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### An empirical analysis on the efficiency of the microfinance investment market

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#### Abstract

This paper empirically analyzes the market efficiency of microfinance investment funds. For the empirical analysis, we use an index of the microfinance investment funds and apply two kinds of variance ratio tests to examine whether or not this index follows a random walk. We use the entire sample period from December 2003 to June 2010 as well as two sub-samples which divide the entire period before and after January 2007. The empirical evidence demonstrates that the index does not follow a random walk, suggesting that the market of the microfinance investment funds is not efficient. This result is not affected by changes in either empirical techniques or sample periods.

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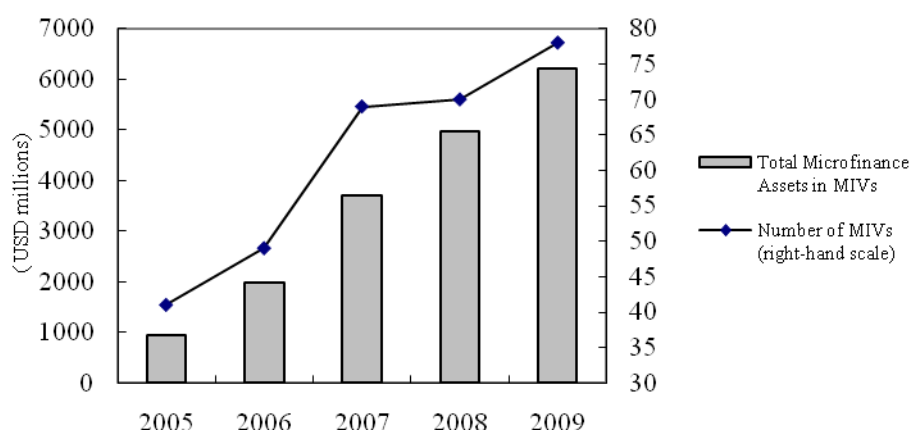
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## 1. Introduction

Recently, microfinance has been increasingly seen as the new investment opportunity by global investors. Microfinance started as small non-collateral credit to rural poor in South Asia and Latin America in the 1970s, and initially it was implemented by microfinance institutions (MFIs) mainly through grants and donations from development agencies.<sup>1</sup> Since the mid-1990s, however, some leading MFIs facing the necessity of raising more capital due to rapid loan growth have sought to transform into commercial organizations in order to attract the money they need. Meanwhile, international private investors have increasingly focused on microfinance because of its high repayment rates and stable returns, and they have significantly increased investment in MFIs, especially large-scale MFIs.

Figure 1: Assets and Number of MIVs



Source: Glisovic-Mezieres and Reille (2010) and MicroRate (2010).

Foreign capital investment in microfinance is estimated at US\$12 billion as of 2009, and more than half of it is managed by the investment funds that invest primarily in microfinance, known as microfinance investment vehicles (MIVs) (Reille *et al.*, 2009,

<sup>1</sup> Microfinance typically consists of basic financial services such as credit, savings, insurance and remittance to low-income people, while small non-collateral credit to the poor is specifically called microcredit. In this paper, we use the term microfinance interchangeably with microcredit.

p. 1; Glisovic-Mezieres and Reille, 2010, p. 1).<sup>2</sup> The early MIVs were mostly created by public organizations, such as development agencies and international financial institutions. Thereafter, private investors also expanded their investment in MIVs, and now institutional investors have become the main funding source for MIVs. In the past decade, MIVs have significantly grown in terms of both number and scale, albeit at slower growth rates during the recent global recession (Figure 1). Focusing on these growing MIVs, this paper aims to analyze the market efficiency from an empirical viewpoint.

Roberts (1967) and Fama (1970) proposed to classify market efficiency into three categories: weak form efficiency, semi-strong form efficiency, and strong form efficiency. The weak form efficiency indicates that the information of all past prices is reflected in today's prices. The semi-strong efficiency implies that all public information is calculated into current prices. The strong form efficiency indicates that all information in a market, whether public or private, is accounted for in prices. This paper empirically analyzes the weak form efficiency for microfinance investment funds. Hereafter in this paper, "the efficiency" refers to the weak form efficiency.

Analysis of market efficiency in microfinance investment funds is considered an important issue. For example, unless the market is sufficiently efficient, it is not likely to allow a flow of funds to each MFI in an appropriate manner, which might prevent MFIs from reaching their major clients, that is, the poor borrowers. In our empirical analysis, we use MIV index data from Microfinance Investment Intelligence that indicates the growth of microfinance assets held by the publicly listed microfinance investment funds, and we apply two kinds of variance ratio (VR) tests to examine whether this index follows a random walk, thereby signifying that the market is efficient. We use the entire sample period from December 2003 to June 2010 as well as two sub-sample periods which divide the entire period before and after January 2007. To the best of our knowledge, this is the first empirical study to analyze the efficient market hypothesis (EMH) in relation to microfinance investment funds.

The paper is organized as follows. The next section presents a brief explanation of the empirical techniques. Section 3 provides the definition, sources, and properties of the data, and Section 4 reveals the empirical results. The final section summarizes the main findings of this study and educes several interpretations.

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<sup>2</sup> According to CGAP (2010), MIVs are defined as independent investment entities with more than 50% of their non-cash assets invested in microfinance.

## 2. Empirical Techniques

### 2.1 Variance Ratio Test

The variance ratio test developed by Lo and MacKinlay (1988) has been widely used to analyze the market efficiency in finance literature. For example, see Liu and He (1991), Huang (1995), and Al-Khazali et al. (2007). Also Lo and MacKinlay (2001, p. 83) insist as follows:

*"the Monte Carlo evidence suggests that the variance ratio test has reasonable power against a wide range of alternatives. The simplicity, reliability, and flexibility of the variance ratio test make it a valuable tool for inference ."*

Denote by  $P_t$  the asset price at time  $t$  and define  $X_t$  as the natural logarithm of  $P_t$  ( $X_t = \ln(P_t)$ ). Our maintained hypothesis is given by the recursive relationship as follows:

$$X_t = \mu + X_{t-1} + \varepsilon_t, \quad t = 1, 2, \dots, T \quad (1)$$

or

$$\Delta X_t = \mu + \varepsilon_t, \quad t = 1, 2, \dots, T \quad (2)$$

where  $\Delta X_t = X_t - X_{t-1}$  and  $E[\varepsilon_t] = 0$ .

The VR test of Lo and MacKinlay (1988) is based on the property that the variance of  $(X_t - X_{t-q})$  is  $q$  times the variance of  $(X_t - X_{t-1})$ . Therefore, the random walk hypothesis (RWH) can be checked by comparing  $1/q$  times the variance of  $(X_t - X_{t-q})$  to the variance of  $(X_t - X_{t-1})$ . Then, the VR,  $VR(q)$ , is defined as

$$VR(q) = \frac{\sigma^2(q)}{\sigma^2(1)} \quad (3)$$

where  $\sigma^2(q)$  is  $1/q$  times the variance of  $(X_t - X_{t-q})$  and  $\sigma^2(1)$  is the variance of  $(X_t - X_{t-1})$ . The null hypothesis is that  $VR(q)$  is equal to one.

Consider the following estimators for the unknown parameters  $\mu$ ,  $\sigma^2(1)$ , and  $\sigma^2(q)$ :

$$\hat{\mu} = \frac{1}{T} \sum_{t=1}^T (X_t - X_{t-1}), \quad (4)$$

$$\hat{\sigma}^2(1) = \frac{1}{T} \sum_{t=1}^T (X_t - X_{t-1} - \hat{\mu})^2, \quad (5)$$

$$\hat{\sigma}^2(q) = \frac{1}{qT} \sum_{t=1}^T (X_t - X_{t-q} - q\hat{\mu})^2. \quad (6)$$

Thus, the corresponding VR estimator is given by

$$\hat{VR}(q) = \frac{\hat{\sigma}^2(q)}{\hat{\sigma}^2(1)}. \quad (7)$$

Lo and MacKinlay show that the VR test statistic given by

$$Z(q) = \frac{\hat{VR}(q) - 1}{\sqrt{\hat{s}^2(q)}} \quad (8)$$

is asymptotically  $N(0,1)$ . Note that we have <sup>3</sup>

$$\hat{s}^2(q) = \sum_{j=1}^{q-1} \left( \frac{2(q-j)}{q} \right)^2 \frac{\sum_{t=j+1}^T (X_{t-j} - X_{t-j-1} - \hat{\mu})(X_t - X_{t-1} - \hat{\mu})}{\sum_{t=j+1}^T (X_t - X_{t-j} - \hat{\mu})^2}. \quad (9)$$

## 2.2 Multiple Variance Ratio Test

Chow and Denning (1993) extend the conventional VR test introduced by Lo and MacKinlay (1988) and propose a multiple VR test. Consider a set of VR estimates,  $\{VR(q_i) | i = 1, 2, \dots, L\}$ , corresponding to a set of predefined number of lags  $\{q_i | i = 1, 2, \dots, L\}$ . Chow and Denning (1993) propose a multivariate VR (MVR) test for the joint null hypothesis  $H_0: VR(q_i) = 1$  for  $i = 1, 2, \dots, L$ . against the alternative hypothesis that  $H_A: VR(q_i) \neq 1$  for some  $q_i$ . The test statistic is of the form:

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<sup>3</sup> Under the assumption that  $\varepsilon_t$  is iid, we have  $\hat{s}^2(q) = \frac{2(2q-1)(q-1)}{3qT}$ .

$$Z^*(q) = \max_{1 \leq i \leq L} |Z(q_i)|. \quad (10)$$

The null hypothesis is rejected at  $\alpha$  level of significance if  $Z^*(q)$  is greater than the  $[1-\alpha^*/2]$ th percentile of the standard normal distribution where  $\alpha^* = 1 - (1-\alpha)^{1/L}$ . In this research,  $q = 2, 4, 8, 16$  are used to calculate VR estimates and test statistics. Thus,  $\{q_i | i = 1, 2, 3, 4\}$  such that  $q_1 = 2, q_2 = 4, q_3 = 8,$  and  $q_4 = 16$ .

Kim (2006) proposed a wild bootstrap approach to improve the small sample properties of VR tests. His approach involves computing the Lo-MacKinlay and Chow-Denning test statistics on samples of  $T$  observations formed by weighting the original data by mean 0 and variance 1 random variables and using the bootstrap distribution of the test statistics.<sup>4</sup>

### 3. Data

For empirical analysis, we need the data of microfinance investment index. For this purpose, we use the monthly data of Symbiotics Microfinance Index, which is expressed in US dollars. The data source is Microfinance Investment Intelligence (<http://www.syminvest.com/microfinance-investment-vehicle/symbiotics-microfinance-indexes>) [accessed July 20 2010]. The sample period is December 2003 through June 2010. For the empirical analysis, we use the following three periods:

Sample A: December 2003 through June 2010

Sample B: December 2003 through December 2006

Sample C: January 2007 through June 2010.

Sample A corresponds to the total sample. We carried out the sub-sample analysis to see if there is any difference in the market structure of the microfinance investment index. Sample A and sample B correspond to the first sub-sample and the second sub-sample, respectively. For each sample, we analyze the efficiency of each market using variance ratio tests.

## 4. Empirical Results

### 4.1 Total Sample

Table 1 demonstrates the VR estimates and test statistics of the RWH for the entire

<sup>4</sup> See Charles and Darné (2009) for the recent developments of variance ratio tests.

period based on the methodology of the conventional VR test by Lo and MacKinlay (1988). Note that we report two p-values; one is based on the asymptotic normality and the other is based on the wild bootstrap developed by Kim (2006). Kim (2006) demonstrates that the wild bootstrap tests have desirable size properties and exhibit higher power than their alternatives.

**Table 1 Results of Variance Ratio Tests  
Total Sample**

		Individual Tests			
Total Sample	Period ( $q$ )	Variance Ratio	Test Statistic	p-value <sup>a</sup>	p-value <sup>b</sup>
	2	1.425	4.305	(0.000)	(0.000)
	4	1.972	5.454	(0.000)	(0.000)
	8	3.350	7.862	(0.000)	(0.000)
	16	5.629	10.191	(0.000)	(0.000)
		Joint Test			
	Test Statistic	p-value <sup>a</sup>	p-value <sup>b</sup>		
	10.191	(0.000)	(0.000)		

Note:

p-value<sup>a</sup>: probability value based on the asymptotic normality.

p-value<sup>b</sup>: probability value based on the wild bootstrap.

According to Table 1, the null hypothesis that the VR is equal to one is statistically rejected at all number of  $q$ 's at the 1% significance level. Thus, the RWH is rejected for the MIV (microfinance investment vehicle) index.

Test statistics based on the methodology of the multiple VR test by Chow and Denning (1993) are also reported in Table 1. The null hypothesis that the VR is equal to one is statistically rejected. Thus, the empirical results of the individual VR tests are reinforced by the empirical results of the multiple VR tests.

#### 4.2 Sub-Sample Analysis

The results of the conventional VR test after dividing the entire study period into two sub-sample periods are presented in Tables 2 and 3. Table 2 shows the empirical results up to the end of 2006, while Table 3 shows the empirical results from the beginning of 2007.

For the first sub-sample, the empirical results of Table 2 are consistent with the results of Table 1. The null hypothesis that the VR is equal to one is statistically rejected

at all number of  $q$ 's at the 1% significance level. Thus, the RWH is rejected for the MIV index for the first sub-sample.

For the second sub-sample, the empirical results of Table 3 are consistent with the results of Table 1 as well. The null hypothesis that the VR is equal to one is statistically rejected at all number of  $q$ 's at the 1% significance level. Thus, the RWH is rejected for the second sub-sample.

**Table 2 Results of Variance Ratio Tests  
1<sup>st</sup> Sub-Sample**

	Individual Tests				
	Period ( $q$ )	Variance Ratio	Test Statistic	p-value <sup>a</sup>	p-value <sup>b</sup>
Sub-sample	2	1.614	3.518	(0.000)	(0.000)
	4	2.928	5.964	(0.000)	(0.000)
Dec. 2003	8	5.227	8.665	(0.000)	(0.000)
-					
Dec. 2006	16	8.237	10.891	(0.000)	(0.000)
Joint Test					
Test Statistic		p-value <sup>a</sup>		p-value <sup>b</sup>	
10.891		(0.000)		(0.000)	

Note:

p-value<sup>a</sup>: probability value based on the asymptotic normality.

p-value<sup>b</sup>: probability value based on the wild bootstrap.

**Table 3 Results of Variance Ratio Tests  
2<sup>nd</sup> Sub-Sample**

	Individual Tests				
	Period ( $q$ )	Variance Ratio	Test Statistic	p-value <sup>a</sup>	p-value <sup>b</sup>
Sub-sample	2	1.335	2.806	(0.005)	(0.008)
	4	1.665	3.107	(0.002)	(0.004)
Jan. 2007	8	3.022	5.753	(0.000)	(0.000)
-					
Jun. 2010	16	5.056	7.566	(0.000)	(0.000)
Joint Test					
Test Statistic		p-value <sup>a</sup>		p-value <sup>b</sup>	
7.566		(0.000)		(0.000)	

Note:

p-value<sup>a</sup>: probability value based on the asymptotic normality.

p-value<sup>b</sup>: probability value based on the wild bootstrap.



Test statistics based on the methodology of the multiple VR test by Chow and Denning (1993) are also reported in Tables 2 and 3. The null hypothesis that the VR is equal to one is statistically rejected for both sub-periods. Thus, the empirical results of the individual VR tests are reinforced by the empirical results of the multiple VR tests. We find that the microfinance investment market was not efficient during the sample period.

## 5. Conclusion

Microfinance investment vehicles (MIVs) have significantly grown especially since the early 2000s, mainly led by microfinance institutions (MFIs) searching for a wide and diversified range of funding sources and by private investors seeking both a financial return and a social return. In this paper, we empirically analyzed the market efficiency of these growing microfinance investment funds. For the empirical analysis, we use the MIV index data provided by Microfinance Investment Intelligence and apply the variance ratio test by Lo and MacKinlay (1988) as well as a multiple variance ratio test by Chow and Denning (1993) to examine whether or not the MIV index follows a random walk. Here, we use the three sample periods: the entire period from December 2003 to June 2006 and two sub-periods which divide the entire period before and after January 2007. The main results of the empirical analysis are as follow.

- (1) The results of the analysis for the entire period show that the MIV index did not follow a random walk and thus the market was not efficient.
- (2) The results of the analysis for both the first and second sub-periods show that the EMH was not satisfied because the MIV index did not follow a random walk.

The above results are robust to changes in empirical techniques, namely the variance ratio test or a multiple variance ratio test.

It is thought that this market inefficiency is probably caused by the market concentration of microfinance investment funds in several respects. To offer a specific example, MIV investments tend to be concentrated in a few large MFIs; on average, 25% of each MIV's portfolio is invested in just five MFIs (Glisovic-Mezieres and Reille, 2010, p. 2).<sup>5</sup> As a result, a few leading MFIs are likely to raise adequate funds in the investment market, while others may be constrained from fundraising in the market. Accordingly, in order to reduce such market concentration and improve market efficiency, it is necessary to encourage all MFIs to increase the transparency of their

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<sup>5</sup> The market of microfinance investment funds is also concentrated in that the top 10 funds hold about 60% of the asset base (Reille and Glisovic-Mezieres, 2009, p. 1).

financial and social performance and create an environment in which global investors can invest more in small- and medium-scale MFIs.

### Appendix

It is important to see if our empirical results depend on a particular splitting point. We sequentially move the breakpoint by three months around January 2007 and perform variance ratio tests. The results are shown in Table A1. As is clear from the table, our empirical results are robust to the splitting point.

Table A1 Robustness of Empirical Results

	Dec. 2003 - Jun. 2006	Jul. 2006 - Jun. 2010
Case 1	7.882 (0.000)	8.497 (0.000)
Case 2	9.942 (0.000)	8.091 (0.000)
Case 3	10.891 (0.000)	7.566 (0.000)
Case 4	8.056 (0.000)	7.604 (0.000)
Case 5	9.106 (0.000)	6.267 (0.000)

Note:

Numbers indicate the joint test statistic.

Numbers in parentheses show the probability value based on the asymptotic normality.

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