

TEXTO PARA DISCUSSÃO Nº 439

THE IMPACT OF BOLSA FAMÍLIA PROGRAM IN THE BENEFICIARY FERTILITY

Bruna Atayde Signorini Bernardo Lanza Queiroz

Agosto de 2011

Ficha catalográfica

S578i	Signorini, Bruna Atayde.
2011	The impact of Bolsa Família Program in the beneficiary
	fertility / Bruna Atayde Signorini, Bernardo Lanza Queiroz
	Belo Horizonte: UFMG/CEDEPLAR, 2011.
	24 p. : il., tabs (Texto para discussão; 439)
	Inclui bibliografia e anexo.
	1. Programa Bolsa Família. 2. Brasil – Política social. 3.
	Fecundidade humana – Brasil. I. Queiroz, Bernardo Lanza. II.
	Universidade Federal de Minas Gerais. Centro de
	Desenvolvimento e Planejamento Regional. III. Título. IV.
	Série.
	CDD: 361.61981

Elaborada pela Biblioteca da FACE/UFMG - NMM 053/2011

UNIVERSIDADE FEDERAL DE MINAS GERAIS FACULDADE DE CIÊNCIAS ECONÔMICAS CENTRO DE DESENVOLVIMENTO E PLANEJAMENTO REGIONAL

THE IMPACT OF BOLSA FAMÍLIA PROGRAM IN THE BENEFICIARY FERTILITY

Bruna Atayde Signorini

Affiliation: FACE/UFMG Address: Av. Antônio Carlos, 6627 – FACE/UFMG – Belo Horizonte, MG, Brazil – 31270-901 Phone Number: 55-31-34097028 E-mail: brunasignorini@gmail.com

Bernardo Lanza Queiroz

Address: Av. Antônio Carlos, 6627 – FACE/UFMG – Belo Horizonte, MG, Brazil – 31270-901 Phone Number: 55-31-34097164 E-mail: lanza@cedeplar.ufmg.br

> CEDEPLAR/FACE/UFMG BELO HORIZONTE 2011

SUMÁRIO

1. INTRODUCTION	6
2. THE BOLSA FAMÍLIA PROGRAM AND ITS POSSIBLE EFFECTS ON THE FERTIL	LITY OF
BENEFICIARIES	7
2.1. The design of Bolsa Família	7
2.2. How could Bolsa Família affect the fertility of beneficiaries?	9
2.2.1. Demand and supply of children	9
2.2.2. The possible effects of Bolsa Família	11
3. DATA AND METHODS	12
3.1. Characteristics of the sample of Bolsa Familia's beneficiaries in the PNAD	13
3.2. Matching	14
3.3. The effect of Bolsa Família in the fertility of beneficiaries	
4. CONCLUSIONS	21
REFERENCES	22
ANNEX	24

ABSTRACT

The Bolsa Família Program is a Conditional Cash Transfer Program that was implemented in Brazil in 2003. Since the implementation of the program some of its effects were studied, but its effects on fertility decision has drawn a little attention. The objective of this paper is to evaluate if there is an impact of Bolsa Família Program in the fertility of beneficiaries. We use the Household Sample National Survey (PNAD) for the years 2004 and 2006 and estimate the first-differences for each year, to find the average treatment effect on treated (ATT). To find comparable groups of treatment and control, we use Propensity Score Matching methods. We compared the ATT outcomes for the two years and its estimated confidence intervals and found that there are no statistical differences between the ATT results in 2004 and 2006.

Keywords: fertility, conditional cash transfer, propensity score, Brazil

RESUMO

O Bolsa-Família (BF) é um programa de transferência de renda condicional (CCT) implementado no Brasil em 2003. Desde sua implementação diversos estudos foram feitos sobre o programa em relação ao seu impacto sobre educação, saúde e oferta de trabalho, mas os efeitos do BF sobre a decisão de ter filhos teve pouca atenção dos pesquisadores. O objetivo desse trabalho é avaliar o impacto do BF sobre a fecundidade das famílias beneficiárias do programa. Nós usamos os dados da Pesquisa Nacional por Amostra Domiciliar (PNAD) para os anos de 2004 e 2006 e estimamos as primeiras diferenças para cada um dos anos, buscando observar o efeito médio do programa nos beneficiários (ATT). Utilizamos a metodologia do escore de propensão para identifica os grupos de tratamento e controle, e comparamos os resultados do ATT para os dois anos. Os resultados indicam que não há impacto significativo do recebimento do BF na decisão de ter filhos entre os beneficiários do programa.

Palavras-chave: fecundidade, bolsa-família, escore de propensão, Brasil

JEL: J10, J13

1. INTRODUCTION

In recent decades a new format of social programs directed to poor families and individuals became very common in developing economies (Stecklov et al, 2006). Contrary to older programs that simply transferred money or goods to families based on a means-test, the newer programs condition money transfers to a specific behavior. These programs, known as Conditional Cash Transfer Programs (CCT), require that families participate in health and educational activities in order to receive their monthly transfer. Their main objectives are the interruption of the intergeneration poverty transmission cycle, in the long-run, and poverty relief, in the short-run.

The emergency of these programs raised many questions for academics and policy makers regarding the indirect effects of the programs (Rawlings, 2004). However, many CCT programs have been operating for many years and producing extremely positive results, being their indirect (or negative) effects – for example, on adult labor supply – generally low¹. Brazil is a good example of a recent and positive CCT program: Bolsa Família was implemented in 2003 beneficiating approximately 3,6 million families below the poverty line, reaching 11 million families in 2006 (Santana, 2007; MDS, 2007).

Empirical evidences in several countries suggest that there is no significant impact of transfer programs on fertility. The evidence holds for different types of programs, including those that only provide child-care, the traditional cash transfer programs and income tax exemption policies. (Gauthier e Hatzius, 1997; Acs, 1996; Whittington, Alm e Peters, 1990, apud Stecklov et al., 2006). Moreover, the impact of a transfer program to the fertility behavior is one of the oldest and most important demographic questions (Stecklov et al, 2006). Surprisingly, despite being one of the main points made by the critics of the program, the impact of Bolsa Familia on fertility decisions in Brazil has drawn little attention (Rocha, 2010)

Classical economic models suggest that fertility decisions are based on individual choices, that individuals are rational and decide their fertility level maximizing household utility, considering the budget constraint. Becker and Lewis' (1973) model of demand for children, that considers the quality-quantity trade-off, to make possible sundries results of the CCT programs, from the increase to the decrease in fertility, depends on factors like family's preferences between quality and quantity of children and consumption of "other goods", conditionality of the program, and other factors that could affect the costs of children (childbearing, quality and/or quantity costs).

Stecklov et al. (2006) investigate three developing countries in Latin America and find different outcomes for each one of them. In Mexico and Nicaragua, there were no significant impacts of cash transfers on beneficiary fertility, whereas in Honduras an increase of 2 to 4 percentage points in the fertility of beneficiaries was observed. The main explanation for the results observed in Honduras is that the program did not limit the number of recipients in each family; thus, a higher fertility meant more benefits (Stecklov et al., 2006).

Fertility rates in Brazil are declining rapidly, in less than four decades the total fertility rate dropped from 6 children per woman to about 2 children per women. Recent estimates from the 2006

¹ Stecklov et al (2006), MDS (2007), Brière e Rawlings (2006).

Demographic and Health Surveys show a TFR of 1.8 children per women. However, there are huge regional and educational differences in fertility. Rios-Neto (2005) shows that the TFR for better educated women is about 3 times lower than the one observed in the less educated groups. The objective of this paper is to estimate Bolsa Familia's impact on the fertility of beneficiaries in 2004 and 2006. In this way, we contribute by providing a base on which to found complementary policies for mitigating an adverse incentive, if it exists, or by reinforcing the validity of the program, if it does not.

In order to identify beneficiaries of Bolsa Família we use the National Household Sample Survey (PNAD), carried out annually by the Brazilian Institute of Geography and Statistics (IBGE), since 1971, except in Population Censuses years (1970, 1980, 1991 and 2000). PNAD collects information on education, labor, income and housing. Each year, a special supplement is also included in the survey. Questions about the beneficiaries of Bolsa Família were included in 2004 and 2006, making it possible to identify in the survey the program's beneficiaries.

The estimation of the impact of Bolsa Família on the fertility of beneficiaries was done using a regression model based on the First-Differences approach for each year. After, we compared if the outcomes for 2004 and 2006 are statistically different. Unfortunately, we do not have information for the same group of people before and after the implementation of the survey. In the program to find comparable groups – treated and control – we use Propensity Score Matching methods.

The matching estimations from both years were done restricting the beneficiary's sample to reproductive women (15 up to 50 years old) that have low income (with values close² to the minimum wage in Brazil), and the parameters used were selected taking into account the selection criteria for the program, such as poverty characteristics, as well as characteristics of individuals, as age, race and others.

Results point to a positive impact of Bolsa Família on the fertility of beneficiaries, albeit of almost negligible value. However, results for first-differences estimations for both years show that there is a considerable and significant difference in the fertility of control and treatment groups, since women in the latter had a smaller probability of having had a child in the previous year. We have to point that the results are influenced by the chosen method, and this is an important issue.

2. THE BOLSA FAMÍLIA PROGRAM AND ITS POSSIBLE EFFECTS ON THE FERTILITY OF BENEFICIARIES

2.1. The design of Bolsa Família

Since the middle of the 1990's, there have been in Brazil social programs based on cash transfers to poor families that have children in scholar age, if these children attend school. The first of these programs was called Bolsa Escola and began in 1995, in Campinas, a city of the state of São

² The minimum wage in Brasil in 2004 and 2006 was, respectively, R\$260,00 and R\$350,00. In order to expand our beneficiaries' survey we selected for these years samples with limit-values of R\$300,00 and R\$400,00, which correspond to about 96% of the beneficiaries identified in the PNAD survey each year.

Paulo, and was adopted in several other districts of the country, being transformed into a national program under the federal government's supervision in 2001. The main objective of Bolsa Escola was to incentivize scholar attendance by poor children, under the assumption that they leave school because they need to work in order to complement family income.

The Bolsa Familia program began in 2003, uniting some pre-existing social programs that were directed at poor families, like Bolsa Escola and others that focused not only on those with children. In such way, through just one benefit, there would be provided a monthly minimum income of R\$50.00 (about US\$ 21) to families below the poverty line, which is R\$50,00 per capita. Moreover, there would also be given an additional benefit to each pregnant woman, child at low age or child at scholar age. As it was previously stated, initially, in 2003, Bolsa Família benefited about 3.6 million poor families in Brazil, reaching 11 million in 2006, which shows the rising coverage of the program.

The design of Bolsa Família, however, like its management mechanisms, underwent some changes. In 2007 a single register of social programs was created, called CadÚnico, an instrument to collect data and information in order to identify all poor families in Brazil. The register is composed of information about household characteristics, family composition, family members' schooling, their professional skills and job market status. It can be used in all government spheres to identify targets of social programs, thereby avoiding the superposition of benefits to the same family. Furthermore, another change in Bolsa Família's design was a measure, announced on January 2008, that enlarges the coverage of the program in order to include poor young people between 16 and 17 years of age who attend school regularly.

The current design of Bolsa Família considers an income of R\$60,00 to R\$120,00 per capita for selecting poor families and incomes below R\$60,00 per capita for extremely poor families. Families with the lowest incomes have priority, which is checked through information from CadÚnico. The program's conditionalities include children's (and, now, the youth's) school attendance and the fulfillment of basic health care. The lowest school attendance accepted is 85% of the total, while health conditionalities are the attendance of medical consultations in pre and postnatal periods for pregnant women, complete vaccination for children below 7 years old and nutritional attendance for both. Extremely poor families receive a basic benefit, increased of variable benefits according to the family's composition, as explained above. The composition of benefits in 2004 and 2006 are shown in Table 1.

Eligibilit	y criteria	Children between		
Situation of the family	Household income <i>per capita</i>	0 and 15 years old, pregnant and breast-feeding women	Quantity and kind of benefit	Value of benefit (R\$)
	Between R\$	1 Member	(1) Variable	18,00
Poverty	60,01 and	2 Members	(2) Variable	36,00
	R\$ 120,00	3 or + Members	(3) Variable	54,00
		Sem ocorrência	Basic	58,00
		1 Member	Basic + (1) Variable	76,00
Extreme-poverty	Up to R\$ 60,00	2 Members	Basic + (2) Variable	94,00
		3 or + Members	Basic + (3) Variable	112,00

TABLE 1 Composition of the benefits of Bolsa Família Program

Font: Ministério do Desenvolvimento Social e Combate à Fome (MDS), 2007

Beyond the benefits shown in the table above, since the beginning of 2008 beneficiaries can receive the Youth Variable Benefit (BVJ), as already explained. The limit of beneficiaries for each household is of 3 members among pregnant women and children below 15 years old, and 2 members of 16 or 17 years old in the case of BVJ. This way, the most vulnerable families can receive up to R\$172.00 monthly (about US\$72).

Moreover, there is a benefit given to families that were attended by other programs besides Bolsa Família and to which the migration to the program brought about monetary losses. This benefit, called Extraordinary Variable Benefit (BVCE), has an expiration date established and its amount varies in each case.

The benefits in Bolsa Família, as in other programs of the same format, are preferentially given to women. This preference is based on researches that point to female altruism, directed to the welfare of all family members. (MDS, 2007)

2.2. How could Bolsa Família affect the fertility of beneficiaries?

As previously shown, some particularities of CCT programs can lead to adverse incentives on the fertility of beneficiaries. In this subsection we try to relate the implementation design of Bolsa Família to Economics of fertility, in order to demonstrate under what aspects the program could lead to an increase in the fertility of beneficiaries.

2.2.1. Demand and supply of children

Becker and Lewis (1973) used a microeconomic approach to explain the demand for children as the decision of a family, in which the utility function of the family depends on the number and on the quality of children chosen and on consumption of other goods, given the simplified family's budget constraint. An important point of the model is that the shadow price of children with respect to number is positively related to the number of children, leading to the result that an increase in quality is more expensive if there are more children, since the increase has to apply to more units. Similarly, an increase in quantity is more expensive if children are of higher quality, because higher-quality children cost more. Therefore, a positive shock on family income will lead to a larger increase in the consumption of other goods consumption than in quantity or quality. Thus, the receipt of benefits from conditional cash transfer programs would have a bigger impact on consumption of other goods than on the fertility of beneficiaries.

According to Stecklov et al (2006), if children are normal goods, the sum of the incomeelasticities of quantity and quality must be positive. However, the Becker and Lewis model's specification leads to the possibility that the income-elasticity of quantity is negative. The incomeelasticity of quality would thus need to be sufficiently positive in order for the sum to remain positive. Hence, if the CCT's transfers are unconditional, a reduction of the demand for children accompanied by a rise in quality could happen, depending on the family's preferences. However, if transfers are linked to family's behavior and to the health and schooling of children, the benefit's effect is to reduce children's price, which leads to other results.

If there is in the family a "public good" or a "family's good", as books and clothes that can be used by all the children, or, in the CCT's case, the mother's knowledge about hygiene or contraceptive and prenatal methods, an exogenous improvement of contraceptive methods (or of the access to them) can lead to an increase of the quality chosen to children, if quality and quantity are substitutes. Furthermore, children's cost is connected to the mother's wage in the labor market, since the higher the latter is, the higher will be the monetary loss of the mother if she chooses to stay home taking care of her children instead of working. This can also affect the number of children.

As it was said by Stecklov et al (2006), relative to conditionalities of CCTs, the mother's education about health and hygiene is a "familiar public good" that can reduce the cost of quality, while payments and assistance during pregnancy can decrease the cost of quantity. Health and school attendance can further reduce the cost of children. The final effect of CCTs on fertility behavior, however, depends on specificities of the program and its conditions are directly relative to these costs.

Other factors can influence the decision between quality and quantity of children relatively to the mothers' job. If the quality of children is positively correlated to the time spent by mothers to take care of them, the choice of more quality will necessarily lead to less time in the labor market, leading to a proportionately lower wage. For this reason, CCT's benefits can make mothers need to dedicate less time to work in order to win the same income, dedicating more time to children, and consequently choosing a higher quality to them, which, considering the quality-quantity trade-off, leads to lower fertility.

Furthermore, fertility decisions can generate externalities that involve what is called "strategic complementariness" (Cooper e John, 1988, apud Sartoris e Souza, 2004). That means that the utility function depends on the total number of children in the community and that the utility of one aditional children will be higher the higher is the neighbors' number of children. In CCTs programs, this externality could provoke an increase of fertility among neighbors of beneficiaries that were not selected to the programs, if the selection was done through proxy means test. Thus, the inclusion of

one more member in the family, maintaining the income constant, would lead to a reduction of income per capita, raising their probability of inclusion. Clearly, this will depend on these neighbors' expectations relative to the growth of the program or on the list of beneficiaries being opened or closed. In this way, a "contamination" of the beneficiaries' neighbors that are not benefited can occur, increasing their fertility.

Stecklov et al (2006) also point, on this issue, to the necessity of a model that takes into account the supply of children, since CCT programs include interventions, such as family planning and health and nutrition information, which can influence biological supply of children. This effect can be analyzed through the model of fertility control presented by Rosenzwieg e Schultz (1985, apud Stecklov et al, 2006), that considers the number of children as an exogenous variable and assumes that fertility is a random variable that can be reduced by the use of fertility control.

According to the model, through the supply of information about family planning, CCT programs can reduce the costs of that planning or improve the control's efficiency, what could conduce to a decrease of fertility. Furthermore, CCTs can influence children supply, affecting the specific fertility of the couple by improving the nutritional status, for example. Moreover, the supply of information about breast-feeding benefits, included in health and nutrition conditionality, can rise the period of breast-feeding, affecting fertility negatively (Bongaarts, 1982, apud Stecklov et al, 2006).

Another important issue that can affect the supply of children are the changes in the migratory pattern, since transfers can reduce the necessity of migration of poor people that search for better life conditions. Not migrating, the frequency of the couple's sexual relations may rise, leading to an increase of fertility.

2.2.2. The possible effects of Bolsa Família

The Bolsa Família program pays health, nutritional and educational benefits together, so that it is not possible to distinguish clearly which benefit can impact the fertility decision of beneficiaries. In another way, the CCT's analyzed by Stecklov et al (2006) pay health and educational benefits apart, making it possible to distinguish these effects.

Extremely poor families in Bolsa Família, contrary to poor families, receive a fixed benefit (R\$58 in 2007), but this transfer does not have impact on beneficiary's fertility, because it has a fixed value and is independent of household composition. Furthermore, it is a benefit unlinked to conditionalities, which translates its impact into a simple income effect, not changing prices of components of family's utility function (n, q and y). Thus, pure income growth should increase consumption of all goods, and if children are normal goods, considering the quality-quantity trade-off, that benefit can increase consumption of other goods as well as of nq. However, that does not immediately mean an increase of fertility, but rather the possibility of growth in the number of children (fertility) or in their quality, which depends on preferences and on the social context of the family.

The benefit that can be an incentive to fertility of sorts is the variable benefit, which is paid to poor or extremely poor families and whose value varies according to the number of members between

0 and 15 years old and pregnant women. There is also the BVJ given to young people that are 16 or 17 years old, given that they attend school, and whose value is larger than the common variable benefit (R\$30 and R\$18 per person, respectively). The existence of a limit of 3 people for the number of common variable benefits in each household could be a way to prevent immediate incentives to an increase in beneficiaries' fertility. However, in those households that had less than 3 eligible members for this benefit before receiving the transfers, this incentive may occur due to the possibility of inclusion of new beneficiaries (opened list) and the consequent increase in the amount received.

The rise of Bolsa Família's coverage in order to include young people done through BVJ is also a possible incentive to fertility, since BVJ's limit is unlinked to the common variable benefit limit. This enables the inclusion of a new pregnant woman and consequently a new child as a beneficiary. In another way, BVJ can discourage fertility, because young people that would be unlinked to the program when completing 16 years old will have the opportunity to remain in the beneficiaries' condition, now receiving a higher value compared to the previous one (an increase of about 67%). Thus, what could lead to a decline in household income, now might lead to a raise of R\$12, making a new beneficiaries' inclusion unnecessary to maintain the family's budget. However, the final effect of BVJ in beneficiaries' fertility can only be estimated within some years, due to the recent creation of this benefit.

3. DATA AND METHODS

We use the Household Sample National Survey (PNAD), carried out annually by the Brazilian Institute of Geography and Statistics (IBGE), since 1971, except in Population Censuses years (1970, 1980, 1991 and 2000). PNAD collects information on education, labor, income and housing. Each year, a special supplement is also included in the survey. The survey included questions about the beneficiaries of Bolsa Família in 2004 and 2006.

In 2004, the PNAD sample identified 24.338 (6,17% of sample) households benefited by the Bolsa Família program. The global number of benefited households in that year was about $4.550.469^3$. In 2006, these numbers were respectively 87.800 (21,42% of the sample) and 11.118.074.

In order to estimate the impact of Bolsa Família on the beneficiaries' fertility behavior, we use a regression model based on First-Differences approach. Unfortunately, we do not have information on the same group of people before and after the implementation of the survey. To find comparable groups – treatment and control – we use Propensity Score Matching methods.

To evaluate the impact of a CCT program on the outcome variable (Y), which depends on treatment (D=1 if treated and D=0 if non-treated) and exogenous factors (X = control variables), the problem of evaluation is given by:

$$Yi = a + bDi + cXi + Ui$$

³ MDS (2007)

Where Ui is the error term, "a", "b" and "c" are parameters and the impact of treatment in the year of interest is given by "b".

However, a selection bias can exist if D and U are correlated. Therefore, to control this bias we must use in X the greatest number of observable characteristics that can affect the participation in the program and the outcomes without participation, an assumption known as "Conditional Independence Assumption". One of the conditions to meet it is that there are individuals in the control group with the same vector X as their relative treated units, i.e., the common support condition must be fulfilled. The estimation of propensity score solves this problem in our case, since the selection to the Bolsa Família Program was not randomized, due to the fact of the program being targeted on poor people, what makes it impossible to carry out experimental methods.

The estimation of propensity score matches the probability of participation in the program:

$$P(Xi) = Pr(Di=1|Xi)$$

Assuming that, given X, participation is independent of outcomes, what means that if no bias give X then no bias given P(X). In this way, for each participant we can find a sample of non-participants that have similar propensity scores, making it possible to compare the outcomes between the control and treated groups and to estimate the program's impact. We did this for both years and compare the "b" outcome in 2004 from the one in 2006, analyzing if they are statistically different in order to say if the program has or not a positive impact in the fertility of beneficiaries.

3.1. Characteristics of the sample of Bolsa Familia's beneficiaries in the PNAD

Most of the benefited households in both years were concentrated in the Northeast region (58,46% in 2004 and 53,46% in 2006) and in urban areas (68,55% in 2004 and 69,47% in 2006). About 96% of the households had up to R\$300 (about US\$ 130) of per capita income in 2004 and R\$400 (about US\$ 174) in 2006. These values were used as income limits for eligibility in each year, instead of the official income value, so as to expand the sample and produce more robust outcomes.

Most families attended by Bolsa Família were composed by a couple with all children below 14 years of age, in both years of analysis (41,34% in 2004 and 34,80% in 2006), followed by a couple with children below and above 14 years of age (27,10% and 27,36%, respectively), what shows that most of the beneficiaries had children living in the household. About 63,23% of the benefited women in reproductive age (15 to 50 years old) are between 15 and 35 years old in the 2004 sample, and 58,33% in the 2006 sample. The average number of children living with their mothers in the household was 2,54 in 2004 and 2,34 in 2006. The average years of schooling of the beneficiaries was 4,14 in 2004 and 6,77 in 2006.

Table 2 shows the percentage distribution of beneficiaries by other characteristics in each year:

Characteristic (average	Proportion of beneficiaries (%) -	Proportion of beneficiaries (%) -
numbers)	2004	2006
Electricity	91,62	93,99
Sewage disposal	31,56	32,12
Access to clean water	25,47	24,26
White	29,88	28,77
Metropolitan area	27,71	23,08
Formal labor market	17,51	20,89
Woman head of family	4,68	5,40

TABLE 2 Percentage Distribution of Bolsa Família`s Beneficiaries by Characteristics – 2004 and 2006

Font: PNAD 2004, 2006

As we can se in Table 2, some characteristics related with poverty status are very similar between the analyzed years. Most of the benefited households had access to electricity, while only a minority had access to sewage disposal and clean water. The proportion of women as the head of the family was low, as well as the proportion of beneficiaries that participated in the formal labor market, were white or lived in the metropolitan area.

3.2. Matching

With the purpose of doing the matching, we cut our sample in order to select just women in reproductive age (15 up to 50 years old) and up to the per capita income limits that reach about 96% of the sample's beneficiaries (R\$300 in 2004 and R\$400 in 2006). Logit models were estimated to find the probability of participation on the program. The dependent variable is a dummy that assumes value=1 if women had a child in the previous year and value=0 if it had not. We used independent variables that affected participation in Bolsa Família, based on CadÚnico selection criteria, and variables that can affect outcomes, as shown in the annexed table. We use the nearest neighbor matches method.

A lot of different estimations were done so that the Balancing Hypotheses would be satisfied, implying that the mean of each characteristic was not different between treatment and control groups. The best specifications were chosen considering the number of observable characteristics and the satisfaction of Balancing Hypotheses. Table 3 shows the results for the logit model for 2004.

Variables	Coefficient	Standard error	Z	P>z	95% Con	f Interval
White	-0,00541	0,095331	-0,06	0,955	-0,19225	0,181437
Years of schooling	-0,01381	0,012874	-1,07	0,283	-0,03904	0,011421
Number of children living in the household	0,135343	0,025702	5,27	0	0,084969	0,185717
Southeast	0,359171	0,332828	1,08	0,281	-0,29316	1,011503
North	0,106463	0,293884	0,36	0,717	-0,46954	0,682464
Northeast	0,755147	0,285915	2,64	0,008	0,194765	1,31553
Midwest	-0,35172	0,366806	-0,96	0,338	-1,07065	0,367203
Urban area	-0,09047	0,092796	-0,97	0,33	-0,27235	0,091404
Metropolitan area	0,068867	0,108606	0,63	0,526	-0,144	0,28173
Age	-0,00192	0,005099	-0,38	0,707	-0,01191	0,008073
Electricity	0,212592	0,132914	1,6	0,11	-0,04791	0,473099
Sewage disposal	0,010109	0,045658	0,22	0,825	-0,07938	0,099597
Woman head of family	-0,4153	0,14915	-2,78	0,005	-0,70763	-0,12297
Access to clean water	0,031589	0,089623	0,35	0,724	-0,14407	0,207247
Household income (per capita)	-0,00402	0,000828	-4,85	0	-0,00564	-0,0024
Couple with children	0,512144	0,437065	1,17	0,241	-0,34449	1,368775
Couple without children	-0,01763	0,52114	-0,03	0,973	-1,03905	1,003784
Mother with children	0,784958	0,438084	1,79	0,073	-0,07367	1,643587
constant	-2,66401	0,590135	-4,51	0	-3,82066	-1,50737

TABLE 3 Logit model (1) (Bolsa Família, 2004)

Font: PNAD 2004

TABLE 3.1

Inferior of block of posses	Treatm	Total	
Inferior of block of pscore	0	1	Total
0,041653	1.037	90	1.127
0,1	1.028	137	1.165
0,15	851	183	1.034
0,2	1.148	396	1.544
0,4	19	6	25
Total	4.083	812	4.895

Inferior bound, number of treated and number of controls for each block (Bolsa Família, 2004)

Font: PNAD 2004

As it was shown in table 3, variables related to poverty status generally have the expected signals. The number of children living in the household increases the probability of participation in the program, whereas greater household income per capita reduces the probability. The region with the largest probability of eligibility is Northeast, the poorest region in Brazil. Mothers with children also had a bigger probability of participation. It is important to note that the fact that if any variable included in the model are not significant, this is not a problem. According to Rubin and Thomas (1996, apud Caliendo and Kopeining, 2005), a variable must be excluded from the model just if it is not appropriate.

The matching for 2006 has one difference in independent variables if compared to 2004. To satisfy the Balancing Hypothesis we had to make a change in regional dummies, putting together the South and Southeast regions in order to create a new dummy with value=1 if the individual lives in one of these regions, and value=0 if she lives in the Northeast, North or Midwest regions. However, this is not a problem because socioeconomic characteristics are very similar in combined regions. The results are presented in Table 4:

Variables	Coefficient	Standard error	z	P>z	95% Con	f Interval
White	0,061641	0,076899	0,8	0,423	-0,08908	0,212361
Years of schooling	-0,03008	0,00996	-3,02	0,003	-0,0496	-0,01056
Number of children living in the household	0,198833	0,024252	8,2	0	0,151301	0,246366
South_Southeast	-0,25048	0,121099	-2,07	0,039	-0,48783	-0,01314
Urban area	-0,29525	0,073739	-4	0	-0,43977	-0,15072
Metropolitan area	-0,36453	0,088103	-4,14	0	-0,53721	-0,19185
Age	0,024203	0,004014	6,03	0	0,016336	0,032071
Electricity	0,526534	0,106594	4,94	0	0,317614	0,735454
Sewage disposal	0,026105	0,034505	0,76	0,449	-0,04152	0,093734
Woman head of family	-0,51167	0,105984	-4,83	0	-0,71939	-0,30394
Access to clean water	0,153083	0,071968	2,13	0,033	0,012029	0,294137
Household income (per capita)	-0,00402	0,00045	-8,93	0	-0,0049	-0,00313
Couple with children	0,295597	0,251078	1,18	0,239	-0,19651	0,787701
Couple without children	-0,52299	0,300138	-1,74	0,081	-1,11125	0,065272
Mother with children	0,709302	0,253795	2,79	0,005	0,211873	1,206731
_constant	-1,2491	0,333713	-3,74	0	-1,90316	-0,59503

TABLE 4 Logit model (2) (Bolsa Família, 2006)

Font: PNAD 2006

TABLE 4.1

	Treat		
Inferior of block of pscore	0	1	Total
0,065051	183	38	221
0,2	316	98	414
0,3	479	214	693
0,4	493	446	939
0,5	447	523	970
0,6	350	848	1.198
0,8	30	94	124
Total	2.298	2.261	4.559

Inferior bound, number of treated and number of controls for each block (Bolsa Família, 2006)

Font: PNAD 2006

Thus, like the results for 2004, variables generally have the expected signals in 2006 results. The number of children living in the household increases the probability of being a beneficiary, whereas an increasing household income per capita reduces the probability. The same holds for a household that is located in urban and/or metropolitan areas. The regional dummy shows that families of the North, Northeast and Midwest regions have a bigger probability of eligibility that those of the South and Southeast regions, as expected. Mothers with children had a bigger probability of participation, while couple without children had less probability.

To certify the quality of the matching, we analyzed the means of the covariates before and after matching to verify if the differences between treatment and control groups were reduced. Tables 5 and 6 show the results for both years.

TABLE 5

Means of variables before and after matching (2004)

		Me	an	%reduct		
Variable	Sample	Treated	Control	%bias	bias	
Treatment	Unmatched	1	0			
	Matched	1	0			
White	Unmatched	0,2266	0,22973	-0,7	-0,19	
	Matched	0,2266	0,23153	-1,2	-57,3	
Years of schooling	Unmatched	4,819	5,4032	-17,1	-4,35	
· · · · · · · · · · · · · · · · · · ·	Matched	4,819	4,8744	-1,6	90,5	
Number of children living in the	Unmatched	2,8571	2,3143	31,8	8,44	
household	Matched	2,8571	2,7867	4,1	87	
North	Unmatched	0,24877	0,37769	-28,1	-7,06	
	Matched	0,24877	0,24163	1,6	94,5	
Northeast	Unmatched	0,66133	0,47625	38	9,75	
	Matched	0,66133	0,67586	-3	92,7	
Midwest	Unmatched	0,02463	0,06641	-20,1	-4,6	
	Matched	0,02463	0,02685	-1,1	94,7	
South	Unmatched	0,01847	0,02813	-6,4	-1,57	
	Matched	0,01847	0,01429	2,8	56,6	
Southeast	Unmatched	0,0468	0,05152	-2,2	-0,56	
Councie	Matched	0,0468	0,04138	2,5	-14,6	
Urban area	Unmatched	0,52833	0,58095	-10,6	-2,78	
	Matched	0,52833	0,53276	-0,9	91,6	
Metropolitan area	Unmatched	0,18719	0,19144	-1,1	-0,28	
	Matched	0,18719	0,1899	-0,7	36,3	
Age	Unmatched	32,933	32,63	3,4	0,8	
	Matched	32,933	32,768	1,9	45,4	
Electricity	Unmatched	0,88916	0,86835	6,4	1,62	
	Matched	0,88916	0,88276	2	69,2	
Sewage disposal	Unmatched	3,8941	3,8584	4	1,0	
	Matched	3,8941	3,9042	-1,1	71,	
Woman head of family	Unmatched	0,12562	0,15741	-9,1	-2,3	
	Matched	0,12562	0,12167	1,1	87,6	
Access to clean water	Unmatched	0,31404	0,30867	1,2	0,3	
	Matched	0,31404	0,32365	-2,1	-79	
Household income (per conite)	Unmatched	79,56	101,42	-39,5	-9,3	
Household income (per capita)	Matched	79,56	79,198	0,7	98,3	
Couple with children	Unmatched	0,75616	0,72182	7,8	2,0	
	Matched	0,75616	0,75837	-0,5	93,5	
Couple without children	Unmatched	0,01601	0,0468	-17,7	-4,02	
	Matched	0,01601	0,01429	1	94,4	
Mother with children	Unmatched	0,22044	0,21106	2,3	0,6	
	Matched	0,22044	0,21921	0,3	86,9	

Font: PNAD 2004

The results indicate that bias reduction was above 70% in all cases, indicating that after matching the treatment and control groups are very similar, when considering observable characteristics. This result indicates that the matching procedure was done properly and performed very well.

Variable		Ме	an	%rec	luct
Valiable	Sample	Treated	Control	%bias	bias
Treatment	Unmatched	1	0		
Treatment	Matched	1	0		
White	Unmatched	0,21274	0,22135	-2,1	-0,71
Winte	Matched	0,21274	0,20885	0,9	54,8
Years of schooling	Unmatched	5,1199	6,1606	-29,9	-10,1
rears of schooling	Matched	5,1199	5,0334	2,5	91,7
Number of children living in the	Unmatched	2,7205	1,9232	50,2	16,96
household	Matched	2,7205	2,7308	-0,7	98,7
South_Southeast	Unmatched	0,0659	0,0855	-7,4	-2,5
South_Southeast	Matched	0,0659	0,0621	1,4	80,6
Urban area	Unmatched	0,46572	0,57031	-21	-7,11
Olban alea	Matched	0,46572	0,46687	-0,2	98,9
Metropolitan area	Unmatched	0,14418	0,23481	-23,3	-7,86
	Matched	0,14418	0,141	0,8	96,5
Age	Unmatched	33,761	31,843	21	7,07
Age	Matched	33,761	33,786	-0,3	98,7
Electricity	Unmatched	0,89783	0,87891	6	2,03
Electricity	Matched	0,89783	0,88563	3,9	35,5
Sewage disposal	Unmatched	3,8837	3,7917	9,7	3,27
Jewage disposal	Matched	3,8837	3,8686	1,6	83,7
Woman head of family	Unmatched	0,15657	0,18663	-8	-2,69
	Matched	0,15657	0,16648	-2,6	67
Access to clean water	Unmatched	0,31667	0,30078	3,4	1,16
Access to clean water	Matched	0,31667	0,30995	1,5	57,7
	Unmatched	108,29	143,07	-43,8	-14,79
Household income (per capita)	Matched	108,29	107,18	1,4	96,8
Couple with children	Unmatched	0,74082	0,68924	11,4	3,86
	Matched	0,74082	0,72525	3,5	69,8
Couple without children	Unmatched	0,02034	0,07248	-25	-8,41
	Matched	0,02034	0,02371	-1,6	93,6
Mother with children	Unmatched	0,22733	0,2092	4,4	1,48
	Matched	0,22733	0,23689	-2,3	47,3

TABLE 6 Means of variables before and after matching (2006)

Font: PNAD 2006

The results for 2006 show that the bias was reduced by more than 60% for most of the observable variables, and that the matching was done properly.

3.3. The effect of Bolsa Família in the fertility of beneficiaries

After evaluating the quality of the matching, we estimate the difference between treatment and control groups in each year in our dependent variable (If the woman had a child in the previews year), that is, the ATT (average treatment effect on treated). The results are show below in Tables 7 and 8:

TABLE 7 ATT estimation with Nearest Neighbor Matching method (random draw version)/Bootstrapped standard errors – 2004

treat.	contr.	ATT	Std.Err	t
812	673	-0,063	0,026	-2,451

Font: PNAD 2004

TABLE 8 ATT estimation with Nearest Neighbor Matching method (random draw version)/Bootstrapped standard errors – 2006

treat.	contr.	ATT	Std.Err	t
2261	1066	-0,056	0,016	-3,457

Font: PNAD 2004

Both ATT estimations were significant at 1% level. It is important to note that in both of the analyzed years the probability of a benefited woman having had a child in the previous year was smaller than that of the control group. In 2004, this probability was 6.3 percentage points smaller for the beneficiated group, while in 2006 this value was -5,6 percentage points. Considering signal and magnitude of ATT outcomes, we can note that the program has had a negative impact on the fertility of beneficiaries, despite this impact having been reduced between 2004 and 2006.

The difference between the ATT outcomes of 2004 and 2006 (or the difference-in-difference) suggests that there is a positive impact – of 0,7 percentage points on the probability of a benefited woman having had a child in the previous year - of Bolsa Família Program on beneficiaries' fertility. However, we cannot use the difference-in-differences approach, since that the sample are different between the years.

In order to know if the impact of Bolsa Familia in the fertility of beneficiaries was positive or not in the analyzed period, since that the ATT results for first-differences estimations were significant at the 1% level and their magnitude was changed, we calculate the confidence interval to know if the values of the ATT's estimated are statistically different. The 95% confidence interval for 2004 was between -0,11396 and -0,01204, while for 2006 the value was between -0,08736 and -0,02464. Therefore, we cannot say that the ATT outcomes are statistically different between 2004 and 2006, since the confidence intervals are coincident between the values of -0,08736 and -0,02464, what suggests that there is no impact of Bolsa Familia program in the beneficiaries' fertility decision.

4. CONCLUSIONS

We do not find any impact (negative nor positive) of Bolsa Família Program on the fertility of beneficiaries between 2004 and 2006. It is important to note that in both of the analyzed years the probability of a benefited woman having had a child in the previous year was smaller than that of the control group. In 2004, this probability was 6.3 percentage points smaller for the beneficiated group, what suggest that there is a pre-existent difference between control and treatment group. In 2006 this value was -5,6 percentage points, suggesting a positive impact of 0,7 percentage points of Bolsa Família in the fertility of beneficiaries in this period. However, the ATT's estimated were not statistically different, what suggests that there is no impact of Bolsa Familia program in the beneficiaries' fertility. Os resultados são similares aos encontrados por Rocha (2010), que utiliza uma abordagem metodológica alternativa a apresentada nesse artigo. Nevertheless, results presented in this paper are closely influenced by the chosen method, a fact that must be taken into account. In order to continue this work, is very recommendable to estimate using alternative methods and compare the results and its robustness.

REFERENCES

- ALVES, JOSÉ EUSTÁQUIO DINIZ. A definição de família convivente do IBGE: cuidados metodológicos necessários. APARTE (Inclusão Social em Debate). Publicado em 25/02/2005, disponível em: http://www.ie.ufrj.br/aparte/pdfs/notametodologica_familiasconviventes.pdf
- BARROS, R. P.; MENDONÇA, R. A Estabilidade inaceitável: desigualdade e pobreza no Brasil. In: HENRIQUES, R. (org.). Desigualdade e pobreza no Brasil. Rio de Janeiro: Ipea, 2000. p.21-48.
- BARROS, R. P; CARVALHO, M; FRANCO, S; MENDONÇA, R. Conseqüências e causas imediatas da queda recente da desigualdade de renda brasileira. Rio de Janeiro: Ipea, jul. 2006 (Texto para Discussão, n. 1.201).
- BECKER, Gary. **The Evolution of the Family**, Capítulo 11: *A treatise on the Family*, pp.342-361, Harvard University Press, 1991.
- BECKER, G.S.; LEWIS, G.H. (1973). *On the interaction between the quantity and quality of children*. Journal of Political Economy, 81.
- BERQUÓ, E.; CAVENAGHI, S. Mapeamento sócio-econômico e demográfico dos regimes de fecundidade no Brasil e sua variação entre 1991 e 2000. XIV Encontro Nacional de Estudos Populacionais, ABEP, Caxambu-MG, 2004.
- BOURGUIGNON, François. *Conditional cash transfer programs for development*. Ecole des Hautes Etudes en Sciences Sociales / Delta, Paris, 2003
- BRASIL. MINISTÉRIO DO DESENVOLVIMENTO SOCIAL (MDS). *Programa Bolsa Família*. Disponível em: <u>www.mds.gov.br/bolsafamilia</u>. Acesso em: 02/10/2007
- CALIENDO, M., KOPEINING, S. Some practical guidance for the implementation of propensity score matching. Bonn, Germany: Institute for the Study of Labor (IZA), 2005. (IZA Discussion Papers, 1588)
- FARIA, A.L.C. Aplicação do Teste de Elegibilidade Multidimensional na definição do público-alvo beneficiário de políticas públicas. Dissertação de Mestrado em Estudos Populacionais e Pesquisas Sociais. ENCE/IBGE), Rio de Janeiro, 2006.
- FOGUEL, Miguel Nathan; BARROS, Ricardo Paes de. The effects of conditional cash transfer programmes on adult labour supply: an empirical analysis using a time-series-cross-section sample of brazilian municipalities. Estud. Econ., São Paulo, v. 40, n. 2, jun. 2010.
- HENNOCK, E.P. The Origin of the Welfare State in England and Germany, 1850–1914. Cambridge University Press, 2007.
- LINHARES, Fernando; LOBATO, Lenaura. *Bolsa Família: Um Novo Arranjo para os Programas de Transferência de Renda no Brasil.* Universidade Federal Fluminense, 2005.
- MACHADO, Luiz. (2007) Grandes Economistas XIII: Malthus e o alerta demográfico. Disponível em: <u>www.cofecon.org.br</u>
- MDS (Ministério do Desenvolvimento Social e Combate à Fome). Primeiros resultados da análise da linha de base da pesquisa de avaliação de impacto do Programa Bolsa Família. 2007

- PNUD (Programa das Nações Unidas para o Desenvolvimento). Objetivos do Desenvolvimento do Milênio. Disponível em: <u>www.pnud.org.br</u>.
- PRÊZA, Radoyka S. F., Alocação intradomiciliar de renda e mortalidade na infância: uma análise segundo as diferenças de gênero no Brasil, 2000, CEDEPLAR UFMG, 2005.
- RAWLINGS, L. A New Approach to Social Assistance: Latin America's Experience with Conditional Cash Transfer Programs. Social Protection Discussion Paper 0146, World Bank, Washington, DC, 2004.
- RIOS-NETO, Eduardo L.G. *Como estimular a saída do Bolsa Família?* Portal Exame, 14/11/2007. Disponível em: http://portalexame.abril.com.br/blogs/blogdaedicao/listar.shtml
- RIOS-NETO, Eduardo L.G. *Questões emergentes na demografia brasileira*. Belo Horizonte, UFMG/CEDEPLAR, 2005.
- ROCHA, SONIA. O PROGRAMA BOLSA FAMÍLIA: EVOLUÇÃO E EFEITOS SOBRE A POBREZA. ECON. SOC., CAMPINAS, V. 20, N. 1, APR. 2011
- ROCHA, ROMERO. Programas Condicionais de Transferência de Renda e Fecundidade: evidências do Bolsa-Família, 2010 (mimeo)
- SANTANA, J. A. *A evolução dos programas de transferência de renda e o Programa Bolsa Família*. ABEP: Seminário População Pobreza e Desigualdade, Belo Horizonte. Novembro de 2007
- SARTORIS, Alexandre ; SOUZA, Jobson M. . Interações entre Economia e Demografia: As Previsões da Teoria e o Caso Brasileiro. In: I Congresso da Associação Latino-Americana de População, 2004, Caxambu, MG. Anais do I Congresso da Associação Latino-Americana de População, 2004.
- SEERS, Dudley. The Meaning of Development. International Development Review, (1969) p. 2-6.
- STECKLOV, Guy; WINTERS, Paul; TODD, Jessica and REGALIA, Ferdinando (2006) Demographic Externalities from Poverty Programs in Developing Countries: Experimental Evidence from Latin America. Department of Economics Working Paper Series No. 2006-1. Washington, DC: American University.
- TAVARES, Priscilla Albuquerque. Efeito do Programa Bolsa Família sobre a oferta de trabalho das mães. Econ. soc., Campinas, v. 19, n. 3, Dec. 2010
- UNICEF (Fundo das Nações Unidas para a Infância). *Situação Mundial da Infância 2007 Mulheres e Crianças: o duplo dividendo da igualdade de gênero*. Disponível em: http://www.unicef.org/brazil/smi7/
- UNITED NATIONS. *The Millennium. Development Goals Report, 2007.* Disponível em: www.un.org/millenniumgoals/pdf/mdg2007.pdf.
- WILLIS, Robert J. What Have We Learned from the Economics of the Family? The American Economic Review, Vol.77, N°2, Papers and Proceedings of the Ninety-Ninth Annual Meeting of the American Economic Association (May, 1987), 68-81

ANNEX

Variables used in specification of models of propensity score	
White	Dummy: white individual
Years of schooling	Years of schooling of the individual
Number of children living in the household	Number of children living in the household with the mother
Southeast, North, Northeast, Midwest, South_Southeast	Dummies for regions of the country
Urban area	Dummy: Household located in an urban area
Metropolitan area	Dummy: Household located in an metropolitan area
Age	Age of the individual
Electricity	Dummy: Household had access to electricity
Sewage disposal	Dummy: Household had access to sewage disposal
Woman head of family	Dummy: The woman is the head of family
Access to clean water	Dummy: Household had access to clean water
Household income (per capita)	Household income (per capita)
Couple with children	Dummy: if the kind of family is a couple with children
Couple without children	Dummy: if the kind of family is a couple without children
Mother with children	Dummy: if the kind of family is a mother with children