# GROUP TAXATION, ASYMMETRIC TAXATION AND CROSS-BORDER INVESTMENT INCENTIVES IN AUSTRIA

### RAINER NIEMANN CORINNA TREISCH

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# GROUP TAXATION, ASYMMETRIC TAXATION AND CROSS-BORDER INVESTMENT INCENTIVES IN AUSTRIA

#### **Abstract**

In 2005, Austria modified its group taxation regime and now provides an option for cross-border loss-offset. We analyse the combined impact of Austria's new group taxation and loss-offset limitations on cross-border investment decisions of domestic corporations. Monte Carlo simulations in an inter-temporal setting reveal that the impact on foreign real investment induced by the new group taxation is ambiguous. Whereas marginal investment projects with decreasing cash flows tend to benefit from group taxation, innovative projects with initial losses and increasing cash flows may be discriminated against. Investors should consider domestic income and repatriation policy simultaneously before opting for group taxation.

JEL Code: H25, G31.

Keywords: group taxation, investment decisions, Monte Carlo simulations, international taxation, loss-offset rules.

Rainer Niemann
University of Graz
Institute for Taxation and Accounting
Universitätsstr. 15 / FE
8010 Graz
Austria
niemann@uni-graz.at

Corinna Treisch
University of Duisburg-Essen/Campus Essen
Department of Economics and Business
Administration
Universitätsstr. 12
45117 Essen
Germany
ctreisch@uos.de

## Group Taxation, Asymmetric Taxation and Cross-Border Investment Incentives in Austria

#### 1 Introduction

In most countries, companies limited by shares and limited liability companies are subject to corporate income tax. Whereas corporate groups have to deliver consolidated financial statements for financial accounting purposes, they are not allowed to file consolidated tax statements. Instead, the parent company and its subsidiaries are taxed separately. Separate taxation ignores the fact that a corporate group constitutes an economic unit. As a consequence, many countries relaxed separate taxation for corporate groups and introduced group taxation regimes<sup>1</sup>. Group taxation regimes create tax integration by assigning all profits and losses within the corporate group to the parent company. Thus, group taxation provides an intra-group loss-offset.

In 2005, Austrian group taxation was modified substantially. Until 2004, group taxation could only be established between domestic corporations, while foreign subsidiaries were excluded from Austrian tax groups. Now, foreign subsidiaries can be integrated as well. By allowing for cross-border loss-offset, the tax legislator intended to improve Austria's attractiveness as a location for holding companies<sup>2</sup>. This policy was mainly triggered by tax competition from the new Eastern European EU member states. Moreover, the tax reform anticipates EU anti-discrimination rules. The European Court of Justice is expected to declare group taxation regimes which exclude foreign subsidiaries unlawful<sup>3</sup>. As a consequence, all member states would have to adapt their group taxation regimes. We therefore analyse from an economic perspective whether the Austrian tax reform can serve as a model for future European group taxation.

The Austrian tax literature widely appreciated the new group taxation<sup>4</sup>. However, its investment incentives are still unknown. In particular, the interaction of group taxation and asymmetric taxation of profits and losses remains to be analysed. The investment effects of group taxation are characterised by their *relative* impact on the different investment alternatives. We look at a

<sup>1</sup> Cf. Russo (2005), p. 7.

<sup>2</sup> Cf. reasons given for the draft law, Begründung des Gesetzentwurfs, Erläuterungen, Allg. Teil, B, http://www.bmf.gv.at/steuern/Neue Gesetze/Steuerreform/Erlaeuterungen.pdf (Download of 08.11.2004).

<sup>3</sup> European Court of Justice, reference dated 16.07.2003, Case C-446/03 (Marks & Spencer plc), order of the High Court of Justice of England and Wales for a preliminary ruling, OJ C-304/18 of 13.12.2003.

<sup>4</sup> See, e.g., Gassner/Haidenthaler (2004) and the articles in Mühlehner/Zöchling (2004).

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two-stage corporate group. The parent company is located in Austria, while the subsidiary is based in another EU member state. In our investment model, the alternatives are real versus financial investment, both of which can be carried out either domestically by the parent company or in the foreign country by the subsidiary. If foreign real or financial investment is chosen, the investor decides whether or not to opt for group taxation.

This paper addresses the following questions:

- Does Austrian group taxation favour either domestic or foreign activities?
- Does Austrian group taxation favour either real or financial investment?

Our results will indicate whether group taxation actually improves Austria's attractiveness for setting up holding companies or whether unintended investment incentives prevail. The issue is relevant from an individual as well as a fiscal perspective. On the one hand, investors are given support for their individual investment decisions. On the other hand, tax authorities gain an insight into the effects of group taxation regimes, which can be used for improved predictions of tax revenue and better control of fiscal policy. As investment decisions are essentially multiperiod decisions, we will use an individual dynamic investment model to evaluate Austrian group taxation. In order to analyse the combined effects of group taxation and loss-offset restrictions under uncertainty, we perform Monte Carlo simulations.

#### 2 Literature

The existing literature on Austrian group taxation is mainly written from a tax law perspective<sup>5</sup>. It merely focuses on practical problems like the preconditions for group membership, minimum share requirements, or the choice of the optimal fiscal year. Only a few analytical papers on the investment incentives of group taxation have been published until now<sup>6</sup>. In contrast, the international literature on asymmetric taxation has an economic perspective and emphasises investment effects<sup>7</sup>.

Optimal repatriation and financing strategies of multinational corporations and the optimal legal

<sup>5</sup> Cf. Bartl (2004) and, e.g., the articles in Mühlehner/Zöchling (2004).

<sup>6</sup> Cf. Pummerer (2004).

<sup>7</sup> See, e.g., Barlev/Levy (1975), Auerbach (1986), Auerbach/Poterba (1987), MacKie-Mason (1990). For empirical evidence see, e.g., Altshuler/Auerbach (1990). The literature emphasizes the similarities between the tax claim and a call option. Cf. Ball/Bowers (1982), Majd/Myers (1985), Majd/Myers (1987), Lund (2000).

structure of foreign activities are major issues in the literature on international taxation<sup>8</sup>. For both decisions, taxation is typically assumed as being symmetrical. In contrast, the literature on asymmetric taxation widely neglects international aspects. The investment effects of loss-offset limitations are rarely analysed in a cross-border setting. Examples are Lyon/Silverstein, who analyse the effects of the U.S. alternative minimum tax on multi-national corporations<sup>9</sup>, and Gérard/Weiner, who focus on loss-offset restrictions under formula apportionment<sup>10</sup>. The impact of group taxation regimes on domestic versus cross-border investment decisions and on real versus financial investment has not been investigated until now.

In this paper, we try to eliminate this shortcoming by simultaneously analysing the investment incentives of the new Austrian group taxation and loss-offset limitations.

#### 3 Model design

#### 3.1 Investment model

At time t = 0, an investor with a finite time horizon of n periods decides to invest equity capital  $I_0$ . The investor either acquires a real investment project with cash flows  $CF_t(t = 1,...,n)$  or a financial investment with the constant pre-tax interest rate i. In the case of negative cash flows the investor can borrow at the same rate i.

The investor (parent company) is an Austrian corporation. It can either invest in the domestic market for its own account or establish a 100% subsidiary that invests in the foreign country. The choices of location and legal structure at time t = 0 are irreversible and cannot be revised during the planning period.

By optimally choosing its activities at time t = 0, the parent company maximises its future value at time t = n. The parent company does not pay dividends during the time interval [0; n[. Profits are fully retained. Thus, all cash flows from real or financial investments are re-invested at the interest rate i until the time horizon n is reached.

In principle, a neutral system of business taxation has to take all taxes on all levels into

<sup>8</sup> Cf., e.g., Alworth (1988), Altshuler/Grubert (2002), Gordon/Jun (1993).

<sup>9</sup> Cf. Lyon/Silverstein (1995).

<sup>10</sup> Cf. Gérard/Weiner (2003).

account<sup>11</sup>. A complete tax model of a corporate group therefore includes the parent company's taxes, the taxes of all levels of subsidiaries, and taxes of the parent company's shareholders. For reasons of complexity, the parent company's shareholders will be neglected in our model. In a multi-period setting, the optimisation of repatriation policy under asymmetric taxation typically involves non-linear mixed-integer optimisation problems. These problems are notoriously hard to solve, even if group taxation regimes are neglected. To justify our method of procedure, we assume that the investment alternative which yields the maximum future value on the corporate level corresponds to that with the maximum future value on the shareholders' individual level.

#### 3.2 Tax assumptions

Our model focuses on the investment effects of group taxation regimes and loss-offset restrictions. We therefore assume that the tax base is defined similarly in both countries. The tax base is calculated as cash flows  $CF_t$  minus depreciation allowances  $\delta_t$ . Other non-cash accruals shall not exist<sup>12</sup>. Credit (debit) interest payments are fully taxable (tax-deductible) at the usual tax rate<sup>13</sup>. As a pre-stage towards the tax base, the earnings of a group member<sup>14</sup> are denoted by  $E_t^{15}$ . In addition, the parent company may have exogenously-given domestic income denoted by  $DE_t$ , which may be positive or negative. Since  $DE_t$  is included in taxable income, it is relevant for loss-offset limitations. Hence, the level of  $DE_t$  may influence the group taxation's effectiveness.

(1) 
$$E_{t}^{P} = CF_{t} - \delta_{t} + Int_{t}^{P} + DE_{t}$$
$$E_{t}^{S} = CF_{t} - \delta_{t} + Int_{t}^{S},$$

where Int, denotes the interest income realised by the parent (P) or subsidiary (S).

To isolate the effects of group taxation under limited loss-offset, we assume identical rules for depreciation allowances  $\delta_t$  in both countries. In accordance with Austrian tax law, linear

<sup>11</sup> Cf. Scholes et al. (2005).

<sup>12</sup> Depreciation allowances on the subsidiary's book value are neglected because these items are non-deductible under the exemption method in both the domestic and cross-border case.

<sup>13</sup> For corporations, the withholding tax on interest income (*Kapitalertragsteuer*) is not a final tax. There are no tax allowances.

<sup>14</sup> Cf. § 9 (6) no. 1 KStG (Austrian corporate income tax code).

<sup>15</sup> Superscripts <sup>P</sup> denote variables related to the parent company, superscripts <sup>S</sup> relate to the foreign subsidiary.

depreciation allowances are granted for an economic life of n periods<sup>16</sup>. If a group member only realises financial investment, its earnings  $E_t$  only consist of interest income:  $CF_t = \delta_t = 0$ ;  $E_t = Int_t (+ DE_t)$ .

There are two alternatives for taxing corporate groups: separate taxation and group taxation. If the parent company does not opt for group taxation, the parent company and the subsidiary are taxed separately. The subsidiary's earnings or losses are not taxed in the parent company's home country, as in this case the exemption method applies. In contrast, if a tax group is established, the subsidiary's losses can be set off against the parent company's domestic profits, but not vice versa. The preliminary sum of earnings  $SoE_{t,pre}$  prior to subsequent taxation is calculated as follows:

(2) 
$$SoE_{t, pre}^{P} = E_{t}^{P} + I_{(0,1)}^{L} \cdot \min\{0; E_{t}^{S}\}$$

$$SoE_{t}^{S} = E_{t}^{S}.$$

 $I_{(0,1)}^L$  is a binary variable that indicates whether group taxation is applied  $(I_{(0,1)}^L=1)$  or not  $(I_{(0,1)}^L=0)$ . In our model, the option for group taxation is assumed irreversible  $^{17}$ .

If the foreign subsidiary incurs losses, the foreign country typically grants a tax loss carry-forward. The subsidiary's loss carry-forwards can be set off against its own future profits (loss deduction). Under group taxation, the parent company has to make up for the subsidiary's loss deduction in order to prevent a double loss-offset. The parent company's domestic taxable income therefore increases by the former loss-offset. This procedure is called subsequent taxation. Subsequent taxation ensures that foreign losses are set off exactly once: At the first stage, the foreign loss is set off against domestic profits. At the second stage, the foreign subsidiary carries forward its remaining loss while subsequent taxation takes place in the domestic country<sup>18</sup>. The same sequence applies for losses of foreign branches which are exempted according to double taxation agreements<sup>19</sup>.

In contrast to foreign losses, foreign profits are not recognised but have to be exempted from

<sup>16</sup> Cf. § 7 (1) EStG (Austrian individual income tax code; widely applicable to corporations, too).

<sup>17</sup> According to § 10 (10) KStG, a tax group must be constituted for at least 3 years. Due to transaction costs, frequent changes of a tax group's composition are unlikely.

<sup>18</sup> Cf. Treisch (2004), pp. 238 ff., 261 ff. for loss-offset with subsequent taxation.

<sup>19</sup> Cf. verdict by Austria's supreme court (VwGH-cognizance 25.9.2001, 99/14/0217 E, Internationales Steuerrecht 2001, 754, RL 7605 ff. EStR (Austrian individual income tax code instructions).

domestic taxation<sup>20</sup>. Dividends paid by the foreign subsidiary remain tax-free in the parent company's home state<sup>21</sup>.

The current loss deduction – use of loss carry-forwards in the current period – is defined as the difference between the sum of earnings  $SoE_t$  and the tax base  $TB_t$ , and is denoted by  $LD_t: LD_t = SoE_t - TB_t$ . Taking subsequent taxation into account, the parent company's (final) sum of earnings can be computed as:

(3) 
$$SoE_{t}^{P} = E_{t}^{P} + I_{(0,1)}^{L} \cdot \min\left\{0; E_{t}^{S}\right\} + I_{(0,1)}^{L} \cdot \max\left\{0; LD_{t}^{S}\right\}.$$

Since 2001, Austrian tax law has restricted loss deductions. The use of loss carry-forwards is limited to 75% of the current sum of earnings<sup>22</sup>. This provision implies a minimum tax base<sup>23</sup> of at least  $\alpha = 25\%$  of positive profits, regardless of existing loss carry-forwards. A time limit for loss carry-forwards does not exist<sup>24</sup>. As a result, the tax base  $TB_t$  is defined as the maximum of the sum of earnings minus loss carry-forward at the beginning of the period, and the minimum taxable fraction of profits. If the sum of earnings is negative, the tax base equals zero:

(4) 
$$TB_t = \max\{0; SoE_t - LC_{t-1}; \alpha \cdot SoE_t\}.$$

Here,  $LC_t$  denotes the loss carry-forward at the end of period t.

We assume that the foreign country does not apply a minimum tax. With the foreign corporate tax rate  $\tau^S$  being proportional, the subsidiary's tax payment  $T_t^S$  is:  $T_t^S = \tau^S \cdot TB_t^S$ . According to EU law, withholding taxes (*Kapitalertragsteuer*) neither exist on dividends nor on liquidation proceeds<sup>25</sup>. Hence, the parent company's tax payment  $T_t^P$  amounts to:  $T_t^P = \tau^P \cdot TB_t^P$ .

<sup>20</sup> For domestic group members, full integration of profits and losses is obligatory.

<sup>21</sup> Cf. § 10 (2, 3) KStG. Minimum holding periods do not exist (option right; Article 3 (2) 2. alternative P-S-D. P-S-D: Parent-Subsidiary-Directive. Council Directive of 23 July 1990 on the common system of taxation applicable in the case of parent companies and subsidiaries of different Member States (90/435/EEC), OJ 1990, L 225/6-9, amended in OJ 1990, L 266/20. Changed by Directive 2003/123/EC of 22.12.2003, OJ 2004, L 7/41-44.). Profits and losses from liquidating subsidiaries are taxed asymmetrically under Austrian tax law. Profits from liquidations are tax-exempt like dividends (§ 10 (2) KStG). Losses from liquidations can be deducted as far as they exceed tax-free dividends received in the previous 5 years (§ 10 (3) KStG).

<sup>22</sup> Cf. § 27 (2) KStG in connection with § 2 (2b) EStG.

<sup>23</sup> This type of minimum tax should not be confused with the U.S. alternative minimum tax, which is a parallel tax system with its own tax base and tax rate.

<sup>24</sup> Until 1990, Austria applied a time limit on loss carry-forwards of 7 years.

<sup>25</sup> Art. 5 (1) P-S-D. We neglect the special treatment of distributions following a liquidation, which are explicitly exempted from P-S-D (article 4 (1) P-S-D). We assume that the home state of the subsidiary does not levy a withholding tax on liquidation proceeds.

#### 3.3 Measuring tax effects

As stated above, the parent company maximises its future value at the time horizon t = n. Consequently, the investment effects of the group taxation and loss-offset limitations are quantified by differences in future values. The future value of an investment alternative is given by the final account balance  $FI_n$ , which is calculated on the basis of a cash flow statement:

(5) 
$$FI_{t}^{S} = 0$$

$$FI_{t}^{S} = FI_{t-1}^{S} + Int_{t}^{S} + CF_{t} - T_{t}^{S} - D_{t}^{S}$$

$$= (1+i) \cdot FI_{t-1}^{S} + CF_{t} - T_{t}^{S} - D_{t}^{S}.$$

 $D_t^S$  denotes the dividends paid by the subsidiary. If financial investment is chosen in t = 0, the account balance is reduced to:

(6) 
$$FI_0^S = I_0 FI_t^S = (1+i) \cdot FI_{t-1}^S - T_t^S - D_t^S.$$

Dividend restrictions imposed by financial accounting are taken into account<sup>26</sup>. Thus, the subsidiary can only pay dividends if the financial accounting statement displays a profit and if there is no loss carry-forward. The repatriation policy is determined by the difference in the nominal tax rates: Profits are fully distributed if the foreign corporate tax rate exceeds the domestic one. Otherwise, profits are retained until the time horizon t = n. Technically, the dividend payments are defined as follows:

(7) 
$$D_{t}^{S} = \begin{cases} \max\left\{0; SoE_{t}^{S} - T_{t}^{S} - LC_{t-1}^{S}\right\} & \text{if } \tau^{S} > \tau^{P} \wedge LC_{t}^{S} = 0\\ 0 & \text{otherwise} \end{cases}.$$

The subsidiary is liquidated at the time horizon t = n. Then, its account balance  $FI_n^S$  is distributed to the parent company<sup>27</sup>. Liquidating the subsidiary does not induce an additional tax payment in the foreign country because all profits have already been subject to tax.

A remaining loss carry-forward at the time horizon t = n can no longer be set off. For computing the future value, however, it is included by means of a lump-sum valuation. Although the parent

<sup>26</sup> In Austria, financial accounting has an authoritative function for tax purposes for most items.

<sup>27</sup> The parent company pays for possible debts of the subsidiary.

company terminates its economic activities at t=n, other taxpayers might still utilise its loss carry-forward, at least to a limited degree. In our simulations, remaining loss carry-forwards of the parent company and the subsidiary are valued at  $\beta=40\%$  of face value<sup>28</sup>. This means that the parent company receives a virtual cash receipt of  $\beta \cdot \tau \cdot LC_n$ .

Computing the parent company's future value requires a separate cash flow statement. The parent company's balance account at time t amounts to:

(8) 
$$FI_{0}^{P} = 0$$

$$FI_{t}^{P} = FI_{t-1}^{P} + CF_{t} + Int_{t}^{P} - T_{t}^{P} + D_{t}^{S} + DE_{t}.$$

The future value at the time horizon  $FV_n^P$  is defined as the sum of the balance account and the loss carry-forwards valued on a lump-sum basis:

(9) 
$$FV_n^P = FI_n^P + \beta \cdot \left(\tau^P \cdot LC_n^P + \tau^S \cdot LC_n^S\right)$$

Under Austrian tax law, profits from liquidating a subsidiary are tax-exempt<sup>29</sup>. Liquidation losses are tax-deductible, however, if they exceed the last 5 years' tax-free dividends. Hence, the parent company's total tax payment in the final period t = n is given by:

(10) 
$$T_n^P = \max \left\{ 0; \tau^P \cdot \left( TB_n^P + \min \left\{ 0; FI_n^S - I_0 + \sum_{t=n-5}^n D_t^S \right\} \right) \right\}.$$

#### 4 Monte Carlo simulations

#### 4.1 Model setup

Modelling loss-offset limitations and group taxation rules requires integrating non-linear and state-dependent algebraic functions. Thus, closed-form solutions of the underlying investment problem are unlikely. Even analysing two or three periods is too complicated<sup>30</sup>. Numerical simulations based on cash flow statements, however, can be easily applied. In order to extract

<sup>28</sup> Empirical evidence indicates that loss carry-forwards were sold at 25% of face value in Germany in 1987. Cf. Schneider (1988), p. 1222. At the former corporate tax rate of about 60%, this fraction implies a  $\beta$ -value of approximately 0.4.

<sup>29</sup> Cf. § 10 (3) KStG.

<sup>30</sup> This is even true for asymmetric taxation of profits and losses in the domestic case. See, e.g., Niemann (2004).

representative information from numerical cash flow statements, cash flows are modelled as random variables. Projects with different cash flow structures and different expected rates of return are influenced differently by loss-offset restrictions and group taxation regimes. For this reason, it is necessary to vary these parameters.

We start our analysis with a deterministic value for the initial cash flow  $CF_0$  and assume that the increments  $\varepsilon_t$  from period t-1 to period t are independent and identically distributed with mean  $\mu$  and variance  $\sigma^2$ :<sup>31</sup>

(11) 
$$CF_t - CF_{t-1} = \varepsilon_t \underset{iid}{\sim} N(\mu, \sigma^2) \qquad t = 1, ..., n.$$

Varying the mean  $\mu$  results in different cash flow structures. Cash flows that are expected to increase (decrease) over time are represented by  $\mu > 0$  ( $\mu < 0$ ). The effects of loss-offset limitations are also determined by a project's expected rate of return. As infra-marginal projects are unlikely to suffer losses, group taxation regimes and loss-offset rules will have little impact on infra-marginal projects. Expected marginal projects, in contrast, are characterised by a higher probability for losses. This means that loss-offset rules may influence investment decisions. Consequently, the following simulations are based on marginal (infra-marginal) projects with expected rates of return of 10% (20%).

Since nominal tax rates have a decisive impact on international location decisions, we differentiate between high-tax and low-tax foreign countries. In our simulations, the high-tax country levies a nominal tax rate of  $\tau^s = 38\%$ , reflecting the combined corporate and municipal tax rate in Germany. In the low-tax country, the tax rate is  $\tau^s = 19\%$ , which, e.g., applies for Slovakia.

Whether a tax group should be established crucially depends on the level of domestic income. This is especially true for holding companies without domestic operating activities, because filing for foreign losses is pointless without domestic profits. We therefore simulate exogenously-given domestic income  $DE_t$  at a level of -50,000, 0, and +50,000 p.a. <sup>32</sup> Additional parameters applied in the simulations are:

<sup>31</sup> Cf. Niemann (2004), p. 14.

<sup>32</sup> There are no current loss carry-forwards at the time of investment t = 0.

| Equity = initial outlay                                   | $I_0 = 1,000,000$ |
|---|-------------------|
| Pre-tax interest rate                                     | i = 0.1           |
| Number of simulated cash flows for each set of parameters | s = 25,000        |
| Time horizon  | n = 10            |
| Standard deviation of the increments $\varepsilon_t$      | σ = 50,000        |

Table 1: Parameters of the executed simulations

Four different future values are computed in each simulation. First, domestic real investment in the parent company is compared to foreign real investment in the subsidiary. Second, domestic financial investment in the parent company is compared to foreign financial investment in the subsidiary. Finally, the investor realises the alternative with the maximum future value.

Each simulation is carried out without  $(I_{(0,1)}^L = 0)$  and with group taxation  $(I_{(0,1)}^L = 1)$ . The group taxation's investment effects are quantified by the compiled distributions of future values.

Moreover, we analyse the influence of repatriation policy in the case of positive exogenous domestic income. We compare the difference in future values for retaining profits with and without group taxation to the difference in future values for distributing profits with and without group taxation. The resulting changes in future values represent the group taxation's investment incentives depending on the dividend policy.

#### 4.2 Simulation results

Decision between domestic and foreign financial investment

Since interest yield is deterministic and always positive, group taxation regimes do not influence decisions between domestic financial investment in the parent company and foreign financial investment in the subsidiary. Financial investments are always carried out in the lower-tax country.

#### Decision between domestic and foreign real investment

As expected, the nominal tax rates also determine the decision between domestic real investment in the parent company and foreign real investment in the subsidiary. The impact of group taxation on domestic versus foreign real investment, however, is ambiguous. Whether group taxation or separate taxation is chosen crucially depends on the expected structure of cash flows and the level of domestic income.

We were surprised by the results for *expected marginal investment with increasing cash flows*, which are often associated with innovative projects. The parameter setting under consideration is  $CF_0 = -309,801, \mu = 100,000$ . Without exogenously-given domestic income ( $DE_t = 0$ ), opting for group taxation reduces the arithmetic mean of the future value of real investment in the foreign subsidiary. The reduction can amount to as much as 1.27% (from 2,261,751 to 2,233,054 for  $\tau^S = 19\%$ ). This apparently paradoxical effect results from the initial losses that frequently arise in this parameter setting. In principle, these foreign initial losses could be set off against domestic profits, if there had been any. In our case, however, the group taxation only generates a domestic loss carry-forward, which in future periods is subject to the loss deduction limit of 75% of current profits<sup>33</sup>. The parent company therefore has to pay taxes even in the presence of loss carry-forwards.

This effect is not primarily caused by the lump-sum valuation of expiring loss carry-forwards. It also occurs, e.g., for  $\beta = 0.8$ . The average future value decreases from 2,280,462 without group taxation to 2,279,506 with group taxation. A reduction may even occur for the maximal, but unrealistic value of  $\beta = 1$ . This kind of group taxation paradox could not occur without the loss-deduction limit<sup>34</sup>.

For sufficiently high levels of domestic income, which prevent domestic loss carry-forwards, these paradoxes do not occur. The group taxation induces an average increase of future values of up to 2.2% (for  $DE_t = 50,000, \tau^s = 38\%$ ).

If expected marginal projects with constant cash flows are considered ( $CF_0 = 162,745, \mu = 0$ ), group taxation only provides negligible investment incentives. The average increase in future values that is attributable to group taxation amounts to 0.5%-1.2%. This effect is widely

<sup>33</sup> Cf. § 2 (2b) EStG.

<sup>34</sup> See also Pummerer (2004), p. 14. He does not, however, distinguish between different cash flow structures and

independent of the foreign corporate tax rate and the level of domestic income. Since domestic real investment is unaffected by the group taxation regime, the average difference in future values of foreign and domestic real investment increases accordingly.

For expected marginal projects with decreasing cash flows ( $CF_0 = 399,018, \mu = -50,000$ ), the average increase in the future values is far more pronounced, especially for the foreign high-tax country. For the parameter setting  $DE_t = 0, \tau^S = 38\%$ , group taxation induces an average increase in the future values of  $\frac{1,788,164.03}{1,717,394.86} - 1 = 4.12\%$ . In the presence of exogenous domestic losses ( $DE_t = -50,000$ ), the increase even amounts to  $\frac{1,162,585.85}{1,114,838.34} - 1 = 4.28\%$ . Due to group taxation, the fraction of foreign projects which yield a higher future value than an identical domestic project increases from 14.46% to 27.15% ( $DE_t = 0, \tau^S = 38\%$ ). In the 25,000 cases, however, real investment is never realised in the foreign subsidiary, because domestic financial investment yields an even higher future value. Despite the substantial increase in the average future value the investment decision remains unchanged.

Looking infra-marginal with expected projects increasing cash flows  $(CF_0 = -84,043, \mu = 100,000)$ , group taxation paradoxes can be observed, too  $(DE_t = 0)$ . The average reduction of the future value, however, only amounts to 0.2%. For positive exogenous domestic income ( $DE_t = 50,000$ ), group taxation leads to an average increase in future values of For expected infra-marginal projects with constant  $(CF_0 = 388,503, \mu = 0)$ , the positive impact of group taxation is in the 0.01% region. For expected infra-marginal projects with decreasing cash flows (CF $_0$  = 624,776,  $\mu$  = -50,000), the average increase in future values amounts to less than 0.3%. Group taxation never alters the decision between domestic and foreign real investment in this parameter setting. The negligible magnitude of the investment incentives leads to the conclusion that group taxation regimes may be almost irrelevant to expected infra-marginal projects.

#### Decision between optimal real investment and optimal financial investment

With regard to the decision between value-maximising real investment and value-maximising financial investment, the effects of group taxation are ambiguous. For expected marginal projects

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with constant or decreasing cash flows, the arithmetic mean of the difference of future values increases in all parameter settings. In contrast, the effects are ambiguous for expected increasing cash flows: Group taxation lowers the mean difference of future values for the low-tax foreign country and raises the mean difference of future values for the high-tax foreign country if domestic income is non-positive.

In the case of the low-tax foreign country, the reason for the decrease of the average difference of future values is that foreign profits are tax-exempt and cannot be set off against domestic losses<sup>35</sup>. Domestic loss-offset potential can only be used if domestic investment is carried out or if foreign profits are repatriated. In many cases, domestic loss-offset potential compensates for the higher domestic tax rate (25% instead of 19% abroad). It may therefore pay off to realise investment in the parent company.

In contrast, the average difference in future values can increase substantially, assuming positive exogenous domestic income. This result does not depend on the nominal tax rates.

If the fraction of positive differences in future values is considered, introducing group taxation does not induce significant effects. As a consequence, group taxation seems to offer only marginal incentives for real investments.

As could be expected, group taxation is almost irrelevant to expected infra-marginal projects. It induces changes of the average difference of future values between optimal real and optimal financial investment of between +0.3% and -0.3%.

#### Relevance of repatriation policy

According to equation (7), we assumed that the subsidiary's distribution policy is exclusively determined by nominal tax rates: Profits are fully distributed if the foreign corporate tax rate exceeds the domestic one. Otherwise, all profits are retained until the time horizon t = n. In a multi-period setting, such a simple decision rule may produce suboptimal future values as soon as exogenous domestic losses coincide with low foreign tax rates. The domestic losses cannot be set off against tax-exempt foreign profits and accumulate to the domestic loss carry-forward. Since the profit from liquidating the foreign subsidiary is also tax-exempt, the domestic loss

<sup>35</sup> If the exogenous domestic income is non-negative, losses do not occur, and domestic and foreign income is taxed separately. Hence, the choice of location follows the lower nominal tax rate.

carry-forward can only be valued at the lump-sum fraction  $\beta$ .

Despite the higher domestic tax rate, it can be efficient to repatriate profits generated by the foreign subsidiary in order to use the domestic loss-offset potential. Although the dividends are tax-exempt, the positive interest income resulting from re-invested dividends can be set off against domestic losses in future periods.

For this reason, we carried out simulations in the parameter setting  $DE_t = -50,000$ ;  $\tau^s = 19\%$  for full distribution as well as for full retention of profits. In all parameter combinations, the distribution of profits dominated retention. Full distribution, however, is not necessarily optimal in all settings. Finding the globally optimal repatriation policy requires the optimisation of all n continuous dividend payments, allowing for restrictions from financial accounting. Due to the non-linear algebraic functions induced by asymmetric taxation, these optimisation problems are quite complex. Typically, only approximative solutions can be found by direct search methods with numerous iterations. In the case of Monte Carlo simulations, these methods are not feasible for a sufficient sample size.

Moreover, the impact of repatriation policy on the effectiveness of the group taxation regime is ambiguous. We computed the change in the mean difference of future values with and without group taxation which is attributable to improved distribution policy. For expected marginal projects with increasing cash flows ( $CF_0 = -309,801, \mu = 100,000$ ), the average future value is reduced by group taxation. For full distribution, group taxation causes a reduction of the average future value, which is 44 less than for full retention. For expected marginal projects with constant cash flows ( $CF_0 = 162,745, \mu = 0$ ), group taxation increases the average future value. For full distribution, the increase of the average future value is 1,416 higher than for full retention. For expected marginal projects with decreasing cash flows ( $CF_0 = 399,018, \mu = -50,000$ ) the increase of the average future value resulting from group taxation is even 22,741 higher than for full retention. As a consequence, improving the dividend policy seems to strengthen the group taxation's effectiveness, as can be seen from table 2:

| Change in future values of expected marginal projects due to group taxation | In the case of retained profits | In the case of distributed profits | Additional influence of group taxation regimes resulting from a modified dividend policy |  |
|---|---------------------------------|------------------------------------|--|--|
|   | (1)                             | (2)                                | (2) – (1)  |  |
| with increasing cash flows  | -12,318                         | -12,274                            | +44  |  |
| with constant cash flows  | +10,808                         | +12,224                            | +1,416   |  |
| with decreasing cash flows  | +27,201                         | +49,942                            | +22,741  |  |

Table 2: Correlation between dividend policy and group taxation

In this parameter setting, the domestic loss-offset potential compensates for the domestic tax rate (25%) which is higher than the foreign tax rate (19%). Obviously, there is a trade-off between nominal tax rates and loss-offset potential. Investors are well advised to decide simultaneously upon repatriation policy and the option for group taxation.

Dividend restrictions from financial accounting also affect the group taxation's effectiveness. In general, dividend restrictions in the presence of loss carry-forwards discriminate against real investment in the foreign subsidiary. It is obvious that additional restrictions tend to reduce future values. The average reduction of the future value differs, however, depending on whether group taxation is applied or not. Substantial differences can only be observed for projects with starting losses, because loss carry-forwards exclude dividends. For expected marginal projects with increasing cash flows ( $CF_0 = -309,801, \mu = 100,000$ ), table 3 denotes the average future values for the parameters  $DE_t = 0$  and  $\tau^s = 38\%$ . Obviously, the disadvantage from dividend restrictions is higher when group taxation is applied.

| Future value of real investment in the foreign subsidiary | Without dividend restriction in the case of loss carry-forwards | With dividend restriction in the case of loss carry-forwards | Disadvantages<br>resulting from<br>dividend restrictions |  |
|---|---|--|--|--|
| Under separate taxation                                   | 1,976,287   | 1,941,172  | 35,115   |  |
| Under group taxation                                      | 1,974,462   | 1,922,485  | 51,977   |  |
| Disadvantages resulting from group taxation               | -1,825  | -18,687  | Difference: -16,862                                      |  |

Table 3: Correlation between dividend restrictions and group taxation

For projects with expected constant or decreasing cash flows, the group taxation's effectiveness

remains widely unchanged by dividend restrictions. Again, this example indicates that deciding on group taxation requires the consideration of all known parameters as well as the foreign financial accounting rules. In any case, an arbitrary consolidation of all foreign subsidiaries may prove financially detrimental.

#### 5 Summary and conclusion

When evaluating the Austrian group taxation, it should be emphasised that the investment incentives strongly depend on the parameter setting under consideration. The most important determinants are a project's expected rate of return and its expected structure of cash flows. The magnitude of the group taxation's investment incentives is summarised in table 4:

| Degree of influence regimes on investm |                | Expected cash flows |          |                 |  |  |  |
|--|----------------|---------------------|----------|-----------------|--|--|--|
| regimes on investi                     | ient decisions | Increasing          | Constant | Decreasing      |  |  |  |
| expected rate of return                | marginal       | average             | low      | relatively high |  |  |  |
| return                                 | high           | very low            | very low | very low        |  |  |  |

Table 4: Relevance of group taxation regimes for investment decisions

Hence, sensible planning for the establishment of a tax group requires detailed assumptions on the possible activities. Obviously, the group taxation's investment incentives should not be overestimated. The future values of the different investment alternatives vary too slightly to cause substantial shifts in investment behaviour. A promotion of real investment seems unlikely.

The dividend policy should be taken into account when deciding whether or not to opt for group taxation. Even for subsidiaries in low-tax jurisdictions, immediate repatriation of profits can be efficient to use domestic loss-offset potential. In many cases, there is a trade-off between tax rates and loss-offset rules, which means that improved loss-offset potential can compensate for a higher nominal tax rate.

Innovative projects often generate initial losses. Since the Austrian loss deduction limit tends to cause group taxation paradoxes, it is not yet clear to which extent the taxpayers will opt for the group taxation. Comprehensive tax planning explicitly requires taking exogenous domestic income into account. For holding companies without a domestic operating business, group taxation seems almost irrelevant, because the dividends received by these corporations are tax-

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exempt in Austria<sup>36</sup> and hence cannot be set off against foreign losses.

Tax planning of projects with starting losses requires an especially thorough analysis. Opting for

group taxation may prove harmful in the presence of dividend restrictions from financial

accounting. As a consequence, investors are well advised to plan a project's expected rate of

return, its expected structure of cash flows, domestic taxable income and the optimal repatriation

policy simultaneously prior to establishing a tax group.

In the light of the model's complexity, some real-world problems have been neglected here and

should be subject to further analysis. Integration of the parent company's shareholders and their

taxation poses one of these problems. Since these shareholders may be domestic or foreign

natural persons or corporations, a variety of different cases with different tax consequences may

arise.

Apart from the location decision, the parent company can use various other tax minimising

strategies that we neglected in our model such as, for example, financing policy. As we assume

equity-financed investments, the only possibility to partially avoid the loss deduction limit for

the parent company is to pay out dividends. In contrast, if the parent company finances the

foreign subsidiary with debt instead of equity, the loss deduction limit can be avoided easily.

Possible thin capitalisation rules have to be taken into account, however, when choosing debt

finance.

Summarising, Austrian group taxation is an interesting step towards an integrated taxation of

corporate groups, especially with regard to the European Court of Justice's AMID verdict<sup>37</sup> that

demands cross-border loss-offset within the EU. Our analysis, however, shows ambiguous

results. In any case, investors are well advised to use multi-period models of capital budgeting,

preferably for different settings of the state variables.

**Appendix: Simulation results** 

36 Cf. § 10 (2, 3) KStG.

37 Cf. European Court of Justice, judgement of 14.12.2000, Case C-141/99 (AMID), EuGHE 2000 I, 11619;

VwGH-findings of 25.9.2001, 99/14/0217 E, Internationales Steuerrecht 2001, 754; RL 7605 ff. EStR.

| Parameters         |                      |                    |            | Arithmetic mean of future values |                        |                        |                        | Increase in future value due to | Change in future value | Domestic<br>real                      | Average difference in future value        |  |
|--------------------|----------------------|--------------------|------------|----------------------------------|------------------------|------------------------|------------------------|---------------------------------|------------------------|---------------------------------------|---|--|
| $\mu$              | $CF_0$               | $DE_{\star}$       | $	au^{S}$  | $I_{(0,1)}^L$                    | domestic<br>financial  | foreign<br>financial   | domestic<br>real       | foreign<br>real                 | group taxation         | domestic - foreign<br>real investment | investment<br>better than<br>foreign real | opt. real investment<br>- opt. financial<br>investment |
|                    | Ü                    | ι                  |            |                                  | investment             | investment             | investment             | investment                      |                        | 1 42 722                              | investment                                | 9.670  |
| $0 \\ 0$           | 162,745<br>162,745   | 0                  | 19%<br>19% | 0                                | 2,061,032<br>2,061,032 | 2,178,999<br>2,178,999 | 2,043,935<br>2,043,935 | 2,187,668                       | 0.462%                 | -143,733<br>-153,843                  | 0.00%<br>0.26%                            | 8,670<br>18,785  |
| 0                  | 162,745              | 0                  | 38%        | 0                                | 2,061,032              | 1,877,119              | 2,043,935              | 2,197,778<br>1,863,110          | 0.402%                 | 180,825                               | 86.40%                                    | 1,670  |
| 0                  | 162,745              | 0                  | 38%        | 1                                | 2,061,032              | 1,877,119              | 2,043,935              | 1,803,110                       | 0,748%                 | 166,896                               | 84.76%                                    | 13,881   |
| 0                  | 162,745              | -50,000            | 38%<br>19% | 0                                | 1,530,516              | 1,877,119              | 1,458,830              | 1,522,805                       | 0,748%                 | -63,975                               | 33.00%                                    | 5,294  |
| 0                  | 162,745              | -50,000            | 19%        | 1                                | 1,530,516              | 1,525,654              | 1,458,830              | 1,522,803                       | 0.803%                 | -03,973<br>-76,199                    | 32.57%                                    | 3,294<br>17,347  |
| 0                  | 162,745              | -50,000            | 38%        | 0                                | 1,530,516              | 1,323,034              | 1,458,830              | 1,211,631                       | 0.803%                 | 247,199                               | 32.37%<br>84.48%                          | -44,493  |
| 0                  | 162,745              | -50,000            | 38%        | 1                                | 1,530,516              | 1,234,124              | 1,458,830              | 1,211,031                       | 1.009%                 | 234,974                               | 83.76%                                    | -33,220  |
| 0                  | 162,745              | 50,000             | 38%<br>19% | 0                                | 2,591,547              | 2,709,514              | 2,597,678              | 2,720,073                       | 1.009%                 | -122,394                              | 10.16%                                    | -33,220<br>12,985                                      |
| 0                  | 162,745              | 50,000             | 19%        | 1                                | 2,591,547              |                        |                        |                                 | 0.931%                 | -147,727                              | 0.00%                                     |  |
| 0                  | 162,745              | 50,000             | 38%        | 0                                | 2,591,547              | 2,709,514<br>2,407,635 | 2,597,678<br>2,597,678 | 2,745,406<br>2,396,073          | 0.931%                 | 201,605                               | 96.17%                                    | 35,891<br>9,663  |
| 0                  | 162,745              | 50,000             | 38%        | 1                                | 2,591,547              | 2,407,635              | 2,597,678              | 2,390,073                       | 1.213%                 | 172,550                               | 90.17%<br>84.58%                          | 31,159   |
| -50,000            | 399,018              | 30,000             | 36%<br>19% | 0                                | 2,061,032              | 2,407,033              | 1,903,109              | 2,423,128                       | 1.215%                 | -191,222                              | 0.00%                                     | -84,668  |
| -50,000            | 399,018              | 0                  | 19%        | 1                                | 2,061,032              | 2,178,999              | 1,903,109              | 2,094,330                       | 1.297%                 | -191,222                              | 0.00%                                     | -57,503  |
| -50,000            | 399,018              | 0                  | 38%        | 0                                | 2,061,032              | 1,877,119              | 1,903,109              | 1,717,394                       | 1.297%                 | 185,715                               | 85.54%                                    | -138,701   |
| -50,000            | 399,018              | 0                  | 38%        | 1                                | 2,061,032              | 1,877,119              | 1,903,109              | 1,717,394                       | 4.121%                 | 114,945                               | 72.85%                                    | -101,367   |
| -50,000            | 399,018              | -50,000            | 19%        | 0                                | 1,530,516              | 1,461,814              | 1,308,371              | 1,377,146                       | 4.12170                | -68,775                               | 20.60%                                    | -148,409   |
| -50,000            | 399,018              | -50,000            | 19%        | 1                                | 1,530,516              | 1,461,814              | 1,308,371              | 1,404,347                       | 1.975%                 | -95,976                               | 19.51%                                    | -121,365   |
| -50,000            | 399,018              | -50,000            | 38%        | 0                                | 1,530,516              | 1,234,124              | 1,308,371              | 1,404,347                       | 1.973%                 | 193,532                               | 82.71%                                    | -121,303   |
| -50,000            | 399,018              | -50,000            | 38%        | 1                                | 1,530,516              | 1,234,124              | 1,308,371              | 1,114,838                       | 4.283%                 | 145,785                               | 75.23%                                    | -167,261   |
| -50,000            | 399,018              | 50,000             | 36%<br>19% | 0                                | 2,591,547              | 2,709,514              | 2,472,971              | 2,627,225                       | 4.203%                 | -154,254                              | 0.54%                                     | -82,238  |
| -50,000            | 399,018              | 50,000             | 19%        | 1                                | 2,591,547              | 2,709,514              | 2,472,971              | 2,676,281                       | 1.867%                 | -203,311                              | 0.00%                                     | -33,233  |
| -50,000            | 399,018              | 50,000             | 38%        | 0                                | 2,591,547              | 2,407,635              | 2,472,971              | 2,255,193                       | 1.007%                 | 217,777                               | 94.04%                                    | -112,733   |
| -50,000            | 399,018              | 50,000             | 38%        | 1                                | 2,591,547              | 2,407,635              | 2,472,971              | 2,233,193                       | 4.093%                 | 125,474                               | 75.18%                                    | -71,888  |
| 100,000            | -309,801             | 30,000             | 36%<br>19% | 0                                | 2,061,032              | 2,407,033              | 2,472,971              | 2,347,497                       | 4.093%                 | -139,510                              | 0.00%                                     | 82,753   |
| 100,000            | -309,801             | 0                  | 19%        | 1                                | 2,061,032              | 2,178,999              | 2,122,241              | 2,233,054                       | -1.269%                | -110,813                              | 8.19%                                     | 54,812   |
| 100,000            | -309,801             | 0                  | 38%        | 0                                | 2,061,032              | 1,877,119              | 2,122,241              | 1,941,172                       | -1.209%                | 181,069                               | 82.98%                                    | 88,085   |
| 100,000            | -309,801             | 0                  | 38%        | 1                                | 2,061,032              | 1,877,119              | 2,122,241              | 1,941,172                       | -0.963%                | 199,756                               | 85.43%                                    | 93,221   |
| 100,000            | -309,801             | -50,000            | 36%<br>19% | 0                                | 1,530,516              | 1,877,119              | 1,493,313              | 1,544,567                       | -0.903%                | -51,254                               | 36.64%                                    | 23,306   |
|                    | -309,801             | ,                  | 19%        | 1                                | 1,530,516              |                        | 1,493,313              |                                 | 0.7070/                | -31,234                               | 50.20%                                    |  |
| 100,000<br>100,000 | -309,801             | -50,000<br>-50,000 | 38%        | 0                                | 1,530,516              | 1,461,814<br>1,234,124 | 1,493,313              | 1,532,250<br>1,241,468          | -0.797%                | -38,937<br>251,845                    | 80.41%                                    | 21,523<br>-286   |
| 100,000            | -309,801             | -50,000            | 38%        | 1                                | 1,530,516              | 1,234,124              | 1,493,313              | 1,241,468                       | -0.991%                | 264,143                               | 81.82%                                    | 6,017  |
| 100,000            | -309,801             | 50,000             | 38%<br>19% | 0                                |                        |                        |                        |                                 | -0.991%                | -79,084                               | 23.16%                                    |  |
| 100,000            | -309,801<br>-309,801 | 50,000             | 19%<br>19% | 1                                | 2,591,547<br>2,591,547 | 2,709,514<br>2,709,514 | 2,714,980<br>2,714,980 | 2,794,064<br>2,847,383          | 1.908%                 | -132,403                              | 0.00%                                     | 92,853<br>137,869                                      |
| 100,000            | -309,801             | 50,000             | 38%        | 0                                | 2,591,547              | 2,709,514              | 2,714,980              | 2,473,485                       | 1.900%                 | -132,403<br>241,495                   | 96.10%                                    | 127,023  |
| 100,000            | -309,801             | 50,000             | 38%        | 1                                | 2,591,547              | 2,407,635              | 2,714,980              | 2,473,483                       | 2.156%                 | 188,176                               | 96.10%<br>86.81%                          | 148,492  |
| 100,000            | -309,801             | 30,000             | 38%        | 1                                | 4,391,34/              | 2,407,033              | 2,714,980              | 2,320,804                       | 2.130%                 | 188,176                               | 80.81%                                    | 148,492  |

Table 5: Arithmetic mean of future value and differences in future values

|         | Par      | ameters  |           |                 | Frequency of optimal choice of the investment project |            |            |                 |
|---------|----------|----------|-----------|-----------------|---|------------|------------|-----------------|
|         |          |          |           |                 | Domestic  | Foreign    | Domestic   |                 |
|         | CE DE    |          | $	au^{S}$ | $I^L$           | financial   | financial  | real       | Foreign         |
| $\mu$   | $CF_0$   | $DE_{t}$ | τ         | $I_{(0,1)}^{L}$ | investment  | investment | investment | real investment |
| 0       | 162,745  | 0        | 19%       | 0               | 0.00%   | 49.31%     | 0.00%      | 50,69%          |
| 0       | 162,745  | 0        | 19%       | 1               | 0.00%   | 49.33%     | 0.00%      | 50.67%          |
| 0       | 162,745  | 0        | 38%       | 0               | 49.09%  | 0.00%      | 50.91%     | 0.00%           |
| 0       | 162,745  | 0        | 38%       | 1               | 49.09%  | 0.00%      | 50.91%     | 0.00%           |
| 0       | 162,745  | -50,000  | 19%       | 0               | 49.20%  | 0.00%      | 5.94%      | 44.86%          |
| 0       | 162,745  | -50,000  | 19%       | 1               | 49.20%  | 0.00%      | 5.94%      | 44.86%          |
| 0       | 162,745  | -50,000  | 38%       | 0               | 49.26%  | 0.00%      | 50.74%     | 0.00%           |
| 0       | 162,745  | -50,000  | 38%       | 1               | 49.26%  | 0.00%      | 50.74%     | 0.00%           |
| 0       | 162,745  | 50,000   | 19%       | 0               | 0.00%   | 49.31%     | 0.00%      | 50.69%          |
| 0       | 162,745  | 50,000   | 19%       | 1               | 0.00%   | 49.30%     | 0.00%      | 50.70%          |
| 0       | 162,745  | 50,000   | 38%       | 0               | 49.08%  | 0.00%      | 50.92%     | 0.00%           |
| 0       | 162,745  | 50,000   | 38%       | 1               | 49.08%  | 0.00%      | 50.92%     | 0.00%           |
| -50,000 | 399,018  | 0        | 19%       | 0               | 0.00%   | 52.54%     | 0.00%      | 47.46%          |
| -50,000 | 399,018  | 0        | 19%       | 1               | 0.00%   | 52.40%     | 0.00%      | 47.60%          |
| -50,000 | 399,018  | 0        | 38%       | 0               | 53.60%  | 0.00%      | 46.40%     | 0.00%           |
| -50,000 | 399,018  | 0        | 38%       | 1               | 53.60%  | 0.00%      | 46.40%     | 0.00%           |
| -50,000 | 399,018  | -50,000  | 19%       | 0               | 54.60%  | 0.00%      | 11.01%     | 34.39%          |
| -50,000 | 399,018  | -50,000  | 19%       | 1               | 54.50%  | 0.00%      | 11.00%     | 34.50%          |
| -50,000 | 399,018  | -50,000  | 38%       | 0               | 55.04%  | 0.00%      | 44.96%     | 0.00%           |
| -50,000 | 399,018  | -50,000  | 38%       | 1               | 55.04%  | 0.00%      | 44.96%     | 0.00%           |
| -50,000 | 399,018  | 50,000   | 19%       | 0               | 0.00%   | 52.54%     | 0.00%      | 47.46%          |
| -50,000 | 399,018  | 50,000   | 19%       | 1               | 0.00%   | 52.20%     | 0.00%      | 47.80%          |
| -50,000 | 399,018  | 50,000   | 38%       | 0               | 53.27%  | 0.00%      | 46.73%     | 0.00%           |
| -50,000 | 399,018  | 50,000   | 38%       | 1               | 53.27%  | 0.00%      | 46.73%     | 0.00%           |
| 100,000 | -309,801 | 0        | 19%       | 0               | 0.00%   | 46.36%     | 0.00%      | 53.64%          |
| 100,000 | -309,801 | 0        | 19%       | 1               | 0.00%   | 48.03%     | 0.00%      | 51.97%          |
| 100,000 | -309,801 | 0        | 38%       | 0               | 45.54%  | 0.00%      | 54.46%     | 0.00%           |
| 100,000 | -309,801 | 0        | 38%       | 1               | 45.54%  | 0.00%      | 54.46%     | 0.00%           |
| 100,000 | -309,801 | -50,000  | 19%       | 0               | 47.76%  | 0.00%      | 18.89%     | 33.34%          |
| 100,000 | -309,801 | -50,000  | 19%       | 1               | 47.76%  | 0.00%      | 28.34%     | 23.89%          |
| 100,000 | -309,801 | -50,000  | 38%       | 0               | 47.76%  | 0.00%      | 52.24%     | 0.00%           |
| 100,000 | -309,801 | -50,000  | 38%       | 1               | 47.76%  | 0.00%      | 52.24%     | 0.00%           |
| 100,000 | -309,801 | 50,000   | 19%       | 0               | 0.00%   | 46.36%     | 0.00%      | 53.64%          |
| 100,000 | -309,801 | 50,000   | 19%       | 1               | 0.00%   | 45.09%     | 0.00%      | 54.91%          |
| 100,000 | -309,801 | 50,000   | 38%       | 0               | 43.91%  | 0.00%      | 56.09%     | 0.00%           |
| 100,000 | -309,801 | 50,000   | 38%       | 1               | 43.91%  | 0.00%      | 56.09%     | 0.00%           |

Table 6: Relative frequency of optimal choice of the investment project

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