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# Tullock's rent-seeking contest with a minimum expenditure requirement

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Abstract. We consider a rent-seeking contest of the kind introduced by Tullock (1980) in which two players compete for a monopoly rent. We extend the contest by requiring that if a player puts forward an effort, his expenditures must be larger than or equal to some minimum level. We show that, depending on the model parameters, the number of Nash equilibria of the extended model can be zero, one, two or four. Furthermore, it turns out that the extent of rent dissipation in a Nash equilibrium of the extended model can be larger than, equal to, or smaller than the extent of rent dissipation in the unique Nash equilibrium of the original model.

Tullock (1980) has introduced a seminal game-theoretic model of a contest in which two players compete for a monopoly rent. In the basic game, the

#### 1. Introduction

probability that a player wins the rent is given by the ratio of the expenditures of the player himself and the total expenditures of both players. Tullock focuses on the case in which both players attach the same valuation to the rent. Hillman and Riley (1989) have extended Tullock's basic model by allowing that the players might value the rent differently (see also Ellingsen, 1991; and Leininger, 1993). They show that the model thus obtained has a unique Nash equilibrium in which both players have positive expenditures. Furthermore, they demonstrate that the size of the total expenditures of both players in this Nash equilibrium is equal to one half times the harmonic mean of the two players' individual valuations of the monopoly rent. These total expenditures can be considered as a measure of the extent of rent dissipation in the contest.

In this paper we extend the model of Tullock by introducing a minimum expenditure requirement, i.e., we assume that if a player decides to put forward an effort, then his expenditures must be larger than or equal to some given minimum level. Doing so, we allow that the two players attach a different value to the monopoly rent. We demonstrate that, depending on the magnitudes of the players' valuations of the monopoly rent and the size of the minimum

government a (sizable) fixed and equal, legally determined, amount of money (entry fee). A minimum expenditure requirement has been discussed before in the rent-seeking literature by Hillman and Samet (1987). However, the contest analysed by these authors is not of the kind of Tullock (1980), but rather

one in which the player with the highest expenditures wins the monopoly rent for sure. Yang (1993) employs a minimum expenditure requirement in a contest which is inspired by the model of Tullock. However, the model of Yang is a multi-period one in which the two players decide alternatingly in a sequential way about their expenditures. We investigate the impact of a minimum expenditure requirement within the original single-period model of Tullock (1980) and Hillman and Riley (1989), in which the players decide

expenditure level, the extended model either has no Nash equilibrium at all, or has one, two or four Nash equilibria. This contrasts with the unique Nash equilibrium of the model without a minimum expenditure requirement. Moreover, we point out that the extent of rent dissipation in a Nash equilibrium of the extended model can be larger than, equal to, or smaller than the extent of rent dissipation in the unique Nash equilibrium of the original model. The device of a minimum expenditure requirement can be relevant in practice. For instance, in the Netherlands political parties participating in an election contest for the parliament or the municipal council must pay to the

all feasible configurations of the model parameters. We conclude in Section 4. 2. The model and the reaction curves Following Tullock (1980), we consider a contest in which two players compete for a monopoly rent. The probability that player i (i = 1,2) wins the contest is given by  $p_i(x_1,x_2)$ , where  $x_i$  denotes the expenditures of player i. Player i

The paper is further organized as follows. In Section 2 we describe the contest with a minimum expenditure requirement and derive the reaction curves of both players. In Section 3 we characterize the Nash equilibria for

has two options regarding the size of his expenditures. First, he can choose  $x_i$ = 0. Second, he can choose some  $x_i > 0$ . In that case it is required that  $x_i$  is greater than or equal to some minimum level  $x_0 > 0$ . The size of  $x_0$  is given

to both players. The probability that player i wins the contest is given by  $p_i(x_1, x_2) = \begin{cases} \frac{x_i}{x_1 + x_2} & \text{if } x_i \ge x_0 & x_j \ge x_0 \\ 1 & \text{if } x_i \ge x_0, \ x_j = 0 \\ 0 & \text{if } x_i = 0, \ x_j \ge x_0 \\ \frac{1}{2} & \text{if } x_i = 0, \ x_j = 0 \end{cases}$ 

> 0 to the monopoly rent, and suppose that  $v_1 \le v_2$ . The expected payoff of player i is given by  $\pi_i(x_1, x_2) = v_i p_i(x_1, x_2) - x_i$ (2)

with  $j \neq i$ . Notice that  $p_1(x_1,x_2)$  and  $p_2(x_1,x_2)$  are defined on the set D = 1 $\{(x_1, x_2) | x_1 \ge x_0 \ x_1 = 0 \text{ or } x_2 \ge x_0 \text{ or } x_2 = 0\}$ ; cf. Baye, Kovenock, and

If a player wins the contest, he obtains the monopoly rent. Otherwise, he obtains nothing. We assume that player i (i = 1,2) attaches a valuation of  $v_i$ 

with 
$$(x_1, x_2) \in D$$
.

Now consider the problem faced by player  $i$ . We assume that this play

Now, consider the problem faced by player i. We assume that this player

chooses 
$$x_i$$
 in order to maximize his own expected payoff given the expen-

ditures,  $x_i$   $(i \neq i)$ , of his rival. The reaction curve  $f_i(x_i)$  gives the optimal

tures, 
$$x_j$$
 ( $j \neq i$ ), of his rival. The reaction curve  $f_i(x_j)$  gives the optimization of player  $i$  for all feasible values of  $x_j$ . It turns out that we have

choice of player i for all feasible values of  $x_i$ . It turns out that we have to distinguish four different cases with respect to  $f_i(x_i)$  (see the Appendix for

distinguish four different cases with respect to 
$$f_i(x_j)$$
 (see the Appendix the derivation). In the case  $v_i < 2x_0$  we have

 $f_i(x_i) = \left\{ \begin{array}{ll} 0 & if \ x_j = 0 \\ 0 & if \ x_i \ge x_0 \end{array} \right..$ (3)

In the case 
$$v_i = 2x_0$$
 we have

 $f_i(x_j) = \begin{cases} 0 \text{ or } x_0 \text{ if } x_j = 0\\ 0 \text{ or } x_0 \text{ if } x_j = x_0\\ 0 \text{ if } x_i > x_0 \end{cases}$ 

$$f_i(x_j) = \begin{cases} 0 \text{ or } x_0 \text{ if } x_j = x_0 \\ 0 \text{ if } x_j > x_0 \end{cases}$$
whereas in the case  $2x_0 < \nu_i \le 4x_0$  we have

whereas in the case  $2x_0 < v_i \le 4x_0$  we have

de Vries (1994).<sup>1</sup>

whereas in the case 
$$2x_0 < v_i \ge 4x_0$$
 we have 
$$f_i(x_j) = \begin{cases} x_0 & \text{if } x_j = 0 \\ x_0 & \text{if } x_0 \le x_j < v_i - x_0 \\ 0 & \text{or } x_0 & \text{if } x_i = v_i - x_0 \end{cases}$$
 (5)

$$f_i(x_j) = \left\{egin{array}{ll} x_0 & if \ x_j = 0 \ x_0 & if \ x_0 \leq x_j < v_i - x_0 \ 0 \ or \ x_0 \ if \ x_j = v_i - x_0 \ 0 & if \ x_j > v_i - x_0 \end{array}
ight.$$

$$0 \qquad if \quad x_j > v_i - x_0$$
 and, finally, in the case  $4x_0 < v_i$  we have

and, finally, in the case  $4x_0 < v_i$  we have

$$f_i(x_j) = \left\{ egin{array}{ll} x_0 & if \ x_j = 0 \ -x_j + \sqrt{x_j v_i} & if \ x_0 \leq x_j < x_j^* \ x_0 & if \ x_j^* \leq x_j < v_i - x_0 \ 0 \ or \ x_0 & if \ x_j = v_i - x_0 \ 0 & if \ x_j > v_i - x_0 \end{array} 
ight.$$

where

(6)

 $x_j^* = \frac{(v_i - 2x_0) + \sqrt{v_i(v_i - 4x_0)}}{2}.$ 

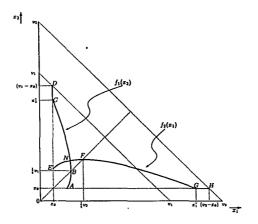


Figure 1.

Note that in case  $4x_0 < v_i$ , (i)  $x_j^*$  is a real number satisfying  $x_0 < x_j^* < v_i - x_0$ , and (ii)  $f_i(x_j) > x_0$  if  $x_0 \le x_j < x_j^*$ .

Figure 1 illustrates the reaction curve of both players for a situation with  $4x_0 < v_i < v_2$  (in particular, we have used the values  $v_1 = 10$ ,  $v_2 = 14$  and  $x_0 = 1$ ). The reaction curve of player 1 is given by the point  $(x_0,0)$ , the line ABCD, and the vertical line segment along the  $x_2$ -axis with  $x_2 \ge v_1$ - $x_0$ . The reaction curve of player 2 is given by the point  $(0,x_0)$ , the line EFGH, and the horizontal line segment along the  $x_1$ -axis with  $x_1 \ge v_2 - x_0$ . The line through OBF is given by  $x_1 = x_2$ . We observe with respect to the reaction curve of player 1 that the curved part ABC corresponds to the part where  $f_1(x_2) = -x_2 + \sqrt{x_2v_1}$ . Point B, with coordinates  $(\frac{1}{4}v_1, \frac{1}{4}v_1)$ , is the point with the maximum  $x_1$ -coordinate. Similarly, the part EFG pertains to the part where  $f_2(x_1) = -x_1 + \sqrt{x_1v_2}$ . Point F, with coordinates  $(\frac{1}{4}v_2, \frac{1}{4}v_2)$ , is the point with the maximum  $x_2$ -coordinate.

#### 3. The Nash equilibria

In this section we will present two propositions (one for the case with  $v_1 < v_2$  and one for the case with  $v_1 = v_2$ ) that characterize the Nash equilibria of our game: i.e., the combinations  $(\hat{x}_1, \hat{x}_2) \in D$  such that  $\hat{x}_1 = f_1(\hat{x}_2 = f_2(\hat{x}_1))$  (in Figure 1 the Nash equilibrium is given by point N). Before presenting the propositions, it is useful to examine briefly as a benchmark case the situation in which  $x_0 = 0$ . It then follows from (7) that  $x_1^* = v_2$  and  $x_2^* = v_1$ . As a result, the reaction curve of player i reduces to

$$f_i(x_j) = \begin{cases} -x_j + \sqrt{x_j v_i} & \text{if } 0 \le x_j < v_i \\ 0 & \text{if } x_j \ge v_i \end{cases}$$
 (8)

Hillman and Riley (1989) (see also Ellingsen, 1991) have shown that the unique Nash equilibrium in this case is given by

$$\begin{cases} \hat{x}_1^0 = s(1 - \frac{s}{v_1}) \\ \hat{x}_2^0 = s(1 - \frac{s}{v_2}) \end{cases}$$
 (9)

with  $s=1/\left(\frac{1}{v_1}+\frac{1}{v_2}\right)$ . We have attached an index '0' to the Nash equilibrium of the benchmark case. Observe that (i)  $\hat{x}_1^0=\frac{s^2}{v_2}>0$  and  $\hat{x}_2^0=\frac{s^2}{v_1}>0$ ,

(ii)  $\hat{x}_1^0 + \hat{x}_2^0 = s = \frac{v_1 v_2}{v_1 + v_2}$ , (iii) if  $v_1 < v_2$ , than  $\frac{1}{2}v_1 < s < v_1$  and  $s < \frac{1}{2}v_2$ , and (iv) if  $v_1 = v_2 \equiv v$ , then  $\hat{x}_1^0 = \hat{x}_2^0 = \frac{1}{4}v$  and  $s = \frac{1}{2}v < v$ . We see from (i) that both players do expend in the Nash equilibrium, and from (ii), (iii) and

(iv), respectively, that the total expenditures are given by s and always less than the valuation  $v_1$ .

Returning to the case with  $x_0 > 0$ , we first examine the situation with  $v_1$ .

Returning to the case with  $x_0 > 0$ , we first examine the situation with  $v_1 < v_2$ . Doing so, recall that we have distinguished four different cases for the reaction curve of player 1 - i.e.,  $v_1 < 2x_0$ ,  $v_1 = 2x_0$ ,  $2x_0 < v_1 \le 4x_0$  and  $4x_0 < v_1 - as$  well as four different cases for player 2 - i.e.,  $v_2 < 2x_0 < v_2 \le 2x_0 < v_3 \le 4x_0$  and  $4x_0 < v_4$ . If we combine all cases

and  $4x_0 < v_1$  — as well as four different cases for player 2 — i.e.,  $v_2 < 2x_0, v_2 = 2x_0, 2x_0 < v_2 \le 4x_0$  and  $4x_0 < v_2$ . If we combine all cases for the two players together, in principle we expect to obtain sixteen different cases. However, it turns out that seven of these cases cannot occur. For instance, the combination of  $v_1 = 2x_0$  with  $v_2 < 2x_0$  is not feasible,

since we assume now that  $v_1 < v_2$ . As a result, we actually end up with the following nine different possible cases: case A:  $v_1 < v_2 < 2x_0$ ; case B:  $v_1 < 2x_0 = v_2$ ; case C:  $v_1 < 2x_0 < v_2 \le 4x_0$ ; case D:  $v_1 < 2x_0 < 4x_0 < v_2$ ;

case E:  $v_1 = 2x_0 < v_2 \le 4x_0$ ; case F:  $v_1 = 2x_0 < 4x_0 < v_2$ ; case G:  $2x_0 < v_1 < v_2 \le 4x_0$ ; case H:  $2x_0 < v_1 \le 4x_0 < v_2$ ; and case I:  $4x_0 < v_1 < v_2$ . We now present our first proposition.<sup>2</sup>

Proposition 1. Consider the model defined by (1) and (2). Suppose that

 $0 < x_0 < v_1 < v_2$ , so that  $s = \frac{v_1, v_2}{v_1 + v_2}$ . Depending on the size of the parameters  $v_1, v_2$  and  $x_0$ , the number of Nash equilibria of the model is zero, one, or two. In particular, for the cases A to I we have the following results: In order to discuss this proposition, recall that in the benchmark case with  $x_0 = 0$ , there is a unique Nash equilibrium given by (9). Proposition 1 points out that the introduction of a minimum expenditure requirement may change the outcome completely. Depending on the values of  $v_1, v_2$  and  $x_0$ , the model can have one or two Nash equilibria, or no Nash equilibrium at all.

equilibria and, in order to assess the extent of rent dissipation, the development of the size of the total expenditures in these equilibria compared with the size of the total expenditures s in the benchmark case with  $x_0 = 0$ . Doing so, we have to distinguish three different situations, i.e.,  $2v_1 < v_2, 2v_1 > v_2$  and  $2v_1 = v_2$ . First, take the situation with  $2v_1 < v_2$ . If we consider now increasing values of  $x_0$  from 0 to  $v_1$ , we pass in turn through the cases, I, H, F, D, C, B and A. We note that, depending on the numerical values of  $v_1$ ,  $v_2$  and  $x_0$ , it might happen that from a certain point onwards the last cases in this sequence cannot occur (e.g., case A, or case B and A). A typical example of the present situation is given by  $v_1 = 1$  and  $v_2 = 5$ , which implies that  $s = \frac{5}{6}$ . Using Proposition 1 we can derive the following results. In this example the cases C, B and A cannot occur. There is either one Nash equilibrium or no one at all. Further, depending on the value of  $x_0$ , the size of  $\hat{x}_1 + \hat{x}_2$  can be larger than, equal to, or smaller than  $s = \frac{5}{6}$ . Stated otherwise, the extent of rent dissipation can

We can use Proposition 1 to investigate what happens if we keep the values of  $v_1$  and  $v_2$  fixed and take increasing values of  $x_0$  in the (feasible) region  $0 < x_0 < v_1$ . In particular, we can examine the development in the Nash

Next, consider briefly the situations  $2v_1 > v_2$  and  $2v_1 = v_2$ . If we have  $2v_1 > v_2$ , keep  $v_1$  and  $v_2$  fixed and take increasing values of  $x_0$  from 0 to  $v_1$ , we pass through the cases I, H, G, E, C, B and A (as in the situation with 2v<sub>1</sub>  $< v_2$ , possibly only up to a certain point in this sequence). Analogously, in the situation  $2v_1 = v_2$ , we pass through the cases I, H, E, C, B and A.<sup>3</sup> We remark that if  $2v_1 > v_2$  or  $2v_1 = v_2$ , then the subcases Hii and I $\beta$ ii cannot occur. This can be seen by noting that  $2x_0 < v_1$  and  $2v_1 \ge v_2$  imply that  $\sqrt{x_0v_2} \le v_1$ . Proceeding, we turn to the case in which both players have the same val-

be larger than, equal to, or smaller than the extent of rent dissipation in the

benchmark case with  $x_0 = 0$ .

uation of the monopoly rent. Using the reaction curves derived in Section 2 we can easily prove Proposition 2 for this case. Proposition 2. Consider the model defined by (1) and (2). Suppose that  $0 < x_0 < v_1 = v_2 = v$ . Depending on the size of the parameters v and  $x_0$ , the number of Nash equilibria of the model is one or four. In particular, we

have the following different cases: Recall that in the benchmark case with  $x_0$ = 0, there is a unique Nash equilibrium with  $x_1 = x_2 = \frac{1}{4}v$  and  $s = \frac{1}{2}v$ . We see from Proposition 2 that the presence of a minimum expenditure requirement implies that either there is one Nash equilibrium or there are four Nash equilibria. One can verify that in the model with  $x_0 > 0$  the extent of rent dissipation in a Nash equilibrium can be larger than, equal to, or smaller than

0. The size of  $\hat{x}_1 + \hat{x}_2$  is largest in the Nash equilibrium  $(x_0, x_0)$  associated with the case  $v = 2x_0$ . In that case  $\hat{x}_1 + \hat{x}_2 = v$ , i.e., there is full rent dissipation.

## 4. Conclusion

have shown that such a requirement may have different kinds of effects on the number of Nash equilibria and the extent of rent dissipation. Thus, one must be careful in this respect if such a minimum expenditure requirement is relevant. The precise effects depend on the value of the minimum expenditures as well as on the sizes of the players' valuations of the monopoly rent.

1. Alternatively, one might also suppose that  $p_1(0,0) = p_2(0,0) = 0$ , i.e., if both players decide to expend nothing, then the contest stops and nobody wins the rent. In that case we can easily modify the results of this paper. In particular, in the Propositions 1 and 2 of

with  $2v_1 \ge v_2$ , we obtain from this that  $v_1 < 2s < v_2 < 4s$ . If we take  $x_0 = 2$ , we have  $v_1 < 2x_0 < v_2 < 4x_0$ , i.e., case C holds. Clearly, there also exists  $x_0 < s$  and  $x_0 > s$ 

This paper has extended Tullock's game-theoretic model of a contest for a monopoly rent, by incorporating a minimum expenditure requirement. We

### Notes

- Section 3, the terms ' $2x_0$ ' have to be replaced by ' $x_0$ ': e.g., the relevant condition of case C in Proposition 1 becomes  $v_1 < x_0 < v_2 \le 4x_0$ .
- 2. The proof of Proposition 1 is available from the authors upon request.
- 3. Typical examples of these two situations are given by  $v_1 = 1$  and  $v_2 = 1.9$ , and  $v_1 = 1$  and
- $v_2 = 2$ , respectively. Analysis of these examples will be left to the reader.
- 4. Remark that if  $2v_1 \ge v_2$ , then there exist values of  $x_0$  falling in case C such that the size of
- $\hat{x}_1 + \hat{x}_2 (= x_0)$  is respectively larger than, equal to, or smaller than s. This can be understood by noting that there always holds  $\frac{1}{2}v_1 < s < \frac{1}{2}v_2$ , or  $v_1 < 2s < v_2$ . In combination

satisfying case C.

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#### In this appendix we derive the reaction curve $f_i(x_i)$ of player i. It is convenient to suppose first that $x_i \ge x_0$ and to require that $x_i$ must satisfy $x_i \ge x_0$ . Doing so, the

Appendix: The derivation of the reaction curves

 $\begin{cases} \frac{v_i x_j}{(x_i + x_j)^2} - 1 + \mu_i = 0\\ \mu_i (x_i - x_0) = 0\\ \mu_i \ge 0, \ x_i - x_0 \ge 0 \end{cases}$ 

where  $\mu_i$  is the Kuhn-Tucker multiplier associated with the constraint  $x_i \ge x_0$  (see

optimal choice of player i can be determined by solving the Kuhn-Tucker conditions

Takayama, 1985). From these conditions it can be derived that the optimal choice of player 
$$i$$
 is given by the reaction curve 
$$\bar{f}_i(x_j) = \begin{cases} -x_j + \sqrt{x_j v_i} & \text{if } -x_j + \sqrt{x_j v_i} > x_0 \\ x_0 & \text{if } -x_j + \sqrt{x_j v_i} \le x_0 \end{cases}$$
(A.1)

We have attached a tilde to the reaction curve to indicate that we have limited the attention here to the case  $x_i \ge x_0$  and  $x_i \ge 0$ . It can be verified that there exists at least one  $x_i \ge x_0$  satisfying the first subcase of (A.1) if and only if  $4x_0 < v_i$ . In case  $4x_0 < v_i$ , we can reformulate (A.1) as

$$\tilde{f}_{i}(x_{j}) = \begin{cases} -x_{j} + \sqrt{x_{j}v_{i}} & \text{if } x_{0} \leq x_{j} < x_{j}^{*} \\ x_{0} & \text{if } x_{j} \geq x_{j}^{*} \end{cases}$$
(A.2)

where 
$$x_j^* = ((v_i - 2x_0) + \sqrt{v_i(v_i - 4x_0)})/2$$
. In case  $4x_0 \ge v_i$ , (A.1) reduces to  $\tilde{f}_i(x_j) = x_0$  for all  $x_j \ge x_0$ .

Next, let us introduce again the possibility that player i can decide to choose an

Next, let us introduce again the possibility that player 
$$i$$
 can decide to choose an expenditure level equal to zero. Take for instance player 1, and consider in turn case

(a) in which his rival's choice satisfies 
$$x_2 \ge x_0$$
 and case (b) in which  $x_2 = 0$ .  
In case (a), with  $x_2 \ge x_0$ , we have to compare two alternatives for player 1: he can

In case (a), with 
$$x_2 \ge x_0$$
, we have to compare two alternatives for player 1: he hoose either  $x_1 = 0$  or  $x_1 = \tilde{f}_1(x_2)$ . Considering the possible choice  $x_1 = 0$ , we not

choose either  $x_1 = 0$  or  $x_1 = \tilde{f}_1(x_2)$ . Considering the possible choice  $x_1 = 0$ , we notice

choose either 
$$x_1 = 0$$
 or  $x_1 = \tilde{f}_1(x_2)$ . Considering the possible choice  $x_1 = 0$ , we notice that  $\pi_1(0, x_2) = 0$  because  $x_2 \ge x_0$ . Considering the alternative choice  $x_1 = \tilde{f}_1(x_2)$ ,

we derive from equation (2) of Section 2 that  $\pi_1(\tilde{f}_1(x_2),x_2) > 0$  if  $\tilde{f}_1(x_2)+x_2 < v_1$ ,

we derive from equation (2) of Section 2 that 
$$\pi_1(\tilde{f}_1(x_2), x_2) > 0$$
 if  $\tilde{f}_1(x_2) + x_2 < \nu_1$ , whereas  $\pi_1(\tilde{f}_1(x_2), x_2) = 0$  (< 0) if  $\tilde{f}_1(x_2) + x_2 = \nu_1$  (>  $\nu_1$ ). Now suppose first that

 $4x_0 < v_1$  and the first subcase of (A.2) holds (i.e.,  $x_0 \le x_2 < x_2^*$ ). As a result,  $\tilde{f}_1(x_2)$  $=-x_2+\sqrt{x_2v_1}$ , which means that  $\tilde{f}_1(x_2)+x_2=\sqrt{x_2v_1}$ . Because  $x_2< x_2^*$  and  $x_2^*<1$ ,

it follows that  $\pi_1(\tilde{f}_1(x_2), x_2) > 0$ . Recalling that  $\pi_1(0, x_2) = 0$ , we conclude from a

comparison of the payoffs that player 1 will prefer the choice  $x_1 = \tilde{f}_1(x_2)$  now. Second, suppose that either  $4x_0 < v_1$  and the second subcase of (A.2) holds (i.e.,  $x_2$ 

 $\geq x_2^*$ ) or  $4x_0 \geq v_1$ . Considering the possible choice  $x_1 = \tilde{f}_1(x_2)$ , we see that now  $\tilde{f}_1(x_2)$ 

Next, consider case (b), i.e., the case with  $x_2 = 0$ . We distinguish the following three alternative choices for player 1:  $x_1 = 0$ ,  $x_1 = x_0$ , or  $x_1 > x_0$ . If he chooses  $x_1$ = 0, then his (certain) payoff equals  $\pi_1(0, 0) = \frac{1}{2}v_1$ , whereas his (certain) payoff is  $\pi_1(x_0, 0) = v_1 - x_0$  if he chooses  $x_1 = x_0$ . Finally, player 1 will never choose  $x_1 > x_0$  $x_0$ , because  $\pi_1(x_1, 0) < \pi_1(x_0, 0)$  for all  $x_1 > x_0$ . From a comparison of the payoffs, we conclude that player 1 will choose  $x_1 = 0$  in case  $v_1 < 2x_0$ ,  $x_1 = x_0$  in case  $v_1 > 0$  $2x_0$ , and either  $x_1 = 0$  or  $x_1 = x_0$  in case  $y_1 = 2x_0$ . (In the latter case he is indifferent between the two choices.) Concluding, we see that we have to distinguish four different cases with respect to the reaction curve  $f_1(x_2)$  of player 1, i.e.,  $v_1 < 2x_0$ ,  $v_1 = 2x_0$ ,  $2x_0 < v_1 \le 4x_0$  and  $4x_0$  $< v_1$ . We further remark that we can derive in a completely similar way the reaction curve  $f_2(x_1)$  of player 2. Combining results, we obtain the reaction curve  $f_i(x_i)$  of player i as given in (3), (4), (5) and (6) in Section 2. Case Conditions on  $v_1$ ,  $v_2$  and  $x_0$ Nash equilibria  $(\hat{x}_1, \hat{x}_2)$ 

=  $x_0$ , and the resulting expected payoff  $\pi_1(x_0, x_2)$  is positive if  $x_0 + x_2 < v_1$ , equal to zero if  $x_0 + x_2 = v_1$ , and negative if  $x_0 + x_2 > v_1$ . Recalling again that  $\pi_1(0, x_2) = 0$ . we conclude that player 1 will choose  $x_1 = \tilde{f}_1(x_2) = x_0$  in case  $x_2 < v_1 - x_0, x_1 = 0$ in case  $x_2 > v_1 - x_0$ , and either  $x_1 = 0$  or  $x_1 = \tilde{f}_1(x_2) = x_0$  in case  $x_2 = v_1 - x_0$ . (In the

latter case he is indifferent between the two choices.)

Α	$v_1 < v_2 < 2x_o$	(0,0)
В	$v_1 < 2x_0 = v_2$	$(0,0)$ and $(0,x_0)$
C	$v_1 < 2x_0 < v_2 \le 4x_0$	$(0,x_0)$
D	$v_1 < 2x_0 < 4x_0 < v_2$	$(0,x_0)$
E	$v_1=2x_0< v_2 \le 4x_0$	$(0,x_0)$ and $(x_0,x_0)$
F	$v_1 = 2x_0 < 4x_0 < v_2$	$(0,x_0)$
G	$2x_0 < v_1 < v_2 \le 4x_0$	$(x_0,x_0)$
H	$2x_0 < v_1 \le 4x_0 < v_2$ and	
• subcase Hi	$\sqrt{x_0v_2} \leq v_1$	$(x_0,-x_0+\sqrt{x_0v_2})$
• subcase Hii	$\sqrt{x_0v_2} > v_1$	no one
I	$4x_0 < v_1 < v_2 \ and$	
<ul> <li>subcase Iα</li> </ul>	$\frac{s^2}{s-x_0} < v_1 < v_2$	$(s(1-\frac{s}{v_1}), s(1-\frac{s}{v_2}))$
<ul> <li>subcase Iβi</li> </ul>	$v_1 \leq \frac{s^2}{s-x_0} < v_2 \text{ and } \sqrt{x_0 v_2} \leq v_1$	$(x_0,-x_0+\sqrt{x_0v_2})$
<ul> <li>subcase Iβii</li> </ul>	$v_1 \leq \frac{s^2}{s-x_0} < v_2 \text{ and } \sqrt{x_0 v_2} > v_1$	no one

Case	Condition on x <sub>0</sub>	Nash equilibria $(\hat{x}_1, \hat{x}_2)$
subcase Iα	$0 < x_0 < \frac{5}{36}$	$(\frac{5}{36}, \frac{25}{36})$
subcase I $eta$ i	$\frac{5}{36} \le x_0 < \frac{1}{5}$	$(x_0, -x_0 + \sqrt{5x_0})$
subcase I $\beta$ ii	$\frac{\frac{1}{5}}{\frac{1}{4}} \leq x_0 < \frac{1}{4} \\ \frac{1}{4} \leq x_0 < \frac{1}{2}$	no one
subcase Hii	$\frac{1}{4} \leq x_0 < \frac{1}{2}$	no one
F	$x_0 = \frac{1}{2}$	$0, \frac{1}{2}$
D	$\frac{1}{2} < x_0 < 1$	$(0,x_0)$

Conditions on $v$ and $x_0$	Nash equilibria $(\hat{x}_1, \hat{x}_2)$
$v < 2x_0$	(0,0)
$v=2x_0$	$(0,0)$ , $(0,x_0)$ , $(x_0,0)$ and $(x_0,x_0)$
$2x_0 < v \le 4x_0$	$(x_0,x_0)$
$4x_0 < v$	$(\frac{1}{4}v,\frac{1}{4}v)$