# Models of Non - Life Insurance Mathematics 

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In this communication we will discuss two regression credibility models from NonLife Insurance Mathematics that can be solved by means of matrix theory. In the first regression credibility model, starting from a well-known representation formula of the inverse for a special class of matrices a risk premium will be calculated for a contract with risk parameter $\boldsymbol{\theta}$. In the next regression credibility model, we will obtain a credibility solution in the form of a linear combination of the individual estimate (based on the data of a particular state) and the collective estimate (based on aggregate USA data).
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Introduction
All numerical results in this paper were obtained using the regression credibility theory. Here we consider applications of credibility theory dealing with real life situations, and implemented on real insurance portfolios.
The regression credibility model can be applied to solve quite a number of practical insurance problems.

## 1. The first regression credibility model

In the first regression credibility model, starting from a well-known representation formula of the inverse for a special class of matrices a risk premium will be calculated for a contract with risk parameter $\theta$.
After some motivating introductory remarks, we state the model assumptions in more detail.
In this sense, we consider one contract (or an insurance policy) with unknown and fixed risk parameter $\theta$, during a period of $t(\geq 2)$ years. The random variable $\theta$ contains the risk characteristics of the policy. For this reason, we shall call $\theta$ the risk parameter of the policy.
The contract is a random vector $\left(\theta, \mathrm{X}^{\prime}\right)$ consisting of the structure parameter $\theta$ and the observable variables $\mathrm{X}_{1}, \mathrm{X}_{2}, \ldots, \mathrm{X}_{\mathrm{t}}$, where $\mathrm{X}^{\prime}=\left(\mathrm{X}_{1}, \mathrm{X}_{2}, \ldots, \mathrm{X}_{\mathrm{t}}\right)$ is the vector of obser-
vations (or the observed random $(1 \times \mathrm{t})$ vector). Thus, the contract consists of the set of variables:

$$
\left(\theta, X^{\prime}\right)=\theta, X_{j}, \text { where } j=1, \ldots, t
$$

For the model, which involves only one isolated contract and having observed a risk with risk parameter $\theta$ for t years we want to forecast/estimate the quantity (the conditional expectation of the $\mathrm{X}_{\mathrm{j}}$, given $\theta$ ):

$$
\mu_{\mathrm{j}}(\theta)=\mathrm{E}\left(\mathrm{X}_{\mathrm{j}} \mid \theta\right)
$$

which is the net risk premim for the contract with risk parameter $\theta$ from the $j$-th year, where
$\mathrm{j}=1, \ldots, \mathrm{t}$. Because of inflation, we make the regression assumption, which affirms that the pure net risk premium $\mu_{\mathrm{j}}(\theta)$ changes in time, as follows:

$$
\mu_{\mathrm{j}}(\theta)=\mathrm{E}\left(\mathrm{X}_{\mathrm{j}} \mid \theta\right)=\mathrm{Y}_{\mathrm{j}}^{\prime} \underset{\sim}{\mathrm{b}}(\theta), \mathrm{j}=1, \ldots, \mathrm{t},
$$

where $\mathrm{Y}_{\mathrm{j}}$ is an known non-random $(\mathrm{q} \times 1)$ vector, the so-called design vector, with $\mathrm{j}=$ $1, \ldots, \mathrm{t}$ and where $\mathrm{b}(\theta)$ is an unknown ran-
dom $(q \times 1)$ vector, the so-called regression vector, which contains the unknown regression constants.
By a suitable choice of the $\mathrm{Y}_{\mathrm{j}}$ (assumed to be known), time effects on the risk premium can be introduced.

Thus, if the design vector $\mathrm{Y}_{\mathrm{j}}$ is for example chosen as follows:
$\underset{\sim}{Y_{j}}=\underset{\sim}{Y_{j}^{(2,1)}}=\binom{1}{j}$, then results a linear inflation of the type:
$\mu_{j}(\theta)=b_{1}(\theta)+\mathrm{jb}_{2}(\theta), \mathrm{j}=1, \ldots, \mathrm{t}$, where $\mathrm{b}(\theta)$
$=\left(b_{1}(\theta), b_{2}(\theta)\right)^{\prime}$.
Also if the design vector $Y_{j}$ is for example chosen as follows:
$\underset{\sim}{\mathrm{Y}_{\mathrm{j}}}=\underset{\sim}{\mathrm{Y}_{\mathrm{j}}^{(3,1)}}=\left(\begin{array}{c}1 \\ j \\ j^{2}\end{array}\right)$, then we obtain a quadratic inflationary trend of the form:
$\mu_{j}(\theta)=b_{1}(\theta)+j b_{2}(\theta)+j^{2} b_{3}(\theta), j=1, \ldots, t$, where $b(\theta)=\left(b_{1}(\theta), b_{2}(\theta), b_{3}(\theta)\right)$ '.

Using the fact that a matrix A is positive definite, if the quadratic form $\underline{x}^{\prime} A \underline{x}$ is positive for every $\underline{\mathrm{x}} \neq \underline{0}$, where A is an $(\mathrm{n} \times \mathrm{n})$ matrix, $\underline{\mathrm{x}}$ a column vector of length n and $\underline{0}$ is a vector of zeros, we can give the hypotheses of the model. We assume that:
(1) the regression assumption, which affirms that the pure net risk premium $\mu_{j}(\theta)$ for the contract with risk parameter $\theta$ from $j$-th year changes in time, as follows:
$\mu_{j}(\theta)=Y_{j}{ }_{\sim}^{\prime} \underset{\sim}{b}(\theta), j=1, \ldots, t$, where the $(q \times$

1) design vector $Y_{j}$ is known, with $j=1, \ldots, t$ and $b(\theta)$ is an unknown regression vector $(b(\theta)$ is a column vector of length $q$ ) and that
(2) the matrices $\Lambda=\Lambda^{(\mathrm{q}, \mathrm{q})}=\operatorname{Cov}[\mathrm{b}(\theta)], \phi$ $=\phi^{(\mathrm{t}, \mathrm{t})}=\mathrm{E}[\operatorname{Cov}(\mathrm{X} \mid \theta)]$ are positive definite [ $\Lambda$ is the covariance matrix of the regression vector $b(\theta)$, and $\phi$ is the expectation for the conditional covariance matrix of the observations X , given $\theta$ ].
The main purpose of regression credibility theory is the development of an expression
for the credibility estimator $\mu_{j}$ of the pure net risk premium $\mu_{j}(\theta)$ based on the observations X .

For this reason, we shall need (we need) the following lemma from linear algebra, which gives the representation formula of the inverse for a special class of matrices.
Lemma 1.1 Let A be an ( $\mathrm{r} \times \mathrm{s}$ ) matrix and B an ( $\mathrm{s} \times \mathrm{r}$ ) matrix. Then the inverse of the matrix $(I+A B)$ is given by the formula:
$(\underset{\sim}{I}+\underset{\sim}{A} \underset{\sim}{B})^{-1}=I-\underset{\sim}{\mathrm{I}}(\underset{\sim}{\mathrm{I}}+\underset{\sim}{\mathrm{B}} \underset{\sim}{\mathrm{A}})^{-1} \underset{\sim}{\mathrm{~B}}$, if the displayed inverses exist and where I denotes the $(\mathrm{r} \times \mathrm{r})$ identity matrix.
We finally introduce the following notation for the expectation of the regression vector $\mathrm{E}[\mathrm{b}(\theta)]=\beta$.

Now, we are ready to determine the optimal choice of the credibility estimator $\tilde{\mu}_{\mathrm{j}}$ for the pure net risk premium $\mu_{\mathrm{j}}(\theta)$ based on the observations X .

Under the hypotheses (1) and (2) the credibility estimator $\tilde{\mu}_{\mathrm{j}}$ for the pure net risk premium $\mu_{j}(\theta)$ based on the observations X is given by the following relation:

$$
\begin{aligned}
& \tilde{\mu}_{\mathrm{j}}=\mathrm{Y}_{\mathrm{j}}{ }^{\prime}[\underset{\sim}{\mathrm{Z}} \underset{\sim}{\mathrm{~b}}+\underset{\sim}{(\mathrm{I}-\underset{\sim}{Z}) \beta] \text { with }} \\
& \mathrm{b}=\left(\mathrm{Y}^{\prime} \phi^{-1} \mathrm{Y}\right)^{-1} \mathrm{Y}^{\prime} \phi^{-1} \mathrm{X} \text { and } \\
& \underset{\sim}{Z}=\underset{\sim}{\Lambda}{\underset{\sim}{Y}}^{Y^{\prime}}{\underset{\sim}{\mid}}^{-1} \underset{\sim}{Y}\left(\underset{\sim}{\mathrm{Y}}+\underset{\sim}{\Lambda} \underset{\sim}{\mathrm{Y}^{\prime}}{\underset{\sim}{\mid}}^{-1} \underset{\sim}{\mathrm{Y}}\right)^{-1},
\end{aligned}
$$

where Y is the generalization of the design vector $\mathrm{Y}_{\mathrm{j}}$, the so-called design matrix from the regression assumption (1) of the type:
$\mu^{(t, 1)}=E(\underset{\sim}{X} \mid \theta)=\underset{\sim}{Y} \underset{\sim}{b}(\theta)$ and where I denotes the $(\mathrm{q} \times \mathrm{q})$ identity matrix, for some fixed j. [ $\mu^{(t, 1)}=\left(\mu_{1}(\theta), \mu_{2}(\theta), \ldots, \mu_{t}(\theta)\right)$ ' is the $(t \times 1)$ vector of the yearly net risk premiums for the contract with risk parameter $\theta$ and Y
is an $(\mathrm{t} \times \mathrm{q})$ matrix given in advance of full $\operatorname{rank} \mathrm{q}(\mathrm{q} \leq \mathrm{t})$ ].
We recall the fact that a matrix A is of full rank if its rank is $\min (n, m)$, where A is an $(\mathrm{n}$ $\times \mathrm{m})$ matrix.
Now, we give the proof of the above expression for the credibility estimator $\tilde{\mu}_{\mathrm{j}}$ of the pure net risk premium $\mu_{\mathrm{j}}(\theta)$ based on the observations X. The credibility estimator $\mu_{j}$ of $\mu_{\mathrm{j}}(\theta)$ based on X is a linear estimator of the form:

$$
\begin{equation*}
\tilde{\mu}_{\mathrm{j}}=\gamma_{0}+\gamma^{\prime} \underset{\sim}{\mathrm{X}} \tag{1.1}
\end{equation*}
$$

which satisfies the normal equations:

$$
\begin{gather*}
\mathrm{E}\left(\mu_{\mathrm{j}}\right)=\mathrm{E}\left[\mu_{\mathrm{j}}(\theta)\right]  \tag{1.2}\\
\operatorname{Cov}\left(\tilde{\mu}_{\mathrm{j}},{\underset{\sim}{X}}^{\prime}\right)=\operatorname{Cov}\left[\mu_{\mathrm{j}}(\theta), \underset{\sim}{X^{\prime}}\right]
\end{gather*}
$$

where $\gamma_{0}$ is a scalar constant and $\gamma$ is a constant $(t \times 1)$ vector. The coefficients $\gamma_{0}$ and $\gamma$
are chosen such that the normal equations are satisfied.
After inserting (1.1) in (1.3), one obtains the following relation:

$$
\begin{equation*}
\gamma_{\sim}^{\prime} \operatorname{Cov}(\underset{\sim}{\mathrm{X}})=\operatorname{Cov}\left[\mu_{\mathrm{j}}(\theta), \underset{\sim}{\mathrm{X}}\right] \tag{1.4}
\end{equation*}
$$

where:

$$
\begin{equation*}
\operatorname{Cov}(\underset{\sim}{\mathrm{X}})=\phi+\underset{\sim}{\mathrm{Y}}{\underset{\sim}{\Lambda}}_{\sim}^{Y^{\prime}} \tag{1.5}
\end{equation*}
$$

and:

$$
\begin{equation*}
\operatorname{Cov}\left[\mu_{\mathrm{j}}(\theta), \underset{\sim}{\mathrm{X}}\right]=Y_{j}^{\prime}{\underset{\sim}{1}}_{\underset{\sim}{\mid}}^{Y^{\prime}} \tag{1.6}
\end{equation*}
$$

Standard computations lead to (1.5) and (1.6). Thus, (1.4) becomes:

$$
{\underset{\sim}{\gamma}}^{\prime}(\underset{\sim}{\phi}+\underset{\sim}{Y} \underset{\sim}{\Lambda} \underset{\sim}{Y})={\underset{\sim}{j}}^{\prime} \underset{\sim}{\Lambda}{\underset{\sim}{V}}^{\prime}
$$

Hence, applying Lemma 1 we conclude that:

$$
\begin{equation*}
{\underset{\sim}{r}}^{\prime} \underset{\sim}{\mathrm{X}}=Y_{\sim}^{\prime} \underset{\sim}{\mathrm{Z}} \underset{\sim}{\mathrm{Z}} \underset{\sim}{\mathrm{~b}} \tag{1.7}
\end{equation*}
$$

From (1.1) (1.2) and (1.7) we obtain:

$$
\gamma_{0}=Y_{j}^{\prime}(\underset{\sim}{\mathrm{I}}-\underset{\sim}{\mathrm{Z}}) \underset{\sim}{\beta}
$$

This completes the proof.

## 2. The second regression credibility model

 In the next regression credibility model, we will obtain a credibility solution in the form of a linear combination of the individual estimate (based on the data of a particular state) and the collective estimate (based on aggregate USA data).To illustrate the solution with the properties mentioned above, we shall need the wellknown representation theorem for a special class of matrices, the properties of the trace for a square matrix, the scalar product of two vectors, the norm with respect to a positive definite matrix given in advance and the complicated mathematical properties of conditional expectations and of conditional covariances.
After some motivating introductory remarks, we state the model assumptions in more detail.
In this sense, we consider a portfolio of k contracts. Let j be fixed.
The contract indexed by j is a random vector $\left(\theta_{\mathrm{j}}, \underline{X}_{j}\right)$ consisting of a random structure parameter $\theta_{\mathrm{j}}$ (assumed to be unknown and fixed) and the observable variables $\mathrm{X}_{\mathrm{j} 1}, \mathrm{X}_{\mathrm{j} 2}$, $\ldots, \mathrm{X}_{\mathrm{jt}}$, where $\underline{X}_{j}^{\prime}=\left(\mathrm{X}_{\mathrm{j} 1}, \mathrm{X}_{\mathrm{j} 2}, \ldots, \mathrm{X}_{\mathrm{j} t}\right)$ is the vector of observations (or the observed random $(1 \times \mathrm{t})$ vector). So the contract indexed by j consists of the set of variables:
$\left(\theta_{\mathrm{j}}, \underline{X}_{j}^{\prime}\right)=\theta_{\mathrm{j}}, \mathrm{X}_{\mathrm{jq}}, \mathrm{q}=1, \ldots, \mathrm{t}$
For the model, which consists of a portfolio of k contracts we want to forecast/estimate the quantity (the conditional expectation of the $\mathrm{X}_{\mathrm{jq}}$, given $\theta_{\mathrm{j}}$ ):

$$
\mu_{\mathrm{q}}\left(\theta_{\mathrm{j}}\right)=\mathrm{E}\left(\mathrm{X}_{\mathrm{jq}} \mid \theta_{\mathrm{j}}\right), \mathrm{q}=1, \ldots, \mathrm{t}
$$

(which is the net risk premium for the contract with risk parameter $\theta_{\mathrm{j}}$ from the q-th year, where $\mathrm{q}=1, \ldots, \mathrm{t}$ ), or we want to forecast/estimate the conditional expectation of the $\underline{X}_{\mathrm{j}}$, given $\theta_{\mathrm{j}}$ :

$$
\mathrm{E}\left(\underline{\mathbf{X}}_{\mathrm{j}} \mid \theta_{\mathrm{j}}\right)=\underline{\mu}^{(\mathrm{t}, 1)}\left(\theta_{\mathrm{j}}\right)=\left(\mu_{1}\left(\theta_{j}\right), \ldots, \mu_{t}\left(\theta_{j}\right)\right)
$$

(which is the vector of the yearly net risk premiums for the contract with risk parameter $\theta_{\mathrm{j}}$ ).
Because of inflation, we make the regression assumption (or we restrict the class of admissible functions $\mu_{q}(\cdot)$ to):
$\underline{\mu}^{(t, 1)}\left(\theta_{j}\right)=x^{(t, n)} \underline{B}^{(n, 1)}\left(\theta_{j}\right)$, where $x$ is an $(t \times n)$ matrix given in advance of full rank $n$ ( $\mathrm{n} \leq \mathrm{t}$ ), the so-called design matrix and where $\underline{\beta}\left(\theta_{\mathrm{j}}\right)$ is an unknown random ( $\mathrm{n} \times 1$ ) vector, the so-called regression vector, which contains the unknown regression constants.
By a suitable choice of the x (assumed to be known), time effects on the risk premium can be introduced.
Thus, if the design matrix x is for example chosen, as follows:
$\mathrm{x}=\mathrm{x}^{(\mathrm{t}, 3)}=\left[\begin{array}{ccc}1 & 1 & 1^{2} \\ 1 & 2 & 2^{2} \\ \vdots & \vdots & \vdots \\ 1 & \mathrm{t} & \mathrm{t}^{2}\end{array}\right]$, then we obtain a $q u$ -
adratic inflationary trend of the form:
$\mu_{\mathrm{q}}\left(\theta_{\mathrm{j}}\right)=\beta_{1}\left(\theta_{\mathrm{j}}\right)+\mathrm{q} \beta_{2}\left(\theta_{\mathrm{j}}\right)+\mathrm{q}^{2} \beta_{3}\left(\theta_{\mathrm{j}}\right), \mathrm{q}=1, \ldots$, t , where
$\underline{\beta}\left(\theta_{\mathrm{j}}\right)=\left(\beta_{1}\left(\theta_{\mathrm{j}}\right), \beta_{2}\left(\theta_{\mathrm{j}}\right), \beta_{3}\left(\theta_{\mathrm{j}}\right)\right)^{\prime}$.
Also, if the design matrix x is for example chosen, as follows:
$\mathrm{x}=\mathrm{x}^{(\mathrm{t}, 2)}=\left[\begin{array}{cc}1 & 1 \\ 1 & 2 \\ \vdots & \vdots \\ 1 & \mathrm{t}\end{array}\right]$ (the last column of the $\mathrm{x}^{(\mathrm{t},}$
${ }^{3)}$ is omitted), then results a linear inflation of the type:
$\mu_{\mathrm{q}}\left(\theta_{\mathrm{j}}\right)=\beta_{1}\left(\theta_{\mathrm{j}}\right)+\mathrm{q} \beta_{2}\left(\theta_{\mathrm{j}}\right), \mathrm{q}=1, \ldots, \mathrm{t}$, where $\underline{\beta}\left(\theta_{\mathrm{j}}\right)=\left(\beta_{1}\left(\theta_{\mathrm{j}}\right), \beta_{2}\left(\theta_{\mathrm{j}}\right)\right)^{\prime}$.
For some fixed design matrix x and a fixed weight matrix $\mathrm{v}_{\mathrm{j}}{ }^{(\mathrm{t}, \mathrm{t})}$, the hypotheses of this model are:
(1) the contracts represented by the pairs (the couples) $\left(\theta_{j}, \underline{X}_{j}\right), j=1, \ldots, k$ are independent, the variables $\theta_{1}, \theta_{2}, \ldots, \theta_{\mathrm{k}}$ are independent and identically distributed;
(2) the regression assumption, which affirms that the vector of the yearly net risk premiums for the contract with risk parameter $\theta_{\mathrm{j}}$ changes in time, as follows:
$\underline{\mu}^{(t, 1)}\left(\theta_{j}\right)=x^{(t, n)} \underline{1}^{(\mathrm{n}, 1)}\left(\theta_{\mathrm{j}}\right)$, where the $(\mathrm{t} \times \mathrm{n})$ design matrix $x$ is known and $\beta\left(\theta_{j}\right)$ is an unknown regression vector $\left(\underline{\beta}\left(\theta_{\mathrm{j}}\right)\right.$ is a column vector of length $n$ ), whit $j=1, \ldots, k$;
(3) $\operatorname{Cov}\left(\underline{\mathrm{X}}_{\mathrm{j}} \mid \theta_{\mathrm{j}}\right)=\sigma^{2}\left(\theta_{\mathrm{j}}\right) \mathrm{v}_{\mathrm{j}}^{(t, t)}$, where $\sigma^{2}\left(\theta_{\mathrm{j}}\right)=$ $\operatorname{Var}\left(\mathrm{X}_{\mathrm{jr}} \mid \theta_{\mathrm{j}}\right), \mathrm{r}=1, \ldots, \mathrm{t}$ and $\mathrm{v}_{\mathrm{j}}=\mathrm{v}_{\mathrm{j}}^{(\mathrm{t}, \mathrm{t})}$ is a
known non-random weight $(\mathrm{t} \times \mathrm{t})$ matrix, having $\operatorname{rgv}_{\mathrm{j}}=\mathrm{t}$, with $\mathrm{j}=1, \ldots, \mathrm{k}$.
We introduce the structural parameters:
$\mathrm{s}^{2}=E\left[\sigma^{2}\left(\theta_{\mathrm{j}}\right)\right], \mathrm{a}^{(\mathrm{n}, \mathrm{n})}=\operatorname{Cov}\left[\underline{\beta}\left(\theta_{\mathrm{j}}\right)\right], \underline{b}^{(\mathrm{n}, 1)}=$ $\mathrm{E}\left[\beta\left(\theta_{\mathrm{j}}\right)\right]$ and the following notations:
$\mathrm{c}_{\mathrm{j}}^{(\mathrm{t}, \mathrm{t})}=\operatorname{Cov}\left(\underline{\mathrm{X}}_{\mathrm{j}}\right), \mathrm{u}_{\mathrm{j}}^{(\mathrm{n}, \mathrm{n})}=\left(\mathrm{x}^{1} \mathrm{v}_{\mathrm{j}}^{-1} \mathrm{x}\right)^{-1}, \mathrm{z}_{\mathrm{j}}^{(\mathrm{n}, \mathrm{n})}=$ $a\left(a+s^{2} u_{j}\right)^{-1}=[$ the resulting credibility factor for contract $j$ ], where $j=1, \ldots, k$.
Before proving the linearized regression credibility premium, we first give the classical result for the regression vector, namely the GLS - estimator for $\underline{\beta}\left(\theta_{\mathrm{j}}\right)$ based on the following lemma from linear algebra, which gives the representation theorem for a special class of matrices.
Lemma 2.1
If C and V are $(\mathrm{t} \times \mathrm{t})$ matrices, A an $(\mathrm{n} \times \mathrm{n})$ matrix and $\mathrm{Ya}(\mathrm{t} \times \mathrm{n})$ matrix, and $\mathrm{C}=\mathrm{s}^{2} \mathrm{~V}$ $+Y^{\prime} Y^{\prime}$, then

$$
\left(\mathrm{Y}^{\prime} \mathrm{C}^{-1} \mathrm{Y}\right)^{-1}=\mathrm{s}^{2}\left(\mathrm{Y}^{\prime} \mathrm{V}^{-1} \mathrm{Y}\right)^{-1}+\mathrm{A} \text { and }
$$

$$
\left(\mathrm{Y}^{\prime} \mathrm{C}^{-1} \mathrm{Y}\right)^{-1} \mathrm{Y}^{\prime} \mathrm{C}^{-1}=\left(\mathrm{Y}^{\prime} \mathrm{V}^{-1} \mathrm{Y}\right)^{-1} \mathrm{Y}^{\prime} \mathrm{V}^{-1}
$$

Classical regression result
The vector $\underline{B}_{j}$ minimizing the weighted distance to the observations $\underline{X}_{\text {; }}$ :

## Proof

The first equality results immediately from the minimization procedure for the quadratic form involved, the second one from Lemma 2.1

Let P be a positive definite matrix given in advance.
Using the scalar product of two vectors, defined as (by):
$<\underline{X}, \underline{Y}>=E[\underline{X}, P \underline{Y}]$, where $\underline{X}$ is a column vector of length $n$ and $\underline{Y}$ is a column vector of length $n$, the norm $\|\cdot\|_{p}^{2}$ defined as:
$\|\underline{X}\|_{p}^{2}=<\underline{X}, \underline{X}>=E[\underline{X} ’ P \underline{X}]$, where $\underline{X}$ is a column vector of length $n$, the properties of the trace for a square matrix (for example a scalar random variable trivially equals its trace, the well-known fact that for matrices $A^{(n, k)}$ and $B^{(k, n)}$ we have $\left.\operatorname{Tr}(A B)=\operatorname{Tr}(B A)\right)$ and complicated mathematical properties of conditional expectations and of conditional co variances, we can now derive the linearized regression credibility premium:

$$
\begin{aligned}
& \mathrm{d}\left(\underline{B}_{j}\right)=\left(\underline{\mathrm{X}}_{j}-x \underline{B}_{j}\right)^{\prime} v_{j}^{-1}\left(\underline{X}_{j}-x \underline{B}_{j}\right) \text {, reads } \\
& \underline{B}_{j}=\left(x^{\prime} v_{j}^{-1} x\right)^{-1} x^{\prime} v_{j}^{-1} \underline{X}_{j}=u_{j} x^{\prime} v_{j}^{-1} \underline{X}_{j} \text {, or } \\
& \underline{B}_{j}=\left(x^{\prime} c_{j}^{-1} x\right)^{-1} x^{\prime} c_{j}^{-1} \underline{X}_{j} \text { in case } c_{j}=s^{2} v_{j}+x a x \text {. }
\end{aligned}
$$

- the best linearized estimate for the conditional expectation of the regression vector $\underline{\beta}\left(\theta_{\mathrm{j}}\right)$, given $\underline{X}_{\mathrm{j}}$, so the best linearized estimate of $E\left[\underline{\beta}\left(\theta_{\mathrm{j}}\right) \mid \underline{X}_{j}\right]$ (or the regression credibility result) is given by:

$$
\begin{equation*}
\underline{\mathrm{M}}_{\mathrm{j}}=\mathrm{z}_{\mathrm{j}} \underline{\mathrm{~B}}_{\mathrm{j}}+\left(\mathrm{I}-\mathrm{z}_{\mathrm{j}}\right) \underline{\mathrm{b}} \tag{2.1}
\end{equation*}
$$

and:

- the best linearized estimate for the conditional expectation of the vector $\mu\left(\theta_{\mathrm{j}}\right)$, given $\underline{X}_{i}$, so the best linearized estimate of $\mathrm{E}\left[\mathrm{x} \underline{\beta}\left(\theta_{\mathrm{j}} \mid \underline{\mathrm{X}}_{\mathrm{j}}\right]\right.$ (or the credibility estimate for $\left.\underline{\mu}\left(\theta_{\mathrm{j}}\right)\right)$, obtained multiplying the regression results from the left by the design matrix, is given by

$$
\begin{equation*}
x \underline{\mathrm{M}}_{\mathrm{j}}=\mathrm{x}\left[\mathrm{z}_{\mathrm{j}} \underline{B}_{\mathrm{j}}+\left(\mathrm{I}-\mathrm{z}_{\mathrm{j}}\right) \underline{\mathrm{b}}\right] \tag{2.2}
\end{equation*}
$$

where I denotes the $(\mathrm{n} \times \mathrm{n})$ identity matrix.
We remark the fact that the regression credibility results are given as the matrix version of a convex mixture of the classical regression result $\underline{B}_{j}$ and the collective result $\underline{b}$.
To be able to use the better linear credibility results obtained in this model, we will provide useful estimators for the structure parameters, using the matrix theory, the scalar product of two vectors, the norm and the concept of perpendicularity with respect to a positive definite matrix given in advance, an extension of Pythagoras' theorem - which affirms that:
$\underline{\mathrm{X}} \perp \underline{\mathrm{Y}} \Leftrightarrow\|\underline{\mathrm{X}}+\underline{\mathrm{Y}}\|_{\mathrm{p}}^{2}=\|\underline{\mathrm{X}}\|_{\mathrm{p}}^{2}+\|\underline{\mathrm{Y}}\|_{\mathrm{p}}^{2}$ (where $\underline{X}$ is a column vector of length $n \underline{Y}$ is a column vector of length $n$ and $P=P^{(n, n)} a$ given positive definite matrix ( P an ( $\mathrm{n} \times \mathrm{n}$ ) matrix), the properties of the trace for a square matrix and complicated mathematical properties of conditional expectations and of conditional covariances.
Thus, after the credibility result based on the structural parameters is obtained (see (2.2)) one has to construct estimates for these parameters, which represents the main results of the paper.
Every vector $\underline{B}_{j}$ gives an unbiased estimator of $\underline{b}$. Consequently, so does every linear combination of the type $\Sigma \alpha_{j} \underline{B}_{j}$, where the vector of matrices $\left(\alpha_{j}^{(n, n)}\right)_{j}=\overline{1, \mathrm{k}}$ is such that:

$$
\begin{equation*}
\sum_{\mathrm{j}=1}^{\mathrm{k}} \alpha_{\mathrm{j}}^{(\mathrm{n}, \mathrm{n})}=I^{(\mathrm{n}, \mathrm{n})} \tag{2.3}
\end{equation*}
$$

The optimal choice of $\alpha_{j}^{(n, n)}$ is determined in the following theorem:

## Theorem 2.1

The optimal solution to the minimization problem:
$\operatorname{Min} \mathrm{d}(\underline{\alpha})$, where:

$$
\begin{gathered}
d(\underline{\alpha})=\| \underline{b}- \\
\sum_{j} \alpha_{j} \underline{B}_{j} \|_{p}^{2}=E\left[\left(\underline{b}-\sum_{j} \alpha_{j} \underline{B}_{j}\right) ' P \cdot\left(\underline{b}-\sum_{j} \alpha_{j} \underline{B}_{j}\right)\right]
\end{gathered}
$$

(the distance from $\left(\sum_{j} \alpha_{j} \underline{B}_{j}\right)$ to the parameters $\underline{b}$ ), $\mathrm{P}=\mathrm{P}^{(\mathrm{n}, \mathrm{n})}$ a given positive definite matrix, with the vector of matrices $\underline{\alpha}=\left(\alpha_{j}\right)_{j}=$ $\overline{1, \mathrm{k}}$ satisfying (10), is:
$\hat{\sim}^{(n, 1)}=Z^{-1} \sum_{j=1}^{k} z_{j} \underline{B}_{j}$, where $Z=\sum_{j=1}^{k} z_{j}$ and $z_{j}$ is defined as:

$$
z_{j}=a\left(a+s^{2} u_{j}\right)^{-1}, j=\overline{1, k} .
$$

The above theorem gives the estimation of the parameters $\underline{b}$ in this regression credibility model.
In case the number of observations $\mathrm{t}_{\mathrm{j}}$ in the $\mathrm{j}^{\text {th }}$ contract is larger than the number of regression constans n , the following is an unbiased estimator of $\mathrm{s}^{2}$ :

$$
\hat{s_{j}^{2}}=\frac{1}{t_{j}-n}\left(\underline{X}_{j}-x_{j} \underline{B}_{j}\right)^{\prime}\left(\underline{X}_{j}-x_{j} \underline{B}_{j}\right)
$$

So the $\mathrm{s}_{\mathrm{j}}^{2}$ gives an unbiased estimator of $\mathrm{s}^{2}$ for each contract group.
Let K denote the number of contracts j , with $\mathrm{t}_{\mathrm{j}}>\mathrm{n}$.
If $\hat{\mathrm{s}^{2}}=\frac{1}{\mathrm{~K}} \sum_{\mathrm{j} ; \mathrm{t}_{\mathrm{j}}>\mathrm{n}} \hat{\mathrm{s}_{\mathrm{j}}^{2}}$ then $\mathrm{E}\left(\hat{\mathrm{s}^{2}}\right)=\hat{\mathrm{s}^{2} .}$
So in this regression model the $\mathrm{s}^{2}$ gives an unbiased estimator for $\mathrm{s}^{2}$.
For a, we give an unbiased pseudo-estimator, defined in terms of itself, so it can only be computed iteratively.
The following random variable has expected value a:

$$
\hat{\mathrm{a}}=\frac{1}{\mathrm{k}-1} \sum_{\mathrm{j}} \mathrm{z}_{\mathrm{j}}\left(\underline{\mathrm{~B}}_{\mathrm{j}}-\hat{\mathrm{b}}\right)\left(\underline{B}_{\mathrm{j}}-\hat{\mathrm{b}}\right)^{\prime}
$$

Another unbiased estimator for a is the following:

$$
\mathrm{a}^{*}=\frac{1}{w^{2}-\sum w_{j}^{2}}\left\{\frac{1}{2} \sum_{i, j} w_{i} w_{j}\left(\underline{B}_{i}-\underline{B}_{j}\right)\left(\underline{B}_{i}-\underline{B}_{j}\right)^{\prime}-\hat{s^{2}} \sum_{j=1}^{k} w_{j}\left(w .-w_{j}\right) u_{j}\right\}
$$

## Conclusions

The matrix theory provided the means to calculate useful estimators for the structure parameters.
From the practical point of view the property of unbiasedness of these estimators is very appealing and very attractive.

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