MATHEMATICAL MODEL OF MEASURING THE QUALITY OF SERVICES OF THE HIGHER EDUCATION INSTITUTIONS

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Abstract. The evaluation of educational services' quality through clearly defined criteria and methodologies is a basic requirement of the Bologna Process. The authors are proposing to debate in this study a mathematical model which could be used by the higher education managers in their approaches for determining the quality of the educational services offered, and especially for establishing the place of the higher education institution managed by them in the universitary hierarchy. The study uses a set of indexes proposed by various authors, adapted to the classification structure of the intellectual capital unanimously accepted world wide, namely the external and internal structure and the employees' competence. As calculation method the ROMPEDET method was used. For verifying the model's usability, this was applied in the case of the universities from Constanta, and the results thus obtained are included in the study.

Key - words: quality of educational services; ROMPEDET method; intangible assets indicators

Introduction

In the context of the admission of Romania into the European Space of Higher Education, the exigency of national institutions for the assessment of the educational services' quality is essential, as well as the exigency of creating by each university the internal evaluation systems, by implying all the educational stake-holders. The competent authority in Romania for the assessment of the academic activity is since 2006 the Romanian Agency of Higher Education Quality Assurance (ARACIS), which in October 2006 framed a Methodology of the quality assurance, of the provisionally authorization of functioning and the accreditation of the study programs and the higher education institutions. Consequently, the Romanian higher education system has nowadays a system of performance indexes through which the quality of the services of various higher education institutions can be evaluated and compared. ARACIS is not yet member of the European Agency for Quality Assurance (ENOA), but it hopes that until October 2007 to become associate member. Creating such an agency, not considering that is incumbent, in the new European context, can be proved very useful if the criteria and the methodology of assessment the academic quality will succeed to apply on the reality in the market which they assess.

The critical analysis of the methodology of quality assessment

With regard to this subject there are currently running many debates, both public or official and informal, between those implied in a way or another in the higher education. This situation can be explained mostly by the fact that the methodology is very recent "product", whom practical applicability begins to be tested and, moreover, which has not had the chance to be subject of the specialists' opinions, of all that are part from the higher education system, other than the ARACIS members, because has not been yet subject of the public debate.

Therefore, among the critics raised can be counted:

- using as a performance index the percentage of the graduates who enlist themselves to the master studies - it is considered to be a formal index, because many universities can enroll preferentially their own students, for accomplishing this requirement; moreover, the enlistment to the master studies can be done very easily, in the most cases for a tax of study, without exam, so practically any graduate can became master student etc;
- using as a performance index the percentage of the graduates who in two years from graduation to be employed at the level of their academic qualification – although in principle the index is relevant, it has an operational deficiency - how can prove the graduates where they work and what they do after two years from their graduation?; how can the universities find them?; how can be checked the universities if they report accurate what they have found from their graduates? etc.;
- the assessment of the satisfaction level of the students in connection with the professional and personal training assured by the university – again, one cannot argue against this index at

theoretical level, but is also true that, at least to these days, this index cannot assume any practical significance. First of all, it should be created a common national instrument of assessment for this satisfaction, and then it should be provided a way to collect the opinions that to assure a non-vicious assessment of the answers, through the fear not to make difficulties to the universities if the subjects do not answer "like they should";

- the fact that, by law, in Romania cannot function in the same time more agencies of assessment for the quality of the educational services, although in other European countries this is practiced and, moreover, although in this matter it is difficult, even impossible, to find that method of quality assessment against no one can argue, and the competition could be in our benefit etc. [1]

I believe these assessments to be useful, especially because until 1st of September 2007 ARACIS tests the methodologies of evaluating and external assurance of quality, in order to elaborate a final report regarding the results of the testing. Therefore, the external evaluation of the quality of higher education in Romania is yet at an experimental stage, fact which presumes that it is open to the improvements.

Beginning with the academic year 2007–2008 the methodologies of internal and external evaluation for assuring the quality will be applied, considering the results of the experimental stage. Therefore, from October 2007 it will be incumbent the implementation of a quality system in every university, with all things thus implied, and the success of this action will depend on the measure in which the management of the higher education institutions will understand that this charge is to be done by the specialists.

The authors have been elaborated and propose a model for evaluating the quality of the higher education services. The model includes the next stages:

Stage I. The issuance of a set of indicators

It is very important that they are easily understood, operated and used. Taking into account the multiple roles of the educational services, they can be grouped in the following categories, according to the structuring model of intangible assets and to the intellectual capital used in specialized literature. [2]

External structure indicators – present the situation clearly from the clients point of view – students, parents, firms which want to buy research results from university

Indicator Symbol Comments indicator determined on the basis of questionnaires addressed both to the students and to economic operators Clients' satisfaction (E_1) who have worked with students and graduators calculated by reporting the number of graduates to the Graduators' rate (E_2) number of those admitted calculated by report between the number of those Students' selection admitted in the higher education establishment and the (E_3) total number of candidates calculated by report between the number of students and The number of students per teacher (E_4) the number of teachers calculated by report between the space surface for The existence of didactic areas didactic activities expressed in m² and the number of (E_5) related to the specifics of the area student at ordinary education. Owned market share (E_6) it can be calculated at local and/or national levels The number of research contracts graded depending on the period of time signed with representatives of the (E_7) business area

Table 1: External structure indicators

Internal structure indicators – are necessary for the management of the company in order to notice the registered progress and to initiate corrective actions when needed. Such indicators may be:

Table 2. Internal structure indicators

Indicator	Symbol	Comments
Investments in the data processing		The informational system plays an important role in
systems	(I_1)	obtaining the necessary information, helping in
		identifying the origin of any further problem.
The percentage of the number of jobs	(I_2)	Calculated by report between the number of right-
filled in with right-holder.	(12)	holders and the number of available didactic jobs.
The structure of didactic jobs of	(I_3)	
professors	(13)	
The proportion of the auxiliary	(I)	The inverse of this indicator is the specialists'
personnel	(I_4)	proportion.
Employees attitude towards the	(I_5)	The employees' attitude towards the institution can be
workplace	(15)	measured in the same way as customers' attitude.
Personnel fluctuation	(I_6)	The smaller the fluctuation is, the more efficient.
"Beginners" rate	(I)	Beginners will be considered the persons having
	(I_7)	seniority in office of less than 3 years.
A balanced allocation on income	(I)	The way of allocating will be determined on three
sources	(I_8)	sources: study, research and other activities fees.

Development perspective – answers the question "Can the institution create, on long term, value and improve it?"

Table 3. Development indicators

Indicator	Symbol	Comments							
The percentage of professors-leaders		It will be appreciated by grades							
in ScD./PhD. Thesis of the total of	(D_1)								
professors									
Investments made for personnel basic	(D_2)	The money invested for participation at conferences,							
and advanced vocational training	(\mathbf{D}_2)	seminars, libraries' supply, etc							
International collaborations intensity	(D_3)	Takes into account both the visits to/from abroad and							
	(D ₃)	research contracts							
Necessary instruments for the		It is about a basic implementation and not one of form,							
implementation of the requests	(D_4)	which has already been realized							
provided by the Bologna process									

The indicators presented above are not restrictive but they can be further completed and improved, the authors mainly trying to emphasize their structure. [3]

The second stage of the proposed methodology obviously becomes the choice of the institutions with which the comparison will made. In the present paper tha authors have choosen in order to verify the model the next universities: "Spiru Haret" University, "Dimitrie Cantemir" University, Maritime University, "Ovidius" University, "Gaudeamus" University.

The third stage. ROMPEDET method application – ROMPEDET = Romanian Model of Performance Determination.

This is a Romanian model for determining the performance; the model has been invented by Prof. Univ. Dr. Ion Stancioiu in order to appreciate the quality level of a variant in comparison with the others and applied by the authors for higher education, in order to evaluate the quality levels of Romanian universities.

The ROMPEDET method, compared with ELECTRE, Combinex and KT methods that present serious inconveniences regarding the credibility of the conclusions they reach, does nor allow the subjectivity of the appreciation of quality and technical levels. Therefore, performance H_i of a variant V_i (i=1,2,...,m) can be obtained by adopting variant $V_{k\ i}$ as a basis and reporting it to its characteristics of variant V_i , taking into account the importance of each and every characteristic, according to the formula:

$$H_i = a \prod_{j \in S_2} \left(\frac{x_{ij}}{x_{kj}}\right)^{\gamma_j} \cdot \prod_{j \in S_2} \left(\frac{x_{kj}}{x_{ij}}\right)^{\gamma_j} \tag{1}$$

in which:

- a scale factor (it has been proposed a=100 for a more evident differentiation between variants);
- x_{ij} characteristic values of j of variant V_i ;

- x_{ki} characteristic values of j of variant V_k ;
- γ_j the percentage of characteristic j in defining the performance level of H_i ; γ_j is rated as such: $0 \le \gamma_j \le 1$; $\sum \gamma_j = 1$.
- S₁ the subdivision of characteristics which is desirable to have high values for the performance to be higher;
- S_2 the complementary subdivision of the characteristics which is desirable to have smaller values for the performance to be higher;

If the information about the exploiting costs are missing or the function writing of these costs reported to the characteristics of the products is difficult, the percentage γ_i can be established on the basis of the

$$\gamma_{j} = \gamma_{j1} = \frac{\sum_{j1} \alpha_{j1j2}}{\sum_{j2} \sum_{j1} \alpha_{j1j2}}; 0 \le \gamma_{j} \le 1; \sum_{j} \gamma_{j} = 1; j_{1}j_{2} = \overline{1,n}$$
(2) in which $j_{1}j_{2}$ represent the elements of the matrix square $A_{n\times n} = ||\alpha_{j1j2}||$, having the values:

$$a_{j1j2} = \begin{cases} 1, C_{j1}IC_{j2} \text{ (caracteristica } C_{j1} \text{ este de egală importanță cu } C_{j2}) \\ 2, C_{j1}PC_{j2} \text{ (caracteristica } C_{j1} \text{ este mai importantă decât } C_{j2}) \\ 4, C_{j1}PPC_{j2} \text{ (caracteristica } C_{j1} \text{ este mult mai importantă decât } C_{j2}) \\ 0, \text{în } rest \end{cases}$$
re: L represents logic operator of indifference, and P logic operator of preference. [3]

where: I represents logic operator of indifference, and P logic operator of preference. [3] For establishing the preference matrix A which represents the basis of applying the (2) formula, it is recommended the hierarchy of indicators presented above and grouped in three categories, as follows:

			Exter	nal Stı	ructur	e Indio	cators		Internal Structure Indicators									Develo Indic		Grades	γ_j	
			E_2	E_3	E_4	E_5	E_6	E_7	I_1	I_2	I_3	I_4	I_5	I_6	I_7	I_8	D_1	D_2	D_3	D_4		
a	E_1	1	2	1	4	2	0	2	1	2	4	2	0	1	0	2	2	0	4	0	30	0,063
External Structure Indicators	E_2	0	1	1	2	4	0	1	2	4	0	1	2	4	0	1	2	4	0	1	30	0,063
rnal Struc Indicators	E_3	1	0	1	0	1	2	4	0	1	2	4	0	1	2	4	0	1	2	4	30	0,063
ıl S lica	E_4	0	0	2	1	0	1	2	4	0	1	2	4	0	1	2	4	0	1	2	27	0,057
erne Ind	E_5	0	0	0	2	1	2	4	0	1	2	4	0	2	4	0	1	2	1	4	30	0,063
Ext	E_6	4	2	0	0	0	1	2	4	0	1	2	4	0	1	2	4	0	1	2	30	0,063
	E_7	0	0	0	0	0		1	2	4	0	1	2	4	0	1	2	4	0	1	22	0,046
	I_1	1	0	4	0	2	0		1	0	1	2	4	0	1	2	4	0	1	2	25	0,053
ē	I_2	0	2	1	4	1	4	0	2	1	2	4	0	1	2	4	0	1	2	4	35	0,074
ctun	I_3	0	4	0	1	0	1	2	1	0	1	4	2	0	1	2	4	0	1	2	26	0,055
rnal Struc Indicators	I_4	0	1	0	0	0	0	1	0	0	0	1	1	2	4	0	1	2	4	0	17	0,036
nal (I_5	2	0	2	0	4	0	0	0	2	0	1	1	4	0	1	2	4	0	1	24	0,051
Internal Structure Indicators	I_6	1	0	1	2	0	2	0	4	1	2	0	0	1	1	2	4	0	1	2	24	0,051
II	I_7	2	2	0	1	0	1	4	1	1	1	0	2	1	1	4	1	0	2	4	28	0,059
	I_8	0	1	0	0	2	0	1	0	0	0	4	1	0	0	1	1	2	4	0	17	0,036
n S	D_1	0	0	4	0	1	0	0	0	2	0	1	0	0	1		1	0	1	2	13	0,027
pme	D_2	2	0	1	4	0	2	0	4	1	2	0	0	2	2	0	4	1	2	4	31	0,065
Developmen t Indicators	$\overline{D_3}$	0	4	0	1	1	1	2	1	0	4	1	0	0	1	0	1	0	1	2	20	0,042
De t L	D_4	4	1	0	0	0	0	1	0	0	0	4	1	0	0	4	0	0	0	1	16	0,034
																					475	1,000

Table 4. Results of model application

	TWO IS TOO BE TOO TO THE TOO TO THE TOO TO THE TOO THE																					
		Indicatorii structurii externe								Indicatorii structurii interne									Indicatori de dezvoltare			
Nr.	X	E1	E2	E3	E4	E5	E6	E7	I1	12	13	I 4	15	16	17	18	D1	D2	D3	D4	Н	
crt.						mp/student	%											um. / cadru	vizite/ cadru			
		note	%	%	nr.	zi	local	nr./cadru	um/cadru	%	%	%	note	%	%	note	%	did.	did.	note		
1.	Univ. "Spiru Haret"	0,750	0,000	0,000	0,000	1,000	1,000	0,500	1,000	1,000	1,000	1,000	0,833	0,956	0,250	0,667	0,000	0,900	0,000	1,000	625	
	Constanța																				635	
2	Univ. "D. Cantemir"	0,250	0,545	0,000	0,300	0,667	0,321	0,250	0,200	0,250	0,714	0,714	0,500	0,217	0,750	0,500	0,000	0,400	0,111	0,200		
_	Constanța																				371	
3	Univ. de Marină Constanța	0,500	0,091	0,500	1,000	0,867	0,464	0,250	0,500	0,583	0,714	0,714	0,833	0,867	1,000	0,833	0,000	0,600	0,111	0,400	587	
4	Univ. "Ovidius" Constanța	1,000	1,000	1,000	0,677	1,800	0,893	1,000	0,500	0,917	0,000	0,000	1,000	1,000	0,000	1,000	1,000	1,000	1,000	1,000	844	
5	Univ. "Gaudeamus" Constanța	0,000	0,318	0,000	0,333	0,000	0,000	0,000	0,000	0,000	0,714	0,714	0,000	0,000	1,000	0,000	0,000	0,000	0,000	0,000	163	
	Critorii	Mov	Mov	:	min	Mov	Man	Man	Mov	Man	Man		Man		:	Man	Man	Mov	Man	Man		

Criterii Max Max min min Max Max Max Max Max Max min Max min min Max Max Max Max Max

Global indicator of quality $H_{i,}$ for each analyzed university, can be determined following the application of this percentage on the previously determined indicators.

Conclusions:

The present methodology is part of an attempt to create an important methodology-managerial instrument for any higher education establishment manager. Using this managerial tool, they can periodically evaluate the institution they are managing and to interfere in those indicators with high percentage in order to raise the general quality level of the institution.

The proposal of the authors has the advantage of being easily applied for any university and periodical and comparative assessment is a criterion for appreciation of managerial capacities. The flexibility of the method allows the replacement and modification of the indicators in order to be permanently upto-date to the requests of the national regulatory institutions (ARACIS in Romania).

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