# Axiomatic Characterizations of Solutions for Bayesian Games

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#### Abstract

Bayesian equilibria are characterized by means of consistency and one-person rationality in combination with non-emptiness or converse consistency. Moreover, strong and coalition-proof Bayesian equilibria of extended Bayesian games are introduced and it is seen that these notions can be characterized by means of consistency, one-person rationality, a version of Pareto optimality and a modification of converse consistency. It is shown that, in case of the strong Bayesian equilibrium correspondence, converse consistency can be replaced by non-emptiness. As examples we treat Bayesian potential games and Bayesian congestion games.

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## 1 Introduction

In Peleg & Tijs [1992] axiomatic characterizations are given for the Nash equilibrium correspondence on closed families of strategic games using consistency, converse consistency and one-person rationality. Also some refinements of the Nash correspondence are characterized and an indication is given that some of the results can be extended to Bayesian games.

In a subsequent paper Peleg, Potters & Tijs [1993] study the question under which conditions converse consistency can be replaced by the non-emptiness property. In this connection see also Norde, Potters, Reijnierse & Vermeulen [1993].

The purpose of this paper is to make a systematic study of axiomatizations for solutions of extended Bayesian games. Bayesian games were introduced by Harsanyi [1967], and extended Bayesian games by Einy & Peleg [1991]. In section 2 we give the necessary definitions. In section 3 it is shown that the Section 4 introduces strong and coalition-proof Bayesian equilibria and both concepts are axiomatized by consistency, one-person rationality and modifications of Par There is also a discussion on the definition of strong Bayesian equilibria and it is shown that, in order to characterize strong Bayesian equilibria, converse consis Finally, a modification of the strong Bayesian equilibrium correspondence is given. Section 5 extends the notion of potential game of Monderer & Shapley [1992] to Bayesian games and considers the existence of pure Bayesian equilibria. Also a congestion situation in the spirit of Rosenthal [1973] is considered, which gives rise to a Bayesian potential game.

## 2 Extended Bayesian games

In this section we formally describe the class of extended Bayesian games. This generalized form of ordinary Bayesian games enables us to define reduced Bayesian games.

2.1 Definition (Einy & Peleg [1991])

An extended Bayesian game (EBG) is a system

 $G = \langle N, (A_i)_{i \in N}, (T_i)_{i \in N^+}, (p_i)_{i \in N}, (u_i)_{i \in N} \rangle$ 

where

(i) N is the (finite) set of *players*,

- (ii)  $N^+$  is a finite set with  $N^+ \supseteq N$  and  $N^+ \setminus N$  is the set of *outside players*,
- (iii) for every  $i \in N, A_i$  is the set of *actions* of player *i*,
- (iv) for every  $i \in N^+, T_i$  is the finite set of possible types of player i,
- (v) for every  $i \in N$ ,  $p_i$  is a probability distribution on  $T := \prod_{k \in N^+} T_k$  which represents the *prior* of player i,
- (vi) for every  $i \in N, u_i : A \times T \to \mathbb{R}$  is the *utility-function* of player *i*, where  $A := \prod_{k \in N} A_k$ .

Note that, in case  $N^+ = N$ , we have an ordinary Bayesian game. If  $N^+ \neq N$  then, intuitively, one may consider the outside players as those players who have already chosen their strategies (in a larger Bayesian game). So an extended Bayesian game can be considered as a reduction of an ordinary Bayesian game.

From now on, if we mention an arbitrary Bayesian game G without further specification, we assume that G is the game  $\langle N, (A_i)_{i \in N}, (T_i)_{i \in N^+}, (p_i)_{i \in N}, (u_i)_{i \in N} \rangle$ . Sometimes we will refer to  $N_G$  as the player set belonging to the game G, to avoid confusion.

Let G be an EBG, and  $i \in N$ . A *strategy* of player i is a function  $x_i : T_i \to A_i$ . By  $X_i$  we denote the set of strategies of player i. If  $S \subseteq N, S \neq \emptyset$ , then  $X_S := \prod_{k \in S} X_k$  and  $X := X_N$ .

Let  $\Gamma$  be a set of EBG's. A *solution* on  $\Gamma$  is a function  $\phi$  that assigns to each game  $G \in \Gamma$  a subset  $\phi(G)$  of the space X of strategy profiles.

#### 2.2 Definition

Let G be an EBG and  $S \subseteq N, S \neq \emptyset, x \in X$ . The *reduced* Bayesian game of G with respect to S and x is given by

$$G^{S,x} = \langle S, (A_i)_{i \in S}, (T_i)_{i \in N^+}, (p_i)_{i \in S}, (u_i^x)_{i \in S} \rangle$$

where, for every  $i \in S, a_S \in A_S$  and  $t \in T$ 

$$u_i^x(a_S,t) := u_i(((x_k(t_k))_{k \in N \setminus S}, a_S), t).$$

(Note that  $A_S = \prod_{k \in S} A_k, a_S = (a_k)_{k \in S}$  etc.)

A class  $\Gamma$  of EBG's is *closed* if for every  $G \in \Gamma$  and for every  $S \subseteq N, S \neq \emptyset$  and  $x \in X$  it holds that  $G^{S,x} \in \Gamma$ . It is easy to see that the class of all EBG's is closed.

Now we consider an example of a Bayesian game.

## 2.3 Example

Let a two-person Bayesian game be given by  $G = \langle \{1,2\}, A_1, A_2, T_1, T_2, p_1, p_2, u_1, u_2 \rangle$ where  $A_1 = \{T, B\}, A_2 = \{L, R\}, T_1 = \{\alpha, \beta\}, T_2 = \{\gamma, \delta\}$  and  $p_1(\alpha, \gamma) = p_1(\alpha, \delta) = p_1(\beta, \gamma) = p_1(\beta, \delta) = \frac{1}{4}, p_2(\alpha, \gamma) = p_2(\beta, \delta) = \frac{1}{2}$  and  $p_2(\alpha, \delta) = p_2(\beta, \gamma) = 0$ . The payoff-functions are denoted in table 1.





So if player 1 is of type  $\alpha$  and player 2 is of type  $\gamma$ , they play the upper left game. We denote a strategy of a player by a pair of actions. So

$$X_1 = \{TT, TB, BT, BB\}, X_2 = \{LL, LR, RL, RR\},\$$

where for example TB is the strategy of player 1 in which he plays T if he is of type  $\alpha$  and B if he is of type  $\beta$ .

Now this Bayesian game is an example of a so-called Bayesian potential game (for the definition we refer to section 5), which means that for every pair of types the corresponding bimatrix game is an ordinary potential game, where a corresponding potential is described by:





We denote the given (potential) function by q, so for example,

$$q((T, R), (\alpha, \gamma)) = 2, \ q((B, L), (\beta, \gamma)) = -1$$

If just one player deviates, then the difference in the payoff for that player is indicated by the difference in the potential function. For example

We will elaborate on potential games in section 5.

#### 2.4 Remark

In the definition of extended Bayesian games,  $p_i$  is a probability distribution on T, for every  $i \in N$ . In the following definition we use, for every  $i \in N$  and  $t_i \in T_i$ , the related probability distribution  $p_i(.|t_i)$  on  $T^{-i} := \prod_{k \neq i} T_k$ , defined by

$$p_i(t^{-i}|t_i) := \frac{p_i(t)}{\sum_{s^{-i} \in T^{-i}} p_i(t_i, s^{-i})}$$

for every  $t^{-i} \in T^{-i}$ . Note that  $t = (t_i, t^{-i})$ .

Of course this definition is meaningful only in the case that  $\sum_{s^{-i}} p_i(t_i, s^{-i}) \neq 0$ , for every  $t_i \in T_i$ , which means that every player puts positive probability on the occurence of each of his types. In the sequel we shall assume that this is indeed the case.

## 2.5 Definition

Let G be an EBG and  $x \in X$ . x is a Bayesian equilibrium (BE) of G if for all  $i \in N, t_i \in T_i$  and  $a_i \in A_i$ :

$$\sum_{t^{-i}} p_i(t^{-i}|t_i) u_i((x_j(t_j))_{j \in N}, t) \ge \sum_{t^{-i}} p_i(t^{-i}|t_i) u_i((x_j(t_j))_{j \in N \setminus \{i\}}, a_i, t).$$

We denote  $BE(G) := \{x \in X \mid x \text{ is a } BE \text{ of } G\}$ . To shorten notation we define

$$U_i(x|t_i) := \sum_{t^{-i}} p_i(t^{-i}|t_i) u_i((x_j(t_j))_{j \in N}, t)$$

for every  $x \in X, t_i \in T_i$ . Then, for every  $x \in X$ :

$$x \in BE(G)$$
 iff for all  $i \in N, t_i \in T_i, y_i \in X_i$ :  $U_i(x|t_i) \ge U_i(x^{-i}, y_i|t_i)$ .

In section 5 we show that each Bayesian potential game with consistent priors has at least one Bayesian equilibrium.

In example 2.3, the strategy tuple (TB, RL) is a Bayesian equilibrium, but the players do not have consistent priors.

## 3 Axiomatizations of the Bayesian equilibrium correspondence

In this section we give two different characterizations of the Bayesian equilibrium correspondence. The first one is based on consistency and converse consistency (cf. Peleg & Tijs [1992]), the second one on consistency and non-emptiness and uses in its proof the ancestor property (cf. Peleg, Potters & Tijs [1993]).

## 3.1 Definition

Let  $\Gamma$  be a closed set of EBG's and  $\phi$  a solution on  $\Gamma$ .

(i)  $\phi$  satisfies one-person rationality (OPR) on  $\Gamma$  if

 $\phi(G) = \{x_i \in X_i \mid U_i(x_i|t_i) \ge U_i(y_i|t_i) \text{ for every } t_i \in T_i \text{ and } y_i \in X_i\}$ 

for every one-player Bayesian game  $G = \langle \{i\}, A_i, (T_j)_{j \in \{i\}^+}, p_i, u_i \rangle$  in  $\Gamma$ .

(ii)  $\phi$  satisfies *consistency* (CONS) on  $\Gamma$  if for every game  $G \in \Gamma$ , for every coalition  $S \subsetneq N, S \neq \emptyset$  and for every  $x \in \phi(G)$  it holds that  $x_S \in \phi(G^{S,x})$ .

Defining  $\tilde{\phi}(G) := \{x \in X \mid \text{ for every } S \subsetneq N, S \neq \emptyset : x_S \in \phi(G^{S,x})\}$ , we have that  $\phi$  satisfies CONS iff  $\phi(G) \subseteq \tilde{\phi}(G)$  for every  $G \in \Gamma$ .

We will show that the Bayesian equilibrium solution satisfies OPR and CONS. However,

OPR and CONS do not axiomatize BE. In section 4 we will see that the strong Bayesian equilibrium solution (SBE) also satisfies OPR and CONS. To characterize BE we use the following property.

## 3.2 Definition

We say that a solution  $\phi$  satisfies *converse consistency (COCONS)* on a closed set  $\Gamma$  of EBG's if

 $\tilde{\phi}(G) \subseteq \phi(G)$  for every  $G \in \Gamma$  with  $|N| \ge 2$ .

For a detailed discussion of consistency and converse consistency we refer to Peleg & Tijs [1992].

## 3.3 Lemma

Let  $\Gamma$  be a closed set of EBG's.

Then *BE* satisfies *OPR*, *CONS* and *COCONS* on  $\Gamma$ .

Proof.

(i) By definition *BE* satisfies *OPR*.

(ii) Let  $G \in \Gamma$ ,  $|N| \ge 2$  and  $x \in BE(G)$ .

Let  $S \ \subsetneqq \ N, i \in S$  and  $t_i \in T_i$ . Then for every  $y_i \in X_i$ :

$$U_i^x(x_S|t_i) = U_i(x|t_i) \ge U_i(x^{-i}, y_i|t_i)$$
$$= U_i^x(x_{S\setminus\{i\}}, y_i|t_i)$$

where  $U_i^x(x_S|t_i) := \sum_{t^{-i}} p_i(t^{-i}|t_i)u_i^x((x_j(t_j))_{j\in S}, t)$ . Hence  $x_S \in BE(G^{S,x})$ , so  $BE(G) \subseteq \tilde{BE}(G)$ . (iii) Let  $G \in \Gamma, |N| \ge 2$  and  $x \in X$  be such that  $x_S \in BE(G^{S,x})$  for all  $S \subsetneq N, S \neq \emptyset$ . Take  $i \in N$  and  $t_i \in T_i$ . Then  $x_i \in BE(G^{\{i\},x})$  so for every  $y_i \in X_i$ :

$$\begin{array}{rcl} U_i^x(x_i|t_i) &\geq & U_i^x(y_i|t_i) & \mbox{hence} \\ \\ U_i(x|t_i) &\geq & U_i(x^{-i},y_i|t_i). \end{array}$$

So  $x \in BE(G)$  and  $\tilde{BE}(G) \subseteq BE(G)$ .

In fact, OPR, CONS and COCONS characterize BE, as the next theorem shows.

## 3.4 Theorem

Let  $\phi$  be a solution on a closed set  $\Gamma$  of EBG's.

Then  $\phi$  satisfies OPR, CONS and COCONS iff  $\phi(G) = BE(G)$  for every  $G \in \Gamma$ . Proof.

We give a proof of the 'only if'-part by induction on the number of players. Suppose  $\phi$  satisfies *OPR*, *CONS* and *COCONS*.

- Let G be a one person game in  $\Gamma$ . Then  $\phi(G) = BE(G)$  by OPR of  $\phi$  and BE.
- Let k ∈ {2,3,4,...} be such that, for every G ∈ Γ with less than k players, we have that BE(G) = φ(G), and let G be a k-person game in Γ. Then we have



For the second characterization we introduce, for every set  $\Gamma$  of EBG's and every solution  $\phi$  on  $\Gamma$ , a directed graph  $Graph(\Gamma, \phi)$ . The vertices of this graph are pairs (G, x) where  $G \in \Gamma$  and  $x \in \phi(G)$ . There is an edge from (G, x) to (H, y) if  $N_H \subsetneq N_G, H = G^{N_H, x}$  and  $y = x_{N_H}$ . In this case we call (G, x) an *ancestor* of (H, y).

## 3.5 Definition

Let  $\Gamma$  be a closed class of EBG's and  $\phi$  a solution on  $\Gamma$ .

The graph  $Graph(\Gamma, \phi)$  satisfies the *ancestor property* (AP) if for every vertex (H, y) there is a  $G \in \Gamma$  such that  $\phi(G) \neq \emptyset$  and (G, x) is an ancestor of (H, y) for every  $x \in \phi(G)$ .

## 3.6 Definition

- (i)  $\phi$  satisfies *non-emptiness* (*NEM*) on  $\Gamma$  if  $\phi(G) \neq \emptyset$  for every  $G \in \Gamma$ .
- (ii)  $\phi$  is minimal w.r.t. NEM, OPR and CONS if  $\phi$  satisfies these properties and for every solution  $\overline{\phi}$  with  $\overline{\phi} \subseteq \phi$  on  $\Gamma$  which satisfies NEM, OPR and CONS, we have that  $\overline{\phi} = \phi$ .

These definitions are due to Peleg, Potters & Tijs [1993].

#### 3.7 Lemma

For every closed class  $\Gamma$  of EBG's and every solution  $\phi$  on  $\Gamma$  satisfying NEM, OPR and CONS:

if  $Graph(\Gamma, \phi)$  satisfies AP, then  $\phi$  is minimal w.r.t. NEM, OPR and CONS.

Proof. By straightforwardly extending the proof of Theorem 1 of Peleg, Potters & Tijs [1993]. □

This lemma has an interesting application if we take  $\phi = BE$  and  $\Gamma = \Gamma^{BE}$  ( the class of all EBG's which have at least one BE). We already know (see the proof of Theorem 3.4) that a solution  $\bar{\phi}$  which satisfies OPR and CONS on  $\Gamma^{BE}$  is contained in BE. If  $\bar{\phi}$  also satisfies NEM and if we can prove that  $Graph(\Gamma^{BE}, BE)$  has the ancestor property, then  $\bar{\phi} = BE$ , so BE is characterized on  $\Gamma^{BE}$  by NEM, OPR and CONS.

## 3.8 Theorem

Let  $\phi$  be a solution on  $\Gamma^{BE}$ .

Then  $\phi$  satisfies NEM, OPR and CONS iff  $\phi(G) = BE(G)$  for every  $G \in \Gamma^{BE}$ .

Proof.

We prove the 'only if'-part.

By lemma 3.7, it suffices to prove that  $Graph(\Gamma^{BE}, BE)$  satisfies AP.

Let  $G \in \Gamma^{BE}$  and  $x \in BE(G)$ . We construct a game  $H \in \Gamma^{BE}$  with  $N_H \supseteq N_G$  such that H has exactly one Bayesian equilibrium y with the property that  $y_{N_G} = x$  and  $H^{N_G,y} = G$ . Define  $H := \langle N_G \cup \{0\}, (A_i^{\star})_{i \in N_G \cup \{0\}}, (T_i^{\star})_{i \in N_G^{\star} \cup \{0\}}, (p_i^{\star})_{i \in N_G \cup \{0\}}, (u_i^{\star})_{i \in N_G \cup \{0\}} \rangle$ , where

- $A_0^{\star} := \{ \alpha, \beta \}, A_i^{\star} := A_i \ (i \in N_G),$
- $T_0^{\star} := \{t_0\}, \ T_i^{\star} := T_i \ (i \in N_G^+),$
- for every  $i \in N_G$ :  $p_i^{\star}(t, t_0) := p_i(t)$  for every  $t \in T$ and:  $p_0^{\star}(s, t_0) := 1$  for a fixed  $s \in T$  $p_0^{\star}(t, t_0) := 0$  for every  $t \in T \setminus \{s\}$ ,
- for every  $a \in A$  and every  $i \in N_G, t \in T$ :  $u_i^*((a, \alpha), (t, t_0)) := u_i(a, t)$   $u_i^*((a, \beta), (t, t_0)) := -1$  if  $a_i \neq x_i(t_i)$  $u_i^*((a, \beta), (t, t_0)) := 1$  if  $a_i = x_i(t_i)$

and:

$$\begin{split} &u_0^\star((a,\alpha),(t,t_0)) := 2 & \text{if } a = (x_1(t_1),...,x_n(t_n)) \\ &u_0^\star((a,\alpha),(t,t_0)) := -1 & \text{if } a \neq (x_1(t_1),...,x_n(t_n)) \\ &u_0^\star((a,\beta),(t,t_0)) := 0 & . \end{split}$$

Since player 0 has only one type, we can identify a strategy of player 0 with an action. Claim:  $(x, \alpha)$  is the unique BE in H.

## Proof of the claim:

Let  $(y,\beta) \in X \times A_0^*$  and  $y \neq x$ . Choose  $i \in N_G, t_i \in T_i$  such that  $y_i(t_i) \neq x_i(t_i)$ . Then

$$\begin{aligned} U_i^{\star}((y,\beta)|t_i) &= \sum_{t^{-i}\in T^{-i}} p_i^{\star}(t^{-i},t_0|t_i)u_i^{\star}(((y_j(t_j))_{j\in N_G},\beta),(t,t_0)) \\ &= \sum_{t^{-i}\in T^{-i}} p_i^{\star}(t^{-i},t_0|t_i) \cdot -1 < \sum_{t^{-i}\in T^{-i}} p_i^{\star}(t^{-i},t_0|t_i) \\ &= \sum_{t^{-i}\in T^{-i}} p_i^{\star}(t^{-i},t_0|t_i)u_i^{\star}(((y_j(t_j))_{j\in N_G\setminus\{i\}},x_i(t_i),\beta),(t,t_0)) = U_i^{\star}((y^{-i},x_i,\beta)|t_i) \end{aligned}$$

So player *i* can profitably deviate , which shows that  $(y, \beta) \notin BE(H)$ . Also  $(x, \beta) \notin BE(H)$ , because

$$\begin{aligned} U_0^{\star}((x,\beta)|t_0) &= \sum_{t\in T} p_0^{\star}(t|t_0) u_0^{\star}(((x_i(t_i))_{i\in N_G},\beta),(t,t_0)) \\ &< \sum_{t\in T} p_0^{\star}(t|t_0) u_0^{\star}(((x_i(t_i))_{i\in N_G},\alpha),(t,t_0)) = U_0^{\star}((x,\alpha)|t_0) \end{aligned}$$

Now let  $(y, \alpha) \in X \times A_0^{\star}$  and  $y \neq x$ . Then

$$\begin{aligned} U_0^{\star}((y,\alpha)|t_0) &= \sum_{t \in T} p_0^{\star}(t|t_0) u_0^{\star}(((y_i(t_i))_{i \in N_G}, \alpha), (t, t_0)) \\ &= \sum_{t \in T} p_0^{\star}(t|t_0) \cdot -1 < \sum_{t \in T} p_0^{\star}(t|t_0) \cdot 0 \\ &= \sum_{t \in T} p_0^{\star}(t|t_0) u_0^{\star}(((y_i(t_i))_{i \in N_G}, \beta), (t, t_0)) = U_0^{\star}((y, \beta)|t_0) \end{aligned}$$

So player 0 can profitably deviate, which shows that  $(y, \alpha) \notin BE(H)$ . Clearly  $(x, \alpha) \in BE(H)$ , which finishes the proof.

## 4 Strong and coalition proof Bayesian equilibria

In this section we define and characterize strong Bayesian equilibria and coalition-proof

Bayesian equilibria which are generalizations of strong Nash equilibria (see Aumann [1959]) and coalition-proof Nash equilibria (see Bernheim, Peleg & Whinston [1987]) for games in strategic form. We also discuss the definitions and provide some modifications.

## 4.1 Definition

Let G be an EBG and  $x \in BE(G)$ .

x is a strong Bayesian equilibrium (SBE) if there is no coalition  $S \subseteq N, S \neq \emptyset$ , which has an *improvement upon* x, which means that there is no  $y_S \in X_S$  such that, for all  $i \in S, t_i \in T_i$ :

$$U_i(x|t_i) < U_i(x_{N\setminus S}, y_S|t_i)$$

By SBE(G) we denote the set of strong Bayesian equilibria of G.

This definition is due to Ichiishi & Idzik [1992]. Ichiishi and Idzik investigate Bayesian societies, which are more general than Bayesian games and allow binding agreements. However, their definition, when applied to Bayesian games, is essentially the same as our definition 4.1.

We explicitly define SBE as a refinement of BE. In order to get SBE (G) as a subset of BE (G), it is not sufficient to define SBE(G) as the set of all strategy combinations which cannot be improved upon, as the next example shows.

#### 4.2 Example

Let  $N = \{1,2\}$ ,  $A_1 = \{T\}$ ,  $A_2 = \{L,R\}$ ,  $|T_1| = 1$ ,  $T_2 = \{\alpha,\beta\}$  and the payoff-functions  $u_1$  and  $u_2$  as denoted in table 3. Note that  $u_1 = u_2$ . The priors are arbitrary.



The strategy (T, LL) is no *BE*, because  $U_2(T, LL|\alpha) < U_2(T, RL|\alpha)$ . However, (T, LL) cannot be improved upon: if there would be an improvement it can only be (T, RL), but in that case only type  $\alpha$  of player 2 profits, while type  $\beta$  gets the same amount.

Two questions may be raised with respect to the validity of the definition of SBE.

(i) Let  $x \in X$  and let  $y_S$  be an improvement of a coalition S upon x. Can S choose to play  $y_S$  without changing the beliefs of its members? Would the beliefs change then the payoffs to the types of the players in S would also change. Therefore, some members of S might no longer prefer  $(y_S, x_{N\setminus S})$  to x after  $y_S$  is chosen.

The answer is simple. Because all the members of S know x and  $y_S$  and all the types of all members of S prefer  $(y_S, x_{N\setminus S})$  to x, S can choose to play  $y_S$  without a change in the beliefs. In order to be completely precise we supply the following simple model for choice (by the members of S) between  $x_S$  and  $y_S$ .

Let  $G^* = \langle S, (A_i^*)_{i \in S}, (T_i)_{i \in N^+}, (p_i)_{i \in S}, (u_i^*)_{i \in S} \rangle$  be the following EBG:  $A_i^* = \{y_S, x_S\}$  for all  $i \in S$  and  $u_i^* : A^* \times T \to \mathbb{R}$  for all  $i \in S$  be given by

$$u_i^{\star}((a_j^{\star})_{j \in S}, t) = \begin{cases} U_i(x_{N \setminus S}, y_S | t_i) & \text{if } a_j^{\star} = y_S \text{ for all } j \in S \\ U_i(x | t_i) & \text{otherwise.} \end{cases}$$

We shall say that  $y_S$  is chosen by S if each  $i \in S$  plays in  $G^*$  the strategy  $y_i^*$ , where  $y_i^*(t_i) := y_S$  for every  $t_i \in T_i$ . As the reader may easily verify  $y_S^*$  is dominant in  $G^*$  and the posterior probability attributed by a player  $i \in S$  to an n-tuple t of types does not change when  $y_S$  is chosen by S (in th (ii) The second question is more subtle.

When will S indeed choose  $y_S$  over  $x_S$ ? The obvious answer is that  $y_S$  will be chosen by S because it is an improvement upon x. However, we shall show, by means of two examples, that this is true only if the players are short-sighted. This kind of criticism of the SBE is not directly stemming from the incomplete information environment, it applies already to SNE for games with complete information. Indeed, our two examples are games with complete information.

## 4.3 Example

We consider the following (numerical) version of the prisoner's dilemma.

	L	R	
T	2, 2	0,3	
В	3,0	1, 1	

tal	ble	4.

This game has no strong Nash equilibrium. The unique Nash equilibrium (B, R) can be improved upon by (T, L). However, (T, L) is not an NE and therefore it cannot be implemented. In this sense the rejection of (B, R) in favor of (T, L) is short-sighted.

The reader might think that players who want to implement improvements that are also NE 's, are not short-sighted. The following example shows that this is not necessarily true.

## 4.4 Example

Consider the following 3-person game with complete information.

	L	R		L	R
T	0, 0, 0	0, 0, 0	T	2, 2, -1	-1, -1, -1
B	0, 0, 0	0, 0, 0	В	-1, -1, -1	1, 1, 1
	$M_1$			$M_2$	

table 5.

Here  $x = (T, L, M_1)$  is not an *SNE* because  $y = (B, R, M_2)$  is an improvement. Now y is a strict *NE* which is Pareto optimal. However, from the point of view of player 3, playing y is short-sighted behaviour. Indeed, if players 1 and 2 know that 3 will play  $M_2$ , then they will play (T, L).

The basic assumption underlying the definitions is the following.

During the interim phase of a Bayesian game (i.e. when the players know their types but have not yet implemented their strategies) transmission of information between the players is not allowed.

Thus, in our model the players may communicate in order to coordinate the choice of strategies, but they are not allowed to reveal any part of private information to each other. Under these conditions SBE 's may be the only stable points of G if the players are sufficiently short-sighted. As discussed, the above assumption does not eliminate short-sighted behaviour.

The foregoing assumption is common in applications of BG's to economics. Transmission of information or signaling is usually done by the actual use of strategies (or local strategies in extensive form games).

As an illustration we consider the following simple game.

## 4.5 Example

Let  $N = N^+ = \{1, 2\}$ ,  $A_1 = \{T, B\}$ ,  $A_2 = \{L, R\}$ ,  $T_1 = \{\alpha\}$ ,  $T_2 = \{\gamma, \delta\}$ ,  $p_1(\alpha, \gamma) = 0.1$ ,  $p_1(\alpha, \delta) = 0.9$ ,  $p_2(\alpha, \gamma) = p_2(\alpha, \delta) = 0.5$  and  $u_1$  and  $u_2$  be given by the following matrices.

		$\gamma$				δ	
		L	R			L	R
$\alpha$	T	-1,2	-1, 3	۲ د	Γ	2, 5	2, -5
	B	1, -1	1, 1	1	B	-1, -1	-1, -1
	C						

table 6.

Let x = (B, LR). Then y = (T, RL) is an improvement upon x by N. However, if player 2 is of type  $\gamma$  and his type is somehow revealed to player 1 (before y is implemented), then y is no longer an improvement upon x for N. By the foregoing assumption player 2 is not allowed to tell his type to player 1 and vice versa. By the foregoing discussion y can be implemented without revelation of information.

## 4.6 Definition

A solution  $\phi$  on a set  $\Gamma$  of EBG's satisfies weak Pareto-optimality (WPO) if, for all  $G \in \Gamma$ , no strategy combination in  $\phi(G)$  can be impr

The next lemma shows that SBE satisfies OPR, WPO and (on closed sets) CONS.

## 4.7 Lemma

Let  $\Gamma$  be a closed set of EBG's. Then *SBE* satisfies *OPR*, *WPO* and *CONS* on  $\Gamma$ . **Proof**. (i) Let  $G = \langle \{i\}, A_i, (T_j)_{j \in \{i\}^+}, p_i, u_i \rangle$  be a one-person game in  $\Gamma$ . To prove *OPR* it suf-

fices to show that SBE(G) = BE(G), because BE satisfies OPR.

Let  $x_i \in BE(G)$ . Then for every  $t_i \in T_i, y_i \in X_i$ :

$$U_i(x_i|t_i) \ge U_i(y_i|t_i)$$

so  $\{i\}$  does not have an improvement upon  $x_i$ , hence  $x_i \in SBE(G)$ .

(ii) Let  $G \in \Gamma, x \in SBE(G)$ . Then in particular, the coalition N has no improvement upon x. This means that SBE satisfies WPO.

(iii) Let  $G \in \Gamma, x \in SBE(G)$  and  $S \subseteq N, S \neq \emptyset$ . We prove that  $x_S \in SBE(G^{S,x})$ .

We know that  $x_S \in BE(G^{S,x})$  because  $x \in BE(G)$  and BE satisfies CONS.

Suppose  $R \subseteq S$  is a coalition which has an improvement  $y_R$  upon  $x_S$  in  $G^{S,x}$ . Then  $y_R$  is also an improvement upon x in G, which contradicts the fact that  $x \in SBE(G)$ . Hence there is no coalition which has an improvement upon x. So SBE satisfies CONS.  $\Box$  Since, in general, the sets of Bayesian equilibria and strong Bayesian equilibria do not coincide, we know that *SBE* will not satisfy *COCONS*. However, we can formulate a weaker version of converse consistency that is satisfied by *SBE*.

## 4.8 Definition

Let  $\phi$  be a solution on a closed set of EBG's.

Then  $\phi$  satisfies *COCONS-S* if for every  $G \in \Gamma$  with  $|N| \ge 2$  and every  $x \in X$ :

if  $x \in \tilde{\phi}(G)$  and x cannot be improved upon by N, then  $x \in \phi(G)$ .

Recall that  $\tilde{\phi}(G) = \{x \in X \mid \text{for every } S \subseteq N, S \neq \emptyset : x_S \in \phi(G^{S,x})\}.$ 

## 4.9 Lemma

Let  $\Gamma$  be a closed set of EBG's.

Then SBE satisfies COCONS-S on  $\Gamma$ .

Proof.

Let  $G \in \Gamma$ ,  $|N| \ge 2$  and  $x \in \widetilde{BE}(G)$  such that x cannot be improved upon by N. Then in particular  $x \in \widetilde{BE}(G)$  and consequently  $x \in BE(G)$  since BE satisfies COCONS.

Suppose  $S \subsetneq N$  is a coalition which has an improvement  $y_S$  upon x. Then  $y_S$  is also an improvement upon  $x_S$  in  $G^{S,x}$ , which contradicts the fact that  $x \in \widetilde{SBE}(G)$ . Because x cannot be improved by N either, there

#### 4.10 Theorem

Let  $\Gamma$  be a closed set of EBG's.

There is a unique solution on  $\Gamma$  that satisfies OPR , WPO , CONS and COCONS-S , and it is SBE.

#### Proof.

From the previous lemmas we know that SBE satisfies OPR, WPO, CONS and COCONS-S. Now let  $\phi$  be a solution on  $\Gamma$  that satisfies the foregoing four axioms. We prove by induction on the number of players that  $\phi(G) = SBE(G)$  for every  $G \in \Gamma$ .

- If G is a one-person game, then by OPR,  $\phi(G) = SBE(G)$ .
- Now assume k ∈ {2,3,..} and that φ(G) = SBE(G) for every G ∈ Γ with less than k players. Let G ∈ Γ be a k-person game and let x ∈ φ(G). By CONS of φ,

 $x \in \tilde{\phi}(G)$  and by induction,  $x \in \widetilde{SBE}(G)$ . Hence, by WPO of  $\phi$  and COCONS-S of SBE,  $x \in SBE(G)$ . Thus  $\phi(G) \subseteq SBE(G)$ . Similarly, we can prove that  $SBE(G) \subseteq \phi(G)$ .

Now we provide a characterization of SBE using non-emptiness in the spirit of the ancestor property of definition 3.5. Let  $\Gamma^{SBE}$  denote the set of EBG's which have at least one SBE.

## 4.11 Theorem

Let  $\phi$  be a solution on  $\Gamma^{SBE}$ . Then  $\phi$  satisfies NEM, OPR, CONS and WPO iff  $\phi = SBE$ . **Proof**.

We know that a solution which satisfies OPR, CONS and WPO, is a refinement of SBE (see the proof of theorem 4.10). We are left to prove that  $Graph(\Gamma^{SBE}, SBE)$  has the ancestor property.

If  $G \in \Gamma^{SBE}$  and  $x \in SBE(G)$ , we can consider the same H as in the proof of theorem 3.8. It immediately follows that the unique Bayesian equilibrium  $(x, \alpha)$  is also a SBE.  $\Box$ 

Now we shall define coalition-proof Bayesian equilibria.

## 4.12 Definition

Let G be an EBG.

(i) Let  $x \in BE(G)$  and  $S \subseteq N, S \neq \emptyset$ .

We define an *internally consistent improvement (ICI)* of S upon x in G by induction on |S|.

- If S = {i}, then y<sub>i</sub> ∈ X<sub>i</sub> is an ICI of S upon x if it is an improvement (see definition 4.1).
- If |S| > 1, then  $y_S \in X_S$  is an ICI of S upon x if  $y_S$  is an improvement upon x and no coalition  $T \subsetneq S, T \neq \emptyset$  has an ICI upon  $(y_S, x_{N\setminus S})$ .

```
(ii) Let x \in BE(G).
```

x is a coalition-proof Bayesian equilibrium (CPBE) if no coalition has an ICI upon x.

For 2-person games we have the following characterization.

## 4.13 Lemma

Let G be a 2-person EBG.

Then, for every  $x \in X$ :  $x \in CPBE(G)$  iff  $x \in BE(G)$  and the grand coalition N has no improvement y upon x, such that  $y \in BE(G)$ .

## Proof.

Let  $x \in CPBE(G)$ . By definition  $x \in BE(G)$ . Therefore  $\{1\}$  and  $\{2\}$  have no improvements upon x. Suppose N has an improvement  $y \in BE(G)$  upon x. Therefore the converse case, it suffices to note that if N has an ICI y upon x, then  $y \in BE(G)$ .  $\Box$ 

Using the following modified forms of Pareto optimality and converse consistency, we are able to provide an axiomatic characterization for the coalition-proof Bayesi

## 4.14 Definition

Let  $\phi$  be a solution on a closed set  $\Gamma$  of EBG's.

- (i)  $\phi$  satisfies relative Pareto-optimality (RPO) if for every  $G \in \Gamma$ : if  $x \in \phi(G)$  then there is no  $y \in \tilde{\phi}(G)$  which is an improvement of N upon x.
- (ii)  $\phi$  satisfies COCONS-CP if for every  $G \in \Gamma$ : if  $x \in \tilde{\phi}(G)$  and there is no  $y \in \tilde{\phi}(G)$  which is an improvement of N upon x, then  $x \in \phi(G)$ .

It is not difficult to prove that CPBE satisfies OPR, RPO and CONS. In the next lemma we prove that CPBE also satisfies COCONS-CP.

## 4.15 Lemma

Let  $\Gamma$  be a closed set of EBG's.

Then CPBE satisfies COCONS-CP on  $\Gamma$ .

## Proof.

Let  $G \in \Gamma$  and  $x \in X$ .

Suppose  $x \in CPBE(G)$  and suppose  $x \notin CPBE(G)$ . We show that there is an  $y \in CPBE(G)$  which is an improvement of N upon x.

Choose a coalition  $S \subseteq N$  which has an  $ICI y_S$  upon x. Then  $y_S$  is also an ICI of S upon  $x_S$  in  $G^{S,x}$ .

If  $S \neq N$  then we have a contradiction because  $x \in \widetilde{CPBE}(G)$ , so S = N. Clearly  $y = y_N$ is an improvement upon x, moreover  $y \in \widetilde{CPBE}(G)$  since  $y_R \in CPBE(G^{R,y})$  for all  $R \subsetneq N$ . For, if  $T \subsetneq R$  has an  $ICIz_T$  upon  $y_R$  in  $G^{R,y}$  then zICIofTuponyinG, which contradicts the fact that

For the proof of the following theorem we refer to the analogue in Peleg & Tijs [1992] for coalition-proof Nash equilibria.

## 4.16 Theorem

Let  $\Gamma$  be a closed set of EBG's.

Then there is a unique solution on  $\Gamma$  that satisfies OPR, RPO, CONS and COCONS-CP, and it is the CPBE.

We conclude this section with a modification of the definition of strong Bayesian equilibrium.

## 4.17 Definition

## Let G be an EBG and $x \in X$ .

x is a strictly strong Bayesian equilibrium (SSBE) if there is no coalition  $S \subseteq N, S \neq \emptyset$ which has a weak improvement upon x, which means that there is no  $y_S \in X_S$  such that, for all  $i \in S, t_i \in T_i$ :  $U_i(y_S, x_{N \setminus S} | t_i) \ge U_i(x | t_i)$  and there is a least one  $i \in S$  such that for all  $t_i \in T_i$ :  $U_i(y_S, x_{N \setminus S} | t_i) > U_i(x | t_i)$ .

In the definition of SSBE we look at a coalition in which at least one player gains *in* every type. One can also imagine a concept in which every player in a certain coalition gains *in at least one type*. It will not be difficult to characterize this concept by OPR, CONS and slightly modified versions of Pareto optimality and converse consistency.

Finally we want to mention that some of the theorems of section 3 and 4 can be strenghtened by replacing 'closedness' by ' $\phi$ -closedness', where  $\phi$  is the solution in question. We call a set  $\Gamma$  of EBG's  $\phi$ -closed if, for

## 5 Bayesian potential games

In this section we introduce a specific closed class of EBG's namely the class of Bayesian po-

tential games. Bayesian potential games are generalizations of (strategic) potential games, introduced by Monderer & Shapley [1991]. It turns out that, under a special condition on the priors, each Bayesian potential game has a pure Bayesian equilibrium.

## 5.1 Definition

#### Let G be an EBG.

G is a Bayesian potential game (BPG) if there exists a function  $q : A \times T \to \mathbb{R}$  such that, for every  $i \in N, a \in A, b_i \in A_i$  and  $t \in T$ 

$$u_i(a,t) - u_i((a^{-i}, b_i), t) = q(a,t) - q((a^{-i}, b_i), t).$$

Such a function q is called a *potential* for G.

One can easily verify that the class of BPG's is closed. More precisely:

if G is a BPG with potential q,  $S \subseteq N$  and  $x \in X$ , then  $q^x : A_S \times T \to \mathbb{R}$  defined by

$$q^{x}(a_{S},t) := q(((x_{i}(t_{i}))_{i \in N \setminus S}, a_{S}), t) \qquad (a_{S} \in A_{S}, t \in T)$$

is a potential for  $G^{S,x}$ .

Moreover, if G is a BPG with potential q then, in order to determine the set of Bayesian equilibria of G, we can replace each player's utility function by q.

## 5.2 Definition

Let G be an EBG.

- (i) We say that G has consistent priors if each player has the same prior p on T. If G has consistent priors, we write  $G = \langle N, (A_i)_{i \in N}, (T_i)_{i \in N^+}, p, (u_i)_{i \in N} \rangle$ .
- (ii) We define the *ex ante game*  $\hat{G}$  as the strategic game  $\langle X_1, ..., X_n, \hat{u}_1, ..., \hat{u}_n \rangle$  where, for every  $i \in N, X_i$  is the set of pure strategies of player i, and for every  $x \in X, i \in N$ :

$$\hat{u}_i(x) := \sum_{t \in T} p_i(t) u_i((x_j(t_j))_{j \in N}, t).$$

Note that the ex ante game  $\hat{G}$  is a potential game if G is a Bayesian potential game with consistent priors.

We mention the following important relation between an EBG and the corresponding ex ante game. For the proof we refer to Harsanyi [1967], part II, theorem I.

## 5.3 Theorem

Let G be an EBG with consistent priors.

Then, for every  $x \in X$ , x is a Bayesian equilibrium of G if and only if x is a Nash equilibrium of the ex ante game  $\hat{G}$ .

## 5.4 Corollary

Let G be a BPG with consistent priors, such that every type has positive probability. Then  $BE(G) \neq \emptyset$ .

## Proof.

If G is a BPG, then  $\hat{G}$  is a potential game, so  $\hat{G}$  has an NE (see Monderer & Shapley [1991], corollary 2.3). Hence G has a BE.

## 5.5 Example

(A congestion situation : cf. Rosenthal [1973], Monderer & Shapley [1993].) We consider a situation, corresponding to the network in the following figure.



figure 1.

This network gives rise to a 2-person Bayesian potential game with consistent priors.

Suppose player 2 lives in A and has to go to C, either directly using road AC or via the detour ABC. Suppose player 1 lives in C and has to go with probability  $\frac{1}{2}$  to A (using the road CA or CBA) and with probability  $\frac{1}{2}$  to B (using CB or CAB).

These probabilities are common knowledge to both players. Suppose that if one player uses a road AC, BC or AB he has to pay 2 units and if two players use the same road, then both of them have to pay 8 units. Suppose further that the reward for player 2 going to Cis 200 and that the reward for player 1 is 100 (or 50) if he goes to A (or B). This situation corresponds to the following Bayesian potential game:

where e.g. A is interpreted as 'player 1 has to go to A'. Further  $p_i(A, C) = p_i(B, C) = \frac{1}{2}$ for  $i \in \{1, 2\}$  and  $u_1, u_2$  and a potential are given in table 7.

So e.g.  $u_1((CBA, ABC), (A, C)) = 84$ ,  $u_2((CBA, ABC), (A, C)) = 184$  which we obtain as follows. Player 1 and 2 obtain a reward of 100 and 200, respectively, but both have costs 16 because both use the roads CB and BA.

The Bayesian game in table 7 gives rise to a  $16 \times 2$ - ex ante bimatrix game. In table 8 we only give the relevant  $4 \times 2$ -bimatrix, leaving out 12 dominated rows, and also a 'knotted'  $4 \times 2$ -potential game.

Note that the unique pure Nash equilibrium ((CBA, CB), AC) corresponds to the following behaviour in the network:

player 2 goes straight to his goal C using AC and player 1 goes straight to his goal B, using CB, if he is of type B; otherwise player 1 goes to A making the detour CBA. This Nash equilibrium corresponds in the original game to the Bayesian equilibrium  $(x_1, x_2)$ where  $x_1(A) = CBA, x_1(B) = CB$  and  $x_2(C) = AC$ .

		type $C$		type $C$		
		AC	ABC		AC	ABC
	CA	92,192	98, 196	CA	290	294
$type\;A$	CBA	96, 198	84, 184	CBA	294	280
	CB	-2,198	-8,190	CB	196	188
	CAB	-10, 192	-10,190	CAB	188	186
	L					
		AC	ABC		AC	ABC
	CA	-8,192	-2,196	CA	190	194
type $B$	CBA	-4,198	-16,184	CBA	194	180
	CB	48,198	42,190	CB	246	238
	CAB	40,192	40,190	CAB	238	236
						,

For a systematic study of congestion situations we refer to Tijs [1994].

the Bayesian game

a potential

table 7.

	AC	ABC		AC	ABC
(CA, CB)	70, 195	70, 193	(CA, CB)	268	266
(CA, CAB)	66, 192	69, 193	(CA, CAB)	264	265
(CBA, CB)	$72,198^\star$	63, 187	(CBA, CB)	$270^{\star}$	259
(CBA, CAB)	68, 195	62,187	(CBA, CAB)	266	258

#### the 'knotted' ex ante game

a 'knotted' potential

table 8.

The following example shows that the ex ante game of a BPG which does not have consistent priors need not to be a potential game. This shows that one cannot follow the same line of reasoning as in Corollary 5.4 to prove that BPG's with inconsistent priors have a *BE*.

## 5.6 Example

Let  $G = \langle \{1, 2\}, A_1, A_2, T_1, T_2, p_1, p_2, u \rangle$  be the BPG defined by  $A_1 := \{T, B\}$ ,  $A_2 := \{L, R\}, T_1 := \{\alpha, \beta\}, T_2 := \{\gamma, \delta\}$  and  $p_1, p_2$  and a potential q given by the matrices in tables 9 and 10.



table 9.

The corresponding ex ante game is given by

	LL	RR	LR	RL
TT	$\frac{1}{2}, 0$	$0, \frac{1}{2}$	$rac{1}{2}, 0$	$0, \frac{1}{2}$
BB	$0, \frac{1}{2}$	$rac{1}{2}, 0$	$rac{1}{2}, 0$	$0, \frac{1}{2}$
TB	$\frac{1}{2}, 0$	$rac{1}{2}, 0$	1,0	0, 0
BT	$0, \frac{1}{2}$	$0, \frac{1}{2}$	0,0	0,1

table 10.

This game is not a potential game, because we have the following cycle of improvements:

$$(TT, LL) \rightarrow (TT, RR) \rightarrow (BB, RR) \rightarrow (BB, LL) \rightarrow (TT, LL).$$

So if q would be a potential for this game, we would have that

$$q(TT,LL) < q(TT,RR) < q(BB,RR) < q(BB,LL) < q(TT,LL)$$

which is a contradiction.

Note that the BPG in example 5.6 does have a BE, for example (TB, LL). The following example shows that a 3-person BPG with inconsistent priors need not have Bayesian equilibria.

#### 5.7 Example

Let  $N = \{1, 2, 3\}, A_1 = \{T, B\}, A_2 = \{L, R\}, A_3 = \{M\}$  and  $T_1 = \{\gamma\}, T_2 = \{\gamma\}, T_3 = \{\gamma\}, T_4 = \{\gamma\}, T$  $\{\delta\}, T_3 = \{\alpha, \beta\}. \text{ Also } p_1(\gamma, \delta, \alpha) = p_2(\delta, \gamma, \beta) = 1, p_1(\gamma, \delta, \beta) = p_2(\gamma, \delta, \alpha) = p_$ 0,  $p_3(\gamma, \delta, \alpha) = p_3(\gamma, \delta, \beta,) = \frac{1}{2}$ .

A potential is defined by:



table 11.

One can easily verify that this game has no Bayesian equilibria in pure strategies.

We do not know whether 2-person BPG's with inconsistent priors always have Bayesian

equilibria. We found the following partial solution.

## 5.8 Theorem

Every 2-player BPG with complete information on one side and such that every type has positive probability, has a pure BE.

## Proof.

Let G be a 2-player BPG with  $T_1 = \{\delta\}$ . So player 2 has complete information. We prove that player 2's prior  $p_2$  can be replaced by  $p_1$ , without changing the set of BE 's. Then the priors are consistent, so we know by corollary 5.4 that  $BE(G) \neq \emptyset$ .

For every  $a \in A, t \in T_2$ :

$$U_{2}(a|t) = \sum_{s \in T_{1}} p_{2}(s|t)u_{2}(a, (s, t))$$
  
=  $p_{2}(\delta|t)u_{2}(a, (\delta, t))$   
=  $\frac{p_{2}(\delta, t)}{\sum_{s \in T_{1}} p_{2}(s, t)}u_{2}(a, (\delta, t)) = u_{2}(a, (\delta, t))$ 

So  $U_2$  does not depend on  $p_2$ , which means that, to calculate BE(G), we can replace  $p_2$  by  $p_1$ .

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