

**Tilburg University** 



Center for Economic Research

No. 9734

# THE CONSISTENCY PRINCIPLE FOR SET-VALUED SOLUTIONS AND A NEW DIRECTION FOR THE THEORY OF EQUILIBRIUM REFINEMENTS

By Martin Dufwenberg, Henk Norde, Hans Reijnierse, and Stef Tijs

March 1997

t contraction

ISSN 0924-7815

## The Consistency Principle for Set-valued Solutions and a New Direction for the Theory of Equilibrium Refinements<sup>1</sup>

Martin Dufwenberg<sup>2,3</sup>, Henk Norde<sup>4</sup>, Hans Reijnierse<sup>4</sup>, and Stef Tijs<sup>3,4</sup>

March 24, 1997

#### Abstract:

We extend the consistency principle for strategic games (Peleg and Tijs (1996)) to apply to solutions which assign to each game a collection of *product sets* of strategies. Such solutions turn out to satisfy desirable properties that solutions assigning to each game a collection of strategy *profiles* lack. Our findings lead us to propose a new direction for the theory of equilibrium refinements.

#### 1 Introduction

A series of recent papers characterize solutions for strategic games using the axiom of "consistency", and some complementary axioms. This literature focuses on *point-valued* solutions which assign to each game a collection of strategy *profiles*. In this paper we extend these ideas to apply to *set-valued* solutions which assign a collection of *product sets* of strategies to each game. Our findings lead us to propose a new direction for the theory of equilibrium refinements. The motivation of our study is as follows:

According to the classical view, game theory is a normative science with the aim to offer "self-enforcing recommendations" to rational players (see e.g. Kohlberg and Mertens (1986, footnote 3) or van Damme (1987, pp 1-3)). Most game theoretic solutions are point-valued. If the solution is a good

<sup>&</sup>lt;sup>1</sup>The authors wish to thank Geir Asheim, Jean-Jacques Herings, and Sjaak Hurkens for helpful comments.

<sup>&</sup>lt;sup>2</sup>Department of Economics, Uppsala University, P.O. Box 513, 75120 Uppsala, Sweden.

<sup>&</sup>lt;sup>3</sup>CentER for Economic Research, Tilburg University, P.O. Box 90153, 5000 LE Tilburg, The Netherlands.

<sup>&</sup>lt;sup>4</sup>Department of Econometrics, Tilburg University, P.O. Box 90153, 5000 LE Tilburg, The Netherlands.

one, each profile selected should have the property that, once recommended to the players, none of them should have an incentive to deviate.

However, there are several reasons why one might prefer to study setvalued solutions, where each player is recommended a set of strategies. First, as argued by Basu and Weibull (1991), there is no obvious reason why recommendations should take the form of a single strategy rather than a set of strategies. Second, if one does not consider mixed strategies as reasonable objects of choice (see e.g. Ariel Rubinstein's arguments in Osborne and Rubinstein (1994), Section 3.2.1) then in many games no equilibria exist while appropriate set-valued solutions might have no such problems. Third, some notions that arise in decision-theoretic approaches to analyzing games, like the product set of rationalizable strategies (Bernheim (1984), Pearce (1984)), fit quite nicely into the framework of set-valued solutions. Fourth, in many games some player will have no "strict" incentive to comply with a recommended profile because he has multiple optimal choices given that all others comply. If all such strategies are made part of the recommendation, this will come as a strategy set. Similar concerns presumably motivate Nash's (1951) notion of "strict solvability", and certainly motivate the work of Basu and Weibull (1991) and Hurkens (1995, see especially pp 13-14).5

Peleg and Tijs (1996) introduce the axiom of "consistency" for pointvalued solutions and show that it is a useful axiom for characterizing and understanding these solutions.<sup>6</sup> Intuitively, a solution is consistent if any profile selected by this solution is also selected in any "reduced game", in which only a subset of the players is active as before while the remaining players make choices in accordance with the profile under consideration and then "leave the game". A recent literature has emerged which elaborates on these ideas.<sup>7</sup> This "traditional" literature focuses exclusively on point-

<sup>7</sup>See Peleg and Südhölter (1994), Patrone, Pieri, Tijs, and Torre (1995), van Heumen, Peleg, Tijs, and Borm (1996), Norde, Potters, Reijnierse, and Vermeulen (1996), van den Nouweland, Peleg, and Tijs (1996), Peleg, Potters, and Tijs (1996) and Ray (1996).

<sup>&</sup>lt;sup>5</sup>We note that in the early days of game theory set-valued solutions were in focus. In a two-person zero-sum game, the set of strategy profiles, in which each player uses a maxminimizer strategy, has a product structure, and this observation is central to von Neuman's (1928) claim that he can solve zero-sum games. Nash's (1951) various notions of solutions of (solvable) games are product sets of strategies (he never promotes equilibrium *points* as solutions!). In contemporary game theory set-valued solutions are in focus in Basu and Weibull (1991), Hurkens (1995,1996), and also in Kohlberg and Mertens (1986). However, the "stable sets" of Kohlberg and Mertens need not have a product structure, and so fit less conveniently into the recommendation setting we have described.

<sup>&</sup>lt;sup>6</sup>Confer also Salonen (1992) who conducts an analysis of the Nash equilibrium concept using an axiom closely related to consistency.

valued solutions.

The consistency principle and the notion of a reduced game can be readily extended to set-valued solutions. However, a "leaving player" of a reduced game is not necessarily restricted to make one particular choice, so such a game has as many players as its parent game. This is in contrast to the setup of Peleg and Tijs (1996), where reductions always decrease the number of players. In order to allow for a comparison of results it is necessary to somewhat modify the traditional theory. A game, reduced with respect to some particular profile, is viewed as a game with the same number of players as the original game, but with a subset of players restricted to choose from singleton strategy sets containing only the strategy prescribed by the profile.

A central axiom, complementary to consistency, in Peleg and Tijs (1996) is that of "one-person rationality", which imposes a rationality requirement on decision making in games with only one player. This axiom has cutting power in the theory of Peleg and Tijs because reduced games have fewer players than parent games. With our new view of reductions this axiom no longer works however. We replace it by another axiom, "rationality", which imposes a rationality requirement on decision making in any game. Then, the essence of the analysis of Peleg and Tijs (1996) can be recaptured in the new framework we propose.

We then turn to set-valued solutions, focusing on the class of finite games. We generalize several axioms used in the traditional approach, present a few set-valued solutions, and investigate whether these satisfy the new axioms. We ask what set-valued solutions satisfy those axioms that generalize the axioms that can characterize the Nash equilibrium concept in the traditional approach. The answer is somewhat surprising: The collection of singleton sets, each involving a Nash equilibrium, is not uniquely implied. Other solutions too qualify, for example the collection of product strategy sets with the "best response property" in the sense of Pearce (1984), which turns out to be the largest solution satisfying consistency and rationality. We henceforth refer to this solution as BRP. This solution has the virtue of being non-empty for the class of finite games, something "the Nash singletons" solution does not achieve.

For the traditional approach, Norde, Potters, Reijnierse, and Vermeulen (1996) have shown that if one insists that a solution selects a non-empty collection of profiles for each game that possesses a Nash equilibrium, then one cannot move towards refinements of Nash equilibria without producing inconsistent solutions. This has been viewed as a set-back to the theories of equilibrium refinements and equilibrium selection (see e.g. the discussion between Eric van Damme and Robert Aumann in the interview Aumann (1996, pp 28-30)). Given the finding reported in the previous paragraph, we suggest and discuss the possibility that one should instead focus on BRP and try to refine that solution while retaining consistency and other properties deemed desirable.

In order to exemplify this line of research we use Basu and Weibull's (1991) notion of a set "closed under rational behavior" to isolate refinements of BRP which are set-valued analogues of the strict equilibrium solution (Harsanyi (1973)). Such refinements may have considerable cutting power, as we illustrate using an example due to Hurkens (1996). We prove that the desirable properties satisfied by BRP still hold.

Notation. Throughout this paper strict inclusion is denoted by  $\subset$  and weak inclusion by  $\subseteq$ .

## 2 Point-valued solutions

The main aim of this section is to modify the axiom of "consistency" for point-valued solutions, introduced by Peleg and Tijs (1996), such that it may be viewed as a special case of the consistency principle for set-valued solutions, which will be defined in Section 3. Moreover we will rephrase some of the traditional results in this new setting.

Throughout this paper we focus on finite strategic games. Such a game is a tuple  $G = \langle N, A, u \rangle$ , where N is the finite player set,  $A = \prod_{i \in N} A_i$  is the product set of the finite strategy sets  $A_i$   $(i \in N)$ , and  $u = (u_i)_{i \in N}$  is the vector of payoff functions  $u_i : A \to I\!\!R$   $(i \in N)$ . If  $|A_i| = 1$  then i is called a dummy player of the game G. Let  $\Gamma$  be the collection of all finite strategic games. A point-valued solution on  $\Gamma$  is a map  $\phi$  which assigns to every game  $G = \langle N, A, u \rangle \in \Gamma$  a collection of strategy profiles in A. An example of a point-valued solution is the solution NE which assigns to every game  $G \in \Gamma$ the set of Nash equilibria of G:

 $NE(G) = \{a : a \text{ is a Nash equilibrium of } G\}.$ 

The central axiom in the traditional approach to characterization of pointvalued solutions is that of consistency. The version of this axiom we use is based on the following notion of a reduced game.

For a finite game  $G = \langle N, A, u \rangle$ , for a coalition  $S \subset N$ , and for a strategy profile  $a = (a_i)_{i \in N} \in A$  the reduced game of G with respect to S and a is the game  $G^{S,\{a\}} = \langle N, \Pi_{i \in S} A_i \times \Pi_{i \in N \setminus S} \{a_i\}, \tilde{u} \rangle$ , where  $\tilde{u} = (\tilde{u}_i)_{i \in N}$  is the vector of restrictions of the payoff functions  $u_i$   $(i \in N)$  to  $\Pi_{i \in S} A_i \times \Pi_{i \in N \setminus S} \{a_i\}$ . Note that the reduced game  $G^{S,\{a\}}$  belongs to  $\Gamma$ .  $G^{S,\{a\}}$  has as many players as the game G, because the players in  $N \setminus S$  are still present as dummy players, whereas in the classical definition of the notion of reduced game these players leave the game. It is allowed that  $S = \emptyset$ , in which case the game  $G^{S,\{a\}}$  has only dummy players.

**Definition 2.1** A point-valued solution  $\phi$  on  $\Gamma$  satisfies consistency (CONS) if for every  $G = \langle N, A, u \rangle \in \Gamma$ ,  $S \subset N$ ,  $a \in \phi(G)$  we have  $a \in \phi(G^{S, \{a\}})$ .

A second common axiom in the characterizations in the traditional literature deals with optimization in one-person games. In Peleg and Tijs (1996) and Peleg, Potters, and Tijs (1996) the axiom of one-person-rationality (OPR) is used, requiring the selection of all maximizers in one-person games, whereas in Norde et al. (1996) the weaker axiom of utility maximization (UM) is used, which requires the selection of a subset of the set of all maximizers in one-person games. The axioms (OPR) and (UM) work well in these cases, because reduction of games involves a reduction of the number of players. However, in our present definition of the notion of reduced game, the number of players is not reduced and (OPR) or (UM) can not be used. As a substitute we propose the axiom of rationality. In the definition of this axiom below the set  $\Delta(\Pi_{j\in N\setminus\{i\}}A_j)$  and we write  $u_i(a_i, \mu_{-i})$  for the expected utility for player i if he plays strategy  $a_i$  and the other players play a strategy profile according to the probability distributions  $\mu_{-i} \in \Delta(\Pi_{j\in N\setminus\{i\}}A_j)$ .

**Definition 2.2** A point-valued solution  $\phi$  on  $\Gamma$  satisfies rationality (RAT) if for every  $G = \langle N, A, u \rangle \in \Gamma$ , for every  $b = (b_i)_{i \in N} \in \phi(G)$  and for every  $i \in N$  there exists an  $\mu_{-i} \in \Delta(\prod_{j \in N \setminus \{i\}} A_j)$  such that  $b_i \in \arg_{argmax_{a,i \in A,i}} u_i(a_i, \mu_{-i})$ .

The following proposition shows that point-valued solutions satisfying (CONS) and (RAT) are refinements of the Nash equilibrium concept (cf. Proposition 2.8 in Peleg and Tijs (1996)).

**Proposition 2.1** Let  $\phi$  be a point-valued solution on  $\Gamma$  satisfying (CONS) and (RAT). Then  $\phi(G) \subseteq NE(G)$  for every  $G \in \Gamma$ .

**Proof** Let  $G = \langle N, A, u \rangle \in \Gamma$ ,  $a = (a_i)_{i \in N} \in \phi(G)$ , and  $i \in N$ . By (CONS) we have  $a \in \phi(G^{\{i\}, \{a\}})$  and by (RAT) we get that  $a_i$  is a best

response to  $(a_j)_{j \neq i}$ . Hence  $a \in NE(G)$ .

Proposition 2.1 is still true if we replace the axiom of rationality by a weaker axiom, which requires that if a profile is selected in some game with one non-dummy player, then that player must choose a utility maximizing strategy.

The following axioms are important in the traditional approach:

**Definition 2.3** A point-valued solution  $\phi$  on  $\Gamma$  satisfies

- i) non-emptiness (NEM) if for every  $G \in \Gamma$  we have  $\phi(G) \neq \emptyset$ ;
- ii) restricted non-emptiness (r-NEM) if for every G ∈ Γ with NE(G) ≠ Ø we have φ(G) ≠ Ø.

In Norde et al. (1996) the Nash equilibrium concept on the class of mixed extensions of all finite games is characterized by utility maximization, consistency, and non-emptiness. For finite games this characterization was already given in Peleg, Potters, and Tijs (1996). Since the Nash equilibrium set may be empty in these games the axiom of non-emptiness had to be replaced by restricted non-emptiness. Both proofs in Norde et al. (1996) and Peleg, Potters, and Tijs (1996) use a construction which associates with every game Gand every Nash equilibrium x of G an ancestor game H with a unique Nash equilibrium y such that G may be viewed as a reduced game of H. Since a point-valued solution, satisfying utility maximization, consistency, and (restricted) non-emptiness should select y in H, one infers, by consistency, that it allows x in G. In our present setting this argument breaks down because the ancestor game H has more players than G and reduced games do not have fewer players. However, we can overcome this problem by adding the dummy out property.

**Definition 2.4** A point-valued solution  $\phi$  on  $\Gamma$  satisfies the dummy out property (DOP) if for every  $G = \langle N, A, u \rangle$  and for every  $i \in N$  with  $|A_i| = 1$  and  $G' = \langle N \setminus \{i\}, \prod_{j \in N \setminus \{i\}} A_j, (\tilde{u}_j)_{j \in N \setminus \{i\}} \rangle \in \Gamma$  we have  $\phi(G) = A_i \times \phi(G')$ . Here the payoff functions  $\tilde{u}_j$   $(j \in N \setminus \{i\})$  are defined by  $\tilde{u}_j(a_{-i}) = u_j(a_{-i}, a_i)$  where  $a_i$  is the unique element of  $A_i$ .

**Proposition 2.2** Let  $\phi$  be a point-valued solution on  $\Gamma$ . Then  $\phi$  satisfies (CONS), (RAT), (DOP), and (r-NEM) if and only if  $\phi = NE$ .

1

**Proof** One easily verifies that NE satisfies (CONS), (RAT), (DOP), and (r-NEM). In order to prove the only-if-part, suppose that  $\phi$  satisfies (CON-S), (RAT), (DOP), and (r-NEM). We have to show that  $\phi(G) = \text{NE}(G)$  for every  $G \in \Gamma$ . By Proposition 2.1 we get that  $\phi(G) \subseteq \text{NE}(G)$  for every  $G \in \Gamma$ . For the proof of the converse inclusion, let  $G = \langle N, A, u \rangle \in \Gamma$  and  $x \in \text{NE}(G)$ . The ancestor game  $H = \langle N', B, v \rangle \in \Gamma$  is constructed in the same way as in the proof of Theorem 3 in Peleg, Potters, and Tijs (1996), i.e.  $N' = N \cup \{0\}, B_i = A_i$  for every  $i \in N, B_0 = \{\alpha, \beta\}$ , and the payoff function for player  $i \in N$  is defined by

$$\begin{cases} v_i(\alpha, a) = u_i(a) \\ v_i(\beta, a) = -1 & \text{if } a_i \neq x_i \\ v_i(\beta, a) = 1 & \text{if } a_i = x_i \end{cases}$$

for every  $a \in A$  and the payoff function for player 0 is defined by

$$\begin{cases} v_0(\alpha, a) = 2 & \text{if } a = x \\ v_0(\alpha, a) = -1 & \text{if } a \neq x \\ v_0(\beta, a) = 0 \end{cases}$$

for every  $a \in A$ . One easily verifies that  $(\alpha, x)$  is the unique Nash equilibrium of H. Since  $\phi(H) \subseteq \operatorname{NE}(H)$  we infer by (r-NEM) that  $(\alpha, x) \in \phi(H)$ . By (CONS) we get  $(\alpha, x) \in \phi(H^{N, \{(\alpha, x)\}})$ . Since player 0 is a dummy player in  $H^{N, \{(\alpha, x)\}}$  we get, by (DOP),  $x \in \phi(G)$ , which finishes the proof.

In Peleg and Tijs (1996) the Nash equilibrium concept is characterized by one-person rationality, consistency, and converse consistency. This result could be "duplicated" in the style of Proposition 2.2 by adjusting the definition of (RAT) (such that it selects all maximizers in games with at most one non-dummy player) and by giving a definition of converse consistency, which takes into account the new notion of a reduced game. However, we will not focus on converse consistency in this paper.

## 3 Set-valued solutions

We now turn our attention to set-valued solutions and generalize the axioms, mentioned in Section 2, such that they apply to set-valued solutions. We then present some examples and results.

A set-valued solution on  $\Gamma$  is a map  $\psi$  which assigns to every game  $G = \langle N, A, u \rangle \in \Gamma$  a collection  $\psi(G)$  of product sets, which are nonempty subsets of A. With every point-valued solution  $\phi$  we can associate the set-valued solution  $\hat{\phi}$  which assigns to every  $G \in \Gamma$  the collection  $\hat{\phi}(G) = \{\{x\} : x \in \phi(G)\}$ . In this way the set-valued solutions can be viewed as a generalization of the point-valued solutions.

In order to give the definition of the consistency axiom for set-valued solutions, we first have to define the notion of a reduced game with respect to some product set and some coalition.

For a  $G = \langle N, A, u \rangle \in \Gamma$ , for a coalition  $S \subset N$ , and for a product set  $B = \prod_{i \in N} B_i \subseteq A, B \neq \emptyset$  the reduced game of G with respect to S and B is the game  $G^{S,B} = \langle N, \prod_{i \in S} A_i \times \prod_{i \in N \setminus S} B_i, \tilde{u} \rangle$ , where  $\tilde{u} = (\tilde{u}_i)_{i \in N}$  is the vector of restrictions of the payoff functions  $u_i$   $(i \in N)$  to  $\prod_{i \in S} A_i \times \prod_{i \in N \setminus S} B_i$ . Note that this game belongs to  $\Gamma$ , that it has |N| players, regardless of whether any  $B_i$  is a singleton or not, and that, if B is a singleton set, this definition coincides with the definition of a reduced game in Section 2.

The definitions of consistency, rationality, non-emptiness, restricted nonemptiness, and the dummy out property for set-valued solutions are straightforward.

**Definition 3.1** A set-valued solution  $\psi$  on  $\Gamma$  satisfies

- (i) consistency (CONS) if for every  $G \in \Gamma$ ,  $S \subset N$ ,  $B \in \psi(G)$  we have  $B \in \psi(G^{S,B})$ ;
- (ii) rationality (RAT) if for every G = < N, A, u > ∈ Γ, B ∈ ψ(G), i ∈ N, and b<sub>i</sub> ∈ B<sub>i</sub> there exists a μ<sub>-i</sub> ∈ Δ(Π<sub>j∈N\{i}</sub>A<sub>j</sub>) such that b<sub>i</sub> ∈ argmax<sub>ai∈Ai</sub>, u<sub>i</sub>(a<sub>i</sub>, μ<sub>-i</sub>);
- (iii) non-emptiness (NEM) if for every  $G \in \Gamma$  we have  $\psi(G) \neq \emptyset$ ;
- (iv) restricted non-emptiness (r-NEM) if for every  $G \in \Gamma$  with  $NE(G) \neq \emptyset$ we have  $\psi(G) \neq \emptyset$ ;
- (v) the dummy out property (DOP) if for every G = < N, A, u > ∈ Γ and for every i ∈ N with |A<sub>i</sub>| = 1 and G' = < N \{i}, Π<sub>j∈N\{i}</sub>A<sub>j</sub>, (ũ<sub>j</sub>)<sub>j∈N\{i}</sub> > ∈ Γ we have ψ(G) = A<sub>i</sub> × ψ(G'). Here, again, the payoff functions ũ<sub>j</sub> (j ∈ N \{i}) are defined by ũ<sub>j</sub>(a<sub>-i</sub>) = u<sub>j</sub>(a<sub>-i</sub>, a<sub>i</sub>) where a<sub>i</sub> is the unique element of A<sub>i</sub>.

We now give several examples of set-valued solutions. The two first ones are included for illustrative purposes and the others turn out to be important for the results in this section. Example 3.1 Examples of set-valued solutions are

- (i) the solution EMP on Γ which assigns to every G ∈ Γ the empty collection;
- (ii) the solution ALL on  $\Gamma$  which assigns to every  $G = \langle N, A, u \rangle \in \Gamma$  the collection of all non-empty product sets  $B \subseteq A$ ;
- (iii) the solution NE on Γ, associated with the point-valued solution NE, which assigns to every G ∈ Γ the collection of singleton sets that contain a Nash equilibrium;
- (iv) the solution BRP on  $\Gamma$ , which assigns to every  $G = \langle N, A, u \rangle \in \Gamma$ the collection of product sets, having the best response property, i.e. the collection of product sets  $B = \prod_{i \in N} B_i$  such that for every  $i \in N$ and for every  $b_i \in B_i$  there exists a  $\mu_{-i} \in \Delta(\prod_{j \in N \setminus \{i\}} B_j)$  with  $b_i \in argmax_{a_i \in A_i} u_i(a_i, \mu_{-i})$ ;
- (v) the solution BRP<sup>+</sup> on  $\Gamma$ , which assigns to every  $G \in \Gamma$  the collection of maximal product sets, having the best response property;
- (vi) the solution BRP<sup>-</sup> on  $\Gamma$ , which assigns to every  $G \in \Gamma$  the collection of minimal product sets, having the best response property.

The first three examples are self-explanatory. BRP is a coarsening of  $\hat{NE}$ . If x is a Nash equilibrium of a game G then  $\{x\}$  has the best response property. However, elements of BRP(G) are not required to be singletons, so BRP(G) is a superset of  $\hat{NE}(G)$  for any game G. BRP<sup>+</sup> is a refinement of BRP. For every  $G \in \Gamma$ , BRP<sup>+</sup>(G) consists of all product sets B with the best response property, such that there is no product set  $B' \supset B$  having this property. In fact, it follows from the work of Bernheim (1984) and Pearce (1984) that this last collection contains only one set, namely the product set of *rationalizable strategies*, where a strategy  $a_i$  of player i is rationalizable if there exists a  $B = \prod_{i \in N} B_i$  with the best response property such that  $a_i \in B_i$ .<sup>8</sup> For every  $G \in \Gamma$ , BRP<sup>-</sup>(G) consists of all product sets B with the best response property, such that there is no product set  $B' \subset B$  having this property.

<sup>&</sup>lt;sup>8</sup>We note that this definition allows for "correlated beliefs" which is common nowadays (see e.g. Osborne and Rubinstein (1994, Definition 55.1)) but was precluded in the original 1984 papers. See Bernheim (1986) for some related discussion.

In Proposition 2.1 we showed that every point-valued solution, satisfying (CONS) and (RAT), is a refinement of the Nash equilibrium concept. In the following proposition we show that set-valued solutions, satisfying (CONS) and (RAT), are refinements of BRP.

**Proposition 3.1** Let  $\psi$  be a set-valued solution on  $\Gamma$  satisfying (CONS) and (RAT). Then  $\psi(G) \subseteq BRP(G)$  for every  $G \in \Gamma$ .

**Proof** Let  $G = \langle N, A, u \rangle \in \Gamma$ . If |N| = 1 then  $\psi(G) \subseteq BRP(G)$  follows by (RAT). Suppose now that G has at least two players. Let  $B = \prod_{i \in N} B_i \in \psi(G)$  and  $i \in N$ . By (CONS) we have  $B \in \psi(G^{\{i\},B})$  and hence, by (RAT), we infer that every  $b_i \in B_i$  is a best response (of all strategies in  $A_i$ ) to some belief  $\mu_{-i} \in \Delta(\prod_{i \in N \setminus \{i\}} B_i)$ . So,  $B \in BRP(G)$ .

The following proposition shows which solutions in Example 3.1 satisfy (CONS) and (RAT).

**Proposition 3.2** The solutions EMP,  $\hat{NE}$ , BRP, and BRP<sup>+</sup> satisfy (CONS) and (RAT).

**Proof** One easily verifies that EMP satisfies (CONS) and (RAT). In order to prove that  $\hat{NE}$  and BRP satisfy (CONS) note that a (pure) Nash equilibrium a in a  $G \in \Gamma$  remains a Nash equilibrium in the reduced game  $G^{S,\{a\}}$  for every  $S \subset N$  and every product set B with the best response property has still the best response property in the reduced game  $G^{S,B}$  for every  $S \subseteq N$ . To prove that also BRP<sup>+</sup> satisfies (CONS) let  $G \in \Gamma$ ,  $S \subset N$ , and  $R = \prod_{i \in N} R_i$  be the product set of rationalizable strategies in G. Denote furthermore by  $R' = \prod_{i \in N} R'_i$  the product set of rationalizable strategies in G. Denote furthermore by  $R' = \prod_{i \in N} R'_i$  the product set of rationalizable strategies in  $G^{S,R}$ . Since R has the best response property in  $G^{S,R}$ . Therefore  $R_i \subseteq R'_i$  for every  $i \in N$ . In fact, by definition of  $G^{S,R}$ ,  $R_i = R'_i$  for every  $i \in N \setminus S$ . Since for every  $i \in N \setminus S$  any  $r_i \in R'_i(=R_i)$  is a best response to some belief  $\rho_{-i} \in \Delta(\prod_{j \in N \setminus \{i\}} R'_j)$  the set R' has the best response property in G. Therefore  $R' \subseteq R$  and hence R' = R, which proves that R satisfies (CONS).

In order to prove that the solutions  $\hat{NE}$ , BRP, and BRP<sup>+</sup> satisfy (RAT) it is sufficient to note that these solutions only select product sets with the best response property.

An example of an inconsistent refinement of BRP is the solution BRP-.

**Example 3.2** Let  $G = \langle N, A, u \rangle \in \Gamma$  be the bimatrix game with  $N = \{1, 2\}, A_1 = \{a, b\}, A_2 = \{c, d, e\}$ , and u given by

$$\begin{array}{ccc} c & d & e \\ a & 1,2 & 1,1 & 2,0 \\ b & 2,0 & 1,1 & 1,2 \end{array}$$

One easily verifies that  $B = \{a, b\} \times \{d\}$  is a minimal set having the best response property. However, with  $S = \{1\}$ , the reduced game of G with respect to S and B is the bimatrix game with payoff matrix

which admits only  $\{a\} \times \{d\}$  and  $\{b\} \times \{d\}$  as minimal sets having the best response property. Therefore, the solution BRP<sup>-</sup> on  $\Gamma$  does not satisfy (CONS).

For some finite games G the collection  $\hat{NE}(G)$  may be empty. Therefore  $\hat{NE}$  satisfies (r-NEM) but not (NEM). However, BRP<sup>-</sup>, BRP, and BRP<sup>+</sup> all satisfy (NEM). In order to see this note that the mixed extension of any finite strategic game  $G = \langle N, A, u \rangle$  possesses a Nash equilibrium  $x = (x_i)_{i \in N}$  (Nash (1951)). Now let, for every  $i \in N$ ,  $B_i \subseteq A_i$  be the support of  $x_i$ . Then the product set  $B = \prod_{i \in N} B_i$  has the best response property. So every finite strategic game G admits a product set with the best response property and, a fortiori, a minimal set with the best response property. Since (NEM) is a stronger axiom than (r-NEM) we infer that the solutions BRP<sup>-</sup>, BRP, and BRP<sup>+</sup> also satisfy (r-NEM). One easily verifies that all solutions in Example 3.1 satisfy (DOP).

If we consider the solutions mentioned in Example 3.1 on  $\Gamma$  then the following table summarizes the statements made above:

## EMP ALL NE BRP BRP+ BRP-

(CONS)	+	+	+	+	+	-
(RAT)	+	-	+	+	+	+
(NEM)	-	+	-	+	+	+
(r-NEM)	-	+	+	+	+	+
(DOP)	+	+	+	+	+	+

In the case of point-valued solutions the Nash equilibrium concept NE is completely characterized on  $\Gamma$  by consistency, rationality, restricted nonemptiness, and dummy out property (Proposition 2.2). The table above shows that this is not the case for set-valued solutions. These axioms are not only satisfied by  $\hat{NE}$  but also by BRP and BRP<sup>+</sup>. Moreover, as seen above, the two latter solutions even have the virtue of being non-empty for *every* finite game.

## 4 Refining BRP

It has been seen as a set-back to the theories of equilibrium refinements in the traditional approach that there is no proper refinement of the Nash equilibrium concept satisfying consistency, rationality, and non-emptiness. In Section 3 it was shown that several set-valued solutions satisfy these properties, and the Propositions 3.1 and 3.2 together imply that BRP is the unique maximal such solution. In light of this result we suggest a new approach to the theory of equilibrium refinements: Shift attention from the point-valued solution NE to the set-valued solution BRP and refine the latter while preserving consistency and other properties deemed desirable! In this section we suggest one way of following this line of research.

Say a product set of strategies is recommended to the players. One might argue that this recommendation is not really self-enforcing unless for every player i and every belief consistent with the other players confirming with the recommendation, no strategy outside i's recommended set is optimal for him to use. Basu and Weibull (1991), Hurkens (1995, pp 13-14), and also

Nash (1951, pp 290-291) discuss related ideas. Here we make use of Basu and Weibull's (1991) notion of a set *closed under rational behavior* - a *curb* set. The definition of a curb set, as well as of two finer notions that turn out to be useful, are as follows:

**Definition 4.1** Let  $G = \langle N, A, u \rangle \in \Gamma$ . A non-empty product set  $B = \prod_{i \in N} B_i \subseteq A$  is called

- (i) curb if for every i ∈ N and a<sub>i</sub> ∈ A<sub>i</sub>, which is a best response to some belief μ<sub>-i</sub> ∈ Δ(Π<sub>j∈N\{i}</sub>B<sub>j</sub>), we have a<sub>i</sub> ∈ B<sub>i</sub>;
- (ii) tight curb if B is curb and has the best response property;
- (iii) minimal curb if B is curb and there is no product set  $B' \subset B$  which is curb.

Basu and Weibull (1991) show that every finite game admits at least one minimal curb set and that the minimal curb sets and the minimal tight curb sets coincide. Therefore every finite game also possesses at least one tight curb set.

Since we are interested in refinements of BRP we will investigate whether the two set-valued solutions, which select the tight curb and minimal curb sets respectively, satisfy consistency and other properties. We hence define the following solutions on  $\Gamma$ :

> $t\text{-}CURB(G) = \{B \subseteq A : B \text{ is tight curb}\};$ min-CURB(G) =  $\{B \subset A : B \text{ is minimal curb}\}$

for every  $G = \langle N, A, u \rangle \in \Gamma$ . Every tight curb set or every minimal curb set which is singleton contains a strict equilibrium. Therefore t-CURB and min-CURB may be viewed as set-valued analogues of the point-valued solution assigning to every game the collection of strict equilibria. Of course there are finite games without strict equilibria. The following proposition shows that the solutions t-CURB and min-CURB satisfy (NEM) as well as (CONS), (RAT), and (DOP).

**Proposition 4.1** The solutions t-CURB and min-CURB satisfy (CONS), (RAT), (NEM), and (DOP).

**Proof** In order to prove that t-CURB satisfies (CONS) let  $G = \langle N, A, u \rangle \in \Gamma$ ,  $B = \prod_{i \in N} B_i$  a tight curb set in G and  $S \subset N$ . Since BRP satisfies

(CONS) and B has the best response property in G it also has the best response property in  $G^{S,B}$ . Since by changing from G to  $G^{S,B}$  no best responses to beliefs in B are deleted B is also curb in  $G^{S,B}$ . Hence B is a tight curb set in  $G^{S,B}$  which proves that t-CURB satisfies (CONS). For the proof of the consistency of min-CURB assume that  $B = \prod_{i \in N} B_i$  is a minimal curb set in  $G = \langle N, A, u \rangle$  and  $S \subset N$ . Suppose there is  $B' \subset B$ which is a curb set in  $G^{S,B}$ . One easily verifies in that case that B' is a curb set in G, which contradicts the minimality of B. Hence B is also a minimal curb set in  $G^{S,B}$  which proves the consistency of min-CURB.

Since the solutions t-CURB and min-CURB only select sets with the best response property both solutions satisfy (RAT).

In Proposition 1 of Basu and Weibull (1991) the authors show that every finite game admits at least one minimal curb set and in Proposition 2 they show that the minimal curb sets and the minimal tight curb sets coincide. As a consequence we get that both solutions t-CURB and min-CURB satisfy (NEM).

One easily verifies that the solutions t-CURB and min-CURB satisfy (DOP).

Proposition 4.1 illustrates that the research program we have proposed is feasible. We believe the program promises to deliver solutions that have cutting power in applications. To argue this point, consider the following game which is a special case of a "Burning Money" example discussed by Hurkens (1996, Figure 2 with c = 1):

In this game  $\{a\} \times \{e, f\}$  is the unique minimal curb set (see Hurkens (1996, p 188) for a proof). Note that the strategies c and g are not involved, despite the fact that (c, g) is a proper equilibrium.<sup>9</sup>

<sup>&</sup>lt;sup>9</sup>Note also that, as observed by Hurkens (1996), iterated elimination of weakly dominated strategies has no cutting power in this game. There are no weakly dominated strategies.

## 5 Summary

The axiom of consistency for *point-valued* solutions of strategic games is introduced in Peleg and Tijs (1996). They show that any consistent pointvalued solution which satisfies a rationality requirement must be a refinement of the Nash equilibrium concept. Norde et al. (1996) show that requiring also the solution to be non-empty in games that do possess equilibria leads to a *characterization* of the Nash equilibrium concept. This result may be taken as troublesome for the theory of equilibrium refinements, or as suggesting that the axiom of consistency is unduly restrictive.

We argue that *set-valued* solutions are natural objects of study for the classical theory of games which is concerned with offering self-enforcing recommendations to rational players. We extend the axiom of consistency to apply to such solutions. In the new context the aforementioned problems disappear, although the Nash equilibrium concept no longer takes center stage. Any consistent set-valued solution satisfying a rationality requirement must be a refinement of BRP, the solution assigning to each game the collection of sets with the best response property.

BRP itself satisfies these properties and also many refinements do so. Based on this finding we propose to refine BRP instead of the Nash correspondence, while requiring that consistency and other properties deemed desirable are preserved. To exemplify this line of research, we use Basu and Weibull's (1991) notion of a curb set. This leads for example to the solution min-CURB, the refinement of BRP which selects all product sets which are minimal curb. This solution has considerable cutting power in certain games. We show that min-CURB satisfies consistency, a rationality requirement, and non-emptiness.

#### References

Aumann, R. (1996), On the State of the Art in Game Theory: An Interview with Robert Aumann (Interviewer: E. van Damme), in: Understanding Strategic Interaction: Essays in Honor of Reinhard Selten (Eds.: W. Albers, W. Güth, P. Hammerstein, B. Moldovanu, E. van Damme), Springer-Verlag.

Basu, K. and Weibull, J. (1991), Strategy Subsets Closed under Rational Behavior, Economics Letters 36, 141-146.

Bernheim, D. (1984), Rationalizable Strategic Behavior, Econometrica 52, 1007-1028.

Bernheim, D. (1986), Axiomatic Characterizations of Rational Choice in Strategic Environments, Scandinavian Journal of Economics 88, 473-488.

van Damme, E. (1987), Stability and Perfection of Nash Equilibria, Springer-Verlag, Berlin.

Harsanyi, J. (1973), Games with Randomly Disturbed Payoffs: A New Rationale for Mixed-Strategy Equilibrium Points, International Journal of Game Theory 2, 1-23.

van Heumen, R., Peleg, B., Tijs, S., and Borm, P. (1996), Axiomatic Characterizations of Solutions for Bayesian Games, Theory and Decision 40, 103-129.

Hurkens (1995), Games, Rules and Solutions, Ph.D. Thesis, Tilburg University.

Hurkens (1996), Multi-sided Pre-play Communication by Burning Money, Journal of Economic Theory 69, 186-197.

Kohlberg, E. and Mertens, J.-F. (1986), On the Strategic Stability of Equilibria, Econometrica 54, 1003-1037.

Nash, J. (1951), Non-Cooperative Games, Ann. of Math. 54, 286-295.

von Neumann, J. (1928), Zur Theorie der Gesellschaftsspiele, Math. Ann. 100, 295-300.

Norde, H., Potters, J., Reijnierse, H., and Vermeulen, D. (1996), Equilibrium Selection and Consistency, Games and Economic Behavior 12, 219-225.

van den Nouweland, A., Peleg, B., and Tijs, S. (1996), Axiomatic Characterizations of the Walras Correspondence for Generalized Economies, Journal of Mathematical Economics 25, 355-372.

Osborne and Rubinstein, (1994), A Course in Game Theory, MIT Press.

Patrone, F., Pieri, G., Tijs, S., and Torre, A. (1996), On Consistent Solutions for Strategic Games, Mimeo, Department of Mathematics, University of Genoa.

Pearce, D. (1984), Rationalizable Strategic Behavior and the Problem of Perfection, Econometrica 52, 1029-1050.

Peleg, B., Potters, J., and Tijs, S. (1996). Minimality of Consistent Solutions for Strategic Games, in Particular for Potential Games, Economic Theory 7, 81-93.

Peleg, B. and Südhölter, P. (1994), An Axiomatization of Nash Equilibria in Economic Situations, Discussion Paper, University of Bielefeld.

Peleg, B., and Tijs, S. (1996). The Consistency Principle for Games in Strategic Form, International Journal of Game Theory 29, 13-34.

Ray, I. (1996), A Remark on the Consistency Principle for Games in Strategic Form, Mimeo, CORE, Louvain-la-Neuve.

Salonen, H. (1992), An Axiomatic Analysis of the Nash Equilibrium Concept, Theory and Decision 33, 177-189.

No.	Author(s)	Title
9661	U. Gneezy and J. Potters	An Experiment on Risk Taking and Evaluation Periods
9662	H.J. Bierens	Nonparametric Nonlinear Co-Trending Analysis, with an Application to Interest and Inflation in the U.S.
9663	J.P.C. Blanc	Optimization of Periodic Polling Systems with Non-Preemptive, Time-Limited Service
9664	M.J. Lee	A Root-N Consistent Semiparametric Estimator for Fixed Effect Binary Response Panel Data
9665	C. Fernández, J. Osiewalski and M.F.J. Steel	Robust Bayesian Inference on Scale Parameters
9666	X. Han and H. Webers	A Comment on Shaked and Sutton's Model of Vertical Product Differentiation
9667	R. Kollmann	The Exchange Rate in a Dynamic-Optimizing Current Account Model with Nominal Rigidities: A Quantitative Investigation
9668	R.C.H. Cheng and J.P.C. Kleijnen	Improved Design of Queueing Simulation Experiments with Highly Heteroscedastic Responses
9669	E. van Heck and P.M.A. Ribbers	Economic Effects of Electronic Markets
9670	F.Y. Kumah	The Effect of Monetary Policy on Exchange Rates: How to Solve the Puzzles
9671	J. Jansen	On the First Entrance Time Distribution of the M/D/ $\infty$ Queue: a Combinatorial Approach
9672	Y.H. Farzin, K.J.M. Huisman and P.M. Kort	Optimal Timing of Technology Adoption
9673	J.R. Magnus and F.J.G.M. Klaassen	Testing Some Common Tennis Hypotheses: Four Years at Wimbledon
9674	J. Fidrmuc	Political Sustainability of Economic Reforms: Dynamics and Analysis of Regional Economic Factors
9675	M. Das and A. van Soest	A Panel Data Model for Subjective Information on Household Income Growth
9676	A.M. Lejour and H.A.A. Verbon	Fiscal Policies and Endogenous Growth in Integrated Capital Markets
9677	B. van Aarle and SE. Hougaard Jensen	Output Stabilization in EMU: Is There a Case for an EFTS?
9678	Th.E. Nijman, F.A. de Roon and C.Veld	Pricing Term Structure Risk in Futures Markets

No.	Author(s)	Title
9679	M. Dufwenberg and U. Gneezy	Efficiency, Reciprocity, and Expectations in an Experimental Game
9680	P. Bolton and EL. von Thadden	Blocks, Liquidity, and Corporate Control
9681	T. ten Raa and P. Mohnen	The Location of Comparative Advantages on the Basis of Fundamentals only
9682	S. Hochguertel and van Soest	The Relation between Financial and Housing Wealth of Dutch A. Households
9683	F.A. de Roon, Th.E. Nijman and B.J.M. Werker	Testing for Spanning with Futures Contracts and Nontraded Assets: A General Approach
9684	F.Y. Kumah	Common Stochastic Trends in the Current Account
9685	U.Gneezy and M. Das	Experimental Investigation of Perceived Risk in Finite Random Walk Processes
9686	B. von Stengel, A. van den Elzen and D. Talman	Tracing Equilibria in Extensive Games by Complementary Pivoting
9687	S.Tijs and M. Koster	General Aggregation of Demand and Cost Sharing Methods
9688	S.C.W. Eijffinger, H.P. Huizinga and J.J.G. Lemmen	Short-Term and Long-Term Government Debt and Nonresident Interest Withholding Taxes
9689	T. ten Raa and E.N. Wolff	Outsourcing of Services and the Productivity Recovery in U.S. Manufacturing in the 1980s
9690	J. Suijs	A Nucleolus for Stochastic Cooperative Games
9691	C. Seidl and S.Traub	Rational Choice and the Relevance of Irrelevant Alternatives
9692	C. Seidl and S.Traub	Testing Decision Rules for Multiattribute Decision Making
9693	R.M.W.J. Beetsma and H. Jensen	Inflation Targets and Contracts with Uncertain Central Banker Preferences
9694	M. Voorneveld	Equilibria and Approximate Equilibria in Infinite Potential Games
9695	F.B.S.L.P. Janssen and A.G. de Kok	A Two-Supplier Inventory Model
9696	L. Ljungqvist and H. Uhlig	Catching up with the Keynesians
9697	A. Rustichini	Dynamic Programming Solution of Incentive Constrained Problems

No.	Author(s)	Title
9698	G.Gürkan and A.Y. Özge	Sample-Path Optimization of Buffer Allocations in a Tandem Queue - Part I: Theoretical Issues
9699	H. Huizinga	The Dual Role of Money and Optimal Financial Taxes
96100	H. Huizinga	The Taxation Implicit in Two-Tiered Exchange Rate Systems
96101	H. Norde, F. Patrone and S. Tijs	Characterizing Properties of Approximate Solutions for Optimization Problems
96102	M. Berg, A. De Waegenaere and J. Wielhouwer	Optimal Tax Reduction by Depreciation: A Stochastic Model
96103	G. van der Laan, D. Talman and Z. Yang	Existence and Approximation of Robust Stationary Points on Polytopes
96104	H. Huizinga and S.B. Nielsen	The Coordination of Capital Income and Profit Taxation with Cross-Ownership of Firms
96105	H. Degryse	The Total Cost of Trading Belgian Shares: Brussels Versus London
96106	H. Huizinga and S.B. Nielsen	The Political Economy of Capital Income and Profit Taxation in a Small Open Economy
96107	T. Dieckmann	The Evolution of Conventions with Endogenous Interactions
96108	F. de Jong and M.W.M. Donders	Intraday Lead-Lag Relationships Between the Futures-, Options and Stock Market
96109	F. Verboven	Brand Rivalry, Market Segmentation, and the Pricing of Optional Engine Power on Automobiles
96110	D. Granot, H. Hamers and S. Tijs	Weakly Cyclic Graphs and Delivery Games
96111	P. Aghion, P. Bolton and S. Fries	Financial Restructuring in Transition Economies
96112	A. De Waegenaere, R. Kast and A. Lapied	Non-linear Asset Valuation on Markets with Frictions
96113	R. van den Brink and P.H.M. Ruys	The Internal Organization of the Firm and its External Environment
96114	F. Palomino	Conflicting Trading Objectives and Market Efficiency
96115	E. van Damme and S. Hurkens	Endogenous Stackelberg Leadership
96116	E. Canton	Business Cycles in a Two-Sector Model of Endogenous Growth
9701	J.P.J.F. Scheepens	Collusion and Hierarchy in Banking

No.	Author(s)	Title
9702	H.G. Bloemen and E.G.F. Stancanelli	Individual Wealth, Reservation Wages and Transitions into Employment
9703	P.J.J. Herings and V.J. Vannetelbosch	Refinements of Rationalizability for Normal-Form Games
9704	F. de Jong, F.C. Drost and B.J.M. Werker	Exchange Rate Target Zones: A New Approach
9705	C. Fernández and M.F.J. Steel	On the Dangers of Modelling Through Continuous Distributions: A Bayesian Perspective
9706	M.A. Odijk, P.J. Zwaneveld, J.S. Hooghiemstra, L.G. Kroon and M. Salomon	Decision Support Systems Help Railned to Search for 'Win- Win' Solutions in Railway Network Design
9707	G. Bekaert, R.J. Hodrick and D.A. Marshall	The Implications of First-Order Risk Aversion for Asset Market Risk Premiums
9708	C. Fernández and M.F.J. Steel	Multivariate Student-i Regression Models: Pitfalls and Inference
9709	H. Huizinga and S.B. Nielsen	Privatization, Public Investment, and Capital Income Taxation
9710	S. Eijffinger, E. Schaling and M. Hoeberichts	Central Bank Independence: a Sensitivity Analysis
9711	H. Uhlig	Capital Income Taxation and the Sustainability of Permanent Primary Deficits
9712	M. Dufwenberg and W. Güth	Indirect Evolution Versus Strategic Delegation: A Comparison of Two Approaches to Explaining Economic Institutions
9713	H. Uhlig	Long Term Debt and the Political Support for a Monetary Union
9714	E. Charlier, B. Melenberg and A. van Soest	An Analysis of Housing Expenditure Using Semiparametric Models and Panel Data
9715	E. Charlier, B. Melenberg and A. van Soest	An Analysis of Housing Expenditure Using Semiparametric Cross-Section Models
9716	J.P. Choi and SS. Yi	Vertical Foreclosure with the Choice of Input Specifications
9717	J.P. Choi	Patent Litigation as an Information Transmission Mechanism
9718	H.Degryse and A. Irmen	Attribute Dependence and the Provision of Quality
9719	A. Possajennikov	An Analysis of a Simple Reinforcing Dynamics: Learning to Play an "Egalitarian" Equilibrium
9720	J. Jansen	Regulating Complementary Input Supply: Cost Correlation and Limited Liability
9721	J. ter Horst and M. Verbeek	Estimating Short-Run Persistence in Mutual Fund Performance

No.	Author(s)	Title
9722	G. Bekaert and S.F. Gray	Target Zones and Exchange Rates: An Empirical Investigation
9723	M. Slikker and A. van den Nouweland	A One-Stage Model of Link Formation and Payoff Division
9724	T. ten Raa	Club Efficiency and Lindahl Equilibrium
9725	R. Euwals, B. Melenberg and A. van Soest	Testing the Predictive Value of Subjective Labour Supply Data
9726	C. Fershtman and U. Gneezy	Strategic Delegation: An Experiment
9727	J. Potters, R. Sloof and F. van Winden	Campaign Expenditures, Contributions and Direct Endorsements: The Strategic Use of Information and Money to Influence Voter Behavior
9728	F.H. Page, Jr.	Existence of Optimal Auctions in General Environments
9729	M. Berliant and F.H. Page, Jr.	Optimal Budget Balancing Income Tax Mechanisms and the Provision of Public Goods
9730	S.C.W. Eijffinger and Willem H. Verhagen	The Advantage of Hiding Both Hands: Foreign Exchange Intervention, Ambiguity and Private Information
9731	A. Ridder, E. van der Laan and M. Salomon	How Larger Demand Variability may Lead to Lower Costs in the Newsvendor Problem
9732	K. Kultti	A Model of Random Matching and Price Formation
9733	J. Ashayeri, R. Heuts and B. Tammel	Applications of P-Median Techniques to Facilities Design Problems: an Improved Heuristic
9734	M. Dufwenberg, H. Norde, H. Reijnierse, and S. Tijs	The Consistency Principle for Set-valued Solutions and a New Direction for the Theory of Equilibrium Refinements

