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## **Sanjaya Lall: the Scholar and the Policy Advisor**

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**Abstract:** This paper presents Sanjaya Lall's biography with a focus on his major scholarly and policy works. It identifies Lall's globally recognized contributions in the fields of multinationals and development, industrial policy, technological capabilities and methodologies on international competitiveness. Dissatisfied with mainstream neoclassical theory Lall used empirical evidence to build the evolutionary alternative to construct theory and provide policy advice to governments.

**Keywords:** Sanjaya Lall, multinationals, industrial policy, technology, competitiveness

**JEL classifications:** O14, O19, O32, O38, O47

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