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A CASE STUDY OF THE EFFECTS OF AN AIRPORT ON LAND VALUES

Ronald W.Crowley Queen's University

Department of Economics Queen's University 94 University Avenue Kingston, Ontario, Canada K7L 3N6

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RONALD W. CROWLEY

Queen's University

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Ronald W. Crowley.*

A. Introduction

Considerable attention has focused on the relationship between transportation costs and land values in urban areas,¹ but little research has been conducted on the other factors that affect land values. In particular, there is only a niggardly literature on the effects of specific public projects on residential land values.² These are obviously important because of the large number of such projects with significance for public policy, for example, in terms of the efficient allocation of public costs.³

This study could concentrate on any one of a number of different types of public projects, but we shall be concerned with the effect of airports on land values. This should suggest neither that it is the only nor the most important type of public project.

At the public level, attention has frequently been drawn to the effects of airports. On the one hand, one cannot help but notice the substantial residential and commercial development in areas immediately adjacent to, airports. Of course, these developments may reflect a variety of factors besides increased demand for this particular real estate.⁴ On the other hand, concerned residents have often been adamant in their opposition to airport expansion; some have even attempted either to have airport facilities moved or to mitigate their effects by other means.⁵ If the real estate market reflects preferences for particular land, the former might be interpreted to suggest the positive influence, while the latter suggests the negative influence of airports on land values.

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Empirical research has not satisfactorily clarified the issues. One analyst concluded in 1960 that,

> "The factual studies.....point to only one conclusion; namely, that airports do not affect the market value of vicinal real estate adversely.... If these nuisances (associated with airports) have any adverse effect on the market value of real estate, it is either minor or it is offset by the amenities forthcoming from airports.⁶

More recent studies are equally ambivalent. J.F. Gautrin used a "modified Mohring model" to examine "the fall in price as a function of the valuation of transportation savings and the valuation of noise" for London Airport.⁷ No effect on residential land values was ascertained but the author accounts for the nonsignificance of the results mainly as a function of the method: small samples, incomparability of areas and the fact that variance within an area was greater than that between areas. The Third London Airport Commission, he notes, surveyed real estate agents and reported that if noise were eliminated the agents thought prices of houses would increase on average 10% (5.5%, 9.5% and 14.5% for low, medium and high price housing respectively). A follow-up study and Gautrin's own survey data generally confirmed this order of magnitude.⁸ In another study of Chicago, Atlanta and Detroit, the authors concluded that the effect of airports, if any, was small. However, the authors also found that residential property values in the vicinity of the airports tended to grow more rapidly than other areas in the 1950-60 decade but less so during the 1960-70 decade when the most pronounced expansion of airports and of cities in general occurred.⁹

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In this paper, we present some new evidence on, and interpretation of, the effect of an airport on the market price of real estate. We do this by comparing one area adjacent to Toronto International Airport (Malton) to similar areas in Metropolitan Toronto during the period 1955 to 1969. This time span encompasses a number of major airport expansions, the introduction of jets, and a general growth in aviation activity. Before describing the method and empirical results, we outline a model in the next section.

B. Analysis

If a public project generates externalities, it should be possible to observe the nature of these indirectly by the locational choices of decision-makers.¹⁰ As the aggregate demand changes to reflect these choices, the capitalized market evaluation of net benefits or rent will also change.¹¹ In a general equilibrium framework, this follows since the demand for any particular land parcel in a given use reflects its utility relative to other parcels and would change to always equalize marginal benefits per dollar expenditure. Furthermore, if we distinguish the following uses: (a) residential, (b) commercial, (c) industrial, and (d) public, the relative prices of land in these alternative uses will change as well.

Therefore, if we assume an individual homeowner in the environs of the airport, and suppose some development at the airport resulted in an external diseconomy for him, the effect of the development might be twofold. Initially, the external diseconomy would reduce the rent on his residential property and hence reduce its capitalized value or price. The secondorder effect of the external diseconomy might be to shift the land to a higher post-development rent activity, e.g., from residential to commercial or industrial use. If the external diseconomy existed, say, for only residential uses, it is possible that there may be external economies for other uses (e.g.,

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increased accessibility to transportation as an external economy for commercial use). The capitalized value or price of the land in an alternative use may therefore increase, possibly to a level higher than the predevelopment price. This depends on the process and lags in the market equilibrating mechanism. Thus, assuming other things constant, in the short run, one might expect decreased residential land prices due to fixed supply of residential land; over the longer run, as land was transferred to other higher rent activities, and externality sensitive residents were replaced by externality insenitive residents, residential land values might then increase. Moreover, if external economics existed for alternative uses, the price of land in these uses would increase. Once equilibrium had been reached, residential land values would be approximately the same as they were before the development. Since an airport produces efficient transportation as well as air and noise pollution, it is reasonable to expect external economics for industrial/commercial use and external diseconomies for residential use.¹²

This analysis therefore suggests a different rationale for land price changes than has been used before. To test the validity of the model, we want (1) to examine changes in land values in the vicinity of the airport relative to changes in comparable areas and (2) to determine changes in the mix of residential/commercial/industrial uses.

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C. Method

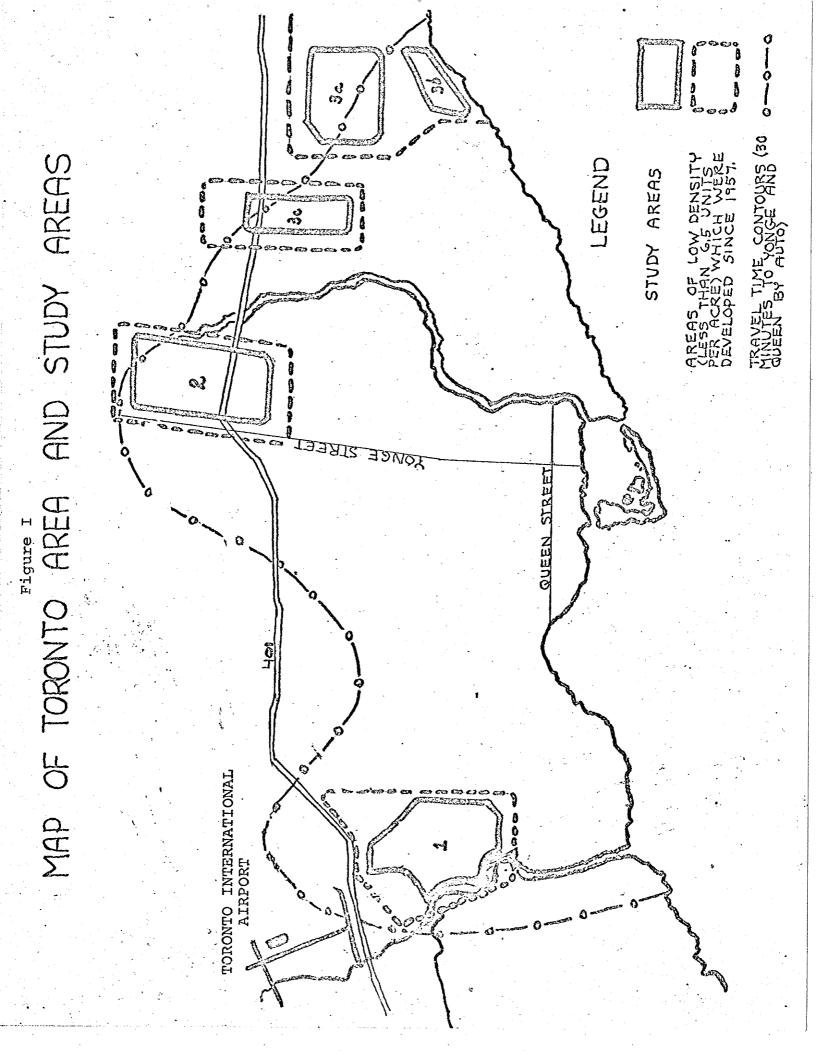
The null hypothesis to be tested is that airport developments have no effect on land use or land values. With respect to land use, it is popularly argued that zoning constrains the substitutability of land amongst uses; some research, however, has suggested that there are no substantial differences in land use for cities whether or not strong zoning exists.¹³ If the latter is correct, then it should be possible to determine what changes occur. To the extent that zoning acts as an impediment (at least in the short run) to changing uses, however, complete substitutabliity to higher rent uses may be prevented and lags may be variable and somewhat indeterminable. Subsequently, changes may be neither complete nor coincide precisely with airport developments.

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Any change in land prices (in money terms) is a function of either general or specific demand considerations. In other words, price changes might reflect general factors which change the demand for <u>all</u> land (such as rising incomes) or specific factors which change the demand for some particular land (accessibility or diseconomy-associated use elsewhere). To facilitate analysis unencumbered at least by the general factors affecting residential land values we have designated "control areas" to compare to the airport area. For our purposes, similar control areas were chosen with respect to (1) socio-economic factors (e.g., similar distribution of population density and age of housing); and (2) distance (i.e., equivalent accessibility to downtown shopping areas, arterial highways, etc.).¹⁴ The areas for which data are presented are thus (1) the airport area, (2) North York area, (3) Scarborough area, and (4) the aggregate of North York and Scarborough areas. (Figure 1)

The data used are actual sales in the period 1955 to 1969 which are available by street and house number. A random sample of streets in each "control" area was selected and all sales from 1955 to 1969 on each street were recorded and catalogued according to date of sale. The streets are geographically distributed throughout each of the areas and exhibit similar types of construction.¹⁵

The analysis of residential land values proceeds in three stages. First, the mean sale price in each area in each year is compared to determine whether there exist any statistically significant differences. Second, simple regressions with the dependent variable as the ratio of annual mean values in the airport area compared to other areas is used to determine whether there existed differences in the rates of change among the areas. Third, for years in which significant airport changes were effected ("shock periods"), changes are analyzed



to determine whether there occurred short run capitalization of the effects.

D. Results

Table 1 presents the results of the first test. The mean prices in the airport area were found to be consistently lower than those in Area 2 but higher than in Area 3. The differences are statistically significant for more than half of the observations. When compared to the total non-airport area, however, the differences are statistically significant for only three years. The F-statistic indicates that the differences among the means in the four areas are significant for most years.¹⁶ These data, however, yield little information on the time pattern of <u>changes</u> in prices.

Regression equations of the form $A_1/A_1 = a + bt$ where A refers to area and t to the year suggest that mean prices in the airport area did not change at a significantly different rate from Areas 2 and 4 but did increase significantly faster than Area 3.¹⁷

Table 2 and Figure 2 indicate yearly percentage changes in mean prices for the areas under consideration. Table 3 lists the number of sales in each of the control areas. For purposes of analysis shock periods have been designated as 1956-58, 1960-62, and 1967-69. Significant (more than 300 acres) land acquisitions were made by airport authorities in 1955, 1956, and 1961.¹⁸ These periods of extensive areal expansion coincide with other

RESULTS OF THE ANALYSIS OF VARIANCE AND THE DIFFERENCE - BETWEEN - MEANS TESTS

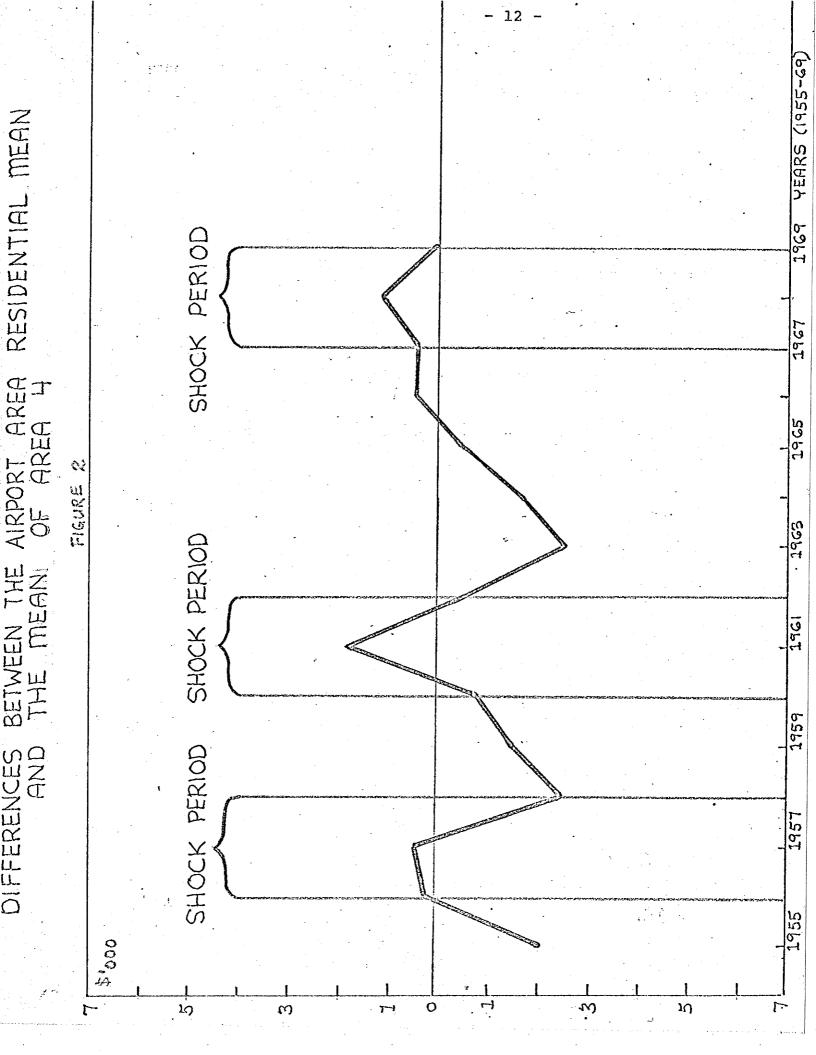
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* significant at .05 level

YEARLY PERCENTAGE CHANGES IN THE RESIDENTIAL MEANS

Years	<pre>% CHANGE Area 1</pre>	% CHANGE Area 2	% CHANGE Area 3	% CHANGE Area 4*
1955-56 $2956-57$ $2957-58$ $1958-59$ $1959-60$ $2960-62$ $2962-63$ $1962-63$ $1963-64$ $1964-65$ $1965-66$ $1966-67$ $2967-68$ $2968-69$	$ \begin{array}{r} 8.74 \\ 1.49 \\ - 8.06 \\ + 6.69 \\ + 7.25 \\ + 13.72 \\ - 2.08 \\ - 4.36 \\ + 7.96 \\ + 6.27 \\ + 17.69 \\ + 13.51 \\ + 5.01 \\ + 15.67 \\ \end{array} $	$\begin{array}{r} -10.83\% \\ -10.66 \\ +16.69 \\ +5.44 \\ -0.09 \\ -8.70 \\ +22.80 \\ +8.00 \\ +3.11 \\ +6.61 \\ +11.78 \\ +9.21 \\ +3.20 \\ +14.03 \end{array}$	$\begin{array}{rrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrr$	$\begin{array}{rrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrr$

* The mean of Area 4 is not an average of Areas 2 and 3 because of different numbers of sales in Areas 2 and 3 in various years.



NUMBER OF RESIDENTIAL SALES BY YEAR

Years	Area l	Area 2	Area 3	Area 4
1955 <i>2956</i> <i>2957</i> <i>2958</i> 1959 <i>2960</i> <i>2961</i> <i>2962</i> 1963 1963 1964 1965 1966 <i>2967</i> <i>2968</i> <i>2969</i>	34 34 24 62 25 25 44 106 47 44 68 75 69 69 56	57 49 47 33 33 53 88 80 101 89 66 64 39 45	72 67 58 42 39 47 66 65 53 75 100 83 70 64 46	129 116 105 75 72 80 119 153 133 176 189 149 134 103 91

developments. Turbo prop jets were introduced in the later 1950's, although jet planes were not extensively used until the early 1960's. In the later years of the 1960's, "second generation" commercial jets were introduced; as well, in 1968 announcement was made of significant airport expansion.¹⁹

Table 2 and Figure 2 indicate clearly that the mean value of land in the airport area decreased both absolutely and relative to other control areas during the initial two shock periods. In the case of the second period this decrease continued after the designated shock period. The evidence is not as strong for the third shock period but there is some indication of a relative if not absolute decrease. More recent data might have confirmed a pattern similar to 1960-62.

In view of the nature of our sampling procedure, it is difficult to give extensive interpretation to the number of sales in each area (Table 3). Nevertheless, it is interesting to note that Areas 2 and 3 followed similar patterns of increasing and then decreasing number of sales whereas the airport area exhibited a dissimilar pattern and two distinct increases in 1958 and 1962, both during "shock periods".

Overall, this evidence thus generally supports the original model with respect to residential land values. The remaining question is whether the

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hypothesis with respect to non-residential land values and use is also supported. Unfortunately, it is not possible to obtain data on industrial/commercial sales on the same basis as residential sales because of difficulties in determining precisely what was sold (e.g., plant, equipment, or a "going concern").²⁰ However, it is possible to obtain some information on changes in zoned land use during the period. Table 4 presents data for one municipality (Etobicoke) in the vicinity of the airport. Very interesting indeed is the fact that many more acres were transferred from residential to commercial use during the three shock periods than during other periods.

F. Conclusions

The results of this study are reasonably clear in confirming the model originally postulated. Statistically significant differences exist in the pattern of price changes in the vicinity of the airport compared to nonairport areas. The evidence suggests that residential land values fall during periods of substantial change but then after the change approximately increase to their previously established long-run trend.²¹

While one might be concerned that the evidence presented here is insufficient to reject the null hypothesis that airports have no effect on land values,

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ZONING CHANGES FOR BOROUGH OF ETOBICOKE, 1955-69

Year	Residential to Commercial (acres)
1969	8.47
1968	1.36
1967	0.10
1966	1.00
1965	3.99
1964	0.66
1963	2.30
1962	11.47
1961	16.31
1960	2.21
1959	2.77
1958	0.94
1957	5.43
1956	13.30
1955	24.66

Source: Letter form Mr. M. Kivistik, Planner, Borough of Etobicoke, August 25, 1971.

there can be no doubt that it brings the validity of the hypothesis into question. A more likely explanation than the null hypothesis is that during a "shock" period, noise-avoiders sell their residential property driving down the price; noiseindifferent people move in and some land is shifted to other uses, thus, in turn, bidding up the price. The overall result of this process is that relative land values ultimately end up about the same as before the shock. The important difference is that the type of resident and the pattern of land use (the "econoscape") change substantially.

- * Assistant Professor of Economics, Queen's University and Research Staff, Ministry of State for Urban Affairs, Government of Canada. I am indebted to Peter Marshall for research assistance and to Tim C. Davis, who in connection with his 1970 B. A. thesis at Queen's University, collected and prepared some of the data and analysis on which this paper is based. John Hartwick read an earlier draft and provided a number of helpful comments.
- 1 The classical reference on this topic is W. Alonso, Location and Land Use, (Boston, 1964).
- ² An interesting paper is Herbert D. Simpson, "The Influence of Public Improvements on Land Values", <u>The Annals</u>, March, 1930, pp. 120-131: see also H. O. Walther <u>A Study of the Impact of Airports</u> <u>on the Market Value of Real Estate in the</u> <u>Adjacent Areas</u>, (New York: Port of New York Authority, 1960?); Paul F. Wendt and William Goldner, "Land Values and The Dynamics of Residential Location" in <u>Essays in Urban Land Economics</u>, (Los Angeles: University of California Real Estate Research Program, 1966); Stanislaw Czmanski, "Effects of Public Investments on Land Values", <u>Journal of the American Institute of Planners</u>, July 1966, pp. 204-217. M. Gottlieb, "Influences on

Value in Urban Land Markets, U.S.A.", <u>Journal of</u> <u>Regional Science</u>, Summer, 1965, pp. 1-16 and J.W. Kitchen and W.S. Hendon, "Land Values Adjacent to an Urban Neighbourhood Park", <u>Land Economics</u>, August, 1967, pp. 35-60.

- Some costs are allocated to property through special assessments and "charges" (approximately 7% of municipal tax revenue.) D.B.S., <u>Financial Statistics</u> of <u>Municipal Government</u>, Catalogue 68-203, pp. 14-15. Casual empiricism suggests that in Ontario, at least, residential areas around airports are characterized by relatively expensive houses and hence the highincome owners are likely to be able to exercise choice in location. See, for example, R.W. Crowley, <u>Benefit - Cost Analyses for Local Airports: A</u> <u>Case Study of Oshawa Airport</u>, (Ottawa: Department of Transport, 1970), pp. 33-34.
- ⁵ This has been the case, for example, of residents in the vicinity of Oshawa Airport. cf., Crowley, <u>op. cit</u>. For Toronto Airport, regulations exist to control runways used and landing and take-off schedules (prohibited between 11:00 p.m., and 7:00 a.m.). See Department of Transport, <u>Special</u> <u>Procedures and Facilities, Land Aerodrome</u> (August, 1969).

Walther, <u>A Study of the Impact of Airports on the</u> <u>Market Value of Real Estate in the Adjacent Areas</u>, pp. 89-90.

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- J. F. Gautrin, "The Economics of Aircraft Noise," unpublished paper delivered to the Canadian Economics Association, St. John's, Newfoundland, June, 1971, p. 115 cf., H. Mohring, "A Measurement of Highway Benefits," Journal of Political Economy, June, 1961, pp. 236-249.
- B. Anstey, "A Strategy for the S.E.: A discussion of the First Report of the S.E. Economics Planning Council," <u>Architecture and Building News</u>, (January 31, 1968). Third Airport Commission, <u>Papers and</u> <u>Proceedings</u>, Vol. 7, (London: Queen's Printer, 1970).
- R. de Neufville and T. Yajima, "Economic Impact of Airport Development" unpublished paper, M.I.T., no date, (1971?)
- ¹⁰ For a recent discussion of some problems of using market correlates, see Gordon Tullock, "Public Decisions as Public Goods", <u>Journal of Political Economy</u>, July/August, 1971, pp. 913-18.
- ¹¹ These arguments are initially based on fixed supply. They could also be cast in terms of variable units since the "effective" supply of land will change

with public projects. See Simpson, p. 121 and J. Rothenberg, Economic Evaluation of Urban Renewal (Washington: The Brookings Institution, 1967).

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12 A theoretical discussion dealing with this way of formulating the problem of externalities is Lawrence D. Schall, "A Note on Externalities and Property Valuation" Journal of Regional Science, April, 1971, pp. 101-106. D.V. Donnision, The Government of Housing (London: Penquin, 1967), A:C. MacKennel, Aircraft Noise Annoyance Around London (Heathrow) Airport (London: Social Survey Report 337, 1963) and Gautrin, op. cit., all found evidence to support the argument that the turnover of ownership increases with the amount of noise. 13 M.H. Yeates, "The effect of zoning on land values in American Cities: A case study" in J.B. Whitton and P.D. Wood (eds.) Essays in Geography for Austin Miller, (Reading: University of Reading Press, 1965), pp. 317-333; John Delaphons, Land Use Controls in the United States, (Cambridge:

Joint Center for Urban Studies of the Massachusetts Institute of Technology and Harvard University, 1962), especially Chapter IV. See also Richard Babcock, <u>The Zoning Game</u>. (University of Wisconsin Press, 1966). ¹⁴ The values for these variables were obtained from W.G. Dean, editor, Economic Atlas of Ontario, (Toronto: Queen's Printer, 1969). While "composite noise rating" (CNR) contours are unlikely (at best) to be reliable, C.N.R. contours at levels deemed incompatible with residential development bound the airport area (Area 1). See Canadian Air Transport Administration, Land Use in the Vicinity of Airports, (Ottawa, December, 1970).
¹⁵ These were obtained from Teela Market Surveys of Terents.

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- Toronto. The most obvious distortions intrafamily sales for abnormally low prices - were eliminated by inspection. Zoning maps provided information for choice of streets.
- ¹⁶ The statistics were adopted from H. C. Fryer, <u>Concepts and Methods of Experimental Statistics</u>, (Boston: Allyn and Bacon, 1966), p. 271.
 ¹⁷ The values for a and b are as follows:

1	Areas	3	a	b
1	and	2	.83	.003
1	and	3	1.05	.014
1	and	4	.93	.005

This information was obtained from the files of the Ministry of Transport in an unpublished memo dated February 25, 1970 from W.F. Whitman, Director, Real Estate Branch to Mr. H. Eichner, Policy and Research Branch of the Ministry of Transport, Ottawa. The increases in the land enclosure of Toronto airport were as follows: 1954, 174 acres; 1955, 877 acres; 1956, 688 acres; 1957, 219 acres; 1958, 187 acres; 1959, 96 acres; 1960, 31 acres; 1961, 305 acres; 1962, 36 acres; 1963, 160 acres; 1964, 41 acres; 1965, 0 acres; 1966, 99 acres. Data following 1966 were unavailable from this file. Primarily vacant nonpresidential land was enclosed.

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¹⁹ At time of writing the government has not specified exactly where expansion will take place. Considerable uncertainty must characterize the market in the light of this consideration and this third "shock period" is subsequently the most tenuous.

²⁰ Information from Toronto based reactors confirmed that airport area commercial and industrial properties are among the highest priced and increasing more rapidly than other areas in Metropolitan Toronto. 21 It should be noted that this latter statement may be too strong a conclusion because of the operation of specific demand factors not accounted for in our method. This is sometimes referred to as "westerly bias" and one important study has noted that "responding to the direction of markets and major transportation centres - such as Toronto International Airport - the historic westerly bias of industry within Toronto is repeated at the metropolitan and regional scales". Metropolitan Toronto and Area Regional Transportation Study, Growth of Travel Past and Present, (April, 1966). Between 1958 and 1968, for example, the percentage change in zoned acreage for residential use was approximately 67% whereas, for similar areas (Area 4), it was only 43%. "Land Use/Actual Use by Minor Planning Districts", unpublished data prepared by Metropolitan Toronto Planning Board, no date.

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