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## Sample selection correction in panel data models when selectivity is due to two sources

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# Sample Selection Correction in Panel Data Models When Selectivity Is Due to Two Sources* 

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#### Abstract

This paper proposes a specification of Wooldridge's (1995) two step estimation method in which selectivity bias is due to two sources rather than one. The main objective of the paper is to show how the method can be applied in practise. The application concerns an important problem in health economics: the presence of adverse selection in the private health insurance markets on which there exists a large literature. The data for the empirical application is drawn from the 2003/2004 Medical Expenditure Panel Survey in conjunction with the 2002 National Health Interview Survey.


## 1 Introduction

In many applied economic problems, it is possible to observe data only for a subset of individuals from the overall population. When observations are selected in a process that is not independent of the outcome of interest a problem of sample selection may arise. Since Heckman (1979)'s seminal paper, the problem of sample selection bias has been extensively studied in economics literature with empirical applications. Sample selection has been commonly treated in cross-sectional studies but it has not been often considered a concern in panel data. In fact when the selection process is time constant, panel data estimator may eliminate most forms of unobserved heterogeneity (Vella, 1998; Dustmann and Rochina-Barrachina, 2000; 2007). However, the selection process in

[^0]many economic applications is not time constant. Wooldridge has proposed a panel estimator for sample selection models which also accounts for heterogeneity across individuals. In this note we present a new characterization of the Wooldridge's two-steps estimation method: we apply the model to the case in which selectivity is due to two sources rather than one. Then, we apply the proposed model to a test for adverse selection in the private health insurance markets. The data for the empirical application is drawn from the 2003/2004 Agency for Healthcare Research Quality's Medical Expenditure Panel- Household Component (MEPS-HC) ${ }^{1}$ in conjunctions with the 2002 National Health Interview Survey (NHIS) ${ }^{2}$. We use a subsample of 496 individuals followed for two years resulting in 992 observations; the subsample includes single individuals of working age (from 18 to 65 years old), they get health insurance through individual markets or through their employers or organizations (such as unions, professional associations, or other groups). For the employers-sponsored private coverage we include in the sample individuals who have the possibility to choose between several plans ${ }^{3}$. The key idea of the application is to test whether the individuals who are more exposed to health risks also buy insurance contracts with more coverage or higher expected payments. The critical statistical problem is that the extension of insurance is only measured for those who are insured and face positive health care expenditure. So there is a possible sample selection bias effect.

The rest of the paper is organized as follows. Section 2 extends Wooldridge(1995)'s model to the case in which selectivity is due to two sources. Subsections 2.1 and 2.2 present the empirical illustration of the model in detail. Section 3 concludes the paper with a discussion. The definition of the variables, descriptive statistics and tables with estimation coefficients are in Appendix .

[^1]
## 2 Wooldridge Estimation With Two Selection Criteria

We start by sketching Wooldridge's (1995) sample selection model with one selection criterion, then we present a specification of the model in which the selection process is based on two selection criteria rather than one. According to Rochina-Barrachina (1999) we consider the following problem:

$$
\begin{gather*}
d_{i t}^{*}=z_{i t} \gamma+\mu_{i}+u_{i t} \\
d_{i t}=0 \quad \text { if } \quad d_{i t}^{*} \leq 0  \tag{1}\\
d_{i t}=1 \quad \text { if } \quad d_{i t}^{*}>0 \\
y_{i t}^{*}=x_{i t} \beta+\alpha_{i}+\varepsilon_{i t} \\
y_{i t}=y_{i t}^{*} \text { if } d_{i t}=1  \tag{2}\\
y_{i t} \text { not observed otherwise }
\end{gather*}
$$

where equation (1) defines the selection rule while equation (2) is the primary equation. $i(i=1, \ldots n)$ denotes the individuals while $t(t=1, \ldots, t)$ denotes the panel. $x_{i t}$ and $z_{i t}$ are vector of exogenous variables with possibly common elements and definitely with an exclusion restriction. $\gamma$ and $\beta$ are unknown parameter vectors to be estimated. Terms $\mu_{i}$ and $\alpha_{i}$ are unobservable time invariant fixed effects ${ }^{4}$ which are possibly correlated with each other. $u_{i t}$ and $\varepsilon_{i t}$ are unobserved disturbances, possibly correlated with each other. The dependent variable in the primary equation(1), $y_{i t}$, is observed only for the observations satisfying the selection rule i.e. only if the indicator variable $d_{i t}=1$.

Similar to Chamberlain (1980), Wooldridge (1995) assumes the fixed effects in the equation (2) have the following relationship:

$$
\begin{equation*}
\mu_{i}=z_{i 1} \delta_{1}+\ldots+z_{i t} \delta_{t}+c_{i} \tag{3}
\end{equation*}
$$

where $c_{i}$ is a random component. By substituting Chamberlain characterization into the selection equation yields:

$$
\begin{equation*}
d_{i t}^{*}=z_{i t} \gamma+z_{i 1} \delta_{1}+\ldots+z_{i t} \delta_{t}+v_{i t} \tag{4}
\end{equation*}
$$

where $v_{i t}=c_{i}+u_{i t} . \quad v_{i t}$ is distributed independently of $z_{i t}$ and it is normally distributed with zero mean and $\sigma^{2}$ variance. The regression function of $\alpha_{i}$ on $z_{i t}$ and $v_{i t}$ is linear, accordingly:

$$
\begin{equation*}
E\left[\alpha_{i} \mid z_{i t}, v_{i t}\right]=x_{i 1} \psi_{1}+\ldots+x_{i t} \psi_{t}+\phi_{t} v_{i t} \tag{5}
\end{equation*}
$$

[^2]We do not observe $v_{i t}$, but only the binary indicator $d_{i t}$. Then, we replace $E\left[\alpha_{i} \mid z_{i t}, v_{i t}\right]$ with:

$$
\begin{equation*}
E\left[\alpha_{i} \mid z_{i t}, d_{i t}=1\right]=x_{i 1} \psi_{1}+\ldots+x_{i t} \psi_{t}+\phi_{t} E\left[v_{i t} \mid z_{i t}, d_{i t}=1\right] \tag{6}
\end{equation*}
$$

Wooldridge assumes that $\varepsilon_{i t}$ is mean independent of $z_{i t}$ conditional on $v_{i t}$ and its conditional mean is linear on $v_{i t}$ :

$$
\begin{equation*}
E\left[\varepsilon_{i t} \mid z_{i t}, v_{i t}\right]=E\left[\varepsilon_{i t} \mid v_{i t}\right]=\rho_{t} v_{i t} \tag{7}
\end{equation*}
$$

By the Law of Iterated Expectation:

$$
\begin{equation*}
E\left[\varepsilon_{i t} \mid z_{i t}, d_{i t}=1\right]=\rho_{t} E\left[v_{i t} \mid z_{i t}, d_{i t}=1\right] \tag{8}
\end{equation*}
$$

From the above assumption, Wooldridge derives an explicit expression for

$$
\begin{gather*}
E\left[\alpha_{i}+\varepsilon_{i t} \mid z_{i t}, d_{i t}=1\right]=E\left[\alpha_{i} \mid z_{i t}, d_{i t}=1\right]+E\left[\varepsilon_{i t} \mid z_{i t}, d_{i t}=1\right]= \\
=x_{i 1} \psi_{1}+\ldots+x_{i t} \psi_{t}+\left(\phi_{t}+\rho_{t}\right) E\left[v_{i t} \mid z_{i t}, d_{i t}=1\right] \tag{9}
\end{gather*}
$$

where

$$
\begin{equation*}
E\left[v_{i t} \mid z_{i t}, d_{i t}=1\right]=\lambda\left(z_{i 1} \gamma_{1}+\ldots+z_{i t} \gamma_{t}\right) \tag{10}
\end{equation*}
$$

So, for each period, Wooldridge suggests to estimate a cross-sectional probit model for participation and compute the Inverse Mills Ratio (IMR), then, estimate the structural equation:

$$
\begin{equation*}
y_{i t}=x_{i 1} \psi_{1}+\ldots+x_{i t} \psi_{t}+x_{i t} \beta+\left(\phi_{t}+\rho_{t}\right) \lambda\left(z_{i 1} \gamma_{1}+\ldots+z_{i t} \gamma_{t}\right) \tag{11}
\end{equation*}
$$

by using fixed effect OLS or pooled OLS for the sample for which $d_{i t}=1$ (Vella, 1998).

In the following we will propose a new specification of Wooldridge two step estimation method extended to the case in which selectivity is based on two indices. We apply the method to a test for adverse selection. The test is based on the hypothesis that there exists a positive correlation between the high risk profile individuals and the extension of health insurance plan. In order to test for differences in insurance purchases by high and low risk profile individuals we use as indicator of completeness of coverage the natural logarithm of health insurance reimbursement (i.e. of healthcare expenditure paid by private insurance) as a share of total health expenditures (Keeler et al., 1977, Browne and Doerpinghaus, 1993). Health insurance reimbursement is only defined for those who participate in insurance and face positive health care expenditure. So, we consider the following characterization of Wooldridge's sample selection model where selectivity bias is a function of two indices:

$$
\begin{align*}
& d_{i t_{1}}^{*}=z_{i t_{1}} \gamma_{1}+\mu_{i_{1}}+u_{i t_{1}} \\
& d_{i t_{1}}=0 \quad \text { if } \quad d_{i t_{1}}^{*} \leq 0  \tag{12}\\
& d_{i t_{1}}=1 \text { if } d_{i t_{1}}^{*}>0 \\
& d_{i t_{2}}^{*}=z_{i t_{2}} \gamma_{2}+\mu_{i_{2}}+u_{i t_{2}} \\
& d_{i t_{2}}=0 \quad \text { if } \quad d_{i t_{2}}^{*} \leq 0  \tag{13}\\
& d_{i t_{2}}=1 \text { if } d_{i t_{2}}^{*}>0 \\
& y_{i t}^{*}=x_{i t} \beta+\alpha_{i}+\varepsilon_{i t} \\
& y_{i t}=y_{i t}^{*} \quad \text { if } \quad d_{i t}=1 \tag{14}
\end{align*}
$$

$y_{i t}$ not observed otherwise
where $d_{i t_{1}}$ is an unobserved variable denoting insurance participation decision and $d_{i t_{2}}$ an unobserved variable denoting health care expenditure participation decision. $z_{i t_{1}}, z_{i t_{2}}$ and $x_{i t}$ are vector of exogenous variables with possibly common elements and definitely with an exclusion restriction. $y_{i t}$ denotes the natural logarithm of health insurance reimbursement as share of total healthcare expenditure. $y_{i t}$ is observed only for the sample for which $d_{i t_{1}}=1$ and $d_{i t_{2}}=1$. Terms $\mu_{i_{1}}, \mu_{i_{2}}$ and $\alpha_{i}$ are fixed effects. $u_{i t_{1}}, u_{i t_{2}}$ and $\varepsilon_{i t}$ are unobserved disturbances, possibly correlated with each others.

The method of estimation relies crucially on the relationship between $v_{i t_{1}}$ and $v_{i t_{2}}{ }^{5}$, in particular, the estimation depends on whether the two error terms are independent or correlated, that is whether or not $\operatorname{Cov}\left(v_{i t_{1}}, v_{i t_{2}}\right)=0$. The simplest case is when the disturbances are uncorrelated (Maddala, 1983; Vella, 1998). If $\operatorname{Cov}\left(v_{i t_{1}}, v_{i t_{2}}\right)=0$ we can easily extend Wooldridge's two-step estimation method to our model. The correction term to include as regressor in the primary equation is:

$$
\begin{align*}
E\left[\varepsilon_{i t} \mid z_{i t}, d_{i t_{1}}=\right. & \left.1, d_{i t_{2}}=1\right]=\rho_{t_{1}} \lambda_{1}\left(z_{i 1_{1}} \gamma_{1_{1}}+\ldots+z_{i t_{1}} \gamma_{t_{1}}\right)+  \tag{15}\\
& +\rho_{t_{2}} \lambda_{2}\left(z_{i 1_{2}} \gamma_{1_{2}}+\ldots+z_{i t_{2}} \gamma_{t_{2}}\right)
\end{align*}
$$

Then, we estimate the following model:

$$
\begin{align*}
y_{i t}=x_{i 1} \psi_{1}+\ldots & +x_{i t} \psi_{t}+x_{i t} \beta+\left(\phi_{t_{1}}+\rho_{t_{1}}\right) \lambda_{1}\left(z_{i 1_{1}} \gamma_{1_{1}}+\ldots+z_{i t_{1}} \gamma_{t_{1}}\right)+ \\
& +\left(\phi_{t_{2}}+\rho_{t_{2}}\right) \lambda_{2}\left(z_{i 1_{2}} \gamma_{1_{2}}+\ldots+z_{i t_{2}} \gamma_{t_{2}}\right) \tag{16}
\end{align*}
$$

The procedure consists in first estimating, for each period, by two single a cross-sectional probit model, the selection equation one and the selection equation two. Than, the two corresponding Inverse Mills

[^3]Ratio can be imputed and included as correction terms in the primary equation. Thus, by fixed effect or pooled OLS ${ }^{6}$, estimate of the resulting primary equation corrected for selection bias can be done for the sample for which $d_{i t_{1}}=1$ and $d_{i t_{2}}=1$.

In the case $v_{i t_{1}}$ and $v_{i t_{2}}$ are correlated, so that $\operatorname{Cov}\left(v_{i t_{1}}, v_{i t_{2}}\right)=\sigma^{2}$ we have to use for each period cross-sectional bivariate probit methods to estimate $\gamma_{i t_{1}}$ and $\gamma_{i t_{2}}$. Further,

$$
\begin{equation*}
E\left[\varepsilon_{i t} \mid z_{i t_{1}}, z_{i t_{2}} d_{i t_{1}}=1, d_{i t_{2}}=1\right]=\rho_{t_{1}} M_{12}+\rho_{t_{2}} M_{21} \tag{17}
\end{equation*}
$$

where $M_{i j}=\left(1-\sigma_{12}\right)^{-1}\left(P_{i}-\sigma_{12} P_{j}\right)$ and $P_{j}=\frac{\int_{-\infty}^{z_{i t_{1}} \gamma_{t_{1}}} \int_{-\infty}^{z_{i t_{2}} \gamma_{t_{2}}} v_{i t_{1}} v_{i t_{2}} f\left(v_{i t_{1}}, v_{i t_{2}}\right) d v_{i t_{1}} d v_{i t_{2}}}{F\left(z_{i t_{1}} \gamma_{t_{1}}, z_{i t_{2}} \gamma_{t_{2}}\right)}$.

### 2.1 Bivariate Probit Model for Care Expenditure and Insurance

In order to test whether $v_{i t_{1}}$ and $v_{i t_{2}}$ are correlated we run for each year a "preliminary" bivariate probit between insurance and health care expenditure participation. In our model the dependent variable employed to predict the probability of facing positive health care expenditure is a binary variable that takes value one if individuals incur in positive health care expenditure during the year of interview, and zero otherwise. The independent variables employed can been categorized into three dimensions: need for care (need to see a specialist, need to have treatments or tests), predisposition to use health services (age, sex, race) and enabling factors (education, insurance, income, employment status, region and residential location). Among enabling factor, we consider insurance participation. An insured individual, in fact, may consume more medical services and have a greater expenditure compared to an uninsured one (Arrow, 1963; Pauly, 1974). In this application, the situation is further complicated by the fact that insurance participation itself may be affected by the likelihood of having positive health expenditure. The choice of insurance coverage may be affected by planned medical expenditure and expectations about medical care utilization. Thus, in order to test the potential endogeneity of health insurance and at the same time whether the covariance between health insurance choice and health expenditure participation is significantly different of zero, we run for

[^4]each year a cross sectional recursive bivariate probit models (Maddala, 1999). For each period, the recursive structure builds on a first reduced form equation for the potentially endogenous dummy measuring insurance participation and a second structural form equation determining the expenditure participation:
\[

$$
\begin{align*}
& d_{i t_{1}}^{*}=z_{i 1_{1}} \gamma_{1_{1}}+\ldots+z_{i t_{1}} \gamma_{t_{1}}+v_{i t_{1}}  \tag{18}\\
& d_{i t_{2}}^{*}=z_{i 1_{2}} \gamma_{1_{2}}+\ldots+z_{i t_{2}} \gamma_{t_{2}}+v_{i t_{2}}=  \tag{19}\\
& =z_{i 1_{2}} \gamma_{1_{2}}+\ldots+d_{i t_{1}} \zeta+w_{i t} \xi+v_{i t_{2}}
\end{align*}
$$
\]

where $d_{i t_{1}}^{*}$ and $d_{i t_{2}}^{*}$ are latent variables, and $d_{i t_{1}}$ and $d_{i t_{2}}$ are dichotomous variables observed according to the rule:

$$
\left\{\begin{array}{lll}
d_{i t_{j}}=0 & \text { if } & d_{i t_{j}}^{*} \leq 0  \tag{20}\\
d_{i t_{j}}=1 & \text { if } & d_{i t_{j}}^{*}>0
\end{array} ; j=1,2\right.
$$

$z_{i t_{j}}$ and $w_{i t}$ are vectors of exogenous variable with possibly common elements, $\gamma$ and $\xi$ are parameter vectors, $\zeta$ is a scalar parameter. The dependent variable $d_{i t_{1}}$ used to predict the probability of being insured is again a dummy variable that takes value one if respondents are insured and zero otherwise. The vector of explanatory variables $z_{i t_{1}}$ used to predict the probability of being insured includes both exogenous variables that are determinants of health expenditure and personal attributes that are only determinative of health insurance choice ${ }^{7}$ (i.e. employment status, union status, insurance attitude ${ }^{8}$ ).

We assume that, for each period, the error terms $v_{i t_{1}}$ and $v_{i t_{2}}$ are distributed as bivariate normal, with zero mean and variance covariance

[^5]matrix $\Sigma . \Sigma$ has values of 1 on the leading diagonal and correlations $\rho_{12}=\rho_{21}$ as off-diagonal elements:
\[

\binom{v_{i t_{1}}}{v_{i t_{2}}} \sim \operatorname{IIDN}\left(\left[$$
\begin{array}{l}
0  \tag{21}\\
0
\end{array}
$$\right],\left[$$
\begin{array}{cc}
1 & \rho_{12} \\
\rho_{21} & 1
\end{array}
$$\right]\right)
\]

In the above setting, the exogeneity condition is stated in terms of the correlation coefficient, which can be interpreted as the correlation between the unobservable explanatory variables of the two different equations. The two selection equations can be estimated separately as single probit models only in the case of independent error terms $v_{i t_{1}}$ and $v_{i t_{2}}$ i.e. the coefficient $\rho_{j k}$ is not significantly different of zero $(k=1,2)$. If the error terms $v_{i t_{1}}$ and $v_{i t_{2}}$ are independent we can deal with the above model as independent equations (Maddala, 1983) and apply the model in the equation (16).

Table 3 shows the correlation coefficients and the p-value for each year sample: the null hypothesis of $\operatorname{Cov}\left(v_{i t_{1}}, v_{i t_{2}}\right)=0$ is not rejected; hence, we can deal with the model in the equation (16) and compute Inverse Mills Ratio by using the two selection equations as single probit models. Tables 4 and 5 show coefficients for insurance choice and expenditure participation equation estimated using bivariate probit specification.

### 2.2 Empirical Illustration of Structural Equation

In order to perform the correlation test, first we classify individuals as being high and low risk profile individuals. Individuals are classified as being high-risk if their health status is not good. As a measure of health status we use SAH (self-assessed health) ${ }^{9}$, which is a five category variable rating from poor to excellent. We construct a binary variable (high_risk) with the value one if individuals report that their health status is fair or poor and zero otherwise (excellent, very good, good). Then, we classify as high-risk individuals those whose self-reported health is fair or poor. In addition to the health indicator, the independent variables, used to control for differences in policy, can be grouped in the following categories: demographic variables (age, sex), socioeconomic variables (education, income ${ }^{10}$ ) individual's prefer-

[^6]ences for health insurance, health insurance plan characteristics (out-of-pocket annual premium, co-payment, whether insurance plan covers prescription drug costs and dental bills, whether respondents get their insurance through their employers or other organizations), observable risk (whether individuals suffer from any form of disabilities that limit their activities ${ }^{11}$ ).Moreover, we control for the healthcare expenditure paid by other sources different of insurance company.

Table 6 shows the coefficients for the structural insurance reimbursement equation estimated using pooled OLS specification. We find evidence for adverse selection: table 6 shows that the coefficient estimate for the variable "high_risk" is positively and significantly correlated with the health insurance reimbursement. Other than regular variables, two independent variables here are the IMR (Inverse Mills Ratio) which have been estimated from the first and second probit selection equations. When added to the outcome equation as additional regressors, they measure the sample selection effect due to lack of observations on the non-health insurance purchasers and non-health expenditure participants. These variables should be statistically significant to justify the use of Wooldridge two-step estimation. Since in our models they are statistically significant there may be sample selection problem in the data and we need to use the extension of Wooldridge method.

## 3 Summary and Conclusions

In this paper we discuss Wooldridge's (1995) two step estimator that address the problem of sample selection and correlated individual heterogeneity in selection and outcome equation simultaneously. We show how it can be extended to the case in which selectivity bias is due to two sources rather than one. The appropriate selection correction depends on whether the error terms for the two selection equations are independent. Thus we have run, for each year, a "preliminary" cross-sectional bivariate probit to test if $\operatorname{Cov}\left(v_{i t_{1}}, v_{i t_{2}}\right)=0$. The bivariate probit indicated that the hypothesis $\operatorname{Cov}\left(v_{i t_{1}}, v_{i t_{2}}\right)=0$ could not be rejected. Thus, we have estimated the selection equations and constructed the estimate of the selection correction terms using two separated standard probit model estimates for each year in order to calculate the correction terms (IMRs). The selectivity terms included as a regressor in the equation of

[^7]interest (estimated using pooled ordinary least squares regression) are simple extensions of those proposed by Wooldridge (1995).

Since not many studies exist that use this method in practise, we have applied the proposed model. The application concerns an important problem in health economics: the presence of adverse selection in the private health insurance markets. We have tested whethere there exists a positive correlation between the amount of insurance an individual buys and his ex-post risk experience. As indicator of generosity and completeness of health plan, we have employed the natural logarithm of health insurance reimbursement (i.e. of health care expenditure paid by private insurance) as a share of total health expenditures. Our findings support the hypothesis of a systematic relation between illness of individuals and insurance choice.

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## 4 Appendix

Table 1: Variables Name and Definition

| Variables Name | Variables Definition |
| :--- | :--- |
| age | age in years |
| male | 1 if male, 0 otherwise |
| white | 1 if white, 0 otherwise |
| black | 1 if black, 0 otherwise |
| other_race | 1 if other race, 0 otherwise |
| northeast | 1 if lives in Northeast region, 0 otherwise |
| midweast | 1 if lives in Midweast region, 0 otherwise |
| west | 1 if lives in West region, 0 otherwise |
| south | 1 if lives in South region, 0 otherwise |
| msa | 1 if lives in Metropolitan Statistical Area, 0 otherwise |
| income | total annual income |
| union | 1 if union status, 0 otherwise |
| employed | 1 if employed, 0 otherwise |
| education | 1 if had high_school, master or PhD degree, 0 otherwise |
| expenditure | total annual health care expenditure |
| lnreimbursement | natural logarithm of reimbursement paid by insurance |
| share_reimbursement | natural logarithm of reimbursement paid by insurance as share |
|  | of total annual health care expenditure |
| lnexp_paid_other_sources | natural logarithm of expenditure paid by other sources |
| family size | family size |
| high_risk | 1 if current health is poor or fair, 0 otherwise |
| activity limitations | 1 if has limited in any activities because health |
|  | problems, 0 otherwise |
| need care | 1 if needs for care during the year of interview, 0 otherwise |
| need specialist | 1 if needs for specialist during the year of interview, 0 otherwis |
| insured | 1 if insured, 0 otherwise |
| insurance_preference | 1 if agree with "Health insurance is not worth the money it |
|  | costs", 0 otherwise |
| insurance_attitude | 1 if is likely to take risk, 0 otherwise |
| dental_bills | 1 if plan covers dental bills, 0 otherwise |
| drug_costs | 1 if plan covers drug costs, 0 otherwise |
| group_insurance | 1 if gets insurance through their employers or organizations, |
| lncopayment | natural logarithm of copayment |
| mills 1 | mills ratio insurance partecipation |
| mills2 | mills ratiohealth care expenditure partecipation |
|  |  |

Table 2: Summary Statistics

|  | All | Insured | Unins ure d |
| :--- | :--- | :--- | :---: |
| Age | 44 | 44.04 | 43.61 |
| Male | 0.3306 | 0.3333 | 0.2973 |
| Income | 42519.25 | 44452.26 | 18539.39 |
| Total health care expenditure | 35000.09 | 3592.092 | 2357.689 |
| Copayment |  | 879.3203 |  |
| Group Insurance |  | 0.9223 |  |
| Annual premium | 0.1532 | 1821.522 |  |
| Northeast | 0.3679 | 0.1634 | 0.0270 |
| South | 0.1966 | 0.3518 | 0.5676 |
| West | 0.2823 | 0.1949 | 0.2162 |
| Midwest | 0.8568 | 0.8758 | 0.1892 |
| White | 0.0968 | 0.0806 | 0.6216 |
| Black | 0.0464 | 0.0436 | 0.2973 |
| Other Race | 0.8145 | 0.83 | 0.0810 |
| Metropolitan statistical area | 0.0776 | 0.0708 | 0.6216 |
| High Risk Individuals | 0.2520 | 0.2462 | 0.1622 |
| Activity limitations | 0.2218 | 0.2233 | 0.2027 |
| Low Insurance Attitude | 0.2429 | 0.2321 | 0.3783 |
| Low Insurance Preferences | 992 | 918 | 74 |
| Number of observations |  |  |  |

Table 3: Preliminary BivariateProbit Correlation Coefficients (p-value in parentheses)

| Dependent Variables | pho | p-value |
| :--- | :--- | :--- |
| Positive Expenditure/ Be Insured 2003 | -0.1340 | 0.893 |
| Positive Expenditure/ Be Insured 2004 | -0.3727 | 0.446 |

Note: sample size 496.

Table 4: Cross-Sectional Bivariate Probit Estimation Coefficients (p-value in parentheses)

|  | Expenditure 2003 |  |
| :--- | :--- | :--- | Be Insured 2003

Note: sample size 496.

Table 5: Cross-Sectional Bivariate Probit Estimation Coefficients (p-value in parentheses)

|  | Expenditure 2004 |  |
| :--- | :---: | :--- |
| Be Insured 2004 |  |  |
| intercept | $1.6613(0.145)$ | $-2.823(0.008)$ |
| age | $0.0112(0.441)$ | $0.0133(0.137)$ |
| male | $-1.4139(0.000)$ | $-0.0372(0.880)$ |
| black | $-0.3407(0.472)$ | $-0.9401(0.001)$ |
| other_race | $0.5758(0.448)$ | $-0.6887(0.129)$ |
| family size | $-0.2696(0.012)$ | $0.2954(0.002)$ |
| msa | $-0.0089(0.981)$ | $0.6012(0.014)$ |
| northeast | $-0.4157(0.406)$ | $0.9329(0.061)$ |
| midwest | $-0.3945(0.367)$ | $0.1165(0.664)$ |
| west | $-0.5889(0.177)$ | $-0.0947(0.733)$ |
| insured | $1.0708(0.256)$ | $0.0002(0.000)$ |
| income | $4.9400(0.306)$ |  |
| union |  | $0.3671(0.449)$ |
| employed |  | $0.3262(0.270)$ |
| education | $0.1199(0.827)$ | $0.6830(0.030)$ |
| need care | $0.8899(0.010)$ |  |
| need specialist | $-1.1089(0.061)$ |  |
| insurance attitude |  | $-0.2287(0.410)$ |

Note: sample size 496

Table 6: Pooled OLS Regression Results.
Risk Variable: Self-Assessed Health.

| Preidictor Variables | Coefficients | $p$-values |
| :--- | :---: | :---: |
| intercept | 0.5309 | 0.000 |
| age | 0.0007 | 0.167 |
| male | -0.0029 | 0.830 |
| msa | -0.0245 | 0.094 |
| northeast | 0.0044 | 0.781 |
| midwest | 0.0264 | 0.042 |
| west | -0.0102 | 0.488 |
| black | -0.0016 | 0.944 |
| other race | -0.0285 | 0.248 |
| education | -0.0265 | 0.274 |
| income | $-4.64 \mathrm{e}-07$ | 0.008 |
| group_insurance | 0.07812 | 0.000 |
| lnpremium | $-8.42 \mathrm{e}-07$ | 0.689 |
| lncopayment | -0.0384 | 0.000 |
| lnexp_paid_other_sources | -0.0160 | 0.003 |
| dental_bills | 0.0439 | 0.000 |
| drug_costs | 0.0917 | 0.000 |
| high_risk | 0.0776 | 0.000 |
| activity limitations | 0.0406 | 0.001 |
| insurance preferences | -0.0462 | 0.000 |
| mills | -0.1566 | 0.034 |
| mills2 | -0.0899 | 0.079 |

Note: sample size $895 ; \mathrm{R}^{2}=0.2505$; Adjusted $\mathrm{R}^{2}=0.2325$

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[^0]:    *The author wish to thank M. Piacenza and the participants of the Health Economics Association (AIES), 14th Annual Conference, Bergamo (2009) for helpful comments.
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[^1]:    ${ }^{1}$ MEPS is an annual survey whose main purpose is to examine insurance trends and healthcare utilization among the non-institutionalized population in the United States.
    ${ }^{2}$ National Centers for Health Statistics (NCHS), (Center for Disease Control and Prevention)- NHIS provides rather detailed information about health status, diseases, life-style, education and other individual characteristics.
    ${ }^{3}$ In U.S. it is quite common that employers provide health insurance as part of the benefits package for employees. In many employer-sponsored private coverage, employers allow employees to choose between several plans, including both indemnity insurance and managed care. Other employers offer only one plan. Only if employers allow insurers flexibility in designing health insurance plans adverse selection may occur.

[^2]:    ${ }^{4}$ The individual effects are assumed to be the fixed effets rather than the random effects.

[^3]:    ${ }^{5}$ From Chamberlain trasformation of the individual effects: $v_{i t_{1}}=c_{i_{1}}+u_{i t_{1}}$ and $v_{i t_{2}}=c_{i_{2}}+u_{i t_{2}}$

[^4]:    ${ }^{6}$ In this analysis fixed effect however presents a significant limitation with the respect to pooled OLS : we can not assess the effect of variables that do not vary very much within group: i.e. degree of education, race, region, etc. that can impact significantly the health insurance reimbursement. Also, explanatory variables whose change across time is constant - e.g. age - can not be included.

[^5]:    ${ }^{7}$ Estimation of a recursive bivariate probit model requires some considerations for the identification of the model parameters: at least one of the insurance equation exogenous variables has not to be included in the expenditure equation as explanatory variable (Maddala, 1983). Following Maddala's approach we include among explanatory variables in the insurance equation a measure of attitude toward health insurance participation and the indicator of employment status and union status.
    ${ }^{8}$ MEPS contains a self-administered questionnaire (SAQ) with questions that ascertain health-related attitudes; respondents were asked if they agree strongly, or disagree with the following statements "Health insurance is not worth the money it costs"; "I am more likely to take risks than the average person". The first statement is directly related to an individual's preferences for health insurance: respondent is asked to directly assess the value of health insurance relative to his perception of its cost. In contrast, the second statement provides indirect measures that are likely to be associated with attitudes toward health insurance. While individual's preferences for health insurance may affect the extent of insurance purchase, attitude toward health insurance might influence decisions to purchase health insurance. Hence we include the first indicator in the structural equation for insurance reimbursement, and the second one in the insurance participation equation.

[^6]:    ${ }^{9}$ SAH is supported by a large literature that shows the strong predictive relationship between people's self rating of their health and mortality or morbidity (Idler and Beyamini, 1997; Kennedy et al. 1998). Moreover, self assessed health correlates strongly with more complex health indices such as functional ability or indicators derived from health service use (Unden and Elofosson, 2006).
    ${ }^{10}$ We do not include in the structural equation employment and union status among socioeconomic variables to avoid multicollinearity problems since they are strictly

[^7]:    correlated with the variable that measure whether respondents have an employer or union-sponsored private coverage.
    ${ }^{11}$ The variable that we use as indicator of limited activity controls for the portion of risk observable to the insurer. The activity limitations indicator is expected to be positively related to the generosity of the health insurance plan, because being limited increases the likelihood of need for medical care

