

*Report No. R-41.3*

**PILOT PROJECT FOR FARMER-MANAGED IRRIGATED AGRICULTURE  
UNDER THE LEFT BANK OUTFALL DRAIN STAGE I PROJECT, PAKISTAN**

**PRELIMINARY BUSINESS PLAN  
For  
HERAN DISTRIBUTARY**

by

**Niaz Hussain Sial  
Mohsin Khatri  
Syed Daniyal Haider**

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# TABLE OF CONTENTS

TABLE OF CONTENTS.....	i
LIST OF TABLES .....	v
FOREWORD.....	vii
ACKNOWLEDGEMENTS.....	ix
<b>1 DESCRIPTION OF THE HERAN SECONDARY CANAL .....</b>	<b>1</b>
1.1 LOCATION.....	1
1.1.1 <i>Historical Background</i> .....	1
1.1.2 <i>Geographical Features</i> .....	1
1.2 ADMINISTRATIVE CONTROL .....	1
1.2.1 <i>Location of Irrigation Offices</i> .....	2
1.3 PHYSICAL CHARACTERISTICS .....	2
1.3.1 <i>Soil Characteristics</i> .....	3
1.3.2 <i>Climate</i> .....	3
1.4 SOCIO-ECONOMIC CONDITIONS.....	3
1.4.1 <i>Major Castes Residing in Heran Distributary Command Area</i> .....	3
1.4.2 <i>Land Holding</i> .....	4
1.4.3 <i>Methods of Irrigation</i> .....	4
1.4.4 <i>Water Turn Practices</i> .....	4
1.4.5 <i>Major Crops grown along Heran Distributary</i> .....	5
1.4.6 <i>Loans and Credits</i> .....	5
1.4.7 <i>Gender</i> .....	5
1.4.8 <i>Basic Infrastructure Facilities</i> .....	5
1.4.9 <i>Education Facilities</i> .....	5
1.4.10 <i>Communication</i> .....	6
1.4.11 <i>Water Users Organizations (WUOs)</i> .....	6
1.5 DRAINAGE FACILITIES.....	7
1.5.1 <i>Discharge at Source and Disposal Points</i> .....	7
1.5.2 <i>Vegetation Growth Survey</i> .....	8
1.5.3 <i>Weak Point Survey</i> .....	9
1.5.4 <i>Farmers' Perceptions about Drainage Facilities</i> .....	9
<b>2 CURRENT FINANCIAL SITUATION.....</b>	<b>11</b>
2.1 SOURCES OF INCOME .....	11
2.1.1 <i>Abiana</i> .....	11
2.1.2 <i>Land Revenue</i> .....	11
2.1.3 <i>Usher</i> .....	12
2.1.4 <i>Agriculture Tax</i> .....	12
2.2 TAX ASSESSMENT PROCEDURES.....	13
2.2.1 <i>Assessment of Land Revenue</i> .....	13
2.2.2 <i>Limits of Assessment</i> .....	13
2.3 TAXES COLLECTION PROCEDURE .....	14
2.4 EXPENDITURES .....	14
2.5 MAINTENANCE, IMPROVEMENT AND ESTABLISHMENT COSTS .....	14
<b>3 FARM INCOME ANALYSIS .....</b>	<b>17</b>
3.1 BACKGROUND .....	17
3.1.1 <i>Cropping Intensity and Cropping Pattern - Importance</i> .....	17
3.1.2 <i>Information Collected on Cropping Intensities at Different Intervals</i> .....	17

3.1.3	<i>Farm Revenue and Farm Expenses Calculated by Amin Sohani</i> .....	18
3.2	JUSTIFICATION FOR REVIEW OF THE EXISTING DATA .....	18
3.3	DATA COLLECTION AND DATA ENTRY METHODOLOGY .....	19
3.4	FARM REVENUE ANALYSIS.....	21
3.4.1	<i>Theory of Farm Revenue Analysis</i> .....	21
3.4.2	<i>Farm-gate Prices</i> .....	23
3.4.3	<i>Land Affected by Salinity</i> .....	23
3.4.4	<i>Land Affected by Waterlogging</i> .....	24
3.4.5	<i>Land Affected due to Other Reasons</i> .....	24
3.5	FARM LAND REVENUE OF HERAN DISTRIBUTARY.....	25
3.6	FARM EXPENDITURE ANALYSIS.....	30
3.6.1	<i>Seeds</i> .....	30
3.6.2	<i>Fertilizers</i> .....	31
3.6.3	<i>Pesticides</i> .....	32
3.6.4	<i>Machinery Rentals</i> .....	32
3.6.5	<i>Labor for Agriculture</i> .....	33
3.7	TAXES TO THE GOVERNMENT OF SINDH .....	33
3.8	LABOR FOR DESILTING.....	33
3.9	FARM LAND EXPENDITURE OF HERAN DISTRIBUTARY .....	34
3.10	CALCULATION OF <i>ABIANA</i> , <i>USHER</i> AND TAXES PAYABLE IN HERAN DISTRIBUTARY .....	36
3.11	CALCULATION OF FARM INCOME IN HERAN DISTRIBUTARY .....	37
<b>4</b>	<b>NEED FOR A BUSINESS PLAN FOR HERAN DISTRIBUTARY</b> .....	<b>41</b>
4.1	COUNTRY SETTING .....	41
4.2	POLICY REVIEW.....	41
4.3	A FRAMEWORK FOR REFORMS .....	41
4.4	CURRENT STATUS.....	42
4.5	CURRENT EXPENDITURE ON IRRIGATION INFRASTRUCTURE BY THE GOS .....	44
<b>5</b>	<b>ORGANIZATIONAL AND OPERATIONAL COSTS OF THE HERAN DISTRIBUTARY WATER USERS FEDERATION</b> .....	<b>51</b>
5.1	LEVY OF <i>ABIANA</i> MECHANISM ON MEMBERS .....	51
5.1.1	<i>Suggested Mechanism for the Levy of Abiana</i> .....	53
5.2	SUPERVISION OF THE STAFF HIRED.....	53
5.2.1	<i>Establishment Cost of Heran Distributary</i> .....	56
5.3	MAINTENANCE AND IMPROVEMENT COSTS OF HERAN DISTRIBUTARY .....	57
5.3.1	<i>Operation and Maintenance Cost of Heran Distributary</i> .....	58
5.3.2	<i>Suggested Water Charges to the Heran Distributary WUF</i> .....	59
5.3.3	<i>Justification of the Water Charges Rate</i> .....	59
5.3.3.1	<i>Conclusion</i> .....	60
5.4	COLLECTION OF <i>ABIANA</i> FROM WATER USERS.....	61
5.5	PAYMENT OF COST OF WATER TO THE AREA WATER BOARD .....	63
5.6	CONFLICT RESOLUTION .....	63
5.6.1	<i>Theft of Water</i> .....	64
5.6.2	<i>Theft of Trees on the Inspection Paths</i> .....	64
5.6.3	<i>Other Issues</i> .....	65
5.6.4	<i>Honorarium to the Office Bearers of the WUO's and the WUF</i> .....	65
5.6.5	<i>Equitable Distribution of Water</i> .....	66
5.7	MAINTAINING PROPER BOOKS OF ACCOUNTS .....	66
5.8	PROJECTED CASH FLOWS .....	68
<b>6</b>	<b>SUMMARY OF MAIN FINDINGS</b> .....	<b>75</b>
6.1	SOCIO-ECONOMIC SETUP .....	75
6.2	GENDER.....	75
6.3	CREDIT FACILITIES .....	75
6.4	DRAINAGE INFRASTRUCTURE .....	75

6.5	TAX COLLECTION AND ASSESSMENT PROCEDURES .....	76
6.6	IRRIGATION DEPARTMENT RECORDS.....	76
6.7	WATERLOGGED, SALINIZED AND ABANDONED TRACTS OF LAND.....	76
6.8	CROP YIELDS.....	77
6.9	GROSS AGRICULTURE REVENUE.....	77
6.10	NET REVENUE FROM CROPS .....	77
6.11	NET AGRICULTURE INCOME .....	77
6.12	EXPENDITURE ON THE PROVINCIAL IRRIGATION DEPARTMENT .....	78
6.13	SIDA ACT .....	78
6.14	ABIANA MECHANISM .....	78
6.15	STAFFING REQUIREMENTS OF THE DISTRIBUTARY.....	79
6.16	MAINTENANCE COSTS OF THE DISTRIBUTARY .....	79
6.17	SUGGESTED ABIANA .....	79
6.18	COLLECTION AND PAYMENT OF ABIANA .....	80
6.19	CONFLICT RESOLUTION .....	80
6.20	HONORARIUM TO OFFICE BEARERS .....	80
6.21	EQUITY IN WATER DISTRIBUTION.....	80
6.22	BOOKS OF ACCOUNTS AND INFORMATION THESE CAN PROVIDE .....	81
6.23	COST BENEFIT ANALYSIS .....	81
6.23.1	<i>Review of Available Literature</i> .....	81
6.23.2	<i>A Possible Alternative Approach</i> .....	82
6.23.3	<i>Findings of Alternative Approach</i> .....	83
	<b>REFERENCES.....</b>	<b>87</b>
	<b>ANNEXURES.....</b>	<b>89</b>

## LIST OF TABLES

Table 1.	Ground Water Table Depth from Surface .....	3
Table 2.	Distribution of Land Holdings .....	4
Table 3.	Schools in Heran Distributary Command Area .....	6
Table 4.	Names of Office Bearers .....	7
Table 5.	Characteristics of Surface Drains .....	7
Table 6.	Contribution of Excess Water to Surface Drains .....	8
Table 7.	Salt Concentration (PPM) in Surface Drains at Source and Disposal points in the Heran Distributary Command Area .....	8
Table 8.	Vegetation Growth in the Surface Drains .....	9
Table 9.	Weak Points in the Surface Drains.....	9
Table 10.	Rates of Abiana for 1996-97 .....	11
Table 11.	Rates for Land Revenue, Usher and Agriculture Tax for different crops, per acre, for 1996-97 .....	12
Table 12.	Cropping Intensities for the Heran Distributary.....	18
Table 13.	Farm Revenue, Expenses and Income Calculated (Amin Sohani, 1997).....	18
Table 14.	Farm-gate Prices of various Crops in Heran Distributary, 1997.....	23
Table 15.	Comparison of Various Yields for Crops in different Countries.....	25
Table 16.	Farmers' Preferences for Selected Crops along different Watercourses.....	26
Table 17.	Groundwater Contribution to Crop Water Requirement for Selected Crops.....	27
Table 18.	Crop Yields, Water Quality, Water Table Depth from Surface and Water Duty for Selected Crops.....	27
Table 19.	Farm-gate Prices, Water Quality, Water Table Depth from Surface and Water Duty for Selected Crops.....	28
Table 20.	Gross Agriculture Revenue Analysis.....	29
Table 21.	Gross Agriculture Revenue Comparison.....	29
Table 22.	Maximum, Minimum and Mean Gross Agriculture Revenue within Heran Distributary.....	30
Table 23.	Seed Costs for different Crops in the Heran Distributary Command Area.....	31
Table 24.	Different Pesticides.....	32
Table 25.	Labor Rate for different Crops.....	33
Table 26.	Maximum and Minimum Agriculture Input Costs in Heran Distributary.....	34
Table 27.	Maximum and Minimum Agriculture Input Costs for Selected Crops.....	35
Table 28.	Mean Agriculture Input Costs for different Crop Combinations.....	35
Table 29.	Agriculture Input Cost Analysis.....	36
Table 30.	Agriculture Land Tax Analysis.....	36
Table 31.	Net Agriculture Income Analysis in per Kilogram of Yield for Selected Crops.....	37
Table 32.	Mean Profit Analysis of Selected Crops.....	37
Table 33.	Effects of Cost-of-Inputs, GW/Quality, WT/Depth and W/Duty on Yields of Selected Crops.....	38
Table 34.	Maximum, Minimum and Mean Agriculture Net Revenue of Heran Distributary.....	38
Table 35.	Net Agriculture Income Analysis.....	39
Table 36.	Irrigation Administration.....	44
Table 37.	Irrigation Dams.....	45
Table 38.	Machinery & Equipment.....	45
Table 39.	Repair and Maintenance.....	46
Table 40.	Summary of Costs.....	47
Table 41.	Reasonable Requirements for O&M of Irrigation Infrastructure.....	47
Table 42.	Maintenance Cost based on Yard Stick.....	48
Table 43.	Irrigation Water Consumed in Sindh Province.....	49
Table 44.	WUF Establishment Budget.....	56
Table 45.	Expected Maintenance Cost Requirement of Heran Distributary.....	58
Table 46.	Assessed Agriculture Land Taxes for Previous 5 Years.....	59
Table 47.	Comparison of Agriculture Land Taxes Assessed and Payable.....	60
Table 48.	Cash Flow Projections for Heran Distributary for a Period of 10 Years.....	71
Table 49.	Projected Income and Expenditure Accounts of Heran Distributary for a Period of 10 Years.....	72

<i>Table 50. Projected Balance Sheets for Heran Distributary for a Period of 10 Years.</i>	73
<i>Table 51. Expected Increase in Net Agriculture Income by Adopting Improved Water Management Techniques.</i>	84

## FOREWORD

The Water Users Federation (WUF) for each pilot distributary was established in mid-December, 1996. Unfortunately, Mr. Amin Sohani, who was entrusted with the task of developing the Business Plans for these three Pilot Distributaries resigned in July 1997 to pursue a Ph.D, degree in the U.S.A.

After some search, I and Mr. Don J. Bandaragoda, Project Leader decided to request Syed Daniyal Haider, Finance Controller, IIMI-Pakistan to take up this task. He was joined by Mr. Mohsin Khatri a recent MBA and Mr. Niaz Hussain Sial, Field Research Assistant, Sanghar Field Station.

They started their work by conducting a comprehensive field survey to record the inventory of crops on 1 October 1997. This was not an easy task so the services of persons having the necessary skills and experience to undertake this survey were hired. This task took more than 75 days, but in the end, even the field staff felt good as this survey gave them in depth knowledge of the pilot distributaries.

This Preliminary Business Plan focuses on the irrigation network only, not the drainage system which is why I have preferred to call it as preliminary. After a comprehensive study of the drainage network, we shall come out with the Proposed Business Plan, which once tested in the field by the WUF will form the basis for the Final Business Plan.

I am very pleased about the outcome of this endeavor and find this report to be a good solid piece of work. Considering the enactment of the SIDA Act, I personally feel this report may provide a very valuable financial information on the affairs of both the Irrigation department and the viability of the WUF. Certainly, this combination of a professional accountant, a business administration graduate, and a field person has proved very effective.

Gaylord V. Skogerboe, Director  
Pakistan National Program  
International Irrigation Management Institute

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The hypothesis for this report was that the farmers are paying more than what is required to maintain the present irrigation infrastructure at the minimum level. In the end, this hypothesis proves to be somewhat correct. The authors express their profound thanks to Dr. Muhammad S. Shafique, Senior Irrigation Specialist, IIMI-Pakistan, for this hypothesis and for providing guidance to them from time to time.

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# 1 DESCRIPTION OF THE HERAN SECONDARY CANAL

## 1.1 LOCATION

The name of the secondary canal (distributary) selected for this Business Plan is the Heran Distributary, which is situated in District and *Tehsil* Sanghar.

The Heran Distributary off-takes from the head portion of the Main Nara Canal, and its total length is 10.6 km. Located in the Sindh Province, the distance of this distributary is 110 km from Hyderabad, and 260 km from the port city of Karachi.

### 1.1.1 Historical Background

The majority of the farmers estimate the approximate construction of this distributary to be somewhere between 1930 and 1940. The purpose, farmers say, was to provide irrigation water to the lands allotted to retired army personnel for the reason of penetrating the area against the influence of the famous 'Hurr' movement, which opposed British rule. However, the creation of Pakistan in 1947 eliminated the original objective and purpose of settlement, and people started living in a brotherly manner.

The local people state that the name of this distributary, *Heran* (Urdu), is derived from the high speed of the water flow, and is symbolic of the deer, an animal renowned for its speed. The pronunciation of this name changed to "Heeran" with the passage of time, a word similar in meaning in the Sindhi language.

### 1.1.2 Geographical Features

The head of this distributary is situated 19 km north of Sanghar City, whereas the tail section is only 5 km from the same city. The Heran Distributary flows towards the city, which the cultivators express is conducive to marketing their agricultural produce. The Culturable Command Area (CCA) is connected to the main roads.

## 1.2 ADMINISTRATIVE CONTROL

The Heran Distributary off-takes from Main Nara Canal at RD 129, which flows from the 1932-constructed Sukkur Barrage. The design discharge of the Sukkur Barrage is 65,000 cubic feet per second (cfs), and serves a Culturable Command Area of about 7.43 million acres (ma).

The Main Nara Canal has a discharge capacity of 13,602 cfs, but is currently flows at a discharge of 14,145 cfs. The Culturable Command Area of Nara Canal is about 2,069,200.00 acres (2.1 ma).

### 1.2.1 Location of Irrigation Offices

The divisional office of this distributary is located in Mirpurkhas, 60 km from Sanghar City. With the assistance of support staff, the main responsibilities of this divisional office are designated to a Chief Engineer, Divisional Accountant and a Divisional Draftsman.

The sub-divisional office of the Heran distributary is in Sanghar city, with the load of responsibility falling on a Sub-divisional Officer (SDO), Surveyor, *darogas*, gate operators, canal assistants, *Baidars* and other support staff.

The secondary canal level staff range from an Executive Engineer (XEN) to a *Baidar*; however, those most responsible for the operation of the distributary are the SDO, surveyor, *darogas*, and the gate operator.

### 1.3 PHYSICAL CHARACTERISTICS

This distributary has one sub-system, the Khadwari Minor, which is about 5 km in length. The Heran Distributary has twenty-four (24) outlets, and the Khadwari Minor, seven (7). Twenty-eight (28) of these watercourses are lined, while three (3) remain unlined.

The CCA of this secondary canal is 15,073 acres. The Heran distributary is still in its original condition, as it has not been remodeled, or changed in shape, and the flow condition is dependent on gravity.

The average actual discharge, as measured at the head regulator by the IIMI-Sanghar field team twice a week, or eight times per month, for the previous two years, is 106.00 cfs. The design discharge of this distributary is 58.00 cfs.

The banks and berms are in good condition. Vegetation problems occur mostly on the left side. The one main head regulator has three doors, of which only one is in working condition; the other two remain shut. The one cross regulator at RD 10 regulates the supply of water to the Khadwari Minor.

Estimated seepage losses for this distributary, using inflow and outflow tests, are 9.8 cfs/milli square ft.

Three piezometers have been installed by IIMI on each watercourse of the Heran Distributary's command area; at the head, middle and tail sections. These are for purposes of analysis of ground water, as well as to observe the variance in water table levels. The variances in the average depth of water tables from the ground surface was observed during the last six months is given in Table 1.

Table 1. Ground Water Table Depth from Surface.

Sr. #	Month	Ground water Table Depth from surface (feet)
1	May 97	2.98
2	June 97	2.83
3	July 97	2.60
4	August 97	2.62
5	October 97	2.5
6	November 97	2.06

This decrease in the water table depth is equivalent to the ground surface rise in water table elevation, and is due to peak season water requirements for the cultivation of rice, cotton and sugarcane crops during the months of September and October. Therefore, this area may be termed as waterlogged.

### 1.3.1 Soil Characteristics

In contrast to the sandy soils evident in the upper reaches of the Nara Canal, soils in the lower reaches are mixed silty and clay-type. The soil type of the Heran Distributary's CCA is yet to be determined through textural analysis. Generally, however, the soil is categorized as loamy, saline soil.

### 1.3.2 Climate

The mean daily summer temperature ranges from 39 to 41 degrees centigrade, and the maximum mean monthly temperature varies between 43 and 45 degrees centigrade. In winter, the mean daily minimum temperature is about 7 degrees centigrade, with the lowest mean monthly temperature registering at 2.5 centigrade.

The mean monthly summer rainfall varies from 32 mm in the north to 46 mm in the south. The winter season is practically devoid of rain. During the summer season, days are hot, nights are pleasant, and dust storms are quite common.

## 1.4 SOCIO-ECONOMIC CONDITIONS

The population living in the Heran Distributary command area is about 25,000; mainly Punjabis and Sindhis. There are four (4) *dehs* (hamlets) in the Heran Distributary, namely: *Chak # 1*; *Chak # 2*; *Chak # 3*; and *Chak # 11*. Although Islam is the dominant religion among the population, some non-Muslims also live alongside these villages.

### 1.4.1 Major Castes Residing in Heran Distributary Command Area

The majority of the people living here is retired army personnel. Major castes in this area are Malik, Awan, Shah, Raga, Arain, Khokhar, Waraich, Rajput, Jat, Baloch, Sulhari and Kayani. Agriculture is an indigenous science among these castes.

The literacy rate here is above 60 percent. Each caste has its own background, and although numerous castes cultivate the land, a good mutual understanding exists among them. People attempt solving caste-related problems on a community basis. Non-Muslims consist of Bheel and Kolhi, who are mostly tenants.

Two major communities residing along the Khadwari Minor are Muslims and non-Muslims. By caste, the Muslim community consists of Jamali, Chandia, Lashari, Machi, Soomro and Arian; non-Muslims are Bheel and Kolhi.

#### 1.4.2 Land Holding

Originally, the land in this command area was allotted to retired army personnel, therefore, is also known as Army Colony. Initially, 32-acre plots were allotted, but, with the passage of time, there has been an exchange in the purchase and sale of land.

In most instances, the command area of the Heran Distributary is cultivated by the landowners themselves. These owner-cultivators are mostly educated, while the incidence of illiteracy among tenants is high. Average land holding sizes are about 16 acres and are categorised according to head, middle and tail sections, as given in Table 2.

Table 2. Distribution of Land Holdings.

Particulars	Head	Middle	Tail
Maximum Land Holding size	48	65	50
Minimum Land Holding size	2	2	2
Average Land Holding size	16	16	16

Source: IIMI Baseline Survey, 1996.

#### 1.4.3 Methods of Irrigation

There are two methods of irrigation commonly used in this area, i.e., flooding (basin) and furrow methods. With flooding, one acre of land would be divided into four parts for cultivation, but during recent years, the furrow method has become widely used to cultivate the cotton crop.

#### 1.4.4 Water Turn Practices

The *warabandi* (water turns) practice along the watercourses of the Heran Distributary is known as *pacci warabandi*. This type of *warabandi* is formulated with mutual consent from both, the *zamindars* (landowners) and the Irrigation Department. The water share list of *warabandi* turns is prepared by the farmers, signed by the SDO to make it official, and accordingly, *zamindars* are notified about their respective turns. The turns start from the head of the watercourse and finishes at the tail. Normally, a landowner would get one turn after every seven days. Occasionally, this *warabandi* share list is changed after about one year, whereby *zamindars* with a night turn swap their turns with those having a day turn.

### 1.4.5 Major Crops grown along Heran Distributary

Farmers in this command area are coherent with the principle of crop rotation, and therefore, cultivate different crops in the same soil. The main crops grown in this command area are cotton, wheat, sugarcane, oil seed, ground nut, maize, *juwar*, *juntar*, *barseem*, rice and fodder, as well as vegetables like onion, chillie, cabbage, etc.. Some *zamindars* also maintain mango, guava, *ber* (jujube) and *chikoo* gardens.

### 1.4.6 Loans and Credits

During baseline survey conducted by the IIMI field team during 1996, landowners informed that they had access to credit facilities and loans from the Agricultural Development Bank of Pakistan.

### 1.4.7 Gender

In this command area, a considerable number of women also participate in agricultural activities and perform almost every farming operation, except irrigating the fields and ploughing. Their normal tasks include that of cotton picking, harvesting wheat and sugarcane crops, fodder cutting, removing sugarcane heads and assisting in crushing sugarcane, as well as brown-sugar production. Hoeing vegetable and cotton plots, manual threshing of minor oil seed crops and pulses, milking animals, feeding livestock, removing animal-dung from livestock sites and providing meals to farm workers, are among their other activities.

### 1.4.8 Basic Infrastructure Facilities

People living here have access to almost all the basic infrastructure facilities in their *chaks* (villages). The main features pertaining to the available infrastructure are:

- Electricity is available in every village, even in the hamlets.
- There are two basic health centres within the command area. One is located in *Chak # 8*, where all the *chaks* converge; and the second was recently constructed with the assistance of a local NGO, Rural Women Organisation (RWWO). In addition, Fauji Foundation mobile medical vans also visit each village, for which announcements are made from mosques.
- Every *chak* has a sewerage system.

### 1.4.9 Education Facilities

Upon completion of secondary school education, male and female students have to undertake further studies in Sanghar City, as this command area lacks a college. Only primary, middle and high school facilities are available, the statistics of which are given in Table 3.

Table 3. Schools in Heran Distributary Command Area.

Description	Primary School	Middle School	High School
Boys	0	8	1
Girls	0	3	1
Boys and Girls	25	0	0

Source: Field observation by IIMI-Sanghar staff.

#### 1.4.10 Communication

All the *chaks* have been well planned and constructed. Metallic roads are linked to the main roads. Small streets are brick paved, hence, farmers of this area do not face transportation problems.

Out of 15 *chaks*, 5 (namely *Chaks* 3, 4, 8, 9 and 10) have access to telephones with direct dialing facilities.

Three *chaks* (9, 10 and 11) have access to natural gas.

#### 1.4.11 Water Users Organizations (WUOs)

In 1988, the On-Farm Water Management Directorate, Department of Agriculture and Wildlife, formed Water Users Associations (WUAs) at the watercourse level consisting of three office bearers, namely: (1) Chairman; (2) Finance Secretary; and (3) President. These WUA's supervised the lining of watercourses in their respective command areas. Farmers initially contributed 25% toward installment costs, but this amount was later reduced to 15%, payable in lump sums. Currently, however, these WUAs exist on paper only, as its objective has been accomplished.

IIMI-Pakistan started its field operations on this pilot secondary canal in 1995, with the objective of organizing farmers, both, at the watercourse and at the secondary canal levels. Initial setbacks were caused due to misunderstandings created by persons with vested interests. The hard work and consistent efforts of the IIMI field team and the Hyderabad office eventually paid off, when, at the end of 1996, WUAs at the watercourse level and a Water Users Federation (WUF) at the distributary level, respectively, were selected by the WUA member-farmers. The structure of these farmer organizations (FOs) consist of five office bearers, namely: (1) President; (2) Vice President; (3) General Secretary; (4) Joint Secretary; and (5) Finance Secretary, as well as two to three executive body members (six at the distributary level).

The main functions of these FOs are to solve problems, or actions, requiring collective approaches at the watercourse and distributary levels, e.g., collection of funds, desilting, filling breaches and constructing cross bridges along the watercourses. Normally, in such situations, the President, or the General Secretary, calls FO meetings. The list of office bearers for the Heran Distributary is given in Table 4.

Table 4. Names of Office Bearers.

Name of Office Bearer	Position
Haji Noor Ahmed Sulheri	President
Sajid Hanif	Vice President
Haji Khushi Mohammed	General Secretary
Malik Zafar Iqbal	Joint Secretary
Malik Haji Ahsan	Finance Secretary
Haji Mohammed Ashraf Gugar	Executive member
Arshad Mehmood	Executive member
Akhtar Kayani	Executive member
Habib - ur-Rehman	Executive member
Ali Khan Jamali	Executive member
Abdullah Khokhar	Executive member

Source: Minutes of the General Body meeting of two nominees from each watercourse

## 1.5 DRAINAGE FACILITIES

There are two types of drainage system installed in this command area; surface drains and sub-surface drains (saline tubewells). Surface drains, namely, (1) Makhi Branch Drain (MBD); (2) Makhi One R (MIR); and (3) Makhi One RA (MIRA), are installed in the Heran Distributary command area, while SIR drain is installed along the Khadwari Minor command area. These drains end at Sanghar Drain, which, finally, concludes in the Main Drain, also known as the Spinal Drain. The detail of these surface drains is given in Table 5.

Table 5. Characteristics of Surface Drains.

Name of Drain	Design Discharge Cfs	Total Length (Feet)	Width (Feet)	Number of Inlets	Slopes (-)
MBD	96.60	67,994.40	11.00	5.00	1.25
MIR	79.50	76,391.20	8.00	5.00	1.25
MIRA	17.60	23,288.00	5.00	4.00	1.25
SIR	43.90	36,768.80	9.00	6.00	1.25

Source: Data from LBOD office, Sanghar.

The IIMI-Sanghar field team has been monitoring these surface drains since 1996 by measuring/conducting: (1) discharge at its disposal, and source, points in the command area; (2) vegetation growth survey; and (3) weak point surveys.

### 1.5.1 Discharge at Source and Disposal Points

The analysis of this data reveals that some of the excess irrigation water applied to the crops is flowing into these drains. The discharge difference between the source and disposal points, i.e., total contribution, is given in Table 6.

Table 6. Contribution of Excess Water to Surface Drains.

Months	MIRA Total Cont. (cusecs)	MIR Total Cont. (cusecs)	MBD Total Cont. (cusecs)	SIR Total Cont. (cusecs)
February	0.36	Not measured	Not measured	No flow
March	1.34	4.74	1.33	No flow
April	0.23	1.22	1.37	No flow
June	0.86	0.96	0.47	No flow
July	0.79	0.56	1.07	No flow
August	0.69	1.56	0.97	No flow
September	1.42	18.97	Not measured	No flow

Source: Monthly monitoring by IIMI-Sanghar staff.

Another interesting point to be noted is that during the months of peak crop water requirements, i.e., March and September, the total contribution in these drains increases suddenly.

The IIMI-Sanghar team measures, on a monthly basis, Parts Per Million (PPM) through EC meters of water at source and disposal points of the surface drains. The PPM observed at different intervals is given in Table 7.

Table 7. Salt Concentration (PPM) in Surface Drains at Source and Disposal points in the Heran Distributary Command Area.

Months	MBD W/Quality at Source (ppm)	MBD W/Quality at Disposal (ppm)	M-1RA W/Quality at Source (ppm)	M-1RA W/Quality at Disposal (ppm)	M-1R W/Quality at Source (ppm)	M-1R W/Quality at Disposal (ppm)
May	10,304.0	1,499.4	577.6	503.6	947.8	897.7
June	9,292.8	1,792.0	537.6	1,619.2	915.2	1,158.4
July	9,152.0	2796.8	896.0	672.0	524.8	550.4

Thus, it appears that water flowing from the Heran Distributary command area into these drains is of better quality.

### 1.5.2 Vegetation Growth Survey

Two surveys (in July and November 1997) pertaining to vegetation growth in the four surface drains by the IIMI-Sanghar staff have been documented. The main findings of these surveys are given in Table 8.



Table 8. Vegetation Growth in the Surface Drains.

Month	MIRA			MIR			MBD			SIR		
	Left	Right	Bed	Right	Left	Bed	Right	Left	Bed	Right	Left	Bed
July	Clean	Clean	Thick	Clean	Clean	Thick	Clean	Clean	Thick	Clean	Clean	Thick
November	Clean	Clean	Half clean	Clean	Clean	Half clean	Clean	Clean	Half clean	Clean	Clean	Thick

Source: Monitoring by IIMI-Sanghar field staff.

Interesting to note is that, except for SIR surface drain, the beds of these drains have been partially cleaned during November 1997. On the one hand, the free flow of water has increased, while on the other, the beds have been lowered. Thus, the possibility of water flowing back into cultivated lands through the inlets of these drains has been eliminated.

### 1.5.3 Weak Point Survey

The IIMI-Sanghar staff, after every three months, conducts a survey of the surface drains in order to note the weak points that may have developed in the berms / banks of these drains. The purpose of this survey is also to note (if any) the flow of excess irrigation water diverted into these drains by some of the farmers. The main findings of these surveys are given in Table 9.

Table 9. Weak Points in the Surface Drains.

Months	MIRA		MIR		MBD		SIR	
	Banks	Berms	Banks	Berms	Banks	Berms	Banks	Berms
July	Good	Good	Good	Good	Good	Good	Good	Good
November	Good	Good	Good	Good	Good	Weak	Good	Good

Source: Survey by IIMI-Sanghar field staff.

Overall, the sub-surface (saline tubewells) drainage system installed is complete, except for electricity connections.

Scavenger tubewells are not installed in the Heran Distributary command area. The area surfaces of these, however, cover parts of land within the command area. Disposal channels are unlined, and staff is yet to be deputed for the operation and maintenance of saline tubewells and its related infrastructure.

### 1.5.4 Farmers' Perceptions about Drainage Facilities

Meetings with the farmers reveal that the vegetation problem remains inherent in these drains, particularly in the rainy season, when water collected from different sides starts flowing back into the cultivated fields through inlets provided for these drains, thus damaging the sown crops.

Farmers are adamant that this drainage system is advantageous for their land, and insist that once this system starts operating properly, that it will spare their land from the twin menace of waterlogging and salinity. However, they are not enthusiastic about taking responsibility for the operation and maintenance of this system themselves.

## 2 CURRENT FINANCIAL SITUATION

### 2.1 SOURCES OF INCOME

The Sindh Irrigation Department is responsible for supplying water to the farmers. The Government of Sindh (GoS) collects *abiana* (water charges) from the farmers, which forms part of the revenue to defray costs incurred for the upkeep of the irrigation infrastructure. Besides, *abiana*, the GoS has other sources of income, as explained in the proceeding paragraph.

The farmers along this distributary pay *abiana*, land revenue, *Usher*, agriculture tax and local cess. In the local language, *abiana*, local cess and agriculture tax are called *jamabandi* (assessment) items, while *Usher* and loan collection of banks are known as *Ghair Jamabandi* (non-assessment) items. Local cess is also called Local Board Fund, which is utilized by the local board (district council) for development schemes.

#### 2.1.1 *Abiana*

*Abiana* is levied by the GoS to meet expenses incurred on the operation and maintenance of the irrigation system responsible for the supply of water to the cultivators. Rates of *abiana* are fixed by the GoS for each crop, and vary slightly from one area to another.

The rates of *abiana* applicable to this secondary canal command area for the different crops are given in Table 10.

Table 10. Rates of *Abiana* for 1996-97.

Name of Crops	<i>Abiana</i> Per Acre (Rs)
Cotton	80.95
Rice	77.20
Sugarcane	158.15
Fodder	34.65
Wheat	46.35
Vegetable	123.60
Orchard	123.60
Ground Nut	65.50

#### 2.1.2 Land Revenue

This is actually a royalty payable for land ownership imposed on non-Muslims and *Shias* (a Muslim sect). Rates of land revenue are calculated according to average production capacities for each crop.

Rates of land tax vary according to the land size. Different rates are as follows:

Land Size	Rate
Up to 12 acres	1.5 times
13 to 25 acres	2 times
26 to 50 acres	3 times
Above 50 acres	4 times

### 2.1.3 Usher

As for land revenue, *Usher* is recovered on a production basis from Muslims, except from Shias. In Islam, the rate for *Usher* is fixed, i.e., one-tenth of production after deducting the usual expenses. In agriculture, however, the charge is one-fifth, due to the imposition of other charges.

Formula for calculating *Usher*:

Total amount of production (A) - Expenses (25%) (B) = Amount (Remaining 75%) (C)

*Usher* = 5 % of C

25 % expense reduction (cost of production ) for canal irrigated land; and

33 % expense reduction (cost of production ) for tube well irrigated land.

For example,

Rs 100.00 (A) – Rs 25.00 (B) = Rs 75.00 (C)

*Usher* = Rs 75.00 \* 5% = 3.75

### 2.1.4 Agriculture Tax

During the year 1996-97, the GoS announced the levy of agriculture income tax for agriculture landowners owning twelve acres, or more.

The rates for land revenue, *Usher* and agriculture tax, for different crops, is given in Table 11.

Table 11. Rates for Land Revenue, *Usher* and Agriculture Tax for different crops, per acre, for 1996-97.

S#	Crops	Agriculture Tax	Land Revenue	<i>Usher</i>
1	Sugarcane	75.00	3.75	393.75
2	Rice	30.00	3.40	90.00
3	Tobacco, groundnuts and oil seeds	40.00	8.55	444.00
4	Cotton	73.00	1.50	360.00
5	Bajira, Maize and fodder	40.00	<i>Kharif</i> 2.25	75.00
6	Gardens and onions	300.00	<i>Rabi</i> 1.5	112.50
7	Wheat	40.00		102.00

## 2.2 TAX ASSESSMENT PROCEDURES

The settlement officer's ability to have a clear understanding of the principles and methods of assessment is necessary. A study of the agriculture tract is also necessary. Crop statistics are very important. The settlement officer's chief reliance must be to produce a fair assessment, as a wide diversity of agricultural conditions exist in most of the districts, e.g., plains or river valleys, etc.. In short, soil, rainfall, water depth, climate and the character of the cultivator, all contribute toward crop production.

Along the Heran Distributary, both, the Irrigation and Revenue Departments are responsible for the assessment of taxes. The Revenue Department assesses all taxes, like land revenue, *Usher*, agriculture tax and local cess, whereas, the Irrigation Department assesses *abiana* only. The *Tapedar* from the Revenue Department, and the *abdar* from the Irrigation Department, conduct the assessments. The procedure for assessment, for both, is similar. First, they go into the field and conduct a crop survey, which is entered into their field books. Summary sheets are compiled from these field books. Later, the Revenue Department compares its assessed *abiana* with that of the Irrigation Department before the *abiana* is finalized. However, Revenue Department supervisors verify assessments ascertained by the *Tapedars*, and present these to the *Mukhtiarkar*, who finally presents his report to the Assistant Commissioner of Sanghar.

### 2.2.1 Assessment of Land Revenue

The government levies payment on all land, regardless of purpose and situation, except:

- a. Land wholly exempted by special contract with the Government, or by the provisions of any law in force at the time;
- b. Land included in village sites for human habitation;
- c. Land included in cantonment limits;
- d. Land on which property tax (under the West Pakistan, Urban) is levied;
- e. Where Immovable Property Tax Act 1958 is payable; and
- f. Waste and barren land under cultivation for a continuous period of not less than six years.

Land revenue is assessed in terms of cash payments. The assessment of revenue is based on an estimate of the average money value of the gross.

### 2.2.2 Limits of Assessment

Assessment limits are ascertained according to the land revenue as a fixed annual charge, the amount of which is assessed in the form of a prescribed rate. The average amount, which, according to a written estimate, is approved by the government, or the Board of Revenue as the case may be, will be livable annually, shall not, in the case of an assessment circle, exceed one-fourth of the estimated money value of the net assets of such assessment circle.

### 2.3 TAXES COLLECTION PROCEDURE

After receiving rates of *Abiana*, land revenue, usher and agriculture tax duly fixed by Board of Revenue. Invoices to the farmers are issued and the revenue department starts collection. Daily collection report is put before the *Mukhtiarkar* and the amount is credited to the Government account through bank challan. *Mukhtiarkar* supervises this recovery campaign.

The farmers pay taxes to the *Tapedar* in cash, who issues a receipt *in lieu* thereof. In some cases, the farmers prefer to deposit taxes directly with the *Mukhtiarkar*, obtaining their receipts directly from his office.

### 2.4 EXPENDITURES

The Irrigation Department requests budget estimates from staff above the SDO level each year. These cost estimates, pertaining to operations and maintenance and other irrigation expenditures, are compiled and communicated to the next higher office for onward transmission to the Provincial Irrigation Secretariat, which finally forwards these budget estimates to the Finance Department for approval from the Sindh Assembly. Upon approval from the Sindh Assembly, the Finance Department permits the Irrigation Department to incur expenditures within the approved budgetary amounts in the following manner:

- The Assistant Executive Engineer of the concerned sub-division submits an estimate for the operation and maintenance expenditures of canals, and sends it to the Executive Engineer of the concerned irrigation division.
- The accountant of that division checks this estimate, and reports it to the Executive Engineer.
- For an estimate less than Rs 25,000, the Executive Engineer is himself an approving authority, and can allocate money to the Assistant Executive Engineer to commence work.
- Estimates between Rs 25,000 and Rs 0.25 million require approval from the Superintending Engineer on the recommendation of the Executive Engineer.
- Any estimate in excess of Rs 0.25 million is routed to the Chief Engineer, who, after consulting the Secretary of Irrigation through the Finance Ministry, is authorized to release the money.

### 2.5 MAINTENANCE, IMPROVEMENT AND ESTABLISHMENT COSTS

Various types of expenses exist at the irrigation divisional level, and are normally categorized under three heads, namely, (1) Establishment cost; (2) Maintenance cost; and (3) Improvement and Extension costs.

- 1) Establishment cost is based on staff salaries and its related expenses.

- 2) Maintenance cost includes expenses like excavation, earthwork, cleaning vegetation growth, repair of canal gates, or outlets. Repair to culverts and bridges over the secondary canal are also grouped under maintenance cost.
- 3) Improvement and Extension cost includes provision for the extension of distributaries, new head regulators (if the old one is completely damaged, or the design discharge has been increased) and the construction of new outlets, etc.. The construction of new culverts and bridges over a secondary canal also falls under improvements and extension cost.

### 3 FARM INCOME ANALYSIS

#### 3.1 BACKGROUND

A farmer derives his / her source of income by selling agricultural produce. Being conservative by nature, a farmer would only incur any additional expense, like that of an investment in his / her favor, if, in return, these additional expenses contribute towards the farm income.

In acknowledgement of this preference, a methodology, which is explained later in this chapter, was devised in order to calculate the net farm income, and to understand, in more detail, the different factors affecting farm income.

Generally, three techniques, namely, (a) farm income analysis; (b) fund flow analysis; and (c) farm investment analysis, are used to measure the performance of an agriculture project. Whereas the latter two techniques are used to determine the liquidity and attractiveness of a proposed investment, farm income analysis is normally used to evaluate the performance of a farm in a particular year (Gittinger 1992).

Farm income analysis technique has been favored in this report, as, at present, our primary objective is to test the financial viability of the FO's for a possible take-over of Operation and Maintenance of the Heran Distributary.

##### 3.1.1 Cropping Intensity and Cropping Pattern - Importance

Cropping intensity is normally expressed in percentage, and is referred to as the cropped land within a given Culturable Command Area (CCA), while cropping pattern means identification of different crops in a given cropped area.

The values for these two are needed to calculate the following:

- a) forming the basis to calculate crop yields;
- b) forming the basis to calculate farm inputs; and
- c) forming the basis to calculate *abiana*.

The foregoing are considered core requirements to ascertain the farm income. Furthermore, calculating *abiana* payable by a farmer also depends entirely on this information.

##### 3.1.2 Information Collected on Cropping Intensities at Different Intervals

IIMI's field office in Mirpurkhas has been collecting information about cropping intensities since 1996. Information has also been obtained from the Revenue Department. Mr. Amin Sohani, Financial Analyst, conducted a special survey with the help of field



staff to collect this information. The information thus collated, utilizing different sources, is summarized in Table 12.

Table 12. Cropping Intensities for the Heran Distributary.

Crop Season	Cropping Intensity (in %)	Remarks
<i>Kharif</i>	28.00	Designed Intensity
<i>Rabi</i>	53.00	Designed Intensity
<i>Rabi 95/96</i>	60.00	Mean figures (A. Sohani)
<i>Rabi 96/97</i>	56.48	Survey by field team
<i>Kharif 96</i>	59.00	Mean figures (A. Sohani)
<i>Kharif 96</i>	30.70	Survey by field team
<i>Kharif 97</i>	64.84	Survey by field team

### 3.1.3 Farm Revenue and Farm Expenses Calculated by Amin Sohani

Amin Sohani (1997), reported the farm revenue and farm expenses for this distributary, as given in Table 13.

Table 13. Farm Revenue, Expenses and Income Calculated (Amin Sohani, 1997).

Season	Mean Farm Revenue (CCA Acre)	Mean Farm Expense (CCA Acre)	Mean Farm Income (CCA Acre)
<i>Rabi 95-96</i>	1,249	958	291
<i>Kharif 96</i>	2,401	1,634	767

Note: The above figures have been calculated for cropped area only, which, in the sample, has 981 acres.

## 3.2 JUSTIFICATION FOR REVIEW OF THE EXISTING DATA

One of the specific objectives in organizing the farmers is to promote their maximum involvement in the operation and maintenance of distributary / minor canals (Phase II Report, 1997). This preliminary Business Plan (financial framework) is intended to facilitate the Farmers Organizations of this distributary in managing its financial affairs amicably. Therefore, there is a need to ensure accuracy and reliability of the data which form the basis for this business plan.

The variance in the existing data is somewhat substantial, although the data collected the by IIMI field team sounds more reasonable. However, since this data is largely based on samples, therefore, the chances of inherent limitations are possible. Considering the sensitive nature of the final product involved, i.e., a preliminary framework (financial) which is also acceptable to the farmers, the authors of this report felt the need for a more comprehensive survey of this distributary.

Furthermore, the need to obtain more confidence by having indepth knowledge about this distributary was also felt, to enable, on one hand, extending maximum

assistance to FOs during negotiations in the Joint Management Agreement, and, on the other hand, to come up with the best possible financial solutions.

### 3.3 DATA COLLECTION AND DATA ENTRY METHODOLOGY

The first important step, as considered by the authors, was to become familiar with the IIMI-Sanghar field staff, as well as with the Heran Distributary. Therefore, a field visit was undertaken in August 1997. Mr. Naveed Khayal, Supervisory Social Organizer and head of IIMI-Sanghar field station, assisted by other members of his team, provided a detailed presentation of this distributary. Later, he accompanied the authors to a field visit of the command area. At the end of this visit, it was decided to have the authors of this business plan meet for a full day at the Hyderabad office.

The purpose for this meeting was to devise a preliminary strategy for the collection of necessary data. Since information on cropping intensities and patterns was considered essential, therefore, it was resolved to conduct a 100% detailed survey of this distributary by hiring the part-time services of *abdars*, who were to be equally assisted by IIMI-Sanghar field staff members.

This strategy was discussed in detail with Dr. Yameen Memon, IIMI-team leader for the Sindh Province, Mr. Don J. Bandaragoda, Project Leader, and Professor Gaylord V. Skogerboe, Director, IIMI-Pakistan, whereby it was decided to organize a one-day workshop in Hyderabad that would be attended by all the Sindh-based project staff.

The workshop started with the authors providing a simple introduction to the Business Plan, while Dr. Yameen Memon described the purpose of the proposed survey, as well as the expectations from field staff during this period. Later, an open session was held with participants, in order to gather different ideas to improve the quality of this survey, and corrective measures to be adopted when bottlenecks arose. Participants agreed to the suggestion of conducting this survey at the level of each watercourse, and to also to prepare maps at the same time. Accordingly, an initial proforma was developed. The recommendations of this workshop are as follows:

- Technical persons, adequately familiar with the command area, and with about 5 years' field experience, to be hired;
- One field staff person to accompany this technical person, for both to go to the fields for data collection and filling proformas together;
- Two proformas were suggested; one for mapping and the other for crop identification;
- Each member to be responsible for the accuracy and correctness of data, by comparing the two proformas with each other; and
- Supervisory Social Organiser (SSO) of the Sanghar field station to be responsible for the final verification of data, before sending it to the IIMI-Hyderabad office.

The proformas developed at the end of the workshop were pre-tested on the following day. In Sanghar, agriculture land is divided into blocks, therefore, pre-testing of the questionnaire was successful. However, due to certain problems faced in other pilot sites (Mirpurkhas and Nawabshah), a few modifications were made before a final version was agreed upon.

The salient features of this questionnaire are as follows:

- A one-page questionnaire in landscape format.
- Data is easy to record.
- One page can easily record information for 9 blocks.
- The basic information relating to cultivators includes: (1) watercourse number; (2) survey, or block number; (3) *deh* name; (4) holding, in acres; (5) owner's name; (6) managed by; (7) status; (8) number of tenants; (9) water allocation (hr.); and (10) day and time of water allocation.
- Information for each crop cultivated, including orchards and vegetables.
- Information about uncropped land, i.e., fallow.
- Information about waterlogged and salinized lands.
- Information about abandoned land.
- Information relating to drainage infrastructure.
- Information about lift pumps and piezometers situated in the area.
- The last column for use to record any special information.

Sanghar Field Station hired two persons, namely, Allah Bux and Banho Khan Chandio, to collect data. Both have been working with the Irrigation Department as *abdars* for the last fifteen years.

Each of the Heran Distributary's watercourses were equally distributed among the 6 field staff members, with each being responsible for one respective area for the collection of data. Accordingly, field staff attempted to complete their part of the work as early as possible, but due to the complexity of data, more time was consumed.

Only the mapping proforma was filled out in the field. The technical (hired) person and the associated staff member surveyed the watercourse acre-wise, and entered data according to their observations. The mapping proforma contained four blocks each, and further divided into sixteen acres. In Sanghar, the land distribution is mostly in blocks, therefore, it was easy to provide the information. In some blocks, drains, distributaries, roads, etc. have been constructed, therefore, *deh* maps were also consulted while filling in the proforma. The data has been calculated in a manner that would clearly capture the maximum information of a given watercourse.

Next to filled out, was the proforma for calculation, which was filled out with the help of the mapping proforma. This exercise required more time. After these had been completed, the SSO was responsible for rechecking this data, before sending it to the IIMI-Hyderabad office.

### 3.4 FARM REVENUE ANALYSIS

Farm revenue is calculated by multiplying the physical productivity with the per unit price of the commodity. The formula used to calculate the farm revenue is:

$$FR = (TYP * Pr) + (TYB * Pr).$$

Where,

FR = Farm Revenue

TYP= Total Yield of Principle Crop

TYB= Total Yield of Bi-product

Pr = Per Unit Price

#### 3.4.1 Theory of Farm Revenue Analysis

Usually, one major objective for the financial analysis of a farm, is to judge how much farm families participating in farm work will have for living expenses. The analyst will need budget projections that estimate year-by-year future gross receipts and expenditures, including the costs associated with production and credit repayments farm families must make, in order to determine what compensation the family reaps for its own labor, management skills, and capital. Part of the income the family will receive may be in the form of food consumed in the household, so an estimate for this quantity and its value is necessary. Even if a family realizes a considerable increase in income, or 'net' incremental benefit by making an investment, its absolute income may still be so low that nearly all of the incremental production is consumed in the household.

A financial analysis must judge whether the family will then have sufficient cash to repay the cost of investment. If not, the analyst may have to make a policy judgment about the subsidy families with very low incomes may need.

The farm budget becomes the basis for shaping the credit terms to be made available. The analyst must judge whether farmers will need loans to finance on-farm investments to meet some production costs, and whether seasonal short-term credit should be provided for working capital to finance inputs and related expenses.

The analysis of farm income will also permit assessment of the incentives for farmers to participate in farm work.

- What will the probable change in the farm income be?
- What will the timing change in the farm be?
- How will the prices change, or, how severely could fluctuations affect farm income so that farmers will refuse to run the risk of participating in the farm work?
- What will the effect of subsidy arrangements on farm income be?

- What changes in government policy might affect the income earned by farmers?
- Will new subsidies be needed to provide sufficient incentive for the project to proceed?

For farm revenue analysis, every product produced on the farm is analyzed according to production, quantity and quality. For example, when wheat is produced, then the quantities of everything associated with wheat will be considered, according to the analysis of revenue cost collection.

A simple method of revenue analysis is to measure every quantity separately, e.g., for cotton crop, the production is differentiated between the quantity of cotton and the empty plants remaining, as a farmer can sell both, cotton as well as the empty cotton plants. Therefore, when analyzing farm revenue, both prices will be calculated.

Similarly, for sugarcane, the farmer obtains not only the price of cane from the mill, but also other left-overs of the sugarcane crop, as this can be used as fodder and manure. Another point to be noted for sugarcane crop, is that during harvest time, above work without wages in most cases, *in lieu* of which they take the remaining portion of this crop as fodder for their animals. Alternately, the rate of pay for laborers is Rs 100 per day.

In farm revenue analysis, a good rule for determining the market price for agriculture commodities produced on the farm, is to investigate the prices at “point of first sale“. If the point of first sale is in a relatively competitive market, then the sale price of the commodity is probably a relatively good estimate of its value in economic, as well as in financial, terms. If the market is not reasonably competitive in the economic analysis, the financial analysis may have to be adjusted to reflect the opportunity cost, or value in use, of the commodity, better.

Farm revenue analysis was considered very important in order to make a business plan for the FOs. On the basis of these analyses, judgments could be formed about the financial efficiency, incentives, creditworthiness and liquidity. The following information is considered important to calculate farm revenue:

- Total land holding of a farmer.
- Cropping pattern.
- Cropping intensity.
- Total production.
- Farm-gate prices.

### 3.4.2 Farm-gate Prices

The best point of first sale to use is generally what the farmer receives when he sells his product at the boundary of the farm, i.e., farm-gate prices. The increased value, added to the product as it is processed and delivered to a market, arises upon payment for marketing services. This added value is not attributed to the investment to produce the commodity properly. Rather, it arises from the labor and capital engaged in the marketing services. Usually, the prices at point of first sale can be accepted as the farm-gate prices, even if this point is in a nearby village market where the farmer sells his output. Thus, he earns himself any fee that might be involved in transporting the commodity from the farm to the point of first sale. But, if any new equipment is necessary to enable the farm-gate price may be a poor indicator of the opportunity cost, the authors prefer to use in economic analysis. The farm-gate prices of crops are given in Table 14.

Table 14. Farm-gate Prices of various Crops in Heran Distributary, 1997.

S. No	Name of Crop	Farm-gate Price Rs/mds.
1	Cotton	792.80
2	Sugarcane	32.45
3	Rice	150.75
4	Fodder	26.24
5	Vegetables (approximate)	115.08
6	Oil Seed	684.60
7	Wheat	239.10

### 3.4.3 Land Affected by Salinity

Salinity is the presence of various cations (Ca, Mg, Nz, K) and anions (Cl, So<sub>4</sub>, Co<sub>3</sub>, Hco<sub>3</sub>) of soluble salts evident in irrigation, and soil, water. The presence of these salts adversely affect the ability for plants to extract moisture from the soil, thereby reducing the agriculture productivity of land. Salinity levels are usually classified according to the measured electrical conductivity (EC) of the irrigation, or soil, moisture. Salinized soil contains an EC greater than 4 deci-siemens per meter (dS/m), and the exchangeable sodium percentage (ESP) is less than 15. For sodic soil, the EC is less than 4 dS/m, and the ESP is greater than 15. Sodic soil is rather difficult to reclaim when compared to saline soil<sup>1</sup>.

Actually, in the Heran Distributary command area, the soil is yet to be analyzed chemically in order to determine its salinity / sodicity status. Therefore, the authors were unable to decide the percentage of soil affected by salinity / sodicity. However, farmers believe that soil in this command area is mostly salinized, because the per acre yield of salt tolerant crop varieties is better than that of the normal varieties.

<sup>1</sup> "Personal Communication" Dr. Muhammad Aslam.

As the water table of the soil has reached approximately two to three feet, therefore, it is impossible to reduce the soil salts by leaching. Farmers, thus, grow mostly tolerance crops, like that of sugarcane, rice and *janter*. During data entry, the authors assumed salinized fields on the mapping proforma, i.e., only those portions of land on which a layer of white powder was visible, and where land was not being used for cultivation. These portions of land was calculated at about 1,673 acres.

#### **3.4.4 Land Affected by Waterlogging**

A substantial amount of irrigation water seeps underground from the canals, watercourses and fields. This seepage, with no natural means of escape, continues to accumulate underground, and the water table continues to rise, until eventually reaching the ground surface. This creates waterlogged conditions. At the same time, water from the shallow water tables flows through evapotranspiration. With this movement of water, salts also come up and are deposited in the root zone, thereby rendering the soils unproductive. Irrigation with water containing large amount of salts, or a high proportion of sodium, poorly-leveld land, improper irrigation management (inefficient irrigation and agricultural practices), the use of poor quality irrigation water and the lack of drainage, also cause salinization of the plant root zone<sup>2</sup>.

The province of Sindh is known to have the biggest network of artificial canals in the world. The land slope from the sea towards the north is about 1 foot per mile. The Indus Plain is an arid and semi-arid region containing alluvial soils. Prior to the major conversion of inundation canals to weir controlled canals, the water table was eighty feet below the soil surface. Both, irrigation and drainage, are inversely proportional to each other, therefore, both are necessary for sustainable irrigated agriculture. In Sanghar District, a huge system dating back to very early irrigation methods is still in operation, but due to the absence of a drainage system, the water table rose, and soils became waterlogged. Although presently the drainage system has been installed under the LBOD project, it is not operational; consequently, the water table has risen to the soil surface. Furthermore, operational population pressure in this command area has caused intensive cultivation of land without adequate drainage facilities, thereby causing an increase in the elevation of the water tables.

During the survey, tracts of land where standing groundwater was evident on the surface, were categorized as waterlogged. In the command area of the Heran Distributary, the pounded regime portion is about 870 acres.

#### **3.4.5 Land Affected due to Other Reasons**

According to older farmers, the river Indus used to flow through the Sanghar District many years ago, hence, most of the land was covered with water, causing silt deposits. When the Indus River changed its course, and with the passage of time, these silt depositions formed into sand dunes. Later, farmers converted these sand dunes into

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<sup>2</sup> "Personal Communication" Dr. Muhammad Aslam.

cultivable fields. Currently, the sand dune-affected area is equivalent to about 1,802 acres, and for this survey's purposes, has been considered as abandoned.

### 3.5 FARM LAND REVENUE OF HERAN DISTRIBUTARY

The information deemed necessary as explained in Section 3.4 was available at the end of this survey, in time for the *kharif* 1997 cropping season. However, the same information for *rabi* 96-97 was not possible through this survey. In order to form an opinion regarding the economic strength of the farmers, farm land revenue should be calculated for a period of one year. Therefore, field data collected by the IIMI-Sanghar team using the sampling method, has been relied upon to compute the figures for the *rabi* 96-97 cropping season.

The other important factor in arriving at the farm revenue, is crop yield per acre. Again, contact farmers were contacted from each watercourse, where land can be considered as fairly representative of the whole watercourse. The information provided by these farmers was further cross-checked with the information available for the other two pilot distributaries, and may be considered fairly reliable. The yield per acre for major crops in this command area, when compared with the national and international information, is given in Table 15.

Table 15. Comparison of Various Yields for Crops in different Countries.

Country	Cotton (kg/ha)	Wheat (kg/ha)	Maize (kg/ha)	Sugarcane (kg/ha)	Rice (Paddy) (kg/ha)
USA	1,902.25	2,566.25	7,450.00	76,846.25	6,377.50
China	2,302.25	3,229.75	4,375.25	-	5,664.75
Turkey	2,445.75	2,027.50	4,082.00	-	-
Mexico	2,351.25	4,102.50	1,944.75	-	-
Iran	1,883.00	1,473.25	-	-	-
India	742.50	2,298.00	1,558.25	63,680.75	2,617.50
Pakistan	1,865.25	1,900.50	1,386.00	42,176.75	2,323.75
Heran Distributary	1,535.35	2,574.72	-	62,908.92	3,772.18

Source: Agricultural Statistics of Pakistan, 1992-1993.

For the purposes of calculating farm land revenue, expenditure and income, it was assumed that a farmer hides actual cropped area; whereas, (s)he normally informs the correct crop yield, crop price and crop expenditure as other sources confirming, or negating, this readily-available information. Therefore, the main emphasis was to collect accurate information (maximum possible) regarding the cropped area and pattern.

Important information collected during data collection regarding crops, cropped area of these crops divided into maximum and minimum area, average water table depths, average water quality in parts per million, and average water duty, is given in Table 16. This information can be used to explain the farmers' preference for certain crops in their respective watercourses.



Table 16. Farmers' Preferences for Selected Crops along different Watercourses.

Particulars	Cotton		Sugarcane		Wheat		Fodder		Rice	
	Max.	Min.	Max.	Min.	Max.	Min.	Max.	Min.	Max.	Min.
W/course number	11R	2R	4R	K1L	16R	2R	11R	K1L	14L	K4R
Land:										
Crop cultivated in acres	388	8	199	1	426	35	104	11	74	1
Total crops in area acres	585	64	678	104	655	48	585	104	275	319
CCA in acres	1,068	224	931	408	675	224	1,038	408	322	658
W/quality (mS/m)	1,293	2,020	3,010	690	2,643	2,020	1,293	690	1,215	810
W/table depth (avg.)	3.74	2.29	1.79	3.76	2.86	2.29	3.74	3.76	1.89	2.66
W/duty (avg.)	7.31	5.88	8.16	5.83	5.28	5.88	7.31	5.83	8.84	4.04

Source: For cultivated area and crop identification survey by IIMI-Sanghar. For water quality, water table depth and water duty average of time-series data for the last 5 months collected by IIMI-Sanghar field staff.

In the case of cotton, the only reason for a high cropped area in Watercourse 11R, is a higher water table depth from the surface and plausible water quality, while low cotton cropped area in Watercourse 2R is due to low cropped area in this watercourse.

From the above table, it is interesting to note that in Watercourse 4R, cropped area for sugarcane is the highest, which can be attributed to a very high water duty, i.e., 8.16, and a lower water table depth from the surface, i.e., only 1.79 feet. Sugarcane is a very high water-consuming crop, and 18.20% of the total sugarcane cultivated in this command area is cultivated in this watercourse. While sugarcane is at an extreme low in Watercourse K1L, where water duty is 5.83, and which can be attributed to the interest of farmers towards other crops.

The high wheat cropped area in Watercourse 16R can be attributed to the farmers' interest in this crop, whereas a low cropped area for wheat in Watercourse 2R is due to its total cropped land, i.e., only 48 acres.

A study to: (1) identify groundwater contribution to the water requirements of major crops; (2) develop irrigation management strategies for major crops under different water table conditions; and (3) evaluate the effect of groundwater quality on soil salinization and crop yields under different water table depths, has been conducted by Mona Reclamation and Experimental Project (MREP), and Lower Indus (LIM), over a period of three years. The conclusions of this paper are as follows:

- a. Low Water table depth from surface is, generally, not conducive for good crop yields. Water supplied to a crop by capillary rise from shallow groundwater can be an important resource. However, it reduces the depth of root zone and increases the threat of soil salinization, especially when ground water quality is inferior, and ultimately affects the crop yields.
- b. The general practice of applying 5-6 irrigations to wheat and cotton crops is wasteful and unproductive on soils with water table less than 9 feet from the

ground surface. For good yields, 1-2 irrigations at a water table depth of 3 to 6 feet, and 2-3 irrigations at a water table depth of 6 to 9 feet, are required.

- c. At shallow water tables, bed planting of crops not only provides better soil conditions during the rainy season, but also saves more water when compared to conventional flat / basin methods.

The results of LIM, based in the Sindh province, identifying groundwater contribution to the water requirement of major crops, is given in Table 17.

Table 17. Groundwater Contribution to Crop Water Requirement for Selected Crops.

	W/table depth Less than 3 ft.	W/table depth 3 to 6 feet.	W/table depth 6 to 9 feet.	W/table depth 9 to 12 feet.	Surface Water Application.
Total ET losses (cm)	77.9	53.8	50.7	55.5	
G/water cont. (% of total ET)	82.8	24.2	7.6	3.8	
Sub-irrigation (cm)	64.5	13.1	3.9	2.1	
Cotton (kg/acre)	196.4	279.4	620.2	736.0	30 cm or 4 irrig.
Sugarcane (kg/acre)	31,500.0	31,780.0	26,520.0	26,480.0	91 cm
Wheat yield (kg/acre)	446.2	579.8	1,323.9	1,545.7	30 cm or 4 irrig.

Source: Benefits of Shallow Drainage, Paper by MREP & LIM.

The data for watercourses of the Sanghar Distributary indicating maximum and minimum crop yields, water table depths from the surface, ground water quality and water duty, is given in Table 18.

Table 18. Crop Yields, Water Quality, Water Table Depth from Surface and Water Duty for Selected Crops.

Particulars	Cotton		Sugarcane		Wheat		Fodder		Rice	
	Max.	Min.	Max.	Min.	Max.	Min.	Max.	Min.	Max.	Min.
W/course number	K3L	K2R	17AL	11R	5L	K6T	3L	K2R	13R	11R
Yield in kg. Per acre	1,000	360	32,000	16,000	1,400	720	3,600	2,000	1800	1000
W/quality in mS/m (avg.)	1,250	1,867	1,030	1,293	2,850	1,307	1,843	1,867	1,460	1,293
W/table depth (avg.)	2.76	3.82	2.67	3.74	1.98	2.69	5.26	3.82	3.20	3.74
W/duty (Avg.)	4.95	3.83	6.09	7.31	8.81	4.54	6.90	3.83	4.51	7.31

The high sugarcane yields in this command area is nearly equal to those obtained by LIM under the relevant water table depths. True for sugarcane, is that higher yields in lowest water table depth from surface, and *vice versa*. However, results for cotton and wheat are different.

The farmers along this distributary normally sell their agriculture produce in the nearby grain market. However, sugarcane and cotton is usually sold to the sugar mills and cotton ginning factories, which are also nearby, while wheat is sold to food departments at rates established by the Government of Pakistan. Important information regarding maximum and minimum farm-gate prices for major crops, is given in Table 19.

Table 19. Farm-gate Prices, Water Quality, Water Table Depth from Surface and Water Duty for Selected Crops.

Particulars	Cotton		Sugarcane		Wheat		Fodder		Rice	
	Max.	Min.	Max.	Min.	Max.	Min.	Max.	Min.	Max.	Min.
W/course number	18AT	10R	15L	17AT	3L	14L	8AL	K5T	4R	9R
Price per kg. in Rupees	20.91	19.66	0.94	0.74	6.37	4.87	0.89	0.39	4.86	2.86
W/quality in mS/m (avg.)	1,000	870	963	2,023	1,843	1,215	867	2,110	3,010	837
W/table depth (avg.)	4.12	2.97	3.70	4.18	5.26	1.89	2.94	3.10	1.79	2.85
W/Duty (Avg.)	8.39	9.07	6.06	5.30	6.90	8.84	12.73	6.42	8.16	7.07

The mean farm-gate prices for these major crops are calculated at Rs 19.82 per kg. for cotton, Rs 0.81 per kg. for sugarcane, Rs 5.98 per kg. for wheat, Rs 0.66 per kg. for fodder, and Rs 3.77 per kg. for rice, even though the purchase price for wheat is fixed by the Government of Pakistan. The reasons for price fluctuations are: (1) initially, the price was fixed at Rs. 240 per 40 kgs, which was later reduced to Rs. 200 per 40 kgs; and (2) the quality of wheat in Watercourse 14L was not up to the mark, hence, it was sold at the low price of Rs. 195 per 40 kgs.

The prices a crop can fetch depend on its quality, which, in turn, depends on various factors, e.g., availability of water, soil conditions, quality of seed, quantity and quality of fertilizer, pesticides, and the farming practices. Therefore, the above analysis becomes more meaningful when seen together with the farm input costs, which is explained later in this chapter. Here, the purpose is to see the range of prices the farmers along this distributary fetch for major crops.

Although bi-products for crops like wheat and cotton are either sold by the farmers, or consumed domestically by them, the value of these bi-products has not been considered in this report. Thus, farm revenue, calculated by multiplying the physical productivity with the per unit farm-gate price of the commodity, for *rabi* 96/97, and *kharif* 97 cropping seasons for the Heran Distributary command area, amounts to Rs 4,530 and Rs 12,673, respectively, per cropped acre. This totals Rs. 17,202 per cropped acre. The important information derived from farm revenue analysis for this distributary is given in Table 20.

Table 20. Gross Agriculture Revenue Analysis.

Particulars	Rabi - 96-97	Kharif - 97	Total (one year)
Cropped Area in acres	8,513	9,323	17,836
Fallow Area in acres	2,215	1,405	--
Waterlogged Area in acres	870	870	--
Salinized Area in acres	1,673	1,673	--
Abandoned Area in acres	1,802	1,802	--
CCA in acres	15,073	15,073	--
Cropping Intensity (in %age)	56.48	64.84	121.32
Gross Revenue (Rupees)	38,563,030	118,142,975	156,706,005
Gross Revenue per cropped acre (Rupees)	4,530	12,673	17,202
Gross Revenue per CCA acre (Rupees)	2,558	7,838	10,396
Gross Revenue (US\$)	876,433	2,685,068	3,561,500
Gross Revenue per cropped acre (US\$)	103	288	391
Gross Revenue per CCA acre (US\$)	58	178	236
Avg. price of land per acre (Rupees)	75,000	75,000	75,000
G/revenue to land (Crop) price in %age.	6.04	13.90	22.94
G/revenue to land (CCA) price in %age.	3.41	10.45	13.86

Rate applied: 1 US\$ = Pakistan Rupees 44.00.

The total uncultivated land in this command area categorized as waterlogged, salinized, or abandoned, is 4,345 acres. The mean gross revenue per cultivated acre is Rs 17,202, hence, the farmers in this command area, in one cropping season, have lost a gross revenue of about Rs 74.743 million (US\$ 1.699 million). This totals Rs 4,958.71 per CCA acre, and a decrease in the cropping intensity, by 28.83%, is noted.

The revenue for this command area, when compared to other available information for Pakistan, is given in Table 21.

Table 21. Gross Agriculture Revenue Comparison.

	All-Pakistan	LBOD Baseline	IIMI-Various	Heran Distributary
Gross Revenue (Rs/Acre)	3,644	5,263	3,240 - 10,120	10,396
Gross Revenue (US\$/Acre)	83	120	74 - 230	236

Source: Consultancy Report, Dr. Christopher Perry.

The gross revenue for each watercourse of this distributary has been analyzed; important findings of this analysis summarizing the two watercourses with the highest gross revenue, when compared to the watercourse earning the minimum, and the mean, gross revenue is given in Table 22.

Table 22. Maximum, Minimum and Mean Gross Agriculture Revenue within Heran Distributary

Particulars	Revenue Max.		Revenue Max.		Revenue Min.		Revenue Mean	
	K-97	R-96	K-97	R-96	K-97	R-96	K-97	R-96
Watercourse no.	2R	5L	K3L	K3L	K2R	14L	Avg.	Avg.
Per cult. Acres	22,620	7,098	20,430	6,757	6,881	2,318	12,673	4,545
Per CCA Acres	6,481	6,068	12,838	3,511	2,639	1,793	7,838	2,562
Cropping Intensity	28.7	85.5	63.1	52.0	38.7	77.3	64.84	56.48
W/quality in PPM (avg.)	2,020	2,850	1,250	1,250	1,867	1,215	1,544	1,544
W/table depth (avg.)	2.29	1.98	2.76	2.76	3.82	1.89	3.27	3.27
W/duty (avg.)	5.88	8.81	4.95	4.95	3.83	8.84	6.72	6.72

In lowest gross farm revenue earning watercourses, Watercourse K2R has a low cropping intensity, coupled with the shortage of water. The main reason for Watercourse 14L's wheat rate being Rs 4.87 per kg, which is less than the mean rate of Rs. 5.98 per kg.

### 3.6 FARM EXPENDITURE ANALYSIS

In developed countries, where the process of economic and social integration between agriculture and other sectors of the economy is virtually complete, farming is a business, and farmers behave like businessmen, and keep a proper records of every expense. This record enables a farmer to keep track of total expenditure on the farm, and to calculate per acre cost for each crop (s)he cultivates. The amount of input rates expended on a farm to produce any product, depends largely on soil conditions, water supply for irrigation and the climatic conditions in that particular region.

In the command area of the Heran Distributary, the soil condition, supply of irrigation, marketing and machinery facilities do not differentiate significantly, therefore, the ratio of expenditures per acre is the same for similar crops. In calculating farm expenditures for *kharif* 1997, one to two farmers were interviewed from each watercourse, and details of different expenditures were obtained. The *zamindars* in this command area maintain proper records of total expenditures, the details of which are explained in the following paragraphs.

#### 3.6.1 Seeds

*Zamindars* consider good seed for improved varieties as one of the most important agriculture inputs to obtain an increased crop production, and providing economic benefit to the growers. Thus, quality seed not only acts as an impetus to increased crop production, but also maintains the quality of production, which fetches higher value in the market.

The main criteria for describing seed quality, assuming that the seed is of an appropriate variety, is purity and seed viability. Purity is expressed on a percentage basis by weight. The seed viability expresses what production of the total number of seeds is

alive, or capable for germination, over a specific period which is determined through controlled tests, and actually counting the number of seeds that germinate. In some cases, the seed is not in a pure form, which directly affects the crop production. Normally, farmers obtain seed of different crops from the market, except for sugarcane. Sugarcane seed is produced in their fields, and likewise, some other crop seeds are also produced on their farms. Whether a farmer obtains ready seed from the market, or s(h)e prepares home-grown seed, the expenditure is incurred nevertheless, and therefore, should be calculated accordingly. The detail for seed costs for different crops in this command area is given in Table 23.

Table 23. Seed Costs for different Crops in the Heran Distributary Command Area.

Name of crop	Rates, in Rupees per kg	Total Amount on Per Acre
Cotton	31.00	200 to 300.00
Sugar cane	1.00	3000.0 to 4000.00
Rice	1.5	40.00 to 60 .00
Fodder	5.00 to 60.00	100.00 to 400.00
Vegetable	50.1000	300. 00 and above

### 3.6.2 Fertilizers

These inputs are considered very important and the farmer's concept is that the production of crops becomes zero if fertilizers are not used. That there are at least 16 nutrients essential for plant growth and productivity has already been established, and the deficiency of any nutrient affects crop growth and production is reduced. Farmers in this command area are adequately informed about these matters. Out of 16 nutrients, carbon, hydrogen, oxygen, nitrogen, phosphorus, potassium, calcium, magnesium and sulphur are needed in greater quantities, and are known as macro-nutrients, while micro-nutrients include copper, zinc, manganese, iron, boron, molybdenum and chlorine.

In this command area, farmers use mostly fertilizers like Urea, DAP, Potash, 23\*23, Ammonium Nitrate, Single Super Phosphate (SSP) and Triple Super Phosphate (TSP). In certain cases, they may use green, and farm dairy cattle, manure also. The farmer uses different quantities of different fertilizers, according to the soil and crop types, which he believes is essential for plant growth. The details for the same are given as follows:

- DAP** In the command area, mostly used in all crops, but particularly in cotton, sugarcane, wheat and rice, at the rate of one bag per acre at the time of sowing.
- Urea** Used in all crops, at two to five times in one crop at different stages, like upon first irrigation, third irrigation, at flowering time, at reaping time, and used in high quantity.
- Potash** Used mostly in sugarcane, wheat, and in some instances, in cotton.

### 3.6.3 Pesticides

According to the farmers in this command area, as the water table increase, the soil condition and the cropping pattern are the same, therefore, the use of insecticides are on the increase. Government agencies have no proper mechanism to control crop diseases, therefore, farmers use pesticides according to their own judgment, or by consulting each other, without any proper knowledge about which pesticide to use for a particular crop. Therefore, the expenditure on pesticide, per acre, varies from Rs 500.00 to Rs 2,500.00. The farmer also uses weedicide to control weeds in crops.

Pesticide expenditure is classified according to the type of crop. The rate for different pesticides were calculated from information gathered from different farmers, who imparted detail pertaining to prices, pesticide brands, number of sprays and average expenditure per acre. Pesticides are used mostly on cotton crops and vegetables, and weedicide is used on different crops.

The names of different pesticides are given in Table 24.

Table 24. Different Pesticides.

Name of Pesticide	Rate per liter (Rs)	Quantity per acre
Ando Sulphan	340.00	1 lit/acre
R.6	340.00	1 lit/ acre
Arivoo	740.00	1 lit/ acre
Anthio	260.00	1 lit/ acre
Politrin C	780.00	1 lit/ acre
Tamaran	340.00	1 lit/ acre
Thiodan Nawacran	340.00+380.00	1 lit/ acre
Monophas	380.00	1 lit/ acre
Methametaphas	296.00	1 lit/ acre
Karatae	428.00	1 lit/ acre
Spark	340.00	1 lit/ acre

### 3.6.4 Machinery Rentals

Land preparation for crops, again, depends upon soil type and crops being cultivated. In former years, people used mostly bullocks for ploughing, threshing, cultivation and irrigation. At that time, one man could only cultivate half block (8 acres), which sued to be sufficient for him. Nowadays, agriculture machinery is used quite frequently. In the command area of the Heran Distributary, most farmers have there own machinery, and a few others use tractors, or hire machinery on rent.

Land preparation for each crop requires the same number of ploughs, land leveling and drilling by all farmers. The rate for the preparation of land is fixed on an hourly basis. The rate for machinery has been calculated in terms of preparation of land, sowing (drill), harvesting, threshing, loading and lift irrigation. In this command area,

nearly 70% of the *zamindars* have their own tractors. The common rate here is Rs 150 per hour, which includes all machinery required, i.e., tractors, threshers, drilling machines, disk-plows, disk-harrows, cultivators. etc..

### 3.6.5 Labor for Agriculture

Most land along the Heran Distributary is cultivated either by the owners themselves, or by the tenants, on a share cropping basis. In the case of share cropping, the agricultural produce shared between the two parties is distributed 50-50. In both cases, labor is required for land cultivation. The rate for labor for different crops is different in this command area. The detail for the labor rate for different crops is given in Table 25.

Table 25. Labor Rate for different Crops.

Particulars	Cotton	Sugarcane	Rice	Wheat
Sowing per acre	100 – 300	500-800	100	300
Cutting / Threshing per Mds	5	8	5	15 –20
Inter-culturing per acre	1000 – 2000	600		
Spraying 4 times	400			

These rates are subject to change, according to time and conditions. Under normal conditions, the charge for agricultural labor is Rs 100 per day. *Zamindars* only pay for labor costs when he cultivates himself, otherwise the tenant has to bear the full cost for labor.

### 3.7 TAXES TO THE GOVERNMENT OF SINDH

These are fixed by the Government on the basis of land holding, or on the basis of crops sown, and are jointly assessed by the Irrigation and Revenue Department, but are collected by the Revenue Department alone. The taxes paid to the Government are borne by the *zamindar* if he is an owner-cultivator, otherwise the tenant shares these expenses equally.

### 3.8 LABOR FOR DESILTING

Ever since its construction, the desilting process from watercourses and the distributary in this command area has been continuous. Previously, watercourses were desilted on a monthly basis, whereas the distributary was desilted only during its closure period. One responsible person along the watercourse (locally called chairman of watercourse) used to inform all the water users about arrangements to desilt the watercourses. When all the water users were gathered along the watercourse, the chairman distributed parts of the watercourse for desilting, according to the time allocation of each *zamindar's* water turn. Every water user used to be quite happy to clean his portion of the watercourse. If a water user was absent at the time of desilting, a fine was imposed; whereas, along the distributary, desilting was not a continuous process. Sometimes people came from the tail portion to desilt, sometimes from the head portion.



Actually, the farmer was under the impression that desilting was the responsibility of Government Departments, therefore, they did not take an active interest.

Since the formation of the Water Users Federation (WUF) along this distributary, water users, from head to tail, participate in desilting the distributary, along with their tenants without any considerations for charges.

### 3.9 FARM LAND EXPENDITURE OF HERAN DISTRIBUTARY

This information was collected from the farmers through interviews. The field staff was adequately briefed to understand the importance of accuracy in this information, thus, before the interview process, they went to the local markets to familiarize themselves with the different kinds of pesticides, fertilizers and seed qualities and prices.

Farmers in this command area keep a fairly good record of farm inputs. Most of the farmers interviewed had kept the original receipts for different inputs purchased. Information regarding maximum and minimum costs per acre incurred by farmers on different farm inputs for key crops along this distributary's command area, is given in Table 26.

Table 26. Maximum and Minimum Agriculture Input Costs in Heran Distributary.

Particulars	Cotton		Sugarcane		Wheat		Fodder		Rice	
	Max.	Min.	Max.	Min.	Max.	Min.	Max.	Min.	Max.	Min.
Land prep. Cost per acre	1,280	600	1,200	800	1,200	670	980	450	1,000	600
Seeds	300	150	4,000	3,000	450	300	400	150	60	40
Fertilizer	2,260	700	2,640	1,280	1,800	1,025	1,500	660	1,500	700
Pesticides	2,000	1,000	800	400	400	400	-	-	525	400
Labor	3,600	1,400	5,100	3,000	1,300	780	1,150	200	1,900	224

The range of costs per cropped acre for different key crops incurred by the farmers can be inferred from the above table. Furthermore, it is observed that farmers spend steep amounts on the land preparation for crops. Expenses for the purchase of seeds and fertilizers are comparatively high for sugarcane and cotton crops. Farmers also incur high costs on the purchase of pesticides for the cotton crop, while this expense is the lowest on wheat crop, and nil for fodder and oil seed. Farmers pay high rates for labor for sugarcane and cotton crops.

The information on maximum and minimum farm input costs by the farmers of this minor command area, grouped by watercourse numbers for major crops, is given in Table 27.

Table 27. Maximum and Minimum Agriculture Input Costs for Selected Crops.

Particulars	Cotton		Sugarcane		Wheat		Fodder		Rice	
	Max.	Min.	Max.	Min.	Max.	Min.	Max.	Min.	Max.	Min.
Watercourse number:	K3L	17BL	4R	17BL	16R	2R	K2R	15L	3L	9AR
Land prep. cost per acre	1,240	750	1,000	1,000	1,000	800	600	600	800	910
Seeds	200	250	3,500	3,000	350	350	300	300	50	40
Fertilizer	1,600	1,200	2,640	1,500	1,800	1,025	1,500	1,050	1,150	1,000
Pesticides	2,000	1,000	400	455	400	400	-	-	525	425
Labor	3,600	1,750	4,950	3,000	1,250	700	1,150	634	1,900	224
Total in Pakistan Rupees:	8,640	4,950	12,490	8,955	4,800	3,355	3,550	2,024	4,425	2,599
Total in US Dollars:	193	113	284	204	109	76	81	46	101	59

The mean costs for these major crops, per cropped acre, are (1) Cotton Rs 6,633 (US\$ 83); (2) Sugarcane Rs 10,821 (US\$ 246); (3) Wheat Rs 4,224 (US\$ 96); (4) Fodder Rs 2,630 (US\$ 60); and (5) Rice Rs 3,628 (US\$ 82).

The mean cost per cropped acre for sugarcane, which is a year-round crop, is the highest among different crops, i.e., Rs 10,821 (US\$ 246) per acre. Other crops are bi-annual. Farmers in this command area usually utilize their land by cultivating different combinations of crops during one cropped year. These different combinations, and accumulated mean costs per acre for these combinations in one year, is given in Table 28.

Table 28. Mean Agriculture Input Costs for different Crop Combinations.

Crop Combinations	Mean cost of Crop no. 1 in Rupees	Mean cost of Crop no. 2 in Rupees	Total mean cost of Crop in Rupees	Total Mean cost of Crop in US Dollars
Sugarcane only	10,821	-	10,821	246
Cotton + Fodder	6,633	2,630	9,263	211
Cotton + Wheat	6,633	4,224	10,857	247
Fodder + Rice	2,630	3,628	6,258	142
Fodder + Wheat	2,630	4,224	6,854	156

Therefore, when compared to the sugarcane crop, the combination of cotton and wheat is the most expensive, while that of fodder and rice is the least expensive combination.

The farm input costs, calculated by multiplying the crop inputs with the per unit cost of these inputs, for the *rabi* 96/97 and *kharif* 97 cropping seasons for the Heran Distributary command area, amounts to Rs 3,382 and Rs 6,582, respectively, per cropped acre. For one cropped year, this totals Rs 9,964 per cropped acre. The important information derived from farm input cost analysis for this distributary is given in Table 29.

Table 29. Agriculture Input Cost Analysis.

Particulars	Rabi - 96-97	Kharif - 97	Total (1 year)
Cropped Area in acres	8,513	9,323	17,836
Fallow Area in acres	2,215	1,405	-
Waterlogged Area in acres	870	870	-
Salinized Area in acres	1,673	1,673	-
Abandoned Area in acres	1,802	1,802	-
CCA in acres	15,073	15,073	-
Cropping Intensity (in %age)	56.48	64.84	121.32
Gross input costs (Rupees)	28,791,329	61,365,760	90,157,089
Gross input costs per cropped acre (Rupees)	3,382	6,582	9,964
Gross input costs per CCA acre (Rupees)	1,910	4,071	5,981
Gross input costs (US\$)	654,348	1,394,676	2,049,025
Gross input costs per cropped acre (US\$)	77	150	226
Gross input costs per CCA acre (US\$)	43	93	136
Avg. price of land per acre (Rupees)	75,000	75,000	75,000
Gross input cost to land (Crop) price in %age	4.51	8.78	13.29
Gross input cost to land (CCA) price in %age	2.55	5.43	7.98

Rate applied: 1 US\$ = Pakistan Rupees 44.00.

### 3.10 CALCULATION OF ABIANA, USHER AND TAXES PAYABLE IN HERAN DISTRIBUTARY

*Abiana* payable has been calculated by multiplying the cropping pattern of the Heran Distributary with the rates of *abiana* for this period. Similarly, local cess has been calculated by multiplying the area by the rate. However, in order to calculate agriculture tax, the data was arranged according to a farmer's total holding of agriculture land. The various taxes and their rates have been discussed in detail in Chapter 2. Information on these taxes is given in Table 30.

Table 30. Agriculture Land Tax Analysis.

Particulars	Rabi - 96-97		Kharif - 97		Total (1 year)	
Cropped Area in acres	8,513		9,323		17,836	
CCA in acres	2,215		1,405		-	
Cropping Intensity (in %age)	56.48		64.84		121.32	
Abiana total in rupees	429,314		801,871		1,231,185	
Agriculture tax total in rupees	228,068		713,925		941,993	
Local cess total in rupees	76,615		92,806		169,421	
Usher total in rupees	762,630		1,722,758		2,485,383	
Total Taxes in rupees:	1,496,627		3,331,355		4,827,982	
Total Taxes in US Dollars:	34,014		75,713		109,727	
	Per Crop Acre	Per CCA Acre	Per Crop Acre	Per CCA Acre	Per Crop Acre	Per CCA Acre
Abiana in rupees	50	28	86	54	136	82
Agriculture tax in rupees	27	15	76	47	103	62
Local cess in rupees	9	5	10	6	19	11
Usher in rupees	90	51	185	114	275	165
Total Taxes in rupees:	176	99	357	221	533	320
Total Taxes in US Dollars:	4	2	8	5	12	7

Therefore, *abiana* (water service charges) per cropped land payable for one year in the Heran Distributary amounts to Rs 136 (US\$ 3.09) per acre, or Rs 336 (US\$ 7.64) per hectare, while *abiana* per CCA comes to Rs 82 (US\$ 1.86) per acre, or Rs 203 (US\$ 4.61) per hectare. *Usher*, levied by Islam, is about 52% of the total taxes payable by the farmers in one year.

### 3.11 CALCULATION OF FARM INCOME IN HERAN DISTRIBUTARY

The information considered useful during farm income analysis, which can be used to identify the range of farm inputs and net farm income per kilogram of major crops, is given in Table 31.

Table 31. Net Agriculture Income Analysis in per Kilogram of Yield for Selected Crops.

Particulars	Cotton		Sugarcane		Wheat		Fodder		Rice	
	Max.	Min.	Max.	Min.	Max.	Min.	Max.	Min.	Max.	Min.
W/course number	K3L	K2R	1L	11R	5L	14L	15L	17A1.	4R	16R
Revenue per kg in Rupees	21.66	19.66	0.79	0.76	6.37	4.87	0.76	0.74	4.86	3.61
Land Preparation/Kg (Rs)	1.24	2.36	0.028	0.060	0.64	1.05	0.14	0.35	0.63	0.80
Seed / Kg in Rupees	0.20	0.69	0.106	0.215	0.21	0.40	0.09	0.17	0.05	0.05
Fertilizer / Kg in Rupees	1.60	4.44	0.040	0.111	0.86	1.70	0.20	0.53	0.78	1.50
Pesticide / Kg in Rupees	2.00	5.00	0.013	0.028	0.29	0.53	-	-	0.25	0.43
Labor / Kg in Rupees	3.60	4.72	0.130	0.262	0.79	1.18	0.19	0.42	0.79	0.65
Total Cost / Kg:	8.64	17.21	0.317	0.676	2.79	4.86	0.62	1.47	2.50	3.43
Net return / Kg in Rupees	13.02	2.45	0.473	0.084	3.58	0.01	0.14	(0.73)	2.36	0.18

The reason for low profitability in Watercourse K2R has been explained earlier in this chapter; the low yield due to high water quality and pest attack on the cotton crop, are the main reasons. The observation from the table is that the lowest earning watercourse of each crop has nearly double the cost inputs when compared to the highest earning watercourses of each crop. Interesting to note is that the lowest earning watercourses have mostly incurred higher costs for fertilizers and pesticides to boost their production, but this, in fact, results in low profitability.

The mean net farm income of the farmers of the Heran Distributary for major crops has been calculated by multiplying the mean yield for these crops with the mean net return per kilogram of each crop. The results of these calculations are given in Table 32.

Table 32. Mean Profit Analysis of Selected Crops.

Particulars	Cotton	Sugarcane	Wheat	Fodder	Rice
Mean yield per acre in kg	621.71	25,469.33	1,042.50	2,607.41	1527.27
Mean price/kg in rupees	19.82	0.82	5.98	0.66	3.77
Mean costs/kg in rupees	10.67	1.42	4.05	1.01	2.38
Mean return/kg in rupees	9.15	0.39	1.93	(0.35)	1.39
Mean profit per acre	5,689.00	9,933.00	2,102.00	(913.00)	2,123.00

The main finding of this table is that as the sugarcane crop which is an annual crop, yields a much higher net farm income to the farmers of this command area. Even the combination of cotton crop and wheat crop, both of which are seasonal crops yields less farm income when compared with sugarcane crop.

Information derived during farm income analysis, which can be used to identify the factors that effect yields of major crops, is given in Table 33.

Table 33. Effects of Cost-of-Inputs, GW/Quality, WT/Depth and W/Duty on Yields of Selected Crops.

Particulars	Cotton		Sugarcane		Wheat		Fodder		Rice	
	Max.	Min.	Max.	Min.	Max.	Min.	Max.	Min.	Max.	Min.
W/course number	K3L	K2R	4R	11R	5L	K6T	3L	K2R	3L	16R
Yield in kg. per acre	1,000	360	32,000	16,000	1,400	720	3,600	2,000	2,000	1,000
Land preparation p/acre Rs	1,240	850	1,000	965	890	800	600	600	800	800
Seed per acre Rs	200	250	3,500	3,433	300	450	300	300	50	50
Fertilizer per acre Rs	1,600	1,600	2,640	1,775	1,200	1,500	1,050	1,500	1,150	1,500
Pesticide per acre Rs	2,000	1,800	400	455	400	400	-	-	525	425
Labor per acre Rs	3,600	1,700	4,950	4,194	1,105	850	634	1,150	1,900	650
W/aqality in mS/m (avg.)	1,250	1,867	3,010	1,293	2,850	1,307	1,843	1,867	1,843	2,643
W/table depth (avg.)	2.76	3.82	1.79	3.74	1.98	2.69	5.26	3.82	5.26	2.86
W/Duty (avg.)	4.95	3.83	8.16	7.31	8.81	4.54	6.90	3.83	6.90	5.28

Reasons for low yield in different crops is mainly due to three reasons:

1. Less money spent on the purchase of pesticide i.e., less by Rs 200 per acre for cotton crop.
2. Less money spent on the purchase of fertilizer, i.e., less by Rs 865 per acre for sugarcane crop.
3. Less availability of water, i.e., less water duty by 1.12, 4.27 and 1.62 respectively, for cotton, wheat and rice crops.

The analysis of farm income for one year for all the watercourses of this command area reveals that there is a big disparity in the earning capacity of the farmers. The range of farm income for this distributary is given in Table 34.

Table 34. Maximum, Minimum and Mean Agriculture Net Revenue of Heran Distributary.

Particulars	Revenue Max.			Revenue Min.			Revenue Men.
	K-97	R-96	Total	K-97	R-96	Total	Total
Watercourse no.	4R	4R	4R	K2R	K2R	K2R	Total
Farm-gate revenue	11,158,351	2,551,844	13,710,195	1,435,445	551,743	994,945	5,223,533
Gross input costs	5,735,223	2,020,344	7,755,567	1,200,953	403,470	797,670	3,005,236
Gross taxes	238,208	97,346	335,554	90,760	19,262	36,752	160,933
Total expenditures	5,973,431	2,117,690	8,091,121	1,291,713	422,732	834,422	3,166,169
Net income	5,184,920	434,154	5,619,074	143,732	129,010	160,523	2,057,364
Per cultivated acre	7,645	683	8,328	689	1,195	677	6,705
Per CCA Acre	5,567	466	6,033	264	316	295	4,095

There are a total of 30 watercourses in the Heran Distributary. The net agriculture income for 17 watercourses is less than the mean farm income by approximately 34.65%. In the Heran Distributary, Watercourse 4R is the highest earning watercourse; the main reason is high water duty and high cropping intensity. Watercourse K2R is the lowest earning watercourse because of lower cropping intensity and low quality yields.

Farm income has been calculated by subtracting farm expenditure and farm taxes from the gross farm revenue. The total farm income for one crop year, and other important information, is given in Table 35.

Table 35. Net Agriculture Income Analysis.

Particulars	Rabi - 96-97		Kharif - 97		Total (1 year)	
	Per Crop Acre	Per CCA Acre	Per Crop Acre	Per CCA Acre	Per Crop Acre	Per CCA Acre
Cropped Area in acres		8,513		9,323		17,836
Fallow Area in acres		2,215		1,405		-
Waterlogged Area in acres		870		870		-
Salinized Area in acres		1,673		1,673		-
Abandoned Area in acres		1,802		1,802		-
CCA in acres		15,073		15,073		-
Cropping Intensity (in %age)		56.48		64.84		121.32
Gross Revenue (Rupees)		38,563,030		118,142,975		156,706,005
Gross input costs (Rupees)		28,791,329		61,365,760		90,157,089
Total Taxes (Rupees)		1,496,627		3,331,355		4,827,982
Total Expenditure		30,287,956		64,697,115		94,985,071
Farm Income (Rupees)		8,275,073		53,445,860		61,720,933
Farm Income (before taxes) in percentage		25.34		48.06		42.47
Farm Income (after taxes) in percentage		21.46		45.24		39.39
Farm taxes to Farm income (Bef./tax) in %age		4.71		4.90		4.84
	Per Crop Acre	Per CCA Acre	Per Crop Acre	Per CCA Acre	Per Crop Acre	Per CCA Acre
Gross Revenue (Rupees)	4,530	2,558	12,673	7,838	17,202	10,396
Gross input costs (Rupees)	3,382	1,910	6,582	4,071	9,964	5,981
Total Taxes (Rupees)	176	99	357	221	533	320
Total Expenditure	3,558	2,009	6,939	4,292	10,497	6,301
Farm Income (Rupees)	972	549	5,733	3,546	6,705	4,095
Farm Income (US Dollars)	22	12	130	81	152	93
Avg. price of land per acre (Rupees)		75,000		75,000		75,000
Farm Income to land (crop) price in %age.		1.30		7.64		8.94

Rate applied: 1 US\$ = Pakistan Rupees 44.00.

The analysis of farm income for the Heran Distributary reveals the following facts:

- Farm income percentage is high in the *kharif* season by 490%.
- Although cropping intensity in *kharif* season is higher by 8.36% when compared to that of the *rabi* season, the farm income in *kharif* is more by 490%. Therefore, *kharif* season crops (cotton, sugarcane, rice etc.) are more revenue-generating when compared to that of the *rabi* season crops (wheat, fodder etc.).

- c. Loss of farm income to the farmers of this command area due to non-cultivated land of about 4,345 acres is estimated at Rs 29.133 million (US\$ 0.662 million). If this land is reclaimed, the per CCA farm income can increase to Rs. 6,028 per acre (US\$ 137) when compared to that of the existing per CCA farm income of Rs 4,095 per acre (US\$93).
- d. The fixed deposit schemes of the banks generate a higher interest rate, i.e., about 17.5%, which, after tax and *Zakat* amounts to about 15.31%. Apart from these two taxes taken by the banks, an investor has also to pay wealth tax, the rates of which vary from 2.5% to 10%; assuming a rate of 5% for wealth tax, the effective rate of interest comes to 14.44%. At first glance, this rate appears to be quite lucrative. However, when we consider the time value of money with an inflation rate of 12%, in reality, the rate of return is only 2.44%. One year ago the average price for land in the Heran Distributary was approximately Rs 75,000 per acre. The net farm income before tax, per cropped acre to average land price, comes to 9.65%, and farm income after tax comes to 8.94%. Since the prices for land and crops increase nearly at par with the inflation rate, the farmers of the Heran Distributary can be considered to be earning fairly well.
- e. The banks pay an interest rate of 12.5% on all Pakistan rupee saving accounts; however, by law, they deduct 12.5%. Wealth tax is 10% (plus *Zakat*, 2.5%) on the amount of interest earned on these accounts, thereby reducing the interest rate to 10.94%. Again, considering the time value of money by assuming an inflation rate of 12%, the effective interest rate comes to 1.06% negative.
- f. The Income Tax authorities in Pakistan, for the purposes of income tax, consider a net profit (before tax) percentage of 20-30% as reasonable in the case of sole proprietorship and partnership concerns. In drawing the profit and loss accounts of sole proprietorship and partnership concerns, the salaries of partners are not considered as an expense. Therefore, for the purposes of comparison, the farming community can be considered as sole proprietorship or partnership concerns. In the Heran Distributary, the net farm income, in percentage, to the farm revenue, is 39.39%. This makes farming in the Heran Distributary a very reasonable profession.

## **4 NEED FOR A BUSINESS PLAN FOR HERAN DISTRIBUTARY**

### **4.1 COUNTRY SETTING**

Pakistan encompasses about 80 million ha. of land, of which about 26% is cultivated. Pakistan is divided into three hydrological regions; the Indus Basin, covering more than 56 million ha. (70% of the country's area), the Kharan Desert in the west of Balochistan, and the arid Makran coast along the *ARabian* Sea in southern Balochistan. The deserts in the south (Thar and Cholistan) have no water resources.

Pakistan's climate is arid to semi-arid. The annual rainfall over much of the Indus Plain is uneven and does not exceed 150 mm, while evaporation rates are high, varying from 1,250 to 2,800 mm. Agriculture is crucial to Pakistan's economy, but non-irrigated agriculture within the Indus Plain is impossible. The importance, therefore, of an efficient and effective irrigation network cannot be overstated.

Although Pakistan has substantial natural water resources, these are inadequate for crop production on all irrigable land. River flows are highly seasonal, with roughly 85% of annual flow occurring during the *khariif* season. Due to limitations on water availability, cropping intensities tend to be low. Furthermore, the majority of irrigation systems suffer from low delivery efficiencies, inequitable water distribution, inadequate system maintenance, insufficient cost recovery from beneficiaries and the need to improve drainage.

Despite Pakistan's growth being agriculturally based, parallel non-agricultural growth has occurred in areas with large employment bases. Wages have been increasing, in real terms, and absolute poverty has been declining.

### **4.2 POLICY REVIEW**

Current national and provincial agricultural policies seek the same fundamental goals; raising rural incomes, reducing imports and increasing exports of raw materials and processed goods. However, the 1988 Report by the National Commission on Agriculture concludes that in order to meet the demands of Pakistan's high population growth rate (3% per annum), accelerated growth in agriculture production is essential. The present rate (estimated at 3.8% per annum in 1993) is inadequate; agricultural growth must rise by an average of 5% per annum if the GoP strategy of virtual self-sufficiency is to be achieved and sustained.

### **4.3 A FRAMEWORK FOR REFORMS**

The institutional reforms, which are essential to safeguard future agriculture production, have been the focus of a major study sponsored by GoP and the World Bank (Institutional Reforms to Accelerated Irrigated Agriculture, 1994). The major conclusions and recommendations for policy reform arising from this study are:



- **Fertilizer Policy:**

Currently, fertilizer is grossly underused, and requires the implementation of policies that will bring effective competitive fertilizer supply and a distribution system that encourages private competition.

- **Research and Extension:**

There is gross under-investment in research, which requires the doubling of expenditure and the introduction of a large competitive grants program.

- **Irrigation and Agriculture:**

The deterioration of the irrigation infrastructure poses serious long term problems; the underlying causes of deterioration are effectively built into the operation procedures, and requires radical change by establishing farmers' irrigation groups, an irrigation commission to enforce efficient and equitable management, and shifting irrigation systems to semi-autonomous water authorities.

- **Price Policy:**

Import subsidy on wheat should be gradually removed and abolished; sugar prices should be decreased to promote a shift to higher value crops, and direct taxes on agriculture increased to support expenditures on rural infrastructure programs.

The radical change required for irrigation operation procedure was further discussed through a seminar on Participatory Irrigation Management (PIM) held in October 1994. This seminar was co-sponsored by the Economic Development Institute (EDI) of the World Bank, with the primary objective of identifying ways to increase food production through improved irrigation management. One of the products of the seminar was a series of provincial action plans prepared by WAPDA, using, as a starting point, current OFWM programs, but generally aiming for the pilot introduction of a WUA federation responsible for assessment, collection and disbursement of irrigation fees. Further, it was understood that the pilot turnover of a distributary, or minor canal, to water users will be implemented under the Left Bank Outfall Drain (LBOD) (North West Canal Remodeling Project, Interim Report, March 1995).

The LBOD project management, in consultation with the World Bank and Swiss Development Cooperation (SDC), entered into a consultancy agreement with the International Irrigation Management Institute (IIMI) to implement three pilot projects, in which Water Users Organizations (WUO's) would be established to operate and maintain (O&M) irrigation facilities in distributary/minor canal command areas (Inception Report, 1995).

#### **4.4 CURRENT STATUS**

The farmers of the Heran Distributary canal formed their federation with the assistance of IIMI-Pakistan and elected its office bearers in December 1996. The aspiration is for this WUF to operate and maintain their distributary canal in the future.

Specifically, it is anticipated that the WUF can achieve a more equitable distribution of water, improved reliability and timeliness of delivery, and through collaboration with the extension department, OFWM and IIMI-Pakistan, increased adoption of improved irrigation and agricultural practices.

With this policy and research background, the WUF needs to be assisted by testing its financial viability to bear the O&M costs of the irrigation facilities. And, by developing a framework for sound financial planning and management, including mobilization of resources in the achievement of the aforesaid goals.

The importance of a financial framework for the WUF is further established with the fact that in 1997, the Sindh Assembly passed a bill to provide for the establishment of the irrigation and drainage authority (SIDA). For equitable distribution of irrigation water and effective drainage and flood control sustainable on a long term basis through participation of beneficiaries in the operation and management of irrigation drainage network, and to provide for matters connected therewith, or incidental thereto.

The relevant sections and sub-sections of this bill directly affecting the finances of the Heran Distributary WUF are reproduced as follows:

**Section 21(2)** The rates at which the Authority shall supply water shall be so fixed as to provide for meeting the operation and maintenance cost of the system within a period of seven to ten years; provided always that before proposing any enhancement in the existing rates and/or agreeing to the same, the Authority/AWBs concerned shall use their best endeavors to reduce the quantum of the following measures:

- (i) reducing costs;
- (ii) improving assessment and collection of water rates and drainage cess;
- (iii) recovery of arrears;
- (iv) recovery of cost for providing drainage flood control to non-farming beneficiaries; and
- (v) dis-investment of fresh water tubewells in SCARP areas.

**Section 21(3)** The components of O&M to be recovered from the farmers in the form of *abiana* shall be the full O&M cost of Irrigation Canals and Secondary Drains.

**Section 21 (4)** The O&M cost of flood protection and public sector FWG tubewells will be excluded from *abiana*. A nominal proportion (say five to ten percent) of the O&M cost of SGW tubewells and/or main drains may, however, be borne by the farmers, should such a need be felt by the Authority.

**Section 26 C (4)** To collect the agreed water charges/other dues, if any, from its water users and pay the agreed consideration for supply of irrigation water and conveyance and/or disposal of drainage effluent to the SIDA or AWB concerned.

**Section 26 C (5)** To engage, hire or employ any consultants, advisors and employees as may be deemed necessary, or be otherwise reasonably required for the due and effective performance of various powers and functions on such terms and conditions as may be prescribed, including terms and conditions relevant to the conclusion or

premature termination of such engagement, etc., of any consultants, advisors or employees, as the case may be.

#### 4.5 CURRENT EXPENDITURE ON IRRIGATION INFRASTRUCTURE BY THE GoS

The Finance Department of the GoS prepares a detailed budget for the province of Sindh each year, covering the period from July 1 to June 30 the following year. The budget for the Irrigation infrastructure appears in Volume III, containing demand numbers 25 to 50. Demand number 37 represents irrigation. For the year 1997-98, the total demand, and voted, is Rs. 1,236,691,240 or Rs. 1.237 billion, i.e., US Dollars 28.100 million.

These costs are mainly categorized under four heads of expenses, namely: (1) Irrigation Administration; (2) Irrigation Dams; (3) Machinery and Equipment; and (4) Repair and Maintenance. The breakdown of these heads of expenses in various sub-heads, and their rate per CCA acre for the province of Sindh, is presented in Tables 36, 37, 38 and 39.

Table 36. Irrigation Administration.

Description	Salaries and Benefits	Supplies and Services	Communication	Utilities	Total	Per CCA acre
Irrigation Secretariat	13,360,810	1,210,460	446,980	450	15,018,700	1.14
Chief Engineers:						
Sukkur Barrage	6,634,230	629,060	290,010	79,480	7,632,780	0.58
Irrig. Development	2,822,030	213,700	66,000	61,000	3,162,730	0.24
Kotri Barrage	5,490,730	389,980	82,110	61,730	6,024,550	0.46
Guddu Barrage	2,932,330	334,610	150,150	30,240	3,447,330	0.26
Superin. Engineers:						
Superin. Engineers	19,559,750	839,600	346,680	144,800	20,890,830	1.58
Guddu Barrage	1,845,310	164,350	88,830	17,960	2,116,450	0.16
Executive Engineers:						
Executive Engineers	668,932,620	2,619,880	1,537,470	581,170	673,671,140	51.05
Guddu Barrage	90,283,620	498,240	211,560	63,900	91,057,320	6.90
Director Regulation	5,080,910	270,140	146,000	2,270	5,499,320	0.42
Spec. Revenue Est.:						
Spec. Revenue Est.	29,761,510	225,340	80,430	43,680	30,110,960	2.28
Guddu Barrage	5,253,650	61,950	5,990	5,250	5,326,840	0.40
Medical	589,410	56,970	2,250	2,700	651,330	0.05
Director Irr. Res.	5,283,260	190,260	57,540	2,730	5,533,790	0.42
Director Irr. Design	2,900,400	27,900	-	10,450	2,938,750	0.22
<b>Total:</b>	<b>860,730,570</b>	<b>7,732,440</b>	<b>3,512,000</b>	<b>1,107,810</b>	<b>873,082,820</b>	<b>66.16</b>
<b>Per CCA acre</b>	<b>65.23</b>	<b>0.27</b>	<b>0.08</b>	<b>0.59</b>	<b>66.16</b>	

The Provincial Irrigation Department spends about 70.60% of its total allocated budget (i.e., Rs. 1,236.691 million) on irrigation establishment. Other percentages within the establishment costs are Salaries and Benefits, 69.60%, office supplies (rent, rates, stationery, newspapers, maintenance etc.), 0.63%, Communications, 0.28% and Utility bills, 0.09%.

The irrigation secretariat is situated in Karachi. The percentage share within the total establishment cost is about 2%, while the costs for Special Revenue Establishment is 4.06%.

The Provincial Irrigation Department spends about 3.00% of its total allocated budget (i.e., Rs. 1,236.691 million) on irrigation dams. Other percentages within the Irrigation Dams cost are Maintenance and Repairs; 2.56%. Stone Pitching and Repairs and Carriage make up the balance of 0.46%.

Table 37. Irrigation Dams.

Description	Maint. And Repairs	Recouping of Stone Pitching and apron of Ruk Loop Bund	Repairs and Carriage	Total	Per CCA acre
Sukkur Barrage	14,584,920	1,523,970		16,108,890	1.22
Kotri Barrage	5,784,870			5,784,870	0.44
Guddu Barrage	7,196,050			7,196,050	0.55
<b>Machinery &amp; Equipment:</b>					
Research Division			52,390	52,390	0.00
Disch. Observation Cell			42,530	42,530	0.00
<b>Embark. &amp; Drainage Works:</b>					
S.M.H.L	307,330			307,330	0.02
Kinjhar Lake	724,520			724,520	0.05
Machinery & Equipment			25,410	25,410	0.00
<b>Other Charges:</b>					
Ghar Inspect. Bungalow	291,060			291,060	0.02
Research Division	2,138,200			2,138,200	0.16
Disch. Observation Cell	94,920			94,920	0.01
Rest House at Lahore	65,830			65,830	0.00
Soil Mechanic & Hydraulic Lab.	506,100			506,100	0.04
<b>Total:</b>	<b>31,693,800</b>	<b>1,523,970</b>	<b>120,330</b>	<b>33,338,100</b>	<b>2.53</b>
Per CCA acre	2.40	0.12	0.01	2.53	

Table 38. Machinery &amp; Equipment.

Description	Machinery & Equipment	Sukkur Barrage	Chief Engineer Irrigation Develop.	Kotri Barrage	Guddu Barrage	Total	Per CCA acres
Durable Goods	4,971,000					4,971,000	0.38
Repairs & Carriage		1,020,810	99,220	796,850	392,700	2,309,580	0.18
<b>Total:</b>	<b>4,971,000</b>	<b>1,020,810</b>	<b>99,220</b>	<b>796,850</b>	<b>392,700</b>	<b>7,280,580</b>	<b>0.56</b>
Per CCA acre	0.38	0.08	0.01	0.06	0.03	0.56	

Table 39. Repair and Maintenance.

Description	Sukkur Barrage	Guddu Barrage	Kotri Barrage	Silt Clearance	Makhi Dhand	Thatta Sajawal Road	Dadu Moro Road	Malir River	Total	Per CCA acres
Irrig. Head Works	5,754,520	5,635,980	2,675,930						14,066,430	1.11
Main Canal Feeders	91,470,220	27,603,660	34,921,420						153,995,300	12.21
Silt Clearance				116,644,500					116,644,500	9.25
Lift Irrigation Schemes:										
Maintenance & Repairs	9,332,000		701,510						10,033,510	0.80
Electricity Charges	10,120,640		2,252,250						12,372,890	0.98
Drainage Schemes			10,383,130		3,152,520				13,535,650	1.07
Bridges						1,045,590	950,570		1,996,160	0.16
Operat. & Maintenance								345,520	345,240	0.03
<b>Total:</b>	<b>116,677,380</b>	<b>33,239,640</b>	<b>50,934,240</b>	<b>116,644,500</b>	<b>3,152,520</b>	<b>1,045,590</b>	<b>950,570</b>	<b>345,520</b>	<b>322,989,680</b>	<b>24.48</b>
<b>Per CCA acre</b>	<b>8.84</b>	<b>2.52</b>	<b>3.86</b>	<b>8.84</b>	<b>0.24</b>	<b>0.08</b>	<b>0.07</b>	<b>0.03</b>	<b>24.48</b>	

The Provincial Irrigation Department spends about 26.00% of its total allocated budget (i.e., Rs. 1,236.691 million) on the Repair and Maintenance of Irrigation Canals. Other significant percentages within the Repair and Maintenance of Irrigation Canals are Sukkur Barrage, 9.00%, Guddu Barrage, 3.00%, Kotri Barrage, 4.00% and Silt Clearance, 9.00%.

The summary of costs for the four main budget line items for the Irrigation Department Government of Sindh, is presented in Table 40.

Table 40. Summary of Costs.

Description	Total Cost in Rupees	Rupees per CCA acre
Irrigation Administration	873,082,820	66.16
Irrigation Dams	33,338,100	2.53
Machinery & Equipment	7,280,580	0.56
Repairs & Maintenance	322,989,680	24.48
<b>Total:</b>	<b>1,236,691,180</b>	<b>93.73</b>
<b>Irrigation Establishment</b>	<b>873,082,820</b>	<b>66.16</b>
<b>O&amp;M without Establishment</b>	<b>363,608,360</b>	<b>27.57</b>

Source: Estimates of Charged Expenditure and Demands for Current Grants.

The GoS spends a total of Rs. 1,236.691 million (Rs. 93.73 per CCA acre) on the Provincial Irrigation Department, out of which 71% (Rs. 66.16 per CCA acre) is spent on the irrigation establishment, while the rest, i.e., 29% (Rs. 27.57 per CCA acre), is spent on maintenance activities.

In 1986/87, a detailed Yard Stick for O&M costs was prepared by the Irrigation Department and submitted to the Government of Sindh. According to this Yard Stick in 1986/87, Rs. 25.16 per CCA acre was required for Irrigation O&M Costs to attain a reasonable efficiency level in the system.

Table 41. Reasonable Requirements for O&M of Irrigation Infrastructure.

	Quantity or Units	Unit Yard-Stick Rate	Amount (Millions Rs.)	Remarks
<b>Irrigation Works.</b>				
Flow Irrigation (including Irrigation Colonies)	14,865 Virtual Miles.	13,333	198.195	
Repair & Maintenance of Barrage Gates & other E&I works.	50,000*1,659		82.95	
Lift Irrigation (small Irrigation schemes):				
(a) On Rivers.	1,750 H. Power	4,963	8.685	
(b) On Canals.	3,155 H. Power	4,834	15.251	
Flood Embankments:				
(a) Main Bunds (River)	935.00	27,470	25.684	
(b) Loop Bunds (River)	339.00	21,131	7.164	
(c) Hill Torrent Bunds	198.50	19,967	3.963	
(d) Kinjhar Lake (Bund)	12.50	54,940	0.687	
<b>Total Irrigation:</b>			<b>342.579</b>	<b>Rs. In millions</b>
<b>CCA (acres) of three barrages including Inundation canals &amp; Lift Irrigation Schemes</b>			<b>13.615</b>	<b>Acres in Millions</b>
<b>Rate per CCA acre</b>			<b>25.16</b>	<b>Rupees</b>

Although this Yard Stick is a good measurement for required O&M costs, it does not take into account the Establishment Cost, which is a major fixed proportion of the O&M costs. In order to calculate a true maintenance cost (based on Yard Stick), the recommended cost has been adjusted for the current prices by applying a GDP deflator, which is given in Table 42.

Table 42. Maintenance Cost based on Yard Stick.

Year	GDP- Deflator	Index	Per CCA acre of Irrigation O&M without Establishment Cost
86-87	142	1	25
96-97	387	2.7	68

This data is based on a 1986 analysis by NESPAK, updated as above to 1996-97 prices. In IIMI's opinion, these figures are a minimum level. A similar study in north India, in a state with similar infrastructure (Haryana Water Resources Consolidation Project, World Bank, 1995), but where costs and wage rates are somewhat higher, indicated costs approximately double those indicated above, but no more detailed analysis on current needs in Sindh is available (Dr. Christopher Perry, Status Report on Financial Feasibility Analysis).

Hence, a minimum estimate for maintenance costs amounts to Rs. 68 per acre, whereas, the Irrigation Department intends to spend only Rs. 27.57 per acre, thus, there is a shortfall of Rs. 40.43 per acre. In other words, the Sindh Irrigation Department is going to under-spend by 59% during the year 1997/98 on the maintenance of irrigation infrastructure.

Therefore, to maintain the irrigation infrastructure in order to meet the system adequately, so that the design service can be given on a continuing basis, the total O&M cost comes to Rs. 134.16 (US\$3.04) per acre, or Rs. 331.38 (US\$7.51) per hectare. However, this does not mean that the farmers have to pay for all of these costs, as the main cities of Sindh, i.e., Karachi and Hyderabad, also consume this water for domestic use. The total capacity of the Indus Basin Irrigation System is around 110 million area feet (MAF) per annum, out of which the share for Sindh is about 46 MAF. The cities in the Sindh province use about 3.3 MAF of water for domestic use, while about 10 MAF water goes into the Arabian Sea (Indian Ocean).

Hence, out of a total of 36 MAF (46-10) of water available for the Sindh province, about 9.17% is utilized for non-agricultural purposes. Non-agricultural use of water generates high economic returns, therefore, the rate for non-agricultural use is proposed to be comparatively higher, i.e., twice the rate that farmers are to be charged. These calculations are given in Table 43:

Table 43. Irrigation Water Consumed in Sindh Province.

Description	Amount in Millions	Water Available	Rate per MAF
Used in Sindh Province	1,236.70	36.0	34.35
Deduct: Maint. Cost	(363.61)	36.0	
Add: Y. Stick Maint. Cost	924.96	36.0	
Estimated O&M Cost	1,798.05	36.0	49.95
Non-irrig. Use at double rate	329.67	3.3	99.90
Irrig. Use cost	1,468.38	32.7	44.90

Therefore, the cost of water to the farmers amounts to around Rs. 108 per CCA acre (Rs. 1,468.38 m/13.615 ma), or Rs. 267 per hectare.



## **5 ORGANIZATIONAL AND OPERATIONAL COSTS OF THE HERAN DISTRIBUTARY WATER USERS FEDERATION**

The Heran Distributary Secondary Canal has 30 watercourses. The water users of this command area have elected 30 Water Users Organizations, i.e., one for each watercourse, and 1 Water Users Federation at the level of this distributary itself. Presently, each WUO and the WUF each comprises of 5 members, besides the executive body members. The Presidents are administratively in-charge of these organizations and the federation.

Once this secondary canal is transferred to the Heran Distributary WUF, the overall management of the Secondary Canal command area will also become the responsibility of this federation. These responsibilities will include, but not be limited, to the following:

1. Levy of *abiana* mechanism on its members
2. Supervision of the staff hired
3. O&M of the secondary canal
4. Collection of *abiana* from its members
5. Payment of cost of water to the Area Water Board
6. Conflict resolution
7. Maintaining proper account books

### **5.1 LEVY OF *ABIANA* MECHANISM ON MEMBERS**

Broadly, three mechanisms can be implemented, namely, (a) a crop-based charge, broadly relating the *abiana* to water consumption; (b) a volumetric charge; and (c) a flat rate, independent of crop type or cropping intensity.

#### **a. A Crop-based Charge**

This is the present mechanism in practice. The farmers pay according to the rates specified by the government for different crops. The line agencies claim that these rates have been developed in view of the crop water requirements for different crops. However, this system has two main flaws: (1) assessment of the cropping pattern of each farmer is required at the end of each cropping season; and (2) involvement of judgment, as precise assessment of the cropping pattern is not possible.

#### **b. A Volumetric Charge**

This is the most preferred mechanism by the engineers; water meters are installed, hence, water charges relate to the water consumed. This mechanism is not popularly installed around the world, although certain countries, e.g., Taiwan, South Korea and certain areas of Australia and America use this system. If installed, this system will require a complete overhaul of the present system, and a

huge investment. Two other methods resembling this mechanism favored by some consultants, and the farmers, are explained as follows:

- i. The moghas (modules or outlets) should be of the open flume type to ensure proportional flow at varying water levels. Water level gauges should be installed and monitored, and the data processed on computer on a daily basis. A simple spreadsheet would enable a reasonable assessment of water delivered to the farmers.
- ii. The moghas are calibrated and their designs noted down. Water users pay *abiana* according to the time of water allowed for their turn, the hourly rate of which will be calculated in view of the water discharge agreed with the Irrigation Department at the head of the regulator.

The first method involves the use of computers. The question of whether the Irrigation Department will agree with the daily data processed by the WUF, remains unanswered. The success of the second method will largely depend on a continuous and reliable water supply at the head regulator, as well as the effectiveness of the *warabandi* lists.

**c. A Flat Rate Charge**

This is a simple mechanism whereby farmers are charged a flat rate per acre, according to their individual land holdings. The success of this method depends on the ability of the WUF to provide water to its members on an equitable basis. Otherwise, the farmers at the tail reaches of the distributary will not agree with this method.

**d. Another Approach**

The World Bank (WB) staff Appraisal Report, Pakistan, for NDP, discusses the levy of *abiana* from a different angle under Section 1.31, as reproduced below:

**Lessons from Research:** The lessons from research on water rights in other countries are also of interest: (i) there are very substantial welfare and income gains from permitting trade in water, at whatever level; (ii) water rights should be separated from land; (iii) water rights should be allocated based on historical usage, and surplus amounts to usage should be auctioned off; (iv) transaction costs for trading in water is very low, and the availability of adjustable gates is helpful to facilitate such trading; (v) environmental regulations need to be enforced; (vi) the Government has a role to play in resolving the conflicts that could arise; and (vii) public subsidies for O&M of irrigation obstruct water markets development.

The historical water rights in Pakistan are based on the design of IBIS in 1932. Since then, the situation has changed due to the construction of new dams and storage facilities, which have increased the availability of water over the years. Auctioning of surplus water will certainly yield more economic returns, but then, only the wealthy will

benefit; poor farmers of this country will sell off their lands. This is what has happened in Mexico.

### 5.1.1 Suggested Mechanism for the Levy of *Abiana*

The WUF will be responsible for the collection of *abiana* from its members, therefore, a simple mechanism to charge a flat rate is suggested. However, the WUF will have to ensure that the watercourses receive their share of water in an equitable and reliable manner, and at the watercourse level, the WUO's will have to ensure that its members receive water according to their land holdings.

## 5.2 SUPERVISION OF THE STAFF HIRED

Currently, these organizations, and the federation, are collecting cash contributions for repairs and other expenses. However, the water users will eventually be managing their secondary canal command areas independently. Certainly, this will require a good set-up consisting of technical, secretarial and unskilled staff.

Based on the observations of the IIMI-Sanghar field staff, the following set of employees in the initial stages is suggested for the Heran Distributary WUF:

1. Assistant Engineer
2. Administrative Assistant
3. *Darogha*
4. *Tandail*
5. *Baidars*

The above-stated personnel, their qualifications, range of salaries and job descriptions are suggested as follows:

### Assistant Engineer

Qualification: Diploma in Agricultural, or Civil Engineering.

Experience of rural areas will be preferred.

Age: Under 35 years.

Salary: Rs 5,500 to Rs 6,000, inclusive of all benefits.

### Job Description:

This person will be answerable to the members of the WUF, and will act as the federation's right hand person; however, he will not deal with water users on his own, but rather, will only inform the WUF. The main duties of this person will be as follows:

- a. To liaise with the Irrigation Department
- b. Supervision of all O&M activities in this command area.
- c. To record the water discharge at the head regulator, and to pursue a decrease with the ID.
- d. To record the design (width and depth) of the outlets.

- e. To record the discharge at the outlets.
- f. To advise the WUF about the design, and discharge, of the outlets.
- g. To ensure that the banks, berms and inspection paths of the distributary are in a reasonably good condition.
- h. To advise the WUF on desilting timings.
- i. To bring issues reported by the *Darogha* to the attention of the WUF.

**Logistic Requirements:**

- 1. Motorbike
- 2. Table, chair and chairs for visitors
- 3. Bookshelves

***Darogha***

**Qualification:** Intermediate, however, a diploma holder will be preferred.  
Rural experience will be preferred.

**Age:** Under 40 years.

**Salary:** Rs 4,500 to Rs 5,000, inclusive of all benefits.

**Job Description:**

This person will be answerable to the Assistant Engineer, and will act as his right hand person. The main duties of this person will be as follows:

- a. Take readings of the water discharge at the outlets.
- b. Off and on, to verify the design of the outlets with that of the design list approved by the WUF, and to report any variations to the AE.
- c. Regular monitoring of the banks, berms and inspection path, and to report serious cases to the AE immediately, as well as supervising *Baidars* for minor repairs.
- d. Monitoring of the overhead bridge and culverts.
- e. To report theft of trees along the inspection path, tampering of outlets, or insertion of dikes, to the AE immediately.
- f. To supervise the *Baidars*.
- g. To assist the WUF in the absence of the Assistant Engineer.

**Logistic Requirements:**

- 1. Bicycle
- 2. Water measuring devices

**Administrative Assistant**

**Qualification:** Intermediate.

Typing skills, computer-literacy will be preferred.

**Age:** Under 40 years.

**Salary:** Rs 3,500 to Rs 4,000, inclusive of all benefits.

**Job Description:**

This person will be answerable to the Assistant Engineer. The main duties of this person will include:

- a. Typing.
- b. Maintaining files and related records.
- c. WUF meeting letters and agenda.
- d. Maintenance of mail and dispatch registers.
- e. Record petty cash expenses.
- f. Assist the Assistant Engineer in the maintenance of discharge readings for both, the head regulator and outlets.
- g. Assist the WUF in the absence of the Assistant Engineer.

**Logistic Requirements:**

1. Typewriter
2. Table, chair and chairs for visitors
3. Bookshelves

**Tandail (2, for 12-hour daily rotations)**

**Qualification:** Primary or Middle.

Rural background with some mechanical work experience.

**Age:** Under 50 years.

**Salary:** Rs 3,000, inclusive of all benefits.

**Job Description:**

These persons will be answerable to the Assistant Engineer. Their main duties will include:

- a. Maintaining the head regulator's gauge books on an hourly basis.
- b. Operating the gate of the head regulator.
- c. Greasing, oiling and cleaning the head regulator.
- d. To report fluctuations in the water discharge to the AE, or the WUF.

**Logistic Requirements:**

1. Tool kit
2. Torch
3. Lubricants
4. Gauge book

**Baidar (4, three at the head, middle and tail reaches of the Heran Distributary, and one for the Khadwari Minor)**

**Qualification:** Good physical health.

Rural background with some relevant work experience.

**Age:** Under 45 years.

**Salary:** Rs 3,000, inclusive of all benefits.

**Job Description:**

These persons will be answerable to the Darogha. Their main duties will be as follows:

- a. Removing vegetation from the berms, banks and inspection paths.
- b. Sprinkling water on the inspection paths.
- c. Earth work repairs to the inspection paths.
- d. Preventing animals from destroying the inspection paths.
- e. Notice, and report, any instances of water theft.

**Logistic Requirements:**

1. Spade
2. Bucket
3. Axe
4. Earth work bowls

**5.2.1 Establishment Cost of Heran Distributary**

Based on the above-stated staff deployment and their logistic needs, the budget estimates for the first year are given in Table 44. The capital equipment costs will only appear in the first year. WUF establishment costs will be reduced in the subsequent periods, i.e., Rs 474,400 per annum (Rs 464,400 plus contingencies, Rs 10,000). Hence, the requirement for establishment cost below the head of this distributary will be Rs 31.47 per acre, which in the first year, will increase to Rs 37.68 per acre due to the investment required for the purchase of capital items.

Table 44. WUF Establishment Budget

Particulars	Period	Qty.	Base cost	Amount
<b>Salaries</b>				
Assistant Engineer	12 m.	1	6,000	72,000
Darogha	12 m.	1	5,000	60,000
Administrative Assistant	12 m.	1	4,000	48,000
Tandail	12 m.	2	3,000	72,000
Baidar	12 m.	4	3,000	144,000
<b>Subtotal:</b>				<b>396,000</b>
<b>Supplies &amp; Services</b>				
Utility bills for office	12 m.	1	3,000	36,000
Stationery	12 m.	1	500	6,000
Meeting exp. & other supplies	12 m.	1	800	9,600
<b>Subtotal:</b>				<b>51,600</b>
<b>Travel</b>				
Maintenance of M/Bike	12 m.	1	1,000	12,000
Local Travel	12 m.	1	400	4,800
<b>Subtotal:</b>				<b>16,800</b>
<b>Capital Equipment</b>				
Motor Bike	1st year	1	70,000	70,000
Bi-cycle	- do -	1	3,000	3,000
Office furniture sets	- do -	2	6,500	13,000
Repairs & Maint. Equipment	- do -	Estimated	5,600	5,600
Typewriter	- do -	1	2,000	2,000
<b>Subtotal:</b>				<b>93,600</b>
Contingencies				10,000
<b>Total:</b>				<b>568,000</b>
<b>Per CCA acre full costs</b>				<b>37.68</b>
<b>Per CCA acre w/o Capital Cost</b>				<b>31.47</b>

### 5.3 MAINTENANCE AND IMPROVEMENT COSTS OF HERAN DISTRIBUTARY

A general description of the physical phenomenon occurring in the irrigation system needs to be presented in order to understand the relationship between the field maintenance inventory and the proposed solution contained in the form of maintenance needs, including activities, costs and manpower. From the diagnostic walk thru survey, different major, and minor, maintenance problems were observed. Most of these problems are inter-related. The inventory of these main problems is given below:

- a. Essential Structural Maintenance
- b. Sedimentation
- c. Vegetation
- d. Weak Banks
- e. Erosion
- f. Wider cross sections
- g. Lack of Inspection Path

#### A. Essential Structural Maintenance

Essential Structural Maintenance (ESM) is considered to be the minimum level of investment that should be made in order to improve water deliveries. This maintenance requires correctness of all flow control structures (repair of gates), water measurement (repair of damaged outlet structures), or installing new structures. The major problems observed under ESM and Deferred Maintenance are as follows:

- i. **Head Regulator of Heran Distributary:** The Head Regulator of Heran Distributary operates in good condition, it has rectangle type gate structure. There are three gates two of them located on the left and right sides, are not operational. Only the middle gate is operational.
- ii. **Head Regulator of Khadwari Minor:** The Head Regulator of Khadwari Minor operates in good condition. This regulator is operated almost on a daily basis to maintaining flow of the Khadwari Minor.
- iii. **Outlet Structure:** Heran Distributary has 30 outlets, in which 19 APM and 11 open flume type. The percentage of outlets tampered (changing design of its throat and crest) is very high i.e., 85%. Water users also tapered outlets by making side openings (called Wanghi in local language).
- iv. **Culverts:** Culvert structures only 20% were observed as damaged, 24% of the outlets were either without culverts or these had been damaged completely while the remaining 56% were found to be partially damaged.

v. **Bridges:** Bridges over channels are used for crossing road near the villages. Heran Distributary has five bridges, all of which have RCC construction (only abutment). The abutment of these bridges are in a fairly good condition, whereas side raising walls are either missing or need repairs.

### **B,C, D & E. Sedimentation, Vegetation, Weak Banks and Erosion**

The most serious problem in earthen channels is sedimentation, which is often the case for lined channels also. Erosion has also been observed in a few channels. Vegetative and aquatic growth also creates difficulties in the water flow. The farmers of this minor canal are aware of this problem, therefore they decided to desilt this secondary canal on a self-help basis.

### **F. Wider Cross Sections**

Due to non-maintenance of this minor canal, the shape of this minor has changed, and its cross sections have widened with the passage of time. These wider cross sections are also one cause for the slow velocity of water in the distributary.

### **G. Lack of Inspection Path**

Inspection paths serve a dual purpose: that of banks and conveyance path. The physical conditions of banks of the Heran Distributary is poor at many places.

The estimate of these costs is given in Table 45.

**Table 45. Expected Maintenance Cost Requirement of Heran Distributary.**

<b>Type of Maintenance</b>	<b>Amount</b>
Essential Structural Maintenance	153,736
Excavation of Sediment	61,770
Weak Bank Improvement	126,580
Dressing and Repairs of Inspection Path	48,280
<b>Total:</b>	<b>390,366</b>
<b>Per CCA acre:</b>	<b>25.90</b>

Therefore, it can safely be assumed that maintenance cost per acre requirement below the head of this minor will be Rs 25.90 per CCA acre.

### **5.3.1 Operation and Maintenance Cost of Heran Distributary**

From Sections 5.2 and 5.3 it is estimated that O&M costs of the Heran Distributary shall be Rs 57.37 per CCA acre, i.e., establishment cost Rs 31.47 per acre, and maintenance cost Rs 25.90 per CCA acre. While, in the first year, this cost will be higher by Rs 6.21 per CCA acre due to the purchase of capital nature items. The share of O&M costs by the farmers of Sindh, to cover the costs of the irrigation infrastructure, comes to Rs 108 per acre (see Chapter 4 for more details). Therefore, O&M costs above the distributary are arrived at Rs 44.42 per acre. This total amount of Rs 108 per acre to the farmers may seem to be on the higher side. And based on experience in Mexico, where,



after the introduction of farmer management, the staffing levels within the farmer-operated areas declined by as much as two-thirds. The experience in Senegal, where farmers demanded the right to hire their own staff, choosing SAED (the agency providing irrigation services) operators only if they had performed well (and even then reducing their salaries from the full civil service package). There is a reasonable chance that the same situation may also prevail in the province of Sindh. Therefore, a total O&M cost of Rs 100 per acre will be a reasonable recovery from the farmers.

These figures can be compared with the findings of Dr. Christopher Perry. In his status report, estimated requirement for O&M expenditures at the divisional level has been calculated at Rs 81 per CCA acre, the breakdown of which is Rs 43 below the distributary, and Rs 38 above the distributary.

### 5.3.2 Suggested Water Charges to the Heran Distributary WUF

Based on the analysis in Section 5.3.1, the Heran Distributary WUF is suggested to charge a flat rate of Rs 100 per acre to its members as water charges. In addition, it is also suggested that the WUF charge its members an annual membership fee of Rs 10 per acre. This additional amount should be treated as a reserve fund by the WUF, and may be used to pay for unusual expenditures like capital replacements, consultants' fees (for training), emergency repairs, etc..

### 5.3.3 Justification of the Water Charges Rate

The Revenue Department is responsible for the assessment and collection of *abiana*. However, the Irrigation Department assists the Revenue Department at the time of assessment. Their *modus operandi* has been explained in detail in Chapter 2 of this report.

The Revenue Department, upon request, provided the figures of various taxes assessed during the previous 5 years, i.e., from 1991-92 to 1995-96. The Revenue Department makes assessments on the basis of *dehs*, and not on the basis of hydrological boundaries of the Heran Distributary. The figures for the last 5 years are given in Table 46.

Table 46. Assessed Agriculture Land Taxes for Previous 5 Years.

Years	<i>Abiana</i>	Land Revenue	Local Cess	<i>Usher</i>	Mutation fee
1991-92	742,103	15,466	246,450	209,507	47,894
1992-93	736,472	21,579	244,353	287,214	41,293
1993-94	797,061	19,377	214,797	138,490	21,179
1994-95	944,710	18,250	219,900	175,785	710
1995-96	1,093,498	18,250	220,090	201,743	380
Average	862,769	18,564	229,518	202,548	22,291
CCA	39,737	39,737	39,737	39,737	39,737
Per CCA	21.71	0.47	5.78	5.10	0.56
Latest assessed	27.52	0.46	5.54	5.10	0.56

Source: Revenue Department, Sanghar.

The different taxes payable by the farmers of this secondary canal, per CCA acre, have been analyzed in Chapter 3. These values, when compared to that of the Revenue Department's assessed figures, are given in Table 47.

Table 47. Comparison of Agriculture Land Taxes Assessed and Payable.

	<i>Abiana</i>	Land Revenue	Local Cess	Usher	Mutation fee
Payable on the basis of survey per CCA	82.00	10.00	11.00	165.00	---
Revenue Dept. assess. (latest)	27.52	0.45	5.54	5.10	0.56
Unexplained difference	54.48	9.55	5.46	159.90	0.56

This unexplained difference of Rs 229.95 per CCA acre can be explained on the basis of the findings of the interim report captioned, "Financial Feasibility Analysis of Operation and Maintenance Costs for Water Users Federations on three Pilot Distributaries in Province of Sindh, Pakistan" (A.Sohani). Here, he concludes that farmers pay about Rs 70.22 per CCA acre as water-related charges (rent-seeking) to the Irrigation and Revenue Departments, and the remaining unexplained amount of Rs 159.73 per CCA acre can be considered as a saving in the farmers' payment of taxes.

### 5.3.3.1 Conclusion

The following points form the basis to conclude the justification of the water charges rate (Rs 100 per acre) suggested to the Heran Distributary WUF:

- a. Presently, the *abiana* rate payable comes to Rs. 82 per acre. The suggested rate of Rs 100 per acre will increase *abiana* payable by Rs. 18, or by 22 %. Taking the examples of Senegal, where farmers paid an irrigation service fee 2 to 4 times as high after the transfer, and Mexico, where the fees increased by 400% to 600%. Comparatively, this suggested increase of 30% in *abiana*, is insignificant.
- b. On average, the farmers are depositing Rs 27.52 per acre as *abiana* to the Revenue Department (1996-97). However, considering the amount of rent-seeking paid, along with this tax, the total amount comes to around Rs 97.74 per acre. Therefore, by collecting the *abiana* themselves, the farmers will save Rs 2.26 per acre (Rs 100 – Rs 97.74).
- c. Apart from rent-seeking, the farmers' agriculture income is presently Rs 6,705 per cultivated acre, or Rs 4,095 per CCA acre (see Chapter 3 for details). The suggested rate will decrease this agricultural income by only Rs. 18, i.e., by 0.27% per cultivated acre, or 0.44% per CCA acre.
- d. The analysis for agriculture income of the Heran Distributary reveals that the income of 17 watercourses, out of the total 30 watercourses, averages Rs 2,676 per CCA acre. The average income of the remaining 13 watercourses is Rs 5,826 per CCA acre. Transferring this distributary canal to the farmers

will certainly result in an increase of the agriculture income of the fore-stated 17 watercourses.

- e. The WUF will keep Rs 57 per acre for the O&M of the Heran Distributary, while they will pay the Area Water Board Rs 43 per acre, which is Rs 15.48, or 56.25%, more than what is currently being collected from the farmers.
- f. Presently, the Sindh Irrigation Department's cost is Rs. 94 per CCA acre. The estimated cost will be Rs 108 per CCA acre, which is inclusive of estimated costs below the head of the distributary / minors. The suggested abiana rate is Rs 100 per acre. Nearly all the current staff employed with the Irrigation Department will fit into the suggested staffing requirement of the Heran Distributary WUF. Therefore, the costs to maintain this distributary can be deducted from the total amount payable to the SIDA. Since the FO's are expected to be self sufficient within a period of seven years, therefore, in the interim period, the GoP is expected to finance the shortfall in the Irrigation Department's budgets.

#### 5.4 COLLECTION OF *ABIANA* FROM WATER USERS

The farmers of Heran Distributary have been organized using the two-tier approach, i.e., Water User Organizations at the level of the watercourses, and a Water Users Federation at the level of the distributary itself. This is a very effective organizational setup, as delegation of authority takes place from top to bottom. In view of this setup, the following *modus operandi*, for the collection of *abiana*, is suggested:

- a. The WUF to negotiate with the AWB for the supply of water at least equal to the average of what has been received in the previous year. The IIMI-Sanghar field station has the time series record of the discharge for the year 1997.
- b. The WUF to distribute the sanctioned discharge among the different watercourses in proportion to the CCA of each watercourse. This discharge list to the various watercourses should be approved in the general meeting of the federation.
- c. The *moghas* of all the watercourses to be designed in accordance with the water discharge calculated in step b. above. The *moghas* situated at the head and middle reaches of this distributary to be Adjustable Proportional Modules (APM), so that excess water received, if any, at the head of the distributary, does not flow into the fields. While the *moghas* in the tail reaches of the distributary are preferred as open flume type, since excess water, if any, may flow into the fields as no excess water escapes, have been provided in the existing system, and over-topping of water from the distributary may create major maintenance problems.
- d. The physical condition of the minor canal should permit flow of water to the tail reach *moghas* freely.

- e. The relevant WUO's to prepare *warabandi* lists (water share lists) of its members in proportion to the land holding of each farmer along their watercourse. These *warabandi* lists to be approved in the WUOs' general meeting, and a copy be given with the WUF for their record.
- f. Once the lists of *warabandi* are approved, the farmers should be free to choose their own set of cropping patterns, and / or to sell their share of water time in part, or full, to other farmers, like water markets.
- g. If lift machines are to be installed in certain fields, their capital and O&M costs will be the responsibility of the respective WUO.
- h. Installation of the tubewells and conjunctive use of ground water and the canal water should be allowed only after obtaining permission from the WUF, which will normally grant approval, except in such cases where the ground water quality is not good for irrigation use. All expenses relating to tubewells should be the responsibility of individual farmers, and they will be free to buy or sell this water.
- i. The WUF's financial year is suggested from July 1 to June 30 of the next year.
- j. WUOs to collect *abiana* bi-annually from its members; at the start of the cropping season, i.e., in advance, while the annual membership fee should be collected once a year in the month of July each year.
- k. The WUO's Finance Secretary should prepare bank *challan* forms of its bank account in triplicate, indicating the amount of *abiana*, membership fee and / or other charges payable in different columns, and after obtaining the organization's approval, issue these to the members. The members should deposit the amounts into the bank account through these *challans*, keep one copy for themselves, the bank will retain one copy, while the bank should be instructed to provide the third copy to the WUO's Finance Secretary.
- l. A period of 10 days is to be given to the members for depositing these amounts into the bank account; failure to deposit the same will result in a surcharge of Rs 50 per day, up to a period of 10 days, to be levied on the members in default. On complaint from the WUO Finance Secretary, the WUO may consider to stop the water turn of any such member who does not deposit the amount within 20 days of the receipt of these bank *challans*. A WUO meeting to be called to decide ways in which this amount can be recovered.
- m. The WUF Finance Secretary should prepare bank *challan* forms in triplicate of its bank account, indicating the amount of *abiana*, membership fee and / or other charges payable in different columns, and after obtaining the federation's approval, issue these *challans* to the relevant WUO's. The relevant WUOs should deposit the amounts into the bank account through these *challans*, keep one copy for their personal records, the bank will retain one copy, while the bank should be instructed to provide the third copy to the WUF's Finance Secretary.

- n. A period of 30 days is to be given to the WUO's for depositing these amounts into the bank account: failure to deposit the same will result in a surcharge of Rs 100 per day, up to a period of 10 days, to WUO's in default. On complaint from the WUF Finance Secretary, the WUF may issue a warning to such WUOs who fail to deposit the amount within 40 days of the receipt of these bank challans. A meeting of the WUF be called to decide ways in which this amount can be recovered.

This system of depositing the payments into the bank accounts of the relevant WUOs and the WUF will ensure safety of *abiana* thus collected. Furthermore, a surcharge for late deposit of *abiana* will ensure timely collection from the water users and the WUO's. Also suggested, is that the Finance Secretaries of the relevant WUOs should present *abiana* collection status reports at the end of 20 days, in a special WUO meeting. Similarly, the WUF Finance Secretary should present an *abiana* collection status report at the end of 40 days in a special meeting of the WUF.

#### 5.5 PAYMENT OF COST OF WATER TO THE AREA WATER BOARD

The major task of the WUF is to negotiate the allocation of water discharge for the Heran Distributary with the AWB, and deductions in *abiana* due to usage of lift machines and / or short delivery of water, if any. Once the discharge is approved, the WUF should maintain a proper record of the discharge being received at the head of the distributary. The discharge rating tables may need revision, and similarly, gauges installed may need to be replaced. This will primarily be the duty of the Assistant Engineer hired by the WUF, who, with the assistance of the *Tandails*, will monitor the discharge at the head regulator regularly.

The AE of this distributary will advise the WUF about the average discharge received from the AWB in writing, as well as his comments about whether agreed amounts of *abiana* should be paid in full, or certain deductions are to be made for short delivery *in lieu* thereof. In case of short delivery of water at certain intervals, the AE will be responsible for agreement, in writing, with the concerned AWB person.

The WUF Finance Secretary, based on the recommendation of the AE, and after obtaining approval from the WUF, will, at the end of each cropping season, deposit the agreed amount of up-stream *abiana* into the Government treasury. Subsequently, he will present a status report in the first next meeting of the WUF.

#### 5.6 CONFLICT RESOLUTION

These may involve purely administrative issues. The WUF will have to act in accordance with its by-laws; however, certain issues may involve financial matters. Some of these issues, and the remedial actions to be taken, are suggested as follows:

### 5.6.1 Theft of Water

The irrigation system in Chile is considered a very good example to be cited for farmer-managed irrigation systems. In Chile, the water users groups are known as *Comunidad de Aguas (CA)*, according to a report titled "Irrigation Water Management in the Irrigation System of the Diguillin River, Chile" (Ineke M. Kalwij, 1994). Water theft is the major cause of conflicts at canal, as well as field levels. The role of the CA in conflict management is limited. The president of the canal sometimes goes to the police and the judge for assistance.

There is a reasonable chance that this situation may also take place in this command area. Settling such conflicts through police and the judiciary requires both, time and money, therefore the Heran Distributary's WUF is suggested to consider this act very seriously, as this will mean breach of trust, which each water user member has towards the other. The *Darogha*, who is supposed to make a round of the minor canal on bicycle 3 to 4 times a day, and *Baidars* working in the three reaches of this canal should be able to notice it immediately, even if the theft takes place in the middle of the night. In such instances, a WUO meeting should be called immediately, and the farmer involved should be asked to explain his position. An estimate of the loss to the other farmer, due to this act, should be made, and after levying a surcharge equal to 100% of the loss assessed, the accused farmer should be penalized. The penalized farmer, however, should have a right to appeal to the WUF, which, in such cases, should hold an open inquiry and confirm, or may rescind, the decision of the WUO.

The SIDA act explains the Powers and Duties of the AWB under Chapter VI to this act, while it explains Powers and Duties of FOs under Chapter VII to this act. Interestingly, both these chapters are silent on this issue of water theft. However, Clause 6 of Section 26 under Part C, captioned "Functions and Powers of FO's", states that "Any other power and function not being inconsistent with the functions and powers given above which may be vested in the FO's under the By-laws and Regulations framed by the Authority". Since the FO's are responsible for obtaining water from SIDA, or the AWB, and supply the same to its members, and are also responsible to collect the agreed water charges / other dues, if any, from its members under the SIDA act. Therefore, in order to stop water theft, it is suggested that the Heran Distributary WUF obtain approval of its By-laws, with necessary clauses legalizing any actions that may be required to curb water theft.

### 5.6.2 Theft of Trees on the Inspection Paths

Certain areas around this distributary is supposed to be the property of the GoS, where the inspection path is also situated. Some instances of the theft of trees planted along the distributary, and besides the inspection path, have taken place in the past. Upon the transfer of this distributary to the farmers, the WUF will be responsible for safeguarding this property.

The WUF should make the *Darogha* hired for this distributary to keep a record of these trees, and to report any unauthorized cutting of trees to the AE immediately. The AE should inform the WUF, which should ask the WUO of that respective area to hold an inquiry and present its findings to the WUF. The farmer thus found guilty should be penalized for the market value of the trees, plus a fine equivalent to 100% of the market value of the trees.

### 5.6.3 Other Issues

The WUF should follow a strict policy of non-interference in the affairs of the WUOs. Any conflicts arising among the farmers of a watercourse should be the responsibility of the concerned WUO, and the WUF should encourage settlement of the disputes at the local level. However, the right of appeal to the WUF should be given to the farmers.

### 5.6.4 Honorarium to the Office Bearers of the WUO's and the WUF

The elected WUO, and WUF, office bearers will spend their time and efforts to maintain this distributary; logically, they should be compensated for their time and efforts. However, experiences in other parts of the world are different, and normally, the office bearers work on an honorary basis. The reasons may not be possible to quantify, as these are qualitative in nature. These reasons are explained as follows:

1. The office bearers have been elected, on the basis of their previous records, by the farmers, such as, their involvement and ability in the settlement of disputes, they are socially respected and have been involved in the social development of this command area, without expecting any monetary benefits in return. Hence, recognition is an incentive for these office bearers.
2. The office bearers elected have a voice in system management, i.e., feeling of importance, which is an incentive in itself.
3. The office bearers are elected from the grassroots level, if their performance is good, they can be elected as members to the AWB of the main canal also. This is another incentive for them.
4. On the basis of their performance, they can run for the parliament elections, which, to date has only been possible for people who are born with a golden spoon in their mouths.

Therefore, an honorarium to the office bearers of the WUOs and the WUF is not suggested. Furthermore, if the farmers are not satisfied with the performance of any of the office bearers, they should have the right to remove such office bearer by calling a general meeting of the concerned WUOs, or the WUF, as the case may be.

### 5.6.5 Equitable Distribution of Water

This is an issue, which, if not addressed properly, may result in the failure of the Farmer Organizations, and in turn, the whole financial framework in the future, despite system rehabilitation, or upgrading of physical facilities. Reduced costs to the farmers; in spite of the fact that *abiana* rates tend to increase, especially if proper O&M is undertaken; but, system transfer will reduce the need for side payments to the agency staff, resulting in a reduction in the costs of irrigation facilities. Better irrigation facilities, services, or even “voice” in system management, and most important, the ownership of the irrigation system, are very powerful incentives for the farmers to participate in the irrigation system’s management and upkeep.

However, in the long run, the farmers of the Heran Distributary would certainly like to see a return to their investment of time, material and enhanced *abiana* rates in a more rational manner, which can be only in the form of an equitable water supply. The IBIS in Pakistan is not demand-based; rather, it is a supply-based irrigation system, therefore, equitable water distribution will take place only when water available at the head of the Heran Distributary is distributed among the farmers in proportion to their individual land holdings. This distribution of water will require re-sizing and re-calibration of the *moghas*, in view of the allowance of water required at the start, and end, of the *warabandi* turns. Once this water distribution issue is settled, the farmers will invest their confidence in the WUOs and the WUF.

The equitable distribution of water will result in a decrease of water supply to the farmers of this command area who have earlier been receiving water more than their share. Therefore, the WUF needs to engage specialists to train farmers in the efficient use of their water turns by changing their current irrigation methods and practices. IIMI’s research in the Hasilpur, Punjab, area has revealed that by using bed-and-furrow method, instead of basin irrigation, savings in water application between 25% and 35% can be achieved, and crop yields can be enhanced by 20% to 75%.

## 5.7 MAINTAINING PROPER BOOKS OF ACCOUNTS

The relevant section of the SIDA act, which will be applicable to the Heran Distributary WUF upon transfer of this distributary, are as follows:

Section 27(1) The FO’s, AWB and the Authority shall submit to Government as soon as possible after the end of every financial year but, before the expiry of a period of seven months of such end of the financial year a report on the conduct of their affairs for that year including audited financial statement for the year in question.

This act, under Section 22, Clauses 1, 3, 4 and 7, states that financial statements include: (1) a balance sheet; (2) income and expenditure account; and (3) a statement of changes in financial position, or statement of sources and application of funds. Furthermore, Accounting Standards of the Institute of Chartered Accountants Pakistan



(ICAP) rules will be followed, and commercial auditors will carry out audit in accordance with the professional standards of auditing, as prescribed by the ICAP.

Section 27 clearly says that the FOs will be bound to submit an audited financial statement to the GoS. However, this section is silent on the type and mechanism of these financial statements. Section 22 is applicable to the authority only, therefore, it is assumed that the FOs will be required to maintain simple accounts, and that their financial statement will only consist of a Balance Sheet and the Income and Expenditure account.

On the basis of the above, the following set of procedures is suggested for the Heran Distributary WUF and WUOs:

1. *Abiana* to be deposited by the water users to the bank account of the relevant WUOs, whereas the WUO's should deposit their share of *abiana* into the bank account of the WUF (see section 5.4 for more details).
2. Other miscellaneous cash receipts to the WUO's, or the WUF, should also be deposited into the bank on the first working day. Proper receipts be issued by the relevant Finance Secretaries *in lieu* thereof.
3. Proper receipt books and bank *challan* forms to be printed. On issue of receipts, the counterfoils also be signed by the depositors.
4. All expenses to be paid strictly by check. Only the administrative assistant hired by the WUF should be allowed petty expenses, for which a cash imprest of Rs 3,000 is suggested. The administrative assistant will settle his account on a bi-monthly basis.
5. Three office bearers are recommended as bank signatories; the Presidents, General Secretaries and Finance Secretaries. Each check will require at least two signatures before it can be honored.
6. Any expense in excess of Rs 3,000 will require the approval of all of the members of the federation, or of the relevant organization.
7. The federation will, from the portion of *abiana* kept for the O&M of this distributary, transfer any savings made in proportion, e.g., towards the cost of labor to all the WUOs, in proportion, at the end of each year. The WUOs will be free to spend these funds in a manner approved by their governing bodies.
8. Profit and Loss Saving accounts are recommended for the WUF and the WUOs.
9. The annual membership fee will be ascertained at the discretion of the WUF, and WUOs will have no claim to it. However, the WUF will ensure that the O&M costs of the lift machines, if any, are taken care of.
10. The profit earned on these bank accounts will be at the discretion of the relevant WUOs and the WUF.

11. All invoices / bills for payment will require two signatures, and these should be kept in a separate file for the time being; later on, vouchers should be printed and these invoices / bills should be attached to them.
12. The following books of accounts are suggested for the WUO's and the WUF:
  - a. Cash Book, single column; later, a cash book with bank column be introduced
  - b. General Ledger
  - c. Salary Register
13. A cash basis double entry book keeping system is suggested for the time being, which should be updated gradually using accrual method.
14. All kinds of receipts should be recorded on the receipt side of the cash book, and deposits into the bank account to be entered on the payment side of the cash book.
15. All expenditures to be recorded on the payment side of the cash book, while checks issued for these to be recorded on the receipt side of the cash book.
16. Cash book to be balanced on a daily basis, and cash-in-hand to be reconciled. Similarly, transactions recorded in the cash book to be posted into their ledger accounts on a daily basis.
17. A separate file containing lists of the water users and the amount of *abiana* payable to be maintained. The *challan* forms received from the bank to be reconciled with this list, and defaulters, if any, should be identified immediately. Once the Finance Secretaries become familiar with the accounting system, they should be encouraged to introduce party ledgers to keep track of members' contributions.
18. At the end of each month, the relevant Finance Secretaries should prepare bank reconciliation statements, lists of outstanding amounts and the trial balance. These documents should be discussed in the meetings, and decisions made, if any, should be implemented.

The introduction of this system will require specialized training for the Finance Secretaries. The WUF should make adequate arrangements to arrange for these training sessions, so that the Finance Secretaries are equipped to serve their respective WUOs and the WUF better, and can stand the audit queries at the end of each financial year.

## 5.8 PROJECTED CASH FLOWS

The following assumptions have been made in the preparation of the cash flow projections for the Heran Distributary for the next 10 years:

1. The farmers will pay Rs 10 per acre of land holding as an annual membership fee to the WUF. This rate will be revised after every two years and enhanced by Rs 5 per acre.

2. The farmers' *abiana* payable for the first year is suggested at Rs 100 per acre of land holding. The breakdown of this amount is Rs 48 towards establishment cost, and Rs 52 as Maintenance and Improvement (M&I) costs. Although it can be assumed that once the farmers are handed over the irrigation system, staff deployment will be reduced; however, it is expected that the salaries of the remaining staff will experience a sharp increase. Therefore, the salary cost of Rs 48 per acre has been inflated by 12.5% each year, while the Maintenance and Improvement cost has been inflated by 10% per year.
3. The assumption is that 10 farmers will be in default of depositing the *abiana* for a period of 10 days during the first year. Therefore, a surcharge of Rs 50 per day will be recovered from them. In the subsequent years, 6 farmers, for 10 days each per year, have been assumed in default.
4. The bank profit has been assumed at the rate of 10.5% per annum, and has been calculated as follows:
  - a. Full year's profit on the previous year's closing balance.
  - b. Full year's profit on the one tenth of the annual cash-inflow into the bank. Considering that *abiana* to the AWB will be paid bi-annually at the end of each cropping season, this assumption is considered reasonable.
5. The WUF will pay Rs 43 per acre to the AWB; Rs 17 towards the establishment cost and Rs 26 as M&I cost. As explained in 2 above, these amounts have been inflated by 12.5 % and 10%, respectively, per year.
6. Salaries to the staff hired by the WUF have been inflated by 12.5% per year.
7. Supplies and Services, WUF and office bearers' travel expenses, and / or the employed staff, Material and Machinery hired for M&I of the distributary, have been inflated by 10% each year.
8. The expectation is that only one-third of the labor cost will have to be paid by the WUF, as most of the farmers will assist with maintenance activities. This cost has also been inflated by 10% per year.
9. The WUF is expected to hire consultants to conduct different training courses for the benefit of its members. In the first two years, the estimate for this expense is high; this expense will then reduce, and is estimated at Rs 10,000 per year. During Year 6, it is expected that a major overhaul of this distributary will take place, hence, excessive consultants' services will be required.
10. Initially, the audit fee is expected at Rs 5,000; for subsequent years, this has been enhanced by Rs 1,000 per year.
11. Miscellaneous expenses include O&M of the lift machines installed, if any, and other incidental expenses. This amount is estimated at Rs 25,000 per year, and has not been inflated, except for in Year 6, when major M&I activities are expected.

12. The remaining two-thirds of the labor cost expected to be contributed by the farmers in kind. Therefore, this amount will be refunded to the WUOs in proportion to their CCA. The governing body will decide on the utilization of these amounts.
13. During the first year, certain capital items, like motorbikes, bicycles, furniture, tool kits and water measuring devices will be purchased; these items will be replaced in Year 6. During Year 3, it is assumed that the WUF will purchase a computer, printer and other accessories, and that this equipment will be replaced in Year 8.

Based on these assumptions, the projected cash flow statement for the Heran Distributary WUF, for a period of 10 years, is given in Table 48.

Furthermore, based on these cash flow projections, 10-year Income and Expenditure accounts, and the Balance Sheet that Farmer Organizations will be required to submit to the GoS annually, are given in Tables 49 and 50, respectively.

Table 48. Cash Flow Projections for Heran Distributary for a Period of 10 Years.

Particulars	Year 1 (Rs.)	Year 2 (Rs.)	Year 3 (Rs.)	Year 4 (Rs.)	Year 5 (Rs.)	Year 6 (Rs.)	Year 7 (Rs.)	Year 8 (Rs.)	Year 9 (Rs.)	Year 10 (Rs.)
Abiana Rate per CCA acre	100	111	124	138	154	172	191	212	236	263
<b>Receipts</b>										
Membership fee	150730	150730	226095	226095	301460	301460	376825	376825	452190	452190
Abiana Collected	1507300	1673103	1869052	2080074	2321242	2592556	2878943	3195476	3557228	3964199
Penalties/Surcharge	5000	3000	3000	3000	3000	3000	3000	3000	3000	3000
Bank Profit	17462	22751	39243	55508	85582	126357	75363	124972	166313	234126
<b>Cash inflow</b>	1680492	1849584	2137390	2364677	2711284	3023373	3334131	3700273	4178731	4653515
<b>Expenditure</b>										
Abiana paid to AWB	648139	723504	798869	889307	994818	1100329	1220913	1356570	1507300	1673103
Salaries to staff	396000	445500	501188	563837	634317	713607	802808	903159	1016054	1143061
Supplies & Services	51600	56760	63855	71837	80817	90919	102284	115070	129454	145636
Travel	16800	18480	20328	22360	24596	27056	29762	32738	36012	39613
Material for O&M	66052	72657	79923	87915	96707	106378	117016	128718	141590	155749
Machinery rent for O&M	194192	213611	234972	258469	284316	312748	344023	378425	416268	457895
Labor 1/3 of estimated cost	43374	47711	52482	57730	63503	69853	76838	84522	92974	102271
Consultancy fees	20000	15000	10000	10000	10000	25000	10000	10000	10000	10000
Audit fee	5000	6000	7000	8000	9000	10000	11000	12000	13000	14000
Miscellaneous expenses	25000	25000	25000	25000	25000	850000	25000	25000	25000	25000
Transferred to WUO's	86748	95423	104965	115462	127008	139709	153680	169048	185953	204548
Capital Purchase	93600	Nil	105000	Nil	Nil	99600	Nil	135000	Nil	Nil
<b>Cash outflow</b>	1646505	1719646	2003582	2109917	2350082	3545199	2893324	3350250	3573605	3970876
<b>Net Cash Flow</b>	33987	129938	133808	254760	361202	(521826)	440807	350023	605126	682639
<b>Open. Cash&amp;bank balance</b>	0	33987	163925	297733	552493	913695	391869	832676	1182699	1787825
<b>Clos. Cash &amp; bank balance</b>	33987	163925	297733	552493	913695	391869	832676	1182699	1787825	2470464

Table 49. Projected Income and Expenditure Accounts of Heran Distributory for a Period of 10 Years.

	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
	(Rs.)	(Rs.)	(Rs.)	(Rs.)	(Rs.)	(Rs.)	(Rs.)	(Rs.)	(Rs.)	(Rs.)
<b>Income</b>										
Abiana Collected	1507300	1673103	1869052	2080074	2321242	2592356	2878943	3195476	3557228	3964199
Penalties/Surcharge	5000	3000	3000	3000	3000	3000	3000	3000	3000	3000
Bank Profit	17462	22751	39243	55508	85582	126357	75363	124972	166313	234126
Profit on disposal of Assets	0	0	0	0	0	23400	0	25000	0	0
<b>Gross Income</b>	1529762	1698854	1911295	2138582	2409824	2745313	2957306	3348448	3726541	4201325
<b>Expenditures</b>										
Abiana paid to the AWB	648139	723504	798869	889307	994818	1100329	1220913	1356570	1507300	1673103
Transferred to WUO's	86748	95423	104965	115462	127008	139709	153680	169048	185953	204548
Salaries to Staff	396000	445500	501188	563837	634317	713607	802808	903159	1016054	1143061
Supplies & Services	51600	56760	63855	71837	80817	90919	102284	115070	129454	145636
Travel	16800	18480	20328	22360	24596	27056	29762	32738	36012	39613
M&I expenses	303618	333979	367377	404114	444526	488979	537877	591665	650832	715915
Consultancy fees	20000	15000	10000	10000	10000	25000	10000	10000	10000	10000
Depreciation	18720	18720	39720	39720	39720	45600	45600	56600	56600	56600
Audit fee	5000	6000	7000	8000	9000	10000	11000	12000	13000	14000
Miscellaneous Expenses	25000	25000	25000	25000	25000	850000	25000	25000	25000	25000
<b>Total expenses</b>	1571625	1738366	1938302	2149637	2389802	3491199	2938924	3271850	3630205	4027476
<b>Retained Earnings/(Loss)</b>	(41863)	(39512)	(27007)	(11055)	20022	(745886)	18382	76598	96336	173849

Table 50. Projected Balance Sheets for Heran Distributory for a Period of 10 Years.

	Year 1 (Rs.)	Year 2 (Rs.)	Year 3 (Rs.)	Year 4 (Rs.)	Year 5 (Rs.)	Year 6 (Rs.)	Year 7 (Rs.)	Year 8 (Rs.)	Year 9 (Rs.)	Year 10 (Rs.)
<b>Fixed Capital Expenditure</b>										
<b>Fixed Assets</b>										
Motorbike	70000	70000	70000	70000	70000	91700	91700	91700	91700	91700
Bicycle	3000	3000	3000	3000	3000	3950	3950	3950	3950	3950
Furniture & Fixture	15000	15000	15000	15000	15000	19650	19650	19650	19650	19650
Field Equipment	5600	5600	5600	5600	5600	7700	7700	7700	7700	7700
Computer & Allied	0	0	105000	105000	105000	105000	105000	160000	160000	160000
<b>Total Fixed Assets at Cost</b>	<b>93600</b>	<b>93600</b>	<b>198600</b>	<b>198600</b>	<b>198600</b>	<b>228000</b>	<b>228000</b>	<b>283000</b>	<b>283000</b>	<b>283000</b>
<b>Cash &amp; Bank Balances</b>										
Cash-in-hand	3000	3000	3000	3000	3000	3000	3000	3000	3000	3000
Cash-at-Bank	30987	160925	294733	549493	910695	388869	829676	1179699	1784825	2467464
<b>Total Cash &amp; Bank Balance</b>	<b>33987</b>	<b>163925</b>	<b>297733</b>	<b>552493</b>	<b>913695</b>	<b>391869</b>	<b>832676</b>	<b>1182699</b>	<b>1787825</b>	<b>2470464</b>
<b>Total:</b>	<b>127587</b>	<b>257525</b>	<b>496333</b>	<b>751093</b>	<b>1112295</b>	<b>619869</b>	<b>1060676</b>	<b>1465699</b>	<b>2070825</b>	<b>2753464</b>
<b>Funds &amp; Liabilities</b>										
<b>Accumulated Depreciation</b>										
Motorbike	14000	28000	42000	56000	70000	18340	36680	55020	73360	91700
Bicycle	600	1200	1800	2400	3000	790	1580	2370	3160	3950
Furniture & Fixture	3000	6000	9000	12000	15000	3930	7860	11790	15720	19650
Field Equipment	1120	2240	3360	4480	5600	1540	3080	4620	6160	7700
Computer & Allied	0	0	21000	42000	63000	84000	105000	32000	64000	96000
<b>Total Accum. Depreciation</b>	<b>18720</b>	<b>37440</b>	<b>77160</b>	<b>116880</b>	<b>156600</b>	<b>108600</b>	<b>154200</b>	<b>105800</b>	<b>162400</b>	<b>219000</b>
<b>Fund Balances</b>										
Opening Balance	0	108867	220085	419173	634213	955695	511269	906476	1359899	1908425
Add: Membership fee	150730	150730	226095	226095	301460	301460	376825	376825	452190	452190
Less: Ret. Earnings/(Loss)	(41863)	(39512)	(27007)	(11055)	20022	(745886)	18382	76598	96336	173849
<b>Total Fund Balance</b>	<b>108867</b>	<b>220085</b>	<b>419173</b>	<b>634213</b>	<b>955695</b>	<b>511269</b>	<b>906476</b>	<b>1359899</b>	<b>1908425</b>	<b>2534464</b>
<b>Total:</b>	<b>127587</b>	<b>257525</b>	<b>496333</b>	<b>751093</b>	<b>1112295</b>	<b>619869</b>	<b>1060676</b>	<b>1465699</b>	<b>2070825</b>	<b>2753464</b>

**HERAN DISTRIBUTARY WATER USERS FEDERATION****Accounting Policies**

A summary of the more important accounting policies is set out below:

**1. Basis of Accounting**

Accounts are prepared on the cash basis of accounting whereby the transactions are recorded on the dates when the assets were paid for, the liabilities were discharged and contributions from the members were actually received.

**2. Inventories**

The cost of consumable stores purchased is charged to the Income and Expenditure Account in the year of purchase. The value of any inventory in hand at the year-end is therefore, not recognized in the accounts.

**3. Fixed Assets**

All tangible assets of Rs. 3,000 or over in value and 3 years or over in life are capitalized as Fixed Assets.

Fixed Assets are depreciated on the straight-line basis at 20% on cost, which is considered by the management to be appropriate to write off the cost of the respective assets over their useful lives to the Federation. Full year's depreciation is charged in the year of purchase and no depreciation is charged in the year of disposal.



## 6 SUMMARY OF MAIN FINDINGS

### 6.1 SOCIO-ECONOMIC SETUP

The population of the Heran Distributary amounts to about 25,000. A number of castes reside in this command area, of which 12 are deemed as having a noticeable effect on socio-economic relations, as well as the power balance. The majority of the people are retired army personnel, and most of the land in the command area of the Heran Distributary is cultivated by the landowners themselves. The average landownership in this area is 16 acres. The literacy rate among owner-cultivators is above 60%. The farmers follow a *pacci warabandi* (fixed water turn) schedule. This area is primarily a cotton zone, although sugarcane is also very commonly sown by the farmers.

All the villages have been well planned and constructed. Metallic roads are linked to the main roads, hence, farmers experience hardly any transportation problems. The villages in this command area have access to electricity and a sewerage system, and 5 out of the 15 villages have access to telephones. Schools (for both, girls and boys) up to the secondary level are also available, and two basic health centers, as well as Fauji Foundation mobile medical vans, provide regular health facilities.

Therefore, the socio-economic conditions within this area can be considered comparable with that of people living in the suburbs of large cities.

### 6.2 GENDER

A considerable number of women participate in agriculture work and perform almost every farming operation, except irrigating the fields and ploughing. Their role in decision-making and managing household resources is almost non-existent.

The role of women in livestock and poultry management should be strengthened, which would enable them to supplement family income and nutrition.

### 6.3 CREDIT FACILITIES

Loans and credit facilities are provided through the Agricultural Development Bank of Pakistan, and farmers in this command area avail the benefits of this facility.

### 6.4 DRAINAGE INFRASTRUCTURE

The water table depth from the surface, on average, ranges between 2.06 ft and 2.83 ft, hence, this command area may be termed as waterlogged. Two types of drainage facilities have been installed in this command area; surface drains and saline tubewells. However, tubewells are not operational due to the lack of electricity. Therefore, the need to make this drainage network operational does exist.

## 6.5 TAX COLLECTION AND ASSESSMENT PROCEDURES

The *abiana* payable, calculated in this report for the *Rabi* 96-97 and *kharif* 97 seasons, comes to Rs. 82 per acre. The average *abiana* assessed during the previous 5 years, as per the Revenue Department's records, is Rs. 22 per acre, while *abiana* assessed in 95-96 was Rs. 28 per acre; the *abiana* recovery rate is in the range of 63% to 65% of the assessed amount. Certainly, the present procedures cannot be termed as effective.

The Revenue Department's records indicate that their survey crop intensity of the command area is between 80% and 82%, i.e., equivalent to the design cropped intensity, whereas, in actuality, the crop intensity is 121%.

## 6.6 IRRIGATION DEPARTMENT RECORDS

During the field surveys it was noted that the names of certain landowners who have died are still appearing in the records of the Irrigation Department. Hence, there is a need to update the records of the Irrigation Department.

After the installation of the drainage network, the Irrigation Department's maps of the Heran Distributary have not been updated. The Irrigation Department should take steps to modify these maps.

## 6.7 WATERLOGGED, SALINIZED AND ABANDONED TRACTS OF LAND

The farmers consider tracts of land with groundwater standing on the surface as waterlogged (870 acres), tracts of land on which white layers of salts are visible as salinized (1,673 acres) and tracts of land with sand dunes, as abandoned (1,802 acres). The effect of waterlogging and salinity on the soil is unknown. Therefore, a comprehensive survey of these tracts of land should be undertaken in order to determine the extent of waterlogged and salinized areas, and to propose remedial measures that can be taken to reclaim these tracts of land. With a drainage network already in place, the answer probably lies in the availability of additional water to leach the salts from the soil profile of the affected lands.

The installation of saline tubewells and surface drains can control waterlogging, but soil salinity remains a problem, and in a few instances, sodicity is a main concern, which needs chemical amendments and leaching for reclamation. This means that a hydrological approach alone is insufficient for effective control of salinity, along with waterlogging. For this purpose, the farmers should be imparted awareness about employing chemical amendments like gypsum, or treatment of irrigation water with sulfuric acid and biological (e.g. salt tolerant crops) techniques and leaching requirements to reclaim salt-affected lands, besides lowering the water table through training measures.

Assuming the present cropping pattern, the estimated loss in net agriculture revenue to this distributary due to waterlogging, salinity and abandoned lands, is Rs. 29.13 million per annum.

## 6.8 CROP YIELDS

The crop yields for wheat and sugarcane for the *rabi* 96/97 and *kharif* 97 are better than the average yields for the same crops of Pakistan. The yield for cotton is on the lower side. The survey reveals that the crop yields of the five major crops among 30 watercourses vary between 1.5 and 5 times, and that about 35% of the watercourses have yields less than the mean yield of this distributary. One factor is attributed to high water tables and operational problems of the drainage network, and certainly, efficient cultural, agronomic and irrigation practices can also bridge this difference.

## 6.9 GROSS AGRICULTURE REVENUE

The gross agriculture revenue of the Heran Distributary is Rs. 10,396 per acre. When compared with all Pakistan figures (Rs. 3,644 per acre), the LBOD baseline figures (Rs. 5,263 per care) seem to be on the higher side. Various IIMI surveys have concluded gross revenue in the range of Rs. 3,240 to Rs. 10,120 per acre, therefore, the mean gross agriculture revenue for this distributary canal indicates that the incomes of farmers are very reasonable.

## 6.10 NET REVENUE FROM CROPS

Return on investment from sugarcane, which is an annual crop, is the highest (Rs. 9,933 per acre). The combination of cotton and wheat, both of which are seasonal crops, yield a lower agriculture income when compared with that of sugarcane.

## 6.11 NET AGRICULTURE INCOME

The farmers of the Heran Distributary earn a mean farm agriculture income, after taxes, of Rs. 6,705 per cropped acre, or Rs. 4,095 per CCA. The cost of agriculture land in this area was estimated at Rs. 75,000 per acre, thus, return on investment after taxes is 8.94% (6,705/75,000). This percentage is far better than investing this amount in a fixed deposit scheme, which generates an interest rate of 17.5%; however, after considering the time value of money and taxes, this drops to 2.44%.

The net to gross income percentage is 39.39%, which is very good and better than the small and medium-scale business concerns in the cities, where percentages vary between 25 and 30%. Considering that the socio-economic conditions of this distributary are comparable with that of suburban areas in the big cities (see Section 6.1.1), farmers residing in this command area can be considered as comfortably placed.

## 6.12 EXPENDITURE ON THE PROVINCIAL IRRIGATION DEPARTMENT

The GoS spends a total of Rs. 1,236.691 million (Rs. 93.73 per acre) on the Provincial Irrigation Department, out of which 71% (Rs. 66.16 per acre) is spent on the irrigation establishment, while the rest i.e., 29% (Rs. 27.57 per acre) is spent on maintenance activities.

In 1986, NESPAK prepared a Maintenance Yardstick for the Irrigation Department, which, when updated to 1996-97 price levels, requires Rs. 924.96 million (Rs. 68 per acre) per annum for maintenance activities. In IIMI's opinion, these figures are a minimum level.

To maintain an irrigation infrastructure that would meet the system adequately, so that the design service can be given on an ongoing basis, the total O&M cost comes to Rs. 134.16 per acre. This consists of Rs. 66.16 per acre as establishment cost and Rs. 68 per acre as maintenance and improvement cost. Hence, the Irrigation Department will underspend by 59% on the maintenance activities during the year 1997-98.

## 6.13 SIDA ACT

On September 15, 1997, the Sindh Assembly passed a bill to provide for the establishment of the Irrigation and Drainage Authority (SIDA), which is meant to ensure the equitable distribution of irrigation water. Coupled with effective drainage and flood control on a long-term and sustainable basis through the participation of beneficiaries in the operation and management of the irrigation drainage network to provide for matters connected therewith or incidental thereto, the salient features of this act are as follows:

- SIDA will supply water to the AWB at rates that would meet the O&M cost of the system within a period of 7 to 10 years.
- The components of O&M to be recovered from farmers in the form of *abiana* shall be the full cost of Irrigation Canals and Secondary Canals.
- FOs shall collect water charges from its members, as well as for the supply of irrigation water to the concerned AWB or SIDA.
- FOs may hire, engage or employ any consultants, advisors and employees as may be deemed necessary for the due and effective performance of various powers and functions.
- FOs shall submit to government within a period of 7 months, at the end of each financial year, a conduct report and financial statement for the year in question.

## 6.14 ABIANA MECHANISM

Of the three mechanisms in practice, namely: (1) crop-based charge; (2) volumetric charge; and (3) flat rate charge, the simple mechanism of charging a flat rate is suggested. The success of this method will depend on the equitable distribution of water among the water users.

### 6.15 STAFFING REQUIREMENTS OF THE DISTRIBUTARY

The following set of employees is suggested for the Heran Distributary WUF in the initial stages:

Assistant Engineer	1	Administrative Assistant	1
<i>Darogha</i>	1	<i>Tandail</i>	2
<i>Buildars</i>	4		

Based on the above-stated staff and their logistic needs, the operational budget estimate for the first year comes to Rs. 0.474 million (Rs. 31.47 per acre). This amount has been considered as an upstream establishment cost for the Heran Distributary.

### 6.16 MAINTENANCE COSTS OF THE DISTRIBUTARY

The maintenance costs of this distributary are estimated at Rs. 0.390 million (Rs. 25.90 per acre) per annum. These estimates are based on the maintenance surveys conducted by the IIMI-field staff. This amount has been considered as a downstream maintenance cost for the Heran Distributary.

### 6.17 SUGGESTED *ABIANA*

The estimated total O&M cost comes to Rs. 134.16 per acre for the Sindh Provincial Irrigation Department. The water consumed for non-agricultural purposes is about 9.17% of the water available for consumption to the province of Sindh (see Chapter 4 for details). As the non-agricultural use of water generates high economic returns, therefore, it has been assumed that this use be charged twice the rate for agricultural purposes. Thus, the cost of water to the farmers comes to Rs. 108 per acre. Considering the experiences in Mexico and Senegal, where staff employment was reduced upon transfer of the irrigation system to the farmers, a flat rate of Rs. 100 per acre (est. Rs. 48 and maint. Rs. 52) is suggested as the rate of *abiana* to be charged to the farmers.

The FOs will retain Rs. 57 per acre (est. Rs. 31 and maint. Rs. 26) as a downstream cost, while they will pay the AWB Rs. 43 per acre as an upstream cost.

In order to meet the O&M costs in future, an increase of 10.25% in the rate of *abiana* is suggested per annum.

In addition to *abiana*, the farmers will pay the federation an annual membership fee of Rs. 10 per acre. This fee will subsequently be increased by Rs. 5 per acre after every two years.

### 6.18 COLLECTION AND PAYMENT OF *ABIANA*

The same two-tier-system principle should be adopted, which has been used to organize the farmers of this canal command, and *abiana* should be collected from members by the relevant WUOs, then deposited with the WUF. The *abiana* should be collected in advance, at the start of each cropping season. The WUF should deposit *abiana* to the AWB at the end of each cropping season. This is in line with the current practice, whereby the assessment and collection of *abiana* takes place at the end of each cropping season.

The farmers should deposit their share of *abiana* into the bank, and the relevant Finance Secretaries should issue bank forms in triplicate and in advance.

A certain time limit should be given to the farmers for depositing this amount; a period of 10 days is suggested. Failing to meet this deadline will result in a penalty of Rs 50 per day per acre.

### 6.19 CONFLICT RESOLUTION

The WUF should follow a strict policy of non-interference into the affairs of the WUOs and should encourage settling disputes at the level of the concerned WUOs. However, the farmers should have a right to appeal to the WUF. Water theft should be taken seriously, as it means breach of trust. Based on the experiences in Chile, it is suggested that the WUF insert necessary clauses in its by-laws, so that it has the legal cover to settle these issues. Thus, aggrieved farmers would not have to waste their time and money by seeking justice through the police and judicial system.

### 6.20 HONORARIUM TO OFFICE BEARERS

The recognition and feeling of being important, as well as their chances of running for parliament and AWB membership on good performance are considered very strong qualitative incentives as returns to their investment of time and effort. Therefore, an honorarium to the office bearers of the farmer organizations is not suggested.

### 6.21 EQUITY IN WATER DISTRIBUTION

In the long run, it will be difficult to satisfy the majority of farmers with incentives like system rehabilitation, reduced costs by exterminating side payments to the agency staff, or even "voice" in system management and ownership of the irrigation system, or by keeping them occupied in various activities. They would certainly like to see a return to their investment of time, material and enhanced *abiana* rates in a more rational and tangible form. Better and equitable water supply will satisfy the majority and can transform these FOs into sustainable organizations that guarantee the success of a business plan.

The IBIS in Pakistan is not demand-based, rather, it is a supply-based irrigation system, therefore, equitable water distribution will take place only when water available at the head of the Heran Distributary is distributed among the farmers in proportion to their individual land holdings. This distribution of water will require re-sizing and recalibration of the *moghas* (modules or outlets), in view of the allowance of water required at the start and at the end, of their *warabandi* turns.

## **6.22 BOOKS OF ACCOUNTS AND INFORMATION THESE CAN PROVIDE**

Initially, a double entry bookkeeping system, consisting of one single column cashbook and a ledger on a cash basis, is suggested. All transactions should be routed through the bank, and cash transactions should not take place for any reason, except for an imprest to be kept with the administrative assistant of the WUF. Checks should require at least two signatories, and proper supporting documents for expenditures incurred should be kept.

The relevant Finance Secretaries should balance their books of accounts and draw trial balances at the end of each month. They should present accounts reports consisting of the position of the cash imprest and cash-at-bank, recoveries in default, collection of receipts and expenditure incurred during the period.

The projected cash-flow statement, income and expenditure account, and the balance sheet for a period of 10 years, have been prepared and are contained under Section 5.8 of this report.

The projected income and expenditure accounts reveal that each year the Heran Distributary WUF, on average, will incur a loss of Rs. 48,014. Therefore, in the near future, it will not be possible to levy income tax on this federation. The federation will cover this loss by collecting membership fees.

The cash flow projection statements give a good liquidity position of this federation over a period of 10 years. The farmers will be able to finance the expected major overhaul of the irrigation infrastructure of their distributary by incurring an estimated cost of Rs. 850,000 in Year 6.

## **6.23 COST BENEFIT ANALYSIS**

The arguments below are to indicate that it is not possible to quantify the benefits of transfer of the irrigation management to the farmers. Further, an alternative approach and likely benefits arising thereto are discussed below.

### **6.23.1 Review of Available Literature**

The main justification for transfer of irrigation management to farmer organizations appears to be to reduce the cost of irrigation management to the

government. Agency budget stringency has contributed to this movement, as well as the belief that farmers organizations can manage irrigation systems better, at least at the lower levels ("Impacts of Irrigation Management Transfer: A Review of the Evidence" by Douglas Vermillion, Research Report No. 11, IIMI, 1997).

In order, to evaluate the success, or failure, of irrigation management properly, researchers need a measure of irrigation performance. Unfortunately, there is not a single agreed-upon standard measure of irrigation performance. Not only does it depend on the perspective of the viewer, but also on the importance of certain variables in the context. "Success" to a farmer may mean reducing the cost of water while maintaining a certain level of service.

One<sup>3</sup> researcher has used adequacy of water supply, level of system maintenance and degree of rule conformance among cultivators. Another<sup>4</sup> used cropping intensity, status of infrastructure, and water availability (Herb Blank, Paper presented in the National Workshop on South Africa Water Law).

As a result of management transfer, increase in fee collection is often observed. Farmer organizations become more involved in making financial decisions, farmers get more voice in determining expenditures, and often there is more transparency in financial matters. The available evidence shows that where there is a subsidy, turnover increases cost to farmers (Dr. Vermillion).

Therefore, in the short run, it may not be possible to quantify the benefits of getting farmers organized. However, the GoS appears to benefit in economic terms as a result of management transfer; the *abiana* recovered from the Heran Distributary during the year 1996/97 was Rs. 27.52 per acre, while the estimated *abiana* suggested in this report comes to Rs. 100 per acre. Hence, the expenditure by the GoS on Non-development Budget (NDB) may be reduced by about Rs. 0.793 million, thus, in turn, reducing the overall budgetary deficit.

### 6.23.2 A Possible Alternative Approach

The authors believe that the benefits to the farmers as a result of management transfer are more likely possible to quantify in the arena of water resource management, especially when seen in the context of a worldwide concern for the sustainability of natural water resources. Also, emphasis has come on more efficient use of these

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<sup>3</sup> "Institutions and Collective Action: Self-governance in Irrigation" by Shui Yan Tang. San Francisco, California, USA: Institute for Contemporary Studies Press, 1992

<sup>4</sup> "Institutions, Incentives and Irrigation in Nepal by Paul Benjamin, Wai Fung Lam, Elinor Ostrom, and Ganesh Shivakoti. Decentralization, Finance and Management Project, Burlington, Vermont, USA, Associates in Rural Development, 1994



resources<sup>5</sup>. To elaborate further, a few paragraphs from the World Bank Operations Evaluation Study are reproduced as follows:

The World Bank is encouraging *Water Resource Management* because it is widely believed that Farmers and irrigation-system operators will be facing more and more competition in the future for water from aquifers, streams, and lakes. Irrigators account for at least 70 percent of the water withdrawn from these sources today, but water almost invariably has a higher marginal value product for competing users, especially people who drink it and wash with it, and power companies that use it to generate electricity. Competition for water is already intense in the Middle East, in Central Asia, in North Africa, in growing parts of South, Southeast, and East Asia, and in Europe, and in western South and Meso-America.

Meanwhile, prospective sources of new irrigation water are becoming fewer. In general, the best dam and pumping sites have already been developed. Prospective sites for new dams, weirs, and pumps have become less attractive in economic terms. This means that larger dam and longer canals are needed per unit of water and per unit of land irrigated. Deeper drilling for pumping over greater vertical distances also becomes necessary. Like plant breeding and fertilizer use, irrigation faces the law of diminishing returns. At the same time, prices of foods and fibers that agriculture helps to produce are at historic lows.

This new environment is considerably different from that of the 1960s and early 1970s. Therefore, *future emphasis should be on upgrading existing irrigation*, a process that uses engineering and social science intensively to improve irrigation service to people, lower unit costs, and conserve water where it is scarce.

This does not mean simply rehabilitating irrigation systems to standards designed for an environment that no longer exists. This approach recognizes that irrigation serves a changing world. This growing emphasis, a challenge for engineers, agriculturists, economists, and other social scientists, is consistent with the thrust of the *Water Resources Management Policy Paper* (William I. Jones, The World Bank and Irrigation, A World Bank Operations Evaluation Study).

### 6.23.3 Findings of Alternative Approach

Having organized the farmers, management transfer is not the end product; rather it is the start of a new era. The farmers should learn about the strength of being organized, and how they can use it to their benefit. Many constraints remain within the farming system, e.g., lack of proper farm machinery, lack of good and timely availability

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<sup>5</sup> "Personal Communication", Ineke M. Kalwij

of seed, fertilizers and pesticides, lack of agricultural produce storage facilities, and most important of all, efficient management of now-becoming scarce water resources<sup>6</sup>.

Studies show that there tends to be a greater intensification of production after turnover (Dr. Vermillion). Based on this finding, a hypothesis was made; after having achieved equity (Section 6.22) the farmers, especially those whose water duty will be reduced, are likely to look for more efficient cultural, agronomic and irrigation management practices in order to retain their agriculture incomes to the present levels.

Research conducted in IIMI has revealed that by using improved methods of irrigation for the cotton crop, between 15% and 30% water application savings can be achieved. Hence, a farmer can irrigate more land during his *warabandi* turn, and crop yields may increase by 10% to 20% (some studies have shown 40% to 60%). Furthermore, for wheat, fodder and oil-seed, a corrugation (furrow) method of irrigation is expected to increase crop yields by 5% to 15%, and savings in water application is possible between 10% to 20%.

Although these are interim results, the research is continuing, and final recommendations will take some time. Considering the importance of water resource management in the post-equity period due to the reasons stated in the previous paragraphs, certain calculations based on these interim results were made. To be on a conservative side, percentage increases in yield, and more land irrigated due to savings made in the water application, are taken as the starting point of the given ranges. The results of these computations are given in Table 55.

Table 51. Expected Increase in Net Agriculture Income by Adopting Improved Water Management Techniques.

Particulars	Sugarcane	Cotton	Wheat	Fodder	Rice	Total
Total Cropped Land (acres)	1,092.83	5,714.75	5,390.00	1,501.50	423.73	--
Mean Yield per acre (kgs.)	25,469.33	621.71	1,042.50	2,607.41	1,527.27	--
Net Income before Tax per kgs. (Rs)	0.39	9.19	1.94	(0.35)	1.40	--
Net Income of Distributary (Rs)	10,855,122.68	32,651,309.27	10,901,005.50	(1,370,259.14)	906,010.16	53,943,188.47
Projected Cropped Land (acres)	1,202.11	6,571.96	5,229.00	1,651.65	466.10	
Projected Mean Yield per acre (Kgs.)	26,742.80	683.88	1,094.63	2,737.78	1,603.63	
Net Income before Tax per kgs. (Rs)	0.39	9.19	1.94	(0.35)	1.40	
Projected Net Income of Distributary (Rs)	12,537,637.05	41,303,830.12	12,590,718.86	(1,582,649.02)	1,046,432.72	65,895,969.73
Increase in Net Income (Rs.)	1,682,514.37	8,652,520.85	1,689,713.36	(212,389.88)	140,422.56	11,952,781.26
Increase in Income per CCA acre (Rs)	111.62	574.04	112.10	(14.09)	9.32	792.99

The following assumptions have been made for the above calculations:

- Cotton cropped area will increase by 15%, while cotton yield will increase by 10%: the net revenue per acre has been kept at the current level.
- For other crops in this table, area cropped has been increased by 10 %, while yields have been increased by 5%; net revenues remain unchanged from the current price level.

<sup>6</sup> "Personal Communication", Ineke M. Kalwij

- Orchards, sugarcane and vegetable crops have not been considered in these computations.

Thus, by evolving improvements in on-farm water management, the Heran Distributary WUF may increase the mean agriculture income of the farmers of this command area by Rs. 793 per acre.

Similarly, arrangements for proper farm machinery, good and timely availability of seed, fertilizers and pesticides will result in the practice of intensive agriculture<sup>7</sup>. This area needs more data to calculate the change in the level of the agriculture incomes of the farmers, and may be considered during the preparation of the interim business plan.

Farmers lose a considerable amount of their revenues to the grain market agents. This happens around the world, and seemingly, farmers cannot get out of this circle. The Heran Distributary WUF can maximize the profits of its members by constructing storage facilities. Although agents will remain involved, the farmers will be able to obtain higher prices for their produce by selling them in the off-agriculture season. This area also needs more data to calculate change in the level of the agriculture incomes of the farmers.

Environmental Sustainability is another area in which the impact of the Heran Distributary WUF needs to be evaluated. "Only a few studies refer to impacts of management transfer on the environment. The problems that have been mentioned, for example, are waterlogging and salinization due to poor management practices of new and inexperienced managers hired by farmer associations" (Dr. Vermillion).

In Pakistan, at the turn of the century, the groundwater was usually more than 20 meters (62 feet) below the ground surface. Today, about 40 percent of the irrigated land has a groundwater table within 1.8 meters (10 feet) of the ground surface, with half of this land having the water table within 6 feet of the ground (WAPDA 1994).

In the Heran Distributary command area, the average groundwater table depth from the surface is within 2.5 feet. A drainage network is installed, but is not in working condition. The SIDA act speaks of recovery of full O&M costs of the irrigation and drainage network from the farmers. By using the installed drainage network with reasonable care, certainly the farmers can enhance the life of this network, which will result in the distribution of its capital cost over a period of more years, thus, reducing the annual burden on the farmers.

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<sup>7</sup> "Personal Communication", Prof. Gaylord V. Skogerboe

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ANNEXURES













Heran Distributary, Sanghar  
Agriculture Input Costs  
For Rabi 1996-97

Total Land Preparation Cost (in Rupees)

Table with 16 columns (WIC #, 11R-16R) and 16 rows (WIC #, Wheat, Vegetables, Fodder, Total). Total values range from 184,250 to 1,403,842.

Total Seeds Cost (in Rupees)

Table with 16 columns (WIC #, 11R-16R) and 16 rows (WIC #, Wheat, Vegetables, Fodder, Total). Total values range from 87,887 to 1,111,428.

Total Fertilizers Cost (in Rupees)

Table with 16 columns (WIC #, 11R-16R) and 16 rows (WIC #, Wheat, Vegetables, Fodder, Total). Total values range from 27,423 to 428,668.

Total Pesticides Cost (in Rupees)

Table with 16 columns (WIC #, 11R-16R) and 16 rows (WIC #, Wheat, Vegetables, Fodder, Total). Total values range from 31,813 to 216,099.

Total Labor Cost (in Rupees)

Table with 16 columns (WIC #, 11R-16R) and 16 rows (WIC #, Wheat, Vegetables, Fodder, Total). Total values range from 17,397 to 431,897.

Total Farm Land Input Costs for Rabi 1996-97 (in Rupees)

Table with 16 columns (WIC #, 11R-16R) and 16 rows (WIC #, Wheat, Vegetables, Fodder, Total). Total values range from 1,07,898 to 7,652,742.





Heran Distributory, Sanghar  
Agriculture Land Taxes  
For Kharif 1997

Total Abiana (in Rupees)

W/C No.	10R	11R	12R	13R	14L	15L	16AR	16R	17AL	17AT	17BL	18AT	18R	19L	20R	21L	22AR	22R	23AL	23AT	23BL	24AR	24R	25AL	25AT	25BL	26AR	26R	27AL	27AT	27BL	28AR	28R	29AL	29AT	29BL	30AR	30R	31AL	31AT	31BL	32AR	32R	33AL	33AT	33BL	34AR	34R	35AL	35AT	35BL	36AR	36R	37AL	37AT	37BL	38AR	38R	39AL	39AT	39BL	40AR	40R	41AL	41AT	41BL	42AR	42R	43AL	43AT	43BL	44AR	44R	45AL	45AT	45BL	46AR	46R	47AL	47AT	47BL	48AR	48R	49AL	49AT	49BL	50AR	50R	51AL	51AT	51BL	52AR	52R	53AL	53AT	53BL	54AR	54R	55AL	55AT	55BL	56AR	56R	57AL	57AT	57BL	58AR	58R	59AL	59AT	59BL	60AR	60R	61AL	61AT	61BL	62AR	62R	63AL	63AT	63BL	64AR	64R	65AL	65AT	65BL	66AR	66R	67AL	67AT	67BL	68AR	68R	69AL	69AT	69BL	70AR	70R	71AL	71AT	71BL	72AR	72R	73AL	73AT	73BL	74AR	74R	75AL	75AT	75BL	76AR	76R	77AL	77AT	77BL	78AR	78R	79AL	79AT	79BL	80AR	80R	81AL	81AT	81BL	82AR	82R	83AL	83AT	83BL	84AR	84R	85AL	85AT	85BL	86AR	86R	87AL	87AT	87BL	88AR	88R	89AL	89AT	89BL	90AR	90R	91AL	91AT	91BL	92AR	92R	93AL	93AT	93BL	94AR	94R	95AL	95AT	95BL	96AR	96R	97AL	97AT	97BL	98AR	98R	99AL	99AT	99BL	100AR	100R	101AL	101AT	101BL	102AR	102R	103AL	103AT	103BL	104AR	104R	105AL	105AT	105BL	106AR	106R	107AL	107AT	107BL	108AR	108R	109AL	109AT	109BL	110AR	110R	111AL	111AT	111BL	112AR	112R	113AL	113AT	113BL	114AR	114R	115AL	115AT	115BL	116AR	116R	117AL	117AT	117BL	118AR	118R	119AL	119AT	119BL	120AR	120R	121AL	121AT	121BL	122AR	122R	123AL	123AT	123BL	124AR	124R	125AL	125AT	125BL	126AR	126R	127AL	127AT	127BL	128AR	128R	129AL	129AT	129BL	130AR	130R	131AL	131AT	131BL	132AR	132R	133AL	133AT	133BL	134AR	134R	135AL	135AT	135BL	136AR	136R	137AL	137AT	137BL	138AR	138R	139AL	139AT	139BL	140AR	140R	141AL	141AT	141BL	142AR	142R	143AL	143AT	143BL	144AR	144R	145AL	145AT	145BL	146AR	146R	147AL	147AT	147BL	148AR	148R	149AL	149AT	149BL	150AR	150R	151AL	151AT	151BL	152AR	152R	153AL	153AT	153BL	154AR	154R	155AL	155AT	155BL	156AR	156R	157AL	157AT	157BL	158AR	158R	159AL	159AT	159BL	160AR	160R	161AL	161AT	161BL	162AR	162R	163AL	163AT	163BL	164AR	164R	165AL	165AT	165BL	166AR	166R	167AL	167AT	167BL	168AR	168R	169AL	169AT	169BL	170AR	170R	171AL	171AT	171BL	172AR	172R	173AL	173AT	173BL	174AR	174R	175AL	175AT	175BL	176AR	176R	177AL	177AT	177BL	178AR	178R	179AL	179AT	179BL	180AR	180R	181AL	181AT	181BL	182AR	182R	183AL	183AT	183BL	184AR	184R	185AL	185AT	185BL	186AR	186R	187AL	187AT	187BL	188AR	188R	189AL	189AT	189BL	190AR	190R	191AL	191AT	191BL	192AR	192R	193AL	193AT	193BL	194AR	194R	195AL	195AT	195BL	196AR	196R	197AL	197AT	197BL	198AR	198R	199AL	199AT	199BL	200AR	200R	201AL	201AT	201BL	202AR	202R	203AL	203AT	203BL	204AR	204R	205AL	205AT	205BL	206AR	206R	207AL	207AT	207BL	208AR	208R	209AL	209AT	209BL	210AR	210R	211AL	211AT	211BL	212AR	212R	213AL	213AT	213BL	214AR	214R	215AL	215AT	215BL	216AR	216R	217AL	217AT	217BL	218AR	218R	219AL	219AT	219BL	220AR	220R	221AL	221AT	221BL	222AR	222R	223AL	223AT	223BL	224AR	224R	225AL	225AT	225BL	226AR	226R	227AL	227AT	227BL	228AR	228R	229AL	229AT	229BL	230AR	230R	231AL	231AT	231BL	232AR	232R	233AL	233AT	233BL	234AR	234R	235AL	235AT	235BL	236AR	236R	237AL	237AT	237BL	238AR	238R	239AL	239AT	239BL	240AR	240R	241AL	241AT	241BL	242AR	242R	243AL	243AT	243BL	244AR	244R	245AL	245AT	245BL	246AR	246R	247AL	247AT	247BL	248AR	248R	249AL	249AT	249BL	250AR	250R	251AL	251AT	251BL	252AR	252R	253AL	253AT	253BL	254AR	254R	255AL	255AT	255BL	256AR	256R	257AL	257AT	257BL	258AR	258R	259AL	259AT	259BL	260AR	260R	261AL	261AT	261BL	262AR	262R	263AL	263AT	263BL	264AR	264R	265AL	265AT	265BL	266AR	266R	267AL	267AT	267BL	268AR	268R	269AL	269AT	269BL	270AR	270R	271AL	271AT	271BL	272AR	272R	273AL	273AT	273BL	274AR	274R	275AL	275AT	275BL	276AR	276R	277AL	277AT	277BL	278AR	278R	279AL	279AT	279BL	280AR	280R	281AL	281AT	281BL	282AR	282R	283AL	283AT	283BL	284AR	284R	285AL	285AT	285BL	286AR	286R	287AL	287AT	287BL	288AR	288R	289AL	289AT	289BL	290AR	290R	291AL	291AT	291BL	292AR	292R	293AL	293AT	293BL	294AR	294R	295AL	295AT	295BL	296AR	296R	297AL	297AT	297BL	298AR	298R	299AL	299AT	299BL	300AR	300R	301AL	301AT	301BL	302AR	302R	303AL	303AT	303BL	304AR	304R	305AL	305AT	305BL	306AR	306R	307AL	307AT	307BL	308AR	308R	309AL	309AT	309BL	310AR	310R	311AL	311AT	311BL	312AR	312R	313AL	313AT	313BL	314AR	314R	315AL	315AT	315BL	316AR	316R	317AL	317AT	317BL	318AR	318R	319AL	319AT	319BL	320AR	320R	321AL	321AT	321BL	322AR	322R	323AL	323AT	323BL	324AR	324R	325AL	325AT	325BL	326AR	326R	327AL	327AT	327BL	328AR	328R	329AL	329AT	329BL	330AR	330R	331AL	331AT	331BL	332AR	332R	333AL	333AT	333BL	334AR	334R	335AL	335AT	335BL	336AR	336R	337AL	337AT	337BL	338AR	338R	339AL	339AT	339BL	340AR	340R	341AL	341AT	341BL	342AR	342R	343AL	343AT	343BL	344AR	344R	345AL	345AT	345BL	346AR	346R	347AL	347AT	347BL	348AR	348R	349AL	349AT	349BL	350AR	350R	351AL	351AT	351BL	352AR	352R	353AL	353AT	353BL	354AR	354R	355AL	355AT	355BL	356AR	356R	357AL	357AT	357BL	358AR	358R	359AL	359AT	359BL	360AR	360R	361AL	361AT	361BL	362AR	362R	363AL	363AT	363BL	364AR	364R	365AL	365AT	365BL	366AR	366R	367AL	367AT	367BL	368AR	368R	369AL	369AT	369BL	370AR	370R	371AL	371AT	371BL	372AR	372R	373AL	373AT	373BL	374AR	374R	375AL	375AT	375BL	376AR	376R	377AL	377AT	377BL	378AR	378R	379AL	379AT	379BL	380AR	380R	381AL	381AT	381BL	382AR	382R	383AL	383AT	383BL	384AR	384R	385AL	385AT	385BL	386AR	386R	387AL	387AT	387BL	388AR	388R	389AL	389AT	389BL	390AR	390R	391AL	391AT	391BL	392AR	392R	393AL	393AT	393BL	394AR	394R	395AL	395AT	395BL	396AR	396R	397AL	397AT	397BL	398AR	398R	399AL	399AT	399BL	400AR	400R	401AL	401AT	401BL	402AR	402R	403AL	403AT	403BL	404AR	404R	405AL	405AT	405BL	406AR	406R	407AL	407AT	407BL	408AR	408R	409AL	409AT	409BL	410AR	410R	411AL	411AT	411BL	412AR	412R	413AL	413AT	413BL	414AR	414R	415AL	415AT	415BL	416AR	416R	417AL	417AT	417BL	418AR	418R	419AL	419AT	419BL	420AR	420R	421AL	421AT	421BL	422AR	422R	423AL	423AT	423BL	424AR	424R	425AL	425AT	425BL	426AR	426R	427AL	427AT	427BL	428AR	428R	429AL	429AT	429BL	430AR	430R	431AL	431AT	431BL	432AR	432R	433AL	433AT	433BL	434AR	434R	435AL	435AT	435BL	436AR	436R	437AL	437AT	437BL	438AR	438R	439AL	439AT	439BL	440AR	440R	441AL	441AT	441BL	442AR	442R	443AL	443AT	443BL	444AR	444R	445AL	445AT	445BL	446AR	446R	447AL	447AT	447BL	448AR	448R	449AL	449AT	449BL	450AR	450R	451AL	451AT	451BL	452AR	452R	453AL	453AT	453BL	454AR	454R	455AL	455AT	455BL	456AR	456R	457AL	457AT	457BL	458AR	458R	459AL	459AT	459BL	460AR	460R	461AL	461AT	461BL	462AR	462R	463AL	463AT	463BL	464AR	464R	465AL	465AT	465BL	466AR	466R	467AL	467AT	467BL	468AR	468R	469AL	469AT	469BL	470AR	470R	471AL	471AT	471BL	472AR	472R	473AL	473AT	473BL	474AR	474R	475AL	475AT	475BL	476AR	476R	477AL	477AT	477BL	478AR	478R	479AL	479AT	479BL	480AR	480R	481AL	481AT	481BL	482AR	482R	483AL	483AT	483BL	484AR	484R	485AL	485AT	485BL	486AR	486R	487AL	487AT	487BL	488AR	488R	489AL	489AT	489BL	490AR	490R	491AL	491AT	491BL	492AR	492R	493AL	493AT	493BL	494AR	494R	495AL	495AT	495BL	496AR	496R	497AL	497AT	497BL	498AR	498R	499AL	499AT	499BL	500AR	500R	501AL	501AT	501BL	502AR	502R	503AL	503AT	503BL	504AR	504R	505AL	505AT	505BL	506AR	506R	507AL	507AT	507BL	508AR	508R	509AL	509AT	5
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Heran Distributory, Sanghar  
Agriculture Land Taxes  
For Rabi 1996-97

Area Cultivated for Rabi 1997-96 (in Acres)

WC#	10R	11-12R	13R	14L	15L	16AR	16R	17AL	17AT	17BL	18AT	18R	19L	20L	21L	22R	23L	4R	5L	6L	7L	8AL	9R	9R	K-1AL	K-1L	K-2R	K-3L	K-4R	K-5T	Total
Wheat	121.00	318.00	187.00	131.00	80.00	151.00	426.00	115.00	241.00	224.00	312.00	461.00	29.00	14.00	330.00	35.00	14.00	572.00	187.00	17.40	330.00	133.00	207.00	81.00	174.60	122.00	87.00	152.00	152.00	77.00	3,204.80
Chickpea	3.00	19.00	3.00	2.00	8.00	34.00	14.00	88.00	89.00	51.00	72.00	39.00	6.00	17.00	4.00	8.00	17.00	53.00	34.00	10.50	4.00	7.00	4.00	4.00	1.00	15.50	19.00	12.00	14.00	600.80	
Vegetable	26.50	6.00	15.00	7.00	8.00	48.00	17.00	28.00	28.00	28.00	21.00	31.00	23.00	31.00	4.00	20.00	80.00	31.00	30.50	43.00	30.00	46.00	14.00	38.50	18.00	16.00	48.00	19.00	43.00	39.00	1,184.80
Fodder	32.50	41.00	25.00	36.00	20.00	41.00	44.00	47.00	34.00	34.00	27.00	194.11	87.00	87.00	8.13	271.82	347.45	134.33	232.22	318.14	113.08	174.17	70.35	208.91	113.08	83.30	164.35	210.22	228.57	247.20	1,791.70
Cotton	150.50	387.38	151.50	70.11	107.22	184.12	382.11	188.32	335.81	232.38	271.36	194.11	87.00	87.00	8.13	271.82	347.45	134.33	232.22	318.14	113.08	174.17	70.35	208.91	113.08	83.30	164.35	210.22	228.57	247.20	1,791.70

Abiana (Rate per Acre in Rupees)

WC#	11R	12R	13R	14L	15L	16AR	16R	17AL	17AT	17BL	18AT	18R	19L	20L	21L	22R	23L	4R	5L	6L	7L	8AL	9R	9R	K-1AL	K-1L	K-2R	K-3L	K-4R	K-5T	Total	
Wheat	18.35	48.35	48.35	48.35	48.35	48.35	48.35	48.35	48.35	48.35	48.35	48.35	48.35	48.35	48.35	48.35	48.35	48.35	48.35	48.35	48.35	48.35	48.35	48.35	48.35	48.35	48.35	48.35	48.35	48.35	48.35	48.35
Chickpea	123.60	123.60	123.60	123.60	123.60	123.60	123.60	123.60	123.60	123.60	123.60	123.60	123.60	123.60	123.60	123.60	123.60	123.60	123.60	123.60	123.60	123.60	123.60	123.60	123.60	123.60	123.60	123.60	123.60	123.60	123.60	123.60
Vegetable	123.60	123.60	123.60	123.60	123.60	123.60	123.60	123.60	123.60	123.60	123.60	123.60	123.60	123.60	123.60	123.60	123.60	123.60	123.60	123.60	123.60	123.60	123.60	123.60	123.60	123.60	123.60	123.60	123.60	123.60	123.60	123.60
Fodder	34.65	34.65	34.65	34.65	34.65	34.65	34.65	34.65	34.65	34.65	34.65	34.65	34.65	34.65	34.65	34.65	34.65	34.65	34.65	34.65	34.65	34.65	34.65	34.65	34.65	34.65	34.65	34.65	34.65	34.65	34.65	34.65

Agriculture Tax (Rate per Acre in Rupees)

WC#	11R	12R	13R	14L	15L	16AR	16R	17AL	17AT	17BL	18AT	18R	19L	20L	21L	22R	23L	4R	5L	6L	7L	8AL	9R	9R	K-1AL	K-1L	K-2R	K-3L	K-4R	K-5T	Total		
Wheat	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	
Chickpea	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	
Vegetable	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00
Fodder	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00

Usher (Rate per Acre in Rupees)

WC#	11R	12R	13R	14L	15L	16AR	16R	17AL	17AT	17BL	18AT	18R	19L	20L	21L	22R	23L	4R	5L	6L	7L	8AL	9R	9R	K-1AL	K-1L	K-2R	K-3L	K-4R	K-5T	Total		
Wheat	102.00	102.00	102.00	102.00	102.00	102.00	102.00	102.00	102.00	102.00	102.00	102.00	102.00	102.00	102.00	102.00	102.00	102.00	102.00	102.00	102.00	102.00	102.00	102.00	102.00	102.00	102.00	102.00	102.00	102.00	102.00	102.00	
Chickpea	172.80	172.80	172.80	172.80	172.80	172.80	172.80	172.80	172.80	172.80	172.80	172.80	172.80	172.80	172.80	172.80	172.80	172.80	172.80	172.80	172.80	172.80	172.80	172.80	172.80	172.80	172.80	172.80	172.80	172.80	172.80	172.80	172.80
Vegetable	172.80	172.80	172.80	172.80	172.80	172.80	172.80	172.80	172.80	172.80	172.80	172.80	172.80	172.80	172.80	172.80	172.80	172.80	172.80	172.80	172.80	172.80	172.80	172.80	172.80	172.80	172.80	172.80	172.80	172.80	172.80	172.80	172.80
Fodder	75.80	75.80	75.80	75.80	75.80	75.80	75.80	75.80	75.80	75.80	75.80	75.80	75.80	75.80	75.80	75.80	75.80	75.80	75.80	75.80	75.80	75.80	75.80	75.80	75.80	75.80	75.80	75.80	75.80	75.80	75.80	75.80	

Local Cess (Rate per Acre in Rupees)

WC#	11R	12R	13R	14L	15L	16AR	16R	17AL	17AT	17BL	18AT	18R	19L	20L	21L	22R	23L	4R	5L	6L	7L	8AL	9R	9R	K-1AL	K-1L	K-2R	K-3L	K-4R	K-5T	Total		
Wheat	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	
Chickpea	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00
Vegetable	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00
Fodder	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00





Heran Distributory, Sanghar  
Agriculture Land Taxes  
For the Year 1996-97

Agriculture Land Taxes for the Year 1996-97 (in Rupees)

WIC #	10R	11R	12R	13R	14L	15L	16AR	16R	17AL	17AT	17BL	18AT	18R	19L	2R	3L	4R	5L	6L	7L	8AL	8L	9AR	9R	K-1AL	K-1L	K-2R	K-3L	K-4R	K-4L	K-5R	K-5L	YOB#
Abiana	37,839	56,206	34,520	57,233	35,163	22,686	40,127	67,233	42,715	74,392	87,939	85,608	42,600	17,224	7,424	41,690	95,719	31,018	39,107	34,029	33,573	28,127	17,886	54,720	19,454	24,760	2,192	51,111	23,245	20,891	324,188		
Agriculture Tax	28,707	54,898	21,589	37,072	18,072	18,088	35,600	39,408	26,882	84,420	82,252	54,876	45,143	11,945	4,333	42,858	51,804	21,108	23,278	36,676	35,820	27,051	12,163	38,811	10,088	9,457	21,172	50,241	28,210	1,831	354,482		
Land Cases	5,012	9,880	5,078	4,480	3,074	5,481	8,068	8,887	5,887	9,852	7,676	9,201	5,673	2,480	1,022	2,244	11,732	4,716	6,808	8,622	4,278	6,473	2,519	8,949	3,002	2,093	1,019	10,888	4,510	1,001	884,421		
Urban	61,082	131,762	67,677	59,048	53,787	74,809	140,781	140,781	89,037	129,340	83,076	114,720	71,140	36,509	8,878	82,682	178,299	88,273	78,839	114,530	76,238	84,103	36,023	132,873	38,262	37,168	79,174	77,089	108,483	109,224	45,233	2,481,388	
Total	139,729	252,637	127,895	116,278	96,002	155,728	288,288	288,288	167,297	397,743	211,641	343,668	164,390	68,139	23,744	172,774	319,354	127,115	145,012	234,857	158,129	186,619	21,293	297,452	78,228	51,321	127,312	130,282	216,958	139,528	88,958	4,627,982	

Analysis of Cotton for Kharif 1997 of Heran District, Sanghar

Village	1997												Total	Area	Yield	Production	Value	Net Income	Net Income per Acre													
	1997	1997	1997	1997	1997	1997	1997	1997	1997	1997	1997	1997																				
1997	180.75	367.9	185.25	70.275	107.8	194.325	263.3	198.875	398.275	738.9	272.475	184.275	110.15	174.425	70.875	209.525	112.2	53.75	164.875	310.58	229.425	247.5	152.25	574.175								
1997	181.205	4.271.004	2.075.691	864.367	1.059.769	2.922.462	2.873.883	2.813.292	4.772.860	2.964.080	3.777.483	2.740.246	1.388.168	68.474	3.335.549	6.478.787	1.922.801	3.440.301	2.334.880	1.801.803	2.489.241	831.236	1.877.422	1.089.341	680.781	1.577.023	4.860.881	2.708.538	3.114.421	1.801.374	2.387.441	
Cost Analysis	105.525	3.615.110	182.550	82.562	64.285	233.180	212.475	167.364	398.275	738.9	272.475	184.275	78.200	6.880	174.827	313.313	122.243	211.996	118.290	107.842	52.125	18.513	154.572	113.298	15.376	150.144	261.082	183.545	154.885	161.875	347.500	173.550
Net Income	70.730	1.658.890	1.253.141	777.885	975.684	2.689.282	2.706.408	2.645.928	4.034.585	2.225.101	2.505.008	1.955.971	1.309.968	61.624	3.160.700	2.205.474	1.781.837	1.052.089	1.026.599	723.958	726.389	1.683.253	1.043.917	1.824.924	928.533	1.326.728	4.599.836	3.064.336	1.642.546	1.586.865	1.437.874	1.939.915
Net Income per Acre	180.75	367.9	185.25	70.275	107.8	194.325	263.3	198.875	398.275	738.9	272.475	184.275	110.15	174.425	70.875	209.525	112.2	53.75	164.875	310.58	229.425	247.5	152.25	574.175								
Net Income per Acre	181.205	4.271.004	2.075.691	864.367	1.059.769	2.922.462	2.873.883	2.813.292	4.772.860	2.964.080	3.777.483	2.740.246	1.388.168	68.474	3.335.549	6.478.787	1.922.801	3.440.301	2.334.880	1.801.803	2.489.241	831.236	1.877.422	1.089.341	680.781	1.577.023	4.860.881	2.708.538	3.114.421	1.801.374	2.387.441	
Net Income per Acre	180.75	367.9	185.25	70.275	107.8	194.325	263.3	198.875	398.275	738.9	272.475	184.275	110.15	174.425	70.875	209.525	112.2	53.75	164.875	310.58	229.425	247.5	152.25	574.175								
Net Income per Acre	181.205	4.271.004	2.075.691	864.367	1.059.769	2.922.462	2.873.883	2.813.292	4.772.860	2.964.080	3.777.483	2.740.246	1.388.168	68.474	3.335.549	6.478.787	1.922.801	3.440.301	2.334.880	1.801.803	2.489.241	831.236	1.877.422	1.089.341	680.781	1.577.023	4.860.881	2.708.538	3.114.421	1.801.374	2.387.441	

Village	1997												Total	Area	Yield	Production	Value	Net Income	Net Income per Acre													
	1997	1997	1997	1997	1997	1997	1997	1997	1997	1997	1997	1997																				
1997	180.75	367.9	185.25	70.275	107.8	194.325	263.3	198.875	398.275	738.9	272.475	184.275	110.15	174.425	70.875	209.525	112.2	53.75	164.875	310.58	229.425	247.5	152.25	574.175								
1997	181.205	4.271.004	2.075.691	864.367	1.059.769	2.922.462	2.873.883	2.813.292	4.772.860	2.964.080	3.777.483	2.740.246	1.388.168	68.474	3.335.549	6.478.787	1.922.801	3.440.301	2.334.880	1.801.803	2.489.241	831.236	1.877.422	1.089.341	680.781	1.577.023	4.860.881	2.708.538	3.114.421	1.801.374	2.387.441	
Cost Analysis	105.525	3.615.110	182.550	82.562	64.285	233.180	212.475	167.364	398.275	738.9	272.475	184.275	78.200	6.880	174.827	313.313	122.243	211.996	118.290	107.842	52.125	18.513	154.572	113.298	15.376	150.144	261.082	183.545	154.885	161.875	347.500	173.550
Net Income	70.730	1.658.890	1.253.141	777.885	975.684	2.689.282	2.706.408	2.645.928	4.034.585	2.225.101	2.505.008	1.955.971	1.309.968	61.624	3.160.700	2.205.474	1.781.837	1.052.089	1.026.599	723.958	726.389	1.683.253	1.043.917	1.824.924	928.533	1.326.728	4.599.836	3.064.336	1.642.546	1.586.865	1.437.874	1.939.915
Net Income per Acre	180.75	367.9	185.25	70.275	107.8	194.325	263.3	198.875	398.275	738.9	272.475	184.275	110.15	174.425	70.875	209.525	112.2	53.75	164.875	310.58	229.425	247.5	152.25	574.175								
Net Income per Acre	181.205	4.271.004	2.075.691	864.367	1.059.769	2.922.462	2.873.883	2.813.292	4.772.860	2.964.080	3.777.483	2.740.246	1.388.168	68.474	3.335.549	6.478.787	1.922.801	3.440.301	2.334.880	1.801.803	2.489.241	831.236	1.877.422	1.089.341	680.781	1.577.023	4.860.881	2.708.538	3.114.421	1.801.374	2.387.441	
Net Income per Acre	180.75	367.9	185.25	70.275	107.8	194.325	263.3	198.875	398.275	738.9	272.475	184.275	110.15	174.425	70.875	209.525	112.2	53.75	164.875	310.58	229.425	247.5	152.25	574.175								
Net Income per Acre	181.205	4.271.004	2.075.691	864.367	1.059.769	2.922.462	2.873.883	2.813.292	4.772.860	2.964.080	3.777.483	2.740.246	1.388.168	68.474	3.335.549	6.478.787	1.922.801	3.440.301	2.334.880	1.801.803	2.489.241	831.236	1.877.422	1.089.341	680.781	1.577.023	4.860.881	2.708.538	3.114.421	1.801.374	2.387.441	

Analysis of Sugarcane for Kharif 1997 of Heran Distributary, Sanghar

W/C B	1R	2R	3R	4R	5R	6R	7R	8R	9R	10R	11R	12R	13R	14R	15R	16R	17R	18R	19R	20R	21R	22R	23R	24R	25R	26R	27R	28R	29R	30R	31R	32R	33R	34R	35R	36R	37R	38R	39R	40R	41R	42R	43R	44R	45R	46R	47R	48R	49R	50R	51R	52R	53R	54R	55R	56R	57R	58R	59R	60R	61R	62R	63R	64R	65R	66R	67R	68R	69R	70R	71R	72R	73R	74R	75R	76R	77R	78R	79R	80R	81R	82R	83R	84R	85R	86R	87R	88R	89R	90R	91R	92R	93R	94R	95R	96R	97R	98R	99R	100R
W/C B	1R	2R	3R	4R	5R	6R	7R	8R	9R	10R	11R	12R	13R	14R	15R	16R	17R	18R	19R	20R	21R	22R	23R	24R	25R	26R	27R	28R	29R	30R	31R	32R	33R	34R	35R	36R	37R	38R	39R	40R	41R	42R	43R	44R	45R	46R	47R	48R	49R	50R	51R	52R	53R	54R	55R	56R	57R	58R	59R	60R	61R	62R	63R	64R	65R	66R	67R	68R	69R	70R	71R	72R	73R	74R	75R	76R	77R	78R	79R	80R	81R	82R	83R	84R	85R	86R	87R	88R	89R	90R	91R	92R	93R	94R	95R	96R	97R	98R	99R	100R
W/C B	1R	2R	3R	4R	5R	6R	7R	8R	9R	10R	11R	12R	13R	14R	15R	16R	17R	18R	19R	20R	21R	22R	23R	24R	25R	26R	27R	28R	29R	30R	31R	32R	33R	34R	35R	36R	37R	38R	39R	40R	41R	42R	43R	44R	45R	46R	47R	48R	49R	50R	51R	52R	53R	54R	55R	56R	57R	58R	59R	60R	61R	62R	63R	64R	65R	66R	67R	68R	69R	70R	71R	72R	73R	74R	75R	76R	77R	78R	79R	80R	81R	82R	83R	84R	85R	86R	87R	88R	89R	90R	91R	92R	93R	94R	95R	96R	97R	98R	99R	100R
W/C B	1R	2R	3R	4R	5R	6R	7R	8R	9R	10R	11R	12R	13R	14R	15R	16R	17R	18R	19R	20R	21R	22R	23R	24R	25R	26R	27R	28R	29R	30R	31R	32R	33R	34R	35R	36R	37R	38R	39R	40R	41R	42R	43R	44R	45R	46R	47R	48R	49R	50R	51R	52R	53R	54R	55R	56R	57R	58R	59R	60R	61R	62R	63R	64R	65R	66R	67R	68R	69R	70R	71R	72R	73R	74R	75R	76R	77R	78R	79R	80R	81R	82R	83R	84R	85R	86R	87R	88R	89R	90R	91R	92R	93R	94R	95R	96R	97R	98R	99R	100R

Source: Physical assessment survey by IRI field staff Sanghar during 10 October to 10 December



Analysis of Fodder for Kharif 1997 of Heran Distributary, Sanghar

W/C #	11R	12R	13R	14L	15L	16R	17A	17B	18R	19R	20R	21L	22R	23L	24R	25L	26R	27L	28R	29L	30R	31L	32R	33L	34R	35L	36R	37L	38R	39L	40R	41L	42R	43L	44R	45L	46R	47L	48R	49L	50R	51L	52R	53L	54R	55L	56R	57L	58R	59L	60R	61L	62R	63L	64R	65L	66R	67L	68R	69L	70R	71L	72R	73L	74R	75L	76R	77L	78R	79L	80R	81L	82R	83L	84R	85L	86R	87L	88R	89L	90R	91L	92R	93L	94R	95L	96R	97L	98R	99L	100R	101L	102R	103L	104R	105L	106R	107L	108R	109L	110R	111L	112R	113L	114R	115L	116R	117L	118R	119L	120R	121L	122R	123L	124R	125L	126R	127L	128R	129L	130R	131L	132R	133L	134R	135L	136R	137L	138R	139L	140R	141L	142R	143L	144R	145L	146R	147L	148R	149L	150R	151L	152R	153L	154R	155L	156R	157L	158R	159L	160R	161L	162R	163L	164R	165L	166R	167L	168R	169L	170R	171L	172R	173L	174R	175L	176R	177L	178R	179L	180R	181L	182R	183L	184R	185L	186R	187L	188R	189L	190R	191L	192R	193L	194R	195L	196R	197L	198R	199L	200R	201L	202R	203L	204R	205L	206R	207L	208R	209L	210R	211L	212R	213L	214R	215L	216R	217L	218R	219L	220R	221L	222R	223L	224R	225L	226R	227L	228R	229L	230R	231L	232R	233L	234R	235L	236R	237L	238R	239L	240R	241L	242R	243L	244R	245L	246R	247L	248R	249L	250R	251L	252R	253L	254R	255L	256R	257L	258R	259L	260R	261L	262R	263L	264R	265L	266R	267L	268R	269L	270R	271L	272R	273L	274R	275L	276R	277L	278R	279L	280R	281L	282R	283L	284R	285L	286R	287L	288R	289L	290R	291L	292R	293L	294R	295L	296R	297L	298R	299L	300R	301L	302R	303L	304R	305L	306R	307L	308R	309L	310R	311L	312R	313L	314R	315L	316R	317L	318R	319L	320R	321L	322R	323L	324R	325L	326R	327L	328R	329L	330R	331L	332R	333L	334R	335L	336R	337L	338R	339L	340R	341L	342R	343L	344R	345L	346R	347L	348R	349L	350R	351L	352R	353L	354R	355L	356R	357L	358R	359L	360R	361L	362R	363L	364R	365L	366R	367L	368R	369L	370R	371L	372R	373L	374R	375L	376R	377L	378R	379L	380R	381L	382R	383L	384R	385L	386R	387L	388R	389L	390R	391L	392R	393L	394R	395L	396R	397L	398R	399L	400R	401L	402R	403L	404R	405L	406R	407L	408R	409L	410R	411L	412R	413L	414R	415L	416R	417L	418R	419L	420R	421L	422R	423L	424R	425L	426R	427L	428R	429L	430R	431L	432R	433L	434R	435L	436R	437L	438R	439L	440R	441L	442R	443L	444R	445L	446R	447L	448R	449L	450R	451L	452R	453L	454R	455L	456R	457L	458R	459L	460R	461L	462R	463L	464R	465L	466R	467L	468R	469L	470R	471L	472R	473L	474R	475L	476R	477L	478R	479L	480R	481L	482R	483L	484R	485L	486R	487L	488R	489L	490R	491L	492R	493L	494R	495L	496R	497L	498R	499L	500R	501L	502R	503L	504R	505L	506R	507L	508R	509L	510R	511L	512R	513L	514R	515L	516R	517L	518R	519L	520R	521L	522R	523L	524R	525L	526R	527L	528R	529L	530R	531L	532R	533L	534R	535L	536R	537L	538R	539L	540R	541L	542R	543L	544R	545L	546R	547L	548R	549L	550R	551L	552R	553L	554R	555L	556R	557L	558R	559L	560R	561L	562R	563L	564R	565L	566R	567L	568R	569L	570R	571L	572R	573L	574R	575L	576R	577L	578R	579L	580R	581L	582R	583L	584R	585L	586R	587L	588R	589L	590R	591L	592R	593L	594R	595L	596R	597L	598R	599L	600R	601L	602R	603L	604R	605L	606R	607L	608R	609L	610R	611L	612R	613L	614R	615L	616R	617L	618R	619L	620R	621L	622R	623L	624R	625L	626R	627L	628R	629L	630R	631L	632R	633L	634R	635L	636R	637L	638R	639L	640R	641L	642R	643L	644R	645L	646R	647L	648R	649L	650R	651L	652R	653L	654R	655L	656R	657L	658R	659L	660R	661L	662R	663L	664R	665L	666R	667L	668R	669L	670R	671L	672R	673L	674R	675L	676R	677L	678R	679L	680R	681L	682R	683L	684R	685L	686R	687L	688R	689L	690R	691L	692R	693L	694R	695L	696R	697L	698R	699L	700R	701L	702R	703L	704R	705L	706R	707L	708R	709L	710R	711L	712R	713L	714R	715L	716R	717L	718R	719L	720R	721L	722R	723L	724R	725L	726R	727L	728R	729L	730R	731L	732R	733L	734R	735L	736R	737L	738R	739L	740R	741L	742R	743L	744R	745L	746R	747L	748R	749L	750R	751L	752R	753L	754R	755L	756R	757L	758R	759L	760R	761L	762R	763L	764R	765L	766R	767L	768R	769L	770R	771L	772R	773L	774R	775L	776R	777L	778R	779L	780R	781L	782R	783L	784R	785L	786R	787L	788R	789L	790R	791L	792R	793L	794R	795L	796R	797L	798R	799L	800R	801L	802R	803L	804R	805L	806R	807L	808R	809L	810R	811L	812R	813L	814R	815L	816R	817L	818R	819L	820R	821L	822R	823L	824R	825L	826R	827L	828R	829L	830R	831L	832R	833L	834R	835L	836R	837L	838R	839L	840R	841L	842R	843L	844R	845L	846R	847L	848R	849L	850R	851L	852R	853L	854R	855L	856R	857L	858R	859L	860R	861L	862R	863L	864R	865L	866R	867L	868R	869L	870R	871L	872R	873L	874R	875L	876R	877L	878R	879L	880R	881L	882R	883L	884R	885L	886R	887L	888R	889L	890R	891L	892R	893L	894R	895L	896R	897L	898R	899L	900R	901L	902R	903L	904R	905L	906R	907L	908R	909L	910R	911L	912R	913L	914R	915L	916R	917L	918R	919L	920R	921L	922R	923L	924R	925L	926R	927L	928R	929L	930R	931L	932R	933L	934R	935L	936R	937L	938R	939L	940R	941L	942R	943L	944R	945L	946R	947L	948R	949L	950R	951L	952R	953L	954R	955L	956R	957L	958R	959L	960R	961L	962R	963L	964R	965L	966R	967L	968R	969L	970R	971L	972R	973L	974R	975L	976R	977L	978R	979L	980R	981L	982R	983L	984R	985L	986R	987L	988R	989L	990R	991L	992R	993L	994R	995L	996R	997L	998R	999L	1000R	1001L	1002R	1003L	1004R	1005L	1006R	1007L	1008R	1009L	1010R	1011L	1012R	1013L	1014R	1015L	1016R	1017L	1018R	1019L	1020R	1021L	1022R	1023L	1024R	1025L	1026R	1027L	1028R	1029L	1030R	1031L	1032R	1033L	1034R	1035L	1036R	1037L	1038R	1039L	1040R	1041L	1042R	1043L	1044R	1045L	1046R	1047L	1048R	1049L	1050R	1051L	1052R	1053L	1054R	1055L	1056R	1057L	1058R	1059L	1060R	1061L	1062R	1063L	1064R	1065L	1066R	1067L	1068R	1069L	1070R	1071L	1072R	1073L	1074R	1075L	1076R	1077L	1078R	1079L	1080R	1081L	1082R	1083L	1084R	1085L	1086R	1087L	1088R	1089L	1090R	1091L	1092R	1093L	1094R	1095L	1096R	1097L	1098R	1099L	1100R	1101L	1102R	1103L	1104R	1105L	1106R	1107L	1108R	1109L	1110R	1111L	1112R	1113L	1114R	1115L	1116R	1117L	1118R	1119L	1120R	1121L	1122R	1123L	1124R	1125L	1126R	1127L	1128R	1129L	1130R	1131L	1132R	1133L	1134R	1135L	1136R	1137L	1138R	1139L	1140R	1141L	1142R	1143L	1144R	1145L	1146R	1147L	1148R	1149L	1150R	1151L	1152R	1153L	1154R	1155L	1156R	1157L	1158R	1159L	1160R	1161L	1162R	1163L	1164R	1165L	1166R	1167L	1168R	1169L	1170R	1171L	1172R	1173L	1174R	1175L	1176R	1177L	1178R	1179L	1180R	1181L	1182R	1183L	1184R	1185L	1186R	1187L	1188R	1189L	1190R	1191L	1192R	1193L	1194R	1195L	1196R	1197L	1198R	1199L	1200R	1201L	1202R	1203L	1204R	1205L	1206R	1207L	1208R	1209L	1210R	1211L	1212R	1213L	1214R	1215L	1216R	1217L	1218R	1219L</
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Analysis of Wheat for Rabi 1997 of Heran Distributary, Sanghar

WCE #	11R	12R	13R	14L	15L	16R	17AL	17AT	17BL	18AT	18R	19L	20R	21L	21R	22L	22R	23L	23R	24L	24R	25L	25R	26L	26R	27L	27R	28L	28R	29L	29R	30L	30R	31L	31R	32L	32R	33L	33R	34L	34R	35L	35R	36L	36R	37L	37R	38L	38R	39L	39R	40L	40R	41L	41R	42L	42R	43L	43R	44L	44R	45L	45R	46L	46R	47L	47R	48L	48R	49L	49R	50L	50R	51L	51R	52L	52R	53L	53R	54L	54R	55L	55R	56L	56R	57L	57R	58L	58R	59L	59R	60L	60R	61L	61R	62L	62R	63L	63R	64L	64R	65L	65R	66L	66R	67L	67R	68L	68R	69L	69R	70L	70R	71L	71R	72L	72R	73L	73R	74L	74R	75L	75R	76L	76R	77L	77R	78L	78R	79L	79R	80L	80R	81L	81R	82L	82R	83L	83R	84L	84R	85L	85R	86L	86R	87L	87R	88L	88R	89L	89R	90L	90R	91L	91R	92L	92R	93L	93R	94L	94R	95L	95R	96L	96R	97L	97R	98L	98R	99L	99R	100L	100R
WCE #	11R	12R	13R	14L	15L	16R	17AL	17AT	17BL	18AT	18R	19L	20R	21L	21R	22L	22R	23L	23R	24L	24R	25L	25R	26L	26R	27L	27R	28L	28R	29L	29R	30L	30R	31L	31R	32L	32R	33L	33R	34L	34R	35L	35R	36L	36R	37L	37R	38L	38R	39L	39R	40L	40R	41L	41R	42L	42R	43L	43R	44L	44R	45L	45R	46L	46R	47L	47R	48L	48R	49L	49R	50L	50R	51L	51R	52L	52R	53L	53R	54L	54R	55L	55R	56L	56R	57L	57R	58L	58R	59L	59R	60L	60R	61L	61R	62L	62R	63L	63R	64L	64R	65L	65R	66L	66R	67L	67R	68L	68R	69L	69R	70L	70R	71L	71R	72L	72R	73L	73R	74L	74R	75L	75R	76L	76R	77L	77R	78L	78R	79L	79R	80L	80R	81L	81R	82L	82R	83L	83R	84L	84R	85L	85R	86L	86R	87L	87R	88L	88R	89L	89R	90L	90R	91L	91R	92L	92R	93L	93R	94L	94R	95L	95R	96L	96R	97L	97R	98L	98R	99L	99R	100L	100R
WCE #	11R	12R	13R	14L	15L	16R	17AL	17AT	17BL	18AT	18R	19L	20R	21L	21R	22L	22R	23L	23R	24L	24R	25L	25R	26L	26R	27L	27R	28L	28R	29L	29R	30L	30R	31L	31R	32L	32R	33L	33R	34L	34R	35L	35R	36L	36R	37L	37R	38L	38R	39L	39R	40L	40R	41L	41R	42L	42R	43L	43R	44L	44R	45L	45R	46L	46R	47L	47R	48L	48R	49L	49R	50L	50R	51L	51R	52L	52R	53L	53R	54L	54R	55L	55R	56L	56R	57L	57R	58L	58R	59L	59R	60L	60R	61L	61R	62L	62R	63L	63R	64L	64R	65L	65R	66L	66R	67L	67R	68L	68R	69L	69R	70L	70R	71L	71R	72L	72R	73L	73R	74L	74R	75L	75R	76L	76R	77L	77R	78L	78R	79L	79R	80L	80R	81L	81R	82L	82R	83L	83R	84L	84R	85L	85R	86L	86R	87L	87R	88L	88R	89L	89R	90L	90R	91L	91R	92L	92R	93L	93R	94L	94R	95L	95R	96L	96R	97L	97R	98L	98R	99L	99R	100L	100R
WCE #	11R	12R	13R	14L	15L	16R	17AL	17AT	17BL	18AT	18R	19L	20R	21L	21R	22L	22R	23L	23R	24L	24R	25L	25R	26L	26R	27L	27R	28L	28R	29L	29R	30L	30R	31L	31R	32L	32R	33L	33R	34L	34R	35L	35R	36L	36R	37L	37R	38L	38R	39L	39R	40L	40R	41L	41R	42L	42R	43L	43R	44L	44R	45L	45R	46L	46R	47L	47R	48L	48R	49L	49R	50L	50R	51L	51R	52L	52R	53L	53R	54L	54R	55L	55R	56L	56R	57L	57R	58L	58R	59L	59R	60L	60R	61L	61R	62L	62R	63L	63R	64L	64R	65L	65R	66L	66R	67L	67R	68L	68R	69L	69R	70L	70R	71L	71R	72L	72R	73L	73R	74L	74R	75L	75R	76L	76R	77L	77R	78L	78R	79L	79R	80L	80R	81L	81R	82L	82R	83L	83R	84L	84R	85L	85R	86L	86R	87L	87R	88L	88R	89L	89R	90L	90R	91L	91R	92L	92R	93L	93R	94L	94R	95L	95R	96L	96R	97L	97R	98L	98R	99L	99R	100L	100R

Source: Farmers interview for Rabi 1996-97

**Heran Distributory, Sanghar**  
**Net Agriculture Income**  
**For Kharif 1997**

Sl. No.	1997		1996		1995		1994		1993		1992		1991		1990		1989		1988		1987		1986		1985		1984		1983		1982		1981		1980		1979		1978		1977		1976		1975		1974		1973		1972		1971		1970		1969		1968		1967		1966		1965		1964		1963		1962		1961		1960		1959		1958		1957		1956		1955		1954		1953		1952		1951		1950		1949		1948		1947		1946		1945		1944		1943		1942		1941		1940		1939		1938		1937		1936		1935		1934		1933		1932		1931		1930		1929		1928		1927		1926		1925		1924		1923		1922		1921		1920		1919		1918		1917		1916		1915		1914		1913		1912		1911		1910		1909		1908		1907		1906		1905		1904		1903		1902		1901		1900		1899		1898		1897		1896		1895		1894		1893		1892		1891		1890		1889		1888		1887		1886		1885		1884		1883		1882		1881		1880		1879		1878		1877		1876		1875		1874		1873		1872		1871		1870		1869		1868		1867		1866		1865		1864		1863		1862		1861		1860		1859		1858		1857		1856		1855		1854		1853		1852		1851		1850		1849		1848		1847		1846		1845		1844		1843		1842		1841		1840		1839		1838		1837		1836		1835		1834		1833		1832		1831		1830		1829		1828		1827		1826		1825		1824		1823		1822		1821		1820		1819		1818		1817		1816		1815		1814		1813		1812		1811		1810		1809		1808		1807		1806		1805		1804		1803		1802		1801		1800		1799		1798		1797		1796		1795		1794		1793		1792		1791		1790		1789		1788		1787		1786		1785		1784		1783		1782		1781		1780		1779		1778		1777		1776		1775		1774		1773		1772		1771		1770		1769		1768		1767		1766		1765		1764		1763		1762		1761		1760		1759		1758		1757		1756		1755		1754		1753		1752		1751		1750		1749		1748		1747		1746		1745		1744		1743		1742		1741		1740		1739		1738		1737		1736		1735		1734		1733		1732		1731		1730		1729		1728		1727		1726		1725		1724		1723		1722		1721		1720		1719		1718		1717		1716		1715		1714		1713		1712		1711		1710		1709		1708		1707		1706		1705		1704		1703		1702		1701		1700		1699		1698		1697		1696		1695		1694		1693		1692		1691		1690		1689		1688		1687		1686		1685		1684		1683		1682		1681		1680		1679		1678		1677		1676		1675		1674		1673		1672		1671		1670		1669		1668		1667		1666		1665		1664		1663		1662		1661		1660		1659		1658		1657		1656		1655		1654		1653		1652		1651		1650		1649		1648		1647		1646		1645		1644		1643		1642		1641		1640		1639		1638		1637		1636		1635		1634		1633		1632		1631		1630		1629		1628		1627		1626		1625		1624		1623		1622		1621		1620		1619		1618		1617		1616		1615		1614		1613		1612		1611		1610		1609		1608		1607		1606		1605		1604		1603		1602		1601		1600		1599		1598		1597		1596		1595		1594		1593		1592		1591		1590		1589		1588		1587		1586		1585		1584		1583		1582		1581		1580		1579		1578		1577		1576		1575		1574		1573		1572		1571		1570		1569		1568		1567		1566		1565		1564		1563		1562		1561		1560		1559		1558		1557		1556		1555		1554		1553		1552		1551		1550		1549		1548		1547		1546		1545		1544		1543		1542		1541		1540		1539		1538		1537		1536		1535		1534		1533		1532		1531		1530		1529		1528		1527		1526		1525		1524		1523		1522		1521		1520		1519		1518		1517		1516		1515		1514		1513		1512		1511		1510		1509		1508		1507		1506		1505		1504		1503		1502		1501		1500		1499		1498		1497		1496		1495		1494		1493		1492		1491		1490		1489		1488		1487		1486		1485		1484		1483		1482		1481		1480		1479		1478		1477		1476		1475		1474		1473		1472		1471		1470		1469		1468		1467		1466		1465		1464		1463		1462		1461		1460		1459		1458		1457		1456		1455		1454		1453		1452		1451		1450		1449		1448		1447		1446		1445		1444		1443		1442		1441		1440		1439		1438		1437		1436		1435		1434		1433		1432		1431		1430		1429		1428		1427		1426		1425		1424		1423		1422		1421		1420		1419		1418		1417		1416		1415		1414		1413		1412		1411		1410		1409		1408		1407		1406		1405		1404		1403		1402		1401		1400		1399		1398		1397		1396		1395		1394		1393		1392		1391		1390		1389		1388		1387		1386		1385		1384		1383		1382		1381		1380		1379		1378		1377		1376		1375		1374		1373		1372		1371		1370		1369		1368		1367		1366		1365		1364		1363		1362		1361		1360		1359		1358		1357		1356		1355		1354		1353		1352		1351		1350		1349		1348		1347		1346		1345		1344		1343		1342		1341		1340		1339		1338		1337		1336		1335		1334		1333		1332		1331		1330		1329		1328		1327		1326		1325		1324		1323		1322		1321		1320		1319		1318		1317		1316		1315		1314		1313		1312		1311		1310		1309		1308		1307		1306		1305		1304		1303		1302		1301		1300		1299		1298		1297		1296		1295		1294		1293		1292		1291		1290		1289		1288		1287		1286		1285		1284		1283		1282		1281		1280		1279		1278		1277		1276		1275		1274		1273		1272		1271		1270		1269		1268		1267		1266		1265		1264		1263		1262		1261		1260		1259		1258		1257		1256		1255		1254		1253		1252		1251		1250		1249		1248		1247		1246		1245		1244		1243		1242		1241		1240		1239		1238		1237		1236		1235		1234		1233		1232		1231		1230		1229		1228		1227		1226		1225		1224		1223		1222		1221		1220		1219		1218		1217		1216		1215		1214		1213		1212		1211		1210		1209		1208		1207		1206		1205		1204		1203		1202		1201		1200		1199		1198		1197		1196		1195		1194		1193		1192		1191		1190		1189		1188		1187		1186		1185		1184		1183		1182		1181		1180		1179		1178		1177		1176		1175		1174		1173		1172		1171		1170		1169		1168		1167		1166		1165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Heran Distributary, Sanghar  
Net Agriculture Income  
For Rabi 1996-97

Gross Agriculture Revenue for Rabi 1996-97 (In Rupees)

Agriculture Input Costs for Rabi 1996-97 (In Rupees)

Agriculture Land Taxes for Rabi 1996-97 (In Rupees)

Net Agriculture Income for Rabi 1996-97 (In Rupees)

Detail Analysis (in Rupees)





# IIMI-PAKISTAN PUBLICATIONS

## RESEARCH REPORTS

Report No.	Title	Author	Year
R-1	<b>Crop-Based Irrigation Operations Study in the North West Frontier Province of Pakistan</b> Volume I: Synthesis of Findings and Recommendations	Carlos Garces-R D.J. Bandaragoda Pierre Strosser	June 1994
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	Volume III: Data Collection Procedures and Data Sets	Rana M. Afaq Pierre Strosser Saeed ur Rehman Abdul Hakim Khan Carlos Garces-R	June 1994
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R-51	Water Measurement Training for Subsystem Management of Hakra 4-R Distributary by the Water Users Federation	Waheed-uz-Zaman Anwar Iqbal Abdul Hamid Gaylord V. Skogerboe	May 1998
R-52	Comparison of Different Tools to Assess the Water Distribution in Secondary Canals with Ungated Outlets	Mobin ud Din Ahmad E.G. van Waijjen Marcel Kuper Steven Visser	May 1998
R-53	Sediment Behavior of Sangro Distributary, Mirpurkhas Sub-division, Sindh	Gilles Belaud Abdul Hakeem Khan Ghulam Nabi	May 1998
R-54	Evaluation of the Integrated Approach Developed in the Context of the IIMI-CEMAGREF Collaboration in Pakistan	Patrice Garin Marcel Kuper Frederic Labbe Pierre Strosser	May 1998