Rural Homeownership and Labor Mobility in the U.S.

Daniel Monchuk University of Southern Mississippi Hattiesburg, MS USA <u>dmonchuk@gmail.com</u>

> Maureen Kilkenny University of Nevada Reno, Nevada USA

Euan Phimister University of Aberdeen Business School Aberdeen, Scotland

Poster prepared for presentation at the Agricultural & Applied Economics Association 2010 AAEA,CAES, & WAEA Joint Annual Meeting, Denver, Colorado, July 25-27, 2010

Copyright 2010 by [authors]. All rights reserved. Readers may make verbatim copies of this document for non-commercial purposes by any means, provided that this copyright notice appears on all such copies.

Are rural homeowners in the workforce as geographically mobile as urban?

Do rural unemployed homeowners end their unemployment spells more or less often without moving compared to urban unemployed homeowners?

f re-employment prospects are better elsewhere, do unemployed rural homeowners move as much as unemployed urban homeowners?

Can the urban unemployed find jobs more easily without moving?

Can an urban unemployed homeowner sell their urban house more easily?

The nonmetropolitan unemployed have slightly higher rates of exit from unemployment than metro unemployed.

We investigate if that is because unemployed rural people are more likely to become re-employed (locally or by commuting), more likely to migrate to find a new job, or to exit the labour force all together.

In addition to the fact that rural unemployment rates can be higher, cross-sectional data from the 2000 U.S. census documents these other relevant facts: -Rural net out-migration is much higher (Figure 1),

-housing prices are much lower (Figure 2), and

-housing vacancy rates much higher (Figure 3) than urban.

These facts are related. Rural outmigration fuels excess housing supply, exacerbates vacancy rates, and contributes to even lower rural housing values than can be explained by remoteness alone.

In sum, because a rural homeowner enjoys more real housing at a lower cost than they can liquidate if they sell, all else equal, the relatively thin rural housing markets and low rural housing values may underlie a housing-tenure related 'lock-in' effect that relatively immobilizes rural labour.

We argue that because net relocation and transaction costs are higher for remote rural homeowners than urban, and because urban homeowners can more easily sell their residence for its full opportunity value, they require less of a wage premium to accept non-local re-employment.

In contrast, rural homeowners may not be able to sell their home for a price that would enable them to buy a comparable home in any other area. Thus rural homeowners would have higher real reservation wages with respect to employment that necessitates a move and lower reservation wages for local employment, compared to the reservation wages of urban homeowners for those options, all else equal

	Te	otal	M	≊tro	Urban A M	djacent to etro	Urt Adjace
Variable	Mean	(St. Dev)	Mean	(St. Dev)	Mean	(St. Dev)	Mean
Unemployed with no exit from unemployment	0.811	(0.39)	0.813	(0.39)	0.782	(0.41)	0.830
Type of Exit from Unemployment							
Job with a move	0.022	(0.15)	0.024	(0.15)	0.015	(0.12)	0.023
Job with no move	0.127	(0.33)	0.123	(0.33)	0.142	(0.35)	0.115
Out of the labour force	0.040	(0.20)	0.041	(0.20)	0.061	(0.24)	0.032
Time Unemployed (months)	6.639	(8.29)	5.455	(5.70)	5.711	(5.85)	8.807
White	0.730	(0.44)	0.766	(0.42)	0.812	(0.39)	0.536
Spanish	0.055	(0.23)	0.084	(0.28)	0.000	(0.00)	0.017
Female	0.147	(0.35)	0.145	(0.35)	0.102	(0.30)	0.187
Age (years)	43.000	(11.33)	43.753	(10.40)	41.619	(12.04)	40.689
Number of Children Previous Year	1.188	(1.20)	1 273	(1.20)	0919	(0.88)	1 21 3
Change in number of children from previous year	-0.010	(0.44)	-0.039	(0.46)	-0.046	(0.46)	0.086
Marital Status in previous year (1=Married, 0=Single)	0.732	(0.44)	0.747	(0.43)	0.853	(0.36)	0 <i>5</i> 73
Change in Marital Status from Previous Year (- 1=No longer married, 0= no change, 1=	0.000	(0.17)	0.016	(0.17)	0.041	(0.90)	0.027
Oecame marned)	0.022	(0.17)	0.000	(0.12)	 0.041	(U.2U) (0.500	 0.007
	0.002	(0.40)	0.054	(0.01)	0.020	(0.00)	 0.044
	0.171	(0.39)	0.200	(0.44)	0,066	رىكەر)	 0.098
Seasonal Dummy (=1 if Feb - July; when net changes are positive)	0.582	(0.49)	0.594	(0.49)	0.614	(0.49)	0.539
Seasonal Industry Dummy (=1 if previous industry was farming, arts/entertainment/recreation, construction, mining, or forestry)	0.174	(0.38)	0.178	(0.38)	0.228	(0.42)	0.159
County Unemployment rate	6.055	(2.38)	5904	(2.04)	6.005	(1.85)	7.421
No. Observations	1664		1020		 197		 347

TABLE 1 SIMMARY STATISTICS BY COUNTY TYPE

Note: Only includes individuals who owned their home or had a mortgage at the end of the spell. Source: PSID sample (described in text)

## **Rural Homeownership and** Labor Mobility in the U.S.

## By Daniel Monchuk, Euan Phimister, and Maureen Kilkenny





Source: Bureau of the Census CO-EST Estimates (annual); tabulation

oan Nonent to Metro Mean 0.780 (0.42) 0.020 (0.14 0.190 (0.39) 0.010 (0.10) (0.18) (11.50) | 13.020 (14.75) 0.880 (0.33) 0.000 (0.00) 0.110 (0.31) (0.13) |-(0.39) 46.060 (10.15) 0.760 (1.15) (1.35) (0.41) 0.020 (0.20) (0.50) 0.890 (0.31) 0.000 (0.00) 0.250 (0.44) (0.26) (0.36) (0.30) 0.000 (0.00) (0.50) 0.540 (0.50) 0.070 (0.26) 2.950 (2.54) (2.51)

100

We hypothesize that unemployed rural homeowners are more likely to stay in the labour force and accept a local job, and less likely to take a job that necessitates a move or to drop out of the labour force altogether.

We estimate a competing hazard model using a five year panel set of observations on individuals. We control for demographics of the individuals and the economic characteristics of their workplaces (Table 1).

Table 3 reports the calculated average marginal effects and the p-values of the significance of the marginal effects (in parentheses) from the multinomial logit model of competing hazard rates, estimated by maximum likelihood. The fit of the model is substantial, with well over half of the variation in exits from unemployment (57%) being explained by the variables in the model. Rurality for homeowners, as hypothesized, has a significantly positive immobilizing effect (exit from unemployment to a job without a move). It is also by far the largest measured effect, raising the hazard of an exit to a job without a move by 0.094.

		Exit to Employment						
	Mov	Move			- Exit Labour Force			
	Marginal Effect*	P-value**	Marginal Effect	P-value	Marginal Effect	P-value		
Variable								
Urban Adjacent to Metro	-0.003	(0.60)	0.001	(0.97)	0.006	(0.63)		
Urban Non-Adjacent	0.007	(0.30)	-0.028	(0.19)	-0.018	(0.01)		
Rural	-0.001	(0.87)	0.094	(0.07)	-0.021	(0.03)		
(log) months unemployed	-0.006	(0.00)	-0.027	(0.00)	-0.001	(0.89)		
White	-0.002	(0.59)	-0.036	(0.11)	-0.009	(0.44)		
Spanish	0.002	(0.80)	-0.041	(0.16)	-0.011	(0.38)		
Female	-0.002	(0.76)	0.057	(0.28)	-0.009	(0.46)		
Age	0.000	(0.76)	-0.012	(0.00)	-0.005	(0.00)		
Age squared	0.000	(0.14)	0.000	(0.00)	0.000	(0.00)		
# Children Previous Year	0.000	(0.94)	0.013	(0.13)	-0.002	(0.60)		
Change in #of Children	-0.012	(0.01)	0.005	(0.83)	0.004	(0.69)		
Marital Status previous year	-0.002	(0.72)	0.041	(0.21)	0.001	(0.92)		
Change in Marital Status	0.008	(0.33)	0.011	(0.86)	-0.021	(0.50)		
Graduated High School	0.000	(0.92)	-0.030	(0.25)	0.000	(0.96)		
Graduated College	0.001	(0.88)	0.053	(0.06)	-0.015	(0.04)		
Seasonal Dummy	0.009	(0.02)	0.025	(0.12)	0.019	(0.01)		
Seasonal Industry Dummy	0.010	(0.20)	0.033	(0.21)	-0.011	(0.16)		
County Unemployment rate	-0.003	(0.01)	0.006	(0.14)	0.004	(0.05)		
Number of observations	1664							
Pseudo $R^2$	0.57							

**Notes:** Also included in the estimation, but not reported here, are four dummy variables for the years.

\* For 0/1 variables, the marginal effects reflect a change from 0 to 1

\*\* P-values correspond to the estimated significance of the marginal effects, computed at the mean





Figure 3. Percent of homes in counties by type that are vacant. Source: 2000 Decennial Census STF 3; calculation by authors



The raw data, as well as previous research (Mills, 2000), suggests that there is more labour market churning in the rural counties because of a preponderance of seasonal employment such as farming, forestry, mining, and recreation in rural areas; so we include two controls for seasonality, one associated with the industry prior to unemployment and the other with the month. Tabulation of monthly data on job openings and labour turnover ("JOLTS") been collected by the U.S. Bureau of Labour Statistics since the year 2000 is presented in Figure 6.



homeowners.

Our findings echo the findings of lock-in effects arising from subsidized housing tenure and from mortgage illiquidity that have been identified by other researchers (Quigley (1987); Hughes and McCormick, 1987; McCormick, 2000; Battu et al. (2008); Ferreira et al. (2008); Coulson and Fisher(2009)

We distinguish between four types of unemployment transitions: (1) exit unemployment by taking a new job with a non-local residential move, (2) exit unemployment by taking a new job and not moving (staying in the same county), (3) exiting the labour force; and (4) remaining unemployed (a truncated or censored exit from unemployment).



Figure 5. Non-censored exits from unemployment by county type. Source: PSID sample

Source: Bureau of Labor Statistics "Job Openings and Labor Turnover Survey" tabulations by the authors.

## The estimated models (Table 3) reveal evidence of a rural 'lock-in' effect in which unemployed rural homeowners appear to be less mobile than unemployed urban