

FACULTEIT ECONOMIE EN BEDRIJFSKUNDE

HOVENIERSBERG 24 B-9000 GENT Tel. : 32 - (0)9 - 264.34.61 Fax. : 32 - (0)9 - 264.35.92

WORKING PAPER

Inflation and human capital formation :

theory and panel data evidence

Freddy Heylen Arne Schollaert Gerdie Everaert Lorenzo Pozzi

SHERPPA, Ghent University, Belgium

April 2003

2003/174

Correspondence to: Freddy Heylen, SHERPPA (Study Hive for Economic Research and Public Policy Analysis), Ghent University, Hoveniersberg 24, B-9000 Ghent, Belgium, phone +32 9 264.34.85, fax +32 9 264.89.96, e-mail: freddy.heylen@ugent.be.

Acknowledgements: This paper builds on earlier work by Heylen, Schollaert and Dobbelaere (2001), who obtain similar conclusions. The theoretical model and the panel data results in the current paper are new contributions. We are grateful to Dirk Van de gaer, Ferre De Graeve, Rafael Doménech, Gert Peersman, Glenn Rayp and seminar participants in Maastricht for most helpful comments. Any remaining errors are ours.

Abstract

Existing monetary growth theories predict either negative or neutral effects from inflation on human capital. In this paper we develop a simple alternative model, which can generate positive effects. Our empirical analysis for 93 countries in 1975-1995 tends to confirm these positive effects. Using recent GMM panel data procedures, we find that rising inflation basically stimulates human capital. A robust negative effect can be observed only at extremely high inflation rates. A representative threshold may be 100%. For inflation rates below 15%, the effect of rising inflation seems insignificant. The latter result can also be rationalized from our model.

JEL Classification: E31, J24, O40

Keywords: Human capital, education, inflation, monetary growth models, panel data

1. Introduction

Since the early 1980s, achieving very low and stable inflation has become the primary goal of monetary policy makers in many countries, especially in Europe. To some extent, this is surprising. First of all, there is no unambiguous theoretical justification for this policy (Orphanides and Solow, 1990; Temple, 2000). Second, the only robust result from many recent empirical studies on inflation and economic growth, is that high inflation is bad for growth. For low inflation rates, say inflation rates below 10 or 15%, there is no such consensus, on the contrary. In most studies, low inflation exerts no significant negative influence on growth (see e.g., Sarel, 1996; Barro, 1997; Clark, 1997; Bruno and Easterly, 1998; Ghosh and Phillips, 1998; Judson and Orphanides, 1999; Ahmed and Rogers, 2000).¹ After an extensive survey of the literature, Temple (2000, p. 420) concludes that "any case for price stability which relies on a positive growth effect should continue to be regarded with considerable scepticism". Among recent studies, only Andrés and Hernando (1999) and - arguably - Bassanini et al. (2001) suggest otherwise.

This paper is motivated by a double observation. The *first* relates to the significance of human capital for growth. Theoretically, this has been established clearly in a wide range of recent models, beginning with Romer (1986) and Lucas (1988). Empirically, although there are dissonant voices (e.g., Islam, 1995; Caselli et al., 1996; Klenow and Rodríguez-Clare, 1997; Kalaitzidakis et al., 2001), the balance of recent evidence supports the hypothesis that having or accumulating more human capital, especially at the secondary and tertiary level, stimulates per capita income growth (e.g., Mankiw et al., 1992; Benhabib and Spiegel, 1994; Engelbrecht, 1997; Barro, 1999; de la Fuente and Doménech, 2001; Bassanini and Scarpetta, 2001; Castelló and Doménech, 2001; Temple, 2001). The *second* observation is that existing work on the effects of inflation on human capital still is rather limited, especially empirical work. We know of no empirical study. Valuable theoretical work has been done by, among others, Wang and Yip (1992), Gomme (1993), Jones and Manuelli (1995), Pecorino (1995), Mino (1997), Gillman and Kejak (2001) and Chang (2002), who develop monetary growth models with endogenous human capital. In general, these models predict either neutral or negative inflation effects on human capital.

The structure of this paper is as follows. In Section 2 we first briefly discuss existing monetary growth models with endogenous human capital. Then, we present a simple

¹ For the sake of correctness, it should be mentioned that most of these studies investigate the effect of inflation in growth regressions, controlling for physical capital accumulation. Sarel (1996) is an exception. Consequently, the estimated coefficient for inflation in these studies captures only effects on productivity and not on physical capital formation. Does this lead to any underestimate? Not necessarily. Considering Barro's (1997) result that the effect of moderate inflation on fixed investment is also insignificant, there is no need to change the conclusions.

alternative model, which can generate positive effects of inflation on human capital. Intuitively, a crucial idea is that inflation undermines the productive capacity of the economy, which makes working less attractive. To the extent that young agents expect high inflation to be temporary, they will study now and work later, with more human capital and under better expected aggregate conditions. Section 3 goes into the empirical relationship between inflation and human capital. We estimate various equations using recent GMM panel data techniques, which pay particular attention to the issues of simultaneity and country heterogeneity. Our empirical results reveal that rising inflation basically stimulates human capital. A robust negative effect can be observed only at very high inflation rates. A representative threshold may be 100%. For inflation rates below 15%, the effect of rising inflation on human capital seems to be insignificant. These results largely confirm the predictions of our alternative theoretical model. With respect to other determinants of investment in human capital, we find a significant role for government spending on education. Section 4 concludes and discusses some policy implications of our findings.

2. Inflation and human capital formation : theory

Recent models of growth, beginning with Romer (1986) and Lucas (1988), as well as the balance of empirical work (see Section 1) emphasize that human capital investment is an important factor that contributes to long-run growth. It then comes as no surprise that models on inflation and growth have gradually taken into account human capital as an endogenous variable. In general, these monetary growth models predict either neutral or negative effects from inflation on human capital investment. We briefly discuss these models' characteristics in section 2.1. In Section 2.2. we develop an alternative model. Our aim is to demonstrate that under certain conditions inflation can generate positive effects on human capital.

2.1. Existing theoretical models

Wang and Yip (1992) and Pecorino (1995) specify two-sector models where money enters as a factor of production in the final goods sector, i.e. the sector that produces consumer and physical capital goods. Money does not enter in the "education industry", i.e. the sector where new human capital is being produced. In both models, total labor supply is exogenous. There is no labor-leisure choice. Wang and Yip (1992) obtain neutral effects from money growth and inflation on human capital and output growth. A crucial element is their Lucas-Uzawa assumption that the production of human capital does not require physical capital as an input. Pecorino (1995) follows King and Rebelo (1990) and includes physical capital in the human capital production. Higher money growth and inflation now undermine output growth and human capital. The reason is that higher inflation discourages the use of money, which reduces the marginal product and the output of physical capital. A smaller physical capital stock has negative consequences for the return and output in the human capital sector. Extending Wang and Yip (1992), Chang (2002) obtains negative effects from inflation and money growth by including real money as an input into human capital production.

Several authors introduce money via a cash-in-advance constraint (e.g., Gomme, 1993; Jones and Manuelli, 1995; Mino, 1997). Neutral effects of inflation on human capital and growth can be obtained in these models if the cash-in-advance constraint only applies to consumer goods and if labor supply is exogenous. Otherwise, inflation effects are typically negative. For example, Gomme (1993) makes the first assumption, but endogenizes labor supply, as well as the allocation of labor. Labor can be employed either in the production of goods in profit-maximizing firms or in new human capital production outside the market. Inflation reduces the effective return to working since - due to the cash-in-advance constraint - income earned in the current period cannot be spent until the next one. This makes households substitute leisure for labor. Both goods production and human capital production will fall. Mino (1997) obtains negative effects from inflation with fixed labor supply, but he assumes a cash-in-advance constraint on investment spending. As in King and Rebelo (1990) and Pecorino (1995), there are two sectors, both employing physical and human capital. Under a cash-in-advance constraint applying to investment in one of these sectors, higher money growth produces a direct negative inflation tax effect on the rate of return to capital, discouraging capital formation.

Another strand of recent literature relevant to the inflation/human capital relationship, puts the effect of inflation on the allocation of human capital at the center. Referring to among others De Gregorio (1992), Temple (2000) notes that at times of (very) high inflation, talented individuals may be diverted to activities in the financial sector and away from teaching². This may undermine the productivity of schooling for youngsters and – as a consequence – the time they allocate to building human capital. Instead of education, these youngsters might prefer financially motivated activities themselves.

2.2. An alternative theoretical approach

In this section we develop a simple alternative model. First, we give up the infinitely lived agent assumption that underlies the above-described monetary growth literature. Second,

 $^{^{2}}$ Aiyagari et al. (1998) provide an interesting empirical illustration of this argument. Although their focus is different, these authors show for high inflation countries (Argentina, Brazil, Israel) that there is a strong positive relationship between the employment share in the banking sector and consumer price inflation. English (1999) also finds that the size of a nation's financial sector is strongly affected by its inflation rate.

instead of directly introducing money growth and inflation into the model, we build on standard results from the literature on the real effects of inflation (see Temple, 2000, for a survey). An important result is that inflation may undermine total factor productivity in production, e.g. by forcing economic agents to economize on the use of money or by disrupting the crucial role of the price mechanism in the efficient allocation of resources.

Basic assumptions

Our analytical framework consists of a simple two-period OLG model for a small open economy. We assume perfect international mobility of physical capital, but immobile labor and human capital³. We consider two generations, the young and the old. In each period of life people are endowed with one unit of (non-leisure) time. Young people can choose either to work and generate labor income, or to study and build human capital (a non-market activity). Labor income is partly allocated to the consumption of a single commodity and partly to savings. Old people do not study anymore, they only work and consume. They leave neither bequests nor debts. Economy-wide savings in a particular period (i.e. the savings by the young) generate the stock of non-human wealth in the next period. Non-human wealth is held as physical capital employed in domestic or foreign firms. The rate of return on nonhuman wealth is the (given) world real interest rate, which equals the net marginal product of world physical capital. Without loss of generality we assume the world interest rate to be constant over time. Furthermore, firms are assumed to act competitively. They employ physical capital together with existing technology and the labor provided by the young and the old. A final important assumption is that, following Azariadis and Drazen (1990), education generates a positive externality in that the average level of human capital of a generation is inherited by the next generation.

In what follows, we concentrate on the core elements of the model: the time allocation decision of young people, the behavior of domestic firms and the determination of aggregate output and wages. These allow us to assess the potential influence of inflation. Since population growth is irrelevant to our argument, we assume that all generations are of equal size (N). Population is constant.

Individuals

The preferences of an individual born in t are represented by a log-linear utility function of the form:

³ Seminal work in this tradition has been done by Diamond (1965), using earlier insights of Samuelson (1958). Early open economy versions of the model putting human capital formation at the center, have been developed by Buiter and Kletzer (1993, 1995) and Nielsen and Sørensen (1997).

$$u^{t} = \ln c_{1}^{t} + \phi \ln c_{2}^{t} \tag{1}$$

where the superscript *t* indicates the period of birth/youth. Lifetime utility is defined over consumption when young (c_1^t) and consumption when old (c_2^t) . Second period utility is discounted for the rate of time preference ρ , with $\phi = 1/(1+\rho)$. Individuals will maximize Equation (1), subject to the constraints described in (2) and (3).

$$c_{l}^{t} + s_{l}^{t} = w_{t}(l - e^{t})h_{l}^{t}$$
⁽²⁾

$$c_2^t = w_{t+1}h_2^t + s_1^t(1+r)$$
(3)

with :
$$h_2^t = (1 + g(e^t))h_1^t$$

In these equations, w_t and w_{t+1} stand for the real wage per unit of effective labor in periods t and t+1. The effectiveness of a full-time young worker born in t equals his human capital h_1^t , inherited from the old generation. Since young workers allocate a fraction e^t of their time to education, they earn a real wage $w_t(1-e^t)h_1^t$. In t+1, when they are old, they work full-time and supply $h_2^t = (1+g(e^t))h_1^t$ units of effective labor, yielding a real wage $w_{t+1}(1+g(e^t))h_1^t$. The function $g(e^t)$ describes the return on investment in education. We assume that g(0)=0, g'>0, $\lim_{e\to 0} g'=\infty$ and $g''<0^{-4}$. A function satisfying these conditions is $g(e) = \frac{\alpha . e^{\gamma}}{\gamma}$, with $0 < \gamma < 1$ and $\alpha > 0$. In this function, α is the main determinant of the productivity of schooling. The education externality described above implies that the young in the next period (t+1) also benefit from the education investment of the young in t. Algebraically, $h_1^{t+1} = h_2^t = (1+g(e^t))h_1^t$.

Equation (2) describes the constraint that young people face while sharing their time between working (fraction $1 - e^t$) and investing in human capital (fraction e^t) and their income from work $w_t(1-e^t)h_1^t$ between consumption c_1^t and savings s_1^t . If young individuals decide to study, they will earn less when young, but they will develop skills which raise their effective labor and income when old. If they choose to work, they will earn income immediately which enables them to consume and to build non-human wealth, also generating more income in the future. The rate of return on non-human wealth is the world real interest

⁴ $lim_{e\to 0} g' = \infty$ implies that young individuals will allocate a positive fraction of their time to schooling. Similarly, the logarithmic utility function implies that individuals will choose positive consumption levels in each period ($c_i^t > 0$).

rate r, which is exogenous and assumed to be constant over time. Note that Equation (3) incorporates the assumption that old people leave neither bequests nor debts. They consume their total labor income and accumulated non-human wealth.

Substituting Equations (2) and (3) into (1), lifetime utility of a person who is young in t can be rewritten as :

$$u^{t} = ln(w_{t}(1-e^{t})h_{1}^{t}-s_{1}^{t}) + \phi ln(w_{t+1}(1+g(e^{t}))h_{1}^{t}+s_{1}^{t}(1+r))$$
(4)

Maximizing with respect to s_I^t and e^t yields the following first order conditions. For the sake of simplicity, we drop the superscript *t*.

$$\frac{l}{c_1} = \phi \frac{l+r}{c_2} \tag{5}$$

$$\frac{w_t h_l}{c_l} = \phi \frac{w_{t+l} g'(e) h_l}{c_2} \tag{6}$$

Equation (5) is the familiar condition equating the marginal utility of consumption when young to the discounted marginal utility when old of the consumption allowed by savings. Equation (6) imposes that the marginal utility gain from working when young (LHS) should equal the marginal utility gain from investing in human capital (RHS). The latter reflects the discounted marginal utility from consuming the additional income due to higher labor effectiveness. Substituting (5) into (6), we obtain that the optimal fraction of time allocated to studying should satisfy

$$g'(e) = (1+r)\frac{w_t}{w_{t+1}}$$
(7)

Since g'' < 0, it follows that young people will study more (and work less) when the real interest rate and the ratio of current to future real wages are lower. Assuming, as mentioned

above, that
$$g(e) = \frac{\alpha . e^{\gamma}}{\gamma}$$
, with $0 < \gamma < 1$ and $\alpha > 0$, it can be derived that :

$$e = \left[\frac{\alpha}{1+r} \frac{w_{t+1}}{w_t}\right]^{\frac{1}{l-\gamma}}$$
(7)

Next to the real interest rate and the relative real wage, this equation emphasizes the major role of α , the productivity of schooling. If studying results in a stronger increase in human capital and future labor effectiveness, young people may wish to invest more in education.

This is a well-known result from the literature (e.g., Becker, 1964; Williams, 1979; Lucas, 1988). One obvious determinant of α would be government education spending. More and better teachers, better books, etc., should raise the productivity of schooling and make investment in education more attractive (e.g., Capolupo, 2000; Glomm and Ravikumar, 2001).

Domestic firms, output and factor prices

Firms act competitively on output and input markets and maximize profits. All firms are identical. Total domestic output is described by the production function (8) which exhibits constant returns to scale in aggregate physical capital (K_t) and effective labor (H_t). Equation (9) describes total effective labor supplied by young and old workers. Note our assumption that both generations have equal size (N) and that young workers inherit the human capital of the old ($h_1^t = h_2^{t-1}$). Total factor productivity (A_t) is assumed to be country-specific and given, at least for the moment⁵. Competitive behavior implies in Equation (10) that firms will carry physical capital to the point where its marginal product net of depreciation equals the world real interest rate. The depreciation rate is indicated as δ . The real interest rate being given, firms will install more capital when total factor productivity improves or when the amount of effective labor increases. Furthermore, perfect competition implies equality between the real wage and the marginal product of effective labor (Equation 11). Higher real wages follow from an increase in physical capital per unit of effective labor or an improvement of total factor productivity.

$$H_{t} = N(1 - e^{t})h_{l}^{t} + Nh_{l}^{t} = N(2 - e^{t})h_{l}^{t}$$
(9)

$$r = \frac{\beta A_t}{\left(K_t / H_t\right)^{l-\beta}} - \delta \qquad \qquad 0 \le \delta \le l$$
(10)

$$w_t = (1 - \beta) A_t \left(\frac{K_t}{H_t}\right)^{\beta}$$
(11)

Rewriting (8) as $Y_t = A_t \left(\frac{K_t}{H_t}\right)^{\beta} H_t$, and substituting (9) and (10) for H_t and $\frac{K_t}{H_t}$, we obtain that

$$Y_t = A_t^{1/(1-\beta)} \left(\frac{\beta}{r+\delta}\right)^{\beta/(1-\beta)} N(2-e^t) h_1^t$$
(8')

⁵ We give up the assumption that A_t is given on the next page, where we allow for the effect of inflation shocks.

For given structural parameters (α , γ , β , δ) and assuming constant *N*, *r*, and *A*, we obtain the long-run (per capita) growth rate of the economy as

$$ln\left(\frac{Y_{t}}{Y_{t-1}}\right) = ln\left(\frac{h_{1}^{t}}{h_{1}^{t-1}}\right) = ln\left(\frac{h_{2}^{t-1}}{h_{1}^{t-1}}\right) = ln(1+g(e)) = ln(1+\frac{\alpha.e^{\gamma}}{\gamma})$$
(12)

where it is taken into account that *e* will be constant over generations. In line with some earlier models (e.g., Lucas, 1988; Azariadis and Drazen, 1990; Buiter and Kletzer, 1993), the long-run (per capita) growth rate is positively related to the productivity of schooling (α) and to the fraction of time that young people allocate to education (*e*).

The real effects of inflation

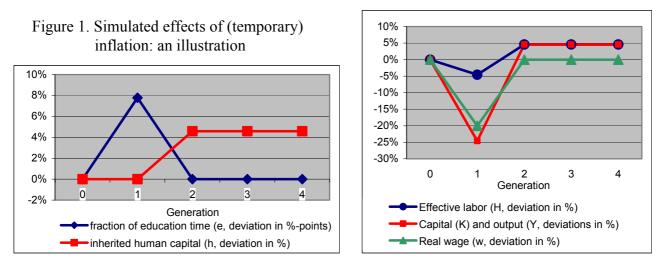
Our aim is now to demonstrate that under certain conditions inflation can stimulate (long-run) human capital and output. Mainly, it has to be assumed that the young generation in *t*-1 did not anticipate high inflation in *t*, and that the young generation in *t* does not expect it to persist until *t*+1. Considering that generations consist of 20 to 25 years, this assumption seems not unreasonable. All we further need is the standard argument that inflation during a period *t* undermines the efficient allocation of factors of production in that period (Temple, 2000; Issing, 2001). In our model this is reflected by a drop in total factor productivity *A*_t. Since this negatively affects the marginal products of capital and labor, inflation will also bring down the physical capital stock (*K*_t) and the real wage (*w*_t). Only investment in education (*e*^t) may benefit. Assuming that it is not expected to persist over generations, high inflation in *t* will reduce individuals' perception of the relative wage *w*_t/*w*_{t+1}. The fall in *w*_t for given *w*_{t+1} will make working less, and studying more attractive (see Equation (7)). Human capital will rise⁶.

Figure 1 illustrates these effects of temporary high inflation, as well as its long-run consequences. We assume that due to high inflation in period 1 total factor productivity in that period falls by 10%. This fall was not anticipated and – once it occurs – it is not expected to persist. Individuals consider high inflation to be limited to one generation. We impose the following parameter values and benchmark levels for the main variables in period zero: α =0.75, β =0.5, γ =0.25, e=25%, $A=N=h_1=1$, H=1.75, K=0.13, Y=0.48 and w=0.137⁷. The initial values for A and w are also the expected ones for later periods. The level of e and the chosen parameter values for α , β and γ determine the benchmark evolution of h_1 , H, K and Y.

⁶ Obviously, if young individuals in *t* expect high inflation (and low real wages) to persist, they cannot benefit from studying more. Note also the importance of our assumption that high inflation was not anticipated in *t*-1. If it were, the young generation in *t*-1 would expect a high relative real wage (w_{t-1}/w_t) and would study less. So e^{t-1} would fall, compensating the rise in e^t .

⁷ Underlying values for the real interest rate (*r*) and the depreciation rate (δ) are 1.094 and 0.72. Assuming that a period contains 25 years, these values correspond to annual interest and depreciation rates of 3% and 5%.

Both parts of figure 1 show the deviations from this benchmark caused by high inflation (low total factor productivity) in period 1. The precise numbers in this figure are of limited importance. What matters is the direction of change of the main variables, which is robust to changes in α , β and γ . The first part shows the evolution of the time allocation of young individuals, as well as the inherited human capital stock of young generations in later periods. As can be seen, there is a temporary rise in the fraction of time allocated to schooling in period 1. Due to the intergenerational education externality, this has permanent effects on the human capital stock of later young generations. The increased schooling effort of young people in period 1 explains the fall in employed effective labor (H) in that period. In later periods employed effective labor benefits from the rise in the human capital of all young and old workers. Lower total factor productivity and lower employed effective labor in period 1 cause a drastic fall in the marginal product of physical capital in that period. Firms respond by reducing the amount of capital (K) installed. In later periods the physical capital stock will be higher than ever before, due to the permanent increase in effective labor. The latter pushes the marginal product of physical capital above the world interest rate, causing an inflow of capital. The evolution of real output reflects the evolution of its underlying determinants (A, A)K, H) according to Equation (8). During high inflation, output suffers. In the long-run, however, our model predicts a positive output effect. Finally, the real wage per unit of effective labor (w) decreases with the fall in both total factor productivity and the ratio of physical capital to effective labor in period 1. Later, there is no influence on the real wage anymore since both A and K/H return to their initial (benchmark) levels.



Note: The data show deviations from a benchmark simulation without high inflation (i.e. without a 10% fall in total factor productivity (A_t)) in period 1.

Several extensions of our model are possible. Inflation is often blamed, not only for undermining (expected) efficiency in production, but also for creating uncertainty about real costs and revenues in production. Furthermore, as emphasized by Feldstein (1983), due to shortcomings in the tax system – mainly the fact that only the historical cost of an asset can be written off – inflation de facto raises the real depreciation rate of physical capital and undermines its net return. A further reduction of the physical capital stock and the real wage in t are the results. These extensions provide additional arguments why inflation may make working less attractive, and studying and human capital formation more attractive.

3. Inflation and human capital formation : the empirical relationship

3.1. Some preliminary results

Despite the generally acknowledged importance of human capital for economic growth, empirical studies on the effects of inflation on growth have disregarded human capital. Everyone seems to assume that the expected (and often observed) negative effects of inflation on physical capital⁸ also apply to human capital. Existing monetary growth models with endogenous human capital justify this assumption. So may Figure 2. This figure relates a proxy for the human capital stock in 89 developed and developing countries in 1980, 1990 and 2000 to average annual consumer price inflation in the preceding decade. Human capital is measured as average years of total schooling in the population of age 15 and older (Barro and Lee, 2000). As can be seen, a negative relationship becomes apparent. Correlation equals -0.27.

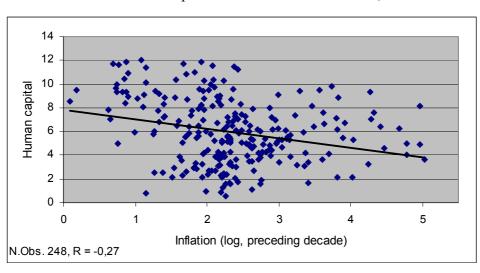


Figure 2. Inflation and human capital ^(a) in 89 countries in 1980, 1990 and 2000 ^(b)

^a Human capital is measured as average years of total schooling in the population of age 15 and older. Inflation is consumer price inflation.

^b Data sources: Human capital: Barro and Lee (2000); inflation: World Bank (2001). For further details, see Appendix 1.

⁸ Recall that our model in the previous section also predicts negative effects on physical capital during periods of rising (high) inflation.

Figure 2 notwithstanding, this section will challenge the view that physical and human capital are equal with respect to their response to inflation. In line with our model, we present econometric results indicating that rising inflation stimulates human capital formation, except at extremely high and (in some regressions) very low levels. A first step is to note that the negative relationship in Figure 2 is not robust. Table 1 contains a number of illustrative regressions. The first of these describes the regression line in Figure 2. As can be seen in the second regression, as soon as one controls for lagged human capital (i.e. the human capital stock ten years earlier), the negative effect from log inflation ($\ln \pi_{i,dect}$) becomes insignificant⁹. Also including seven regional dummies in regression (3) yields an insignificant positive effect from inflation. For details about these dummies we refer to the note below the table. Regression (4) specifies another functional form for the inflation effect. Instead of log inflation, it includes both the inflation level and its square. The former getting a positive sign and the latter a negative one, this equation shows for the first time the inverted U-shaped relationship that will become important in the remaining part of this section.

TT 1 1 T CL (* 1	1 . 1	• 1	· (a)
Table 1. Inflation and	human canifal	· some simple	reoressions (**)
1 auto 1. mination and	inuman capital	. some simple	regressions

	$R^2(adj)$	N.obs
(1) $H_{i,t} = 7.83 - 0.795 \ln(\pi_{i,dect})$	0.07	248
(16.4) (4.44)		
(2) $H_{i,t} = 1.08 + 0.96 H_{i,t-10} - 0.033 \ln(\pi_{i,dect})$	0.94	246
(7.52) (54.3) (0.93)		-
(3) $H_{i,t} = 1.94 + 0.90 H_{i,t-10} + 0.011 \ln(\pi_{i,dect}) + regional dummies$	0.95	246
(4.57) (33.7) (0.27)		
(4) $H_{i,t} = 1.95 + 0.90 H_{i,t-10} + 0.0013 \pi_{i,dect} - 0.97 \pi_{i,dect}^2 / 10^5 + regional dummies$	0.95	246
$(4.71) (34.0) \qquad (0.30) \qquad (0.28)$	0.50	2.0

^a The estimation method is pooled OLS. Absolute t-values based on White heteroskedasticityconsistent standard errors in parentheses. The subscript *i* refers to 89 countries, the years *t* concern 1980, 1990 and 2000. $H_{i,t}$ stands for average years of total schooling in the population of age 15 and older in country *i* and year *t*; $\pi_{i,dect}$ is the average consumer price inflation rate in country *i* in the decade before *t*. Regressions (3) and (4) contain regional dummies for the OECD, North Africa and the Middle East, Sub-Saharan Africa, South Asia, East Asia and the Pacific, Latin America and the European economies currently in transition.

3.2. Basic econometric framework and considerations

This Section and the next contain more rigorous empirical work. From the beginning it has to be made clear that choosing average years of schooling as an empirical proxy for human capital, implies some small deviations from the theory discussed in the Section 2.2. On the

⁹ Note that the estimated long-run effect of log inflation in this regression is also insignificant. The long-run coefficient equals -0.82, which is comparable to the result in Regression (1). The corresponding t-value is -1.02.

one hand, things become more simple because changes in years of schooling directly reveal the fraction of time invested in education e, which is central in our theory. For example, at an individual level, when years of schooling between t and t-5 rise by 1, it will be clear that this individual has allocated 20% of his time to education. As a consequence, with data on years of schooling, testing hypotheses on the determinants of e is relatively easy. On the other hand, this proxy also introduces a complication. If knowledge can be maintained over generations, even without investment in education by the young, human capital will show a unit root. This is the intergenerational externality assumption from Section 2.2. With average years of schooling as a proxy, however, there can be no unit root. If the young do not study, average years of schooling will gradually fall since every period educated older people will die. Empirically, this idea of depreciation of (our proxy for) human capital will have to be taken into account.

Equation (13) puts our hypotheses into a workable econometric framework. In this equation, $H_{i,t}$ – $H_{i,t-5}$ stands for the change in the human capital stock in country *i* between years *t* and *t-5*. The human capital stock is - as in Figure 2 and Table 1 - defined as average years of total schooling for the population of age 15 and older. The years *t* that we consider are 1975, 1980, 1985, 1990 and 1995, the maximum number of countries is 93¹⁰. Our choice for data at 5-year intervals is mainly inspired by data availability, especially in the high inflation ranges. Constructing data at 5-year intervals yields 414 observations. Inflation exceeds 20% in 80 cases, 30% in 55 cases, 50% in 27 cases and 100% in 11 cases. By comparison, at 10-year intervals there are only 15 observations with an inflation rate higher than 50% and 6 observations with inflation higher than 100%.

$$H_{i,t} - H_{i,t-5} = a_0 + a_1 H_{i,t-5} + a_2 \pi_{i,5yt} + a_3 \pi^2_{i,5yt} + a_4 \ln(GE)_{i,5yt} + \alpha_i + \varepsilon_{it}$$
(13)

with : α_i an unobserved country-specific fixed effect, and ε_{it} the error term.

Building on the theory described in the previous sections, it will be our hypothesis that average per capita investment of time in education – and therefore the change in average years of schooling - is mainly influenced by two variables: per capita government spending on education and inflation. Higher government spending on education may raise the productivity of schooling and make investment in education more attractive. Inflation is included as a determinant of the efficiency with which labor and capital can be employed in production. Included explanatory variables are average annual consumer price inflation in the period of

¹⁰ The numbers of countries *i* and years *t* are limited by data availability for inflation and especially government spending on education (see Appendix 1 for details). For human capital five yearly data since 1960 are available for most countries.

five years from t-5 to t-1 ($\pi_{i,5vt}$), the square of average annual inflation and the log of average annual real per capita government spending on education in US dollar (PPP) during that same period of five years ($lnGE_{i,5vt}$). As to inflation, Section 2 has shown that both positive and negative signs can be justified. Including inflation and its square allows for a broad range of empirical possibilities. From our model in section 2.2. we would expect a_2 to be positive. Existing monetary growth models, however, suggest a_2 to be zero or negative. The idea mentioned above of an inverted U-shape between inflation and human capital would require a_2 to be positive and a_3 to be negative. The logarithmic specification for GE reflects the idea of decreasing returns. Our expectation is that a_4 is positive. Finally, we also include $H_{i,t-5}$ at the RHS of Equation (13). We expect a_1 to have a negative sign, mainly capturing the idea of depreciation when educated old people leave the population. Furthermore, one would expect a_1 to be negative if investment in education gradually becomes less attractive or more difficult at high levels of schooling. A justification for the former would be diminishing returns to education, a justification for the latter the simple fact that the supply of formal education is limited in practice.

Rewriting equation (13), generates a standard dynamic panel data specification.

$$H_{i,t} = a_0 + a_{11}H_{i,t-5} + a_2\pi_{i,5yt} + a_3\pi^2_{i,5yt} + a_4\ln(GE)_{i,5yt} + \alpha_i + \varepsilon_{it}$$
(14)
with: $a_{11} = I + a_1$.

The following econometric issues have to be dealt with (see also Verbeek, 2000; Loayza et al., 2000; Bond, 2002). First, given the dynamic specification of equation (14) with a lagged dependent variable at the RHS, the standard fixed effects estimator for panel data will be biased and inconsistent in realistic samples where the number of time periods is limited (Verbeek, 2000). An appropriate way to deal with this problem is the use of GMM after firstdifferencing equation (14). Assuming absence of autocorrelation in the error term ε_{it} , twice and three times lagged observations for H_{it} (i.e. H_{it-10} and H_{it-15}) would be reliable instruments. As to the other explanatory variables, we assume that they are strictly exogenous. Their current levels can then be used as instruments in the regression¹¹. Obviously, we can statistically examine the validity of this assumption through appropriate specification tests.

The first-difference GMM estimator also has its shortcomings, however. First, taking first-differences eliminates the cross-country variation between human capital and its

¹¹ These assumptions imply the following moment conditions: $E[(\varepsilon_{it} - \varepsilon_{i,t-5})H_{i,t-10}] = 0, E[(\varepsilon_{it} - \varepsilon_{i,t-5})H_{i,t-15}] = 0, E[(\varepsilon_{it} - \varepsilon_{i,t-5})X_{it}] = 0 \text{ for } X = \pi, \ \pi^2 \text{ and } \ln(GE).$ Given that data availability for X_t is limited in most countries to t being 1975, 1980, 1985, 1990 and 1995, we can estimate equation (14) in first-differenced form beginning with t=1980. The number of moment conditions will be 19.

determinants. Only the effect of changes over time within countries can be studied. Second, as shown by Bond (2002), when the explanatory variables are persistent over time, lagged levels of these variables are weak instruments for the regression equation in differences. As to our model, (lagged) human capital and government education spending may be such persistent explanatory variables. An alternative GMM system estimator may then be more appropriate. This alternative estimator combines in a system the regression in first-differences with the regression in levels. The instruments for the regression in first-differences are the same as mentioned above, i.e. twice and three times lagged levels of human capital and current levels of the other explanatory variables. For the second part of the system, the regression in levels, once-lagged differences of the explanatory variables would be appropriate instruments¹².

3.3. Empirical results

Table 2 presents our main results. The results in the first and the second column have been obtained using the first-difference GMM method. The results in the third and the fourth column follow from using the alternative GMM system estimator. Note that in the second and the fourth regression time dummies have been included to capture the time-specific effects in each period, common to all countries. Finally, the larger number of observations in the GMM system estimations is due to the fact that the levels regression can also be run for t=1975. The first difference regressions can be run only from t=1980 onwards.

As shown by Hansen (1982), the optimal GMM estimator is obtained in two steps. In our discussion, we focus on the second-step results¹³. On the whole, the specification tests in table 2 (Sargan test for overidentifying restrictions and tests for first order and second order serial correlation) do not show evidence against our estimates. The absence of significant second order serial correlation justifies our use of twice lagged 'internal' instruments. The Sargan test does not reject their joint validity. Observing the specific results of the specification tests in the four models, one may conclude that the models with time dummies and those with the GMM system estimator perform better.

The results are supportive to our hypotheses. First, lagged human capital (H_{t-5}) has the expected positive coefficient below one. Its size reveals a large degree of persistence, which

¹² In practice this implies four additional moment conditions $E[(\mathcal{E}_{it} + a_i)(H_{i,t-5} - H_{i,t-10})] = 0$, with t=1980, 1985, 1990, 1995. Only the most recent difference is used as an instrument. Using more lags, or first-differences of the exogenous explanatory variables would result in redundant moment conditions (see Loayza et al., 2000, for further references).

¹³ Bond (2002) argues that the asymptotic standard errors of the two-step GMM estimates may be a poor guide for hypothesis testing in some cases. As noted by Bond and Windmeijer (2002) this problem is especially relevant when the number of instruments grows rapidly with the time dimension, which is not the case here since we choose a fixed number of instruments per time period. We nevertheless report both the first and second step results.

	One-step estimates with heteroskedasticity consistent standard errors			
Variable	(GMM-diff)	(GMM-diff)	(GMM-system)	(GMM-system)
<i>H</i> _{t-5}	0.945 (20.2)	0.665 (3.45)	0.829 (24.5)	0.776 (10.9)
π_{5vt}	0.0052 (1.52)	0.0077 (2.05)	0.0062 (1.77)	0.0050 (1.20)
π^2_{5yt}	-0.000015 (1.33)	-0.000023 (1.64)	-0.000014 (1.10)	-0.000014 (1.08)
$ln(GE)_{5yt}$	-0.0146 (0.12)	0.311 (1.49)	0.262 (5.76)	0.244 (1.18)
time dummies	no	yes	no	yes
	Two-step GMM estimates			
Variable	(GMM-diff)	(GMM-diff)	(GMM-system)	(GMM-system)
<i>H</i> _{t-5}	0.956 (28.0)	0.630 (4.33)	0.881 (37.4)	0.760 (15.6)
π_{5yt}	0.0039 (1.46)	0.0090 (2.68)	0.0054 (1.78)	0.0069 (2.49)
π^2_{5yt}	-0.000012 (1.34)	-0.000027 (2.20)	-0.000011 (1.07)	-0.000021 (2.07)
$ln(GE)_{5vt}$	-0.033 (0.41)	0.326 (1.94)	0.190 (6.59)	0.256 (2.02)
time dummies	no	yes	no	yes
N. Obs. (countries)	321 (93)	321 (93)	414 (93)	414 (93)
Sargan (p-value) ^(b)	0.174	0.353	0.217	0.605
(df)	15	15	19	19
Test for first order serial correlation (p-value) ^(c)	0.000	0.001	0.000	0.000
Test second order serial correlation (p-value) ^(c)	0.553	0.823	0.619	0.969
Inflation at top of inverted U-shape	162%	167%	245%	164%
Effect on <i>H</i> when inflation goes from 0 to 100%	+0.27	+0.63	+0.43	+0.48

Table 2. Estimation results for equation (14), alternative estimators^{a, d}

Notes: ^a Absolute t-statistics in parentheses; ^b Sargan is Sargan test of overidentifying restrictions. The null hypothesis is that the overidentifying restrictions are correct; ^c The null hypothesis is that there is no first (second) order serial correlation in the error term; ^d Data sources: see Appendix 1.

may justify the use of the GMM system estimator. Second, except when we employ the firstdifference GMM method and include no time dummies in the regression, we find that a sustained increase in per capita government spending on education (*GE*) has a significant and positive effect on the average years of schooling of the population. Third, and most important, rising inflation tends to stimulate human capital formation as long as inflation is not very high. Concentrating on the two models with time dummies, the estimated coefficient for π is always positive and statistically significant at 2%, the estimated coefficient for π^2 is negative and statistically significant at 5%. An inverted U-shape emerges. The results for inflation are somewhat weaker when no time dummies are included. There is no change of signs, but statistical significance is lower, especially for the first-difference GMM method. As indicated at the bottom of Table 2, the top of the inverted U-shape is situated at very high inflation rates of about 160%. In the third regression that is even more than 240%. Clearly, given the very small number of observations for inflation above 100%, these numbers have limited significance. What is important, is the observation of a significant positive effect from inflation below 100%. This clearly supports our theoretical model in Section 2.2. If the monetary growth models are relevant, they only seem to be when inflation is extreme. A final result at the bottom of table 2 concerns the hypothetical effect over a period of 5 years on the human capital stock when inflation were to rise from 0 to 100%. Concentrating on the better models, this effect is estimated between about 0.4 and 0.6 years of schooling (all other things equal). We discuss the implications of these results in Section 4.

3.4. Robustness checks

We perform four robustness tests. These concern two alternative approaches to capture the effects of inflation, another dependent variable and a change to data with a longer time interval (10 years). Tables 3, 4 and 5 show the results. Note that we only report the regressions including time dummies.

A first pair of regressions in Table 3 follow from an alternative approach to test the inverted U-shape hypothesis. More precisely, we estimate a linear spline regression. This is a piecewise linear relationship between inflation and human capital with the line segments joining one another at the specified breakpoints. We allow different slopes and intercepts for inflation below 15%, inflation between 15% and 100%, and inflation over and above 100%. The choice of 15% is inspired by the result in many empirical studies that the net effect of inflation on long-run growth may be insignificant for inflation rates below 15% (see Section 1). The results in Table 3 are interesting. For inflation below 15%, the effect of rising inflation on human capital is negative but highly insignificant. For inflation rates between 15 and 100% a positive and statistically significant slope shows up. Over and above 100% the effect of increasing inflation is again insignificantly negative. Considering these results, it is clear that the inverted U-shape between inflation and human capital survives. In line with some of the estimates in Table 2, going from 0 to 100% of inflation raises the human capital stock by approximately 0.40 years of schooling (all other things being equal).

The insignificant negative effect from extreme inflation can, as we have argued before, be explained from the monetary growth literature. The insignificant effect from inflation below 15%, however, is a new result. Maybe surprisingly, it is not inconsistent with our model. This empirical result simply suggests that the negative effects of inflation on efficiency in production, which are central in our model, may be inexistent at low rates. Considering the many studies that find no significant negative effect of inflation on economic growth when inflation is below 15% (see Section 1), this is exactly what one should expect.

Additional linear spline regressions (not shown, but available upon request) confirm these results. For example, when we specify breakpoints at inflation rates of 5%, 10%, 15%,

50% and 100%, the GMM system estimator with time dummies reveals insignificant inflation effects on human capital as long as inflation remains below 15%. The slopes of the first two segments (0-5% and 5-10%) are positive, the slope of the third segment (10-15%) is negative. Between 15% and 50%, as well as between 50% and 100%, the effects of rising inflation are positive and significant. Over and above 100%, the effect of inflation is again totally insignificant. The net effect on human capital of going from 0 to 100% of inflation is estimated to be 0.45 years of schooling.

	One-step estimates with heteroskedasticity consistent standard errors			
Variable	-		(GMM-diff)	
	0.684 (3.32)	GMM-system) 0.789 (10.4)	0.704 (3.60)	(GMM-system) 0.688 (6.70)
H_{t-5}			0.704 (3.00)	0.088 (0.70)
π_{5yt} (with $\pi \le 15$)	-0.0072 (0.74)	-0.0079 (0.70)	-	-
π_{5yt} (with 15< $\pi \le 100$)	0.0059 (2.11)	0.0048 (1.49)	-	-
π_{5yt} (with 100< π)	-0.0008 (0.36)	-0.0006 (0.25)	-	-
$std\pi_{5yt}$	-	-	0.0028 (2.21)	0.0045 (2.25)
$ln(GE)_{5yt}$	0.196 (0.90)	0.208 (0.88)	0.312 (1.41)	0.650 (1.91)
time dummies	yes	yes	yes	yes
	1			
		Two-step GM	M estimates	
Variable	(GMM-diff)	(GMM-system)	(GMM-diff)	(GMM-system)
H_{t-5}	0.685 (4.79)	0.765 (15.0)	0.676 (4.40)	0.697 (9.48)
π_{5yt} (with $\pi \leq 15$)	-0.0065 (0.80)	-0.0026 (0.33)	-	-
π_{5yt} (with 15< $\pi \le 100$)	0.0067 (6.26)	0.0051 (7.03)	-	-
π_{5yt} (with 100< π)	-0.0018 (1.03)	-0.0007 (0.49)	-	-
$std\pi_{5yt}$	-	-	0.0025 (2.19)	0.0042 (2.84)
$ln(GE)_{5yt}$	0.202 (1.23)	0.265 (2.10)	0.355 (1.95)	0.557 (2.67)
time dummies	yes	yes	yes	yes
N. Obs. (countries)	321 (93)	414 (93)	321 (93)	414 (93)
Sargan (p-value) ^(b)	0.544	0.795	0.841	0.896
(df)	18	22	12	16
Test for first order serial	0.000	0.000	0.000	0.000
correlation (p-value) ^(c)				
Test second order serial	0.925	0.958	0.964	0.914
correlation (p-value) ^(c)				
Inflation of the Circuit 1	1009/	1009/		
Inflation at top of inverted U-shape	100%	100%	-	-
Effect on H when inflation	+0.48	+0.39	-	-
goes from 0 to 100%	· · · · ba			

Table 3. Inflation and human capital: alternative inflation measures ^{a,d}

Notes: ^a Absolute t-statistics in parentheses; ^b Sargan is Sargan test of overidentifying restrictions. The null hypothesis is that the overidentifying restrictions are correct; ^c The null hypothesis is that there is no first (second) order serial correlation in the error term; ^d Data sources: see Appendix 1.

A second pair of regressions in Table 3 re-estimate equation (14) with the standard deviation of inflation over the preceding period of five years $(st\pi_{5yl})$ as an explanatory variable, rather than average inflation (π_{5yl}) . To the extent that the main effects of inflation are related to uncertainty, the variability of inflation may be a better variable to include in the regression. Including $st\pi_{5yl}$ as well as its square led to highly insignificant results for both. Dropping the squared standard deviation as an explanatory variable, makes $st\pi_{5yl}$ statistically significant at less than 5%. In line with the previous results, it has a positive sign. Finally, including both average inflation and its standard deviation as explanatory variables makes the latter totally insignificant. Most likely, this is due to multicollinearity. Correlation between π and $st\pi$ exceeds 0.8. We can conclude that when we assess the effects of inflation on human capital by including the standard deviation of inflation, the inverted U-shape may not survive. The positive effects from higher inflation (inflation variability) do, however. As to the estimated effect of government education spending in Table 3, we observe that this is always positive. In three regressions (two-step estimates) it is also statistically significant.

The results in Table 4 involve a change in the dependent variable. Rather than average years of schooling, H_t is now defined as the percentage of the population of age 15 and older that attained secondary or higher education. Education at these levels does not have to be completed. The data are from Barro and Lee (2000). Underlying the use of this alternative variable is Barro's (1999) result that in growth regressions only schooling at the secondary and higher level occurs to be significant. To successfully absorb and develop new technologies, which are important for growth, (at least) education at the secondary level seems necessary. As can be seen, the results with this alternative dependent variable confirm the previous ones. The estimated coefficient for π^2 is again negative. Its statistical significance is a little weaker. The calculated top of the inverted U-shape is comparable to the results in Table 2¹⁴.

A final robustness check is presented in Table 5. Using data at an interval of five years - as we have done until now - has the obvious advantage that more data points are available. There may also be a cost, however. When one considers shorter periods, it may become harder for the estimated coefficients to pick up the long-run effects that we are interested in. A factor reinforcing this problem is that data averages over five years only, e.g. for inflation, are more vulnerable to business cycle effects or other temporary disturbances (Temple, 2000). In Table 5 we use data with a longer time interval. The underlying specification is:

¹⁴ For a proper comparison of the estimated coefficients in Table 4 with those in previous tables, note that the percentage of the population with secondary or higher education varies from about 1 to 90 (percent). This range is much wider than for average years of schooling, which varies from about 0.5 to almost 12 (years).

	One-step estimates with heteroskedasticity		
	consistent standard errors		
Variable	(GMM-diff)	(GMM-system)	
H _{t-5}	0.610 (3.57)	0.771 (6.75)	
π_{5yt}	0.0773 (1.78)	0.0736 (1.79)	
π^2_{5yt}	-0.00025 (1.63)	-0.00022 (1.54)	
$ln(GE)_{5yt}$	3.705 (1.44)	4.748 (2.11)	
time dummies	yes	yes	
		GMM estimates	
Variable	(GMM-diff)	(GMM-system)	
<i>H</i> _{t-5}	0.654 (6.31)	0.762 (9.73)	
π_{5yt}	0.0564 (1.73)	0.0635 (2.21)	
π^2_{5yt}	-0.000164 (1.47)	-0.000182 (1.83)	
$ln(GE)_{5yt}$	2.253 (1.24)	2.592 (2.12)	
time dummies	yes	yes	
N. Obs. (countries)	321 (93)	414 (93)	
Sargan (p-value) ^(b)	0.351	0.330	
(df)	15	19	
Test for first order serial	0.001	0.000	
correlation (p-value) ^(c)			
Test second order serial	0.866	0.941	
correlation (p-value) ^(c)			
Inflation at top of inverted	172%	174%	
U-shape			
Effect on <i>H</i> when inflation	+4.00	+4.53	
goes from 0 to 100%			

Table 4. Estimation results for equation (14), alternative dependent variable^{a,d}

Notes: ^a Absolute t-statistics in parentheses; ^b Sargan is Sargan test of overidentifying restrictions. The null hypothesis is that the overidentifying restrictions are correct; ^c The null hypothesis is that there is no first (second) order serial correlation in the error term; ^d The dependent variable H_t in these regressions is the percentage of the population with secondary or higher education.

$$H_{i,t} = a_0 + a_{11}H_{i,t-10} + a_2\pi_{i,dect} + a_3\pi^{2}{}_{i,dect} + a_4\ln(GE)_{i,dect} + \alpha_i + \varepsilon_{it}$$
(15)

Lagged human capital now refers to *t-10*. In line with this, the explanatory variables GE_{dect} and π_{dect} are averages over the decade from *t-10* to *t-1* (see Appendix 1 for details). Data are available for most countries for t = 1980, 1990 and 2000. Equation (15) is estimated with the first-difference GMM method, as well as with the GMM system estimator. Note also that we include two alternative variables for the human capital stock: average years of schooling and the percentage of the population with secondary or higher education.

The new results in Table 5 broadly confirm the previous ones. Except for the fourth regression where the Sargan test statistic is problematic, the available specification tests do not show evidence against our empirical approach. Again concentrating on the two-step

estimates, we still observe a significant inverted U-shaped relationship between inflation and human capital. Interestingly, the top of this inverted U-shape is now situated at about 90%. This result clearly supports the idea of being cautious about the reported extreme numbers ($\pm 165\%$) in Tables 2 and 4. It would rather suggest 100% to be a representative threshold level. The estimated positive and generally significant effects from government spending on education in Table 5, also confirm our previous findings. As to the estimated coefficients on lagged human capital, we again observe positive coefficients below 1. Not unexpectedly, these are lower than in the case of 5 year data intervals. The estimated coefficients on H_{t-10} also tend to confirm the need for using the GMM system estimator when highly persistent explanatory variables are included. As shown by Bond (2002), the first-difference GMM estimator may then induce a downward bias, which clearly seems to show up in our results.

	Average years of schooling		Percentage of population with secondary or higher education	
	One-step estimates with heteroskedasticity consistent standard errors			
Variable	(GMM-diff)	(GMM-system)	(GMM-diff)	(GMM-system)
H _{t-10}	0.168 (1.06)	0.598 (2.65)	0.092 (0.39)	0.608 (3.32)
π_{dect}	0.0168 (1.81)	0.0245 (1.15)	0.360 (2.18)	0.310 (1.80)
π^2_{dect}	-0.000097 (1.60)	-0.000138 (1.07)	-0.0022 (2.06)	-0.0018 (1.69)
$ln(GE)_{dect}$	0.660 (2.17)	0.863 (1.14)	12.09 (1.85)	9.041 (1.80)
time dummies	yes	yes	yes	yes
	Two-step GMM estimates			
Variable	(GMM-diff)	(GMM-system)	(GMM-diff)	(GMM-system)
H _{t-10}	0.218 (1.53)	0.403 (2.65)	0.209 (1.03)	0.660 (5.61)
π_{dect}	0.0187 (2.12)	0.0335 (2.50)	0.347 (2.16)	0.315 (2.85)
π^2_{dect}	-0.000105 (1.79)	-0.000186 (2.16)	-0.00203 (1.94)	-0.00177 (2.48)
$ln(GE)_{dect}$	0.622 (2.18)	1.235 (2.69)	10.55 (1.68)	7.700 (2.61)
time dummies	yes	yes	yes	yes
N. Oba (acumtrica)	155 (84)	220 (84)	155 (94)	220 (84)
N. Obs. (countries) Sargan (p-value) ^(b)	0.253	239 (84) 0.110	155 (84) 0.372	239 (84) 0.028
(df)	5	7	5	7
Test for first order serial correlation (p-value) ^(c)	0.005	0.006	0.019	0.002
Inflation at top of inverted U-shape	89%	90%	85%	89%
Effect on <i>H</i> when inflation goes from 0 to 100%	+0.82	+1.49	+14.4	+13.8

Table 5. Estimation results for equation (15), alternative dependent variables^{a, d}

Notes: ^a Absolute t-statistics in parentheses; ^b Sargan is Sargan test of overidentifying restrictions. The null hypothesis is that the overidentifying restrictions are correct; ^c The null hypothesis is that there is no first order serial correlation in the error term. Note that, in contrast to previous tables, testing for second order serial correlation is not possible here due to insufficient data along the time dimension; ^d Data sources: see Appendix 1.

4. Conclusions and implications

This paper analyses the effects of inflation on human capital formation. Our empirical results reveal that rising inflation basically stimulates human capital. A robust negative effect can be observed only at very high inflation rates. A representative threshold may be 100%. For inflation rates below 15%, the effect of rising inflation on human capital seems to be insignificant. With respect to other determinants of investment in human capital, our results point to a significant positive role for government spending on education.

Our results for the effects of inflation are most surprising when confronted with existing theory. Monetary growth models with endogenous human capital all tend to predict either neutral or negative inflation effects on human capital. At best, therefore, these models seem to be relevant to explain the effects of very high inflation. In this paper, we develop an alternative theoretical model that can explain positive effects of inflation. Instead of explicitly including money growth and inflation, our model builds on standard results from the literature on the real effects of inflation. Well-known arguments are that inflation (i) may undermine the efficient allocation and the productivity of factors in goods production, (ii) may raise the real cost of physical capital because of shortcomings in the tax system and (iii) may cause uncertainty about future real costs and revenues in goods production. Due to these effects, inflation may stimulate human capital by making alternative activities like working and investing in physical capital less attractive. Our approach can also rationalize the observed insignificance for human capital of inflation below 15%. Many empirical studies indeed find no significant negative effect of low inflation on factor productivity in goods production (see Section 1).

What are the implications of our results? Do they provide an argument in favor of high inflation? Clearly not. Our results do not overthrow the conclusion in most empirical studies that the (net) effects of inflation on growth are negative once inflation rises above 10 to 15%. Moreover, as suggested by our theoretical model, the positive effects from inflation on human capital only show up when inflation is expected not to persist over generations. Our empirical results do justify, however, a more balanced view on the effects of inflation. We find that if inflation were to rise - extremely - from 0 to 100%, this might over a period of 5 years raise average school attainment among the population of 15 and older by up to approximately 0.40 years. Given Barro's (1999, p. 257-258) result that, on impact, an extra year of (male secondary and higher) schooling increases the subsequent per capita economic growth rate by 0.7 percentage points per year, the positive growth effect caused by inflation via human capital formation might well prove to be significant. Simple calculation would predict a positive annual growth effect of about 0.28 percentage points (all other things equal). As is well known, the long-run effects of such changes in annual growth rates on income levels are

sizeable¹⁵. By limiting the discussion about inflation to consequences for physical capital, one may miss an important part of reality.

Appendix 1. Data sources and calculations

- H_t : average years of total schooling for the population of age 15 and older (tables 1-3 and 5) or percentage of the population of age 15 and older that attained secondary or higher education (tables 4-5). These data have been taken or calculated from Barro and Lee (2000).
- π_{5yt} (π_{dect}) : average annual consumer price inflation in the period of five years (decade) before *t*. Annual inflation has been calculated as the change in the natural logarithm of the consumer price index, taken from the World Bank (2001). For very few countries, inflation data have been derived from the GDP deflator, also available from the World Bank (2001). Details are available from the authors.

 $st\pi_{5yt}$: standard deviation of annual consumer price inflation in the period of five years before t.

 GE_{5vt} (GE_{dect}) : average annual real per capita government spending on education in the period of five years (decade) before t. Government spending on education in percent of GNP has been drawn from the online **UNESCO** database. available now on http://www.uis.unesco.org/i pages/IndPGNP.asp. The earliest available UNESCO data concern 1970. Average percentages over a period of five years (decade) have been calculated on the basis of all available annual data for that period. Data for real GDP per capita (in constant US dollar, 1985 international prices) have been taken from the Penn World Table (PWT 5.6, RGDPCH). For most countries, these data are available up to 1992. Again, the average for a period of five years (decade) has been calculated on the basis of all annual data available. The data for GE were obtained by multiplying the average for real GDP per capita in US dollar and the average percentage of GNP going into government spending on education.

References

- Ahmed, S., Rogers, J.H., 2000. Inflation and the great ratios: Long term evidence from the U.S. Journal of Monetary Economics 45, 3--35.
- Aiyagari, S.R., Braun, R.A., Eckstein, Z., 1998. Transaction Services, Inflation and Welfare. Journal of Political Economy 106, 1274--1301.
- Andrés, J., Hernando, I., 1999. Does Inflation Harm Economic Growth? Evidence from the OECD, in: Feldstein, M. (Ed.), The Costs and Benefits of Price Stability. NBER, Cambridge (Mass.), pp. 315--341.
- Azariadis, C., Drazen, A., 1990, Threshold externalities in economic development, Quarterly Journal of Economics 105, 501--526.
- Barro, R.J., 1997. Determinants of Economic Growth. A Cross-Country Empirical Study. MIT Press, Cambridge (Mass).

¹⁵ Obviously, there are reasons for being cautious about these calculations. First, Barro's results rely on secondary and higher years of male schooling only. Ours also include primary schooling and females (total population). As we have briefly touched upon in Section 2, one may expect the effect of primary schooling on growth to be lower. Second, when Barro also includes data on test scores in his regressions, as a measure of education quality, the estimated effect of an extra year of male schooling on annual growth falls to 0.35 percentage points. It remains significant though.

- Barro, R.J., 1999. Human Capital and Growth in Cross-Country Growth Regressions. Swedish Economic Policy Review 6, 237--277.
- Barro, R.J., Lee, J.W., 2000. International Data on Educational Attainment Updates and Implications. NBER Working Paper, N° 7911 (http://www.cid.harvard.edu/ciddata/ciddata.html)
- Bassanini, A., Scarpetta, S., 2001. Does Human Capital Matter for Growth in OECD Countries? Evidence from Pooled Mean-Group Estimates. OECD Economics Department Working Paper, N° 282.
- Bassanini, A., Scarpetta, S., Hemmings, P., 2001. Economic Growth: the Role of Policies and Institutions. Panel Data Evidence from OECD Countries. OECD Economics Department Working Paper, N° 283.
- Becker, G.S., 1964. Human Capital. NBER, New York.
- Benhabib, J., Spiegel, M.M., 1994. The Role of Human Capital in Economic Development : Evidence from Aggregate Cross-Country Data. Journal of Monetary Economics 34, 143--173.
- Bond, S., 2002. Dynamic panel data models : a guide to micro data methods and practice. Cemmap Working Paper 09/02, Institute for Fiscal Studies, London.
- Bond, S., Windmeijer, F., 2002. Finite sample inference for GMM estimators in linear panel data models. Cemmap Working Paper 04/02, Institute for Fiscal Studies, London.
- Bruno, M., Easterly, W., 1998. Inflation Crises and Long-Run Growth. Journal of Monetary Economics 41, 3--26.
- Buiter, W.H., Kletzer, K.M., 1993. Permanent international productivity growth differentials in an integrated global economy, Scandinavian Journal of Economics 95, 467--493.
- Buiter, W.H., Kletzer, K.M., 1995. Capital mobility, fiscal policy, and growth under self-financing of human capital formation, Canadian Journal of Economics 28, S163--S194.
- Capolupo, R., 2000. Output Taxation, Human Capital and Growth. The Manchester School 68, 166--183.
- Caselli, F., Esquivel, G., Lefort, F., 1996. Reopening the Convergence Debate: a New Look at Cross-Country Growth Regressions. Journal of Economic Growth 1, 363--389.
- Castelló, A., Doménech, R., 2001. Human Capital Inequality and Economic Growth: Some New Evidence. Economic Journal 112, C187--C200.
- Clark, T. E., 1997. Cross-country Evidence on Long-Run Growth and Inflation. Economic Inquiry 35, 70--81.
- De Gregorio, J., 1992. The Effects of Inflation on Economic Growth: Lessons from Latin America. European Economic Review 36, 417--25.
- de la Fuente, A., Doménech, R., 2000. Human Capital in Growth Regressions: How Much Difference Does Data Quality Make? OECD Economics Department Working Paper, N° 262.
- de la Fuente, A., Doménech, R., 2001. Schooling Data, Technological Diffusion and the Neoclassical Model. American Economic Review, Papers & Proceedings 91, 323--327.
- Diamond, P., 1965. National debt in a neoclassical growth model. American Economic Review 55, 1126--1150.
- Engelbrecht, H.-J., 1997. International R&D Spillovers, Human Capital and Productivity in OECD Economies: An Empirical Investigation. European Economic Review 41, 1479--1488.
- English, W.B., 1999. Inflation and Financial Sector Size. Journal of Monetary Economics 44, 379--400.
- Feldstein, M., 1983. Inflation, Tax Rules and Capital Formation. University of Chicago Press, Chicago.
- Ghosh, A., Phillips, S., 1998. Warning: Inflation May Be Harmful to Your Growth. International Monetary Fund Staff Papers 45, 672--710.
- Gillman, M., Kejak, M., 2001. Modeling the Effect of Inflation: Growth, Levels and Tobin. Paper presented at the Money, Macro and Finance Research Group 2001 Conference, Queen's University, Belfast.
- Glomm, G., Ravikumar, B., 2001. Human Capital Accumulation and Endogenous Public Expenditures. Canadian Journal of Economics 34, 807--826.

- Gomme, P., 1993. Money and Growth Revisited: Measuring the Costs of Inflation in an Endogenous Growth Model. Journal of Monetary Economics 32, 51--77.
- Heylen, F., Dobbelaere, L., Schollaert, A., 2001. Inflation, human capital and long-run growth an empirical analysis. Working Paper, Faculty of Economics and Business Administration, Ghent University, N° 2001/116.
- Islam, N., 1995. Growth Empirics: a Panel Data Approach. Quarterly Journal of Economics 110, 1127--1170.
- Issing, O., 2001. The contribution of monetary policy, in: Smets, J., Dombrecht, M. (Eds.), How to promote economic growth in the Euro area. Edward Elgar, Cheltenham, pp. 242--260.
- Judson, R., Orphanides, A., 1999. Inflation, Volatility and Growth. International Finance 2, 117--138.
- Kalaitzidakis, P., Mamuenas, T.P., Savvides, A., Stengos, T., 2001. Measures of Human Capital and Non-linearities in Economic Growth. Journal of Economic Growth 6, 229--254.
- King, R., Rebelo, S., 1990. Public Policy and Economic Growth: Developing Neoclassical Implications. Journal of Political Economy 98, S126--S150.
- Klenow, P., Rodríguez-Clare, A., 1997. The Neoclassical Revival in Growth Economics: Has It Gone Too Far?, in: Bernanke, B.S., Rotemberg, J.J. (Eds.), NBER Macroeconomics Annual. NBER, Cambridge (Mass.), pp. 73--103.
- Lucas R.E., 1988. On the Mechanics of Economic Development. Journal of Monetary Economics 22, 3--42.
- Mankiw, N.G., Romer, D., Weil, D.N., 1992. A Contribution to the Empirics of Economic Growth. Quarterly Journal of Economics 107, 407--437.
- Mino, K., 1997. Long-run Effects of Monetary Expansion in a Two-Sector Model of Endogenous Growth. Journal of Macroeconomics 19, 635--655.
- Nielsen, S.B., Sørensen, P.B., 1997. On the optimality of the Nordic system of dual income taxation. Journal of Public Economics 63, 311--329.
- Orphanides, A., Solow, R.M., 1990. Money, Inflation and Growth, in: Friedman, B.M., Hahn, F.H. (Eds.), Handbook of Monetary Economics, Vol. 1. North-Holland, Amsterdam, pp. 223-261.
- Pecorino, P., 1995. Inflation, Human Capital Accumulation and Long-Run Growth. Journal of Macroeconomics 17, 533--542.
- Romer, P., 1986. Increasing Returns and Long-Run Growth. Journal of Political Economy 94, 1002--1037.
- Samuelson, P.A., 1958. An exact consumption-loan model of interest, with or without the social contrivance of money. Journal of Political Economy 66, 467--482.
- Sarel, M., 1996. Nonlinear Effects of Inflation on Economic Growth. International Monetary Fund Staff Papers 43, 199--215.
- Temple, J., 2000. Inflation and Growth: Stories Short and Tall. Journal of Economic Surveys 14, 395--426.
- Temple, J., 2001. Growth Effects of Education and Social Capital in the OECD Countries. OECD Economic Studies 33, 57--101.
- Verbeek, M., 2000. A Guide to Modern Econometrics. Wiley, Chichester.
- Wang, P., Yip, C.K., 1992. Examining the Long-Run Effect of Money on Economic Growth. Journal of Macroeconomics 14, 359--369.
- Williams, J.T., 1979. Uncertainty and the Accumulation of Human Capital over the Life Cycle. Journal of Business 52, 521--48.
- World Bank, 2001. World Development Indicators on CD-Rom.



WORKING PAPER SERIES

- 98/59 J. ALBRECHT, Environmental consumer subsidies and potential reductions of CO₂ emissions, October 1998, 28 p.
- 98/60 **K. SCHOORS**, A payment system failure and its consequences for interrepublican trade in the former Soviet Union, December 1998, 31 p. (forthcoming in *Economic Systems*, 2003).
- 98/61 **M. DE LOOF**, Intragroup relations and the determinants of corporate liquid reserves : Belgian evidence, December 1998, 29 p. (published in *European Financial Management*, 2000).
- 98/62 **P. VAN KENHOVE, W. VAN WATERSCHOOT, K. DE WULF**, The impact of task definition on store choice and store-attribute saliences, December 1998, 16 p. (published in *Journal of Retailing*, 1999).
- 99/63 P. GEMMEL, F. BOURGONJON, Divergent perceptions of TQM implementation in hospitals, January 1999, 25 p.
- 99/64 **K. SCHOORS**, The credit squeeze during Russia's early transition. A bank-based view, January 1999, 26 p. (published in *Economics of Transition*, 2001).
- 99/65 **G. EVERAERT**, Shifts in balanced growth and public capital an empirical analysis for Belgium, March 1999, 24 p.
- 99/66 **M. DE LOOF, M. JEGERS**, Trade Credit, Corporate Groups, and the Financing of Belgian Firms, March 1999, 31 p. (published in *Journal of Business Finance and Accounting*, 1999).
- 99/67 **M. DE LOOF, I. VERSCHUEREN**, Are leases and debt substitutes ? Evidence from Belgian firms, March 1999, 11 p. (published in *Financial Management*, 1999).
- 99/68 **H. OOGHE, A. DEHAENE**, De sociale balans in België : voorstel van analysemethode en toepassing op het boekjaar 1996, April 1999, 28 p. (gepubliceerd in *Accountancy en Bedrijfskunde Kwartaalschrift*, 1999).
- 99/69 **J. BOUCKAERT**, Monopolistic competition with a mail order business, May 1999, 9 p. (published in *Economics Letters*, 2000).
- 99/70 **R. MOENAERT, F. CAELDRIES, A. LIEVENS, E. WOUTERS**, Communication flows in international product innovation teams, June 1999, p. (published in *Journal of Product Innovation Management*, 2000).
- 99/71 **G. EVERAERT**, Infrequent large shocks to unemployment. New evidence on alternative persistence perspectives, July 1999, 28 p. (published in *LABOUR: Review of Labour Economics and Industrial Relations*, 2001).
- 99/72 **L. POZZI**, Tax discounting and direct crowding-out in Belgium : implications for fiscal policy, August 1999, 21 p. (forthcoming in *Oxford Bulletin of Economics and Statistics*, 2003)
- 99/73 I. VERSCHUEREN, M. DE LOOF, Intragroup debt, intragroup guaranties and the capital structure of Belgian firms, August 1999, 26 p.
- 99/74 **A. BOSMANS, P. VAN KENHOVE, P. VLERICK, H. HENDRICKX,** Automatic Activation of the Self in a Persuasion Context, September 1999, 19 p. (published in *Advances in Consumer Research*, 2000).
- 99/75 **I. DE BEELDE, S. COOREMAN, H. LEYDENS,** Expectations of users of financial information with regard to the tasks carried out by auditors, October 1999, 17 p.
- 99/76 **J. CHRISTIAENS**, Converging new public management reforms and diverging accounting practices in Belgian local governments, October 1999, 26 p. (published in *Financial Accountability & Management*, 2001)
- 99/77 V. WEETS, Who will be the new auditor ?, October 1999, 22 p.
- 99/78 **M. DEBRUYNE, R. MOENAERT, A. GRIFFIN, S. HART, E.J. HULTINK, H. ROBBEN,** The impact of new product launch strategies on competitive reaction in industrial markets, November 1999, 25 p.
- 99/79 H. OOGHE, H. CLAUS, N. SIERENS, J. CAMERLYNCK, International comparison of failure prediction models from different countries: an empirical analysis, December 1999, 33 p.



FACULTEIT ECONOMIE EN BEDRIJFSKUNDE HOVENIERSBERG 24 9000 GENT

Tel. : 32 - (0)9 - 264.34.61 Fax. : 32 - (0)9 - 264.35.92

WORKING PAPER SERIES

- 00/80 **K. DE WULF, G. ODEKERKEN-SCHRÖDER,** The influence of seller relationship orientation and buyer relationship proneness on trust, commitment, and behavioral loyalty in a consumer environment, January 2000, 27p.(published as 'Investments in consumer relationships: a cross-country and cross-industry exploration', *Journal of Marketing*, 2001)
- 00/81 **R. VANDER VENNET**, Cost and profit efficiency of financial conglomerates and universal banks in Europe., February 2000, 33 p. (published in *Journal of Money, Credit, and Banking*, 2002)
- 00/82 **J. BOUCKAERT**, Bargaining in markets with simultaneous and sequential suppliers, April 2000, 23 p. (published in *Journal of Economic Behavior and Organization*, 2002)
- 00/83 N. HOUTHOOFD, A. HEENE, A systems view on what matters to excel, May 2000, 22 p.
- 00/84 **D. VAN DE GAER, E. SCHOKKAERT, M. MARTINEZ**, Three meanings of intergenerational mobility, May 2000, 20 p. (published in *Economica*, 2001)
- 00/85 **G. DHAENE, E. SCHOKKAERT, C. VAN DE VOORDE**, Best affine unbiased response decomposition, May 2000, 9 p. (forthcoming in *Journal of Multivariate Analysis*, 2003)
- 00/86 **D. BUYENS, A. DE VOS**, The added value of the HR-department : empirical study and development of an integrated framework, June 2000, 37 p. (published as 'Personnel and human resource managers: Power, prestige and potential Perceptions of the value of the HR function', in *Human Resource Management Journal*, 2001).
- 00/87 **K. CAMPO, E. GIJSBRECHTS, P. NISOL**, The impact of stock-outs on whether, how much and what to buy, June 2000, 50 p.
- 00/88 **K. CAMPO, E. GIJSBRECHTS, P. NISOL**, Towards understanding consumer response to stock-outs, June 2000, 40 p. (published in *Journal of Retailing*, 2000)
- 00/89 **K. DE WULF, G. ODEKERKEN-SCHRÖDER, P. SCHUMACHER,** Why it takes two to build succesful buyer-seller relationships July 2000, 31 p. (published as 'Strengthening Retailer-Consumer Relationships: The Dual Impact of Relationship Marketing Tactics and Consumer Personality', in *Journal of Business Research*, 2002)
- 00/90 J. CROMBEZ, R. VANDER VENNET, Exact factor pricing in a European framework, September 2000, 38 p.
- 00/91 **J. CAMERLYNCK, H. OOGHE**, Pre-acquisition profile of privately held companies involved in takeovers : an empirical study, October 2000, 34 p.
- 00/92 **K. DENECKER, S. VAN ASSCHE, J. CROMBEZ, R. VANDER VENNET, I. LEMAHIEU**, Value-at-risk prediction using context modeling, November 2000, 24 p. (published in *European Physical Journal B*, 2001)
- 00/93 **P. VAN KENHOVE, I. VERMEIR, S. VERNIERS**, An empirical investigation of the relationships between ethical beliefs, ethical ideology, political preference and need for closure of Dutch-speaking consumers in Belgium, November 2000, 37 p. (published in *Journal of Business Ethics*, 2001)
- 00/94 **P. VAN KENHOVE, K. WIJNEN, K. DE WULF**, The influence of topic involvement on mail survey response behavior, November 2000, 40 p. (published in *Psychology & Marketing*, 2002).
- 00/95 **A. BOSMANS, P. VAN KENHOVE, P. VLERICK, H. HENDRICKX**, The effect of mood on self-referencing in a persuasion context, November 2000, 26p. (published in *Advances in Consumer Research*, vol.28, 2001, p.115-121)
- 00/96 **P. EVERAERT, G. BOËR, W. BRUGGEMAN**, The Impact of Target Costing on Cost, Quality and Development Time of New Products: Conflicting Evidence from Lab Experiments, December 2000, 47 p.
- 00/97 **G. EVERAERT,** Balanced growth and public capital: An empirical analysis with I(2)-trends in capital stock data, December 2000, 29 p. (forthcoming in *Economic Modelling*, 2003).
- 00/98 G. EVERAERT, F. HEYLEN, Public capital and labour market performance in Belgium, December 2000, 45 p.
- 00/99 G. DHAENE, O. SCAILLET, Reversed Score and Likelihood Ratio Tests, December 2000, 16 p.



Tel. : 32 - (0)9 - 264.34.61 Fax. : 32 - (0)9 - 264.35.92

WORKING PAPER SERIES

- 01/100 **A. DE VOS, D. BUYENS**, Managing the psychological contract of graduate recruits: a challenge for human resource management, January 2001, 35 p.
- 01/101 **J. CHRISTIAENS,** Financial Accounting Reform in Flemish Universities: An Empirical Study of the implementation, February 2001, 22 p.
- 01/102 S. VIAENE, B. BAESENS, D. VAN DEN POEL, G. DEDENE, J. VANTHIENEN, Wrapped Input Selection using Multilayer Perceptrons for Repeat-Purchase Modeling in Direct Marketing, June 2001, 23 p. (published in International Journal of Intelligent Systems in Accounting, Finance & Management, 2001).
- 01/103 **J. ANNAERT, J. VAN DEN BROECK, R. VANDER VENNET**, Determinants of Mutual Fund Performance: A Bayesian Stochastic Frontier Approach, June 2001, 31 p. (forthcoming in *European Journal of Operational Research*, 2003)
- 01/104 S. VIAENE, B. BAESENS, T. VAN GESTEL, J.A.K. SUYKENS, D. VAN DEN POEL, J. VANTHIENEN, B. DE MOOR, G. DEDENE, Knowledge Discovery in a Direct Marketing Case using Least Square Support Vector Machines, June 2001, 27 p. (published in *International Journal of Intelligent Systems*, 2001).
- 01/105 S. VIAENE, B. BAESENS, D. VAN DEN POEL, J. VANTHIENEN, G. DEDENE, Bayesian Neural Network Learning for Repeat Purchase Modelling in Direct Marketing, June 2001, 33 p. (published in *European Journal of Operational Research*, 2002).
- 01/106 H.P. HUIZINGA, J.H.M. NELISSEN, R. VANDER VENNET, Efficiency Effects of Bank Mergers and Acquisitions in Europe, June 2001, 33 p.
- 01/107 H. OOGHE, J. CAMERLYNCK, S. BALCAEN, The Ooghe-Joos-De Vos Failure Prediction Models: a Cross-Industry Validation, July 2001, 42 p.
- 01/108 **D. BUYENS, K. DE WITTE, G. MARTENS,** Building a Conceptual Framework on the Exploratory Job Search, July 2001, 31 p.
- 01/109 **J. BOUCKAERT,** Recente inzichten in de industriële economie op de ontwikkelingen in de telecommunicatie, augustus 2001, 26 p. (published in *Economisch en Sociaal Tijdschrift*, 2001).
- 01/110 **A. VEREECKE, R. VAN DIERDONCK,** The Strategic Role of the Plant: Testing Ferdows' Model, August 2001, 31 p. (published in *International Journal of Operations and Production Management*, 2002)
- 01/111 S. MANIGART, C. BEUSELINCK, Supply of Venture Capital by European Governments, August 2001, 20 p.
- 01/112 **S. MANIGART, K. BAEYENS, W. VAN HYFTE**, The survival of venture capital backed companies, September 2001, 32 p. (published in *Venture Capital*, 2002)
- 01/113 **J. CHRISTIAENS, C. VANHEE**, Innovations in Governmental Accounting Systems: the Concept of a "Mega General Ledger" in Belgian Provinces, September 2001, 20 p. (published in V. Montesinos and J.M. Vela, *Innovations in governmental accounting*, Kluwer Academic Publishers, 2002).
- 01/114 **M. GEUENS, P. DE PELSMACKER**, Validity and reliability of scores on the reduced Emotional Intensity Scale, September 2001, 25 p. (published in *Educational and Psychological Measurement*, 2001)
- 01/115 **B. CLARYSSE, N. MORAY**, A process study of entrepreneurial team formation: the case of a research based spin off, October 2001, 29 p.
- 01/116 **F. HEYLEN, L. DOBBELAERE, A. SCHOLLAERT**, Inflation, human capital and long-run growth. An empirical analysis, October 2001, 17 p.
- 01/117 **S. DOBBELAERE,** Insider power and wage determination in Bulgaria. An econometric investigation, October 2001, 30 p. (forthcoming in *International Journal of Manpower*, 2003)
- 01/118 L. POZZI, The coefficient of relative risk aversion: a Monte Carlo study investigating small sample estimator problems, October 2001, 21 p. (forthcoming in *Economic Modelling*, 2003).



Tel. : 32 - (0)9 - 264.34.61 Fax. : 32 - (0)9 - 264.35.92

WORKING PAPER SERIES

- 01/119 **N. GOBBIN, B. VAN AARLE**, Fiscal Adjustments and Their Effects during the Transition to the EMU, October 2001, 28 p. (published in *Public Choice*, 2001).
- 01/120 **A. DE VOS, D. BUYENS, R. SCHALK**, Antecedents of the Psychological Contract: The Impact of Work Values and Exchange Orientation on Organizational Newcomers' Psychological Contracts, November 2001, 41 p.
- 01/121 **A. VAN LANDSCHOOT**, Sovereign Credit Spreads and the Composition of the Government Budget, November 2001, 29 p.
- 01/122 **K. SCHOORS**, The fate of Russia's former state banks: Chronicle of a restructuring postponed and a crisis foretold, November 2001, 54 p. (published in *Europe-Asia Studies*, 2003)
- 01/123 J. ALBRECHT, D. FRANÇOIS, K. SCHOORS, A Shapley Decomposition of Carbon Emissions without Residuals, December 2001, 21 p. (published in *Energy Policy*, 2002).
- 01/124 **T. DE LANGHE, H. OOGHE**, Are Acquisitions Worthwhile? An Empirical Study of the Post-Acquisition Performance of Privately Held Belgian Companies Involved in Take-overs, December 2001, 29 p.
- 01/125 **L. POZZI**, Government debt, imperfect information and fiscal policy effects on private consumption. Evidence for 2 high debt countries, December 2001, 34 p.
- 02/126 G. RAYP, W. MEEUSEN, Social Protection Competition in the EMU, January 2002, 20 p.
- 02/127 S. DE MAN, P. GEMMEL, P. VLERICK, P. VAN RIJK, R. DIERCKX, Patients' and personnel's perceptions of service quality and patient satisfaction in nuclear medicine, January 2002, 21 p.
- 02/128 T. VERBEKE, M. DE CLERCQ, Environmental Quality and Economic Growth, January 2002, 48 p.
- 02/129 T. VERBEKE, M. DE CLERCQ, Environmental policy, policy uncertainty and relocation decisions, January 2002, 33 p.
- 02/130 **W. BRUGGEMAN, V. DECOENE,** An Empirical Study of the Influence of Balanced Scorecard-Based Variable Remuneration on the Performance Motivation of Operating Managers, January 2002, 19 p.
- 02/131 **B. CLARYSSE, N. MORAY, A. HEIRMAN,** Transferring Technology by Spinning off Ventures: Towards an empirically based understanding of the spin off process, January 2002, 32 p.
- 02/132 H. OOGHE, S. BALCAEN, Are Failure Prediction Models Transferable From One Country to Another? An Empirical Study Using Belgian Financial Statements, February 2002, 42 p.
- 02/133 M. VANHOUCKE, E. DEMEULEMEESTER, W. HERROELEN, Discrete Time/Cost Trade-offs in Project scheduling with Time-Switch Constraints? February 2002, 23 p. (published in *Journal of the Operational Research Society*, 2002)
- 02/134 C. MAYER, K. SCHOORS, Y. YAFEH, Sources of Funds and Investment Activities of Venture Capital Funds: Evidence from Germany, Israel, Japan and the UK?, February 2002, 31 p.
- 02/135 **K. DEWETTINCK, D. BUYENS,** Employment implications of downsizing strategies and reorientation practices: an empirical exploration, February 2002, 22 p.
- 02/136 **M. DELOOF, M. DE MAESENEIRE, K. INGHELBRECHT,** The Valuation of IPOs by Investment Banks and the Stock Market: Empirical Evidence, February 2002, 24 p.
- 02/137 **P. EVERAERT, W. BRUGGEMAN**, Cost Targets and Time Pressure during New Product Development, March 2002, 21 p. (published in *International Journal of Operations and Production Management*, 2002).
- 02/138 **D. O'NEILL, O. SWEETMAN, D. VAN DE GAER,** The impact of cognitive skills on the distribution of the blackwhite wage gap, March 2002, 14 p.
- 02/139 **W. DE MAESENEIRE, S. MANIGART**, Initial returns: underpricing or overvaluation? Evidence from Easdaq and EuroNM, March 2002, 36 p.



WORKING PAPER SERIES

02/140 **K. SCHOORS**, Should the Central and Eastern European accession countries adopt the EURO before or after accession? March 2002, 29p. (published in *Economics of Planning*, 2002).

- 02/141 D. VERHAEST, E. OMEY, Overeducation in the Flemish Youth Labour Market, March 2002, 39p.
- 02/142 L. CUYVERS, M. DUMONT, G. RAYP, K. STEVENS, Wage and Employment Effects in the EU of International Trade with the Emerging Economies, April 2002, 24 p. (forthcoming in *Weltwirtschaftliches Archiv*, 2003).
- 02/143 **M. GEUENS, P. DE PELSMACKER,** The Role of Humor in the Persuasion of Individuals Varying in Need for Cognition, April 2002, 19 p. (published in *Advances in Consumer Research*, 2002).
- 02/144 **M. VANHOUCKE, E. DEMEULEMEESTER, W. HERROELEN,** Net Present Value Maximization of Projects with Progress Payments, April 2002, 23 p. (forthcoming in *European Journal of Operational Research*, 2003)
- 02/145 **E. SCHOKKAERT, D. VAN DE GAER, F. VANDENBROUCKE,** Responsibility-sensitive egalitarianism and optimal linear income taxation, April 2002, 37p.
- 02/146 J. ANNAERT, J. CROMBEZ, B. SPINEL, F. VAN HOLLE, Value and size effect: Now you see it, now you don't, May 2002, 31 p.
- 02/147 **N. HOUTHOOFD, A. HEENE,** The quest for strategic groups: Overview, and suggestions for future research, July 2002, 22 p.
- 02/148 **G. PEERSMAN**, The transmission of monetary policy in the Euro area: Are the effects different across countries?, July 2002, 35 p.
- 02/149 G. PEERSMAN, F. SMETS, The industry effects of monetary policy in the Euro area, July 2002, 30 p.
- 02/150 J. BOUCKAERT, G. DHAENE, Inter-Ethnic Trust and Reciprocity: Results of an Experiment with Small Business Entrepreneurs, July 2002, 27 p.
- 02/151 S. GARRÉ, I. DE BEELDE, Y. LEVANT, The impact of accounting differences between France and Belgium, August 2002, 28 p. (published in French in *Comptabilité - Controle - Audit*, 2002)
- 02/152 R. VANDER VENNET, Cross-border mergers in European banking and bank efficiency, September 2002, 42 p.
- 02/153 **K. SCHOORS,** Financial regulation in Central Europe: the role of reserve requirements and capital rules, September 2002, 22 p.
- 02/154 B. BAESENS, G. VERSTRAETEN, D. VAN DEN POEL, M. EGMONT-PETERSEN, P. VAN KENHOVE, J. VANTHIENEN, Bayesian Network Classifiers for Identifying the Slope of the Customer Lifecycle of Long-Life Customers, October 2002, 27 p. (forthcoming in *European Journal of Operational Research*, 2003).
- 02/155 L. POZZI, F. HEYLEN, M. DOSSCHE, Government debt and the excess sensitivity of private consumption to current income: an empirical analysis for OECD countries, October 2002, 19 p.
- 02/156 **D. O'NEILL, O. SWEETMAN, D. VAN DE GAER**, Consequences of Specification Error for Distributional Analysis With an Application to Intergenerational Mobility, November 2002, 35 p.
- 02/157 **K. SCHOORS, B. VAN DER TOL**, Foreign direct investment spillovers within and between sectors: Evidence from Hungarian data, November 2002, 29 p.
- 02/158 L. CUYVERS, M. DUMONT, G. RAYP, K. STEVENS, Home Employment Effects of EU Firms' Activities in Central and Eastern European Countries, November 2002, 25 p.
- 02/159 M. VANHOUCKE, Optimal due date assignment in project scheduling, December 2002, 18 p.



WORKING PAPER SERIES

- 02/160 J. ANNAERT, M.J.K. DE CEUSTER, W. VANHYFTE, The Value of Asset Allocation Advice. Evidence from the Economist's Quarterly Portfolio Poll, December 2002, 35p.
- 02/161 **M. GEUENS, P. DE PELSMACKER**, Developing a Short Affect Intensity Scale, December 2002, 20 p. (published in *Psychological Reports*, 2002).
- 02/162 **P. DE PELSMACKER, M. GEUENS, P. ANCKAERT**, Media context and advertising effectiveness: The role of context appreciation and context-ad similarity, December 2002, 23 p. (published in *Journal of Advertising*, 2002).
- 03/163 **M. GEUENS, D. VANTOMME, G. GOESSAERT, B. WEIJTERS**, Assessing the impact of offline URL advertising, January 2003, 20 p.
- 03/164 **D. VAN DEN POEL, B. LARIVIÈRE,** Customer Attrition Analysis For Financial Services Using Proportional Hazard Models, January 2003, 39 p. (forthcoming in *European Journal of Operational Research*, 2003)
- 03/165 **P. DE PELSMACKER, L. DRIESEN, G. RAYP,** Are fair trade labels good business ? Ethics and coffee buying intentions, January 2003, 20 p.
- 03/166 **D. VANDAELE, P. GEMMEL**, Service Level Agreements Een literatuuroverzicht, Januari 2003, 31 p. (forthcoming in *Tijdschrift voor Economie en Management*, 2003).
- 03/167 **P. VAN KENHOVE, K. DE WULF AND S. STEENHAUT**, The relationship between consumers' unethical behavior and customer loyalty in a retail environment, February 2003, 27 p.
- 03/168 **P. VAN KENHOVE, K. DE WULF, D. VAN DEN POEL**, Does attitudinal commitment to stores always lead to behavioural loyalty? The moderating effect of age, February 2003, 20 p.
- 03/169 E. VERHOFSTADT, E. OMEY, The impact of education on job satisfaction in the first job, March 2003, 16 p.
- 03/170 S. DOBBELAERE, Ownership, Firm Size and Rent Sharing in a Transition Country, March 2003, 26 p.
- 03/171 **S. DOBBELAERE**, Joint Estimation of Price-Cost Margins and Union Bargaining Power for Belgian Manufacturing, March 2003, 29 p.
- 03/172 M. DUMONT, G. RAYP, P. WILLEMÉ, O. THAS, Correcting Standard Errors in Two-Stage Estimation Procedures with Generated Regressands, April 2003, 12 p.
- 03/173 L. POZZI, Imperfect information and the excess sensitivity of private consumption to government expenditures, April 2003, 25 p.