The evolution of farm size distribution: revisiting the Markov chain model

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Abstract— **In this paper, a continuous version of the Markov Chain Model (MCM) is proposed to project the number and the population structure of farms. It is then applied to the population of professional French farms. Rather than working directly with transition probabilities as in the traditional, discontinuous, MCM, this approach relies on the close but not identical concept of growth rate probabilities and exploits the Gibrat's law of proportionate effects which appears to be supported by the French data. It is shown that the proposed continuous MCM is a more general approach, since it enables to derive more in-depth detail on the distrubtion of the projected population and the traditional MCM transition probability matrix can be easily reconstructed from the estimated growth rate probabilities. Though the continuous MCM is presented in this paper in a stationary framework, it should be possible to develop a non-stationary version in a similar way traditional MCMs are now made non-stationary.**

Keywords— **Farm size distribution, Gibrat's law, Markov Chain Model.**

I. INTRODUCTION

The so-called Markov chain model (MCM) is becoming a more and more popular tool to predict the number and the distribution of a population of agricultural firms. Soon after the pioneering applications to iron and steel industries [1], the MCM has been widely applied to food industries [2, 3] and to farm units [4-8].

Early researches such as [9] showed that it is possible, with the use of econometric estimation, to build a robust MCM from aggregate (cross-sectional) data only, alleviating the difficulty of individual (panel) data availability (see also [10]). Since then, most, if not all, the available literature on the use of the MCM approach in agricultural economics employs aggregate data (see Table 1 in the next section).

Though the issue of building a non-stationary[1] MCM was early addressed to take into account the dynamic nature of the underlying microeconomic processes [3], one has to wait for the works of Chavas and Magand [11] and Disney *et. al* [12] to see such a feature introduced in a MCM of farm size and number evolution. By this time, only market variables, especially prices or input/output price ratios, were used as explanatory variables of the underlying non-stationary model parameters. Though not really non-stationary *per se*, the work by Keane [13] introduced the influence of a policy variable, namely the introduction of milk quotas in the Irish dairy sector, by building a MCM for each of the two periods, before and after quotas. In the last decades, following von Massow *et al.* [14], Zepeda [15, 16] or Rahelizatovo and Gillespie [17], an increasing number of market (prices), macroeconomic (interest rates), policy (price support, direct payments, diversion or termination programs…) and individual farm financial (debt-equity ratio) or technical (productivity indices) variables have been introduced into explicitly non-stationary models.

With years and experience, we can see from above that the models used in the MCM literature applied to agricultural economics have become more sophisticated. Still, there is one aspect that, to our knowledge, modellers have not addressed so far. As will be shown in the next section, the underlying transition matrix of a MCM is built by discretizing the whole population of farms into a (limited) number of classes on the basis of some particular size criterion. In other words, a traditional MCM implements a "histogram" approach rather than a truly "distribution" point of view. We intend to tackle here this issue of continuity. Our results show that the continuous approach we propose is much more informative, as far as the evolution of the structural distribution of farms

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[1] See section II for a definition of this term.

is concerned, than the traditional, discontinuous, approach.

The rest of the paper is structured as follows. In the next section, we describe the traditional MCM approach and its most common features, showing why its discrete nature may constitute an issue. Section III presents the continuous version of the MCM we propose, and section IV applies it to the case of French professional farms. Section VI discusses some key elements and concludes.

II. THE TRADITIONAL MCM APPROACH AND THE "HISTOGRAM" ISSUE

In the traditional MCM, the studied population, a population of farms in our case, is broken down into a finite number J of classes, the so-called "states-of-nature". Denoting the number of individuals (farms) in the $j-th$ state (with $j = \{1..J\}$) at time t by $n_{j,t}$, the demography of the population follows a Markov chain process of degree 1 if, between two dates t and $t+\tau$, the following relation holds:

$$n_{j,t+\tau} = \sum_{k=1}^{J} p_{kj} n_{k,t} \qquad (1)$$

where p_{kj} is the probability for a farm to move from state k to state j in one time-period τ, with $p_{kj} \geq 0$ and $\sum_{j=1}^{J} p_{kj} = 1$. In the MCM approach, p_{kj} are the model's parameter to be determined. In most economic and social sciences studies, the states-of-nature of the MCM correspond to groupings on the basis of some size variable, whatever the definition of size according to the type of population studied.

Equation (1) expresses the fact that the structure of the population (the number of farms lying in each category) at one date only depends on the structure of the (whole) population at the previous date.[2] In order to ensure that $\sum_{j=1}^{J} p_{kj} = 1$, an "exit" state-of-nature is

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[2] Higher degree MCMs allow for the structure of the population at one date to depend on the structure of the population at several previous dates [18].

usually included among the J classes, stating that farms may disappear between to dates; similarly, an "entry" category usually allows to account for new comers. All together, the set of probabilities p_{kj} define a square matrix $\mathbf{P} = (p_{kj})$ which is called the transition probability matrix (TPM) so that equation (1) may be re-written in a matricial form:

$$\mathbf{N}'(t+1) = \mathbf{P}' \times \mathbf{N}(t) \qquad (2)$$

where $\mathbf{N}(t)$ is the vector representing the structure of the population at time t.

Table 1 presents in a synthetic way some of the key features characterizing MCMs applied to populations of farms from a (non-exhaustive) literature review. It first shows that the MCM approach has been used in several national or sub-national contexts and for studying various types of farms (of which the relative frequency of dairy farms is worth noticing). Second, it is striking that the vast majority of studies use aggregate data to determine the transition probabilities: though it is relatively straightforward to compute such probabilities from the survey of a panel of individual farms, such data are usually not or too costly available, therefore precluding the direct calculation of the TPM. As it was mentioned in the introduction of the paper, Lee *et al.* [9] (and later [10]) made a seminal contribution showing how to retrieve the elements of the TPM from aggregate data only. Third, the models used are more and more often non-stationary: in the stationary MCM, the transition probabilities p_{kj} are assumed to be constant parameters over time; if this can seem a fairly reasonable first approximation, there are many good reasons for which it should not be so, and recent works have tried to show some evidence of the impact of various variables such as input and/or output prices, technical efficiency, and increasingly political variables. In the non-stationary framework, transition probabilities are no longer supposed fixed but vary over time (either because of time itself or because explanatory variables vary).

The last feature listed in Table 1 that is worth shedding light on, as it is related to the motivation for this paper, is the number of classes used, i.e., the

Table 1 Synthetic review of the literature on the use of the Markov chain model

Ref.	Year	Country/State	Type of farms	Type of data	Type of model	Number of classes [a]	Size variable(s)	Transition
[6]	1961	Illinois (USA)	Hog	Individual	Stationary	7	Litters of hogs produced	Annual
[7]	1964	North Dakota (USA)	All	Aggregate	Stationary	7	Acres	5 years
[4]	1967	Northwest region of England	Dairy	Individual	Stationary	6	Herd size in heads	Annual
[8]	1967	New York State (USA)	Dairy	Individual	Stationary	4	Herd size in heads	4 years
[5]	1969	Ireland	All	Aggregate	Stationary	6	Standard man-days	6 years
[19]	1974	Canadian Prairie Provinces	All	Aggregate	Stationary	7	Gross receipts	5 years
[20]	1976	North Ireland	All	Aggregate	Stationary	5	Acres	Annual
[21]	1983	Scotland	Dairy	Both	Stationary	7	Herd size in heads	3 years
[22]	1985	USA	All	Individual	Stationary	9	Acres	4 years
[11]	1988	Five regions of the USA	Dairy	Aggregate	Non-stationary	4	Herd size in heads	Annual
[12]	1988	South Atlantic Census division of the USA	Hog	Aggregate	Non-stationary	5	Number of hogs marketed	4-5 years
[13]	1991	Ireland	Dairy	Aggregate	Stationary	8	Herd size in heads	6 years
[14]	1992	Ontario (USA)	Hog	Aggregate	Both	6	Number of hogs marketed	Annual
[23]	1994	Minnesota and Wisconsin (USA)	Dairy	Aggregate	Stationary	6	Herd size in heads	5 years
[15]	1995	Wisconsin (USA)	Dairy	Aggregate	Non-stationary	5	Herd size in heads	Annual
[16]	1995	Wisconsin (USA)	Dairy	Aggregate	Non-stationary	4	Herd size in heads	Annual
[24]	1997	Ireland	Dairy, cattle, hogs, sugar beet and cereals	Aggregate	Stationary	5 to 7	Herd size in heads, hectares	12 years
[17]	1999	Louisiana (USA)	Dairy	Individual	Non-stationary	5	Number of lbs/day produced	7 years
[25]	2002	Denmark	Hog	Aggregate	Non-stationary	19	Number of hogs marketed	Annual
[26]	2004	Ireland	Dairy	Aggregate	Stationary	7	Herd size in heads	12 years
[27]	2005	France	All	Individual	Stationary	na [b]	Standard Gross Margin	9 years
[28]	2005	The Netherlands, Germany, Poland and Hungary	Dairy	Aggregate	Non-stationary	8	Herd size in heads	Annual
[29]	2006	Midi-Pyrénées (France)	Cash crops	Aggregate	Non-stationary	7	Hectares	2-3 years
[30]	2006	Pennsylvania (USA)	Dairy	Aggregate	Non-stationary	7	Herd size in heads	Annual
[31]	2007	France	Dairy	Aggregate	Non-stationary	8	Herd size in heads	Annual
[32]	2007	Poland	Dairy	Aggregate	Non-stationary	9	Herd size in heads	Annual

[a]: when appropriate, "entry" and/or "exit" states-of-nature are included in the counting.

[b]: the exact number of classes is not given since the transition matrix is built as a multidimensional one, crossing such variables as hectares, region, type of farming, economic size measured in ESU (European Size Unit), legal status of the farm (individual or corporate), etc.

Table 2 A typical "traditional" MCM transition probability matrix [a] (adapted from Stokes [30])

t \\ $t+1$	1 to 29	30 to 49	50 to 99	100 to 199	200 to 499	500+	Exit
1 to 29	0.8051	0.0478	0.0314	0.0051	0.0014	0.0001	0.1092
30 to 49	0.0295	0.8312	0.0735	0.0020	0.0008	0.0002	0.0628
50 to 99	0.0000	0.0593	0.8696	0.0254	0.0006	0.0003	0.0449
100 to 199	0.0000	0.0000	0.0612	0.8975	0.0068	0.0000	0.0344
200 to 499	0.0000	0.0000	0.0000	0.0146	0.9853	0.0000	0.0000
500+	0.0000	0.0000	0.0000	0.0000	0.0000	0.9999	0.0000
Entry	0.2459	0.1712	0.0601	0.0003	0.0001	0.0000	0.5224

[a]: intervals are for herd size in number of cow heads; the probabilities correspond to annual transitions and have been estimated over the 1980-2002 period; only the shaded cells significantly differ from zero.

number of states-of-nature considered.[3] Table 1 shows that this number is usually limited: it rarely exceeds 10, the 19 classes used by Karantininis [25] appearing to be an unusual maximum, the average being 7. Apart from keeping the model tractable, the mathematical stability issue of the TPM is an important reason for keeping such a small number of classes [18]. Nevertheless, this characteristic of the traditional MCM presents the main drawback that the resulting TPM is strongly diagonal: the size intervals defining the states-of-nature are so wide that the highest probability for a farm is by large to stay in the same class; complementarily, the probability for a farm to actually experience a change in size corresponding to one or more categories rapidly falls to zero; of course, the TPM is less diagonal when the transition period over which it is estimated is longer.

Table 2 is a typical example of such a diagonal TPM, corresponding to annual transitions, taken from the recent study by Stokes [30]: for a farm lying in the size interval [50;99], staying in the same class means experiencing, in one year, a relative change in size (both increasing or decreasing) by as large a factor as two; as for moving two categories upward, that is to say reaching the size class [200;499], it means, again in one year, at least doubling, at most growing by a factor of about ten! Figuring explicitly those underlying relative changes makes the diagonal nature of the transition probabilities no longer surprising.

Adopting such a limited discretization of the population structure must not be viewed as a problem

per se, since the primary objective of a MCM is to predict the total number of farms in the population. But by doing so, this model fails to give useful information on the fine structure of the projected population or a precise indication of, among other interesting indicators, the future average size of farms.[4] Also, such a discretization may lead to the spurious conclusion that the distribution of the farm population is, or is becoming, bimodal, a feature that may only represent an artefact due to the definition of the size interval bounds (a classic issue when dealing with histograms). To avoid these problems, we propose in the next section a continuous version of the MCM, and then apply it to the population of professional French farms in section IV.

III. A CONTINUOUS MARKOV CHAIN MODEL

Table 3 shows that the cumulated distributions with respect to the utilised agricultural area (UAA), used as the size variable, of the population of professional farms represented in the French sample of the Farm

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[3] In particular, though an interesting issue, we shall not discuss here the question of the variable used to define the size of a farm.

[4] The study by Butault and Delame [27] appears as a worth noticing exception: using large scale panel data, the authors worked with a large number of states-of-nature which are not only defined upon the size in hectares but also the region, the type of farming, the economic size, the legal status of the farm or the age of the operator; thought they thus obtained a fine picture of the structure of the population regarding these politically interesting variables, neither can they directly recover indicators such as the projected average size of farms.

Table 3 Lognormal parameter estimations on cumulative FADN distributions for France [a]

Year	Parameter μ_t		Parameter σ_t		Model	N_t
	Coef.	Std. Err.	Coef.	Std. Err.	Adj. R²	
1980	3.3153	0.00021	0.6931	0.00045	0.9998	752,583
1981	3.3233	0.00023	0.6765	0.00047	0.9998	745,775
1982	3.3668	0.00025	0.6947	0.00051	0.9997	660,105
1983	3.3734	0.00030	0.6734	0.00062	0.9996	659,024
1984	3.3605	0.00024	0.6870	0.00054	0.9997	660,644
1985	3.4064	0.00024	0.6953	0.00057	0.9996	633,959
1986	3.4146	0.00025	0.6879	0.00060	0.9996	634,388
1987	3.4424	0.00030	0.7153	0.00068	0.9995	584,772
1988	3.5089	0.00034	0.7461	0.00082	0.9994	559,420
1989	3.5239	0.00040	0.7436	0.00087	0.9993	563,657
1990	3.5900	0.00044	0.7607	0.00099	0.9991	521,644
1991	3.5965	0.00045	0.7662	0.00100	0.9991	526,123
1992	3.6118	0.00044	0.7702	0.00096	0.9992	526,521
1993	3.7226	0.00048	0.8215	0.00109	0.9991	461,250
1994	3.7329	0.00050	0.8218	0.00106	0.9992	461,241
1995	3.8013	0.00049	0.8338	0.00108	0.9992	428,844
1996	3.8129	0.00054	0.8413	0.00116	0.9991	429,093
1997	3.8774	0.00053	0.8449	0.00116	0.9991	405,632
1998	3.8810	0.00055	0.8374	0.00116	0.9991	404,651
1999	3.8948	0.00058	0.8311	0.00119	0.9990	404,203
2000	3.9143	0.00067	0.8690	0.00141	0.9988	384,728
2001	3.9219	0.00082	0.8731	0.00163	0.9985	383,675
2002	3.9540	0.00082	0.8570	0.00159	0.9985	371,248
2003	3.9375	0.00080	0.8648	0.00157	0.9987	382,942
2004	3.9460	0.00083	0.8707	0.00166	0.9986	383,069
2005	4.0613	0.00085	0.8483	0.00180	0.9978	346,219

[a]: all the reported parameters are significant at the 1% level.

Accounting Data Network (FADN)[5] may be adjusted, each year from 1980 to 2005, by a lognormal density function of the form:[6]

$$n(h)_t = \frac{N_t}{h\sqrt{2\pi}\sigma_t} e^{-\frac{1}{2}\frac{(\ln(h)-\mu_t)^2}{\sigma_t^2}} \qquad (3)$$

for $h > 0$ and where μ_t and σ_t are the log-normal distribution parameters and N_t is the total number of farms in the population; in the rest of the paper, we will denote this ditribution as:

$$n(h)_t = \frac{N_t}{h}\phi\left(\frac{\ln(h)-\mu_t}{\sigma_t}\right) \qquad (3')$$

with ϕ the probability density function of the standard normal distribution.

It can be shown that the lognormal nature of a size distribution might be related to the so-called Gibrat's law of proportionate effects [33]. Schematically, this empirical law states that the probability for, say, firms to experience a certain relative growth between two dates is independent of the initial size of the firm and is the same for all firms exhibiting the same initial size. Some authors have shown that this law does not hold in the agricultural context they studied, e.g.

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[5] These FADN cumulative distributions are obtained by taking into account the extrapolation factor attached to each farm in the sample.

[6] Actually, these distributions are best fitted by a 3-parameter log-normal density function, rather than the (standard) 2-parameter log-normal density function used here. At the time of writing, calculations with such 3-parameter distributions are still in progress.

Canada [34] or upper Austria [35]; inversely, the analysis reported by Butault and Delame for France [27] does not lead to a full rejection of the Gibrat's law hypothesis.

Here, the persistence of the lognormal nature of the size distributions of the FADN farm population across time inclines to assume the Gibrat's law assumption as sufficiently plausible. Then, it can be written that the probability for farm i, with initial size $h_{i,t}$ at time t, to exhibit a size of $h_{i,t+\tau} = (1+\delta h)h_{i,t}$ at time $t+\tau$ (i.e., to experience a relative growth at rate δh with $-1 < \partial h < +\infty$), is constant whatever the initial size:

$$P\left(h_{i,t+\tau} = (1+\delta h)h_{i,t}\right) = p(\delta h)_{\tau} = \text{constant} \quad (4)$$

Under the further assumption that the growth of a particular farm between two dates is independent of the growth of other farms[7], the total number of farms that will have a size h at time $t+\tau$, $n(h)_{t+\tau}$, is given by the following convolution over δh:

$$n(h)_{t+\tau} = \int_{-1}^{+\infty} p(\delta h)_{\tau} . n\left(\frac{h}{1+\delta h}\right)_{t} d(\delta h) \quad (5)$$

where $n\left(\dfrac{h}{1+\delta h}\right)_{t}$ is the number of farms that exhibited a size $\dfrac{h}{1+\delta h}$ a time t.

Equation (5) may be regarded as a continuous Markov model which gives the population at time $t+\tau$ from the observed population at time t, and the probability $p(\delta h)_{\tau}$ for farms to grow at rate δh between these two dates. This continuous Markov model is not directly equivalent to the traditional MCM, since the probabilities $p(\delta h)_{\tau}$ do not exactly correspond to the transition probabilities of the traditional MCM. One can however easily turn back to a traditional MCM, since the probability of transition to state-of-nature j, defined by the size interval $[X,Y]$ (with $0 < X < Y$), over a period τ for farms initially in state-of-nature k, defined by the size interval $[x,y]$ (with $0 < x < y$), is given by:

$$p_{k=[x,y]\to j=[X,Y],\tau} = \frac{\int_{x}^{y}\left(\int_{\frac{X-h}{h}}^{\frac{Y-h}{h}} p(\delta h)_{\tau} . n(h)_{t} d(\delta h)\right) dh}{\int_{x}^{y} n(h)_{t} dh} \quad (6)$$

with the notations of equation (5).

The interesting point is that, while the traditional MCM only derives a limited number of transition probabilities, the continuous approach that we propose allows to calculate any of these probabilities from equation (6), especially by making size intervals $[x,y]$ and/or $[X,Y]$ as small as desired.

In other words, the continuous MCM proposed here outperforms by far the traditional MCM in terms of the richness of the structural information it allows to bring into light. As in the traditional MCM, it remains to determine, for a given transition period τ, the value of the probability $p(\delta h)_{\tau}$ for any growth rate δh. We examine this issue in the next section on the example of French professional farms.

IV. AN APPLICATION TO THE DISTRIBUTION OF FRENCH FARMS

In this section, we present the results of estimating the probabilities $p(\delta h)_{\tau}$ from French FADN data for transition periods τ ranging from 1 year to 15 years, using data over the 1980-2005 period.[8] Estimations were obtained by using the lognormal parameters displayed in Table 3 and the following equation derived from equations (3') and (5):

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[7] This is obviously not true at the individual scale: the actual growth possibilities of a particular farm will depend on its growing opportunities, that is, on the quantity of land made available by the reduction in size or exit of neighbouring farms and on its competitiveness acquiring such land. But, at a macro, aggregate scale, this assumption may be thought reasonable, in the sense that the growth of a particular farm in one region is independent of the growth of farms in other (remote) regions.

[8] When dealing with a particular τ year transition, some of the combinations of the available years could not be used in the estimation process; the reason lies in the fact that the extrapolation coefficients attached to farms in the FADN sample are not re-evaluated each year but only every two or three years, when the results of the most recent survey on farm structures are made available.
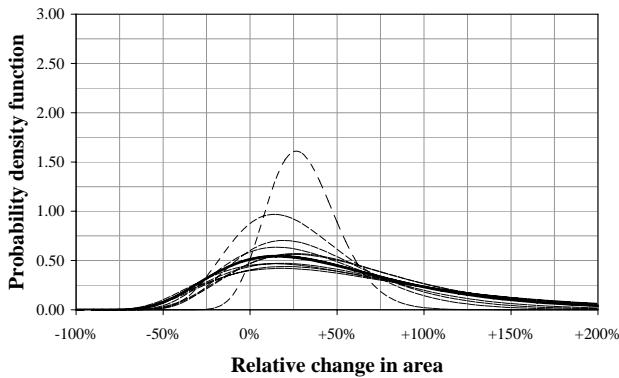
[a]: dashed lines represent the estimated probability density function for each of the twelve studied 10-year transitions when considered individually; the bold line represent the estimated probability density function for the twelve 10-year transitions considered altogether *[the two outlying distributions correspond to the most recent studied transitions, 1994-04 and 1995-05]*.

Fig. 1 Estimated probability density function of a relative change in area in a decade for France [a]

$$\phi\left(\frac{\ln(h)-\mu_{t+\tau}}{\sigma_{t+\tau}}\right) = \qquad (7)$$

$$\frac{N_t}{N_{t+\tau}}\int_{-1}^{+\infty} p(\delta h)_\tau .(1+\delta h).\phi\left(\frac{\ln(h/(1+\delta h))-\mu_t}{\sigma_t}\right)d(\delta h)+\varepsilon_h$$
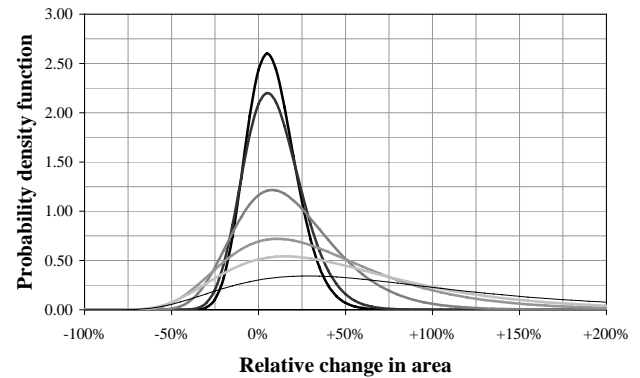
where ε_h are error terms.

It appears that a parametric approach may be used to derive the $p(\delta h)_\tau$ probabilities since assuming that they follow a 3-parameter log-normal distribution leads to satisfying results, especially in maintaining the log-normal distribution of the projected farm population distribution. Thus, we suppose that the $p(\delta h)_\tau$ probabilities that we want to estimate are of the form:

$$p(\delta h)_\tau = \frac{\alpha_\tau}{(\delta h+1)}\phi\left(\frac{\ln(\delta h+1)-\eta_\tau}{\nu_\tau}\right) \qquad (8)$$

for $-1 < \delta h < +\infty$ and where α_τ, η_τ and ν_τ are the parameters that we finally want to estimate from equation (7). These estimations were obtained using the nonlinear least-squares estimation procedure available in the Stata 10.0 software.

Figure 1 shows the estimated log-normal probability density functions of a relative change in area for the twelve 10-year transitions considered, both when they are studied individually and when they are used altogether. Figure 2 represents the evolution of this probability density function for transitions ranging from 1 year to 15 years; the corresponding parameters are given in Table 4. As could be expected, the curve shifts to the right and flattens when the transition period increases, meaning that the probability of larger growth rates (both negative and positive) also increases.

We have then used these results to project the population of professional French farms at the horizon of 2015. To do so, we used the 10-year probability

- 1-year transition
- 2-year transition
- 5-year transition
- 7-year transition
- 10-year transition
- 15-year transition

Fig. 2 Evolution of the estimated probability density function of a relative change in area for France

Table 4 Parameters of the estimated probability density functions depicted on Fig. 2 [a]

Transition	α_τ	η_τ	ν_τ	R^2	Nb. of trans. studied
1-year	0.8671	0.0482	0.1330	0.9979	11
2-year	0.8552	0.0503	0.1551	0.9972	11
5-year	0.7687	0.0755	0.2523	0.9939	15
7-year	0.6631	0.1026	0.3675	0.9953	12
10-year	0.5717	0.1442	0.4209	0.9926	12
15-year	0.4239	0.2477	0.4928	0.9961	9

[a]: all the parameters are significant at the 1% level.

Table 5 An example of reconstructed transition probability matrix for the 10-year transition period for France [a]

$t+10$ / t	≤9	10 to 24	25 to 49	50 to 99	100 to 149	150 to 199	200+	Exit
≤9	0.3406	0.3629	0.0180	0.0001	0.0000	0.0000	0.0000	0.2785
10 to 24	0.0229	0.3483	0.3028	0.0467	0.0008	0.0000	0.0000	0.2785
25 to 49	0.0001	0.0479	0.3131	0.3126	0.0418	0.0051	0.0009	0.2785
50 to 99	0.0000	0.0011	0.0554	0.3280	0.2142	0.0812	0.0416	0.2785
100 to 149	0.0000	0.0000	0.0020	0.0858	0.2069	0.1869	0.2400	0.2785
150 to 199	0.0000	0.0000	0.0001	0.0164	0.0914	0.1534	0.4602	0.2785
200+	0.0000	0.0000	0.0000	0.0018	0.0198	0.0593	0.6407	0.2785

[a]: with the starting year 2005 (t) and using the 10-year transition probability density function defined by the parameters shown in Table 4; intervals are for size in hectares of UAA.

density function estimated above (with $\alpha_{10}=0.5717$, $\eta_{10}=0.1442$ and $\nu_{10}=0.4209$, see Table 4) and used the 2005 population as a starting point. This leads to a projected 2015 population of $N_{2015}=249{,}812$ farms, with $\mu_{2015}=4.3826$ and $\sigma_{2015}=0.9470$. The average farm size in 2015 is then easily obtained as

$$\tilde{h}_{2015}=e^{\mu_{2015}+\frac{\sigma_{2015}^2}{2}}=125.34\text{ ha}.$$

It can be shown that, thanks to the log-normal distribution of the projected population, other interesting indicators such as quantiles can also easily be computed by:

$$F^{-1}\left(u\right)=e^{\mu+\sigma.\Phi^{-1}(u)} \qquad (9)$$

where u is the desired quantile (with $0<u<1$) and Φ is the cumulative density function of the standard normal distribution[33]. In our case, with the figures above, we can then compute that:

- 10% of the population will operate less than 23.78 ha (1st decile);
- 50% of the population will operate less than 80.05 ha (median);
- 10% of the population will operate more than 269.41 ha (10th decile).

Finally, as indicated in the previous section, a traditional transition probability matrix can be reconstructed from these estimations, according to equation (6). Table 5 reproduces such a TPM obtained starting from year 2005 and using the 10-year probability density function defined by the parameters

of Table 4. Here, the bounds defining the size classes have been chosen arbitrarily but, once again, our approach enables us to set them at whatever value we want (except zero). Globally, this "reconstructed" TPM reproduces both the diagonal nature of the traditional MCM matrix and the fact that farms rarely move by more than one or two categories (upward or downward). Here, the probability of reaching neighboring categories is however quite high compared to what was shown in Table 2; this is just because the transition period is longer (10 years instead of 1 year). It would be easy to show that the transition probabilities of such a matrix intrinsically depend on the bounds used to defined the size intervals: a supporting evidence of this in the example of Table 5 is that the diagonal element of the matrix becomes smaller as the relative width of the size interval with respect to the central value reduces (compare diagonal elements for classes $[50;99]$, $[100;149]$ and $[150;199]$). We can notice the poor information that would be derived from such a TPM on the evolution of the sub-population of larger farms in a traditional MCM setting, as the last category ($[200;+]$) definitely acts as an "absorbing" class. On the other hand, Table 5 also demonstrate that our approach has the major drawback that the exit probability is constant whatever the size class, as it is simply given by:

$$p(-1)_\tau=1-\frac{N_{t+\tau}}{N_t} \qquad (10)$$

This issue will be discussed in the next section.

V. DISCUSSION AND CONCLUDING REMARKS

In this paper, we presented a continuous version of the traditional MCM. Rather than working directly with transition probabilities, this approach relies on the close but not identical concept of growth rate probabilities. We have shown that this is a more general approach since it brings more in-depth detail on the distribution of the projected population and the traditional MCM can be easily reconstructed from the estimated growth rate probabilities.

Just like any other model, the traditional MCM relies on a set of assumptions: these were strong and quite arbitrary in the early implementations of the MCM to agriculture (like in [7]); recent approaches, especially those using a Generalised Cross Entropy method to estimate the model's parameters (e.g. [15, 25, 36]), are more flexible and insist on the use of prior information rather than rigid a priori assumptions. Here, the model is only based on two assumptions, the strongest of which being the Gibrat's law of proportionate effects.[9] Nonetheless, it appears to be quite well supported by data in the French case and can be seen as a plausible first approximation.

This assumption may be seen as quite strong though in the general case, especially as far as exit is concerned: it is usually accepted that the probability of exiting the agricultural sector is higher far smaller farms, especially because exit often occurs after a "decapitalization" phase [27].[10] It should be noted though that the model developed here does not deal with entry: "exit" should thus be seen as net exit. While this might not totally compensate, it could happen that entries are also more frequent at smaller sizes, that is at the size where farms are made available for takeover by exits. Anyway, it is an on-going research to study if and how this continuous version of the MCM could be refined by releasing the

Gibrat's law assumption for some or all sizes and/or growth rates and how to better account for both entries and exits.

Finally, we would like to stress that the discrete approach developed in the traditional MCM does not constitute a "problem" *per se* as far as predicting the total number of farms is concerned: this is a powerful and relatively easy tool to implement to do so. But it gives little information on the fine structure of the projected population. The continuous MCM developed here overcomes this lack of information and is no less efficient in forecasting the total number of farms. We presented here a stationary version, but there is no doubt it could be made non-stationary, in the same line as the one used in the recent developments made to the traditional MCM; it could then bring into light valuable information regarding the impact of policy instruments and other market and/or technical variables. This is also our current direction for further research.

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[9] Recall that the second assumption is that the growth of a particular farm between two dates is independent of the growth of other farms (see supporting elements in footnote 7).

[10] In fact, this might be true especially in field crops, dairy and cattle production; farms specialised in horticulture are usually relatively small in terms of operated area and still they are viable; in their case, an economic indicator would be better adapted to represent their size. Again, the discussion regarding the definition of size in agriculture is beyond the scope of this paper.

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