



### WORKING PAPER SERIES NO 1300 / FEBRUARY 2011

Martin Martin Martin Martin

#### CONFERENCE ON HOUSEHOLD FINANCE AND CONSUMPTION

INHERITANCES AND THE DISTRIBUTION OF WEALTH OR WHATEVER HAPPENED TO THE GREAT INHERITANCE BOOM?

by Edward N. Wolff and Maury Gittleman



### WORKING PAPER SERIES

NO 1300 / FEBRUARY 2011

CONFERENCE ON HOUSEHOLD FINANCE AND CONSUMPTION

# INHERITANCES AND THE DISTRIBUTION OF WEALTH OR WHATEVER HAPPENED TO THE GREAT INHERITANCE BOOM?<sup>1</sup>

by Edward N. Wolff<sup>2</sup> and Maury Gittleman<sup>3</sup>

NOTE: This Working Paper should not be reported as representing the views of the European Central Bank (ECB). The views expressed are those of the authors and do not necessarily reflect those of the ECB.









This paper can be downloaded without charge from http://www.ecb.europa.eu or from the Social Science Research Network electronic library at http://ssrn.com/abstract\_id=1761549.

I An earlier version of this paper was presented at the BCL/ECB Joint Conference on Household Finance and Consumption, Luxembourg, October 25-26, 2010. We would like to thank our discussant, Helen Connolly, for her very helpful comments. We would also like to gratefully acknowledge the financial support of the Russell Sage Foundation for this project. The views expressed here are those of the authors and do not necessarily reflect the views or policies of the Bureau of Labor Statistics or any other agency of the U.S. Department of Labor.

2 Corresponding author: Department of Economics, 19 West Fourth Street, 6th Floor, New York University, New York, NY 10012-1119 USA; e-mail: ew1@nyu.edu

3 Bureau of Labor Statistics, Postal Square Building, 2 Massachusetts Avenue NE, Rm 4130, Washington, DC 20212, USA; e-mail: Gittleman.Maury@bls.gov

#### CONFERENCE ON "HOUSEHOLD FINANCE AND CONSUMPTION"

This paper was presented at the conference on "Household Finance and Consumption", which was co-organised by the Banque centrale du Luxembourg and the ECB, and was held on 25-26 October 2010 in Luxembourg. The organising committee consisted of Michael Ehrmann (ECB), Michalis Haliassos (CFS and Goethe University), Thomas Mathä (Banque centrale du Luxembourg), Peter Tufano (Harvard Business School), and Caroline Willeke (ECB). The conference programme, including papers, can be found at http://www.ecb.europa.eu/events/conferences/html/joint\_ecb\_lux.en.html. The views expressed in this paper are those of the authors and do not necessarily reflect those of the Banque centrale du Luxembourg, the ECB or the Eurosystem.

#### © European Central Bank, 2011

Address Kaiserstrasse 29 60311 Frankfurt am Main, Germany

Postal address Postfach 16 03 19 60066 Frankfurt am Main, Germany

**Telephone** +49 69 1344 0

Internet http://www.ecb.europa.eu

**Fax** +49 69 1344 6000

All rights reserved.

Any reproduction, publication and reprint in the form of a different publication, whether printed or produced electronically, in whole or in part, is permitted only with the explicit written authorisation of the ECB or the authors.

Information on all of the papers published in the ECB Working Paper Series can be found on the ECB's website, http://www. ecb.europa.eu/pub/scientific/wps/date/ html/index.en.html

ISSN 1725-2806 (online)

### CONTENTS

Al	bstract	4
No	on-technical summary	5
1	Introduction	7
2	Data sources and methods	10
3	Literature review on inheritances	12
4	Empirical findings, 1989-2007	14
	4.1 Trends in inheritances, 1989-2007	16
	4.2 Trends in the inequality of wealth	
	transfers, 1989 to 2007	24
5	Concluding remarks	27
Re	eferences	32
Та	ables	35

**Abstract:** We found that on average over the period from 1989 to 2007, 21 percent of American households at a given point of time received a wealth transfer and these accounted for 23 percent of their net worth. Over the lifetime, about 30 percent of households could expect to receive a wealth transfer and these would account for close to 40 percent of their net worth near time of death. However, there is little evidence of an inheritance "boom." In fact, from 1989 to 2007, the share of households reporting a wealth transfer fell by 2.5 percentage points. The average value of inheritances received among *all* households did increase but at a slow pace, by 10 percent, and wealth transfers as a proportion of current net worth fell sharply over this period from 29 to 19 percent or by 10 percentage points. We also found, somewhat surprisingly, that inheritances and other wealth transfers tend to be equalizing in terms of the distribution of household wealth has had a sizeable effect on reducing the inequality of wealth.

#### **JEL Codes:** D31, J15 **Keywords: Inheritance, household wealth, inequality**

#### **Non-Technical Summary**

Inheritances and gifts have historically accounted for between 20 and 50 percent of total household wealth accumulation in the U.S. Wealth transfers are also an important source of both business and home ownership. The conventional wisdom is that inheritances contribute to the overall inequality of household wealth. Moreover, it is commonly believed that inheritances impede intergenerational wealth mobility and play an important role in accounting for the intergenerational transmission of economic and social privilege.

This paper investigates three main questions concerning the relationships between inheritances and wealth inequality. First, how much, if at all, do inheritances and other wealth transfers contribute to overall wealth inequality? Second, have inheritances and other wealth transfers become more important over time? Third, has the inequality of wealth transfers risen over time?

This paper makes use of the Survey of Consumer Finances (SCF) in the years 1989, 1992, 1995, 1998, 2001, 2004, and 2007. The advantage of this data source is that it provides detailed information not only on holdings of assets and liabilities by individual households but also on bequests and gifts received. Households are asked to record both the amount of the transfer received and the year of receipt. In addition, they are asked to indicate for selected asset holdings (real estate and businesses) whether the original source of the holding was from an inheritance or gift. This information allows us to estimate the proportion of current wealth holdings that derives from transfers. It also enables us to determine whether wealth transfers are, on net, equalizing or disequalizing with respect to current wealth holdings.

We find that on average over the period from 1989 to 2007, 21 percent of American households at a given point of time received a wealth transfer and these accounted for 23 percent of their net worth. Over the lifetime, about 30 percent of households could expect to receive a wealth transfer and these would account for close to 40 percent of their net worth near time of death. However, there is little evidence of an inheritance "boom." In fact, from 1989 to 2007, the share of households reporting a wealth transfer fell by 2.5 percentage points. The average value of inheritances received among *all* households did increase but at a slow pace, by 10 percent, and wealth transfers as a proportion of current net worth fell sharply over this period from 29 to 19 percent or by 10 percentage points. We also found, somewhat surprisingly, that inheritances and other wealth transfers tend to be equalizing in terms of the distribution of household wealth. Indeed, the addition of wealth transfers to other sources of household wealth has had a sizeable effect on reducing the inequality of wealth.

#### **1. Introduction**

In terms of net worth, inheritances and gifts have historically accounted for between 20 and 50 percent of total household wealth accumulation in the U.S. Wealth transfers are also an important source of both business and home ownership. The conventional wisdom is that inheritances contribute to the overall inequality of household wealth. Moreover, it is commonly believed that inheritances impede intergenerational wealth mobility and play an important role in accounting for the intergenerational transmission of economic and social privilege.

Along these lines, inheritances have been implicated in a variety of "sins." It is commonly believed that an increase in the share of household wealth emanating from inheritances and a rise in the inequality of bequests will lead to a rise in wealth inequality. Likewise an increase in the proportion of household wealth attributable to inheritance and an increase in the inequality of bequests will generally lead to reduced wealth mobility.

In this regard, inheritances are seen as an important linkage in whether inequality today begets more inequality in the future. It is thought that rising wealth inequality today, coupled with an increasing share of inheritances in total wealth and rising bequest inequality, will lead to greater wealth inequality in the future. Such a process may result in a surge of wealth inequality in the coming decades. Moreover, this process may become self-perpetuating over time.

Furthermore, on the theoretical front, several papers have developed models to show why inheritances increase wealth inequality and serve as a major factor in explaining why wealth inequality is so much higher than income inequality. For example, the theoretical and simulation work of Oulton (1976) and Laitner (1992) indicate the impossibility of reconciling the two distributions without also assuming an unequal distribution of bequests.

The main focus of the paper is to examine the effects of inheritances and other wealth transfers on overall wealth inequality. The results reported below are surprising, unexpected and even counter-intuitive. We find that wealth transfers actually act as a factor that decreases wealth inequality rather than increasing it. Though we do not have hard empirical evidence on whether inheritances inhibit or spur intergenerational wealth mobility, we infer that wealth transfers are likely to *raise* the degree of wealth mobility across the generations.

A second issue addressed in the paper is whether inheritances have been growing or declining in importance since the late 1980s through the mid-2000s. As we shall discuss below, a couple of commentators on the subject have suggested that the U.S. is poised to receive a huge intergenerational transfer of wealth. We do not find much evidence that the value of inheritances rose over the years from 1989 to 2007. Indeed, if anything, inheritances and other wealth transfers as a share of household net worth fell over this period.

A third important concern is whether the inequality of bequests has increased or fallen over time. This is also an important issue since the effects of inheritances on overall wealth inequality will depend on both the size of the bequests as well as on the degree of inequality in the inheritances themselves. One might expect that the well-known rise in family income inequality that has been occurring in the U.S. since the late 1970s has led to a rise in the inequality of inheritances. However, here, too the evidence suggests otherwise, and, indeed, if anything there might have been a slight decline in the inequality of wealth transfers between 1989 and 2007.

Another important dimension is the well-being of the elderly. One important component in retirement adequacy is the accumulation of financial wealth. As individuals enter the prime age of inheritances, ages 50 to 60, there has typically been a surge in average wealth holdings of this age group. This added wealth may make a vital difference in whether the elderly will be able to maintain living standards after retirement.

Both reduced wealth inequality and increased wealth mobility should be important public policy goals. As a consequence, the results of the paper may also lead us to rethink public policy, particularly with regard to the structure of the estate tax. Under current law, the estate tax is scheduled to disappear in the year 2010 but to return in the year 2011 at its original (2001) levels.<sup>1</sup> Estimating and analyzing the magnitude of inheritances, particularly its trend in recent years, might inform Congress when it

<sup>&</sup>lt;sup>1</sup> As we write this paper in December of 2010, Congress is considering raising the exemption on the Estate Tax from its 2009 level, \$3,500,000, to \$5,000,000 and lowering the top marginal tax rate from its 2009 level of 45 percent down to 35 percent.

considers whether to keep or abolish the estate tax and, if the former, how to structure the tax schedule.

Previous calculations from the Federal Reserve Board's Survey of Consumer Finances (SCF) indicate that the importance of gifts and inheritances as a source of household wealth accumulation declined between 1989 and 1998. As shown in Wolff (2002, 2003), the present value of wealth transfers (gifts and inheritances) as a share of current net worth plummeted from 30 to 19 percent over this period.

This paper will analyze more recent data to determine whether inheritances have continued to fall in importance or whether the trend has reversed itself. Calculations will be performed through the year 2007. There is some reason to think that the trend has reversed because the current generation of elderly is now the richest in history (see Wolff, 2010). Moreover, the baby-boom generation has now reached the prime inheritance age group of 50 to 59 (see Wolff, 1999 and 2003). For both reasons, the baby-boomers may be the first generation to inherit a considerable amount of money both in terms of the percentage of families inheriting as well as the amount inherited. Indeed, Avery and Rendall (1993) almost 20 years ago predicted that an inheritance boom would occur for baby boomers over the decade of the 2000s. More recently, Schervish and Havens (1999) predicted that over the 55-year period from 1998 to 2052, a minimum of \$41 trillion (in 1998 dollars) would pass from the older generation to the younger one.

The paper will thus investigate three main questions. First, how much, if at all, do inheritances and other wealth transfers contribute to overall wealth inequality? Second, have inheritances and other wealth transfers become more important over time? Third, has the inequality of wealth transfers risen over time?

Moreover, the paper will also determine for which groups, if any, inheritances and gifts have become more important over time and for which less important. Groups will be defined by race, education, age, income class, and wealth class. Moreover, we will investigate the type of wealth transfer (inheritance, gift, trust fund, or other), the source of the wealth transfer (parent, grandparent, other relative, or friend), and the nature of the gift transfer (money, family business, real estate, etc.).

This paper makes use of the Survey of Consumer Finances (SCF) in the years 1989, 1992, 1995, 1998, 2001, 2004, and 2007. The advantage of this data source is that

it provides detailed information not only on holdings of assets and liabilities by individual households but also on bequests and gifts received. Households are asked to record both the amount of the transfer received and the year of receipt. In addition, they are asked to indicate for selected asset holdings (real estate and businesses) whether the original source of the holding was from an inheritance or gift. This information will allow us to estimate the proportion of current wealth holdings that derives from transfers. It will also enable us to determine whether wealth transfers are, on net, equalizing or disequalizing with respect to current wealth holdings.<sup>2</sup>

The next section of the paper provides a description of the data sources (Section 2). Section 3 reviews the literature on the effects of inheritances on wealth accumulation and wealth inequality. Section 4 delves into inheritance and gift patterns in the U.S. over the period 1989-2007. The last section (Section 5) presents concluding remarks.

#### 2. Data Sources and Methods

The data sources used for this study are the 1989, 1992, 1995, 1998, 2001, 2004, and 2007 Survey of Consumer Finances (SCF) conducted by the Federal Reserve Board. Each survey consists of a core representative sample combined with a high-income supplement. The supplement is drawn from the Internal Revenue Service's Statistics of Income data file. The high income supplement was selected as a list sample from statistical records (the Individual Tax File) derived from tax data by the Statistics of Income Division of the Internal Revenue Service (SOI). This second sample was designed to disproportionately select families that were likely to be relatively wealthy (see, for example, Kennickell, 2001, for a more extended discussion of the design of the list sample in the 2001 SCF). The advantage of the high-income supplement is that it provides a much "richer" sample of high income and therefore potentially very wealthy families. However, the presence of a high-income supplement creates some complications, because weights must be constructed to meld the high-income supplement with the core sample.

<sup>&</sup>lt;sup>2</sup> Unfortunately, it is not possible to simulate what the distribution of wealth would have been in the complete absence of gifts and inheritances. This simulation depends on the elasticity of substitution between transfers and (active) savings for different income, wealth, and demographic groups. The data available in the SCF are not sufficient to allow such econometric estimation.

The wealth concept used here is marketable wealth (or net worth), which is defined as the current value of all marketable or fungible assets less the current value of debts. Net worth is thus the difference in value between total assets and total liabilities or debt. Total assets are defined as the sum of: (1) the gross value of owner-occupied housing; (2) other real estate owned by the household; (3) cash and demand deposits; (4) time and savings deposits, certificates of deposit, and money market accounts; (5) government bonds, corporate bonds, foreign bonds, and other financial securities; (6) the cash surrender value of life insurance plans; (7) the cash surrender value of pension plans, including IRAs, Keogh, and 401(k) plans; (8) corporate stock and mutual funds; (9) net equity in unincorporated businesses; and (10) equity in trust funds. Total liabilities are the sum of: (1) mortgage debt, (2) consumer debt, and (3) other debt.

This measure reflects wealth as a store of value and therefore a source of potential consumption. We believe that this is the concept that best reflects the level of well-being associated with a family's holdings. Thus, only assets that can be readily converted to cash (that is, "fungible" ones) are included. As a result, consumer durables such as automobiles, televisions, furniture, household appliances, and the like are excluded here, since these items are not easily marketed or their resale value typically far understates the value of their consumption services to the household.

The other notable exclusion is the value of future social security benefits the family may receive upon retirement (usually referred to as "social security wealth"), as well as the value of retirement benefits from private Defined Benefit pension plans ("pension wealth"). Even though these funds are a source of future income to families, they are not in their direct control and cannot be marketed. Therefore, they would not form part of marketable wealth. However, social security and pension wealth do enter into the determination of lifetime resources available to families, since they are an important source of income and therefore of consumption when individuals retire from the labor force. The estimation of these two forms of wealth from the SCF is beyond the scope of the current paper.<sup>3</sup>

<sup>&</sup>lt;sup>3</sup> The inclusion of both social security and pension wealth in the definition of household wealth would result in a considerably more equal distribution of (augmented) wealth. See, for example, Wolff (1987).

#### 3. Literature Review on Inheritances

Survey evidence on the importance of bequests is fairly consistent. Projector and Weiss (1966), using the 1963 Survey of Financial Characteristics of Consumers, reported that only 17 percent of families had received any inheritance. This compares with a figure of 18 percent, reported by Morgan, David, Cohen, and Brazer (1962). The Projector and Weiss study also found that only 5 percent of households had received a "substantial" proportion of their wealth from inheritance. However, this latter proportion did rise with household wealth, with 34 percent of families with net worth exceeding half a million dollars indicating a substantial bequest. Barlow, Brazer, and Morgan (1966) found from a 1964 Brookings study on the affluent, covering families with income of \$10,000 or more, that only 7 percent of the sample mentioned gifts and inheritance alone as the source of most of their present assets. They estimated that about one seventh of the total wealth of this group came from inheritance.

Menchik and David (1983) used probate records of men who died in Wisconsin between 1947 and 1978 to obtain an estimate of \$20,000 (in 1967 dollars) for the mean bequest of all decedents in their sample. This figure includes not only intergenerational transfers but interspousal and other transfers as well. David and Menchik (1982) estimated that the average interspousal transfer was \$15,800, with about one half of all individuals dying while still married. Moreover, they computed that about 60 percent of all non-interspousal bequests went to children. Putting these figures together, they obtained a rough estimate that the average intergenerational bequest among decedents was \$7,500 in 1967 dollars, which amounted to less than one fifth of average household wealth in 1967 and about 10 percent of the average household wealth of families with a head 65 or over in age.

Hurd and Mundaca (1989) analyzed data from both the 1964 Survey on the Economic Behavior of the Affluent and the 1983 Survey of Consumer Finances on the importance of gifts and inheritances in individual wealth holdings.<sup>4</sup> Both surveys asked questions of the respondents about whether they had received gifts and inheritances and

<sup>&</sup>lt;sup>4</sup> Information on inheritances was available in some of the early releases of the 1983 SCF file but is deleted from the current public use sample of that file. It is for this reason that we are unable to use the 1983 SCF in the current study.

how much these transfers were worth. They found from the 1964 data that only 12 percent of households in the top 10 percent of the income distribution reported that more than half their wealth came from gifts or inheritances. The corresponding figure from the 1983 data was only 9 percent. They concluded that intergenerational transfers were not an important source of wealth, even for rich families. However, Gale and Scholz (1994), using the 1983 Survey of Consumer Finances, estimated that at least 51 percent of household wealth was accounted for by inheritances and other "intentional" wealth transfers. Brown and Weisbenner (2004), using the 1998 SCF, estimated that 19 percent of households that year received some kind of wealth transfers (this is very close to our own estimate) and that one fifth to one fourth of aggregate household wealth was traceable to wealth transfers, depending on the interest rate used to capitalize past inheritances.

Laitner and Sonnega (2010) provide some recent evidence on this subject on the basis of a different data source, the 1992-2008 Health and Retirement Survey (HRS). The HRS is a panel survey that began in 1992 with a sample of respondents aged 51 to 61. It has an extensive battery of questions about inheritances, trusts, and gifts received. The HRS uses a combination of retrospective questions on past wealth transfers as well wave-to-wave questions of receipts over current two-year intervals. Questions on bequest motives are also included. The authors find that 30 to 40 percent of households eventually receive an inheritance. This figure is a little higher than our estimate of around 30 percent (see Section 4). They also surmise that inheritances reflect a mixture of intentional and accidental bequests, with the latter twice as prevalent.

A similar type of analysis was conducted on French data by Kessler and Masson (1979) (also, see Kessler and Masson, 1989). In a 1975 survey of 2,000 French families, the respondent was asked whether the family had received any significant inheritance (above \$4,000) or gifts (above \$2,000). Of all the households in the sample, 36 percent reported that they had already received some inheritance. Of the total wealth of the population, Kessler and Masson estimated that 35 percent originated from inheritances or gifts. Among those who had reported receiving an intergenerational transfer (who were about two and a half times richer than the average household), the corresponding proportion was 40 percent. Klevmarken (2001) computed that 34.4 percent of Swedish

households reported receiving a gift or inheritance in the 1998 Swedish HUS wealth survey. Using a three percent capitalization of inheritances and gifts (see below), he calculated that 19.0 percent of the wealth of Swedish households in 1998 originated in wealth transfers.

Generally speaking, direct survey evidence and econometric tests on household survey data (or probate records) have so far shown mixed results on the importance of bequests in household wealth accumulation. However, on the basis of the studies reviewed above, one might guess that about one fourth of household wealth emanates from inheritances and other forms of wealth transfers.

#### 4. Empirical Findings, 1989-2007

The 1989, 1992, 1995, 1998, 2001, 2004, and 2007 SCF are used to investigate trends in inheritances.<sup>5</sup> The method of data collection is based on recall. Respondents are asked to indicate whether they have received any inheritances, gifts, or other types of wealth transfers such as trust funds in the past, the value of the transfer, and the date at which it was received.

Questions on inheritances and gifts are also asked in two different ways. First, there are several questions on what we call "general wealth transfers." These questions presumably refer to any type of gift or inheritance. Second, there are specific questions on inheritances and gifts of real estate and businesses. These are asked in the sections of the questionnaire which deal specifically with the value of homes, other properties, and businesses. In principle the questions on general wealth transfers should also capture the specific transfers indicated in the questions on real estate and businesses. Indeed, as one of the experts on the Survey of Consumer Finances indicated in an email, every effort was made during the editing of the SCF file to make sure that the general wealth transfer questions were consistent with the specific wealth transfer information. However, in our data analysis, we did find a few discrepancies between the two sets of question. To be on the conservative side, we therefore included the value of the specific wealth transfers only in the case when no general wealth transfer was reported.

<sup>&</sup>lt;sup>5</sup> As noted above, data on inheritances are not available in comparable form from the 1983 Survey of Consumer Finances.

The recall or recollection method is likely to have serious under-reporting problems, as suggested in the previous section, and estimates of inheritances reported below are very likely to be biased downward. However, it is difficult to ascertain whether there is a systematic bias in under-reporting by wealth class, by income class, or by demographic characteristics of the respondent.

On the basis of both the reported value of wealth transfers and the dates of the transfers, we compute the present value of all inheritances as of the survey year which were received up to the time of the survey by accumulating them at a real interest rate of 3.0 percent.<sup>6</sup> The value of inheritances is then converted to 2007 dollars.<sup>7</sup>

There is a debate about how past inheritances should be valued relative to current wealth. In particular, should the interest or capital gains received on past inheritances be counted as part of inheritances or as part of savings? The procedure used here is essentially a compromise. A normal rate of return on assets received from wealth transfers is assigned and this part of the return is counted in the inheritance portion of current wealth.<sup>8</sup> Returns on inherited assets above this normal rate are implicitly treated as part of savings.

It should be noted at the outset that there appears to be a lot of sample variation from year to year. This is to be expected since inheritances and other wealth transfers are received by a small fraction of the population and their distribution is very skewed (as we shall see below). We are particularly interested in whether there are any notable time trends and we will point this out in the ensuing discussion.

<sup>&</sup>lt;sup>6</sup> Technically, the date of receipt is rounded off to the nearest fifth year in the Public Use version of the SCF, so that some error is introduced into the calculations. There is also no date of receipt provided for other gifts and inheritances. Again, to be on the conservative side, we assume the wealth transfer in that case was received in the year of the survey.

<sup>&</sup>lt;sup>7</sup> We trimmed the sample slightly by excluding all inheritances over \$50,000,000. In the 2004 SCF, there was one inheritance from a trust fund recorded at a value of \$300,000,000, which resulted in a present value in 2007 dollars of \$18.483 billion. This was excluded from the sample. However, also in the 2004 SCF, there was another inheritance recorded at \$50,000,000 from a trust fund, which we kept in the sample.

<sup>&</sup>lt;sup>8</sup> According to our calculations, the average real rate of return on the average household wealth portfolio between 1989 and 2007 was 3.15 percent. We use a discount factor of 3 percent in our calculations. See Wolff, Zacharias, and Masterson (2009) for details.

#### 4.1 Trends in Inheritances, 1989-2007

Table1 tabulates the responses to the general wealth transfer questions and the questions on specific receipts of real property and businesses. In 1998, for example, 20.3 percent responded "yes" to the questions on general wealth transfers, 3.1 percent indicated receiving their own home as a gift or inheritance, 3.2 percent said "yes" for other real estate, 0.4 percent said "yes" for their own business, and 6.6 percent for either real estate or a business.<sup>9</sup> All told, 20.4 percent of households indicated receiving some type of wealth transfer (line 5), compared to 20.3 percent for the general wealth transfer questions, for a discrepancy of 0.1 percentage points (line 6). This difference has remained quite small over the seven survey years, except for 1989, when the difference amounted to 0.4 percentage points.

Some general statistics are provided in the next two tables. Table2 shows a breakdown of wealth transfers by type of transfer. Depending on the year, between 80 and 90 percent of households who received some type of wealth transfer received an inheritance. About 75 to 85 percent received only an inheritance. Among households receiving a transfer in 1998, 80 percent of the value of these transfers came from inheritances, 11 percent from gifts, and 9 percent from trusts. The importance of gifts appears to have risen over time from 1989 to 2007 while that of trusts has declined. There is no noticeable time trend for inheritances.<sup>10</sup>

In 1998, 64 percent of all wealth transfers came from parents, 23 percent from grandparents, 10 percent from other relatives, and 3 percent from friends and other sources (see Table 3). The contribution from parents alone rose from 1989 to 1998, from 56 to 64 percent of the total value of wealth transfers, and then increased to 76 percent in 2007 and that from parents and grandparents together increased from 74 percent in 1989 to 90 percent in 2007, while the share from other relatives, friends, and other sources slipped.

As shown in Table 4, 21.1 percent of all households in the 2007 SCF reported receiving a wealth transfer on or before that date. The average figure over the seven years

<sup>&</sup>lt;sup>9</sup> We often focus on years 1989, 1998, and 2007 since the first and last are the end points of the period under investigation and 1998 is the exact midpoint.

<sup>&</sup>lt;sup>10</sup> The year 2004 is particularly anomalous, where the share from trusts was 32 percent (and the share from inheritances was down to 63 percent). This reflected one very large transfer from a trust fund in that year.

from 1989 to 2007 was 20.9 percent. This latter figure is comparable to those from previous U.S. surveys but lower than the corresponding figures from French and Swedish household surveys. The 2007 U.S. figure represents a decline from 23.5 percent in 1989. The change is also statistically significant. According to the seven SCF surveys, the fraction of households receiving a wealth transfer declined from 23.1 percent in 1989 to a low point of 17.8 percent in 2001, but then rose to 21.0 percent in 2007. The results suggest that over the full 18-year period, there was a moderate drop in the share of households receiving an inheritance.

There is also significant variation in the proportion of households receiving a wealth transfer by income, wealth, and demographic class. As expected, the share of recipients rises very strongly with income and wealth level. On average over the seven years, 38 percent of households in the highest income bracket (\$250,000 or more) reported a wealth transfer, compared to only 15 percent in the lowest income bracket (less than \$15,000); and 45 percent of households in the highest wealth bracket (\$1,000,000 or more) received a transfer,<sup>11</sup> compared to 9 percent in the lowest wealth bracket (less than \$25,000).

The proportion of non-Hispanic white households reporting a wealth transfer was on average more than twice as great as the share of non-Hispanic African-Americans (25 versus 10 percent). Only 5.5 percent of Hispanic households, on average, reported a wealth transfer, while the figure was higher, 12 percent, for Asian and other races.

As expected, the likelihood of receiving a wealth transfer also rises with age. On average, the share of households under age 35 receiving a transfer was 12 percent, compared to 30 percent of those in age bracket 65-74. However, the fraction of recipients in age group 75 was slightly lower, at 29 percent. This pattern reflects both life-cycle effects (the parents of older persons are more likely to have died than those of younger persons), as well as cohort effects (parents of those persons 75 and over were more likely to be poorer than parents of younger people). The likelihood of inheriting or receiving a gift also rises with education -- from 14 percent for those with less than four years of high

<sup>&</sup>lt;sup>11</sup> The figure was slightly lower for the top one percent of wealth holders at 44 percent.

school to 29 percent for college graduates. This result is consistent with the patterns found by income and wealth class.

Almost all income, wealth, and demographic groups saw a moderate decline in the share of transfer recipients between 1989 and 2001, in conformity with the overall decline in the proportion of households reporting a wealth transfer. However, there were some exceptions to this pattern. There was a precipitous drop in the share of recipients among the highest income group, from 48 to 36 percent, and for the top one percent of the wealth distribution, from 57 to 44 percent. Even though the standard errors are large for these groups, the changes are statistically significant. From 2001 to 2007, the reverse generally held with the share reporting a transfer rising almost across the board. A huge gain, in particular, occurred for the lowest income class (from 10 to 17 percent). However, the share of households in the top wealth percentile reporting a wealth transfer remained virtually unchanged.

The share of white households receiving a transfer declined by 6.3 percentage points from 1989 to 2001, whereas the share of African-American households showed a smaller decline (2.2 percentage points). The change is statistically significant for whites but not for black households. The share of Asians who reported a transfer plummeted from 17 percent in 1989 to 10 percent in 2001, a change that is statistically significant even with the small sample size for this group, while that for Hispanics fell from 5.8 to 3.0 percent (though not statistically significant). This trend may be a reflection of the large immigration of both Asians and Hispanics to the U.S. during the 1990s (and the relative low wealth holdings of their parents). In contrast, the transfer rate picked up among all groups from 2001 to 2007, with the largest gains reported by whites (4.3 percentage points) and Asians (4.9 percentage points). Changes in the share of households reporting a transfer by age class and educational group followed the general trends from 1989 to 2001 and from 2001 to 2007. If the 75 and over age group is considered to represent the "end of lifetime" age group, it appears that about 29 percent of households on average will receive some type of wealth transfer over their lifetime.

Tables 5 and 6 show the present value of wealth transfers received for recipients only. In 1998, the mean present value of wealth transfers among recipients was \$323,500 and the median was \$71,000 (both in 2007 dollars). It is of note that the large difference

in the mean and median value of transfers is of the same order of magnitude as that between mean and median household wealth and indicates considerable skewness in the distribution of wealth transfers (as we shall see below).

We also find similar patterns as in Table 4. Both the mean and median value of wealth transfers tends to rise with household income, and there is a huge jump for the highest income class. In 1998, the mean present value of wealth transfers for the top income class (\$250,000 or more) was more than 14 times as great as for the lowest (under \$15,000), and the median transfer was more than seven times as large. Wealth transfers increase monotonically with wealth, with again a big jump for the top wealth class. The mean present value of wealth transfers for the highest wealth class (\$1,000,000 or more) was more than 24 times as great as for the lowest (under \$25,000) in 1998, and the median transfer was more than 17 times as large. Indeed, the ratio was 65 for mean values and 26 for median values between the top one percent of wealth holders and the bottom wealth class.

Wealth transfers are also higher for non-Hispanic whites than for non-Hispanic African-Americans. In 1998, the ratio of means among recipients between the two groups was 1.52 and the ratio of medians was 1.26. Asians ranked first in terms of mean wealth transfers and Hispanics last in 1998, while Hispanics ranked first in terms of median transfers, followed by Asians, whites, and then blacks.

Not surprisingly, both the mean and median values of wealth transfers rise with age. In 1998, the mean transfer for households age 75 and over was 5 times as great as that for the youngest age group (under 35), while the median transfer was almost four times as great. The value of wealth transfers received also rises with the educational level of the households and is particularly high for college graduates. In 1998, the mean transfer of the latter was 3.6 times as great as that for households with less than a high school education, and the median value was 2.3 times as great.

The results of Table 5 also indicate a sharp decline in the mean (present) value of wealth transfers between 1989 and 1998 among recipients – over 16 percent. The median value showed a moderate increase -- by 7.3 percent. However, from 1998 to 2007 the situation reversed and the mean value of wealth transfers among recipients climbed by 47

percent and the median value by 26 percent.<sup>12</sup> Over the full 18-year period, the mean value rose strongly, by 23 percent, while the median value gained 36 percent (both of these changes are statistically significant at the one percent level). Both the mean value and the median value of transfers generally display a rising trend over time, despite some year-to-year fluctuations.

The decline in the mean value of wealth transfers from 1989 to 1998 was especially marked among the upper four income classes. Some of the lower income classes actually experienced a rise in the value of their wealth transfers. From 1998 to 2007 all income classes experienced a rise in the mean value of wealth transfers with the exception of the top income class. Over the full 1989 to 2007 period, all income classes except the top one registered gains in mean wealth transfers, with the lowest income class showing a 92 percent increase, while the top income class suffered a decline of 23 percent.

The pattern is different by wealth class. From 1989 to 1998, the mean value of wealth transfers generally increased among the lower wealth classes but declined among the upper wealth classes with the notable exception of the top one percent, which experienced a 77 percent gain. From 1998 to 2007, in contrast, all wealth classes enjoyed increases in the mean value of wealth transfers, with the exception of the second and third. Over the full 18 years, the bottom two wealth classes as well as the top (\$1,000,000 or more) saw their mean transfers go down whereas the four in the middle saw gains. The top one percent saw their transfers surge by 143 percent.

Mean wealth transfers declined slightly among whites but increased by 30 percent among black households and by 23 percent among Asian-Americans from 1989 to 1998. Among Hispanics, they rose between 1992 and 1998.<sup>13</sup> Median transfers increased among all racial and ethnic groups. From 1998 to 2007, both mean and median transfers were up among all four groups except Hispanics which saw a decline in median transfers. Over the full 1989-2007 period, both mean and median wealth transfers rose among all four groups except mean transfers among Hispanics, though at almost double

<sup>&</sup>lt;sup>12</sup> The 2004 figure for mean transfers is much higher than the 2007 figure, a reflection of the very large wealth transfer from a trust fund in 2004 noted above.

<sup>&</sup>lt;sup>13</sup> The 1989 mean value of \$1,695,100 for Hispanic households appears to be an outlier, based on the small sample size of this group (only 13 cases).

the rate for black households than white households and at approximately three times the rate among Asians as among whites. Mean transfers fell among Hispanic households from 1989 to 2007 but climbed from 1992 to 2007.

Mean wealth transfers fell for the two youngest age groups and age group 65 to 74 from 1989 to 1998 but rose for the other age classes. Median values likewise decreased for the bottom two age groups and for age group 65-74 but increased for the others. In contrast, from 1998 to 2007, both mean and median values of wealth transfers were almost universally up across age groups with the notable exception of mean transfers among the oldest one. All told, mean transfers fell among the youngest age groups and age group 65 to 74 from 1989 to 2007 and rose among the other age groups, whereas median transfers were up among all age groups except the youngest one.

From 1989 to 1998, mean transfers were down sharply among all educational groups except high school graduates but from 1998 to 2007 the pattern was exactly reversed. Over the whole 1989 to 2007 period, mean and median transfers showed gains among all groups except the least educated, among whom they showed slight declines.

Table 7 puts together trends in mean wealth transfers among recipients with trends in the share of households receiving transfers to yield mean inheritances among all households within group. We now see a much greater spread in the value of wealth transfers received than among recipients only. This pattern reflects the positive correlation between the share of households receiving a wealth transfer and the average value of that wealth transfer. In 1998, the ratio of mean transfers received between the top and bottom income class was 40 to 1, compared to 14 to 1 among recipients only. In the same year, the ratio between the top wealth class of \$1,000,000 or more and the bottom wealth class was 109!, compared to 24 among recipients only. The ratio in mean transfers in 1998 between white and black households was 3.3, in comparison to 1.5 among recipients only. Likewise, the spread between the oldest and youngest age classes in mean transfers was 12.3 compared to 5.1 among recipients, and that between college graduates and the least educated was 7.3 among all households and only 3.6 among recipients.

Overall mean transfers were down by 28 percent from 1989 to 1998 and then up by 54 percent from 1998 to 2007, for a net gain of 10 percent. This compares to a 23 percent increase for mean transfers among recipients only. Mean transfers generally declined over the earlier period within income, wealth, and demographic groups and increased in the later period. Over the full period, average transfers generally fell by income class (down by 37 percent for the top income class, for example) with the notable exception of the bottom one which experienced a 104 percent increase. Transfers were almost universally down by wealth class, again with the notable exception of the top one percent who saw their average transfers climb by 93 percent.

Average transfers rose among white, black, and Asian households but much more for the latter two than for whites. Hispanics suffered a decline from 1989 to 2007 but saw large gains from 1992 to 2007. Mean transfers increased among middle age households (particularly age group 55 to 64 which saw a gain of 88 percent) and among the oldest group but fell by 24 percent for the youngest group and by 32 percent for age group 65 to 74. There was little change in average transfers by educational group except for the least educated which saw a 31 percent drop.

Table 8 shows the present value of wealth transfers received as a percent of the current net worth of households. This ratio provides a rough gauge of the importance of inheritances, gifts, and other wealth transfers in household wealth accumulation. In 1998, the figure was 19.4 percent among all households. The unweighted average over the whole 1989 to 2007 period was 23.2 percent. These figures are comparable to previous estimates for U.S households and for Swedish households (19 percent in 1998) but lower than the figure of 35 percent for French households in 1975. However, since net worth rose during the 1990s in the U.S. and the mean value of wealth transfers dipped, this proportion also fell rather sharply over the years from 1989 to 1998 from 29 to 19 percent. From 1998 to 2007, the mean value of wealth transfers rose by 52 percent while mean net worth rose about the same degree, so that this ratio remained unchanged at 19 percent. Over the full 18-year period, wealth transfers as a share of net worth fell rather sharply, from 29 to 19 percent (the difference is significant at the one percent level). It appears that the importance of inheritances as a source of household wealth accumulation fell off over these years.

Another surprising result is that while both the percentage of households receiving a wealth transfer and the value of those transfers rise almost monotonically with income and wealth class, wealth transfers as a share of household net worth tends to *decline* with both income and wealth. In 1998, the present value of wealth transfers amounted to 45 percent of the net worth of the lowest income class and only 17 percent for the highest income class. Likewise, the present value of these transfers accounted for 46 percent of the wealth of the second lowest wealth class (\$25,000-\$49,999), compared to 17 percent for both the top wealth class of \$1,000,000 or more and the top one percent.<sup>14</sup> The rationale is that while the dollar value of wealth transfers is greater for wealthier groups, small gifts and bequests mean more to poorer families. This relation will produce some rather counter-intuitive results regarding the effects of inheritances on wealth inequality – namely that inheritances will be seen as an *equalizing* factor on wealth inequality – as will be seen below.

Indeed, the inverse relation between wealth transfers as a share of current net worth and both income and wealth level appears to have become more pronounced over the 1989-2007 period. While the ratio fell from 55 to 43 percent for the lowest income class, it plummeted from 30 to 13 percent for the top income class. Likewise, while the ratio fell from 48 to 31 percent for the second wealth class, it dipped by almost half for the top wealth class, from 24 to 16 percent, and for the top one percent, from 23 to 15 percent.

It is also of note that wealth transfers amounted to a greater proportion of the current net worth of African-American than of white households in 1998 -- 32 percent versus 19 percent. Wealth transfers also made up a much smaller share of the wealth holdings of Hispanics and Asian-Americans than of whites in 1998. While this share generally declined over time among white households, there was no clear time trend in this ratio for blacks or Hispanics. Among Asians, this share increased somewhat from 1989 to 2007.

Though the total value of wealth transfers tends to rise with the age of the householder, wealth transfers as a share of current wealth tend to have a U-shaped

<sup>&</sup>lt;sup>14</sup> For the bottom wealth class, the mean present value of wealth transfers was \$4,700, while the mean net worth of this group was -\$53.

relation. The share is high for young households, because of their low savings, and for older households, because of the high absolute value of such transfers. It is low for middle-age households, because of their relatively small amount of inheritances and large level of savings. This pattern remains fairly robust over time. In 1998, the ratio of wealth transfers to net worth was relatively constant across educational groups. However, this pattern was not very robust over time, with considerable year-to-year fluctuation.

Another cut is provided in Table 9. Here we isolate the wealth transfers received in only the five and ten years preceding the survey year.<sup>15</sup> These figures are likely to be more reliable than those on wealth transfers received over the whole lifetime (at least up to current age), since recall is better for more recent events than those further away in time. Line 6 of Panels A and B provides the final estimate on all wealth transfers received. Here, despite some bouncing around from year to year, there is some indication of a slight upward trend in the share of households reporting a wealth transfer, from 7.7 percent in 1989 to 8.4 percent in 2007 over the preceding five years and from 12.1 to 13.3 percent over the preceding ten years. There was an upward trend in mean values as well, from \$123,900 to \$165,300 over the preceding five years and from \$135,100 to \$213,200 over the preceding ten years.

#### 4.2 Trends in the Inequality of Wealth Transfers, 1989 to 2007

Another topic of interest in this paper is whether the inequality of wealth transfers has increased over time. As shown in Table 10, the Gini coefficient for wealth transfers received among all households was incredibly high in 1998, 0.96. Even limiting the sample to recipients lowers the Gini coefficient to only 0.80. This compares to a Gini coefficient for net worth in 1998 of 0.82 (see Wolff, 2010). There is a U-shaped pattern of wealth transfer inequality with respect to income level, with Gini coefficients for recipients only falling from 0.73 for the bottom income class to 0.66 for the middle one and then rising steeply to 0.90 for the top income class. Inequality of wealth transfers is much higher among white households (a Gini value of 0.81) than African-American ones (0.73) or Hispanics (0.53). There is also a U-shaped pattern of wealth transfer inequality

<sup>&</sup>lt;sup>15</sup> As noted above, the SCF combines wealth transfers received into five year intervals preceding the survey year.

with respect to age, with Gini coefficients falling from 0.79 for the youngest group to 0.75 for age groups 45-54 and 55-64 and once again increasing sharply to 0.87 for the oldest group. More educated households also have a higher degree of wealth transfer inequality than less educated ones, particularly the least educated group.

Patterns are quite similar in 2007. The main exception is that the inequality of wealth transfers tends to fall off with age, though the relationship is a bit irregular. In 1989 patterns are similar with those for 1998, except that wealth transfer inequality tends to rise with income and, among racial and ethnic groups, it is higher among Hispanics than among whites or African-Americans.

Overall, there is no clear indication that the inequality of inheritances, gifts, and other wealth transfers rose or declined between 1989 and 2007. The Gini coefficient of wealth transfers among all households was virtually unchanged over the period, while that among recipients only fell slightly, by 0.01 points. The Gini coefficient of wealth transfers among recipients only rose by 0.03 points for the lowest income class, fell by 0.06 points for the middle income group, but changed little for the other income groups. Transfer inequality was relatively unchanged among white and black households, though it did fall off steeply among Hispanics (though, as noted above, the figure for 1989 is based on a very small sample size and is likely to be unreliable).

Gini coefficients show a steep increase for the youngest age group of 0.05 points and for age group 45-54 of 0.08 points but slip by 0.07 points for age group 65-74. They also fall among less educated households, particularly among high school graduates (a 0.05 point drop) but rise among the least educated group by 0.03 points. All in all, changes in the inequality of wealth transfers are quite mixed across income and demographic groups.

Another indicator of the inequality of wealth transfers is its correlation with wealth and income. We first show the correlation of wealth transfers (WT) and net worth excluding wealth transfers (NWX). This correlation, as we shall discuss below, is uniformly negative. This means that less wealthy households tend to receive greater transfers relative to the size of their wealth holdings than richer ones. The results seem to indicate that the correlation has become less negative over time, suggesting that it has become less pro-poor over the period. However, as we shall see in the next section, this relationship tends to bounce around a lot over time. In contrast, as might be evident from Table 7, there is generally a positive relation between wealth transfers and household income. However, as shown in Table 11, the correlation is quite low -0.074 in 2007. Moreover, this correlation has come down over time, from 0.122 in 1989.

As noted in the introduction, it is not possible to simulate the effects of eliminating wealth transfers on the size distribution of wealth. Such an exercise would require a full behavioral model of household savings, and, in particular, a fully estimated response function of savings to the receipt of inheritances and other wealth transfers.<sup>16</sup> For such an analysis we would have to estimate this response function for different income and wealth classes and for different demographic groups.

Instead, a decomposition analysis based on the coefficient of variation is used to assess the effects of inheritances and other wealth transfers on the inequality of wealth.<sup>17</sup> As derived in Wolff (1987), for any variable  $X = X_1 + X_2$ ,

 $CV^{2}(X) = p_{1}^{2}CV^{2}(X_{1}) + p_{2}^{2}CV^{2}(X_{2}) + 2CC(X_{1},X_{2})$ 

where CV is the coefficient of variation (the ratio of the standard deviation to the mean), CC is the coefficient of covariation, defined as the ratio of the covariance to  $X^2$ ,  $p_1 = X_1/X$ , and  $p_2 = X_2/X$ .

Results are shown in Table 11. It is first of note that the correlation between wealth transfers (WT) and current wealth holdings excluding transfers (NWX) is negative in all seven years -- that is, households with lower wealth holdings exclusive of wealth transfers receive higher wealth transfers. The value of the correlation coefficient varies over time, from a range of -0.30 in 1989 to -0.71 in 1992. For 1998, the value is -0.47. For 2001 and 2007, the correlation is quite low in absolute value -- -.011 and -0.17, respectively – but for 2004 it is at its highest point, -0.80.

As a result, in all seven years, the (negative) correlation between WT and NWX serves to reduce overall wealth inequality (the third lines in Panels A and B). However,

<sup>&</sup>lt;sup>16</sup> Actually, the model would be even more complicated for two reasons. First, household savings would also respond to anticipated inheritances, which would be even harder to measure. Second, in a world without transfers, the savings behavior of those leaving inheritances would also be different.

<sup>&</sup>lt;sup>17</sup> Because of the large number of negative and zero net worth values, it is not possible to use a decomposition of the Theil coefficient.

the distribution of wealth transfers is much more skewed than the distribution of NWX. This is true for all seven years. For 1998, for example, the coefficient of variation of NWX is 9.1, compared to a value of 22.5 for WT. From this effect, the addition of wealth transfers to other wealth holdings serves to increase overall wealth inequality (line 1 of Panels A and B).

The net effect of inheritances and other wealth transfers on overall wealth inequality depends on the relative magnitude of the two effects. For all seven years except 2001 and 2007, the covariation effect outweighs the direct effect of adding wealth transfers to other wealth holdings and actually results in a sizeable reduction in wealth inequality. For 1998, the coefficient of variation of NWX is 9.1, while that of NW is 6.6. Thus, adding wealth transfers to NWX results in a 28 percent reduction of wealth inequality. The coefficient of variation also declines by 28 percent in 1989, by 51 percent in 1992, and by 46 percent in 1995. In 2001, the percentage decline is 15 percent, in 2004, 54 percent, and, in 2007, 18 percent. From this standpoint, the net effect of wealth transfers is to equalize the overall distribution of wealth.

#### 5. Concluding Remarks

We found that on average over the period from 1989 to 2007 21 percent of American households at a given point of time received a wealth transfer and these accounted for 23 percent of their net worth. These figures are comparable to previous studies of inheritances in the U.S. However, over the lifetime, about 30 percent of households could expect to receive a wealth transfer, the mean value of these transfers would be about \$200,000 (in 2007 dollars), and these would account for close to 40 percent of their net worth near time of death.

With regard to the first major issue raised in the Introduction, we found, somewhat surprisingly, that inheritances and other wealth transfers tend to be equalizing in terms of the distribution of household wealth. Indeed, the addition of wealth transfers to other sources of household wealth had a sizeable effect on reducing the inequality of wealth. The results appear counter-intuitive. Richer households do receive greater inheritances and other wealth transfers than poorer households. However, *as a proportion of their current wealth holdings*, wealth transfers are actually greater for poorer households than richer ones. That is to say, a small gift to the poor means more than a large gift to the rich.

A related (also surprising) finding is that a higher fraction of the wealth of African-Americans (about a third) comes from wealth transfers than that of whites (about a fifth). Low income households and the young and old (particularly, households age 75 and over) also receive a higher share of their wealth from transfers relative to other groups.

The second main issue is whether inheritances and other wealth transfers have become more important over time. Our results indicate that over the period from 1989 to 2007, the share of households reporting a wealth transfer fell by 2.5 percentage points. However, the mean and median value of wealth transfers among recipients climbed over the period, by 23 percent for the former and 36 percent for the latter. The average value of inheritances received among *all* households did increase but at a slower pace, by 10 percent. However, wealth transfers as a proportion of current net worth fell sharply over this period from 29 to 19 percent or by 10 percentage points. Transfers as a share of lifetime earnings also dipped between 1998 and 2007, from 7.9 to 6.5 percent. Moreover, though the share of households reporting a wealth transfer in the five and ten years preceding the survey year each increased slightly from 1989 to 2007 and the average value of these transfers among recipients rose by 33 percent for the five years preceding and 58 percent for the 10 years preceding, these transfers as shares of net worth declined in both cases.

Thus, despite the fact that the baby boom generation was reaching "prime" inheritance age and the wealth of their parents was the highest in history for that age group, wealth transfers were less important in accounting for current net worth in 2007 than in 1989. There are several possible explanations. First, the early and mid 2000s (from 2001 to 2007) was a period of very high capital gains and consequently very rapid household wealth growth, particularly because of the boom in housing prices and, to a lesser extent, stock prices. This would make inheritances less important as a source of wealth accumulation when capital gains are strong. Second, life spans rose over this period. Since elderly people were living longer, the number of bequests per year declined. Indeed, richer people tend to live longer than poorer ones and the gap in life expectancies may also have risen over time. This trend would also lower the number of large bequests received per year.

Third, as people live longer, their medical expenses might rise as they age and, as a result, less money is transferred to children at time of death. Fourth, the share of estates dedicated to charitable contributions might be rising over time. This trend may be particularly characteristic of the rich.

Fifth, it is possible that inheritances and other wealth transfers are sensitive to the business cycle. One can think of both a demand for and supply of wealth transfers. If (older) people are becoming richer because of an economic expansion, then the likelihood of making a wealth transfer and the size of the wealth transfer may increase. On the other hand, if their children are also benefiting from the economic expansion and their incomes are rising, then the need for a gift or bequest from their parents may decline and wealth transfers may fall. Conversely, if younger people are becoming poorer because of a business cycle downturn, then the need for a gift or inheritance may increase. However, if their parents are also affected by the economic downturn, then the likelihood of a wealth transfer and its size may also fall. The net effect in both cases is hard to discern, and, in any case, all the years in our sample with the exception of recession year 1992 were at or close to the peak of a business cycle boom.

With regard to the very rich, the share of households receiving a wealth transfer in the top income class, as well as the mean and median value of the transfer among recipients, fell off between 1989 and 2007. Among millionaires in terms of wealth, the share of households receiving a transfer and the average value of the transfers among recipients also declined over these years, though the median value of the transfers among recipients increased. Among the top one percent of the wealth distribution, the share receiving a transfer decreased but the mean value of the transfers among recipients as well as the average value among all households in the group rose over the period. Nonetheless, for all three groups of rich households, wealth transfers as a share of their net worth fell between 1989 and 2007. The same trend held true for college graduates. It is therefore reasonable to conclude that inheritances and other wealth transfers have become less important for the rich as a source of wealth accumulation over these years.

Our third main issue is whether the inequality of wealth transfers rose over time. We found first of all that the inequality of wealth transfers is extremely high. For 1998, the Gini coefficient of transfers among all households is 0.96 and among recipients only it is 0.80. This compares to a Gini coefficient for net worth in 1998 of 0.82. However, there is no indication that the inequality of wealth transfers increased over time. In fact, the Gini coefficient for all households remained unchanged and that for recipients only fell slightly from 1989 to 2007.

Moreover, the proportion of households receiving a wealth transfer climbed sharply with both household income and wealth, as did the mean and median values of these transfers among recipients and among all households in the income and wealth classes. However, as a share of net worth, wealth transfers declined sharply with both income and wealth level. As a result, net worth excluding wealth transfers and wealth transfers themselves are negatively correlated.

Since wealth transfers and net worth have a negative correlation, adding transfers to net worth actually reduces overall wealth inequality. Our simulations show that eliminating inheritances either in full or in part actually increases overall wealth inequality and, in particular, sharply reduces the share of the bottom 40 percent of the wealth distribution. Oddly enough, though wealth inequality in the U.S. remained largely unchanged between 1989 and 1998, it may have actually risen if not for the mitigating effects of inheritances and gifts.

We might also speculate, somewhat surprisingly, that the lower wealth inequality found in European countries compared to the U.S. might be due to larger inheritances (at least as indicated in the French and Swedish household surveys). Indeed, Pestieau (2001) reports that the share of bequests in total household wealth is higher in France and Europe than in the U.S.

Our main finding is that inheritances are an equalizing force in terms of the distribution of household wealth. From the standpoint of equity, a tax structure on bequests should provide, firstly, an incentive for wealth transfers and, secondly, greater benefits (that is, lower taxes) on gifts to the less wealthy. The results also suggest that the current structure of the estate tax is quite good from the standpoint of equity. The estate

tax exempts relatively small wealth transfers (including gifts), whereas it taxes large ones. Small transfers are equalizing in terms of wealth and should be maintained.

Indeed, one might even speculate that an inheritance tax as found in many European countries, where individual inheritances are taxed rather than the full size of the estate, might be superior to an estate tax from the point of view of equity. An inheritance tax has more flexibility than the estate tax. In particular, it encourages the disposition of an estate into a number of small bequests, since the bequests are individually taxed. Second, it allows for the possibility of a "means-tested" tax on bequests. As with the current estate tax, the marginal tax rate would increase with the level of wealth transferred in the inheritance. However, the marginal tax rates could be set lower for recipients with lower income or wealth.

Two provisos for these results should also be mentioned. First, we have assumed that the under-reporting biases (which likely exist in the recall method) are not systematically correlated with the level of household wealth. If the under-reporting bias is greater for richer households, then the equalizing effect of wealth transfers will be overstated. Second, we have used a three-percent capitalization rule for all inheritances and other wealth transfers. If we count the full capital gains received on wealth transfers, then this method might raise the value of wealth transfers of the rich relative to the poor.

#### References

Avery, Robert B., and Michael S. Rendall (1993), "Estimating the Size and Distribution of Baby Boomers' Prospective Inheritances," in the American Statistical Association's *1993 Proceedings of the Social Statistics Section*, pp. 11-19.

Barlow, R., Harvey E. Brazer, James N. Morgan (1966), *Economic Behavior of the Affluent*, Washington, D.C.: The Brookings Institution.

Brown, Jeffrey R. and Scott J. Weisbenner (2004), "Intergenerational Transfers and Savings Behavior." In David A. Wise, Editor, *Perspectives on the Economics of Aging*, Chicago: University of Chicago Press, pp. 181-204.

David, Martin, and Paul L. Menchik (1982), "Distribution of Estates and Its Relationship to Intergenerational Transfers," Statistics of Income and Related Administration Record Research.

Gale, William G., and J.K. Scholz (1994), "Intergenerational Transfers and the Accumulation of Wealth," *Journal of Economic Perspectives*, Vol. 8, pp. 145-160.

Hurd, Michael D., and Gabriella Mundaca (1989), "The Importance of Gifts and Inheritances among the Affluent." In Robert E. Lipsey and Helen Stone Tice eds., *The Measurement of Saving, Investment, and Wealth*, Studies of Income and Wealth, Vol. 52. Chicago: Chicago University Press, pp. 737-763.

Kennickell, Arthur B. 2001. "Modeling Wealth with Multiple Observations of Income: Redesign of the Sample for the 2001 Survey of Consumer Finances," October, <u>http://www.federalreserve.gov/pubs/oss/oss2/method.html</u>.

Kessler, Denis, and Andre Masson (1979), "Les transferts intergenerationales: l'aide, la donation, l'heritage," C.N.R.S. Report, Paris.

Kessler, Denis, and Andre Masson (1989), "Bequests and Wealth Accumulation: Are Some Pieces of the Puzzle Missing," *Journal of Economic Perspectives*, Vol. 3, No. 3, pp.141-152.

Klevmarken, N. Anders (2001), "On the Wealth Dynamics of Swedish Families 1984-1998," paper presented at the 21<sup>st</sup> Arne Ryde Symposium on Non-Human Wealth and Capital Accumulation, August 23-25, 2001, Lund, Sweden.

Laitner, John (1992), "Random Earnings Differences, Lifetime Liquidity Constraints, and Altruistic Intergenerational Transfers, *Journal of Economic Theory*, Vol. 58, pp.135-170.

Laitner, John and Amanda Sonnega (2010), "Intergenerational Transfers in the Health and Retirement Study Data," Michigan Retirement Research Center, Ann Arbor, MI, November.

Menchik, Paul and Martin David (1983), "Income Distribution, Lifetime Saving and Bequests," *American Economic Review*, September.

Morgan, James N., Martin H. David, William. J. Cohen, and Harvey E. Brazer (1962), *Income and Welfare in the United States*, New York: McGraw-Hill Book Company.

Pestieau, Pierre (2001), "The Role of Gifts and Estate Transfers in the United States and Europe," mimeo.

Projector, Dorothy and Gertrude Weiss (1966), "Survey of Financial Characteristics of Consumers," Federal Reserve Technical Papers.

Schervish, Paul G., and John J. Havens (1999), "Millionaires and the Millennium: New Estimates of the Forthcoming Wealth Transfer and the Prospects for a Golden Age of Philanthropy," Social Welfare Research Institute of Boston College, Boston, MA.

Wolff, Edward N. (1987), "The Effects of Pensions and Social Security on the Distribution of Wealth in the U.S." In Edward N. Wolff ed., *International Comparisons of Household Wealth Distribution*, Oxford: Oxford University Press, pp. 208-247.

Wolff, Edward N. (1999), "Wealth Accumulation by Age Cohort in the U.S., 1962-1992: The Role of Savings, Capital Gains and Intergenerational Transfers," *Geneva Papers on Risk and Insurance*, Vol. 24, No. 1, January, pp. 27-49.

Wolff, Edward N. (2002), "Inheritances and Wealth Inequality, 1989-1998," *American Economic Review Papers and Proceedings*, Vol. 92, No. 2, May, pp. 260-264.

Wolff, Edward N. (2003), "The Impact of Gifts and Bequests on the Distribution of Wealth," in Alicia H. Munnell and Annika Sundén editors, *Death and Dollars*, Washington, DC: Brookings Institution, pp. 345-375. Wolff, Edward N. (2010), "Recent Trends in Household Wealth in the United States: Rising Debt and the Middle-Class Squeeze – An Update to 2007," Annandale-onthe Hudson, NY: Levy Economics Institute Working Paper No. 589, March.

Wolff, Edward N., Ajit Zacharias, and Thomas Masterson (2009), "Trends in American Living Standards and Inequality, 1959-2004." Annandale-on the Hudson, NY: Levy Economics Institute, mimeo, December.



Table 1. Percent of Households Receiving Any Kind of Wealth Transfer, 1989-2007	Receiving	g Any K	ind of <b>V</b>	Vealth	Transf	er, 198	9-2007							
(Figures are in 1000s, 2007 dollars)														
	Percent	Percent of Households Indicating a Transfer of the	holds Ine	licating	a Transf	er of the		Mean Pr	esent Va	lue of We	alth Tra	Mean Present Value of Wealth Transfer by Indicated	Indicated	
	Indicated Type	d Type						Type for	Recipier	Type for Recipients Only <sup>g</sup>				
Recipients of:	1989	1992	1995	1998	2001	2004	2007	1989	1992	1995	1998	2001	2004	2007
General wealth transfer questions <sup>a</sup>	23.1	20.5	21.3	20.3	17.8	20.3	21.0	370.3	372.8	347.0	276.0	292.8	480.5	416.6
1. Owner-occupied housing <sup>b</sup>	2.8	2.2	3.2	3.1	3.0	2.7	2.8	180.3	206.7	205.6	241.1	220.3	297.1	438.7
2. Other real estate <sup>c</sup>	4.1	2.3	4.4	3.1	2.7	3.2	3.5	266.6	410.3	296.9	344.3	691.6	590.5	420.1
<b>3.</b> Business <sup>d</sup>	0.6	0.3	0.5	0.4	0.3	0.3	0.7	1337.0	1529.9	2681.3	9.996	1315.7	1908.6	1674.1
4. Real estate or business	7.6	5.0	7.8	6.5	5.9	6.1	6.5	315.3	386.5	436.9	334.9	498.1	543.8	586.6
FINAL ESTIMATE:														
5. General wealth transfer	23.5	20.7	21.4	20.4	17.9	20.3	21.1	387.1	402.8	406.7	323.5	378.6	516.5	476.2
and/or real estate or business <sup>e</sup>														
<b>DISCREPANCY:</b>														
6. Real estate or business but	0.4	0.2	0.1	0.0	0.0	0.0	0.1	16.8	30.1	59.7	47.5	85.8	36.0	59.6
NOT general wealth transfer <sup>f</sup>														
Note: own computations from the 1989, 1992, 1995, 1998, 2001, 2004, and 2007 Survey of Consumer Finances (SCF).	, 1992, 199	<b>95, 1998</b> ,	2001, 200	)4, and 2	007 Surv	ey of Co	nsumer	Finances (S	CF).					
a. Question corresponding to variables X5803, X5808, and X5813.	X5803, X5	808, and	X5813.											
b. Includes mobile homes and sites as well as farm and ranch houses.	vell as farn	and rar	ich house	Ś										
c. Includes vacation properties, time-shares, and investment	ares, and i	investme	nt real estate.	tate.										
d. Active businesses only. Transfer information is missing for	rmation is	missing	for passi	passive businesses.	esses.									
e. In the final estimate, we include a transfer of real estate or business only if there is no corresponding f. The "discrepancy" shows the difference between the answers to the general wealth transfer question	insfer of re nce betwee	al estate in the ans	or busine	ess only i he gener	f there is al wealth	no corr n transfe	espondin r questic	business only if there is no corresponding general wealth transfer recorded. Its to the general wealth transfer question	vealth tr:	ansfer rec	corded.			
and our "final estimate."				)			4							
g. The figures are based on the present value of all transfers as of the survey year which were received up to the time of the survey and accumulated at a real interest rate of 3.0 mercent for reciments only.	value of al	ll transfe al interes	rs as of tl t rate of	a survey 3.0 nerce	/ year wh	uich wer cinients	e receive onlv.	dn þ						
							- 6							]

35

Table 2. Distribution of Wealth Transfer Received by Type of Transfer, 1989-2007	ealth Tran	sfer Re	ceived b	y Type	of Tran	sfer, 19	89-2007							
	Percent	Percent of Wealth Transfer Recipients	ı Transfe	r Recipie	nts			Present	Value o	Present Value of Transfer Received as	r Receiv	'ed as		
	Receivin	Receiving Indicated Type of Transfer <sup>a</sup>	ed Type (	of Transf	er <sup>a</sup>			A Perce	ent of To	A Percent of Total Wealth Transfers $^{\rm c}$	th Trans	fers <sup>c</sup>		
	1989	1992	1995	1998	2001	2004	2007	1989	1992	1995	1998	2001	2004	2007
All Transfer Recipients	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
<b>1. Inheritances only</b>	85.2	88.1	74.9	76.2	78.0	80.7	<i>T.T.</i>	64.5	75.8	80.2	76.4	80.2	55.6	73.6
2. Gifts or transfers only	3.5	5.2	14.6	17.2	14.3	11.6	14.2	1.5	1.9	4.8	9.7	5.9	3.8	8.9
<b>3. Trust funds or other only</b>	T.T	3.3	6.2	3.0	3.1	2.2	3.1	11.1	8.4	4.9	6.1	5.8	4.5	6.8
4. Inheritances and gifts	0.6	1.7	2.5	2.2	3.2	3.5	3.6	1.4	1.0	1.6	2.0	2.4	4.7	4.5
<b>5.</b> Inheritances and trusts	2.9	1.4	1.7	1.3	1.2	1.7	1.0	21.4	5.1	3.5	5.5	5.0	28.4	5.2
6. Gifts and trusts	0.1	0.1	0.1	0.1	0.3	0.3	0.4	0.1	6.9	0.3	0.3	0.3	3.1	0.9
6. Inheritances, gifts and	0.0	0.3	0.0	0.0	0.1	0.0	0.0	0.0	0.8	4.7	0.0	0.4	0.0	0.0
trusts														
Memo:														
All Transfer Recipients <sup>b</sup>								100.0	100.0	100.0	100.0	100.0	100.0	100.0
<b>1.</b> All Inheritances	88.7	91.4	79.2	7.9.T	82.4	85.8	82.3	76.9	78.6	87.4	7.9.7	83.6	63.2	78.8
2. All gifts or transfers	4.2	7.3	17.2	19.4	17.8	15.4	18.2	1.7	2.5	5.6	10.8	7.2	5.2	10.2
<b>3.</b> All trust funds or other	10.7	5.0	8.0	4.4	4.6	4.3	4.5	21.4	19.0	7.0	9.5	9.2	31.6	10.9
transfers.														
Note: own computations from the 1989, 1992, 1995, 1998, 2001, 2004, and 2007 SCF. Tabulations are	he 1989, 199	2, 1995, 1	998, 200	l, 2004, a	nd 2007 S	SCF. Tal	oulations a	re						
only for general wealth transfer questions.	questions.	х х	N.	х х										
a. Inheritances include inherited trust funds.	l trust funds													
b. The column sum is greater than unity since a household may receive more than one type of transfer.	an unity sind	se a house	ehold ma	v receive	more tha	n one typ	e of transf	er.						
c. The figures are based on the present value of all transfers as of the survey year which were received up	resent value	of all tra	insfers as	of the su	Irvey yeal	r which v	vere receiv	ed up						
to me mine of me and tel and acc	ullulated a						ou s uury.							

36 ECB Working Paper Series No 1300 February 2011

Table 3. Distribution of Wealth Transfer R	Wealth	<b>Γransfe</b>	r Receiv	ed by S	ource of	f Transi	eceived by Source of Transfer, 1989-2007	-2007						
	Percent	Percent of Wealth Tr	ı Transfeı	· Recipie	ansfer Recipients by Indicated Source	licated S <sup>4</sup>	ource	Present Value of Transfer Received as	Value of	Transfe	r Receiv	ed as		
	of Transfer <sup>a</sup>	fer <sup>a</sup>						A Percent of Total Wealth Transfers <sup>c</sup>	nt of Tot	al Wealt	h Transl	fers <sup>c</sup>		
	1989	1992	1995	1998	2001	2004	2007	1989	1992	1995	1998	2001	2004	2007
All Transfer Recipients	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
<b>1.</b> Parents only	49.2	47.9	57.7	60.8	62.2	55.9	61.6	35.5	35.3	41.2	52.0	64.4	44.0	59.9
2. Grandparents only	15.7	15.3	11.7	12.6	15.4	15.9	14.8	8.2	5.9	3.9	9.9	9.9	12.7	5.3
3. Other relatives only	13.8	17.7	14.4	11.2	11.1	14.6	10.2	4.8	9.0	30.7	6.3	5.9	3.6	5.1
4. Friends and others only	5.4	3.1	3.0	2.9	2.2	2.3	1.7	9.3	4.8	1.4	3.0	1.7	1.3	0.5
5. Two or more relatives	11.9	13.8	11.2	10.7	7.8	10.3	10.8	24.3	37.3	18.9	29.2	15.8	36.7	27.6
6. Relatives and friends	3.9	2.4	2.0	1.7	1.3	1.0	1.0	17.9	7.6	3.9	2.9	2.4	1.7	1.5
or others														
- Memo:														
All Transfer Recipients <sup>b</sup>								100.0	100.0	100.0	100.0	100.0	100.0	100.0
<b>1.</b> Parents	71.3	61.7	68.2	71.3	70.2	66.3	72.6	56.3	61.9	57.8	64.3	73.0	51.3	76.4
2. Grandparents	17.4	21.1	16.8	17.4	19.0	19.4	19.6	17.5	11.5	6.8	23.0	15.3	40.4	13.3
3. Other relatives	19.6	30.0	23.8	19.6	16.9	22.9	17.6	16.1	22.0	33.9	9.7	9.9	6.9	9.7
4. Friends and others	4.7	5.4	5.0	4.7	3.5	3.3	2.7	10.1	4.6	1.5	3.0	1.7	1.3	0.5
Note: own commutations from the 1989, 1992, 1995.	m the 1989	1992.10	<u>198, 1998.</u>	2001, 20	04. and 2	007 SCF	1998. 2001. 2004. and 2007 SCF. Tabulations are	uns are						
only for general wealth transfer questions.	sfer questic	ins.												
a. Inheritances include inherited trust funds.	rited trust f	unds.												
b. The column sum is greater than unity since a hou	r than unit	y since a	household	l may rec	eive mor	e than on	sehold may receive more than one type of transfer.	ransfer.						
c. The figures are based on the present value of all transfers as of the survey year which were received up	he present	value of :	all transfe	rs as of t	he survey	year wh	ich were r	eceived up						
to the time of the survey and accumulated at a real interest rate of 3.0 percent for recipients only	accumula	ted at a r	eal interes	t rate of	3.0 perce	nt for rec	cipients on	ly.						

Table 4. Percent of Hous	eholds Re	eceivin	g Wea	lth Tr	ransfei	rs, 198	9-200		
								Unweighted	
								Average	Change,
Category	1989	1992	1995	1998	2001	2004	2007	1989-2007	1989-2007
All Households	23.5	20.7	21.4	20.4	17.9	20.3	21.1	20.7	-2.5
A. Income Level (1998\$)									
Under \$15,000	16.2	14.0	16.7	13.7	9.7	15.5	17.3	14.7	1.1
\$15,000-\$24,999	21.0	17.9	23.3	21.9	14.4	14.1	18.4	18.7	-2.6
\$25,000-\$49,999	22.4	21.8	19.5	19.9	17.4	20.7	19.0	20.1	-3.4
\$50,000-\$74,999	28.1	24.6	22.6	21.5	20.1	24.9	21.6	23.3	-6.5
\$75,000-\$99,999	30.3	24.3	31.5	20.5	27.2	24.2	25.3	26.2	-5.0
\$100,000-\$249,999	32.1	31.1	41.0	32.2	27.0	23.8	30.6	31.1	-1.5
\$250,000 or more	47.6	38.1	33.8	38.9	35.7	35.7	39.0	38.4	-8.6
<b>B. Wealth Level (1998\$)</b>									
Under \$25,000	8.4	8.8	10.9	9.9	6.3	10.0	8.7	9.0	0.3
\$25-000-\$49,999	24.9	20.4	18.7	20.0	17.3	17.8	21.9	20.2	-3.0
\$50,000-\$99,999	26.3	22.5	21.4	19.6	16.4	20.9	19.9	21.0	-6.3
\$100-000-\$249,999	33.1	25.3	29.3	26.0	22.6	21.4	24.3	26.0	-8.8
\$250,000-\$499,999	37.6	37.7	41.4	31.7	27.6	32.7	27.6	33.7	-10.0
\$500,000-\$999,999	46.2	44.5	53.2	35.5	34.0	41.8	36.4	41.7	-9.7
\$1,000,000 or over	47.9	46.1	48.2	44.9	40.4	38.4	47.3	44.7	-0.6
Top 1% of Wealth	57.3	47.6	40.8	42.0	43.9	32.8	45.5	44.3	-11.7
C. Race									
Non-Hispanic whites	27.6	24.2	25.2	23.8	21.3	24.2	25.6	24.6	-2.0
Non-Hispanic African-	10.4	9.4	11.5	10.8	8.2	12.3	9.1	10.2	-1.2
Americans									
Hispanics <sup>a</sup>	5.8	6.7	9.3	4.2	3.0	5.3	4.2	5.5	-1.5
Asian and other races	16.8	12.9	13.4	9.1	9.9	8.6	14.8	12.2	-2.0
D. Age Class <sup>b</sup>									
Under 35	15.4	12.8	13.3	11.8	10.7	10.8	12.2	12.4	-3.2
35-44	18.7	15.7	19.1	15.5	14.0	15.9	16.4	16.5	-2.3
45-54	24.4	21.0	23.9	19.4	19.8	20.4	20.8	21.4	-3.7
55-64	24.4	30.5	26.7	27.7	24.8	27.3	28.1	27.4	- <u></u> ., 1.7
65-74	34.9	26.8	32.0	34.5	25.7	28.8	27.7	30.1	-7.2
75 & over	34.4	29.4	30.0	28.4	21.2	29.8	30.3	29.1	-4.0
E. Education <sup>c</sup>									
Less than 12 years	17.7	14.4	14.4	13.5	8.2	13.9	13.2	13.6	-4.5
12 years	17.7	19.3	14.4	17.8	14.7	17.9	17.6	13.0	-4.3
12 years 13-15 years	22.2	19.3	21.5	20.9	14.7	22.4	20.4	20.6	-2.2
16 years of more	34.4	27.0	21.5 32.4	20.9	27.3	22.4 24.1	20.4 29.1	28.8	-1.8
To years of more								<b>40.0</b>	-3.4

### Table 4. Percent of Households Receiving Wealth Transfers, 1989-2007

Note: own computations from the 1989, 1992, 1995, 1998, 2001, 2004, and 2007 SCF.

The figures record the proportion of households who indicate receiving a wealth transfer at any time before the time of the survey.

a. Hispanics can be of any race.

b. Households are classified according to the age of the head of household.

c. Households are classified according to the education of the head of household.

								Unweighted	
								8	%
								Average	Change,
Category	1989	1992	1995	1998	2001	2004	2007	1989-2007	1989-2007
All Households	387.1	402.8	406.7	323.5	378.6	516.5	476.2	413.1	23.0
A. Income Level (1998\$)									
Under \$15,000	126.4	195.7	214.7	198.4	155.6	822.2	242.6	279.4	91.9
\$15,000-\$24,999	240.4	163.9	134.3	182.8	222.7	275.6	246.7	209.5	2.6
\$25,000-\$49,999	207.8	317.1	207.6	267.3	355.1	226.5	291.7	267.6	40.4
\$50,000-\$74,999	213.9	313.5	584.5	173.5	380.0	291.2	280.4	319.6	31.1
\$75,000-\$99,999	529.3	489.2	900.5	228.6	313.5	277.5	422.7	451.6	-20.1
\$100,000-\$249,999	835.8	934.3	535.3	466.3	502.8	615.6	871.9	680.3	4.3
\$250,000 or more	3468.1	3258.4	4066.0	2828.9	1222.9	3915.5	2678.4	3062.6	-22.8
<u>B. Wealth Level (1998\$)</u>									
Under \$25,000	83.6	45.2	37.8	67.7	66.0	45.1	70.0	59.3	-16.3
\$25-000-\$49,999	91.2	63.6	143.0	108.1	103.9	300.7	67.4	125.4	-26.1
\$50,000-\$99,999	82.0	151.0	200.9	132.8	91.0	379.4	113.0	164.3	37.8
\$100-000-\$249,999	161.4	205.9	201.2	155.8	152.5	436.7	211.3	217.8	30.9
\$250,000-\$499,999	269.1	217.8	313.6	230.0	663.8	235.2	305.9	319.3	13.6
\$500,000-\$999,999	536.9	1096.4	1113.7	547.2	449.6	484.0	571.0	685.5	6.3
\$1,000,000 or over	2,188	2,607	2,207	1,635	1,015	2,271	1,842	1966.4	-15.8
C. Race			-	-	-				
Non-Hispanic whites	356.9	398.1	426.4	333.2	400.0	537.7	482.4	419.3	35.2
Non-Hispanic African-	169.2	99.5	235.0	219.5	179.6	488.2	282.6	239.1	67.1
Americans									
<b>Hispanics</b> <sup>a</sup>	1695.1	50.4	83.7	150.9	52.3	107.9	466.3	372.4	-72.5
Asian and other races	281.8	413.9	452.8	346.7	175.4	107.7	655.9	347.8	132.7
D. Age Class <sup>b</sup>									
Under 35	199.2	131.4	100.2	140.2	103.0	159.1	191.7	146.4	-3.8
35-44	266.1	137.8	455.6	177.5	359.7	307.7	352.2	293.8	32.4
45-54	260.1	703.6	428.7	265.1	437.8	362.4	422.2	411.4	62.3
55-64	278.5	404.6	286.7	346.2	407.0	1024.9	492.6	462.9	76.9
65-74	877.0	508.9	438.8	333.9	368.0	502.5	749.1	539.7	-14.6
75 & over	385.8	564.4	735.9	714.6	571.2	557.7	635.4	595.0	64.7
E. Education <sup>b</sup>	00010							0,000	• •••
Less than 12 years	198.9	100.6	171.4	144.5	121.7	516.2	183.6	205.3	-7.7
12 years	198.9 167.0	340.2	161.9	144.5 230.5	121.7 281.5	426.3	203.7	203.3 258.7	22.0
12 years 13-15 years	274.2	262.4	463.6	230.5	431.6	420.3 243.8	323.3	258.7 315.4	17.9
15-15 years 16 years of more	719.2	202.4 642.5	403.0 607.1	209.2 521.1	451.0	243.8 758.0	525.5 792.4	515.4 641.8	17.9

### Table 5. Mean Present Value of Wealth Transfers Received by Recipients Only, 1989-2007 (Figures are in 1000s, 2007 dollars)

Note: own computations from the 1989, 1992, 1995, 1998, 2001, 2004, and 2007 SCF. See note to

Table 1 for technical details. The figures show the present value of all transfers as of the survey year which were received up to the time of the survey and accumulated at a real interest rate of 3.0 percent) for recipients only. a. Hispanics can be of any race.

b. Households are classified according to the age and education of the head of household.

# Table 6. Median Present Value of Wealth Transfers Received by Recipients Only, 1989-2007(Figures are in 1000s, 2007 dollars)

								Unweighted	
<b>a</b> .	1000	1000	1005	1000	2001	<b>2</b> 004		Average	% Change,
Category	1989	1992	1995	1998	2001	2004	2007	1989-2007	1989-2007
All Households	66.1	63.6	65.0	71.0	86.2	73.6	89.7	73.6	35.7
A. Income Level (1998\$)									
Under \$15,000	41.1	39.4	55.6	43.2	68.8	54.9	74.3	53.9	80.9
\$15,000-\$24,999	67.4	47.6	41.6	52.4	56.5	49.9	52.4	52.6	-22.3
\$25,000-\$49,999	61.6	63.3	52.6	78.3	90.7	56.7	65.3	66.9	6.0
\$50,000-\$74,999	58.7	70.9	78.0	65.3	78.2	92.0	74.3	73.9	26.6
\$75,000-\$99,999	89.3	84.8	98.7	78.9	78.2	84.5	104.0	88.3	16.5
\$100,000-\$249,999	152.1	168.4	100.9	120.5	176.5	137.5	170.8	146.7	12.3
\$250,000 or more	461.9	214.0	272.1	318.0	244.3	340.7	389.2	320.0	-15.7
<b>B. Wealth Level (1998\$)</b>									
Under \$25,000	18.4	15.5	18.4	24.2	27.7	18.7	23.4	20.9	27.2
\$25-000-\$49,999	43.5	26.6	46.1	40.6	30.9	44.8	41.9	39.2	-3.7
\$50,000-\$99,999	41.8	48.8	63.2	50.4	54.2	65.0	55.0	54.1	31.5
\$100-000-\$249,999	60.2	66.5	78.9	61.9	69.8	67.9	74.6	68.5	23.9
\$250,000-\$499,999	86.9	99.0	147.5	112.9	130.3	108.6	120.6	115.1	38.7
\$500,000-\$999,999	200.7	242.4	176.9	234.4	244.3	203.6	165.4	209.7	-17.6
\$1,000,000 or over	418.0	369.5	308.2	421.0	397.3	346.9	482.8	391.9	15.5
Top 1% of Wealth	1605.2	576.8	638.2	630.7	529.6	878.1	871.9	818.6	-45.7
C. Race									
Non-Hispanic whites	65.2	64.0	68.0	71.2	90.7	<b>79.8</b>	89.7	75.5	37.7
Non-Hispanic African-	50.3	46.4	45.3	56.5	61.4	67.9	79.1	58.1	57.2
Americans									
Hispanics <sup>a</sup>	16.5	7.1	49.0	120.5	31.7	33.9	97.5	50.9	491.6
Asian and other races	65.9	53.7	196.6	96.8	62.0	22.0	121.5	88.4	84.3
D. Age Class <sup>b</sup>									
Under 35	30.8	22.6	29.6	25.4	30.9	32.6	29.7	28.8	-3.5
35-44	40.6	46.2	55.3	37.2	49.8	37.0	58.4	46.4	44.0
45-54	75.6	68.2	66.4	76.8	74.4	71.3	79.3	73.1	4.8
55-64	86.9	64.2	68.0	104.2	130.3	109.8	122.0	97.9	40.4
65-74	88.9	90.4	156.7	86.4	132.4	108.6	145.6	115.6	63.7
75 & over	100.3	125.6	83.3	100.8	114.0	155.1	165.4	120.6	64.9
E. Education <sup>b</sup>									
Less than 12 years	59.3	28.9	45.3	44.2	55.3	46.0	56.6	47.9	-4.7
12 years	40.0	50.2	46.1	56.1	62.0	54.3	69.8	54.1	74.5
13-15 years	69.2	70.9	79.2	70.6	81.3	56.2	74.1	71.6	7.1
16 years of more	105.6	97.5	89.8	100.8	124.6	133.7	136.5	112.6	29.3

Note: own computations from the 1989, 1992, 1995, 1998, 2001, 2004, and 2007 SCF. See note to

Table 1 for technical details. The figures show the present value of all transfers as of the survey year which were received up to the time of the survey and accumulated at a real interest rate of 3.0 percent) for recipients only. a. Hispanics can be of any race.

b. Households are classified according to the age and education of the head of

household.

### Table 7. Mean Present Value of Wealth Transfers Received by All Households in Group,1989-2007

(Figures are in 1000s, 2007 o	dollars)							Unweighted	%
	1000	1002	1005	1000	2001	2004	2007	Average	Change,
Category	1989	1992	1995	1998	2001	2004	2007	1989-2007	1989-2007
All Households	91.0	83.3	86.8	65.8	67.6	104.8	100.3	85.6	10.2
<u>A. Income Level (1998\$)</u>	20.5	27.4	24.0	27.2	151	105 (	42.0	10.1	104.4
Under \$15,000	20.5	27.4	34.8	27.2	15.1	127.6	42.0	42.1	104.4
\$15,000-\$24,999 \$25,000 \$40,000	50.5	29.3	30.7	40.0	32.0	38.9	45.3	38.1	-10.3
\$25,000-\$49,999 \$50,000 \$74,000	46.6	69.1	38.5	53.0	61.7	46.9	55.5	53.0	19.2
\$50,000-\$74,999	60.1	77.1	125.6	37.3	76.3	72.6	60.5	72.8	0.6
\$75,000-\$99,999 \$100,000,\$240,000	160.1	118.7	278.1	46.9	85.2	67.3	106.9	123.3	-33.2
\$100,000-\$249,999	268.5	290.2	214.3	149.6	136.0	146.7	267.0	210.3	-0.6
\$250,000 or more	1651.1	1241.1	1326.3	1101.1	436.7	1397.8	1045.2	1171.3	-36.7
B. Wealth Level (1998\$)				. –				-	
Under \$25,000	7.0	4.0	3.9	6.7	4.1	4.5	6.1	5.2	-13.1
\$25-000-\$49,999	22.7	13.0	26.6	21.5	17.9	53.5	14.8	24.3	-35.0
\$50,000-\$99,999	21.5	33.9	41.7	25.8	15.0	79.2	22.5	34.2	4.5
\$100-000-\$249,999	53.5	52.1	56.9	40.5	34.5	93.7	51.4	54.6	-3.9
\$250,000-\$499,999	101.2	82.0	126.7	72.8	183.5	76.8	84.5	103.9	-16.6
\$500,000-\$999,999	248.0	488.4	574.1	193.5	152.7	202.3	208.1	295.3	-16.1
\$1,000,000 or over	1047.1	1202.7	985.1	731.1	409.7	873.3	870.7	874.2	-16.8
Top 1% of Wealth	1,413	2,221	2,508	1,840	883	3,120	2,727	2101.6	92.9
C. Race									
Non-Hispanic whites	98.4	96.2	103.8	79.2	85.3	130.1	123.4	102.3	25.4
Non-Hispanic African-	17.5	9.3	26.5	23.8	14.7	60.0	25.8	25.4	47.2
Americans									
Hispanics <sup>a</sup>	98.2	3.4	6.8	6.4	1.6	5.8	19.8	20.3	-79.8
Asian and other races	47.4	53.4	60.5	31.4	17.4	9.3	97.1	45.2	105.0
D. Age Class <sup>b</sup>									
D. Age Class Under 35	30.7	16.8	13.1	16.5	11.0	17.2	23.5	18.4	-23.7
35-44	30.7 49.8	10.8 21.6	83.5	27.6	50.2	48.9	23.5 57.8	48.5	-23.7 16.1
45-54	49.8 63.5	21.0 147.8	83.5 98.2	51.0	50.2 86.5	48.9 74.1	57.8 87.7	48.5 87.0	38.0
43-34 55-64	03.5 73.5	147.8	98.2 71.6	51.0 96.0	80.5 100.8	280.2	87.7 138.5	87.0 126.3	38.0 88.4
55-04 65-74									
	306.1	136.2	138.6	115.1	94.7 121.3	144.7	207.6	163.3	-32.2
75 & over	132.6	166.0	215.3	202.6	121.3	166.1	192.8	171.0	45.4
E. Education <sup>b</sup>									
Less than 12 years	35.1	14.5	23.0	19.6	10.0	71.6	24.2	28.3	-31.1
12 years	33.1	65.6	29.0	40.8	41.3	76.4	35.8	46.0	8.2
13-15 years	60.9	50.9	96.4	43.8	75.2	54.6	65.8	64.0	8.1
16 years of more	247.1	173.2	193.3	142.0	123.3	182.7	230.7	184.6	-6.6

Note: own computations from the 1989, 1992, 1995, 1998, 2001, 2004, and 2007 SCF. See note to Table 1 for technical details. The figures show the present value of all transfers as of the survey year which were received up to the time of the survey and accumulated at a real interest rate of 3.0 percent) for recipients only. a. Hispanics can be of any race.

b. Households are classified according to the age and education of the head of household.

Table 8. Present Value	of Weal	th Tra	nsfers ]	Receive	d as a	Percen	t of No	et Worth,	
1989-2007								Unweighted	
								Average	Change,
Category	1989	1992	1995	1998	2001	2004	2007	1989-2007	1989-2007
All Households	28.8	26.0	31.2	19.1	15.2	23.5	18.7	23.2	-10.1
A. Income Level (1998\$)									
Under \$15,000	54.5	57.3	54.1	44.9	26.5	180.2	42.8	65.8	-11.7
\$15,000-\$24,999	35.3	27.2	30.6	35.9	27.6	33.3	36.6	32.4	1.3
\$25,000-\$49,999	26.4	41.9	26.9	33.9	33.0	25.1	28.1	30.7	1.7
\$50,000-\$74,999	22.8	31.6	47.0	13.1	22.8	21.2	16.5	25.0	-6.3
\$75,000-\$99,999	29.2	24.4	63.3	11.2	16.1	16.5	19.4	25.7	-9.8
\$100,000-\$249,999	26.8	26.7	19.6	13.3	12.1	14.3	19.1	18.8	-7.7
\$250,000 or more	30.3	12.7	19.4	16.5	6.3	17.2	12.6	16.4	-17.7
<b><u>B. Wealth Level (1998\$)</u></b>									
Under \$25,000	-109	163.5	288.1	-1014	6070	-297	-214	-606.6	-105.2
\$25-000-\$49,999	48.1	27.3	56.9	46.4	38.3	116.0	31.3	52.0	-16.8
\$50,000-\$99,999	23.5	36.7	44.6	27.8	15.9	86.5	24.2	37.0	0.8
\$100-000-\$249,999	26.2	25.2	27.7	19.9	16.5	45.8	24.1	26.5	-2.1
\$250,000-\$499,999	23.0	18.7	28.1	16.5	40.7	17.0	18.5	23.2	-4.5
\$500,000-\$999,999	29.0	53.5	65.6	22.6	17.2	22.6	24.0	33.5	-5.0
\$1,000,000 or over	23.6	26.4	21.4	16.5	8.9	17.8	16.1	18.7	-7.5
Top 1% of Wealth	22.7	27.0	23.7	17.0	5.9	19.1	14.7	18.6	-8.0
C. Race									
Non-Hispanic whites	26.1	25.3	31.5	19.4	15.7	23.5	18.9	22.9	-7.2
Non-Hispanic African-	27.8	13.3	47.7	32.1	19.0	61.8	21.0	31.8	-6.8
Americans									
Hispanics <sup>a</sup>	163.7	4.0	9.8	6.3	1.7	4.9	11.6	28.9	-152.1
Asian and other races	13.4	16.2	21.1	9.7	4.1	2.6	17.6	12.1	4.2
D. Age Class <sup>b</sup>									
Under 35	36.7	26.7	30.2	21.9	12.7	28.6	25.7	26.1	-10.9
35-44	20.0	9.6	46.1	11.8	17.5	17.1	18.7	20.1	-1.3
45-54	14.4	32.8	25.3	11.6	15.5	14.2	13.7	18.2	-0.6
55-64	14.8	21.3	14.2	14.6	12.2	33.4	15.3	18.0	0.5
65-74	62.2	27.0	29.1	20.0	12.4	19.7	20.8	27.3	-41.4
75 & over	32.7	43.6	58.5	52.5	22.8	29.5	31.0	38.7	-1.7
E. Education <sup>b</sup>									
Less than 12 years	14.4	14.5	22.8	21.0	8.9	53.3	19.1	22.0	4.7
12 years	21.6	37.9	17.2	21.1	20.5	40.3	14.7	24.8	-6.9
13-15 years	25.8	19.4	41.4	16.5	25.6	19.1	20.8	24.1	-5.0
16 years of more	37.9	26.1	33.3	19.3	12.2	19.3	19.1	23.9	-18.8
N-4									10.0

# Table & Present Value of Wealth Transfers Received as a Percent of Net Worth

Note: own computations from the 1989, 1992, 1995, 1998, 2001, 2004, and 2007 SCF.

The figures show the present value of all wealth transfers as of the survey year which were received up to the time of the survey and accumulated at a real interest rate of 3.0 percent as a ratio to net worth a. Hispanics can be of any race.

b. Households are classified according to the age and education of the head of household.

<u>(ears</u> ransfer housing	nt of Hou 1992	:		e	;	Ē	B. Me	an Prese	nt Value	of Wealt	h Transf	B. Mean Present Value of Wealth Transfer by Indicated	cated
ing I.	1992		eporting	<b>Reporting Transfer of Indicated Type</b>	of Indica	ted Type	Type fo	or Recipi	Type for Recipients Only				
er ing		1995	1998	2001	2004	2007	1989	1992	1995	1998	2001	2004	2007
	6.7	5.8	8.1	4.8	4.6	8.4	125.4	109.8	153.9	108.4	151.9	208.1	159.0
	0.4	0.9	0.1	0.1	0.1	0.1	84.4	91.8	56.8	96.7	373.9	373.7	9.79
3. Other real estate 0.3	0.2	0.5	0.4	0.5	0.3	0.4	159.3	171.5	44.2	127.8	102.0	111.4	368.3
4. Business 0.0	0.0	0.0	0.0	0.0	0.0	0.0	180.5	:	1250.0	32.4	;	404.5	:
<b>5. Real estate or business 0.9</b>	0.6	1.4	0.6	0.6	0.4	0.5	112.3	123.4	59.9	120.1	185.4	151.5	312.2
6. General wealth transfer 7.7	6.8	6.2	8.1	5.0	4.8	8.4	123.9	110.2	151.2	108.8	157.7	210.5	165.3
and/or real estate or business <sup>b</sup> B. Preceding Ten Years1. General wealth transfer	13.0	11.7	12.3	11.0	11.4	13.2	133.8	113.7	136.0	127.4	132.3	194.8	209.1
questions <sup>a</sup>													
2. Owner-occupied housing 1.3	1.0	1.5	0.3	0.3	0.3	0.3	63.1	62.4	60.1	95.9	195.8	151.4	76.9
3. Other real estate 0.4	0.4	0.8	0.5	0.7	0.5	9.0	152.1	121.2	107.9	132.5	154.2	170.7	339.4
4. Business 0.1	0.0	0.0	0.0	0.0	0.0	0.0	106.0	443.6	875.7	32.4	;	87.3	99.4
5. Real estate or business 1.7	1.4	2.3	0.8	1.0	0.8	6.0	87.7	83.8	81.3	117.0	194.7	159.6	255.6
6. General wealth transfer 12.1	13.1	12.2	12.3	11.1	11.5	13.3	135.1	115.0	139.5	128.5	141.7	197.8	213.2
and/or real estate or business <sup>b</sup>													
Note: own computations from the 1989, 1992, 1995, 1998,	1992, 199	95, 1998, 2	001, 2004	, and 200	7 SCF. In	2001, 2004, and 2007 SCF. In the 2007 SCF data, the prior five years would be for the period	SCF data,	the prior	· five year	rs would	be for th	ie period	
2003-2007. The prior ten years would be the period 1998-2007. a. Ouestion corresponding to variables X5803. X5808. and X58	the perio 5803. X5	od 1998-20 808. and X	007. X5813.										
b. This is the final estimate which includes real estate or business transfers only if no general wealth transfers are reported for those years;	s real est	tate or bus	siness trai	nsfers only	v if no ge	neral wealt	th transfer	s are ret	orted for	r those y	ears;		
c. The figures are based on the present value of all transfers as of the survey year which were received up	ulue of all	l transfers	as of the	survey ye	ar which	n were rece	ived up	I		•			

43

Category	1989	1998	2007	Change, 1989-2007
I. All Households	0.959	0.959	0.961	0.002
II. Recipients Only	0.824	0.799	0.814	-0.010
A. Income Level (1998\$)				
Under \$25,000	0.730	0.730	0.760	0.030
\$25,000-\$74,999	0.740	0.746	0.742	0.002
\$75,000-\$99,999	0.808	0.663	0.747	-0.061
\$100,000-\$249,999	0.790	0.769	0.813	0.023
\$250,000 or more	0.837	0.897	0.829	-0.008
B. Race <sup>a</sup>				
Non-Hispanic whites	0.815	0.812	0.817	0.002
Non-Hispanic African-Americans	0.744	0.729	0.754	0.010
Hispanics	0.939	0.526	0.690	-0.249
C. Age Class <sup>b</sup>				
Under 35	0.782	0.791	0.833	0.051
35-44	0.800	0.759	0.796	-0.005
45-54	0.744	0.748	0.821	0.077
55-64	0.772	0.755	0.783	0.011
65-74	0.882	0.754	0.811	-0.071
75 & over	0.769	0.870	0.754	-0.014
D. Education <sup>c</sup>				
Less than 12 years	0.701	0.665	0.734	0.033
12 years	0.762	0.777	0.709	-0.053
13-15 years	0.779	0.730	0.773	-0.006
16 years of more	0.850	0.835	0.824	-0.026
Memo:				
Correl (NWX,WT)	-0.30	-0.47	-0.17	0.136
Correl (Y,WT)	0.122	0.046	0.074	-0.048

### Table 10 Inequality of Wealth Transfers Received, 1989-2007

Note: own computations from the 1989, 1998, and 2007 SCF.

The figures are based on the present value of all wealth transfers as of the survey year which were received up to the time of the survey and accumulated at a real interest rate of 3.0 percent. Except for the first

line, the Gini coefficients are for recipients only. Key:

NWX = Total net worth excluding wealth transfers

WT = Wealth transfers

Y = (Current) Household income

a. Hispanics can be of any race. The category "Asians and others' is excluded because of its small sample size.

b. Households are classified according to the age of the head of household.

c. Households are classified according to the education of the head of household.

Category	1989	1992	1995	1998	2001	2004	2007
Coefficient of Variation							
1) NW	6.6	6.4	7.0	6.6	5.4	6.2	6.2
2) NWX	9.1	13.0	12.8	9.1	6.4	13.4	7.6
3) WT	13.3	23.4	21.8	22.5	6.6	37.1	11.8
A. Decomposition of CV <sup>2</sup> (NW)							
1) $p_1^2 CV^2(NWX)$	45.5	80.5	77.3	54.2	29.1	104.7	37.9
2) $p_2^2 CV^2 (WT)$	12.0	52.9	46.9	18.9	2.3	76.1	4.9
3) 2CC(NWX,WT)	-14.2	-92.6	-75.9	-29.9	-1.8	-142.6	-4.6
4) CV2(NW)	43.3	40.8	48.4	43.2	29.6	38.1	38.2
<u>Memo</u> : Correlation(NWX,WT)	-0.30	-0.71	-0.63	-0.47	-0.11	-0.80	-0.17
<b>B.</b> Percentage Decomposition of CV <sup>2</sup> (NW)	(W)						
1) $p_1^2 CV^2(NWX)$	105.1	197.4	159.8	125.4	98.5	274.6	99.2
2) $p_2^2 CV^2 (WT)$	27.6	129.8	97.1	43.7	7.7	199.6	12.8
3) 2CC(NWX,WT)	-32.7	-227.2	-156.9	-69.1	-6.2	-374.2	-12.0
4) $CV^2(NW)$	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Note: own computations from the 1989, 1992, 1995, 1998, 2001, 2004, and 2007 SCF. See notes to Table 1.	<b>9, 1992, 199</b>	5, 1998, 200	01, 2004, an	d 2007 SC	F. See not	tes to Table	1.
for technical details. The figures are based on the present value of all wealth transfers as of the survey year which were received up to the time of the survey and accumulated at a real interest rate of 3.0 percent.	ased on the <b>µ</b> the survey an	present valu nd accumul	ie of all we ated at a r	alth transf eal interes	ers as of t t rate of 3	he survey y .0 percent.	ear
Key:							
CV = Coefficient of variation	-						
CC = Coefficient of covariation	ion						
NWX = Total net worth excluding wealth transfers	ing wealth tr	ansfers.					
WT = Wealth transfers							
NW = NWX + WT = Total net worth	st worth						
$\mathbf{p}_1 = \mathbf{NWX} / \mathbf{NW}$							