

## Spatial Econometrics Revisited: A Case Study of Land Values in Roanoke County

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## **Spatial Econometrics Revisited: A Case Study of Land Values in Roanoke County**

Abstract: Omitting spatial characteristics such as proximity to amenities from hedonic land value models may lead to spatial autocorrelation and biased and inefficient estimators. A spatial autoregressive error model can be used to model the spatial structure of errors arising from omitted spatial effects. This paper demonstrates an alternative approach to modeling land values based on individual and joint misspecification tests using data from Roanoke County in Virginia. Spatial autocorrelation is found in land value models of Roanoke County. Defining neighborhoods based on geographic and socioeconomic characteristics produces better estimates of neighborhood effects on land values than simple distance measures. Implementing a comprehensive set of individual and joint misspecification tests results in better correction for misspecification errors compared to existing practices.

## Introduction

Traditionally, economists have constructed hedonic functions to capture the relative importance of land attributes affecting land values (Xu, Mittelhammer, and Barkley). Recent studies emphasize a growing consensus regarding the need to incorporate spatial characteristics such as proximity to amenities as explicit variables (Can and Megboludge; Basu and Thibodeau). However, some spatial features may be omitted from the model (Bockstael and Bell; Irwin; Fleming) causing the underlying error of the regression to be spatially autocorrelated. Spatial autocorrelation due to omitted spatial features causes least squares estimators to be biased and inefficient, making inference based on them invalid (Basu and Thibodeau). Consequently, it is important to determine the source of autocorrelation in order to correctly specify the model.

A spatial autoregressive error model can be used to model the spatial structure of errors arising from omitted spatial effects (Anselin 1988; Anselin and Kelejian). According to Anselin (1988) the spatial autoregressive component corrects predicted values by an estimate of the prediction error's relationship to nearby observations and thus mimics the behavior of real estate appraisers. The influence of nearby properties on land value is determined using an exogenously determined weight matrix.

Basu and Thibodeau argue that a spatial autoregressive model may be misspecified when the observed spatial dependence is caused by factors other than omitted variables. Sometimes the chosen functional form does not adequately allow for heterogeneity over space, and the estimated parameters are unstable usually varying by location. For example, most land value models assume that the functional form is the same for both developed and vacant land parcels (Beaton). However, developed and undeveloped land parcels may follow different stochastic processes. Part of the observed spatial autocorrelation in the residuals may be attributed to this

structural instability. Anselin (1988) suggests that the problem of distinguishing the sources of observed spatial autocorrelation is highly complex and proposes testing structural stability before creating an autoregressive model. The assumptions of normality and heteroskedasticity should also be tested before testing the model for spatial autocorrelation (Anselin 1988; Anselin and Kelejian). The premise of this approach is that by first verifying the assumptions of normality, heteroskedasticity and correct functional form, researchers may ensure that spatial dependence is the source of autocorrelation and that incorporation of spatial structure results in correct model specification.

Although the proposed ideas are better than past approaches of dealing with possible spatial autocorrelation—there are still problems with how this approach is currently implemented and, even more fundamentally, with its basic premise. To date, most spatial econometric studies examine only a subset of the testable statistical assumptions underlying the model estimated (Anselin 1999). The problem with this partial approach is that the statistical inferences drawn from a model are generally only valid if all the assumptions underlying the model are valid. The possibility of invalid inference is further exacerbated by the fact that the assumptions that are tested are usually examined one at a time, despite the fact that most of the tests conducted are only valid if all remaining assumptions underlying the model are correct (Spanos). For example, most tests of parameter stability assume the right functional form is specified, the model errors are not autocorrelated, the conditional variance is homoskedastic, etc. If any of these other assumptions (maintained hypotheses) are not valid, incorrect inferences may be drawn, in this example, from the parameter stability test. Alston and Chalfant illustrate just how much we can be misled by misspecification test results when the remaining model assumptions are not valid. Their Monte Carlo experiments show that one can incorrectly conclude that a model suffers from

parameter instability 100 percent of the time, when the real problem is something completely different. Other authors have shown similar problems when testing other model assumptions (see for example Bera and Jarque; Ghali; Lahiri and Egy; and Savin and White). The implication of this research is that if a model does indeed suffer from spatial dependence, tests conducted to ensure that all other assumptions are valid are likely to be unreliable. Thus, there is no way to ensure that all the other model assumptions are correct before focusing on the autocorrelation assumption as suggested in the literature.

McGuirk, Driscoll, and Alwang suggest a way around this circularity problem. They suggest that all possible model assumptions need to be tested. To examine the model assumptions, they suggest the use of both individual and joint tests. Once the battery of tests has been conducted, they illustrate how the results should be interpreted as a group to decide the most likely source(s) of misspecification. Basically they observe that one should never conclude based on the results of a single test that the assumption being examined is or is not valid and they show how the size of the respective p-values of the various tests can provide some hints regarding the most likely source(s) of misspecification. Once the most likely source(s) of misspecification have been identified, they suggest “fixing” the likely problem(s)--but before concluding that the model is well-specified, the new model must be subjected to the full battery of tests again. Only when the “fix” leads to a model that passes all misspecification tests can one conclude that all the tested underlying assumptions are satisfied. In this approach to model respecification, model fit ( $R^2$ ) plays no role in the decision process. McGuirk and Driscoll illustrate that high fitting power does not guarantee a model’s statistical validity. Thus, while spatial autoregressive corrections often improve model fit, the corrected model may or may not be an improvement over the original model in terms of the relevance of the underlying statistical

assumptions (statistical validity). Only the results from the battery of misspecification tests on this new model can indicate whether it is statistically valid.

The problem of determining how to respecify a model, given the results from a battery of misspecification tests, is not necessarily straight forward if spatial autocorrelation is the main suspect. Typically the specification of the spatial structure in spatial econometric models is arbitrary; there are no rules to determine the spatial relationship among individual observations; and there is no clear way to test the structural validity of the exogenously determined spatial weight matrix. Existing non-nested tests only select the weight matrix that maximizes the fitting power of the model. Spatial weight matrices are typically constructed using mathematically computed distances and, thus, geographical proximity is the only criterion to account for neighborhood effects. However, the size of neighborhoods might often be inappropriate for a given case study and proximity might not always be the best criterion for determining neighborhoods. In the approach advocated here and by McGuirk, Driscoll, and Alwang, the only real test of whether the spatial autocorrelation has been modeled adequately is whether or not the battery of misspecification tests performed on the respecified model indicate that the model satisfies all the testable assumptions underlying the model.

The purpose of this paper is to address existing limitations of spatial modeling efforts in the context of modeling land values and to demonstrate this alternative approach based on individual and joint misspecification tests using data from Roanoke County in Virginia. We first establish that there is spatial dependence in the values of land parcels in Roanoke County. Then by implementing a comprehensive set of individual and joint misspecification tests suggested by Spanos and McGuirk, Driscoll, and Alwang we establish a statistically sound model, which is more reliable than models based on current spatial econometric practices.

## Data

The data were collected as part of an interdisciplinary effort to analyze the fiscal and environmental consequences of alternative residential development patterns using Roanoke County, Virginia as a case study (Diplas et al.; Bosch et al.). A land value model was estimated to help researchers and policymakers evaluate the effects of alternative residential settlement forms on assessed land values and property tax receipts.

A random sample of observations used to estimate the model was obtained from the Roanoke County Division of Planning and the Roanoke County Division of Tax and Assessment data base. There were 1,844 transactions of vacant and non-vacant land parcels for the period of 1996 to 1997. Table 1 contains the descriptive statistics of variables used in estimating the land value model. The price of the parcels reflects the value of the land alone. Prices of parcels with structures were computed by subtracting the assessed value of the structure from the parcel's recorded transactions price. The sample average price per square meter is \$23.13 while the median is \$3.

Parcel area varies from 0.005 hectares (a parcel close to the urban fringe of Roanoke County) to 216 hectares (a parcel of steep and remote agricultural land). Elevation of the center of the parcel is measured in meters above sea level. Slope is the average slope of the parcel measured in geometric degrees. There is a high correlation ( $r=0.68$ ) between the slope of the parcel and its elevation. Most of the developed parcels are located on relatively flat land with low elevation. The soil quality of the land parcels was classified into three categories according to permeability. More permeable soils are associated with lower flood risk and soil erosion. The dummy variable representing Soil Quality 1 (3% of the parcels) is the less absorbing category of soil, while Soil Quality 2 (87% of the parcels) has an intermediate level of penetrability.

Point to point distances of parcels from shopping malls, the city of Roanoke and the town of Blacksburg are measured in meters. The minimum distance of the parcels to either of two urban centers is about 3 kilometers. However, the town centers may be less important than shopping malls in terms of daily commuting. The Planning Department of Roanoke County (PDRC) estimates that several thousand consumers visit the two county malls daily. Additionally, these malls have become the center of development of hundreds of small businesses, which offer employment to thousands of Roanoke County residents. According to the PDRC, the development rates of the areas close to the shopping malls are expected to be the highest in the county for the next five years.

About 5% of the parcels are located next to a major road, which may affect the land price negatively due to noise and air pollution. More open space and easier access to natural amenities may also be captured by the population density of the census blocks in which the parcel belongs. The average population density of the sample is about 6 people per hectare. The dummy variable for development indicates whether a parcel contains some type of construction (88% of the sample) or is undeveloped (12% of the sample). The Coordinates X and Y identify the exact location of the center of each parcel and define the proximity and neighboring effects of parcels. Coordinate X increases in a west and northerly direction while coordinate Y increases in an east and northerly direction. The year dummy variable indicates whether a parcel was sold in 1996 (Year=0) or in 1997 (Year=1). According to the U.S. Bureau of Census, the average price of rural land in Roanoke County increased by 1.5% in 1997 relative to 1996.

### **A Statistical Model Based on Spatial Independence**

The following model was created assuming that sample observations are not spatially correlated.



$$\begin{aligned} \text{Log(Price)} = & A_0 + A_1[\text{Log(Size)}] + A_2[\text{Log(Size)}]^2 + A_3[\text{Log(Elevation)}] + A_4[\text{Log(Elevation)}]^2 \\ & + A_5(\text{Soil1}) + A_6(\text{Soil2}) + A_7(\text{Population}) + A_8(\text{Population})^2 + A_9[\text{Log(Mall)}] + A_{10}[\text{Log(Mall)}]^2 \\ & + A_{11}[\text{Log(Town)}] + A_{12}(\text{Developed}) + A_{13}(\text{Road}) + A_{14}(\text{Year}) + A_{15}[\text{Log(X)}] + A_{16}[\text{Log(Y)}] + \\ & A_{17}\text{Log(X)Log(Y)} + u \quad [1] \end{aligned}$$

where Price is parcel price per square meter; Size is parcel area; Elevation is average parcel elevation; Soil1 and Soil2 are dummy variables capturing soil quality; Population is the population density in the U.S. census block containing the parcel; Mall is minimum distance to an existing mall; Town is minimum distance to the closest town; Developed indicates whether the parcel is vacant; Road reveals whether the parcel is adjacent to a major Road; Year shows if the parcel was sold in 1996 or 1997; the Coordinates X and Y determine the exact location of the parcel; and u represents the error term.

If one were to assume neither spatial autocorrelation nor any other misspecification problems, the OLS model explains approximately 80% of the variation in the land transaction prices (Table 2). The value of a land parcel per square meter is expected to be lower for larger parcels. Parcels, which already have some type of residential or commercial development, have higher transaction prices. Lower water permeability (and consequently higher flood risk) affects parcel value negatively, while a parcel sold in 1997 has a higher value than a similar parcel sold in 1996. A careful analysis of the non-linear relations of the model and the value range of the variables indicates that longer distance from the closest mall as well as higher elevation and lower population density affect land transaction prices positively but at a decreasing rate.

Current spatial econometric studies typically test for normality, homoskedasticity, and structural stability. The Jacque-Bera test (Table 3) rejects the null hypothesis that the errors are normally distributed. However, this test is very sensitive to outliers. When 2% of the extreme

sample observations were dropped, the hypothesis of normality was not rejected. The P-value of the White test (Table 3) supports the hypothesis of homoskedasticity. Chow tests, conducted after ordering the observations by neighborhoods according to the numerical code of the Roanoke County Planning Commission, did not support the hypothesis of structural breaks at 300, 600, 900, and 1,200 observations (not shown in the table). Following the existing spatial econometric literature (Anselin 1988), we can conclude that if we find observed spatial autocorrelation in the econometric model then this spatial autocorrelation is the result of omitting relevant spatial characteristics.

#### *Testing for Spatial Independence*

The sample was subdivided into neighborhoods based on the classification scheme used by the Roanoke County Planning Commission. The criteria used for this classification are geographic proximity of spatial units, level of economic development, and conventional and administrative definitions of neighborhoods from other departments of the local government. The sample contains 164 neighborhoods, and each neighborhood contains an average of 12 land parcels included in the sample. Neighborhoods vary in size with some close to Roanoke City having a diameter smaller than 0.3 Km, while neighborhoods at the borders of the Roanoke County are large enough to capture similar characteristics of remote parcels. These neighborhoods were used as spatial lags for our case study, and a weight matrix was developed with average values of land parcels in each defined neighborhood.

Two tests were conducted of the hypothesis of no spatial autocorrelation in the land value model. The Moran's  $I$  test supports the existence of spatial autocorrelation. The statistic  $I$  equals 0.928 and  $Z_I$  equals 5.54, which supports rejection of the hypothesis of no spatial autocorrelation (P-value less than 0.001). The following auxiliary regression was also used:

$$u = Xb + kWu + \varepsilon \quad [2]$$

where  $u$  and  $X$  are the residuals and explanatory variables of [1],  $b$  and  $k$  are the estimated coefficients,  $W$  is the weight matrix based on the number of parcels in the neighborhood, and  $\varepsilon$  is the error term of [2]. The null hypothesis is  $H_0: k = 0$  against  $H_1: k \neq 0$ . The F-test for  $H_0$  provides evidence against the null hypothesis (F-statistic = 17.98, P-value less than 0.001). Consequently, both tests indicate spatial autocorrelation and that [1] is not well specified.

### **Correcting for Spatial Autocorrelation**

While maximum likelihood techniques are often used to account for error spatial autocorrelation (Anselin 1988) the approach becomes problematic with large datasets because of difficulties in calculating eigenvalues of the spatial weight matrix (Pinkse and Slade; Kelejian and Prucha 1999). Alternative parametric and nonparametric estimation techniques have been proposed.

#### *Parametric Techniques*

Parametric techniques, which create an alternative autoregressive model using instrumental variables, are simple and require limited computing capacity compared to non-parametric techniques. Their major disadvantage is the arbitrary choice of instrumental variables. Studies that use two or three stage least squares techniques (Land and Deane; Kelejian and Prucha, 1998) recognize that the efficiency of their instrumental variable estimator relies on the proper choice of the instruments. Researchers (Land and Deane; Kelejian and Robertson; Kelejian and Prucha 1998) suggest that two stage least squares (2SLS) estimators of the spatial autoregressive model are consistent and asymptotically normal. Assume that the structure of the spatial autoregressive model is:

$$Y = c W Y + X b + e \quad [3]$$

and

$$WY = \lambda WY + \beta X + u \quad [4]$$

where  $W$  is the weight matrix,  $\lambda$  is the spatially autoregressive coefficient,  $WY$  is the spatial lag of land prices,  $X$  is the set of instruments and  $u$  is a vector of error terms. Anselin (1988) proves that the spatial lag term  $WY$  is always correlated with the error term. Consequently, the spatial lag term should be treated as an endogenous variable and proper estimation methods should be used to account for endogeneity (OLS estimators will be biased and inconsistent due to simultaneity error). Most spatial econometric studies (Kelejian and Prucha 1999) agree that a theoretically sound choice of an instrument for  $WY$  would include the set of lagged independent variables  $X$ . According to Anselin (1999), this spatial two stage least squares estimator is consistent and asymptotically normal, similar to the case of the standard two stage least squares estimator in time series initially proposed by Schmidt.

Table 4 summarizes the spatial two stage least squares estimates for the land value model in Roanoke County. The signs and the values of almost all coefficients are similar to those of model [1]. Larger undeveloped parcels with impermeable soil, located far from a shopping mall and close to town center are expected to have lower transaction prices per square meter. A major highway attached to the lot or high population density also reduces land values. Transaction prices also increased in 1997 relative to the previous year. Finally, the positive sign of  $WPRICE$  (average value of other parcels in the neighborhoods defined by the Roanoke County Planning Commission) indicates the value of a parcel will increase if land values of neighboring parcels increase. This parametric model captures spatial dependence among prices in Roanoke County and its fitting power exceeds 81%.

However, misspecification tests imply that the two stage least squares model violates fundamental statistical assumptions. The White test indicates that the error terms of the model

are not homoskedastic, despite the fact that homoskedasticity was satisfied in the initial model. The auxiliary regression test indicates that there is no support for the assumption of no spatial autocorrelation.

### *Non-Parametric Techniques*

Non-parametric techniques can achieve values very close to the actual maximum likelihood estimates faster and with less computing capacity compared to maximum likelihood estimates (Anselin 1999; Bockstael and Bell; Kelejian and Prucha 1998). The Generalized Moments Estimator (GME) developed by Kelejian and Prucha (1998) was estimated as part of this study. GME is based on the three moments of the error term,  $u$ , which appears in the formulation of the traditional error autoregressive model:

$$Y = X b + e \quad [5]$$

and

$$e = c W e + u \quad [6]$$

Due to limitations of space, we briefly summarize the results of the estimation. The model explains about 88% of the variation in land value prices while the signs of almost all parameter coefficients remain the same as those in the two stage least squares model. The only exception is that population density is statistically significant and higher population density leads to higher land transaction prices, after evaluating linear and non-linear terms for the range of data in Roanoke County. However, misspecification tests indicated the presence of spatial autocorrelation, a nonnormal error distribution, and heteroscedasticity. A more complete discussion is available in Kaltsas.

### **An Alternative Approach**

The alternative approach to derive a statistically adequate model follows Spanos. We conducted

a more comprehensive set of individual and joint misspecification tests on model [1]. Then an iterative procedure of respecification and testing led to the adoption of our final models.

Table 3 summarizes the results of a set of individual and joint misspecification tests for the land value model [1]. Table 3 contains two tests for linearity, which indicate that non-linear (squared and cross-product) variables are not essential for the land value model. The Ramsey test also confirms that the functional form of the model is adequate for our data. The ARCH test provides no support for the null hypothesis that there is no second-order spatial dependence. Thus, the residual terms of the land value model seem to exhibit first (of the means) and second (of the variance) order spatial dependence. The joint mean tests in Table 3 confirm that the hypotheses of linearity, structural stability and no spatial dependence do not hold jointly. Similarly, the joint variance test indicates the hypotheses of homoskedasticity, structural stability and second order dependence are not supported by our data. The parcels are ordered by neighborhood and then by development status (undeveloped parcels and then developed parcels), while developed parcels are also ordered using the assessed value of the construction on the parcels. Both individual and joint misspecification tests (ARCH, Chow, First Joint Mean and Joint Variance tests) indicate that there is no support for existence of breaks in the structure of [1]. Despite the evidence of structural stability, parameters ( $b$  and  $\sigma^2$ ) may vary across neighborhoods as indicated by the results of both individual and joint misspecification tests (Fixed Effects from Neighborhoods and Second Joint Mean Test) for the null hypothesis that parameters vary across neighborhoods.

The above test results indicate that spatial autocorrelation is probably the most serious problem in [1]. In the First Joint Mean Test for the hypotheses of linearity, no spatial autocorrelation and structural stability, spatial autocorrelation has the lowest P-value in the joint

test. Similarly, second order dependence seems to be the main reason for the rejection of the joint hypothesis in the joint variance test. At the same time the low P-values of the no neighborhood fixed effects hypothesis and the joint hypothesis of no spatial autocorrelation and no neighborhood fixed effects provide evidence against the hypothesis that parameters are stable across neighborhoods (Second Joint Mean Test). In the joint mean test of no spatial autocorrelation and no neighborhood fixed effects, rejection of both individual hypotheses leads to rejection of the joint hypothesis.

Given that missing neighborhood specific variables are often the source of spatial autocorrelation (Anselin 1999), a set of neighborhood dummies were added to [1]. After estimating the fixed effects land value model to account for neighborhood effects, we retested the model using the same set of misspecification tests. The fixed effects model accounts for neighborhood effects by deducting from all variables their average values within each neighborhood. Neighborhoods are those defined by the Planning Department in Roanoke County. The resulting model showed an improvement in the P-value (Auxiliary Regression and Joint Mean Test) of the hypothesis of no spatial autocorrelation. The P-value of the ARCH test also improved; however, there was still significant evidence of second order dependence. The Chow tests using the same ordering (by development status, assessed value of constructions, and by neighborhood) indicated the existence of structural breaks. In the Joint Mean Test, we examined the joint hypothesis of linearity, no spatial autocorrelation and structural stability. The results indicated no support for this joint hypothesis probably due to lack of support for the structural stability hypothesis. Similarly, lack of support for structural stability was probably the reason for the low P-value in the joint variance test. Given the results of the joint tests, structural instability seemed to be the major source of misspecification in the fixed effects model.

In the fixed effects model there was strong evidence for a structural break between developed and undeveloped parcels. The P-value of the Chow test for  $n = 213$  corresponding to the vacant parcels was close to zero. Plots of recursive OLS estimates indicated substantial change in the magnitude of coefficient estimates for several variables after the first 213 observations of the vacant parcels. Plots also indicated the possibility of structural instability in the developed parcels when they were ordered according to the assessed value of their construction. Almost all plots had some type of “jump” around the 750<sup>th</sup> observation, when the assessed value of the construction was about \$60 per square foot. Land parcels with expensive construction may follow a different stochastic process than parcels with inexpensive constructions.

In addition, window OLS (estimating the value of coefficients for observations 214 until 750 and comparing them with the values of the same coefficients for observations 751 until 1803) did not support the hypothesis that the parameter estimates for developed parcels are the same before and after the 750<sup>th</sup> observation. This lack of support was demonstrated by the low P-value of the Chow forecast test. The Chow forecast test estimated the fixed effects model for the subsample of the observations 214 until 750, and then examined the difference between actual and predicted land values for the observations 751 to 1804. In order to deal with the problem of structural instability, these results suggest dividing the sample into vacant and developed parcels as well as into two subgroups of developed parcels. The first group contains parcels with inexpensive construction (an assessed value below \$60 per square foot), while the second group has parcels with expensive construction (an assessed value of \$60 per square foot or higher).



### *Developed Parcels*

Models [7] and [8] were estimated for developed parcels with expensive and inexpensive construction, respectively. For simplicity, neighborhood effects are not reported.

$$\begin{aligned} \text{Log(Price)} = & A_1[\text{Log(Size)}] + A_2[\text{Log(Size)}]^2 + A_3[\text{Log(Size)}]^3 + A_4[\text{Log(Elevation)}] + \\ & A_5(\text{Population}) + A_6(\text{Soil1}) + A_7(\text{Soil2}) + A_8[\text{Log(Mall)}] + A_9[\text{Log(Town)}] + A_{10}(\text{Road}) + \\ & A_{11}(\text{Year}) + A_{12}[\text{Log(X)}] + A_{13}[\text{Log(Y)}] + A_{14}[\text{Log(X)}][\text{Log(Y)}] + u \quad [7] \end{aligned}$$

$$\begin{aligned} \text{Log(Price)} = & A_1[\text{Log(Size)}] + A_2[\text{Log(Elevation)}] + A_3(\text{Population}) + A_4(\text{Soil1}) + A_5(\text{Soil2}) + \\ & A_6[\text{Log(Mall)}] + A_7[\text{Log(Mall)}] + A_8[\text{Log(Town)}] + A_9(\text{Road}) + A_{10}(\text{Year}) + A_{11}[\text{Log(X)}] + \\ & A_{12}[\text{Log(Y)}] + A_{13}[\text{Log(X)}][\text{Log(Y)}] + u \quad [8] \end{aligned}$$

Table 5 contains the results of misspecification tests for models [7] and [8], respectively. The P-values of individual and joint misspecification tests indicate that there is adequate support for all the underlying model assumptions. The Jacque-Bera test provides adequate support for the assumption of normality in developed parcels while linearity is also supported by the P-values. The Ramsey RESET test provides additional evidence that the data support the choice of the functional form. Both individual (White Test) and joint (Joint Variance Test) tests provide evidence for the acceptance of the homoskedasticity assumption. Relatively high P-values for the auxiliary regression confirm that spatial autocorrelation does not exist in this model, while ARCH test results also indicate that there is no second order dependence. In addition, Chow tests at break points of  $n = 200, 400$  and  $800$  and the Joint Mean Test provide support for the structural stability of the model. There is also support for the assumption of homoskedasticity, coming from the White Test and the Joint Variance Test.

The OLS estimates for models [7] and [8] are presented in Table 6. Coefficient estimates that are significantly different from zero for at least one of the two models are shown. The estimated models do not contain the variables “Road” and “LogX\*LogY”, because their coefficients are statistically equal to zero in both models as indicated by the F-statistics reported for the redundancy test in Table 5. The omission of these variables does not alter the conclusions of the misspecification tests.

The fixed effects land value model for parcels with expensive construction explains about 73% of the variation in land transaction prices (Table 6). Parcel size is an important determinant of land value in this group. Larger land parcels are associated with higher land values per square meter. Higher elevation is associated with higher land values, while weaker evidence indicates that impermeable soils are associated negatively with land values. Higher elevation and soil permeability are indicators of lower flood risk. Roanoke County has experienced several floods in the last fifty years (Roanoke County Planning Department). The model results indicate that lower flood risk areas have higher land values. Land parcels far from the two major malls are less expensive perhaps due to the shopping facilities, entertainment amenities, and other services provided. The average price of land parcels sold in 1997 was higher than in 1996.

The OLS fixed effects land value model for the non-expensive construction parcels explains about 65% of the variance in land transaction prices. The significance of variables differs between models for expensive and inexpensive construction. In the inexpensive construction group, larger parcels have lower land value per square meter. Lack of soil permeability to water (and consequently higher flood risk as indicated by the Soil1 and Soil2 dummies) is expected to lower land prices. The sign of the elevation parameter is positive but not statistically significant. There is weak evidence that population density may lower land

prices in relatively inexpensive areas. The negative sign of population density may reflect the willingness of the residents in Roanoke County to live in less populated areas and enjoy open space amenities. The negative relationship of land values with distance from the nearest town reflects the effects of distance to amenities and lesser residential and commercial development potential. The quadratic term of the distance to the nearest town indicates that the parcel value increases at a decreasing rate when a parcel is closer to the town center. The importance of location is also reflected by the statistical significance of the coordinate X, which locates the parcel from southeast to northwest in Roanoke County. The price of lots sold in 1997 was higher than those sold during the previous year.

#### *Undeveloped Parcels*

The fixed effects model [9] was estimated for the group of undeveloped parcels.

$$\text{Log(Price)} = A_1[\text{Log(Size)}] + A_2[\text{Log(Size)}]^2 + A_3[\text{Log(Elevation)}] + A_4(\text{Population}) + A_5(\text{Soil1}) + A_6(\text{Soil2}) + A_7[\text{Log(Mall)}] + A_8[\text{Log(Town)}] + A_9(\text{Road}) + A_{10}(\text{Year}) + A_{11}[\text{Log(X)}] + A_{12}[\text{Log(Y)}] + A_{13}[\text{Log(X)}][\text{Log(Y)}] + u \quad [9]$$

Individual and joint misspecification tests provide support for the assumptions of linearity, homoskedasticity and structural stability. Low P-values were reported for the Jacque-Bera test suggesting possible violation of the normality assumptions. However, when some observations (less than 1%) were excluded from the sample, the P-value of the Jacque-Bera tests exceeded 0.1, and provided support for the assumption of normality. However, the Auxiliary Regression, ARCH and the Joint Mean and Variance tests have low P values indicating that the assumptions of no first and second order spatial dependence are violated. This subgroup of parcels is probably less homogeneous than the two subgroups of developed parcels.

Following Spanos (1986) we estimated a fixed effects model for the vacant parcels,

which also allows spatial lags of the dependent and independent variables. Parcels were ordered by neighborhood. Table 5 indicates that by adding spatial lags in model [9] there is an obvious improvement in the statistical validity of the model. There is still strong support for the assumptions of linearity, homoskedasticity and structural stability, while P-values of Auxiliary Regression and Joint Means tests are also high indicating support for the no spatial autocorrelation assumptions (both first and second order, respectively). However, there is still limited support for the hypothesis of no second order spatial dependence (ARCH test). The coefficients of Year and LogX\*LogY and their respective spatial lags are not statistically different from zero, and the joint F-test recommends dropping these variables from the model. The final model estimated is [10] and model estimates are shown in Table 7.

$$\begin{aligned} \text{Log(Price)} = & A_1[\text{Log(Size)}] + A_2[\text{Log(Size)}]^2 + A_3(\text{Soil1}) + A_4(\text{Soil2}) + A_5[\text{Log(Mall)}] + \\ & A_6[\text{Log(Town)}] + A_7(\text{Year}) + A_8[\text{Log(X)}] + A_9[\text{Log(Y)}] + A_{10}(\text{Road}) + A_{11}[\text{WLog(Price)}] + \\ & A_{12}[\text{WLog(Size)}] + A_{13}(\text{WSoil1}) + A_{14}(\text{WSoil2}) + A_{15}[\text{WLog(Town)}] + A_{16}(\text{WYear}) + \\ & A_{17}[\text{WLog(X)}] + A_{18}[\text{WLog(Y)}] + A_{19}(\text{WRoad}) + u \end{aligned} \quad [10]$$

Parcel size is again a significant determinant of land prices, while there is some weak support for a quadratic relation between parcel size and land price. The quadratic form indicates that the value of the parcel per square meter decreases at a declining rate with increases in parcel size. Higher land values should be expected for parcels which are closer to the shopping malls, but far from town centers. Land value is also lower when the parcel is next to a major road. The importance of the parcel location is also underlined by the statistical significance of X and Y. The Year variable again has a positive sign but its value is not statistically important. Finally, spatial lags are used in addition to fixed neighborhood effects to control for spatial autocorrelation. The coefficients of spatial lags are larger than the coefficients of the respective

explanatory variables implying that neighborhood hedonic characteristics may have stronger effects on a parcel's value than the characteristics of that parcel. The signs of spatial lags are consistent with the signs of their respective explanatory values. For example, an increase in the size of a parcel and increases in the sizes of the parcels in a neighborhood affect in the same direction the price of the land parcel. The high  $R^2$  value of 0.95 suggests that spatial lags capture additional variation of the dependent variable in this case study. However, the high  $R^2$  value would have no meaning if the model were not well specified.

### **Discussion and Conclusions**

While the possibility of spatial autocorrelation in cross-sectional models is widely accepted, current spatial econometric approaches may overlook important factors contributing to observed spatial autocorrelation. Typically current approaches examine the assumptions of normality, heteroskedasticity, and structural stability to make sure that observed spatial error autocorrelation is not due to misspecification problems other than omission of relevant spatial variables. If these assumptions are satisfied, a spatial error autoregressive model is used to correct for spatial dependence. However, current spatial econometric studies often test only a subset of assumptions; test assumptions sequentially; base judgments about model adequacy on fitting power; and arbitrarily specify model spatial structure. This study finds that reliability of model estimates is enhanced by basing estimates on a comprehensive set of individual and joint misspecification tests proposed by Spanos.

In this study a land value model for Roanoke County was estimated using OLS. Model results are summarized in Table 8, column 2. The model was tested for spatial autocorrelation after testing for normality, heteroskedasticity and structural stability. Given the presence of spatial autocorrelation, parametric and non-parametric estimation techniques were used to

account for spatial autocorrelation. Anselin (1988) suggests that the researcher should try alternative weight matrices to account for neighborhood effects until the misspecification problem is solved. However, the weight matrix used in this study relies on detailed neighborhood information provided by the Planning Department of Roanoke County. Results of the parametric and non-parametric models are shown in Table 8, columns 3 and 4, respectively. While both techniques achieved higher fitting power (based on  $R^2$ ) than the initial model, misspecification test results indicate that both models violate essential underlying statistical assumptions. Given these assumption violations, we conclude that current spatial econometric techniques do not adequately model land values.

Ultimately three alternative models using OLS and fixed effects of neighborhoods were estimated to explain the variation in prices of undeveloped parcels, parcels with non-expensive construction, and parcels with expensive construction in Roanoke County. These models satisfy the underlying statistical assumptions and, thus, provide more statistically reliable estimates than the models derived earlier using spatial weight matrices. The study found there was no spatial dependence in the developed parcel markets but there was spatial dependence in the undeveloped parcel market. Results are summarized in columns 5, 6, and 7 of Table 8.

Table 8 illustrates several key differences among the models in terms of estimated impacts of hedonic attributes on land values. First, the OLS, 2SLS, and GME models indicate that there is a quadratic relationship between parcel size and land value. These three models agree that land value per square meter decreases with parcel size at a decreasing rate and the differences in estimated coefficients are small. The alternative OLS fixed effects model was used to estimate different relationships between parcel size and value which vary by development status. A negative linear relationship was estimated for developed parcels with

non-expensive construction meaning larger parcels have lower values per square meter.

Quadratic relationships were estimated for undeveloped parcels and parcels with expensive construction. Undeveloped parcel values per square meter declined with size while expensive parcel values per square meter increased with size.

Second, the effects of elevation and soil, which are proxies for lower flood risk, vary by model. The OLS, 2SLS, and GME models indicate that higher elevation increases the value of the parcel at a decreasing rate. All three models indicate that impermeable soil qualities (Soil1 and Soil2) are related to lower land values. Elevation has mixed effects for the OLS fixed effects models increasing land values for expensive and inexpensive construction, but having no effects on undeveloped parcel values. Impermeable soils reduce land values for expensive and inexpensive construction but have no effect on undeveloped parcel values.

Third, with respect to population density, the initial OLS and GME models suggest that land values increase with higher population density but at a decreasing rate. The 2SLS and the OLS fixed effects models for developed parcels indicate that increased population density is related to lower land values. Population density is not significant in the OLS fixed effects model for undeveloped parcels.

Fourth, the OLS, 2SLS, and GME models suggest that land values increase with distances from town and mall. The OLS fixed effects models reach a different conclusion. Longer distance from a mall is related to lower land values for parcels with expensive construction and undeveloped parcels but higher values for parcels with non-expensive construction. Longer distance from the nearest town is related to lower land value in the group of non-expensive parcels but higher values in the expensive construction parcels and undeveloped parcels.

Fifth, the OLS, 2SLS, and GME models indicate negative relationships between parcel value and location near a major highway. The OLS fixed effects models also indicates a negative relationship for undeveloped parcels but no relationship for developed parcels.

All models agree that land transaction prices were higher in 1997 than in 1996. At least one of the location determinants of the parcels (X and Y) is significant in almost all models, indicating the importance of location even after accounting for neighborhood affects.

The first three models yield relatively higher  $R^2$  values than the estimated models for developed parcels using the OLS fixed effects approach. However, higher fitting power can be misleading if the model is not well-specified. In addition, the models for developed parcels were estimated using smaller, more homogeneous samples and, thus, lower variability in the dependent variable is likely to cause a decline in the fitting power of the models.

Davidson and Mackinnon conclude that in most cases models with apparently correlated residuals have other specification problems besides error autocorrelation. Future research may indicate that this is also the case in cross-sectional studies that present spatial autocorrelation. More work is also needed to corroborate whether developing a statistically adequate model (Spanos) will make it unnecessary to include arbitrarily specified weight matrices to account for the influence of surrounding parcels. In cases where spatial lags are needed, more research would be useful to examine how a simple linear distance performs as a spatial weight matrix relative to neighborhood boundaries based on socioeconomic and other geographic characteristics. Finally, further research is needed on the use of a more complete set of misspecification tests to validate the choice of a weight matrix.

Results of the study have implications for urban expansion to rural areas as well as government zoning policies. Specifically, the study showed that the type of residential and



commercial development (expensive versus non-expensive construction) affects the stochastic process of land values in Roanoke County. Changes in parcel size have different implications for land values according to their development status. Smaller parcels may result in higher values and tax revenue per square meter in areas with non-expensive construction or undeveloped parcels while smaller parcels may have lower values on a per square meter basis in areas with expensive construction. More research is necessary to examine how parcel size affects land value, an issue of importance to local governments concerned with the effects of development on fiscal revenues and costs and environmental quality.

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Table 1  
Descriptive Statistics of Land Values and Explanatory Variables

Variable	Average	Std. Dev.	Minimum	Maximum
Price (\$/m <sup>2</sup> )	23.13	18.08	0.02	133.40
Area (m <sup>2</sup> )	8,546.53	75,202.91	56.97	2,165,233.00
Elevation (m)	379.82	88.69	3.22	1,003.00
Slope (degrees)	5.49	3.54	0.00	34.56
Soil Qual. 1	0.03	0.17	0.00	1.00
Soil Qual. 2	0.87	0.33	0.00	1.00
Mall 1 (m)	8,861.89	4,281.51	2002.89	27,024.59
Mall 2 (m)	9,246.60	4,774.35	435.92	27,483.35
Roanoke (m)	8,828.68	3,818.12	3,395.87	28,794.36
Blacksburg (m)	39,858.68	6,786.72	18,165.42	51,206.84
Road	0.05	0.22	0.00	1.00
Population (p/Ha)	5.90	4.60	0.05	18.65
Developed	0.88	0.33	0.00	1.00
Coord. Y	16,881.90	6,022.44	1.81	30,585.74
Coord. X	24,888.27	6,766.91	0.15	36,626.16
Year	0.49	0.50	0.00	1.00

Table 2

## OLS Estimates for the Land Value Model in Roanoke County

Variable	Coefficient	Std. Dev.	t-ratio
Constant	-17.46850	3.214461	5.434
Log(Size)	-0.483947	0.069485	6.964
[Log(Size)] <sup>2</sup>	-0.030618	0.009440	3.243
Log(Elevation)	0.337926	0.274165	1.233
[Log(Elevation)] <sup>2</sup>	-0.106225	0.065750	1.616
Soil1	-0.056682	0.019007	2.982
Soil2	-0.091607	0.036173	2.532
Population	0.004845	0.004217	1.149
(Population) <sup>2</sup>	-0.000059	0.000023	2.571
Log(Mall)	1.402944	0.417148	3.363
[Log(Mall)] <sup>2</sup>	-0.220563	0.057922	3.808
Log(Town)	0.250346	0.068201	3.671
Developed	0.094025	0.015405	6.103
Road	-0.070932	0.022242	3.189
Year	0.056391	0.009418	5.987
LogX	4.190094	0.732566	5.719
LogY	3.811132	0.695302	5.481
(LogX)*(LogY)	-0.930265	0.167058	5.569
R <sup>2</sup>		0.809	
Adjusted R <sup>2</sup>		0.807	

Table 3  
Misspecification Tests for the OLS Land Value Model

Test	Null Hypothesis	Specification	P Value
Jacque-Bera	Residuals are normally distributed	$JB = (N-k)(4S^2 + (K-3)^2)/24$ S is skewness, K is Kurtosis, and N-k are the degrees of freedom	0.000000
Linearity	Redundancy of non-linear (squared) variables	$u = c + ax + bx^2$ u is the vector of residuals, c is a constant, x is the vector of variables	0.863646
Linearity	Redundancy of non-linear (cross product) variables	$u = c + ax + by$ u is the vector of residuals, u, c, and x as above and y is the vector of cross-product variables	0.154613
White	Homoskedasticity	$u^2 = c + ax + bx^2 + dy$ u, c, and x as described above and y is the vector of cross-product variables	0.762358
Auxiliary Regression	No spatial autocorrelation (ordering according to neighborhoods)	$U = c + ax + bWu$ u, c, and x as described above and W is the weight matrix	0.000000
Ramsey RESET	Correctly specified functional form of the model	$U = c + ax + bm$ u, c, and x as described above and m is the vector of fitted values of x	0.932831
ARCH	No second order dependence	$u_z^2 = c + au_{z-1}^2 + bu_{z-2}^2 + du_{z-3}^3$ u, c, and x as above and z is the ordering factor	0.000000
Chow <sup>a</sup>	Existence of structural change	F statistic based on the comparison of restricted and unrestricted sum of square residuals	>0.2
Fixed Effects	No neighborhood fixed effects	$u = c + au_s$ u, c defined as above, and $u_s$ is the residual average of a neighborhood	0.000000
First Joint Mean <sup>b</sup>	Linearity, no spatial autocorrelation, structural stability.	$u = c + ax + bx^2 + dWu + kT$ u, x, and W as described above and T is a binary variable with 0 before the break point and 1 after	0.000000
Spatial Autocorrelation	No spatial autocorrelation (in the joint mean test)	$u = c + ax + bx^2 + kT$ u, x, W, and T as described above	0.000000
Structural Stability	Existence of structural change	$u = c + ax + bx^2 + dWu$ u, x, and W as described above	0.086541
Linearity <sup>b</sup>	Redundancy of non-linear variables	$u = c + ax + dWu + kT$ u, x, W, and T as described above	0.401531
Joint Variance <sup>b</sup>	Homoskedasticity, no second order dependence and structural stability.	$u_z^2 = c + ax + bx^2 + du_{z-1}^2 + kT$ u, c, x, W, z, and T as described above	0.000000
Second Order Dependence	No dependence in residual variance (in joint var. test)	$u_z^2 = c + ax + bx^2 + kT$ u, c, x, and T as described above	0.000000
Structural Stability	Structural change (in joint variance test)	$u_z^2 = c + ax + bx^2 + du_{z-1}^2$ u, c, x, and T as described above	0.165318
Homoskedasticity	Homoskedasticity (in joint variance test)	$u_z^2 = c + ax + bx^2 + du_{z-1}^2 + kT$ u, c, x, and T as described above	0.555664
Second Joint Mean	No spatial autocorrelation, no neighborhood fixed effects	$u = c + au_s + bWu$ u, c, $u_s$ , and W defined as above	0.000000
Spatial Autocorrelation	No spatial autocorrelation (in the joint mean test)	$U = c + au_s$ u, c, and $u_s$ as defined above	0.000000
Fixed Effects	No neighborhood fixed effects (in the joint mean test)	$U = c + bWu$ u, c, and W defined as above	0.000000

<sup>a</sup>Break points at n = 213 and n = 715.

<sup>b</sup>Break point at n = 213.

Table 4  
 Spatial Two Stage Least Squares Estimates for the Spatial Autoregressive Land  
 Value Model in Roanoke County

Variable	Coefficient	Std. Dev.	t-ratio
Constant	-14.025794	3.342787	4.201
WPRICE	0.224864	0.021740	10.18
Log(Size)	-0.358954	0.073127	4.943
[Log(Size)] <sup>2</sup>	-0.040581	0.009814	4.214
Log(Elevation)	0.186547	0.282630	0.663
[Log(Elevation)] <sup>2</sup>	-0.048758	0.067642	0.842
Soil1	-0.030005	0.023742	1.672
Soil2	-0.066687	0.037231	1.830
Population	-0.002354	0.004381	0.450
(Population) <sup>2</sup>	-0.000186	0.000241	0.808
Log(Mall)	0.835478	0.436488	1.894
[Log(Mall)] <sup>2</sup>	-0.112562	0.060764	2.189
Log(Town)	2.845821	0.621488	4.160
Developed	0.135478	0.015608	8.157
Road	-0.058667	0.022836	2.653
Year	0.053485	0.009699	5.442
LogX	3.316587	0.755211	4.393
LogY	3.026457	0.716423	4.217
(LogX)*(LogY)	-0.655475	0.172219	4.278
pseudo R <sup>2</sup>		0.815	



Table 5  
Misspecification Tests for Land Value Models for Developed and Undeveloped Parcels

Test	Null Hypothesis	Specification	P Values		
			Expensive Construction	Non-expensive Construction	Undeveloped parcels with spatial lags
Jacque-Bera	Residuals are normally distributed	$JB = (N-k)(4S^2 + (K-3)^2)/24$ S is the skewness, K is the Kurtosis, and N-k are the degrees of freedom	0.377409	0.510699	0.000000
Linearity	Redundancy of non-linear (squared) variables	$u = c + ax + bx^2$ u is the vector of residuals, c is a constant, x is the vector of variables	0.548247	0.863646	0.999761
Linearity	Redundancy of non-linear (cross product) variables	$u = c + ax + by$ u is the vector of residuals, c is a constant, y is the vector of cross-product variables	0.128269	0.154613	0.646551
White (Heteroskedasticity squares) <sup>a</sup>	Homoskedasticity	$u^2 = c + ax + bx^2 + dy$ u is the vector of residuals, c is a constant, x is the vector of variables, y is the vector of cross-product variables	0.092861	0.112854	0.863646
Auxiliary Regression	No spatial autocorrelation (ordering according to neighborhoods)	$u = c + ax + bWu$ u is the vector of residuals, c is a constant, x is the vector of variables and W is the weighting matrix	0.176971	0.425345	0.425345
Ramsey RESET	Correctly specified functional form of the model	$u = c + ax + bz$ u is the vector of residuals, c is a constant, x is the vector of variables and z is the vector of fitted values of x	0.483672	0.932831	0.487500
ARCH	No second order dependence	$u_z^2 = c + au_{z-1}^2 + bu_{z-2}^2 + du_{z-3}^2$ u is the vector of residuals, c is a constant, x is the vector of variables, z is the ordering factor	0.084552	0.098172	0.001703
Chow <sup>b</sup>	Existence of structural change	F statistic based on the comparison of restricted and unrestricted sum of square residuals	>0.1	>0.1	0.394885
Joint Mean <sup>b</sup>	Linearity, no spatial autocorrelation and structural stability.	$u = c + ax^2 + bWu + dT$ u, x, and W as described above and T is a binary variable with 0 before the break point and 1 after	>0.1	>0.1	0.163581
Joint Variance <sup>b</sup>	Homoskedasticity, no second order dependence and structural stability.	$u_z^2 = c + ax^2 + bu_{z-1}^2 + dT$ u, c, x, W, z, and T as described above	>0.1	>0.05	0.076762
Redundancy	Variables "Road" and "LogX*LogY" are essential for the land value model.	F-test comparing residual sums of squares for the land value model with and without these variables	0.000000	0.000001	0.000000

<sup>a</sup>Hypothesis test is for b = d = 0.

<sup>b</sup>Break points of n = 400 and n = 800 for the expensive construction group, n = 200 and n = 400 for the non-expensive construction group, and n = 100 for the undeveloped parcels.

Table 6  
 OLS Estimates for the Fixed Effects Land Value Model for Observations in the  
 Expensive and Non-expensive Construction Groups

Variable	Coefficient	Std. Dev.	t-ratio
<i>Expensive Construction Group</i>			
Log(Size)	-0.829923	0.021288	39.3
[Log(Size)] <sup>2</sup>	0.056520	0.031224	1.37
[Log(Size)] <sup>3</sup>	0.000737	0.040547	2.59
Population	-0.002805	0.003200	0.87
Log(Elevation)	0.288472	0.167098	1.82
Soil1	-0.020531	0.034965	0.58
Soil2	-0.086192	0.049628	1.74
LogX	-0.109929	0.177109	0.62
LogY	0.155010	0.128656	1.20
Log(Mall)	-0.192311	0.010076	1.97
Log(Town)	0.024088	0.251096	0.09
Year	0.044958	0.007231	6.21
R <sup>2</sup>	0.7316	Adjusted R <sup>2</sup>	0.7286
<i>Non-expensive Construction Group</i>			
Log(Size)	-0.747182	0.027792	26.9
Population	-0.004161	0.002680	1.56
Log(Elevation)	0.054530	0.070985	0.77
Soil1	-0.102809	0.045168	2.27
Soil2	-0.153847	0.078481	1.97
Log(Town)	-0.369564	0.183270	2.06
[Log(Town)] <sup>2</sup>	-2.118983	0.855956	2.25
Log(Mall)	0.019926	0.137524	0.14
LogX	0.230214	0.035913	6.27
LogY	-0.097929	0.113661	0.85
Year	0.061557	0.012926	4.76
R <sup>2</sup>	0.6556	Adjusted R <sup>2</sup>	0.6497

Table 7

## OLS Estimates for the Fixed Effects Land Value Model for Undeveloped Parcels

Variable	Coefficient	Std. Dev.	t-ratio
Log(Size)	-0.695926	0.028389	24.5
[Log(Size)] <sup>2</sup>	0.019661	0.012441	1.58
Log(Mall)	-0.313128	0.106184	2.95
Log(Town)	1.722006	0.376349	4.57
Road	-0.210169	0.057640	3.64
LogX	0.437769	0.139052	3.15
LogY	-0.195595	0.099372	1.97
Year	0.023158	0.020734	1.12
WLog(Price)	-1.725382	0.075915	22.7
WLog(Size)	-1.197150	0.069400	17.2
WLog(Town)	3.371006	0.844649	3.99
WRoad	-0.343883	0.085956	4.00
WLogX	0.959943	0.423241	2.27
WLogY	-0.555855	0.272661	2.04
WYear	0.084640	0.047181	1.79
R <sup>2</sup>	0.9516	Adjusted R <sup>2</sup>	0.9482

Table 8  
Model Estimates for Land Values in Roanoke County

Variable	OLS	2SLS	GME	OLS Fixed Effects Models		
				Expensive Construction	Non-Expensive Construction	Undeveloped Parcels
Constant	-17.46850	-14.02579	-8.58745			
Log(Size)	-0.48395	-0.35895	-0.31823	-0.82992	-0.74718	-0.69593
[Log(Size)] <sup>2</sup>	-0.03062	-0.04058	-0.04704	0.05652		0.01966
[Log(Size)] <sup>3</sup>				0.000737		
Log(Elevation)	0.33793	0.18655	0.41922	0.28847	0.05453	
[Log(Elevation)] <sup>2</sup>	-0.10623	-0.04876	-0.14528			
Soil1	-0.05668	-0.03001	-0.05906	-0.02053	-0.10281	
Soil2	-0.09161	-0.06669	-0.06158	-0.08619	-0.15385	
Population	0.00485	-0.00235	0.00998	-0.00281	-0.00416	
(Population) <sup>2</sup>	-0.00006	-0.00019	-0.00090			
Log(Mall)	1.40294	0.83548	1.77236	-0.19231	0.01993	-0.31313
[Log(Mall)] <sup>2</sup>	-0.22056	-0.11256	-0.27594			
Log(Town)	0.25035	2.84582	2.13548	0.02409	-0.36956	1.72201
Log(Town) <sup>2</sup>					-2.11898	
Developed Road	0.09403	0.13548	0.04761			
Road	-0.07093	-0.05867	-0.14257			-0.21017
Year	0.05639	0.05349	0.01458	0.04496	0.06156	0.02316
LogX	4.19009	3.31659	4.12933	-0.10993	0.23021	0.43777
LogY	3.81113	3.02646	3.75875	0.15501	-0.09793	-0.19560
(LogX)*(LogY)	-0.93027	0.17222	0.11878			
WLog(Price)		0.22486				-1.72538
WLog(Size)						-1.19715
WLog(Town)						3.37101
WRoad						-0.34388
WLogX						0.95994
WLogY						-0.55586
WYear						0.08464
R <sup>2</sup>	0.8090	0.8154	0.8821	0.7316	0.6556	0.9516