

On the Weights of Nations: Assigning Voting Weights in a Heterogeneous Union

Salvador Barberà and Matthew O. Jackson

NOTA DI LAVORO 76.2004

MAY 2004

CTN – Coalition Theory Network

Salvador Barberà, CODE, Departament d'Economia i d'Historia Economica, Universitat Autònoma de Barcelona Matthew O. Jackson, Division of Humanities and Social Sciences, California Institute of Technology

This paper can be downloaded without charge at:

The Fondazione Eni Enrico Mattei Note di Lavoro Series Index: http://www.feem.it/Feem/Pub/Publications/WPapers/default.htm

Social Science Research Network Electronic Paper Collection: http://ssrn.com/abstract=XXXXXX

The opinions expressed in this paper do not necessarily reflect the position of Fondazione Eni Enrico Mattei

On the Weights of Nations: Assigning Voting Weights in a Heterogeneous Union

Summary

Consider a voting procedure where countries, states, or districts comprising a union each elect representatives who then participate in later votes at the union level on their behalf. The countries, provinces, and states may vary in their populations and composition. If we wish to maximize the total expected utility of all agents in the union, how to weight the votes of the representatives of the different countries, states or districts at the union level? We provide a simple characterization of the efficient voting rule in terms of the weights assigned to different districts and the voting threshold (how large a qualified majority is needed to induce change versus the status quo). Next, in the context of a model of the correlation structure of agents preferences, we analyze how voting weights relate to the population size of a country. We then analyze the voting weights in Council of the European Union under the Nice Treaty and the recently proposed constitution, and contrast them under different versions of our model, and compare them to the weights derived from poll data.

Keywords: Majority rule, Voting, Weighted voting, European Union

JEL Classification: D71, D72

Financial support from the National Science Foundation is gratefully acknowledged under grants SES- 9986190 and SES-0316493, as is Financial support of the Barcelona Economics program (CREA), and the Spanish Ministry of Education and Culture through grant PB98-0870; from the Spanish Ministry of Science and Technology through grant BEC2002-002130, and from the Generalitat of Catalonia through grant SGR2001-00162. We thank Ken Binmore, Jon Eguia, Annic Laruelle, Giovanni Maggi, and Federico Valenciano for helpful discussions and comments. We are very grateful Danilo Coelho for research assistance with the Eurobarometer data.

This paper was presented at the 9th Coalition Theory Workshop on "Collective Decisions and Institutional Design" held in Barcelona, Spain, on 30-31 January 2004 and organised by the Universitat Autônoma de Barcelona.

Address for correspondence:

Salvador Barbera Departament d'Economia i d'Historia Economica Universitat Autònoma de Barcelona 08193 Bellaterra Spain E-mail: Salvador.Barbera@uab.es

1 Introduction

Citizens vote occasionally, while their elected representatives vote frequently. This is sensible due to the cost of becoming informed on a myriad of issues and of involving full populations in the innumerable decisions that fully direct democracy would require. As such, a large of part of decisions in democratic unions of nations, states, or districts, are made by indirect democracy. While indirect democracy is sensible due to the costs of involving full populations in decision making, it introduces distortions in the decision process due to the fact that a single vote by a representative does not adequately represent the heterogeneity of votes that would be cast by that representative's constituency.

To the extent that districts can be made small, of similar size, and of similar degrees of heterogeneity, and to the extent that representatives' votes are really in line with their constituents' preferences, then weighting each representative's vote equally provides a system of indirect democracy that maximizes overall societal welfare. However, for a variety of reasons, there are many systems of indirect democracy that are not structured in this way. A particularly important and timely example is the Council of Ministers of the European Union, a critical decision making body of the EU. That council consists of a single representative from each country in the European Union. The countries (represented by a single representative each) differ widely in their population sizes and compositions. Similar examples, where representatives come from quite heterogeneous member countries, states or districts, include the United Nations, the US Senate, and a variety of state and local governments. In any democratic union where the member countries, states, or districts comprising the union may be of different sizes and have different compositions in terms of distributions of citizens' preferences, it makes sense to weight the votes of the representatives.¹ For instance, some obvious difficulties can result if countries differ in population and their voting power is not weighted. Then, small countries might impose decisions that a majority of the affected people are against.

How to weight the votes of these heterogeneous countries comprising the current and future European Union is the topic of an important current debate. Indeed, the Nice Treaty (2000) and the Constitutional Convention (2003) propose very different sets of weights and voting thresholds for the Council of Ministers of the EU. The Nice Treaty proposes weights that are less than proportional to population size and a relatively high threshold for passage (73.9 percent), while the Constitutional Convention proposes weights that are directly pro-

¹Alternatively, one can think of adjusting the number of representatives that each country, state, or district has - and we shall come back to discuss this.

portional to population size and a lower threshold (60 percent).² This leads to a question of what the "right" weights for each of the countries are and how should the threshold be determined?

With the European Union debate as our leading motivating example, and with many other important applications in mind, we characterize the set of voting rules that are most "efficient" for an indirect democracy with a priori fixed districts. In particular, we identify the voting rules that maximize the total expected utility of the population of the union. We emphasize that this perspective is very different from the rhetoric that often underlies political discussions, where the vote by representatives are taken to coincide with the wishes of the whole of their country. Most of the arguments in the current debate about Europe are of this sort, and relate to the blocking power of a given country when facing a decision that the representative dislikes. While such coalitional considerations may be interesting and are certainly on the minds of the politicians shaping the rules, it is also important that we know which voting rules maximize overall expected utility, if for nothing else to at least serve as an important benchmark with which to ground such a debate. We feel that it is critical to remember that indirect democracy is a proxy for direct democracy, and that the will and welfare of the citizens should be taken into account. In a sense, our approach contrasts the view of a "Europe of States" with the view of a "Europe of Citizens."

One important conclusion of our analysis is that the structuring of the optimal voting weights and thresholds can be treated separately, with the weights depending on the differing compositions of countries, and the threshold depending on the general bias in favor of "no" over "yes". The efficient weights can be described intuitively as follows. Consider the vote by a given representative of a country. Suppose that he or she has voted "yes" on a given issue. We can then ask the following question. Given the vote of "yes", what is the surplus of people in the country who favor "yes" over "no"? For instance if 62 percent of the people favor "yes" and 38 percent favor "no", then 24 percent more of the population favor "yes" versus "no". Multiplying this percentage times the population gives us a measure of how much this country would benefit if we choose "yes" versus "no", and how much this country would suffer if we chose the reverse. The efficient voting weight is exactly the expectation of this surplus.

As the general characterization of efficient voting rules depends on the expectation of this difference between yaes and naes within each country, we also provide a model of population behavior, which we refer to as the "block model," which allows us to derive these weights

 $^{^{2}}$ The Convention's proposal also includes a requirement that at least half of the countries support a measure, which could also be binding, but less frequently. We discuss this further in what follows.

as a function of population size. This works by assuming that a country consists of a set of voting blocks of preferences, where citizens within a block are similar and have correlated preferences, while citizens across countries are uncorrelated. This structure allows us to pinpoint the efficient voting weights and thresholds under two focal scenarios. This then allows us to identify when weights that are proportional to population would be appropriate, and when a rescaling that is less than proportional to population would be in order. Our model thus offers some simple tests of the extent to which, by calculus or accident, the weights attributed to nations in a given union are efficient.

After the development of our theoretical model, the rest of the paper is devoted to the analysis of the voting systems of the Council of Ministers of the European Union, as suggested under both the Nice treaty of 2000 and the Constitutional Convention of 2003. As mentioned above, these voting rules are quite different, with the Nice Treaty assigning weights that are less than proportional to a country's population and the proposed Constitution assigning weights that are directly proportional to a country's population. We show that these two conflicting proposals coincide with the two polar cases of our "block model" of population behavior. Which set of weights is more efficient then boils down to an empirical question of preference patterns. We analyze some poll data on citizens' preferences within the EU countries and find that the data suggest that the proposed Constitutional weights seem appropriate. There any many reasons that these poll data should be interpreted cautiously, but this at least shows that such an analysis is feasible and should be part of the debate. The two proposals also differ in the voting thresholds they suggest. We emphasize that the optimality of weights and thresholds can be completely disassociated from each other. Thus, we separately discuss how the different thresholds correspond to different hypotheses about the bias of voters in favor of the status-quo over change.

Relation to the Literature

To us it was surprising that the previous literature had not considered the criterion of efficiency (total expected utility) as a guide to determine optimal voting rules for indirect democracy.³ While there is literature that relates to indirect democracy, it approaches the problem from other perspectives. For instance, there is a rich literature in cooperative game theory that examines weighted majority games. The main thread there has been to produce power indices, measuring things such as the relative probabilities that different voters are

 $^{{}^{3}}$ Rae (1969) analyzed voting rules under this utilitarian perspective of maximizing expected utility or satisfaction rather than decisiveness (see also Badger (1972) and Curtis (1972)), but in the context of direct democracy.

pivotal. These include the Banzhaf (1965) and Shapley-Shubik (1954) indices, among others. One central way in which our analysis differs from most of that literature is that we are interested in total satisfaction in terms of expected utilities rather than a measure of pivots or what is often called decisiveness.

While some researchers have built power measures on satisfaction and contrasted them with power measures built on decisiveness (see for instance Dubey and Shapley (1979), Barry (1980) and Laruelle and Valenciano (2003)), our perspective is still quite different. Most importantly, our aim is not to produce some measure of power or satisfaction or to compare rules under such measures, but instead to study the optimal design of voting rules. We provide a full characterization of the voting rules that maximize total expected utility and show how these relate to the underlying distributions of agents' preferences, among other things. To the extent that the previous literature has thought about designing rules, it has focussed on equating the power of agents, rather than maximizing the total expected utilities of agents. This dates to the seminal work of Penrose (1946). Depending on the distribution of preferences, these two objectives can lead to quite different voting rules. And, interestingly, maximizing total expected utility can result in large inequalities in the treatment of individuals across countries. We provide some results outlining how the asymmetric treatment of agents depends on the situation.

Perhaps the closest predecessor to the theoretical part of our work is that of Felsenthal and Machover (1999), who also study the design of two-stage voting rules from an optimization perspective. Their objective is to minimize the expected difference between the size of the majority and the number of supporters of the chosen alternative.⁴ Their objective differs from maximizing total expected utility in that it does not account for the surplus of voters in favor of an alternative when the majoritarian alternative is selected, but only accounts for the deficit when the majoritarian alternative is not selected. While these two perspectives differ, they lead to the same weights in the particular case of large countries of i.i.d. voters, where the weights are proportional to the square root of a country's population size, as originally suggested by Penrose (1946) from an even different perspective.

The setting with a large number of i.i.d. voters is special and not so realistic - especially for applications such as to the European Union. Our analysis applies to a more general model, and we find that the weights that maximize total expected utility usually differ from the square root of population size. In particular, we show how the efficient voting rules vary in interesting ways according to the correlation structure of agents' preferences, as well as the

⁴See Felsenthal and Machover for an illuminating discussion of their objective, and some of the imprecisions in the previous literature.

bias for one alternative over another (for instance for the status-quo as opposed to change), and the behavior of countries' representatives. This is the first analysis that accounts for such correlations and other factors that we are aware of.

Finally, there is also a literature has examined the European Union's decision-making and brought ideas from weighted games to assess the relative power of different countries under the Nice Treaty (e.g., see Laruelle (1998), Laruelle and Widgrén (1998), Sutter (2000), Baldwin, Berglöf, Giavazzi, and Widgrén (2001), Bräuninger and König (2001), Galloway (2001), Leech (2002), and some of the references cited there). As the foundations of our analysis of voting rules differs from the previous literature and power indices, so does our analysis of the Nice Treaty and the new Constitution. Among other things, we identify conditions on the correlation structure of citizens' preferences that would justify the various rules that have been proposed, something which does not appear previously.

2 A Simple Example

We begin by presenting a simple example that gives a preview of some of the issues that arise in designing an efficient voting rule. The example shows why in some cases it will be efficient to use weights that are not proportional to population.

EXAMPLE 1 Non-Proportional versus Proportional Weights

Consider a world with three countries. Countries 1 and 2 have populations of one agent each. Country 3 has a population of three agents.

Each agent has an equal probability of supporting alternative a as alternative b. An agent gets a payoff of 1 if their preferred alternative is chosen, and -1 if the other alternative is chosen. Thus, total utility can be deduced simply by keeping track of the number of agents who support each alternative.

First, let us consider a situation where we weight countries in proportion to their populations and then use a threshold of 50% of the total weight. That would result in weights of w = (1, 1, 3) and a threshold of 2.5. This reduces to letting country 3 choose the alternative.

Here it is possible for a minority of agents to prefer an alternative and still have that be the outcome. For instance, if two agents in country 3 prefer a, and all other agents prefer b, then a is still chosen.

Let us compare this to the efficient weights - that is, those that maximize the total expected utility. Here those weights turn out to be (1,1,1.5), and the threshold is 1.75. Thus, this voting rule is equivalent to one vote per country. The proof that this is the efficient rule

comes from our characterization theorem below, but we can see the improvement in utility directly.

First, note that it is still possible for a minority of agents to prefer a and a majority to prefer b, but to still have a selected. For instance, this happens if agents in countries 1 and 2 prefer a, but agents in country 3 all prefer b. Despite the fact that the rule is not always making the correct choice in terms of maximizing the total utility, there is an important distinction between the efficient rule and the proportional rule here. Fewer configurations of preferences under the efficient weights lead to incorrect (minority-preferred) decisions.

Let us list configurations that are problematic in terms of agents preferences, where the last three agents are the agents in country 3.

The only way that a can be the outcome and only be preferred by a minority under the efficient weights is when preferences are (a;a;b,b,b).

However, under the weights that are proportional to population there are three preference configurations that can lead to a being chosen when preferred by a minority. These are (b;b;a,a,b), (b;b;a,b,a) and (b;b;b,a,a).

When we compute the total expected utility (summed across all agents) it is 1.75 under the efficient weights compared to 1.5 under the population weights, which reflects this difference in potential incorrect decisions.

This example is clearly a very stark one. It illustrates some of the ideas that we will run across in what follows. More generally, the characterization of the efficient rule will depend on many considerations including the distribution of agents' preferences, the way in which representatives of a country act, and the configuration of countries. In some cases weights that are proportional to population are efficient, while in other cases non-proportional weights are efficient. We now turn to that more general analysis.

3 The Model

Decisions and Agents

A population of agents is divided into m countries.

Country *i* consists of n_i agents and we denote this set by C_i . The total number of agents is $n = \sum_i n_i$.

Although we use the language of a union of countries, the model equivalently applies to any voting procedure where different groups elect representatives who then vote on their behalf.

These agents must make a decision between two alternatives that we label a and b.

A state of the world s will be a description of agents' preferences over the two alternatives. In a given state of the world, each agent is either a supporter of alternative a or a supporter of alternative b. We need only keep track of the difference in utility that a agent has for alternatives a and b. Thus, without loss of generality we normalize things so that agent jgets a utility of s_j if a is chosen and a utility of 0 if b is chosen.

So, a state of the world is a vector $s \in \mathbb{R}^n$, with element s_j being the difference between agent j's valuations for a and b.

A Two Stage Voting Procedure

The decision making process is described as follows.

The First Stage

In the first stage, a country's representative decides whether to vote for a or b. This decision will generally depend on the state of agents' preferences.

We use $r_i = a$ to denote that the representative of country *i* will vote for *a*, and $r_i = b$ to denote that the representative will vote for *b*.

At this point we remain agnostic on how the decision of a representative's vote relates to the state of agents' preferences.

Possibilities are that the representative is elected with a mandate, or that the representative is an existing politician who polls the population, or that the representative is a dictator, bureaucrat, etc., who might decide on how to vote quite differently. Later in the paper we will consider a situation where the "representative" is in fact that, namely he or she votes in accordance with a majority of the population.

THE SECOND STAGE

In the second stage, the representatives from each country meet and vote according to a weighted voting rule with a qualified majority. In particular, each representative casts a vote for either a or b. The vote of the representative of country i is given a weight $w_i \in \mathbb{R}_+$. The tally of votes for a is simply the sum of the w_i 's of the representatives who cast votes for a, and similarly for b. Alternative a is selected if its tally of weights exceeds the qualified majority threshold (denoted $\beta \in [0, \sum_i w_i]$), alternative b is selected if the tally of weights for a is less than the qualified majority threshold, and ties are broken by the flip of a fair coin. Let $v : \mathbb{R}^n \to \{-1, 0, 1\}$ denote the outcome of this two stage voting procedure as a function of the state. Here v(s) = 1 is interpreted as meaning that alternative a is chosen, v(s) = -1 means that alternative b is chosen, and v(s) = 0 denotes that a tie has occurred and a coin is flipped.

We let V denote the set of all such weighted voting rules with qualified majorities.

The reason that we code v(s) in this way is that the utility of agent j in state s can now be written as $v(s) \times s_j$.⁵ Thus the total utility summed across all agents in all countries is

$$v(s)\sum_j s_j,$$

and the total expected utility of the union using a voting rule v is denoted

$$E\left[\sum_{j}v(s)s_{j}\right].$$

Equivalent Voting Rules

We must recognize that different weights and thresholds can lead to the same voting rule, and so voting rules will only be defined up to an equivalence class of weights and thresholds.

Beyond defining two different pairs of weights and thresholds to be equivalent if their induced voting rules always make the same choices, we need a coarser requirement for our main results due to the fact that tie-breaking is not completely tied down under efficient voting rules.

Let us say that a profile of voting weights and threshold w, β with induced voting rule vis equivalent up to ties to a profile of voting weights and threshold w', β' with induced voting rule v' if v(s) = v'(s) for all s such that $v'(s) \neq 0$.

This is not quite an equivalence relationship, as it allows v to break ties in a different way from v'.⁶

To see why we define equivalence only up to ties consider a simple example. There are two countries and each consists of a single agent whose utilities take on values in $\{-1, 1\}$. Let w' be (1,1) and the threshold be 1. Note that the induced voting rule v' would be efficient for this example. When things are unanimous, v' picks the unanimous choice, but when

⁵To be careful, this denotes twice the utilities in the sense that s_j is the difference between the utilities for a and b, and this difference is now doubled in our accounting. We do this to accommodate ties in voting.

⁶This is an asymmetric relationship: v can be equivalent up to ties with v' while the reverse might not hold.

 s_1 and s_2 are of opposite signs, the rule flips a coin and so v'(s) = 0. Alternative weights $w = (1 + \varepsilon, 1)$ with a threshold of $1 + \frac{\varepsilon}{2}$ would also be efficient, but would favor the first agent in the case of a tie. Thus, its induced voting rule v would be more resolute than v', but would make the same choices in any case where efficiency was at stake.

Equivalent voting weights and thresholds can be rescalings of each other, but also might not be. For instance with three countries, w = (3, 2, 2) with a threshold of 3.5 is equivalent to w' = (1, 1, 1) with a threshold of 1.5 - they both select the alternative that at least two countries to voted for.

4 Efficient Voting Rules

Let us consider the problem of assigning the weights and setting the threshold of the qualified majority in a manner so that the resulting voting rule maximizes the expected sum of the utilities of all agents in the union.

In this regard, the best one could hope for would be to choose a when $\sum_j s_j > 0$ and b when $\sum_j s_j < 0$. With the two-stage procedure this optimum cannot be achieved. The reason is that we are losing information in a two stage procedure. In the second stage we see only the votes of the representatives. This comes only in the form of a vote for a or b, which includes only indirect information about the preferences of agents.

Efficient Voting Rules

Efficient voting rules are those designed to capture as much information as possible. In particular, we can still ask which $v \in V$ maximizes

$$E\left[\sum_{j} v(s)s_{j}\right].$$

We call such a voting rule an *efficient* voting rule.

4.1 Bias and Threshold Voting

In many contexts, especially where b is interpreted as a status quo, there might be some asymmetry in the way that we treat alternatives.

Let us say that country *i* is *biased* with bias $\gamma_i > 0$ if

$$E\left[\sum_{k\in C_i} s_k \, | r_i = b\right] = -\gamma_i E\left[\sum_{k\in C_i} s_k \, | r_i = a\right].$$

A country's bias captures how different our expectations are concerning how much the country's voters care about a over b when their representative votes for a, compared to our expectations about how much the country's voters care about b over a when their representative votes for b.

THEOREM 1 Suppose that s_j is independent of s_k when j and k are in different countries, and that each country has the same bias factor γ . A weighted voting rule is efficient if and only if it is a weighted voting rule with qualified majority threshold and weights that are equivalent up to ties to the threshold $\frac{\gamma \sum_i w_i^*}{\gamma + 1}$ and weights

$$w_i^* = E\left[\sum_{k \in C_i} s_k \middle| r_i = a\right].$$

It is important to note that the threshold depends on the bias γ , while the weights are determined by the expectations that come from each country. Thus one can judge whether a rule's weights are optimal independently of the threshold, and vice versa.

We emphasize that there are no assumptions other than the common bias behind this theorem, and yet we obtain an essentially unique characterization of efficient voting rules and a strong form of separability of weights and thresholds. The proof appears in the appendix, but is quite intuitive and straightforward. Effectively, the efficient decision is the one that maximizes the expected utility of the population conditional on what can be gleaned from the votes of representatives. The weights correspond to the expected utility differential in a given country based on the observance of the representative's vote. The voting threshold simply adjusts for the bias of the scaling of what is learned from yes versus no.⁷ Despite its simple proof, we feel that this characterization of efficient voting rules is important. We can see this both in terms of some of its implications, as well as its application. Before turning to the application to the European Union, let us discuss a few of the implications of the formula.

First, the extent to which a country's representative's vote is tied to the utilities of the agents in the country has important consequences. For example, if the representative's vote was purely random and uncorrelated with the utilities of his constituency, then that country's

⁷It is quite simple to see the more general result that would apply if countries have different bias factors. We simply have a "yes-weight" for a yes vote of country *i* that is $E\left[\sum_{k\in C_i} s_k | r_i = a\right]$, and a "no-weight" for a no vote by country *i* which is $E\left[\sum_{k\in C_i} s_k | r_i = b\right]$. We then sum the "yes-weights" for countries voting yes, and the "no-weights" for countries voting no. The choice is the one with the higher total weight.

weight would be 0. More generally, the closer the tie between a representative's vote and the population's utilities, the larger the weight that a country receives.

Second, the weights are affected by the distribution of opinions inside a country. In particular, the correlation structure within a country is an important determinant of the expected size of the surplus of utilities for one alternative or the other. For instance, if a country's agents had perfectly correlated opinions (and the representative voted in accordance with them), then a vote for an alternative would indicate a strong surplus of utility in favor of that alternative. The more independent the population's opinions the lower the expected surplus of utility in any given situation. Thus, higher correlation among agents' utilities will generally lead to higher weights.

Third, the efficient weights take into account the intensity of preferences. So, relatively larger utilities lead to relatively larger weights. Thus, a country that cares more intensely about issues is weighted more heavily than a country that cares less, all else held equal. Due to practical and philosophical difficulties with the appraisals of utilities, one might want to be agnostic on this dimension and just treat all s_j 's equally in the sense of only assigning them values of +1 or -1. We do this in the following section. Then accounting for utilities amounts to counting supporters.

Fourth, because of all the things that lie behind the calculations of the weights, the relation between the size of countries and their relative weights is ambiguous. For example, a large country with a representative who is a dictator whose vote is uncorrelated with his population's preferences receives a smaller weight than a smaller country with a representative whose vote is very responsive to his population's preferences.

The following example illustrates the relation between bias and the voting threshold, as well as the separability of weights and thresholds.

EXAMPLE 2 Bias and Thresholds

Consider three countries. Countries A and B have 1 voter each, while country C has N_C voters.

Each voter's preferences over a and b are drawn independently. The s_j 's take on values either 1 or -v with equal probability.

When v is not 1, then there is a bias in the way that voters see the alternatives a and b. For instance, when v > 1, then it means that a voter who prefers b, is hurt more by a choice of a, than a supporter of a when b is chosen.

In this case, the common bias factor across countries is $\gamma = v$.

Theorem 1 now tells us that the voting threshold should be a fraction of $\frac{v}{v+1}$ of the total weight. As v becomes very large, this means that near unanimity for a is required to overturn the status quo b. If v = 1, then the threshold is 50 percent.

The voting weights are independent of v: They are $w_A = w_B = 1$ for countries A and B, and via some straightforward calculations:

$$w_C = 2^{-N_C} \sum_{x > \frac{N_C}{2}} (2x - N_C) \frac{N_C!}{x!(N_C - x)!}.$$

This can produce some interesting voting rules.

For instance, suppose that $N_C = 7$. Then C is much larger than the other countries, and $w_C = 2.186$. However, C's "power" still depends on the voting threshold. If v = 1, then the threshold is 50 percent, and so C is the only country that has a nontrivial vote. In that case country C dictates. However, if v = 2, then the threshold is 2/3 of voting weights. Then, a passes if and only if country C and at least one of A or B votes for a. Either C, or A and B together, can block a and keep the status quo.

This example shows several things: First the separability of how the weights and thresholds are determined. Here, the weights depend on the relative populations of the countries, while the threshold depends on the underlying preference structure in terms of a bias for change versus the status quo. Second, the structure of the voting rule and how it operates ends up depending in important ways on both the threshold and weights.

A prominent case of interest is one where countries are unbiased. Here there is no a priori disposition favoring change or the status quo, and hence simple majority rule is efficient, as stated in the following easy corollary.

Unbiased Countries

Let us say that a country is unbiased if

$$E\left[\sum_{k\in C_i} s_k | r_i = b\right] = -E\left[\sum_{k\in C_i} s_k | r_i = a\right].$$

An unbiased country is one where what we learn about how much a country cares about a from the fact that the country supports a is the same as what we learn about how much a country cares about b from the fact that the country supports b.

COROLLARY 1 Suppose that s_j is independent of s_k when j and k are in different countries, and that each country is unbiased. A profile of voting weights and a threshold is efficient if and only if it is equivalent up to ties to the weights

$$w_i^* = E\left[\sum_{k \in C_i} s_k \middle| r_i = a\right]$$

and the 50% threshold of $\frac{\sum_i w_i^*}{2}$.

In order to apply the theory and calculate weights as a function of a country's population, we now introduce a model that is more specific about the distribution of agents' preferences and how representatives vote.

5 A Block Model

We now specialize to what we call a "block model" which works as follows.

First, we treat agents' utilities equally, in the sense that we only account for them as +1 or -1, and will disregard personal intensities. This may be defended on grounds of practicality, but also more philosophically as an equal treatment condition.

Second, we assume that representatives vote for the alternative that has a majority of support in their country.

Third, we make the following specific assumptions about the distribution of the utilities of agents. We consider a world where each country is made up of some number of blocks of constituents, where agents within each constituency think alike - that is have perfectly correlated preferences, and where agents across constituencies think independently. We take the blocks within a country to be of the same size.

These assumptions are a stylized version of what we generally see. They reflect the fact that countries are often made up of some variety of constituencies, within which agents tend to have very highly correlated preferences. For instance, the farmers in a country might have similar opinions on a wide variety of issues, as will union members, intellectuals, etc.

By adjusting the size and number of blocks in a country we obtain varying expressions for the efficient weights of that country.

Efficient Weights in the Block Model

In the block model, we let N_i be the number of blocks in country *i*. In most applications the numbers N_i are likely to be relatively small. Then letting p_i be the size of each block, then we obtain the following expression for the efficient weight of country *i*.

$$w_i^b = p_i 2^{-N_i} \sum_{x > \frac{N_i}{2}} (2x - N_i) \frac{N_i!}{x!(N_i - x)!}.$$
(1)

There are two prominent variations on the block model that we consider in what follows.

We call the first variation the absolute size block model. In this variation, blocks are of a fixed size across all countries. In this case, a country's population can be measured in blocks, and a larger country has more blocks than a smaller one. Here the p_i 's are the same across all countries.

We call the second variation the relative size block model. In this variation, all countries have the same number of blocks, and the size of the blocks in a given country adjust according the country's population size. Here the N_i 's are the same across all countries.

Thus, we get the following expressions for the efficient weights in the two specializations of the block model.

Efficient Weights in the Absolute Size Block Model

Given that the population size of a block (p_i) is the same across all countries, these can be cancelled out, and the weights in the absolute size block model, w_i^a , reduce to:

$$w_i^a = 2^{-N_i} \sum_{x > \frac{N_i}{2}} (2x - N_i) \frac{N_i!}{x!(N_i - x)!}.$$
(2)

Efficient Weights in the Relative Size Block Model

In the relative size block model, as the number of blocks (N_i) are the same in all countries, the difference in the weights then comes only in how many agents are represented in a block. When calculating the weights, the weights turn out to be directly proportional to the population size of the countries. Thus,

$$w_i^r = p_i. (3)$$

The efficient weights for various sizes of countries are given in the following table. The country size refers to number of blocks for the absolute block model and to some number of population units (say millions of people) in the relative block model.

Country Size	Weight in the	Weight in the
in Units	Absolute Block Model	Relative Block Model
1	1	1
2	1	2
3	1.5	3
4	1.5	4
5	1.875	5
6	1.875	6
7	2.186	7
8	2.186	8
9	2.461	9
10	2.461	10
11	2.707	11
12	2.707	12
13	2.933	13
14	2.933	14
15	3.142	15
16	3.142	16
17	3.338	17
18	3.338	18
19	3.524	19
20	3.524	20

While the weights in the relative size block model are directly proportional to a country's population, they are less than proportional in the absolute block model. In that model they are graphed as follows.

Figure 1 here

We note that for large numbers of blocks, the weights in the absolute block model vary with the square root of the number of blocks, which is consistent with weights originally proposed by Penrose (1946),⁸ while for small numbers of blocks they diverge from this.

⁸See also Felsenthal and Machover (1999), as discussed in the introduction. Here we end up with similar expressions, but only in one specific version of the block model, and only for large populations with relatively small blocks, and for quite different reasons. More generally, the weights we obtain will differ from the square root, especially when the number of blocks is small or when we leave the absolute size block model.

Asymmetries and Non-Monotonicities in Expected Utilities

Our perspective has been to maximize the sum of expected utilities, and in the block model as we have only looked at the sign of utilities, this amounts to maximizing the expected number of agents who are in agreement with the alternative chosen. What we emphasize here is that this is quite different from trying to equalize expected utilities across agents. In particular, efficient rules necessarily treat agents asymmetrically, depending on the size of the country they live. Let us examine this in more detail for the two variations on the block model.

Let us compare the expected utilities of agents living in two countries of different population size, under the efficient voting rule in the two variations of the block model.

PROPOSITION 1 In the relative size block model, agents living in the larger country have expected utilities which are at least as large as agents living in the smaller country; and whenever the two countries weights are not equivalent⁹ then the agents in the larger country have a strictly higher expected utility. In the absolute size block model, the comparison of expected utilities of agents across countries can go either way depending on the specifics of the context.

The proof of the proposition is straightforward. We offer a simple argument for the relative size block model, and an example showing ambiguity for the absolute size block model.

In the relative size block model, any agent's block in any country has exactly the same probability of agreeing with the agent's representative's vote. Thus, the expected utilities of agents in different countries differ only to the extent that their representatives receive different weights. As larger countries have larger weights, the claim in the proposition follows directly.

To see the ambiguity in the absolute block size model let us examine an example. Consider a union of three countries. Let us examine the expected utilities of the agents as we vary the number of blocks in the various countries.¹⁰

⁹Two countries weights are equivalent if there exists a set of weights that lead to the same voting rule where these two countries weights are identical.

¹⁰The calculations are as follows. A agent gets a 1 when his or her preferred outcome is chosen and a -1 if it is not. For a agent in country 1 in the (1,1,1), (1,1,3), and (1,1,5) cases, there is a 3/4 chance at least one of the other countries will prefer the agent's preferred alternative and a 1/4 chance that the other two countries will both favor the other alternative. This leads to 3/4 chance of utility of 1 and 1/4 chance of utility of -1. For a agent in country 3 in the (1,1,3) case, there is a 3/4 chance his or her preferred alternative

Populations of	Efficient	Expected Utility	Expected Utility
Countries	Voting	of a Agent in	of a Agent in
in Blocks	Weights	Country $1 \text{ or } 2$	Country 3
(1,1,1)	(1,1,1)	.5	.5
(1,1,3)	$(1,1,1.5) \sim (1,1,1)$.5	.25
(1,1,5)	$(1,1,1.875) \sim (1,1,1)$.5	.1875
(1,1,7)	$(1,1,2.186) \sim (0,0,1)$	0	.3125
(2,2,7)	$(1,1,2.186) \sim (0,0,1)$	0	.3125
(3,3,7)	$(1.5, 1.5, 2.186) \sim (1, 1, 1)$.25	.15625

There are some interesting things to note here. The changes in voting weights result in non-monotonicities in expected utilities in several ways. In the cases of (1,1,3) and (1,1,5), a agent in country 1 or 2 has a higher utility than a agent in country 3. However, once country 3 hits a population of 7, then its weight is such that the votes from countries 1 and 2 are irrelevant. Thus, a agent would rather be in the larger country when the configuration is (1,1,7), while a agent would prefer to be in a smaller country when the configuration is (1,1,3) or (1,1,5). Also, we se that as we increase country 3's population for 3 to 5, its agents' utilities fall, but then increasing the population from 5 to 7 leads to an increase in its agents' utilities. This contrasts with decreases in utilities of agents in the other countries.

This example shows us that there are no regularities that we can state concerning agents' utilities in the absolute size block model. The difficulty is that changes in population might dilute a given agents' impact within a country, but might also lead to a relative increase of that country's voting weight. As these two factors move against each other, changes can lead to varying effects.

Another issue that we might consider in addition to comparing agents utilities across countries, is to examine how the overall expected utility varies under efficient voting rules as we change the division of a given population into different districts or countries. This issue is also generally ambiguous, regardless of which version of the block model one considers. For instance, one might conjecture that if we start with one division of a population into districts,

will match the country's vote and a 1/4 chance it will not. In the first case, there is then a 3/4 chance this will receive a vote from at least one of the other two countries and a 1/4 chance it does not. In the second case, there is a 1/4 chance that the agent's preferred alternative will still be passed by the other two countries and a 3/4 chance it will not. More generally, it is easy to check that the agent's ex ante expected utility conditional on his or her country's vote being in the winning majority is simply $\frac{w_i^*}{n_i}$, and conditional on his or her country's vote being on the losing side is $-\frac{w_i^*}{n_i}$. Then we can just calculate the probability that a given country's vote will be in the winning majority, given the weights.

and then further subdivide the population into finer districts, we would enhance efficiency since agents would become closer to their representatives. However, this is not always the case. To see this note that if we start with a union of just one district or country, then we essentially have direct democracy. This is the most efficient possible. But then dividing this into several districts or countries would lead to a lower total expected utility under the efficient rule, than having just one district. Now, if we continue to further subdivide the districts, we eventually reach a point where each agent resides in a district of one, which brings us back to direct democracy and full efficiency! Generally, subdivisions lead to conflicting changes: on the one hand having a smaller number of agents within a district gives them a better say in the determination of their representative's vote, but on the other hand their representative is now just one among many. This leads to non-monotonicities and ambiguities of the types discussed above.

6 The European Union

Let us now examine the voting rule to be used in the Council of Ministers of the European Union under the Nice Treaty (December 2000) and compare it to the efficient voting rules under the variations of the block model.

The following are the voting weights for the European Council of Ministers under the Nice Treaty for the expansion of the EU from 15 to 27 members.¹¹ The vote is by qualified majority. At least 255 of the 345 votes (73.9%) must be cast in approval of a proposal for it to pass.^{12,13}

¹¹The previous weights for the 15 members were 10 for Germany, France, Italy and the U.K.; 8 for Spain; 5 for Belgium, Greece, the Netherlands, and Portugal; 4 for Austria and Sweden; 3 for Denmark, Ireland and Finland; and 2 for Luxembourg, with 62 of 87 votes (71%) required for approval of a proposal.

¹²There are two other qualifications as well: (i) that the votes represent at least 14 of the 27 countries and (ii) that the votes represent at least 62% of the total population. Calculations by Bräuninger and König (2001) suggest that there are relatively few scenarios in which the weighted vote threshold of 255 votes would be met while one of the other two criteria would fail. It appears that the only impact will be from the population threshold and that this will only involve a few configurations of votes providing a very slight boost in power to Germany and slight decrease in power to Malta. Thus, for practical purposes, these additional considerations are relatively unimportant and the voting weights themselves are the main component of the voting procedure.

¹³There are discrepancies in the Nice Treaty in that some statements imply a threshold of 258 votes and others a threshold of 255 votes. It appears that the correct number is the 255.

Country	Population	Votes (i.e., weights)
Germany	82.8	29
U.K.	59.5	29
France	59.3	29
Italy	57.6	29
Spain	40	27
Poland	38.7	27
Romania	22.4	14
Netherlands	15.9	13
Greece	10.6	12
Czech	10.3	12
Belgium	10.2	12
Hungary	10.1	12
Portugal	10	12
Sweden	8.9	10
Bulgaria	7.8	10
Austria	8.1	10
Slovakia	5.4	7
Denmark	5.3	7
Finland	5.2	7
Ireland	3.8	7
Lithuania	3.6	7
Latvia	2.4	4
Slovenia	1.9	4
Estonia	1.4	4
Cyprus	0.8	4
Luxembourg	0.5	4
Malta	0.4	3

Let us examine the efficient voting weights and compare those to the actual weights. The following table provides the actual weights and the efficient weights based on two different sizes of voting blocks.

The efficient weights in the absolute size block model are calculated for two different block sizes: 1 million and 2 million. So for instance, in the case of 1 million sized blocks, Germany

is seen as having 83 blocks, France as 59, and Italy as 58, etc. This leads to efficient voting weights of 7.3, 6.2 and 6.1 for these countries, respectively.¹⁴ Recall that voting weights are not affected by rescaling. So, we need to rescale the efficient weights to the scale of the actual weights. We find the scaling factor by regressing the actual weights on the efficient weights (with no intercept). This leads to a scaling factor of 4.58 for the case of 1 million sized blocks and 9.01 for the case of 2 million sized blocks. The efficient weights reported below are those directly from (2) multiplied by the scaling factor.

The efficient weights in the relative size block model are calculated directly by rescaling the population sizes to best fit the actual weights (recall that weights are completely equivalent under rescalings). The scaling factor here is .58.

 $^{^{14}}$ Countries with a faction of a block are simply scaled to a corresponding fraction of the efficient weight of 1 for a one block country.

Country	Population	Nice	Absolute Block	Absolute Block	Relative Block
		Treaty	Efficient Weights:	Efficient Weights:	Efficient and
		Weights	1M Sized Blocks	2M Sized Blocks	Constitution
					Weights
Germany	82.8	29	33.4	33.4	48.3
U.K.	59.5	29	28.4	27.9	34.7
France	59.3	29	28.4	27.9	34.6
Italy	57.6	29	27.9	27.9	33.6
Spain	40	27	22.9	22.7	23.3
Poland	38.7	27	22.9	22.7	22.6
Romania	22.4	14	16.9	17.5	13.1
Netherlands	15.9	13	14.2	14.3	9.3
Greece	10.6	12	12.4	12.3	6.2
Czech	10.3	12	11.4	12.3	6.0
Belgium	10.2	12	11.4	12.3	5.9
Hungary	10.1	12	11.4	12.3	5.9
Portugal	10	12	11.4	12.3	5.8
Sweden	8.9	10	11.4	9.7	5.2
Bulgaria	7.8	10	10.1	9.7	4.6
Austria	8.1	10	10.1	9.7	4.7
Slovakia	5.4	7	8.7	8.1	3.1
Denmark	5.3	7	8.7	8.1	3.1
Finland	5.2	7	8.7	8.1	3.0
Ireland	3.8	7	6.9	6.5	2.2
Lithuania	3.6	7	6.9	6.5	2.1
Latvia	2.4	4	4.6	6.5	1.4
Slovenia	1.9	4	4.6	6.2	1.1
Estonia	1.4	4	4.6	4.5	.8
Cyprus	0.8	4	3.7	2.6	.5
Luxembourg	0.5	4	2.3	1.6	.3
Malta	0.4	3	1.8	1.3	.2

The Nice Treaty weights compared to the efficient weights are pictured as follows. A regression of the Nice Treaty weights on the efficient weights under the absolute size block model provides an \mathbb{R}^2 of 96% for the case of 1 million sized blocks and 95% for the case of

2 million sized blocks (with F-statistics in each case over 600).¹⁵ A regression of the Nice Treaty weights on the efficient weights under the relative size block model provides an R^2 of .80 and an (F-statistic of 102).

The relationship between the different weights is pictured as follows.

Figure 2 here

Discussion and Eurobarometer Data

It is interesting to compare the voting rule under the Nice Treaty to that under the draft of the Constitution produced by the Constitutional Convention in June of 2003, which are proposed to take affect in November of 2009 (see Article 24). Under the proposed voting rule in the Constitution, weights will be proportional to population and the threshold will be 60% of the total population.¹⁶ Those weights would not be very efficient if the world is well approximated by the absolute size block model, but would be a perfect fit under the relative size block model.

Thus, we are left with an empirical question. If the world is a good match to the absolute size block model then the Nice Treaty weights are almost perfectly efficient, while if the world is a good match to the relative size block model then the new Constitution's weights are the efficient ones. Of course, these are highly stylized models and it is likely that the world does not conform to either. While it seems clear that countries such as Luxembourg and Malta consist of more than one block, it also seems clear that the smallest countries have fewer voting blocks than the largest ones. This suggests that the weights should be nonlinear, although perhaps not quite to the level suggested by the absolute size block model.

While a detailed empirical investigation of voting patterns within the countries of the EU is beyond the scope of this article, we now examine data that show that such an investigation is feasible.

The European Union conducts a series of opinion surveys that are designed to gauge the opinions in different countries on topics of importance to the union. This series is called the "Eurobarometer" (Eurobarometer (2003ab)). These polls are conducted periodically

 $^{^{15}}$ As a comparison, the fit using weights directly proportional to population is only 81%, and so the efficient weights provide a much closer match to the Nice Treaty weights.

¹⁶The rule is more complicated than this, as it requires at least 50% of member states (at least 14 of the 27 countries) to vote yes as well as 60% in terms of the weighted voting. Thus, there could arise instances where 60% of the weights come from fewer than 50% of the countries, in which case the vote will not pass. While this is an important consideration, as a first approximation we take the 60% weight to be the binding constraint.

and consider issues pertinent to the European Union. The advantage of using these polls is that they ask the same questions to citizens of each of the current and future EU member countries. The samples designed to be representative and the questions are conduced in faceto-face interviews. The interviews included 16,802 people in the current member countries and 12,165 people in the future member countries, and were conducted between October 1 and November 9 of 2003. The disadvantage is that the polls are inherently noisy, and also that the only questions available are those asked by the EU, and as such may have some bias in their selection.¹⁷ We examined the most recent EU Barometer polls, from December of 2003 (Eurobarometer (2003ab)). There are many questions that allow respondents to express a variety of opinions; and there are other questions of a "agree", "disagree" variety. As such, we include only those questions that asked explicitly for an answer of "agree" or "disagree". There are eleven such questions and they relate to foreign policy, defense policy, and security (the questions appear in the appendix).¹⁸ We average across questions to get a rough picture of the expected difference of | yes - no |.¹⁹ and These results appear in the table below.

¹⁷In particular, the percentage answering "yes" over all questions and all countries is 67 percent.

¹⁸We also looked at questions on the Euro and EU agricultural policies from previous Eurobarometers, but those questions were only asked of current member countries and so are only a sample of about half as many countries. The analysis reaches the same conclusions, as there is no observable relationship between the yes-no and population size.

¹⁹The Eurobarometer (2003a) reports "agree" and "disagree", with the remainder being "I don't know". We look at agree-disagree. Eurobarometer (2003b) only reports "agree". We estimate average "I don't knows" from the 2003a data and use that estimate to derive the "disagrees" for the candidate countries.

Country	Population	Average	Resulting
		yes - no	Weights
Germany	82.8	53.3	44.1
U.K.	59.5	36.6	21.8
France	59.3	52.4	31.1
Italy	57.6	56.1	32.3
Spain	40	54.5	21.8
Poland	38.7	54.6	21.1
Romania	22.4	44.7	10.0
Netherlands	15.9	55.1	8.8
Greece	10.6	61.6	6.5
Czech	10.3	42.4	4.4
Belgium	10.2	49.7	5.1
Hungary	10.1	52.2	5.3
Portugal	10	52.2	5.2
Sweden	8.9	44.8	4.0
Bulgaria	7.8	41.6	3.2
Austria	8.1	51.2	4.1
Slovakia	5.4	48.6	2.6
Denmark	5.3	42.4	2.5
Finland	5.2	47.5	2.5
Ireland	3.8	55.1	2.1
Lithuania	3.6	45.5	1.6
Latvia	2.4	54.6	1.3
Slovenia	1.9	53.5	1.0
Estonia	1.4	43.5	.6
Cyprus	0.8	70.1	.6
Luxembourg	0.5	56.6	.3
Malta	0.4	48.9	.2

The percent difference between yes and no is not significantly related to population, as we see in the following figure.

Figure 3 here

If we regress the average values of the absolute value of yes-no for each country against

population size, we end up with an insignificant relationship (a coefficient of -.007 with a standard error of .061 and a p-value of .90). These data are thus in line with the relative block model, and if we examine the induced weights, there are almost perfectly linearly related to population (except for the outlier of the U.K.).

Figure 4 here

While these poll data are noisy enough to give us pause in concluding anything from the above analysis, it does suggest that estimating weights for countries should be a feasible exercise.

Let us also discuss the voting thresholds. The threshold under the Nice treaty is 73.9% of the weights - which would be efficient if countries have a bias of roughly $\gamma = 3$. This indicates a strong bias for the status quo. In contrast, the threshold of 60% under the Constitution would be efficient if countries have a bias of roughly $\gamma = 1.5$. This is also a bias for the status quo, but a less pronounced one.

At least two other considerations might lie behind the selection of a voting rule, both in terms of weights and thresholds. One is its stability. As the rules can be amended, considerations other than efficiency enter the long-run picture, as only certain rules will survive. ²⁰ Another is the issue of fairness or equality. As we have shown, efficient weights do not necessarily lead to the same expected utilities for agents in different countries. For instance Proposition 1 showed that larger countries are favored under proportional weights in the relative size block model.

In conclusion, in this paper, we have provided a framework for designing and analyzing efficient voting rules in the context of votes by representatives of countries, districts, etc. We have shown that the model can be directly applied to analyzing voting rules such as those of the European Union, and that the relative merits of different rules reduce to readily identifiable hypotheses that are amenable to empirical testing.

²⁰See Barbera and Jackson (2000) and Sosnowska (2002) for an examination of the stability of voting rules.

References

Badger, W.W. (1972) "Political Individualism, Positional Preferences, and Optimal Decision-Rules," in *Probability Models of Collective Decision Making*, edited by R.G. Niemi and H.F. Weisberg, Merrill Publishing: Columbus Ohio.

Baldwin, R.E., E. Berglöf, F. Giavazzi, and M. Widgrén (2001) *Nice Try: Should the Treaty of Nice be Ratified?*, UK: CEPR.

Banzhaf, J. (1965) "Weighted Voting Doesn't Work: A Mathematical Analysis *Rutgers* Law Review, 19: 317-343.

Barbera, S. and M.O. Jackson (2000) "Choosing How to Choose: Self-Stable Majority Rules," mimeo: http://www.hss.caltech.edu/~jacksonm/choose.pdf.

Barry, B., (1980) "Is it Better to Be Powerful or Lucky?" Part I and II, *Political Studies*, 183-194 and 338-352.

Bräuninger, T. and T. König (2001) "Voting Power in the post-Nice European Union," mimeo: University of Konstanz.

Buchanan, J.M. and G. Tullock (1962) The Calculus of Consent: Logical Foundations of Constitutional Democracy University of Michigan Press: Ann Arbor.

Curtis, R.B. (1972) "Decision Rules and Collective Values in Constitutional Choice," in *Probability Models of Collective Decision Making*, edited by R.G. Niemi and H.F. Weisberg, Merrill Publishing: Columbus Ohio.

Dubey, P., and L. S. Shapley, (1979) "Mathematical Properties of the Banzhaf Power Index," Mathematics of Operations Research , 99-131.

Eurobarometer (2003a) "Eurobarometer 60: Public Opinion in the European Union," European Union Research Group, December 2003, http://europa.eu.int/comm/public opinion/archives/eb/eb60/eb60 en.pdf

Eurobarometer (2003b) "Eurobarometer 2003.4: Public Opinion in the Acceding and Candidate Countries," European Union Research Group, December 2003, http://europa.eu.int/comm/public opinion/archives/cceb/2003/cceb2003.4 first annexes.pdf

Felsenthal, D.S. and M. Machover (1999) "Minimizing the Mean Majority Deficit: The Second Square Root Rule," *Mathematical Social Sciences* 37:25-37.

Galloway, D. (2001) The Treaty of Nice and Beyond: Realities and Illusions of Power in the EU, UK: Sheffield Academic Publishers.

Laruelle, A. (1998) "Game Theoretical Analysis of Decision-Making Processes with Applications to the European Union," dissertation: Université Catholique de Louvain.

Laruelle, A. and F. Valenciano (2003) "Assessing Success and Decisiveness in Voting Situations," mimeo: University of the Basque Country.

Laruelle, A. and M. Widgrén (1998) "Is the Allocation of Voting Power Among EU States Fair?" *Public Choice*, 94: 317-339.

Leech, D. (2002) "Designing the Voting System for the Council of the European Union," *Public Choice*, 113, 437-464.

Owen, G. (1977) "Values of Games with a Priori Unions," in *Essays in Mathematical Economics and Game Theory*, ed. by R. Hein and O. Moeschlin, New York: Springer-Verlag, 76-88.

Penrose, L.S. (1946) "The Elementary Statistics of Majority Voting," *Journal of the Royal Statistical Society*, 109: 53-57.

Rae, D. (1969) "Decision Rules and Individual Values in Constitutional Choice," *American Political Science Review*, vol. 63, pp. 40–56.

Shapley, L.S. and M. Shubik (1954) "A Method for Evaluating the Distribution of Power in a Committee System," *American Political Science Review*, 48: 787-792.

Sosnowska, H. (2002) "A Generalization of the Barbera-Jackson Model of Self-Stable Majority Rules," mimeo: Warsaw School of Economics.

Straffin, P.D. (1988) "The Shapley-Shubik and Banzhaf Power Indices as Probabilities," in *The Shapley Value: Essays in Honor of Lloyd S. Shapley*, ed. by A.E. Roth, Cambridge: Cambridge University Press, 71-81.

Sutter, M. (2000) "Fair Allocation and Re-Weighting of Votes and Voting Power in the EU Before and After the Next Enlargement," *Journal of Theoretical Politics*, 12, 433-449.

Appendix

Proof of Theorem 1: This is a special case of Theorem 1.

Proof of Theorem 1: Given that countries are biased with common factor γ , it follows that for any country *i*

$$E\left[\sum_{k\in C_i} s_k | r_i = a_i\right] = -\gamma E\left[\sum_{k\in C_i} s_k | r_i = b_i\right].$$
(4)

An efficient voting rule maximizes

$$E\left[\sum_{k}v(s)s_{k}\right]$$

We can rewrite this as

$$\sum_{r_1,\ldots,r_m} E\left[\sum_k v(s)s_k | r_1,\ldots,r_m\right] P(r_1,\ldots,r_m),$$

where (r_1, \ldots, r_m) is the event where the realization of representatives (i.e., votes of the countries) is (r_1, \ldots, r_m) . Note that we can write v(s) as a function of (r_1, \ldots, r_m) instead of s. Hence, the total expected utility is

$$\sum_{r_1,\ldots,r_m} E\left[\sum_k v(r_1,\ldots,r_m)s_k | r_1,\ldots,r_m\right] P(r_1,\ldots,r_m),$$

Given the independence across countries, we can write this as

$$\sum_{r_1,\ldots,r_m} v(r_1,\ldots,r_m) \sum_i \left(E\left[\sum_{k\in C_i} s_k | r_i\right] P(r_i) \right).$$

It then follows that if we can find voting weights w and a threshold that maximize

$$v(r_1, \dots, r_m) \sum_i E\left[\sum_{k \in C_i} s_k | r_i\right]$$
(5)

pointwise for each (r_1, \ldots, r_m) , then these must be an efficient weights and threshold pair. Moreover, if we find one that leads to a 0 whenever there is indifference between a and b, then and all efficient weight-threshold pairs must be equivalent to such a weight-threshold pair. Note that for any given (r_1, \ldots, r_m) , maximizing expression (5) requires setting $v(r_1, \ldots, r_m) = 1$ when

$$\sum_{i} E\left[\sum_{k \in C_{i}} s_{k} | r_{i}\right] > 0 \tag{6}$$

and $v(r_1, \ldots, r_m) = -1$ when

$$\sum_{i} E\left[\sum_{k \in C_{i}} s_{k} | r_{i}\right] < 0, \tag{7}$$

and does not have any requirement in the case that this expression is equal to 0.

With an abuse of notation, let us write $r_i = 1$ when $r_i = a$ and $r_i = -\gamma$ when $r_i = b$. We do this based on equation (4), as we can then rewrite (6) and (7) as $v(r_1, \ldots, r_m) = 1$ when

$$\sum_{i} r_i w_i^* > 0 \tag{8}$$

and $v(r_1, ..., r_m) = -1$ when

$$\sum_{i} r_i \gamma w_i^* < 0, \tag{9}$$

where w_i^* is as defined in Theorem 1.

So, one efficient voting rule is sums the weights w_i^* , but adjusting them to have a factor of 1 when the representative chooses a and a factor of $-\gamma$ when the representative chooses b. This is the same as using the efficient weights and then having a threshold of $\frac{\gamma}{\gamma+1}(\sum_i w_i^*)$. Then we flip a coin in the case of a tie. Any efficient voting rule must agree with this one except in the case where this rule results in an expression equal to 0. This concludes the proof of the theorem.

The Questions from the Eurobarometers are as follows.

The European Union already has a Common Security and Foreign Policy and a European Security and Defence Policy. There is now a debate about how much further these should be developed. Do you tend to agree or tend to disagree with each of the following statements? Question 1. The European Union should have a rapid military reaction force that can be sent quickly to trouble spots when an international crisis occurs [Rapid military reaction force] 2. When an international crisis occurs, European Union member states should agree a common position [Common position] 3. The European Union should have its own Foreign Minister, who can be the spokesperson for a common European Union position [Own Foreign Minister] 4. The European Union should have its own seat on the United Nations Security Council [Own seat on the UN Security Council] 5. Member states which have opted for neutrality should have a say in European Union foreign policy ["Neutral" Member states should have a say] 6. Countries which will join the European Union in 2004 as a result of enlargement should already have a say in European Union foreign policy [Future Member states should have already a say] 7. European Union foreign policy should be independent of United States foreign policy [Independence of EU foreigh policy] 8. The European Union should guarantee Human Rights in each member state, even if this is contrary to the wishes of some member states [To guarantee Human Rights in each Member state] 9. The European Union should work to guarantee Human Rights around the world, even if this is contrary to the wishes of some other countries [To guarantee Human Rights around the world] 10. The European Union should have a common immigration policy towards people from outside the European Union [Common immigration policy] 11. The European Union should have a common asylum policy towards asylum seekers [Common asylum policy] Figure 1: theoretical vote weights (not scaled)

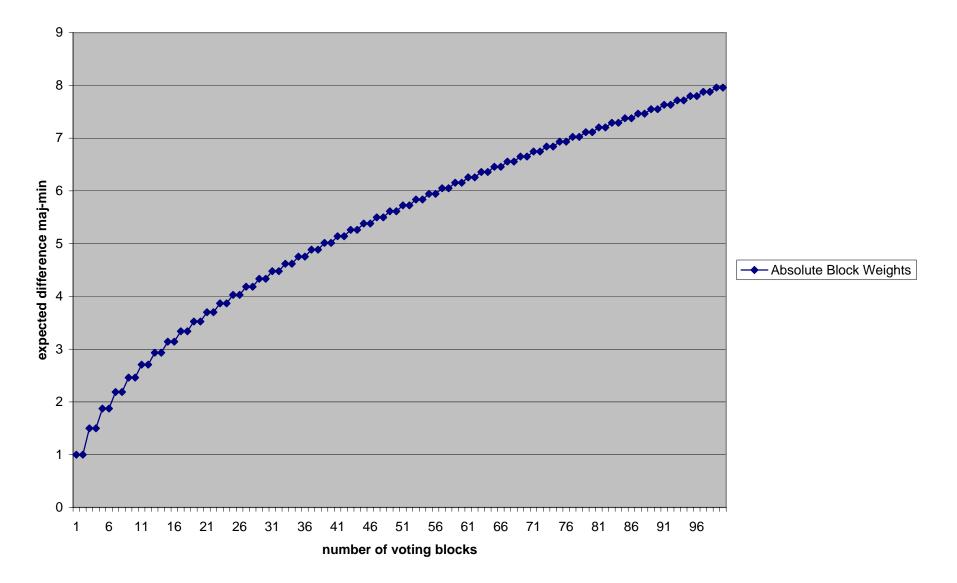


Figure 2: Comparison of weights

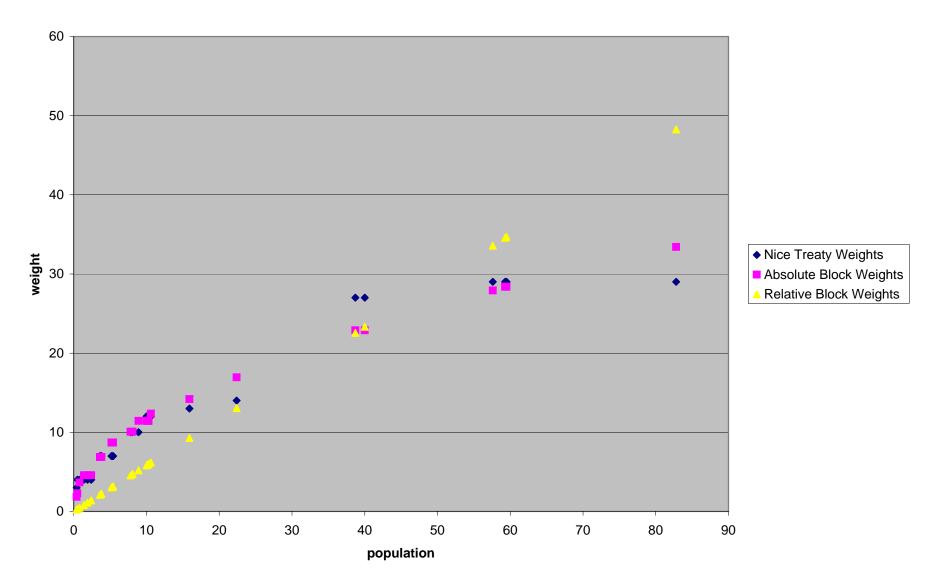


Figure 3: Eurobarometer |Yes-No|

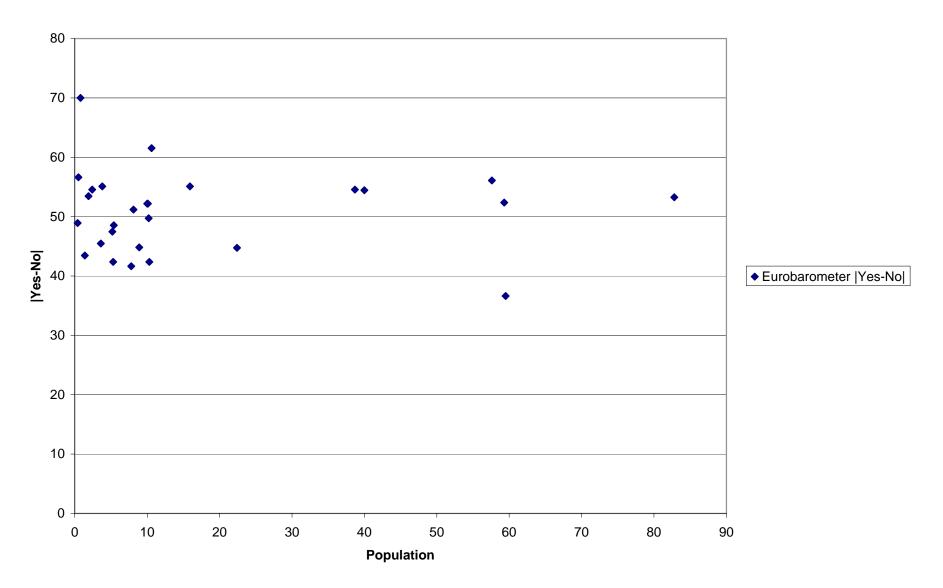
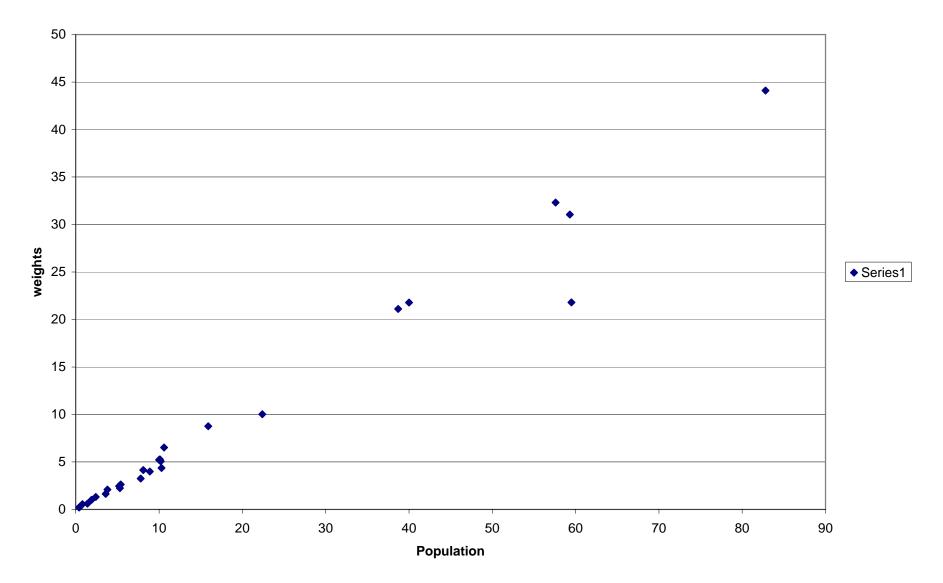


Figure 4: Weights based on Eurobarometer (2003ab)



NOTE DI LAVORO DELLA FONDAZIONE ENI ENRICO MATTEI

Fondazione Eni Enrico Mattei Working Paper Series

Our Note di Lavoro are available on the Internet at the following addresses: http://www.feem.it/Feem/Pub/Publications/WPapers/default.html http://www.ssrn.com/link/feem.html

NOTE DI LAVORO PUBLISHED IN 2003

PRIV	1.2003	Gabriella CHIESA and Giovanna NICODANO: Privatization and Financial Market Development: Theoretical
	2 2002	<u>Issues</u>
PRIV	2.2003	Ibolya SCHINDELE: Theory of Privatization in Eastern Europe: Literature Review
PRIV	3.2003	Wietze LISE, Claudia KEMFERT and Richard S.J. TOL: Strategic Action in the Liberalised German Electricity Market
CLIM	4.2003	Laura MARSILIANI and Thomas I. RENSTRÖM: Environmental Policy and Capital Movements: The Role of
		Government Commitment
KNOW	5.2003	Rever GERLAGH: Induced Technological Change under Technological Competition
ETA	6.2003	Efrem CASTELNUOVO: Squeezing the Interest Rate Smoothing Weight with a Hybrid Expectations Model
SIEV	7.2003	Anna ALBERINI, Alberto LONGO, Stefania TONIN, Francesco TROMBETTA and Margherita TURVANI: The
		Role of Liability, Regulation and Economic Incentives in Brownfield Remediation and Redevelopment:
		Evidence from Surveys of Developers
NRM	8.2003	Elissaios PAPYRAKIS and Reyer GERLAGH: Natural Resources: A Blessing or a Curse?
CLIM	9.2003	A. CAPARRÓS, JC. PEREAU and T. TAZDAÏT: North-South Climate Change Negotiations: a Sequential Game
		with Asymmetric Information
KNOW	10.2003	Giorgio BRUNELLO and Daniele CHECCHI: School Quality and Family Background in Italy
CLIM	11.2003	Efrem CASTELNUOVO and Marzio GALEOTTI: Learning By Doing vs Learning By Researching in a Model of
		Climate Change Policy Analysis
KNOW	12.2003	Carole MAIGNAN, Gianmarco OTTAVIANO and Dino PINELLI (eds.): Economic Growth, Innovation, Cultural
WNOW	12 2002	Diversity: What are we all talking about? A critical survey of the state-of-the-art
KNOW	13.2003	Carole MAIGNAN, Gianmarco OTTAVIANO, Dino PINELLI and Francesco RULLANI (lix): Bio-Ecological
WNOW	14 2002	Diversity vs. Socio-Economic Diversity. A Comparison of Existing Measures
KNOW	14.2003	Maddy JANSSENS and Chris STEYAERT (lix): Theories of Diversity within Organisation Studies: Debates and
KNOW	15.2003	<u>Future Trajectories</u> <i>Tuzin BAYCAN LEVENT, Enno MASUREL and Peter NIJKAMP</i> (lix): <u>Diversity in Entrepreneurship: Ethnic and</u>
KINUW	13.2003	Female Roles in Urban Economic Life
KNOW	16.2003	Alexandra BITUSIKOVA (lix): Post-Communist City on its Way from Grey to Colourful: The Case Study from
	10.2005	Slovakia
KNOW	17.2003	Billy E. VAUGHN and Katarina MLEKOV (lix): A Stage Model of Developing an Inclusive Community
KNOW	18.2003	Selma van LONDEN and Arie de RUIJTER (lix): Managing Diversity in a Glocalizing World
Coalition		
Theory	19.2003	Sergio CURRARINI: On the Stability of Hierarchies in Games with Externalities
Network		
PRIV	20.2003	Giacomo CALZOLARI and Alessandro PAVAN (lx): Monopoly with Resale
PRIV	21.2003	Claudio MEZZETTI (lx): Auction Design with Interdependent Valuations: The Generalized Revelation
		Principle, Efficiency, Full Surplus Extraction and Information Acquisition
PRIV	22.2003	Marco LiCalzi and Alessandro PAVAN (lx): Tilting the Supply Schedule to Enhance Competition in Uniform-
		Price Auctions
PRIV	23.2003	David ETTINGER (lx): Bidding among Friends and Enemies
PRIV	24.2003	Hannu VARTIAINEN (lx): Auction Design without Commitment
PRIV	25.2003	Matti KELOHARJU, Kjell G. NYBORG and Kristian RYDQVIST (lx): Strategic Behavior and Underpricing in
		Uniform Price Auctions: Evidence from Finnish Treasury Auctions
PRIV	26.2003	Christine A. PARLOUR and Uday RAJAN (lx): <u>Rationing in IPOs</u>
PRIV	27.2003	Kjell G. NYBORG and Ilya A. STREBULAEV (lx): Multiple Unit Auctions and Short Squeezes
PRIV	28.2003	Anders LUNANDER and Jan-Eric NILSSON (lx): Taking the Lab to the Field: Experimental Tests of Alternative
DDUV	20.2002	Mechanisms to Procure Multiple Contracts
PRIV	29.2003	TangaMcDANIEL and Karsten NEUHOFF (lx): Use of Long-term Auctions for Network Investment
PRIV	30.2003	Emiel MAASLAND and Sander ONDERSTAL (lx): <u>Auctions with Financial Externalities</u>
ETA	31.2003	Michael FINUS and Bianca RUNDSHAGEN: <u>A Non-cooperative Foundation of Core-Stability in Positive</u>
KNOW	32.2003	Externality NTU-Coalition Games Michele MORETTO: Competition and Irreversible Investments under Uncertainty
PRIV	32.2003	Philippe QUIRION: Relative Quotas: Correct Answer to Uncertainty or Case of Regulatory Capture?
KNOW	34.2003	<i>Giuseppe MEDA, Claudio PIGA and Donald SIEGEL</i> : On the Relationship between R&D and Productivity: A
	57.2003	Treatment Effect Analysis
ETA	35.2003	Alessandra DEL BOCA, Marzio GALEOTTI and Paola ROTA: Non-convexities in the Adjustment of Different
		Capital Inputs: A Firm-level Investigation

GG	36.2003	Matthieu GLACHANT: Voluntary Agreements under Endogenous Legislative Threats
PRIV	37.2003	Narjess BOUBAKRI, Jean-Claude COSSET and Omrane GUEDHAMI: Postprivatization Corporate
I IXI V	57.2005	
		Governance: the Role of Ownership Structure and Investor Protection
CLIM	38.2003	Rolf GOLOMBEK and Michael HOEL: Climate Policy under Technology Spillovers
KNOW	39.2003	Slim BEN YOUSSEF: Transboundary Pollution, R&D Spillovers and International Trade
CTN	40.2003	Carlo CARRARO and Carmen MARCHIORI: Endogenous Strategic Issue Linkage in International Negotiations
KNOW	41.2003	Sonia OREFFICE: Abortion and Female Power in the Household: Evidence from Labor Supply
KNOW	42.2003	Timo GOESCHL and Timothy SWANSON: On Biology and Technology: The Economics of Managing
		Biotechnologies
ETA	43.2003	Giorgio BUSETTI and Matteo MANERA: STAR-GARCH Models for Stock Market Interactions in the Pacific
LIII	13.2005	Basin Region, Japan and US
~ ~ ~		
CLIM	44.2003	Katrin MILLOCK and Céline NAUGES: The French Tax on Air Pollution: Some Preliminary Results on its
		Effectiveness
PRIV	45.2003	Bernardo BORTOLOTTI and Paolo PINOTTI: The Political Economy of Privatization
SIEV	46.2003	Elbert DIJKGRAAF and Herman R.J. VOLLEBERGH: Burn or Bury? A Social Cost Comparison of Final Waste
SIEV	40.2003	
		Disposal Methods
ETA	47.2003	Jens HORBACH: Employment and Innovations in the Environmental Sector: Determinants and Econometrical
		Results for Germany
CLIM	48.2003	Lori SNYDER, Nolan MILLER and Robert STAVINS: The Effects of Environmental Regulation on Technology
CLIW	46.2005	
		Diffusion: The Case of Chlorine Manufacturing
CLIM	49.2003	Lori SNYDER, Robert STAVINS and Alexander F. WAGNER: Private Options to Use Public Goods. Exploiting
		Revealed Preferences to Estimate Environmental Benefits
CTN	50.2003	László Á. KÓCZY and Luc LAUWERS (lxi): The Minimal Dominant Set is a Non-Empty Core-Extension
CIN	30.2003	Laszlo A. KOCZI and Luc LAOWERS (1x1). The Miniman Dominant Set is a Non-Empty Core-Extension
CTN	51.2003	Matthew O. JACKSON (lxi): Allocation Rules for Network Games
CTN	52.2003	Ana MAULEON and Vincent VANNETELBOSCH (lxi): Farsightedness and Cautiousness in Coalition Formation
CTN	53.2003	Fernando VEGA-REDONDO (lxi): Building Up Social Capital in a Changing World: a network approach
CTN	54.2003	Matthew HAAG and Roger LAGUNOFF (lxi): On the Size and Structure of Group Cooperation
CTN	55.2003	Taiji FURUSAWA and Hideo KONISHI (lxi): Free Trade Networks
CTN	56.2003	Halis Murat YILDIZ (lxi): National Versus International Mergers and Trade Liberalization
CTN	57.2003	Santiago RUBIO and Alistair ULPH (lxi): <u>An Infinite-Horizon Model of Dynamic Membership of International</u>
CIN	57.2005	· · · ·
		Environmental Agreements
KNOW	58.2003	Carole MAIGNAN, Dino PINELLI and Gianmarco I.P. OTTAVIANO: ICT, Clusters and Regional Cohesion: A
		Summary of Theoretical and Empirical Research
KNOW	59.2003	Giorgio BELLETTINI and Gianmarco I.P. OTTAVIANO: Special Interests and Technological Change
ETA	60.2003	Ronnie SCHÖB: The Double Dividend Hypothesis of Environmental Taxes: A Survey
CLIM	61.2003	Michael FINUS, Ekko van IERLAND and Robert DELLINK: Stability of Climate Coalitions in a Cartel
		Formation Game
GG	62.2003	Michael FINUS and Bianca RUNDSHAGEN: How the Rules of Coalition Formation Affect Stability of
UU	02.2003	
		International Environmental Agreements
SIEV	63.2003	Alberto PETRUCCI: Taxing Land Rent in an Open Economy
CLIM	64.2003	Joseph E. ALDY, Scott BARRETT and Robert N. STAVINS: Thirteen Plus One: A Comparison of Global Climate
CLIM	0.1.2002	Policy Architectures
OID I	(5.0000	
SIEV	65.2003	Edi DEFRANCESCO: The Beginning of Organic Fish Farming in Italy
SIEV	66.2003	Klaus CONRAD: Price Competition and Product Differentiation when Consumers Care for the Environment
SIEV	67.2003	Paulo A.L.D. NUNES, Luca ROSSETTO, Arianne DE BLAEIJ: Monetary Value Assessment of Clam Fishing
~		Management Practices in the Venice Lagoon: Results from a Stated Choice Exercise
CL D.((0.2002	
CLIM	68.2003	ZhongXiang ZHANG: Open Trade with the U.S. Without Compromising Canada's Ability to Comply with its
		<u>Kyoto Target</u>
KNOW	69.2003	David FRANTZ (lix): Lorenzo Market between Diversity and Mutation
KNOW	70.2003	Ercole SORI (lix): Mapping Diversity in Social History
KNOW	71.2003	Ljiljana DERU SIMIC (lxii): What is Specific about Art/Cultural Projects?
KNOW	72.2003	Natalya V. TARANOVA (lxii): The Role of the City in Fostering Intergroup Communication in a Multicultural
		Environment: Saint-Petersburg's Case
KNOW	73.2003	Kristine CRANE (lxii): The City as an Arena for the Expression of Multiple Identities in the Age of
ICI (O II	15.2005	
		<u>Globalisation and Migration</u>
KNOW	74.2003	Kazuma MATOBA (lxii): Glocal Dialogue- Transformation through Transcultural Communication
KNOW	75.2003	Catarina REIS OLIVEIRA (lxii): Immigrants' Entrepreneurial Opportunities: The Case of the Chinese in
		Portugal
KNOW	76 2002	
KNOW	76.2003	Sandra WALLMAN (lxii): The Diversity of Diversity - towards a typology of urban systems
KNOW	77.2003	Richard PEARCE (lxii): A Biologist's View of Individual Cultural Identity for the Study of Cities
KNOW	78.2003	Vincent MERK (lxii): Communication Across Cultures: from Cultural Awareness to Reconciliation of the
		Dilemmas
	70 2002	Ciongio DELLETTINI Candotta DEDTI CEDONI and Ciana ando I D OTTAVIANO, Child I abor J Desistence
KNOW	79.2003	Giorgio BELLETTINI, Carlotta BERTI CERONI and Gianmarco I.P.OTTAVIANO: Child Labor and Resistance
		to Change
KNOW ETA	79.2003 80.2003	
		to Change

IEM	81.2003	Alessandro LANZA, Matteo MANERA and Massimo GIOVANNINI: Oil and Product Dynamics in International
CLIM	82.2003	<u>Petroleum Markets</u> Y. Hossein FARZIN and Jinhua ZHAO: <u>Pollution Abatement Investment When Firms Lobby Against</u>
CLIM	02.2005	Environmental Regulation
CLIM	83.2003	Giuseppe DI VITA: Is the Discount Rate Relevant in Explaining the Environmental Kuznets Curve?
CLIM	84.2003	Reyer GERLAGH and Wietze LISE: Induced Technological Change Under Carbon Taxes
NRM	85.2003	Rinaldo BRAU, Alessandro LANZA and Francesco PIGLIARU: How Fast are the Tourism Countries Growing?
		The cross-country evidence
KNOW	86.2003	Elena BELLINI, Gianmarco I.P. OTTAVIANO and Dino PINELLI: The ICT Revolution: opportunities and risks
OIEV.	07.0002	for the Mezzogiorno
SIEV	87.2003	Lucas BRETSCGHER and Sjak SMULDERS: Sustainability and Substitution of Exhaustible Natural Resources.
CLIM	88.2003	How resource prices affect long-term R&D investments Johan EYCKMANS and Michael FINUS: New Roads to International Environmental Agreements: The Case of
CLIM	88.2003	Global Warming
CLIM	89.2003	Marzio GALEOTTI: Economic Development and Environmental Protection
CLIM	90.2003	Marzio GALEOTTI: Environment and Economic Growth: Is Technical Change the Key to Decoupling?
CLIM	91.2003	Marzio GALEOTTI and Barbara BUCHNER: Climate Policy and Economic Growth in Developing Countries
IEM	92.2003	A. MARKANDYA, A. GOLUB and E. STRUKOVA: The Influence of Climate Change Considerations on Energy
		Policy: The Case of Russia
ETA	93.2003	Andrea BELTRATTI: Socially Responsible Investment in General Equilibrium
CTN	94.2003	Parkash CHANDER: The γ -Core and Coalition Formation
IEM	95.2003	Matteo MANERA and Angelo MARZULLO: Modelling the Load Curve of Aggregate Electricity Consumption
IEM	96.2003	Using Principal Components Alargen due LANZA Mattee MANERA Manchenite CRASSO and Massime CLOWANNING Long run Models of
ILIVI	90.2003	Alessandro LANZA, Matteo MANERA, Margherita GRASSO and Massimo GIOVANNINI: Long-run Models of Oil Stock Prices
CTN	97.2003	Steven J. BRAMS, Michael A. JONES, and D. Marc KILGOUR: Forming Stable Coalitions: The Process
env	91.2005	Matters
KNOW	98.2003	John CROWLEY, Marie-Cecile NAVES (lxiii): Anti-Racist Policies in France. From Ideological and Historical
		Schemes to Socio-Political Realities
KNOW	99.2003	Richard THOMPSON FORD (lxiii): Cultural Rights and Civic Virtue
KNOW	100.2003	Alaknanda PATEL (lxiii): Cultural Diversity and Conflict in Multicultural Cities
KNOW	101.2003	David MAY (lxiii): The Struggle of Becoming Established in a Deprived Inner-City Neighbourhood
KNOW	102.2003	Sébastien ARCAND, Danielle JUTEAU, Sirma BILGE, and Francine LEMIRE (lxiii) : Municipal Reform on the
CL D.(102 2002	Island of Montreal: Tensions Between Two Majority Groups in a Multicultural City
CLIM	103.2003	Barbara BUCHNER and Carlo CARRARO: China and the Evolution of the Present Climate Regime
CLIM	104.2003	Barbara BUCHNER and Carlo CARRARO: Emissions Trading Regimes and Incentives to Participate in International Climate Agreements
CLIM	105.2003	Anil MARKANDYA and Dirk T.G. RÜBBELKE: Ancillary Benefits of Climate Policy
NRM	106.2003	Anne Sophie CRÉPIN (lxiv): Management Challenges for Multiple-Species Boreal Forests
NRM	107.2003	Anne Sophie CRÉPIN (lxiv): Threshold Effects in Coral Reef Fisheries
SIEV	108.2003	Sara ANIYAR (lxiv): Estimating the Value of Oil Capital in a Small Open Economy: The Venezuela's Example
SIEV	109.2003	Kenneth ARROW, Partha DASGUPTA and Karl-Göran MÄLER(Ixiv): Evaluating Projects and Assessing
		Sustainable Development in Imperfect Economies
NRM	110.2003	Anastasios XEPAPADEAS and Catarina ROSETA-PALMA(lxiv): Instabilities and Robust Control in Fisheries
NRM	111.2003	Charles PERRINGS and Brian WALKER (lxiv): <u>Conservation and Optimal Use of Rangelands</u>
ETA	112.2003	Jack GOODY (lxiv): Globalisation, Population and Ecology
CTN	113.2003	Carlo CARRARO, Carmen MARCHIORI and Sonia OREFFICE: Endogenous Minimum Participation in Interactional Environmental Tractice
CTN	114.2003	International Environmental Treaties Guillaume HAERINGER and Myrna WOODERS: Decentralized Job Matching
CTN	114.2003	Hideo KONISHI and M. Utku UNVER: Credible Group Stability in Multi-Partner Matching Problems
CTN	116.2003	Somdeb LAHIRI: Stable Matchings for the Room-Mates Problem
CTN	117.2003	Somdeb LAHIRI: Stable Matchings for a Generalized Marriage Problem
CTN	118.2003	Marita LAUKKANEN: Transboundary Fisheries Management under Implementation Uncertainty
CTN	119.2003	Edward CARTWRIGHT and Myrna WOODERS: Social Conformity and Bounded Rationality in Arbitrary
		Games with Incomplete Information: Some First Results
CTN	120.2003	Gianluigi VERNASCA: Dynamic Price Competition with Price Adjustment Costs and Product Differentiation
CTN	121.2003	Myrna WOODERS, Edward CARTWRIGHT and Reinhard SELTEN: Social Conformity in Games with Many
CTN	100 0000	<u>Players</u>
CTN	122.2003	Edward CARTWRIGHT and Myrna WOODERS: On Equilibrium in Pure Strategies in Games with Many Players
CTN	123.2003	Edward CARTWRIGHT and Myrna WOODERS: Conformity and Bounded Rationality in Games with Many Players
	1000	<u>Players</u> Carlo CARRARO, Alessandro LANZA and Valeria PAPPONETTI: <u>One Thousand Working Papers</u>
	1000	Carlo Childento, mossandi o Entrezza and a archa i Mi i Ordzi i il <u>One i nousanu atorning i aptis</u>

NOTE DI LAVORO PUBLISHED IN 2004

IEM	1.2004	Anil MARKANDYA, Suzette PEDROSO and Alexander GOLUB: Empirical Analysis of National Income and
ETA	2.2004	So2 Emissions in Selected European Countries Masahisa FUJITA and Shlomo WEBER: Strategic Immigration Policies and Welfare in Heterogeneous Countries
PRA	3.2004	Adolfo DI CARLUCCIO, Giovanni FERRI, Cecilia FRALE and Ottavio RICCHI: Do Privatizations Boost Household Shareholding? Evidence from Italy
ETA	4.2004	Victor GINSBURGH and Shlomo WEBER: Languages Disenfranchisement in the European Union
ETA	5.2004	Romano PIRAS: Growth, Congestion of Public Goods, and Second-Best Optimal Policy
CCMP	6.2004	Herman R.J. VOLLEBERGH: Lessons from the Polder: Is Dutch CO2-Taxation Optimal
PRA	7.2004	Sandro BRUSCO, Giuseppe LOPOMO and S. VISWANATHAN (lxv): Merger Mechanisms
PRA	8.2004	Wolfgang AUSSENEGG, Pegaret PICHLER and Alex STOMPER (lxv): IPO Pricing with Bookbuilding, and a When-Issued Market
PRA	9.2004	Pegaret PICHLER and Alex STOMPER (lxv): Primary Market Design: Direct Mechanisms and Markets
PRA	10.2004	<i>Florian ENGLMAIER, Pablo GUILLEN, Loreto LLORENTE, Sander ONDERSTAL and Rupert SAUSGRUBER</i> (lxv): The Chopstick Auction: A Study of the Exposure Problem in Multi-Unit Auctions
PRA	11.2004	<i>Bjarne BRENDSTRUP and Harry J. PAARSCH</i> (lxv): <u>Nonparametric Identification and Estimation of Multi-</u> Unit, Sequential, Oral, Ascending-Price Auctions With Asymmetric Bidders
PRA	12.2004	Ohad KADAN (lxv): Equilibrium in the Two Player, k-Double Auction with Affiliated Private Values
PRA	13.2004	Maarten C.W. JANSSEN (lxv): Auctions as Coordination Devices
PRA PRA	14.2004 15.2004	<i>Gadi FIBICH, Arieh GAVIOUS and Aner SELA</i> (lxv): <u>All-Pay Auctions with Weakly Risk-Averse Buyers</u> <i>Orly SADE, Charles SCHNITZLEIN and Jaime F. ZENDER</i> (lxv): <u>Competition and Cooperation in Divisible</u>
		Good Auctions: An Experimental Examination
PRA	16.2004	Marta STRYSZOWSKA (lxv): Late and Multiple Bidding in Competing Second Price Internet Auctions
CCMP	17.2004	Slim Ben YOUSSEF: <u>R&D in Cleaner Technology and International Trade</u>
NRM	18.2004	Angelo ANTOCI, Simone BORGHESI and Paolo RUSSU (lxvi): Biodiversity and Economic Growth: Stabilization Versus Preservation of the Ecological Dynamics
SIEV	19.2004	Anna ALBERINI, Paolo ROSATO, Alberto LONGO and Valentina ZANATTA: Information and Willingness to
		Pay in a Contingent Valuation Study: The Value of S. Erasmo in the Lagoon of Venice
NRM	20.2004	Guido CANDELA and Roberto CELLINI (lxvii): Investment in Tourism Market: A Dynamic Model of
NRM	21.2004	Differentiated Oligopoly Jacqueline M. HAMILTON (lxvii): Climate and the Destination Choice of German Tourists
	22.2004	Javier Rey-MAQUIEIRA PALMER, Javier LOZANO IBÁÑEZ and Carlos Mario GÓMEZ GÓMEZ (lxvii):
NRM	22.2004	Land, Environmental Externalities and Tourism Development
NRM	23.2004	Pius ODUNGA and Henk FOLMER (lxvii): Profiling Tourists for Balanced Utilization of Tourism-Based Resources in Kenya
NRM	24.2004	Jean-Jacques NOWAK, Mondher SAHLI and Pasquale M. SGRO (lxvii): Tourism, Trade and Domestic Welfare
NRM	25.2004	Riaz SHAREEF (lxvii): Country Risk Ratings of Small Island Tourism Economies
NRM	26.2004	Juan Luis EUGENIO-MARTÍN, Noelia MARTÍN MORALES and Riccardo SCARPA (lxvii): Tourism and
NRM	27.2004	Economic Growth in Latin American Countries: A Panel Data Approach Raúl Hernández MARTÍN (lxvii): Impact of Tourism Consumption on GDP. The Role of Imports
	28.2004	Nicoletta FERRO: Cross-Country Ethical Dilemmas in Business: A Descriptive Framework
CSRM	29.2004	Marian WEBER (lxvi): Assessing the Effectiveness of Tradable Landuse Rights for Biodiversity Conservation:
NRM		an Application to Canada's Boreal Mixedwood Forest
NRM	30.2004	<i>Trond BJORNDAL, Phoebe KOUNDOURI and Sean PASCOE</i> (lxvi): <u>Output Substitution in Multi-Species</u> <u>Trawl Fisheries: Implications for Quota Setting</u>
CCMP	31.2004	Marzio GALEOTTI, Alessandra GORIA, Paolo MOMBRINI and Evi SPANTIDAKI: Weather Impacts on
CCMP	32.2004	Natural, Social and Economic Systems (WISE) Part I: Sectoral Analysis of Climate Impacts in Italy Marzio GALEOTTI, Alessandra GORIA, Paolo MOMBRINI and Evi SPANTIDAKI: Weather Impacts on
CCIVIF	52.2001	Natural, Social and Economic Systems (WISE) Part II: Individual Perception of Climate Extremes in Italy
CTN	33.2004	Wilson PEREZ: Divide and Conquer: Noisy Communication in Networks, Power, and Wealth Distribution
KTHC	34.2004	Gianmarco I.P. OTTAVIANO and Giovanni PERI (lxviii): The Economic Value of Cultural Diversity: Evidence
	25 2004	from US Cities
KTHC	35.2004	Linda CHAIB (Ixviii): Immigration and Local Urban Participatory Democracy: A Boston-Paris Comparison
KTHC	36.2004	Franca ECKERT COEN and Claudio ROSSI (lxviii): Foreigners, Immigrants, Host Cities: The Policies of Multi-Ethnicity in Rome. Reading Governance in a Local Context
КТНС	37.2004	Kristine CRANE (Ixviii): Governing Migration: Immigrant Groups' Strategies in Three Italian Cities – Rome, Naples and Bari
КТНС	38.2004	<i>Kiflemariam HAMDE</i> (lxviii): <u>Mind in Africa, Body in Europe: The Struggle for Maintaining and Transforming</u> Cultural Identity - A Note from the Experience of Eritrean Immigrants in Stockholm
ETA	39.2004	Alberto CAVALIERE: Price Competition with Information Disparities in a Vertically Differentiated Duopoly
PRA	40.2004	Andrea BIGANO and Stef PROOST: The Opening of the European Electricity Market and Environmental Policy:
		Does the Degree of Competition Matter?
CCMP	41.2004	Micheal FINUS (lxix): International Cooperation to Resolve International Pollution Problems

KTHC	42.2004	Francesco CRESPI: Notes on the Determinants of Innovation: A Multi-Perspective Analysis
CTN	43.2004	Sergio CURRARINI and Marco MARINI: Coalition Formation in Games without Synergies
CTN	44.2004	Marc ESCRIHUELA-VILLAR: Cartel Sustainability and Cartel Stability
NRM	45.2004	Sebastian BERVOETS and Nicolas GRAVEL (lxvi): <u>Appraising Diversity with an Ordinal Notion of Similarity</u> : An Axiomatic Approach
NRM	46.2004	Signe ANTHON and Bo JELLESMARK THORSEN (lxvi): Optimal Afforestation Contracts with Asymmetric Information on Private Environmental Benefits
NRM	47.2004	John MBURU (lxvi): Wildlife Conservation and Management in Kenya: Towards a Co-management Approach
NRM	48.2004	<i>Ekin BIROL, Ágnes GYOVAI and Melinda SMALE</i> (lxvi): <u>Using a Choice Experiment to Value Agricultural</u> Biodiversity on Hungarian Small Farms: Agri-Environmental Policies in a Transition al Economy
ССМР	49.2004	Gernot KLEPPER and Sonja PETERSON: The EU Emissions Trading Scheme. Allowance Prices, Trade Flows, Competitiveness Effects
GG	50.2004	Scott BARRETT and Michael HOEL: Optimal Disease Eradication
CTN	51.2004	Dinko DIMITROV, Peter BORM, Ruud HENDRICKX and Shao CHIN SUNG: Simple Priorities and Core Stability in Hedonic Games
SIEV	52.2004	Francesco RICCI: Channels of Transmission of Environmental Policy to Economic Growth: A Survey of the Theory
SIEV	53.2004	Anna ALBERINI, Maureen CROPPER, Alan KRUPNICK and Nathalie B. SIMON: Willingness to Pay for Mortality Risk Reductions: Does Latency Matter?
NRM	54.2004	Ingo BRÄUER and Rainer MARGGRAF (lxvi): Valuation of Ecosystem Services Provided by Biodiversity Conservation: An Integrated Hydrological and Economic Model to Value the Enhanced Nitrogen Retention in
NRM	55.2004	<u>Renaturated Streams</u> <i>Timo GOESCHL and Tun LIN</i> (lxvi): <u>Biodiversity Conservation on Private Lands: Information Problems and</u>
NRM	56.2004	Regulatory Choices Tom DEDEURWAERDERE (lxvi): Bioprospection: From the Economics of Contracts to Reflexive Governance
CCMP	57.2004	Katrin REHDANZ and David MADDISON: The Amenity Value of Climate to German Households
CCMP	58.2004	Koen SMEKENS and Bob VAN DER ZWAAN: Environmental Externalities of Geological Carbon Sequestration Effects on Energy Scenarios
NRM	59.2004	Valentina BOSETTI, Mariaester CASSINELLI and Alessandro LANZA (lxvii): Using Data Envelopment Analysis to Evaluate Environmentally Conscious Tourism Management
NRM	60.2004	Timo GOESCHL and Danilo CAMARGO IGLIORI (lxvi): Property Rights Conservation and Development: An
ССМР	61.2004	Analysis of Extractive Reserves in the Brazilian Amazon Barbara BUCHNER and Carlo CARRARO: Economic and Environmental Effectiveness of a
NRM	62.2004	<u>Technology-based Climate Protocol</u> Elissaios PAPYRAKIS and Reyer GERLAGH: <u>Resource-Abundance and Economic Growth in the U.S.</u>
NRM	63.2004	<i>Györgyi BELA, György PATAKI, Melinda SMALE and Mariann HAJDÚ</i> (lxvi): <u>Conserving Crop Genetic</u> <u>Resources on Smallholder Farms in Hungary: Institutional Analysis</u>
NRM	64.2004	E.C.M. RUIJGROK and E.E.M. NILLESEN (lxvi): <u>The Socio-Economic Value of Natural Riverbanks in the</u> Netherlands
NRM	65.2004	<i>E.C.M. RUIJGROK</i> (lxvi): <u>Reducing Acidification: The Benefits of Increased Nature Quality. Investigating the</u> <u>Possibilities of the Contingent Valuation Method</u>
ETA	66.2004	Giannis VARDAS and Anastasios XEPAPADEAS: Uncertainty Aversion, Robust Control and Asset Holdings
GG	67.2004	Anastasios XEPAPADEAS and Constadina PASSA: <u>Participation in and Compliance with Public Voluntary</u> Environmental Programs: An Evolutionary Approach
GG	68.2004	Michael FINUS: Modesty Pays: Sometimes!
NRM	69.2004	Trond BJØRNDAL and Ana BRASÃO: The Northern Atlantic Bluefin Tuna Fisheries: Management and Policy Implications
CTN	70.2004	Alejandro CAPARRÓS, Abdelhakim HAMMOUDI and Tarik TAZDAÏT: On Coalition Formation with
IEM	71.2004	<u>Heterogeneous Agents</u> <i>Massimo GIOVANNINI, Margherita GRASSO, Alessandro LANZA and Matteo MANERA</i> : <u>Conditional</u> <i>Correlations in the Batume on Oil Companies Steels Bridge and Their Determinents</i>
IEM	72.2004	Correlations in the Returns on Oil Companies Stock Prices and Their Determinants Alessandro LANZA, Matteo MANERA and Michael MCALEER: Modelling Dynamic Conditional Correlations in WTI Oil Forward and Futures Returns
SIEV	73.2004	Margarita GENIUS and Elisabetta STRAZZERA: The Copula Approach to Sample Selection Modelling:
ССМР	74.2004	An Application to the Recreational Value of Forests Rob DELLINK and Ekko van IERLAND: Pollution Abatement in the Netherlands: A Dynamic Applied General
ETA	75.2004	Equilibrium Assessment Rosella LEVAGGI and Michele MORETTO: Investment in Hospital Care Technology under Different Durchasing Bulley A Basel Ontion Ammasch
CTN	76.2004	Purchasing Rules: A Real Option Approach Salvador BARBERÀ and Matthew O. JACKSON (lxx): On the Weights of Nations: Assigning Voting Weights in a Heterogeneous Union

(lix) This paper was presented at the ENGIME Workshop on "Mapping Diversity", Leuven, May 16-17, 2002

(lx) This paper was presented at the EuroConference on "Auctions and Market Design: Theory, Evidence and Applications", organised by the Fondazione Eni Enrico Mattei, Milan, September 26-28, 2002

(lxi) This paper was presented at the Eighth Meeting of the Coalition Theory Network organised by the GREQAM, Aix-en-Provence, France, January 24-25, 2003

(lxii) This paper was presented at the ENGIME Workshop on "Communication across Cultures in Multicultural Cities", The Hague, November 7-8, 2002

(lxiii) This paper was presented at the ENGIME Workshop on "Social dynamics and conflicts in multicultural cities", Milan, March 20-21, 2003

(lxiv) This paper was presented at the International Conference on "Theoretical Topics in Ecological Economics", organised by the Abdus Salam International Centre for Theoretical Physics - ICTP, the Beijer International Institute of Ecological Economics, and Fondazione Eni Enrico Mattei – FEEM Trieste, February 10-21, 2003

(lxv) This paper was presented at the EuroConference on "Auctions and Market Design: Theory, Evidence and Applications" organised by Fondazione Eni Enrico Mattei and sponsored by the EU, Milan, September 25-27, 2003

(lxvi) This paper has been presented at the 4th BioEcon Workshop on "Economic Analysis of Policies for Biodiversity Conservation" organised on behalf of the BIOECON Network by Fondazione Eni Enrico Mattei, Venice International University (VIU) and University College London (UCL), Venice, August 28-29, 2003

(lxvii) This paper has been presented at the international conference on "Tourism and Sustainable Economic Development – Macro and Micro Economic Issues" jointly organised by CRENoS (Università di Cagliari e Sassari, Italy) and Fondazione Eni Enrico Mattei, and supported by the World Bank, Sardinia, September 19-20, 2003

(lxviii) This paper was presented at the ENGIME Workshop on "Governance and Policies in Multicultural Cities", Rome, June 5-6, 2003

(lxix) This paper was presented at the Fourth EEP Plenary Workshop and EEP Conference "The Future of Climate Policy", Cagliari, Italy, 27-28 March 2003

(lxx) This paper was presented at the 9th Coalition Theory Workshop on "Collective Decisions and Institutional Design" organised by the Universitat Autònoma de Barcelona and held in Barcelona, Spain, January 30-31, 2004

	2003 SERIES
CLIM	Climate Change Modelling and Policy (Editor: Marzio Galeotti)
GG	Global Governance (Editor: Carlo Carraro)
SIEV	Sustainability Indicators and Environmental Valuation (Editor: Anna Alberini)
NRM	Natural Resources Management (Editor: Carlo Giupponi)
KNOW	Knowledge, Technology, Human Capital (Editor: Gianmarco Ottaviano)
IEM	International Energy Markets (Editor: Anil Markandya)
CSRM	Corporate Social Responsibility and Management (Editor: Sabina Ratti)
PRIV	Privatisation, Regulation, Antitrust (Editor: Bernardo Bortolotti)
ETA	Economic Theory and Applications (Editor: Carlo Carraro)
CTN	Coalition Theory Network

	2004 SERIES
ССМР	Climate Change Modelling and Policy (Editor: Marzio Galeotti)
GG	Global Governance (Editor: Carlo Carraro)
SIEV	Sustainability Indicators and Environmental Valuation (Editor: Anna Alberini)
NRM	Natural Resources Management (Editor: Carlo Giupponi)
КТНС	Knowledge, Technology, Human Capital (Editor: Gianmarco Ottaviano)
IEM	International Energy Markets (Editor: Anil Markandya)
CSRM	Corporate Social Responsibility and Management (Editor: Sabina Ratti)
PRA	Privatisation, Regulation, Antitrust (Editor: Bernardo Bortolotti)
ЕТА	Economic Theory and Applications (Editor: Carlo Carraro)
CTN	Coalition Theory Network