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# THE COST OF PROPERTY RIGHTS: ESTABLISHING INSTITUTIONS ON THE PHILIPPINE FRONTIER UNDER AMERICAN RULE, 1898-1918

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## **ABSTRACT**

We examine three reforms to property rights introduced by the United States in the Philippines in the early 20th century: the redistribution of large estates to their tenants, the creation of a system of secure land titles, and a homestead program to encourage cultivation of public lands. During the first phase of American occupation (1898-1918), we find that the progress of implementing these reforms was very slow. As a consequence, tenure insecurity increased over this period, and the distribution of farm sizes remained extremely unequal. We identify two primary causes for the slow progress of reform: first, the high cost of implementing these programs was a major factor in reducing take-up. On the other hand, the government was reluctant to evict delinquent or informal cultivators, especially on public lands. This reduced the costs of tenure insecurity. Political constraints prevented the government from subsidizing land reforms to a greater degree.

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Lakshmi Iyer Harvard Business School Soldiers Field Boston, MA 02163 liyer@hbs.edu In 1898, the Philippine Islands passed from Spanish to American sovereignty. Under what President William McKinley called "benevolent assimilation" and the U.S. Army termed the "policy of attraction," Washington imposed a new tax system, provided emergency food aid, transferred tariff revenue to the islands, established a public school system, built roads, and attempted to create an entirely new — and presumably more efficient — system of property rights. Between its establishment in 1900 and the passage of the Philippine Autonomy Act of 1916 (which turned legislative authority over to the Filipinos), the U.S. administration imposed three major reforms: the purchase and redistribution to their tenants of the extensive estates owned by the Catholic Church (the "friar lands"); the creation of a new and improved land-titling system (the Torrens system) and a land court to adjudicate it; and a homestead act combined with prohibitions on large-scale sales of the archipelago's extensive public lands. The aim was twofold: to end the insecurity of property rights that had characterized Spanish rule, and improve the land distribution in the Philippines.

Yet two decades after the arrival of the Americans, property rights in the Philippines had become unambiguously less secure. Ownership did not change, and the incidence of squatting jumped from 2.4 percent of cultivated area to 7.5 percent. Only 4.5 percent of land parcels had been issued Torrens land titles, and less than 12 percent of public lands had received formal homestead rights. The U.S. did manage to redistribute two-thirds of the friar lands by 1918, but 25 percent of the purchasers had fallen behind on their payments for the land they received. The overall level of land inequality, measured by the Gini coefficient, remained at the extremely high value of 0.75, despite a large increase in the overall area under cultivation. In other words, the

<sup>&</sup>lt;sup>1</sup> Karen Clay has studied the effect of the transfer of sovereignty from Mexico to the United States on land rights in California. In California, the U.S. passed the California Land Act, which required all possessors of land rights under the previous regime to prove their title before a specialized land commission within two years. The law allowed the owners of rejected (but uncontested) claims to purchase their lands for \$1.25 an acre. Resolution was slow — it typically took 17 years to resolve a claim. See Clay, "California Land," p. 134. In Hawaii, meanwhile, the new American government did not need to establish a new property rights system in 1898. Nor, in fact, did the organizers of the pro-American coup d'état in 1893. Rather, the Kingdom of Hawaii had already engaged in a substantial property rights reform of its own in 1844-56, during which the traditional land system was converted into fee-simple titles. The government's desire to take advantage of the opportunities provided by sugar cultivation prompted the reform. See La Croix and Roumasset, "Evolution."

Philippines' new American managers, with all the administrative and legal resources of the United States and full sovereignty over the country, not only failed to improve the security of property rights or the distribution of wealth, but appear to have made them worse.

Why did the American territorial government fail to implement these reforms, despite a strong commitment to fostering economic growth and improving conditions in the Philippines? We find evidence of constraints on both the supply-side and the demand-side.

On the supply side, the high cost of providing secure property rights proved the major constraint. In order to minimize the fiscal cost, the government set the purchase price for the redistributed friar lands too high for poor Filipino peasants, leading to a high level of delinquency in the required payments. A lack of trained surveyors and technical difficulties of obtaining accurate maps raised the cost of conducting surveys, which in turn raised the cost of issuing Torrens titles and verifying homestead claims. The insular administration failed to generate enough revenue to subsidize this cost for Filipino farmers. We estimate that it would have cost between 57% and 230% of government revenue to subsidize the cost of titling. There was little room to raise taxes, since the Philippines was not a low-tax country. Measured as a percent of GDP, the Philippine tax burden rivaled those in both nearby Asian colonies and the United States, and exceeded those in most states of Latin America. Nor could Washington have easily subsidized the cost: U.S. defense expenditures in the islands were already quite high, and domestic opposition to imperialism meant that it would be difficult to raise them further.

On the demand-side, the relatively low levels of property crime, an abundance of newlyopened frontier land and the political unwillingness of the government to evict squatters on public land reduced the cost of informality for Filipino peasants. Further, our data show no correlation between the possession of land titles and the progress of irrigation or access to credit, in part because these factors were publicly subsidized and provided regardless of title. Nor was squatting associated with dispossession or violence.<sup>2</sup> Smallholders therefore had little incentive to pay the costs associated with formal landownership. In effect, one part of American development strategy undercut the other.

The U.S. administration of the Philippines is a particularly useful setting to investigate whether institutional change can be imposed from outside. In recent years, foreign countries — sometimes through the United Nations, sometimes unilaterally — have tried to reform institutions in Afghanistan, Bosnia, East Timor, Haiti, Iraq, Kosovo, Liberia, Sierra Leone, and the Solomon Islands. National and multilateral development agencies routinely recommend legal and institutional changes to national governments, often attached to very concrete inducements. The European Union requires new member states to adopt tens of thousands of pages of commercial law and submit themselves to a Union-wide appeals system. Many authors have argued, however, that externally-imposed systems need to be adapted to local conditions, require very long times to take root, and are not as effective as locally developed institutions. Our research suggests that transforming institutions takes a long time: if the Americans failed to reform property rights after twenty years in the Philippines, it is unlikely that contemporary interventions will accomplish more in less time.

Several developing nations have undertaken, or are currently undertaking, property rights reforms similar to those the Americans tried to implement in the Philippines. For instance, Vietnam, Thailand and Indonesia have all undertaken land titling programs, India has legislated sev-

<sup>&</sup>lt;sup>2</sup> U.S. policy in California after the U.S. annexed the territory from Mexico in 1848, as in the Philippines, resulted in a great deal of squatting. Unlike the Philippines, however, Karen Clay found that squatting in California in 1850-60 resulted in both increases in violence and decreases in agricultural productivity. See Clay, "Uncertain Property Rights." Lee Alston, Gary Libecap, and Bernardo Mueller found something similar in their studies of the Brazilian frontier: increases in squatting were associated with *later* increases in violence. See Alston, Libecap, and Mueller, "Property Rights."

<sup>&</sup>lt;sup>3</sup> See Berkowitz and Clay, "Initial conditions," and Berkowitz, Pistor, and Richard, "Economic Development."

eral land reform measures designed to improve the status of tenants, and many Eastern European countries have initiated extensive land redistributions.<sup>4</sup> Our research highlights the costs of such reforms, which must be weighed against the potential benefits.

#### THE PHILIPPINES UNDER U.S. SOVEREIGNTY

Official U.S. sovereignty lasted 48 years from 1898 to 1946 (with a brief interregnum in 1942-45). The U.S.-appointed "Philippine Commission" controlled government policy until 1916, when the Philippine Autonomy Act established a "Filipinized" civil service and empowered a democratically elected legislature.<sup>5</sup> The legacy of Spanish rule and the circumstances of the annexation shaped American policy in the islands.

"Four Centuries in a Convent": Spanish Colonial Rule

The first European to arrive in the Philippines was the Portuguese explorer Ferdinand Magellan in 1521. Formal Spanish rule began in 1565, when Spain's force defeated the king of Cebu. Spanish colonists established the city of Manila in 1571. Spain administered the islands as part of the Viceroyalty of New Spain, from Mexico City. After Mexico achieved independence in 1821, the Spanish government transferred responsibility for Philippine administration to Madrid.

Spanish rule brought Catholicism to the islands, though substantial Muslim populations remained in Mindanao and the Sulu Archipelago. A combination of the disease environment and a lack of economic opportunities, however, dissuaded Spaniards from moving to the islands in any substantial numbers. In addition, a series of early abuses led the Crown to ban Spaniards (save

<sup>&</sup>lt;sup>4</sup> Vietnam issued nearly 11 million land titles to rural households in the 1990s. (Do and Iyer, "Land Titling.") Thailand has distributed 8.7 million land titles since the early 1980s and Indonesia issued 1.87 million titles between 1996 and 2000 (SMERU, "Impact Evaluation"). Peru distributed 1.2 million titles to squatters in several cities (Field, "Entitled to Work.") Besley and Burgess, "Land Reform," analyzed land reforms in India, and find that greater tenant rights leads to substantial reductions in poverty, but no significant increase in output.

<sup>&</sup>lt;sup>5</sup> The U.S. governor-general retained a veto over legislation. The franchise was limited to literate (or property-owning) males.

the clergy) from entering native villages for purposes other than tax collection. With Spanish merchants, settlers, and bureaucrats thin on the ground, the monastic orders of the Dominicans, the Franciscans, the Augustinians, and the Augustinian Recollects (Recoletos) became the *de facto* administrators of the Philippines. In most areas, the local friar (in his role of parish priest) was the sole representative of Spanish rule, as well as the only educated person with knowledge of both Spanish and the native language. In his secular capacity, the parish priest inspected schools, administered labor drafts, oversaw elections to municipal offices and the police force, and signed off on the municipal budget. He was the president of the health board, the president of the prison board and the chief advisor for the municipal council. Eventually even tax collection devolved to the friars, who took over responsibility for levying and collecting head taxes. By 1768, the chief prosecutor of Manila reported that 87% of all internal taxes went to subsidize the fraternal orders.

The fraternal orders became the largest landowners on the islands. Over time, they acquired land through purchase, legal battles, ecclesiastical privileges, and, at times, outright usurpation. To their credit, the friars brought innovations (such as irrigation) to the lands under their control. They also introduced cash crops such as sugarcane, tobacco and coffee. Other innovations were less savory. The friars regularly used public labor drafts for private purposes. High fees for baptisms, weddings, funerals and other sacraments further increased tensions with the local population, and became the subject of several Spanish imperial investigations. Another major grievance

<sup>&</sup>lt;sup>6</sup> Reports of the (Taft) Philippine Commission, p. 23. The Jesuits, Capuchins, Benedictines and the Paulists had a much smaller presence on the islands. By 1903, there were 746 regular parishes, 105 mission parishes and 116 missions.

<sup>&</sup>lt;sup>7</sup> Reports of the (Taft) Philippine Commission, pp. 25-26, based on conversation with the provincial of the Franciscan order. The head tax was called the "cédula," after the identity document that recorded whether it had been paid. The head tax could also be paid in kind, with fifteen days of labor to the Crown. See Vicente Pilapil, "Friar-Problem," p. 132.

<sup>&</sup>lt;sup>8</sup> Peter Stanley, *The Philippines and the United States*, p. 11.

against the friars was the barriers raised to the advancement of Filipino clergy — often because the friars reserved clerical positions for their own illegitimate children.<sup>9</sup>

Friar land usurpations produced major revolts in 1743, 1872, and 1896. The Cavite uprising of 1872, in particular, galvanized organized resistance against the "friarocracy" and set the stage for the far more serious 1896 rebellion. After 1872, a group of overseas Filipino students emerged to agitate for reforms. The arrest of the group's leader José Rizal in 1892 prompted the formation of armed groups like the Katipunan, which prepared for revolt against Spanish rule. (Ironically, Rizal himself opposed revolt and independence from Spain.)

In late 1896, armed rebellion broke out in several provinces around Manila, with the primary goal of expelling the friars.<sup>10</sup> After over a year of fighting, the rebels surrendered in December 1897. The Spanish government exiled Emilio Aguinaldo, the leader of the rebel movement, to Hong Kong. Low-level violence continued in parts of Luzon.

## American Annexation

The Spanish-American War broke out over Cuba, not the Philippines. On April 19<sup>th</sup>, 1898, the U.S. Congress authorized President McKinley to "to use the entire land and naval forces of the United States" in order to secure Cuban independence. Over the next four days, President McKinley ordered the U.S. Navy to blockade Cuba and called for 125,000 volunteers for a crash expansion of the Army. On April 23<sup>rd</sup>, the Spanish government declared that a "state of war" existed between the two countries. On April 25<sup>th</sup>, the U.S. Congress reciprocated with a formal

<sup>&</sup>lt;sup>9</sup> LeRoy, *Philippine Life*, p. 664, 666.

<sup>10</sup> An 1896 Tagalog circular set out the rebellion's eight aims, in order: (1) The expulsion of the friars and the restitution of their lands; (2) The recognition of Filipino priests in filling the subsequent clerical vacancies; (3) Religious toleration; (4) Equality of Filipinos and Spaniards before the law; (5) Freedom of the press; (6) Guaranteed representation in Madrid; (7) Home rule; (8) The abolition of deportation as a punishment. See *Report of the (Schurman) Philippine Commission*, part 4, chapter 2, "Governmental Reforms Desired by Filipinos." On November 1, 1897, remaining rebels under Emilio Aguinaldo declared independence in the town of Biak-na-Bato, but surrendered to Spanish troops less than two months later.

declaration of war. Neither the U.S. declaration of war nor McKinley's address to Congress made any mention of the Philippines.<sup>11</sup>

After the declaration of war, the Navy Department in Washington, D.C., sent the Asiatic Squadron (which was stationed in Hong Kong at the time) the following terse order: "Proceed at once to the Philippine Islands. Commence operations at once, particularly against the Spanish fleet. You must capture vessels or destroy. Use utmost endeavors." On May 1st, Admiral George Dewey sailed into Manila Bay and destroyed the Spanish fleet. Lacking instructions to the contrary, Dewey supplied arms to the Philippine guerrillas operating in nearby Cavite and sent a cruiser to fetch Aguinaldo from Hong Kong.

Washington, however, soon ordered Dewey to avoid "political alliances with the insurgents." The Philippines had not figured into the American decision to go to war, and McKinley and his cabinet had no pre-existing policy for the archipelago. The Navy argued that the U.S. — dependent at the time on British goodwill — needed a naval base near China in order to defend its interests. The Navy also feared, however, that a base in Manila or Subic Bay would be indefensible without control of Luzon, since it doubted Aguinaldo's ability to establish a stable government.

The Treaty of Paris, signed on December 10<sup>th</sup>, 1898, transferred Cuba, Guam, the Philippines, and Puerto Rico to the United States. After ten days of dithering, President McKinley declared that U.S. policy in the Philippines was one of "benevolent assimilation, substituting the mild sway of justice and right for arbitrary rule." Unlike Cuba, which was promised a rapid

<sup>&</sup>lt;sup>11</sup> Presidential Messages and State Papers, Vol. VIII, pp. 2967-69.

<sup>&</sup>lt;sup>12</sup> Annual Reports of the Navy Department for the Year 1898.

<sup>13</sup> Kramer, *Blood of Government*, p. 94.

<sup>&</sup>lt;sup>14</sup> Kramer, *Blood of Government*, p. 110.

transition to independence, the U.S. made no intimation that it would be leaving the Philippines any time soon.

Aguinaldo and the other Philippine rebel leaders violently opposed McKinley's decision. They established a government at Malolos in 1899 and launched an armed insurgency against the Americans. The Philippine War became the signature issue of the 1900 presidential elections, with the Democrats declaring their opposition and the Republicans supporting the war. (The Philippine insurgents paid close attention to American politics and designed their strategy around the election.)<sup>15</sup> When the Democratic candidate, Williams Jennings Bryan, lost the 1900 election, insurgent morale collapsed and surrenders multiplied. Aguinaldo accepted an amnesty in March 1901, and subsequently called on his followers to accept U.S. administration. In April 1902, with the surrender of General Miguel Malvar, the U.S. government pronounced the conflict over, although sporadic violence continued in outlying areas. Aguinaldo and other prominent rebel leaders received large tracts of land and, later, political offices.

In 1900 the U.S. sent the Second Philippine Commission, headed by William Howard Taft to assess the situation. <sup>16</sup> The Taft Commission arrived with full legislative powers and a mandate to establish local government, develop a career-oriented civil service, implement tax measures and pass needed laws. The most immediately pressing task of the Commission, however, was to resolve the "burning political question, discussion of which strongly agitates the people of the Philippines," of whether the friars should return to the parishes they occupied before the revolution.

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<sup>15</sup> For more detail, see Gates, "Philippine Guerrillas," pp. 51-64. Iyengar and Monten, "Emboldenment," find a similar result for the Iraqi insurgency.

<sup>&</sup>lt;sup>16</sup> William Howard Taft was a prominent federal judge who later served as President (1909-13) and Chief Justice (1921-30) of the United States.

During the 1896-97 and 1899-1901 upheavals, 40 priests had been killed and 403 imprisoned. Of the 1124 priests still present in 1898, only 472 remained in 1903, almost all of them in Manila.<sup>17</sup>

"Fifty Years of Hollywood": The Political Economy of Attraction

The desire to avoid future insurgencies, as well as Democratic opposition to annexation, led the U.S. to adopt a "policy of attraction" in the Philippines. This included the establishment of a public school system staffed initially by 1500 American teachers, irrigation works, a road program, railroad expansion, the transfer of U.S. tariff revenue to the island until 1909 and free trade thereafter, and a gradual process of "Filipinizing" the local administration that began in 1907. This process culminated with the Philippine Autonomy Act of 1916, which transferred legislative authority to an elected legislature (with limited adult suffrage), with the U.S. Governor-General retaining veto power. <sup>18</sup>

In addition to large-scale investments in education and infrastructure, U.S. policy insured that the Philippines avoided famine. In 1902, when rinderpest wiped out nearly of the country's carabao bulls (the main draught animals used for plowing) and locusts attacked the remaining rice crop, Congress authorized \$3 million in food aid which was used to purchase Vietnamese rice at 4.8¢ per kilo and sell it to the public at 1.8¢. (The Commission imported 7.4% of all Philippine rice consumption in 1902 under this program.) In 1912, the American government reacted to a drought and the failure of the rice harvest by setting a price ceiling of 5.3¢ per kilo and importing

<sup>&</sup>lt;sup>17</sup> Reports of the (Taft) Philippine Commission, p 23.

<sup>&</sup>lt;sup>18</sup> The official government policy was usually called "benevolent assimilation." The phrase "policy of attraction" was first used by revolutionaries opposed to U.S. occupation; the phrase appears to have originated in a telegram from the U.S. secretaries of war and interior to Emilio Aguinaldo (Philippine Insurgent Records, 1896-1901, National Archives, Washington, D.C., no. 849).

<sup>&</sup>lt;sup>19</sup> Calculated from data in 1903 Report of the Philippine Commission, pp. 17-20.

rice (at a cost of 7.4¢ per kilo) whenever the market price went over that level. When prices spiked at the end of 1918, the insular government set intervention prices at 5.5¢ in Manila, 4.8¢ in Cebu, and 5.1¢ in Iloilo, at a cost to the government of 7.9¢ per kilo.

Uniquely among colonial powers, the U.S. government restricted its own citizens from investing in its new possession. The reason was strong domestic opposition to the annexation.

Opponents — chiefly Democrats — wanted to prevent the emergence of domestic groups with a vested interest in the retention of the Philippines. In order to get the Philippine Organic Act of 1902 past these opponents, President Roosevelt had to agree to clauses which restricted American corporations from owning more than 1024 hectares (2500 acres) of land, prevented the national banking system from extending to the islands, and restricted the ability of the insular government to grant mining claims or other franchises. These restrictions served to insure that the U.S. administration was not subject to capture by private American economic interests.

In the absence of domestic interests in favor of retention, the policy of attraction served a double purpose. First, it reduced Filipino support for severing ties with the United States. In 1916, Manuel Quezon, one of two Philippine nonvoting representatives in Congress, declared that he *opposed* independence unless the Philippines could be sure to retain a defense guarantee, access to the U.S. market, and other things in the "national interest." Similarly, the head of the Philippine legislature, Sergio Osmeña, worried about rebellion if an independence bill *passed*, while a prominent Filipino legislator drafted a bill rejecting independence if the U.S. failed to retain defense and trade links.<sup>22</sup>

<sup>&</sup>lt;sup>20</sup> 1912 Report of the Philippine Commission, pp. 40-42.

<sup>21 1919</sup> War Department Annual Report, Vol. 3, pp. 205-06. American policies were not completely successful at limiting price increases. Market prices averaged 6.7¢ during 1918.

<sup>&</sup>lt;sup>22</sup> Peter Stanley, *A Nation in the Making*, p. 223. 15 years later, in 1932, Quezon and Osmeña privately asked a rather surprised President Hoover to veto an independence bill that they had publicly supported. Hoover, *Memoirs*, vol. II, p. 361.

The policy of attraction also served to undercut American opponents of the occupation. Its

designers calculated that as long as American policy appeared to be benefitting the Filipino popu-

lation, it would be increasingly difficult for anti-imperialists to assemble a winning Congression-

al coalition. For instance, 28 Democrats (26 of whom were from largely Catholic urban consti-

tuencies) defected to the Republicans to defeat a 1916 independence bill by seven votes. The de-

fectors did not want to appear to be abandoning their constituents' co-religionists.<sup>23</sup> Of course,

the policy of attraction would only be politically sustainable inasmuch as the Philippines imposed

a reasonable fiscal cost on American taxpayers.

The historical circumstances of Philippine annexation therefore led to a "benevolent" coloni-

al administration with a long-term time horizon, relative immunity from capture by metropolitan

economic interest groups, and the well-being of the population as its top priority. This combina-

tion was, to say the least, unusual in the history of imperial rule.<sup>24</sup>

PROPERTY RIGHTS REFORMS

Land to the Tiller: The Friar Lands Policy

The Taft Commission had to resolve the immediate question of the friars' future in the Phil-

ippines. Were they to be allowed to return to their parishes? After conducting detailed inter-

views with the friars, local elites and American military officers, Taft became "convinced that a

return of the friars to their parishes will lead to lawless violence and murder, and the people will

<sup>23</sup> Peter Stanley, A Nation in the Making, p. 223.

<sup>24</sup> Kris Mitchener and Marc Weidenmeir have argued that a series of 1904-07 American interventions in the Caribbean basin produced "public goods" in the sense of reducing borrowing costs for Circum-Caribbean countries and contributing to interstate peace in Central America. Álfaro and Maurer have made similar arguments about the enitre 1904-29 period. Both papers, however, also argue that American interventions in the Caribbean were entirely self-interested and in no way motivated by "benevolence." See Mitchener and Weiden-

meir, "Empire," and Álfaro, Maurer, and Ahmed, "Gunboats."

charge the course taken to the American government, thus turning against it the resentment felt towards the friars."<sup>25</sup>

Given that the friars were not to go back to their parishes, what was to be done with their lands? Here the Taft Commission had to keep in mind the principle of just compensation and the provisions of the Treaty of Paris, which promised to protect the property rights of the Spanish, specifically including "ecclesiastical bodies." Taft concluded that the best solution would be for the insular government to "buy these large haciendas of the friars and sell them out in small holdings to the present tenants."

Violating the provisions of the Treaty of Paris would have posed three serious problems for the United States. First, it would have destroyed the nation's international reputation, making cooperation with other governments in the future far more difficult. Second, it would have opened the U.S. government up to domestic litigation, since international treaties automatically become part of domestic law. (In fact, the friars sued the U.S. for greater compensation under the treaty.) Third, and perhaps most seriously, Catholics formed a large domestic voting bloc, which would have reacted very negatively to the illegal seizure of Church property by the U.S. federal government. As we shall see, the high price paid to the friars for these lands proved to be a major bottleneck in their redistribution to the peasants.

<sup>&</sup>lt;sup>25</sup> Reports of the (Taft) Philippine Commission, p 31. The danger faced by the friars if they went back was summarized pithily by the grandson of a Franciscan friar: "All the friars have to do is to go back to their parishes and sleep one night, and the chances are that they would never awaken."

<sup>&</sup>lt;sup>26</sup> Article VIII of the Treaty of Paris reads: "In conformity with the provisions of Articles I, II, and III of this treaty, Spain relinquishes in Cuba, and cedes in Porto Rico and other islands in the West Indies, in the island of Guam, and in the Philippine Archipelago, all the buildings, wharves, barracks, forts, structures, public highways and other immovable property which, in conformity with law, belong to the public domain, and as such belong to the Crown of Spain. And it is hereby declared that the relinquishment or cession, as the case may be, to which the preceding paragraph refers, can not in any respect impair the property or rights which by law belong to the peaceful possession of property of all kinds, of provinces, municipalities, public or private establishments, ecclesiastical or civic bodies, or any other associations having legal capacity to acquire and possess property in the aforesaid territories renounced or ceded, or of private individuals, of whatsoever nationality such individuals may be."

<sup>&</sup>lt;sup>27</sup> Reports of the (Taft) Philippine Commission, p 32.

Protracted negotiations with the friars over the sale of these lands ensued. Most of the disagreement centered on valuation. The friars wanted full compensation for all improvements made on their estates, and the Dominicans went so far as to sell the sugar mills and the railroads on their haciendas to third parties. On December 22, 1903, the United States agreed to buy 170,916 hectares (403,000 acres) for a price of just above US\$6 million. After some more negotiation, and a Supreme Court decision mandating that the U.S. government would have to compensate the friars for improvements, the ultimate price paid for the friar lands came to US\$6.9 million.

The insular government issued special bonds to raise this money. The bonds offered a 4% interest rate and were payable between ten and thirty years, at the option of the government. They were not officially backed by the U.S. Treasury, but by the revenues of the government of the Philippine Islands.

Did the U.S. pay too much for the friar lands? Governor Taft initially estimated the annual income from the friar lands at not more than \$225,000, implying that the sale price represented more than 26 times income. Taft justified the price as follows: "It is to be noted, however, that the insular government has not entered upon the purchase of these lands with a view to a profitable investment, but that it is knowingly paying a considerable sum of money merely for the purpose of ridding the administration of the government in the islands of an issue dangerous to the peace and prosperity of the people of the islands." In other words, the U.S. was willing to pay a premium to get the friars out of the Philippines. In this, they largely succeeded: by the end of 1904, the remaining Spanish bishops in the Philippines had been replaced by Americans.<sup>31</sup>

<sup>&</sup>lt;sup>28</sup> In 1903, one U.S. dollar was worth two pesos.

<sup>&</sup>lt;sup>29</sup> Corpuz, *An Economic History*, pp. 267-69.

<sup>&</sup>lt;sup>30</sup> Reports of the (Taft) Philippine Commission, p 44.

<sup>&</sup>lt;sup>31</sup> Dean Worcester, the Secretary of the Interior confirmed this view: "The price originally paid for the friar lands was high, and most of us, at the outset, believed that the transaction would involve the Government in considerable financial loss, which it seemed best to bear in view of the compensating benefits to be gained." (Philippine Government, *The Friar-Land Inquiry*, p. 129).

The government gave current occupants of friar lands the first preference to lease, purchase or acquire their holdings. Since the law precluded sales larger than 16 hectares, this process involved surveying the land, subdividing it into parcels and determining an appropriate sale price for each parcel.<sup>32</sup> This process took a number of years, and was not completed before 1908 for any estate.<sup>33</sup> The current occupant of the land was then given the option to purchase it. The government chose not to subsidize the administrative costs of this program, with the result that the purchaser had to pay for the cost of the surveys and any administrative expenses including attorney's and registration fees. Furthermore, in order to recoup the interest expense on the bonds, the government raised the price of the lands as time went on. For instance, the original purchase price of the Guiguinto estate was 155,567 pesos, but its final selling price was determined in June 1908 to be 200,276 pesos, an increase of nearly 28 percent.<sup>34</sup> While this process was ongoing, the current tenants of the land continued to pay rent to the government.

Order from Chaos: The Torrens System of Land Titling

Taft also reformed the laws governing land titles. "A very large percentage of the lands are occupied and claimed by individuals without any record title whatever," observed the Taft Commission. Many of the titles had been destroyed during the wars and political instability of the preceding years. Despite the lack of formal record title, most landholders had a "title of possession." That is to say, their neighbors conceded that they had a right to the land. However, the government feared that the disadvantages of this informal system would grow over time, inhibiting investment, preventing the development of a credit system, and potentially leading to violence.

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<sup>&</sup>lt;sup>32</sup> Governor Taft strongly felt that this low limit would discourage large-scale plantation agriculture, and recommended several times that the limit be raised considerably. In fact, this provision was violated in many instances, with some American officials and local elites managing to acquire large estates. For instance, Emilio Aguinaldo received 1055 hectares from the Imus estate.

<sup>33</sup> Escalante, Friar Lands, Table 14, p 129.

<sup>34</sup> Escalante, Friar Lands, Table 15, p 130.

In order to improve the chaotic state of land rights, the Commission passed the Land Registration Act of 1903, which provided for the Torrens system of land registration in the Philippines. Under the new system, the government set up a centralized land registry. Any document (such as a sales registry or a mortgage) recorded at the central registry would be considered automatically effective, legally incontestable, fully transparent, and completely transferable. Since a Torrens title would be incontestable, registration required an investigation of the title and all possible liens on the property in order to work. During that investigation, it was quite possible for a registrant to discover that they did not, in fact, own their land. The Land Registration Act therefore created an "assurance fund" for landowners to draw upon in case they lost their land by reason of a title investigation. In addition, the Land Registration Act created a Court of Land Registration with nationwide jurisdiction to administer the new system.

The new system, however, did not replace the old system. Landowners with a title of possession retained their rights, but remained vulnerable to legal disputes unless they could document a "chain of ownership" back to the royal titles originally issued by the Spanish Crown.

Forty Acres and a Carabao: The Public Lands Policy

The Treaty of Paris granted the U.S. government title to the Philippines' expansive vacant lands. About 90 percent of all land was estimated to be in the public domain in 1903.<sup>35</sup> The Philippines of 1903 more resembled a classic frontier economy than today's overcrowded archipelago. The country's overall population density was only 66 people per square mile in 1903, compared with 108 for Vietnam, 312 for Japan, and 615 for Java. In fact, the Philippines' 1903 population density was 13 percent lower than that of the state of Indiana in 1900. (See Table 1).

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<sup>35 1908</sup> Report of the Philippine Commission, p. 450.

#### TABLE 1 AROUND HERE

Although new lands had come under cultivation during the Spanish period, the Spanish government attempted to control the expansion of the islands' cultivated area through draconian anti-squatting laws. Peasants who could not produce identification demonstrating that they had paid the head tax in the locality were subject to expulsion by colonial soldiers. In 1884 the Spanish reformed the law to allow Filipinos to leave their home villages, but only with the permission of the local parish priest, who stood to lose stipends should he lose his parishioners. <sup>36</sup>

Spain's intransigence towards squatting had two roots. First, the settled population did not begin to significantly encroach upon the royal lands until relatively late in the colonial period. The first reports that "uncultivated [private] lands diminish daily" in the area around Manila didn't appear until 1845. Only in the late 1870s did colonial officials report that village commons were starting to disappear.

Second, Madrid recognized that the public lands were a valuable asset, and it wanted to maximize its returns from selling them off. Valuable tracts were sold off throughout the 19<sup>th</sup> Century, and in 1894, a new law was passed that allowed private individuals to place claims before provincial governments. In a recognition that squatting was beginning to become a problem, the decree also provided that those who could prove that they had occupied public land for twenty years (and actively cultivated it for the past three) would receive possession.<sup>39</sup>

The U.S. preferred to open the public lands to settlement. The obvious model was the U.S. Homestead Act, adjusted for Philippine conditions. Under the Philippine Homestead Act, poten-

<sup>&</sup>lt;sup>36</sup> Corpuz, *An Economic History*, p. 155. In fact, the colonial government was so reluctant to allow native Filipinos to move freely that in 1850 it authorized plantations facing labor shortages to import Chinese workers rather than permit them to hire Filipinos.

<sup>&</sup>lt;sup>37</sup> Corpuz, An Economic History, p. 117.

<sup>&</sup>lt;sup>38</sup> Corpuz, An Economic History, p. 148.

<sup>&</sup>lt;sup>39</sup> 61st Congress, Administration of Philippine Lands, pp. 708-09 and 1024.

tial homesteaders could apply for a plot of land up to a maximum of 16 hectares (40 acres). The government would survey the plot, and if approved, the family would receive a "non-patented approval." After five years' residence, the family would receive a title.

Despite the draconian nature of Spanish law, many families lived on public land without title. The Commission government needed, of course, to deal with these families. The Philippine Homestead Act, therefore, also granted the residents of public lands several years to produce documents or witnesses that could attest that they had occupied their plot before 1898. Once verified, the Commission would grant the family a "free patent."

## THE PROGRESS OF PROPERTY RIGHTS, 1903-1918

The implementation of each of the property rights reforms was flawed, and very little progress was made in the first two decades of American administration. There were two main reasons for this. First, the cost of obtaining secure property rights was too high, mainly because of technical constraints, and the government did not fully subsidize the process. Second, the cost of not having secure property rights was not very high for individual Filipino families: the Philippines did not experience high rates of property crime, and the government was reluctant to enforce property rights too strictly for political reasons.

## The Redistribution of Friar Lands

On the surface, the government disposed of the friar lands relatively rapidly. By 1910, it had sold 34 percent of the available land area. <sup>40</sup> By 1913, that number had increased to 61 percent. <sup>41</sup> The government, however, had to take special measures in order to achieve this goal. The aver-

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<sup>&</sup>lt;sup>40</sup> Calculated from figures in Escalante, *Friar Lands*, pp. 130 and 134.

<sup>&</sup>lt;sup>41</sup> 1913 Report of the Philippine Commission, p. 148.

age sale price for a hectare of friar land was US\$131, considerably higher than the average value of US\$114 per hectare in the rest of Luzon.<sup>42</sup> This difference was due to the high purchase price paid to the friars, which the government wanted to recoup; the evidence suggests that friar lands were not more productive than other lands.<sup>43</sup> In order to help purchasers, the government loaned the purchase price to the tenants at 6 percent interest. The government also created an additional fund that would make loans at a fixed rate of 12 percent for seedling, machines, livestock, and the construction of warehouses, rice mills, and other improvements.<sup>44</sup>

Despite these measures to help the peasants to purchase friar lands, they were still too expensive. Many of the new owners rapidly became delinquent on their loans. Delinquencies hovered around 25 percent of contracted income. (See Table 2.) However, the government, fearing unrest, tended to be very lenient towards delinquent farmers, be they owners or tenants. Very few were ever evicted from their lands. For instance, a severe drought in 1912 caused delinquencies to spike the next year, yet evictions did not increase substantially until 1915.

#### TABLE 2 AROUND HERE

The Philippine Commission estimated that one hectare of good rice land could generate (at 1915 prices) approximately US\$60 worth of rice every year. After taking into account expenditures on inputs, the Commission estimated that this would result in an effective annual income of US\$52 per hectare. Given an eight-year amortization schedule and 6 percent interest, the Commission estimated that loan repayments would amount to 22 percent of the typical family's annual income, a not inconsiderable burden in a country where few families enjoyed incomes much

<sup>42 1915</sup> Report of the Philippine Commission, pp. 81-83. We have converted all prices from pesos to dollars at the fixed exchange rate of 2:1.

<sup>&</sup>lt;sup>43</sup> Rice yields in provinces with friar lands in 1903 were 12 hectoliters per hectare, compared with 16 in other provinces. The corresponding figures for 1918 were 22.5 and 28 hectoliters per hectare (authors' calculations from the 1903 census).

<sup>44</sup> Escalante, Friar Lands, p. 132.

beyond the subsistence level. <sup>45</sup> Renting the same land was considerably cheaper: the annual rent worked out to only 11.5% of annual income. <sup>46</sup>

## Land Titling

The American land court got off to a good start, but very little of the Philippines' land area received Torrens titles before the newly autonomous Philippine legislature disbanded the court in 1917. As Table 3 shows, about 88,257 farms (accounting for about 900,000 hectares) had been issued Torrens titles by 1918. This represented 4.5% of all farms and 19.6% of all farm area. Overall, the majority of farms (58.4%) had no title of any kind. The remainder either possessed Spanish royal titles (3.1%), possessory titles (7.0%), judicial decrees (1.5%) or private deeds (22%). The problem was not slowness in processing claims for Torrens titles, but a lack of applications.

#### TABLE 3 AROUND HERE

The reason for the lack of applications appears to have been the high cost of implementing the Torrens system. First, there was the overhead cost of setting up the land court and land registry. Then there was the cost of sending professional surveyors out to create new titles — surveyors were not common in the Philippines (most were, in fact, either American or Japanese) and their services were very expensive. In addition, a good-faith search needed to undertaken to insure that there were no conflicting liens or titles: this involved sending a government official to

<sup>&</sup>lt;sup>45</sup> 1915 Report of the Philippine Commission, pp. 81-83.

<sup>&</sup>lt;sup>46</sup> Philippine Government, *The Friar-Land Inquiry*, p. 175. Both sets of figures based on calculations for first class irrigated land on the Imus estate. Note that alternative accounts present an even worse picture: for instance, Felipe Topacio of the Imus estate claimed that his land produced only \$52.50 worth of rice in a year, while his obligation to the government, including interest charges, was \$61.60. See Escalante, *Friar Lands*, p. 136.

<sup>&</sup>lt;sup>47</sup> We should note that the 1918 census figures are somewhat different than these figures, which were compiled by Philippine statisticians in 1937. The 1918 census reported 70,685 farms as having been issued Torrens titles, or only 3.6% of the total number of farms.

<sup>&</sup>lt;sup>48</sup> In theory, private deeds had to trace a chain of ownership back to a Spanish royal title, even if that title was not in the hands of the landowner.

interview the neighbors and canvass local notaries. Finally, the assurance fund needed to be fully funded. The Philippine territorial government charged a flat rate of \$10 per parcel to cover surveying and titling costs. In addition, the government charged a premium of 1.0 percent of the property's assessed value for the assurance fund and an additional fee worth 0.1% to pay for the examination of title. The total cost of a Torrens title, then, came to 9.9 percent of the value of the average hectare of Philippine rice land. Given that the average daily wage of an agricultural laborer was about  $32.5\phi$  (U.S.), this meant that a land title cost about a month's wages.

In fact, \$10 per parcel was probably not sufficient to cover the cost of titling. A similar procedure of surveying and verifying claims was required to register a homestead on public lands, and in 1911, the Secretary of the Interior for the insular government, Dean Worcester, reported to Congress that the fixed cost of inspecting, surveying, and registering a homestead was \$25 per parcel. 49

What would it have cost to subsidize a comprehensive land titling program? Using data from the 1918 census, we estimated the cost of a universal titling program. (See Table 4.) In 1918, there were 1.95 million farms in the Philippines. Of these, 1.88 million lacked a Torrens title, and 1.14 million had no title at all. Using the government's posted fee of \$10 per farm as the cost, the fixed cost of titling only completely untitled lands would have amounted to \$11.4 million in 1918; the fixed cost of titling *all* lands would have been \$18.8 million. In addition to titling fees, the government would have needed to pay the premiums on the assurance fund. These costs turn out to be much lower than the fixed costs of the titling program: a high estimate of the assurance premiums needed to title all lands comes to about \$738,000.

## TABLE 4 AROUND HERE

<sup>&</sup>lt;sup>49</sup> 61st Congress, *Administration of Philippine Lands*, pp. 1177-78. Worcester also estimated that it cost \$40 per parcel to sell public lands, which the law allowed the government to do in small plots of 16 hectares for an individual and 1024 hectares for a corporation, provided that the corporation's shareholders did not own other landowning corporations.

The lowest estimate of the cost of providing Torrens titles to farms with no title at all comes to 37 percent of annual insular government revenue. Given that much of the insular government's revenue was already used to subsidize municipal and provincial governments, pay interest on existing debt, or cover the operating costs of government-owned enterprises like the post office, public ferries, and railroads, the government would have realistically needed to spend around 57 percent of its annual discretionary income to subsidize land titling. That estimate, however, is also unrealistically low. First, it assumes that the \$10 cost charged to applicants covered the actual cost of titling, an assertion contradicted by the Secretary of the Interior in his testimony to Congress. Second, it assumes that only untitled land needed to receive perfected titles. A more realistic estimate of the cost of the program that covered all farmland in the islands would have required 230 precent of the government's annual disposable revenue.

Could the Philippine government have raised taxes to finance an expansive land-titling program? The answer is: probably not. The Philippines was not a low-tax nation compared to other East Asian colonies. In fact, the Philippines was not low-tax compared to the independent states of Latin America, or even the contemporary United States.

#### **TABLE 5 AROUND HERE**

The Philippines' fiscal situation was further complicated by the Payne-Aldrich Tariff Act of 1909, which established free trade with the United States for most goods, and the Revenue Act of 1913, which eliminated all remaining export taxes and tariffs on goods traded with the United States. Customs receipts declined from 7.0% of GDP in 1909 to 2.3% by 1918. The insular government compensated for this revenue loss by dramatically raising internal taxes (internal taxes

rose from 4.9% of GDP in 1909 to 8.2% in 1918, including an income tax that brought in 0.4% of GDP), but the fiscal situation did not leave a lot of room for subsidizing land titling.<sup>50</sup>

Would it have been politically feasible for the U.S. metropolitan government to subsidize Philippine land reform? Once again, the answer is probably not. The U.S. already spent a great deal on Philippine defense (see Table 6.) War Department expenditures in the Philippines included the Philippine Scouts (a locally-recruited branch of the U.S. Army), roads and other public works, emergency food aid, and the coastal and geodetic survey service. Between 1902 and 1914, roughly 16% of all defense spending went to purchase supplies in the Philippines or pay the Philippine scouts; another 11% went to public services (like the census or the geodetic survey), construction, or emergency food aid. Considering the scale of War Department and the fact that roughly a quarter of it already went to "developmental" purposes, it would have very difficult to convince Congress to stump up an amount between 111% and 450% of average annual U.S. spending on the islands in 1902-16.<sup>52</sup>

### TABLE 6 AROUND HERE

Absent new tax revenues, of course, the insular government also could have borrowed to finance property rights reform. Our cross-sectional evidence (discussed later on) implies that such reforms would have little effect on economic growth in the medium run: provinces with lots of titling (or more formal agricultural credit) enjoyed no faster agricultural growth than prov-

<sup>&</sup>lt;sup>50</sup> The income tax exempted the Chinese residents of the Philippines, since it applied only to citizens of the United States or the Philippine Islands, and the Chinese were officially neither at that time. "The Income Tax," *New York Times*, 10 May 1913. In 1915, the income tax brought in US\$240,505, which came to only 1.7% of all government revenue. By 1921, however, income tax collections peaked at US\$1,646,735 from individuals and US\$1,119,344 from corporations. In 1925, the Philippines collected US\$1,668,462 from the income tax.

<sup>51</sup> See Table 6 for sources.

<sup>&</sup>lt;sup>52</sup> The insular government could have issued debt in order to pay for the titling program, but as we show below, it is unlikely that titling would have produced the additional economic growth needed to make borrowing a paying proposition. The government would eventually have had to subsidize the cost of the debt from other revenues.

inces without titling. The government, then, would have to finance interest payments out of other revenues, placing an equivalent strain on the budget.

## Securing Tenure on Public Lands

What about the homestead act? Progress was slow in issuing titles to existing squatters. In fact, the Commission did not begin to clear the backlog of applications until 1910, by which point more than 15,000 families had placed claims that they had occupied public land before 1898. By 1918, about 11,000 applications had been processed by the Director of Public Lands, and an equal number were still pending.

The government was more efficient in processing homesteads. Between 1904 and 1914, the homestead bureaucracy cleared an average of 48 percent of all new applications. This rate was not enough to prevent the accumulation of a substantial backlog of applications, but it was much better than the rate for free-patenting. It should be noted that more homestead applications were rejected than approved.

As in the case of friar land redistribution, a major reason for the slow speed of processing homestead and free-patent applications was the difficulty of conducting surveys. Rather than survey first and then distribute, the U.S. decided as an economy measure to survey only as applications came in. This drove up the cost of the program in both time and money. The costs of such surveys were compounded by the fact that many of the applicants for free-patents were not currently occupying the land, having been displaced by the violence of the Philippine Revolution (against the Spanish) of 1896-98 or the Philippine War (against the Americans) of 1899-1902. By 1918, 60 percent of all the farms that the census recorded on public lands still lacked a title, and

only 2.2 percent of public land had been settled through homesteads or free-patenting.<sup>53</sup> As in the land titling process, homestead applicants were charged a fixed fee of \$10 per parcel, which they could pay in four installments. Given that the risk of eviction was not very high (see next section) for squatters on public lands, there was little reason for a Philippine pioneer to pay the cost of applying for formal ownership.

### LAND OWNERSHIP AND DISTRIBUTION, 1903-1918

We used data from the comprehensive censuses carried out by the U.S. administrators in the Philippines in 1903 and 1918 to document the trends in land use, tenure security and the distribution of farm sizes. We document three main trends related to land in this period: a major expansion of the cultivating frontier, a rise in the incidence of squatting and a persistently unequal distribution of farm sizes. There was also a significant increase in rice yields over this period. (See Appendix 1.)<sup>54</sup>

### The Expansion of the Frontier

As mentioned earlier, the Philippines was a frontier economy in 1903-18 (see Table 1.) Land was relatively underutilized: only 17% of the total land area had been claimed as farm land in 1903, and only 47% of the farm land was under cultivation. The Americans abandoned the Spanish policy of holding public lands as an asset to be preserved and eventually sold, instead opening the frontier to settlement. The U.S. further encouraged frontier expansion by building railroads, turnpikes, and public ferry services.

<sup>&</sup>lt;sup>53</sup> Area calculated from figures in Miller, *Economic Conditions*, p. 263.

<sup>&</sup>lt;sup>54</sup> We dropped Manila City from all our regressions, mainly because it had less than 1000 hectares of farm area in 1918.

Between 1903 and 1918, land utilization increased on both the extensive and the intensive margins. By 1918, farms claimed 26% of the total land area, and 56% of all farmland was under cultivation. The net effect was a 67% increase in total cultivated area. Over this same period, the population of the Philippines expanded by only 32%, which meant that the country's effective population density declined.

What relationship should we expect between the expansion of the frontier and the trends in property rights? Providing secure property rights to farmers might encourage them to cultivate new lands in the hope of greater returns. On the other hand, with the farming population on the move towards new areas, it might become logistically difficult to verify land claims and issue land titles or approve homestead claims. In empirical analysis using province level data, we do not find any differences in the expansion of cultivated area across friar and non-friar provinces, or across provinces with a greater or lesser extent of Torrens titles or other types of titles. Provinces that were more populous, and those that were already relatively intensively farmed saw faster expansion than other provinces, implying that frontier expansion was relatively steady, rather than leapfrogging across the archipelago. (See Table 7.)<sup>55</sup>

### TABLE 7 AROUND HERE

The Rise in Informal Tenure

What about the distribution of ownership types? The census data revealed a startling fact: there was a *deterioration* in the share of the population possessing formal property rights between 1903 and 1918. The share of cultivated area held by people who have a "no rental" status (i.e. neither ownership nor tenancy) increased over the period 1903-1918 (Table 8). Following

<sup>55</sup> Frontier expansion does not seem to be a "safety valve" to reduce political violence. We included the number of people convicted in 1902 as an additional regressor in our regressions, and this turns out to be completely insignificant. In fact, the census of 1903 comments, "...the proportion number of criminals in confinement was less than 8 in each 10,000 of population. In the United States in 1890, there were about 13 in each 10,000 of the inhabitants...this showing is not only favorable but remarkable, and indicates that the Filipinos as a race are not especially disposed toward crime." (Census of 1903, Volume IV, p. 417).

officials in the Bureau of Insular Affairs and Department of the Interior, we use the term "squatters" to refer to this category of landholders. The fraction of farms occupied by squatters increased from 1.1 percent in 1903 to 5.6 percent in 1918; the fraction of cultivated area under squatters increased from 2.4 percent to 7.5 percent. We should note that squatting and lacking a formal title are not the same thing: 58 percent of farms lacked a formal title, but only 7.5 percent were occupied by families with *no* ownership rights or tenancy contracts whatsoever.

## TABLE 8 AROUND HERE

What might explain the increase in the incidence of squatting? We consider four hypotheses. The first is that in areas of rapid frontier expansion, the occupants of previously uncultivated land may not have had time to register their claims. This hypothesis predicts a positive relationship between the expansion of cultivation and the increase in squatting.

The second hypothesis is that the cost of obtaining a formal title dissuaded claimants. If this hypothesis is correct, we would expect to see more squatting in poorer provinces (because the average resident would be less able to afford the associated fees) and in provinces with higher property tax rates (because the incentive to avoid formal registration — and thus taxes — would be greater).

The third is that a low risk of dispossession dissuaded people from registering their land claims. An increase in population density on cultivated land indicates greater competition for the land. Areas with more titled farms reflect the presence of landowners with legal means to evict squatters. We take the number of land crimes as a proxy for the risk of dispossession by private parties. If this hypothesis is correct, then there should be a negative relationship between squatting and our independent variables.

Our final hypothesis is that the government was reluctant to evict squatters.<sup>56</sup> If this hypothesis is correct, then the amount of public land in a province should be positively related to the amount of squatting.

We tested these hypotheses using province-level data from the censuses of 1903 and 1918 on the variables identified above. We computed two measures of the extent of informal tenure: the fraction of farms occupied by squatters and the fraction of cultivated area occupied by squatters in each province. The signs on most of our coefficients were in line with our hypotheses listed above: more public land, higher levels of property tax, a wider distribution of any kind of land titles, lower agricultural wages and decreases in population density increased the extent of squatting.

### TABLE 9 AROUND HERE

The only coefficient which is statistically significant on a consistent basis is the extent of public lands. In other words, the main determinant of squatting appears to have been the availability of open government-owned land under American jurisdiction. A 10 percentage point increase in the fraction of public land in the province was associated with a 0.56 - 0.66 standard deviation increase in the incidence of squatting.

Were there other costs to informal land ownership? Squatters might have had to forego access to formal credit or access to irrigation. We ran regressions using both the value of formal credit (normalized for land area) and access to irrigation as our dependent variables. In no specification was the coefficient on squatting significant, and its sign changed from negative to *positive* with the addition of a dummy variable for access to railroads. In short, informality appeared to have little effect on the overall level of farm credit or access to irrigation.<sup>57</sup>

<sup>&</sup>lt;sup>56</sup> 61st Congress, Administration of Philippine Lands.

<sup>57</sup> Results available upon request.

Why weren't property rights more determinative of access to irrigation or credit? In the case of irrigation, the answer is that the insular government subsidized access regardless of formality. In 1908 the insular government created the "Special Permanent Fund" for irrigation, under which any province, municipality, or "group of neighborhoods" could apply for funding for irrigation projects as long as they would agree to charge sufficiently high fees for the water to reimburse the insular government for construction within 20 years at no interest.<sup>58</sup> In 1912, disappointed with the slow pace of irrigation projects, the insular government altered the law to give the Secretary of Commerce and Police the authority to initiate projects unless more than half the landowners a given area registered an objection. (The law did not specify whether the landowners needed to produce formal titles.) The pace of irrigation projects picked up considerably.<sup>59</sup>

Agricultural credit was mostly provided *outside* the formal credit system through local moneylenders. Such loans were made at very high rates of interest, generally collateralized by livestock or other forms of mobile capital and not by land. In 1908, the insular government established the Agricultural Banks of the Philippines, capitalized at \$500,000. Unfortunately, the Agricultural Bank — which lent only to landowners who could produce formal titles — proved unable to attract many deposits, and exhausted its resources by 1913.

In 1915 the government changed track and passed legislation providing for the formation of credit cooperatives, subsidized by a newly-formed government bank.<sup>60</sup> New cooperatives could be formed with as little capital as 250 dollars, as long as they had at least 15 members. Cooperative loans did not require formal title; just an application describing the borrower's land, the uses

58 1908 Report of the Philippine Commission, vol. II, page 470.

<sup>&</sup>lt;sup>59</sup> Elliot, *The Philippines to the End of the Commission*, pp. 366-69.

<sup>&</sup>lt;sup>60</sup> Elliot, *The Philippines to the End of the Commission*, p. 373.

to which the loan would be put, and the signatures of two "responsible guarantors." By 1918, the 243 credit cooperatives provided almost all the formal agricultural credit in the Philippines.<sup>61</sup>

In short, the evidence suggests that, owing to budgetary constraints, the U.S. failed to set up a secure property rights system. In addition, the small size of the formal banking system and wide-spread subsidization of rural credit cooperatives and irrigation meant that some of the benefits of formal property rights were attenuated. A partial compensation for the lack of *de jure* property rights was *de facto* security of informal squatting on public lands, but that only had the effect of further reducing the incentives for Filipino farmers to obtain formal property rights.

## *Trends in Land Inequality*

Much of the literature on land inequality argues that the distribution of farm sizes is an important determinant of agricultural investments and productivity. <sup>62</sup> In addition, the Americans wanted to insure an equitable distribution of land regardless of its impact on farm productivity. The Americans intended to break up the friar estates and insure that new haciendas did not emerge on the archipelago's frontier.

The census data reveals that both the number of smaller farms and the share of land occupied by such farms rose during the first 15 years of American rule. In 1903, 440,000 farms smaller than one hectare occupied 7.2% of farm area and 10.5% of cultivated land. By 1918, the total number of such small farms had almost tripled to 1.2 million, and they occupied 11.4% of farm area and 14.6% of lands under cultivation. Over this same period, there was a drop in the number and share of area held farms of more than 15 hectares. In 1903, nearly 49% of farm area and 34% of cultivated area was inside large farms. In 1918 those numbers had fallen to 40% and 27%.

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<sup>61</sup> Russell, Outlook, p. 199.

<sup>&</sup>lt;sup>62</sup> See Binswanger et al, "Power," for an overview of the theoretical and empirical literature on the determinants of farm size, as well as the impact of farm size on productivity.

These changes, however, were not very large in terms of changing the overall land distribution. <sup>63</sup> (See Figure 1a.) The nationwide Gini coefficient of 0.75 remained almost the same across these two years. Land inequality fell a bit at the top of the land distribution and increased in the bottom: in other words, the "landed elite" appears to have been broadened at the expense of smallholding families. In addition, rough national stagnation masks provincial variation in the change in land inequality. The redistribution of the friar estates did have an impact: we do see greater equality at the top end of the farm size distribution in friar provinces (see Figure 1b) — e.g., an expansion of the "landed elite" in those areas — but this was offset by increasing inequality among the smallholders.

# FIGURES 1a AND 1b AROUND HERE

We do not find the province level increases in inequality to be driven by any specific policy variables (see Table 10). For instance, we might expect to see lower inequality in the friar land provinces. We also might expect to see lower inequality in frontier provinces, since the Americans designed their frontier policy to favor small homesteaders (or, de facto, small-scale squatters). Since the American government appears to have been effective at protecting formal property rights where they existed, we might also expect provinces where more farms enjoyed formal titles to see a greater expansion by small farmers, since they might expect their property rights to be protected in the future as well. Finally, if squatting increased in the province, we expect it to be mainly due to small farmers.

## TABLE 10 AROUND HERE

The data do not support any of these hypotheses. We computed Gini coefficients for each province, as well the fraction of cultivated land in farms of less than 2 hectares and the fraction of

<sup>&</sup>lt;sup>63</sup> The Lorenz curve graphs the cumulative fraction of farm area in different size categories against the cumulative fraction of total farms in that size category. A 45 degree line would represent a perfectly equal distribution of land i.e. small farms which constitute 31% of all farms would also control 31% of cultivated area and so on.

cultivated land in farms greater than 15 hectares. The signs on most of the coefficients were wrong, and none of the results were statistically significant. The implication is that the Americans' hands-off policy with regard to the frontier failed to systematically discriminate in favor of smaller farmers. Rather, the existing Philippine land distribution replicated itself in the new frontier.

# Trends in Agricultural Productivity

Despite the lackluster progress of land reforms, agricultural productivity increased significantly between 1902 and 1918. The per-hectare yield of rice increased from 210 kilos per hectare in 1902 to 384 kilos in 1918. Other crops, such as corn, hemp and sugarcane exhibited similarly large increases. However, part of these apparent gains is driven by the fact that 1902 was a terrible year for Philippine agriculture. Rinderpest killed 42% of all the cattle in the settled parts of the island, and half of all carabao bulls, the main draft animal. In addition, locust plagues ran rampant in 1902. Data from the Spanish economic censuses of 1870 and 1896 confirm that 1902 saw noticeable drops in acreage, production and yields. (See Table 11.)

The agricultural sector took a long time to recover from this episode: rice production did not match its 1870 yield until 1913. After a brief peak in 1913 (on the heels of a devastating drought in 1912), the country did exceed its 1896 yield until 1917. While less dramatic than the 1902-18 intercensal figures suggest, the Philippines appears to have enjoyed real gains in rice-growing productivity over the period.

## TABLE 11 AROUND HERE

What explains the increase in the yields over the period? We regressed the change in province-level yields from the 1903 and 1918 censuses on a number of factors: change in acreage

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 $<sup>^{64}</sup>$  The 1903 census enumeration actually took place during 1902.

(overall acreage and acreage devoted to rice), change in capital and labor inputs (carabao bulls per hectare, irrigation, credit availability, population density) and change in other facilitating infrastructure (construction of railroads and rice mills). None of these variables predict the change in yields in a statistically significant way. (See Table 12.) Nor does the increase in squatting appear to have a significantly negative impact on the yield increases (though the coefficient is negative, suggesting that there might have been a small cost). The recovery (and eventual growth) in agricultural productivity thus appears to have been secular trend that affected the entire archipelago fairly uniformly. It also appears to have been concentrated in the years 1917-18. (See Table 11.) Yields remained roughly 25 percent higher than they had been before 1914 until the Green Revolution in the 1960s.<sup>65</sup>

#### TABLE 12 AROUND HERE

What then explains the one-time jump in yields? The main factor appears to have been a government initiative. Agricultural research in the Philippines began in 1909, with the identification of over 1000 varieties of seeds. After several years testing which strains grew best on the islands, in 1914 the "food production campaign" began to distribute seeds to farmers through the Bureau of Agriculture in continuously increasing quantities. In 1917, over 77,000 kg of seeds were distributed to farmers. <sup>66</sup>

### LAND REFORMS IN KOREA AND TAIWAN

Immediately after the Second World War, the U.S. facilitated land reforms in Korea (1945-50) and Taiwan (1949-53). On the surface, these reforms resembled the reforms that the U.S. had attempted in the Philippines a half-century earlier. The reforms purchased large estates and

<sup>65</sup> Bautista and Javier, "Evolution," p.3.

<sup>66</sup> Borja, Torres, and Octubre, "Fifty Years," and Constantino and Honrado, "Seeds and Plants."

redistributed them to their tenants (similar to the redistribution of the friar lands) and confiscated and redistributed formerly Japanese-owned lands in both countries (similar to the homestead program). The Korean and Taiwanese reforms succeeded in increasing land ownership and reducing tenancy, with no increase in squatting. In Korea, the proportion of farm households who owned their farms increased from 17 percent in 1947 to 70 percent in 1965.<sup>67</sup> In Taiwan, the proportion of private farmland farmed by tenants fell from 39 percent to 15 percent.<sup>68</sup>

Why did the Korean and Taiwanese reforms succeed when the earlier U.S. attempt at land reform in the Philippines failed? In part, the U.S. appears to have learned some lessons from its Philippine experience in carrying out later reforms in Korea and Taiwan. In the absence of any legal limits akin to those imposed by the Treaty of Paris, the Korean and Taiwanese reforms deliberately tried to minimize the cost of land acquisition. The reforms capped sharecropper rents at 37.5 percent of output before purchasing any lands. As a consequence of the rent caps, many landlords sold their land in the open market at depressed prices.<sup>69</sup> The reforms then limited compensation when acquiring land for redistribution, in sharp contrast to the purchase of the friar lands. The Korean reform capped compensation at 1.25 times the value of annual yield, when land values in 1940 averaged five times the annual yield.<sup>70</sup> Similarly, Taiwan capped compensation at 2.5 times the annual yield, when the historical market value of Taiwanese paddy land in 1914-43 ranged between four to six times the annual yield.<sup>71</sup>

In addition, U.S. taxpayers directly subsidized the administrative costs of the Korean and Taiwanese reforms, through the American Military Government and National Land Administra-

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<sup>67</sup> Lee, "Peasant Farming," p. 494.

<sup>68</sup> Yager, Transforming Agriculture, p. 118.

<sup>&</sup>lt;sup>69</sup> In Korea, almost half of all land targeted for land reform was sold by landlords *before* land redistributions began in 1950. Jeon and Kim, "Land Reform," p. 255.

<sup>&</sup>lt;sup>70</sup>This policy effectively expropriated three-quarters to seven-eighths of the land value from the landlords. Lee, "Peasant Farming," p. 508.

<sup>71</sup> Taiwan's reform thereby transferred an estimated 13% of GDP from landlords to their former tenants. Yager, *Transforming Agriculture*, p. 120.

tion in Korea and the Joint Commission on Rural Reconstruction in Taiwan. In both cases, the United States subsidized defense (as it had in the Philippines) and spent significant amounts on relief (as it had in the Philippines) — the key difference was that in the context of the Cold War, Congress was willing to appropriate yet more taxpayer money to subsidize land reforms in its allied territories.

The reforms in Korea and Taiwan, however, differed from the earlier Philippine reforms in one key respect: their administrative costs were considerably lower than in the Philippines, *because detailed land records and a system of formal property rights already existed.* The Japanese conducted prolonged and expensive cadastral surveys in Taiwan in 1898-1903 and Korea in 1911-18 (financed by the central government) which mapped and titled 19 million lots in Korea alone. In addition, both nations were relatively crowded and lacked a frontier: squatting was not an attractive alternative for peasants in either place, raising the incentive for peasants to acquire secure property rights. In other words, the United States helped redistribute property rights in Korea and Taiwan after the Second World War, but unlike the Philippines a half-century earlier, it did not have to create them.

#### **CONCLUSION**

There is a general consensus among economists that a system of transparent and secure property rights is beneficial for growth and development. A large literature emphasizes the role of property rights in spurring long-term investments, improving productivity, changing labor allocations and increasing access to formal sources of credit.<sup>73</sup> The U.S. administration in the Philip-

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<sup>&</sup>lt;sup>72</sup> Myers and Saburo, "Agricultural Development," pp. 428-29, and McCune, "Land Redistribution," p. 14.

<sup>&</sup>lt;sup>73</sup> See, among others, De Soto Mystery of Capital, Do and Iyer "Land Titling," Field "Entitled to Work," Knack and Keefer "Institutions," North and Thomas, *Western World*, Banerjee, Gertler and Ghatak "Empowerment," and Galiani and Schargrodsky "Property Rights,"

pines realized these benefits, and attempted to create just such a system of property rights during the two decades preceding the Philippine Autonomy Act.

The problem the U.S. faced was that establishing a system of clear and enforced property rights proved to be very expensive. The insular government could have subsidized the land registries, cadastral surveys, property courts, and title distributions needed to create efficient property rights out of general tax revenues. It could have also subsidized the redistribution of the friar lands, rather than selling them off at cost. Similarly, the government could have registered homesteads for free, and helped poor illiterate families with the procedures. Such subsidies, however, would have placed a very large burden on an insular treasury that was already trapped between low tariff revenue, high internal taxes, and high spending on *other* public goods, such as roads, telegraphs, railroads, ferries, schools, criminal courts, police, sanitation and disease prevention, agricultural research and extension, and famine relief.

Nor was it politically feasible to have the federal government in Washington subsidize the creation and distribution of Philippine land rights. Congress already spent a great deal on subsidizing Philippine defense, and it was unlikely to stump up more cash to provide Filipinos with property titles that they did not particularly seem to want. The fact that the Democratic Party opposed retention of the Philippines only made it less likely that Congress would finance property rights reform.

Another viable alternative would have been to continue the Spanish colonial policy of vigorously policing public lands, ejecting squatters and selling large plots to wealthy foreigners and foreign corporations. While this might have given Filipino peasants incentives to acquire formal property rights, it would probably have given them even larger incentives to violently oppose American rule.

Unable to raise the revenues needed to create an orderly redistribution of the friar lands and settlement of the public lands, and unwilling to pay the political costs of retaining the friars in place or preventing the expansion of the frontier, the insular government settled for a very slow pace of progress in property rights reforms. From the point of view of a Filipino peasant family, the monetary cost of acquiring property rights remained quite high, while the cost (in risk of dispossession or foregone access to finance) of informality remained quite low. The Philippine agricultural frontier, as a result, expanded in a chaotic and unordered manner which may have contributed to the agricultural unrest of the post-independence era.

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Table 1: Population densities, circa 1900

|             | Area (km2) | Population (1000s) | People per<br>hectare |
|-------------|------------|--------------------|-----------------------|
| Philippines | 115,094    | 7,635              | 0.66                  |
| Cebu        | 5,088      | 651                | 1.28                  |
| Leyte       | 7,448      | 386                | 0.52                  |
| Luzon       | 40,410     | 3,405              | 0.84                  |
| Mindoro     | 10,245     | 39                 | 0.04                  |
| Negros      | 13,328     | 507                | 0.38                  |
| Panay       | 11,693     | 771                | 0.66                  |
| Samar       | 13,429     | 265                | 0.20                  |
| Indiana     | 35,866     | 2,700              | 0.75                  |
| Vietnam     | 127,210    | 13,765             | 1.08                  |
| Japan       | 145,844    | 45,437             | 3.12                  |
| Java        | 48,906     | 30,098             | 6.15                  |

Source: various.

**Table 2: Progress of friar land distribution** 

|      | Contracted | Amount in   | Percent in  | Delinquency |           |
|------|------------|-------------|-------------|-------------|-----------|
| Year | income     | delinquency | delinquency | cases filed | Evictions |
|      |            |             |             |             |           |
| 1906 | 205,885    | 98,661      | 48%         |             |           |
| 1907 | 241,833    |             |             |             |           |
| 1908 | 265,441    |             |             |             |           |
| 1909 | 365,324    | 2,790       | 1%          |             |           |
| 1910 | 517,716    | 75,935      | 15%         | 418         | 185       |
| 1911 | 1,068,706  | 185,984     | 17%         | 627         | 24        |
| 1912 | 1,124,477  | 417,399     | 37%         | 634         | 42        |
| 1913 | 1,183,029  | 124,985     | 11%         | 1,333       | 122       |
| 1914 | 1,185,188  | 284,747     | 24%         | 5,472       | 160       |
| 1915 | 1,148,686  | 284,492     | 25%         | 5,649       | 1,005     |

Sources: 1906 Philippine Commission report, part 2, p. 3, 1916 Philippine Commission report, p. 81, and 1915 Philippine Commission report, p. 81-83.

**Table 3: Progress of Torrens titling** 

| Year  | Decrees | Parcels | Area (hec-<br>tares) |
|-------|---------|---------|----------------------|
| 1903  | 126     | 140     | 35                   |
| 1904  | 294     | 312     | 34,685               |
| 1905  | 561     | 681     | 15,776               |
| 1906  | 655     | 880     | 49,156               |
| 1907  | 678     | 825     | 20,299               |
| 1908  | 898     | 1,232   | 23,724               |
| 1909  | 635     | 899     | 28,765               |
| 1910  | 625     | 1,023   | 82,551               |
| 1911  | 2,274   | 3,938   | 43,362               |
| 1912  | 3,580   | 4,776   | 64,594               |
| 1913  | 4,402   | 5,408   | 85,050               |
| 1914  | 3,962   | 5,881   | 75,493               |
| 1915  | 1,242   | 2,770   | 55,218               |
| 1916  | 5,825   | 7,168   | 82,314               |
| 1917  | 37,811  | 40,817  | 180,597              |
| 1918  | 10,197  | 11,507  | 53,255               |
| TOTAL | 73,765  | 88,257  | 894,875              |

Source: *The Philippine Statistical Review*, Vol 4, Nos. 1-2, First and Second Quarters, 1937, p 210.

Table 4: The cost of formality

| Total number of farms                                 | 1,955,276      |
|---|----------------|
| Total farm acreage                                    | 4,563,723      |
| Number of untitled farms                              | 1,141,353      |
| Number of non-Torrens title farms                     | 1,884,591      |
| Total farm assessed value                             | \$ 464,268,700 |
| High estimate of untitled farm value                  | \$ 271,007,507 |
| Low estimate of untitled farm value                   | \$ 40,651,126  |
| High estimate of non-Torrens title farm value         | \$ 447,484,966 |
| Low estimate of non-Torrens title farm value          | \$ 67,122,745  |
| Cost of titling, untitled farms only, low estimate    | \$ 11,860,692  |
| Flat registration fees, low estimate (\$10)           | \$ 11,413,530  |
| Proportional-to-value charges                         | \$ 447,162     |
| % of central government revenue                       | 37%            |
| % of central government revenue,                      |                |
| net of subsidies to provinces                         | 44%            |
| % of central government revenue, net of subsidies     |                |
| to provinces and the operating costs of commercial    |                |
| and industrial units                                  | 57%            |
| Cost of titling, all non-Torrens farms, high estimate | \$ 47,853,125  |
| Flat registration fees, high estimate (\$25)          | \$ 47,114,775  |
| Proportional-to-value charges                         | \$ 738,350     |
| % of central government revenue                       | 150%           |
| % of central government revenue,                      |                |
| net of subsidies to provinces                         | 179%           |
| % of central government revenue, net of subsidies     |                |
| to provinces and the operating costs of commercial    | 2222           |
| and industrial units                                  | 230%           |

Source: 1918 Census, Volume IV-2, p. 82, and 1918 Report of the Auditor for the Philippine Islands, p. 24.

Table 5: Comparison of government revenues across countries, circa 1920 (US\$)

|                         |                                 | Gov't revenue<br>per capita | Gov't revenue<br>as a % of GDP | Nominal GDP<br>per capita |
|-------------------------|---------------------------------|-----------------------------|--------------------------------|---------------------------|
|                         | Philippine Islands <sup>1</sup> | \$ 4                        | 10.5%                          | \$ 36                     |
|                         | Puerto Rico                     | \$ 15                       | 7.9%                           | \$ 190                    |
|                         | United States <sup>2</sup>      | \$ 85                       | 10.6%                          | \$803                     |
|                         | India <sup>3</sup>              |                             | 6.0%                           |                           |
| es                      | Malaya                          | \$ 16                       | 9.0%                           | \$ 181                    |
| Asian colonies          | Korea                           | \$ 4                        | 9.5%                           | \$ 42                     |
| [00]                    | <b>Dutch East Indies</b>        | \$ 5                        | 9.6%                           | \$ 52                     |
| sian                    | Taiwan                          | \$ 7                        | 10.5%                          | \$ 64                     |
| A                       | Burma <sup>3</sup>              | \$ 5                        | 11.7%                          | \$ 43                     |
|                         | Vietnam                         | \$ 3                        | 14.2%                          | \$ 21                     |
| Ę                       | Peru                            | \$ 6                        | 3.4%                           | \$ 163                    |
| SS CELL                 | Mexico                          | \$9                         | 5.1%                           | \$ 176                    |
| states                  | Argentina <sup>4</sup>          | \$ 17                       | 3.9%                           | \$ 444                    |
| Laum American<br>states | Cuba                            | \$ 25                       | 6.6%                           | \$ 375                    |
| Ę.                      | Brazil                          | \$8                         | 11.3%                          | \$ 69                     |

Notes: (1) The P.I. figure is for 1918. It does not include the revenues of government corporations, which made up an additional 3% of GDP. The figures for other countries include such revenues.

- (2) The U.S. estimate is for 1922. It includes state and local governments.
- (3) The denominator for the Burmese and Indian estimates is NNP, not GDP. Both figures are for 1921-22.
- (4) The Argentine estimate does not include provincial governments.

Sources: Government revenues: Philippines, calculated from data in the 1918 Report of the Auditor for the Philippine Islands, p. 15. U.S., Historical Statistics of the United States, Millennial Edition, p. 5-10. All Asian colonies save India and Taiwan, Booth 2007, p. 248. Taiwan, Ho 1975, Table 7. All Latin American states save Mexico and Argentina, the Oxford Latin American Studies Database. Mexico, calculated from data in Haber, Maurer, and Razo 2003, Table 5. Argentine data provided by Leticia Arroyo Abad. India, Kumar 1982, p. 926.

Nominal GDP: Philippines, authors' calculations, following the methodology in Hooley 2005 with data from the 1918 census. United States, eh.net. All Asian colonies save India and Burma, calculated from data in Bassino and Van der Eng, 2005, Tables 2 and 3. Burma, Booth 2007, p. 258. All Latin American states, the *Oxford Latin American Studies Database*.

Table 6: U.S. War Department spending in the Philippines

|      | Military-related expenditures | Percent of Philippine GDP |
|------|-------------------------------|---------------------------|
| 1902 | \$ 13,443,617                 | 7.7%                      |
| 1903 | \$ 15,787,605                 | 7.2%                      |
| 1904 | \$ 8,949,872                  | 4.8%                      |
| 1905 | \$ 9,603,208                  | 4.8%                      |
| 1906 | \$ 9,871,070                  | 4.7%                      |
| 1907 | \$ 9,254,317                  | 4.2%                      |
| 1908 | \$ 8,544,315                  | 3.6%                      |
| 1909 | \$ 9,744,517                  | 4.0%                      |
| 1910 | \$ 10,417,080                 | 3.6%                      |
| 1911 | \$ 9,330,310                  | 2.9%                      |
| 1912 | \$ 9,499,608                  | 2.9%                      |
| 1913 | \$ 9,176,125                  | 2.5%                      |
| 1914 | \$ 8,833,218                  | 2.5%                      |
| 1915 | \$ 11,220,182                 | 3.5%                      |
| 1916 | \$ 15,994,112                 | 4.0%                      |
|      |                               |                           |

Sources: 1903-14 from Elliott, Appendix J, pp. 523-525. 1899-1902 calculated from data in "Army's Cost in Philippines," *New York Times*, 11/11/11. 1915-16 calculated from data in Malcolm, p. 236.

Table 7: What affected the expansion of the agricultural frontier?

|  | Growth in fraction farm area |         | Growth in fra | ction cultiva | ated area |          |
|--|------------------------------|---------|---------------|---------------|-----------|----------|
|  | (1)                          | (2)     | (3)           | (4)           | (5)       | (6)      |
| <u>Geography</u>                         |                              |         |               |               |           |          |
| Province area(million hectares)          | -0.052***                    | -0.027  | -0.027        | -0.04***      | -0.014    | -0.009   |
|  | (0.014)                      | (0.019) | (0.023)       | (0.009)       | (0.012)   | (0.013)  |
| Population 1903 (millions)               | 0.261***                     | 0.212** | 0.179*        | 0.191***      | 0.172***  | 0.120*** |
|  | (0.056)                      | (0.077) | (0.089)       | (0.036)       | (0.037)   | (0.034)  |
| Average annual rainfall ('000 mm)        | -0.017                       | -0.021  | -0.022        | -0.010        | -0.018*   | -0.017*  |
|  | (0.013)                      | (0.015) | (0.015)       | (0.009)       | (0.010)   | (0.009)  |
| <u>Initial land use</u>                  |                              |         |               |               |           |          |
| Fraction farm area/cultivated area 1903  |                              | 0.130   | 0.103         |               | 0.253**   | 0.259**  |
|  |                              | (0.119) | (0.153)       |               | (0.093)   | (0.096)  |
| Fraction cultivated area under rice      |                              | 0.018   | 0.018         |               | 0.018     | 0.016    |
|  |                              | (0.043) | (0.041)       |               | (0.024)   | (0.017)  |
| Fraction cultivated area under sugar     |                              | 0.065   | 0.095         |               | -0.049    | -0.026   |
|  |                              | (0.131) | (0.149)       |               | (0.070)   | (0.080)  |
| American initiatives                     |                              |         |               |               |           |          |
| Fraction of farms with any title 1918    |                              |         | 0.008         |               |           | 0.023    |
|  |                              |         | (0.073)       |               |           | (0.031)  |
| Province with friar land                 |                              |         | -0.012        |               |           | -0.015   |
|  |                              |         | (0.037)       |               |           | (0.019)  |
| Province got a railroad between 1903 and | d 1918                       |         | 0.031         |               |           | 0.037**  |
|  |                              |         | (0.035)       |               |           | (0.017)  |
| Observations                             | 40                           | 38      | 38            | 40            | 38        | 38       |
| R-squared                                | 0.42                         | 0.44    | 0.46          | 0.51          | 0.62      | 0.70     |
|  |                              |         |               |               |           |          |

Robust standard errors in parentheses

Table 8: Proportion of farms and cultivated area under different ownership categories

|                       | Fraction of farms |       | Fraction of cul | tivated area |
|-----------------------|-------------------|-------|-----------------|--------------|
|                       | 1903              | 1918  | 1903            | 1918         |
| Owners                | 80.9%             | 77.8% | 74.1%           | 74.0%        |
| Cash tenants          | 16.2%             | 13.2% | 19.0%           | 13.3%        |
| Share tenants         | 1.7%              | 6.8%  | 4.4%            | 4.8%         |
| Labor tenants         | 0.2%              | 0.3%  | 0.0%            | 0.4%         |
| No rental (squatters) | 1.1%              | 5.6%  | 2.4%            | 7.5%         |

Source: Authors' calculations from the censuses of 1903 and 1918

<sup>\*1%</sup> significant at 10%, \*\* significant at 5%; \*\*\* significant at 1% All regressions exclude the province of Manila City.

**Table 9: What determined squatting?** 

|                                   | Change in | % cult area ı | ınder squatters | Change ir | 1 % farms ur | ider squatters |
|-----------------------------------|-----------|---------------|-----------------|-----------|--------------|----------------|
|                                   | (1)       | (2)           | (3)             | (4)       | (5)          | (6)            |
|                                   |           |               |                 |           |              |                |
| Growth in fraction cultivated     |           |               |                 |           |              |                |
| area                              | -0.636**  | -0.138        | -0.099          | -0.560*   | -0.202       | -0.137         |
|                                   | (0.268)   | (0.147)       | (0.176)         | (0.294)   | (0.140)      | (0.223)        |
| Province area(million hectares)   | -0.010    | -0.013        | -0.016          | 0.008     | -0.058       | -0.056         |
|                                   | (0.031)   | (0.022)       | (0.025)         | (0.054)   | (0.045)      | (0.045)        |
| Proxies for risk of eviction      |           |               |                 |           |              |                |
| Change in population density per  |           |               |                 |           |              |                |
| 10000 ha cultivated area)         |           | -0.366        | -0.367          |           | 0.451        | 0.505          |
|                                   |           | (0.335)       | (0.347)         |           | (0.713)      | (0.690)        |
| Fraction of farms on public land  |           | 0.577***      | 0.551***        |           | 0.772***     | 0.775***       |
|                                   |           | (0.087)       | (0.075)         |           | (0.193)      | (0.177)        |
| Value of land stolen/total prop-  |           |               |                 |           |              |                |
| erty value (*100,000)             |           | 0.000         | 0.001           |           | 0.001        | 0.001          |
|                                   |           | (0.001)       | (0.001)         |           | (0.001)      | (0.001)        |
| Fraction of farms with any title  |           |               |                 |           |              |                |
| 1918                              |           | -0.060        | -0.090          |           | -0.038       | -0.082         |
|                                   |           | (0.052)       | (0.057)         |           | (0.072)      | (0.072)        |
| Proxies for cost of formalization |           |               |                 |           |              |                |
| Daily agricultural wage 1918      |           |               | -0.017          |           |              | -0.058         |
|                                   |           |               | (0.075)         |           |              | (0.096)        |
| Property tax per hectare of cul-  |           |               |                 |           |              |                |
| tivated area                      |           |               | 0.045           |           |              | 0.076          |
|                                   |           |               | (0.030)         |           |              | (0.070)        |
| 01                                | 40        | 20            | 25              | 4.1       | 40           | 26             |
| Observations                      | 40        | 39            | 35              | 41        | 40           | 36             |
| R-squared                         | 0.14      | 0.65          | 0.71            | 0.07      | 0.59         | 0.63           |

Robust standard errors in parentheses \*1% significant at 10%, \*\* significant at 5%; \*\*\* significant at 1% All regressions exclude the province of Manila City.

Table 10: What determined changes in inequality?

|                                  | Change in<br>cultivated<br>area Gini | Change in % culti-<br>vated area in large<br>farms | Change in % culti-<br>vated area in<br>small farms |
|----------------------------------|--------------------------------------|--|--|
|                                  | (1)                                  | (2)  | (3)  |
| Growth in fraction cultivated    | 1.053                                | 1.525*   | -0.617   |
| area                             | (0.749)                              | (0.824)  | (0.622)  |
| Province with friar land         | 0.005                                | -0.049   | 0.018  |
|                                  | (0.043)                              | (0.063)  | (0.046)  |
| Fraction of farms with any title | -0.030                               | -0.041   | -0.070   |
| 1918                             | (0.106)                              | (0.150)  | (0.153)  |
| Change in % cult area under      | 0.271                                | 0.382  | -0.381   |
| squatters                        | (0.294)                              | (0.354)  | (0.415)  |
| Change in Population density     | -0.282                               | -0.650   | 0.207  |
|                                  | (0.417)                              | (0.424)  | (0.311)  |
| Observations                     | 40                                   | 40   | 40   |
| R-squared                        | 0.11                                 | 0.20   | 0.07   |
|                                  |                                      |  |  |

Robust standard errors in parentheses \*1% significant at 10%, \*\* significant at 5%; \*\*\* significant at 1% All regressions exclude the province of Manila City.

Table 11: Rice yields and imports in the Philippines, 1870-1920

|      | Production,<br>millions of tons | Acreage,<br>millions | Yield,<br>kg/acre | Net imports,<br>millions of<br>tons | Annual con-<br>sumption per<br>capita, kgs. |
|------|---------------------------------|----------------------|-------------------|-------------------------------------|---|
| 1870 | 277.7                           | 1.10                 | 251               | -1.6                                | 54  |
| 1896 | 456.8                           | 1.66                 | 275               | 65.0                                | 81  |
| 1899 |                                 |                      |                   | 110.1                               |   |
| 1900 |                                 |                      |                   | 145.8                               |   |
| 1901 |                                 |                      |                   | 170.6                               |   |
| 1902 | 308.1                           | 1.46                 | 210               | 290.1                               | 79  |
| 1903 |                                 |                      |                   | 334.3                               |   |
| 1904 |                                 |                      |                   | 265.8                               |   |
| 1905 | 247.3                           |                      |                   | 219.3                               | 59  |
| 1906 | 329.5                           |                      |                   | 127.1                               | 56  |
| 1907 | 315.9                           |                      |                   | 119.0                               | 53  |
| 1908 | 258.2                           |                      |                   | 158.4                               | 49  |
| 1909 | 462.7                           | 2.21                 | 210               | 167.1                               | 73  |
| 1910 | 501.8                           | 2.28                 | 220               | 197.3                               | 80  |
| 1911 | 545.9                           | 2.09                 | 261               | 183.7                               | 81  |
| 1912 | 326.1                           | 2.06                 | 158               | 301.1                               | 69  |
| 1913 | 687.4                           | 2.18                 | 315               | 87.0                                | 83  |
| 1914 | 638.0                           | 2.38                 | 268               | 96.9                                | 77  |
| 1915 | 500.0                           | 2.16                 | 231               | 218.4                               | 74  |
| 1916 | 585.8                           | 2.18                 | 269               | 189.8                               | 78  |
| 1917 | 793.4                           | 2.34                 | 339               | 147.0                               | 93  |
| 1918 | 1004.4                          | 2.61                 | 384               | 183.7                               | 115   |
| 1919 | 898.6                           | 2.64                 | 341               | 50.8                                | 90  |
| 1920 | 966.4                           | 2.84                 | 341               | 77.3                                | 97  |

Source: 1870 production data calculated from provincial-level data from the Spanish economic census of 1870 published in José Montero, *El Archipiélago Filipino y las islas Marianas, Carolinas, y Palaos* (Imprenta Manuel Tello, Madrid, 1886), pp. 324-426. 1870 acreage data from Agustín de la Cavada, *Historia Geografica, Geologica y Estadistica de Filipinas*, Manila, 1876, pp. 346-47. (Cavada's data also came from the 1870 economic census.) 1896 acreage data from James Leroy, *Philippine Life in Town and Country* (New York, G. P. Putnam's Sons, 1905), p. 273. 1896 production data from 1901 *Report of the Philippine Commission, Volume 4*, p. 11. (Volume 4 is unclear as to the provenance of the production data, but Volume 2, pp. 578-80 discuss the partial agricultural schedules to the 1896 Spanish census manuscripts, from which Leroy derived his estimates of cultivated land.) 1902-20 production and acreage data from USDA, 1908 *Yearbook of Agriculture*, p. 693; USDA, 1912 *Yearbook of the U.S. Department of Agriculture*, pp. 638-39; USDA, 1919 *Yearbook of the U.S. Department of Agriculture*, p. 503; and USDA, 1921 *Yearbook of Agriculture*, p. 576. 1870-75 net imports data from Benito Legarda, *After the Galleons* (Ateneo de Manila Press, 1999), Table 12, p. 161. 1876-1920 net imports data from A.J.H. Latham "Climatic Fluctuations and the International Rice Trade: A Preliminary Investigation," Swansea University, mimeo, Table 2.

Table 12: What explains the province-level variation in rice yield increases?

Dependent variable: Change in rice yield between 1903 and 1918 (hectoliters per hectare)

|   | (1)     | (2)     | (3)     | (4)        |
|---|---------|---------|---------|------------|
| Change in acreage                             |         |         |         |            |
| Growth in fraction cultivated area            | -49.8   | -21.5   | -67.8   | -38.2      |
|   | (51.7)  | (109.3) | (144.0) | (131.7)    |
| Change in area under rice                     | 8.2     | 18.9**  | 16.0    | 17.5       |
| -   | (6.6)   | (8.6)   | (9.8)   | (10.9)     |
| Change in capital and labor inputs            |         |         |         |            |
| Change in #bulls per hectare cultivated area  |         | 39.3    | 34.6    | 43.8       |
|   |         | (24.7)  | (25.4)  | (34.2)     |
| Fraction of farms irrigated                   |         | -3.2    | -4.9    | -13.8      |
| -   |         | (37.6)  | (39.0)  | (42.3)     |
| Loans per hectare                             |         | 18.4    | 15.3    | 20.4       |
|   |         | (12.6)  | (12.4)  | (16.6)     |
| Change in Population density                  |         | 3.9     | 14.8    | 20.5       |
|   |         | (38.8)  | (47.2)  | (51.9)     |
| Property rights indicators                    |         |         |         |            |
| Change in % cult area under squatters         |         |         | -21.5   | -23.5      |
|   |         |         | (38.9)  | (39.0)     |
| Fraction of farms with any title 1918         |         |         | 17.6    | 24.9       |
|   |         |         | (16.3)  | (23.5)     |
| <u>Change in infrastructure</u>               |         |         |         |            |
| Province got a railroad between 1903 and 1918 |         |         |         | -5.4       |
|   |         |         |         | (8.4)      |
| Change in #rice mills per hectare             |         |         |         | -13,042.9  |
|   |         |         |         | (21,424.9) |
| Constant                                      | 14.9*** | 9.2     | 5.7     | 4.4        |
|   | (4.8)   | (15.3)  | (15.6)  | (15.0)     |
| Observations                                  | 38      | 32      | 32      | 32         |
| R-squared                                     | 0.05    | 0.13    | 0.16    | 0.20       |

Robust standard errors in parentheses

<sup>\*1%</sup> significant at 10%, \*\* significant at 5%; \*\*\* significant at 1% All regressions exclude the province of Manila City.

**Appendix 1: Summary statistics for province level variables** 

| Obser-  |   |  | Mini-  |  |
|---------|---|--|--|--|
| vations | Mean  | S.D.   | mum  | Maximum  |
| 41      | 0.72  | 0.61   | 0.09   | 2.49   |
|         |   |  |  | 0.65   |
|         |   |  |  | 0.86   |
| 41      |   |  |  | 0.48   |
| 41      |   |  |  | 0.73   |
| 41      |   | 0.09   |  | 0.35   |
| 41      | 0.15  | 0.13   | 0.00   | 0.50   |
| 41      | 0.20  | 0.40   | 0.00   | 1.00   |
| 41      | 0.08  | 0.13   | 0.00   | 0.64   |
| 41      | 0.38  | 0.20   | 0.00   | 0.77   |
| 41      | 1.09  | 0.81   | 0.23   | 5.44   |
| 41      | 0.09  | 0.08   | -0.03  | 0.25   |
| 41      | 0.06  | 0.05   | 0.00   | 0.19   |
|         |   |  |  |  |
| 41      | 0.05  | 0.06   | 0.00   | 0.27   |
| 40      | 0.07  | 0.09   | -0.10  | 0.35   |
| 38      | 0.64  | 0.18   | 0.30   | 1.15   |
| 41      | 0.12  | 0.33   | 0  | 1  |
| 41      | 0.37  | 0.49   | 0  | 1  |
| 39      | 0.49  | 0.30   | 0.03   | 1  |
| 41      | 0.04  | 0.07   | 0  | 0.38   |
| 41      | 0.01  | 0.06   | -0.11  | 0.28   |
| 40      | 2297  | 652  | 1186   | 4598   |
| 41      | 0.22  | 0.16   | 0  | 0.57   |
| 41      | 0.73  | 0.72   | 0.07   | 3.59   |
| 41      | 0.63  | 0.43   | 0.11   | 1.84   |
| 35      | 0.16  | 0.25   | 0  | 1.11   |
|         | 41<br>41<br>41<br>41<br>41<br>41<br>41<br>41<br>41<br>41<br>41<br>41<br>41<br>4 | 41 0.72<br>41 0.18<br>41 0.24<br>41 0.17<br>41 0.26<br>41 0.09<br>41 0.15<br>41 0.20<br>41 0.08<br>41 0.38<br>41 1.09<br>41 0.09<br>41 0.05<br>40 0.07<br>38 0.64<br>41 0.12<br>41 0.37<br>39 0.49<br>41 0.04<br>41 0.01<br>40 2297<br>41 0.22<br>41 0.73<br>41 0.63 | 41       0.72       0.61         41       0.18       0.12         41       0.24       0.16         41       0.17       0.14         41       0.26       0.20         41       0.09       0.09         41       0.15       0.13         41       0.20       0.40         41       0.08       0.13         41       0.08       0.13         41       0.09       0.81         41       0.09       0.08         41       0.09       0.08         41       0.05       0.06         40       0.07       0.09         38       0.64       0.18         41       0.12       0.33         41       0.37       0.49         39       0.49       0.30         41       0.04       0.07         41       0.01       0.06         40       2297       652         41       0.73       0.72         41       0.63       0.43 | 41       0.72       0.61       0.09         41       0.18       0.12       0.04         41       0.24       0.16       0.04         41       0.17       0.14       0.00         41       0.26       0.20       0.01         41       0.09       0.09       0.00         41       0.15       0.13       0.00         41       0.20       0.40       0.00         41       0.08       0.13       0.00         41       0.08       0.13       0.00         41       0.08       0.20       0.00         41       0.09       0.08       -0.03         41       0.09       0.08       -0.03         41       0.09       0.08       -0.03         41       0.05       0.06       0.00         40       0.07       0.09       -0.10         38       0.64       0.18       0.30         41       0.37       0.49       0         39       0.49       0.30       0.03         41       0.04       0.07       0         41       0.01       0.06       -0.11 |

Source: Authors' calculations based on province-level data from the censuses of 1903 and 1918.

Figure 1a: Lorenz curves for cultivated land, all provinces

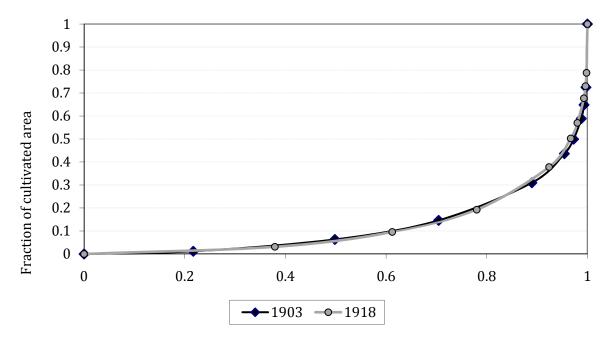


Figure 1b: Lorenz curves for cultivated land, friar land provinces only

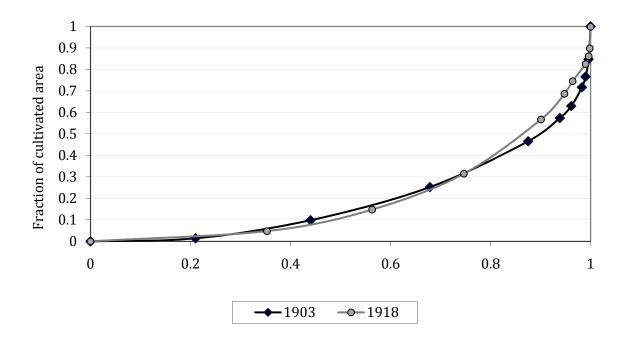


Figure 2: Philippine provincial map

