



Sam Houston State University
Department of Economics and International Business
Working Paper Series

**Inequality and Economic Growth Over the Business Cycle:
Evidence From U.S. State-Level Data**

Mark W. Frank, Donald G. Freeman

SHSU Economics & Intl. Business Working Paper No. SHSU_ECO_WP03-01
July 2003

Abstract:

The purpose of this paper is to re-examine the empirical relationship between income inequality and economic growth using U.S. State-level data during the post-war period. The use of state-level data provides a sample that is relatively homogeneous in many non-economic characteristics, unlike the international data used in most previous work. Building upon prior research, this study addresses the issues of potential non-linearities in the relationship between inequality and growth, the influence of the cyclical condition during the year sampled, and possible bias in the measurement of economic growth. We find, using GMM estimators, that inequality is harmful to growth, and that the deleterious effects of inequality are greater for lower income states.

**Inequality and Economic Growth Over the Business Cycle:
Evidence From U.S. State-Level Data**

by

Mark W. Frank, Ph.D.
Department of Economics and International Business
Sam Houston State University
P.O. Box 2118
Huntsville, TX 77341-2118
tel. (936) 294-4890
fax. (936) 294-3488
E-mail: markfrank@shsu.edu

and

Donald G. Freeman, Ph.D.
Department of Economics and International Business
Sam Houston State University
P.O. Box 2118
Huntsville, TX 77341-2118
tel. (936) 294-1264
fax. (936) 294-3488
E-mail: eco_dgf@shsu.edu

Inequality and Economic Growth Over the Business Cycle: Evidence From U.S. State-Level Data

Abstract

The purpose of this paper is to re-examine the empirical relationship between income inequality and economic growth using U.S. State-level data during the post-war period. The use of state-level data provides a sample that is relatively homogeneous in many non-economic characteristics, unlike the international data used in most previous work. Building upon prior research, this study addresses the issues of potential non-linearities in the relationship between inequality and growth, the influence of the cyclical condition during the year sampled, and possible bias in the measurement of economic growth. We find, using GMM estimators, that inequality is harmful to growth, and that the deleterious effects of inequality are greater for lower income states.

I. Introduction

There is now a large and growing literature, both theoretical and empirical, examining the relationship between income inequality and economic growth. Early on, this relationship was usually assumed to be negative. Galor and Zeira (1993), also Aghion and Bolton (1997), argue that credit market imperfections limit the ability of low-income individuals to invest in human capital, leaving productivity gains unexploited. The political economy models of Alesina and Rodrik (1994) and Persson and Tabellini (1994) stress the efficiency losses from re-distributional schemes and government intervention as median voters use the political system to flatten the income distribution. Gupta (1990)

and Alesina and Perotti (1996) emphasize the potential for social unrest and political upheaval from increased inequality and the consequent diversion of resources toward social control. Empirical evidence, primarily cross-country regressions of economic growth over long periods on inequality and other control variables, tended to support the negative view. Bénabou (1996) provides a useful survey of much of this literature.

Over time, however, an alternate view of the inequality-growth nexus developed, with researchers emphasizing the positive aspects of inequality for growth. In one variation of this view, inequality may reflect more flexible labor markets that bring about higher levels of work effort and entrepreneurial energy leading to stronger economic growth (Metzler, 1998; Siebert, 1998). Separately, Galor and Tsiddon (1997) develop a model in which technological shocks concentrate productivity growth and factor payments in the advancing sectors of the economy. Barro (2000) proposes that because political power follows from economic power, concentration of income can lead to government policies favoring economic growth. Some recent empirical work tends to support these alternative views, with positive relationships between growth and inequality found by Forbes (2000) for a panel of countries, and Partridge (1997) for a panel of U.S. states.

Still other empirical work, however, notably by Barro (2000), Quah (2001), and Panizza (2002) find little or no stable relationship between inequality and growth; results appear to be extremely sensitive to econometric specification or data set (Deininger and Squire, 1998; Barro, 2000). In general then, the evolution of the empirical literature on inequality and growth has moved from finding mainly negative relationships, to finding some positive relationships, to finding little or no relationship. The ambiguity is unfortunate, because inequality is clearly increasing, at least in the U.S., and whether and by how much

this change in inequality is associated with a change in economic performance is an important question.

[Figure 1 about here]

Figure 1 illustrates changes in two measures of income distribution for U.S. households for the period 1967-2001. The top line (left scale) shows the ratio of the 95th percentile income limit to the 20th percentile income limit. In 2001, the income of the household at the 95th percentile (\$150,499) was 8.4 times the income of the household at the 20th percentile (\$17,970), the high for the time range. Similarly, the Gini coefficient¹, an inequality measure encompassing the entire income distribution, has increased by 25 percent since its low in 1968. Current levels of inequality are unprecedented in the post-war period, and represent a clear reversal of the decline in inequality experienced by U.S. families prior to the 1970s.

However, one must be cautious in attempting to infer relationships from aggregate U.S. data. Aggregate growth in the U.S. has been influenced by any number of factors during the past 50 years, and any attempt to partial out the effect of changes in income inequality is vulnerable to the problems of multicollinearity among the regressors, and the potential endogeneity of inequality itself. For these reasons, we use pooled U.S. state-level data, which offers enhanced variability, additional controls for heterogeneity, and a methodology to address endogeneity issues, as discussed below.

The greater homogeneity of U.S. states vis-a-vis international panels mitigates the difficulty in adequately capturing the structural differences across the latter group confronted by earlier studies such as Forbes (2000). Corruption levels, labor market flexibility, tax neutrality, tradition of entrepreneurship, and many other factors are only poorly measured, if at all, and these sources of heterogeneity are much more likely to contribute to omitted variable bias across countries than across U.S. states. Therefore,

estimation using U.S. state-level data is more likely to accurately estimate the ceteris paribus effect of a change in inequality on the change in economic growth

These data have been explored before, notably by Partridge (1997) and Panizza (2002).

Partridge (1997) estimates a panel of 48 states using decennial U.S. Census data with controls for initial income, education, and industrial structure, finding that initial inequality is positively associated with subsequent 10-year cumulative growth in state income. These results were among the first empirical findings that challenged the view that inequality was harmful for economic growth. Panizza (2002), however, using income data from tax returns, “concludes that, at the U.S. cross-state level, there is no clear, robust relationship between inequality and growth and that small differences in the method used to measure income inequality and in the econometric specification yield substantial differences in the estimated relationship between inequality and growth.” (P. 25) Empirically, therefore, the relationship between inequality and economic growth at the U.S. state level appears to remain an open question.

The purpose of this paper is to re-examine the U.S. state-level inequality/growth nexus by employing three new approaches to the data. First, following Barro (2000), we recognize inherent nonlinearities in the data, which neither Partridge (1997) nor Panizza (2002) do.² In a previous paper (Frank and Freeman, 2002), we showed that the effect of inequality on growth was negative, and more pronounced at lower levels of income. Second, we use Internal Revenue Service data, which are available on an annual basis, to control for the possible influence of the business cycle. There is some evidence that inequality is counter cyclical (Johnson and Shipp, 1999), and results using decennial data in prior studies may be biased by omitting the cyclical condition of the economy during the sample year. We provide regressions using decade- based data and using the peak years of business cycles during the

post-war period to control for cyclical effects. As we show, the choice of the sample years has a material effect on the results.

Third, we employ an alternative measure of economic growth as our dependent variable in some regressions. The focus on per capita (i.e., mean) income growth in previous studies may not reflect the effect of inequality on the typical individual's income, which is arguably better measured by median income in a distribution as skewed as that in the U.S. Clearly, incomes can be increasing rapidly at the top level of the income distribution but nowhere else, leading to increases in inequality and average incomes, but leaving the bulk of the population no better off.³ Our principal finding is that in a variety of specifications, time periods, and data sources, initial income inequality is negatively related to subsequent economic growth at the state level. This negative relationship is statistically significant in most models, especially those in which inequality is treated as endogenous to the system. Our results thus stand in contrast to the positive relationship found by Partridge (1997) and Forbes (2000), and unlike those of Panizza (2002), are robust to different specifications. In the preponderance of cases, we also find that the negative relationship is stronger at lower income levels, although this result is not as clear-cut using the IRS data.

The paper is organized as follows. Section II describes the data and provides some descriptive statistics. Section III presents the empirical results, and Section IV concludes.

II Data and Methodology

The model that we estimate is based on the conditional growth equation of Barro (1991) or Mankiw, Romer and Weil (1992). Growth ending in period t is a function of the initial level of income

and other conditioning factors, including the distribution of income, all measured at the beginning of the period, or $t-1$:

$$\Delta y_{i,t} = \mathbf{m}_i + \mathbf{t}_t + \mathbf{a} y_{i,t-1} + \mathbf{b} Gini_{i,t-1} + X_{i,t-1} \mathbf{g} + \mathbf{e}_{i,t} \quad . \quad (1)$$

The regressor variables are measured at the beginning of each interval. For the decade models, initial values are measured for 1959, 1969, 1979, and 1989. For the peak-year models, initial values are for business cycle peaks, as provided in Table 1.

[Table 1 about here]

$y_{i,t}$ is the logarithm of state per capita income, in 1989 prices, in some models; in alternative specifications, it is the logarithm of median family income. $Gini_{i,t}$ is the gini coefficient for the state, and $X_{i,t-1}$ is a vector of time and state-varying conditioning variables, comprised mainly of state educational attainment and industrial structure.⁴ \mathbf{m}_i is the time-invariant fixed effect for state i , \mathbf{t}_t is the state-invariant time effect for time t , and $\mathbf{e}_{i,t}$ is the idiosyncratic, time-and state-varying error term.

Equation (1) has two sources of potential bias: first, fixed effects panels with lagged endogenous variables and low time dimension produce coefficient estimates that are inconsistent for all n ; and second, it is possible that other regressors, in particular the inequality variable, are correlated with $\mathbf{e}_{i,t}$.

Equation (1) is therefore re-specified as:

$$\Delta y_{i,t} = \mathbf{f} \Delta y_{i,t-1} + \mathbf{b} \Delta Gini_{i,t-1} + \Delta X_{i,t-1} \mathbf{g} + \Delta \mathbf{e}_{i,t} \quad , \quad (2)$$

where all variables are now differenced from cross-section means (to control for the time effects), and

$\mathbf{f} = \mathbf{a} + 1$. Consistent estimation proceeds via the moment conditions

$E(W_{i,t-s} \mathbf{e}_{i,t}) = 0 \forall s > 1$, where $W_{i,t-s} = (y_{i,t-s}, Gini_{i,t-s})'$, $E(X_{i,t} \mathbf{e}_{i,t}) = 0 \forall t$, and

$E(\mathbf{e}_{i,s} \mathbf{e}_{i,t}) = 0 \forall s, t$. Thus lagged levels of $W_{i,t}$, from $t=1$ to $t-2$ are used as instruments for the

first differences in (2); this is the Arellano-Bond (1991) estimator also used by Forbes (2000).⁵

*Data*⁶

State per capita income is taken from the Regional Accounts Data available at the web site of the Bureau of Economic Analysis, and deflated using the Consumer Price Index (CPI). State median family income is taken from the web site of the Bureau of the Census. Gini coefficients of state income distributions are computed from three sources. For decade model using Census-based Gini coefficients, the years 1969, 1979, and 1989 are computed from the decennial *Census of Populations* and taken from the web site of the Bureau of the Census, and for 1949 and 1959 from Ahmad Al-Samarrie and Herman P. Miller (1967). For decade models using IRS-based Gini coefficients, and for all peak-year models, Gini coefficients are computed from tax data reported in *Statistics of Income* published by the IRS.⁷ Using inequality measures from both the Census Bureau and the IRS allows us to conduct confirmatory analyses for the decade years, and facilitates peak-year estimation by providing more readily available data.⁸

Measures of educational attainment, expressed as percentage of the population with less than a high school education (the omitted category), percentage with a high school education, and percentage

with at least a bachelor's degree are also computed from the decennial *Census of Populations* and taken from the web site of the Bureau of the Census. Industrial structure is measured as the percent of wage and salary income by industry category, and is taken from the Regional Accounts Data available at the web site of the Bureau of Economic Analysis.

In some specifications, we allow for non-linearity in the inequality/income relation by including an interaction term, the product of the gini coefficient and the level of income, a procedure also used by Barro (2000). The inclusion of this term strengthens the principle conclusions, provides further evidence of omitted variable bias in previous work, and permits an interesting interpretation of the results.

Sample data for estimation for the decade years are collected in 10 year intervals, spanning from 1959 to 1999. Because the dependent variable is the growth rate of the 10-year interval following the observation on the independent variables, the independent variables span 1959 to 1989, while the dependent variable spans 1959 to 1999. The number of states used is 48.⁹ This brings the number of observations to 192 for the first-differenced GMM estimations of equation (2). Data for the peak years are constructed in a similar manner; the dependent variable is the state per capita income growth rate for the business cycle following the peak year. With nine business cycles during the period 1945-2001 (the short cycle from 1/80 to 7/81 is ignored), there are 432 observations available for the peak year model. The means and standard deviations of the variables are reported in Table 2, below.

III Empirical Results

Table 2 reports the means and standard deviations of the variables used in this study, together with Ordinary Least Squares (OLS) fixed effects estimates of Equation (1), above. The OLS estimates

treat all regressors as at least predetermined, and as stated above, are known to be inconsistent. They are presented here to provide a baseline for the GMM estimates to follow below.

[Table 2 about here]

The OLS models employ the parsimonious specification favored by Forbes (2000), which includes only educational structure as control variables (the remaining variables, for which means and standard deviations are provided, will be used in the GMM estimates). We find that inequality is negatively and significantly related to economic growth at the state level, for either measure of the Gini coefficient. In the business cycle peak model, which uses the IRS Gini exclusively, inequality is also negatively and significantly related to economic growth. The coefficient of the initial level of income is negative in all specifications, consistent with the convergence hypothesis, which posits that with diminishing returns to capital and free exchange of technology, economies with lower initial incomes will experience faster growth. The educational variables are positive and usually significant, as expected; a higher level of initial education leads to stronger economic growth.

In Table 3, we address the issue of potential endogeneity of the explanatory variables by employing the GMM estimation of Equation (2) for the decade models. These estimates are comparable to those of Partridge (1997), Forbes (2000), and Panizza (2002). As noted, time and fixed effects are eliminated via the differencing process, but the estimator continues to be a within estimator that controls for aggregate changes over time, like modifications to the national tax code or changes in macroeconomic policy. As in Table 2, what is being measured by the coefficients is the change in economic growth within a state to a change in inequality (or to changes in the other explanatory variables), not the differences in economic growth across states.

In columns (1) and (4), inequality is treated as an exogenous variable; in columns (2) and (3), (5) and (6), the Gini coefficient is instrumented as described above. In columns (3) and (6), interaction terms are introduced to test for potential non-linearity in the response of growth to inequality. Again, we report results for both Census and IRS Gini coefficients, both as a test of the robustness of our results, and to establish the comparability of the IRS Gini for the models employing the peak year data, below.

The results of models (1) and (4) are broadly similar, with the exception of the coefficient of the initial income level, which is not significant in the IRS model. As in Table 2, inequality is negatively and significantly related to economic growth, but the coefficient is much smaller than the estimates in Table 2. The education variables continue to be positively related to growth. Specification tests on models (1) and (4) are not encouraging, however. Arellano and Bond (AB) (1991) suggest a test of second-degree autocorrelation of the residuals of the GMM estimates; rejection of the test indicates that the assumption of lagged levels of the regressors as valid instruments is untenable. In models (1) and (4), the null of no second degree autocorrelation is rejected. The two-step Sargan test is a check of the over-identifying restrictions; a rejection of the null indicates that the residuals are correlated with the instrumental variables. In models (1) and (4), the null of Sargan test is also rejected, so we proceed to estimation with the Gini coefficient treated as an endogenous variable.

In models (2) and (5), the patterns of the coefficients are quite similar to (1) and (4), but the magnitude of the coefficient of the inequality variable is about three times larger. The coefficient for the college-educated proportion of the population remains significant, but that for the high school not so. The failure to reject the AB test of autocorrelation is an improvement, but the Sargan test indicates that some specification error remains. Possible causes include omitted variables or non-linearity in the

relationship, both of which are addressed in the specifications to follow.

Models (3) and (6) include interaction terms between inequality and initial levels of income, similar to specifications estimated by Barro (2000). The general idea is that inequality may have different effects depending on the level of economic development. In both models, the interaction terms are positive, indicating that the negative effect of inequality on growth is greater for lower-income states; Barro (2000) finds similar results for a panel of countries. The transformation and differencing of the variables make direct interpretation of the coefficients difficult, but the range of effects in model (3) of a change in the Gini coefficient from its minimum value in 1999 (0.371) to its maximum value (0.466) is a change in the average ten-year state economic growth of between -0.60 to -0.04 per cent, or -0.38 on average, compared to the +2.23 mean ten-year state economic growth rate over the sample.¹⁰ As Barro notes, the lesser effect of inequality at higher income levels may stem from the better developed credit markets and the greater degree of income mobility at higher levels of development.

As noted, the rejection of the Sargan test suggests the continued existence of some sort of specification error, even in the non-linear model. We therefore attempt to address this issue by incorporating controls for structural change in the economic activity of the states, an approach also used by Partridge (1997). As economic growth is partly explained by technological change, and if increased inequality is associated with technological change, as suggested by Galor and Tsiddon (1997), the omission of changing economic structure from the model potentially biases the coefficients of the inequality variables.

Table 4 reports the results of the decade models with interaction terms extended to include the percentage of state wage and salary income by industry (farming is the omitted category). Four models

are reported, corresponding to the two Gini measures, and for two measures of income, per capita, as in the previous Tables, and median income. As noted above, given the skewness of income distributions, median income may provide a better measure for the “representative” individual.

[Table 4 about here]

What we actually find is that the inclusion of the industry employment shares in the per capita income models changes the principal results very little; the coefficients on the inequality variables are reduced somewhat, as they should be if the technological change connection is there, and the educational coefficients are also reduced. The coefficients of the industry share variables tend to show that those states who are further along in making the transition from goods-producing to service producing economies have experienced faster growth, but this conclusion is very tentative.

The use of median income growth as a dependent variable also makes very little difference in the estimated outcomes, producing almost no change in the census Gini models in columns (1) and (2), and very little change (and none of significance in the variables of interest) in the IRS Gini models in (3) and (4). What we do see, however, is some improvement in the Sargan test, especially in columns (1) and (4), suggesting that the inclusion of the structural change variables does mitigate somewhat the possibility of omitted variable bias.

Testing the effects of the business cycle on the growth/inequality nexus

The use of Census Gini coefficients for state-level income distributions has restricted previous analyses to decade years prior to the decennial census, placing limits on the number of available observations and possibly confounding the estimates by placing the observations at different points in the

business cycle. To address these issues, we have calculated Gini coefficients for all the peak years of the business cycles experienced since World War II, as listed in Table 1, using grouped data from individual income tax returns, as reported annually by the IRS in the publication *Statistics of Income*.¹¹ These data were also used by Panizza (2002). The advantage of using IRS data is the potential gain in accuracy from the large number of tax returns available, versus the Census method of relying on sampling (and the usual issues of survey responses); the disadvantage is in the large number of income earners who are not required to file tax returns, as well as those who are recipients of non-cash or non-reportable forms of income.

Table 5 reports the results of alternative estimates of equation (2) similar to the previous results for the decade years. We note that the number of observations more than doubles, adding to greater precision of the estimated coefficients. We find that the principal conclusions of the decade models are maintained by using business cycle peak years, with the notable exception that the interaction term in columns (3) and (4) is below the Census interaction term seen previously (see Tables 3 and 4), but above the IRS interaction term. By contrast, the coefficient on the Gini variable is about half the size as previously. We also find that the education coefficients are much smaller and statistically insignificant in the peak year estimations. One very positive outcome is that the AB test of autocorrelation and the Sargan test indicate that the increased number of observations and the use of peak year data indicate that the instrument set is valid.

IV Conclusions

Although the results obtained so far are intriguing, there is far more to do before we are able to

draw any firm conclusions regarding the relationship between inequality and economic growth at the U.S. state level. The extensions to the existing analysis that are contemplated include conducting sensitivity analyses with tests of coefficient stability over time. There is some evidence that the relationship between income growth and inequality is weaker during the early part of the sample period than in the later part.

Also, the moment conditions that we are relying on to achieve consistent estimation are questionable if, for example, the underlying factors explaining both inequality and income growth persist over time (which is reasonable). Therefore, the use of identifying instruments outside the set of lagged values of existing regressors would be a valuable test of the robustness of the relationship, as would the use of a panel VAR to exploit the potential feedback mechanism between inequality and growth and better understand the direction of causality between them. We are hopeful that the development of an annual data set using the IRS data will allow us to achieve this result.

Finally, the variables we have chosen to measure inequality and economic performance are traditional but by no means exhaustive. The use of different measures of inequality, including income shares and Lorenz ordinates, and the use of different measures of economic performance, including Gross State Product and employment growth as alternative dependent variables would provide more comprehensive tests of the growth/inequality nexus.

References

- Alesina, A. and R. Perotti, 1996. "Income Distribution, Political Instability and Investment," *European Economic Review*, 81, 5, 1170-1189.
- Alesina, A. and D. Rodrik, 1994. "Distribution Politics and Economic Growth," *Quarterly Journal of Economics*, 109, 465-490.
- Arellano, M. and S. Bond, 1991. "Some Tests of Specification for Panel Data: Monte Carlo Evidence and an Application to Employment Equations," *Review of Economic Studies* 58, 277-97.
- Al-Samarrie, A. and H. Miller, 1967. "State Differentials in Income Concentration," *American Economic Review* 57, 59-72.
- Andrews, D. and B. Lu, 2001. "Consistent Model and Moment Selection Procedures for GMM Estimation with Application to Dynamic Panel Data Models," *Journal of Econometrics* 101, 123-164.
- Atkinson, A.B. and A Brandolini, 2001. "Promise and Pitfalls in the Use of 'Secondary' Data-Sets: Income Inequality in OECD Countries as a Case Study," *Journal of Economic Literature*, 39, 771-799.
- Barro, R., 2000. "Inequality and Growth in a Panel of Countries," *Journal of Economic Growth*, 5, 5-32.
- Barro, R. 1991. "Economic Growth in a Cross-Section of Countries," *Quarterly Journal of Economics*, 106, 407-444.
- Bénabou, R., 1996. "Inequality and Growth," NBER Working Paper 5658.

- Deninger, K and L. Squire, 1996. "A New Data Set Measuring Income Inequality," *World Bank Economic Review*, 10, 565-591.
- Forbes, K., 2000. "A Reassessment of the Relationship Between Inequality and Growth," *American Economic Review*, 90, 869-887.
- Frank, M.W. and D.G. Freeman, 2002. "Relationship of Inequality to Economic Growth: Evidence from U.S. State-Level Data," *Pennsylvania Economic Review*, 11, 24-36.
- Galor, O. and D. Tsiddon, 1997. "The Distribution of Human Capital and Economic Growth," *Journal of Economic Growth*, 2, 93-124.
- Galor, O. and J. Zeira, 1993. "Income Distribution and Macroeconomics," *Review of Economic Studies*, 60, 35-52.
- Gottschalk, P., and T. Smeeding, (1997). "Cross-national Comparisons of Earnings and Income Inequality," *Journal of Economic Literature*, 35, 633-687.
- Gupta, D., 1990. *The Economics of Political Violence*, New York, Prager.
- Johnson, D.S. and S Shipp, 1999. "Inequality and the Business Cycle: A Consumption Viewpoint," *Empirical Economics*, 24, 173-180.
- Kakwani, N.C., 1980. *Income Inequality and Poverty: Methods of estimation and Policy Applications*, New York, Oxford University Press for the World bank.
- Kuznets, S., 1955. "Economic Growth and Income Inequality," *American Economic Review*, 45, 1-28.
- Mankiw, G., D. Romer and D. Weil, 1992. "A Contribution to the Empirics of Economic Growth," *Quarterly Journal of Economics*, 107, 407-437.

- McCloskey, D. and S. Ziliak, 1996. "The Standard Error of Regression," *Journal of Economic Literature*, 34, 97-114.
- Meltzer, A., 1998. "Discussion on 'Economic Consequences of Income Inequality,' " in *Income Inequality: Issues and Policy Options*. A Symposium Sponsored by the Federal Reserve Bank of Kansas City. Kansas City, KS, Federal Reserve Bank of Kansas City.
- Panizza, U., 2002. "Income Inequality and Economic Growth: Evidence from American Data," *Journal of Economic Growth*, 7, 25-41.
- Partridge, M., 1997. "Is Inequality Harmful for Growth? Comment," *American Economic Review*, 87, 1019-1032.
- Persson, T. and G. Tabellini, 1994. "Is Inequality Harmful for Growth? Theory and Evidence," *American Economic Review*, 84, 600-621.
- Quah, D., 2001. "Some Simple Arithmetic on How Income Inequality and Economic Growth Matter," LSE Economics Working Paper.
- Saint-Paul, G. and T. Verdler, 1993. "Education, Democracy, and Growth," *Journal of Development Economics*, 42, 2, 399-407.
- Sala-I-Martin, X., 1996. "The Classical Approach to Convergence Analysis," *Economic Journal*, 106, 1019-36.
- Siebert, H., 1998. "Comment on 'Economic Consequences of Income Inequality,' " in *Income Inequality: Issues and Policy Options*. A Symposium Sponsored by the Federal Reserve Bank of Kansas City. Kansas City, KS, Federal Reserve Bank of Kansas City.

Notes

1. There are many possible interpretations of the Gini coefficient (see Kakwani, 1980), but perhaps the most common is the Gini coefficient as one minus twice the area under the Lorenz curve, the latter being the plot of the cumulative proportion of income received against the cumulative proportion of income units, arranged in ascending order of income.

2. Of course, the famous Kuznets (1955) curve between the level of income and income inequality is highly nonlinear.

3. Indeed, in the U.S., inflation-adjusted incomes for the top 5 per cent of the population increased by 96 percent, and for those in the top 20 percent by 59 percent during the period 1980-2001. Incomes in the bottom 40 per cent increased by 12 per cent during the same period.

4. These are the principle controls used by Partridge (1997); Forbes (2000) uses only educational attainment and inflation for her main results.

5. It is possible to specify other moment conditions for (2), depending on whether individual regressors are endogenous, predetermined, or strictly exogenous, and whether the fixed effects are correlated with the regressors; see Donald W. K. Andrews and Biao Lu (2001). Because the tradeoff is between efficiency (if the moment conditions are correct) and inconsistency (if they are not), we have chosen to limit the conditions to the Arellano and Bond (1991) conditions used by KF.

6. The data used in this paper are available as an Excel worksheet from the authors on request.

7. The Internal Revenue Service Gini coefficients are calculated using data on the number of returns and the adjusted gross income (before taxes) by state and by size of the adjusted gross income. This distributional data is available annually from various publications by the Internal Revenue Service. For the years 1945 to 1981, the data is available in the Statistics of Income, Individual Income Tax Returns annual series. For the years 1982 to 1987, the data series was not published but is available by request from the Internal Revenue Service. For the years 1988 to 2001, the data is available in the Statistics of Income Bulletin quarterly series.

8. The correlation between IRS and Census Gini indexes for the sample period is 0.52. While seemingly small, it is higher than the 0.44 found by Panizza (2002) for similar data, or the 0.48 between the estimates for OECD country data of Deininger and Squire (1996) and Gottschalk and Smeeding (1997). Panizza (2002) suggests that the censoring of the IRS data at the low end of the distribution may explain the difference, but topcoding procedures for the Census data may also contribute.

9. Ahmad Al-Samarrie and Herman P. Miller (1967) do not compute gini coefficients for Alaska or Hawaii; data are available for Washington, D.C., but the high proportion of commuters to residents makes it a special case.

10. The example chosen is an extreme; a change of 0.1 in the Gini coefficient represents about 5 standard deviations. The mean of a one standard deviation change in inequality would therefore be about a -0.07 percent change in average growth.

11. In a future project, we plan to calculate Gini coefficients (and other measures of income inequality) on an annual basis in order to conduct time series analysis of the research questions addressed in this paper.

Measures of Income Inequality

U.S. Households

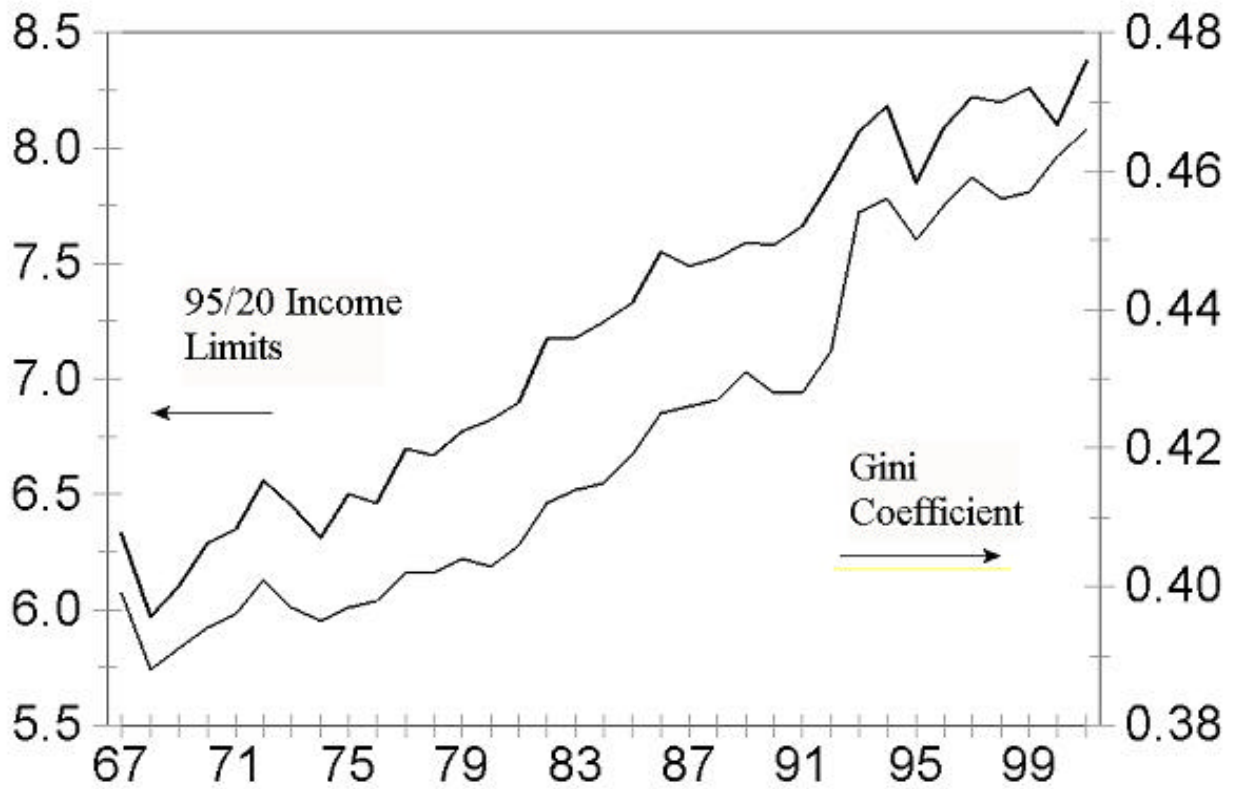


Table 1. NBER Business Cycle Dates

| Business Cycle Peak | Business Cycle Trough | Cycle Duration in Months (Peak from Previous Peak) |
|---------------------|-----------------------|---|
| February 1945 | October 1945 | 93 |
| November 1948 | October 1949 | 45 |
| July 1953 | May 1954 | 56 |
| August 1957 | April 1958 | 49 |
| April 1960 | February 1961 | 32 |
| December 1969 | November 1970 | 116 |
| November 1973 | March 1975 | 47 |
| January 1980 | July 1980 | 74 |
| July 1981 | November 1982 | 18 |
| July 1990 | March 1991 | 108 |
| March 2001 | <i>Undefined</i> | 128 |

Table 2. Means, Standard Deviations, and the OLS Fixed Effects Estimator

| Variable | <u>Decade Years</u> | | | <u>Business Cycle Peak Years</u> | |
|-------------------------|-------------------------|-------------------------------------|----------------------------------|----------------------------------|----------------------------------|
| | Mean (Std Deviation) | Census Gini Fixed Effects (1) | IRS Gini Fixed Effects (2) | Mean (Std Deviation) | IRS Gini Fixed Effects (3) |
| $?Y$ | 2.227 (0.980) | | | 2.238 (1.787) | |
| Y_{t-1} | 9.541 (0.338) | -11.7651 (12.10)** | -9.8780 (12.52)** | 9.065 (0.426) | -10.0567 (9.17)** |
| $Census\ Gini_{t-1}$ | 0.370 (0.031) | -13.4509 (3.19)** | | | |
| $IRS\ Gini_{t-1}$ | 0.470 (0.033) | | -7.3564 (2.46)** | 0.447 (.038) | -12.4188 (2.39)** |
| $High\ School_{t-1}$ | 47.735 (8.682) | 0.0575 (2.46)** | 0.0535 (2.20)** | 40.382 (11.322) | 0.0494 (1.03) |
| $College_{t-1}$ | 13.343 (5.438) | 0.2224 (5.24)** | 0.1681 (4.21)** | 10.131 (5.138) | 0.1292 (1.70)* |
| $Mining_{t-1}$ | 0.017 (0.026) | | | 0.020 (0.031) | |
| $Construction_{t-1}$ | 0.053 (0.012) | | | 0.050 (.015) | |
| $Manufacturing_{t-1}$ | 0.178 (0.079) | | | 0.188 (0.092) | |
| $Transportation_{t-1}$ | 0.056 (0.012) | | | 0.061 (0.016) | |
| $Trade_{t-1}$ | 0.045 (0.010) | | | 0.091 (0.054) | |
| $Fire_{t-1}$ | 0.038 (0.010) | | | 0.032 (0.011) | |
| $Services_{t-1}$ | 0.128 (0.038) | | | 0.110 (0.038) | |
| $Government_{t-1}$ | 0.136 (0.034) | | | 0.136 (0.048) | |
| Adjusted R ² | | 0.124 | 0.154 | | 0.097 |
| Span of Sample | 1959-1999 | 1959-1999 | 1959-1999 | 1945-2001 | 1945-2001 |
| Observations | 192 | 192 | 192 | 432 | 432 |

*, **: significant at the 0.10, 0.05 level, respectively

Absolute value of heteroskedastic-consistent t-statistics in parentheses.

Table 3. Decade Years: Basic Regression Results on State Per Capita Income Growth, 1969 to 1999

| Variable | <u>Census Gini</u> | | | <u>IRS Gini</u> | | |
|---|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| | Gini Exogenous | Gini Endogenous | Interaction | Gini Exogenous | Gini Endogenous | Interaction |
| | (1) | (2) | (3) | (4) | (5) | (6) |
| Y_{t-1} | -0.3163 (2.69)** | -.8606 (3.10)** | -0.7938 (4.98)** | -0.0133 (0.14) | -0.0540 (0.51) | -0.0569 (-0.51) |
| $Gini_{t-1}$ | -1.6345 (2.70)** | -5.4618 (3.71)** | -3.9429 (3.87)** | -1.1189 (2.53)** | -3.0218 (3.82)** | -3.3428 (3.52)** |
| $Y_{t-1} \times Gini_{t-1}$ | | | 9.1424 (2.42)** | | | 2.0493 (0.35) |
| $High\ School_{t-1}$ | 0.0069 (3.31)** | 0.0032 (1.08) | 0.0059 (1.68)* | 0.0047 (2.18)** | 0.0010 (0.35) | 0.0001 (0.03) |
| $College_{t-1}$ | 0.0179 (3.06)** | 0.0336 (4.15)** | 0.0363 (5.55)** | 0.0099 (2.03)** | 0.0124 (2.06)** | 0.0123 (2.02)** |
| AB Test of Autocorrelation ^a | $p = 0.044$ | $p = 0.890$ | $p = 0.212$ | $p = 0.008$ | $p = 0.193$ | $p = 0.203$ |
| Two-Step Sargan ^b | $p = 0.001$ | $p = 0.098$ | $p = 0.089$ | $p = 0.000$ | $p = 0.001$ | $p = 0.014$ |
| Span of Sample | 1959-1999 | 1959-1999 | 1959-1999 | 1959-1999 | 1959-1999 | 1959-1999 |
| Observations | 144 | 144 | 144 | 144 | 144 | 144 |

*, **: significant at the 0.10, 0.05 level, respectively.

Absolute value of heteroskedastic-consistent t-statistics in parentheses.

^a The Arellano-Bond tests whether second-degree autocorrelation of the residuals is present; rejection of the tests indicates that the assumption that lagged levels of the regressors are valid instruments is untenable.

^b The Sargan is a test of the over-identifying restrictions. The null hypothesis is that the residuals are not correlated with the instrumental variables; rejection of the null indicated that the coefficient estimates may be inconsistent.

Table 4. Decade Years: Extended Regression Results on State Per Capita and Median Income Growth, 1969 to 1999

| Variable | Census Gini | | IRS Gini | |
|-----------------------------|---------------------|---------------------|---------------------|---------------------|
| | Per Capita (1) | Median (2) | Per Capita (3) | Median (4) |
| Y_{t-1} | -0.2365 (1.03) | -0.4866 (2.07)** | 0.3850 (2.69)** | 0.3194 (2.24)** |
| $Gini_{t-1}$ | -3.4373 (3.35)** | -3.4418 (3.04)** | -2.3054 (2.54)** | -2.8433 (2.87)** |
| $Y_{t-1} \times Gini_{t-1}$ | 7.2381 (1.82)* | 6.9159 (1.79)* | 0.6849 (0.17) | -3.6028 (1.24) |
| $High\ School_{t-1}$ | 0.0034 (1.06) | 0.0006 (0.25) | 0.6849 (0.31) | -0.0041 (1.39) |
| $College_{t-1}$ | 0.0292 (4.38)** | 0.0279 (3.73)** | 0.0096 (1.65)* | 0.0108 (1.76)* |
| $Mining_{t-1}$ | -1.3064 (2.78)** | -0.8945 (2.01)** | -0.8257 (2.09)** | -0.7653 (1.07) |
| $Construction_{t-1}$ | -3.0704 (3.23)** | -1.5689 (2.10)** | -2.8293 (2.97)** | -2.1265 (2.20)** |
| $Manufacturing_{t-1}$ | -1.0368 (3.09)** | -0.7528 (2.09)** | -0.4451 (1.33) | -0.4924 (1.52) |
| $Transportation_{t-1}$ | -2.0168 (1.23) | -0.5242 (0.31) | 0.8520 (0.73) | 0.7584 (0.53) |
| $Trade_{t-1}$ | 0.8577 (0.76) | 1.3399 (1.30) | 1.5892 (1.05) | 2.0982 (1.28) |
| $Fire_{t-1}$ | -1.1168 (0.46) | -1.2120 (0.65) | 0.0184 (0.01) | -1.7602 (0.83) |
| $Services_{t-1}$ | 0.1730 (0.18) | 0.1510 (0.15) | -0.0597 (0.07) | -0.0809 (0.09) |
| $Government_{t-1}$ | -0.0821 (0.14) | -0.0198 (0.03) | 1.1398 (1.62) | 0.9193 (1.59) |
| AB Test of Autocorrelation | $p = 0.251$ | $P = 0.309$ | $p = 0.297$ | $p = 0.155$ |
| Two-Step Sargan | $p = 0.162$ | $P = 0.051$ | $p = 0.040$ | $p = 0.101$ |
| Span of Sample | 1959-1999 | 1959-1999 | 1959-1999 | 1959-1999 |
| Observations | 144 | 144 | 144 | 144 |

*, **: significant at the 0.10, 0.05 level, respectively.

Absolute value of heteroskedastic-consistent t-statistics in parentheses.

Also, see notes for Tables 3.

Table 5. Business Cycle Peak Years: Regression Results on State Per Capita Income Growth, 1948 to 2001

| Variable | Gini Exogenous (1) | Gini Endogenous (2) | Interaction (3) | Extended Model (4) |
|-----------------------------|-----------------------|------------------------|---------------------|-----------------------|
| Y_{t-1} | 0.4954 (3.80)** | 0.4852 (3.87)** | 0.4596 (3.66)** | 0.5353 (8.15)** |
| $Gini_{t-1}$ | -0.3858 (1.33) | -0.8538 (1.36) | -1.4620 (4.26)** | -1.3085 (3.16)** |
| $Y_{t-1} \times Gini_{t-1}$ | | | 4.6903 (3.03)** | 4.2942 (2.90)** |
| $High\ School_{t-1}$ | 0.0041 (1.31) | 0.0041 (1.46) | .0031 (1.31) | 0.0016 (0.64) |
| $College_{t-1}$ | -0.0003 (0.06) | 0.0031 (0.65) | .0057 (1.43) | 0.0011 (0.22) |
| $Mining_{t-1}$ | | | | -1.1634 (3.27)** |
| $Construction_{t-1}$ | | | | -1.2011 (2.81)** |
| $Manufacturing_{t-1}$ | | | | 0.2058 (1.56) |
| $Transportation_{t-1}$ | | | | 4.2737 (5.62)** |
| $Trade_{t-1}$ | | | | 0.8402 (1.53) |
| $Fire_{t-1}$ | | | | 0.7730 (0.63) |
| $Services_{t-1}$ | | | | 1.6800 (3.36)** |
| $Government_{t-1}$ | | | | 0.0194 (0.09) |
| AB Test of Autocorrelation | $p = 0.448$ | $p = 0.315$ | $p = 0.308$ | $p = 0.655$ |
| Two-Step Sargan | $p = 0.130$ | $p = 0.929$ | $p = 0.999$ | $p = 0.999$ |
| Span of Sample | 1945-2001 | 1945-2001 | 1945-2001 | 1945-2001 |
| Observations | 384 | 384 | 384 | 384 |

*, **: significant at the 0.10, 0.05 level, respectively.

Absolute value of heteroskedastic-consistent t-statistics in parentheses.

Also, see notes for Tables 3.