# Do Public Colleges in Developing Countries Provide Better Education than Private ones? Evidence from General Education Sector in India* 

Yona Rubinstein ${ }^{\dagger}$ and Sheetal Sekhri ${ }^{\ddagger}$


#### Abstract

College educational outcomes of students graduating from public colleges in many developing countries are better than those graduating from private colleges. This is attributed to better quality of education provided. However, public colleges are subsidized suggesting that the observed gap might reflect pre-determined differences among students sorting into public colleges. We evaluate the impact of public colleges using a unique dataset that links admission records to college educational outcomes in India. We exploit the features of admission rules in a Regression-Discontinuity-Design, and find that the public colleges have no added value in the neighborhood of the admission cutoff scores. Controlling for entry scores, we find no differences between the exit exam outcomes of students graduating from public and private colleges.


JEL Codes: O15, I21, H41

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## 1 Introduction

Provision of quality tertiary education is an important determinant of economic growth and development (Barro,1991; Aghion et al, 2005). Economists have also identified positive externalities associated with tertiary education (Moretti, 2004; Ciccone and Perry, 2006). As a result, there is a widespread concern over quality of tertiary education provision. Governments in many developing countries directly provide tertiary education to make tertiary education accessible to greater number of students, and to have better control over the quality of provision. Private providers are often criticized for inferior quality of provision, as it is feared that they compromise the quality due to their market incentives to reduce costs. ${ }^{1}$ In many developing countries, public colleges are more prestigious, and their graduates have better outcomes. While this is attributed to the value-added by the public colleges, little is known about whether or not the public colleges actually add value.

Our paper aims to evaluate the differential impact of public colleges on students' educational achievements in the context of India. The remarkable economic transformation of India into a high-powered center of Information technology, which has been built on a large pool of high-quality highly educated workers, suggests that the expansion of high quality tertiary education is essential for the robust growth of India's economy. While the government wants to expand access, it also directly provides college education due to concerns over quality erosion by private providers.

Entry into tertiary education in India is highly regulated.The University Grant Commission Act prohibits any institution from awarding degrees unless it is established under an act of Parliament or is especially empowered to award degrees. A recent state reform that allowed private universities to operate and provide tertiary education was overturned by India's Supreme Court in a decision that led to the de-recognition of 112 private universities on quality grounds. ${ }^{2}$ This resonates with the state skepticism about market oriented tertiary education sector to provide high quality tertiary education. One of the biggest policy challenges is to decide how to expand access to tertiary education- by direct provision or by contracting out to private providers and introducing need-and-merit based scholarships? Public colleges in India, as in many developing countries, are perceived as more prestigious and on the average, students graduating from public colleges in India have better educational outcomes than their private counterparts. ${ }^{3}$ The public-private gap in educational outcomes

[^1]is often perceived as evidence for lower value-added by the private institutions, reflecting their incentives to maximize profits rather than improve quality. This makes a strong case for increasing public college infrastructure through direct provision.

However, public colleges are highly subsidized for the sake of providing equitable access to higher education. Therefore, the private-public educational outcome gap might reflect the pre-determined quality of the students sorting into public colleges rather than the effect of the public college attendance on students' outcomes. This paper aims to evaluate the value-added of public tertiary education in India. Admission to public colleges in India is based on the results of the Senior Secondary School examinations (the equivalent of high school exit exams). ${ }^{4}$ Also, the exit exams taken at the undergraduate level are identical (by field of education and University of affiliation) across private and public colleges. We take advantage of this to identify the value added of public colleges on students' educational outcomes using a Regression Discontinuity Design. We establish a unique data set that links admission data reflecting students' entry quality with their educational outcomes, measured by the performance on the common exit exams. While passing these exams is required for graduation, performance on these exit scores influences admission to graduate educational programs, access to scholarships, and qualifying for most jobs. ${ }^{5}$ We find that the exit scores of the student's graduating from public colleges are significantly higher than those of their private counterparts. However, once we account for self-selection into these colleges, using a Regression Discontinuity Design framework, we find that public colleges have no added value at the margin. Controlling for entry scores, we find no differences between the exit outcomes of students graduating from public and private colleges. Since the admission cut-off varies by year, gender, and stream of education, our data allows us to examine if public colleges have a heterogenous effect on educational outcomes. We find that the public colleges do not benefit higher ability students differentially. We also perform a number of robustness checks to validate these findings. Our results show that the private-public observed quality gap reflects that better students sort into the less expensive colleges, rather than a causal impact of public colleges on tertiary educational outcomes.

Our study complements the literature examining the costs and benefits of public versus
a few elite private institutions of higher education, public institutions share a higher prestige than private ones (Gupta, 2005).
${ }^{4}$ Professional colleges and a few elite private colleges usually conduct an entrance exam to select students. However, country wide admissions into colleges for general education are governed by marks obtained in class XII Senior Secondary School exams.
${ }^{5}$ Some examples can be found at the following URLS: http://www.winentrance.com/Indian_Institute_of_technology/Delhi/IIT_Delhi_Admissions_PH_D _Programmes.html,http://www.amity.edu/scholarships/, http://www.licindia.com/pages/aao _generalist_ca_actuarial.pdf
private provision of public services. We make two contributions to the existing literature. ${ }^{6}$ First, we examine whether public tertiary educational institutions produce better trained college graduates in the context of a developing country. This question is of significant policy relevance from public finance point of view. Second, our unique data set in which we match college admission data to college exit scores allows us to employ a regression discontinuity design to evaluate the value-added effect of public versus private providers of a public service. In the models of incomplete contract developed to investigate the public versus private provision of public services, private and public providers have conflicting objectives. They want to improve quality, but at the same time reduce costs. Theoretically, public providers do not necessarily provide better service. Non-profits and private providers, as shown by Besley and Ghatak (2001)and Hart et al (1997), can outperform public providers if their incentives to provide better quality outweigh the incentives to reduce cost. We examine whether the quality of service provision by public providers is better in the context of higher education in India. Our paper is the first study to shed light on the value-added of public versus private tertiary education institutions in a developing country setting.

The rest of the paper is organized as follows. We provide the institutional background in section 2, and the theoretical framework in section 3. In Section 4, we describe the data that we use in our analysis. Section 5 and 6 motivate and describe our empirical strategy. Section 7 provides the main results, while section 8 compares the cost of education at public and private colleges. We describe the results of our robustness checks in section 9 . We conclude by discussing policy implications in section 10 .

## 2 Institutional background

## India's Economy and Growth of Higher Education

India has experienced tremendous growth in recent years, which has been attributed to its vast pool of highly educated workers. In 2003, the service sector contributed approximately 47 percent of the GDP, followed by the industrial sector's contribution of 24 percent. This is in stark contrast to only a half century earlier, as Indian economy was largely agricultural as recently as 1950. Tertiary education especially technology-oriented training, feeds the current boom of business process out-sourcing to India. ${ }^{7}$ The high rate of growth in the

[^2]service sector has had a feedback effect on demand for tertiary education. While the number of colleges has steadily increased since India's independence in 1947, it was only in the 1990s that the number of colleges saw a dramatic rise. ${ }^{8}{ }^{9}$ The enrollment figures also show a similar trend. General education college enrollment spurted in the post-reform decades. Although the demand for higher education is on the rise, only 7-9 percent of the college-age population enrolls in tertiary education institutions.

## Overview of Public and Private Institutions of Tertiary Education in India

While there are no formal private universities in India in the general education sector, there are a large number of private colleges offering general and technical education. ${ }^{10}$ Private colleges are managed privately, and may receive public funds ("private aided college") or may be totally self financed ("private unaided college"). The private aided colleges receive public funds to meet their recurring expenditures (mostly teacher salaries) and charge much higher tuition than the government colleges. Public colleges are managed and financed by the government. Public colleges cannot accept any private donations and the state funds their maintenance and development expenses. The private aided colleges can raise funds by charging higher fees and accepting donations from philanthropic or business groups. Public colleges are managed and run by state employees. The un-aided private colleges started emerging only in the post-reform era and there has been a remarkable increase in their number, especially in the professional education sphere. ${ }^{11}$ About three fourths of the total colleges in India are private colleges(UNESCO, 1998). Web Appendix Figure A. 2 shows the share of government and private sector in junior colleges and higher secondary schools in 2003-04. About 64 percent of these institutions were privately managed, and 35 percent were run by the government. Since Independence, the government of India has put
et al. (2005) explore the causal impact of higher education on growth and find that tertiary education does affect growth, but the magnitude of the effect depends on the distance of the country from the technology frontier.
${ }^{8}$ The higher education system in India grew rapidly after Independence. By 1980, there were 132 universities and 4738 colleges in the country enrolling around five per cent of the eligible age group in higher education. The pace of growth in number of institutions accelerated after the economic reforms that commenced in 1991. Today, India is the third largest higher education system in the world in terms of enrollment (after China and the USA), and it is the largest higher education system in the world in terms of number of institutions. The number of institutions of higher education in India is more than four times the combined number of institutions both in the United States and all of Europe (Agarwal, 2006).
${ }^{9}$ Web Appendix Figure A.I (based on data collected by the University Grants Commission, India) highlights the increase in the number of colleges in India between 1950 and 2001 and depicts this pattern clearly.
${ }^{10}$ Although these colleges are a private initiative, they are not recognized as "for- profit businesses".
${ }^{11}$ Nasscom (The National Association of Software Companies) reports that out of 139 engineering colleges in 1970, 4 were private; whereas in 2006, 1400 out of the 1600 engineering colleges were private. The enrollment in unaided private colleges was estimated to be about 30 percent of the total cohort of enrolling students in 2006 (Agarwal, 2006).
considerable emphasis on equitable access to higher education as an important policy goal and has subsidized higher education accordingly. To implement this subsidy, government colleges charge only a nominal fee for attending such institutions. Among the colleges in our sample (in 2005), private institutions charged about 5-6 times more than the public colleges in tuition. The admission to public colleges is strictly based on merit. However, beneficiaries of affirmative action also attend public colleges under a system of reservation of seats for marginalized groups i.e., scheduled castes. The merit criterion used for these groups tends to differ than the one used for general category non-reserved seats.

## Regulations in India's Tertiary Education

Tertiary education sector in India is highly regulated. The University Grant Commission Act (UGC), which is the government body that regulates tertiary education, has a provision that prohibits any institution from awarding degrees unless it is established under an act of Parliament or is specially empowered to award degrees. The UGC allocates central grants to various universities based on their requirements and needs (Department of Secondary and Higher Education, Government of India). An important feature of the education system is that the power to grant degrees is vested with the universities. Independent colleges are not allowed to confer a degree on their own accord. ${ }^{12}$ These colleges have to affiliate with a university in order to operate. As a result, all students in colleges (private or public) affiliated with the same university, take the same exit exams. These exams vary by field of study, but conditional on the field, private and public college students are exposed to the same curriculum and take the same exam. The examinations for the affiliated colleges are conducted by the respective universities, which also set the course curriculum. The affiliated colleges only offer prescribed courses of study. ${ }^{13}$ The universities across the country also coordinate on developing the curriculum, assessing performance, determining fee structures, and establishing norms for teacher qualifications in an attempt to homogenize tertiary education so that it is more equitable. There is a national-level eligibility test to qualify to teach in the tertiary educational institutions.

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## 3 Theoretical Framework

There is considerable debate about when government should provide services and institutions such as prisons, hospitals, fire departments, and educational institutions and when should these be contracted out to private providers. Economists have addressed this issue both theoretically and empirically. Advocates of private provision point out that the private providers deliver public goods at a lower cost than the government. Also, there are agency problems and incentive design issues. The public employees have little at stake in the service provision and hence do not exert any effort to deliver quality service. Additionally, a lack of accountability results from unconditional job security, and non merit criterion like seniority for promotion of public employees. For example, in a recent survey of health care facilities in rural India, Bannerjee et al (2004) found significant absenteeism among the staff of the public health care facilities. These facilities were also found to be closed erratically. In contrast, critics stress that private providers would cut quality to achieve lower costs, and hence the quality of public services provided by private suppliers would be inferior to those provided by public employees.

Theoretically, the choice of contracting services out versus providing them in-house has been investigated in the framework of incomplete contracts. Hart et al (1997) developed a framework to demonstrate that private providers under certain circumstances can deliver higher quality services than the public employees.In the same vein, Besley and Ghatak (2001) show that if contracts are incomplete, then contracting out to non-profits can be preferred especially for social goods that non-profits value. In case of tertiary education, this choice is not clear ex ante. Since students choose which institution to attend, private colleges have a strong incentive to provide higher quality education in order to compete. At the same time, unless the education is paid for by the government, as is the case in voucher arrangements in schools, the private colleges would also have an incentive to reduce costs. As a result, if incentives to reduce costs outweigh quality improvement, then the quality of provision can be undermined. Thus, the public employees whose incentives are more aligned with the government might provide better service. To our knowledge, no empirical study addresses this question in the context of tertiary education. ${ }^{14}$ Moreover, this issue is even

[^4]more pertinent in a developing country setting where a robust tertiary education sector can accelerate economic growth (Aghion et al, 2005), which can lead to trickle-down benefits that improve standards of living. ${ }^{15}$

In India, there is intense debate about whether government should provide tertiary education. ${ }^{16}$ While the expansion of high quality tertiary education is essential for the continued robust growth of the Indian economy, the existing infrastructure is not able to meet the demand for college graduates. From a policy perspective, whether the government should expand the public college system or contract higher education out to private providers, remains an open question. In this paper, we attempt to address whether public colleges operated by public employees provide better quality of services than private providers in the context of the general college education in India.

Our findings also complement a set of studies that examine the payoff of attending a more selective college(Dale and Krueger, 2001; Behrman et al, 1996). Since the unobserved characteristics of students might influence both college admissions and later outcomes such as performance in college or post- college earnings, it is difficult to disentangle the effect of going to a more selective college from student's pre-college characteristics. A number of approaches including siblings fixed effects, and matching methods, and more recently regression discontinuity design (Hoekstra (2009), Savendra (2009)) have been used to address this issue. Selective colleges can influence student outcomes because of better human capital production, or peer effects. The public colleges in India however are distinct. These are considered more prestigious, but they also reserve 25 percent of the seats for marginalized groups who enter college based on a much lower admission cutoff. Hence, these colleges are not highly selective in the strict sense. Our study differs from the other papers employing a regression discontinuity design in the context of studying higher education along a number of dimensions. With our data, we are able to examine the college educational outcomes of

[^5]${ }^{16}$ See Gupta (2005) for a good background on the subject.
the students. This helps us to assess the value-added by the college. We do not focus on the returns in the labor market in this study. In addition, students have to take the college exit exams to graduate. Therefore, unlike other settings, there is no selection into taking the exit tests. Also, we compare the outcomes of students barely admitted to public colleges to those who barely miss and attend private colleges, rather than comparing the outcomes of applicants who applied but did not get admission. Finally, it is worth noting that attending public colleges can have positive effect on post-college earnings in spite of no value-added by colleges. This could be mediated by other mechanisms. Exploring this is an important avenue of future research.

## 4 Data

## Data sources

Our estimates are based on a unique data set that we assembled from admissions records and university exam results of four general education colleges in a district in a northwestern state in India. The admission records from two private and two public colleges for the academic years 1998-99 to 2002-03 were obtained and were matched to the university examination results from the 'Result Gazettes' for the respective years.

## Selection of Colleges

Typically, all the colleges in a particular district are affiliated with the same university. ${ }^{17}$ As a result, all the students in the district take the same exams in order to graduate from college. We restricted our choice of sample colleges to the district headquarter. This is an urban area with a population of over one million, according to the 2001 Census of India. There are two public colleges and 10 private colleges in the district headquarters all affiliated with the same university. The colleges are either exclusively for men or for women. Among the two public colleges, one is for women and the other is for men. There are 7 private colleges for women and 3 for men in the district headquarters. While all the women's colleges receive some degree of financial support from the state government, 1 of the 3 men's colleges is an unaided private college, i.e. it receives no support from the state government. We obtained the admission records for both the public colleges and selected one women's and one men's private college within 5 kilometers of the public colleges. ${ }^{18}$ This was done to

[^6]ensure that transportation costs did not significantly affect the choice between these colleges. The variables reported in the admission records include date of birth, gender, medium of instruction in senior secondary school, board of Secondary School examination ${ }^{19}$, marks obtained in the senior secondary board exams, place of residence (rural or urban), father's occupation, and income. ${ }^{20}$

The marks obtained in the college exit exams are reported in the university wide 'Result Gazette'. Each student who takes the university exam is assigned a unique roll number. These gazettes, with results for each student listed under a roll number, are available from the university. We obtained these for the 5 years in our sample. These were then matched to individual student admission records in the colleges. For the purposes of our analysis, we look at the overall composite score obtained in the college degree program, which is the accumulated total of the scores on each of three annual exams administered to students during their undergraduate program.

## Main Micro Sample

Our main micro sample is taken from admission records of private and public colleges for admissions years 1998 to 2002. The cutoffs vary by year, gender, and field of education. We normalized individuals' entry scores by taking deviations from each groups' admissions cutoffs. Exit exams also vary by field of education. Therefore, our main sample focuses on individuals admitted and graduated in Liberal Arts, the most popular field of study in India. For instance, according to UGC statistics cited in Gupta (2005) about 45 percent of all enrolled students in higher education in 2002-2003 were in Liberal Arts. ${ }^{21}$ We exclude observations with missing entry or exit exam scores. We have 3,394 observations in the final sample. Web Appendix Tables A.I through A. 3 summarize the data processing, report the variables we use, and list the summary statistics respectively.

## Public-Private Educational Outcomes Gap

## The "effect" of public colleges on educational outcomes

The graduates of the public colleges on average do far better than their private counterparts on their college exit examinations, suggesting that public colleges do outperform private

[^7]colleges. This holds for both genders as well as for all fields of study by year (see Web Appendix Table A.4). We next turn to our main sample focusing on Liberal Arts students. Figure I sketches the college exit exams scores for men and women separately for the main field of study in our sample. As Figure I demonstrates, the average scores in the college exit exams for students at public colleges are consistently higher for 9 out of 10 gender-year cells. Between 1998 and 2002, the average exit scores of men and women graduating from a public colleges, were 0.5 standard deviations higher than the average exit scores of their private college counterparts. However, the exit score gap might reflect pre-determined differences in the academic quality of these students rather than the reduced form impact of public college on students' educational achievement.

## Non-random sorting into public and private colleges

Table I reports summary statistics of the pre-determined characteristics of the students by type of school for all years, all fields of study, and both genders pooled together. This table makes it clear that compared to students admitted to private colleges, those admitted to public colleges (i) are more likely to attend high schools affiliated with the central board, (ii) are less likely to have fathers' working in the agricultural sector, (iii) are less likely to come from rural areas, and (iv) have better high school educational achievements, as measured by their Senior Secondary School exit exam scores. We find that public college students have better family and social backgrounds than their private college counterparts, and they perform better on common high school cognitive achievement exams. Hence, public-private comparisons do not provide a valid treatment-comparison setting for evaluating the impact of public college added value on educational achievements, and that the observed gap in exit exam scores might reflect other pre-determined factors rather than the value added by public colleges.

## 5 Using Senior Secondary School Exit Test Scores and the Admission Rule in a Regression Discontinuity Design

## Admission to Public Colleges

Admission to all public colleges in the general education sector, namely all fields of education except professional colleges such as those dedicated to medicine, is solely determined on the basis of the results of the Senior Secondary School examinations taken in class XII. ${ }^{22}$ All high schools in India must be affiliated either with the national board (Central Board of

[^8]Secondary Education) or with their state's regional board. The exit exams are conducted by school boards across India and are recognized nationally. Students cannot be admitted to college without at least passing this exam, but in order to be admitted to public colleges, their score needs to exceed a specified cutoff. This admission cutoff for public colleges is determined every year and varies by state, gender, and area of study. It also varies by caste as part of the affirmative action policy. Students who score above the cutoff are eligible for admission to public colleges. While a list of students who are invited to take admission in public colleges is announced (posted by colleges), the admission cutoffs are unknown to the public. To account for differences in Senior Secondary School exams (high school exit exams) across affiliating boards, the college admission committees implicitly standardize exam scores of applicants from other boards than the regional ones. The formulae for standardizing and determining the admission cutoff are not public knowledge. Obviously these rules are confidential information even ex-post. We obtained both the college admission records and the information about admission cut-off scores from the colleges. The admission process provides a "natural discontinuity" in the sorting of students into public and private colleges by high school exit exams that can be used to evaluate the causal impact of public college education on schooling outcomes, at least at the margin of entry. To take advantage of this "natural discontinuity", we assembled a unique data set that combines micro-level data including (i) Senior Secondary School exit scores, (ii) familial and social demographic characteristics, (iii) college exit exam scores with the admission cutoffs by field of study, gender, and year. Employed with these data, we aim to evaluate the causal impact of public colleges on educational achievements, as measured by college exit exam using a Regression Discontinuity Design (hereafter RDD). Public colleges might not follow the formal rules. Admission to public colleges might reflect networks and family connections rather than educational achievements as measured by high school exit exams. Eligible students might choose not to attend public colleges. For these reasons, we perform a number of robustness checks to examine the validity of the RDD in this particular context. In the next section we formalize our identification strategy and briefly discuss its practical implications.

## 6 Estimation of the Causal Effect of Public Colleges on Students' Scholarly Achievements

Let $Y_{i}$ denote a student $i$ 's college exist score. Let $P_{i}$ be a binary variable that is equal to 1 if the $i$ is student is enrolled in a public college and zero otherwise. For the sake of simplicity, let us assume that outcomes can be approximated by the following linear form:

$$
\begin{equation*}
Y_{i}=X_{i}^{\prime} \beta+\gamma P_{i}+U_{i} \tag{1}
\end{equation*}
$$

where $X$ is a set of other observed variables assumed to affect exist scores, and $\gamma$ is the average impact of public colleges on the students' exit scores. The disturbance term $U_{i}$ represents unobservable factors influencing outcomes. We want to estimate the effect of attending public colleges on the college educational outcome. We want to isolate $\gamma$, which is the treatment effect of attending public colleges in our specification.

The OLS estimates of $\gamma$ would be biased due to omitted student's characteristics like innate ability that may influence both admission into public colleges, and the educational outcomes in exit exams. To avoid the pitfalls associated with omitted student characteristics, we make use of the fact that the admission into public colleges is a deterministic function of the class XII Senior Secondary School examinations (high school equivalent) test scores (S), and estimate $\gamma$ in a Regression Discontinuity Design framework.

The identification approach we take in this paper exploits the fact that the treatment indicator of interest attending a public college - is determined by a known discontinuous function of an observed covariate - Senior Secondary School exit test scores. The conditional expectation of college test scores given college type is interpreted as reflecting the causal effect of switching from private to public college that is induced by changes in Senior Secondary School exit test scores at the margin of admission. This interpretation is plausible because the admission function is known to share this pattern, while it seems likely that any other mechanism linking enrollment and test scores will be much smoother. By estimating Equation (1) among students very close to threshold - where there is a discrete change in college type - we can avoid the pitfalls associated with omitted student characteristics.

The students whose Senior Secondary School marks are below a distinct threshold $(\bar{S})$ are not eligible for admission into the public colleges. Let $T_{i}$ be a binary variable with $T_{i}=1$ indicating that the student $i$ was admitted to a public college and 0 otherwise. Students are admitted to public college if $S>\bar{S}$. Therefore, $T_{i}$ is expressed as:

$$
\begin{equation*}
T_{i}=1\left(S_{i}>\bar{S}\right), \tag{2}
\end{equation*}
$$

where $1(\cdot)$ is an indicator function equal to one if the enclosed statement is true, and $(\bar{S})$ is the threshold for admission into the public college. In this set-up we are considering that students are not randomly assigned to private and public schools, which means that is not independent of the treatment state. Further, the disturbance term $U$ is a combination of the unobserved factors associated with individual's pre-determined abilities (captured by the class XII Senior Secondary School exam scores $S_{i}$ ), and mean zero person-specific i.i.d
shocks $\left(\varepsilon_{i}\right)$ :

$$
\begin{equation*}
U_{i}=\theta\left(S_{i}\right)+\varepsilon_{i} \tag{3}
\end{equation*}
$$

where $\theta\left(S_{i}\right)$ is an unknown (to the econometrician) function of $S$. Hence, while we do observe $S, \theta\left(S_{i}\right)$ is unobserved by the econometrician. Although OLS estimates of (1) do not have a causal interpretation, a quasi-experimental Regression-Discontinuity Design (Cook and Campbell 1979) estimates still might.

The key identification assumption that underlies the Regression Discontinuity strategy is that $\theta\left(S_{i}\right)$ is a smooth (continuous) function which, at least at the margin of $\theta\left(S_{i}\right)$, where T switches from 0 to 1 , can be approximated by a flexible function of $S$. The causal interpretation of RDD estimates depends on whether it is reasonable to assume that, after accounting for the direct impact of S using a smooth function $g(S)$, the differential benefits from public college are the only source of discontinuity in outcomes around the cutoff.

If all the students admitted to a public college attend public college rather than a private one, then $T_{i}=P_{i}$, and a sharp RDD would arise. In that case, the mean impact in a neighborhood of $S=\bar{S}$ (the local average treatment effect), would be identifiable using OLS at this margin.

$$
\begin{equation*}
Y_{i}=X_{i}^{\prime} \beta+\gamma T_{i}+g\left(S_{i}\right)+\varepsilon_{i} \tag{4}
\end{equation*}
$$

However, if a few students who are admitted to public colleges choose to attend private colleges instead, then we will not have perfect assignment. The usual approach for dealing with miss-assignment involves a simple form of instrumental variables analysis where the index $T_{i}$ becomes an instrumental variable for attending public college rather than a switching treatment indicator. This is the "fuzzy" Regression discontinuity design (hereafter FRD). ${ }^{23}$ Despite the 2 stage design, the FRD provides a consistent estimator for the Local Average Treatment Effect.

In the absence of perfect assignment, let's assume that sorting into a public college can be approximated by the following linear, "first stage" equation:

$$
\begin{equation*}
P_{i}=X_{i}^{\prime} \pi_{X}+\pi_{S} T_{i}+l\left(S_{i}\right)+\eta_{i} \tag{5}
\end{equation*}
$$

where $l\left(S_{i}\right)$ can be described as an n-order polynomials and $T_{i}$ serves as an instrument for $P_{i}$ and is the first stage reduced form effect of $T_{i}$ on $P_{i}$. The FRD reduced form equation

[^9]is obtained by substituting (5) into (1):
\[

$$
\begin{equation*}
Y_{i}=X_{i}^{\prime} \alpha+\pi_{Y} T_{i}+g\left(S_{i}\right)+U_{i} \tag{6}
\end{equation*}
$$

\]

where the FRD estimator is: $\widehat{\gamma}^{F R D}=\frac{\widehat{\pi}_{Y}}{\widehat{\pi}_{S}}$
Estimating $\gamma$ based on the regression function (1) by TSLS method, with the indicator $T_{i}=1\left(S_{i} \geq \bar{S}\right)$ as the excluded instrument, and $X_{i}$ and $g\left(S_{i}\right)$ as a set of exogenous variables is identical in approach.

## 7 Results

Before we turn to the regression analysis, we provide prima facie evidence of our main findings. Figure II sketches the averages of the college exit exam scores by the normalized Senior Secondary School scores in 4-percentage point windows. Two main facts emerge: (i) public college students perform better on exit exams than their private college counterparts and (ii) there is no difference between the mean and dispersion of exit scores at the cutoff margin. The first glance at the data (Table I) indicates that students attending public colleges come from more affluent family backgrounds than their private college counterparts and perform better on Senior Secondary School and college exit exams. Table II reports the public-private exit score gaps, controlling for socio-demographic indicators such as age, fathers' occupations, place of residence and board of education. The first entry in Column (i) reports the average crude public-private exit score gap. Public college students score on average about 80 points more than their private college counterparts, which is about 0.5 of a standard deviation. Females perform better on entry/exit exams than male students, and the fraction of females among those who graduate from private colleges is higher. To account for the gender gap in test scores, we next control for gender and other socio-demographic characteristics in Column (ii). Columns (iii-a) and (iii-b) report the regression coefficients on public college indicator variable for the entire sample controlling for a rich set of demographic characteristics and socio-economic variables. Columns (iii-a) and (iii-b) report the results separately by gender. As columns (ii) through (iii) indicate the public-private crude score gap cannot be explained by students' socio-economic and demographic characteristics. We find the adjusted gaps to be persistently higher and statistically significant at the 1 percent level.

## Accounting for Selection on Senior Secondary School Achievement - Selection on "Unobservables"

Tables III through Table VI report our main findings. We find that (i) public college students have higher exit test scores than their private college counterparts, but it solely reflects the difference in entry test scores; (ii) attending public college does not have any positive impact on educational achievement, as measured by the exit test scores. The results from the estimation of (1) are reported in Table III. In our benchmark regressions reported in Column (i) of Panel A, attending public college seems to improve the college exit exam outcomes by around 124.1 points, which is about 0.75 of a standard deviation. These estimates are significant at a 1 percent level, and suggest that public college students perform better on average than the private college students. Our next step is to control for selection into treatment by including class XII Senior Secondary School examination outcomes in the regressions. The admissions cut-off, as noted, is based on these outcomes. Panel B of Table III shows the results when the class XII (Senior Secondary School examination) outcomes are added to the regressions. ${ }^{24}$ Accounting for entry scores, we find the mean outcomes of public and private schools to be statistically indistinguishable (Columns (i)-(iii)). So far we have limited our sample to the main field of education chosen by more than one half of our sample. The college exit exam outcomes vary by field. As a robustness check, we re-estimate all our specifications from Table III pooling all the fields accounting for field fixed effects. Results are reported in Web Appendix Table A.5. We find that the public-private gaps are robust to the field of education. One natural concern is that students who are further from the admission cutoffs in either direction are not similar in their abilities. To address this, we carry out the analysis in a regression discontinuity framework. The results from this framework are consistently local around the cut-offs. We narrow the window around the admission cutoffs and re-estimate the effect of public colleges on college exit exam outcomes. Estimates are reported in Tables IV and V. Panel (i) of Table IV restricts the interval to 12 percentage points of normalized Secondary School Exam scores (class Xii) around the cutoff. Panel (ii) restricts the interval to 8 points around the cutoff, Panel (iii) to 4 points, and finally Panel (iv) to a 1 point window. As we shrink the interval, the exit scores of students graduating from public and private schools turn out to be statistically indistinguishable. This is suggestive that perhaps the public-private exit score gap is explained by pre-determined differences in students' characteristics rather than the causal impact of public colleges. In Table V, the corresponding panels with intervals of $12,8,4$ and 1 points around the cutoff,

[^10]confirm that there is no public college effect when we compare the students close to the admission cutoff after correcting for selection by controlling for class XII Senior Secondary Exam outcomes. These results indicate that the private-public observed quality gap reflects the sorting of better students into less expensive but more selective colleges, rather than the causal impact of public college value added on educational outcomes. As noted earlier, compliance with the assignment rules is not perfect. To allay concerns about non-compliance, we use a 2SLS strategy where we instrument attendance by the indicator for whether or not the entry score is above the admission threshold. The results are reported in Table VI. The instrument does a very good job of predicting the assignment as reported in the top Panel A.I of table VI. The second stage estimates show an even larger public-private score gap when we do not control for pre-determined factors (Panel A.2, Columns (i)-(iii)). Next, we repeat this exercise controlling for the class XII Senior Secondary School exam outcomes to account for selection. The results are reported in Panel B.I and B.2. The second stage estimates reinforce our previous findings that the public-private college differential is on account of selection and not value added by public colleges.

## Heterogenous Effect of Public College Attendance

Thus far, we have looked at the effect of public college attendance on educational outcomes pooling cutoffs across different admission cohorts,and gender. Next, we examine the possibility of benefits of public colleges being heterogenous across the distribution of students. It may be possible that smarter students gain more from being in public colleges. For instance this can be on account of teachers paying closer attention to these students. We exploit the fact that the admission varies by year of admission, gender and stream of admission. Focussing on the main stream in the sample, we carry out the analysis restricted to various levels of cutoffs. The results are reported in Table VII. Panel A reports the OLS estimates of public college effect across different levels of cutoffs. As the cutoff changes from highest to lowest in columns (i)- (iv) of Panel A, the public college effect seems to decline in magnitude but is still strong and positive. Thus, the students with higher entry scores seem to gain the most from public colleges. However, in Panel B, we control for the Class XII Senior Secondary scores that determine assignment to public colleges. The public college effect becomes statistically indistinguishable from 0 across all the levels of cutoff admission. These findings suggest that the public colleges do not benefit students with different abilities in a heterogenous way.

## 8 Are the Public Colleges More Cost Effective?

We find that the public-private quality difference is not on account of value-added by the public colleges. However, public colleges could be more efficient in terms of cost- effective provision. If this were the case, then public colleges would have an advantage over private colleges. In order to address this, we collected cost data from the institutions in our sample to compare the average cost-per-pupil in public versus private colleges. Since we do not have a measure of the marginal cost of educating a student in a private or public college, and we compare only average costs, this comparison is suggestive at best. The average cost-per-pupil per annum in the private colleges in the year 2006-2007 was 13,022 Indian Rupees whereas the average cost-per-pupil in the public colleges was 13,743 Indian Rupees. Although the difference is not huge, private colleges have a lower cost-per-pupil than the public ones. Hence, it does not seem to be the case that the public colleges are more cost-effective either.

## 9 Robustness Checks

## Do Public Colleges Follow the Cutoff Rules?

We validate the use of a regression discontinuity design in this framework. We examine whether the propensity to attend public colleges jumps from 0 to I at the admission cutoff. We normalize the class XII senior secondary school examination results as deviations from admission cutoffs, which change from year to year. We look at the percentage of students in public colleges as a function of normalized class XII (Senior Secondary School) results. Figure III draws the fraction of students in public colleges by deviations from the admission cut-offs in 4 percents bins. ${ }^{25}$ Clearly the percentage of students attending public colleges to the left of the cutoff is almost 0 . Furthermore, there is a steep jump in the percentage of students attending public colleges at the admission cutoffs. ${ }^{26}$ For instance, less than 2 percents of all college students whose high school exit score is just one bin below the cutoff attend public colleges whereas more than 95 percents of all college students whose high school exit score is just one bin above attend public colleges. Although some who are eligible choose not to attend public colleges and very few who did not meet the cutoff attend public colleges, Figure III clearly illustrates that admission cutoff corresponds to a sharp discontinuity design. ${ }^{27}$

[^11]
## Do observable characteristics vary at the cutoff margin?

Figures IV plots student's age by deviations from the entry cut-off in four point intervals of the normalized class XII Senior Secondary School examination results. We also plot the father's occupation and board of education in Web Appendix Figures A. 3 and A.4. While public college students are on average (i) younger, (ii) their fathers are less likely to be working in the agricultural sector and they (iii) are more likely to take the final senior Secondary school exams in the National Board of Education, we find no differences in all these measures at the margin of the cutoff scores. Further, Figure V plots the kernel density (bandwidth 5.0) of the the Normalized Senior Secondary exam (Class XII) results which is also smooth around the cutoff. Thus, as these figures make clear, none of these variables exhibits a "discontinuity" at the admission cutoff level, indicating that a RDD is an appropriate setting for evaluating the causal impact of public college on educational achievements in this context. ${ }^{28}$

## Do students manipulate behavior ?

The estimation strategy relies on the assumption that students in a narrow interval around the admission cutoff are indistinguishable in their unobserved (to the econometrician) characteristics. If the students knew the rule that determined the cutoff, they could manipulate their behavior (for example, by trying to achieve higher scores in the Senior Secondary exams), and that would compromise the validity of the RD approach used here. ${ }^{29}$ In this case, the sample of students' right around the cutoff may not be of comparable abilities. ${ }^{30}$ However, the admission cutoff changed from year to year. Moreover, the rule that determined the cutoff was only known to the colleges internally. The students cannot control their entry test scores perfectly as the Senior Secondary tests are evaluated in a double blind manner. Additionally, even if they could manipulate their scores, they cannot perfectly control the cutoff. This corresponds to a case where the 'forcing variable' is not fully in the control of students. Hence, we think this kind of manipulation is not a threat to the identification. ${ }^{31}$

[^12]Another related issue is that the students around the cutoff are plausibly the stars in the private colleges, and hence get better access to resources such as teacher time. We can check if it is easy to discern the academic stars near the cutoff, and if students try hard to be visible in this manner. In this case, we would expect to find disproportionately more students very close to the cutoff than away from it, approaching it from the left. We test this using the local linear density estimator test proposed by McCrary (2008). We check if there is discontinuity in the density of the normalized Senior Secondary School exam results in the vicinity of the admission cutoff. We create breakpoints at $-5,-4,-3$, and -2 percentage point deviations from admission cutoff and test if the local linear density estimator exhibits a discontinuity at any of these values. Web Appendix Figure A. 5 graphs these density estimators. We do not find evidence that lends credibility to this kind of behavioral change as we do not detect any discontinuity in the density at these breakpoints. ${ }^{32}$

## Attrition: Can characteristics of the students dropping-out explain the results?

While admission seems to be almost perfectly projected by entry rules, this does not prevent selective dropout. Naturally we expect dropout rates to be higher among those who were not admitted to public colleges because tuition is higher at the private colleges. If the less able students are more likely to drop-out than the public-private exit score gap might understate the causal impact of public college education on students' performance. Web Appendix Figure A. 6 shows that those who performed better in class XII Senior Secondary exams, are more likely to finish college education. However, there is no stark discontinuity in this drop-out rate around the admission cutoff. We also test if the students who drop out near the cut-off in public and private colleges are different in their Senior Secondary exam scores, which is a proxy for their ability coming in. We estimate the probability of drop-out separately for public and private colleges for each gender, and compare if the Senior Secondary exam scores differentially affect dropping out probabilities across public and private colleges. In a sample including all students, we do observe that Senior Secondary scores have a different impact on dropping out from public relative to private colleges for both genders (Web Appendix Table A.6). However, when we restrict the sample to students in a -4 to +4 percentage point deviations window from the cutoff, the Senior Secondary scores do not differentially effect the probability of dropping out in public versus private colleges (Web Appendix Table A. 7). The students who drop-out from private colleges are very similar in ability to students who drop out from public colleges in the proximity of the

[^13]admissions cut-off.

## Attrition: Could the characteristics of the rejected applicants explain the results?

Another related concern could be selective enrollment decisions. If student's from relatively poor backgrounds decide not to attend college unless they are admitted to public colleges, then this can attenuate the impact of attending public colleges. While we do not observe students who did not enroll, evidence suggests that this might not be a major concern, at least at the margin of admission. The private colleges offer a limited number of need-based scholarships to those students whose performance in the class XII Senior Secondary School exams is outstanding. Personal correspondence with senior management personnel in the private colleges revealed that if a student at the margin is willing to pursue college education but cannot afford it, he or she is usually able to avail a need based scholarship offered by the private colleges. According to the details provided by 1 private college in our sample for year 2006-2007, 21 students were offered a 100 percent fee waiver, 10 students were offered a 75 percent fee concession, and 2 students received a 50 percent fee concession. In a pilot survey that we conducted recently, student choices reveal that the private colleges in our sample are top ranked choices among private colleges. Therefore, the brightest students who did not make it to public colleges would most likely choose these colleges. Also, there are more private colleges in the district than public colleges which offer such scholarships and attract students with slightly lower Class XII scores than the best ones. This might be one of the reasons that explain why the dropout rate is smooth and continuous around the admission cutoff. Moreover, we see from Web Appendix Table A. 7 that right around the admission cutoff, the characteristics of those who drop out from public colleges are similar to those who drop out from private colleges. Hence, it seems less likely that we will be missing students with different characteristics. If students with parents in low paying occupations did not enroll for example, then we should expect the parents of the students in private colleges right around the cutoff to be in high paying occupations. We have ruled out this possibility by showing that a number of students background characteristics are very smooth around the cutoff (Figure V, Web Appendix Figure A4 and A5).

In addition, very few individuals migrate to pursue higher education in the general sector. Web Appendix Table A. 8 shows the reported reasons of migration by migrants in the 2001 Population Census of India. Only 3 percent report migrating for pursuing education and this includes those who migrate to pursue technical and professional education as well. ${ }^{33}$

[^14]Hence, we think that at least at the margin of admission, selective attrition is not biasing down our estimates.

## Could differential peer effects explain the test score gap?

The class composition in public colleges is a mix of general category students, and students from marginalized groups who enter public colleges because of the state reservation policy and their entry scores are much lower than the entry scores of students entering public colleges in open seats. One concern might be that the scores of the students on the margin of selection in public colleges are negatively influenced by this 'peer effect' ${ }^{\prime 34}$ which could attenuate the positive value added by public colleges. However, the students in private colleges who are close to the margin of admission experience plausibly similar peer effects. We examine this graphically by plotting the density of Class XII Senior Secondary exam Scores that determine entry into public colleges for various categories of students. In panel A of the Web Appendix Figure A.7, we show the density plots for Class XII scores of (i) the students graduating from public colleges who enter on a caste based reservation seat, (ii) and the students from private colleges. In panel B , we show these plots for the students graduating from public colleges who enter on a reserved seat ${ }^{35}$, (ii) and the students from private colleges. From both these panels, we observe that the distribution of human capital (as approximated by the Class XII Senior Secondary Exam scores) among low scoring peers of students close to the admission cut-off in public colleges is no different than those in private colleges. Hence, it does not seem less likely that the negative 'peer effects' are offsetting the positive public college value added effect. Similarly, a negative invidious comparison effect ${ }^{36}$ that lowers the scores of students near the cutoff in public colleges is less likely due to the heterogenous composition of classes with students admitted on reserved seats and open category seats taking the same classes. The open category students near the cutoff are in the middle of the incoming scores distribution. Although, the college drop out rate is very high, the number of repeaters is negligible (close to .01 percent in the sample including both open and reserved

[^15]category students). Hence, peer effects from those who repeat classes (as posited by Lavy et al 2008) would not be of a discernible significant magnitude.

## 10 Conclusion

Our findings indicate that selective sorting into public colleges accounts for the publicprivate college exit exam score gap. Controlling for entry scores, we find the exit scores of the students graduating from private and public colleges to be statistically indistinguishable. These findings indicate that the apparent value added by public colleges reflects selection of the best students into the less expensive schools rather than the causal impact of public education on students' performance. Our findings suggest that at the margin private colleges are a perfect substitute to public colleges in terms of training the students. We also show that students in the different parts of the ability distribution do not differentially benefit from attending public college. From policy perspective, the relevant margin of analysis is the admission cutoff. It is the students at this margin who are affected by public finance decisions to expand college infrastructure.

Given that excess demand for higher education is not being met by the current infrastructure, policy makers need to determine whether to expand government college infrastructure or to adopt other policies such as more merit-cum-need based scholarships to students in private colleges. ${ }^{37}$ Increasing public spending on expansion of government colleges warrants a cost-benefit analysis around the cut-off of admissions. An expansion of government institutions would lower the cut-off for admission, providing free education to those who are otherwise willing to pay for college admission. In return, if the quality of education that these students received was higher, then a stronger case could be made to expand public tertiary education and incur the loss of revenue. However, our results indicate that expanding public education will not yield better trained graduates. Unless the public colleges serve other objectives, serious consideration should be given to allowing the private sector to expand.

An alternative policy could be to devise scholarship programs for private colleges that expand financial aid to the students who cannot afford a college education. The average cost-per-pupil provides suggestive evidence that the private colleges are cheaper (to confirm that at the margin of selection, we would require information on marginal costs which we do not have). If the share of wealthy students who would attend private colleges in absence of the public subsidy, among the students who actually receive scholarships is not too large,

[^16]then a modest difference in costs can make this policy more appealing. ${ }^{38}$ Recent research has shown that merit scholarships can have positive externalities, and improve the test scores for those students who are less likely to win these scholarships(Kremer et al , 2009).In addition, these scholarships provide strong incentives to the likely winners to increase their studying effort, which in turn may lead to better outcomes. When these alternate policies are feasible, the state can extend its role in monitoring the standards of education offered by the colleges, and encouraging the development of a market based tertiary education sector.

Our paper examines how public colleges affect quality of human capital acquired in colleges. As indicated by a large body of literature,there can be significant returns in the labor markets from attending selective and prestigious institutions. These can be on account of value added by the colleges, or on account of screening by the employers when there is information asymmetry about ability of the employees. Analyzing whether there are significant positive returns to attending public colleges in labor market and if so, what explains them is an important avenue of future research. In a pilot study that we have conducted, we find suggestive evidence that there is a positive wage differential in public and private college graduates in margins close to the admission cutoffs. In future work, we intend to expand our survey and provide a systematic framework for the analysis of these preliminary findings.

[^17]
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Table I: Summary Statistics by College Type

|  | Private | Public | Difference |
| :---: | :---: | :---: | :---: |
| Fraction Males | 0.198 | 0.477 |  |
| Variables |  |  |  |
| Age | $\begin{aligned} & 17.99 \\ & (.014) \end{aligned}$ | $\begin{aligned} & 17.95 \\ & (.015) \end{aligned}$ | $\begin{aligned} & 0.04 \\ & (.02) \end{aligned}$ |
| School Board in Class XII |  |  |  |
| Regional | $\begin{array}{r} 0.78 \\ (.007) \end{array}$ | $\begin{aligned} & 0.63 \\ & (.01) \end{aligned}$ | $\begin{aligned} & 0.15 \\ & (.01) \end{aligned}$ |
| Central | $\begin{array}{r} 0.2 \\ (.007) \end{array}$ | $\begin{aligned} & 0.36 \\ & (.01) \end{aligned}$ | $\begin{array}{r} -0.155 \\ (.011) \end{array}$ |
| Rural Residence | $\begin{aligned} & 0.124 \\ & (.006) \end{aligned}$ | $\begin{aligned} & 0.086 \\ & (.006) \end{aligned}$ | $\begin{array}{r} 0.038 \\ (.0094) \end{array}$ |
| Father's Occupation |  |  |  |
| Agriculture | $\begin{aligned} & 0.092 \\ & (.005) \end{aligned}$ | $\begin{aligned} & 0.065 \\ & (.005) \end{aligned}$ | $\begin{aligned} & 0.026 \\ & (.007) \end{aligned}$ |
| Business | $\begin{array}{r} 0.42 \\ (.0087) \end{array}$ | $\begin{aligned} & 0.37 \\ & (.01) \end{aligned}$ | $\begin{array}{r} 0.05 \\ (.013) \end{array}$ |
| Government Employee | $\begin{array}{r} 0.07 \\ (.004) \end{array}$ | $\begin{array}{r} 0.08 \\ (.005) \end{array}$ | $\begin{gathered} -0.008 \\ (.007) \end{gathered}$ |
| Labor | $\begin{aligned} & 0.032 \\ & (.003) \end{aligned}$ | $\begin{aligned} & 0.039 \\ & (.004) \end{aligned}$ | $\begin{array}{r} -0.007 \\ (.005) \end{array}$ |
| Professional | $\begin{aligned} & 0.054 \\ & (.004) \end{aligned}$ | $\begin{aligned} & 0.041 \\ & (.004) \end{aligned}$ | $\begin{aligned} & 0.012 \\ & (.006) \end{aligned}$ |
| Service | $\begin{array}{r} 0.24 \\ (.007) \end{array}$ | $\begin{array}{r} 0.31 \\ (.009) \end{array}$ | $\begin{array}{r} -0.065 \\ (.012) \end{array}$ |
| Senior Secondary Percentage Score |  |  |  |
| Liberal Arts | $\begin{aligned} & 58.55 \\ & (.172) \end{aligned}$ | $\begin{aligned} & 70.07 \\ & (.187) \end{aligned}$ | $\begin{array}{r} -11.5 \\ (.258) \end{array}$ |
| Commerce | $\begin{aligned} & 70.62 \\ & (.268) \end{aligned}$ | $\begin{aligned} & 80.34 \\ & (.211) \end{aligned}$ | $\begin{array}{r} -9.72 \\ (.38) \end{array}$ |
| Science | $\begin{array}{r} 60.98 \\ (.25) \end{array}$ | $\begin{array}{r} 69.2 \\ (.411) \end{array}$ | $\begin{array}{r} -8.21 \\ (.466) \end{array}$ |

Table I (continued): Summary Statistics by College Type

|  |  |  |  |
| :--- | ---: | ---: | ---: |
|  | Private | Public | Difference |
| Variables |  |  |  |
|  |  |  |  |
| College Exit Exams |  |  |  |
| Scores |  |  |  |
|  |  |  |  |
| Liberal Arts | $(3.43)$ | 1461.08 | $(4.58)$ |
|  |  |  |  |
|  |  |  | $(5.6)$ |
| Commerce | 843.59 | 903.71 | -60.12 |
|  | $(3.68)$ | $(4.02)$ | $(5.65)$ |
| Science | 1274.94 | 1310.17 | -35.22 |
|  | $(5.94)$ | $(9.2)$ | $(10.52)$ |

Note: The sample is the 'Non-Reserved Graduating Sample' described in the Data Appendix Data for all 5 years (1998-2002) are pooled in this sample.

Table II: OLS Estimates of the Effect of Public Colleges on Educational Outcomes

|  | (i) | (ii) | (iii) | (iii-a) | (iii-b) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | All | Males | Females |
| Public College | $\begin{array}{r} 82.34 \\ (5.6) \end{array}$ | $\begin{array}{r} 131.3 \\ (5.7) \end{array}$ | $\begin{array}{r} 124.14 \\ (6.2) \end{array}$ | $\begin{gathered} 97.96 \\ (11.7) \end{gathered}$ | $\begin{array}{r} 133.14 \\ (7.3) \end{array}$ |
| Controls |  |  |  |  |  |
| Age |  | $\begin{array}{r} -4.76 \\ (3.07) \end{array}$ | $\begin{array}{r} -26.56 \\ (42.8) \end{array}$ | $\begin{aligned} & -8.1 \\ & (54) \end{aligned}$ | $\begin{array}{r} 207.19 \\ (106.97) \end{array}$ |
| Age squared |  |  | $\begin{array}{r} 0.51 \\ (1.14) \end{array}$ | $\begin{array}{r} 0.23 \\ (1.28) \end{array}$ | $-6.07$ <br> (3) |
| Male |  | $\begin{array}{r} -189.54 \\ (6.5) \end{array}$ | $\begin{array}{r} -181.14 \\ (7.03) \end{array}$ |  |  |
| Rural |  | $\begin{array}{r} -29.17 \\ (7.8) \end{array}$ | $\begin{array}{r} -29.68 \\ (9.3) \end{array}$ | $\begin{array}{r} -26.7 \\ (15) \end{array}$ | $\begin{array}{r} -32.27 \\ (11.8) \end{array}$ |

Father's Occupation

| Agriculture |  |  | $\begin{array}{r} 7.8 \\ (15.3) \end{array}$ | $\begin{array}{r} -16.27 \\ (22.1) \end{array}$ | $\begin{array}{r} 41.7 \\ (21.28) \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Business |  |  | $\begin{array}{r} 10.4 \\ (13.1) \end{array}$ | $\begin{array}{r} -17.9 \\ (19) \end{array}$ | $\begin{aligned} & 41.98 \\ & (18.4) \end{aligned}$ |
| Professional |  |  | $\begin{array}{r} 27 \\ (17.6) \end{array}$ | $\begin{array}{r} -34 \\ (49.2) \end{array}$ | $\begin{array}{r} 58.53 \\ (22) \end{array}$ |
| Private Service |  |  | $\begin{array}{r} -4.1 \\ (13.3) \end{array}$ | $\begin{array}{r} -27.7 \\ (18.4) \end{array}$ | $\begin{aligned} & 27.18 \\ & (18.9) \end{aligned}$ |
| Government Service |  |  | $\begin{array}{r} -19.4 \\ (15.8) \end{array}$ | $\begin{array}{r} -19 \\ (24.5) \end{array}$ | $\begin{array}{r} 6.52 \\ (21.32) \end{array}$ |
| Regional Class XII Board |  |  | $\begin{array}{r} -30.12 \\ (8.5) \end{array}$ | $\begin{array}{r} -29.7 \\ (17.2) \end{array}$ | $\begin{array}{r} -26.48 \\ (9.86) \end{array}$ |
| Obervations | 3394 | 2742 | 2612 | 662 | 1950 |
| F | 215.56 | 290.57 | 83.72 | 9.71 | 43.51 |
| R-Squared | 0.06 | 0.3 | 0.3 | 0.16 | 0.22 |

Notes: Columns (i) - (iii) report the results from linear regressions estimating the effect of attending public college on educational outcomes. Final marks in undergraduate degree are the composite overall the composite overall scores of the students in liberal arts streams. Public college is an indicator variable equal to 1 if the student attends public college. Column (ii) and (iii) control for the observable student characteristics including age, gender, and rural residence status. Column (iii) also controls for square of age, father's occupation type, the board of education in class XII (Senior Secondary Board), and year of admission (not reported). Excluded category for father's occupation is `labor'. Professional includes doctors,lawyers, accountants, jounalists, and professors. Columns (iii-a) and (iii-b) report the regression estimates by gender. Robust standard errors are reported in parentheses.

## Accounting for Selection : Controlling for the Class XII (Senior Secondary) Exit Exams Scores

Table III: OLS Estimates of the Effect of Public Colleges on Educational Outcomes

| Dependent Variable : Final Marks in Undergraduate Degree |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Panel (A) |  |  | Panel (B) |  |  |
|  | (i) <br> ALL | (ii) <br> Males | (iii) <br> Females | (i) <br> ALL | (ii) <br> Males | (iii) <br> Females |
| Public College | $\begin{gathered} 124.1 \\ (6.2) \end{gathered}$ | $\begin{aligned} & 97.96 \\ & (11.7) \end{aligned}$ | $\begin{gathered} 133.14 \\ (7.3) \end{gathered}$ | $\begin{gathered} 1.28 \\ (8.06) \end{gathered}$ | $\begin{gathered} -1.57 \\ (16.63) \end{gathered}$ | $\begin{gathered} 1.72 \\ (9.44) \end{gathered}$ |
| Class XII Percentage (Senior Secondary) |  |  |  | $\begin{gathered} 8.8 \\ (.409) \end{gathered}$ | $\begin{aligned} & 7.87 \\ & (.97) \end{aligned}$ | $\begin{aligned} & 9.03 \\ & (.45) \end{aligned}$ |
| Obervations | 2612 | 662 | 1950 | 2612 | 662 | 1950 |
| F | 83.72 | 9.71 | 43.51 | 122.93 | 14.56 | 76.53 |
| R-Squared | 0.31 | 0.16 | 0.22 | 0.41 | 0.22 | 0.35 |

Notes: Panels (A) - (B) report the results from linear regressions estimating the effect of attending public college on educational outcomes. Final marks in undergraduate degree are the composite overall scores of the students in liberal arts streams. Public college is an indicator variable equal to 1 if the student attends public college and 0 otherwise. Panel (A) shows the results from the benchmark regressions (also reported in Table I: Column (iii)). Panel (B) reports the results from the linear regressions that control for the percentage of marks scored in Class XII senior secondary exams which form the basis of selection into Public Colleges. Each regression also controls for observable student characteristics including age, age squared, gender,rural residence status,father's occupation,board of education in Class XII (Senior Secondary board), and year of admission(not reported). Excluded category for father's occupation is 'Labor'. Sample used is the 'Non Reserved Graduating Sample' as described in the Data Appendix. The results are reported separately for Males and Females in columns (ii) and (iii) of each panel. Robust standard errors are reported in parentheses.

Table IV:The Effect of Attending Public Colleges on Educational Outcomes

|  | (i) |  |  | (ii) |  |  | (iii) |  |  | (iv) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 1 | 2 | 3 | 1 | 2 | 3 | 1 | 2 | 3 |
|  | ALL | Males | Females | ALL | Males | Females | ALL | Males | Females | ALL | Males | Females |
| Public College | $\begin{aligned} & 90.66 \\ & (6.51) \end{aligned}$ | $\begin{array}{r} 79.4 \\ (12.66) \end{array}$ | $\begin{array}{r} 93 \\ (7.76) \end{array}$ | $\begin{array}{r} 66.9 \\ (7.38) \end{array}$ | $\begin{gathered} 65.11 \\ (14.84) \end{gathered}$ | $\begin{array}{r} 67.2 \\ (8.68) \end{array}$ | $\begin{aligned} & 35.5 \\ & (9.8) \end{aligned}$ | $\begin{array}{r} 41.1 \\ (19.69) \end{array}$ | $\begin{array}{r} 32.2 \\ (11.87) \end{array}$ | $\begin{gathered} 14.47 \\ (19.88) \end{gathered}$ | $\begin{array}{r} 42.33 \\ (36) \end{array}$ | $\begin{array}{r} -0.34 \\ (26.19) \end{array}$ |
| Obervations | 1978 | 577 | 1401 | 1499 | 465 | 1034 | 847 | 279 | 568 | 308 | 135 | 173 |
| F | 73.19 | 6.83 | 19.66 | 62.9 | 5.6 | 10.08 | 43.83 | 2.73 | 4.61 | 16.31 | 0.83 | 1.73 |
| R-Squared | 0.34 | 0.13 | 0.15 | 0.3 | 0.14 | 0.1 | 0.4 | 0.11 | 0.09 | 0.41 | 0.08 | 0.12 |
| 12 points window |  |  |  | 8 points window |  |  | 4 points window |  |  | 1 point window |  |  |

Notes: Panels (i)-(iv) report the results from linear regressions estimating the effect of attending public college on educational outcomes. Final marks in undergraduate degree are the composite overall scores of the students in liberal arts streams. Public College is a binary variable that equals 1 if the student attended public collge and 0 otherwise. Panel (i) reports the results for a sample restricted to 12 points window above and below the cutoff. The sample is restricted to a smaller window of 8 points around the cutoff in Panel (ii). In Panel (iii), the window is shrunk to 4 points above and below the cutoff and in Panel (iv), we report the results from a sample restricted to 1 point window around the cutoff. Each regression also controls for observable student characteristics including age, age squared, gender, rural residence status, father's occupation, board of education in Class XII (Senior Secondary board), year of admission, and the concentration stream (not reported).
Excluded category for father's occupation is 'Labor'. Sample used is the 'Non Reserved Graduating Sample' as described in the Data Appendix. Results are reported separately for Males and Females in Columns 2 and 3 of each Panel. Robust standard errors are reported in parentheses.

# Accounting for Selection in the Regression Discontinuity Design Framework 

Controlling for the Class XII (Senior Secondary) Exit Exams Scores
Table V: The Effect of Attending Public Colleges on Educational Outcomes
Dependent Variable : Final Marks in Undergraduate Degree

|  |  | (i) |  |  | (ii) |  |  | (iii) |  |  | (iv) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 1 | 2 | 3 | 1 | 2 | 3 | 1 | 2 | 3 |
|  | ALL | Males | Females | ALL | Males | Females | ALL | Males | Females | ALL | Males | Females |
| Public College | $\begin{array}{r} -7.14 \\ (9.93) \end{array}$ | $\begin{array}{r} -6.87 \\ (17.96) \end{array}$ | $\begin{array}{r} -10.51 \\ (11.84) \end{array}$ | $\begin{array}{r} -8.3 \\ (10.78) \end{array}$ | $\begin{gathered} -10.7 \\ (19.84) \end{gathered}$ | $\begin{array}{r} -11.75 \\ (13.46) \end{array}$ | $\begin{gathered} 8.23 \\ (13.46) \end{gathered}$ | $\begin{array}{r} 27.3 \\ (24.6) \end{array}$ | $\begin{array}{r} -5.48 \\ (17.9) \end{array}$ | $\begin{array}{r} 7.76 \\ (20.91) \end{array}$ | $\begin{array}{r} 38.03 \\ (39.94) \end{array}$ | $\begin{gathered} -10.27 \\ (30.6) \end{gathered}$ |
| Class XII \% (Senior Secondary) | $\begin{aligned} & 10.3 \\ & (.84) \end{aligned}$ | $\begin{array}{r} 9.14 \\ (1.39) \end{array}$ | $\begin{array}{r} 10.34 \\ (.92) \end{array}$ | $\begin{array}{r} 10.7 \\ (1.14) \end{array}$ | $\begin{array}{r} 11.4 \\ (2.06) \end{array}$ | $\begin{aligned} & 10.92 \\ & (1.44) \end{aligned}$ | $\begin{array}{r} 7.5 \\ (2.5) \end{array}$ | $\begin{array}{r} 4.53 \\ (4.87) \end{array}$ | $\begin{aligned} & 10.23 \\ & (3.64) \end{aligned}$ | $\begin{array}{r} 7.86 \\ (7.64) \end{array}$ | $\begin{array}{r} 6.84 \\ (27.41) \end{array}$ | $\begin{array}{r} 13.83 \\ (22.01) \end{array}$ |
| Obervations | 1978 | 577 | 1401 | 1499 | 465 | 1034 | 847 | 279 | 568 | 308 | 135 | 173 |
| F | 85.21 | 9.89 | 28.4 | 67.9 | 7.74 | 13.93 | 41.86 | 2.59 | 4.89 | 16.31 | 0.83 | 1.73 |
| R-Squared | 0.4 | 0.2 | 0.22 | 0.4 | 0.12 | 0.16 | 0.43 | 0.12 | 0.11 | 0.41 | 0.08 | 0.12 |
| 12 points window |  |  |  | 8 points window |  |  | 4 points window |  |  | 1 points window |  |  |

Notes: Panels (i)-(iv) report the results from linear regressions estimating the effect of attending public college on educational outcomes. Final marks in undergraduate degree are the composite overall scores of the students in liberal arts streams. Public College is a binary variable that equals 1 if the student attended public collge and 0 otherwise. Panel (i) reports the results for a sample restricted to 12 points window above and below the cutoff. The sample is restricted to a smaller window of 8 points around the cutoff in Panel (ii). In Panel (iii), the window is shrunk to 4 points above and below the cutoff and in Panel (iv),we report the results from a sample restricted to 1 point window around the cutoff. Each set of regressions control for the percentage of marks scored in Class XII Senior Secondary exams which form the basis of selection into Public Colleges. Each regression also controls for observable student characteristics including age, age squared, gender, rural residence status, father's occupation,board of education in Class XII (Senior Secondary board), year of admission, and the concentration stream (not reported). Excluded category for father's occupation is 'Labor'. Sample used is the 'Non Reserved Graduating Sample' as described in the Data Appendix. Results are reported separately for Males and Females in Columns 2 and 3 of each Panel. Robust standard errors are reported in parentheses.

Table VI :Two Stage Least Square Estimates of the Effect of Public Colleges on Educational Outcomes
First Stage Instrumental Variable Estimates


Notes: Panels (A) - (B) report the two stage least square estimates of the effect of attending public college on educational outcomes. The top panel reports the first stage results from a linear regression where the indicator for eligibility is a dummy variable equal to 1 if the Class XII percentage score of the student exceeds the Public College admission cutoff. The bottom panel reports the results from the second stage. Final marks in undergraduate degree are the composite overall scores of the student in the liberal arts streams. Panel (B) controls for the the precentage marks scored in Class XII (Senior Secondary exams) which form the basis of selection into Public Colleges while Panel (A) doe not. Public College is an indicator variable equal to 1 if the student attends public college . Each set of regressions also controls for observable student characteristics including age, age squared, gender, rural residence status,father's occupation, board of education in Class XII, and year of admission (not reported). Excluded category for father's occupation is 'Labor'. Sample used is the 'Non Reserved Graduating Sample' as described in the Data Appendix. The results are reported separately for Males and Females in columns (ii) and (iii) of each panel. Robust standard errors are reported in parentheses.

TableVII: OLS Estimates of the Effect of Public Colleges on Educational Outcomes by Distribution of Admission Cutoff Scores

| Dependent Variable : Final Marks in Undergraduate Degree |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Panel A |  |  |  |  | Panel (B) |  |  |  |
|  | (i) | (ii) | (iii) | (iv) | (i) | (ii) | (iii) | (iv) |
| Cutoff Admission | Highest |  |  | Lowest | Highest |  |  | Lowest |
| Public College | $\begin{gathered} 146.65 \\ (15.2) \end{gathered}$ | $\begin{gathered} 129.78 \\ (8.4) \end{gathered}$ | $\begin{gathered} 101.87 \\ (14.8) \end{gathered}$ | $\begin{gathered} 90 \\ (18.64) \end{gathered}$ | $\begin{gathered} 17.16 \\ (19.07) \end{gathered}$ | $\begin{gathered} -3.8 \\ (10.9) \end{gathered}$ | $\begin{gathered} 3.08 \\ (21.11) \end{gathered}$ | $\begin{gathered} -8.2 \\ (26.6) \end{gathered}$ |
| Class XII Percentage (Senior Secondary) | No | No | No | No | Yes | Yes | Yes | Yes |
| Obervations | 479 | 1471 | 458 | 204 | 479 | 1471 | 458 | 204 |
| F | 13.33 | 36.74 | 6.93 | 5.43 | 23.47 | 64.05 | 10.02 | 7.71 |
| R-Squared | 0.22 | 0.23 | 0.15 | 0.21 | 0.35 | 0.37 | 0.23 | 0.3 |

Notes: Panels (A) - (B) report the results from linear regressions estimating the effect of attending public college on educational outcomes. Columns (i) to (iv) restrict the sample to specific cutoffs that vary by year and gender. Final marks in undergraduate degree are the composite overall scores of the students in liberal arts stream. Public college is an indicator variable equal to 1 if the student attends public college and 0 otherwise. Panel (A) shows th results from the regressions restricting the admission cutoffs to different values ranging from low to high. Panel (B) reports the results from the linear regressions that control for the percentage of marks scored in Class XII senior secondary exams which form the basis of selection into Public Colleges. Each regression also controls for observable student characteristics including age, age squared, rural residence stau, father's occupation, board of education in Class XII (Senior Secondary board). Excluded category for father's occupation is 'Labor'. Sample used is the 'Non Reserved Graduating Sample' as described in the Data Appendix. Robust Standard Errors are reported in paranthesis.


Figure I : Panel A and B show the college exit exam scores for liberal arts stream for men and women respectively. Difference between public and private college outcomes is statistically significant at 1 percent for all years for men and women (except for men in 1998).


Figure II: Final Marks in Liberal Arts Undergraduate Degree
This figure graphs the average final marks obtained in the exit exams of the undergraduate degree in liberal arts in 4 point intervals of Normalized Class XII Percentage Scores(solid line). One Std Deviation above and below the average in each interval is also graphed (dashed line). Sample used is the 'Non Reserved Graduating sample’ as described in Data Appendix. Class XII Percentage pins down the entry score rank and has been normalized by subtracting admission cutoff from the actual score.

## Discontinuity in Public Colleges Attendance



Figure III: Percentage of Students in Public Colleges
This figure graphs the percentage of students in public colleges in 4 point intervals of Normalized Class XII Percentage Scores. The sample used is the ‘Non-Reserved Graduating Sample’ as described in Data Appendix. Class XII percentage scores pin down the entry score rank and have been normalized by subtracting admission cutoff from the actual score


Figure IV: Age Distribution of Students in Liberal Arts
This Figure graphs the average age of students in 4 point intervals of Normalized Class XII Percentage.
The sample used is the 'Non Reserved Graduating Sample' as described in the Data Appendix. Class XII Percentage pins down the entry score rank and has been normalized by subtracting admission cutoff from the actual score.


Kernel Density (Kernel=epanechnikov, bandwidth =5.0)
Figure V: Kernel Density Plot of Normalized Class XII Senior Secondary Scores
The sample used is the 'Non Reserved Graduating Sample’ as described in the Data Appendix. Class XII percentage pins down the entry score rank and has been normalized by subtracting admission cutoff from the actual score.

Web Appendix: Supplemental Material

# Data Appendix: Data Collection and Formation of Samples 

We obtained the admission records for students who applied to study liberal arts, commerce or science streams. We obtained the admission data for 15783 students. Out of these, 7467 students were admitted in public colleges and 8316 were admitted in private colleges. These included 7983 women and 7796 men. 65 percent of the students took admission in humanities and social sciences, 20 percent in science and 15 percent in commerce. While these colleges have significant autonomy in determining the incoming class size for social sciences and humanities stream, the number of seats in commerce and science are capped by the university that these colleges are affiliated to. Usually the available seats are in multiples of 70 and the decision is based on the college infrastructure and demand for the stream.

The dropout rate is around $45 \%$ and the sample appearing for final year exams includes 8775 students. The dropout rate is similar across private and public colleges. The retention rate of public colleges is $58 \%$ and that of private colleges is $53 \%$. Across the streams, retention rate is highest for commerce ( 66 percent), followed by social sciences and humanities ( 56 percent) and sciences have the lowest retention rate ( 44 percent). The graduating students in the non reserved category comprise our main sample used in the analysis(henceforth non reserved graduating sample).

Twenty five percent seats in the public colleges are reserved for scheduled classes under affirmative action policy of the state. Additional reservations are made for backward classes, children of deceased armed force personnel who die in active duty or freedom fighters, riot victims, immigrants from Kashmir which is a disturbed area in the northern part of Indian subcontinent, teachers wards and athletes. We exclude the admissions based on reserved seats from our sample. We observe the result status of everyone in the graduating class. However, the final composite score is not reported for some students whose result is late on account of administrative reasons. The scores of these students are notified by the university later through college notifications. We exclude these from our sample. In addition, we exclude cases where either the senior secondary marks or final composite marks are missing. We also exclude reappearing students and students who remained absent from the final year exams. Finally, we trim the cases where the students failed in the final exams as the percentage of these cases is small and is not systematically different across private and public colleges. Table A.1.a summarizes these exclusions. In Table A.1.b, we show that the number of excluded observations are not systematically different across private or public colleges for any category of excluded observations.

Table A.1.a : The Admissions and Results Data for Academic years 1998-99 to 2002-03 Main Sample

|  | Excluding |  | Total included |
| :---: | :---: | :---: | :---: |
|  | Number | \% of Total |  |
| All Observations | --- | --- | 15783 |
| 1) Drop Outs | 7008 | 44.4 | 8775 |
| Excluding: |  |  |  |
| 2) Pass but missing Senior Secondary marks | 152 | 1.7 | 8623 |
| 3) Pass but missing Final composite score | 25 | 0.28 | 8598 |
| 4) Late Score Notification | 301 | 3.4 | 8297 |
| 5) Absent or reappear | 1110 | 12.6 | 7187 |
| 6) Fail | 202 | 2.3 | 6985 |
| 7) Admitted on Reserved category seat | 1339 | 15.2 | 5646 |
| 7) Total main sample |  |  | $\underline{6985}$ |
| 8) Total non reserved category main sample |  |  | 5646 |

Table A.1.b
Excluded Observations by Type of College

|  | Pivate |  | Public |  |
| :---: | :---: | :---: | :---: | :---: |
| Total | 4418 |  | 4357 |  |
|  | Excluded | \% of total | Excluded | \% of total |
| Pass but missing Senior Secondary marks | 120 | 2.7 | 32 | 0.7 |
| Pass but missing Final composite score | 16 | 0.3 | 9 | 0.2 |
| Late Score Notification | 123 | 2.7 | 178 | 4 |
| Absent or reappear | 563 | 12.7 | 547 | 12.5 |
| Fail | 94 | 2.12 | 108 | 2.4 |

Table A.2: Observations by Variables in the Non Reserved Graduating Sample

|  | Total | \% of total |
| :---: | :---: | :---: |
|  | 5646 | --- |
| Variables |  |  |
| Gender | 5646 | 100.00 |
| Age | 5646 | 100.00 |
| Board in Senior Secondary | 5603 | 99.20 |
| Stream of Study in Senior Secondary | 5646 | 100.00 |
| Medium of Instruction in Senior Secondary | 2761 | 48.90 |
| Marks obtained in Senior Secondary exams | 5646 | 100.00 |
| Rural/Urban Residence Indicator ++ | 4586 | 81.20 |
| Father's Occupation | 5009 | 88.70 |
| Father's Income @ | 3496 | 62.00 |
| Admission Year | 5646 | 100.00 |
| Final composite Marks in University Exams | 5646 | 100.00 |
| Result Status | 5646 | 100.00 |
| Stream of study in College | 5646 | 100.00 |
| ++ Rural/Urban indicator was not reported for 1998-99 <br> @ Women Public College does not record father's income |  |  |

Table A.3: Summary Statistics

|  | Proportion | Mean | Std. Dev. |
| :---: | :---: | :---: | :---: |
| Gender |  |  |  |
| Male | 0.313 | --- | --- |
| Residence Indicator |  |  |  |
| Rural | 0.11 | --- | --- |
| Father's Occupation |  |  |  |
| Agriculture | 0.089 | --- | --- |
| Business | 0.437 | --- | --- |
| Govt. Employee | 0.083 | --- | --- |
| Labor | 0.038 | --- | --- |
| Professional | 0.053 |  |  |
| Service | 0.297 | --- | --- |
| Senior Secondary |  |  |  |
| Board |  |  |  |
| PSEB | 0.72 | --- | --- |
| Percentage Marks |  |  |  |
| Arts | --- | 63.42 | 9.4 |
| Commerce | --- | 74.34 | 7.95 |
| Science | --- | 64.4 | 8.41 |
| Age | --- | 17.97 | 0.809 |
| Final Composite Marks |  |  |  |
| Liberal Arts | --- | 1413 | 166.46 |
| Commerce | --- | 899.62 | 99.7 |
| Science | --- | 1289.6 | 168.6 |

Table A. 4 Differences in Outcomes of Public and Private College Students

*** significant at $1 \%$, ** significant at $5 \%$ and * significant at $10 \%$

Differences in Outcomes of Public and Private College Students

*** significant at $1 \%$, ** significant at 5\% and * significant at 10\%

Robustness Check : Estimates from a sample pooling all streams of education with stream fixed effects

Table A. 5 : OLS Estimates of the Effect of Public Colleges on Educational Outcomes

| Dependent Variable : Final Marks in Undergraduate Degree |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Panel (A) |  |  | Panel (B) |  |  |
|  | ALL | Males | Females | ALL | Males | Females |
| Public College | $\begin{gathered} 113.71 \\ (4.88) \end{gathered}$ | $\begin{aligned} & 91.67 \\ & (9.53) \end{aligned}$ | $\begin{aligned} & 125.58 \\ & (5.72) \end{aligned}$ | $\begin{aligned} & -0.32 \\ & (6.04) \end{aligned}$ | $\begin{aligned} & -6.49 \\ & (12.3) \end{aligned}$ | $\begin{gathered} 6.8 \\ (7.02) \end{gathered}$ |
| Class XII Percentage (Senior Secondary) |  |  |  | $\begin{aligned} & 9.22 \\ & (.33) \end{aligned}$ | $\begin{gathered} 8.6 \\ (.74) \end{gathered}$ | $\begin{gathered} 9.24 \\ (.367) \end{gathered}$ |
| Obervations | 4087 | 997 | 3090 | 4087 | 997 | 3090 |
| F | 665.79 | 142.91 | 549.53 | 793.6 | 160.75 | 660.81 |
| R-Squared | 0.72 | 0.68 | 0.72 | 0.76 | 0.72 | 0.775 |

Notes: Panels (A) - (B) report the results from linear regressions estimating the effect of attending public college on educational outcomes. Final marks in undergraduate degree are the composite overall scores of the students in a pooled sample of all streams Public college is an indicator variable equal to 1 if the student attends public college and 0 otherwise. Panel ( A ) shows the results from the benchmark regressions ( Table I: Column (iii) reports these for 1 stream). Panel (B) reports the results from the regression that control for the percentage of marks scored in Class XII senior secondary exams which form the basis of selection into Public Colleges. Each regression also controls for observable student characteristics including age, age squared, gender, rural residence status,father's occupation,board of education in Class XII (Senior Secondary board), year of admission, and the concentration stream (not reported). Excluded category for father's occupation is 'Labor'. Professional Includes doctors, lawyers,accountants, journalists, and professors. Sample used is the 'Non Reserved Graduating Sample' as described in the Data Appendix. Robust standard errors are reported in parentheses. The results are reported separately for Males and Females in columns (ii) and (iii) of each panel.

Table A.6: Probit Estimates of Probability of Dropping out -Entire Sample

|  | Men |  | Chow Test |  | Public | Women Private | Chow Test |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Public | Private | Stat | Significance |  |  | Stat | Significance |
| Senior Secondary | -0.019 | -0.035 | 3.28 | 0.07 | 0.009 | -0.02 | 8.97 | 0.002 |
| Score | (.007) | (.005) |  |  | (.01) | (.003) |  |  |
| Father's Occupation |  |  |  |  |  |  |  |  |
| Government Service | 0.2 | 0.187 | 0 | 0.94 | 0.2 | -0.23 | 2.93 | 0.08 |
|  | (.15) | (.182) |  |  | (2) | (.13) |  |  |
| Professional | 0.12 | -0.03 | 0.16 | 0.68 | 0.1 | -0.17 | 1.17 | 0.28 |
|  | (.24) | (.28) |  |  | (.2) | (.14) |  |  |
| Service | 0.047 | -0.006 | 0.12 | 0.72 | 0.3 | -0.26 | 2 | 0.15 |
|  | (.12) | (.09) |  |  | (.17) | (.11) |  |  |
| Agriculture | 0.21 | 0.23 | 0.02 | 0.88 | 0.23 | 0.009 | 0.75 | 0.38 |
|  | (.13) | (.10) |  |  | (.2) | (.12) |  |  |
| Business | 0.1 | 0.02 | 0.19 | 0.66 | 0.1 | -0.35 | 5.53 | 0.01 |
|  | (.125) | (.1) |  |  | (.16) | (.112) |  |  |
| Regional Borad | -0.0031964 | -0.006 | 0 | 0.98 | -0.03 | -0.25 | 2.54 | 0.11 |
|  | (.12) | (.14) |  |  | (.09) | (.09) |  |  |
| Rural | 0.0001629 | -0.000057 | 2.17 | 0.14 | 0.0005 | 0.0002 | 8.13 | 0.004 |
|  | (0.00009) | (.0001) |  |  | (.0001) | (.00005) |  |  |
| Age | 0.132 | 0.09 | 0.83 | 0.36 | 0.09 | 0.14 | 0.54 | 0.46 |
|  | (.03) | (.03) |  |  | (.06) | (.02) |  |  |
| Observations | 1757 | 3142 |  |  | 1102 | 3141 |  |  |

Notes: The first 2 columns in each panel report results from a separate probit regression of drop-out probablity restricted to public and private colleges respectively. Panel (i) reports the results for Men and (ii) for Women colleges. The results from the test of equivalence of coefficients (Chow test) are reported in next 2 columns with test statistic in the third column and significance level in the fourth coulmn. Excluded category for father's occupation is 'Labor'. Sample used is the 'Non Reserved Graduating Sample' as described in the 'Data Appendix'.

Table A.7: Probit Estimates of Probability of Dropping out - Sample Restricted to -4 to + 4 Point Window Around Admission Cutoff

|  | Men |  | Chow Test |  | Women |  | Chow Test |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Public | Private | Stat | Significance | Public | Private | Stat | Significance |
| Senior Secondary | -0.044 | -0.043 | 0 | 0.97 | -0.005 | 0.003 | 0.02 | 0.88 |
| Scores | (.03) | (.03) |  |  | (.04) | 0.04 |  |  |
| Father's Occupation |  |  |  |  |  |  |  |  |
| Government Service | -0.05 | -0.04 | 0 | 0.99 | -0.23 | -0.2 | 0 | 0.96 |
|  | (.2) | (.46) |  |  | (.33) | (.47) |  |  |
| Professional | 0.56 | 0.64 | 0.01 | 0.91 | -0.21 | -0.31 | 0.03 | 0.86 |
|  | (.44) | (.68) |  |  | (.36) | (.48) |  |  |
| Service | -0.28 | 0.18 | 2.72 | 0.1 | -0.1 | -0.1 | 0 | 0.97 |
|  | (.17) | (.22) |  |  | (.25) | (.45) |  |  |
| Agriculture | -0.04 | 0.3 | 1.2 | 0.27 | 0.05 | -0.57 | 1.18 | 0.27 |
|  | 0.188 | (.25) |  |  | (0.32) | (.47) |  |  |
| Business | -0.12 | 0.03 | 0.25 | 0.61 | 0.12 | -0.61 | 2.15 | 0.14 |
|  | (.17) | (.24) |  |  | (.24) | (.43) |  |  |
| Regional Board | 0.22 | -0.0003 | 0.32 | 0.57 | 0.14 | -0.4 | 5.13 | 0.02 |
|  | (.25) | (.3) |  |  | (.15) | (.17) |  |  |
| Rural | 0.0002 | -0.0002 | 2.06 | 0.15 | 0.0004 | 0.003 | 0.34 | 0.56 |
|  | (.0001) | (.0002) |  |  | 0.0001 | (.0001) |  |  |
| Age | 0.12 | 0.1 | 0.03 | 0.86 | 0.02 | 0.24 | 3.53 | 0.06 |
|  | (.05) | (.07) |  |  | (.08) | (.07) |  |  |
| Observations | 633 | 289 |  |  | 476 | 491 |  |  |

Notes: The first 2 columns in each panel report results from a separate probit regression of drop-out probablity restricted to public and private colleges respectively. Panel (i) reports the results for Men and (ii) for Women colleges. The results from the test of equivalence of coefficients (Chow test) are reported in next 2 columns with test statistic in the third column and significance level in the fourth coulmn. Excluded category for father's occupation is 'Labor'. Sample used is the 'Non Reserved Graduating Sample' as described in the 'Data Appendix'.

Table A.8: Reasons for Migration of Migrants by Last Residence -Duration (0-9 years)

|  |  |  |  |
| :--- | :---: | :---: | :---: |
| Persons | Total | Males | Females |
| Total migrants | $98,301,342$ | $32,896,986$ | $65,404,356$ |
| Reason for migration: |  |  |  |
| Work/Employment | $\mathbf{1 4 . 7}$ | 37.6 | 3.2 |
| Business | $\mathbf{1 . 2}$ | 2.9 | 0.3 |
| Education | $\mathbf{3 . 0}$ | 6.2 | 1.3 |
| Marriage | $\mathbf{4 3 . 8}$ | 2.1 | 64.9 |
| Moved after birth | $\mathbf{6 . 7}$ | 10.4 | 4.8 |
| Moved with households | $\mathbf{2 1 . 0}$ | 25.1 | 18.9 |
| Other | $\mathbf{9 . 7}$ | 15.7 | 6.7 |



Figure A.1: Growth in Number of Institutions and Population Adjusted Enrollment over Time
Source: University Grants Commission, India
The bars represent the number of institutions

Figure A. 2


Source: Department of Higher Education, Government of India


Robustness Check: Do observables exhibit a discontinuity at the margin of selection?
Figure A.3: Percentage of Students by Father's Occupation
This Figure graphs the percentage of students in 4 point intervals of Normalized Class XII Percentage by Father's occupation. The sample used is the 'Non Reserved Graduating Sample' as described in the Data Appendix.
Class XII Percentage pins down the entry score rank and has been normalized by subtracting admission cutoff from the actual score. In each Panel, Y Axis represents Percentage of Students with particular Father's occupation. Normalized Class XII scores are along $X$ axis.


Robustness Check: Do observables exhibit a discontinuity at the margin of selection?
Figure A.4: Percentage of Students from National (CBSE) \& Regional Class (PSEB) XII Board This Figure graphs the percentage of students from National (CBSE) and Regional (PSEB) Class XII Board in 4 point intervals of Normalized Class XII Percentage. The Sample used is the 'Non Reserved Graduating sample' as described in Data Appendix. Class XII Percentage pins down the entry score rank and has been normalized by subtracting admission cutoff from the actual score.


Figure A.5: Local Linear Density Estimator for the Class XII Senior Secondary Exam Scores (Normalized) with varying Breakpoints: This figure shows the local linear density estimator for the Class XII Senior Secondary Exam Scores using 4 different breakpoints around the cutoff. The breakpoint in Panel A is at -5 percentage point deviation from the admission cutoff, and in Panel B, $C$, and $D$, it is at $-4,-3$ and -2 percentage point deviation from the admission cutoff respectively.

## Dropping-Out as a function of Entry Scores



Figure A.6: This figure graphs the percentage of students dropping out from colleges in 4 point intervals of Normalized Class XII Percentage Scores. Class XII Percentage Score pins down the entry score rank and has been normalized by subtracting the admission cutoff from actual score.

Panel A: Kernel Density of Class XII Senior Secondary Exam Scores for students in Public colleges who enter through reservation for Marginalized Groups and the students in private colleges.


Panel B: Kernel Density of Class XII Senior Secondary Exam Scores for students in Public colleges who enter through any reservation policy and the students in private colleges.


Figure A.7: Densities of Class XII Senior Secondary Exam Scores for students in public colleges entering through reservation policy compared to the students in private colleges.


[^0]:    *We wish to thank the principals, staff, and management of the colleges for their co-operation and Mrs N. Kapoor for her help in data collection. This paper has benefitted from comments and suggestions by Jillian Berk, Esther Duflo, Andrew Foster, Li Han, Caroline Hoxby, William Johnson, Toru Kitagawa, Nathan Larson, Ed Olsen, Kartini Shastry, Jeff Smith, Steven Stern, Sarah Turner, David Weil and participants of the NBER higher education meetings and the NEUDC conference. Funding from the Ford Foundation and PSTC at Brown University is greatly acknowledged.
    ${ }^{\dagger}$ Brown University, Email: yona_rubinstein@Brown.edu
    ${ }^{\ddagger}$ Corresponding Author, University of Virginia, Email: ssekhri@virginia.edu

[^1]:    ${ }^{1}$ Levy (2008,a and b) provide detailed discussion.
    ${ }^{2}$ The state of Chhattisgarh allowed the establishment of private universities under the Chhattisgarh Private Sector University (Establishment \& Regulation) Act, 2002. But the Supreme Court declared as null and void the establishment of 112 private universities that emerged under this law. The decision is available at http://www.ugc.ac.in/inside/supremecourt.pdf
    ${ }^{3}$ See (Powar and Bhalla, 2008) for example. This is true of other developing countries as well. Except for

[^2]:    ${ }^{6}$ Section 3 provides a brief review.
    ${ }^{7}$ The Indian experience of growth enhancing tertiary education supports recent research that explores the relationship between tertiary education and growth. In cross country regressions, Barro (1999) finds that tertiary educational attainment has a positive and significant effect on the subsequent rate of a country's economic growth. Policy reports on productivity and growth difference between Europe and the USA argue that under investment in higher education is responsible for slow growth in Europe (Sapir, 2003). Aghion

[^3]:    ${ }^{12}$ The colleges account for about nine-tenths of undergraduate enrollments (Agarwal, 2006)
    ${ }^{13}$ The UGC has recently conducted an experiment of conferring autonomous status on selected colleges enabling these colleges to prescribe courses, determine the curriculum content, and decide learning methods. The colleges continue to remain affiliated with the universities who approve the courses, hold exams, and award degrees.

[^4]:    ${ }^{14}$ Some studies have addressed the quality difference between private and public schools (Cox and Jimenez, 1991; Kingdon, 1996; Das, Pandey and Zajonc, 2006) and concluded that the private schools outperform public schools. These studies make strong assumptions about selection into private schools. But surprisingly, not much research has focused on tertiary education even though it is considered to be the engine of India's economic growth. Another set of studies has evaluated the effectiveness of private versus public schools by focusing on voucher schemes. Angrist et al (2002) exploit random lotteries for vouchers that enable a student to attend a private school and compare the outcomes of winners of the lotteries to the losers. They find that the lottery winners do better than the losers. Lottery winners are more likely to have attended private schools which could be better than public ones, but this could also be due to a transition of students

[^5]:    in private schools to more expensive and better private schools. Moreover, students had incentives to exert more effort as they faced the risk of losing their vouchers if they failed a grade. Hsieh and Urquiola (2002) also study a voucher program using fixed effect estimation, and conclude that higher enrollment in private schools after the vouchers were made available does not change test scores. The fixed effects model has the limitation of not being able to address sorting into private schools that may be governed by time varying unobservables. Unlike school choice which is a parental decision, college choice reflects student preferences. College type may directly effect post college outcomes like labor market participation and earnings. But no study has focussed on tertiary education.
    ${ }^{15}$ The issue of private versus public provision of other services in developing countries, such as drinking water and health, has been addressed in some recent papers. Galiani et al (2005) studied the effect of privatization of water services in Argentina and found that child mortality fell by $8 \%$ in areas that privatized. Bloom et al (2006) studied the effects of contracting out management of government health services to NGOs in Cambodia. While targeted outcomes (like receipt of vitamins by children) improved significantly, there is limited evidence that the program improved self-reported health of the residents of districts where services were managed privately.

[^6]:    ${ }^{17}$ District is the administrative unit below the state. There are three universities that offer general education in the state and the colleges affiliate with a university largely based on geographical proximity to the university.
    ${ }^{18}$ Within the 5 KM radius, there are 2 men's private colleges and 3 women's private colleges.

[^7]:    ${ }^{19}$ The Secondary School exams are administered by examination boards which can be national or regional.
    ${ }^{20}$ The major boards in the data include the regional School Education Board and Central Board of Secondary Education. Almost $80 \%$ of the sample is from the regional board. Women's public college does not record father's income (see appendix).
    ${ }^{21}$ This is also reflected in our data where about 63 percent of our main sample graduated from Liberal Arts (see Web Appendix).

[^8]:    ${ }^{22}$ Class XII is equivalent to a high school grade 12, the last year of high school.

[^9]:    ${ }^{23}$ The "fuzzy" RD research design leads naturally to a 2SLS strategy which has been previously employed among others, by Angrist and Lavy (1999), Van Der Klaauw (2002), and Chay and Greenstone (2005).

[^10]:    ${ }^{24}$ We have used a linear specification for the control function i.e. we have included class XII Senior Secondary School exam outcomes in the regressions. Including higher-order polynomials yields similar qualitative results.

[^11]:    ${ }^{25}$ Results are robust to this choice.
    ${ }^{26}$ This cutoff is applicable only to students who apply for general admission, and is not applicable to those who apply under affirmative action policies. This exploratory analysis is shown for only one of the three fields of study. The other fields show the same pattern.
    ${ }^{27}$ As detailed in Lee (2008), the continuity of the conditional expectation of the baseline character-istics delivers the identification of the parameter of interest.

[^12]:    ${ }^{28}$ As detailed in Lee(2008), the continuity of the conditional expectation of the baseline characteristics delivers the identification of the parameter of interest.
    ${ }^{29}$ It is also possible that students around the cutoff, who could not get admission in public colleges, exert more effort in private colleges by way of using the rejection as a motivation. Given that a two sided test for equality of scores strongly rejects that the mean scores for public and private colleges are different around the cutoff (difference -0.62 ,significance .953 in a -4 to +4 deviation window around the cutoff), it seems less plausible that this effect would be large enough to counter the positive value added effect of public colleges.
    ${ }^{30}$ Van der Klaauw (2002) describes the threat to the validity of the RDD if the rules that determine the cutoff are known to students in the context of financial aid decisions by colleges in USA.
    ${ }^{31}$ See McCrary 2008 for details on varieties of manipulation that can cause identification problems. In this case, sorting into different colleges using the Senior Secondary Scores is not in perfect control of the students, hence in this setting, the public college impact can be identified under the regularity conditions

[^13]:    proposed by Lee (2008).
    ${ }^{32}$ This test is not a necessary or sufficient condition to rule out such behavior but only provides suggestive evidence that this phenomenon is less likely to take place.

[^14]:    ${ }^{33}$ Most of the migration in the age category 18-25 is reported by women on account of marriage.

[^15]:    ${ }^{34} \mathrm{We}$ are considering the reduced form effect of attending a public college. This could either be on account of high value added or peer effects. The colleges offer a prescribed curriculum and there is no evidence of academic tracking in the Indian education system. The class composition in public colleges is a mix of general category students and students from marginalized groups who enter public colleges because of the state reservation policy and the group identity of the students is unknown to others. Hence, peer effects would not necessarily have a significant positive effect on the student outcomes. However, in our analysis we will only address the overall effect of students attending public colleges. A detailed analysis of 'peer effects' on various margins will be offered in a forthcoming study.
    ${ }^{35}$ Besides caste based reservation, seats are also reserved for some other categories like riot victims, see Data appendix for details
    ${ }^{36}$ This effect would imply that higher achieving peers depress the outcomes of lower ability students due to lowering of morale (Hoxby and Weingarth, 2005).

[^16]:    ${ }^{37} \mathrm{~A}$ recent article in New Yorker reports that the salaries for skilled workers might rise by about 14 percent indicating an excess demand for skilled workers. Another article in The Economist points out that the central government is planning to open 30 new centrally run institutions to meet the excess demand for higher education.

[^17]:    ${ }^{38}$ Let $C_{1}$ be the MC of educating a student in a public college and $C_{0}$ be the MC of educating the student in the private college at the cutoff for admission. Suppose P is the fraction of additional students who receive the scholarship instead of attending public colleges. Then the benefit of the scholarship program would be $\left(C_{1}-C_{0}\right) P$ and the cost of this program will be $(1-P) C_{1}$. The cost results from the use of this subsidy by some students who afford private college fee and would have paid it in absence of the subsidy. Therefore, if $1-\frac{C_{0}}{C_{1}}>\frac{1}{P}-1$, then this policy would be cost effective.

