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## **Groups and information disclosure: Olson and Putnam Hypotheses.**

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# Groups and information disclosure: Olson and Putnam Hypotheses.

**Abstract.** There is controversy between Putnam and Olson concerning the role of groups. Putnam argued that small groups contribute to economic growth, whereas Olson asserted that small groups hamper economic growth through rent-seeking behavior. Since the end of the 1990s in Japan, there has been a remarkable rise in the rate of enactment of public information-disclosure ordinances by local governments. This paper uses the panel data of Japan to compare the effects of Putnam-type horizontally structured groups and Olson-type vertically structured groups on government information disclosures. The Arellano-Bond type dynamic panel model is employed to control for unobserved fixed effects and endogeneity bias. The major findings are as follows: (1) the Putnam-type group has a positive influence on information disclosure; (2) the Olson-type group has a detrimental effect on information disclosure. These findings support both the Putnam and Olson hypotheses. The characteristics of a particular group should be considered carefully when the influence of that group is examined.

**Keywords:** Putnam, Olson, interest group, social capital, information-disclosure ordinance.

**Category of paper:** Research Paper

**JEL classification:** G38; P48; Z13

**Head:** Olson and Putnam Hypothesis

## 1. Introduction

There are two conflicting views on the role of private associations in economic development. The classic work of Olson (1982) asserted that associations have a tendency to act as special interest groups that lobby for preferential policy at the expense of the rest of society. The typical organization represents a narrow segment of society and has little or no incentive to make any significant sacrifices for the interests of society as a whole. “The organizations are...therefore overwhelmingly oriented to struggle over the distribution of income and wealth rather than to the production of additional output.” (Olson 1982, p.44). Organizations that engage in rent seeking can be considered distributional coalitions. These organizations and associations lead to government failure and therefore hamper economic growth. In contrast to Olson’s assertion, Putnam (1993) shed light on the positive role played by associations. “Membership in horizontally ordered groups (like sports clubs, cooperatives, mutual aid societies, cultural associations, and voluntary unions) should be positively associated with good government.” (Putnam 1993, p.175).<sup>1</sup> Thus, associations make a contribution in preventing government failure, resulting in economic growth.

The influence of groups seems to vary with each group’s goals and activities, which are different between Olson- and Putnam-type groups. Previous works concerning the Olson-Putnam controversy have focused mainly on the impact that types of groups have on trust and economic growth (Knack 2003; Pena Lopez & Sanchez Santos 2007)<sup>2</sup>. Few researchers have explored the relationship between Olson- or Putnam-type groups and government failure. Groups appear to influence the process of approving public policy, and so the aim of the public policy adopted is thought to depend on the degree of political power of the group. It is thus necessary to investigate the effects that groups exert on policy choice and institutional policy. Putnam-type groups are considered a kind of social capital. Social capital induces members of society to take collective action by preventing free riders and then plays an important role in forming public goods (Bouma et al., 2008; Hayami 2001). To take an example, information is considered important for not only markets but also governments to function well (Belsey and Burgess 2002). However, if information can be obtained only at a cost, citizens are likely to spend nothing on collecting it if its benefits are not greater than the cost. The rational ignorance of citizens leads to their preferences not being reflected in policies if the cost

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<sup>1</sup> Putnam also argued that “membership rates in hierarchically ordered organizations...should be negatively associated with good government” (Putnam 1993, p.175), which is not incongruent with Olson’s view.

<sup>2</sup> Knack (2003) also examined the effect of group characteristics on economic growth.

of access to information is high (Downs 1957; Tullock 1967). A lack of critical citizens as a result of rational ignorance seems to lead to the welfare loss of the whole society. Laws and ordinances allowing citizens access to government information are important because the cost of accessing information is low, and so ignorance becomes irrational. This improves the welfare for citizens. Laws, such as those relating to information disclosure, are considered public goods if they enable citizens to access information at no cost. The initial fixed cost to enact a law is high in the short run, while the total cost of obtaining information becomes sufficiently low in the long run once the law has been enacted because the marginal cost of information is very small. The problem is who incurs the cost when the supply of public goods is considered. Such a situation can be theoretically described as “the game of chicken” (Mueller 2003, pp. 16-18). The optimal solution in the game requires some sort of formal or tacit agreement to cooperate. Therefore, cooperation and collective action among citizens are required to enact the law. The Putnam-type horizontally structured group enhances cooperation and collective action because its members are likely to agree to divide equally the costs and benefits. In other words, members of Putnam-type organizations have equivalent status and power; they reduce the coordination costs in providing public goods.

Contrary to the above conjecture, information asymmetry between citizens and government is considered one of the reasons politicians, bureaucrats, and Olson-type special interest groups can seek their own benefits at the expense of other citizens. Assuming citizens can acquire sufficient information about the government relating to, for instance, the provision of public services or subsidies, citizens can criticize the corrupt behavior of politicians and bureaucrats, leading to increased benefits for the citizens. However, special interest groups are thought to hamper information disclosure since this would be detrimental to the vested interests of its members. However, this argument ignores the positive externality from the spread of information. If information disclosure improves efficiency and leads to economic growth, the returns from such disclosure become high. In the long run, information disclosure results in large benefits for the whole of society, including the members of various groups. Even if there is a long-run benefit from information disclosure, Olson-type groups are thought to be against information disclosure when the short-run benefit from information asymmetry is sufficiently great.

The net benefit of information disclosure is thought to be different between Olson- and Putnam-type groups. If this holds true, the actions taken by Olson- and Putnam-type groups are also different. To test this, empirical analysis is required. In Japan, it has been observed that since the 1990s, an increasing number of local

governments have come to enact public information-disclosure ordinances for the purpose of assuring fair governance, ensuring that government activity has become more transparent and enhancing citizens' participation and local autonomy (Uga 2001). The enactment of information-disclosure ordinances seems to reduce the likelihood of government failure. As in other countries, special-interest groups exist in Japan and operate for special-interest beneficiaries (Doi & Ihori 2002). In addition, communities are historically rooted in a group responsibility system in Japan. Hence, Putnam-type groups exist in communities. Therefore, the effects of Putnam- and Olson-type groups on the enactment of information-disclosure ordinances can be examined in Japan as an ideal environment to compare the roles of Putnam- and Olson-type groups in political decision-making.

This paper examines the effect of Olson- and Putnam-type groups on the enactment of public disclosure ordinances to investigate the Putnam and Olson hypotheses. The related literature is reviewed in Section 2. Section 3 briefly overviews the disclosure of local government information in Japan. Section 4 explains the data and methods used. Section 5 discusses the results of the estimations. The final section offers concluding observations.

## **2. Review of related literature and hypothesis.**

### **2.1 Related literature.**

As argued by Putnam (1993), the structure of groups is important when their function is considered. Putnam-type groups are characterized by a horizontal structure while Olson-type groups are distinguished by a vertical structure. Apart from structure, Pena Lopez and Sanchez Santos (2007) pointed out other features of groups that lead to different socioeconomic outcomes. According to Pena Lopez and Sanchez Santos (2007), the extent to which the group is open to the rest of society is a key factor.

Groups can be regarded as interpersonal networks (e.g., Annen 2001, 2003). Bonding social capital is associated with a closed network, while bridging social capital entails an open network. Put differently, the former encompasses people with a similar background and particularistic interest, while the latter brings people with a different social background into contact (Paxton, 2002). Olson-type groups are characterized by bonding social capital, whereas Putnam-type groups are distinguished by bridging social capital. Hence, members of Olson-type groups are inclined to cooperate only in rent-seeking, which results in a decrease in social welfare. On the other hand, Putnam-type groups are apt to cooperate in providing public goods, which results in

positive externality for the rest of society.

Putnam (2000) argued that trust formed an element in social capital. In line with the distinction between bridging and bonding social capital, trust is categorized into generalized and particularized types, and this difference has been emphasized (Uslaner 2002; Bjørnskov, C. 2006)<sup>3</sup>. As Uslaner (2002, pp. 26–27) noted, “The central idea distinguishing generalized from particularized trust is how inclusive your moral community is.” People with generalized trust have positive views toward both their own in-group and out-groups. In contrast, people with particularized trust have positive views of their own in-group but a negative attitude toward groups to which they do not belong. Generalized trust can be extended to strangers. Putnam-type groups are thought to be based on generalized trust. Conversely, particularized trust may be restricted to a tightly knitted personal network. Olson-type groups are considered to be based on particularized trust.

Information disclosure plays an important role in reducing the information asymmetry between government and citizens in the political decision process. The preferences of citizens are reflected in policy when information about the government is provided by the mass media (Belsey and Burgess 2002). This is because government transparency increases the incentive for elected officials to respond to citizens' needs, rather than those of a vested-interest group. Furthermore, the mass media improve government efficiency (Bruns and Himmler 2011). The effects of government transparency have been examined (e.g., Alt et al. 2006; Benito and Bastida, 2009). Alt et al. (2006) used OECD data to suggest that a higher degree of fiscal transparency is associated with lower public debt and deficits. By using cross-country data, Benito and Bastida (2009) presented evidence that politicians are less likely to use fiscal deficits to achieve opportunistic goals when the information relating to budgets is publicly disclosed.

Institutions are thought to play a critical role in reducing information asymmetry. The Right to Information Act came into effect on October 12, 2005 in India. The act ensures that citizens have secure access to information under the control of public authorities. Bhattacharyya & Jha (2009) found that this act and economic growth reduced corruption in India. Islam (2006) used the existence of freedom-of-information acts and the length of time they were in existence to measure the transparency of governments. Key findings of Islam's (2006) study based on cross-country data from 199 nations were that more transparent countries achieve better governance as measured

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<sup>3</sup> Banfield (1958) provided a similar argument based on the case of a Southern Italian Village.

by various indexes, such as “governance effectiveness,” “voice and accountability,” “regulatory burden,” and “perception of corruption.” In contrast, Escaleras et al. (2010) used panel data obtained from 128 countries during the period 1984–2003 and found that enactment of freedom-of-information acts caused the degree of corruption to deteriorate in developing countries. Hence, the effect of information disclosure on corruption is open to discussion. There is a possibility of reverse causality, whereby economic conditions affect government transparency. Alt et al. (2006) attempted to ascertain the determinants of fiscal transparency in the United States. Using panel data, they found that political competition and power sharing produced fiscal transparency. What is more, past fiscal conditions affect the level of transparency (Alt et al. 2006).

## 2.2. Testable hypothesis

Putnam (1993) argued that groups characterized by a horizontal structure can be viewed as a source of generalized trust and lead to governmental efficiency. Public information-disclosure ordinances lead to an increase in the welfare of citizens and so to the mutual benefit of group members. “Groups that engage in little or no distributional lobbying...may tend to build trust and cooperative habits” (Knack 2003, 342). Furthermore, Putnam-type groups are not closed to the rest of society and thus may be considered an element of bridging social capital. If this holds true, the members of such groups are likely to participate in collective action, resulting in an increase of benefits for the whole society. That is, horizontally structured groups lead to a positive externality on nonmembers. Compared with Olson-type groups, such as business associations, the gains from rent-seeking activity are less likely to exceed the cost for Putnam-type groups, such as sports clubs, mutual aid societies, cultural associations, and voluntary unions. Information disclosure may not reduce the benefits from information asymmetry between government and citizens for members of Putnam-type groups. The benefits of information disclosure are thus greater for members of Putnam-type groups than loss of information disclosure. These considerations lead to the advancement of Hypothesis 1:

*Hypothesis 1: Putnam-type groups enhance the disclosure of public information by governments.*

It has been noted that lobbying activity by special interest groups results in governmental inefficiency and numerous budget deficits (Doi & Ihori 2002; Doi & Ihori

2009, Ch.7)<sup>4</sup>. Local governments can acquire an amount of information that is distinctly greater than that available to the citizenry. Owing to such information asymmetry between governments and citizens, politicians and bureaucrats are likely to place higher priority on their own profits than on citizens' welfare, which leads to various undesirable outcomes for society as a whole. Official information-disclosure ordinances enable citizens to collect information regarding governmental activity. Once citizens are able to access such information, they are more inclined to criticize policies that advance politicians' and bureaucrats' self-interest than before. As a result, budget allocations have become more efficient, which results in an increase in citizens' welfare. On the other hand, special interest groups lose the vested interest for their members through rent-seeking activity. That is, thanks to the disclosure of public information by governments, benefits for the whole of society increase whereas the vested interests of special interest groups are reduced. Members of these groups seem to be against information disclosure even if the benefit for the whole of society causes an increase in benefit for members of their particular group through positive externality in the long run. This is because Olson-type groups are closed to the rest of society and hence should be considered an element of bonding social capital. Hence, special interest groups have a strong incentive to prevent public information-disclosure ordinances from being enacted. Members of the group take collective action against the ordinance. Thus, Hypothesis 2 is proposed as follows:

*Hypothesis 2: Olson-type groups impede the disclosure of public information by governments.*

### **3. Overview of information disclosure in Japan**

In Japan, the central government enacted the information-disclosure law in 1999, which was about 30 years after the enactment of the Freedom of Information Act in the United States in 1967. Rather than the central government, local governments in Japan at the level of towns and villages have played a leading role in disclosing public information. In 1982, the town of Kanayama in northeastern Japan became the first to enact an information-disclosure ordinance (Muroi 1999). Information-disclosure ordinances signify the regulations of a particular local government providing residents

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<sup>4</sup> "Agriculture-related public capital, fishing ports, flood-control measures, and forest conservation have been over-funded as a result of the lobbying activities of local-interest groups" (Doi & Ihori 2009, p.181).



the right to request the disclosure of information possessed by that body. Figure 1 indicates that the rate of enactment of information-disclosure ordinances rose drastically from 1998 to 2004. The rate of enactment was about 0.2 in 1998 and reached 0.9 in 2004<sup>5,6</sup>. The disclosure of the public information ordinances ensures local government accountability in towns, village, and municipalities. Information-disclosure ordinances are based on the right to know (Muroi, 1999).

Information-disclosure ordinances enable citizens to identify fraudulent interests on the part of politicians, bureaucrats, or private firms. There are various kinds of corrupt uses of public funds, cheating, and collusion. Prior to the mid-1990s, information-disclosure systems were not well developed in most of Japan's local governments. Bureaucrats often claimed expenses for business trips that were not actually undertaken, but this was not disclosed to citizens. In the early 1990s, politicians played essentially the roles of company managers, even though politicians were prohibited by law from engaging in side businesses. Firms managed substantially by politicians frequently received orders for construction work from local governments (Asano, 2010). It has been widely observed that subsidies were provided recklessly to sectors with strong electoral leverage, and local governments spent lavishly on public works projects. The fact that public funds were being illicitly used was revealed by means of information disclosure, and the total amount of such expenditure amounted to 4 billion yen in 1998 (Muroi 1999, p.106). Once an information-disclosure system is in place, the process by which, for example, suppliers of public services are appointed can become transparent, and the inappropriate behavior of politician can be deterred. With such a system, citizens are able to scrutinize the possible collusion among politicians, bureaucrats, and private firms. As a result, in a number of prefectures, the practice of local bureaucrats using public funds to entertain central bureaucrats was in principle abolished (Matsui 2000, p.6). The details of bureaucrats' business trips are now open to the public (Matsui 2000, p.6). Hence, information-disclosure ordinances have made a great contribution to improving the efficiency of local government<sup>7</sup>.

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<sup>5</sup> This rate would become 1 if all local governments enacted such ordinances.

<sup>6</sup> Since 2005, the annexation of municipalities, towns, and villages has rapidly increased. As a result, the number of municipalities, towns, and villages decreased to around 2,300 in 2005, and then to approximately 1,800 in 2009. Accordingly, the rate of municipalities enacting ordinances rose from 0.97 in 2005 to 0.99 in 2009. Annexation of municipalities is thought to be positively related to the rate of enacting ordinances. That is, the rate of enacting disclosure ordinances is partly affected by the annexation of municipalities. From 2005 to 2009, the change in the rate of enacting disclosure ordinances was minute. Therefore, I focus on the period of 1998–2004 in this paper.

<sup>7</sup> It has been found that the government's public information disclosure is positively associated with GDP growth in Japan (Yamamura 2010b).

As discussed above, public information-disclosure ordinances lead to the increased welfare of citizens. However, politicians, bureaucrats, and special interest group seem to lose the benefits of information asymmetry between local government and citizens. Hence, they are likely to oppose the disclosure of public information. In the process of enacting information-disclosure law, bureaucrats made an endeavor to emasculate the law (Tsuruoka & Asaoka 1997).

### 3. Data and method

#### 3.1. Data

Municipalities, towns, and villages are the lowest level of local government. From 1998 to 2004, there were about 3,200 local governments in the municipalities, towns, and villages in Japan's 47 prefectures<sup>8</sup>; the number of local governments is thus approximately 68 per prefecture.

Proxy variable data for Olson-type groups were collected from the Establishment and Enterprise Census provided by the Ministry of Internal Affairs and Communications Statistics Bureau. The Establishment and Enterprise Census contains data about various categories of organizations. In the present paper, proxy variables of Olson groups are (1) cooperative associations<sup>9</sup> and (2) political and business organizations. This is because these organizations are established in part to act as special interest groups to lobby for preferential policies. The number of cooperative associations per population is denoted as OG1, and the number of political and business organizations per population as OG2. These groups are organized for special interest purposes. OG1 and OG2 are incorporated to examine the effects of Olson-type groups on government information disclosure.

Community fire-fighting teams originated in the Edo period (1600–1867), and they have continued to the present (Goto 2001). Community fire-fighting teams, which are informal institutions, are still required today in part because of the relative scarcity of fire stations, which are formal institutions. Such teams play an important role not only in combating fires but also in generating social capital through interpersonal communication in a cooperative protective activity against disasters in general (Goto

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<sup>8</sup> A Japanese prefecture is roughly the administrative equivalent of an American state or Canadian province.

<sup>9</sup> In the Establishment and Enterprise Census, cooperative associations include (a) agriculture, forestry, and fishing cooperative associations and (b) business cooperative associations.

2001). Members of such teams regularly patrol within their community to ensure that precautions are taken against fires and other disasters. Community fire-fighting teams clearly make a contribution to reducing the damage caused by natural disasters in Japan (Yamamura 2010 a). The structure of community fire-fighting teams can be regarded as horizontal, bringing together members of equivalent status and power. Furthermore, the participation in the teams is voluntary. Therefore, a community fire-fighting team is a kind of voluntary association. However, the team undertakes precautions against fires and disasters in the community, which includes not only the team members, but also other community inhabitants. This role is equivalent to that played by a civil association, which is a Putnam-type group. “Civil associations contribute to the effectiveness and stability of democratic government, it is argued, both because of their ‘internal’ effects on individual members and because of their ‘external’ effects on the wider polity” (Putnam 1993, p.89). Thus, the number of fire-fighting teams per population is used as the proxy variable of Putnam-type groups, represented by PG. The numbers of fire-fighting teams is derived from Index Publishing (2006). GDP per capita and number of immigrants comes from the *Asahi Shimbun* (2008).

The unemployment rate was obtained from the Web site of the Ministry of Internal Affairs and Communications Statistics Bureau. The population census (1990, 2000), as published by the Ministry of Internal Affairs and Communications, provided data about the numbers of people who graduated from universities over the past 10 years; for the period 1990–2000, the data for 1998 to 2000 were generated by interpolations based on the assumption of constantly changing rates between 1990 and 2000. The data between 2001 and 2004 were calculated by adding the annual number of people who graduated from university between 2001 and 2004. The annual data between 2001 and 2004 were collected from the Basic Report for Schools (2001–2004) published by the Ministry of Education, Culture, Sports, Science and Technology. The number of people who graduated from university and population data were used to calculate the rate of university graduation. Definitions and basic statistics of variables used in this paper are presented in Table 1.

Table 2 reveals that PG is positively related to OG1 and OG2. I interpret this as suggesting that Olson-type groups are more likely to exist in places where Putnam-type groups exist. It follows from this that the determinants of forming groups are similar regardless of features of the groups. Furthermore, MOBIL (number of migrants from other prefectures per population) is negatively associated with OG1, OG2, and PG, which implies that both Olson-type and Putnam-type groups are less likely to exist in places where population mobility is more conspicuous. Groups enhancing collective

action can form more easily when the social network is tighter.

### 3.2. Methods

To examine the hypotheses raised previously, this paper uses the Arellano-Bond type dynamic panel model (Arellano 2003). The estimated function takes the following form:

$$DINF_{it} = \alpha_1 DINF_{i(t-1)} + \alpha_2 OG1_{it} + \alpha_3 OG2_{it} + \alpha_4 PG_{it} + \alpha_5 MOBIL_{it} + \alpha_6 UNEMP_{it} + \alpha_7 GDP_{it} + \alpha_8 EDU_{it} + u_i + \varepsilon_{it},$$

where the dependent variable is  $DINF_{it}$  in prefecture  $i$ , for year  $t$ .  $\alpha$ 's represent the regression parameters. The lag of dependent variable is included as an independent variable.  $u_i$  represents the unobservable fixed effects of prefecture  $i$ . The effect of  $u_i$  is controlled for by the dynamic panel model.  $\varepsilon_{it}$  represents the error term. The structure of the data covers 6 years for 47 prefectures. However, the dynamic panel model takes the first difference, and  $DINF_{it}$  lagged two periods or more are used as instruments, which led to 47 observations for two years being discarded. Year dummies are included to capture macroeconomic factors.

The effects of key variables in examining Hypotheses 1 and 2 are as follows: Hypothesis 1 creates the expectation that the coefficient sign of PG will be positive. In contrast, Hypothesis 2 anticipates that the coefficient signs of OG1 and OG2 will be negative. Putnam defined social capital as “features of social organization, such as trust, norms and networks that can improve the efficiency of society by facilitating coordinated action” (Putnam 1993, p.167). According to Putnam (2000), frequent movers have weaker ties within the community, and so mobile communities seem to have less interactivity with their neighbors than do more stable ones. Put differently, the more mobile a community is, the weaker its internal network becomes. Hence, MOBIL, denoting the number of migrants from other prefecture, can be considered a proxy for the decay of social capital. Social network, one of the features of social capital, appears to enhance collective action within a community (Putnam 1993, 2000). Hence, MOBIL can be considered to be negatively related to the formation not only of Putnam-type but also Olson-type groups. This presumption can be supported by the negative correlation between MOBIL and OG1 (OG2 or PG) exhibited in Table 2. Once the effect of these groups is controlled for by incorporating OG1, OG2, and PG, MOBIL can be considered to capture the other effects of population mobility. In more mobile societies, the long-term benefits from the residential place diminish because residents are more likely to move to other locations. Therefore, residents in more mobile societies are less likely to

improve the conditions in their places of residence. This reduces the incentive to require enactment of public information disclosure by local governments even if such disclosure would improve the residential situation. MOBIL is thus predicted to be negative.

Control variables such as UNEMP, GDP, and HC are incorporated to capture the economic condition. Unemployed people appear to be discontent with the performance of local governments because their unemployment is partly caused by the ineffectiveness of such governments. Hence, UNEMP is likely to require information disclosure and so is positive. Highly educated people can interpret the government's information more effectively and so can make use of the information to improve the government, resulting in an increase in welfare. Therefore, highly educated people are more inclined to require information disclosure. The sign of HC (rate of university graduation) is anticipated to be positive. The greater the GDP, the more sensitive citizens are to ways of using the tax collected from them because the amount of per capita tax is greater. If this holds true, citizens in a country with a high GDP are more willing to obtain information about public finances and so call for information disclosure. GDP is thus predicted to take a positive sign.

### 3.3. Endogeneity bias

GDP and unemployment rate seem to affect the decision making of local governments about the enactment of information disclosure. Conversely, there is the possibility of reverse causality, whereby the enactment of information disclosure influences the GDP and unemployment rate. Government public information disclosure is believed to make the government allocate resources more efficiently, thereby increasing GDP and reducing the unemployment rate<sup>10</sup>. In addition, people will tend to move to a place where they can earn a higher income. Information disclosure possibly affects the income level and therefore has an influence on MOBIL. If this holds true, the causality between enactment of information disclosure and GDP (UNEMP or MOBIL) should be considered ambiguous. Hence, the estimation results appear to suffer from endogeneity bias. GDP, UNEMP, and MOBIL are treated as endogenous variables in the dynamic panel model for the purpose of controlling for the estimation bias<sup>11</sup>. I use the level of endogenous variable lagged two periods or more as additional instrumental variables (Arellano 2003, p.168).

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<sup>10</sup> By using OECD data, Alt & Lassen (2006) provided the evidence that fiscal transparency decreases debt accumulation.

<sup>11</sup> Baliaoune-Lutz (2009) used the dynamic panel model to alleviate endogenous bias by treating various independent variables as endogenous.

## 4. Results

The results of the dynamic panel model are shown in Tables 3, 4 and 5. All estimations control for the exogenous macrolevel shock by including year dummies as independent variables. As presented in Table 2, the correlation coefficient between OG1 and OG2 is 0.66, suggesting a multicollinearity between OG1 and OG2. With the aim of alleviating the effect of multicollinearity, in addition to the full model including OG1 and OG2, I also present alternative specifications that do not simultaneously include OG1 and OG2. In column 1 of Tables 3 and 4, and columns 1 and 4 of Table 5, the results of the full model are reported. In the remaining columns of Tables 3, 4, and 5, the results of alternative specifications are presented. The results of baseline estimates, which treat all independent variables as exogenous, are exhibited in Table 3. The results of estimations that treat MOBIL, UNEMP, and GDP as endogenous are shown in Table 4. Table 5 presents the results of estimates that treat all independent variables as endogenous.

Tables 3, 4, and 5 provide the results of Sargan's over-identification test and second-order serial correlation test (Arellano 2003). These tests are necessary to check the validity of the estimation results in the dynamic panel model. The null hypothesis of Sargan's over-identification test is that the instrumental variables do not correlate with the residuals. If the hypothesis is not rejected, the instrumental variables are valid. Furthermore, the test for the null hypothesis (that there is no second-order serial correlation with disturbances in the first-difference equation) is important because the estimator is consistent when there is no second-order serial correlation. Tables 3, 4, and 5 show that both hypotheses are not rejected in all estimations, suggesting that the estimation results are valid.

In all columns of Table 3, the coefficients of OG1 and OG2 are, as anticipated, negative, while the coefficient of PG is positive. Also, OG2 and PG are statistically significant at the 1% level, OG1 is statistically significant at the 10% level in column 2. This is consistent with Hypotheses 1 and 2. Furthermore, the absolute values of the PG coefficient are approximately 10, which is about 8–10 times greater than those of OG1 and OG2. That is, the Putnam effect is distinctly greater than the Olson effect. A significant negative value for MOBIL in all columns is in accordance with expectations. For control variables, consistent with the prediction, GDP is positive, while being statistically significant in all columns. Other control variables are not statistically significant.

The results presented in Table 4 are consistent with Hypotheses 1 and 2: the

coefficients of OG1 and OG2 are negative, whereas that of PG is positive in all columns. In particular, OG2 and PG continue to be statistically significant at the 1% level. The absolute values of the PG coefficient are from 6.86 to 8.53, which are smaller than those in Table 3. Conversely, both absolute values of OG1 and OG2 are greater than those in Table 3. Hence, the difference in effect of Putnam's and Olson's groups becomes smaller after controlling for endogeneity bias in economic variables. MOBIL continues to be negative and statistically significant. The results of control variables are not stable, and so their effects are ambiguous. The results of alternative specifications presented in Table 5 are similar to those in Table 4, suggesting that the results of estimations are robust.

The combined results of Tables 3, 4, and 5 strongly support Hypotheses 1 and 2, which implies that both Putnam- and Olson-group effects on enacting public information disclosure are observable at the same time.

## 5. Conclusion

Olson (1982) argued that a social group is apt to lobby for preferential policy for its members at the expense of the rest of society. This in part causes failures on the part of government. In contrast, Putnam (1993) asserted that a horizontally structured group fosters institutional success, reducing the likelihood of government failure. What is more, Olson-type groups are thought to be characterized by bonding social capital and so are closed to the rest of society. Conversely, Putnam-type groups are distinguished by bridging social capital and so are open to the rest of society. The conflict between Putnam's and Olson's ideas has not been sufficiently examined. This paper aims to examine the effects of Putnam- and Olson-type groups on government quality by using the panel dataset of Japan.

In Japan, since the end of 1990s, local governments have actively enhanced information disclosure. Hence, there has been a remarkable rise in the rate of enactment of information-disclosure ordinances by local governments: various closed information areas can be accessed by citizens if they request them to be opened. When information-disclosure ordinances are enacted, special interest groups lobby for preferential policy and engage in rent seeking. This is because citizens are likely to criticize the government when it favors the special interest group at the expense of other citizens' benefits. Hence, the Olson-type group has an incentive to prevent such ordinances from being enacted. On the other hand, the Putnam-type group is thought to prefer information disclosure because this makes a contribution to improving

government transparency, leading to benefits to the whole of society. In enacting information-disclosure ordinances, both Olson- and Putnam-type groups are thus anticipated to play a critical role. Investigating these groups' effects on ordinance enactment is thought to be an appropriate empirical case study for exploring the Olson and Putnam hypotheses.

I used the Arellano-Bond type dynamic panel model to control for unobserved fixed effects and endogeneity bias. The major findings are summarized as follows: (1) the Putnam-type group has a positive influence on information disclosure; (2) the Olson-type group has a detrimental effect on information disclosure. Compared with the existing literature examining the effects of Putnam- and Olson-type groups on trust and growth (Knack 2003; Pena Lopez & Sanchez Santos 2007), the primary contribution of this paper is twofold. First, the present study provides a definite understanding of the effect of groups on the choice of public policy. Second, it elucidates the opposite effects of Putnam- and Olson-type groups on policy choice. This might in part be because of the difference of degree to which the group is open to the rest of society. Bridging-group members and other citizens are important to increase the net expected benefit for the whole of society, rather than the net expected benefit only for a particular group. This is in line with the argument that generalized trust is more important than particularized trust for economic growth (Uslaner 2002). The critical issue is how to increase the positive externality of bridging social capital and generalized trust and how to decrease the negative externality of bonding social capital and particularized trust.

This paper did not compare the influences between Putnam- and Olson-type groups regarding various political and economic issues, such as public spending, deficits, and government size, nor does it present a theoretical framework on which to base results. These issues should be researched to explore the questions of how and to what extent Putnam- and Olson-type groups have a different role in public economic issues. Finally, the sample size was small in this study, and larger samples are recommended in future.



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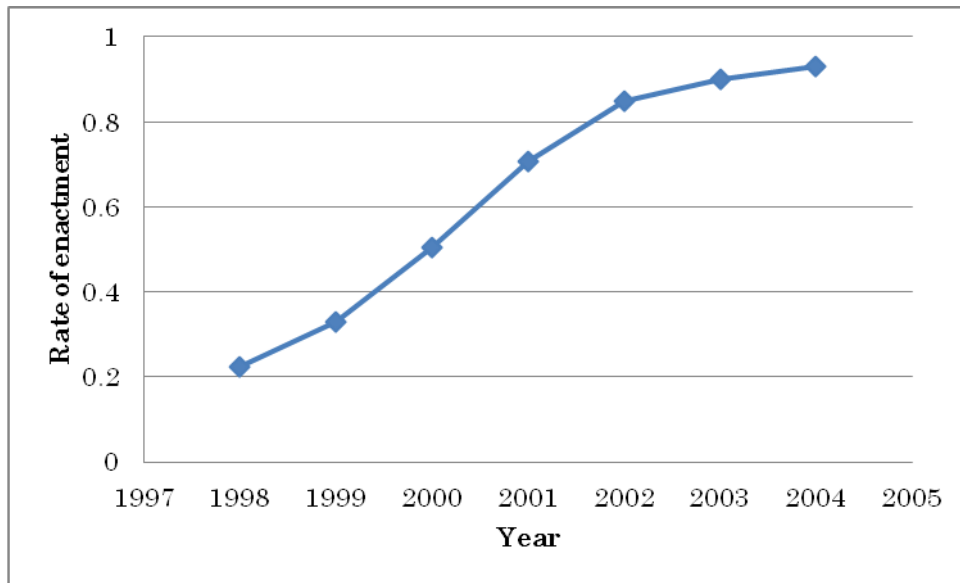


Fig.1 Rates of enactment by municipalities of government information-disclosure ordinances.

<sup>1</sup> The rate would become 1 if all local governments enacted the ordinances.

Table 1. Variable definitions and basic statistics

Variable	Definition	Mean	Standard deviation
DINF	Rates of municipalities enacting government information-disclosure ordinances (municipalities enacting ordinances/all municipalities)	0.63	0.32
OG1	Number of cooperative associations per population (number of cooperative associations/1,000 persons)	0.31	0.13
OG2	Number of political and business organizations per population. (number of political and business organizations /1,000 persons)	0.35	0.11
PG	Numbers of fire-fighting teams per population (number of fire-fighting teams /1,000 persons)	0.31	0.14
MOBIL	Number of migrants from other prefectures per population (number of migrants from other prefectures /1,000 persons)	19.5	4.85
UNEMP	Unemployment rate (%)	4.46	1.10
GDP	GDP (in millions of yen)	3.57	0.74
HC	Rate of university graduation	0.09	0.03

<sup>1</sup> Data were collected from the Asahi Shimbun newspaper (2008) and the Ministry of Internal Affairs and Communications Statistics Bureau (various years).

Table 2. Correlation matrix of variables used for estimation

	DISCINF	OG1	OG2	PG	MOBIL	UNEMP	GDP	HC
DINF <sub>t-1</sub>	1.00							
OG1 <sub>t</sub>	-0.21	1.00						
OG2 <sub>t</sub>	-0.06	0.66	1.00					
PG <sub>t</sub>	-0.10	0.67	0.38	1.00				
MOBIL <sub>t</sub>	-0.05	-0.48	-0.23	-0.47	1.00			
UNEMP <sub>t</sub>	0.09	-0.47	-0.07	-0.28	0.18	1.00		
GDP <sub>t</sub>	0.21	-0.28	0.0003	0.43	0.36	-0.11	1.00	
HC <sub>t</sub>	0.25	-0.62	-0.44	-0.62	0.73	0.18	0.53	1.00

Table 3. Dynamic panel model with DISCINF<sub>t</sub> as dependent variable

	(1)	(2)	(3)
DINF <sub>t-1</sub>	0.67*** (9.28)	0.71*** (10.8)	0.66*** (9.02)
OG1 <sub>t</sub>	-0.84 (-1.62)	-0.97* (-1.87)	
OG2 <sub>t</sub>	-1.23*** (-2.67)		-1.62*** (-3.37)
PG <sub>t</sub>	10.4*** (4.04)	8.79*** (3.39)	10.8*** (4.14)
MOBIL <sub>t</sub>	-0.05*** (-3.39)	-0.04*** (-3.06)	-0.04*** (-3.30)
UNEMP <sub>t</sub>	-0.03 (-1.09)	-0.02 (-0.91)	-0.02 (-1.04)
GDP <sub>t</sub>	20.7** (2.01)	21.1** (2.03)	20.4** (1.94)
HC <sub>t</sub>	-1.59 (-0.85)	-1.26 (-0.67)	-1.68 (-0.94)
Constant	-1.56* (-1.75)	-1.52 (-1.56)	-1.82** (-2.16)
Year dummy	Yes	Yes	Yes
Sargan test	18.2	19.0	18.6
<P-value>	<0.19>	<0.16>	<0.17>
Serial correlation	-0.55	-0.55	-0.50
Second-order	<0.57>	<0.57>	<0.61>
<P-value>			
Observations	232	232	233

<sup>1</sup> Numbers in parentheses are z-statistics.

<sup>2</sup> “Yes” signifies that year dummies are included as independent variables.

\*, \*\*, and \*\*\* indicate significance at 10%, 5%, and 1% levels, respectively.

Table 4. Dynamic panel model with endogenous variables and  $DISCINF_t$ , as dependent variable

	(1)	(2)	(3)
$DINF_{t-1}$	0.59*** (20.3)	0.61*** (20.6)	0.61*** (26.2)
$OG1_t$	-1.00* (-1.74)	-1.41** (-2.41)	
$OG2_t$	-3.34*** (-2.76)		-3.86*** (-4.04)
$PG_t$	8.53*** (4.61)	7.72*** (4.83)	6.86*** (4.60)
$MOBIL_t$	-0.05*** (-7.02)	-0.05*** (-7.04)	-0.04*** (-6.70)
$UNEMP_t$	0.01 (0.99)	0.02 (1.42)	0.03* (2.15)
$GDP_t$	-0.85 (-0.13)	11.3* (1.68)	-5.19 (-0.95)
$HC_t$	2.07 (1.15)	3.77* (1.96)	0.96 (0.83)
Constant	0.17 (0.17)	-1.46* (-1.80)	0.63 (0.93)
Year dummy	Yes	Yes	Yes
Endogenous variables	MOBIL UNEMP GDP	MOBIL UNEMP GDP	MOBIL UNEMP GDP
Sargan test	33.9	37.1	34.0
<P-value>	<0.99>	<0.97>	<0.99>
Serial correlation	-0.75 <0.45>	-0.93 <0.34>	-0.65 <0.51>
Second-order <P-value>			
Observations	232	232	232

<sup>1</sup> Numbers in parentheses are z-statistics.

<sup>2</sup> “Yes” signifies that year dummies are included as independent variables.

\*, \*\*, and \*\*\* indicate significance at 10%, 5%, and 1% levels, respectively.



Table 5. Dynamic panel model with endogenous variables and DISCINF<sub>t</sub> as dependent variable

	(1)	(2)	(3)	(4)	(5)	(6)
DINF <sub>t-1</sub>	0.61*** (18.7)	0.65*** (18.3)	0.64*** (24.3)	0.54*** (15.6)	0.53*** (22.4)	0.50*** (14.4)
OG1 <sub>t</sub>	-1.00* (-1.97)	-1.56*** (-3.37)		-0.09 (-0.22)	-1.06*** (-2.66)	
OG2 <sub>t</sub>	-2.08 (-1.49)		-4.46*** (-4.03)	-3.46*** (-3.15)		-4.78*** (-3.83)
PG <sub>t</sub>	12.2*** (4.66)	13.4*** (4.91)	15.2*** (7.11)	10.2*** (5.74)	10.9*** (4.38)	13.2*** (5.99)
MOBIL <sub>t</sub>	-0.04*** (-3.89)	-0.04*** (-4.76)	-0.05*** (-5.65)	-0.03*** (-3.70)	-0.03*** (-5.44)	-0.04*** (-4.90)
UNEMP <sub>t</sub>	-0.01 (-0.65)	-0.01 (-1.37)	-0.01 (-1.06)	0.02 (1.60)	0.04*** (3.04)	0.02 (1.63)
GDP <sub>t</sub>	14.3 (1.30)	34.0*** (4.04)	1.56 (1.06)	19.1* (2.06)	31.2*** (3.31)	11.9* (2.12)
HC <sub>t</sub>	-0.43 (-0.39)	0.28 (0.23)	-0.93 (-0.83)	-3.73* (-1.67)	1.28 (0.61)	-2.18 (-1.18)
Constant	-1.73* (-1.69)	-3.52*** (-3.98)	-1.42 (-1.28)	-1.24 (-1.42)	-3.39*** (-3.57)	-1.29 (-1.64)
Year dummy	Yes	Yes	Yes	Yes	Yes	Yes
Endogenous variables	OG1 OG2 PG MOBIL	OG1 PG MOBIL	OG2 PG MOBIL	OG1 OG2 PG MOBIL UNEMP GDP HC	OG1 PG MOBIL UNEMP GDP HC	OG2 PG MOBIL UNEMP GDP HC
Sargan test <P-value>	27.5 <0.99>	29.9 <0.99>	27.2 <0.99>	35.8 <1.00>	34.5 <1.00>	32.5 <1.00>
Serial correlation	-0.74 <0.45>	-0.74 <0.45>	-0.48 <0.62>	-0.61 <0.53>	-1.18 <0.23>	-0.77 <0.43>
Second-order <P-value>						
Observations	232	232	232	232	232	232

<sup>1</sup> Numbers in parentheses are z-statistics.

<sup>2</sup> "Yes" signifies that year dummies are included as independent variables.

\*, \*\*, and \*\*\* indicate significance at 10%, 5%, and 1% levels, respectively.