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## Citing the innovative work of the original inventors

#### An analysis of citations to prior clinical trials

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# Citing the innovative work of the original inventors. An analysis of citations to prior clinical trials

#### **Tove Faber Frandsen**

**Introduction.** The massive growth of the amount of scientific literature can result in an abundancy of relevant studies when an author wants to substantiate a claim. References and citations are fundamental bibliometric artefacts yet little guidance is offered to authors regarding the selection between equally relevant references. Only rules of thumb exist, and this paper provides an overview of the scarce publications within the area. One well-known rule of thumb is to cite seminal work.

**Method.** This study analyses the extent to which seminal papers are being cited more or less than more recent studies, when authors cite previous, similar studies. Cohorts of studies addressing the same research question form the data set of the analysis. The data is visualised and analysed using statistical analyses and charts.

**Results.** The results show that some research questions are addressed by as much as 50 or 100 studies. Also, the paper shows that the more citable studies, the smaller the ratio of cited to non-cited studies.

**Conclusion.** There does not seem to be a general tendency towards older or more recent studies being cited more. The more citable studies the more evenly distributed the share of citations seems to be. The implications for bibliometrics are discussed.

#### Introduction

The massive growth of the scientific literature is a well-known fact although the exact size of the growth rate has been debated (see e.g. <u>Bornmann and Mutz, 2015</u>; <u>Larivière, Archambault and Gingras, 2008</u>; <u>Tabah</u>, <u>1999</u> and <u>van Raan, 2000</u>). While the growth of literature may have been exponential during the last decade or two the growth seems to be steady. Consequently, within some fields we would expect that authors have to choose between many relevant references when substantiating a claim. Even though references and citations are fundamental bibliometric artefacts little guidance is offered in the literature to authors regarding

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the prioritizing of various relevant references. Cox (2011) argues that "[o]nce a [research] question is posed, the next logical step involves a thorough review of the existing literature to seek an answer", and he concludes that "[t]his includes an exhaustive literature search, which would likely benefit from the methodological transparency required of a systematic review". This point of view is supported by e.g. Campbell and Walters (2014), Clarke Hopewell and Chalmers (2007, 2010), Clarke (2004), Clark, Davies and Mansmann (2014), and Sutton, Cooper and Jones (2009). A systematic search may be followed by a prioritization of references. Szava-Kovats (2008) provides numerous examples of how authors admit the need to select references and argues that citing all would be impossible.

One well-known rule of thumb is to credit the seminal work. Chakraborti (2007) states that not citing "the innovative work of the original inventors [...] amounts to violation of ethical guidelines", and Colquitt (2013) stresses that

[p]assages that define constructs or that make reference to theories should credit the seminal works that kicked off that stream [...]. Relative to pieces that introduce constructs or theories, articles that reveal empirical findings will have a more limited "shelf life." Those articles should also be given proper credit, however, at least until subsequent studies qualify, reframe, or debunk their findings (<u>Colquitt, 2013</u>).

Referencing the original work thus seems crucial although there are other concerns as well (<u>Campion, 1997</u>, p. 166), '*All other things equal, preference should be given to articles that are:*'

- (a) Seminal (original) in an area of research.
- (b) More methodologically or conceptually rigorous.
- (c) More recent.

Among other recommendations, Johnson and Green (2009) warn against the use of outdated references. Green and Johnson (2006: 79) even state that: "Authors should use the most recent references possible, unless the history of scholarship in a topic area is being discussed." On the other hand, Harzing (2002) argues that out-of-date-references should not be cited, but she stresses that it concerns references used to substantiate a claim that is only valid at the present time. Finally, Colquitt (2013) notes that authors often refer to meta-analyses instead of referring to the original studies. He recommends that authors supplement the references to seminal work by appending a reference to a recent review as well.

The present study uses empirical citation data to analyse the extent to which older studies are being cited more or less than recent studies. The following section presents related literature and is followed by sections containing the methods, results and discussion/conclusion, respectively.

## **Related research**

The data set used in this study is based on systematic reviews from health care research, and to put the analyses into perspective, this section is dedicated to providing an overview of research dealing with bibliometric analyses of the citation patterns in health care research.

Research is according to Borgerson (2014) often redundant, secretive, and isolated. Obviously, this is a waste of resources, but in the context of medical research it is perhaps more important that participants in clinical trials are at risk of being exposed to harm. Resnik (2003: 242) thus states: "Since medical research often results in a variety of benefits and harms to research subjects, completely harmless research is rare". Hence, patients may be denied effective treatment or may even be offered harmful treatment. Consequently, researchers who plan and carry our clinical trials should possess an exhaustive overview of the existing research before enrolling patients in a new trial.

However, the methodological transparency of a systematic review is rarely present in the reports of randomized controlled trials (RCT). Robinson and Goodman (2011) and Sawin and Robinson (2015) find that only a quarter of prior research is cited in reports of RCTs that had 3 or more relevant RCTs to reference. They also find that the median number of trials cited did not vary as the number of prior trials increased, i.e. as the number of citable studies increases the cited number of studies remains remarkably

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stable. Sheth *et al.* (2011) find a citation rate of just 48% while Fergusson *et al.* (2005) report that citation rate of previous RCTs is extremely low, with a median of 20% of prior trials cited.

Furthermore, over time there does not seem to be a rise in the proportion of earlier studies being cited (<u>Sawin and Robinson, 2015</u>). A number of reasons have been offered to explain the lack of references to earlier (relevant) studies. Robinson and Goodman (<u>2011</u>) suggest that trials do not exactly replicate a previous study and therefore authors may not see their study as identical to the same studies as a subsequent meta-analysis. Furthermore, journal space limitations have been suggested to influence the number of cited prior studies. It may also be that systematic reviews are cited instead of original trials although this hypothesis is not supported by the findings by Clarke *et al.* (<u>Clarke, Alderson and Chalmers, 2002; Clarke and Chalmers, 1998; Clarke, Hopewell and Chalmers, 2007; Clarke, Hopewell and Chalmers, 2010</u>).

Bias has been detected in the process of citing previous trials. One finding in this respect is that the previous trials cited in a given RCT are not necessarily the studies representing the largest number of trial participants (Fergusson et al, 2005; Sawin and Robinson, 2015). Also, Sawin and Robinson (2015) find that a study is much more likely to cite a particular earlier study if the citable trials reported results consistent with the citing trial (approximately 45 per cent more likely to be cited). Another bias is that studies in higher-impact journals with positive results are more likely to be cited in subsequent studies (Sheth et al, 2011). Finally, the results by Campbell (1990) suggest the existence of a national bias as authors from the US and the UK tend to cite publications by authors from their own country more. The authors also cited material produced in non-U.S. and non-U.K. countries far less than the amount of material produced by these countries would otherwise indicate.

Robinson and Goodman (2011) find that that older articles are cited less than newer articles, suggesting that evidence from older trials tend to be neglected. These findings are, however, challenged by the findings of Fergusson *et al.* (2005) as one of their figures indicates that citations to earlier trials are more frequent than citations to later studies. Another study, by Sheth *et al.* (2011), finds no clear tendency with respect to the age of the cited material. The findings by Martín-Martín *et al.* (2015) and Verstak *et al.* (2014) can cast light on the possible negligence of older studies as they find a trend of a growing impact of older articles. Consequently, we may see a change in the citation of older studies over the next years.

Summing up, the existing literature stresses the importance of avoiding redundant medical research, as there is a possibility of a degree of harm to patients. Typically, a clinical trial does not include a literature review done with the methodological transparency of a systematic review, and relatively few prior trials are typically cited. Finally, the few previous studies being cited are often subject to biases. Among the various types of biases mentioned in the literature, the age of the cited studies is mentioned, and while some studies find that older studies are neglected others suggest the opposite. The present study will test whether or not authors tend to cite seminal studies more or less using a novel data set and methodology.

### Methods

An analysis of the process of prioritizing between several relevant studies is not straight forward. It requires a body of research addressing the same research question in order to be able to determine which studies could have been cited but were not. Typically, in-depth knowledge of the literature within a field is needed in order to be able to provide an overview of the citable publications. Even with in-depth knowledge the task is colossal and for larger samples impossible. This study makes use of the fact that systematic reviews provide us with a cohort of studies that addresses the same research question. Systematic reviews is distinguished from other literature reviews by "the use of pre-specification, of what exactly was the question to be answered, how evidence was searched for and assessed, and how it was synthesized in order to reach the conclusion" (Moher, Stewart and Shekelle, 2015). Several forms of systematic reviews exist (e.g. meta-analyses, rapid reviews, scoping reviews) and these types can be considered different species within a family (Moher, Stewart and Shekelle, 2015).

In the present paper the data is based on Cochrane reviews whose strength is the rigor that lie beneath each systematic review or meta-analysis (<u>Sackett, 1994</u>). Cochrane reviews are "systematic summaries of evidence of the effects of healthcare interventions. They are intended to help people make practical decisions." (<u>Green and Higgens, 2005</u>). The cohorts of studies included in a given Cochrane review form the

basis of the analysis; because these included studies all meet the eligibility criteria of that specific review. The eligibility criteria (inclusion and exclusion criteria) are pre-specified in the protocol, and systematic reviews analysing the same research question may result in different results depending on eligibility criteria (<u>Nelson, 2014</u>).

All the included studies in each Cochrane review are numbered and ranked according to publication year. More specifically, the included study with the earliest publication year is the first study and the rest follows thereafter. If two included studies were published in the same year they are assigned the same rank and the subsequent rank is skipped. An example: 15 studies are included in a Cochrane review, and we start by ranking the 15 studies according to age. To analyse citations pattern we then use the fact that each study can only cite studies that are older that itself: study number 15 can only cite the 14 studies with lower rank, and study number 13 can only cite the 14 studies with lower rank etc. Now, we proceed by finding out exactly which of the citable studies were in fact cited. To do that all the included studies are matched to references in Web of Science, enabling us to see how which of the earlier studies dealing with the exact same research question are being cited.

The following section presents the results using the above described method using reviews from all 53 Cochrane groups. Cochrane Review Groups support Cochrane's primary organizational function: the preparation and maintenance of systematic reviews. The 53 groups are based in research institutions worldwide, each focused on a specific topic of health research (<u>http://www.cochrane.org/about-us/cochrane-groups</u>). We retrieved 4805 Cochrane reviews containing included studies from 1970 onwards. Reviews including studies published before 1970 were excluded as they are less likely to be indexed in Web of Science. We were able to match the included studies to 60,495 references in Web of Science resulting in more than 1.5 million incidences of a given study citing or not citing a preceding study. A study is defined as a citable study if it is from the same publication year or older. Depending on the month of publication some studies are more likely to be able to cite a previous study from the same year than others. Consequently, we may be able to detect a fall in share of citations to the youngest citable studies.

#### Results

Table 1 provides an overview of the number of citable studies in the data set. The table should be read as follows: the first entry shows that a total 4,644 studies in the analysis only had one previous study to cite when it was published. Similarly, the second entry shows that 3,994 studies had two previous studies to cite etc. When looking at Table 1 it should first be noted that Szava-Kovats (2008) may have a point when stating that citing all relevant research would not be possible. As can be seen from the table, a substantial amount of studies can cite as much as 20, 50 or even 100 previous related studies (i.e. included in the same Cochrane review). Few journals would allow for that many references, in fact some journals even impose limits on the number of references allowed (<u>Cohen, 2006</u>).

data set for this study											
Citable studies	Number of studies	Citable studies	Number of studies	Citable studies	Number of studies	Citable studies	Number of studies				
1	4644	26	496	51	136	76	50				
2	3994	27	516	52	125	77	8				
3	3476	28	486	53	138	78	39				
4	3274	29	492	54	185	79	77				
5	2870	30	418	55	171	80	31				
6	2595	31	386	56	78	81	61				
7	2120	32	411	57	104	82	41				
8	2086	33	346	58	79	83	45				
9	1915	34	393	59	118	84	20				
10	1718	35	249	60	53	85	44				

# Table 1: Number of citable studies (up to 100 citable studies are shown in the table) and the size of the data set for this study

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11	1626	36	302	61	108	86	97				
12	1416	37	336	62	76	87	50				
13	1339	38	317	63	43	88	34				
14	1154	39	239	64	102	89	84				
15	1204	40	288	65	78	90	27				
16	1117	41	193	66	104	91	22				
17	948	42	267	67	104	92	44				
18	870	43	172	68	52	93	23				
19	835	44	269	69	84	94	30				
20	835	45	212	70	96	95	3				
21	720	46	166	71	19	96	36				
22	751	47	188	72	120	97	4				
23	699	48	150	73	72	98	52				
24	606	49	161	74	33	99	20				
25	604	50	161	75	53	100	22				

Following one of the existing rules of thumb authors should credit the seminal work within the field i.e. the study ranked first in our data set. The following figures illustrate the share of cited and citable studies. An excerpt of the data is available in appendix 1.

Figure 1 provides an overview of the number of citable studies and the share of cited seminal studies.

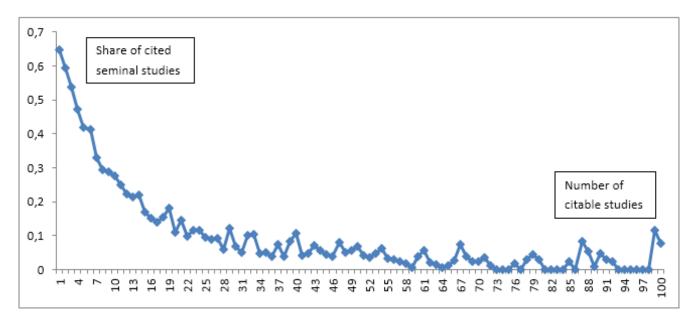


Figure 1: Shares of cited seminal studies (rank 1). Only shares for studies with up to 100 citable studies are shown.

As we can see from Figure 1 the share of cited seminal studies decrease radically as the number of citable studies increase. An author cites a greater share of the previous studies if there are fewer. If there are 1 or 2 previous studies about half of the studies cite the seminal work. If there are 5 previous studies more than one third of the studies cite the seminal study. However, if there are 50 previous studies only about 8 per cent cite the paper(s) with rank 1. One would expect to find these decreasing shares of studies citing the seminal papers as the number of studies increase. It is more difficult to keep up with the related literature if there are 50 preceding studies. It seems that there is a tendency towards citing seminal work more when the number of citable studies is low. These results are confirming results by Robinson and Goodman (2011) who find that a median of 2 trials were cited, regardless of the number of prior trials that had been conducted.

Figure 2 shows the share of papers citing preceding studies by study rank. In the figure the shares for studies with 2, 3, 4, 5, 10, 20 and 40 citable studies are shown. The figure should be read as follows: The line for

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e.g. 10 citable studies shows for each of the ranks from 1 to 10 the share of these studies being cited, i.e. the number 0.26 for rank 3 means that for studies who could cite exactly 10 previous studies, 26 percent of these cited the study with rank 3. The figure clearly shows (as in Figure 1) that fewer citeable studies mean that a higher share of these studies is actually cited. We can, however, also see that for studies that could potentially cite many preceding studies the share of studies citing a particular study is remarkably independent of study rank. We are practically unable to see any differences between the share of papers citing the seminal work and the share citing any other study. Using studies with 40 prior trials as an example we can see that 2-12 per cent of prior trials are being cited independent of these trials' rank. The share of studies being cited is fluctuating somewhat along the ranking, but there is no clear tendency towards citing seminal work or more recent work. Statistical analyses carried out for all the rankings and number of preceding citeable studies confirms that there is no clear pattern towards citing either seminar work or recent work.

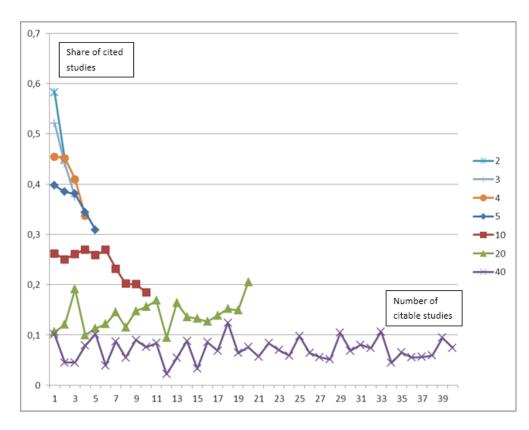


Figure 2: Share of studies citing preceding studies by study rank

### **Discussion and conclusion**

Before discussing the implications of the present study, we pay attention to the limitations of the study. First of all, it should be taken into account that the present study relies on Web of Science for identifying citation patterns. This means that if a reference is not indexed in Web of Science it is not included in the data set. Consequently, a proportion of cited studies are excluded from the analysis. It implies that the ranks of the studies are affected. It could even be the seminal studies that are excluded. Any missing seminal studies would affect the results as this may imply that the second or even third study is considered seminal in the data set used in the analysis. The characteristics of missing studies have not been analysed and consequently, the importance of them for the results not assessed. Secondly, the rank of a publication can only be determined based on publication year, as the publication month is not included in the bibliographic databases. Ideally, information on month of publication and on publication lags would also be taken into account to more precisely determine the relative age of the studies in the data set. Depending on the month of publication some studies are more likely to be able to cite a previous study than others. However, that would seriously limit the data sample as this information may not even be available. It does mean, though, that not too much should be concluded with respect to specific ranks, but in terms of patterns with respect to more recent or older studies in general. Thirdly, this study does not take into account that the authors of a paper might choose cite a literature review instead of the original papers. The authors may in that case not

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find it necessary to cite the seminal paper as well. It is, however, not within the scope of this study to analyse whether or not authors cite reviews instead of original papers, and this question is left for future research.

The data set used in the present paper, constructed on the basis of inclusion in Cochrane reviews, shows that a substantial amount of studies can potentially cite as many as 20, 50 or even 100 preceding closely related studies. Furthermore, the results of our analysis show that the share of actually cited studies decreases as the number of potentially citable studies increase. Authors cite a greater share of the previous studies if there are fewer studies to choose from. The results also reveal a tendency towards citing seminal work more when the number of citable studies is low. But in general there does not seem to be any clear tendency towards a preference for citing seminal work or more recent work. The findings could potentially be explained by authors following some of the other rule of thumb such as citing "more methodologically or conceptually rigorous" studies (<u>Campion 1997:166</u>).

MacRoberts and MacRoberts (2010) argue that all the relevant references should be made available to reader upon request or in an appendix to make the invisible more visible. They present a number of examples where that may be feasible, but within a number of fields the task would be enormous and probably unlikely to be manageable. Prioritisation is probably inevitable as recognised by Cronin (2005: 1506):

Truth be told, we are invariably challenged to cite the most precise and most relevant work on a given subject, for the simple reason that few, if any, of us are wholly and authoritatively familiar with the scattered literature of our specialties, let alone the wider scientific literature. Even if we were familiar with the entire corpus of relevant literature, we would still have to make difficult choices.

Cronin further argues that the reference list will never be a complete record of the influences of a given work. A number of factors are at play when authors decide to cite one piece of work and leave another, related study uncited. He argues that this is not due to systematic biases but that e.g. social relationships leave a mark on the reference lists.

There is a lack of clear and explicit rules or guidelines on how to prioritize equally relevant references. As Campion (<u>1997: 165</u>) states it: "There is almost nothing helpful written on this topic, and few people in the profession can even identify how they learned to do it." Consequently, Campion suggests that prioritizing relevant references should be a skill taught to aspiring researchers. However, as the literature offers so little advice on how to select the development of guidelines should be first priority. Campion argues that a set of guidelines or standards is needed. Bibliometricians are already familiar with developing guidelines e.g. ethics of evaluative bibliometrics (<u>Furner, 2014</u>), evaluation of research institutes in the natural sciences (<u>Bornmann *et al.*, 2014</u>), or analysis of bibliometric data and presenting and interpreting results (<u>Bornmann *et al.*, 2008</u>).

The health care research field has acknowledged the problems with poor reporting standards by establishing numerous reporting guidelines. A reporting guideline is "a checklist, flow diagram, or explicit text to guide authors in reporting a specific type of research, developed using explicit methodology" (<u>Moher, Schulz, Simera and Altman, 2010</u>). A systematic review actually finds 81 different reporting guidelines (<u>Moher *et al.*, 2011</u>) but that does not include one for referencing. An overview of nearly 300 reporting guidelines for main study types is available in the EQUATOR Network database of reporting guidelines (<u>http://www.equator-network.org</u>).

The bibliometrics community needs to consider the ever expanding scientific literature and the need for guidelines on how to prioritize the relevant literature in the citing process. The pool of relevant literature can be too large to cite systematically, and journal space limitations may even mandate a reduced number of cited studies. Consequently, a selection process is necessary. Let's help aspiring researchers with frameworks or guidelines that can assist them with their decision.

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### Appendices

Citable studies	2	3	4	5	10	15	20	25	30	35	40	45	50
Observations	4230	3681	3485	3054	1846	1319	899	663	462	300	332	244	184
rank 1	0,582	0,521	0,454	0,398	0,262	0,161	0,106	0,090	0,063	0,044	0,101	0,040	0,060
rank 2	0,449	0,440	0,451	0,385	0,250	0,132	0,121	0,070	0,058	0,044	0,045	0,075	0,052
rank 3		0,374	0,410	0,381	0,261	0,232	0,191	0,085	0,059	0,030	0,045	0,050	0,021
rank 4			0,337	0,344	0,270	0,204	0,100	0,129	0,067	0,072	0,079	0,053	0,034
rank 5				0,309	0,259	0,204	0,113	0,079	0,073	0,050	0,102	0,060	0,034
rank 6					0,269	0,180	0,122	0,136	0,145	0,078	0,039	0,109	0,084
rank 7					0,232	0,231	0,145	0,123	0,077	0,053	0,087	0,119	0,048
rank 8					0,202	0,208	0,115	0,108	0,070	0,110	0,055	0,134	0,033
rank 9					0,201	0,194	0,148	0,069	0,093	0,111	0,090	0,077	0,050
rank 10					0,185	0,224	0,156	0,098	0,067	0,075	0,076	0,118	0,031
rank 11						0,168	0,169	0,100	0,084	0,073	0,084	0,054	0,038
rank 12						0,182	0,094	0,088	0,100	0,037	0,022	0,069	0,049
rank 13						0,168	0,164	0,093	0,089	0,089	0,054	0,075	0,087
rank 14						0,155	0,136	0,119	0,099	0,110	0,088	0,097	0,071
rank 15						0,182	0,132	0,102	0,110	0,089	0,033	0,039	0,068
rank 16							0,126	0,111	0,121	0,068	0,086	0,081	0,123
rank 17							0,139	0,116	0,101	0,042	0,068	0,099	0,057
rank 18							0,152	0,146	0,082	0,096	0,124	0,031	0,086
rank 19							0,149	0,086	0,103	0,092	0,064	0,082	0,046
rank 20							0,205	0,110	0,078	0,123	0,076	0,064	0,110
rank 21								0,084	0,080	0,089	0,057	0,042	0,047
rank 22								0,114	0,086	0,113	0,083	0,120	0,043
rank 23								0,110	0,109	0,139	0,070	0,089	0,026
rank 24								0,137	0,121	0,117	0,059	0,088	0,121
rank 25								0,099	0,092	0,072	0,098	0,154	0,291
rank 26									0,148	0,129	0,064	0,066	0,057
rank 27									0,125	0,119	0,056	0,081	0,053
rank 28									0,073	0,071	0,051	0,044	0,064
rank 29									0,111	0,074	0,104	0,073	0,085
rank 30									0,053	0,135	0,069	0,190	0,115
rank 31										0,043	0,080	0,186	0,104
rank 32										0,065	0,074	0,065	0,055
rank 33										0,123	0,106	0,066	0,047

Citing the innovative work of the original inventors. An analysis of citations to prior clinical trials

rank 34	0,110	0,045	0,095	0,132
rank 35	0,128	0,065	0,097	0,117
rank 36		0,055	0,095	0,041
rank 37		0,056	0,051	0,100
rank 38		0,059	0,073	0,093
rank 39		0,094	0,072	0,046
rank 40		0,074	0,077	0,051
rank 41			0,089	0,062
rank 42			0,037	0,222
rank 43			0,132	0,069
rank 44			0,083	0,049
rank 45			0,045	0,090
rank 46				0,061
rank 47				0,097
rank 48				0,078
rank 49				0,098
rank 50				0,111

Appendix 1. Shares of cited studies

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