

# International Diversification: A Copula Approach

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## Abstract

The viability of international diversification involves balancing benefits and costs. This balance hinges on the degree of asset dependence. In light of theoretical research linking diversification and dependence, we examine international diversification using two measures of dependence: correlations and copulas. We document several findings. First, both measures agree that dependence has increased over time. Second, there is evidence of asymmetric dependence or downside risk in the G5 and Latin America, but very little in east Asia. Third, east Asian and Latin American returns exhibit some correlation complexity. Interestingly, the regions with maximal dependence or worst diversification do not command large returns. Our results suggest international limits to diversification. They are also consistent with a possible tradeoff between international diversification and systemic risk.

**Keywords:** Diversification; Copula; Correlation Complexity; Downside Risk; Systemic Risk

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# 1 Introduction

The net benefit of international diversification is of great importance in today's economic climate. In general, the balance between diversification's benefits and costs hinges on the degree of dependence across securities, as observed by Samuelson (1967), Veldkamp and Van Nieuwerburgh (2008), Ibragimov, Jaffee, and Walden (2009b), and Shin (2009), among others. Diversification benefits are typically assessed using a measure of dependence, such as correlation.<sup>1</sup> It is therefore vital for investors to have accurate measures of dependence. There are several measures available in finance, including the traditional correlation and copulas. While each approach has advantages and disadvantages, they rarely have been compared in the same empirical study.<sup>2</sup> Such reliance on one dependence measure prevents easy assessment of the degree of international diversification opportunities, and how they differ over time or across regions.

The main goal of this paper is to assess diversification opportunities available in international stock markets, using both correlations and copulas. The recent history of international markets is interesting in itself, due to the large number of financial crises, increasingly globalized markets, and financial contagion.<sup>3</sup> We also examine some basic implications for international asset pricing. In particular, we investigate whether the diversification measures are related to international stock returns. This research is valuable because considerations of diversification and dependence should affect risk premia.

A secondary focus of our paper is the relation between diversification and systemic risk. This is motivated by theoretical research such as Brummelle (1974), Ibragimov, Jaffee, and Walden (2009b), and Shin (2009). When portfolio distributions are heavy tailed, not only do they represent limited diversification, they may also suggest existence of a wedge between individual risk and systemic risk. Most empirical research on extreme dependence of markets takes it for granted that larger tail dependence leads to poorer investor diversification in practice. While this may be true, what is arguably more important from an economic point of view is that there are aggregate ramifications for elevated levels of asset dependence. Specifically, in a heavy-tailed portfolio environment, diversification may yield

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<sup>1</sup>See Solnik (1974); Ingersoll (1987) Chapter 4; and Carrieri, Errunza, and Sarkissian (2008).

<sup>2</sup>Throughout, we use the word dependence as an umbrella to cover any situation where two or more variables move together. We adopt this practice because there are numerous words in use (e.g. correlation, concordance, co-dependency, comovement), and we wish to use a general term. We do not assume that any dependence measure is ideal, and throughout we indicate advantages and disadvantages as the case may be.

<sup>3</sup> See Dungey and Tambakis (2005); Reinhart (2008); and Reinhart and Rogoff (2009).

both individual benefits and aggregate systemic costs. If systemic costs are too severe, a coordinating agency may be needed to improve the economy's resource allocation.<sup>4</sup> Such policy considerations are absent from previous empirical research on international asset dependence, and provide a further motivation for our paper.

The remaining structure of the paper is as follows. In Section 2 we review theoretical and empirical literature on diversification and dependence. In Section 3 we compare and contrast diversification measures used in empirical finance. Section 4 discusses our data and main results. Section 5 illustrates some financial implications, and Section 6 concludes.

## 2 Diversification, dependence, and systemic risk

The notion that diversification improves portfolio performance is pervasive in economics, and appears in asset pricing, insurance, and international finance. A central precept is that, based on the law of large numbers, a group of securities carries a lower variance than any single security.<sup>5</sup> An important caveat, noted as early as Samuelson (1967), concerns the dependence structure of security returns, as we discuss below. This theoretical importance of dependence structure motivates our use of copulas in the empirical analysis.

### 2.1 Theoretical background

When assets have substantial dependence in their tails, diversification may not be optimal.<sup>6</sup> In an early important paper, Samuelson (1967) examines the restrictive conditions needed to ensure that diversification is optimal.<sup>7</sup> He underscores the need for a general definition of negative dependence, framed in terms of the distribution function of security returns. In

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<sup>4</sup>For related work, see Ibragimov, Jaffee, and Walden (2009a); Chollete (2008); and Shin (2009).

<sup>5</sup>Aspects of this precept have been formalized by Markowitz (1952); Sharpe (1964); Lintner (1965); Mossin (1966); and Samuelson (1967).

<sup>6</sup>See Embrechts, McNeil, and Frey (2005), and Ibragimov (2009).

<sup>7</sup>Samuelson (1967) discusses several approaches to obtain uniform diversification, as well as positive diversification in at least one asset. The distributional assumptions on security returns involve i.i.d. and strict independence of at least one security. Although both utility functions and distributional assumptions are relevant, Samuelson focuses on distributional concerns. A special case of dependence when diversification may be optimal is that of perfect negative correlation. However, if a portfolio consists of more than 2 assets, some of which are negatively correlated, then at least 2 must be positively correlated. This could still result in suboptimality of diversification for at least one asset, when there are short sale constraints. See Ibragimov (2009), and Samuelson (1967), page 7.

a significant development, Brumelle (1974) proves that negative correlation is neither necessary nor sufficient for diversification, except in special cases such as normal distributions or quadratic preferences. Brumelle uses a form of dependence as a sufficient condition for diversification in the following result:<sup>8</sup>

**Background Result 1** (Brumelle, 1974). *Suppose  $X$  and  $Y$  are random variables with  $E(X) = E(Y)$  and that the utility function  $U$  is strictly concave. Suppose that derivatives exist. Then a sufficient condition for the investor to hold both asset  $X$  and  $Y$  is:*

$$\frac{\partial \Pr[Y \leq y | X = x]}{\partial x} > 0 \text{ and } \frac{\partial \Pr[X \leq x | Y = y]}{\partial y} > 0. \quad (1)$$

Intuitively, increasing  $X$  leads to a lower return on  $Y$  probabilistically and vice versa, so it makes sense for a risk averse investor to hold some of each asset. The conditions in (1) resemble negative correlation, but unlike correlation, involve nonlinear derivatives defined over the entire distribution. Thus, shortly after the inception of modern portfolio theory, both Brumelle (1974) and Samuelson (1967) realize and discuss the need for restrictions on the joint distribution, in order to obtain diversification. However, that discussion has a gap: it stops short of examining multivariate ( $n > 2$ ) asset returns, and the practical difficulty of imposing a condition like (1) on empirical data. The use of copulas may be one way to fill this gap.<sup>9</sup> The research of Embrechts, McNeil, and Straumann (2002) introduces copulas into risk management. The authors first show that standard Pearson correlations can go dangerously wrong as a risk signal. They then suggest the copula function as a flexible alternative to correlation, which can capture dependence throughout the entire distribution of asset returns. A copula  $C$  is by definition a joint distribution with uniform marginals. In the bivariate case, that means

$$C(u, v) = \Pr[U \leq u, V \leq v], \quad (2)$$

where  $U$  and  $V$  are uniformly distributed.<sup>10</sup>

The intuition behind copulas is that they "couple" or join marginals into a joint distribution. Copulas often have convenient parametric forms, and summarize the dependence struc-

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<sup>8</sup>This result is stated by Brumelle (1974), although not formulated as a theorem.

<sup>9</sup> Another approach involves extreme value theory, which we explore elsewhere.

<sup>10</sup>See de la Peña, Ibragimov, and Sharakhmetov (2006), Definition 3.1. It is typical to express the copula in terms of the marginal distributions  $F_X(x)$  and  $F_Y(y)$ . In general, the transformations from  $X$  and  $Y$  to their distributions  $F_X$  and  $F_Y$  are known as probability integral transforms, and  $F_X$  and  $F_Y$  can be shown to be uniformly distributed. See Cherubini, Luciano, and Vecchiato (2004), page 52; and Embrechts (2009).

ture between variables.<sup>11</sup> Specifically, for any joint distribution  $F_{X,Y}(x, y)$  with marginals  $F_X(x)$  and  $F_Y(y)$ , we can write the distribution as

$$F_{X,Y}(x, y) = C(F_X(x), F_Y(y)). \quad (3)$$

The usefulness of (3) is that we can simplify analysis of dependence in a return distribution  $F_{X,Y}(x, y)$  by studying instead a copula  $C$ . Since copulas represent dependence of arbitrary distributions, in principle they allow us to examine diversification effects for heavy-tailed joint distributions, following the logic of Brummelle (1974) and Samuelson (1967).

The above approaches analyze investor decisions, and say little about systemic risk. Evidently investors' decisions, in aggregate, may have an externality effect on financial and economic markets. The existence of externalities related to "excessive" diversification has been emphasized by several recent papers. We discuss the following three articles, since their results focus on distributional dependence.<sup>12</sup> Ibragimov, Jaffee, and Walden (2009b) develop a model of catastrophic risks. They characterize the existence of *non-diversification traps*: situations where insurance providers may not insure catastrophic risks nor participate in reinsurance even though there is a large enough market for complete risk sharing. Conditions for this market failure to occur comprise limited liability or heavy left-tailedness of risk distributions. Below we state a central result, where  $\aleph$  is the set of relevant risks:<sup>13</sup>

**Background Result 2** (*Ibragimov, Jaffee, and Walden (2009b)*). *Suppose insurers' liability is finite, the risks  $X \in \aleph$  have  $E(X) = 0$ , and  $E(X^2) = \infty$ . Then a nondiversification trap may occur. This result continues to hold for distributions with moderately heavy left tails.*

Economically speaking, if assets have infinite second moments, this represents potentially unbounded downside risk and upside gain. In the face of this, insurers prefer to ration insurance rather than decide coverage unilaterally.<sup>14</sup> The authors go on to say that, if the number of insurance providers is large but finite, then nondiversification traps can arise only with distributions that have moderately heavy left tails. In a related paper, Ibragimov

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<sup>11</sup>This result holds for multivariate ( $n > 2$ ) quantities. It is due to Sklar (1959), who proves that copulas uniquely characterize continuous distributions. For non-continuous distributions, the copula will not necessarily be unique. In such situations, the empirical copula approach of Deheuvels (1979) helps narrow down admissible copulas.

<sup>12</sup> Other papers include Chollete (2008), Krishnamurthy (2009), Shin (2009) and Danielsson, Shin, and Zigrand (2009).

<sup>13</sup>This result is a partial converse that we derive from part iii) of their Proposition 6.

<sup>14</sup>This parallels the credit rationing literature of Jaffee and Russell (1976) and Stiglitz and Weiss (1981).

and Walden (2007) examine distributional considerations that limit the optimality of diversification. They show that non-diversification may be optimal when the number of assets is small relative to their distributional support. They suggest that such considerations can explain market failures in markets for assets with possibly large negative outcomes. They also identify theoretical non-diversification regions, where risk-sharing will be difficult to create, and risk premia may appear anomalously large. In preparation for presenting their results, let  $r$  be the lower bound on the tail index  $\alpha_j$ , let  $\bar{a}$  denote a bound that depends on portfolio moments and  $r$ , and let  $Y_1(a)$  and  $Y_w(a)$  denote losses on asset 1 and on the portfolio  $w$  of (independent) risks, respectively. The authors obtain results on nondiversification, which we summarize below:<sup>15</sup>

**Background Result 3** (*Ibragimov and Walden (2007)*). *Let  $n \geq 2$  and let  $w \in I_n$  be a portfolio of weights with  $w_{[1]} \neq 1$ . Then, for any  $z > 0$  and all  $a > \bar{a}$ , the following inequality holds:  $Pr(Y_w(a) > z) > Pr(Y_1(a) > z)$ . In this nondiversification region, risk premia may be unusually high. The result continues to hold for some dependent risks, which exhibit tail dependence.*

In economic terms, diversification is disadvantageous under some heavy-tailed distributions because they exhibit large downside dependence. Thus, the likelihood and impact of several catastrophes exceeds that of a single catastrophe. The second part of the above theorem says that this result hold for many dependent risks as well, in particular convolutions of dependent risks with joint truncated  $\alpha$ -symmetric distributions. This class contains spherical distributions, including multinormal, multivariate  $t$ , and multivariate spherically symmetric  $\alpha$ -stable distributions. Since these convolutions exhibit heavy-tailedness in dependence, copula models are potentially useful in empirical applications of this result, by extracting the dependence structure of portfolio risks. In a recent working paper, Ibragimov, Jaffee, and Walden (2009a) discuss the importance of characterizing the potential for externalities transmitted from individual bank risks to the distribution of systemic risk. Their model highlights the phenomenon of *diversification disasters*: for some distributions, there is a wedge between the optimal level of diversification for individual agents and for society. This wedge depends crucially on the degree of heavy-tailedness: for very small or very large heavy-tailedness, individual rationality and social optimality agree, and the wedge is small. The wedge is potentially largest for moderately heavy tailed risks.<sup>16</sup> They

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<sup>15</sup>This result is a simplified summary of key parts from Theorems 1 and 4 of the authors. For more details, see Ibragimov and Walden (2007).

<sup>16</sup>The authors define a distribution  $F(x)$  to be moderately heavy-tailed if it satisfies the following relation, for  $1 < \alpha < \infty$  :  $\lim_{x \rightarrow +\infty} F(-x) = \frac{c+o(1)}{x^\alpha} l(x)$ . Here  $c$  and  $\alpha$  are positive constants and  $l(x)$  is a slowly

consider an economy with  $M$  different risk classes and  $M$  risk neutral agents, and show the following:<sup>17</sup>

**Background Result 4** (*Ibragimov, Jaffee, and Walden (2009a)*). *For moderately heavy-tailed distributions, there is a wedge between individually and socially desirable levels of diversification. This result continues to hold for risky returns with uncertain dependence or correlation complexity.*

The intuition for this result is that when risk distributions are moderately heavy tailed, this represents potentially unbounded downside risk and upside gain. In such a situation, some investors might wish to invest in several asset classes, even though this contributes to an increased fragility of the entire financial system. Thus, individual and social incentives are not aligned. A similar situation exists when the structure of asset correlations is complex and uncertain.<sup>18</sup> The authors provide a calibration illustrating a diversification disaster where society prefers concentration, while individuals prefer diversification. As in Ibragimov, Jaffee, and Walden (2009b), they explain that their results hold for general distributions, including the student's  $t$ , logistic, and symmetric stable distributions, all of which generally exhibit tail dependence.

## 2.2 Relation of theoretical results to copulas

The research above emphasizes on theoretical grounds the importance of isolating dependence in the joint distribution of asset returns in order to say something concrete about diversification. At first glance, it may seem that the Background Results can be examined empirically using copulas since, as shown in (3), copulas characterize dependence.<sup>19</sup> However, these theoretical results are phrased in terms of the distributions, not copulas directly.

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varying function at infinity. The parameter  $\alpha$  is the tail index, and characterizes the heavy-tailedness of  $F$ .  $\alpha$  is a parameter in many copula functions. For more details, see de Haan and Ferreira (2006) and Embrechts, Kluppelberg, and Mikosch (1997).

<sup>17</sup>This result is based on Theorem 2, Implication 2 and Equation (4) of the authors. For further details, see Ibragimov, Jaffee, and Walden (2009a).

<sup>18</sup> Individuals have an incentive to diversify because they do not bear all the costs in the event of systemic crises. That is, the aggregate risk is an externality, as examined by Chollete (2008) and Shin (2009).

<sup>19</sup>It is possible to estimate the full joint distributions directly, but this leads to a problem of misspecification in both the marginals and dependence. Using copulas with standardized empirical marginals removes the problem of misspecification in the marginals. Therefore the only misspecification relates to dependence, which can be ameliorated with goodness of fit tests for copulas of different shapes. For further background on issues related to choosing copulas, see Chen and Fan (2006), Cherubini, Luciano, and Vecchiato (2004), Embrechts (2009), Joe (1997), Mikosch (2006), and Nelsen (1998).

Therefore, copulas can at best help an empirical study by showing that the dependence in the data satisfies a necessary condition. For example, if the estimated copulas exhibit tail dependence, then it is possible for limited diversification, diversification traps and diversification disasters to occur.

We now discuss how the Background Results relate to copula functions. Result 1 is not directly related, since (1) involves conditioning on an equality  $\Pr[X \leq x|Y = y]$ , whereas the copula involves two weak inequalities, corresponding to  $\Pr[X \leq x|Y \leq y]$ .<sup>20</sup> For Result 2, the key conditions are  $E(X^2) = \infty$  and heavy left tails. This relates to our discussion on copulas, since if  $X$  represents returns on a portfolio of assets with infinite variance and heavy left tails, it will have asymmetric dependence, which can be detected by copula model selection. For Results 3 and 4, the possibility of non-diversification and diversification disasters relates to joint distributions. These symmetric  $\alpha$ -stable and moderately heavy tailed distributions do not have a clear characterization in terms of copulas.<sup>21</sup> For both Results 3 and 4, however, a necessary condition is that there be tail dependence. Result 4 also relates to correlations and copulas: if different measures of dependence disagree, and if they change over time, it signals that dependence may have a complex structure. We therefore summarize empirical implications of the Background Results in the following observations:<sup>22</sup>

**Observation 1. (correlation complexity)** *If the copula-based dependence and correlation estimates disagree, or if the dependence changes over time, then the set of returns may be prone to diversification disasters. That is, investors' levels of diversification can lead to systemic risk.*

**Observation 2. (asymmetric dependence)** *If the estimated copulas exhibit heavy tailed asymmetric dependence, then non-diversification may be optimal. Further, there may be nondiversification traps and diversification disasters in the particular dataset. That is, it is not optimal to diversify, and investors' levels of diversification can lead to systemic risk.*

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<sup>20</sup>The copula formulation as a conditional probability follows from (3) and Bayes' rule.

<sup>21</sup>There is no general link between copulas for heavy-tailed distributions and symmetric  $\alpha$ -stable distributions in terms of other classes of copulas. We are grateful to Laurens de Haan and Thomas Mikosch for clarifying this issue.

<sup>22</sup>These observations merely summarize necessary conditions that dependence must satisfy in order to obtain non-diversification results discussed above.



## 2.3 Related empirical research

Previous research generally falls into either correlation or copula frameworks.<sup>23</sup> The literature in each area applied to international finance is vast and growing, so we summarize only some key contributions.<sup>24</sup> With regard to correlation, a major finding of Longin and Solnik (1995) and Ang and Bekaert (2002) is that international stock correlations tend to increase over time. Moreover, Cappiello, Engle, and Sheppard (2006) document that international stock and bond correlations increase in response to negative returns, although part of this apparent increase may be due to an inherent volatility-induced bias.<sup>25</sup> Regarding copula-based studies of dependence, an early paper by Mashal and Zeevi (2002) shows that the dependence structures of equity returns, currencies and commodities exhibit joint heavy tails. Patton (2004) uses a conditional form of the copula relation (3) to examine dependence between small and large-cap US stocks. He finds evidence of asymmetric dependence in the stock returns. Patton (2004) also documents that knowledge of this asymmetry leads to significant gains for investors who do not face short sales constraints. Patton (2006) uses a conditional copula to assess the structure of dependence in foreign exchange. Using a sample of Deutschemark and Yen series, Patton (2006) finds strong evidence of asymmetric dependence in exchange rates. Jondeau and Rockinger (2006) successfully utilize a model of returns that incorporates skewed-t GARCH for the marginals, along with a dynamic gaussian and student-t copula for the dependence structure. Rosenberg and Schuermann (2006) analyze the distribution of bank losses using copulas to represent, very effectively, the aggregate expected loss from combining market risk, credit risk, and operational risk. Rodriguez (2007) constructs a copula-based model for Latin American and East Asian countries. His model allows for regime switches, and yields enhanced predictive power for international financial contagion. Okimoto (2008) also uses a copula model with regime switching, focusing on the US and UK. Okimoto (2008) finds evidence of asymmetric dependence between stock indices from these countries. Harvey and de Rossi (2009)

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<sup>23</sup> There is also a related literature that examines dependence using extreme value theory, as well as threshold correlations or dynamic skewness. These papers all find evidence that dependence is nonlinear, increasing more during market downturns for many countries, and for bank assets as well as stock returns. For extreme value approaches, see Longin and Solnik (2001), Hartmann, Straetmans, and de Vries (2003), and Poon, Rockinger, and Tawn (2004). For threshold correlations, see Ang and Chen (2002). For dynamic skewness, see Harvey and Siddique (1999).

<sup>24</sup>For summaries of copula literature, see Cherubini, Luciano, and Vecchiato (2004), Embrechts, McNeil, and Frey (2005), Jondeau, Poon, and Rockinger (2007), and Patton (2009). For more general information on dependence in finance, see Embrechts, Kluppelberg, and Mikosch (1997), and Cherubini, Luciano, and Vecchiato (2004).

<sup>25</sup>See Forbes and Rigobon (2002).

construct a model of time-varying quantiles, which allow them to focus on the expectation of different parts of the distribution. This model is also general enough to accommodate irregularly spaced data. Harvey and Buseti (2009) devise tests for constancy of copulas. They apply these tests to Korean and Thai stock returns and document that the dependence structure may vary over time. Ning (2006) analyzes the dependence between stock markets and foreign exchange, and discovers significant upper and lower tail dependence between these two asset classes. Ning (2008) examines the dependence of stock returns from North America and East Asia. She finds asymmetric, dynamic tail dependence in many countries. Ning (2008) also documents that dependence is higher intra-continent relative to across continents. Chollete, Heinen, and Valdesogo (2009) use general canonical vines in order to model relatively large portfolios of international stock returns from the G5 and Latin America. They find that the model outperforms dynamic gaussian and student-t copulas, and also does well at modifying the VaR for these international stock returns. These papers all contribute to the mounting evidence on significant asymmetric dependence in joint asset returns.

## 2.4 Contribution of our paper

Our paper has similarities and differences with the previous literature. The main similarity is that, with the aim of gleaning insight on market returns and diversification, we estimate dependence of international financial markets. There are several main differences. First, we assess diversification using both correlation and copula techniques, and we are agnostic *ex ante* about which technique is appropriate. To the best of our knowledge, ours is the first paper to analyze international dependence using both methods.<sup>26</sup> Second, with the exception of Hartmann, Straetmans, and de Vries (2003), who analyze foreign exchange, our work uses a broader range of countries than most previous studies, comprising both developed and emerging markets. Third, we undertake a preliminary analysis to explore the link between diversification and regional returns.

Finally, our paper builds on specific economic theories of diversification and dependence. Previous empirical research focuses very justifiably on establishing the existence of extreme or asymmetric dependence, and dynamic dependence. Understandably, these em-

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<sup>26</sup>We assume time-invariant dependence in this study. While a natural next step is time-varying conditional dependence, we start at the unconditional case, since there has been little or no comparative research even at this level. Furthermore, we do analyze whether dependence changes in different parts of the sample.

empirical studies are generally motivated by implications for individual market participants and risk management benchmarks such as VaR. By contrast, our work builds on theoretical diversification research, and discusses both individual and systemic implications of asset dependence structure. Most empirical research assessing market dependence takes it for granted that larger dependence leads to poorer diversification in practice. While this can be true, what is arguably more important from an economic point of view is that there are aggregate ramifications for elevated asset dependence. Therefore, we present the average dependence across regions and over time, in order to obtain empirical insight on the possibility of a wedge between individual and social desiderata. Such considerations are absent from most previous empirical copula research.

We position our paper transparently in terms of what our methodology can and cannot do. In particular, in Observations 1 and 2, we make it clear that the copula approach typically allows us to assess only necessary conditions about diversification.

### 3 Measuring diversification

Diversification is assessed with various dependence measures. If two assets have relatively lower dependence, they offer better diversification than otherwise. In light of the above discussion, we estimate dependence in two ways, using correlations and copulas.<sup>27</sup> The extent of discrepancy between the two can suggest correlation complexity. It can also be informative if we wish to obtain a sense of possible mistakes from using correlations alone. We now define the dependence measures. Throughout, we consider  $X$  and  $Y$  to be two random variables, with a joint distribution  $F_{X,Y}(x, y)$ , and marginals  $F_X(x)$  and  $F_Y(y)$ , respectively.

#### 3.1 Correlations

Correlations are the most familiar measures of dependence in finance. If properly specified, correlations tell us about average diversification opportunities over the entire distribution.

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<sup>27</sup>Readers already familiar with dependence and copula concepts may proceed to Section 4.

The Pearson **correlation** coefficient  $\rho$  is the covariance divided by the product of the standard deviations:

$$\rho = \frac{\text{Cov}(X, Y)}{\sqrt{\text{Var}(X) \cdot \text{Var}(Y)}} \quad (4)$$

The main advantage of correlation is its tractability. There are, however, a number of theoretical shortcomings, especially in finance settings.<sup>28</sup> First, a major shortcoming is that correlation is not invariant to monotonic transformations. Thus, the correlation of two return series may differ from the correlation of the squared returns or log returns. Second, there is substantial evidence of infinite variance in financial data.<sup>29</sup> From equation (4), if either  $X$  or  $Y$  has infinite variance, the estimated correlation may give little information on dependence, since it will be undefined or close to zero. A third drawback concerns estimation bias: by definition the conditional correlation is biased and spuriously increases during volatile periods.<sup>30</sup> Fourth, correlation is a linear measure and therefore may overlook important nonlinear dependence. It does not distinguish, for example, between dependence during up and down markets.<sup>31</sup> Whether these shortcomings matter in practice is an empirical question that we approach in this paper.

A related, nonlinear measure is the **rank** (or Spearman) **correlation**,  $\rho_S$ . This is more robust than the traditional correlation.  $\rho_S$  measures dependence of the ranks, and can be expressed as  $\rho_S = \frac{\text{Cov}(F_X(x), F_Y(y))}{\sqrt{\text{Var}(F_X(x)) \text{Var}(F_Y(y))}}$ .<sup>32</sup> The rank correlation is especially useful when analyzing data with a number of extreme observations, since it is independent of the levels of the variables, and therefore robust to outliers. Another nonlinear correlation measure is one we term **downside risk**,<sup>33</sup>  $d(u)$ . This function measures the conditional probability of an extreme event beyond some threshold  $u$ . For simplicity, normalize variables to the unit interval  $[0, 1]$ . Hence

$$d(u) \equiv \Pr(F_X(x) \leq u \mid F_Y(y) \leq u). \quad (5)$$

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<sup>28</sup>Disadvantages of correlation are discussed by Embrechts, McNeil, and Straumann (2002).

<sup>29</sup>See Mandelbrot (1963); Fama (1965); Gabaix, Gopikrishnan, Plerou, and Stanley (2003); and Rachev (2003).

<sup>30</sup>See Forbes and Rigobon (2002). After adjusting for such bias, Forbes and Rigobon (2002) document that prior findings of international dependence (contagion) are reversed.

<sup>31</sup>Such nonlinearity may be substantial, as illustrated by Ang and Chen (2002) in the domestic context. These researchers document significant asymmetry in downside and upside correlations of US stock returns.

<sup>32</sup>See Cherubini, Luciano, and Vecchiato (2004), page 100.

<sup>33</sup>The concept of downside risk appears in a number of settings without being explicitly named. It is the basis for many measures of systemic risk, see Cherubini, Luciano, and Vecchiato (2004) page 43; Hartmann, Straetmans, and de Vries (2003); and Adrian and Brunnermeier (2008).

A final nonlinear correlation measure is left **tail dependence**,  $\lambda(u)$ , which is the limit of downside risk as losses become extreme,

$$\lambda(u) \equiv \lim_{u \downarrow 0} \Pr(F_X(x) \leq u \mid F_Y(y) \leq u). \quad (6)$$

## 3.2 Copulas

If we knew the entire joint distribution of international returns, we could summarize all relevant dependence and therefore all diversification opportunities. In a portfolio of two assets with returns  $X$  and  $Y$ , all dependence is contained in the joint density  $f_{X,Y}(x, y)$ . This information is often not available, especially for large portfolios, because there might be no simple parametric joint density that characterizes the relationship across all variables. Moreover, there is a great deal of estimation and mis-specification error in attempting to find the density parametrically.

An alternative to measuring diversification in this setting is the **copula function**  $C(u, v)$ . From expression (2) above, a copula is a joint distribution with uniform marginals  $U$  and  $V$ ,  $C(u, v) = \Pr[U \leq u, V \leq v]$ . As shown in (3), any joint distribution  $F_{X,Y}(x, y)$  with continuous marginals is characterized by a copula distribution  $C$  such that  $F_{X,Y}(x, y) = C(F_X(x), F_Y(y))$ . It is often convenient to differentiate equation (3) and use a corresponding "canonical" density version

$$f(x, y) = c(F_X(x), F_Y(y)) \cdot f_X(x) \cdot f_Y(y), \quad (7)$$

where  $f(x, y)$  and  $c(F_X, F_Y)$  are the joint and copula densities, respectively.<sup>34</sup> Equation (7) is interesting because it empowers us to separate out the joint distribution from the marginals. For example, if we are interested in why heavy tailedness increases risk in a US-UK portfolio, this could come from either the fact that the marginals are heavy-tailed, or their dependence is heavy-tailed, or both. This distinction is relevant whenever we are interested in the downside risk of the entire portfolio, more than the heavy tailedness of each security in the portfolio. We estimate (7) in Section 5, for different copula specifications.

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<sup>34</sup>Specifically,  $f(x, y) = \frac{\partial^2 F_{X,Y}(x,y)}{\partial x \partial y}$ , and similarly  $c(F_X(x), F_Y(y)) = \frac{\partial^2 C(F_X(x), F_Y(y))}{\partial x \partial y}$ . The terms  $f_X(x)$  and  $f_Y(y)$  are the marginal densities.

There are a number of parametric copula specifications. We focus on three types, the normal, the student- $t$ , and the Gumbel copulas, for several reasons.<sup>35</sup> The normal specification is a natural benchmark, as the most common distributional assumption in finance, with zero tail dependence.<sup>36</sup> The student- $t$  is useful since it has symmetric but nonzero tail dependence and nests the normal copula. The Gumbel copula is useful because it has nonlinear dependence and asymmetric tail dependence—the mass in its right tail greatly exceeds the mass in its left tail. Moreover, the Gumbel is a member of two important families, Archimedean copulas and extreme value copulas.<sup>37</sup> Practically, these copulas represent the most important shapes for finance, and are a subset of those frequently used in recent empirical papers.<sup>38</sup> Table 1 provides functional forms of the copulas. They are estimated by maximum likelihood.

There are several main advantages of using copulas in finance. First, they are a convenient choice for modeling potentially nonlinear portfolio dependence, such as correlated defaults. This aspect of copulas is especially attractive since they nest some important forms of dependence, as described in Section 3.3. A second advantage is that copulas can aggregate portfolio risk from disparate sources, such as credit and operational risk. This is possible even for risk distributions that are subjective and objective, as in Rosenberg and Schuermann (2006). In a related sense, copulas permit one to model *joint* dependence in a portfolio without specifying the distribution of individual assets in the portfolio.<sup>39</sup> A third advantage is invariance. Since the copula is based on ranks, it is invariant under strictly increasing transforms. That is, the copula extracts the way in which  $x$  and  $y$  comove, regardless of the scale used to measure them.<sup>40</sup> Fourth, since copulas are rank-based and can incorporate asymmetry, they are also natural dependence measures from a theoretic-

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<sup>35</sup>Since we wish to investigate left dependence or downside risk, we also utilize the survivor function of the Gumbel copula, denoted Rotated Gumbel.

<sup>36</sup>Tail dependence refers to dependence at the extreme quantiles as in expression (6). See de Haan and Ferreira (2006).

<sup>37</sup>Archimedean copulas represent a convenient bridge to gaussian copulas since the former have dependence parameters that can be defined through a correlation measure, Kendall's tau. Extreme value copulas are important since they can be used to model joint behavior of the distribution's extremes.

<sup>38</sup>See for example, Embrechts, McNeil, and Straumann (2002), Patton (2004) and Rosenberg and Schuermann (2006).

<sup>39</sup>This is usually expressed by saying that copulas do not constrain the choice of individual or marginal asset distributions. For example, if we model asset returns of the US and UK as bivariate normal, this automatically restricts both the individual (marginal) US and UK returns to be univariate normal. Our semi-parametric approach avoids restricting the marginals by using empirical marginal distributions, based on ranks of the data. Specifically, first the data for each marginal are ranked to form empirical distributions. These distributions are then used in estimating the parametric copula.

<sup>40</sup>See Schweizer and Wolff (1981). For more details on copula properties, see Nelsen (1998), Chapter 2.

cal perspective. The reason is that a growing body of research recognizes that investors care a great deal about the ranks and downside performance of their investment returns.<sup>41</sup> There are two drawbacks to using copulas. First, from a finance perspective, a potential disadvantage is that many copulas do not have moments that are directly related to Pearson correlation. It may therefore be difficult to compare copula results to those of financial models based on correlations or variances. This is not an issue for our study, since our model selection chooses a  $t$  copula, which contains a correlation parameter. Second, from a statistical perspective, it is not easy to say which parametric copula best fits the data, since some copulas may fit better near the center and others near the tails. This issue is not strongly relevant to our paper, since the theoretical background research from Section 2 focuses on asymmetry and tail dependence. Thus the emphasis is on the shape of copulas, rather than on a specific copula. Further, we use several specification checks, namely AIC, BIC, a mixture model, and the econometric test of Chen and Fan (2006).

### 3.3 Relationship of diversification measures

We briefly outline the relationship of the diversification measures.<sup>42</sup> If the true joint distribution is bivariate normal, then the copula and traditional correlation give the same information. Once we move far away from normality, there is no clear relation between correlation and the other measures. However, all the other, more robust measures of dependence are pure copula properties, and do not depend on the marginals. We describe relationships for rank correlation  $\rho_S$ , downside risk  $d(u)$ , and tail dependence  $\lambda(u)$  in turn. The relation between copulas and rank correlation is given by

$$\rho_S = 12 \int_0^1 \int_0^1 C(u, v) dC(u, v) - 3. \quad (8)$$

This means that if we know the correct copula, we can recover rank correlation, and vice versa. Therefore, rank correlation is a pure copula property. Regarding downside risk, it can be shown that  $d(u)$  satisfies

$$\begin{aligned} d(u) &\equiv \Pr(F_X(x) \leq u \mid F_Y(y) \leq u) \\ &= \frac{\Pr(F_X(x) \leq u, F_Y(y) \leq u)}{\Pr(F_Y(y) \leq u)} \end{aligned}$$

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<sup>41</sup> See Polkovnichenko (2005) and Barberis, Huang, and Santos (2001).

<sup>42</sup>For background and proofs on the relations between dependence measures, see Cherubini, Luciano, and Vecchiato (2004) Chapter 3; Embrechts, McNeil, and Frey (2005); and Jondeau, Poon, and Rockinger (2007).

$$= \frac{C(u, u)}{u}, \quad (9)$$

where the third line uses definition (2) and the fact since  $F_Y(y)$  is uniform,  $\Pr[F_Y(y) \leq u] = u$ . Thus downside risk is also a pure copula property and does not depend on the marginals at all. Since tail dependence is the limit of downside risk, it follows from (6) and (9) that  $\lambda(u) = \lim_{u \downarrow 0} \frac{C(u, u)}{u}$ . To summarize, the nonlinear measures are directly related to the copula, and  $\rho$  and the normal copula give the same information when the data are jointly normal. While the above discussion describes how to link the various concepts in theory, there is little empirical work comparing the different diversification measures. This provides a rationale for our empirical study.

## 4 Data and results

We use security market data from fourteen national stock market indices, for a sample period of January 11, 1990 to May 31, 2006. These countries are chosen because they all have daily data available for a relatively long sample period.<sup>43</sup> The countries are from the G5, east Asia and Latin America. The G5 countries are France (FR), Germany (DE), Japan (JP), the UK and the US. The east Asian countries are Hong Kong (HK), South Korea (KR), Singapore (SI), Taiwan (TW) and Thailand (TH). The Latin American countries include Argentina (AR), Brazil (BR), Chile (CH) and Mexico (ME). We aggregate the data to a weekly frequency (Wednesday - Wednesday returns) in order to avoid time zone differences. Therefore the total number of observations is 831 for the full sample.<sup>44</sup> We briefly overview summary statistics, then discuss the correlation and copula estimates.

Table 2 summarizes our data. From an investment perspective, the most striking point is US dominance, since it has the lowest volatility in each sample. The US also has one of the largest mean returns in the full sample and during the 1990s, dominating all other G5 and east Asian countries. This suggests that recent stock market history is markedly different from previous times such as those examined by Lewis (1999), when US investment overseas had clearer diversification benefits. For the full sample, across all countries mean returns are between 3 and 16 percent. The smallest and largest returns are for Thailand

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<sup>43</sup>Moreover, many of them are considered integrated with the world market by Bekaert and Harvey (1995).

<sup>44</sup>We also split the sample in two, from 1991 to 2001 and 2001 to 2006. This division of the sample was chosen so that at least one part of the sample, the first part, covers a complete business cycle in the US, as described by the National Bureau of Economic Research.



(−3.7) and Brazil (15.24), respectively. Generally standard deviations are high, at least twice the magnitude of the mean, and often much larger. In the first part of the sample, 1990-2001, average returns are roughly the same as for the entire sample. As in the full sample, the smallest and largest returns are for Thailand (−14.88) and Brazil (15.37), respectively. In the latter sample, 2001 to 2006, average returns are similar in magnitude to the first sample. However, there is some evidence of a shift upwards: the smallest return is now positive, for the US (0.09), and the maximal return, for Thailand (19.16) is larger than the preceding period. Notably, the US shifted dramatically from having the largest G5 returns in the 1990s to having the lowest of all countries after 2001. Another indication of a dramatic shift in international returns is that Thailand went from having the lowest returns in the 1990s to having the largest returns after the turn of the century.

#### **4.1 Correlation estimates of dependence**

Table 3 presents correlation and rank correlation estimates. We first consider G5 countries. Panel A shows results for the entire sample, where the average correlation is 0.545. Panel B shows results for the first part of the sample, which features a slightly lower correlation of 0.487. Panel C displays results from the latter part of the sample, where average correlations are much larger, at 0.637. In all sample periods, the maximum and minimum correlations are for the same countries, France-Germany, and Japan-US, respectively. Similar patterns are detected by the rank correlation. Thus, for the G5 average dependence has increased (diversification has fallen) for every country pair over time, the countries affording maximal and minimal diversification benefits are stable over time, and the dependence measures agree on which countries offer the best and worst diversification.

Now we consider the east Asian economies. For the entire sample, in Panel A, the average Pearson correlation of 0.406 is considerably lower than for the G5 economies. Panel B shows results for the first sample. Here, average correlation is slightly lower than for the full sample, at 0.379. The maximum and minimum are also smaller than for the full sample. Panel C shows the latter sample, where correlation has increased substantially to 0.511. Throughout, the country pair with maximal correlation is that of Hong Kong-Singapore. However, the minimal correlation (best diversification pair) switches from Korea-Taiwan in the first half to Hong Kong-Thailand in the latter half, and is Taiwan-Thailand for the entire sample. Therefore the best countries for diversification differ depending on investors' holding periods. Moreover, the dependence measures disagree in the latter sample with re-

gard to the best diversification:  $\rho$  picks Hong Kong-Thailand, whereas  $\rho_S$  chooses Taiwan-Thailand. Thus, for east Asian economies, average dependence has increased over time, the two-country portfolios affording best diversification are not stable, and the dependence measures disagree for the more recent periods.

Finally, we consider the Latin American economies. Panel A shows the full sample estimates, which feature an average correlation of 0.414. Panel B presents the first sample, with an average correlation of 0.416. Panel C shows the latter sample, with a similar correlation of 0.423. The two dependence measures do not agree with regard to which countries have maximal and minimal dependence in the early sample. They also do not agree on maximal dependence in the full sample. Further, there is a switch in the countries offering best dependence: for the early sample it is Argentina-Brazil according to  $\rho$ , which switches to Argentina-Chile for the later sample. Thus, for Latin American countries, dependence increases only slightly, the countries with best diversification are not stable over time, and dependence measures disagree in the early and full sample.

In terms of general comparison, the lowest average dependence (best diversification) for the full sample and early period are for east Asia, and for Latin America in the latter period. The specific countries with the very minimum dependence are ambiguous for the full sample: using  $\rho$  it is in the G5, while  $\rho_S$  selects east Asia. In the early and late periods, the countries with minimal dependence are in east Asia and Latin America, respectively. In purely economic terms, an investor who invests solely in east Asia or Latin America has enhanced diversification benefits, relative to an investor who invests solely in the G5. However, given that the dependence measures sometimes disagree in Latin America and east Asia, this suggests correlation complexity, which may mitigate the apparent benefits.<sup>45</sup>

## 4.2 Copula results

We now present results from our copula estimation. We consider four copulas, the normal, student- $t$ , Gumbel, and Rotated Gumbel.<sup>46</sup> We first discuss evidence on heavy-tailedness, based on the shape of the best fitting copulas, and then estimate dependence parameters.

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<sup>45</sup>We assume an investor holds stock market indices. A separate approach involves holding industry portfolios to diversify sectorally, see Berben and Jansen (2005) and Flavin (2004).

<sup>46</sup>As mentioned above, there are many other copulas available. We choose these copulas because they have all been used in a number of recent finance studies, and because they represent four important portfolio shapes for finance: symmetric skinny tails, symmetric heavy tails, heavy upper tails, and heavy lower tails. The student- $t$  and mixture model have heavy tails on both the upside and downside. The Gumbel and Rotated

The diagnostic methods we consider for copula shape are AIC, BIC, a mixture model, and the econometric test of Chen and Fan (2006).<sup>47</sup>

#### 4.2.1 Evidence on Heavy Tailedness and Asymmetry

Table 4 presents evidence on heavy tailed dependence using results from AIC and BIC. We first discuss the AIC results. For G5 countries the best model (lowest AIC) is the mixed copula, with an average AIC of  $-318.18$  across countries, closely followed by the student  $t$ . For the east Asian economies, the lowest AIC of  $-139.43$  corresponds to the Rotated Gumbel, followed by the student  $t$ . Finally, for Latin American countries, the lowest AIC of  $-183.97$  is for the Rotated Gumbel model, followed by the mixed copula. We now discuss the BIC results. For the G5 countries, the best model on average is the Rotated Gumbel, with an average BIC of  $-307.64$ , closely followed by the student  $t$  copula. Similarly, for both the east Asian and Latin American countries, the best model on average is again the Rotated Gumbel, closely followed by the student  $t$ . Thus, according to AIC and BIC, the best fitting copulas all exhibit joint heavy tailedness.

The copulas above mainly assume a single dependence structure. In order to address this assumption, we examine more closely the mixed copula, which has normal, Gumbel and Rotated Gumbel components. The results are presented in Table 5.<sup>48</sup> Since the weights on each copula in the mixture reflect the proportion of the data consistent with that copula shape, a large weight on the Gumbel indicates large upside dependence (systemic booms) while a large weight on the Rotated Gumbel copula suggests large downside dependence (systemic downturns). First, consider the G5 estimates. The largest average weight of 0.517 is on the Rotated Gumbel copula, with relatively little weight on the Gumbel copula. This suggests that there are generally heavy asymmetric tails in the G5, with substantial downside risk. Now consider the east Asian models. Here the weights are closer than for

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Gumbel feature only heavy right tail and only heavy left tail, respectively. The normal copula is the only one with light tails.

<sup>47</sup>AIC and BIC denote the Akaike and Bayes Information Criteria, respectively. AIC and BIC are not formal statistical tests, although it is customary to use them to give a rough sense of goodness of fit. We therefore include these two information criteria, since they are employed in this literature by many researchers, such as Dias and Embrechts (2004) and Frees and Valdez (1997).

<sup>48</sup>The mixed copula is also useful since the weights can inform us on another aspect of diversification, namely downside risk, as mentioned in the previous section. The mixed copula is estimated by iterative maximum likelihood, as is standard in mixture model research. Another paper that uses mixed copulas is that of Hu (2006), although she uses this framework descriptively, not for model selection or regional comparisons of downside risk. For details on mixture model estimation, see McLachlan and Peel (2000).

the G5. The largest average weight of 0.471 is on the normal copula, closely followed by the Rotated Gumbel. Finally, for Latin American countries the Rotated Gumbel copula is again dominant, with an average weight of 0.787. Thus, according to the mixed copula results, there is evidence of asymmetric heavy tails, particularly in the G5 and Latin America. The greatest downside risk is in Latin America, which has nearly eighty percent of the average weight on the Rotated Gumbel.

Table 6 presents formal statistical tests of copula fit, using the approach of Chen and Fan (2006). Goodness of fit is assessed by a pseudo-likelihood ratio test, where each model is compared to two benchmarks, namely the normal and student  $t$  copulas.<sup>49</sup> Panel A presents results for G5 countries. We first discuss the normal benchmark results. For the comparison of Gumbel and normal, the p-values are extremely large, greater than 0.7 for all countries. This indicates that the normal benchmark is preferred. However, in comparison to the Rotated Gumbel, there is slightly weaker performance of the normal, with significance of the Rotated Gumbel in 3 of the 10 cases. For the normal versus  $t$ , the  $t$  model is significant in 7 of the 10 pairs. Finally, the mixed model is significant in 9 of the country pairs. Therefore, the evidence against the normal is substantial and mostly in favor of a heavy tailed, potentially asymmetric model. We now consider the set of comparisons with the  $t$  as benchmark. As before, the Gumbel copula is never significant, and the Rotated Gumbel is significant in only 1 of the 10 pairs. However, the mixed model is significant in 7 of the 10 pairs. Thus, the evidence is again in favor of a heavy tailed copula for the G5 economies. Panel B displays the results for east Asian economies. For the normal benchmark, the Gumbel is always insignificant, and the Rotated Gumbel is only significant for 2 country pairs. Similarly, the  $t$  copula is only significant for 3 pairs. The mixed model, however, is significant in 7 cases. When we turn to the  $t$  benchmark, both the Gumbel and Rotated Gumbel are never significant. The mixed model is statistically significant in 5 cases. Therefore, for east Asia there is evidence against asymmetric dependence. Since the mixed copula does well against both benchmarks, there is some evidence of heavy tailedness. This evidence is not overwhelming, however, because the normal model fares very well. Panel C contains the Latin American results. For the normal benchmark, the Gumbel is always insignificant, while the Rotated Gumbel,  $t$  and mixed model are always significant. For the  $t$  benchmark, the Gumbel is always insignificant, while the Rotated Gumbel is significant in 3 of the 5 cases, and the mixed copula is always significant. Therefore, the Latin American countries exhibit asymmetric heavy tailed dependence.

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<sup>49</sup>For conformity with previous literature, we consider a p-value of 0.1 or less to be significant, as in Chen and Fan (2006).

To summarize our diagnostic methods, there are interesting regional differences. For G5 countries the normal copula is not a good description of the data, with both  $t$  copula and mixed models doing well. Moreover, for the G5 there is evidence of asymmetric dependence. In Latin American economies, normality is decisively rejected, and there is strong evidence of asymmetric dependence. For the east Asian economies there is little evidence of asymmetric dependence, and the normal copula does better than in other regions. This latter finding on east Asian limited downside risk is previously undocumented. In terms of Observation 2, the G5 and Latin America are most prone to diversification disasters and nondiversification traps, where the level of investor diversification tends to be high enough to cause systemic risk.

#### 4.2.2 Copula estimates of Dependence

We now estimate dependence using our best-performing single copula models from above, the Rotated Gumbel and  $t$  models. Table 7 presents parameter estimates.<sup>50</sup> We focus on the dependence parameter  $\rho_t$  for the  $t$  copula, as it is related to the familiar correlation  $\rho$ . Panel 1 displays the G5 estimates. For the full sample, average dependence is 0.525. For the first sample, dependence is 0.469, increasing dramatically to 0.641 in the second period. In all sample periods, both dependence measures agree on the maximum and minimum dependence countries, France-Germany and Japan-USA. Panel 2 shows the east Asian results. For the full sample average dependence is much smaller than in the G5, at 0.385. For the first sample, the average dependence is 0.324, which rises substantially to 0.530 in the second sample. In east Asia the two dependence measures agree, except in the latter period, on which countries are the worst diversification. Panel 3 reports the Latin American results. For the full sample the average is 0.414. In the first sample, the average is 0.398, increasing to 0.447 in the late sample. The two dependence measures agree on which countries afford best and worst diversification, except for the worst diversification in the full sample. Further, in the second sample there is a switch in countries with minimal dependence from Brazil-Chile to Argentina-Chile.

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<sup>50</sup>The Rotated Gumbel dependence parameter  $\alpha$  ranges from 0 to 1, with 1 reflecting independence and 0 reflecting maximal dependence. Thus for the Rotated Gumbel, dependence increases as  $\alpha$  falls. In addition to  $\rho_t$ , the  $t$  copula also has another parameter, the degree of freedom (DOF), which increases with the thinness of the tails. We do not report this since we are only interested in dependence. Estimates of DOF as well as individual country pairs are available from the authors upon request.

To summarize Table 7, over time average dependence has increased for each region. East Asian economies have the lowest average dependence for the full sample and early periods, while Latin America dominates for the later period. Similarly, east Asia possesses the lowest dependence (best diversification) pair for the full and early samples, while Latin America does so for the later sample. These results hold regardless of whether we measure dependence with symmetric or asymmetric copulas. In both east Asia and Latin America, there is some disagreement on which countries have largest dependence, and in Latin America, there is a switch in the countries with the highest and lowest dependence. Economically speaking, our copula results suggest that in recent history an international investor has had difficulty ascertaining which developing markets are the worst diversifiers, but also had certainty about the best diversifiers in east Asia and Latin America. The switch in Latin America, and disagreement of dependence measures provide some evidence on correlation complexity, which could reduce the aforementioned diversification benefits.<sup>51</sup>

### **4.3 Comparing correlation and copula results**

We summarize the results from correlations in section 4.1 and copulas in section 4.2.2. Both correlation and copula results agree that dependence has increased over time in each region. They also agree that the lowest average dependence for the full sample and early period are for east Asia, and for Latin America in the latter period. The correlation approach gives ambiguous results for the full sample but copulas definitely select east Asia as the best diversification region. Both approaches agree that in the early and late periods, the countries with minimal dependence (best diversification) are in east Asia and Latin America, respectively. However, both copulas and correlations show dependence uncertainty, given that the dependence measures sometimes disagree in Latin America and east Asia. This suggests as in Observation 1 that these countries are prone to systemic risk because of correlation complexity—instead of solely through the channel of asymmetric dependence as in the G5. Although both dependence approaches capture the switch in Latin America, correlations are again ambiguous on the specific countries, while copula-based estimates agree.

More broadly, our results show that correlation signals agree for G5, but not for markets in east Asia and Latin America. This empirical evidence bolsters the theoretical reasons of

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<sup>51</sup>This Latin American shift may reflect changing economic policies in the aftermath of recent political and economic crises.

Embrechts, McNeil, and Straumann (2002) for using more robust dependence measures in risk management. Comparatively speaking, east Asia and G5 each have only one channel for diversification problems, correlation complexity and downside risk, respectively. By contrast, Latin America is susceptible to nondiversification and systemic risk through two channels, correlation complexity and downside risk.

## 5 Implications for international finance

As discussed in Section 3, higher dependence corresponds to reduced diversification. Investors should therefore demand higher returns to compensate for increased dependence.<sup>52</sup>

### 5.1 Relationship between returns and diversification

If investors require higher returns for lower diversification, it is natural to explore which of our diversification measures more closely relates to returns over our sample period. Table 8 displays the relation between average returns and average diversification measures in each region. For simplicity each variable is ranked from low (L) to high (H). Panel A shows the results for the full sample. Regarding dependence, even though the G5 always has the highest dependence by both measures, it never has the highest returns. Indeed, the G5 have the very lowest returns in the latter sample. Regarding return patterns, the Latin American region always has the very largest returns, sometimes double the return of other regions. Nevertheless, its dependence is never highest—in fact it is the lowest in the latter period. However, the east Asian link to returns is clearer: it is the lowest dependence region for the early and full sample and earns lowest returns. When it switches to median dependence in the late sample, this is matched by a concomitant switch to median returns.

To summarize, there is no monotonic relationship between any dependence measure and returns. Indeed, from 2001 to 2006, Latin America has both highest returns and the lowest dependence, while the G5 have the lowest returns and highest dependence. This finding

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<sup>52</sup>A classic example in finance is the CAPM, which under some conditions, says that for any stock  $i$ , its return  $R_i$  depends on its dependence (covariance) with the market return  $R_m$ :

$$E(R_i) - R_f = \beta_i[E(R_m) - R_f], \quad (10)$$

where  $\beta = \text{Cov}(R_m, R_i)/\text{Var}(R_m)$ . Therefore, the greater its dependence with the market, the higher an asset's own return.

is inconsistent with the notion that investors are averse to downside risk exposure. Such an outcome might arise in the framework of Ibragimov and Walden (2007), where anomalously large returns accompany heavy-tailed data. The fact that the region with light tails is the only one with agreement in ranks for dependence and returns is also consistent with this view. Our findings, while suggestive and related to theoretical work on investor behavior during exuberant or costly-information times, are evidently preliminary.<sup>53</sup> These considerations may merit further study in a conditional setting with a wider group of countries.

## 6 Conclusions

Diversification has benefits and costs, as noted by a growing body of theoretical literature. When assets have heavy joint tails, diversification may not be optimal. Moreover, individually optimal diversification may differ from social optimality, since investors undervalue systemic risk. These observations motivate our empirical study. We examine diversification opportunities in international markets, using two different diversification measures, correlations and copulas.

Empirically, we have several findings. First, although correlations and copulas often agree, they deliver different risk management signals for countries with maximal risk of being undiversified. This result bolsters extant theoretical reasons for using robust dependence measures in risk management. Second, both measures agree that dependence has increased over time for all regions. Third, in our distributional tests we document asymmetric dependence for G5 and Latin American countries, which has the interpretation of downside risk for investors. There is little evidence of downside risk in east Asia, a finding that to the best of our knowledge is previously undocumented. Fourth, over our sample period, Latin America experiences a switch between the best and worst dependence countries. Finally, since the dependence measures disagree on which countries have largest and smallest diversification benefits, there is evidence of correlation complexity in east Asia and Latin America. In economic terms, an investor enjoys the largest diversification benefits in east Asian and Latin America, but has difficulty identifying the most risky country pairs therein.

More broadly, the fact that return distributions are heavy tailed with correlation complexity implies that they not only represent limited diversification, they are also consistent with

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<sup>53</sup>For related theoretical work, see Abreu and Brunnermeier (2003), Pavlov and Wachter (2006), and Veldkamp (2006).



the possibility of a wedge between investor diversification and international systemic risk. Such aggregate implications are largely absent from previous empirical research on diversification and dependence in international markets. In a simple application, we find no link between largest dependence and regional stock returns, although the low-dependence region of east Asia always has matching returns. This latter finding relates to theoretical literature on investor behavior during extreme, information-constrained periods, and suggests that international investors are not compensated for exposure to downside risk.

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Table 1: Distribution of Various Copulas

Copula	Distribution	Parameter Range	Complete Dependence	Independence
<i>Normal</i>	$C_N(u, v; \rho) = \Phi_\rho(\Phi^{-1}(u), \Phi^{-1}(v))$	$\rho \in (-1, 1)$	$\rho = 1, \text{ or } -1$	$\rho = 0$
<i>Student-t</i>	$C_t(u, v; \rho, d) = t_{d,\rho}(t_d^{-1}(u), t_d^{-1}(v))$	$\rho \in (-1, 1)$	$\rho = 1, \text{ or } -1$	$\rho = 0$
<i>Gumbel</i>	$C_G(u, v; \beta) = \exp\{-[(-\ln(u))^{1/\beta} + (-\ln(v))^{1/\beta}]^\beta\}$	$\beta \in (0, 1)$	$\beta = 0$	$\beta = 1$
<i>RG</i>	$C_{RG}(u, v; \alpha) = u + v - 1 + C_G(1 - u, 1 - v; \alpha)$	$\alpha \in (0, 1)$	$\alpha = 0$	$\alpha = 1$

RG denotes the Rotated Gumbel copula. The symbols  $\Phi_\rho(x, y)$  and  $t_{\nu,\rho}(x, y)$  denote the standard bivariate normal and Student-*t* cumulative distributions, respectively:  $\Phi_\rho(x, y) = \int_{-\infty}^x \int_{-\infty}^y \frac{1}{2\pi|\Sigma|} \exp\{-\frac{1}{2}(x \ y)\Sigma^{-1}(x \ y)'\} dx dy$ , and  $t_{\nu,\rho}(x, y) = \int_{-\infty}^x \int_{-\infty}^y \frac{\Gamma(\frac{\nu+2}{2})}{\Gamma(\nu/2)(\nu\pi)^{1/2}|\Sigma|^{1/2}} \{1 + (s \ t)\Sigma^{-1}(s \ t)'/\nu\}^{-\frac{\nu+2}{2}} ds dt$ . The correlation matrix is given by  $\Sigma = \begin{pmatrix} 1 & \rho \\ \rho & 1 \end{pmatrix}$ .



Table 2: Average Returns for International Indices

	1990-2006	1990-2001	2001-2006
FR	7.10 (20.38)	8.31 (18.99)	4.64 (22.99)
DE	5.49 (21.97)	6.85 (19.92)	2.69 (25.69)
JP	0.09 (22.58)	-2.52 (23.30)	5.43 (21.04)
UK	5.96 (16.38)	6.90 (15.81)	4.05 (17.52)
US	8.10 (15.49)	12.03 (14.69)	0.09 (17.00)
HK	7.76 (24.64)	10.61 (27.03)	1.93 (18.85)
KR	4.68 (36.60)	-4.49 (39.38)	23.41 (30.03)
SI	3.48 (25.19)	2.78 (27.75)	4.91 (18.95)
TW	1.16 (32.62)	0.98 (34.90)	1.53 (27.45)
TH	-3.70 (37.85)	-14.88 (42.24)	19.16 (26.51)
AR	12.95 (40.53)	14.70 (41.38)	9.35 (38.81)
BR	15.24 (44.32)	15.37 (48.59)	14.98 (34.07)
CH	11.16 (22.61)	10.33 (24.28)	12.86 (18.79)
ME	13.61 (31.80)	12.18 (35.14)	16.54 (23.58)

The average country portfolio returns are annualized and in percentage points. Standard deviations are in parentheses.

Source: MSCI.

Table 3: Correlation Estimates of International Dependence

	<b>G5</b>			<b>East Asia</b>			<b>Latin America</b>		
<b>Panel A: 1990-2006</b>									
	Avg	Max	Min	Avg	Max	Min	Avg	Max	Min
$\rho$	0.545	0.822	0.303	0.406	0.588	0.315	0.414	0.506	0.355
		(FR-DE)	(JP-US)		(HK-SI)	(TW-TH)		(BR-ME)	(AR-CH)
$\rho_S$	0.523	0.772	0.304	0.373	0.539	0.271	0.376	0.447	0.299
		(FR-DE)	(JP-US)		(HK-SI)	(TW-TH)		(AR-ME)	(AR-CH)
<b>Panel B: 1990-2001</b>									
	Avg	Max	Min	Avg	Max	Min	Avg	Max	Min
$\rho$	0.487	0.762	0.281	0.379	0.577	0.237	0.416	0.493	0.359
		(FR-DE)	(JP-US)		(HK-SI)	(KR-TW)		(BR-ME)	(AR-BR)
$\rho_S$	0.471	0.709	0.267	0.322	0.511	0.176	0.366	0.480	0.307
		(FR-DE)	(JP-US)		(HK-SI)	(KR-TW)		(AR-ME)	(BR-CH)
<b>Panel C: 2001-2006</b>									
	Avg	Max	Min	Avg	Max	Min	Avg	Max	Min
$\rho$	0.637	0.901	0.355	0.511	0.639	0.353	0.423	0.561	0.310
		(FR-DE)	(JP-US)		(HK-SI)	(HK-TH)		(BR-ME)	(AR-CH)
$\rho_S$	0.624	0.887	0.389	0.512	0.641	0.376	0.405	0.520	0.266
		(FR-DE)	(JP-US)		(HK-SI)	(TW-TH)		(BR-ME)	(AR-CH)

$\rho$  and  $\rho_S$  denote the Pearson and rank correlations, defined in Section 3 of the text. Avg, Max and Min denote the average, maximum and minimum dependence for each region. Further details on individual countries are available from the authors upon request.

Table 4: Comparing Dependence Structures using Information Criteria

<b>Panel A: G5</b>		
<b>Models</b>	<b>AIC</b>	<b>BIC</b>
Gumbel	-269.17	-264.44
Rotated Gumbel	-312.37	-307.64
Normal	-302.82	-298.10
Student $t$	-316.20	-306.75
Mixed Copula	-318.18	-294.57

  

<b>Panel B: East Asia</b>		
<b>Models</b>	<b>AIC</b>	<b>BIC</b>
Gumbel	-111.25	-106.53
Rotated Gumbel	-139.43	-134.71
Normal	-132.38	-127.66
Student $t$	-138.47	-129.02
Mixed Copula	-138.98	-115.36

  

<b>Panel C: Latin America</b>		
<b>Models</b>	<b>AIC</b>	<b>BIC</b>
Gumbel	-121.23	-116.51
Rotated Gumbel	-183.97	-179.25
Normal	-153.02	-148.30
Student $t$	-167.56	-158.12
Mixed Copula	-179.22	-155.61

AIC and BIC are the average Akaike and Bayes Information Criteria for countries in each region.

Table 5: Comparing Dependence Structures using Mixture Weights

<b>Weights</b>	<b>G5</b>	<b>East Asia</b>	<b>Latin America</b>
$W_{\text{Gumbel}}$	0.097 (0.085)	0.145 (0.102)	0.099 (0.084)
$W_{\text{R. Gumbel}}$	0.517 (0.170)	0.384 (0.147)	0.787 (0.160)
$W_{\text{Normal}}$	0.386 (0.177)	0.471 (0.196)	0.114 (0.161)

$W_i$  denotes the average weight on copula  $i$  in each region, where  $i =$  Gumbel, Rotated Gumbel (R. Gumbel), and normal. The average standard deviation of weights for each region is in parentheses.

Table 6: Comparing Dependence Structures using Likelihood Methods

Model Comparison	FR-DE FR-JP FR-UK FR-US DE-JP DE-UK DE-US JP-UK JP-US UK-US									
	FR-DE	FR-JP	FR-UK	FR-US	DE-JP	DE-UK	DE-US	JP-UK	JP-US	UK-US
Normal vs. Gumbel	-1.88 (0.97)	-2.96 (1.00)	-3.28 (1.00)	-2.60 (1.00)	-2.96 (1.00)	-3.60 (1.00)	-3.67 (1.00)	-2.45 (0.99)	-0.63 (0.74)	-3.33 (1.00)
Normal vs R. Gumbel	2.48 (0.01)	1.23 (0.11)	-0.02 (0.51)	-0.98 (0.84)	2.09 (0.02)	1.54 (0.06)	-0.75 (0.77)	1.10 (0.14)	0.50 (0.31)	-0.94 (0.83)
Normal vs. $t$	3.31 (0.00)	1.27 (0.10)	1.96 (0.02)	0.98 (0.16)	1.40 (0.08)	2.30 (0.01)	0.44 (0.33)	1.42 (0.08)	1.67 (0.05)	0.77 (0.22)
Normal vs. Mixed	3.83 (0.00)	1.71 (0.04)	2.11 (0.02)	1.58 (0.06)	2.26 (0.01)	2.88 (0.00)	1.53 (0.06)	2.04 (0.02)	1.61 (0.05)	1.16 (0.12)
$t$ vs. Gumbel	-5.95 (1.00)	-3.89 (1.00)	-5.01 (1.00)	-3.10 (1.00)	-3.94 (1.00)	-5.79 (1.00)	-3.89 (1.00)	-3.91 (1.00)	-2.20 (0.99)	-3.96 (1.00)
$t$ vs R. Gumbel	-0.78 (0.78)	0.66 (0.25)	-1.29 (0.90)	-1.34 (0.91)	1.50 (0.07)	0.14 (0.44)	-0.86 (0.80)	-0.02 (0.51)	-1.05 (0.85)	-1.26 (0.90)
$t$ vs. Mixed	1.66 (0.05)	1.57 (0.06)	1.43 (0.08)	1.51 (0.07)	1.70 (0.04)	2.33 (0.01)	1.63 (0.05)	1.23 (0.11)	0.41 (0.34)	0.92 (0.18)
	HK-KR	HK-SI	HK-TW	HK-TH	KR-SI	KR-TW	KR-TH	SI-TW	SI-TH	TW-TH
Normal vs. Gumbel	-2.70 (1.00)	-2.50 (0.99)	-2.47 (0.99)	-2.10 (0.98)	-2.51 (0.99)	-2.07 (0.98)	-1.99 (0.98)	-1.98 (0.98)	-1.83 (0.97)	-2.50 (0.99)
Normal vs R. Gumbel	-0.43 (0.67)	2.60 (0.00)	0.93 (0.18)	1.67 (0.05)	-0.49 (0.69)	0.32 (0.38)	-1.18 (0.88)	0.77 (0.22)	0.78 (0.22)	0.95 (0.17)
Normal vs. $t$	0.60 (0.27)	2.39 (0.01)	1.05 (0.15)	1.75 (0.04)	0.68 (0.25)	0.93 (0.18)	0.69 (0.25)	0.96 (0.17)	1.92 (0.03)	0.69 (0.25)
Normal vs. Mixed	1.12 (0.13)	3.05 (0.00)	1.97 (0.02)	2.35 (0.01)	0.86 (0.19)	1.40 (0.08)	0.62 (0.27)	1.74 (0.04)	2.16 (0.02)	1.38 (0.08)
$t$ vs. Gumbel	-3.24 (1.00)	-5.19 (1.00)	-3.24 (1.00)	-4.15 (1.00)	-2.95 (1.00)	-2.74 (1.00)	-2.40 (0.99)	-2.62 (1.00)	-3.49 (1.00)	-3.10 (1.00)
$t$ vs R. Gumbel	-0.70 (0.76)	0.48 (0.32)	0.53 (0.30)	0.21 (0.42)	-0.76 (0.78)	-0.12 (0.55)	-1.53 (0.94)	0.39 (0.35)	-0.77 (0.78)	0.78 (0.22)
$t$ vs. Mixed	1.14 (0.13)	1.91 (0.03)	2.00 (0.02)	1.62 (0.05)	0.56 (0.29)	1.11 (0.13)	0.39 (0.35)	1.79 (0.04)	1.13 (0.13)	1.35 (0.09)
	AR-BR	AR-CH	AR-ME	BR-CH	BR-ME	CH-ME				
Normal vs. Gumbel	-2.34 (0.99)	-3.29 (1.00)	-2.57 (0.99)	-2.51 (0.99)	-4.75 (1.00)	-3.50 (1.00)				
Normal vs R. Gumbel	3.11 (0.00)	2.32 (0.01)	1.64 (0.05)	2.63 (0.00)	3.90 (0.00)	3.41 (0.00)				
Normal vs. $t$	2.03 (0.02)	1.37 (0.09)	1.76 (0.04)	2.05 (0.02)	1.71 (0.04)	2.05 (0.02)				
Normal vs. Mixed	3.10 (0.00)	2.40 (0.01)	2.47 (0.01)	2.71 (0.00)	3.75 (0.00)	3.37 (0.00)				
$t$ vs. Gumbel	-4.44 (1.00)	-4.18 (1.00)	-3.96 (1.00)	-4.73 (1.00)	-6.09 (1.00)	-5.04 (1.00)				
$t$ vs R. Gumbel	1.05 (0.15)	1.84 (0.03)	0.56 (0.29)	0.75 (0.23)	3.49 (0.00)	2.05 (0.02)				
$t$ vs. Mixed	1.89 (0.03)	1.94 (0.03)	1.81 (0.04)	1.57 (0.06)	3.82 (0.00)	2.25 (0.01)				

Test statistics are generated using the pseudo-likelihood ratio test of Chen and Fan (2006). P-values are in parentheses. R. Gumbel denotes the Rotated Gumbel copula.

Table 7: Copula Estimates of International Dependence

<b>Panel A: G5</b>									
<b>Parameters</b>	<b>Full Sample</b>			<b>1990-2001</b>			<b>2001-2006</b>		
	<b>Avg</b>	<b>Max</b>	<b>Min</b>	<b>Avg</b>	<b>Max</b>	<b>Min</b>	<b>Avg</b>	<b>Max</b>	<b>Min</b>
R. Gumbel: $\alpha$	0.655	0.444 (FR-DE)	0.813 (JP-US)	0.701	0.516 (FR-DE)	0.831 (JP-US)	0.561	0.299 (FR-DE)	0.756 (JP-US)
Student $t$ : $\rho_t$	0.525	0.773 (FR-DE)	0.309 (JP-US)	0.469	0.703 (FR-DE)	0.270 (JP-US)	0.641	0.902 (FR-DE)	0.408 (JP-US)
<b>Panel B: East Asia</b>									
<b>Parameters</b>	<b>Full Sample</b>			<b>1990-2001</b>			<b>2001-2006</b>		
	<b>Avg</b>	<b>Max</b>	<b>Min</b>	<b>Avg</b>	<b>Max</b>	<b>Min</b>	<b>Avg</b>	<b>Max</b>	<b>Min</b>
R. Gumbel: $\alpha$	0.760	0.637 (HK-SI)	0.827 (TW-TH)	0.798	0.648 (HK-SI)	0.896 (KR-TW)	0.661	0.583 (KR-TW)	0.746 (HK-TH)
Student $t$ : $\rho_t$	0.385	0.546 (HK-SI)	0.284 (TW-TH)	0.324	0.519 (HK-SI)	0.175 (KR-TW)	0.530	0.628 (HK-SI)	0.402 (HK-TH)
<b>Panel C: Latin America</b>									
<b>Parameters</b>	<b>Full Sample</b>			<b>1990-2001</b>			<b>2001-2006</b>		
	<b>Avg</b>	<b>Max</b>	<b>Min</b>	<b>Avg</b>	<b>Max</b>	<b>Min</b>	<b>Avg</b>	<b>Max</b>	<b>Min</b>
R. Gumbel: $\alpha$	0.727	0.686 (BR-ME)	0.774 (AR-CH)	0.736	0.665 (AR-ME)	0.780 (BR-CH)	0.705	0.611 (BR-ME)	0.800 (AR-CH)
Student $t$ : $\rho_t$	0.414	0.477 (AR-ME)	0.349 (AR-CH)	0.398	0.514 (AR-ME)	0.336 (BR-CH)	0.447	0.560 (BR-ME)	0.308 (AR-CH)

The table presents statistics on dependence parameters for Rotated Gumbel (R. Gumbel) and  $t$  copulas. Avg, Max and Min denote the average, maximum and minimum dependence for each region. As in Section 3 of the text, minimum dependence corresponds to best diversification, and vice versa. As mentioned in the text and seen in Table 1, dependence for the Rotated increases as the parameter  $\alpha$  goes from 1 to 0. Therefore the greatest dependence (Max) for  $\alpha$  entails *smaller* numbers than does the lowest dependence (Min). Further details on individual countries are available from the authors upon request.

Table 8: Regional Returns and International Dependence

<b>Panel A: Full Sample</b>				
	Return	World Beta	$\rho$	$\rho_t$
East Asia	2.68 ( <i>L</i> )	0.416 ( <i>L</i> )	0.406 ( <i>L</i> )	0.385 ( <i>L</i> )
G5	5.35 ( <i>M</i> )	0.739 ( <i>H</i> )	0.545 ( <i>H</i> )	0.525 ( <i>H</i> )
Latin	13.24 ( <i>H</i> )	0.426 ( <i>M</i> )	0.414 ( <i>M</i> )	0.414 ( <i>M</i> )

  

<b>Panel B: 1990-2001</b>				
	Return	World Beta	$\rho$	$\rho_t$
East Asia	-1.00 ( <i>L</i> )	0.358 ( <i>L</i> )	0.379 ( <i>L</i> )	0.324 ( <i>L</i> )
G5	6.31 ( <i>M</i> )	0.701 ( <i>H</i> )	0.487 ( <i>H</i> )	0.469 ( <i>H</i> )
Latin	13.15 ( <i>H</i> )	0.370 ( <i>M</i> )	0.416 ( <i>M</i> )	0.398 ( <i>M</i> )

  

<b>Panel C: 2001-2006</b>				
	Return	World Beta	$\rho$	$\rho_t$
East Asia	10.19 ( <i>M</i> )	0.537 ( <i>L</i> )	0.511 ( <i>M</i> )	0.530 ( <i>M</i> )
G5	3.38 ( <i>L</i> )	0.812 ( <i>H</i> )	0.637 ( <i>H</i> )	0.641 ( <i>H</i> )
Latin	13.43 ( <i>H</i> )	0.544 ( <i>M</i> )	0.423 ( <i>L</i> )	0.447 ( <i>L</i> )

The table presents average returns and average dependence for different regions. The world beta is computed on filtered returns, in similar fashion to equation (10). L, M and H denote the lowest, middle and highest returns or dependence, compared across regions.  $\rho$  and  $\rho_t$  denote the Pearson correlation and the dependence parameter for the student  $t$  copula, respectively.