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#### WHAT HAPPENS AFTER A TECHNOLOGY SHOCK?

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#### **ABSTRACT**

We provide empirical evidence that a positive shock to technology drives per capita hours worked, consumption, investment, average productivity and output up. This evidence contrasts sharply with the results reported in a large and growing literature that argues, on the basis of aggregate data, that per capita hours worked fall after a positive technology shock. We argue that the difference in results primarily reflects specification error in the way that the literature models the low-frequency component of hours worked.

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## 1 Introduction

Standard real business cycle models imply that per capita hours worked rise after a permanent shock to technology. Despite the *a priori* appeal of this prediction, there is a large and growing literature that. argues it is inconsistent with the data. This literature uses reduced form time series methods in conjunction with minimal identifying assumptions that hold across large classes of models to estimate the actual effects of a technology shock. The results reported in this literature are important because they call into question basic properties of many structural business cycle models.

Consider, for example, the widely cited paper by Gali (1999). His basic identifying assumption is that innovations to technology are the only shocks that have an effect on the long run level of labor productivity. Gali (1999) reports that hours worked fall after a positive technology shock. The fall is so long and protracted that, according to his estimates, technology shocks are a source of negative correlation between output and hours worked. Because hours worked are in fact strongly procyclical, Gali concludes that some other shock or shocks must play the predominant role in business cycles with technology shocks at best playing only a minor role. Moreover, he argues that standard real business cycle models shed little light on whatever small role technology shocks do play because they imply that hours worked rise after a positive technology shock. In effect, real business cycle models are doubly dammed: they address things that are unimportant, and they do it badly at that. Other recent papers reach conclusions that complement Gali's in various ways (see, e.g., Shea (1998), Basu, Kimball and Fernald (1999), and Francis and Ramey (2001)). In view of the important role attributed to technology shocks in business cycle analyses of the past two decades, Francis and Ramey perhaps do not overstate too much when they say (p.2) that Gali's argument is a '...potential paradigm shifter'.

Not surprisingly, the result that hours worked fall after a positive technology shock has attracted a great deal of attention. Indeed, there is a growing literature aimed at constructing general equilibrium business cycle models that can account for this result. Gali (1999) and others have argued that the most natural explanation is based on sticky prices. Others, like Francis and Ramey (2001) and Vigfusson (2002), argue that this finding is consistent with real business cycle models modified to allow for richer sets of preferences and technology, such as habit formation and investment adjustment costs.<sup>1</sup>

We do not build a model that can account for the result that hours fall after a technology shock. Instead, we challenge the result itself. Using the same identifying assumption as Gali (1999), Gali, Lopez-Salido, and Valles (2002), and Francis and Ramey (2001), we find that a positive technology shock drives hours worked up, not down.<sup>2</sup> In addition, it leads to a rise in output, average productivity, investment, and consumption. That is, we find that a permanent shock to technology has qualitative consequences that a student of real business cycles would anticipate.<sup>3</sup> At the same time, we find that permanent technology shocks play

<sup>&</sup>lt;sup>1</sup>Other models that can account for the Gali (1999) finding are contained in Christiano and Todd (1996) and Boldrin, Christiano and Fisher (2001).

<sup>&</sup>lt;sup>2</sup>Chang and Hong (2003) obtain similar results using disaggregated data.

<sup>&</sup>lt;sup>3</sup>That the consequences of a technology shock resemble those in a real business cycle model may well reflect that the actual economy has various nominal frictions, and monetary policy has successfully mitigated those frictions. See Altig, Christiano, Eichenbaum and Linde (2002) for empirical evidence in favor of this

a very small role in business cycle fluctuations. Instead, they are quantitatively important at frequencies of the data that a student of traditional growth models might anticipate.

Since we make the same fundamental identification assumption as Gali (1999), Gali, Lopez-Salido, and Valles (2002) and Francis and Ramey (2001), the key questions is: What accounts for the difference in our findings? By construction, the difference must be due to different maintained assumptions. As it turns out, a key culprit is how we treat hours worked. For example, if we assume, as do Francis and Ramey, that per capita hours worked is a difference stationary process and work with the growth rate of hours (*the difference specification*), then we too find that hours worked *falls* after a positive technology shock. But if we assume that per capita hours worked is a stationary process and work with the assume the process and work with the opposite: hours worked *rise* after a positive technology shock.

Standard, univariate hypothesis tests do not yield much information about which specification is correct. They cannot reject the null hypothesis that per capita hours worked are difference stationary. They also cannot reject the null hypothesis that hours worked are stationary. This is not surprising in light of the large literature that documents the difficulties that univariate methods have in distinguishing between a difference stationary stochastic process and a persistent stationary process.<sup>4</sup>

So we have two answers to the question, 'what happens to hours worked after a positive technology shock?' Each answer is based on a different statistical model, depending on the specification of hours worked. Each model appears to be defensible on standard classical grounds. To judge between the competing specifications, we assess their relative plausibility. To this end, we ask, 'which specification has an easier time explaining the observation that hours worked falls under one specification and rises under the other?' Using this criterion, we find that the level specification is preferred.

We now discuss the results that lead to this conclusion. First, the level specification encompasses the difference specification. We show this by calculating what an analyst who adopts the difference specification would find if our estimated level specification were true. For reasons discussed below, by differencing hours worked this analyst commits a specification error. We find that such an analyst would, on average, infer that hours worked *fall* after a positive technology shock even though they *rise* in the true data-generating process. Indeed the extent of this fall is very close to the actual decline in hours worked implied by the estimated difference specification. In addition, the level specification easily encompasses the impulse responses of the other relevant variables.

Second, the difference specification does not encompass the level specification. We calculate what an analyst who adopts the level specification would find if our estimated difference specification were true. The mean prediction is that hours fall after a technology shock. So, focusing on means alone, the difference specification cannot account for the actual estimates associated with the level representation. However, the difference specification predicts that the impulse responses based on the level representation vary a great deal across repeated samples. This uncertainty is so great that the difference specification can account for the level results as an artifact of sampling uncertainty. As it turns out, this result is a Pyrrhic

interpretation.

<sup>&</sup>lt;sup>4</sup>See, for example, DeJong, Nankervis, Savin, and Whiteman (1992).

victory for the difference specification. The prediction of large sampling uncertainty stems from the difference specification's prediction that an econometrician working with the level specification encounters a version of the weak instrument problem analyzed in the literature (see, for example, Staiger and Stock, 1997). In fact, a standard weak instrument test finds little evidence in the data.

To quantify the relative plausibility of the level and difference specifications, we compute the type of posterior odds ratio considered in Christiano and Ljungqvist (1988). The basic idea is that the more plausible of the two specifications is the one that has the easiest time explaining the facts: (i) the level specification implies that hours worked rises after a technology shock, (ii) the difference specification implies that hours worked falls, and (iii) the outcome of the weak instruments test. Focusing only on facts (i) and (ii), we find that the odds are roughly 2 to 1 in favor of the level specification over the difference specification. However, once (iii) is incorporated into the analysis, we find that the odds overwhelmingly favor the level specification.

This finding may seem strange in light of the literature which argues that it is hard to determine whether a time series is stationary or contains a unit root.<sup>5</sup> The resolution of this apparent contradiction is that the literature in question relies on univariate methods, while we rely on multivariate methods. Hansen (1995) shows that incorporating information from related time series has the potential to enormously increase the power of unit root tests (see also Elliott and Jansson, 2003). This phenomenon is what underlies our encompassing results.

We assess the robustness of our results against alternative specifications of the low frequency component of per capita hours worked. In particular, we consider the possibility of a quadratic trend in hours worked. We show that there is a trend specification that has the implication that hours worked drops after a positive shock to technology. Using the methodology described above, we argue that the preponderance of the evidence favors the level specification relative to this alternative trend specification.

The remainder of this paper is organized as follows. Section 2 discusses our strategy for identifying the effects of a permanent shock to technology. Section 3 presents the results from a bivariate analysis using data on hours worked and the growth rate of labor productivity. Later we show that on some dimensions inference is sensitive to only including two variables in the analysis. But the bivariate systems are useful because they allow us to highlight the basic issues in a simple setting and they allow us to compare our results to a subset of the results in the literature. Section 4 reports our encompassing results and the posterior odds ratio for the bivariate systems. In Section 5 we expand the analysis to include more variables. Here, we establish the benchmark system that we use later to assess the cyclical effects of technology shocks. Section 6 explores the robustness of our analysis to the possible presence of deterministic trends. In addition, we examine the subsample stability of our time series model. In Section 7 we report our findings regarding the overall importance of technology shocks in cyclical fluctuations. Section 8 contains concluding remarks.

<sup>&</sup>lt;sup>5</sup>For example, see Christiano and Eichenbaum (1990).

# 2 Identifying the Effects of a Permanent Technology Shock

In this section, we discuss our strategy for identifying the effects of permanent shocks to technology. We follow Gali (1999), Gali, Lopez-Salido, and Valles (2002) and Francis and Ramey (2001) and adopt the identifying assumption that the only type of shock which affects the long-run level of average labor productivity is a permanent shock to technology. This assumption is satisfied by a large class of standard business cycle models. See, for example, the real business cycle models in Christiano (1988), King, Plosser, Stock and Watson (1991) and Christiano and Eichenbaum (1992) which assume that technology shocks are a difference stationary process.<sup>6</sup>

As discussed below, we use reduced form time series methods in conjunction with our identifying assumption to estimate the effects of a permanent shock to technology. An advantage of this approach is that we do not need to make all the usual assumptions required to construct Solow-residual based measures of technology shocks. Examples of these assumptions include corrections for labor hoarding, capital utilization, and time-varying markups.<sup>7</sup> Of course there exist models that do not satisfy our identifying assumption. For example, the assumption is not true in an endogenous growth model where *all* shocks affect productivity in the long run. Nor is it true in an otherwise standard model when there are permanent shocks to the tax rate on capital income. These caveats notwithstanding, we proceed as in the literature.

We estimate the dynamic effects of a technology shock using the method proposed in Shapiro and Watson (1988). The starting point of the approach is the relationship:

$$\Delta f_t = \mu + \beta(L)\Delta f_{t-1} + \tilde{\alpha}(L)X_t + \varepsilon_t^z.$$
(1)

Here  $f_t$  denotes the log of average labor productivity and  $\tilde{\alpha}(L)$ ,  $\beta(L)$  are polynomials of order q and q-1 in the lag operator, L, respectively. Also,  $\Delta$  is the first difference operator and we assume that  $\Delta f_t$  is covariance stationary. The white noise random variable,  $\varepsilon_t^z$ , is the innovation to technology. Suppose that the response of  $X_t$  to an innovation in some non-technology shock,  $\varepsilon_t$ , is characterized by  $X_t = \gamma(L)\varepsilon_t$ , where  $\gamma(L)$  is a polynomial in nonnegative powers of L. We assume that each element of  $\gamma(1)$  is non-zero. The assumption that non-technology shocks have no impact on  $f_t$  in the long run implies the following restriction on  $\tilde{\alpha}(L)$ :

$$\tilde{\alpha}(L) = \alpha(L)(1-L), \tag{2}$$

where  $\alpha(L)$  is a polynomial of order q-1 in the lag operator. To see this, note first that the only way non-technology shocks can have an impact on  $f_t$  is by their effect on  $X_t$ , while the long-run impact of a shock to  $\varepsilon_t$  on  $f_t$  is given by:

$$\frac{\tilde{\alpha}(1)\gamma(1)}{1-\beta(1)}.$$

<sup>&</sup>lt;sup>6</sup>If these models were modified to incorporate permanent shocks to agents' preferences for leisure or to government spending, these shocks would have no long run impact on labor productivity, because labor productivity is determined by the discount rate and the underlying growth rate of technology.

<sup>&</sup>lt;sup>7</sup>See Basu, Fernald and Kimball (1999) for an interesting application of this alternative approach.

The assumption that  $\Delta f_t$  is covariance stationary guarantees  $|1 - \beta(1)| < \infty$ . This assumption, together with our assumption on  $\gamma(L)$ , implies that for the long-run impact of  $\varepsilon_t$  on  $f_t$  to be zero it must be that  $\tilde{\alpha}(1) = 0$ . This in turn is equivalent to (2).

Substituting (2) into (1) yields the relationship:

$$\Delta f_t = \mu + \beta(L)\Delta f_{t-1} + \alpha(L)\Delta X_t + \varepsilon_t^z.$$
(3)

We obtain an estimate of  $\varepsilon_t^z$  by using (3) in conjunction with estimates of  $\mu$ ,  $\beta(L)$  and  $\alpha(L)$ . If one of the shocks driving  $X_t$  is  $\varepsilon_t^z$ , then  $X_t$  and  $\varepsilon_t^z$  will be correlated. So, we cannot estimate the parameters in  $\beta(L)$  and  $\alpha(L)$  by ordinary least squares (OLS). Instead, we apply the standard instrumental variables strategy used in the literature. In particular, we use as instruments a constant,  $\Delta f_{t-s}$  and  $X_{t-s}$ , s = 1, 2, ..., q.

Given an estimate of the shocks in (3), we obtain an estimate of the dynamic response of  $f_t$ and  $X_t$  to  $\varepsilon_t^z$  as follows. We begin by estimating the following  $q^{th}$  order vector autoregression (VAR):

$$Y_t = \alpha + B(L)Y_{t-1} + u_t, \ Eu_t u'_t = V,$$
(4)

where

$$Y_t = \left( \begin{array}{c} \Delta f_t \\ X_t \end{array} 
ight),$$

and  $u_t$  is the one-step-ahead forecast error in  $Y_t$ . Also, V is a positive definite matrix. The parameters in this VAR, including V, can be estimated by OLS applied to each equation. In practice, we set q = 4. The fundamental economic shocks,  $e_t$ , are related to  $u_t$  by the following relation:

$$u_t = Ce_t, \ Ee_te'_t = I.$$

Without loss of generality, we suppose that  $\varepsilon_t^z$  is the first element of  $e_t$ . To compute the dynamic response of the variables in  $Y_t$  to  $\varepsilon_t^z$ , we require the first column of C. We obtain this column by regressing  $u_t$  on  $\varepsilon_t^z$  by ordinary least squares. Finally, we simulate the dynamic response of  $Y_t$  to  $\varepsilon_t^z$ . For each lag in this response function, we computed the centered 95 percent Bayesian confidence interval using the approach for just-identified systems discussed in Doan (1992).<sup>8</sup>

## **3** Bivariate Results

This section reports results based on a simple, bivariate VAR in which  $f_t$  is the log of business labor productivity. The second element in  $Y_t$  is the log of hours worked in the business sector divided by a measure of the population.<sup>9</sup> Our data on labor productivity growth and per capita hours worked are displayed in the first row of Figure 1.

We consider two sample periods. The longest period for which data are available on the variables in our VAR is 1948Q1-2001Q4. We refer to this as the long sample. The start

<sup>&</sup>lt;sup>8</sup>This approach requires drawing B(L) and V repeatedly from their posterior distributions. Our results are based on 2,500 draws.

<sup>&</sup>lt;sup>9</sup>Our data were taken from the DRI Economics database. The mnemonic for business labor productivity is LBOUT. The mnemonic for business hours worked is LBMN. The business hours worked data were converted to per capita terms using a measure of the civilian population over the age of 16 (mnemonic, P16).

of this sample period coincides with the one in Francis and Ramey (2001) and Gali (1999). Francis and Ramey (2001) and Gali, Lopez-Salido, and Valles (2002) work, as we do, with per capita hours worked, while Gali (1999) works with total hours worked. Since much of the business cycle literature works with post-1959 data, we also consider a second sample period given by 1959Q1-2001Q4. We refer to this as the short sample.

We choose to work with per capita hours worked, rather than total hours worked, since this is the object that appears in most general equilibrium business cycle models. There are two additional reasons for this choice. First, for our short sample period, there is evidence against the difference stationary specification of log total hours worked. We found this evidence using a version of the covariates adjusted Dicky-Fuller test proposed in Hansen (1995).<sup>10</sup> Specifically, we regressed the growth rate of total hours worked on a constant, time, the lag level of log total hours worked and 4 lags of the growth rate of total hours worked and 4 lags of productivity growth. We then performed an F test for the null hypothesis that the coefficient on the lag level of log total hours worked and the coefficient on time are jointly zero. This amounts to a test of the null hypothesis that log total hours worked is difference stationary, against the alternative that it is stationary about a linear trend. The F statistics for the long and short sample periods are 5.72 and 9.07, respectively. According to tabulated critical values, the F statistic for the long sample exceeds the 10 percent critical value. However, the F statistic for the short sample exceeds the 1 percent critical value.<sup>11</sup> Because the short sample plays an important role in our analysis, we are uncomfortable adopting the difference stationary specification. Second, suppose we assume, as in Gali (1999), that the log of hours is stationary about a linear trend. We find this specification unappealing because it implies that permanent shocks, originating from demographic factors, to total hours and total output are ruled out. Note that by working with per capita hours, we do not exclude the possibility that demographic shocks have permanent effects on total hours worked and total output.

We now turn to our results. Panel A of Figure 2 displays the response of log output and log hours to a positive technology shock, based on the long sample. A number of interesting results emerge here. First, the impact effect of the shock on output and hours is positive (1.17 percent and 0.34 percent, respectively) after which both rise in a hump shaped pattern. The responses of both output and hours are statistically significantly different from zero over the 20 quarters displayed. Second, in the long run, output rises by 1.33 percent. By construction the long run effect on hours worked is zero. Third, since output rises by more than hours does, labor productivity also rises in response to a positive technology shock.

Panel B of Figure 2 displays the analogous results for the short sample period. As before, the impact effect of the shock on output and hours is positive (0.94 and 0.14 percent,

<sup>&</sup>lt;sup>10</sup>Other tests have been proposed by Elliott and Jansson (2003). We work with a version of Hansen's CADF test for two reasons. First, Elliott and Jansson show in simulations that the CADF test can have better size properties but weaker power than their test. We are particularly concerned that the size of our test is correct. Second, the CADF test is essentially the same as our test for weak instruments, and so using the CADF test enhances consistency of the test statistics used in the paper.

<sup>&</sup>lt;sup>11</sup>We used the tabulated critical values in 'Case 4', Table B.7, of Hamilton (1994, p. 764). To check these, we also computed bootstrap critical values by simulating a bivariate, 4-lag VAR fit to data on the growth rate of productivity and the growth rate of total hours. The calculations were performed using the short and long sample periods. The results of these experiments coincide with what is reported in the text.

respectively), after which both rise in a hump-shaped pattern. The long run impact of the shock is to raise output by 0.96 percent. Again, average productivity rises in response to the shock and there is no long run effect on hours worked. The rise in output is statistically different from zero at all horizons displayed. The rise in hours is statistically significantly different from zero between one and three years after the shock. So regardless of which sample period we use, the same picture emerges: a permanent shock to technology drives hours, output and average productivity up.

The previous results stand in sharp contrast to the literature according to which hours worked falls after a positive technology shock. The difference cannot be attributed to our identifying assumptions or the data that we use. To see this, note that we reproduce the bivariate-based results in the literature if we assume that  $X_t$  in (1) and (3) corresponds to the growth rate of hours worked rather than the level of hours worked. The two panels in Figure 3 display the analogous results to those in Figure 2 with this change in the definition of  $X_t$ .

According to the point estimates displayed in Panels A and B of Figure 3, a positive shock to technology induces a rise in output, but a persistent decline in hours worked.<sup>12</sup> Confidence intervals are clearly very large. Still, the initial decline in hours worked is statistically significant. This result is consistent with the bivariate analysis in Gali (1999) and Francis and Ramey (2001).

The question is: Which results are more plausible, those based on the level specification or the difference specification? We turn to this question in the next section.

## 4 Analyzing the Bivariate Results

The previous section presented conflicting answers to the question: how do hours worked respond to a positive technology shock? Each answer is based on a different statistical model, corresponding to whether we assume that hours worked are difference stationary or stationary in levels. To determine which answer is more plausible, we need to select between the underlying statistical models. The first subsection below addresses the issue using standard classical diagnostic tests and shows that they do not convincingly discriminate between the competing models. The following sections address the issue using encompassing methods.

#### 4.1 Standard Classical Diagnostic Tests

We begin by testing the null hypothesis of a unit root in hours worked using the Augmented Dickey Fuller (ADF) test. For both sample periods, this hypothesis cannot be rejected at the 10 percent significance level.<sup>13</sup> Evidently we cannot rule out the difference specification,

 $<sup>^{12}</sup>$ For the long sample, the contemporaneous effect of the shock is to drive output up by 0.56 percent and hours down by 0.31 percent. The long run effect of the shock is to raise output by 0.84 percent and hours worked by 0.06 percent. For the short sample, the contemporaneous effect of the shock is to raise output 0.43 percent and reduce hours worked by 0.30 percent. The long run effect of the shock is to raise output by 0.74 percent and hours worked by 0.05 percent.

 $<sup>^{13}</sup>$ For the long and short sample, the ADF test statistic is equal to -2.46 and -2.49, respectively. The critical value corresponding to a 10 percent significance level is -2.57. In Appendix C, we compute the

at least based on this test. Of course it is well known that standard unit root tests have very poor power properties relative to the alternative that the time series in question is a persistent stationary stochastic process. So while it is always true that failure to reject a null hypothesis does not mean we can reject the alternative, this caveat is particularly relevant in the present context.

To test the null hypothesis that per capita hours is a stationary stochastic process (with no time trend) we use the KPSS test (see Kwiatkowski et al. (1992)).<sup>14</sup> For the short sample period, we cannot reject, using standard asymptotic distribution theory, the null hypothesis at the five percent significance level.<sup>15</sup> For the long sample period, we can reject the null hypothesis at this level. However, it is well known that the KPSS test (and close variants like the Leybourne and McCabe (1994) test) rejects the null hypothesis of stationarity too often if the data-generating process is a persistent but stationary time series.<sup>16</sup> It is common practice to use size-corrected critical values that are constructed using data simulated from a particular data-generating process.<sup>17</sup> We did so using the level specification VAR estimated over the long sample. Specifically, using this VAR as the data-generating process, we generated 1000 synthetic data sets, each of length equal to the number of observations in the long sample period, 1948-2001.<sup>18</sup> For each synthetic data set we constructed the KPSS test statistic. In 90 and 95 percent of the data sets, the KPSS test statistic was smaller than 1.89 and 2.06, respectively. The value of this statistic computed using the actual data over the period 1948-2001 is equal to 1.24. Thus we cannot reject the null hypothesis of stationarity at conventional significance levels.

#### 4.2 Encompassing Tests: A Priori Considerations

The preceding subsection showed that conventional classical methods are not useful for selecting between the level and difference specifications of our VAR. An alternative way to select between the competing specifications is to use an encompassing criterion. Under this criterion, a model must not just be defensible on standard classical diagnostic grounds. It must also be able to predict the results based on the opposing model. If one of the two views fails this encompassing test, the one that passes is to be preferred.

In what follows we review the impact of specification error and sampling uncertainty on

critical values based on bootstrap simulations of the estimated difference model based on the long and short samples. The 10 percent critical values are -2.87 and -2.78, respectively. These critical values also result in a failure to reject at the 10 percent significance level.

<sup>&</sup>lt;sup>14</sup>In implementing this test we set the number of lags in our Newey-West estimator of the relevant covariance matrix to eight.

<sup>&</sup>lt;sup>15</sup>The value of the KPSS test statistic is 0.4. The asymptotic critical values corresponding to ten and five percent significance levels are 0.347 and 0.46, respectively.

<sup>&</sup>lt;sup>16</sup>See Table 3 in Kwiatkowski et al. (1992) and also Caner and Kilian (1999) who provide a careful assessment of the size properties of the KPSS and Leybourne and McCabe tests.

<sup>&</sup>lt;sup>17</sup>Caner and Kilian (1999) provide critical values relevant for the case in which the data generating process is a stationary AR(1) with an autocorrelation coefficient of 0.95. Using this value we fail to reject, at the five percent significance level, the null hypothesis of stationarity over the longer sample period.

<sup>&</sup>lt;sup>18</sup>The maximal eigenvalue of the estimated level specification VAR is equal to 0.972. We also estimated univariate AR(4) representations for hours worked using the synthetic data sets and calculated the maximal roots for the estimated univariate representations of hours worked. In no case did the maximal root exceed one. Furthermore, 95 percent of the simulations did not have a root greater than 0.982.

the ability of each specification to encompass the other. Other things equal, the specification, that will do best on the encompassing test, is the one that predicts the other model is misspecified. This consideration leads us to expect the level specification to do better. This is because the level specification implies the first difference specification is misspecified , while the difference specification implies the level specification is correctly specified. This consideration is not definitive because sampling considerations also enter. For example, the difference specification implies that the level specification suffers from a weak instrument problem. Weak instruments can lead to large sampling uncertainty, as well as bias. These considerations may help the difference specification.

#### 4.2.1 Level Specification

Suppose the level specification is true. Then the difference specification is misspecified. To see why, recall the two steps involved in estimating the dynamic response of a variable to a technology shock. The first involves the instrumental variables equation used to estimate the technology shock itself. The second involves the vector autoregression used to obtain the actual impulse responses.

Suppose the econometrician estimates the instrumental variables equation under the mistaken assumption that hours worked is a difference stationary variable. In addition, assume that the only variable in  $X_t$  is log hours worked. The econometrician would difference  $X_t$ twice and estimate  $\mu$  along with the coefficients in the finite-ordered polynomials,  $\beta(L)$  and  $\alpha(L)$ , in the system:

$$\Delta f_t = \mu + \beta(L)\Delta f_{t-1} + \alpha(L)(1-L)\Delta X_t + \varepsilon_t^z.$$

Suppose that  $X_t$  has not been overdifferenced, so that its spectral density is different from zero at frequency zero. Then, in the true relationship, the term involving  $X_t$  is actually  $\bar{\alpha}(L)\Delta X_t$ , where  $\bar{\alpha}(L)$  is a finite ordered polynomial. In this case, the econometrician commits a specification error because the parameter space does not include the true parameter values. The only way  $\alpha(L)(1-L)$  could ever be equal to  $\bar{\alpha}(L)$  is if  $\alpha(L)$  has a unit pole, i.e., if  $\alpha(L) = \bar{\alpha}(L)/(1-L)$ . But, this is impossible, since no finite lag polynomial,  $\alpha(L)$ , has this property. So, incorrectly assuming that  $X_t$  has a unit root entails specification error.

We now turn to the VAR used to estimate the response to a shock. A stationary series that is first differenced has a unit moving average root. It is well known that there does not exist a finite-lag vector autoregressive representation of such a process. So here too, proceeding as though the data are difference stationary entails a specification error.

Of course, it would be premature to conclude that the level specification is likely to encompass the difference specification's results. For this to occur, the level specification has to predict not just that the difference specification entails specification error. It must be that the specification error is enough to account quantitatively for the finding one obtains when adopting the difference specification.

#### 4.2.2 Difference Specification

Suppose the difference specification is true. What are the consequences of failing to assume a unit root in hours worked, when there in fact is one? To answer this question, we must address two sets of issues: specification error and sampling uncertainty. With respect to the former, note that there is no specification error in failing to impose a unit root. To see this, first consider the instrumental variables regression:

$$\Delta f_t = \mu + \beta(L)\Delta f_{t-1} + \alpha(L)\Delta X_t + \varepsilon_t^z.$$
(5)

Here, the polynomials,  $\beta(L)$  and  $\alpha(L)$ , are of order q and q-1, respectively. The econometrician does not impose the restriction  $\alpha(1) = 0$  when it is, in fact, true. This is not a specification error, because the parameter space does not rule out  $\alpha(1) = 0$ . In estimating the VAR, the econometrician also does not impose the restriction that hours worked is difference stationary. This also does not constitute a specification error because the level VAR allows for a unit root (see Sims, Stock and Watson (1990)).

We now turn to sampling uncertainty. Recall that the econometrician who adopts the level specification uses lagged values of  $X_t$  as instruments for  $\Delta X_t$ . But if  $X_t$  actually has a unit root, this entails a type of weak instrument problem. Lagged  $X_t$ 's are poor instruments for  $\Delta X_t$  because  $\Delta X_t$  is driven by relatively recent shocks while  $X_t$  is heavily influenced by shocks that occurred long ago. At least in large samples, there is little information in lagged  $X_t$ 's for  $\Delta X_t$ .<sup>19</sup>

Results in the literature suggest that weak instruments can lead to substantial sampling uncertainty. This uncertainty could help the difference specification encompass the level results simply as a statistical artifact. In addition, weak instruments can lead to bias, which could also help the difference specification.

The implications of the literature (see, for example, Staiger and Stock (1997)) for the weak instrument problem are suggestive, though not definitive in our context.<sup>20</sup> Since the precise nature of the problem is somewhat different here, we now briefly discuss it.<sup>21</sup> First, we analyze the properties of the instrumental variables estimator. We then turn to the impulse response functions.

Suppose the instrumental variables relation is given by (5) with  $\mu = 0$ . Let the predetermined variables in this relationship be written as:

$$\bar{z}_t = [\Delta f_{t-1}, \dots, \Delta f_{t-q}, \Delta X_{t-1}, \dots, \Delta X_{t-q}].$$

So, the right hand side variables in (5) are given by  $x_t = [\bar{z}_t, \Delta X_t]$ . The econometrician who adopts the level specification uses instruments composed of q lagged  $\Delta f_t$ 's and q + 1 lagged

<sup>&</sup>lt;sup>19</sup>To see this, consider the extreme case in which  $X_t$  is a random walk. In this case,  $X_{t-1}$  is the sum of shocks at date t-1 and earlier, while  $\Delta X_t$  is a function only of date t shocks. In this case, there is no overlap between  $\Delta X_t$  and  $X_{t-1}$ . More generally, when  $\Delta X_t$  is covariance stationary, it is a square summable function of current and past shocks, while  $X_{t-1}$  is not. In this sense, the weight placed by  $X_{t-1}$  on shocks in the distant past is larger than the weight placed by  $\Delta X_t$  on those shocks.

 $<sup>^{20}</sup>$ For a discussion of this in the context of instrumental variables regressions of consumption growth on income, see Christiano (1989) and Boldrin, Christiano and Fisher (1999).

<sup>&</sup>lt;sup>21</sup>A similar weak instrument problem is studied in dynamic panel models. This literature considers the case when the lagged level of a variable is used to instrument for its growth rate and the variable is nearly a unit root process. The literature studies the consequences of the resulting weak instrument problem when the panel size increases, holding the number of time periods fixed (see Blundell and Bond 1998, and Hahn, Hausman, and Kuersteiner 2003.) Our focus is on what happens as the number of observations increases.

 $X_t$ 's. This is equivalent to working with the instrument set  $z_t = [\bar{z}_t, X_{t-1}]$ . Relation (5) can be written as:

$$\Delta f_t = x_t \delta + \varepsilon_t^z.$$

The instrumental variables estimator,  $\delta^{IV}$ , expressed as a deviation from the true parameter value,  $\delta$ , is

$$\delta^{IV} - \delta = \left(\frac{1}{T}\sum z'_t x_t\right)^{-1} \left(\frac{1}{T}\sum z'_t \varepsilon^z_t\right).$$
(6)

Here  $\sum$  signifies summation over t = 1, ..., T. To simplify notation, we also do not index the estimator,  $\delta^{IV}$ , by T. Relation (6) implies

$$\delta^{IV} - \delta = \begin{bmatrix} \frac{1}{T} \sum \bar{z}'_t \bar{z}_t & \frac{1}{T} \sum \bar{z}'_t \Delta X_t \\ \frac{1}{T} \sum X_{t-1} \bar{z}_t & \frac{1}{T} \sum X_{t-1} \Delta X_t \end{bmatrix}^{-1} \begin{bmatrix} \frac{1}{T} \sum \bar{z}'_t \varepsilon_t^z \\ \frac{1}{T} \sum X_{t-1} \varepsilon_t^z \end{bmatrix}$$
$$\xrightarrow{L} \begin{bmatrix} Q_{\bar{z}\bar{z}} & Q_{\bar{z}\Delta X} \\ \varphi & \zeta \end{bmatrix}^{-1} \begin{pmatrix} 0 \\ \varrho \end{pmatrix},$$

where  $\stackrel{L}{\rightarrow}$ ' signifies 'converges in distribution'. Here,  $\varphi$ ,  $\zeta$  and  $\varrho$  are well defined random variables, constructed as functions of integrals of Brownian motion (see, e.g., Proposition 18.1 in Hamilton, 1994, pages 547-548). According to the previous expression,  $\delta^{IV} - \delta$  has a non-trivial asymptotic distribution. By contrast, suppose 'strong' instruments, such as  $\Delta X_{t-s}$ , s > 0, are used. Then, the asymptotic distribution of  $\delta^{IV} - \delta$  collapses onto a single point and there is no sampling uncertainty. This is the sense in which our type of weak instruments lead to large sampling uncertainty. See Appendix B for an analytic example.

Now consider the large sample distribution of our estimator of impulse response functions. Denote the contemporaneous impact on  $h_t$  of a one-standard deviation shock to technology by  $\Psi_0 = E(u_t \varepsilon_t^z) / \sigma_{\varepsilon^z}$ . Here,  $u_t$  denotes the disturbance in the VAR equation for  $\Delta X_t$ . We denote the estimator of  $\Psi_0$  by  $\Psi_0^{IV}$ :

$$\Psi_0^{IV} = \rho^{IV} \left[ \frac{1}{T} \sum \hat{u}_t^2 \right]^{1/2},$$
  

$$\rho^{IV} = \frac{\frac{1}{T} \sum \hat{u}_t \varepsilon_t^{z,IV}}{\left[ \frac{1}{T} \sum \hat{u}_t^2 \right]^{1/2} \left[ \frac{1}{T} \sum \left( \varepsilon_t^{z,IV} \right)^2 \right]^{1/2}}$$

Here,  $\hat{u}_t$  is the fitted value of  $u_t$  and  $\varepsilon_t^{z,IV}$  is the instrumental variables estimator of the technology shock:<sup>22</sup>

$$\varepsilon_t^{z,IV} = \Delta f_t - x_t \delta^{IV} = x_t \left( \delta - \delta^{IV} \right) + \varepsilon_t^z.$$

The formulas provided by Hamilton (1994, Theorem 18.1) can be used to show that the asymptotic distribution of  $\Psi_0^{IV}$  exists and is a function of the asymptotic distribution of  $\delta - \delta^{IV}$  (see Appendix B for an illustration). This result follows from two observations. First, the parameter estimates underlying  $\hat{u}_t$  converge in probability to their true value. So,

<sup>&</sup>lt;sup>22</sup>Here,  $\hat{u}_t$  is the fitted residual corresponding to  $u_{2t}$ , the second disturbance in (4). We delete the subscript, 2, to keep from cluttering the notation.

 $\frac{1}{T}\sum \hat{u}_t^2$  converges in probability to  $\sigma_u^2$ , the variance of  $u_t$ . This is true even when the VAR is estimated using the level of  $X_t$  (see Sims, Stock and Watson, 1990). Second, by assumption both  $x_t$  and  $\varepsilon_t^z$  are stationary variables with well-defined first and second moments. It follows that the asymptotic distribution of  $\Psi_0^{IV}$  is non-trivial because the asymptotic distribution of  $\delta^{IV}$  is non-trivial. The exact asymptotic distribution of  $\Psi_0^{IV}$  can be worked out by application of the results in Hamilton (1994, theorem 18.1).

The previous reasoning establishes that the weak instrument problem leads to high sampling uncertainty in  $\Psi_0^{IV}$ . In addition, there is no reason to think that the asymptotic distribution of  $\Psi_0^{IV}$  is even centered on  $\Psi_0$ . Appendix B presents an example where  $\Psi_0^{IV}$  is centered at zero.

The previous analysis raises the possibility that the moments of estimators of interest to us may not exist. In fact, it is not possible to guarantee that the asymptotic distribution of  $\delta^{IV}$  has well-defined first and second moments. For example, in numerical analysis of a special case reported in Appendix B, we find that the asymptotic distribution of  $\delta^{IV}$  resembles a Cauchy distribution, which has a median, but no mean or variance. For the simulation methodology that we use below, it is crucial that distributions of impulse response estimators have first and second moments. Fortunately, all the moments of the asymptotic distribution of  $\Psi_0^{IV}$  are well defined. This follows from the facts that  $\rho^{IV}$  is a correlation and  $\hat{\sigma}_u$  converges in probability to  $\sigma_u$ . These two observations imply that the asymptotic distribution of  $\Psi_0^{IV}$ has compact support, being bounded above by  $\sigma_u$  and below by  $-\sigma_u$ .

To summarize, in this subsection we investigated what happens when an analyst estimates an impulse response function using the level specification when the difference specification is true. Our results can be summarized as follows. First and second moments of the estimator are well defined. However, the estimator may be biased and may have large sampling uncertainty.

### 4.3 Does the Level Specification Encompass the Difference Specification Results?

To assess the ability of the level specification to encompass the difference specification, we generated two groups of one thousand artificial data sets from the estimated VAR in which the second element of  $Y_t$  is the log level of hours worked. In the first and second group, the VAR corresponds to the one estimated using the long and short sample period, respectively. So in each case the data generating mechanism corresponds to the estimated level specification. The number of observations in each artificial data set of the two groups is equal to the corresponding number of data points in the sample period.

In each artificial data sample, we proceeded under the (incorrect) assumption that the difference specification was true, estimated a bivariate VAR in which hours worked appears in growth rates, and computed the impulse responses to a technology shock. The mean impulse responses appear as the thin line with circles in Figure 4. These correspond to the prediction of the level specification for the impulse responses that one would obtain with the (misspecified) difference specification. The lines with triangles are reproduced from Figure 3 and correspond to our point estimate of the relevant impulse response function generated from the difference specification. The gray area represents the 95 percent confidence interval

of the simulated impulse response functions.<sup>23</sup>

From Figure 4 we see that, for both sample periods, the average of the impulse response functions emerging from the 'misspecified' growth rate VAR are very close to the actual estimated impulse response generated using the difference specification. Notice in particular that hours worked are predicted to *fall* after a positive technology shock even though they *rise* in the actual data-generating process. Evidently the specification error associated with imposing a unit root in hours worked is large enough to account for the estimated response of hours that emerges from the difference specification. That is, our level specification attributes the decline in hours in the estimated VAR with differenced hours to over-differencing. Note also that in all cases the estimated impulse response functions associated with the difference specification lie well within the 95 percent confidence interval of the simulated impulse response functions. We conclude that the level specification convincingly encompasses the difference specification.

### 4.4 Does the Difference Specification Encompass the Level Results?

To assess the ability of the difference specification to encompass the level specification, we proceeded as above except now we take as the data-generating process the estimated VAR's in which hours appears in growth rates. Figure 5 reports the analogous results to those displayed in Figure 4. The thick, solid lines, reproduced from Figure 2, are the impulse responses associated with the estimated level specification. The thin lines with the triangles are reproduced from Figure 3 and are the impulse responses associated with the difference specification.

The thin lines with circles in Figure 5 are the mean impulse response functions that result from estimating the level specification of the VAR using the artificial data. They represent the difference specification's prediction for the impulse responses that one would obtain with the level specification. The gray area represents the 95 percent confidence interval of the simulated impulse response functions. This area represents the difference specification's prediction for the degree of sampling uncertainty that an econometrician working with the level specification would find.

Two results are worth noting. First, the thin line with triangles and the thin line with circles are very close to each other. Evidently, the mean distortions associated with not imposing a unit root in hours worked are not very large. In particular, the difference specification predicts - counterfactually - that an econometrician who adopts the level specification will find that average hours fall for a substantial period of time after a positive technology shock. Notice, however, the wide confidence interval about the thin line, which includes the thick, solid line. So, the difference specification can account for the point estimates based on the level specification, but only as an accident of sampling uncertainty.

At the same time, the prediction of large sampling uncertainty poses important challenges to the difference specification. First, the prediction of large sampling uncertainty rests fundamentally on the difference specification's implication that the econometrician working

<sup>&</sup>lt;sup>23</sup>Confidence intervals were computed point wise as the average simulated response plus or minus 1.96 times the standard deviation of the simulated responses.

with the level specification encounters a weak instrument problem. As we show below, when we apply a standard test for weak instruments to the data, we find little evidence of this problem. Second, the estimated confidence intervals associated with impulse responses from the estimated level specification are relatively narrow (see Figure 2). We suspect that this is hard to reconcile with the difference specification's implication of large sampling uncertainty.

To assess whether there is evidence of weak instruments in the data, we examined a standard F test for weak instruments. We regressed  $\Delta X_t$  on a constant,  $X_{t-1}$ , and the predetermined variables in the instrumental variables regression, (5). These are  $\Delta X_{t-s}$  and  $\Delta f_{t-s}$ , s = 1, 2, 3. Our weak instruments F statistic is the square of the t statistic associated with the coefficient on  $X_{t-1}$ . In effect, our F statistic measures the incremental information in  $X_{t-1}$  about  $\Delta X_t$ .<sup>24</sup> If the difference specification is correct, the additional information is zero.

For the sample periods, 1948-2001 and 1959-2001, the value of our test statistic is 10.94 and 10.59, respectively. To assess the significance of these F statistics, we proceeded using the following bootstrap procedure. For each sample period, we simulated 2,500 artificial data sets using the corresponding estimated difference specification as the data-generating process. For the 1948-2001 sample, we found that 2.3 percent of the simulated F statistics exceed 10.94. For the shorter sample, the corresponding result is 0.84 percent. So, in the short sample, the weak instrument hypothesis is strongly rejected. The evidence is somewhat more mixed in the longer sample.

The evidence against the difference specification reported here is stronger than we obtained using the ADF test in section 4.1. This is consistent with the analysis of Hansen (1995) and Elliott and Jansson (2003), who show that incorporating additional variables into unit root tests can dramatically raise their power. Monte Carlo studies presented in Appendix C make, in our context, this power gain concrete.

#### 4.5 Quantifying the Relative Plausibility of the Two Specifications

The results of the previous two subsections indicate that the level specification can easily account for the estimated impulse response functions obtained with the difference specification. The difference specification has a harder time. While it can account for the level results, its ability to do so rests fundamentally on its implication that the level specification is distorted by a weak instrument problem. In this section we quantify the relative plausibility of the two specifications. We do so using the type of posterior odds ratio considered in Christiano and Ljungqvist (1988) for a similar situation where differences and levels of data lead to very different inferences.<sup>25</sup> The basic idea is that the more plausible of the two VAR's is the one that has the easiest time explaining the facts: (i) the level specification implies that hours worked rise after a technology shock, (ii) the difference specification implies that hours

 $<sup>^{24}</sup>$ Our F test is equivalent to a standard ADF test with additional regressors. In the unit root testing literature, this test is referred to as the covariate ADF test (Hansen 1995).

<sup>&</sup>lt;sup>25</sup>Eichenbaum and Singleton (1988) found, in a VAR analysis, that when they worked with first differences of variables, there was little evidence that monetary policy plays an important role in business cycles. However, when they worked with a trend stationary specification, monetary policy seems to play an important role in business cycles. Christiano and Ljungqvist argued that the preponderance of the evidence supported the trend stationary specification.

worked falls, and (iii) the value of the weak instruments F statistic.

We use a scalar statistic - the average percentage change in hours in the first six periods after a technology shock - to quantify our findings for hours worked. The level specification estimates imply this change,  $\mu_h$ , is equal to 0.89 and 0.55 for the long and short sample period, respectively. The analogous statistic,  $\mu_{\Delta h}$ , for the growth specification is -0.13 and -0.17 in the long and short sample period, respectively.

To evaluate the relative ability of the level and difference specification to simultaneously account for  $\mu_h$  and  $\mu_{\Delta h}$ , we proceed as follows. We simulated 1,000 artificial data sets using each of our two estimated VARs as the data generating mechanism. In each data set, we calculated  $(\mu_h, \mu_{\Delta h})$  using the same method used to compute these statistics in the actual data. To quantify the relative ability of the two specifications to account for the estimated values of  $(\mu_h, \mu_{\Delta h})$ , we computed the frequency of the joint event,  $\mu_h > 0$  and  $\mu_{\Delta h} < 0$ . For the long sample period, the level and difference specifications imply that this frequency is 65.2 and 34.2, respectively. That is,

$$P(Q|A) = 0.65$$
  
 $P(Q|B) = 0.34,$ 

where Q denotes the event,  $\mu_h > 0$  and  $\mu_{\Delta h} < 0$ , A indicates the level specification, B indicates the difference specification and P denotes the percent of the impulse response functions in the artificial data sets in which  $\mu_h > 0$  and  $\mu_{\Delta h} < 0$ . Suppose that our priors over A and B are equal: P(A) = P(B) = 1/2. The unconditional probability of Q, P(Q), is  $0.65 \times 0.5 + 0.34 \times 0.5 = 0.495$ . The probability of the two specifications, conditional on having observed Q, is:

$$P(A|Q) = \frac{P(A,Q)}{P(Q)} = \frac{P(Q|A)P(A)}{P(Q)} = 0.657$$
  
$$P(B|Q) = \frac{P(B,Q)}{P(Q)} = \frac{P(Q|B)P(B)}{P(Q)} = 0.343.$$

So, we conclude that, given these observations, the odds in favor of the level specification relative to the difference specification are 1.9 to 1.

Similar results emerge for the short sample period. Here the percent of impulse response functions in the bottom right hand quadrant is 52.4 in the artificial data generated by the level specification, while it is 25.6 for the difference specification. The implied values of P(Q|A) and P(Q|B) are 0.672 and 0.328. So, the odds in favor of the level specification relative to the difference specification are slightly larger than two to one.

We now incorporate into our analysis information about the relative ability of the two specifications to account for the weak instruments F statistic. We do this by redefining Qto be the event,  $\mu_{\Delta h} < 0$ ,  $\mu_h > 0$ , and F > 10.94, for the long sample. Recall that 10.94 is the value of the F statistic obtained using the actual data from the long sample. We find that P(Q|A) = 0.38 and P(Q|B) = 0.01. This implies that the odds in favor of the level specification relative to the difference specification are 26.08 to one. The analogous odds based on the short sample period are 67.67 to one.

Evidently, the odds ratio jumps enormously when the weak instruments F statistic is incorporated into the analysis. Absent the F statistic, the difference specification has some ability to account for the impulse response function emerging from the level specification. But, this ability is predicated on the existence of a weak instrument problem associated with hours worked. In fact, our F test indicates that there is not a weak instrument problem.

We conclude that, based on these purely statistical grounds, the level specification and its implications are more plausible than those of the difference specification. Of course the odds in favor of the level specification would be even higher if we assigned more prior weight to the level specification. For reasons discussed in the introduction this seems quite natural to us. Our own prior is that the difference specification simply cannot be true because per capita hours worked are bounded.

## 5 Moving Beyond Bivariate Systems

In the previous two sections we analyzed the effects of a permanent technology shock using a bivariate system. In this section we extend our analysis to allow for a richer set of variables. We do so for two reasons. First, the responses of these other variables are interesting in their own right. Second, there is no a priori reason to expect that the answers generated from small bivariate systems will survive in larger dimensional systems. If variables other than hours worked belong in the basic relationship governing the growth rate of productivity, and these are omitted from (1), then simple bivariate analysis will not generally yield consistent estimates of innovations to technology.

Our extended system allows for four additional macroeconomic variables: the federal funds rate, the rate of inflation, the log of the ratio of nominal consumption expenditures to nominal GDP, and the log of the ratio of nominal investment expenditures to nominal GDP.<sup>26</sup> The last two variables correspond to the ratio of real investment and consumption, measured in units of output, to total real output. Standard models, including those that allow for investment-specific technical change, imply these two variables are covariance stationary.<sup>27</sup> Data on our six variables are displayed in Figure 1.

### 5.1 Level and Difference Specification Results

To conserve on space we focus on the 1959 - 2001 sample period.<sup>28</sup> Figure 6 reports the impulse response functions corresponding to the level specification, i.e., the system in which the log of per capita hours worked enters in levels. As can be seen, the basic qualitative

<sup>&</sup>lt;sup>26</sup>Our measures of the growth rate of labor productivity and hours worked are the same as in the bivariate system. We measured inflation using the growth rate of the GDP deflator, measured as the ratio of nominal output to real output (GDP/GDPQ). Consumption is measured as consumption on nondurables and services and government expenditures: (GCN+GCS+GGE). Investment is measured as expenditures on consumer durables and private investment: (GCD+GPI). The federal funds series corresponds to FYFF. All mnemonics refer to DRI's BASIC economics database.

 $<sup>^{27}</sup>$ See for example Altig, Christiano, Eichenbaum and Linde (2002). This paper posits that investment specific technical change is trend stationary. See also Fisher (2003), which assumes investment specific technical change is difference stationary. Both frameworks imply that the consumption and investment ratios discussed in the text are stationary.

 $<sup>^{28}</sup>$ Data on the federal funds rate is available starting only in 1954. We focus on the post 1959 results so that we can compare results to the bivariate analysis. We found that our 6 variable results were not sensitive to using data that starts in 1954.

results from the bivariate analysis regarding hours worked and output are unaffected: both rise in hump-shaped patterns after a positive shock to technology.<sup>29</sup> The rise in output is statistically significant for roughly two years after the shock, while the rise in hours worked is statistically significant at horizons roughly two to eight quarters after the shock.

Turning to the other variables in the system, we see that the technology shock leads to a prolonged, statistically significant fall in inflation and a statistically insignificant rise in the federal funds rate. Both consumption and investment rise, with a long run impact that is, by construction, equal to the long run rise in output.<sup>30</sup> The rise in consumption is estimated with much more precision than the rise in investment.

Figure 7 reports the impulse response functions corresponding to the difference specification, i.e. the system in which the log of per capita hours enters in first differences. Here a permanent shock to technology induces a long lived decline in hours worked, and a rise in output.<sup>31</sup> In the long run, the shock induces a 0.55 percent rise in output and a 0.25 percent decline in hours worked. Turning to the other variables, we see that the shock induces a rise in consumption and declines in the inflation rate and the federal funds rate. Investment initially falls but then starts to rise. Perhaps the key thing to note is the great deal of sampling uncertainty associated with the point estimates. For the horizons displayed, none of the changes in hours worked, output, consumption, investment or the federal funds rate are statistically significant. The only changes that are significant are the declines in the inflation rate. Evidently, if one insists on the difference specification, the data are simply uninformative about the effect of a permanent technology shock on hours worked or anything else except the inflation rate.

#### 5.2 Encompassing Results

We now turn to the question of whether the level specification can encompass the difference specification results. As with the bivariate systems, we proceeded as follows. First, we generated one thousand artificial data sets from the estimated six-variable level specification VAR. The number of observations in each artificial data set is equal to the number of data points in the sample period, 1959 - 2001.

In each artificial data sample, we estimated a six-variable VAR in which hours worked appears in growth rates and computed the impulse responses to a technology shock. The mean impulse responses appear as the thin line with circles in Figure 8. These responses correspond to the impulse responses that would result from the difference specification VAR being estimated on data generated from the level specification VAR. The thin lines with triangles are reproduced from Figure 7 and correspond to our point estimate of the relevant impulse response function generated from the difference specification. The gray area repre-

 $<sup>^{29}</sup>$  The contemporaneous effect of the shock is to drive output and hours worked up by 0.51 percent and 0.11 percent, respectively. The long run effect of the shock is to raise output by 0.97 percent. By construction the shock has no effect on hours worked in the long run.

 $<sup>^{30}</sup>$ The contemporaneous effect of the shock is to drive consumption and investment up by 0.42 and 0.90 percent, respectively. The long run effect of the shock is to raise both consumption and investment by 0.97 percent.

 $<sup>^{31}</sup>$ The contemporaneous effect of the shock is to drive output up by 0.12 percent and hours worked down by -0.27 percent.

sents the 95 percent confidence interval of the simulated impulse response functions.<sup>32</sup> The thick black line corresponds to the impulse response function from the estimated six-variable level specification VAR.

The average impulse response function emerging from the 'misspecified' difference specification is very close to the actual estimated impulse response generated using the difference specification. As in the bivariate analysis, hours worked are predicted to *fall* after a positive technology shock even though they *rise* in the actual data-generating process. Also, in all cases the estimated impulse response functions associated with the difference specification lie well within the 95 percent confidence interval of the simulated impulse response functions. So, as before, we conclude that the specification error associated with imposing a unit root in hours worked is large enough to account for the estimated response of hours that emerges from the difference specification.

We now consider whether the difference specification can encompass the level specification results. To do this we proceed as above except that we now take as the data-generating process the estimated VARs in which hours appears in growth rates. Figure 9 reports the analogous results to those displayed in Figure 8. The thick, solid lines, reproduced from Figure 6, are the impulse response functions associated with the estimated level specification. The thin line with the triangles are reproduced from Figure 7 and correspond to our point estimate of the impulse response function generated from the difference specification. The gray area represents the 95 percent confidence interval of the simulated impulse response functions.

The thin line in Figure 9 with circles is the mean impulse response function associated with estimating the level specification VAR on data simulated using, as the data-generating process, the difference specification VAR. Notice that the lines with triangles and circles are very similar. So, focusing on point estimates alone, the difference specification is not able to account for the actual finding with our estimated level VAR that hours worked rise. Still, in the end the difference specification is compatible with our level results only because it predicts so much sampling uncertainty. As discussed earlier, this reflects the difference specification's implication that the level model has weak instruments. As in the bivariate case, there is little empirical evidence for this. Since there are more predetermined variables in the instrumental variables regression, the weak instrument F statistic now has a different value, 21.68. This rejects the null hypothesis of weak instruments at the one percent significance level.

#### 5.3 The Relative Plausibility of the Two Specifications

As in the bivariate system, we first quantify the relative plausibility of the level and difference specifications with a scalar statistic: the average percentage change in hours in the first six periods after a technology shock. The estimated level specification implies this change,  $\mu_h$ , is equal to 0.31. The statistic for the difference specification,  $\mu_{\Delta h}$ , is -0.29. We then incorporate the weak instrument F statistic into the analysis.

We simulated 1,000 artificial data sets using each of our two estimated VARs as data generating mechanisms. In each data set, we calculated  $(\mu_h, \mu_{\Delta h})$  using the same method

<sup>&</sup>lt;sup>32</sup>These confidence intervals are computed in the same manner as the intervals reported for the bivariate encompassing tests. The interval is the average simulated impulse response plus or minus 1.96 times the standard deviation of the simulated impulse responses.

used to compute these statistics in the actual data. Using each of our two time series representations, we computed the frequency of the joint event,  $\mu_h > 0$  and  $\mu_{\Delta h} < 0$ . This frequency is 66.7 across artificial data sets generated by the level specification, while it is 36.7 in the case of the difference specification. The implied odds in favor of the level specification over the difference specification are 1.8 to one.

Next, we incorporate the fact that the weak instrument F statistic takes on a value of 21.68. Incorporating this information into our analysis implies that the odds in favor of the level specification relative to the difference specification jumps dramatically to a value of 333.0 to one. So as with our bivariate systems, we conclude on these purely statistical grounds that the level specification and its implications are more 'plausible' than those of the difference specification.

### 6 Sensitivity Analysis

In this section we investigate the sensitivity of our analysis along three dimensions: the choice of variables to include in the analysis, allowing for deterministic trends and subsample stability.

#### 6.1 Sensitivity to Choice of Variables

While the qualitative effects of a permanent shock to technology are robust across the bivariate and six-variable systems, the quantitative effects are quite different. One way to see this is to compare the relevant impulse response functions (see Figures 2 and 6). A different way to do this is to assess the importance of technology shocks in accounting for aggregate fluctuations using the bivariate and six-variables systems. In the next section, we show that technology shocks are much less important in the larger system.

To help us analyze the sources of this sensitivity, we now briefly report results from two four variable systems. In the first, the CI system, we add two variables to the benchmark bivariate system: the ratio of consumption expenditures to nominal GDP and the ratio of investment expenditures to nominal GDP. In the second, the  $R\pi$  system, we add the federal funds rate and the inflation rate to the benchmark bivariate system.

Figure 10 reports the point estimates of the impulse response functions from the level specification six-variable system (depicted by the thick line), the CI system (depicted by the line with '\*') and the  $R\pi$  system (depicted by the line with 'X'). Two results are worth noting. First, the six-variable and the CI systems generate very similar results for the variables that are included in both. Second, the six-variable and the  $R\pi$  systems generate qualitatively different responses of hours worked. In both the six-variable and the CI systems, the impact effect of a positive technology shock on hours worked is positive after which they continue to rise in a hump shaped pattern. But in the  $R\pi$  system, hours worked falls for roughly 3 quarters after a positive technology shock.

The most natural interpretation of this result is specification error. Both the CI and  $R\pi$  systems are misspecified relative to the six-variable system. But the quantitative effect of the specification error associated with omitting consumption and investment from the analysis (the  $R\pi$  system) is sufficiently large to affect qualitative inference about the effect

of a technology shock on hours worked. Of course, if the six-variable system is specified correctly, it should be able to rationalize the response of hours worked in the  $R\pi$  system.

To see if this is the case, we proceeded as follows. First, we generated one thousand artificial data sets from the estimated six-variable VAR. The number of observations in each artificial data set is equal to the number of data points in the short sample period. In each artificial data sample, we estimated a VAR for the four variable  $R\pi$  system and computed the impulse responses to a technology shock. The mean impulse responses appear as the thin line with circles in Figure 11. These correspond to the prediction of the six-variable VAR for the impulse responses one obtains using the  $R\pi$  system VAR. The thin line with the 'X' are reproduced from Figure 10 and correspond to our point estimate of the relevant impulse response function generated from the  $R\pi$  system. The gray area represents the 95 confidence interval of the simulated impulse response functions. The thick black line corresponds to the impulse response function from the estimated six-variable VAR.

Note that the average impulse response functions emerging from the 'misspecified'  $R\pi$  system are very close to the estimated impulse responses generated using the actual  $R\pi$  system. So the specification error associated with omitting consumption and investment is large enough to account for the estimated response of hours that emerges from the  $R\pi$  specification. In all cases the estimated impulse response functions associated with the misspecified  $R\pi$  specification lie well within the 95 percent confidence interval of the simulated impulse response functions.<sup>33</sup>

We conclude that it is important to include at least C and I in our analysis. While it may be desirable to include R and  $\pi$  on a priori grounds, the results of central interest here seem to be less sensitive to omitting them.

#### 6.2 Quadratic Trends

From Figure 1 we see that per capita hours worked seem to follow a U shaped pattern. This suggests the possibility that hours worked may be stationary around a quadratic trend. If so, then the systems considered above are misspecified and may generate misleading results. With this in mind, we investigate two issues. First, is the response of hours worked to a technology shock sensitive to imposing a quadratic trend in hours worked? Second, to the extent that the results are sensitive, which set of results is most plausible?

We begin by redoing our analysis of the six-variable system with two types of quadratic trends. In case (i), we allow for a quadratic trend in all the variables of the VAR. This seems natural since other variables like inflation and the interest rate also exhibit U shaped behavior (see Figure 1). In case (ii), we allow for a quadratic trend only in per capita hours worked. Except for these trends the other variables enter the system as in the level specification. Figure 12 reports our results. The dark, thick lines correspond to the impulse response functions implied by the six-variable level specification. The lines indicated with 0's and x's correspond to the impulse response functions generated from this system modified as

<sup>&</sup>lt;sup>33</sup>For completeness, we repeated the analysis for the systems in which hours enter in growth rates. Again, the six-variable and the CI systems are more similar to each other than the  $R\pi$  system. However, the response of consumption is much smaller in the CI system than in the six-variable system. Finally, we computed the analogous results to those in Figure 14 and again found that the six-variable system can encompass the CI growth rate system.

described in (i) and (ii) above. The grey area is the 95 percent confidence interval associated with the lines indicated with x's. We report only this confidence interval, rather than all three, in order to give some sense of sampling uncertainty while keeping the figure relatively simple.

Three things are worth noting. First, if we allow for a quadratic trend in all of the variables in the VAR, after a small initial fall, hours worked rise as in the level specification in response to a positive technology shock. Second, if we allow for a quadratic trend only in hours worked, then hours worked do in fact fall in a persistent way after a positive shock to technology. Third, in either case, the impulse response function of hours worked is estimated with very little precision. One cannot reject the views that hours worked rise, fall or do not change. If one insists on allowing for quadratic trends, then there is simply very little information in the data about the response of hours worked to a technology shock.

Still, focusing on the point estimates alone, the estimated response of hours worked to a technology shock is sensitive to whether we include a quadratic trend in hours worked. We now turn to the question of which results are more plausible: those based on our 6-variable level specification, or those based on the quadratic trend specifications.

We begin by performing a classical test of the null hypothesis of no trend in per capita hours worked. Specifically, we regress the log of per capita hours worked on a constant, time and time-squared. We then compute the t statistic for the time-squared term allowing for serial correlation in the error term of the regression using the standard Newey-West procedure.<sup>34</sup> The resulting t statistic is equal to 8.13. Under standard asymptotic distribution theory, this has probability value of essentially zero under the null hypothesis that the coefficient on the time-square term is zero. So, on the basis of this test, we would reject our level specification. But, it is well-known that the asymptotic theory for this t statistic is quite poor in small samples, especially when the error terms exhibit high degrees of serial correlation. This is exactly the situation we are in according to our level model, since its eigenvalues are quite large.<sup>35</sup> To address this concern, we adopt the following procedure. We simulate 1,000 synthetic time series on per capita hours worked using our estimated level model. The disturbances used in these simulations were randomly drawn from the fitted residuals of our estimated level model. The length of each synthetic time series is equal to the length of our sample period. We found that 13.3 percent of these t statistics exceed 8.13. So, from the perspective of the level model, a t statistic of 8.13 is not particularly unusual. We conclude that our t test fails to reject the null hypothesis that the coefficient on the time-squared term is equal to zero.

This result may at first seem surprising in view of the U shape of the per capita hours worked data in Figure 1. Actually, such shapes are at all not unusual in a time series system with eigenvalues that are close to unity. This is why the apparent evidence of a U-shaped trend in the hours data is not evidence against our level model.

Evidently classical methods cannot be used to convincingly discriminate between the level model and the quadratic trend model. We now turn to the encompassing and posterior odds approach.

 $<sup>^{34}</sup>$ We allow for serial correlation of order 12 in the Newey-West procedure.

<sup>&</sup>lt;sup>35</sup>The two largest eigenvalues of the determinant of [I - B(L)] in (4) are 0.9903 and 0.9126.

#### 6.2.1 Encompassing Results

Appendix A discusses our encompassing results. In discussing our results we refer to the two quadratic trend models as the Trend in All Equations and the Trend in Hours Only models. Our main results can be summarized as follows. The Level model easily accounts for the results obtained using the two quadratic trend models. This is true even if we focus on point estimates alone. In particular, the Level model successfully accounts for the fact that one quadratic trend model implies a fall in hours after a technology shock, while the other implies a rise. The encompassing result is even stronger when we take sampling uncertainty into account.

Focusing on the point estimates alone, the Trend in Hours Worked model is unable to encompass the results of either of the other two models. Specifically, it cannot account for the fact that hours worked rise in each of the other two models. However, once sampling uncertainty is taken into account, this encompassing test also does not reject the Trend in Hours Only model.

Two things are worth noting regarding the Trend in All Equations model. First, focusing on the point estimates alone, this model can encompass the results based on the Trend in Hours Only model. But, it does not encompass the results based on the Level model. In particular, the Trend in All Equations model predicts, counterfactually, that the Level model produces a fall in hours worked after a positive technology shock. Second, even when sampling uncertainty is taken into account, the encompassing test rejects the Trend in All Equations model *vis a vis* the Level model.

We conclude that the encompassing analysis allows us to exclude the Trend in All Equations model. However, it does not allow us to discriminate between the Level and the Trend in Hours Only model. With this motivation, we turn to the posterior odds ratio.

#### 6.2.2 The Relative Plausibility of the Two Specifications

We quantify the relative plausibility of the three models with a scalar statistic: the average percentage change in hours in the first six periods after a technology shock. The estimated Level, Trend in All Equations, and Trend in Hours Only models imply this change is equal to  $\mu_1 = 0.31$ ,  $\mu_2 = -0.12$ , and  $\mu_3 = 0.16$ , respectively.

We simulated 1,000 artificial data sets using each of our three estimated VARs as data generating mechanisms. In each artificial data set, we calculated  $(\mu_1, \mu_2, \mu_3)$  using the same method used to compute these statistics in the actual data. For each data generating mechanism, we computed the frequency of the joint event,  $\mu_1, \mu_2 > 0$ ,  $\mu_3 < 0$ . This frequency is 19.30, 3.50 and 5.60 for the Level, Trend in All Equations, and Trend in Hours Only models, respectively. So the posterior odds in favor of the Level model relative to the Trend in All Equations and Trend in Hours Only model is roughly 5.5 and 3.4, respectively. On this basis, we conclude that the Level model and its implications are more 'plausible' than those of the two quadratic trend models.

#### 6.3 Subsample Stability

In this subsection we briefly discuss subsample stability, focusing on the six-variable level specification. Authors such as Gali, Lopez-Salido, and Valles (2002), among others, have

argued that monetary policy may have changed after 1979, and that this resulted in a structural change in VAR's. Throughout our analysis, we have assumed implicitly that there has been no structural change. This section assesses the robustness of our conclusions to the possibility of subsample instability.

Figures 13 and 14 display the estimated impulse responses of the variables in our system to a technology shock, for the pre-1979Q4 and post-1979Q3 sample periods, respectively. In each case, the thick, solid line is the impulse response implied by the full-sample estimated VAR. The thin lines with '\*' represent the estimated impulse response functions based on the indicated sub-sample. The thin lines with bold stars represent the mean impulse responses for the indicated subsample implied by the full-sample VAR. The gray areas are the associated 95 percent confidence intervals. Both the thin lines with bold stars and associated confidence intervals were generated using the methods discussed above.

The key results are as follows. First, according to the point estimates, in the early period hours worked fall for roughly three quarters before rising sharply in a hump-shaped pattern. In the late period, the estimated response of hours worked is similar to the estimates based on the full sample period. Second, the point estimates for each sample period lie well within the 95 percent confidence intervals. This is consistent with the view that the responses in the subperiods are the same as they are for the full sample.<sup>36</sup> The evidence is also consistent with the view that there is no break in the response of consumption and investment. Third, there is some evidence of instability in the response of the interest rate and inflation. In particular, in the first subsample the drop in inflation and in the interest rate are sufficiently large that portions of their impulse response functions lie outside their respective confidence intervals. This rejection notwithstanding, the key result from our perspective is that inference about the response of hours worked to a technology shock is not affected by subsample stability issues.<sup>37</sup>

# 7 How Important Are Permanent Technology Shocks for Aggregate Fluctuations?

In Section 4 and Section 5, we argued that the weight of the evidence favors the level specification relative to the difference specification. Here, we use the level specification to assess the role of technology shocks in aggregate fluctuations. We conclude that (i) technology shocks are not particularly important at business cycle frequencies but they do play an important role at relatively low frequencies of the data, and (ii) inference based on

 $<sup>^{36}</sup>$ We also computed confidence intervals using the estimated VAR's for the subsamples as the data generating processes. We found that the full sample estimated impulse response functions lie well within these confidence intervals.

<sup>&</sup>lt;sup>37</sup>We also investigated subsample stability using our four variable  $R\pi$  system. Consistent with the results in Gali, Lopez-Salido, and Valles (2002), hours worked falls sharply and persistently after a positive technology shock. In addition, output also falls briefly. We found that our full sample, six variable VAR encompasses these impulse response functions, as well as the response of the interest rate. But, there is marginal evidence against its ability to encompass the response of inflation in the early period.

bivariate systems greatly overstates the cyclical importance of technology shocks.

#### 7.1 Bivariate System Results

We begin by discussing the role of technology shocks in the variability of output and hours worked based on our level specification bivariate VAR. Table 1 reports the percentage of forecast error variance due to technology shocks, at horizons of 1, 4, 8, 12, 20 and 50 quarters. By construction, permanent technology shocks account for all of the forecast error variance of output at the infinite horizon. Notice that technology shocks account for an important fraction of the variance of output at all reported horizons. For example, they account for roughly 80 percent of the one step ahead forecast error variance in output. In contrast, they account for only a small percentage of the one step forecast error variance in hours worked (4.5 percent). But they account for a larger percentage of the forecast error variance in hours worked at longer horizons, exceeding forty percent at horizons greater than two years.

The first row of Table 3 reports the percentage of the variance in output and hours worked at business cycle frequencies due to technology shocks. This statistic was computed as follows. First we simulated the estimated level specification bivariate VAR driven only by the estimated technology shocks. Next we computed the variance of the simulated data after applying the Hodrick-Prescott (HP) filter. Finally we computed the variance of the actual HP filtered output and hours worked. For any given variable, the ratio of the two variances is our estimate of the fraction of business cycle variation in that variable due to technology shocks. The results in Table 3 indicate that technology shocks appear to play a significant role for both output and hours worked, accounting for roughly 64 and 33 percent of the cyclical variance in these two variables, respectively.

A different way to assess the role of technology shocks is presented in Figure 15. The thick line in this figure displays a simulation of the 'detrended' historical data. The detrending is achieved using the following procedure. First, we simulated the estimated reduced form representation (4) using the fitted disturbances,  $\hat{u}_t$ , but setting the constant term,  $\alpha$ , and the initial conditions of  $Y_t$  to zero. In effect, this gives us a version of the data,  $Y_t$ , in which any dynamic effects from unusual initial conditions (relative to the VAR's stochastic steady state) have been removed, and in which the drift has been removed. Second, the resulting 'detrended' historical observations on  $Y_t$  are then transformed appropriately to produce the variables reported in the top panel of Figure 15. The high degree of persistence observed in output reflects that our procedure for computing output makes it the realization of a random walk with no drift.

The procedure used to compute the thick line in Figure 15 was then repeated, with one change, to produce the thin line. Rather than using the historical reduced form shocks,  $\hat{u}_t$ , the simulations underlying the thin line use  $C\hat{e}_t$ , allowing only the first element of  $\hat{e}_t$  to be non-zero. This first element of  $\hat{e}_t$  is the estimated technology shock  $\varepsilon_t^z$ , obtained from (3). The results in the top panel of Figure 15 give a visual representation of what is evident in Table 1 and the first row of Table 3. Technology shocks appear to play a very important role in accounting for fluctuations in output and a smaller, but still substantial role with respect to hours worked.

We conclude this section by briefly noting the sensitivity of inference to whether we adopt the level or difference specification. The bottom panels of Tables 1 and 3 and the bottom panel of Figure 15 report the analogous results for the bivariate difference specification. Comparing across the Tables or the Figures the same picture emerges: with the difference specification, technology shocks play a much smaller role with respect to output and hours worked than they do in the level specification. For example, the percentage of the cyclical variance in output and hours worked accounted for by technology shocks drops from 64 and 33 percent in the level specification to 11 and 4 percent in the difference specification. So imposing a unit root in hours worked, not only affects qualitative inference about the effect of technology shocks, it also affects inference about their overall importance.

#### 7.2 Results Based on the Larger VAR

We now consider the importance of technology shocks when we incorporate additional variables into our analysis. Table 2 reports the variance decomposition results for the six-variable level specification system. Comparing the first two rows of Table 1 and 2, we see that technology shocks account for a much smaller percent of the forecast error variance in both hours and output in the six-variable system. For example, in the bivariate system, technology shocks account for roughly 78 and 24 percent of the 4 quarter ahead forecast error variance in output and hours, respectively. In the six-variable system these percentages fall to 40 and 15 percent respectively. Still technology shocks continue to play a major role in the variability of output, accounting for over 40 percent of the forecast error variance at horizons between four and twenty quarters. Technology shocks do play an important role in accounting for the forecast error variance in hours worked at longer horizons, accounting for nearly 30 percent of this variance at horizons greater than 4 quarters, and more than 40 percent of the unconditional variance.

The decline in the importance of technology shocks is much more pronounced when we focus on cyclical frequencies. Recall from Table 3 that, based on the bivariate system, technology shocks account for roughly 64 and 33 percent of the cyclical variation in output and hours worked. In the six-variable systems, these percentages plummet to ten and four, respectively. Interestingly, a similar result emerges from the four variable CI and  $R\pi$  systems. For example, in the latter system, technology shocks account for roughly 64 and 33 percent of the cyclical variation in output and hours worked.

Turning to the other variables, Table 2 indicates that technology shocks play a substantial role in inflation, accounting for over 60 percent of the one step ahead forecast error variance and almost 40 percent at even the 20 quarter horizon. Technology shocks also play a very important role in the variance of consumption, accounting for over 60 percent of the one step ahead forecast error variance and almost 90 percent of the unconditional variance. These shocks also play a substantial, if smaller, role in accounting for variation in investment. These shocks, however, do not play an important role in the forecast error variance for the federal funds rate.

Turning to business cycle frequencies, two results stand out in Table 3. First, technology shocks account for a very small percentage of the cyclical variance in output, hours worked, investment and the federal funds rate (10, 4, 1 and 7 percent respectively). Second, technology shocks account for a moderately large percentage of the cyclical variation in consumption (16.7 percent) and a surprisingly large amount of the cyclical variation in inflation (32 percent). Figure 16 presents the historical decompositions for the six-variable level specification VAR. Technology shocks do relatively well at accounting for the data on output, hours, consumption, inflation and to some extent investment at the lower frequencies. While not reported here, the results are similar for the six-variable difference specification VAR.

# 8 Conclusions

A theme of this paper is that the treatment of the low frequency component of per capita hours worked has an important impact on inference about the response of hours worked to a technology shock. We explored the impact on inference of treating per capita hours as difference stationary, stationary, or stationary about a deterministic trend. We also investigated the impact of omitted variables on inference. We conclude that the evidence overwhelmingly favors specifications which imply that per capita hours worked rises in response to a technology shock.

Throughout, we assume that only one shock affects productivity in the long run and we refer to it as a 'technology shock'. We do this because it is the standard interpretation in the literature. But, other interpretations are possible too. For example, the shock that we identify could in principle be any permanent disturbance that affects the rate of return on capital, such as the capital tax rate, the depreciation rate, or agents' discount rate. If some or all of these shocks are operative and have permanent effects on productivity, then our inferences may be distorted. To explore this possibility requires making additional identifying assumptions and incorporating new data into the analysis. Fisher (2002) does this by considering two types of technology shocks. He argues that investment-specific shocks play a relatively important role at cyclical frequencies in driving aggregate fluctuations. Significantly, he finds that our key result is robust to the presence of a second shock: both of the technology shocks that Fisher identifies lead to an increase in hours worked.

# A Encompassing Analysis for Level and Quadratic Trend Models

This appendix provides additional details to the general discussion about encompassing that appears in Section 6.2. We discuss the ability of each model in Section 6.2 to encompass the response of hours from the other two models.

As in the text, the three models are the 'Levels' model, the 'Trend in All Equations' model, and the 'Trend in Hours Only' model. In Figure A, each of Panels A, B and C report encompassing results for the particular model indicated in the associated panel header. Each panel has two columns. Each column focuses on the ability of the model to encompass the empirical results obtained using one of the other two models.

Panel A evaluates the Level model's ability to account for the results based on the Trend in All Equations model and the Trend in Hours Only model. To do this, we simulated 1,000 synthetic time series, each of length equal to our sample period. Using each of these time series, we estimated the Trend in All Equations model and the Trend in Hours Only model. We then computed the impulse response function of interest. The starred line in each column indicates the mean response across the 1,000 time series. The grey area indicates the associated 95 percent confidence interval. The dark, thick line indicates the estimated impulse response function based on the Level model. The line with circles represents the estimated impulse response function based on the Trend in All Equations model. The line with x's represents the estimated impulse response function of the Trend in Hours Only model.

Note in Panel A how all the impulse responses lie well inside the grey area. This implies that the level model encompasses the two quadratic trend models. Since these models are not misspecified when the level model is true, this result reflects the effects of small sample uncertainty. We verified this by doing the calculations reported in Figure A on much longer synthetic data sets. We found that the resulting average impulse response nearly coincided with the Level model's estimated impulse response.

Panel B evaluates the ability of the Trend in Hours Only model to account for the results based on the Level and the Trend in All Equations models. The labeling convention on the lines is the same as in Panel A. Focusing on the point estimates alone, the Trend in Hours Worked model is unable to encompass the results of either of the other two models. Specifically, it cannot account for the fact that hours worked rise in each of the other two models. However, once sampling uncertainty is taken into account, this encompassing test does not reject the Trend in Hours Only model.

Panel C evaluates the ability of the Trend in All Equations model to account for the results based on the Level and the Trend in Hours Only models. Again, the labeling convention on the lines is the same as in Panel A. Two things are worth noting here. First, focusing on the point estimates alone, the Trend in all Equations model can encompass the results based on the Trend in Hours Only model, but it does not encompass the results based on the Level model. In particular, the Trend in All Equations model predicts, counterfactually, that the Level model produces a fall in hours worked after a positive technology shock. Second, even when sampling uncertainty is taken into account, the encompassing test rejects the Trend in All Equations model *vis a vis* the Level model.

# B Asymptotic Distribution of Impulse Response Estimators When Difference Specification is True, But Level Specification is Adopted

This appendix analyzes a special case of our environment to illustrate the results in Section 4.2.2. We derive a closed-form representations of the asymptotic distribution of the instrumental variables estimator and of the estimator of a technology shock's contemporaneous impact on hours worked. We discuss the bias in these estimators.

We consider the case,  $\mu = 0$ ,  $\beta(L) = 0$  and q = 2, and  $\Delta X_t = \theta \Delta X_{t-1} + u_t$ , where  $|\theta| < 1$ ,  $u_t = \psi \varepsilon_t^z + \varepsilon_t$  and  $E \varepsilon_t^z \varepsilon_t = 0$ . Here,  $\psi$  is the contemporaneous impact of a one unit shock to technology,  $\varepsilon_t^z$ . The formulas in Hamilton (1994, Theorem 18.1) can be used to deduce:

$$\delta^{IV} - \delta \stackrel{L}{\to} \left[ \begin{array}{c} \rho + \frac{\sigma_v}{\sigma_u} \omega \\ -\theta \left( \rho + \frac{\sigma_v}{\sigma_u} \omega \right) \end{array} \right] \equiv \delta^*.$$

Here,  $\delta^* = (\delta_0^*, \delta_1^*)$  and  $\delta_0^*, \delta_1^*$  correspond to the coefficients on  $\Delta X_t$  and  $\Delta X_{t-1}$ , respectively. Also,

$$\rho = \frac{\psi \sigma_{\varepsilon^{z}}^{2}}{\sigma_{u}^{2}}, \ \omega = 2 \frac{\int_{0}^{1} W(r) d\tilde{W}(r)}{\left[W(1)\right]^{2} - 1}, \ \sigma_{v}^{2} = \sigma_{\varepsilon^{z}}^{2} - \rho^{2} \sigma_{u}^{2},$$

and W(r) and  $\tilde{W}(r)$ ,  $0 \le r \le 1$ , are independent Brownian motions.

Using graphical analysis, we found that the cumulative distribution function of  $\omega$  resembles that of the zero-median Cauchy distribution, with cumulative density,

$$P(\omega) = 0.5 + \frac{\arctan\left(\frac{\omega}{0.835}\right)}{\pi}.$$

We simulated 100 artificial sets of observations, each of length 11,000, on  $\omega$ . We computed the median in each and found that the mean of the 100 medians was -0.0015. The standard deviation across the 100 artificial data sets is 0.0138. So, under the null hypothesis that the true median is zero, the mean of -0.0015 is a realization from a normal distribution with standard deviation,  $0.0138/\sqrt{100} = 0.00138$ . The probability of a mean less than -0.0015under the null hypothesis exceeds 10 percent. So, we fail to reject. This, taken together with our graphical analysis, is consistent with the notion that the above zero-median Cauchy distribution is a good approximation of the distribution of  $\omega$ .

Regarding the large sample distribution of the estimator of the contemporaneous response of hours to technology,  $\Psi_0$ , we find, after tedious algebra

$$\Psi_0^{IV} \xrightarrow{L} \sigma_u \times \frac{\rho - \delta_0^*}{\left[ \left( \delta_0^* \right)^2 - 2\delta_0^* \rho + \frac{\rho}{\psi} \right]^{1/2}}$$

This illustrates the observation in the text, that the asymptotic distribution of  $\Psi_0^{IV}$  is a function of the asymptotic distribution of  $\delta^{IV} - \delta$ .

The median of the asymptotic distribution of  $\Psi_0^{IV}$  is obtained by setting  $\delta_0^*$  to its median value, which we argued above is  $\rho$ . Hence, the median of the asymptotic distribution of

 $\Psi_0^{IV}$  is zero, regardless of the true value of  $\Psi_0$ . The intuition for this result is simple. It is easily verified that the median of an instrumental variables regression's estimators corresponds to the probability limit of the corresponding OLS estimators. But in minimizing residual variance, ordinary least squares chooses the residuals to be uncorrelated with the right hand variables. These residuals are the OLS estimates of the technology shocks. The disturbance in the VAR equation for  $\Delta X_t$  is a linear function of the right hand variables in the instrumental variables equation. As a result, it is not surprising that the OLS estimate of the technology shock is uncorrelated with the disturbance in the VAR equation for  $\Delta X_t$ . This lack of correlation is what underlies  $\Psi_0^{IV}$  being centered on zero.

# C Impact of Covariates on the Power of Unit Root Tests

A key factor driving our finding that level specifications are more plausible than difference specifications is the large value of our weak instruments F statistics. Though the level specifications have little difficulty accounting for a large F, the difference specifications have considerable difficulty doing this. Our finding is consistent with recent findings in the literature on testing for unit roots. In particular, the weak instruments F statistic turns out to be a variant of the multivariate extension to the ADF test proposed by Hansen (1995) (see also and Elliott and Jansson, 2003). Because this test introduces additional variables, i.e., 'covariates', into the analysis, Hansen refers to it as the covariates ADF (CADF) test. An important finding in the literature is that the CADF test has considerably greater power than the ADF test. This appendix reports the power gain from using the CADF rather than the ADF test in our context.

We compute critical values for sizes 0.01, 0.05 and 0.10 using each of our three difference specifications (the bivariate models based on the short and long sample, and the six-variable model based on the short sample). Critical values are computed based on the type of bootstrap simulations used throughout our analysis. The critical values are for t statistics used to test the null hypothesis that the coefficient on lagged, log per capita hours worked is zero in a particular ordinary least squares regression. In the case of the ADF test, the regression is of hours growth on the lagged level of log, per capita hours and three lags of hours growth. Three sets of critical values are computed for the ADF t statistic, one for each our three difference specifications. Corresponding to each critical value, we compute power using bootstrap simulations of the relevant estimated level VAR. The results are reported in Table A1.

To understand the table, note, for example, that the difference specification estimated using the long sample has the property that the ADF t statistic is less than -3.8 in 1 percent of the artificial samples. When we simulated the bivariate level specification estimated using the long sample, we found that 4.8 percent of the time the simulated t statistics are smaller than -3.8. Thus, the power of the 1 percent ADF t statistic is 4.8 percent based on the long sample bivariate VAR. Interestingly, power is nearly twice as great in the short sample as in the long sample. Conditional on the long sample, there is little difference between the bivariate and six-variable results. We turn now to an assessment of the impact on power of adding covariates. Our CADF t statistic resembles the ADF t statistic, except that the underlying regression also includes all the predetermined variables in the instrumental variables regression, (3). Since the number of predetermined variables is different in the bivariate and six-variable systems, we have two CADF t statistics. The first corresponds to our bivariate analysis. It is based on a regression like the one underlying the ADF test, except that it also includes three lags of productivity growth. The second corresponds to our six-variable analysis. In particular, it adds three lags of each of the federal funds rate, the rate of inflation, the log of the ratio of nominal consumption expenditures to nominal GDP, and the log of the ratio of nominal investment expenditures to nominal GDP.

We compute critical values for our two CADF t statistics in the same way as for the ADF statistic. In particular, we compute two sets of critical values for our bivariate CADF statistic, one corresponding to each of the short and long sample estimated difference specifications. The critical values for the six-variable CADF t statistic are based on bootstrap simulations of the estimated six-variable difference VAR. Corresponding to each critical value, we compute power using bootstrap simulations of the relevant estimated level difference VAR.

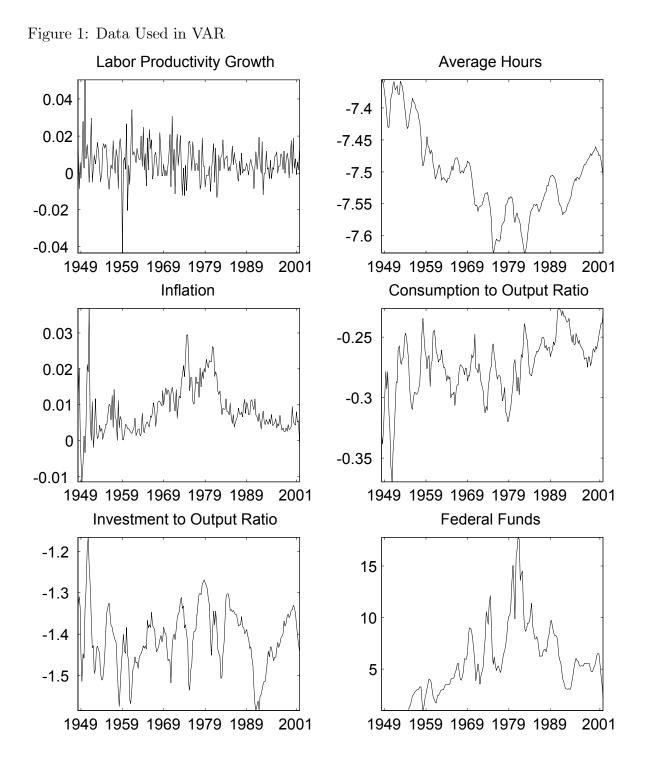
Corresponding to each critical value, we also computed the power of the statistic when the level specification is true. This was done by bootstrap simulation of the relevant level specification VAR. Results are reported in Table A2. Comparing Tables A1 and A2, power increases substantially with the introduction of covariates. With a 1 percent size, power jumps by an order of magnitude in the short sample.

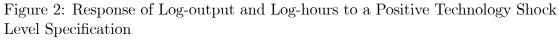
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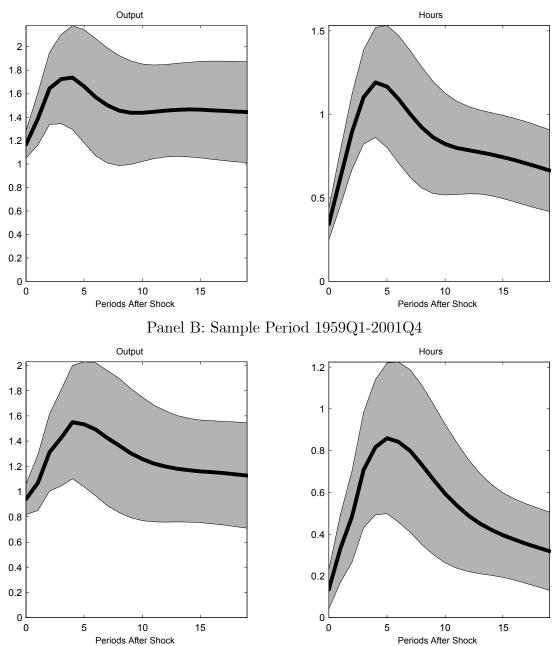
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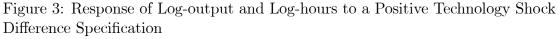


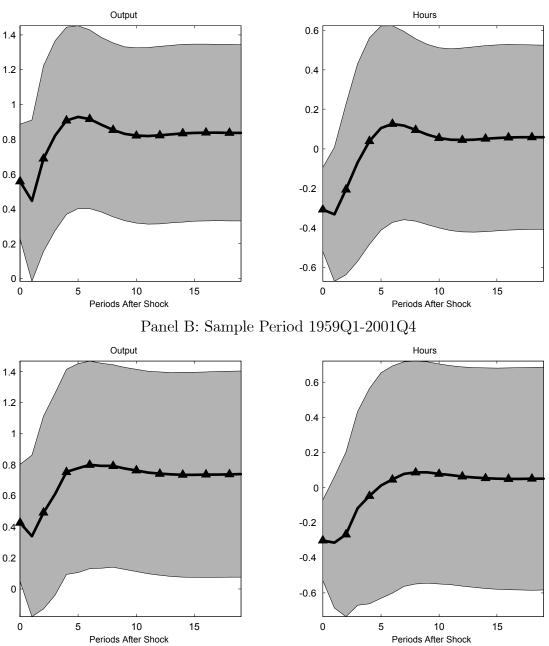




Panel A: Sample Period 1948Q1-2001Q4

Thick Line: Impulse Responses from Level Specification Gray Area: 95 percent Confidence Intervals





Panel A: Sample Period 1948Q1-2001Q4

Line with Triangles: Impulse Responses from Difference Specification Gray Area: 95 percent Confidence Intervals

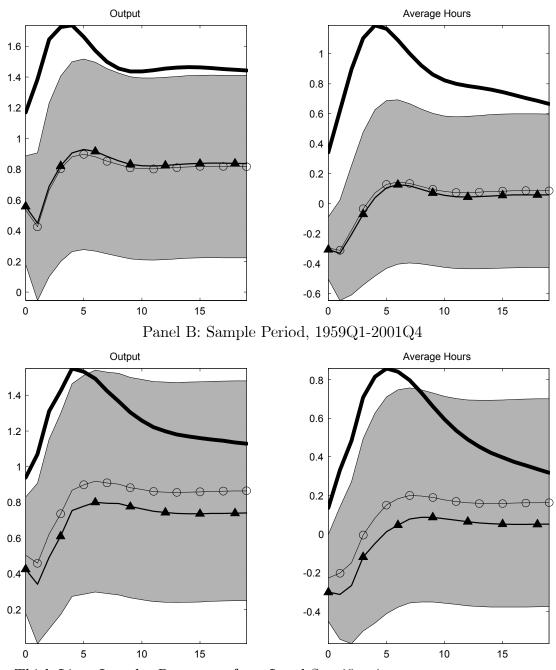


Figure 4: Encompassing with Level Specification as the DGP Panel A: Sample Period, 1948Q1-2001Q4

Thick Line: Impulse Responses from Level Specification Line with Triangles: Impulse Responses from Difference Specification Circles: Average Impulse Response for Simulations from given DGP Gray Area: 95 percent Confidence Intervals For Simulations for given DGP

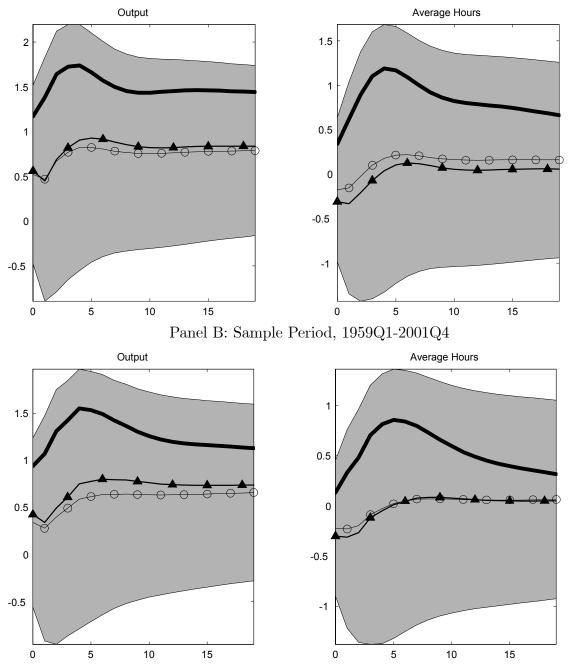


Figure 5: Encompassing with Difference Specification as the DGP Panel A: Sample Period,1948Q1-2001Q4

Thick Line: Impulse Responses from Level Specification Line with Triangles: Impulse Responses from Difference Specification Circles: Average Impulse Response for Simulations from Difference Specification DGP Gray Area: 95 percent Confidence Intervals For Simulation Impulse Responses

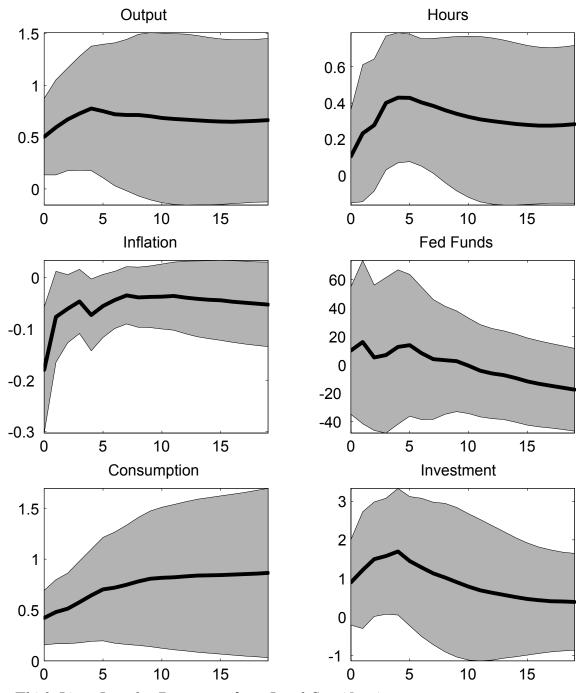


Figure 6: Six-variable System, Level Specification, Sample Period 1959-2001

Thick Line: Impulse Responses from Level Specification Gray Area: 95 percent Confidence Intervals

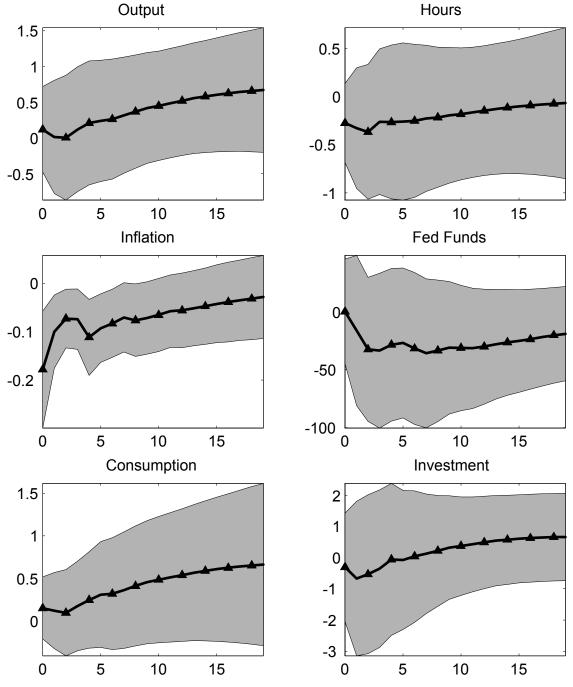


Figure 7: Six-variable System, Difference Specification, Sample Period 1959-2001

Line with Triangles: Impulse Responses from Difference Specification Gray Area: 95 percent Confidence Intervals For Simulation Impulse Responses

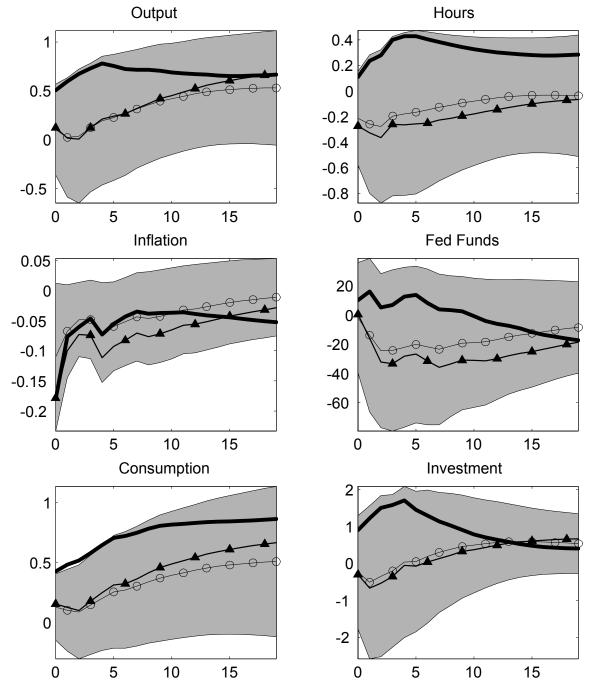


Figure 8: Encompassing Test with the Level Specification as the DGP, 1959-2001

Thick Line: Impulse Responses from Level Specification Line with Triangles: Impulse Responses from Difference Specification Circles: Average Impulse Response for Simulations from Difference Specification DGP Gray Area: 95 percent Confidence Intervals For Simulation Impulse Responses

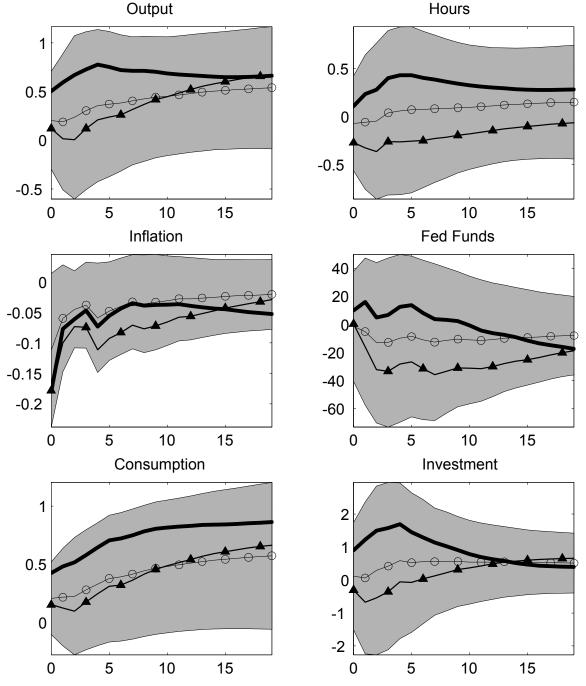


Figure 9: Encompassing Test with the Difference Specification as the DGP, 1959-2001

Thick Line: Impulse Responses from Level Specification Line with Triangles: Impulse Responses from Difference Specification Circles: Average Impulse Response for Simulations from Level Specification DGP Gray Area: 95 percent Confidence Intervals For Simulation Impulse Responses

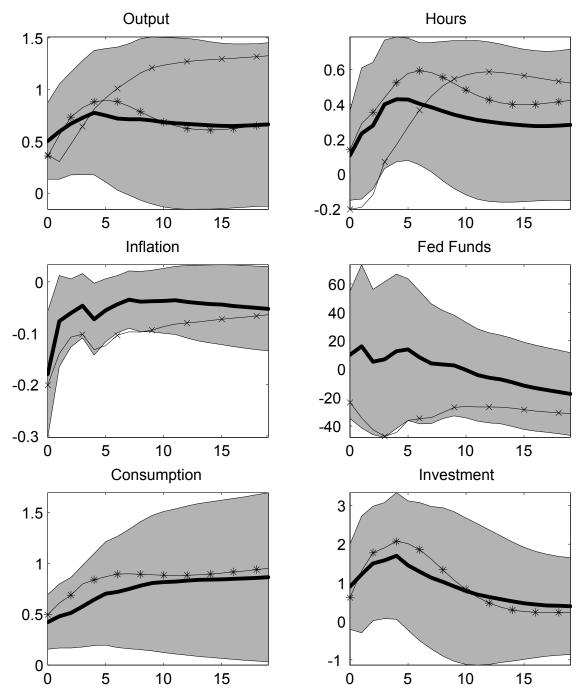


Figure 10: Comparing the Six-Variable Specification to 2 different Four-Variable, Level Specification

Thick Line: has all six variables, Gray Area: 90 percent Confidence Intervals For Six-variable System 'X': has hours, labor productivity, inflation and the federal funds rate. '\*': has hours, labor productivity, consumption and investment

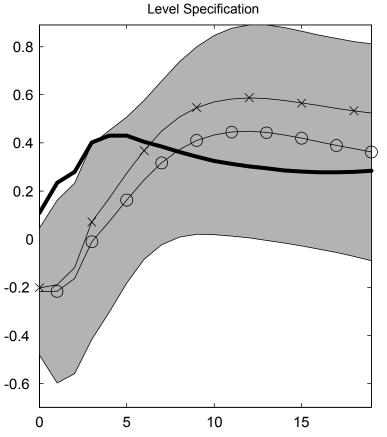


Figure 11: Encompassing Four-variable systems with Six-variable systems

Thick Line: has all six variables,

Circles: Average Response from Simulations Using Six-variable System as DGP Gray Area: 95percent Confidence Intervals For Simulations 'X' has hours, labor productivity, inflation and the federal funds rate.

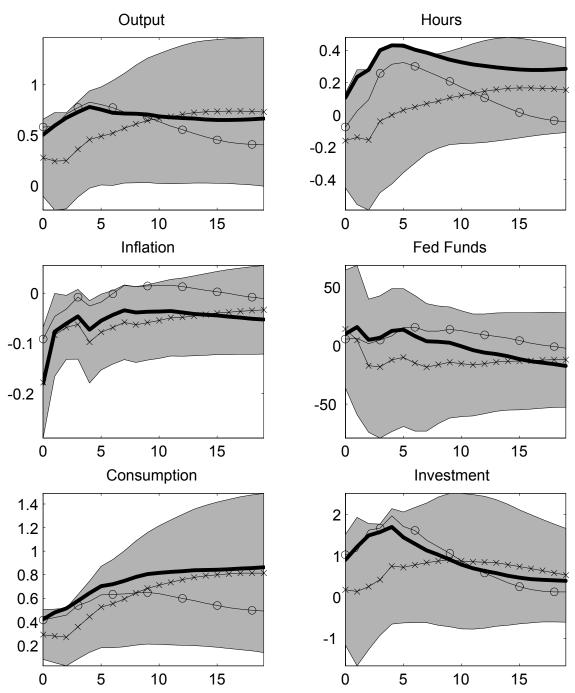


Figure 12: The Effect of Adding A Quadratic Trend

Thick Line: Hours, 'X's Detrended Hours, Circles Quadratic Trend estimated in the VAR. Gray Area: 95 percent Confidence Intervals For Detrended Hours

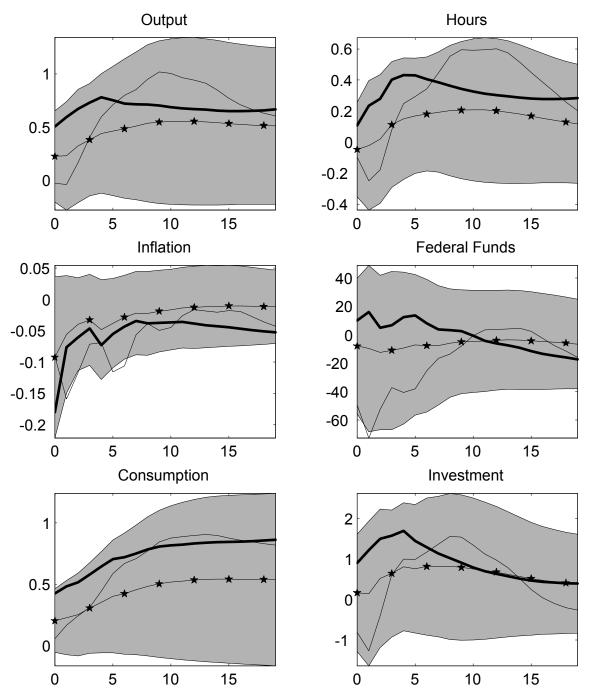


Figure 13: Encompassing pre-1979Q4 Period

Thick Line: Full Sample Response, Thin Line: Subsample Response, Stars Subsample Response Using Full Sample as DGP Gray Area Confidence Interval for Subsample Response Using Full Sample as DGP

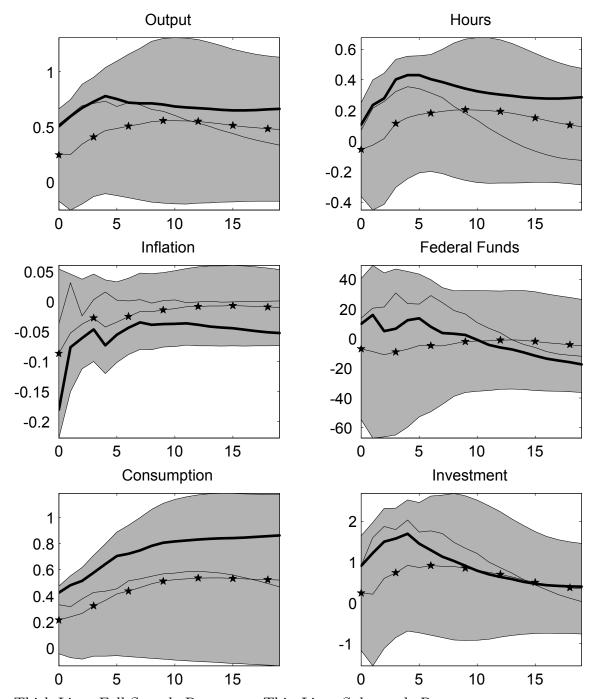


Figure 14: Encompassing post-1979Q3 Period

Thick Line: Full Sample Response, Thin Line: Subsample Response, Stars Subsample Response Using Full Sample as DGP Gray Area Confidence Interval for Subsample Response Using Full Sample as DGP

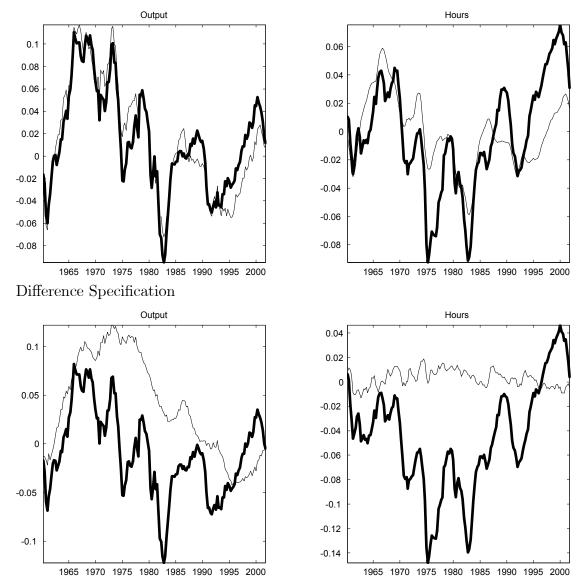


Figure 15: Historical Decomposition: Bivariate System, Level Specification

Thick Line: Historical Decomposition Using All Shocks Thin Line: Historical Decomposition Using Just Technology Shocks

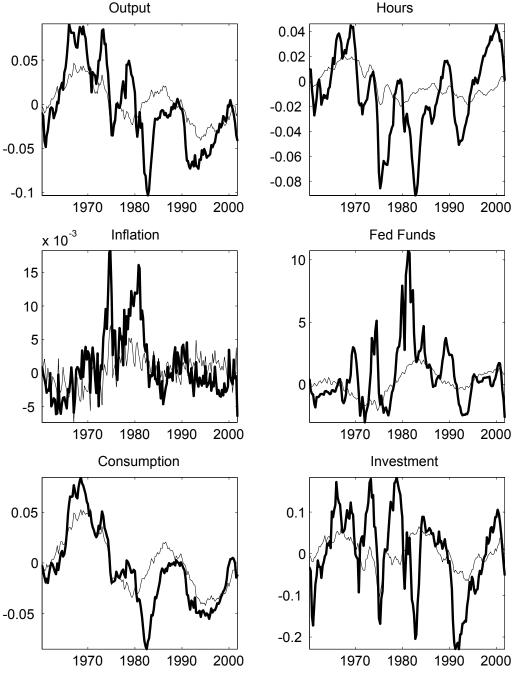


Figure 16: Historical Decomposition: Six-Variable System , Level Specification

Thick Line: Historical Decomposition Using All Shocks Thin Line: Historical Decomposition Using Just Technology Shocks

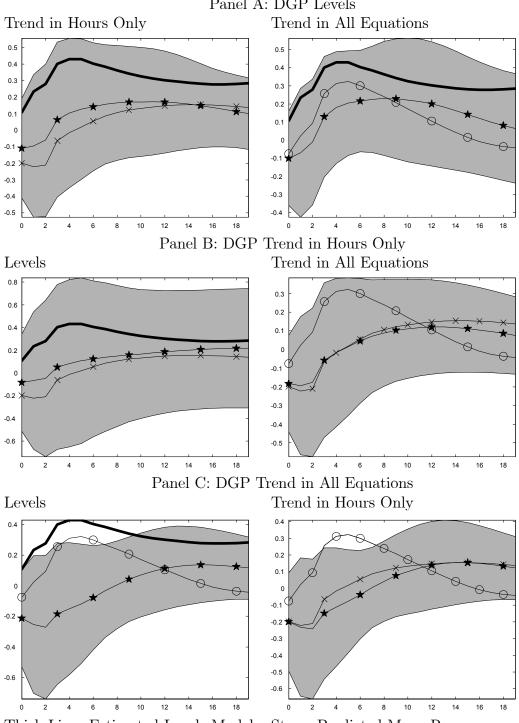


Figure A: Encompassing Analysis for Level and Quadratic Trend Models Panel A: DGP Levels

Thick Line: Estimated Levels Model Stars: Predicted Mean Response X's: Estimated Trend in Hours Only Circles: Estimated Trend in All Equations Gray Area: 95% Confidence Interval Around Predicted Mean Response

|  | Level Specification      |      |      |      |      |      |  |  |  |
|--|--------------------------|------|------|------|------|------|--|--|--|
| Forecast Variance at Indicated Horizon |                          |      |      |      |      |      |  |  |  |
| Variable                               | 1                        | 4    | 8    | 12   | 20   | 50   |  |  |  |
| Output                                 | 81.1                     | 78.1 | 86.0 | 89.1 | 91.8 | 96   |  |  |  |
| Hours                                  | 4.5                      | 23.5 | 40.7 | 45.4 | 47.4 | 48.3 |  |  |  |
|  | Difference Specification |      |      |      |      |      |  |  |  |
| Forecast Variance at Indicated Horizon |                          |      |      |      |      |      |  |  |  |
| Variable                               | 1                        | 4    | 8    | 12   | 20   | 50   |  |  |  |
| Output                                 | 16.5                     | 11.7 | 17.9 | 20.7 | 22.3 | 23.8 |  |  |  |
| Hours                                  | 21.3                     | 6.4  | 2.3  | 1.6  | 1.0  | 0.5  |  |  |  |

 Table 1: Contribution of Technology Shocks to Variance, Bivariate System

 Level Specification

Table 2: Contribution of Technology Shocks to Variance, Six-variable SystemLevel Specification

|  | Lever                                  | Level Specification      |      |      |      |      |  |  |  |
|--|--|--------------------------|------|------|------|------|--|--|--|
| Forecast Variance at Indicated Horizon |  |                          |      |      |      |      |  |  |  |
| Variable                               | 1                                      | 4                        | 8    | 12   | 20   | 50   |  |  |  |
| Output                                 | 31.2                                   | 40.3                     | 44.6 | 41.5 | 44.8 | 70   |  |  |  |
| Hours                                  | 3.6                                    | 15.4                     | 28.8 | 28.4 | 28.8 | 43.9 |  |  |  |
| Inflation                              | 60.2                                   | 47.0                     | 43.2 | 41.1 | 39.5 | 47.7 |  |  |  |
| Fed Funds                              | 1.6                                    | 1.4                      | 1.7  | 1.7  | 3.7  | 23.3 |  |  |  |
| Consumption                            | 61.6                                   | 64.2                     | 67.3 | 66.8 | 71.8 | 88.4 |  |  |  |
| Investment                             | 10.3                                   | 20.1                     | 24.1 | 20.9 | 20.4 | 25.3 |  |  |  |
|  | Diffe                                  | Difference Specification |      |      |      |      |  |  |  |
|  | Forecast Variance at Indicated Horizon |                          |      |      |      |      |  |  |  |
| Variable                               | 1                                      | 4                        | 8    | 12   | 20   | 50   |  |  |  |
| Output                                 | 1.7                                    | 0.6                      | 2.6  | 6.4  | 17.2 | 35.5 |  |  |  |
| Hours                                  | 20.8                                   | 11.9                     | 8.0  | 7.1  | 5.7  | 2.3  |  |  |  |
| Inflation                              | 58.5                                   | 54.7                     | 55.6 | 52.4 | 47.4 | 33.8 |  |  |  |
| Fed Funds                              | 0.0                                    | 7.5                      | 10.5 | 13.7 | 17.2 | 16.9 |  |  |  |
| Consumption                            | 7.9                                    | 4.1                      | 8.7  | 14.3 | 25.3 | 34.3 |  |  |  |
| Investment                             | 1.1                                    | 2.0                      | 1.1  | 1.3  | 3.7  | 13.8 |  |  |  |
|  |  |                          |      |      |      |      |  |  |  |

 Table 3: Contribution of Technology Shocks to Cyclical Variance (HP Filtered Results)

 Level Specification

|  |        |       | Lev       | vel Specification  |             |            |  |
|--|--------|-------|-----------|--------------------|-------------|------------|--|
| Variables in VAR                             | Output | Hours | Inflation | Federal Funds      | Consumption | Investment |  |
| Y,H  | 63.8   | 33.4  |           |                    |             |            |  |
| $Y,H,\Delta P,R$                             | 17.8   | 17.9  | 53.2      | 11.2               |             |            |  |
| Y,H,C,I                                      | 19.9   | 18.5  |           |                    | 20.1        | 20.7       |  |
| $\mathbf{Y,}\mathbf{H,}\Delta P,R,C,I$       | 10.2   | 4.1   | 32.4      | 1.3                | 16.8        | 6.7        |  |
| Differen                                     |        |       |           | ence Specification |             |            |  |
| Variables in VAR                             | Output | Hours | Inflation | Federal Funds      | Consumption | Investment |  |
| $Y,\Delta H$                                 | 10.6   | 7.0   |           |                    |             |            |  |
| $Y,\Delta H,\Delta P,R$                      | 6.8    | 8.5   | 48.4      | 8.1                |             |            |  |
| $Y,\Delta H,C,I$                             | 1.3    | 6.3   |           |                    | 0.32        | 5.5        |  |
| $\mathbf{Y,}\Delta\mathbf{H,}\Delta P,R,C,I$ | 1.6    | 6.1   | 35.2      | 4.9                | 3.7         | 2.6        |  |
|  |        |       |           |                    |             |            |  |

Table A1: Power of Standard ADF t Test

|      | Biv                  | variate S | Six-Variable Specification |       |                |       |
|------|----------------------|-----------|----------------------------|-------|----------------|-------|
|      | Long Sam             | ple       | Short Sam                  | ple   | Short Sample   |       |
| Size | Critical Value Power |           | Critical Value             | Power | Critical Value | Power |
| 0.01 | -3.835               | 0.048     | -3.705                     | 0.108 | -4.290         | 0.045 |
| 0.05 | -3.253               | 0.184     | -3.109                     | 0.353 | -3.410         | 0.223 |
| 0.10 | -2.870               | 0.363     | -2.780                     | 0.548 | -2.963         | 0.400 |

## Table A2: Power of CADF t Test

|      | Bir            | Six-Variable Specification |                |       |                |       |  |  |  |
|------|----------------|----------------------------|----------------|-------|----------------|-------|--|--|--|
|      | Long Sam       | ple                        | Short Sam      | ple   | Short Sample   |       |  |  |  |
| Size | Critical Value | Power                      | Critical Value | Power | Critical Value | Power |  |  |  |
| 0.01 | -3.588         | 0.396                      | -3.266         | 0.589 | -4.184         | 0.689 |  |  |  |
| 0.05 | -2.908         | 0.784                      | -2.686         | 0.864 | -3.350         | 0.888 |  |  |  |
| 0.10 | -2.616         | 0.895                      | -2.403         | 0.938 | -2.879         | 0.946 |  |  |  |