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## Moderate Inflation and the Deflation-Depression Link

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#### ABSTRACT

In a recent paper, Atkeson and Kehoe (2004) demonstrated the lack of a robust empirical relationship between inflation and growth for a cross-section of countries with 19<sup>th</sup> and 20<sup>th</sup> century data, concluding that the historical evidence only provides weak support for the contention that deflation episodes are harmful to economic growth. In this paper, we revisit this relationship by allowing for inflation and growth to have a nonlinear specification dependent on inflation levels. In particular, we allow for the possibility that high inflation is negatively correlated with growth, while a positive relationship exists over the range of negative-to-moderate inflation. Our results confirm a positive relationship between inflation and growth at moderate inflation levels, and support the contention that the relationship between inflation and growth is non-linear over the entire sample range.

### Keywords: Inflation, growth, empirics

JEL Classification: E5, E52, E58, E6, E65, E42, E3, E31

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#### **1. Introduction**

This paper is a note on Atkeson and Kehoe (2004), "Deflation and Depression: Is There an Empirical Link?" Policymakers since the Great Depression have indeed been much concerned that deflation can lead to lower growth rates, if not recessions, and the recent Japanese experience has exacerbated such concerns [see Krugman,(1997)]. Theoretical models offer differing perspectives. Milton Friedman's argument that for economic efficiency the nominal interest rate should be zero and that the price level should fall steadily at the real rate of interest is well known, and has been formally reconfirmed by Chari, Christiano, and Kehoe (1996) and by Cole and Kocherlakota (1998) [See also Benhabib and Bull (1983)]. Others, working with calibrated models embedding sticky prices and market distortions, find the Friedman rule non-optimal [Schmitt-Grohe and Uribe (2004)]. More to the point, Auerbach and Obstfeld (2005) find that the welfare and output costs associated with liquidity traps and deflations can be very significant.

Our purpose is not to resolve the differences or to propose another theoretical model, but to further pursue the empirical approach of Atkeson and Kehoe by introducing an additional perspective. Folklore has it that too much inflation (hyperinflation) is bad for the economybecause it increases "shoe-leather" costs, and that deflation is also bad because prices are sticky, or because of other less-well understood reasons that have something to do with expectations. If so, we should not expect a linear relation between growth and inflation, but an inverted U-shaped one. In this note we want to extend Atkeson and Kehoe by considering such a non-linear relationship.<sup>1</sup>

<sup>&</sup>lt;sup>1</sup> See also Bruno and Easterly (1998) and Ghosh and Phillips (1998).

Following the methodology of Atkeson and Kehoe, we are only attempting to characterize the empirical relationship between inflation and economic growth, and do not claim that there are any causal conclusions one can draw from our results. Our analysis speaks to Atkeson and Kehoe's conclusion based on a linear specification that that data show no obvious relationship, which raises the bar those who claim that deflation and depression are closely linked.

Using a long cross-country panel data set of five-year growth episodes, we first confirm Atkeson and Kehoe's findings of a relatively weak correlation between inflation and growth under a simple linear specification. However, we then demonstrate that when one allows for a non-linear relationship so as to capture an inverted-U shape, both the economic and statistical strength of the relationship increase dramatically in samples limited to moderate-to-negative inflation.

We then divide the sample according to inflation levels, examining the relationship in a simple linear specification for samples with average five-year inflation levels below and above 5%, 10%, and 15%. Our results again show that for sub-samples limited to negative and moderate inflation levels, the relationship between inflation and growth is quite strong, with the coefficient estimate for the sub-sample of inflation levels below 5% being almost four times that of the full sample Atkeson and Kehoe specification. F-tests confirm the instability of the inflation coefficient across these thresholds under a linear specification.

Finally, we examine the robustness of our results to conditioning for the volatility of inflation. It has been argued [e.g. Barro (1976), Judson and Orphanides (1999)] that it is inflation volatility, rather than inflation itself, that is the primary cause of poor

economic performance during high inflation episodes. Nevertheless, our basic results are robust to conditioning for inflation volatility, in that we continue to observe that growth is positively related to inflation at moderate inflation levels and that the relationship between inflation and output exhibits instability when one crosses from moderate to high inflation levels.

#### 2. Data

Our data set is very similar to that in Atkeson and Kehoe [AK (2004)].<sup>2</sup> Data on the general price level and output data up to 1980 are obtained from Rolnick and Weber (1997) and Backus and Kehoe (1992) for Argentina (from 1885), Australia (from 1862), Brazil (1861), Canada (1870), Chile (1908), Denmark (1871), France (1820), Germany (1830), Italy (1867), Japan (1885), Netherlands (1900), Norway (1865), Portugal (1833), Spain (1849), Sweden (1861), United Kingdom (1870), and the United States (1820). This data runs from early periods to 1992 through 1995 depending on the country. Remaining years are filled in using data from the IMF's *International Financial Statistics*.

As in AK, we group the data into five-year episodes that start and end in years 9 or 4, so that the entire depression is contained in a single five year sub-sample. We also follow AK by restricting our attention to moderate inflation or deflation, by restricting our sample to five year periods that average less than 20% inflation or deflation. However, as a control, we also examine a sample that includes all five year periods that

<sup>&</sup>lt;sup>2</sup> We have five extra years of data for Italy, 1862-1867, and one extra year for Argentina, Australia and Denmark, 1884, 1861, and 1870 respectively.

average less than 40% inflation or deflation, the sample selection chosen by Bruno and Easterly (1998).

Summary statistics are shown in Table 1 for samples excluding five year periods with average inflation or deflation exceeding 40 and 20 percent respectively. Over the full sample, our data exhibits a positive correlation between average growth and average inflation equal to 0.14 for both the less than 40% and less than 20% samples. However, the pre-and post World War II sub-samples demonstrate that the results are likely to be sensitive to the sample truncation rule chosen. For the pre-World War II sample, the less than 40% truncation reveals a relatively small correlation between inflation and growth equal to 0.03 while the less than 20% sample exhibits a larger 0.17 correlation coefficient. In contrast, the post-World War II sample shows a 0.15 correlation between inflation and growth for the 40% sample, while the less than 20% sample demonstrates a smaller correlation equal to 0.08.

As discussed above, we examine the robustness of our results to conditioning for the volatility of inflation,  $\sigma_{\pi}^2$ , which we measure as

$$\sigma_{\pi t}^{2} = \frac{1}{n} \sum_{i=1}^{n} \left( \pi_{it} - \overline{\pi}_{t} \right)^{2}$$
(1)

where n = 5 is the length of individual years in each observation period and  $\overline{\pi}_t$  is the mean level of inflation in period t. Table 1 demonstrates that there is a strong correlation between the level of inflation and the volatility of inflation, as would be expected. We also tend to find a negative correlation between economic growth and inflation volatility, with the exception of the post-World War II sub-sample.

#### **3. Non-linear Specification**

We first estimate the relationship between inflation and growth under the following simple specification

$$\Delta y_{it} = \alpha + \beta_1 \pi_{it} + \beta_2 \left(\pi_{it}\right)^2 + \mathcal{E}_{it}$$
<sup>(2)</sup>

where  $\Delta y_{it}$  represents average annual growth for country *i* during five-year period *t*,  $\pi_{it}$  represents average annual inflation for country *i* during five-year period *t*, and  $\varepsilon_{it}$  represents an i.i.d. normal disturbance term. We impose the restriction that the coefficient on the nonlinear term is zero for our linear benchmark and then run the specification again with the coefficient unrestricted. We estimate using ordinary least squares with White's correction for heteroskedasticity.

Our results are shown in Table 2 for the less than 20% and less than 40% samples respectively. We run the specification for the full sample and for three historic sub-samples. Our first sub-sample excludes the depression five year period, 1929-1934, and the WWII period, 1939-1949.<sup>3</sup> Our other two samples include dates before and after this WWII period.

Looking first at the linear specifications for the sample with inflation rates below 20%, it can be seen that inflation enters with a positive point estimate for all of these specifications for both samples, and significantly at a five percent confidence level for the full sample and the sample excluding the Great Depression and WWII, and at a tenpercent confidence level for the Before WWII sub-sample. However, inflation is

<sup>&</sup>lt;sup>3</sup> This specification of the Second World War period follows Atkeson and Kehoe (2004).

insignificant for the After WWII sample. Since this sample largely matches that in AK, it is unsurprising that we obtain a similar point estimate of 0.083 for the full sample. When we include inflation episodes up to an average of 40%, the correlation under a linear specification is uniformly weaker, and only statistically significant for the full sample. Overall, our linear results confirm the AK finding of a modest, if any, correlation between inflation and growth.

We next allow the nonlinear term to be non-zero. As expected, the nonlinear term enters negatively in all specifications, although not always at statistically significant levels. It is significant at a 5% confidence level for our full sample. However, the more interesting result is that allowing for the non-linear term markedly increases the economic and statistical significance of the coefficient on the level of inflation. In the case of the full sample below 20% inflation, the coefficient on the inflation level more than doubles, to 0.193, and is now significant at a 1% confidence level. We see similar increases when we include the larger under 40% inflation sample, or for the sub-sample excluding the Great Depression and WWII or the Before WWII sub-sample. The exception is the post-WWII sub-sample, which doesn'texhibit a significant relationship between inflation and growth in either the linear or non-linear specifications.

With the exception of that sub-sample, our results strongly indicate that allowing for a non-linear inflation term significantly increases the measured linear relationship between inflation and growth. The data driving this result can be seen in Figure 1, which plots the below 20 samples and the fitted nonlinear specifications. Again, except for the post-WWII sub-sample, we find a pronounced nonlinear relationship between inflation and growth. Concentrating on the full sample, it can be seen that this nonlinearity is

driven by the fact that episodes of very poor economic performance tend to be associated with high or low inflation levels, while episodes of exceptionally strong economic performance tend to be clustered around modest inflation levels.<sup>4</sup>

#### 4. Sample split into high and moderate inflation levels

The results above provide some indication that the relation between inflation and economic performance is nonlinear, although the sample may be too noisy to closely fit a nonlinear specification. In this section, we instead split our samples in two, above and below some threshold that may be associated with the level at which inflation begins to become problematic. Because the value at which this may occur is uncertain, we examine a variety of potential inflation thresholds, including 5%, 10%, and 15% sample splits. We then conduct an F-test to determine whether or not the data suggest that the coefficient estimate on the level of inflation is stable above and below this threshold.

For each sub-sample, we first estimate the simple linear specification

$$\Delta y_{it} = \alpha + \beta_1 \pi_{it} + \varepsilon_{it} \tag{3}$$

above and below the 5% threshold for the below 20% sample.<sup>5</sup>

Our results are shown in Table 3. For the full sample, it can be seen that there is a robust positive correlation between inflation and annual growth below all three of our

<sup>&</sup>lt;sup>4</sup> There are outliers. One notable one in our sample is that of the Netherlands from 1944-1949, which experienced a remarkable 21.28% average economic growth along with very high 1336% average inflation levels. Of course, the rapid economic growth can be associated with recovery from the war, which is why we also examine the results excluding the exceptional war and great depression episodes.

<sup>&</sup>lt;sup>5</sup> We use the 20% cutoff because it corresponds to AK. Using the larger 40% cutoff would obviously only affect the above-threshold sample, while the results below the specified threshold would be identical.

posited thresholds. As expected, we obtain the strongest results for the lowest threshold, i.e. for inflation below 5%. For that sub-sample, we obtain a coefficient estimate on inflation equal to 0.32, close to four times the value of the estimate we obtained for the full sample. This point estimate indicates that a 1% increase in the inflation rate would correspond to a 0.32% increase in the annual growth rate over a five year period. The estimate is statistically significant at a 1% confidence level. Above the 5% threshold, we obtain a very insignificant negative point estimate for relationship between inflation and growth. Our F-test result confirms that the coefficient on inflation is unstable across the 5% threshold.

Moving to higher threshold levels, our qualitative results remain the same. We obtain positive and statistically significant point estimate for the relationship between inflation and growth below the 10% and 15% thresholds at 1% and 5% confidence levels respectively, while the coefficients above these thresholds are negative and insignificant. Interestingly, the point estimate on the coefficient diminishes as the size of the threshold increases. Our point estimate for the sample below 10% inflation falls to 0.15, roughly half the size of the below-5% threshold, and falls again to 0.10 for the below-15% threshold. This suggests that the positive relationship between inflation and growth diminishes above modest inflation levels. Our F-test for a structural break above and below the 15% threshold is insignificant.

The results for the sub-sample excluding the Great Depression and WWII episodes are similar. We obtain a positive and statistically significant coefficient on inflation below all of our posited thresholds, and our point estimates again decrease with the size of the threshold. Above all three thresholds, we obtain negative, but insignificant

coefficient estimates. F-tests confirm the presence of a structural break at statistically significant levels for the 5% and 10% thresholds, but not for the 15% threshold.

We also obtain similar results for the Before-WWII sub-sample. The coefficient estimate on the inflation rate is positive and significant for all three thresholds, and decreases in the size of the threshold. Above all three thresholds, our point estimates are modestly negative and insignificant. F-tests confirm the presence of a structural break at a 1% confidence level for the 5% and 10% thresholds, and at a 10% confidence level for the 15% threshold.

The great exception, again, is the post-WWII sample, which is insignificant above and below all three posited thresholds. Unsurprisingly, the data also fail to confirm the presence of a structural break across all three thresholds. Still, even for this sub-sample we obtain a relatively large point estimate on the inflation coefficient of 0.16 for the sample including inflation levels below 5%.

Overall, dividing the sample above and below some threshold value gave a much stronger indication that there was a positive relationship between inflation and growth for modest inflation levels. A notable exception is the post-World War II period, which failed to demonstrate a structural break at statistically significant levels for either sample.

#### 5. Inflation volatility

In this section, we examine the robustness of our results to the inclusion of a measure of inflation volatility, measured as the variance of inflation over the five year

period. We examine the same specifications as those above with inflation volatility measure added.

Our results are shown in Table 4. Table 4.1 repeats the non-linear specification from Table 2 for the full sample and the sub-sample with the Great Depression and WWII periods excluded. It can be seen that our point estimates for the inflation coefficient and the nonlinear term are basically unchanged. The inclusion of a nonlinear term results in a large increase in the coefficient on inflation in levels, to 0.19 for the full sample. Inflation volatility enters negatively, but is insignificant except for the linear specification with the Great Depression and WWII removed, and then only at a 10% confidence level.

We add our measure of inflation volatility to the linear specifications with structural breaks in Table 4.2. Our coefficient estimates for the below-threashold subsamples are almost identical to those in Table 3. We again obtain a coefficient estimate of 0.32 for the below-5% sub-sample, and our point estimate diminishes as the structural break threshold increases. As before, our F-tests identify a statistically-significant structural break at the 5% and 10% threshold levels, but not at the 15% threshold level. The results for the below-threshold sub-sample for the sample excluding the Great Depression and WWII are also similar.

The major innovation from including inflation volatility arises in the abovethreshold sub-samples. Inflation in levels is still very insignificant, but inflation volatility enters negatively at a 1% confidence level for all of our posited thresholds. This result suggests that the harmful effects of high inflation episodes is associated with the volatility of inflation rather than the level of inflation, which is in keeping with the previous literature.

#### 6. Conclusion

This paper reexamines the long-term evidence on inflation and economic performance by allowing for inflation and economic performance to follow a non-linear relationship. We find that for low and negative inflation levels, the correlation between inflation and economic performance is quite strong. Below a 5% threshold, our coefficient estimates indicate that a 1% increase in average inflation levels is associated with a 0.32% increase in average annual growth. These results are robust to the inclusion of a measure of inflation volatility. Interestingly, we also found that in samples of high inflation episodes it was inflation volatility, rather than inflation itself, that had a measurable adverse impact on economic growth.

We should reiterate Atkeson and Kehoe's acknowledgement that there is no causality claim here, rather as in their case, we are just observing the correlations between these two variables. However, our results contrast sharply with those of Atkeson and Kehoe for low and negative inflation levels, over which the raw data does appear to indicate a strong positive link between inflation and economic performance. At a minimum, the truncated results seem to provide support for effort by monetary authorities to avoid deflationary episodes.

The one exception to our general results is the After-WWII sub-sample, over which we fail to find a statistically significant coefficient between inflation and economic

performance, even with the sample of episodes below 5% average inflation. This sample includes the Japanese experience in the 1990s, which exhibited poor growth with deflation. This might lead some to conclude that while a positive relationship existed historically, it has broken down in more modern eras. However, it should be pointed out that our point estimate for the relationship between inflation and growth is quite comparable to the two full sample values, suggesting that there was not a discernable dropoff in the relationship after the war. Instead, it appears that the relationship has grown more noisy, resulting in larger measured standard errors and precluding statistical inference at standard confidence levels.

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### **Table 1: Summary Statistics**

	Average	Average	Inflation	$\rho(\pi, \dot{v})$			
Period	Inflation $(\pi)$	$\operatorname{Growth}(\dot{y})$	Volatility $(\sigma_{\pi}^2)$	ρ(,))	$ hoig(\pi,\sigma_\pi^2ig)$	$ ho(\dot{y},\sigma_{\pi}^2)$	# obs
Full Sample	3.30	3.04	30.67	0.14	0.19	-0.05	391
Excluding GD and WWII	3.22	3.19	29.84	0.13	0.17	-0.08	351
Before WWII (Pre-1939)	0.83	2.47	44.51	0.17	0.28	-0.05	193
After WWII (Post-1948)	5.70	3.64	15.42	0.08	0.43	0.18	171
Great Depression	-3.68	-0.18	25.35	0.40	-0.38	-0.32	16
Inflation less than 40%							
	Average	Average	Inflation	$\rho(\pi, \dot{v})$	<i>,</i> ,	<i>,</i> ,	
Period	Inflation $(\pi)$	$\operatorname{Growth}(\dot{y})$	Volatility $\left(\sigma_{\pi}^{2}\right)$	$\mathcal{P}(n, j)$	$ hoig(\pi,\sigma_{\pi}^2ig)$	$ \rho\left(\dot{y},\sigma_{\pi}^{2}\right) $	# obs
Full Sample	4.42	3.07	44.42	0.14	0.49	0.02	411
Excluding GD and WWII	4.38	3.18	41.13	0.08	0.47	-0.11	370
Before WWII (Pre-1939)	1.40	2.42	50.99	0.03	0.47	-0.12	198
After WWII (Post-1948)	7.44	3.72	38.88	0.15	0.63	0.17	186
	-	-			-	-	-

Inflation less than 20%

Note: Average levels of and correlations between inflation, growth and volatility. Definition of volatility is in the text. Statistics for Great Depression are the same for 20% and 40% samples

Table 2: Inflation and Growth	Table 2:	Inflation	and	Growth
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Sample:	Inflation les	ss than 20%	Inflation less than 40%		
Dependent Variable:	-		-		
<b>Average Income Growth</b>					
¥	Linear	Non-Linear	Linear	Non-Linear	
	Specification	Specification	Specification	Specification	
Fuii Sampie	0.002**	0.100***	0.056**	0 1 1 0 * *	
$\pi$	0.083**	0.193***	0.056**	0.110**	
2	(0.036)	(0.059)	(0.028)	(0.050)	
$\pi^2$		-0.010**		-0.002	
		(0.004)		(0.002)	
# Observations	391	391	411	411	
Excluding GD and WWII					
$\pi$	0.068**	0.123**	0.027	0.091**	
	(0.031)	(0.058)	(0.025)	(0.043)	
$\pi^2$		-0.005		-0.003**	
		(0.004)		(0.002)	
# Observations	351	351	370	370	
Refore WWII					
$\pi$	0.104*	0.170**	0.015	0.177**	
	(0.060)	(0.076)	(0.048)	(0.073)	
$\pi^2$	(0.000)	-0.010	(,	-0.011***	
<i><i><i>ii</i></i></i>		(0.010)		(0.003)	
# Observations	193	193	198	198	
Aftor WWII					
$\pi$	0.026	0.051	0.021	0.040	
<i>/t</i>	(0.020)	(0.114)	(0.021)	(0.040)	
$\pi^2$	(0.057)	0.002	(0.051)	0.001	
И		-0.002		-0.001	
# Observations	171	(0.007)	196	(0.002)	
# Observations	1/1	1/1	100	190	

Note: Estimation by OLS with White's heteroskedasticity correction. \*, \*\*, and \*\*\*, indicate statistical significance at 10, 5, and 1 percent levels respectively.

# **Table 3: Samples Split by Inflation**

# Dependent Variable:

Average Income Growth

	$\pi \leq 5\%$	$\pi > 5\%$	$\pi \le 10\%$	$\pi > 10\%$	$\pi \le 15\%$	$\pi > 15\%$
Full Sample						
$\pi$	0.319***	-0.001	0.153***	-0.001	0.103**	-0.001
	(0.070)	(0.002)	(0.050)	(0.002)	(0.049)	(0.002)
F-value	10.36***		4.78***		2.19	
# Observations	284	141	353	72	377	48
Excluding GD and WWII						
$\pi$	0.179**	-0.001	0.133***	-0.000	0.074**	-0.001
	(0.069)	(0.002)	(0.041)	(0.002)	(0.037)	(0.002)
F-value	3.64**		5.76***		2.08	
# Observations	260	123	323	60	340	43
<b>Before</b> WWII						
$\pi$	0.262***	-0.071	0.246***	-0.035	0.121*	-0.070
	(0.086)	(0.047)	(0.073)	(0.058)	(0.068)	(0.068)
F-value	6 10***		7.76***		2.73*	
# Observations	174	26	183	17	190	10
After WWII						
$\pi$	0.184	-0.001	0.015	-0.001	0.005	-0.001
	(0.166)	(0.002)	(0.057)	(0.002)	(0.048)	(0.002)
F-value	0.6	54	0.84		0.37	
# Observations	94	103	148	49	161	36

Note: OLS estimates of relationship between inflation and growth using White's heteroskedasticity correction. \*\*\*, \*\*, and \* indicate statistical significance at 1%, 5% and 10% confidence levels respectively.

# **Table 4: Inflation Volatility and Growth**

## 4.1. Linear and non-linear specifications

Dependent Variable: Average Income Growth	Full S	Sample	Excluding GD and WWII		
	Linear Specification	Non-Linear Specification	Linear Specification	Non-Linear Specification	
$\pi$	0.091**	0.187***	0.077**	0.110*	
	(0.035)	(0.061)	(0.031)	(0.060)	
$\pi^2$		-0.009**		-0.003	
		(0.004)		(0.005)	
$\sigma^2_{\pi}$	-0.003	-0.002	-0.003*	-0.002	
	(0.002)	(0.002)	(0.002)	(0.002)	
# Observations	391	391	351	351	

# 4.2. Samples split by inflation

Dependent Variable: Average Income Growth								
_	$\pi \leq 5\%$	$\pi > 5\%$	$\pi \leq 10\%$	$\pi > 10\%$	$\pi \le 15\%$	$\pi > 15\%$		
Full Sample								
$\pi$	0.323***	0.003	0.149***	0.003	0.110**	0.003		
	(0.074)	(0.002)	(0.052)	(0.002)	(0.048)	(0.002)		
$\sigma^2_{\pi}$	0.001	-7.42e-06**	-0.002	-7.69e-06***	-0.004*	-7.64e-06***		
	(0.003)	(3.08e-06)	(0.003)	(2.77e-06)	(0.002)	(2.79e-06)		
F-value	10.10***		4	4.56**		2.19		
# Observations	284	141	353	72	377	48		
Excluding GD a	and WWII							
$\pi$	0.182**	0.003	0.132***	0.003*	0.080**	0.003		
	(0.076)	(0.002)	(0.042)	(0.002)	(0.036)	(0.002)		
$\sigma^2_{\pi}$	0.001	-7.69e-06**	-0.000	-8.15e-06***	-0.004**	-8.05e-06***		
	(0.004)	(3.09e-06)	(0.003)	(2.45e-06)	(0.002)	(2.63e-06)		
F-value	3.40**		5.	5.60***		2.08		
# Observations	260	123	323	60	340	43		

Estimates on constant coefficients have been suppressed and are available upon request.

