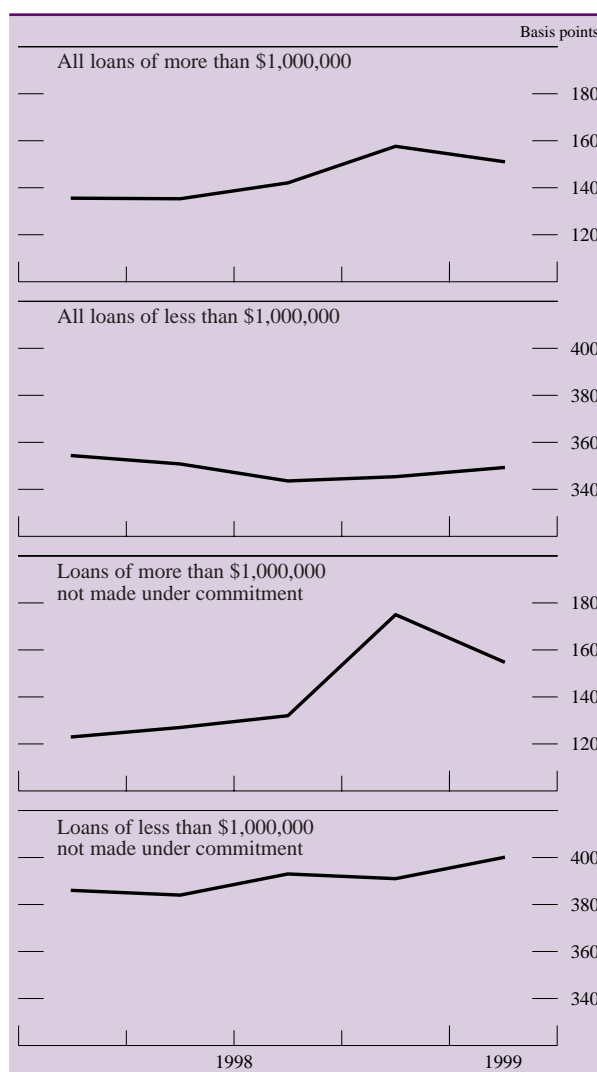


NOTE. The data are quarterly. Net percentage is the percentage of banks reporting a tightening of standards or an increase in spreads less the percentage reporting an easing or decrease. The definition for firm size suggested for, and generally used by, survey respondents is that medium firms are those with sales of between \$50 million and \$250 million.

SOURCE. Federal Reserve Board, Senior Loan Officer Opinion Survey on Bank Lending Practices.

Commercial real estate loans on banks' books accelerated to an 11 $\frac{1}{3}$  percent rise in 1998, fueled by continuing strong conditions in the property market, especially in the office sector, where vacancy rates fell further and prices continued to rise. In addition, BLPS responses suggest that the demand for bank financing of commercial real estate ventures was enhanced at the end of last year by the turmoil in financial markets. Take, for example, the 35 percent of the domestic survey respondents that reported an increase in demand for commercial real estate loans over the previous three months on the January 1999 BLPS; among them, the most important explanation for the stronger demand was a shift in customer borrowing from lenders having difficulty securitizing commercial mortgages. As with C&I loans, banks tightened terms and standards on commercial real estate loans in response to market turbulence. According to responses to the November 1998 and January 1999 surveys, the primary reasons for tightening in the second half of the year were disruptions in the market for commercial mortgage-backed securities, a less favorable, or more uncertain, economic outlook, and deepened concern about the reliability of take-out financing.

8. Spread between the C&I loan rate and the intended federal funds rate, by size of loan and commitment status, 1998-99:Q1



NOTE. The data are quarterly and weighted by loan volume.  
SOURCE. Federal Reserve Board, Statistical Release E.2, "Survey of Terms of Business Lending."

economic outlook, and deepened concern about the reliability of take-out financing.

The strong pace of commercial real estate lending by banks in 1998 extended a five-year uptrend and was most evident among those institutions not included among the top 100 banks. The share of total assets at such banks represented by nonfarm nonresidential real estate loans has been rising steadily, roughly doubling between 1985 and 1998. In contrast, this same share has remained close to constant so far this decade among the largest 100 banks, where commercial real estate loans grew only 6.9 percent last year. Larger banks tend to securitize

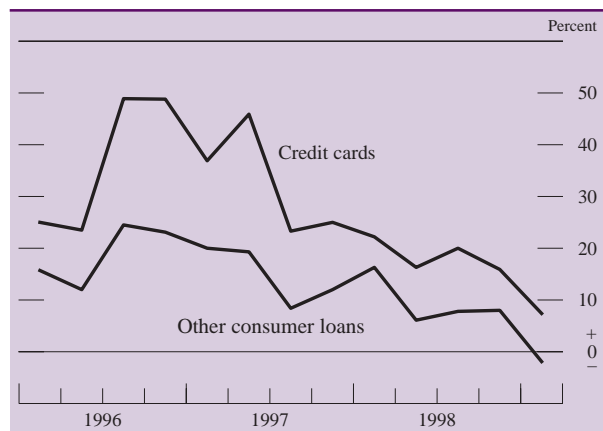


many of their originations as commercial mortgage-backed securities and so hold on their books a smaller share of the loans they make. Increases in securitization in recent years may account for the slow growth of commercial real estate loans on the books of such banks.

### Loans to Households

Consumer loans on banks' books expanded 1 percent last year, following a 2½ percent decline in 1997. Two main factors helped restrain growth in this category of bank loans, even as consumer spending remained strong throughout the year and a lower proportion of banks reported tightening standards for credit card and other consumer loans than in 1997 (chart 9). On the demand side, households apparently substituted mortgage for consumer debt, as they did in 1997. On the supply side, 1998 was another strong year for consumer loan securitization, although stresses in the financial markets in the fall did cause a temporary disruption to the market for asset-backed securities—which include securities backed by credit card and auto loans. For the year as a whole, the securitized share of bank consumer loans outstanding reached a new high of almost 35 percent at the end of 1998 (chart 10). Including these loans, outstanding consumer loans originated by banks expanded 6 percent last year, compared with a 4 percent rise in 1997. This acceleration reflected a pick-up in the growth of credit card loans originated by banks, which rose

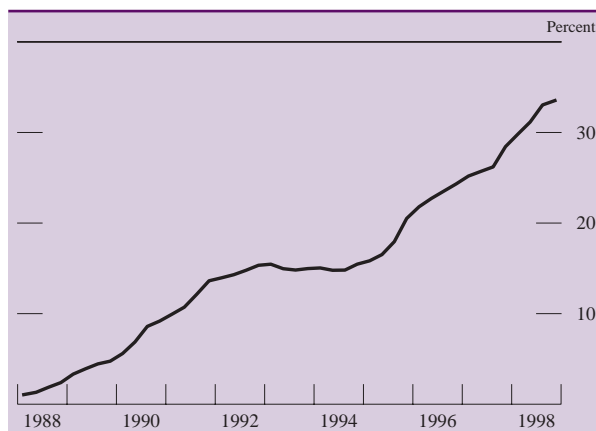
9. Net percentage of selected commercial banks that tightened standards for credit cards and other consumer loans, 1996–99:Q1



NOTE. The data are quarterly. Net percentage is the percentage of banks that reported a tightening of standards less the percentage that reported an easing.

SOURCE. Federal Reserve Board, Senior Loan Officer Opinion Survey on Bank Lending Practices.

10. Securitized share of outstanding consumer loans originated by banks, 1988–98



NOTE. The data are quarterly and seasonally adjusted.

SOURCE. Federal Reserve Board, Statistical Releases H.8, "Assets and Liabilities of Commercial Banks in the United States," and G.19, "Consumer Credit."

9¾ percent in 1998, significantly more than the nearly 6 percent rise in 1997.

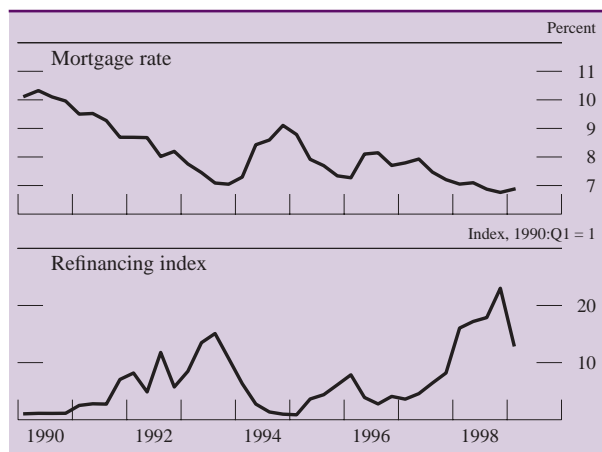
Substitutions by households from consumer loans at banks toward home equity loans, which had been particularly prevalent in recent years, were not much in evidence in 1998. Outstanding loans on banks' books made under home equity lines of credit actually fell 1½ percent last year, and closed-end residential real estate loans secured by junior liens (second mortgages) increased only 5¾ percent, less than half the average pace of the previous three years. Instead, households appear to have tapped into the accumulated equity in their homes directly in the form of cash-out refinancing and to have used some of the proceeds to pay down or substitute for other debt, including home equity loans.<sup>4</sup> Indeed, a by-product of the steep decline in yields on Treasury securities during last year's market turmoil was a significant, though not so pronounced, fall in the rates on thirty-year fixed-rate mortgages, which substantially bolstered mortgage refinancing activity last year (chart 11).

The high level of refinancing also acted to lengthen the average remaining maturity of the home mortgages held by banks at year-end, though that lengthening likely reflected, in part, a buildup of loans targeted for securitization by some banks during last year's financial market stress.<sup>5</sup> Taken together, the

4. According to available estimates, one-third to one-half of homeowners took some cash out when refinancing their mortgages last year.

5. Postponed securitizations probably also contributed to the impressive 14 percent advance in residential real estate loans on banks' books in the fourth quarter.

11. Average rate on new, fixed-rate thirty-year mortgages and the mortgage refinancing index, 1990–99:Q1



NOTE. The data are quarterly.  
SOURCE. Mortgage rate, from the Federal Home Loan Mortgage Corporation; refinancing index, from the Mortgage Bankers Association.

pickup in refinancing activity and the relative slowing in mortgage securitization during the fall and early winter fostered an expansion in the fraction of mortgages that have fixed rates on banks' books from just over one-half, where it had persisted for several years, to more than two-thirds by year-end. Similarly, the fraction of home mortgages that next reprice or mature further out than five years rose over the year from about one-fourth to about two-fifths.

Despite last year's low mortgage rates, one- to four-family residential loans on banks' books increased only  $6\frac{1}{3}$  percent, well below the  $9\frac{2}{3}$  percent expansion in 1997. Several factors help account for this downshift, even as the residential mortgage market heated up. First, despite the troubles associated with the financial market turmoil, banks continued to securitize a large share of the residential real estate loans they originated in 1998. Indeed, the shift toward fixed-rate mortgages, whose durations considerably exceed that of banks' liabilities, likely increased banks' incentive to securitize those loans. Second, in recent years, banks have faced stiffer competition from nonbank financial institutions in the market for fixed-rate mortgages and thus have benefited relatively less from an increase in demand for these loans. Lastly, as noted above, the expansion in fixed-rate mortgages came partly at the expense of home equity loans.

### Securities

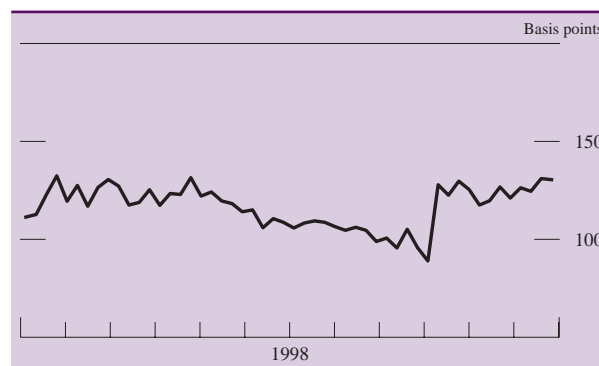
Banks' holdings of securities increased a strong  $8\frac{1}{3}$  percent last year, expanding at about the same

rate as total assets. Coupled with the sizable growth in total loans on banks' books, the surge in securities suggests that banks stretched their capital positions further in 1998. Asked about reasons for the rapid buildup in securities during the first quarter of the year, respondents to the May 1998 BLPS cited a willingness to boost leverage to improve return on equity. With growth in bank security holdings strong again late last year, the January 1999 BLPS included additional questions on the subject. Among large banks that reported increased securities holdings in the fourth quarter of 1998, the most important reason offered was that yields on some securities were attractive relative to the costs of funds. Indeed, heightened interest rate volatility and intense risk aversion in the financial markets around that time pushed the yields on mortgage-backed securities to high levels relative to three-month wholesale CD rates (chart 12). Yield spreads on other securities also widened in the fourth quarter relative to funding costs, especially for commercial paper and other corporate securities.

Other reasons offered by banks for expanding their securities holdings in the fourth quarter were, again, a willingness to use more leverage to improve the return on equity and a desire to extend the duration of their securities portfolios. Banks' concerns about the duration of those portfolios were likely related to the market turmoil that dominated the latter part of the year: Unexpectedly low mortgage rates—and the resulting higher prepayment risk—reportedly led to unintended reductions in the duration of banks' portfolios of mortgage-backed securities.

The market turmoil may also have contributed to the fourth-quarter buildup in securities by making it more difficult to place mortgage-backed securities in

12. Spread between the yield on mortgage-backed securities and the rate on the three-month wholesale CD, 1998



NOTE. The data are weekly.  
SOURCE. For the CD rate, Federal Reserve Board, Statistical Release H.15, "Selected Interest Rates;" for the yield on mortgage-backed securities, Bloomberg L.P.

the market. In particular, many banks apparently converted refinanced residential loans into mortgage-backed securities because they have a lower capital charge than loans do, but then waited for a more receptive market to sell them. In addition, banks added briskly to their holdings of “other” securities—which include commercial paper and corporate bonds—whose yields, as discussed above, rose relative to other market rates. Other securities also include the many types of instruments backed by loans—including bank-originated loans—other than residential mortgages. As in the mortgage-backed securities market, reluctance by some participants to invest in these securities in the fourth quarter may have contributed to the increase in holdings by banks.

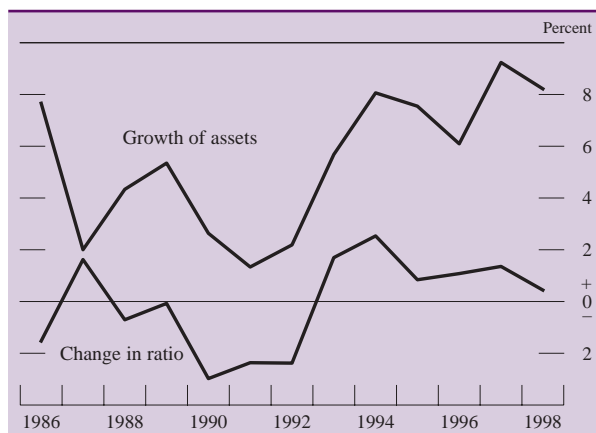
All of the growth in banks’ securities portfolios last year occurred in investment accounts, whose holdings advanced 12 percent in 1998, topping even the previous year’s strong  $8\frac{2}{3}$  percent expansion. Holdings of securities in trading accounts declined a sizable  $13\frac{1}{2}$  percent last year, reflecting a pullback from trading activities in the wake of losses related to the Russian debt default. Over the final two quarters of last year, securities in banks’ trading accounts declined nearly \$34 billion—more than 20 percent—with the runoff occurring entirely in trading assets booked abroad.

### Liabilities

Core deposits at commercial banks grew 7 percent last year, well above the  $4\frac{1}{2}$  percent advance in 1997.<sup>6</sup> Some of the pickup resulted from a decrease in short-term interest rates spurred by the three monetary policy actions in the fall: As usual, rates on deposits fell more slowly than market rates, trimming the opportunity cost of holding deposits. However, an important additional source of the expansion in core deposits in the latter part of 1998 was likely related to investors’ increased preference for safe and liquid assets in light of the turmoil that followed the Russian crisis.

Banks continued to deepen their reliance on managed liabilities, which grew faster than total bank assets for the sixth consecutive year (chart 13).<sup>7</sup> Though strong, last year’s  $9\frac{1}{2}$  percent expansion fell short of the nearly 14 percent rise posted in 1997. The slower growth in 1998 reflected the pickup in core deposits and the deceleration in asset growth.

13. Annual growth of assets and change in the ratio of managed liabilities to assets, 1986–98



NOTE. The data are from year-end to year-end.

Subordinated notes and debentures, which expanded 17 percent, posted the strongest growth among major categories of managed liabilities.

### Capital

Bank equity grew  $9\frac{1}{2}$  percent last year, maintaining the share of assets funded with capital essentially at its 1997 level of  $8\frac{1}{2}$  percent. Capital for regulatory purposes also increased about in line with assets, and the leverage ratio moved sideways. About half of the growth in bank equity was attributable to the portion of income retained by banks. Indeed, as discussed below, the dollar amount of dividends paid in 1998 declined for the first time since 1992, suggesting that rapid growth in both loans and securities may have resulted in some capital pressures last year. Those same pressures probably were related to the substantial rise in new capital provided by parent holding companies last year, as they evidently felt the need to bolster the capital positions of their banks. New capital accounted for about a quarter of the growth in bank equity, and the remainder was owed in large part to the excess of banks’ issuance of equity related to acquisitions over the value of the shares of banks retired in mergers.

Though the ratio of capital to assets was unchanged, risk-based capital measures (total and tier 1) edged down again in 1998, after several consecutive annual increases through 1996 (chart 14).<sup>8</sup> Despite

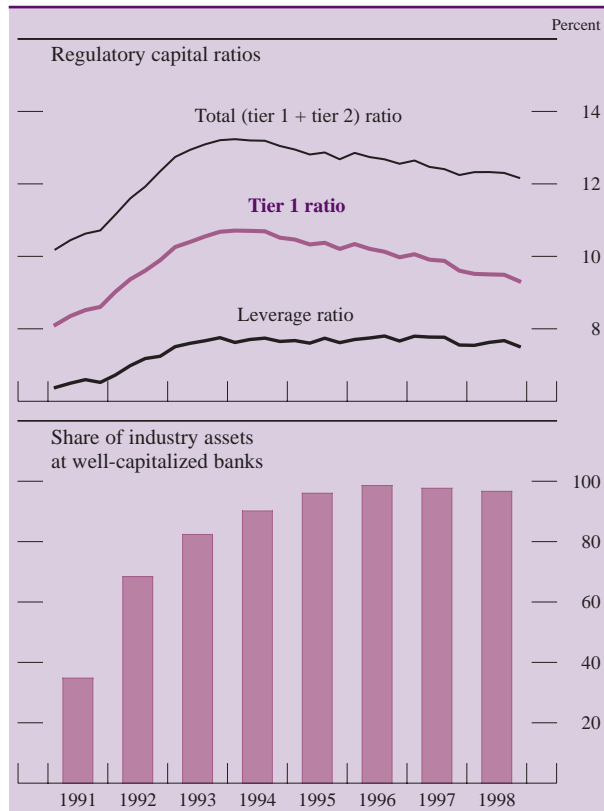
6. Core deposits are transaction accounts, savings accounts (including MMDAs), and small time deposits.

7. Managed liabilities are defined in table 1.

8. The tier 1 ratio is the ratio of tier 1 capital to risk-weighted assets, and the total ratio is the ratio of the sum of tier 1 and tier 2 capital to risk-weighted assets. Tier 1 capital consists mainly of common equity (excluding intangible assets such as goodwill and



14. Regulatory capital ratios and the share of industry assets at well-capitalized banks, 1991–98



NOTE: The data on regulatory capital ratios are quarterly. For the definition of capital ratios, see text note 8.

their decline last year, regulatory capital ratios remained high, and nearly 95 percent of bank assets were at well-capitalized banks at the end of 1998. Nevertheless, the average margin by which these banks remained well capitalized shrank further last year, a signal that banks may become more concerned about their overall capital positions.<sup>9</sup>

excluding net unrealized gains on investment account securities classified as available for sale) and certain perpetual preferred stock. Tier 2 capital consists primarily of subordinated debt, preferred stock not included in tier 1, and loan-loss reserves. Risk-weighted assets are calculated by multiplying the amount of assets and the credit-equivalent amount of off-balance-sheet items (an estimate of the potential credit exposure posed by the item) by the risk weight for each category, where the risk weights rise from zero to 1 as the credit risk of the assets increases. The leverage ratio is the ratio of tier 1 capital to average tangible assets. Tangible assets are equal to total assets less assets excluded from common equity in the calculation of tier 1 capital.

9. The average margin by which banks remained well capitalized was computed as follows. First, we looked at the leverage, tier 1, and total capital ratios of each well-capitalized bank and defined the institution's tightest capital ratio as that one closest to the regulatory standard for being "well capitalized." We then defined the bank's margin as the percentage-point difference between its tightest capital

## TRENDS IN PROFITABILITY

The net income of U.S. commercial banks increased 4 percent to \$61½ billion in 1998. The industry's return on assets fell 5 basis points to 1.20 percent (table 2), and return on equity declined ¾ percentage point to 14 percent—below the elevated range it has occupied since 1993, although still high relative to longer-term historical norms. The prices of bank stocks, particularly those of money center banks, rose strongly in the first half of the year, as concerns ebbed that the troubles that had emerged in Asia in the preceding year would slow the U.S. economy or cause significant trading and loan losses at banks with Asian exposures (chart 15). In the summer, however, worries over prospects for emerging-market economies arose, and fresh turbulence in financial markets sparked by the Russian default resulted in sharply lower trading income and higher loan losses at some large banking companies. A sharp decline in bank stocks ensued. Toward year-end, as markets calmed and investors' concerns about trading exposures eased, bank stock prices recovered, ending the year about where they began, although down relative to most broad stock indexes.

Though investor attention was focused on the trading and foreign-related losses of a few large banks in the third quarter, industry profitability for the year as a whole was more seriously affected by a narrowing of the net interest margin and by a rise in noninterest expense, including merger and restructuring charges. These influences were only partly offset by higher noninterest income, which reflected a continuation of a decade-long rise in fee-generating activities, including the funding by banks of assets through securitization rather than on their balance sheets.

As a result of the decline in profitability, as well as the capital pressures discussed above, the dollar amount of dividends, which are paid primarily to parent holding companies, declined more than 3 percent last year (a decline of 10 basis points as a percentage of assets); this was the first annual reduction in the dollar amount of dividends since 1992. Nonetheless, the fifty largest bank holding companies increased dividends paid to stockholders \$2.6 billion, to \$19.6 billion, last year. However, those holding companies more than offset the rise in dividends by reducing net stock repurchases \$17.3 billion, to

ratio and the corresponding regulatory standard. The average margin among all well-capitalized banks—the measure we refer to in the text—is the weighted average of all the individual margins, in which the weights are each bank's share of the total assets of well-capitalized banks.

## 2. Selected income and expense items as a proportion of assets, 1992–98

Percent

Item	1992	1993	1994	1995	1996	1997	1998
Net interest income .....	3.89	3.90	3.78	3.72	3.73	3.67	3.52
Noninterest income .....	1.95	2.13	2.00	2.02	2.18	2.23	2.40
Noninterest expense .....	3.86	3.94	3.75	3.64	3.71	3.61	3.77
Loss provisioning .....	.78	.47	.28	.30	.37	.41	.41
Realized gains on investment account securities .....	.11	.09	-.01	.01	.03	.04	.06
Income before taxes and extraordinary items .....	1.32	1.70	1.73	1.81	1.85	1.93	1.81
Taxes and extraordinary items .....	.41	.50	.58	.63	.65	.67	.61
Net income (return on assets) .....	.91	1.20	1.15	1.18	1.20	1.25	1.20
Dividends .....	.41	.62	.73	.75	.90	.90	.80
Retained income .....	.49	.58	.42	.43	.30	.35	.39

\$8.9 billion. The sum of dividends and net stock repurchases at the top fifty holding companies was one-third lower in 1998 than in 1997.

Industry performance differed markedly by bank size in 1998. The return on equity of the top 10 banks, which absorbed the bulk of the trading and foreign-related losses as well as the merger and restructuring charges, was the hardest hit, falling 2¾ percentage points to 10½ percent, its lowest level since 1991. At the other end of the spectrum, earnings of the smallest banks—those not in the top 1,000—were also below recent norms last year. Net interest income makes up the largest share of revenue for these banks, and smaller net interest margins contributed to a decline of ½ percentage point in their return on equity to just over 12 percent. By contrast, medium-sized banks, for which noninterest income is a more significant share of revenue and which generally do not have large trading or foreign

operations, had another record year in 1998. Banks in the top 100 but not in the top 10, and those in the top 1,000 but not in the top 100, generated returns on equity of 17½ percent and 15½ percent, respectively—in both cases record highs.

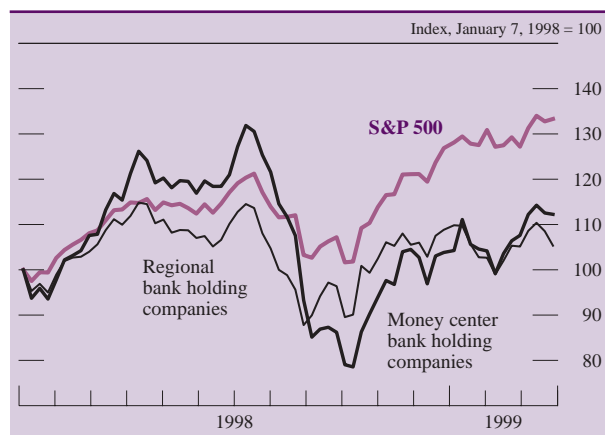
*Interest Income and Expense*

Net interest income as a percentage of average assets declined 15 basis points last year, reflecting a similar decline in banks' net interest margin (net interest income as a percentage of average interest-earning assets), which fell to a level not seen in seven years (chart 16). Three factors contributed to the decline in the net interest margin: A shift in bank assets away from relatively high-yielding assets, a shift in bank sources of funds toward relatively expensive liabilities, and, controlling for these shifts, a decline in rates earned on bank assets relative to rates paid on bank liabilities.

About one-third of the narrowing of the net interest margin resulted from the shift in the composition of bank assets last year away from consumer loans. Consumer loan yields are higher, on average, than those on other bank assets, in part as compensation for the higher expense of servicing these loans, and also because of their higher loss rates. As noted earlier, some of the slow growth in consumer loans on banks' books last year resulted from the funding of these loans off bank balance sheets through securitization, which shifted some of the associated net revenue generated out of net interest income and into noninterest income. In addition, a few basis points of the decline in the net interest margin stemmed from banks' increased reliance on managed liabilities, which generally pay higher yields than core deposits.

The remaining two-thirds of the narrowing of the net interest margin resulted from a decline in the yields on bank assets relative to bank liabilities after

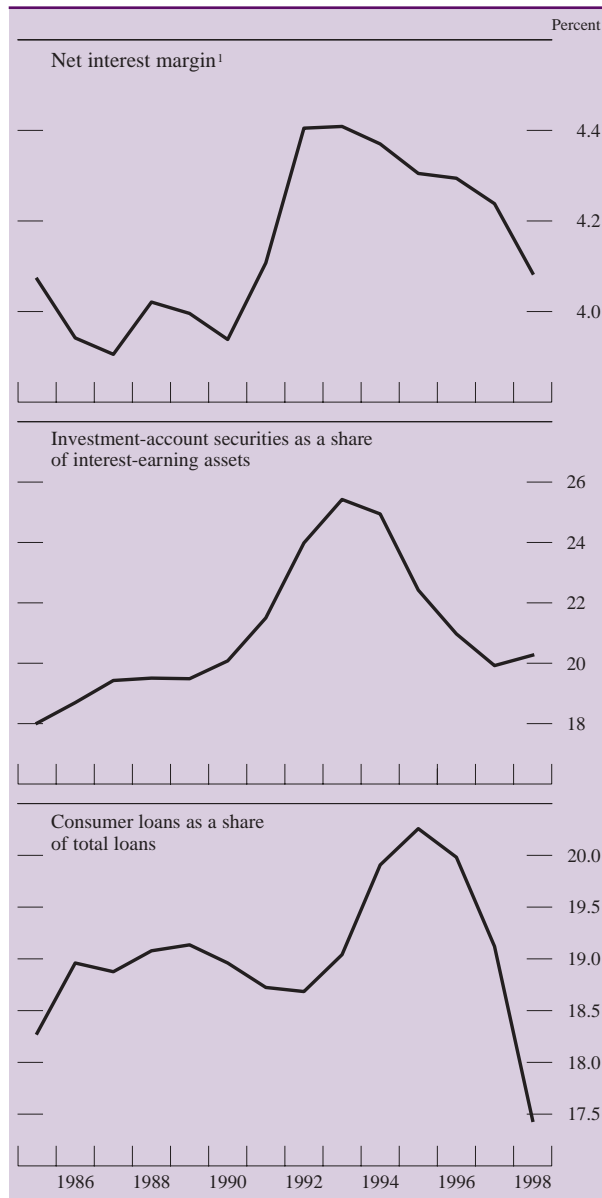
## 15. Indexes of bank holding company stock prices and the S&amp;P 500, January 7, 1998–March 31, 1999



NOTE. The data are weekly. The holding company indexes are for seven money center companies and forty-two regional companies as defined by Dow Jones.

SOURCE. Dow Jones and Standard and Poor's.

16. Net interest margin, investment-account securities as a share of interest-earning assets, and consumer loans as a share of total loans, 1985-98



NOTE. Data are annual averages.

1. Net interest margin is net interest income divided by interest-earning assets.

controlling for shifts in composition. Yields on bank assets shrank in part because for most of the year, banks continued to compete vigorously for business loans, and as discussed above, the average spread on these loans over the intended federal funds rate, measured by the Survey of Terms of Business Lending, remained quite narrow through the early part of the third quarter. It widened in the fourth quarter, but because the survey measures rates on newly extended loans, most of any resulting gain in bank profits will

appear only gradually over several quarters. A decline in the average yield on real estate loans, no doubt owing in part to the wave of refinancings last year, also contributed to the decline in the average yield on bank assets.

Developments that placed upward pressure on interest expense also acted to narrow the net interest margin. In the fall, the spread between rates on the managed liabilities of banks and risk-free rates widened sharply, as these institutions were seen by investors as vulnerable to losses abroad and a slowing in the domestic economy.<sup>10</sup> Furthermore, rates on core deposits, which tend to adjust gradually in any case, were especially slow to match the decline in market rates in the fall, because banks needed to fund the rapid growth in assets at that time.

The shrinkage in the net interest margin last year nearly completes the reversal of the sharp expansion in the margin in 1991 and 1992. That expansion was largely the result of two factors. First, it was a reaction to the compression of margins in the late 1980s by competition among banks for loans and funding sources as well as by the elevated rates that some troubled banks and thrift institutions were paying for funds. Second, a number of banks may not have had the capital levels they needed to meet risk-based capital rules phased in between 1990 and 1992. With bank equity prices depressed at that time, capital was expensive to raise, and so these banks were under pressure to limit balance sheet expansion and push up profits. Consequently, they bid for deposits and made loans less aggressively, causing a widening of spreads between loan and deposit rates. Moreover, competitive pressures on margins also may have eased as troubled institutions were recapitalized or closed.

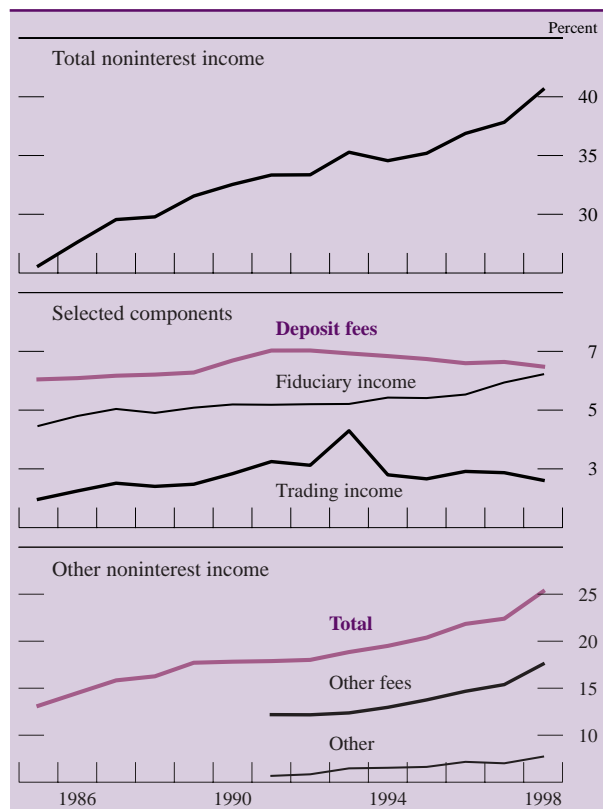
Since 1993, the banking industry has grown rapidly, and the forces that widened the margin have been unwound, largely because of banks' increasingly competitive stance in loan markets and greater reliance on managed liabilities. Several factors had limited the narrowing in the margin between 1994 and 1996, including a shift in bank assets toward loans, particularly consumer loans; relatively low rates paid on deposits compared with market rates; and a greater reliance on capital, the returns on which are not included as an interest expense. However, for the last two years these supporting forces have generally not been present, or have been reversed. As a result, the net interest margin has narrowed faster.

10. In the fourth quarter, banks still found it advantageous to invest in assets, particularly some types of securities, suggesting that expected returns on these assets rose by even more than the increase in banks' marginal cost of funds.

### Noninterest Income

Noninterest income as a percentage of assets rose 18 basis points last year, more than matching the decline in net interest income. Noninterest income also increased as a share of revenue last year, continuing a decade-long trend (chart 17). The increase was concentrated in the “other fee income” component of noninterest income, which includes, among other items, credit card fees, mortgage servicing fees, fees from the sale and servicing of mutual funds and annuities, ATM surcharges, and fee income from securitized loans; it excludes deposit fees, which edged down 1 basis point as a percentage of assets last year. Although no finer detail is available on other fee income, the increase last year probably reflected, in part, the high level of mortgage refinancing, for which banks collect processing fees, and the rapid growth in bank loans that are securitized, earnings on which are generally booked in this component.

17. Noninterest income and its components as a share of total revenue, 1985–98



NOTE. Components of “other noninterest income” were first included in the March 1991 Call Reports.

The rise in other fee income was particularly apparent at banks that specialize in credit card lending.<sup>11</sup> These credit card banks, defined here as those banks among the largest 1,000 by assets for which credit card loans constitute more than half of assets, earned a return on equity of 29½ percent in 1998; this was sharply more than the 17¾ percent in 1997, and only slightly below the returns on equity earned by these banks in 1993 and 1994, before the significant worsening of the performance of credit card loans in 1995. Credit card banks earn nearly half of their revenue as other fee income, compared with 14½ percent of revenue for other banks, and they account for a quarter of the other fee income earned by all commercial banks. Other fee income makes up such a large share of revenue at these banks because more than three-fourths of their on-balance-sheet assets are credit card loans, and off-balance-sheet credit card loans at these banks exceed their on-balance-sheet assets.

The increase in noninterest income was due also to a rise in the nonfee component of “other noninterest income.” Among the items in this component are income from professional services, including those provided for holding company affiliates; gains on the sale of assets other than securities, including loans and bank branches; and income from venture capital activities. Industry consolidation may have contributed to the growth in this component, in part because of the resulting rise in the provision of specialized services within holding companies (fees on which do not increase the income of the holding company as a whole), and in part because of the sale of assets in the course of mergers and reorganizations. Some banks book gains on proprietary investments in equities resulting from the venture capital activities of their small business investment company subsidiaries in this component, so the rise in stock prices over recent years has probably contributed to its growth as well.

The bull market for equities, and the high volume of financial transactions, has likely also benefited fiduciary income, which rose 2 basis points as a percentage of assets in 1998. Fiduciary income includes earnings on services rendered by banks’ trust departments and by any consolidated subsidiaries acting in a fiduciary capacity.

The trading income component of noninterest income declined 2 basis points last year as a percentage of assets. During the first half of the year, trading

11. For more information on credit card banks, see William R. Nelson and Ann L. Owen, “Profits and Balance Sheet Developments at U.S. Commercial Banks in 1996,” *Federal Reserve Bulletin*, vol. 83 (June 1997), pp. 476–77.

### 3. Trading revenue at all U.S. banks, by type of exposure, 1995–98

Millions of dollars

Year	Total	Interest rate	Foreign exchange	Equity and other
1995 .....	6,337	3,012	2,491	635
1996 .....	7,526	4,112	2,689	725
1997 .....	8,020	3,995	3,951	72
1998 .....	7,678	2,469	4,715	493
Q1 .....	2,652	1,068	1,320	264
Q2 .....	2,531	942	1,342	247
Q3 .....	543	-101	875	-232
Q4 .....	1,952	560	1,178	214

revenues, particularly those earned on exchange rate exposures, were robust (table 3). However, in the third quarter, following the pronounced widening of liquidity and risk spreads, trading income declined precipitously and several large banks posted trading losses. The losses, reportedly, were of three general kinds: First, the sharp decline in the value of certain securities, including some foreign-related assets such as Brady bonds, caused losses at those banks holding such securities in their trading accounts on an unhedged basis. Second, in some cases U.S. banks had hedged their holdings by taking two offsetting positions. When some Russian counterparties defaulted, the U.S. banks were left with substantial losses on the contracts that had been hedged by the contracts with those Russian counterparties.<sup>12</sup> Lastly, in other cases, the deteriorating financial condition of counterparties in emerging-market economies, including Asia and Latin America, led some banks to write down the value of trading assets to reflect widening credit-risk spreads. Trading income subsequently recovered in the fourth quarter and, for the year as a whole, was only slightly below its level in 1997.

Profits were supported somewhat last year by realized gains on investment account securities, which increased 40 percent to \$3 billion. The realized gains were strongest in the fourth quarter and reflected, in part, sales of Treasury securities that had risen in value in the fall.

12. When bank counterparties in derivatives transactions default, the resulting obligation to the bank is either first recorded as a loan and then charged off, or is recorded as a trading loss. Since 1996, banks have reported credit losses on derivatives transactions on the Call Report, although they have not indicated whether the losses were booked as a charge-off or as a debit to trading revenue. These losses totaled \$781 million last year, up from \$120 million in 1997 and \$37 million in 1996.

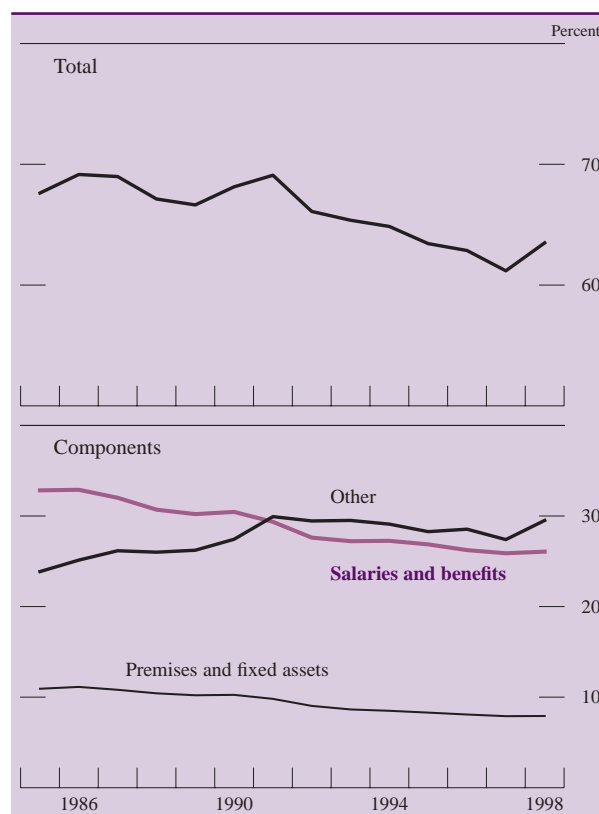
### Noninterest Expense

Bank profitability was damped last year by a sharp rise in noninterest expense, as a percentage of both assets and revenue (chart 18). The rise was largest in the broad “other noninterest expense” category, which accounts for almost half of noninterest expense. Some of it was attributable to merger and restructuring charges and to an increase in data processing services, in part from efforts to prepare computer systems for the century date change.<sup>13</sup>

Noninterest expense was also elevated by a rise in wage and occupancy costs, both of which increased about 10 percent last year, in each case the most rapid growth in more than a decade. Labor costs rose so fast in part because employment, which had declined 4 percent between 1985 and 1995, advanced 4¼ percent last year alone, following 2 percent growth in

13. The five largest bank holding companies, which together account for one-third of commercial bank assets, reported aggregate costs of preparing for the century date change of approximately \$1.3 billion in 1998. By comparison, other noninterest expense of commercial banks rose \$13.6 billion in 1998. However, not all of the preparedness costs reported by these bank holding companies would be booked at their commercial bank subsidiaries.

### 18. Noninterest expense and its components as a percentage of total revenue, 1985–98





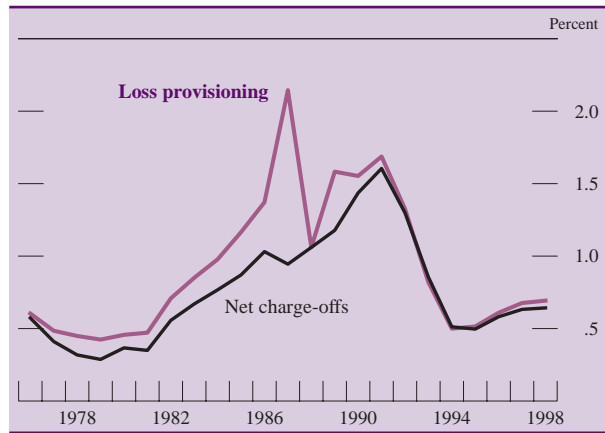
1997. Employment growth was particularly robust in the fourth quarter, and was relatively faster at those banks that posted more rapid growth in home mortgages, suggesting employment growth may have been lifted by the mortgage refinancing boom. Despite the rise in employment, revenue per employee increased 4½ percent last year, although employment costs per employee rose 5½ percent.

The rise in occupancy costs stemmed, in part, from a small increase in the number of bank offices, but more importantly from a 6¾ percent rise in real occupancy cost per office, which had fallen 3 percent between 1985 and 1997. The abundant supply of office space had resulted in a decline in the rents on, and prices of, office buildings nationwide in the early 1990s, helping to restrain banks' occupancy costs, but office rents and prices rose sharply in 1997 and 1998.

*Loan Provisioning and Loan Performance*

Bank profits continue to be supported by the good overall performance of loans. Although provisions for loan and lease losses edged up last year as a percentage of loans, tracking the slight rise in net

19. Loss provisioning and net charge-offs as a percentage of loans, 1976–98

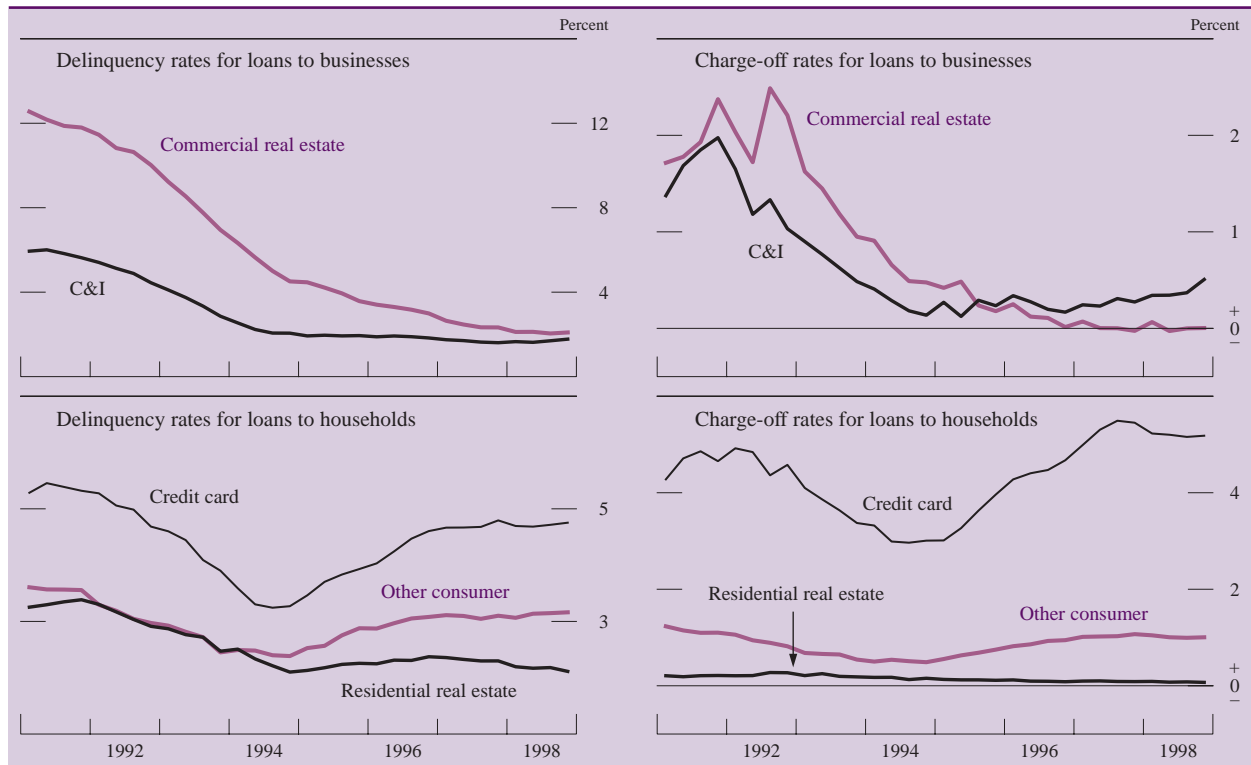


NOTE. Net charge-offs are charge-offs net of recoveries.

charge-offs, both provisions and charge-offs remained very low in 1998 (chart 19).

The performance of specific types of loans also changed little last year. The delinquency rate on commercial mortgages fell a bit further from the already low levels posted in 1997, reflecting the strong market for office and commercial space

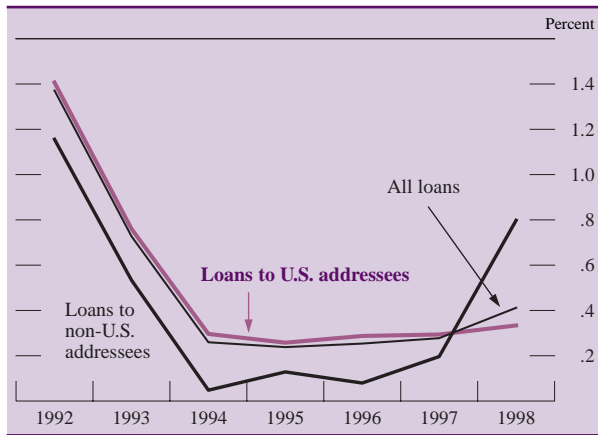
20. Delinquency and charge-off rates, by type of loan, 1991–98



NOTE. The data are quarterly and seasonally adjusted. Delinquent loans are loans that are not accruing interest and those that are accruing interest but are more than thirty days past due. The delinquency rate is the end-of-period level of delinquent loans divided by the end-of-period level of outstanding

loans. The charge-off rate is the annualized amount of charge-offs over the period, net of recoveries, divided by the average level of outstanding loans over the period.

21. Charge-off rates on C&I loans, by location of borrower, 1992-98

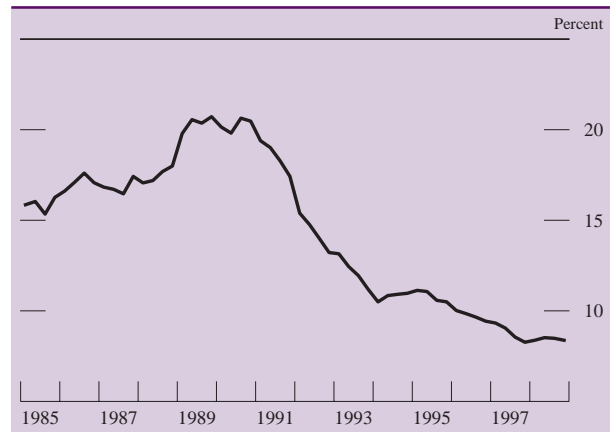


(chart 20). The net charge-off rate on these loans remained near zero. Delinquency and charge-off rates on commercial and industrial loans rose a little, though they too remained low. Most of the moderate upward trend in charge-off rates on C&I loans for the past two years reflects an increase in loss rates on loans booked abroad, probably to some extent because of difficulties in a number of emerging-market economies (chart 21). The good performance of C&I loans was in line with the strong financial condition of the nonfinancial business sector: The aggregated debt-service burden for nonfinancial corporations, measured as the ratio of net interest payments to cash flow, remained near its low of 1997 and less than half its peak level earlier in the decade (chart 22), and business failures remained at the low end of the range seen over the past decade.

Measures of household financial stress were also relatively stable last year, although some were at high levels. The annual increase in personal bankruptcy filings has been about 3 percent for the past year and a half, sharply down from annual increases of roughly 25 percent between early 1995 and early 1997. Although household debt grew rapidly last year, lower interest rates and longer loan maturities, which resulted from the shift toward mortgage finance, helped mitigate the effects of increased borrowing on household debt-service burdens. Reflecting these trends, the delinquency and charge-off rates on consumer loans varied little, although they tended to be on the high side of historical norms. By contrast, delinquency and charge-off rates on household mortgages stayed low.

The net charge-off rate on loans other than business, consumer, and real estate loans, which had been less than 0.1 percent per year in the preceding three years, ticked up to 0.4 percent in 1998. More than

22. Debt burden of businesses, 1985-98



NOTE. The data are quarterly. Debt burden is for nonfinancial corporations and is calculated as interest payments as a percentage of cash flow.

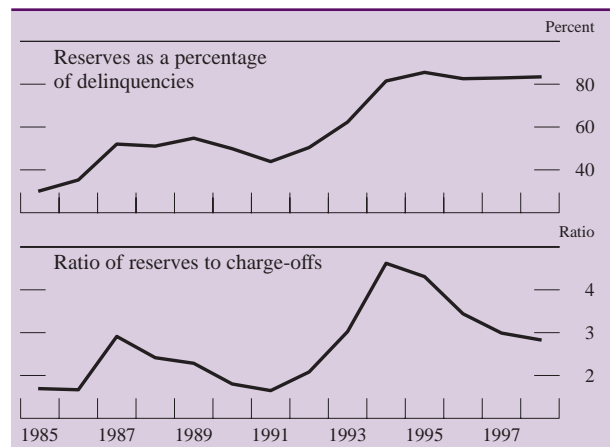
SOURCE. National income and product accounts and the Federal Reserve System.

half of those charge-offs occurred during the turbulent third quarter, when some loans to hedge funds were written off and when some banks' counterparties on derivatives transactions defaulted.

Of course, the strength of the economy was responsible for much of the continued good overall loan performance last year. If the economy were to slow, loan losses would probably rise, perhaps markedly if the easing in bank lending standards during the current long expansion turns out to have been excessive. At the end of last year, reserves for loan and lease losses remained high relative to delinquent loans (chart 23). However, relative to net charge-offs, reserves have fallen in recent years and are now near the middle of their historical range.

On the one hand, it seems sensible to compare reserves to delinquencies, because it is for losses that are probable at the time that banks should be setting

23. Measures of reserves for loan and lease losses, 1985-98



aside reserves. On the other hand, one may want to compare reserves to net charge-offs, because different loan types have different levels of losses for the same level of delinquencies. As a result, changes in the distribution of banks' delinquent loans can affect the expected level of losses for a given level of delinquencies. In particular, the average ratio of charge-offs to delinquencies on consumer loans is well above the average for other loan types. Given the shift in the composition of delinquent loans toward consumer loans in recent years, the ratio to net charge-offs is probably a more reliable measure of the adequacy of loan-loss reserves, suggesting that banks, in the aggregate, do not appear particularly over- or under-reserved.<sup>14</sup>

### International Operations of U.S. Banks

Lingering concerns over economic prospects in Asia and growing worries over Latin America, Russia, and Eastern Europe led many banks to scale back their foreign operations last year. The share of U.S. bank assets booked at foreign offices fell nearly 2 percentage points to about 13 percent in 1998, after having risen by nearly 3 percentage points since 1993 (table 4). The share of income attributable to foreign operations fell from 10¼ percent in the previous year to 8½ percent—the lowest since 1989. Foreign income had been relatively high in the first half of the year, but declined sharply in the third quarter and remained low in the fourth quarter. The drop in the

14. Indeed, if loan-loss reserves are compared with delinquencies weighted, for each loan component, by the average ratio of charge-offs to delinquencies of that component in recent years, the adequacy of loan-loss reserves appears to be about as it does when reserves are compared with net charge-offs.

#### 4. Share of U.S. bank assets booked at foreign offices and net income attributable to foreign operations, 1993–98

Percent

Year	Assets	Net income
1993 .....	12.15	16.34
1994 .....	13.21	11.94
1995 .....	13.64	11.61
1996 .....	14.76	12.02
1997 .....	15.04	10.27
1998 .....	13.17	8.48
Q1 .....	14.96	11.13
Q2 .....	15.03	12.68
Q3 .....	14.44	3.70
Q4 .....	13.17	5.84

NOTE. Foreign offices include Edge Act and agreement subsidiaries and international banking facilities (IBFs). Edge Act and agreement subsidiaries are federally or state-chartered corporations, respectively, that are domiciled in the United States but engage in international banking activities. An IBF is a set of asset and liability accounts that cover selected international transactions of the U.S. offices of the bank.

third quarter was concentrated in noninterest income, perhaps owing to losses on trading account securities booked abroad, and was widespread among those banks with significant foreign operations.<sup>15</sup>

The decline in foreign revenue also resulted from efforts by banks to lessen their exposure to troubled foreign economies. The exposure of U.S. commercial banks, as a fraction of capital, to troubled Asian, Eastern European, and Russian economies declined about one-fourth from year-end 1997 to year-end 1998 (table 5). The exposure of money center and other large banks to Russia declined from over 3 percent of capital to less than ½ percent, as many of these institutions wrote off a large fraction of Russian obligations. The exposure to Latin American econo-

15. For additional details on the international operations of U.S. banks, see English and Nelson, "Profits and Balance Sheet Developments at U.S. Commercial Banks in 1997," p. 406.

#### 5. Exposure of U.S. banking organizations to selected economies, relative to capital, year-end 1997 and 1998

Percent except as noted

Region or country	All reporting		Money center and other large banks		All other banks		MEMO: Total exposure, all banks (billions of dollars)	
	1997	1998	1997	1998	1997	1998	1997	1998
Troubled Asia <sup>1</sup> .....	16.11	9.47	26.87	15.17	2.34	1.21	55.24	37.87
<i>Eastern Europe and Russia</i>								
All .....	3.47	2.13	6.12	3.54	.08	.09	11.91	8.53
Russia .....	1.80	.26	3.16	.43	.05	0.00	6.16	1.05
<i>Latin America</i>								
All .....	29.67	26.24	48.37	40.56	5.73	5.53	101.73	104.96
Brazil .....	9.74	6.89	16.13	10.76	1.56	0.00	33.40	27.55
<b>Total .....</b>	<b>49.25</b>	<b>37.84</b>	<b>81.37</b>	<b>59.27</b>	<b>8.16</b>	<b>6.83</b>	<b>168.89</b>	<b>151.36</b>

NOTE. Exposures include the institutions' lending and derivatives exposures for cross-border as well as local-office operations. Respondents may file information on one bank or on the bank holding company as a whole. Capital is defined as equity, subordinated debt, and loan-loss reserves.

1. Indonesia, Korea, Malaysia, Philippines, and Thailand.

SOURCE. Federal Financial Institutions Examination Council, Country Exposure Report.

mies at these large banks fell nearly 8 percentage points to a bit over 40 percent of capital, with much of the decline resulting from reduced exposures to Brazil.

### DEVELOPMENTS IN 1999

Responding, in part, to earnings concerns, but also to the devaluation and subsequent floating of the Brazilian *real*, indexes of bank stock prices fell in January. However, as evidence accumulated that the U.S. economy continued to enjoy strong growth and low inflation, and emerging-market economies appeared to stabilize, bank equities recovered. The stock prices of money center bank holding companies were up about 10 percent for the year through April; those of regional banks were about 4 percent higher, half the rise in the broader market.

Bank stock prices were lifted by first-quarter earnings announcements, which generally exceeded expectations. Bank holding companies again reported

hefty gains in fee income, including fees from consumer lending, mortgage banking, and investment banking. Trading revenue also contributed to the gains, in part because credit-risk spreads on emerging-market securities narrowed.

Assets at the domestic offices of U.S. commercial banks were about unchanged in the first quarter of 1999, with weakness in many of the components that had expanded in the wake of financial turmoil in the fall. Business loans declined early in the quarter, as borrowers that had turned to banks returned to the corporate bond and commercial paper markets. Banks' holdings of mortgage-backed securities and other non-Treasury issues, which had ballooned in the fall, fell sharply. As mortgage refinancings ebbed, banks caught up on securitizing the backlog of mortgages that had been brought onto their books when refinanced, and real estate loans were about flat in the first quarter. Those loans may have been supported, in part, by further substitution for consumer loans, which edged down somewhat despite strong consumer spending. □

#### A.1. Report of income, all U.S. banks, 1989-98

Millions of dollars

Item	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998
Gross interest income .....	317,046	320,404	290,692	256,415	244,742	257,064	302,376	313,115	338,230	359,250
Taxable equivalent .....	321,251	324,054	293,879	259,394	247,620	259,821	305,010	315,575	340,664	361,716
Loans .....	237,815	238,829	215,019	185,938	178,425	189,762	227,218	239,307	255,504	271,012
Securities .....	46,713	51,031	52,769	51,825	48,678	48,299	51,030	50,601	52,662	56,607
Gross federal funds sold and reverse repurchase agreements .....	13,059	12,571	9,149	5,913	4,796	6,415	9,744	9,265	13,658	15,001
Other .....	19,461	17,971	13,757	12,739	12,843	12,587	14,382	13,944	16,407	16,629
Gross interest expense .....	205,078	204,949	168,492	122,517	105,615	110,849	147,958	150,045	164,516	178,026
Deposits .....	157,466	161,483	139,431	98,809	79,503	79,106	105,329	107,465	117,351	125,229
Gross federal funds purchased and repurchase agreements .....	24,898	22,778	14,439	9,263	8,442	12,476	18,424	16,775	20,440	22,184
Other .....	22,713	20,687	14,623	14,441	17,669	19,269	24,204	25,806	26,724	30,612
Net interest income .....	111,968	115,455	122,200	133,898	139,127	146,215	154,418	163,070	173,714	181,224
Taxable equivalent .....	116,173	119,105	125,387	136,877	142,005	148,972	157,052	165,530	176,148	183,690
Loss provisioning <sup>1</sup> .....	31,297	32,282	34,871	26,813	16,841	10,993	12,631	16,206	19,173	21,217
Noninterest income .....	51,599	55,684	61,124	67,044	75,847	77,223	83,851	95,278	105,775	123,592
Service charges on deposits .....	10,270	11,446	12,884	14,126	14,898	15,281	16,057	17,042	18,558	19,773
Income from fiduciary activities .....	8,313	8,886	9,499	10,452	11,199	12,124	12,890	14,288	16,604	18,972
Trading income .....	4,051	4,854	5,954	6,273	9,238	6,249	6,337	7,526	8,020	7,678
Other .....	28,965	30,497	32,785	36,193	40,513	43,572	48,567	56,421	62,593	77,172
Noninterest expense .....	108,993	116,606	126,665	132,815	140,523	144,905	151,137	162,399	170,995	193,719
Salaries, wages, and employee benefits ..	49,412	52,111	53,810	55,484	58,507	60,904	64,013	67,775	72,347	79,521
Expenses of premises and fixed assets ..	16,697	17,547	17,984	18,152	18,578	18,978	19,760	20,883	22,082	24,161
Other .....	42,885	46,948	54,871	59,181	63,439	65,023	67,363	73,741	76,567	90,038
Net noninterest expense .....	57,394	60,922	65,541	65,771	64,676	67,682	67,286	67,121	65,220	70,127
Realized gains on investment account securities .....	800	474	2,897	3,957	3,054	-560	481	1,123	1,826	3,088
Income before taxes and extraordinary items .....	24,079	22,725	24,684	45,273	60,662	66,989	74,980	80,864	91,145	92,967
Taxes .....	9,547	7,749	8,292	14,450	19,861	22,430	26,222	28,430	31,988	31,941
Extraordinary items .....	312	650	1,198	401	2,085	-17	28	88	56	508
<b>Net income .....</b>	<b>14,843</b>	<b>15,626</b>	<b>17,590</b>	<b>31,224</b>	<b>42,886</b>	<b>44,542</b>	<b>48,785</b>	<b>52,521</b>	<b>59,211</b>	<b>61,535</b>
Cash dividends declared .....	14,127	13,965	15,562	14,226	22,068	28,164	31,105	39,391	42,726	41,300
Retained income .....	716	1,661	2,028	16,997	20,816	16,377	17,681	13,131	16,485	20,233

1. Includes provisions for loan and lease losses and for allocated transfer risk.

## A.2. Portfolio composition, interest rates, and income and expense, all U.S. banks, 1989–98

## A. All banks

Item	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998
	Balance sheet items as a percentage of average net consolidated assets									
Interest-earning assets	87.94	87.82	88.04	88.33	88.50	86.55	86.47	86.80	86.58	86.26
Loans and leases, net	60.64	60.53	59.55	57.30	56.25	56.07	58.37	59.89	58.69	58.32
Commercial and industrial	19.09	18.50	17.33	15.78	14.88	14.51	15.20	15.60	15.78	16.37
U.S. addressees	16.54	15.99	15.00	13.54	12.72	12.35	12.87	13.07	13.18	13.62
Foreign addressees	2.55	2.51	2.33	2.24	2.16	2.16	2.33	2.53	2.60	2.75
Consumer	11.89	11.77	11.45	11.00	11.00	11.43	12.08	12.21	11.44	10.36
Credit card	3.69	3.78	3.88	3.80	3.88	4.21	4.69	4.87	4.55	3.97
Installment and other	8.20	7.99	7.57	7.20	7.11	7.22	7.39	7.34	6.89	6.39
Real estate	22.50	23.86	24.87	24.87	24.80	24.43	25.01	25.06	25.02	24.86
In domestic offices	21.78	23.10	24.11	24.18	24.18	23.80	24.36	24.43	24.41	24.29
Construction and land development	4.16	4.00	3.41	2.64	1.99	1.65	1.59	1.63	1.73	1.86
Farmland	.51	.51	.53	.56	.57	.56	.56	.56	.55	.55
One- to four-family residential	10.15	11.21	12.27	12.91	13.49	13.74	14.42	14.43	14.42	14.26
Home equity	1.42	1.67	1.95	2.09	2.07	1.91	1.88	1.85	1.94	1.89
Other	8.73	9.54	10.32	10.83	11.42	11.84	12.54	12.57	12.48	12.37
Multifamily residential	.60	.62	.66	.75	.79	.79	.81	.85	.83	.82
Nonfarm nonresidential	6.36	6.76	7.23	7.32	7.33	7.07	6.97	6.96	6.88	6.81
In foreign offices	.72	.76	.76	.69	.62	.63	.65	.63	.61	.57
Depository institutions	1.76	1.60	1.42	1.24	1.08	1.42	1.88	2.29	1.89	1.88
Foreign governments	1.03	.78	.75	.73	.67	.41	.30	.26	.18	.15
Agricultural production	.96	.96	1.01	1.02	.99	1.00	.96	.92	.90	.89
Other loans	4.31	3.93	3.60	3.50	3.56	3.34	3.15	3.36	2.84	2.81
Lease-financing receivables	1.10	1.12	1.09	1.03	.99	1.03	1.19	1.51	1.87	2.14
LESS: Unearned income on loans	-.48	-.42	-.36	-.28	-.21	-.16	-.14	-.12	-.09	-.07
LESS: Loss reserves <sup>1</sup>	-1.52	-1.57	-1.62	-1.60	-1.51	-1.36	-1.26	-1.21	-1.13	-1.07
Securities	18.39	19.09	20.70	23.52	25.37	24.27	21.94	21.01	20.41	20.38
Investment account	17.14	17.63	18.93	21.18	22.50	21.60	19.39	18.20	17.25	17.48
Debt	16.84	17.37	18.62	20.82	22.12	21.21	18.98	17.75	16.75	16.94
U.S. Treasury	4.98	4.57	5.06	6.49	7.08	6.77	5.25	4.20	3.38	2.71
U.S. government agency and corporation obligations	6.04	7.56	8.75	9.86	10.73	10.24	9.81	9.75	9.74	10.28
Government-backed mortgage pools	3.27	4.08	4.51	4.52	4.74	4.67	4.47	4.80	4.94	5.17
Collateralized mortgage obligations	n.a.	1.25	2.07	3.12	3.72	3.24	2.67	2.11	1.94	2.12
Other	2.77	2.22	2.16	2.21	2.27	2.33	2.68	2.83	2.86	2.99
State and local government	3.15	2.64	2.28	2.08	2.06	2.02	1.80	1.68	1.59	1.57
Private mortgage-backed securities	n.a.	n.a.	.94	.82	.73	.64	.62	.61	.50	.67
Other	2.68	2.59	1.59	1.58	1.52	1.54	1.49	1.51	1.54	1.70
Equity	.30	.27	.31	.37	.38	.39	.41	.45	.50	.55
Trading account	1.25	1.46	1.77	2.34	2.87	2.67	2.55	2.81	3.16	2.89
Gross federal funds sold and reverse RPs	4.33	4.46	4.58	4.54	4.27	3.82	3.93	3.82	5.18	5.37
Interest-bearing balances at depositories	4.58	3.75	3.21	2.97	2.62	2.40	2.23	2.08	2.29	2.19
Non-interest-earning assets	12.06	12.18	11.96	11.67	11.50	13.45	13.53	13.20	13.42	13.74
Revaluation gains on off-balance-sheet items <sup>2</sup>	n.a.	n.a.	n.a.	n.a.	n.a.	2.61	2.90	2.25	2.59	2.95
Other	12.06	12.18	11.96	11.67	11.50	10.84	10.62	10.95	10.83	10.79
Liabilities	93.64	93.60	93.33	92.82	92.15	92.12	91.99	91.73	91.57	91.51
Interest-bearing liabilities	76.02	76.53	76.58	75.32	73.92	71.86	71.86	71.62	71.36	71.35
Deposits	62.58	63.44	64.45	62.94	60.26	57.34	56.30	55.87	55.01	54.67
In foreign offices	9.68	9.26	8.55	8.37	8.32	9.39	10.28	10.01	10.02	10.15
In domestic offices	52.90	54.18	55.90	54.56	51.94	47.96	46.03	45.86	44.99	44.53
Other checkable deposits	6.12	6.19	6.72	7.65	8.24	7.80	6.63	4.75	3.62	3.12
Savings (including MMDAs)	16.28	16.59	18.00	20.28	20.91	19.60	17.48	18.71	19.13	19.92
Small-denomination time deposits	18.38	19.96	21.30	19.21	16.98	15.33	16.14	15.97	15.17	14.16
Large-denomination time deposits	12.13	11.44	9.89	7.42	5.81	5.23	5.77	6.42	7.08	7.34
Gross federal funds purchased and RPs	8.22	8.03	7.09	7.02	7.47	7.60	7.71	7.18	8.13	7.99
Other	5.22	5.07	5.03	5.36	6.19	6.92	7.85	8.56	8.21	8.69
Non-interest-bearing liabilities	17.62	17.07	16.75	17.50	18.23	20.26	20.13	20.11	20.21	20.15
Demand deposits in domestic offices	13.49	12.79	12.59	13.24	13.86	13.49	12.68	12.82	12.16	11.00
Revaluation losses on off-balance-sheet items <sup>2</sup>	n.a.	n.a.	n.a.	n.a.	n.a.	2.32	2.88	2.14	2.64	2.97
Other	4.13	4.27	4.16	4.27	4.37	4.45	4.57	5.14	5.41	6.18
Capital account	6.36	6.40	6.67	7.18	7.85	7.88	8.01	8.27	8.43	8.49
MEMO										
Commercial real estate loans	n.a.	n.a.	12.02	11.34	10.63	9.94	9.83	9.92	9.99	10.12
Other real estate owned	.39	.50	.75	.82	.63	.36	.19	.14	.11	.08
Managed liabilities	35.78	34.31	31.05	28.70	28.28	29.61	32.08	32.73	34.09	34.95
Average net consolidated assets (billions of dollars)	3,187	3,338	3,379	3,442	3,566	3,863	4,148	4,376	4,733	5,145



## A.2.—Continued

## A. All banks

Item	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998
	Effective interest rate (percent) <sup>3</sup>									
<i>Rates earned</i>										
Interest-earning assets	11.13	10.67	9.57	8.27	7.61	7.61	8.33	8.14	8.15	7.99
Taxable equivalent	11.29	10.80	9.69	8.37	7.71	7.70	8.41	8.21	8.22	8.06
Loans and leases, gross	12.02	11.49	10.40	9.20	8.69	8.62	9.25	8.99	9.01	8.85
Net of loss provisions	10.44	9.94	8.72	7.87	7.87	8.12	8.74	8.39	8.34	8.15
Securities	8.73	8.79	8.19	7.04	6.08	5.96	6.51	6.42	6.50	6.37
Taxable equivalent	9.25	9.21	8.56	7.34	6.36	6.20	6.73	6.66	6.73	6.63
Investment account	8.55	8.67	8.25	7.11	6.07	5.79	6.35	6.35	6.45	6.29
U.S. government and other debt	8.83	8.92	8.43	7.18	6.07	5.80	6.42	6.47	6.60	6.45
State and local	7.45	7.39	7.25	6.81	6.25	5.87	5.82	5.55	5.41	5.23
Equity	7.70	7.34	6.20	5.32	4.79	4.79	5.51	5.23	5.15	4.92
Trading account	11.11	10.15	7.54	6.40	6.16	7.41	7.73	6.86	6.75	6.85
Gross federal funds sold and reverse RPs	9.17	8.08	5.69	3.58	3.04	4.26	5.63	5.21	5.45	5.29
Interest-bearing balances at depositories	10.59	9.96	8.44	7.31	6.61	5.71	6.84	6.21	6.24	6.27
<i>Rates paid</i>										
Interest-bearing liabilities	8.53	8.04	6.55	4.75	4.01	4.01	4.99	4.82	4.92	4.88
Interest-bearing deposits	7.87	7.57	6.34	4.51	3.65	3.53	4.47	4.33	4.39	4.31
In foreign offices	10.87	10.71	8.54	7.32	6.82	5.59	6.12	5.54	5.44	5.66
In domestic offices	7.32	7.02	6.00	4.07	3.14	3.14	4.11	4.07	4.16	4.01
Other checkable deposits	4.83	4.79	4.34	2.70	1.99	1.85	2.06	2.03	2.25	2.29
Savings (including MMDAs)	6.18	5.99	5.11	3.25	2.50	2.58	3.19	2.99	2.93	2.79
Large-denomination time deposits <sup>4</sup>	8.66	8.03	6.69	4.90	4.00	4.09	5.47	5.39	5.45	5.22
Small-denomination time deposits <sup>4</sup>	8.29	7.97	6.93	5.15	4.19	4.17	5.44	5.40	5.54	5.47
Gross federal funds purchased and RPs	9.20	7.97	5.76	3.64	3.07	4.18	5.65	5.12	5.17	5.19
Other interest-bearing liabilities	13.76	12.26	8.65	7.87	8.02	7.25	7.47	6.93	6.95	6.88
	Income and expense as a percentage of average net consolidated assets									
Gross interest income	9.95	9.60	8.60	7.45	6.86	6.65	7.29	7.16	7.15	6.98
Taxable equivalent	10.08	9.71	8.70	7.54	6.94	6.73	7.35	7.21	7.20	7.03
Loans	7.46	7.15	6.36	5.40	5.00	4.91	5.48	5.47	5.40	5.27
Securities	1.47	1.53	1.56	1.51	1.37	1.25	1.23	1.16	1.11	1.10
Gross federal funds sold and reverse RPs	.41	.38	.27	.17	.13	.17	.23	.21	.29	.29
Other	.61	.54	.41	.37	.36	.33	.35	.32	.35	.32
Gross interest expense	6.44	6.14	4.99	3.56	2.96	2.87	3.57	3.43	3.48	3.46
Deposits	4.94	4.84	4.13	2.87	2.23	2.05	2.54	2.46	2.48	2.43
Gross federal funds purchased and RPs	.78	.68	.43	.27	.24	.32	.44	.38	.43	.43
Other	.71	.62	.43	.42	.50	.50	.58	.59	.56	.60
Net interest income	3.51	3.46	3.62	3.89	3.90	3.78	3.72	3.73	3.67	3.52
Taxable equivalent	3.65	3.57	3.71	3.98	3.98	3.86	3.79	3.78	3.72	3.57
Loss provisioning <sup>5</sup>	.98	.97	1.03	.78	.47	.28	.30	.37	.41	.41
Noninterest income	1.62	1.67	1.81	1.95	2.13	2.00	2.02	2.18	2.23	2.40
Service charges on deposits	.32	.34	.38	.41	.42	.40	.39	.39	.39	.38
Income from fiduciary activities	.26	.27	.28	.30	.31	.31	.31	.33	.35	.37
Trading income	.13	.15	.18	.18	.26	.16	.15	.17	.17	.15
Interest rate exposures	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	.09	.08	.05
Foreign exchange exposures	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	.06	.08	.09
Equity, commodity, and other exposures	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	.02	*	.01
Other	.91	.91	.97	1.05	1.14	1.13	1.17	1.29	1.32	1.50
Noninterest expense	3.42	3.49	3.75	3.86	3.94	3.75	3.64	3.71	3.61	3.77
Salaries, wages, and employee benefits	1.55	1.56	1.59	1.61	1.64	1.58	1.54	1.55	1.53	1.55
Expenses of premises and fixed assets	.52	.53	.53	.53	.52	.49	.48	.48	.47	.47
Other	1.35	1.41	1.62	1.72	1.78	1.68	1.62	1.69	1.62	1.75
Net noninterest expense	1.80	1.83	1.94	1.91	1.81	1.75	1.62	1.53	1.38	1.36
Realized gains on investment account securities	.03	.01	.09	.11	.09	-.01	.01	.03	.04	.06
Income before taxes and extraordinary items	.76	.68	.73	1.32	1.70	1.73	1.81	1.85	1.93	1.81
Taxes	.30	.23	.25	.42	.56	.58	.63	.65	.68	.62
Extraordinary items	.01	.02	.04	.01	.06	*	*	*	*	.01
Net income (return on assets)	.47	.47	.52	.91	1.20	1.15	1.18	1.20	1.25	1.20
Cash dividends declared	.44	.42	.46	.41	.62	.73	.75	.90	.90	.80
Retained income	.02	.05	.06	.49	.58	.42	.43	.30	.35	.39
MEMO: Return on equity	7.33	7.31	7.80	12.64	15.32	14.63	14.69	14.52	14.84	14.08

\* In absolute value, less than 0.005 percent.

DEFINITIONS. n.a. Not available. MMDA Money market deposit account. RP Repurchase agreement. CD Certificate of deposit.

1. Includes the allowance for loan and lease losses and the allocated transfer risk reserve.

2. Before 1994, the netted value of off-balance-sheet items appeared in "trading account securities" if a gain and "other non-interest-bearing liabilities" if a loss.

3. When possible, based on the average of quarterly balance sheet data reported on schedule RC-K of the quarterly Call Reports.

4. Before 1997, data for large time open accounts are included in small-denomination time deposits.

5. Includes provisions for loan and lease losses and for allocated transfer risk.

## A.2. Portfolio composition, interest rates, and income and expense, all U.S. banks, 1989–98

## B. Ten largest banks by assets

Item	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998
	Balance sheet items as a percentage of average net consolidated assets									
Interest-earning assets	85.16	84.85	85.41	85.16	84.79	76.97	77.02	79.94	81.62	81.07
Loans and leases, net	59.66	61.69	62.14	58.34	55.57	49.91	50.05	53.51	50.91	50.77
Commercial and industrial	22.61	22.91	22.42	20.32	18.65	16.43	16.16	17.17	16.90	18.07
U.S. addressees	13.18	13.39	13.44	12.00	10.75	9.16	8.66	9.59	10.24	11.76
Foreign addressees	9.43	9.53	8.97	8.32	7.90	7.27	7.50	7.59	6.66	6.31
Consumer	6.21	6.87	7.20	7.31	7.33	6.59	6.60	6.22	6.40	6.04
Credit card	1.99	2.20	2.53	2.61	2.50	2.28	1.96	1.23	1.34	1.30
Installment and other	4.22	4.67	4.67	4.70	4.83	4.31	4.65	4.99	5.06	4.74
Real estate	18.02	20.56	21.68	19.93	18.54	16.21	15.82	16.53	17.42	16.51
In domestic offices	15.05	17.36	18.37	17.07	15.99	13.80	13.48	14.44	15.69	15.08
Construction and land development	3.60	3.79	3.42	2.48	1.59	.84	.58	.51	.68	.77
Farmland	.08	.08	.08	.07	.07	.06	.06	.06	.09	.09
One- to four-family residential	7.45	9.31	10.34	10.08	10.29	9.69	9.62	10.43	11.02	10.33
Home equity	1.04	1.31	1.63	1.63	1.60	1.40	1.40	1.53	1.70	1.72
Other	6.41	8.00	8.71	8.46	8.68	8.29	8.22	8.90	9.31	8.61
Multifamily residential	.68	.68	.57	.58	.53	.41	.38	.38	.39	.38
Nonfarm nonresidential	3.23	3.51	3.95	3.86	3.51	2.79	2.83	3.05	3.52	3.51
In foreign offices	2.97	3.20	3.32	2.85	2.55	2.41	2.35	2.09	1.73	1.43
Depository institutions	4.56	3.64	3.05	2.56	2.35	3.37	4.95	6.06	4.14	4.00
Foreign governments	3.34	2.76	2.88	2.75	2.46	1.27	.90	.69	.45	.35
Agricultural production	.31	.31	.31	.28	.27	.25	.21	.23	.31	.28
Other loans	6.36	6.05	5.61	6.05	6.82	6.44	5.85	6.42	4.21	3.79
Lease-financing receivables	1.49	1.60	1.68	1.51	1.30	1.14	1.14	1.59	2.24	2.81
LESS: Unearned income on loans	-.45	-.39	-.35	-.27	-.21	-.16	-.14	-.11	-.07	-.06
LESS: Loss reserves <sup>1</sup>	-2.77	-2.63	-2.34	-2.08	-1.94	-1.63	-1.45	-1.30	-1.08	-1.01
Securities	13.13	14.03	15.58	19.13	22.74	20.43	19.53	19.83	20.00	19.72
Investment account	9.05	9.22	9.38	10.70	12.45	11.68	10.65	10.60	10.97	12.12
Debt	8.83	8.98	9.08	10.36	12.08	11.30	10.27	10.22	10.55	11.65
U.S. Treasury	1.29	1.09	1.35	2.30	2.39	2.17	2.03	1.93	1.56	1.70
U.S. government agency and corporation obligations	2.29	2.91	3.46	4.45	6.14	5.16	4.46	4.59	5.34	6.31
Government-backed mortgage pools	2.07	2.24	2.26	2.43	3.30	2.79	2.89	3.58	4.26	5.13
Collateralized mortgage obligations	n.a.	.54	1.12	1.97	2.76	2.31	1.50	.95	.93	.93
Other	.22	.14	.08	.05	.08	.06	.08	.06	.15	.26
State and local government	1.58	1.08	.77	.66	.59	.60	.49	.39	.51	.47
Private mortgage-backed securities	n.a.	n.a.	.48	.33	.38	.43	.32	.30	.32	.60
Other	3.68	3.90	3.01	2.62	2.59	2.94	2.97	3.01	2.81	2.57
Equity	.22	.24	.30	.33	.36	.38	.38	.38	.42	.47
Trading account	4.08	4.81	6.19	8.43	10.30	8.74	8.88	9.23	9.03	7.60
Gross federal funds sold and reverse RPs	4.12	2.88	2.96	3.23	2.71	2.68	3.20	3.10	7.56	7.81
Interest-bearing balances at depositories	8.26	6.25	4.74	4.45	3.76	3.95	4.25	3.50	3.15	2.77
Non-interest-earning assets	14.84	15.15	14.59	14.84	15.21	23.03	22.98	20.06	18.38	18.93
Revaluation gains on off-balance-sheet items <sup>2</sup>	n.a.	n.a.	n.a.	n.a.	n.a.	9.89	10.77	7.63	7.36	7.61
Other	14.84	15.15	14.59	14.84	15.21	13.14	12.21	12.43	11.02	11.32
Liabilities	95.11	95.29	94.97	94.44	93.24	93.42	93.59	93.04	92.61	92.57
Interest-bearing liabilities	74.17	73.97	74.62	73.08	71.56	64.33	63.37	64.45	65.83	65.81
Deposits	57.56	57.95	57.67	55.73	52.91	48.20	47.49	47.87	47.36	47.65
In foreign offices	30.08	29.66	28.47	27.16	25.51	26.10	28.36	26.41	22.18	20.17
In domestic offices	27.49	28.28	29.19	28.56	27.41	22.10	19.12	21.46	25.18	27.48
Other checkable deposits	2.70	2.74	3.00	3.38	3.45	2.91	2.30	1.61	1.21	.99
Savings (including MMDAs)	11.32	12.05	13.50	14.91	15.33	12.70	10.56	12.31	14.26	15.84
Small-denomination time deposits	5.64	6.16	6.55	5.72	5.09	3.98	4.04	4.68	5.82	6.03
Large-denomination time deposits	7.82	7.33	6.14	4.56	3.53	2.51	2.23	2.86	3.89	4.62
Gross federal funds purchased and RPs	6.72	6.90	6.80	6.19	6.70	5.83	6.17	5.88	10.26	9.79
Other	9.89	9.13	10.15	11.16	11.94	10.29	9.71	10.69	8.20	8.37
Non-interest-bearing liabilities	20.94	21.32	20.35	21.36	21.68	29.09	30.22	28.59	26.78	26.76
Demand deposits in domestic offices	11.60	10.93	10.36	11.05	11.27	10.15	8.88	9.73	8.98	8.46
Revaluation losses on off-balance-sheet items <sup>2</sup>	n.a.	n.a.	n.a.	n.a.	n.a.	8.75	10.68	7.27	7.53	7.66
Other	9.34	10.39	9.99	10.30	10.41	10.20	10.66	11.59	10.27	10.64
Capital account	4.89	4.71	5.03	5.56	6.76	6.58	6.41	6.96	7.39	7.43
MEMO										
Commercial real estate loans	n.a.	n.a.	9.05	8.01	6.46	4.65	4.40	4.65	5.45	5.61
Other real estate owned	.23	.42	.78	1.13	1.02	.58	.27	.18	.13	.09
Managed liabilities	56.31	54.79	53.23	50.82	49.23	46.21	47.94	47.39	46.02	44.43
Average net consolidated assets (billions of dollars)	693	725	717	775	818	949	1,051	1,189	1,514	1,820

## A.2.—Continued

## B. Ten largest banks by assets

Item	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998
	Effective interest rate (percent) <sup>3</sup>									
<i>Rates earned</i>										
Interest-earning assets	12.31	11.65	9.92	8.67	8.16	8.15	8.20	7.72	7.55	7.54
Taxable equivalent	12.31	11.70	9.95	8.72	8.20	8.18	8.22	7.74	7.60	7.57
Loans and leases, gross	13.19	12.29	10.46	9.36	9.07	8.89	8.84	8.32	8.25	8.21
Net of loss provisions	10.87	11.10	8.58	7.51	7.95	8.38	8.62	8.11	7.93	7.62
Securities	10.11	9.85	8.52	7.38	6.69	7.09	7.41	6.80	6.70	6.79
Taxable equivalent	10.08	10.00	8.63	7.54	6.77	7.19	7.47	6.85	6.85	6.89
Investment account	9.20	9.34	8.99	7.96	6.90	6.57	7.06	6.71	6.61	6.71
U.S. government and other debt	9.60	9.68	9.29	8.13	6.99	6.70	7.22	6.86	6.80	6.92
State and local	7.69	7.54	7.67	7.40	6.99	6.35	6.23	5.73	5.55	5.50
Equity	7.03	5.82	4.22	4.04	3.72	3.27	4.03	3.84	3.47	2.98
Trading account	12.13	10.75	7.84	6.69	6.45	7.79	7.83	6.90	6.81	6.92
Gross federal funds sold and reverse RPs	8.98	8.01	5.60	3.65	3.02	4.52	5.20	4.92	5.45	5.20
Interest-bearing balances at depositories	10.88	11.06	10.05	9.29	8.34	7.27	7.15	6.71	6.91	7.16
<i>Rates paid</i>										
Interest-bearing liabilities	10.74	10.18	7.71	6.17	5.60	5.43	5.88	5.44	5.41	5.29
Interest-bearing deposits	9.19	9.03	7.09	5.33	4.50	4.32	4.99	4.57	4.54	4.40
In foreign offices	10.96	11.11	8.76	7.55	6.87	6.04	6.07	5.62	5.52	5.83
In domestic offices	7.28	6.81	5.47	3.25	2.36	2.35	3.42	3.32	3.69	3.39
Other checkable deposits	4.40	4.35	3.93	1.97	1.28	1.10	1.29	1.32	1.97	1.67
Savings (including MMDAs)	6.49	6.21	5.09	2.95	2.14	2.35	3.11	2.76	2.68	2.45
Large-denomination time deposits <sup>4</sup>	8.87	7.96	6.50	4.66	3.55	3.12	3.73	4.62	5.17	4.53
Small-denomination time deposits <sup>4</sup>	8.26	7.76	6.09	3.81	3.01	2.80	5.08	4.58	5.45	5.21
Gross federal funds purchased and RPs	9.27	7.75	5.98	4.04	3.26	4.05	5.22	4.93	5.02	5.18
Other interest-bearing liabilities	19.31	17.27	11.20	10.40	11.16	10.87	9.80	8.86	9.13	8.85
	Income and expense as a percentage of average net consolidated assets									
Gross interest income	10.82	10.37	8.77	7.69	7.22	6.37	6.42	6.26	6.31	6.21
Taxable equivalent	10.83	10.43	8.80	7.72	7.25	6.40	6.43	6.27	6.33	6.23
Loans	8.23	7.96	6.77	5.65	5.22	4.49	4.44	4.48	4.31	4.27
Securities	.83	.86	.84	.85	.86	.77	.75	.71	.73	.81
Gross federal funds sold and reverse RPs	.37	.25	.17	.14	.11	.15	.21	.18	.45	.42
Other	1.39	1.30	.98	1.05	1.04	.97	1.00	.88	.82	.70
Gross interest expense	8.01	7.65	5.81	4.54	4.06	3.52	3.74	3.52	3.55	3.48
Deposits	5.37	5.41	4.23	3.09	2.48	2.15	2.43	2.26	2.26	2.20
Gross federal funds purchased and RPs	.72	.64	.43	.28	.24	.24	.35	.31	.54	.54
Other	1.92	1.60	1.15	1.17	1.35	1.13	.95	.95	.75	.74
Net interest income	2.82	2.72	2.96	3.15	3.16	2.86	2.68	2.73	2.76	2.73
Taxable equivalent	2.82	2.77	2.99	3.18	3.19	2.88	2.70	2.75	2.79	2.75
Loss provisioning <sup>5</sup>	1.45	.77	1.21	1.12	.64	.26	.11	.11	.16	.31
Noninterest income	2.19	2.27	2.40	2.59	2.99	2.33	2.16	2.34	2.12	2.15
Service charges on deposits	.22	.23	.26	.30	.30	.26	.25	.28	.32	.33
Income from fiduciary activities	.27	.31	.33	.37	.39	.36	.30	.31	.34	.32
Trading income	.42	.52	.64	.66	.91	.53	.46	.52	.43	.33
Interest rate exposures	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	.30	.23	.10
Foreign exchange exposures	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	.17	.20	.20
Equity, commodity, and other exposures	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	.05	*	.03
Other	1.29	1.21	1.16	1.27	1.38	1.18	1.15	1.23	1.04	1.17
Noninterest expense	3.43	3.55	3.83	3.86	4.13	3.56	3.32	3.57	3.24	3.47
Salaries, wages, and employee benefits	1.66	1.74	1.79	1.78	1.88	1.65	1.58	1.57	1.45	1.45
Expenses of premises and fixed assets	.62	.65	.66	.65	.66	.55	.50	.50	.47	.47
Other	1.15	1.16	1.38	1.43	1.59	1.36	1.24	1.50	1.33	1.54
Net noninterest expense	1.24	1.28	1.44	1.27	1.14	1.23	1.16	1.23	1.12	1.32
Realized gains on investment account securities	.03	.02	.04	.11	.13	.02	.03	.04	.08	.11
Income before taxes and extraordinary items	.16	.69	.34	.87	1.50	1.39	1.44	1.44	1.56	1.22
Taxes	.38	.27	.17	.26	.53	.48	.55	.52	.58	.44
Extraordinary items	.03	.06	.03	*	.16	*	*	*	*	*
Net income (return on assets)	-.19	.48	.21	.61	1.13	.91	.88	.92	.98	.78
Cash dividends declared	.37	.26	.21	.18	.28	.58	.57	.70	.82	.53
Retained income	-.57	.21	*	.43	.85	.33	.31	.21	.15	.25
MEMO: Return on equity	-3.92	10.13	4.23	10.91	16.75	13.86	13.78	13.21	13.22	10.53

\* In absolute value, less than 0.005 percent.

DEFINITIONS. n.a. Not available. MMDA Money market deposit account. RP Repurchase agreement. CD Certificate of deposit.

1. Includes the allowance for loan and lease losses and the allocated transfer risk reserve.

2. Before 1994, the netted value of off-balance-sheet items appeared in "trading account securities" if a gain and "other non-interest-bearing liabilities" if a loss.

3. When possible, based on the average of quarterly balance sheet data reported on schedule RC-K of the quarterly Call Reports.

4. Before 1997, data for large time open accounts are included in small-denomination time deposits.

5. Includes provisions for loan and lease losses and for allocated transfer risk.

## A.2. Portfolio composition, interest rates, and income and expense, all U.S. banks, 1989–98

## C. Banks ranked 11th through 100th by assets

Item	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998
	Balance sheet items as a percentage of average net consolidated assets									
Interest-earning assets	86.91	86.81	86.88	87.97	88.36	88.16	88.31	87.75	86.95	87.40
Loans and leases, net	62.61	61.22	60.08	58.30	57.33	58.56	62.68	64.24	63.89	64.40
Commercial and industrial	22.75	21.76	20.53	18.83	18.03	18.03	19.26	18.95	19.01	18.94
U.S. addressees	21.23	20.44	19.30	17.78	17.05	16.99	18.10	17.71	17.78	17.60
Foreign addressees	1.53	1.33	1.24	1.05	.98	1.04	1.16	1.24	1.22	1.33
Consumer	12.97	12.25	11.66	11.72	11.47	12.62	14.23	15.67	15.62	14.52
Credit card	5.82	5.48	5.04	5.16	5.23	5.99	7.34	8.26	8.50	7.67
Installment and other	7.16	6.76	6.62	6.56	6.24	6.63	6.89	7.40	7.12	6.85
Real estate	19.09	20.21	21.51	21.89	22.11	22.26	23.25	23.26	22.99	24.57
In domestic offices	18.85	20.04	21.37	21.78	22.01	22.17	23.10	23.10	22.85	24.39
Construction and land development	5.25	4.91	4.00	3.02	2.08	1.63	1.50	1.55	1.69	2.02
Farmland	.12	.12	.12	.14	.13	.14	.13	.13	.14	.17
One- to four-family residential	7.54	8.53	10.17	11.36	12.30	12.98	14.16	14.15	13.88	14.84
Home equity	1.41	1.67	2.07	2.50	2.54	2.33	2.19	2.08	2.22	2.17
Other	6.13	6.86	8.10	8.85	9.76	10.65	11.97	12.07	11.65	12.67
Multifamily residential	.45	.46	.54	.66	.71	.71	.77	.89	.93	1.00
Nonfarm nonresidential	5.49	6.01	6.53	6.61	6.79	6.72	6.54	6.37	6.21	6.35
In foreign offices	.24	.18	.14	.11	.10	.09	.15	.16	.15	.18
Depository institutions	1.55	1.57	1.58	1.43	1.30	1.49	1.59	1.50	1.27	1.06
Foreign governments	.88	.52	.39	.33	.30	.28	.20	.20	.09	.06
Agricultural production	.29	.28	.31	.31	.29	.29	.26	.28	.29	.33
Other loans	5.17	4.82	4.55	4.28	4.05	3.47	3.32	3.30	3.21	3.38
Lease-financing receivables	1.73	1.67	1.53	1.49	1.47	1.60	1.96	2.41	2.70	2.75
LESS: Unearned income on loans	-.34	-.26	-.22	-.17	-.11	-.07	-.07	-.06	-.05	-.04
LESS: Loss reserves <sup>1</sup>	-1.48	-1.60	-1.76	-1.79	-1.60	-1.41	-1.32	-1.27	-1.24	-1.16
Securities	15.21	16.19	17.38	20.38	21.97	21.19	18.64	16.87	15.80	16.65
Investment account	14.38	15.32	16.25	19.24	20.60	19.82	17.88	16.06	15.07	16.12
Debt	14.15	15.14	16.02	18.99	20.34	19.50	17.51	15.62	14.58	15.57
U.S. Treasury	4.10	3.42	3.78	5.88	7.05	6.85	4.82	3.34	2.81	2.24
U.S. government agency and corporation obligations	5.01	7.42	8.43	9.26	9.55	9.28	9.40	9.12	8.98	9.93
Government-backed mortgage pools	4.03	5.32	5.38	5.22	5.21	5.30	5.06	5.42	5.17	4.98
Collateralized mortgage obligations	n.a.	1.56	2.48	3.54	3.71	3.07	2.82	2.16	2.13	2.82
Other	.98	.54	.57	.50	.63	.91	1.51	1.54	1.68	2.12
State and local government	2.70	2.03	1.63	1.46	1.31	1.21	1.11	.99	.88	.92
Private mortgage-backed securities	n.a.	n.a.	1.09	1.05	1.06	.93	1.02	.96	.73	.96
Other	2.34	2.27	1.10	1.34	1.37	1.22	1.16	1.21	1.18	1.53
Equity	.23	.18	.22	.25	.26	.32	.37	.44	.49	.55
Trading account	.83	.88	1.13	1.14	1.37	1.37	.76	.80	.73	.54
Gross federal funds sold and reverse RPs	3.71	4.41	4.90	4.78	4.98	5.11	4.52	4.26	4.38	3.58
Interest-bearing balances at depositories	5.38	4.98	4.51	4.52	4.08	3.30	2.47	2.38	2.88	2.77
Non-interest-earning assets	13.09	13.19	13.12	12.03	11.64	11.84	11.69	12.25	13.05	12.60
Revaluation gains on off-balance-sheet items <sup>2</sup>	n.a.	n.a.	n.a.	n.a.	n.a.	.57	.50	.51	.69	.75
Other	13.09	13.19	13.12	12.03	11.64	11.28	11.18	11.75	12.36	11.85
Liabilities	94.45	94.35	93.93	93.13	92.56	92.47	92.23	92.02	91.85	91.63
Interest-bearing liabilities	76.23	77.02	76.07	74.66	73.38	72.86	74.05	73.14	72.62	73.46
Deposits	56.45	57.46	59.24	56.99	54.22	53.03	52.32	51.81	51.47	51.52
In foreign offices	8.63	7.84	6.69	6.20	6.78	8.05	8.12	7.52	7.85	8.16
In domestic offices	47.82	49.62	52.54	50.79	47.43	44.98	44.20	44.30	43.62	43.36
Other checkable deposits	4.67	4.75	5.36	6.26	7.21	6.91	5.62	3.06	1.95	1.75
Savings (including MMDAs)	14.58	15.50	17.62	20.21	20.60	20.13	18.78	20.76	21.09	21.42
Small-denomination time deposits	13.49	15.59	17.99	15.98	14.19	13.26	14.24	14.09	13.43	12.83
Large-denomination time deposits	15.08	13.78	11.56	8.34	5.44	4.68	5.55	6.39	7.15	7.36
Gross federal funds purchased and RPs	13.22	13.03	10.94	11.45	11.93	11.48	11.37	10.00	9.36	9.48
Other	6.57	6.53	5.89	6.22	7.23	8.34	10.36	11.32	11.79	12.46
Non-interest-bearing liabilities	18.22	17.33	17.87	18.47	19.18	19.62	18.18	18.89	19.22	18.17
Demand deposits in domestic offices	13.86	13.23	13.76	14.52	15.38	15.27	14.26	14.47	14.17	12.41
Revaluation losses on off-balance-sheet items <sup>2</sup>	n.a.	n.a.	n.a.	n.a.	n.a.	.53	.49	.49	.68	.76
Other	4.36	4.10	4.10	3.95	3.80	3.82	3.43	3.93	4.37	5.01
Capital account	5.55	5.65	6.07	6.87	7.44	7.53	7.77	7.98	8.15	8.37
MEMO										
Commercial real estate loans	n.a.	n.a.	11.83	11.09	10.29	9.69	9.42	9.38	9.44	10.09
Other real estate owned	.30	.46	.76	.70	.47	.25	.13	.08	.06	.04
Managed liabilities	43.90	41.59	35.49	32.59	31.76	32.89	35.68	35.60	36.60	38.14
Average net consolidated assets (billions of dollars)	940	995	1,006	1,003	1,082	1,204	1,338	1,450	1,604	1,746

## A.2.—Continued

## C. Banks ranked 11th through 100th by assets

Item	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998
	Effective interest rate (percent) <sup>3</sup>									
<i>Rates earned</i>										
Interest-earning assets	11.10	10.46	9.30	7.97	7.35	7.29	8.31	8.16	8.31	8.10
Taxable equivalent	11.27	10.55	9.39	8.07	7.45	7.37	8.37	8.23	8.36	8.16
Loans and leases, gross	11.74	11.09	9.96	8.75	8.25	8.22	9.10	8.87	9.03	8.82
Net of loss provisions	9.87	9.08	7.98	7.45	7.46	7.68	8.49	8.05	8.11	8.01
Securities	8.76	8.86	8.23	7.00	6.05	5.70	6.38	6.42	6.50	6.21
Taxable equivalent	9.36	9.18	8.57	7.30	6.32	5.92	6.56	6.66	6.70	6.46
Investment account	8.77	8.92	8.37	7.12	6.14	5.70	6.34	6.41	6.52	6.22
U.S. government and other debt	9.09	9.18	8.51	7.16	6.14	5.69	6.38	6.50	6.63	6.31
State and local	7.41	7.32	7.23	6.80	6.30	6.04	6.05	5.84	5.58	5.36
Equity	8.73	8.09	7.36	6.71	5.20	5.00	5.68	4.84	5.07	5.26
Trading account	8.66	8.01	6.46	4.73	4.74	5.75	7.27	6.53	6.05	5.86
Gross federal funds sold and reverse RPs	9.35	8.15	5.80	3.70	3.11	4.31	5.91	5.31	5.45	5.47
Interest-bearing balances at depositories	11.35	9.72	8.15	6.76	6.50	4.69	6.78	5.82	5.77	5.57
<i>Rates paid</i>										
Interest-bearing liabilities	8.66	7.96	6.41	4.43	3.76	3.72	4.94	4.70	4.79	4.76
Interest-bearing deposits	8.14	7.55	6.27	4.30	3.51	3.25	4.35	4.15	4.22	4.15
In foreign offices	11.08	10.08	8.39	7.26	7.37	4.60	6.30	5.29	5.23	5.22
In domestic offices	7.61	7.15	6.01	3.96	2.98	3.03	4.01	3.96	4.04	3.96
Other checkable deposits	4.57	4.67	4.21	2.43	1.70	1.62	1.89	1.78	2.01	2.41
Savings (including MMDAs)	6.42	6.07	5.04	3.07	2.33	2.46	3.10	2.91	2.84	2.77
Large-denomination time deposits <sup>4</sup>	8.75	8.11	6.77	5.10	4.30	4.21	5.70	5.50	5.47	5.32
Small-denomination time deposits <sup>4</sup>	8.72	8.09	6.96	5.07	4.06	4.18	5.35	5.26	5.43	5.33
Gross federal funds purchased and RPs	9.35	8.12	5.75	3.57	3.04	4.28	5.86	5.19	5.29	5.23
Other interest-bearing liabilities	10.23	9.27	6.55	5.77	5.97	5.24	6.43	5.95	5.85	5.80
	Income and expense as a percentage of average net consolidated assets									
Gross interest income	9.77	9.31	8.24	7.12	6.58	6.46	7.40	7.24	7.26	7.16
Taxable equivalent	9.91	9.39	8.31	7.19	6.64	6.51	7.45	7.28	7.30	7.20
Loans	7.51	7.01	6.15	5.23	4.84	4.91	5.79	5.80	5.87	5.79
Securities	1.26	1.37	1.36	1.37	1.26	1.13	1.13	1.03	.98	1.00
Gross federal funds sold and reverse RPs	.36	.38	.28	.18	.15	.21	.27	.23	.22	.19
Other	.65	.56	.45	.34	.32	.21	.21	.18	.19	.18
Gross interest expense	6.50	6.08	4.80	3.26	2.74	2.67	3.62	3.39	3.41	3.45
Deposits	4.59	4.36	3.75	2.48	1.93	1.73	2.29	2.18	2.23	2.23
Gross federal funds purchased and RPs	1.24	1.12	.67	.43	.38	.51	.67	.55	.51	.51
Other	.66	.60	.38	.35	.43	.43	.66	.66	.68	.71
Net interest income	3.27	3.23	3.43	3.86	3.84	3.79	3.78	3.84	3.85	3.71
Taxable equivalent	3.41	3.31	3.51	3.93	3.91	3.85	3.84	3.89	3.89	3.74
Loss provisioning <sup>5</sup>	1.20	1.27	1.22	.78	.47	.32	.39	.54	.60	.53
Noninterest income	1.86	1.84	2.05	2.25	2.29	2.25	2.38	2.61	2.76	3.07
Service charges on deposits	.31	.34	.41	.44	.46	.45	.44	.44	.44	.42
Income from fiduciary activities	.35	.33	.36	.38	.38	.39	.40	.43	.44	.49
Trading income	.08	.08	.10	.09	.14	.08	.09	.08	.08	.09
Interest rate exposures	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	.03	.02	.03
Foreign exchange exposures	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	.04	.05	.06
Equity, commodity, and other exposures	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	.01	*	*
Other	1.12	1.09	1.19	1.33	1.32	1.33	1.45	1.67	1.79	2.07
Noninterest expense	3.34	3.44	3.77	3.98	3.95	3.86	3.79	3.85	3.85	4.03
Salaries, wages, and employee benefits	1.47	1.47	1.52	1.53	1.52	1.50	1.47	1.51	1.51	1.53
Expenses of premises and fixed assets	.50	.50	.51	.49	.47	.47	.47	.48	.46	.46
Other	1.37	1.48	1.74	1.95	1.95	1.89	1.85	1.86	1.88	2.04
Net noninterest expense	1.47	1.60	1.73	1.73	1.65	1.61	1.41	1.24	1.10	.96
Realized gains on investment account securities	.04	.03	.14	.15	.09	-.01	.02	.02	.02	.03
Income before taxes and extraordinary items	.65	.38	.62	1.50	1.81	1.85	2.01	2.09	2.18	2.24
Taxes	.18	.15	.19	.48	.56	.63	.70	.75	.77	.79
Extraordinary items	*	.01	.03	.03	*	*	*	*	*	*
Net income (return on assets)	.47	.24	.47	1.04	1.25	1.22	1.31	1.34	1.42	1.46
Cash dividends declared	.40	.38	.47	.46	.76	.86	.85	1.07	.93	.96
Retained income	.06	-.14	*	.58	.49	.36	.46	.26	.48	.50
MEMO: Return on equity	8.41	4.18	7.71	15.16	16.86	16.27	16.84	16.78	17.36	17.42

\* In absolute value, less than 0.005 percent.

DEFINITIONS. n.a. Not available. MMDA Money market deposit account. RP Repurchase agreement. CD Certificate of deposit.

1. Includes the allowance for loan and lease losses and the allocated transfer risk reserve.

2. Before 1994, the netted value of off-balance-sheet items appeared in "trading account securities" if a gain and "other non-interest-bearing liabilities" if a loss.

3. When possible, based on the average of quarterly balance sheet data reported on schedule RC-K of the quarterly Call Reports.

4. Before 1997, data for large time open accounts are included in small-denomination time deposits.

5. Includes provisions for loan and lease losses and for allocated transfer risk.



## A.2. Portfolio composition, interest rates, and income and expense, all U.S. banks, 1989–98

D. Banks ranked 101st through 1,000th by assets

Item	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998
	Balance sheet items as a percentage of average net consolidated assets									
Interest-earning assets	88.98	88.84	88.91	89.02	89.55	90.09	90.12	90.13	90.31	90.38
Loans and leases, net	63.62	63.09	61.03	58.49	57.94	59.75	62.18	62.63	62.21	61.12
Commercial and industrial	17.68	16.69	15.04	13.34	12.19	12.07	12.70	12.79	12.43	12.45
U.S. addressees	17.53	16.56	14.88	13.16	12.03	11.90	12.54	12.61	12.20	12.13
Foreign addressees	.15	.13	.16	.18	.16	.16	.16	.18	.23	.32
Consumer	15.49	15.48	15.13	14.18	14.83	15.85	16.25	15.88	13.99	12.29
Credit card	4.83	5.22	5.74	5.37	5.63	6.06	6.30	6.66	5.48	4.48
Installment and other	10.66	10.26	9.39	8.80	9.20	9.79	9.95	9.22	8.51	7.81
Real estate	25.97	27.01	27.51	28.11	28.61	29.42	30.82	31.37	33.26	33.97
In domestic offices	25.95	26.99	27.47	28.07	28.59	29.39	30.80	31.35	33.23	33.95
Construction and land development	4.82	4.37	3.66	2.86	2.26	2.08	2.21	2.38	2.69	2.89
Farmland	.27	.28	.28	.32	.34	.36	.40	.46	.53	.56
One- to four-family residential	11.56	12.49	13.22	14.26	15.17	16.24	17.49	17.34	18.16	18.21
Home equity	2.08	2.31	2.53	2.56	2.50	2.33	2.36	2.31	2.30	2.15
Other	9.48	10.18	10.69	11.69	12.67	13.91	15.13	15.04	15.85	16.06
Multifamily residential	.70	.73	.80	.96	1.07	1.13	1.21	1.29	1.29	1.26
Nonfarm nonresidential	8.61	9.11	9.50	9.69	9.75	9.57	9.48	9.88	10.57	11.04
In foreign offices	.01	.03	.05	.04	.02	.03	.02	.02	.02	.02
Depository institutions	.92	1.05	.93	.80	.43	.40	.35	.48	.57	.50
Foreign governments	.16	.09	.07	.05	.03	.02	.02	.02	.02	.02
Agricultural production	.45	.47	.49	.54	.56	.62	.69	.71	.74	.80
Other loans	3.77	3.16	2.81	2.47	2.16	2.01	1.80	1.69	1.50	1.32
Lease-financing receivables	.82	.83	.85	.79	.77	.83	.90	1.01	.99	.98
LESS: Unearned income on loans	-.56	-.50	-.40	-.30	-.21	-.15	-.12	-.10	-.10	-.09
LESS: Loss reserves <sup>1</sup>	-1.07	-1.20	-1.42	-1.49	-1.44	-1.30	-1.22	-1.22	-1.18	-1.13
Securities	18.75	19.34	21.28	24.13	25.92	25.71	23.09	22.67	23.47	24.28
Investment account	18.38	18.87	20.91	23.78	25.64	25.40	22.89	22.55	23.36	24.17
Debt	18.02	18.54	20.55	23.32	25.16	24.95	22.43	22.03	22.75	23.48
U.S. Treasury	5.91	5.44	6.16	7.75	8.64	8.26	6.49	5.61	4.95	3.93
U.S. government agency and corporation obligations	6.07	7.75	9.35	11.08	12.32	12.67	12.23	12.66	13.98	15.13
Government-backed mortgage pools	3.03	3.83	4.51	4.74	4.97	5.57	5.42	5.68	6.23	6.47
Collateralized mortgage obligations	n.a.	1.72	2.73	3.95	4.82	4.39	3.56	3.12	3.02	3.23
Other	3.04	2.19	2.11	2.39	2.53	2.71	3.25	3.85	4.73	5.44
State and local government	3.50	3.11	2.65	2.27	2.26	2.29	2.13	2.24	2.45	2.71
Private mortgage-backed securities	n.a.	n.a.	1.16	1.01	.84	.75	.68	.76	.59	.65
Other	2.55	2.25	1.23	1.21	1.10	.99	.89	.77	.78	1.06
Equity	.35	.32	.37	.46	.48	.44	.47	.52	.61	.69
Trading account	.38	.48	.36	.35	.28	.31	.20	.12	.10	.11
Gross federal funds sold and reverse RPs	4.11	4.51	4.71	4.92	4.48	3.64	3.91	3.87	3.59	4.17
Interest-bearing balances at depositories	2.49	1.90	1.89	1.47	1.20	.98	.93	.96	1.03	.82
Non-interest-earning assets	11.02	11.16	11.09	10.98	10.45	9.91	9.88	9.87	9.69	9.62
Revaluation gains on off-balance-sheet items <sup>2</sup>	n.a.	n.a.	n.a.	n.a.	n.a.	.02	.05	.02	*	*
Other	11.02	11.16	11.09	10.98	10.45	9.90	9.83	9.84	9.69	9.61
Liabilities	93.28	93.07	92.89	92.47	91.85	91.62	91.36	91.06	90.79	90.54
Interest-bearing liabilities	76.42	77.04	77.26	75.98	74.42	74.77	75.00	75.06	75.19	75.44
Deposits	63.74	65.05	66.35	65.65	63.05	60.38	59.69	59.99	61.51	62.45
In foreign offices	2.09	1.65	1.76	1.56	1.43	1.69	1.71	1.33	1.23	1.29
In domestic offices	61.65	63.40	64.59	64.09	61.62	58.69	57.97	58.66	60.28	61.16
Other checkable deposits	7.14	7.31	7.83	9.14	9.94	9.70	8.54	6.21	4.97	4.24
Savings (including MMDAs)	19.52	19.69	20.79	23.34	24.06	22.92	20.76	22.51	23.60	25.66
Small-denomination time deposits	22.08	24.09	25.22	23.56	20.77	19.29	21.12	21.61	22.05	21.25
Large-denomination time deposits	12.91	12.31	10.76	8.06	6.85	6.78	7.56	8.34	9.66	10.01
Gross federal funds purchased and RPs	9.21	8.43	7.46	7.17	7.43	8.45	8.31	8.19	7.08	6.16
Other	3.47	3.56	3.45	3.15	3.93	5.94	7.00	6.88	6.59	6.83
Non-interest-bearing liabilities	16.85	16.03	15.63	16.49	17.43	16.85	16.36	16.00	15.60	15.10
Demand deposits in domestic offices	14.86	14.07	13.56	14.39	15.07	14.58	14.07	13.84	13.16	11.89
Revaluation losses on off-balance-sheet items <sup>2</sup>	n.a.	n.a.	n.a.	n.a.	n.a.	.02	.05	.02	.01	.01
Other	1.99	1.96	2.07	2.10	2.36	2.25	2.24	2.14	2.44	3.20
Capital account	6.72	6.93	7.11	7.53	8.15	8.38	8.64	8.94	9.21	9.46
MEMO										
Commercial real estate loans	n.a.	n.a.	14.63	13.91	13.37	13.05	13.20	13.84	14.79	15.40
Other real estate owned	.43	.52	.77	.80	.57	.28	.17	.13	.11	.09
Managed liabilities	27.73	26.00	23.48	20.00	19.69	22.89	24.61	24.78	24.63	24.42
Average net consolidated assets (billions of dollars)	892	937	962	968	977	1,032	1,092	1,076	967	935

## A.2.—Continued

D. Banks ranked 101st through 1,000th by assets

Item	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998
	Effective interest rate (percent) <sup>3</sup>									
<i>Rates earned</i>										
Interest-earning assets	10.75	10.42	9.55	8.14	7.43	7.58	8.42	8.40	8.50	8.32
Taxable equivalent	10.96	10.57	9.70	8.25	7.55	7.68	8.51	8.49	8.59	8.44
Loans and leases, gross	11.61	11.21	10.43	9.11	8.57	8.64	9.43	9.38	9.48	9.37
Net of loss provisions	10.45	9.48	8.72	7.83	7.76	8.11	8.76	8.59	8.60	8.61
Securities	8.34	8.52	8.11	6.88	5.78	5.69	6.23	6.31	6.42	6.22
Taxable equivalent	8.97	9.00	8.54	7.19	6.10	5.93	6.49	6.59	6.69	6.57
Investment account	8.35	8.49	8.12	6.90	5.79	5.69	6.24	6.31	6.42	6.22
U.S. government and other debt	8.64	8.76	8.30	6.95	5.76	5.68	6.28	6.40	6.55	6.36
State and local	7.28	7.33	7.25	6.83	6.30	5.92	5.80	5.50	5.36	5.16
Equity	7.00	6.94	6.02	5.08	4.95	5.30	6.05	6.30	6.35	6.36
Trading account	7.61	9.92	7.19	5.61	4.74	5.29	5.55	5.94	6.37	6.48
Gross federal funds sold and reverse RPs	9.05	7.99	5.64	3.47	3.02	4.06	5.45	5.24	5.41	5.30
Interest-bearing balances at depositories	9.21	8.52	6.82	4.61	3.51	4.28	6.09	5.54	5.49	5.75
<i>Rates paid</i>										
Interest-bearing liabilities	7.72	7.26	6.11	4.19	3.33	3.57	4.64	4.57	4.66	4.59
Interest-bearing deposits	7.36	7.05	6.06	4.17	3.26	3.31	4.26	4.26	4.34	4.28
In foreign offices	8.98	8.12	6.38	4.25	3.35	4.31	5.94	5.43	5.42	5.54
In domestic offices	7.31	7.02	6.05	4.17	3.25	3.28	4.21	4.23	4.32	4.26
Other checkable deposits	4.88	4.75	4.28	2.67	2.02	1.87	2.02	1.96	2.17	2.16
Savings (including MMDAs)	6.13	5.98	5.14	3.33	2.58	2.64	3.24	3.11	3.08	2.97
Large-denomination time deposits <sup>4</sup>	8.70	8.04	6.64	4.76	3.90	4.23	5.62	5.47	5.56	5.50
Small-denomination time deposits <sup>4</sup>	8.31	8.03	7.08	5.35	4.40	4.40	5.53	5.57	5.57	5.64
Gross federal funds purchased and RPs	9.01	7.86	5.62	3.46	2.95	4.12	5.61	5.16	5.21	5.13
Other interest-bearing liabilities	9.08	8.28	6.78	5.28	4.44	4.92	6.27	5.89	6.12	6.00
	Income and expense as a percentage of average net consolidated assets									
Gross interest income	9.68	9.38	8.64	7.36	6.75	6.90	7.68	7.67	7.76	7.64
Taxable equivalent	9.86	9.51	8.76	7.46	6.84	6.99	7.76	7.75	7.84	7.72
Loans	7.52	7.21	6.52	5.46	5.07	5.26	5.98	5.99	6.01	5.86
Securities	1.54	1.60	1.70	1.64	1.49	1.45	1.43	1.42	1.50	1.50
Gross federal funds sold and reverse RPs	.38	.36	.28	.17	.14	.14	.21	.20	.19	.22
Other	.25	.20	.15	.08	.06	.06	.07	.06	.06	.05
Gross interest expense	5.84	5.54	4.68	3.16	2.46	2.65	3.46	3.40	3.47	3.45
Deposits	4.69	4.58	4.03	2.75	2.07	2.01	2.56	2.57	2.70	2.72
Gross federal funds purchased and RPs	.83	.67	.42	.25	.22	.35	.46	.43	.37	.32
Other	.31	.29	.23	.17	.17	.29	.44	.40	.40	.41
Net interest income	3.84	3.83	3.96	4.19	4.28	4.25	4.23	4.27	4.29	4.19
Taxable equivalent	4.02	3.97	4.08	4.30	4.38	4.34	4.31	4.35	4.37	4.28
Loss provisioning <sup>5</sup>	.75	1.12	1.07	.77	.47	.33	.43	.50	.56	.48
Noninterest income	1.38	1.50	1.65	1.69	1.84	1.86	1.84	1.88	2.08	2.25
Service charges on deposits	.36	.37	.40	.44	.45	.42	.42	.42	.40	.39
Income from fiduciary activities	.25	.26	.27	.28	.29	.28	.27	.28	.32	.34
Trading income	.04	.02	.04	.02	.03	.02	.03	.02	.01	.01
Interest rate exposures	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	.01	.01
Foreign exchange exposures	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	.01	*
Equity, commodity, and other exposures	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	*	*
Other	.74	.84	.95	.95	1.08	1.14	1.12	1.16	1.34	1.51
Noninterest expense	3.45	3.50	3.77	3.87	3.92	3.78	3.68	3.68	3.73	3.87
Salaries, wages, and employee benefits	1.48	1.47	1.48	1.51	1.51	1.49	1.44	1.44	1.51	1.57
Expenses of premises and fixed assets	.49	.49	.49	.49	.48	.46	.45	.45	.46	.47
Other	1.49	1.55	1.80	1.87	1.93	1.83	1.79	1.80	1.76	1.83
Net noninterest expense	2.07	2.01	2.12	2.18	2.08	1.92	1.84	1.81	1.65	1.61
Realized gains on investment account securities	.01	.01	.09	.10	.06	-.05	-.01	.02	.02	.04
Income before taxes and extraordinary items	1.02	.72	.86	1.35	1.78	1.96	1.96	1.98	2.10	2.14
Taxes	.32	.21	.29	.44	.61	.67	.67	.69	.73	.73
Extraordinary items	*	*	-.07	*	.04	*	*	*	*	.06
Net income (return on assets)	.71	.51	.49	.91	1.22	1.29	1.28	1.29	1.37	1.47
Cash dividends declared	.48	.53	.33	.49	.79	.81	.87	1.04	1.10	1.02
Retained income	.23	-.02	.16	.42	.43	.48	.41	.25	.28	.45
MEMO: Return on equity	10.54	7.37	6.93	12.13	14.93	15.40	14.82	14.45	14.93	15.53

\* In absolute value, less than 0.005 percent.

DEFINITIONS. n.a. Not available. MMDA Money market deposit account. RP Repurchase agreement. CD Certificate of deposit.

1. Includes the allowance for loan and lease losses and the allocated transfer risk reserve.

2. Before 1994, the netted value of off-balance-sheet items appeared in "trading account securities" if a gain and "other non-interest-bearing liabilities" if a loss.

3. When possible, based on the average of quarterly balance sheet data reported on schedule RC-K of the quarterly Call Reports.

4. Includes provisions for loan and lease losses and for allocated transfer risk.

5. Before 1997, data for large time open accounts are included in small-denomination time deposits.

6. Includes provisions for loan and lease losses and for allocated transfer risk.

## A.2. Portfolio composition, interest rates, and income and expense, all U.S. banks, 1989–98

E. Banks not ranked among the 1,000 largest by assets

Item	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998
	Balance sheet items as a percentage of average net consolidated assets									
Interest-earning assets	90.90	91.06	91.25	91.39	91.65	91.72	91.70	91.64	91.65	91.88
Loans and leases, net	54.84	54.74	54.05	53.03	52.94	54.64	56.62	57.37	58.77	59.13
Commercial and industrial	12.10	11.53	10.60	9.74	9.24	9.31	9.65	9.98	10.15	10.33
U.S. addressees	12.07	11.49	10.56	9.69	9.20	9.26	9.59	9.90	10.07	10.25
Foreign addressees	.03	.04	.04	.04	.04	.05	.06	.07	.08	.08
Consumer	11.46	11.20	10.44	9.69	9.18	9.37	9.57	9.41	9.06	8.48
Credit card	.93	1.00	1.02	1.00	.93	.96	1.04	1.03	.91	.71
Installment and other	10.53	10.20	9.42	8.69	8.25	8.41	8.53	8.38	8.15	7.77
Real estate	27.36	28.35	29.34	30.15	31.09	32.19	33.54	34.10	35.51	36.04
In domestic offices	27.36	28.35	29.33	30.15	31.08	32.19	33.54	34.09	35.50	36.04
Construction and land development	2.29	2.37	2.18	1.98	1.93	2.14	2.38	2.61	2.82	3.01
Farmland	1.82	1.86	1.93	2.06	2.20	2.34	2.48	2.55	2.68	2.83
One- to four-family residential	14.81	15.37	16.00	16.44	16.81	16.95	17.45	17.47	18.15	18.05
Home equity	.94	1.16	1.29	1.34	1.27	1.21	1.20	1.19	1.24	1.21
Other	13.86	14.21	14.71	15.10	15.54	15.73	16.25	16.28	16.91	16.84
Multifamily residential	.62	.66	.71	.77	.84	.93	.95	.92	.95	.93
Nonfarm nonresidential	7.82	8.09	8.50	8.90	9.30	9.83	10.27	10.54	10.91	11.21
In foreign offices	*	*	*	*	*	*	*	*	*	*
Depository institutions	.26	.23	.20	.13	.12	.13	.16	.17	.17	.12
Foreign governments	.01	.01	.01	.01	.02	.01	*	*	*	*
Agricultural production	3.28	3.30	3.48	3.55	3.58	3.89	3.95	3.93	4.05	4.27
Other loans	1.67	1.41	1.24	.99	.87	.81	.76	.72	.70	.69
Lease-financing receivables	.19	.18	.17	.17	.18	.20	.22	.23	.25	.25
LESS: Unearned income on loans	-.60	-.58	-.51	-.43	-.36	-.31	-.30	-.27	-.24	-.20
LESS: Loss reserves <sup>1</sup>	-.88	-.89	-.93	-.96	-.97	-.95	-.93	-.90	-.88	-.86
Securities	27.92	28.38	29.99	32.10	33.06	32.90	30.50	29.53	28.21	26.67
Investment account	27.85	28.28	29.94	32.04	33.00	32.86	30.46	29.50	28.18	26.65
Debt	27.45	27.92	29.56	31.60	32.55	32.42	30.01	29.01	27.65	26.11
U.S. Treasury	8.84	8.77	9.24	10.25	10.48	10.81	9.19	7.85	6.70	5.05
U.S. government agency and corporation obligations	11.37	12.43	13.82	15.04	15.80	15.35	15.12	15.67	15.55	15.42
Government-backed mortgage pools	3.76	4.58	5.59	5.52	5.38	4.81	4.19	4.21	4.00	3.90
Collateralized mortgage obligations	n.a.	.90	1.56	2.66	3.33	3.11	2.75	2.46	2.19	2.01
Other	7.61	6.93	6.68	6.85	7.09	7.43	8.18	9.00	9.37	9.51
State and local government	4.94	4.56	4.26	4.29	4.70	5.01	4.69	4.62	4.59	4.80
Private mortgage-backed securities	n.a.	n.a.	.89	.77	.47	.27	.20	.18	.19	.16
Other	2.29	2.15	1.34	1.26	1.10	.98	.81	.68	.61	.68
Equity	.40	.36	.38	.44	.45	.44	.45	.49	.52	.54
Trading account	.07	.10	.06	.05	.07	.04	.03	.03	.03	.02
Gross federal funds sold and reverse RPs	5.74	6.13	5.64	5.10	4.69	3.42	3.92	4.05	3.96	5.12
Interest-bearing balances at depositories	2.40	1.81	1.57	1.16	.97	.77	.67	.69	.71	.96
Non-interest-earning assets	9.10	8.94	8.75	8.61	8.35	8.28	8.30	8.36	8.35	8.12
Revaluation gains on off-balance-sheet items <sup>2</sup>	n.a.	n.a.	n.a.	n.a.	n.a.	*	*	*	*	*
Other	9.10	8.94	8.75	8.61	8.35	8.28	8.30	8.36	8.35	8.12
Liabilities	91.44	91.40	91.37	91.07	90.63	90.43	90.03	89.81	89.62	89.53
Interest-bearing liabilities	77.13	77.83	78.39	77.83	76.89	76.19	75.74	75.58	75.47	75.35
Deposits	75.00	75.79	76.40	75.75	74.53	73.14	72.68	72.47	71.99	71.76
In foreign offices	.06	.07	.08	.07	.08	.09	.11	.10	.09	.07
In domestic offices	74.93	75.72	76.33	75.68	74.45	73.05	72.56	72.36	71.90	71.70
Other checkable deposits	10.38	10.45	10.99	12.33	13.15	13.31	12.37	11.75	11.37	11.17
Savings (including MMDAs)	19.51	18.73	19.35	22.10	23.55	23.23	20.40	19.56	18.98	19.01
Small-denomination time deposits	33.66	35.37	35.88	32.85	30.10	28.83	30.91	31.28	31.05	30.42
Large-denomination time deposits	11.38	11.17	10.11	8.40	7.65	7.68	8.88	9.77	10.49	11.10
Gross federal funds purchased and RPs	1.35	1.36	1.31	1.36	1.44	1.89	1.78	1.70	1.68	1.50
Other	.78	.67	.68	.72	.91	1.16	1.28	1.41	1.80	2.09
Non-interest-bearing liabilities	14.31	13.57	12.98	13.24	13.75	14.25	14.29	14.23	14.15	14.18
Demand deposits in domestic offices	13.09	12.37	11.84	12.23	12.82	13.34	13.22	13.13	13.09	13.08
Revaluation losses on off-balance-sheet items <sup>2</sup>	n.a.	n.a.	n.a.	n.a.	n.a.	*	*	*	*	*
Other	1.22	1.21	1.14	1.01	.93	.90	1.07	1.10	1.06	1.10
Capital account	8.56	8.60	8.63	8.93	9.37	9.57	9.97	10.19	10.38	10.47
MEMO										
Commercial real estate loans	n.a.	n.a.	11.74	11.84	12.22	13.02	13.71	14.18	14.78	15.26
Other real estate owned	.63	.61	.66	.65	.52	.35	.25	.20	.16	.13
Managed liabilities	13.59	13.29	12.19	10.56	10.10	10.83	12.08	13.00	14.08	14.77
Average net consolidated assets (billions of dollars)	662	681	694	697	688	679	666	661	648	644

## A.2.—Continued

E. Banks not ranked among the 1,000 largest by assets

Item	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998
	Effective interest rate (percent) <sup>3</sup>									
<i>Rates earned</i>										
Interest-earning assets	10.50	10.31	9.64	8.43	7.62	7.57	8.41	8.35	8.50	8.33
Taxable equivalent	10.72	10.52	9.82	8.59	7.78	7.72	8.56	8.49	8.63	8.50
Loans and leases, gross	11.76	11.60	11.02	9.83	9.14	9.00	9.85	9.74	9.81	9.70
Net of loss provisions	10.87	10.65	10.08	9.05	8.63	8.65	9.42	9.31	9.36	9.22
Securities	8.37	8.42	8.04	6.99	5.92	5.61	6.09	6.10	6.25	5.98
Taxable equivalent	9.01	8.99	8.53	7.40	6.33	5.99	6.49	6.52	6.65	6.47
Investment account	8.36	8.41	8.04	6.99	5.92	5.61	6.09	6.10	6.25	5.98
U.S. government and other debt	8.53	8.59	8.20	7.06	5.91	5.59	6.17	6.23	6.43	6.16
State and local	7.57	7.46	7.17	6.70	6.09	5.69	5.64	5.44	5.32	5.14
Equity	8.12	8.30	7.14	5.64	5.16	5.52	6.26	6.06	6.40	6.11
Trading account	14.84	12.13	8.41	7.14	4.83	6.03	6.12	6.48	6.60	6.45
Gross federal funds sold and reverse RPs	9.25	8.12	5.66	3.51	2.95	4.08	5.95	5.39	5.51	5.36
Interest-bearing balances at depositories	9.11	8.55	7.35	5.59	4.53	4.64	5.91	6.10	5.70	5.68
<i>Rates paid</i>										
Interest-bearing liabilities	7.16	7.02	6.17	4.44	3.54	3.49	4.47	4.49	4.61	4.61
Interest-bearing deposits	7.10	6.96	6.15	4.44	3.53	3.44	4.39	4.44	4.54	4.53
In foreign offices	9.35	7.57	5.95	3.97	2.91	3.92	5.73	11.43	4.77	5.08
In domestic offices	7.10	6.96	6.15	4.44	3.53	3.44	4.39	4.43	4.54	4.53
Other checkable deposits	5.09	5.02	4.61	3.14	2.42	2.29	2.50	2.41	2.46	2.45
Savings (including MMDAs)	5.82	5.73	5.18	3.62	2.91	2.83	3.32	3.24	3.37	3.39
Large-denomination time deposits <sup>4</sup>	8.35	7.92	6.72	4.90	3.96	4.12	5.55	5.49	5.53	5.54
Small-denomination time deposits <sup>4</sup>	8.03	7.88	6.98	5.36	4.39	4.28	5.51	5.59	5.67	5.64
Gross federal funds purchased and RPs	8.52	8.03	5.72	3.74	3.17	4.12	5.62	5.10	5.23	5.05
Other interest-bearing liabilities	8.31	7.84	7.06	5.01	4.64	4.98	6.87	5.84	6.15	6.44
Income and expense as a percentage of average net consolidated assets										
Gross interest income	9.65	9.51	8.91	7.79	7.05	7.01	7.80	7.75	7.89	7.74
Taxable equivalent	9.85	9.68	9.06	7.94	7.19	7.15	7.93	7.87	8.01	7.86
Loans	6.53	6.44	6.04	5.30	4.91	4.98	5.66	5.67	5.85	5.80
Securities	2.33	2.38	2.41	2.24	1.95	1.84	1.86	1.80	1.76	1.59
Gross federal funds sold and reverse RPs	.57	.53	.34	.18	.14	.15	.25	.24	.24	.29
Other	.23	.17	.12	.07	.05	.04	.04	.04	.04	.06
Gross interest expense	5.50	5.44	4.82	3.45	2.72	2.65	3.38	3.38	3.47	3.46
Deposits	5.32	5.28	4.70	3.36	2.63	2.52	3.19	3.22	3.28	3.25
Gross federal funds purchased and RPs	.12	.11	.07	.05	.04	.07	.10	.08	.08	.07
Other	.06	.05	.05	.04	.04	.06	.09	.08	.11	.13
Net interest income	4.15	4.07	4.09	4.34	4.33	4.36	4.42	4.37	4.41	4.28
Taxable equivalent	4.35	4.24	4.24	4.49	4.48	4.50	4.55	4.49	4.54	4.40
Loss provisioning <sup>5</sup>	.50	.53	.51	.42	.27	.19	.25	.25	.27	.29
Noninterest income	1.00	1.01	1.07	1.16	1.25	1.30	1.38	1.42	1.44	1.53
Service charges on deposits	.41	.42	.44	.45	.45	.44	.44	.44	.44	.42
Income from fiduciary activities	.14	.14	.14	.16	.16	.17	.22	.20	.20	.23
Trading income	.01	.01	.01	.01	.01	*	.01	*	*	*
Interest rate exposures	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	*	*	*
Foreign exchange exposures	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	*	*	*
Equity, commodity, and other exposures	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	*	*	*
Other	.44	.44	.49	.55	.64	.69	.71	.78	.79	.88
Noninterest expense	3.49	3.49	3.59	3.67	3.74	3.78	3.81	3.70	3.70	3.74
Salaries, wages, and employee benefits	1.65	1.64	1.64	1.69	1.72	1.75	1.80	1.77	1.80	1.82
Expenses of premises and fixed assets	.51	.49	.49	.49	.48	.49	.50	.49	.49	.49
Other	1.33	1.36	1.46	1.49	1.53	1.55	1.51	1.44	1.41	1.43
Net noninterest expense	2.49	2.48	2.52	2.51	2.48	2.48	2.43	2.28	2.27	2.21
Realized gains on investment account securities	.01	*	.06	.09	.07	-0.03	*	.01	.01	.02
Income before taxes and extraordinary items	1.17	1.06	1.11	1.50	1.64	1.66	1.75	1.85	1.89	1.80
Taxes	.37	.34	.35	.47	.51	.51	.55	.59	.59	.54
Extraordinary items	.02	.02	.19	.02	.05	*	*	*	*	*
Net income (return on assets)	.83	.74	.95	1.04	1.19	1.15	1.20	1.26	1.30	1.26
Cash dividends declared	.52	.49	.89	.50	.56	.57	.62	.64	.73	.83
Retained income	.30	.25	.06	.54	.63	.58	.58	.62	.57	.44
MEMO: Return on equity	9.66	8.61	11.05	11.64	12.65	12.05	12.05	12.33	12.54	12.07

\* In absolute value, less than 0.005 percent.

DEFINITIONS. n.a. Not available. MMDA Money market deposit account. RP Repurchase agreement. CD Certificate of deposit.

1. Includes the allowance for loan and lease losses and the allocated transfer risk reserve.

2. Before 1994, the netted value of off-balance-sheet items appeared in "trading account securities" if a gain and "other non-interest-bearing liabilities" if a loss.

3. When possible, based on the average of quarterly balance sheet data reported on schedule RC-K of the quarterly Call Reports.

4. Before 1997, data for large time open accounts are included in small-denomination time deposits.

5. Includes provisions for loan and lease losses and for allocated transfer risk.