# More General Credibility Models 

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This communication gives some extensions of the original Bühlmann model. The paper is devoted to semi-linear credibility, where one examines functions of the random variables representing claim amounts, rather than the claim amounts themselves. The main purpose of semi-linear credibility theory is the estimation of $\mu_{0}(\theta)=E\left[f_{0}\left(X_{t+1}\right) \theta \theta\right]$ (the net premium for a contract with risk parameter: $\theta$ ) by a linear combination of given functions of the observable variables: $\underline{X}^{\prime}=\left(X_{1}, X_{2}, \ldots, X_{t}\right)$. So the estimators mainly considered here are linear functions of several functions $f_{1}, f_{2}, \ldots, f_{n}$ of the observable random variables. The approximation to $\mu_{0}(\theta)$ based on prescribed approximating functions $f_{1}, f_{2}, \ldots, f_{n}$ leads to the optimal non-homogeneous linearized estimator for the semi-linear credibility model. Also we discuss the case when taking $f_{p}=f$ for all: $p$, try to find the optimal function $f$. It should be noted that the approximation to $\mu_{0}(\theta)$ based on a unique optimal approximating function $f$ is always better than the one furnished in the semi-linear credibility model based on prescribed approximating functions: $f_{1}, f_{2}, \ldots, f_{n}$. The usefulness of the latter approximation is that it is easy to apply, since it is sufficient to know estimates for the structural parameters appearing in the credibility factors. From this reason we give some unbiased estimators for the structure parameters. For this purpose we embed the contract in a collective of contracts, all providing independent information on the structure distribution. We close this paper by giving the semi-linear hierarchical model used in the applications chapter.
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Introduction
In this article we first give the semi-linear credibility model (see Section 1), which involves only one isolated contract. Our problem (from Section1) is the estimation of $\mu_{0}(\theta)=E\left[f_{0}\left(X_{t+1}\right) \theta\right]$ (the net premium for a contract with risk parameter: $\theta$ ) by a linear combination of given functions $f_{1}, f_{2}, \ldots, f_{n}$ of the observable variables:

$$
\operatorname{Min}_{\alpha_{0}, \alpha} E\left\{\left[\mu_{0}(\theta)-\alpha_{0}-\sum_{p=1}^{n} \sum_{r=1}^{t} \alpha_{p r} f_{p}\left(X_{r}\right)\right]^{2}\right\} \text {, where: } \alpha=\left(\alpha_{p r}\right)_{p, r},
$$

is the optimal non-homogeneous linearized estimator (namely the semi-linear credibility result). In Section 2 we discuss the case when taking $f_{p}=f$ for all: $p$, try to find
$\underline{X}^{\prime}=\left(X_{1}, X_{2}, \ldots, X_{t}\right)$. So our problem (from Section 1) is the determination of the linear combination of 1 and the random variables: $f_{p}\left(X_{r}\right), \quad p=\overline{1, n}, \quad r=\overline{1, t} \quad$ closest $\quad$ to $\mu_{0}(\theta)=E\left[f_{0}\left(X_{t+1}\right) \theta\right]$ in the least squares sense, where $\theta$ is the structure variable. The solution of this problem:
the unique optimal function $f$. It should be noted that the approximation to $\mu_{0}(\theta)$ based on a unique optimal approximating function $f$ is always better than the one furnished in
the semi-linear credibility model based on prescribed approximating functions: $f_{1}, f_{2}, \ldots, f_{n}$. The usefulness of the latter approximation is that it is easy to apply, since it is sufficient to know estimates for the structural parameters: $a_{p q}, b_{p q}$ (with $p$, $q=\overline{0, n}$ ) appearing in the credibility factors $z_{p}$ (where $p=\overline{1, n}$ ). To obtain estimates for these structure parameters from the semilinear credibility model, in Section 3 we embed the contract in a collective of contracts, all providing independent information on the structure distribution. We close this paper by giving the semi-linear hierarchical model used in the applications chapter (see Section 4).

## Section 1 (The approximation to $\mu_{0}(\theta)$

## based on prescribed approximating func-

tions: $f_{1}, f_{2}, \ldots, f_{n}$ )
We use the notation:

$$
\begin{align*}
& \mu_{p}(\theta)=E\left\lfloor f_{p}\left(X_{r}\right) \mid \theta\right\rfloor  \tag{1.1}\\
& (p=\overline{0, n} ; r=\overline{1, t+1})
\end{align*}
$$

This expression does not depend on r .
We define the following structure parameters:

$$
\begin{aligned}
& m_{p}=E\left\lfloor\mu_{p}(\theta)\right]=E\left\{E\left\lfloor f_{p}\left(X_{r}\right) \mid \theta\right]\right\}=E\left\lfloor f_{p}\left(X_{r}\right)\right] \\
& \left.a_{p q}=E\left\{\operatorname{Cov}\left|f_{p}\left(X_{r}\right), f_{q}\left(X_{r}\right)\right| \theta\right]\right\} \\
& \left.b_{p q}=\operatorname{Cov} \mid \mu_{p}(\theta), \mu_{q}(\theta)\right\rfloor \\
& \left.c_{p q}=\operatorname{Cov} \mid f_{p}\left(X_{r}\right), f_{q}\left(X_{r}\right)\right] \\
& d_{p q}=\operatorname{Cov}\left[f_{p}\left(X_{r}\right), \mu_{q}(\theta)\right]
\end{aligned}
$$

as being not (yet) observable. We assume that: $f_{p}\left(X_{r}\right), p=\overline{0, n}, r=\overline{1, t+1}$ have finite variance. For: $f_{0}$, we take the function of $X_{t+1}$ we want to forecast.
In this section, we consider one contract with unknown and fixed risk parameter: $\theta$, during a period of $t$ years. The yearly claim amounts are denoted by: $X_{1}, \ldots, X_{t}$. The risk parameter $\theta$ is supposed to be drawn from some structure distribution function: $U(\cdot)$. It is assumed that, for given: $\theta$, the claims are conditionally independent and identically distributed (conditionally i.i.d.) with known common distribution function $F_{X \mid \theta}(x, \theta)$. The random variables $X_{1}, \ldots, X_{t}$ are observable, and the random variable $X_{t+1}$ is considered $X_{1}$ we want to forecast.
where $z_{1}, z_{2}, \ldots, z_{n}$ is a solution to the linear system of equations:
$\sum_{p=1}^{n}\left[c_{p q}+(t-1) d_{p q}\right] z_{p}=t d_{0 q}(q=\overline{1, n})$
or to the equivalent linear system of equations:
$\sum_{p=1}^{n}\left(a_{p q}+t b_{p q}\right) z_{p}=t b_{0 q}(q=\overline{1, n})$
Proof: we have to examine the solution of the problem:
$\underset{\alpha_{0}, \alpha}{\operatorname{Min}} E\left\{\left[\mu_{0}(\theta)-\alpha_{0}-\sum_{p=1}^{n} \sum_{r=1}^{t} \alpha_{p r} f_{p}\left(X_{r}\right)\right]^{2}\right\}$
Taking the derivative with respect to $\alpha_{0}$ gives:
$E\left[\mu_{0}(\theta)\right]-\sum_{p=1}^{n} \sum_{r=1}^{t} \alpha_{p r} E\left[f_{p}\left(X_{r}\right)\right]=\alpha_{0}$, or: $\alpha_{0}=m_{0}-\sum_{p=1}^{n} \sum_{r=1}^{t} \alpha_{p r} m_{p}$. Inserting this expression for $\alpha_{0}$ into (1.12) leads to the following problem:
$\operatorname{Min}_{\alpha} E\left\{\left[\mu_{0}(\theta)-m_{0}-\sum_{p=1}^{n} \sum_{r=1}^{t} \alpha_{p r}\left(f_{p}\left(X_{r}\right)-m_{p}\right)\right]^{2}\right\}$
On putting the derivatives with respect to $\alpha_{q r^{\prime}}$ equal to zero, we get the following system of equations ( $q=\overline{1, n} ; r^{\prime}=\overline{1, t}$ ):
$\operatorname{Cov}\left[\mu_{0}(\theta), f_{q}\left(X_{r^{\prime}}\right)\right]=\sum_{p=1}^{n} \sum_{r=1}^{t} \alpha_{p r} \operatorname{Cov}\left[f_{p}\left(X_{r}\right), f_{q}\left(X_{r^{\prime}}\right)\right]$
Because of the symmetry in time clearly: Let us forget now about this structure of $f$ $\alpha_{p 1}=\alpha_{p 2}=\ldots=\alpha_{p t}=\alpha_{p}$, so using the covariance results, for $q=\overline{1, n}$ this system of equations can be written as:
$b_{0 q}=\sum_{p=1}^{n} \alpha_{p}\left[c_{p q}+(t-1) d_{p q}\right]$
Now (1.15) and (1.13) lead to (1.9) with: $\alpha_{p}=\frac{z_{p}}{t}, p=\overline{1, n}$.

Section 2 (The approximation to $\mu_{0}(\theta)$
based on a unique optimal approximating function: $f$ )
The estimator $M$ for $\mu_{0}(\theta)$ of Theorem 1.1 can be displayed as:
$M=f\left(X_{1}\right)+\ldots+f\left(X_{t}\right)$
where:
$f(x)=\frac{1}{t} \sum_{p=1}^{n} z_{p} f_{p}(x)+\frac{1}{t} m_{0}-\frac{1}{t} \sum_{p=1}^{n} z_{p} m_{p}$. and look for any function $f$ such that (2.1) is closest to: $\mu_{0}(\theta)$. If are considered only functions $f$ such that $f\left(X_{1}\right)$ has finite variance, then the optimal approximating function $f$ results from the following tieorem:
Theorem 2.1 (Optimal approximating function)
$f\left(X_{1}\right)+\ldots+f\left(X_{t}\right)$ is closest to $\mu_{0}(\theta)$ and to $f_{0}\left(X_{t+1}\right)$ in the least squares sense, if and only if $f$ is a solution of the equation:
$f\left(X_{1}\right)+(t-1) E\left[f\left(X_{2}\right) \mid X_{1}\right]-E\left[f_{0}\left(X_{2}\right) \mid X_{1}\right] \equiv 0$
Proof: we have to solve the following minimization problem:
$\underset{g}{\operatorname{Min}} E\left\{\left[f_{0}\left(X_{t+1}\right)-g\left(X_{1}\right)-\ldots-g\left(X_{t}\right)\right]^{2}\right\}$
Suppose that $f$ denotes the solution to this problem, then we consider: $g(X)=f(X)+\alpha h(X)$, with $h(\cdot)$ arbitrary, like in variational calculus. Let:

$$
\begin{equation*}
\varphi(\alpha)=E\left\{\left[f_{0}\left(X_{t+1}\right)-f\left(X_{1}\right)-\ldots-f\left(X_{t}\right)-\alpha h\left(X_{1}\right)-\ldots-\alpha h\left(X_{t}\right)\right]^{2}\right\} \tag{2.4}
\end{equation*}
$$

Clearly for $f$ to be optimal, $\varphi^{\prime}(0)=0$, so for every choice of $h$ :
$E\left\{\left[f_{0}\left(X_{t+1}\right)-f\left(X_{1}\right)-\ldots-f\left(X_{t}\right)\right]\left[h\left(X_{1}\right)+\ldots+h\left(X_{t}\right)\right]\right\}=0$
must hold. This can be rewritten as:
$E\left[t f_{0}\left(X_{2}\right) h\left(X_{1}\right)-t f\left(X_{1}\right) h\left(X_{1}\right)-t(t-1) f\left(X_{2}\right) h\left(X_{1}\right)\right]=0$
or:
$E\left[h\left(X_{1}\right)\left\{-f\left(X_{1}\right)-(t-1) E\left[f\left(X_{2}\right) \mid X_{1}\right]+E\left[f_{0}\left(X_{2}\right) \mid X_{1}\right]\right\}\right]=0$
Because this equation has to be satisfied for every choice of the function $h$ one obtains, the expression in brackets in (2.7) must be identical to zero, which proves (2.2).

## An application of Theorem 2.1:

$r=\overline{0, n}$, then $f\left(X_{1}\right)+\ldots+f\left(X_{t}\right)$ is closest to $\mu_{0}(\theta)$ and to $f_{0}\left(X_{t+1}\right)$ in the least squares sense, if and only if for $q=\overline{0, n}, f(q)$ is a solution of the linear system:
If $X_{1}, \ldots, X_{t+1}$ can only take the values $0,1, \ldots, n$ and $p_{q r}=P\left[X_{1}=q, X_{2}=r\right]$ for: $q$, $f(q) \sum_{r=0}^{n} p_{q r}+(t-1) \sum_{r=0}^{n} f(r) p_{q r}=\sum_{r=0}^{n} f_{0}(r) p_{q r}$
Indeed: $f\left(X_{1}\right):\binom{f(q)}{P\left(X_{1}=q\right)}=\binom{f(q)}{\sum_{r=0}^{n} p_{q r}}, q=\overline{0, n} ; E\left[f\left(X_{2}\right) \mid X_{1}\right]=\sum_{r=0}^{n} f(r) P\left(X_{2}=r \mid X_{1}=\right.$
$=q)=\sum_{r=0}^{n} f(r) \frac{p_{q r}}{\sum_{r=0}^{n} p_{q r}} ; E\left[f_{0}\left(X_{2}\right) \mid X_{1}\right]=\sum_{r=0}^{n} f_{0}(r) P\left(X_{2}=r \mid X_{1}=q\right)=\sum_{r=0}^{n} f_{0}(r) \frac{p_{q r}}{\sum_{r=0}^{n} p_{q r}}$.

Inserting these expressions for: $f\left(X_{1}\right)$, $E\left[f\left(X_{2}\right) \mid X_{1}\right]$ and $E\left[f_{0}\left(X_{2}\right) \mid X_{1}\right]$ into (2.2) leads to (2.8).

## Section 3 (Parameter estimation)

It should be noted that the approximation to $\mu_{0}(\theta)$ based on a unique optimal approximating function $f$ is always better than the one furnished in Section 1 based on prescribed approximating functions: $f_{1}, f_{2}, \ldots, f_{n}$. The usefulness of the latter approximation is that it is easy to apply, since it is sufficient to know estimates for the structural parameters $a_{p q}, b_{p q}$ (with $p, q=\overline{0, n}$ ) appearing in the credibility factors $z_{p}$ (where $p=\overline{1, n}$ ). From this reason we give some unbiased estimators for the structure parame-

$$
\begin{equation*}
\hat{a_{p q}}=\frac{1}{k(t-1)} \sum_{j=1}^{k} \sum_{r=1}^{t}\left(X_{j r}^{p}-\frac{1}{t} X_{j .}^{p}\right)\left(X_{j r}^{q}-\frac{1}{t} X_{j .}^{q}\right) \tag{3.2}
\end{equation*}
$$

$$
\begin{equation*}
\hat{m}_{p}=\frac{1}{k t} X_{. .}^{p}=\frac{1}{k t} \sum_{j=1}^{k} \sum_{r=1}^{t} f_{p}\left(X_{j r}\right) \tag{3.1}
\end{equation*}
$$

ters. For this purpose we consider $k$ contracts, $j=\overline{1, k}$, and $k(\geq 2)$ independent and identically distributed vectors $\left(\theta_{j}, \underline{X}_{j}^{\prime}\right)=\left(\theta_{j}, X_{j 1}, \ldots, X_{j t}\right)$, for $j=\overline{1, k}$. The contract indexed j is a random vector consisting of a random structure parameter $\theta_{j}$ and observations: $X_{j 1}, \ldots, X_{j t}$, where $j=\overline{1, k}$. For every contract $j=\overline{1, k}$ and for $\theta_{j}$ fixed, the variables: $X_{j 1}, \ldots, X_{j t}$ are conditionally independent and identically distributed.
Theorem 3.1 (Unbiased estimators for the structure parameters)
Let:

$$
\begin{equation*}
\hat{b_{p q}}=\frac{1}{k-1} \sum_{j=1}^{k}\left(\frac{1}{t} X_{j .}^{p}-\frac{1}{k t} X_{. .}^{p}\right)\left(\frac{1}{t} X_{j .}^{q}-\frac{1}{k t} X_{. .}^{q}\right)-\frac{\hat{a_{p q}}}{t} \tag{3.3}
\end{equation*}
$$

, then: $E\left(\hat{m_{p}}\right)=m_{p}, E\left(\hat{a_{p q}}\right)=a_{p q}, E\left(\hat{b_{p q}}\right)=b_{p q}$, where: $\quad X_{j .}^{p}=\sum_{r=1}^{t} X_{j r}^{p}, \quad X_{j .}^{q}=\sum_{r=1}^{t} X_{j r}^{q}$, $X_{. .}^{p}=\sum_{j=1}^{k} \sum_{r=1}^{t} X_{j r}^{p}, \quad X_{. .}^{q}=\sum_{j=1}^{k} \sum_{r=1}^{t} X_{j r}^{q}, \quad$ with $\quad X_{j r}^{p}=f_{p}\left(X_{j r}\right), \quad(j=\overline{1, k} \quad$ and $\quad r=\overline{1, t})$, $X_{j r}^{q}=f_{q}\left(X_{j r}\right),(j=\overline{1, k}$ and $r=\overline{1, t})$, for $p, q=\overline{0, n}$, such that $p<q$.
Proof: note that the usual definitions of the structure parameters apply, with $\theta_{j}$ replacing $\theta$ and $X_{j r}$ replacing $X_{r}$ so: $E\left(\hat{m_{p}}\right)=\frac{1}{k t} \sum_{j, r} E\left[f_{p}\left(X_{j r}\right)\right]=\frac{1}{k t} \sum_{j, r} m_{p}=\frac{k t}{k t} m_{p}=m_{p}$; $E\left(\hat{a_{p q}}\right)=\frac{1}{k(t-1)} \sum_{j, r}\left[\operatorname{Cov}\left(X_{j r}^{p}, X_{j r}^{q}\right)+E\left(X_{j r}^{p}\right) E\left(X_{j r}^{q}\right)-\operatorname{Cov}\left(X_{j r}^{p}, \frac{1}{t} X_{j .}^{q}\right)-E\left(X_{j r}^{p}\right) E\left(\frac{1}{t} X_{j .}^{q}\right)-\right.$
$\left.-\operatorname{Cov}\left(\frac{1}{t} X_{j .}^{p}, X_{j r}^{q}\right)-E\left(\frac{1}{t} X_{j .}^{p}\right) E\left(X_{j r}^{q}\right)+\operatorname{Cov}\left(\frac{1}{t} X_{j .}^{p}, \frac{1}{t} X_{j .}^{q}\right)+E\left(\frac{1}{t} X_{j .}^{p}\right) E\left(\frac{1}{t} X_{j .}^{q}\right)\right]=\frac{1}{k(t-1)}$.
$\cdot \sum_{j, r}\left[\left(a_{p q}+b_{p q}\right)+m_{p} m_{q}-\left(\frac{1}{t} a_{p q}+b_{p q}\right)-m_{p} m_{q}-\left(\frac{1}{t} a_{p q}+b_{p q}\right)-m_{p} m_{q}+\left(\frac{1}{t} a_{p q}+b_{p q}\right)+m_{p} m_{q}\right]$
$=\frac{1}{k(t-1)} \sum_{j, r}\left(a_{p q}+b_{p q}-\frac{1}{t} a_{p q}-b_{p q}\right)=\frac{1}{k(t-1)} k t \frac{(t-1)}{t} a_{p q}=a_{p q} ; E\left(\hat{b_{p q}}\right)=\frac{1}{k-1} \sum_{j}\left[\operatorname{Cov}\left(\frac{1}{t}\right.\right.$.
$\left.\cdot X_{j .}^{p}, \frac{1}{t} X_{j .}^{q}\right)+E\left(\frac{1}{t} X_{j .}^{p}\right) E\left(\frac{1}{t} X_{j .}^{q}\right)-\operatorname{Cov}\left(\frac{1}{t} X_{j .}^{p}, \frac{1}{k t} X_{. .}^{q}\right)-E\left(\frac{1}{t} X_{j .}^{p}\right) E\left(\frac{1}{k t} X_{. .}^{q}\right)-\operatorname{Cov}\left(\frac{1}{k t} X_{. .}^{p}\right.$,
,$\left.\left.\frac{1}{t} X_{j .}^{q}\right)-E\left(\frac{1}{k t} X_{. .}^{p}\right) E\left(\frac{1}{t} X_{j .}^{q}\right)+\operatorname{Cov}\left(\frac{1}{k t} X_{. .}^{p}, \frac{1}{k t} X_{. .}^{q}\right)+E\left(\frac{1}{k t} X_{. .}^{p}\right) E\left(\frac{1}{k t} X_{. .}^{q}\right)\right]-\frac{a_{p q}}{t}=\frac{1}{k-1}$.
$\cdot \sum_{j}\left[\left(\frac{1}{t} a_{p q}+b_{p q}\right)+m_{p} m_{q}-\left(\frac{1}{k t} a_{p q}+\frac{1}{k} b_{p q}\right)-m_{p} m_{q}-\left(\frac{1}{k t} a_{p q}+\frac{1}{k} b_{p q}\right)-m_{p} m_{q}+\left(\frac{1}{k t} a_{p q}+\right.\right.$
$\left.\left.+\frac{1}{k} b_{p q}\right)+m_{p} m_{q}\right]-\frac{a_{p q}}{t}=\frac{1}{k-1} \sum_{j}\left(\frac{1}{t} a_{p q}+b_{p q}-\frac{1}{k t} a_{p q}-\frac{1}{k} b_{p q}\right)-\frac{a_{p q}}{t}=\frac{1}{k-1} k \frac{k-1}{k} b_{p q}+$ $+\frac{1}{k-1} k \frac{k-1}{k t} a_{p q}-\frac{a_{p q}}{t}=b_{p q}+\frac{a_{p q}}{t}-\frac{a_{p q}}{t}=b_{p q}$.

Section 4 (Applications of semi-linear credibility theory)
We close this paper by giving the semilinear hierarchical model used in the applications chapter. Like in Jewell's hierarchical model we consider a portfolio of contracts, which can be broken up into $P$ sectors each sector $p$ consisting of $k_{p}$ groups of contracts. Instead of estimating: $X_{p, j, t+1}$, $\mu\left(\theta_{p}, \theta_{p_{j}}\right)=E\left\lfloor X_{p, j, t+1} \mid \theta_{p}, \theta_{p_{j}}\right\rfloor$ (the pure net risk premium of the contract $(p, j)$ ),
$v\left(\theta_{p}\right)=E\left[X_{p, j, t+1} \mid \theta_{p}\right]$ (the pure net risk premium of the sector $p$ ), we now estimate: $f_{0}\left(X_{p, j, t+1}\right)$,
$\mu_{0}\left(\theta_{p}, \theta_{p_{j}}\right)=E\left\lfloor f_{0}\left(X_{p, j, t+1}\right) \mid \theta_{p}, \theta_{p_{j}}\right]$ (the pure net risk premium of the contract $(p, j)$ ), $v_{0}\left(\theta_{p}\right)=E\left[f_{0}\left(X_{p, j, t+1}\right) \mid \theta_{p}\right]$ (the pure net risk premium of the sector $p$ ), where $p=\overline{1, P}$ and $j=\overline{1, k_{p}}$. In semi-linear credibility theory the following class of estimators is con-
sidered: $\alpha_{0}+\sum_{p=1}^{n} \sum_{q=1}^{P} \sum_{i=1}^{k_{q}} \sum_{r=1}^{t} \alpha_{p q i r} f_{p}\left(X_{q i r}\right)$, where $f_{1}(\cdot), \ldots, f_{n}(\cdot)$ are functions given in advance. Let us consider the case of one given function $f_{1}$ in order to approximate $f_{0}\left(X_{p, j, t+1}\right)$ or $v_{0}\left(\theta_{p}\right)$ and $\mu_{0}\left(\theta_{p}, \theta_{p_{j}}\right)$. We formulate the following theorem:
Theorem 4.1 (Hierarchical semi-linear credibility)
Using the same notations as introduced for the hierarchical model of Jewell and denoting $X_{p j s}^{0}=f_{0}\left(X_{p j s}\right)$ and $X_{p j s}^{1}=f_{1}\left(X_{p j s}\right)$ one obtains the following least squares estimates for the pure net risk premiums:

$$
\begin{array}{r}
\hat{v_{0}}\left(\theta_{p}\right)=\left(m_{0}-z_{p} m_{1}\right)+z_{p} X_{p z w}^{1}, \\
\hat{\mu_{0}}\left(\theta_{p}, \theta_{p j}\right)=\left(m_{0}-z_{p j} m_{1}\right)+z_{p j} X_{p j w}^{1}
\end{array}
$$

$$
\text { where: } X_{p j w}^{1}=\sum_{r=1}^{t} \frac{w_{p j r}}{w_{p j} .} X_{p j r}^{1} \text {, }
$$

$$
X_{p z w}^{1}=\sum_{j=1}^{k_{p}} \frac{z_{p j}}{z_{p}} X_{p j w}^{1},
$$

$$
z_{p j}=w_{p j} d_{01} /\left\lfloor c_{11}+\left(w_{p j .}-1\right) d_{11}\right]
$$

(the credibility factor on contract level), with: $d_{01}=\operatorname{Cov}\left(X_{p j r}^{0}, X_{p i r^{\prime}}^{1}\right), d_{11}=\operatorname{Cov}\left(X_{p j r}^{1}, X_{p j r^{\prime}}^{1}\right)$, $r \neq r^{\prime}, \quad c_{11}=\operatorname{Cov}\left(X_{p j r}^{1}, X_{p j r}^{1}\right)=\operatorname{Var}\left(X_{p j r}^{1}\right)$, and: $\quad z_{p}=z_{p .} D_{01} /\left\lfloor C_{11}+\left(z_{p .}-1\right) D_{11}\right\rfloor$ (the credibility factor at sector level), with:
$D_{01}=\operatorname{Cov}\left(X_{p j w}^{0}, X_{p j j^{\prime} w}^{1}\right)$,
$D_{11}=\operatorname{Cov}\left(X_{p j w}^{1}, X_{p j^{\prime} w}^{1}\right), j \neq j^{\prime}, C_{11}=$
$=\operatorname{Cov}\left(X_{p j w}^{1}, X_{p j w}^{1}\right)=\operatorname{Var}\left(X_{p j w}^{1}\right)$.
Remark 4.1: the linear combination of 1 and the random variables $\quad X_{p j r}^{1} \quad(p=\overline{1, P}$, $\left.j=\overline{1, k_{p}}, r=\overline{1, t}\right)$ closest to $f_{0}\left(X_{p, j, t+1}\right)$ and to $v_{0}\left(\theta_{p}\right)$ in the least squares sense equals $\hat{v_{0}}\left(\theta_{p}\right)$, and the linear combination of 1 and the random variables $\quad X_{p j r}^{1} \quad(p=\overline{1, P}$, $\left.j=\overline{1, k_{p}}, r=\overline{1, t}\right)$ closest to $\mu_{0}\left(\theta_{p}, \theta_{p_{j}}\right)$ in the least squares sense equals $\hat{\mu}_{0}\left(\theta_{p}, \theta_{p j}\right)$.

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