



3 1176 00156 1423

NASA Technical Memorandum 80196

COMPUTER PROGRAMS FOR ESTIMATING CIVIL AIRCRAFT ECONOMICS

FOR REFERENCE

DAL V. MADDALON
JOHN K. MOLLOY
MILTON J. NEUBAUER, JR.

~~NOT TO BE TAKEN FROM THIS ROOM~~

JANUARY 1980

LIBRARY COPY

FEB 20 1980

ANGLE RESEARCH CENTER²
LIBRARY, NASA
HAMPTON, VIRGINIA³



National Aeronautics and
Space Administration

Langley Research Center
Hampton, Virginia 23665

SUMMARY

Computer programs were developed to calculate airline direct operating cost, indirect operating cost, and return on investment. These programs provide a means for determining commercial aircraft life-cycle cost and economic performance. The program codes can be easily incorporated into existing aircraft design programs. A representative wide-body subsonic jet aircraft was evaluated to illustrate use of the programs.

INTRODUCTION

Those engaged in developing advanced aircraft must evaluate technology candidates for possible incorporation into the aircraft. This is usually done by attempting to understand such trades as: range versus payload; aerodynamic, propulsion, and structural interactions (impact on weight and fuel burned); and noise reduction versus performance change. Also critical, however, to any decision on whether or not to incorporate a suggested beneficial technological advance, is knowledge of the cost of developing the new technology and how it will affect the aircraft's economic performance over its lifetime. The technical tradeoffs made in preliminary aircraft analysis are usually accomplished by complex computer programs which contain individual segments representing the various aeronautical disciplines but lack a means of evaluating the aircraft's economics. Airframe manufacturers and others have developed computer programs to perform these calculations; however, these programs are not available in the open literature. In an effort to fill this need, two computer programs were developed. These programs, while not totally representative of the actual costs which an airline would incur, are sufficient to establish the overall impact which a proposed advanced technology might have on operating cost. This report describes a program that calculates Direct Operating Cost (DOC) (and its sensitivity to a number of parameters), and also a program which calculates Return on Investment (ROI). The ROI program is based on the Direct Operating Cost (DOC) and Indirect Operating Cost (IOC) of the airplane, and also on the discounted cash flow concept. Knowledge of the direct operating cost and its sensitivity to various parameters is sufficient for many advanced aircraft evaluations (ref. 1). An airline's return on investment, however, is the final and most important measure of the efficiency of a commercial aircraft.

Computer codes are compatible with the CDC 6600 computer system. The DOC model is based on the standard Air Transportation Association model (ref. 2) using 1976 cost coefficients (obtained from the Boeing Commercial Airplane Company). The indirect operating cost model is based on a model obtained from

N80-18988

the Lockheed-California Company (ref. 3) using 1976 cost data. Sample calculations are provided to illustrate use of the program.

DESCRIPTION OF COMPUTER PROGRAMS

Direct Operating Cost Program

The DOC program determines costs related to the operation of a subsonic aircraft in making a specific flight. Direct Operating Cost is made up of the following elements: flight operations (which includes crew, fuel, and insurance costs), maintenance (which includes labor costs for the airframe and engine, material costs for the airframe and engine, and maintenance overhead), and depreciation cost.

Appendix A-1 presents the symbol definitions for both the input requirements and the output of the program. Table I shows the equation form used for each cost element and Table II illustrates the parameters that affect these costs. Values for cost coefficients C_1 , C_2 , C_3 and C_7 are given in the program listing presented in Appendix A-2. The cost coefficient subscript number refers to the order in which the coefficient first appears in the computer program.

Four options are included in the DOC program: crew size may be either two-man or three-man; engine type may be either high bypass ratio or low bypass ratio; the airplane may be either new or used; and either a domestic or international flight may be specified (see Appendix A-2).

The fuel cost includes all gas and oil burned in making the flight plus an allowance for nonrevenue producing flights. Depreciation is based on the straight-line method and is determined by prorating the price paid for the aircraft (plus an allowance for airframe and engine spares) over a baseline lifetime of 14 years. A printout of a sample run is shown in Appendix A-3. Calculations are initially made based on the aircraft's direct operating cost per mile. The printout also provides direct operating costs given in terms of DOC per block hour, DOC per flight hour, DOC per seat statute mile, and DOC per passenger statute mile.

The program also calculates the effect of specific percentage increases in each cost element on the DOC. For example, initially the DOC is found for a base fuel price. The DOC is then determined for a 100 (2F), 200 (3F), and 300 (4F) percent increase over the base fuel price. Other cost sensitivities calculated are increases of 25, 50, 75, and 100 percent in maintenance (MA), crew (CR), and airplane investment costs (AP), as well as the effect of various depreciation periods (DP) from 10 to 15 years.

Return on Investment Program

The Return on Investment program calculates the ratio of airline profit to airline investment generated by the operation of the aircraft during its entire life cycle. Appendix B-1 gives the input and output definitions, Appendix B-2 presents the program listings, and Appendix B-3 shows a sample case printout.

In addition to the direct operating cost (calculated in the same manner as already discussed), the program calculates indirect operating cost and uses a discounted cash flow method to determine the ROI.

The indirect operating cost section of the Return on Investment program determines costs indirectly attributable to the aircraft's operation. IOC is found by summing the following costs (see Table III): systems, local, aircraft control, cabin attendant, food, passenger handling, cargo handling, other passenger service, freight commissions and advertising, and general and administrative. Labor, property, equipment, and station maintenance cost (from ground facilities) is included in the systems cost. Local cost includes landing fees and servicing. Aircraft control cost includes all aircraft handling charges. Cabin attendant cost refers to the stewardesses. In the code, one stewardess is assigned for each 40 seats. The cost of food covers all food and refreshments served without charge to passengers. Passenger handling cost is actually the cost of handling the passenger's baggage. Cargo handling cost results from handling mail, freight, and express cargo. Other passenger service cost encompasses all activities related to passenger comfort, safety, and convenience. Freight commissions and advertising cost is the expense associated with creating a public preference for an individual air carrier, stimulating air travel, and providing timetables. The general and administrative cost represents cost of an overall corporate nature. Individual parameters which affect each IOC cost element are shown in Table IV. The IOC cost model assumes that some individual costs are dependent on the airplane's direct operating cost. In the program printout illustrated in Appendix B-3, IOC is presented as follows: IOC per block hour, IOC per flight hour, IOC per seat mile, IOC per passenger mile, and IOC per aircraft statute mile.

Table V illustrates the form of the equations used to calculate ROI and Table VI presents the parameters which affect its calculation. The following parameters are calculated and listed in the program printout (Appendix B-3): operating cost, revenue, cost of depreciation, profit before tax and interest, book value of aircraft, interest, income tax, profit after tax and interest, present value factor, and discounted cash flow.

Each of these parameters is determined for each year of the aircraft's life. Monies brought in by passenger fares and cargo transportation are calculated using 1976 yields and are included in the revenue data. Direct and indirect operating costs are summed and included under operating costs. Growth in revenue and operating costs can be accounted for by specifying the inflation rate expected in future years (see ROI input section, Appendix B-1).

Cost of depreciation is discussed in the direct operating cost section. Book value is the value of the aircraft during a specific year of the aircraft's life after subtracting the accumulated depreciation expense from the original airplane price. The program assumes that the investment in the aircraft is made with borrowed funds. Interest cost is based on a 10-percent interest rate; however, any desired interest rate can be input. The balance of the aircraft loan is amortized by specifying that a sum of money equal to the yearly depreciation expense is used to repay money borrowed to purchase the aircraft. This means that the amount of borrowed money outstanding at any point in time is also equal to the book value of the aircraft. Income remaining after taxes are paid

is referred to as "profit after tax and interest" and this parameter varies for each year of the aircraft's life. Present value calculations are made by taking the profit after tax and interest and discounting this profit at an assumed rate in order to balance the remaining life cycle income (cash flow in) against the original cash investment (cash flow out). Cash inflow is determined for each year of the aircraft's life, and an iterative calculation procedure is employed using progressively larger numbers to find the actual discount rate that will balance the discounted cash flow in against the original cash investment. The discount rate that causes all cash flows to balance is the airline's return on investment and is also known as the "internal rate of return."

The present value factor used in the discount cash flow method must always have a value between zero and one. Therefore, if the sum of the profit after taxes and interest is less than the original cash investment, the cash flows cannot be balanced and an ROI (which could be negative) cannot be calculated. In order to allow for the calculation of negative ROI values, the program calculates a constant that is added to each year's profit after taxes and interest. Application of this constant assures a positive value for the difference between the original cash investment and the adjusted profit after taxes and interest. A negative sign is then applied to the ROI.

To limit the calculations to practical values of ROI, the program calculates it within a range of +100 percent. Should the absolute value of ROI exceed or equal 100 percent, the user is so advised in the printout.

A summary illustration of the many factors which affect a commercial airplane's ROI is given in Table VI.

SAMPLE CALCULATION

A subsonic wide-body commercial jet transport aircraft flying with a 55-percent passenger load factor over a distance of 8336 kilometers (5180 st.mi.) is used to illustrate the information which can be obtained from these economic computer programs. Input values for the sample case are given in Tables VII and VIII. A zero inflation rate is specified for both revenue and operating cost. Freight and cargo loads are considered to be essentially negligible.

Figure 1 presents the effect of increases in crew, maintenance, aircraft cost, and fuel cost on the baseline DOC. Increases in fuel cost have the greatest effect on DOC while increases in aircraft cost have about the same effect as does an increase in maintenance cost. An increase in crew cost has the smallest effect. All calculations in figure 1 (and figs. 3-6) assume the aircraft is depreciated over a 14-year period.

Figure 2 shows the effect of various depreciation time periods (10 to 15 years) on DOC.

Figure 3 illustrates the relative levels of DOC, IOC, interest, income tax, and profit for each year of the aircraft's life. Due to the assumption of zero inflation rate, DOC and IOC are constant over the aircraft's life.

Figure 4 shows the relative importance of each cost element in the DOC and the IOC over the aircraft's 14-year life cycle. In this sample case, the freight commission, airplane control, and cargo handling costs are taken as negligible. The figure also includes a summary of where the airline's revenue dollar will be used over its lifetime.

Figure 5 presents the cash flow generated by the aircraft in each year of its life (discounted to its present value) for various load factors. For load factors near the breakeven point (such as 50 percent), little variation in discounted cash flow occurs. The most profitable case, of course, is for a 100 percent load factor, for which a very high positive discounted cash flow occurs early in the aircraft's life. In later years, when positive cash flow levels are less important, the discounted cash flow tends to approach zero. A large loss occurs when the aircraft is operated with a 30-percent load factor.

The variation of return on investment with load factor is presented in figure 6. Changes in the slope of the curve result from the fact that income tax is paid only in those years in which a profit is made. For load factors above about 50-percent, a positive ROI results. In such instances, income taxes are paid and a profit is realized in each year of the aircraft's life. Below a load factor of about 30 percent, a loss is encountered each year, no income tax is ever paid, and the discounted cash flow ROI is always negative. Between load factors of about 50 percent and 30 percent, a profit may occur in some years of the aircraft's life but it will not be sufficient to return the investment made in the aircraft.

CONCLUDING REMARKS

Computer programs which calculate airline direct operating cost, indirect operating cost, and return on investment were developed to provide a computer model for determining commercial aircraft life-cycle cost and economic performance. These codes can be easily incorporated into existing aircraft design programs. A representative wide-body subsonic jet aircraft was evaluated to illustrate use of the programs.

National Aeronautics & Space Administration
Langley Research Center
Hampton, Virginia 23665
November 9, 1979

REFERENCES

1. Maddalon, D. V.; and Wagner, R. D.: Energy and Economic Tradeoffs for Advanced Technology Subsonic Aircraft. NASA TM X 72833, April 1976.
2. Standard Method of Estimating Comparative Direct Operating Costs of Turbine Powered Transport Airplanes. Air Transport Association of America, December 1967.
3. Indirect Operating Cost. Lockheed-California Company Report LW 70-500R, May 1970. Also see revisions to 1969 Lockheed-California Company, Indirect Operating Expense Method Report COA 2061, July 1974.

TABLE I.- DIRECT OPERATING COST EQUATIONS
(Dollars Per Airplane Statute Mile)

FLIGHT OPERATIONS

$$\begin{aligned}
 \text{Crew} &= \frac{1}{\text{Block Speed}} \left(C_1 \left[(\text{cruise Speed}) (\text{Takeoff Gross Weight}) \right] + C_3 \right) \\
 \text{Fuel} &= \frac{1}{\text{Block Distance}} \left[\left(\frac{\text{Non-revenue Block Factor}}{\text{Fuel Price}} \right) \left(\frac{\text{No. of Engines}}{\text{Density of Fuel}} \right) + \left(\frac{\text{Oil Burn Rate per Engine}}{\text{Block Time}} \right) \left(\frac{\text{Cost of Oil}}{\text{Density of Oil}} \right) \right]
 \end{aligned}$$

$$\begin{aligned}
 \text{Insurance} &= \frac{(\text{Insurance Rate}) (\text{Aircraft Cost})}{(\text{Annual Utilization}) (\text{Block Speed})}
 \end{aligned}$$

MAINTENANCE

$$\text{Labor on Airframe and Engine} = \text{Labor Rate} \left[\left(\frac{\text{Manhours}}{\text{Flight Hour}} \right) \left(\frac{\text{Flight Hours}}{\text{Block Speed}} \right) + \left(\frac{\text{Manhours}}{\text{Flight Cycle}} \right) \right]$$

$$\begin{aligned}
 \text{Material on Airframe and Engine} &= C_7 \left[\left(\frac{\text{Material Cost}}{\text{Flight Hour}} \right) \left(\frac{\text{Hours}}{\text{Block Speed}} \right) + \left(\frac{\text{Material Cost}}{\text{Flight Cycle}} \right) \right] \\
 \text{Maintenance Burden} &= C_7 \left[\text{Labor on Airframe and Engine} \right]
 \end{aligned}$$

$$\begin{aligned}
 \text{Depreciation} &= \left\{ \frac{\text{Airplane Cost}}{\text{Airframe Cost}} + \left[\frac{\text{Spare Airframe Cost}}{\text{Utilization}} - \left(\frac{\text{No. of Engines}}{\text{Block Speed}} \right) \left(\frac{\text{Cost Per Engine}}{\text{Depreciation Period}} \right) \right] \right\} \\
 \text{Note: Constants given in program listing (Appendix A-2)} &
 \end{aligned}$$

TABLE II.- PARAMETERS IMPACTING ELEMENTS OF DIRECT OPERATING COST

| PARAMETER | DOC COST ELEMENTS | | | | |
|------------------------|-------------------|------|-----------|-------------|--------------|
| | Crew | Fuel | Insurance | Maintenance | Depreciation |
| | | | Labor | Material | Burden |
| Takeoff gross weight | X | | | | |
| Airframe weight | | | X | X | X |
| Velocity | X | | X | X | X |
| Fuel burned | | X | | | |
| Number of engines | | X | | | X |
| Block distance | | X | X | X | X |
| Price of fuel | | X | | | |
| Price of oil | | X | | | |
| Block time | | X | X | X | X |
| Flight time | | | X | X | X |
| Airframe cost | | X | | X | X |
| Engine cost | | | | | X |
| Depreciation length | | | | | X |
| Utilization | | | X | | X |
| Maintenance labor rate | | | X | X | |
| Insurance rate | | | X | | |
| Spare airframe parts | | | | | X |
| Spare engine parts | | | | | X |

An "X" in the Cost Element Column indicates the parameters that affect the cost element.

TABLE III.- INDIRECT OPERATING COST EQUATIONS

| | |
|--|---|
| Systems | = K_1 (Block Distance) (Labor on Airframe and Engine) |
| Local | = K_2 (No. of Departures) (Takeoff Gross Weight) |
| Aircraft Control | = K_3 (No. of Departures) |
| Cabin Attendant | = K_4 (No. of Cabin Attendants) (Block Time) |
| Food | = $K_5 \left(\frac{\text{Passenger}}{\text{Block Time}} \right) \left(\frac{\text{Load Factor}}{\text{Passenger}} \right) \left[C_4 \left(\frac{\text{No. of First}}{\text{Class Seats}} \right) + \left(\frac{\text{No. of Tourist}}{\text{Class Seats}} \right) \right]$ |
| Passenger Handling | = $K_6 \left(\frac{\text{Passenger}}{\text{Load Factor}} \right) \left(\frac{\text{No. of Seats}}{\text{Seats}} \right)$ |
| Cargo Handling | = K_7 (Weight of Cargo) |
| Other | = $K_8 \left(\frac{\text{Passenger}}{\text{Load Factor}} \right)$ (No. of Seats) (Block Distance) |
| Freight Commissions and Advertising | = K_9 (Weight of Cargo) (Block Distance) |
| General and Administrative | = $K_0 \left[\left(\frac{\text{Indirect Operating Cost}}{\text{Cost of Aircraft}} \right) + \left(\frac{\text{Direct Operating Cost} - \text{Cost of Aircraft}}{\text{Depreciation}} \right) \left(\frac{\text{Block Distance}}{\text{Distance}} \right) \right]$ |

Note: Constants given in program listing (Appendix B-2).

TABLE IV.- PARAMETERS AFFECTING ELEMENTS OF INDIRECT OPERATING COST

| PARAMETER | IOC COST ELEMENTS | | | | | | General and Administrative |
|------------------------------|-------------------|-------|------------------|-----------------|------|----------|----------------------------|
| | Systems | Local | Aircraft Control | Cabin Attendant | Food | Handling | |
| Takeoff gross weight | X | X | | | | | X |
| Depreciation cost | | | | | | | X |
| Number of cabin attendants | | | | X | | | X |
| Number of total seats | | | | X | X | X | X |
| Tourist | | | | | | | |
| First class | | | | X | | X | X |
| Block distance | X | | | | X | X | X |
| Weight of cargo | | | | | X | X | X |
| Labor on airframe and engine | X | | | | | | |
| Block time | X | | | X | X | | X |
| Passenger load factor | | | | | | | |
| Number of trips | | X | X | | | | X |
| Direct operating cost | | | | | | | X |
| Indirect operating cost | | | | | | | X |

An "X" in the Cost Element Column indicates the parameters that affect the cost element.

TABLE V.- RETURN ON INVESTMENT EQUATIONS

$$\begin{aligned}
 \text{Annual Operating Cost} &= (\text{Total Operating Cost}) (\text{Annual Utilization}) (\text{Block Speed}) \\
 &= \left[\frac{(\text{Block Distance}) (\text{Annual Utilization})}{(\text{C6}) (\text{Block Time})} \right] X \\
 \text{Annual Revenue} &= \left\{ \left(\begin{array}{l} \text{Passenger} \\ \text{Load Factor} \end{array} \right) \left[\left(\begin{array}{l} \text{Yield from Tourist Class} \\ \text{Yield from Cargo} \end{array} \right) \left(\begin{array}{l} \text{No. of Tourist Seats} \\ \text{Weight of Cargo} \end{array} \right) \right] + \left(\begin{array}{l} \text{Yield from First Class} \\ \text{First Class Seats} \end{array} \right) \right\} + \\
 &\quad \left(\frac{1}{C_5} \right) \left(\begin{array}{l} \text{Yield from Tourist Class} \\ \text{Yield from Cargo} \end{array} \right) \left(\begin{array}{l} \text{No. of First Class Seats} \\ \text{Weight of Cargo} \end{array} \right) \\
 \text{Profit Before Tax and Interest} &= (\text{Annual Revenue}) - (\text{Operating Costs}) \\
 \text{Book Value} &= (\text{Aircraft Investment}) - (\text{Annual Depreciation}) (\text{Number of Years Aircraft in Service}) \\
 \text{Interest} &= (\text{Interest Rate}) (\text{Book Value of Aircraft}) \\
 \text{Taxes} &= (\text{Tax Rate}) (\text{Profit Before Taxes and Interest} - \text{Interest}) \\
 \text{Profit After Taxes and Interest} &= \text{Profit Before Tax and Interest} - \text{Taxes} - \text{Interest} \\
 \text{Present Value} &= \frac{1}{(1 + \text{ROI})^n} \\
 \text{Discounted Cash Flow} &= \sum_{DP=1}^{DP=n} \left(\frac{\text{Revenue} - \text{Operating Cost} - \text{Tax} - \text{Interest}}{[1 + \text{ROI}]^n} \right)
 \end{aligned}$$

Note: Constants given in program listing (Appendix B-2).
 n = number of years

TABLE VI.- PARAMETERS AFFECTING RETURN ON INVESTMENT

| PARAMETER | ROI FACTORS | | | | | | | |
|------------------------------------|-----------------------|----------------|--------------------------------|------------|----------|-----|-------------------------------|----------------------|
| | Annual Operating Cost | Annual Revenue | Profit before tax and interest | Book Value | Interest | Tax | Profit after tax and interest | Return on Investment |
| Direct and Indirect operating cost | X | | X | | | X | X | X |
| Aircraft investment | X | | X | X | X | X | X | X |
| Depreciation | X | | X | X | X | X | X | X |
| Velocity | X | | X | | X | X | X | X |
| Block distance | X | X | X | | X | X | X | X |
| Block time | X | X | X | | X | X | X | X |
| Utilization | X | X | X | | X | X | X | X |
| Number of tourist seats | X | X | X | | X | X | X | X |
| Number of first class seats | X | X | X | | X | X | X | X |
| Passenger load factor | X | X | X | | X | X | X | X |
| Weight of cargo | X | X | X | | X | X | X | X |
| Years aircraft in service | X | | X | X | X | X | X | X |
| Interest rate | | | | | X | X | X | X |
| Tax rate | | | | | | X | X | X |
| Yield from tourist class | X | | X | | | X | X | X |
| Yield from first class | X | | X | | | X | X | X |
| Yield from cargo | X | | X | | | X | X | X |

An "X" in the ROI Factor Column indicates the parameters that affect the ROI factor.

TABLE VII.- DIRECT OPERATING COST SAMPLE CALCULATION

| <u>Input</u> | <u>Program Code</u> | <u>Value</u> |
|--|---------------------|-------------------|
| Block distance, km (st. mi.) | REQRNGS | 8,336 (5,180) |
| Maximum takeoff gross weight, kg (lbm) | WGROSS | 352,063 (776,165) |
| Airframe weight, kg (lbm) | BEWMENG | 158,664 (349,794) |
| Block fuel, kg (lbm) | FUELBL | 112,588 (248,215) |
| Block time, hours | TBLOCK | 9.77 |
| Cruise speed, km/hour (st. mi./hour) | SPEEDE | 1,043 (563) |
| Number of seats | NS | 385 |
| Total thrust, N (lbf) | VCJ | 800,680 (180,000) |
| Number of engines | ENGNO | 4 |
| Time in ground maneuver, hours | TGNDMAN | 0.25 |
| Passenger load factor, percent | LOADF | 55 |
| Cost of gas, \$/liter (\$/gallon) | CSTGASB | 0.1 (0.37) |
| Cost of oil, \$/liter (\$/gallon) | CSTOILB | 4.0 (15.0) |
| Oil burn rate, kg/hours (lb/hour) | OILBR | 0.061 (0.135) |
| Labor rate, \$/manhour | LABRATE | 9 |
| Depreciation period, years | DEPYR | 14 |
| Insurance rate, percent | INSR | 1 |
| Spares, percent of airplane purchase price | | |
| engines | SPARENG | 30 |
| airframe | SPAREAF | 6 |
| Purchase price of airframe, \$ | CSTAF | 27,500,000 |
| Purchase price of one engine, \$ | CSTIENG | 1,760,000 |
| Revenue inflation rate | GREV | 0 |
| Total operating cost inflation rate | GCSTOP | 0 |

TABLE VII. (Continued)

| <u>Input</u> | <u>Program Code</u> | <u>Value</u> |
|--------------------|---------------------|---------------|
| Crew size, men | BC | 3 |
| Airplane condition | BN | New |
| Engine type | BE | Hi Bypass |
| Route structure | B | International |
| () Metric | | |

TABLE VIII.- RETURN ON INVESTMENT SAMPLE CALCULATION

| <u>Input</u> | <u>Program Code</u> | <u>Value</u> |
|---|---------------------|--------------|
| First class seats (15% of total seats) | SEATSIC | 58 |
| Tourist class seats (85% of total seats) | SEATSTC | 327 |
| Weight of freight, kg (1bm) | WFREIGT | .045 (0.1) |
| Weight of cargo, kg (1bm) | WCARGO | .045 (0.1) |
| Cabin attendants (one per 40 seats) | NCABATT | 10 |
| Yield from first class passengers, \$/pass. km (\$/pass. st. mile) | YLDIC | 5.7 (9.1) |
| Yield from tourist passengers, \$/pass. km (\$/pass. st. mile) | YLDTC | 4.3 (7.0) |
| Yield from cargo, \$/ton km (\$/ton st. mile) | YLDCARG | 16.8 (27.0) |
| Tax rate, percent | TAXR | 48.0 |
| Interest rate, percent | INTR | 10 |
| () metric | | |

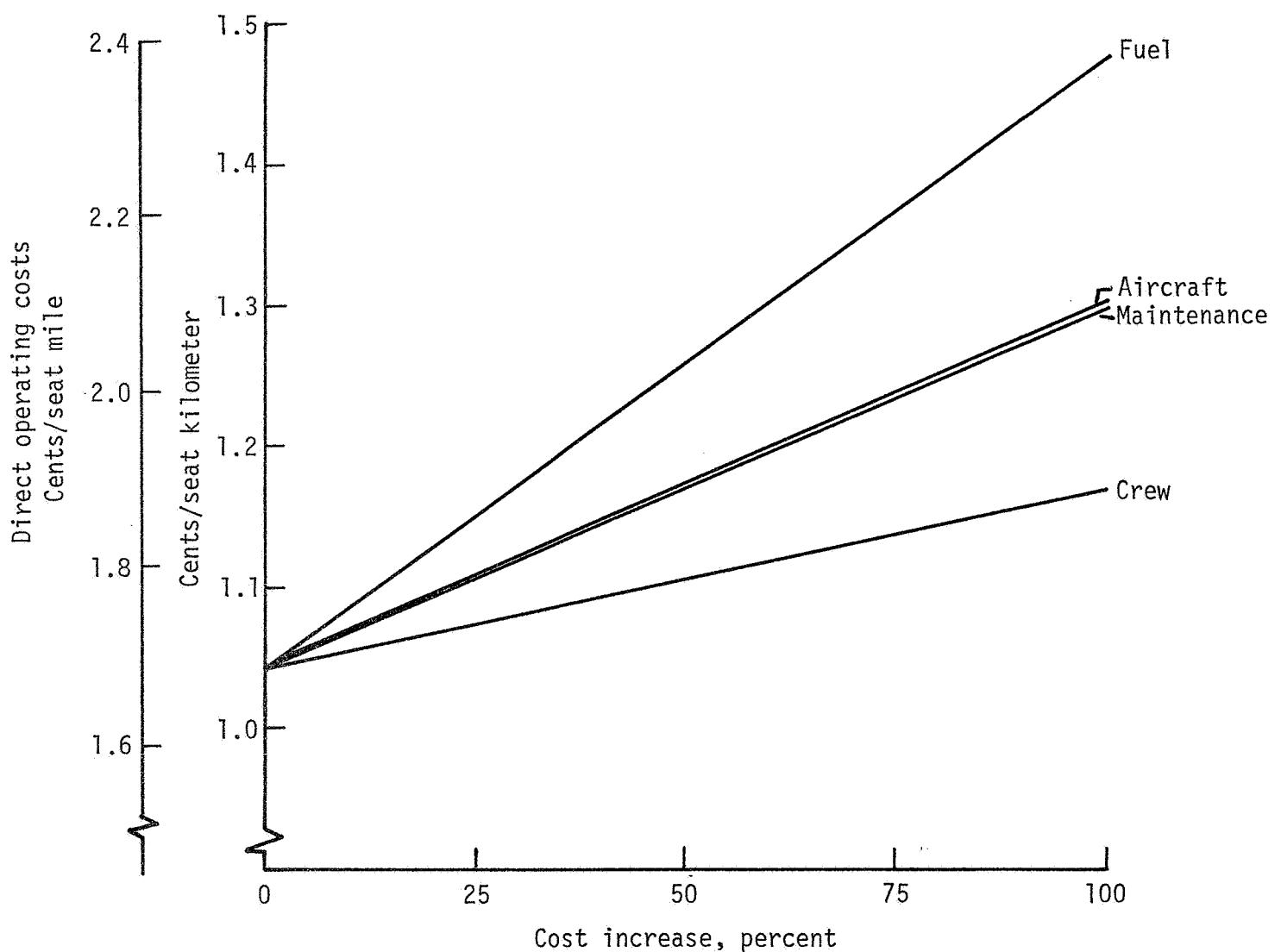


Figure 1.- Effect of cost increases on direct operating cost.

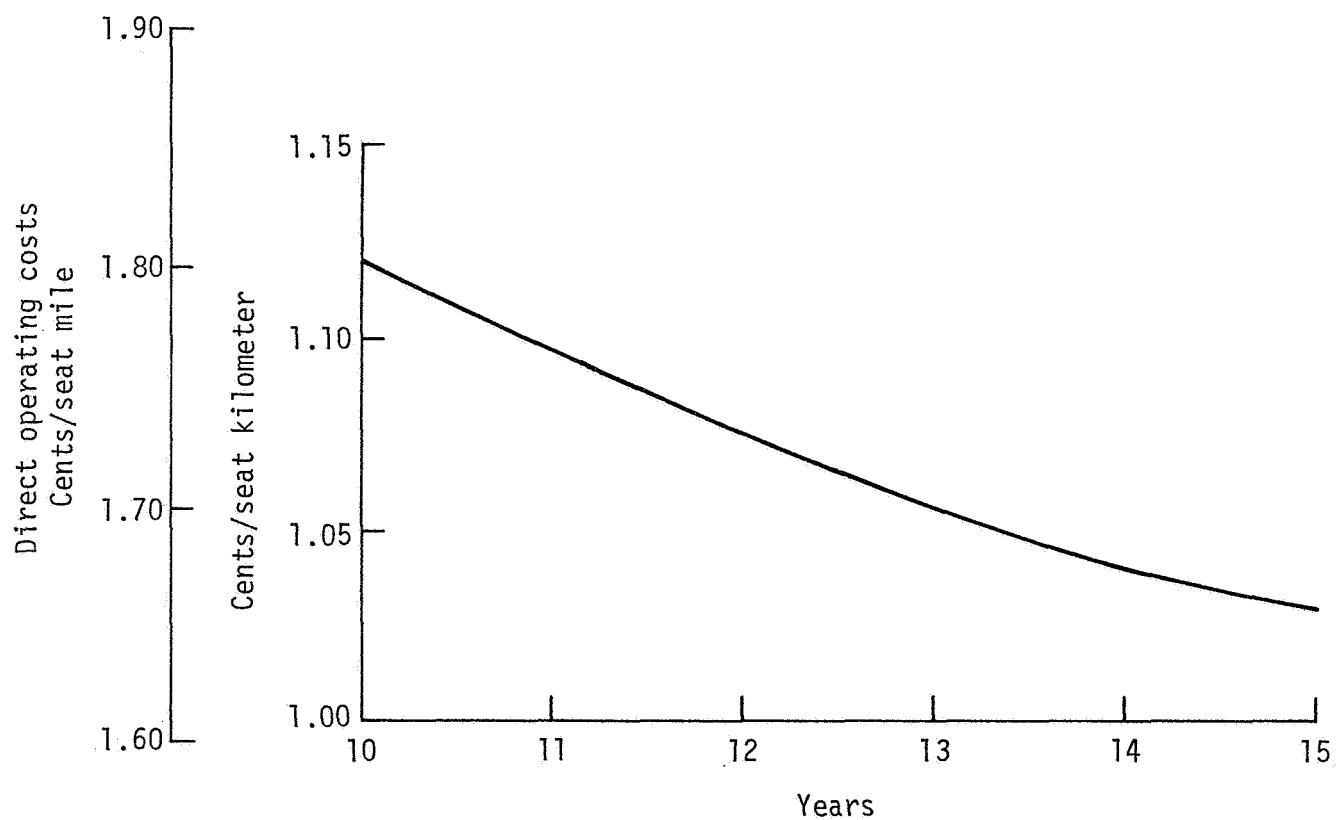


Figure 2.- Effect of variable depreciation period on direct operating cost.

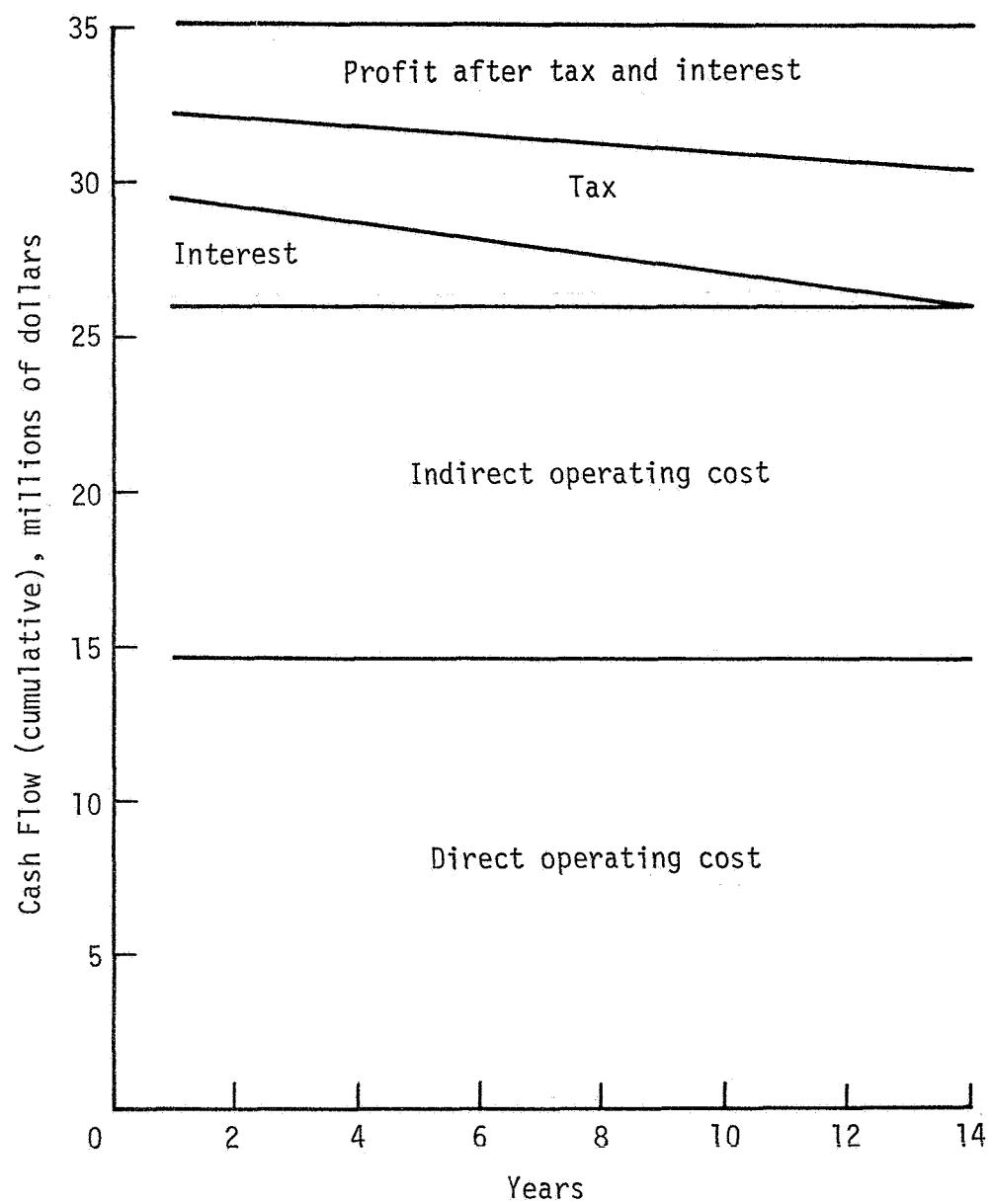
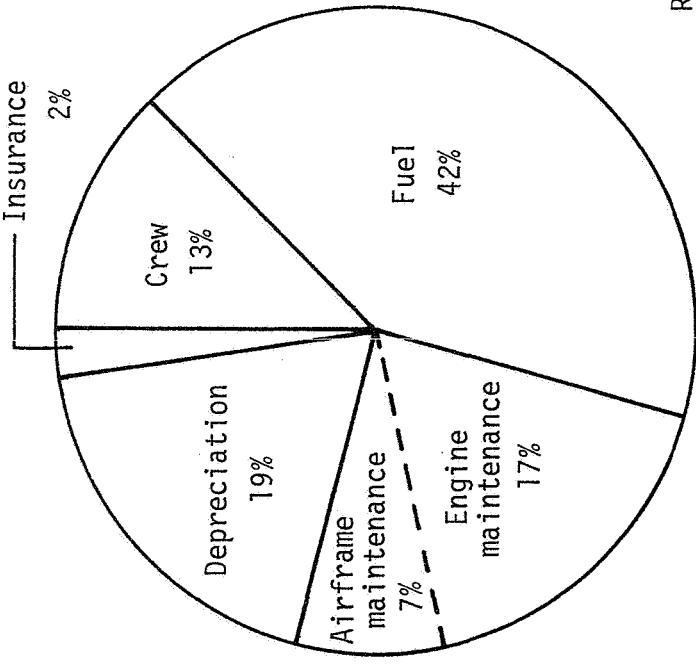
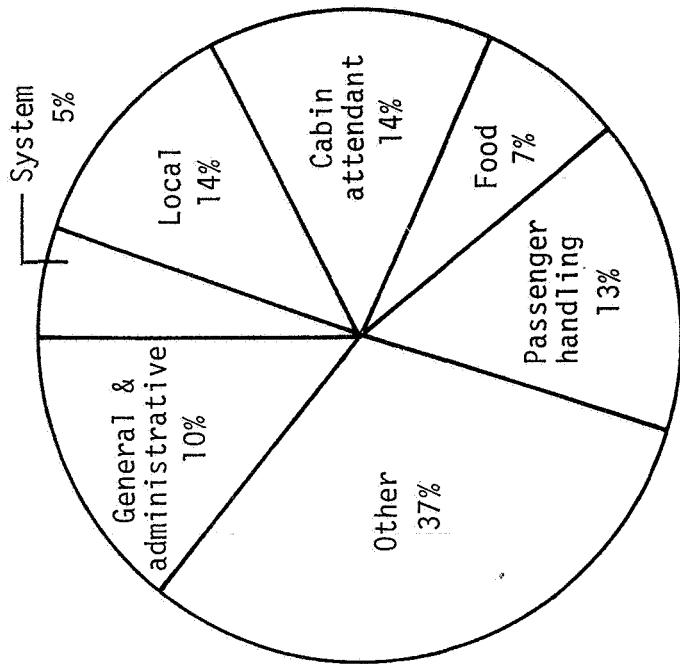


Figure 3.- Cash flow versus aircraft year of life.

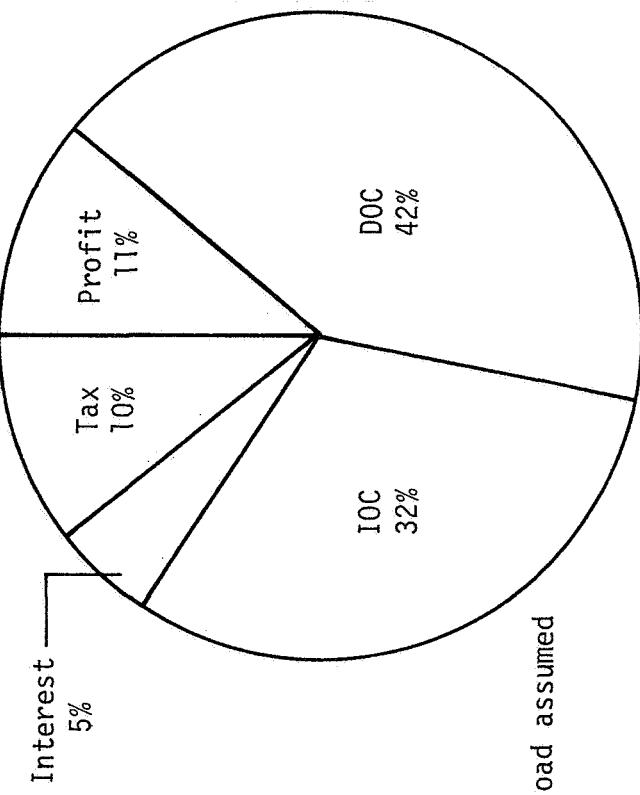
Direct operating cost



Indirect operating cost



Revenue dollar breakdown



NOTE: Negligible cargo load assumed

Figure 4.- Illustration of relative cost levels over aircraft life cycle.

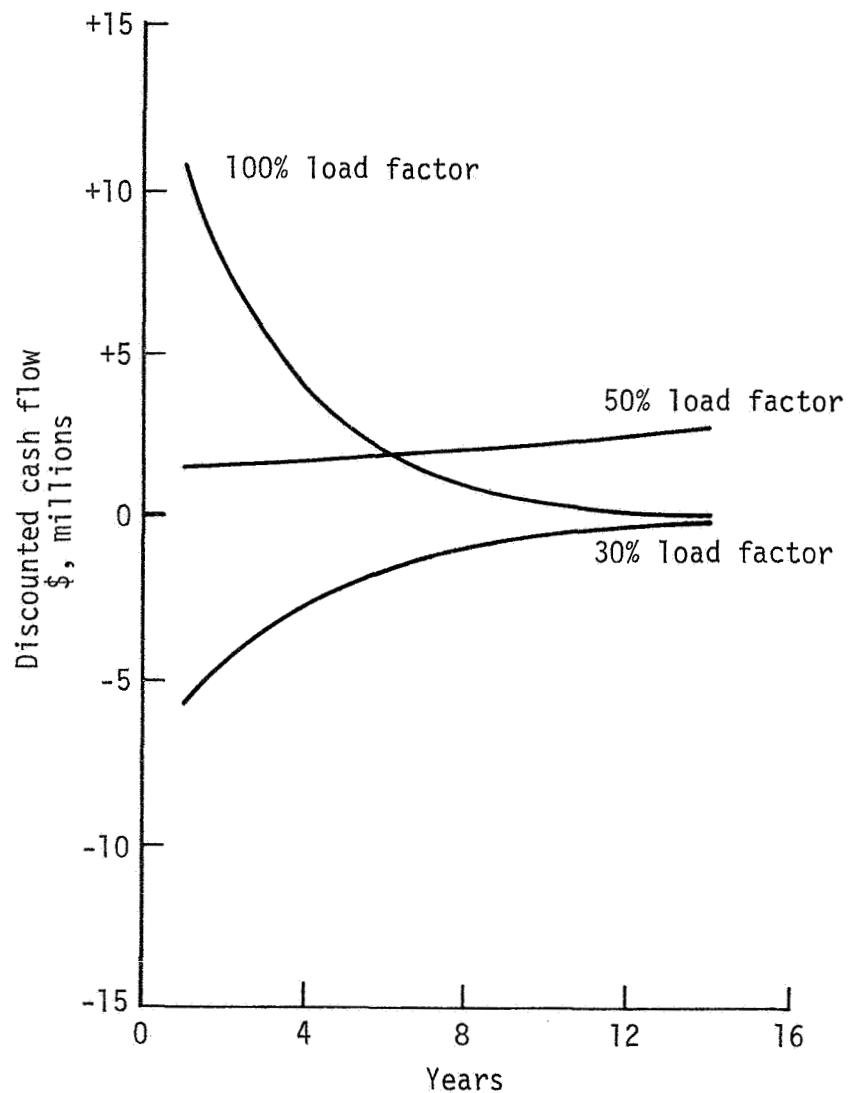


Figure 5.- Discounted cash flow variation with time for various passenger load factors.

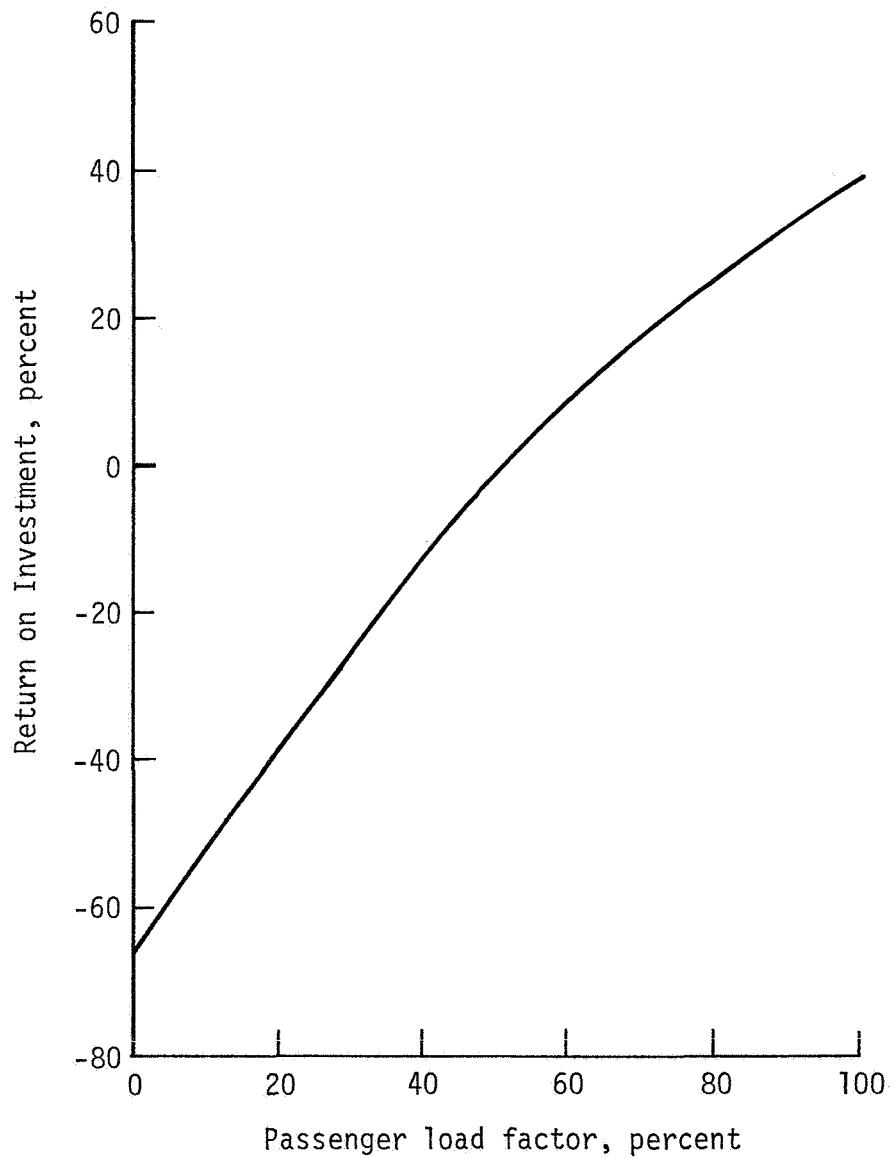


Figure 6.- Return on Investment as a function of passenger load factor.

APPENDIX A-1. - DIRECT OPERATING COST SENSITIVITY PROGRAM

Input

B input for route type (1 for domestic flight; 2 for international flight)
BC input for crew costs (2 for two-man crew; 3 for three-man crew)
BE input for engine costs (2 for low bypass engine; 5 for high bypass engine)
BEWMENG basic empty structural weight minus engine weight
BN input for airplane costs (1 for used airplane;
10 for new airplane)
CSTAF cost of airframe = cost of airplane less engines, \$
CSTGASB cost of gas at base price, \$/gallon
CSTOILB cost of oil at base price, \$/gallon
CST1ENG cost of one engine, \$
DEPYR number of years to depreciate aircraft
ENGNO number of engines
FUELBL block fuel, pounds
INSR insurance rate, percent
LABRATE labor rate, \$/hour
LOADF passenger load factor, percent
NS number of seats
OILBR oil burn rate, pounds/hour/engine
REQRNGS block distance, miles
SPAREAF spare airframes, percent of aircraft purchase price
SPARENG spare engines, percent of aircraft purchase price

| | |
|---------|--|
| SPEEDE | true cruise airspeed, miles/hour |
| TBLOCK | block time, hours |
| TGNDMAN | time for ground maneuver, hours |
| VCJ | maximum certified takeoff thrust, pounds |
| WGROSS | maximum takeoff gross weight, pounds |

Output

| | |
|---------|---|
| AP | airplane price sensitivity |
| CR | crew cost sensitivity |
| CSTAP | cost of airplane, \$ |
| CSTCREW | cost of crew, \$/airplane mile |
| CSTDEP | cost of depreciation, \$/airplane mile |
| CSTENG | cost of engines, \$ |
| CSTFLY0 | cost of flying operations, \$/airplane mile |
| CSTFUEL | cost of fuel, \$/airplane mile |
| CSTINS | cost of insurance, \$/airplane mile |
| CSTLABF | cost of labor for airframe maintenance, \$/mile |
| CSTLENG | cost of labor for engine maintenance, \$/mile |
| CSTMADF | cost of material for airframe maintenance, \$/mile |
| CSTMAIN | total cost of maintenance, \$/mile |
| CSTMAOH | cost of maintenance burden, \$/mile |
| CSTMENG | cost of material for engine maintenance, \$/mile |
| DOCAP | direct operating cost of airplane, \$/mile |
| DOCBL | direct operating cost, \$/block hour |
| DOCFH | direct operating cost, \$/flight hour |
| DOCR | direct operating cost, cents/revenue passenger mile |
| DOCS | direct operating cost, cents/seat mile |

| | |
|----------|---|
| DP | depreciation period sensitivity, years |
| F | fuel cost sensitivity |
| LABAFFC | labor for airframe maintenance, man-hours/flight cycle |
| LABAFFH | labor for airframe maintenance, man-hours/flight hour |
| LABENFC | labor for engine maintenance, man-hours/flight cycle |
| LABENFH | labor for engine maintenance, man-hours/flight hour |
| MA | maintenance cost sensitivity |
| MATAFFC | material cost for airframe maintenance, \$/flight cycle |
| MATAFFH | material cost for airframe maintenance, \$/flight hour |
| MATENFC | material cost for engine maintenance, \$/flight cycle |
| MATENFH | material cost for engine maintenance, \$/flight hour |
| SPEEDBL | block speed, miles/hour |
| TRCRUISE | time in cruise, hours |
| TFLIGHT | flight time, hours |
| UTIL | annual utilization time, hours/year |

PROGRAM RANG 74/74 APPENDIX A-2. - DOC SENSITIVITY LISTING 80/01/30. 13.49.2A PAGE 1

```

1
C-----DECK NUMBER 16-----
C-----DIRECT OPERATING COST SENSITIVITY PROGRAM-----
C
C PROGRAM RANG(INPUT,OUTPUT,TAPE5=INPUT,TAPE6=OUTPUT)
5
DIMENSION ROUTE(2),ARRAY1(100)
INTEGER B,COUNT,BC,BE,BN
REAL LABRATE,LOADF,KA,LABAFFH,LABAFFC,MATAFFH,MATAFFC,LABENFH
REAL LABENFC,MATENFH,MATENFC,INSR,NS
DATA ROUTE(1)/10H1-DOM. /,ROUTE(2)/10H2-INT. /
C-----1976 ATA DOC CALCULATION
C
C-----INPUTS
C READ IN BLOCK DISTANCE (STATUTE MILES), MAXIMUM TAKEOFF GROSS WEIGHT
C (POUNDS), BLOCK FUEL (POUNDS) AND BLOCK TIME (HOURS)
15
7113 READ(5,7017)REQRNGS,GROSS,FUELBL,TBLOCK
IF EOF(5) 7111.7112
7112 CONTINUE
C CRUISE SPEED (STATUTE MILES/HR)
C SPEED=563.
C NUMBER OF SEATS
NS=385.
C TOTAL THRUST (POUNDS)
VCU=180000.
C NUMBER OF ENGINES
ENGNO=4.
C TIME IN GROUND MANEUVER (HOURS)
TGDMD=.25
C PASSENGER LOAD FACTOR (PERCENT)
LOADF=.55.
C PRICE OF GAS AND OIL ($/GALLON)
CSTGASB=.37
CSTOILB=.15.00
C OIL BURN RATE (POUNDS/HOUR)
OILBR=.135
C PRICE OF LABOR FOR MAINTENANCE ($/HOUR/MAN)
LABRATE=.9.
C DEPRECIATION PERIOD (YEARS)
DEPYR=.14.
C INSURANCE RATE (PERCENT)
INSR=.1.0

```


PROGRAM RANG 74/74 OPT=1 FTN 4.7+485 80/01/30. 13.49.28 PAGE 3
 C-----CALCULATION OF DOC
 C-----
 C-----
 CSTGAS=Z1*CSTGAS
 CSTOIL=Z1*CSTOIL
 DEPYR=10.*+Z5-1.
 IF (KDEPYR.EQ.4) DEPYR=15.
 IF (COUNT.LT.25.OR.COUNT.GT.32) DEPYR=14.
 C AIRWAY DISTANCE INCREMENT
 KA=0.*02*REQRNGS
 IF (REQRNGS.GE.0.*0.AND.REQRNGS.LE.1400.) KA=7.*+0.*015*REQRNGS
 TCRUISE=(REQRNGS+KA+20.)/SPEEDE
 SPEEDBL=SPEEDBL/TBLOCK
 TFLIGHT=TBLOCK-TGNDMAN
 IF (B.EQ.1.AND.BC.EQ.2) CSTCREW=(22.*211*(SPEEDE*(WGROSS*.00001))
 1 ***(3+20.*933)/SPEEDBL
 1 IF (B.EQ.2.AND.BC.EQ.2) CSTCREW=(22.*211*(SPEEDE*(WGROSS*.00001))
 1 ***(3+44.*322)/SPEEDBL
 1 IF (B.EQ.1.AND.BC.EQ.3) CSTCREW=(29.*792*(SPEEDE*(WGROSS*.00001))
 1 ***(3+30.*750)/SPEEDBL
 1 IF (B.EQ.2.AND.BC.EQ.3) CSTCREW=(29.*792*(SPEEDE*(WGROSS*.00001))
 1 ***(3+62.*757)/SPEEDBL
 CSTCREW=CSTCREW*((Z4-1.)*25+1.)
 CSTFUEL=1.0*(FUELRL*CSTGAS/6.*ENGNO*OILBR*CSTOIL/8.10*TBLOCK)/
 1 REQRNGS
 C 1.02 ON FUEL AND MAINTENANCE LABOR IS NON-REVENUE FACTOR
 CSTFUEL=CSTFUEL*1.02
 IF (BN.EQ.1) UTIL=3400./(1.+((1.*/(TBLOCK*.5)))+536.*
 IF (BN.EQ.10) UTIL=4000./(1.+((1.*/(TBLOCK*.5)))+630.*
 CSTENG=CSTLNG*ENGNO
 CSTAFC=CSТАF*(1.+-25*(Z6-1.))
 CSTAP=CSТАF+CSTIENG*(1.+-25*(Z6-1.))
 CSTINS=INSR*CSTAP/(UTIL*SPEEDBL)/100.
 CSTFLY=CSTCREW*CSTFUEL+CSTINS
 LABAFFC=(BEWMENG*.001)/(.0419*(BEWMENG*.001)+28.159)
 LABAFFH=(BEWMENG*.001)/(.1035*(BEWMENG*.001)+17.919)
 CSTLABF=((LABAFFH*TFLIGHT+LABAFFC)*LABRATE/(SPEEDBL*TBLOCK))*1.02
 MATAFFH=2.508+1.736*CSTAF*.000001
 MATAFFC=1.235+2.261*CSTAF*.000001
 CSTMAFF=((MATAFFH*TFLIGHT+MATAFFC)*(SPEEDBL*TBLOCK))*1.02
 LAHNEFH=(-.0183*AVC1*-.001)+.178)*ENGNO
 1120
 1125

PROGRAM RANG 74 / 74 OPT=1

FTN 4.7+4.85

80/01/30 • 13•49•28

4

```

IF(BE.EQ.2) LABENFC=(.0134*(VCJ*.001)+.142)*ENGNO
IF(BE.EQ.5) LABENFC=(.0244*(VCJ*.001)+.220)*ENGNO
IF(BE.EQ.2) MATENFH=(10.81*CSTIENG*.00001+1.78)*ENGNO
IF(BE.EQ.5) MATENFH=(10.256*CSTIENG*.000001+18.115)*ENGNO
IF(BE.EQ.2) MATENFC=(5.50*CSTIENG*.00001+2.70)*ENGNO
IF(BE.EQ.5) MATENFC=(16.00*CSTIENG*.00001+19.50)*ENGNO
CSTIENG=(LABENFH*TFLIGHT+LARENFC)*LABRATE/(SPEEDBL*TBLOCK))*1.02
CSTMENG=(MATENFH*TFLIGHT+MARENFC)/(SPEEDBL*TBLOCK))*1.02
CSTMHOH=2.0*(CSTLABF+CSTLENG)
CSTMMAIN=CSTLABF+CSTMAF+CSTLENG+CSTMENG+CSTMHOH
CSTMMAIN=CSTMMAIN*(1.+25*(Z3-1))
CSTDPE=(CSTAP+SPAREL)*(CSTAP-ENGNO*CSTMENG)+SPARENGL*ENGNO*CSTMENG
1 )/SPEEDBL*DEPYR*UTL
DOCAP=CSTDPE*CSTMMAIN*CSTFLY0
ARRAY1(COUNT)=DOCAP/NS*100
ARRAY1(COUNT+1)=DOCAP/NS/LOADF*10000.
DOCBL=DOCAP*SPEEDBL
DOCFL=DOCBL*TBLOCK/TFLIGHT
TFLIGHT(IF(KFUELST.NE.1) GO TO 7050
WRITE(6,1130)
WRITE(6,1131) REQRNGS,SPEEDBL,TBLOCK,FUELRL,UTL
WRITE(6,51)
WRITE(6,52) NS,VCJ,WGROSS
WRITE(6,34) DOCBL,DOCFL
WRITE(6,36) CSTFLY0,CSTMMAIN,CSTDEP,DOCAP
WRITE(6,38) CSTLABF,CSTMDF,CSTLENG,CSTMENG,CSTMAGH
WRITE(6,41) CSTCREN,CSTFUEL,CSTMINS
WRITE(6,42) CSTAP,CSTAF,CSTMENG,CSTMENG
WRITE(6,51)
WRITE(6,62)
WRITE(6,54) KA,SPEEDE,TFLIGHT,TCRUISE
WRITE(6,56) LABAFFH,MATAFFH,LABENFH,MATENFH
WRITE(6,57) LABAFFC,MATAFFC,LABENFC,MATENFC
WRITE(6,58) CSTGASB,CSTOILB,ENGNO,DEPYR
WRITE(6,59) ROUTE(B),LOADF,OILBR,LABRATE
COUNT=COUNT+2
7050 IF(KFUELST.LE.4) GO TO 7500
IF(KCSTMMAI.LE.4) GO TO 7010
IF(KCSTCRW.LE.4) GO TO 7030
IF(DEPYR.LE.4) GO TO 7040
IF(KCSTPL.LE.4) GO TO 7020
KCSTMMAI=KCSTMMAI+1
7010

```

PROGRAM RANG 74/74 OPT=1

FTN 4.7+485 80/01/30. 13.49.28

PAGE 5

```

Z3=Z3+1.
IF(KCSTM1.EQ.5) Z3=1.0
IF(KCSTM1.EQ.5) KCSTCRW=0
IF(KCSTM1.EQ.5) GO TO 7030
GO TO 8000
7030 KCSTCRW=KCSTCRW+1
Z4=Z4+1.
IF(KCSTCRW.EQ.5) Z4=1.0
IF(KCSTCRW.EQ.5) Z5=0.0
IF(KCSTCRW.EQ.5) KDEPYR=0
IF(KCSTCRW.EQ.5) GO TO 7040
GO TO 8000
7040 KDEPYR=KDEPYR+1
Z5=Z5+1.
IF(KDEPYR.EQ.5) Z5=1
IF(KDEPYR.EQ.5) KCSTPL=0
IF(KDEPYR.EQ.5) GO TO 7020
GO TO 8000
7020 KCSTPL=KCSTPL+1
Z6=Z6+1.
IF(KCSTPL.LE.4) GO TO 8000
WRITE(6,51)
WRITE(6,7009)
WRITE(6,7015)(ARRAY1(I),I=1,8)
WRITE(6,7012)(ARRAY1(I),I=9,16)
WRITE(6,7013)(ARRAY1(I),I=17,24)
WRITE(6,7014)(ARRAY1(I),I=25,32)
WRITE(6,7011)(ARRAY1(I),I=33,40)
WRITE(6,51)
GO TO 7113
7111 CONTINUE
7009 FORMAT(9X,*DOCS**,7X,*DOCR*,18X,*DOCS*,7X,*DOCR*,1AX,
1 *DOCS*,7X,*DOCR*,16X,*DOCS*,7X,*DOCR*)
7011 FORMAT(1X,*1.25AP-*,F6.3*5X,F6.3*5X,F6.3*5X,F6.3*5X,F6.3*9X,
1 *1.75AP-*,F6.3*5X,F6.3*5X,F6.3*5X,F6.3*5X,F6.3*5X,F6.3*5X,F6.3*5X,
7012 FORMAT(1X,*1.25MA-*,F6.3*5X,F6.3*5X,F6.3*5X,F6.3*5X,F6.3*5X,F6.3*5X,
1 *1.75MA-*,F6.3*5X,F6.3*5X,F6.3*5X,F6.3*5X,F6.3*5X,F6.3*5X,F6.3*5X,
7013 FORMAT(1X,*1.25CR-*,F6.3*5X,F6.3*5X,F6.3*5X,F6.3*5X,F6.3*5X,F6.3*9X,
1 *1.75CR-*,F6.3*5X,F6.3*9X,*2*00CR-*,F6.3*5X,F6.3*5X,F6.3*5X,F6.3*5X,
7014 FORMAT(1X,*DP-10 *,F6.3*5X,F6.3*9X,*DP-11 *,F6.3*5X,F6.3*9X,F6.3*3),
1 *DP-12 *,F6.3*5X,F6.3*9X,*DP-15 *,F6.3*5X,F6.3*3),
7015 FORMAT(1X,*1F-,*,F6.3*5X,F6.3*9X,*2F- *,F6.3*5X,F6.3*9X,
```

PROGRAM RANG 74/74 OPT=1

FTN 4.7+485 80/01/30 • 13.49.28

PAGE

6

```

1 *3F-* ,F6.3,5X,F6.3,4X,*4F-* ,F6.3,5X,F6.3)
7017 FORMAT(3F10.0,1F8.*4)
51 FORMAT(1H0)
1130 FORMAT(1H1/,20X,*1976 ATA DOC CALCULATIONS, SUBSONIC JET, 3 MAN OR
1 2 MAN CREW, STATURE MILES*,/)
1131 FORMAT(*9H REQRNS=,F7.0,7X,8HSPEEDBL= , F8.2,5X,8H TBLOCK= ,F7.*3
1 *5X,7HFUELBL=E10.*4,6X,5HUTIL= , F9.*2)
34 FORMAT(1H0*AIRPLANE DOC($ PER HOUR)*,
1 3X,*DOCBL=*,E10.*4,3X,*DOCFH=*,E10.*4)
36 FORMAT(1H0,*COST OF FLT OPS, MAINT, AND DEPRECIATION ($ PER MILE)*,
1 2X,*CSTFLY0=*,E10.*4,2X,*CSTM1N=*,E10.*4,2X,*CSTD1P=*,E10.*4,
2 2X,*DOCAP=*,E10.*4)
38 FORMAT(1H0,*COST OF MAINTENANCE ($ PER MILE)*,
1 2X,*CSTLABF=*,E10.*4,2X,*CSTM1AF=*,E10.*4,2X,*CSTLNG=*,E10.*4,
2 2X,*CSTM1ENG=*,E10.*4,2X,*CSTM1AOH=*,E10.*4)
41 FORMAT(1H0,*COST OF FLT OPERATIONS ($ PER MILE)*,
1 3X,*CSTCREW=*,E10.*4,3X,*CSTFUEL=*,E10.*4,3X,*CSTINS=*,E10.*4)
42 FORMAT(1H0*COST OF AIRPLANE, AIRFRAME, ENGINE ($)*,3X,*CSTAP=*,E10.*4,
1 E10.*4,5X,*CSTA1F=*,E10.*4,5X,*CSTE1NG=*,E10.*4,4X,*CST1ENG=*,E10.*4)
52 FORMAT(4H NS=,F5.0,10X,4HVJC=,E10.*4,9X,7HWGROSS=*,E10.*4)
54 FORMAT(4H KA=,E16.*4,BX,7HSPEEDE=,F7.2,13X,8HTFLIGHT=,F6.3,13X,
1 BHTCRUISE=,F7.*3)
56 FORMAT(9H LABAFFH= ,E11.*4,8X,8HMATAFFH=,E12.*4,7X,8HLABENFH=,E11.*4,
1 BX,8HMATENFH=,E12.*4)
57 FORMAT(9H LABAFFC= ,E11.*4,8X,8HMATAFFC=,E12.*4,7X,8HLABENFC=,E11.*4,
1 BX,8HMATENFC=,E12.*4)
58 FORMAT(9H CSTGASB= ,F6..3,13X,9HCSTOILB= ,F5..2,13X,6HENGN0=,F5..0,
1 16X,6HDEPYR=,F6..0)
59 FORMAT(5H B= ,1X,49,13X,6HLOADF=,F8..2,13X,6HOILAR=,F8..3,13X,
1 BHLABRATE=,F6..2)
62 FORMAT(48X,*MISCELLANEOUS PARAMETERS*) /
```

END

SYMBOLIC DIFFERENCE MAP (R=2)

ENTRY POINTS DEF LINE REFERENCES
4141 RANG 5

APPENDIX A-3.- DOC SENSITIVITY - SAMPLE CASE

1976 ATA DOC CALCULATIONS, SURSONIC JET, 3 MAN OR 2 MAN CREW,

STATUTE MILES

| | | | | |
|--|--------------------|--------------------|--------------------|---------------|
| REARNGS= 5180. | SPEEDBL= 530.19 | TRBLOCK= 9.770 | FUELBL= .2482E+06 | UTIL= 4275.08 |
| NS= 385. | VCJ= .1800E+06 | WGROSS= .7762E+06 | | |
| AIRPLANE DOC(\$ PER HOUR) DOCHL= .3425E+04 DOCFH= .3515E+04 | | | | |
| COST OF FLT OPS, MAINT, AND DEPRECIATION (\$ PER MILE) CSTFLY= .3667E+01 CSTMAIN= .1587E+01 CSTDEP= .1207E+01 DOCAP= .5461E+01 | | | | |
| COST OF MAINTENANCE (\$ PER MILE) CSTLARF= .1235E+00 CSTMAF= .1067E+00 CSTLEN= .2670E+00 CSTMEN= .3087E+00 CSTMAOH= .7810E+00 | | | | |
| COST OF FLT. OPERATIONS (\$ PER MILE) CSTCREW= .8131E+00 CSTFUEL= .2701E+01 CSTINS= .1524E+00 | | | | |
| COST OF AIRPLANE, AIRFRAME, ENGINE (\$) CSTAP= .3454E+08 CSTAF= .2750E+08 CSTENG= .7040E+07 CSTIENG= .1760E+07 | | | | |
| MISCELLANEOUS PARAMETERS | | | | |
| KAE= .1036E+03 | SPEEDE= 563.00 | TFLIGHT= 9.520 | TCRUISE= 9.420 | |
| LABAFFH= .6463E+01 | MATAFFH= .5025E+02 | LABENFH= .1389E+02 | MATENFH= .1447E+03 | |
| LABAFFC= .8170E+01 | MATAFFC= .6341E+02 | LABENFC= .1845E+02 | MATENFC= .1906E+03 | |
| CSTGASB= .370 | CSTOILB= 15.00 | ENGNO= 4. | DEPYR= 14. | |
| B= 2-INT. | LOADF= 55.00 | OILBR= .135 | LABRATE= 9.00 | |
| DOCS | DOCR | DOCS | DOCR | DOCS |
| 1F- 1.678 | 2F- 3.051 | 2F- 2.380 | 3F- 3.081 | 4F- 3.783 |
| 1.25MA- 1.781 | 1.25CR- 1.738 | 1.50MA- 1.834 | 1.75MA- 1.987 | 2.00MA- 2.090 |
| 1.25CR- 1.731 | 1.147 | 1.50CR- 1.784 | 1.75CR- 1.836 | 2.00CR- 1.889 |
| DP-10 1.803 | 1.279 | DP-11 1.764 | DP-12 1.730 | DP-15 1.657 |
| 1.25AP- 1.783 | 3.242 | 1.50AP- 1.838 | 1.75AP- 1.993 | 2.00AP- 2.098 |

APPENDIX B-1* - RETURN ON INVESTMENT PROGRAM

Indirect Operating Cost Section

Input

| | |
|----------------|---|
| DEPART | number of departures |
| IR | inflation rate, percent |
| K ₁ | system cost coefficient |
| K ₂ | local cost coefficient |
| K ₃ | airplane control cost coefficient |
| K ₄ | cabin attendant cost coefficient |
| K ₅ | food and beverage cost coefficient |
| K ₆ | passenger-handling cost coefficient |
| K ₇ | cargo-handling cost coefficient |
| K ₈ | other passenger service cost coefficient |
| K ₉ | freight commission cost coefficient |
| K ₀ | general and administrative cost coefficient |
| NCABATT | number of cabin attendants |
| SEATSIC | number of first-class seats |
| SEATSTC | number of tourist-class seats |
| WCARGO | weight of cargo, pounds |
| WFREIGHT | weight of freight, pounds |

Output

| | |
|--------|--------------------------------|
| APCONT | airplane control cost, \$/trip |
| CABATT | cabin attendant cost, \$/trip |

*Also see Appendix A-1.

| | |
|--------|---|
| CARHAN | cargo-handling cost, \$/trip |
| FGTCOM | freight commission cost, \$/trip |
| FOOD | food and beverage cost, \$/trip |
| GENADM | general and administrative cost, \$/trip |
| IOC | indirect operating cost, \$/trip |
| IOCAP | indirect operating cost of airplane, \$/mile |
| IOCBL | indirect operating cost, \$/block hour |
| IOCFH | indirect operating cost, \$/flight hour |
| IOCR | indirect operating cost, \$/passenger mile |
| IOCS | indirect operating cost, \$/seat mile |
| LOCAL | local costs, \$/trip |
| OTHSER | other passenger service cost, \$/trip |
| PAXHAN | passenger-handling cost, \$/trip |
| SYSTEM | system expense, \$/trip |
| TOC | total operating cost (direct and indirect), \$/trip |

Return on Investment Section

Input

| | |
|---------|---|
| DCFROI | internal rate of return on investment, percent |
| DCSHFLO | discounted cash flow, dollars |
| INTR | interest rate, percent |
| TAXR | tax rate, percent |
| YLCDARG | yield from cargo, cents/ton-mile |
| YLDTC | yield from tourist seats, cents/passenger mile |
| YLDIC | yield from first class passengers, cents/passenger mile |

Output

| | |
|---------|--|
| BOOK | original purchase price minus accumulated depreciation, \$ |
| CSTOP | cost of operating, \$/year |
| CSTOPMD | cost of operating minus depreciation, \$/year |
| INTREST | interest, \$/year |
| NET | net dollar inflow and outflow over the life of aircraft |
| PROATAI | profit after taxes and interest, \$/year |
| PROBTAI | profit before taxes and interest, \$/year |
| REV | revenue, \$/year |
| TAX | tax, \$/year |

PROGRAM RANG

APPENDIX B-2 - ROI LISTING

FTN 4.7+485

80/01/29. 16.35.55

PAGE 1

```
1      C-----DECK NUMBER 4-----  
C-----RETURN ON INVESTMENT PROGRAM-----  
C-----  
5      PROGRAM RANG(INPUT,OUTPUT,TAPE5=INPUT,TAPE6=OUTPUT)  
      DIMENSION PRESVAL(30),DCSHFLD(30),ROUTE(2),COSTDEP(30)  
      DIMENSION PROATAI(30),ARRAY1(100),ROUTE(2),COSTDEP(30)  
      DIMENSION REV(30),BOOK(30),INTREST(30),PROBTAI(30),TAX(30)  
      DIMENSION RPATAI(30),TEST(30),CSTOP(30),RDCF(30)  
10     INTEGER B,COUNT  
      REAL IR,INFLATE,INSR,INTR,INTREST,NET,NS  
      REAL K0,K1,K2,K3,K4,K5,K6,K7,K8,K9  
      REAL IOC,IOCAP,IOCS,IOCBL,LOCAL,IOCBL,IOCFC,NCASATT,IOCFC  
      REAL LABRATE,LOADF,KA,LABAFFH,LABAFFC,MATAFFH,MATAFFC,LABENFH  
      REAL LABENFC,MATENFH,MATENFC  
      DATA ROUTE(1)/10H1-DOM./,ROUTE(2)/10H2-INT./  
C-----1976 ATA DOC CALCULATION  
C-----  
C-----INPUTS (STATUTE MILES) * MAXIMUM TAKEOFF GROSS WEIGHT  
C (POUNDS) , BLOCK FUEL (POUNDS) AND BLOCK TIME (HOURS)  
15      7113 READ(5,7017)REQNGS,WGROSS,FUELBL,TYLOCK  
      IF.EOF(5) 7111,7112  
7112 CONTINUE  
C CRUISE SPEED (STATUTE MILES/HR)  
      SPEEDE=563.0  
C NUMBER OF SEATS  
      NS=385.  
20      C TOTAL THRUST (POUNDS)  
      V CJ=180000.  
C NUMBER OF ENGINES  
      ENENO=4.  
C TIME IN GROUND MANUEVER (HOURS)  
      T GNDMAN=.25  
C PASSENGER LOAD FACTOR (PERCENT)  
      LOADF=.55.  
C PRICE OF GAS AND OIL ($/GALLON)  
      CSTGASH=.37  
      CSTOIL=.15.00  
40      C OIL BURN RATE (POUNDS/HOUR)  
      OILBR = .135
```


PROGRAM RANG 74/74 OPT=1 FTN 4.7+485 80/01/29. 16.35.55 PAGE 3
 85 IF (KFUELST.EQ.5) KCSTMAL=0
 IF (KFUELST.EQ.5) GO TO 7010
 8000 CONTINUE
 C PURCHASE PRICE OF AIRFRAME AND ONE ENGINE (\$)
 CSTAF=27500000.
 CSTIENG=1760000.
 C-----CALCULATION OF DOC
 C
 95 CSTGAS=Z1*CSTGASB
 CSTOIL=Z1*CSTOILB
 DEPYR=10.*Z5-1.
 IF (KDEPYR.EQ.4) DEPYP=15.
 IF (COUNT.LT.25.OR.COUNT.GT.32) DEPYR=14.
 C AIRWAY DISTANCE INCREASE
 KA=0.02*REQRNGS
 IF (REQRNGS.GE.0.0.AND.REQRNGS.LE.1400.) KA=7.+0.015*REQRNGS
 TCRUISE=(REQRNGS+KA+20.)/SPEEDE
 SPEEDDBL=REQRNGS/TBLOCK
 TFLIGHT=TBLOCK-TGNDMAN
 IF (B.EQ.1.AND.BC.EQ.2) CSTCREW=(22.211*(SPEEDE*(WGROSS*.00001))
 1 **.3+20.933)/SPEEDDBL
 1 IF (B.EQ.2.AND.BC.EQ.2) CSTCREW=(22.211*(SPEEDE*(WGROSS*.00001))
 1 **.3+44.322)/SPEEDDBL
 1 IF (B.EQ.1.AND.BC.EQ.3) CSTCREW=(29.792*(SPEEDE*(WGROSS*.00001))
 1 **.3+30.750)/SPEEDDBL
 1 IF (B.EQ.2.AND.BC.EQ.3) CSTCREW=(29.792*(SPEEDE*(WGROSS*.00001))
 1 **.3+62.757)/SPEEDDBL
 CSTCREW=CSTCREW*((Z4-1.)*25+1.)
 CSTFUEL=1.0*(FUELBL*CSTGAS/6.7*ENGNO*OILBR*CSTOIL/8.10*TBLOCK)/
 1 REQRNGS
 C 1.02 ON FUEL AND MAINTENANCE LABOR IS NON-REVENUE FACTOR
 CSTFUEL=CSTFUEL*1.02
 IF (BN.EQ.1) UTIL=34.00./(1.+(1./(TBLOCK+.5)))*536.
 IF (BN.EQ.10) UTIL=4.00./(1.+(1./(TBLOCK+.5)))*630.
 CSTENG=CSTENG*ENGNO
 CSTAF=CSTAF*(1.+.25*(Z6-1.))
 CSTIENG=CSTIENG*(1.+.25*(Z6-1.))
 CSTAP=CSTAF+CSTIENG*ENGNO
 CSTINS=INSR*CSTAP/(UTIL*SPEEDBL)/100.
 CSTFLY0=CSTCREW+CSTFUEL+CSTINS
 LABAFFC=(BEMENG*.001)/(.0419*(BEMENG*.001)+28.159)

| PROGRAM | RANG | 74/74 | OPT=1 | FTN 4.7+4.85 | 80/01/29. 16.35.55 | PAGE |
|---------|------|-------|-------|--|--------------------|------|
| | | | | | 80/01/29. 16.35.55 | 4 |
| 130 | | | | $\text{LABAFFH} = (\text{BEWMENG} * .001) / (.1035 * (\text{BEWMENG} * .001) + 17.919)$ $\text{CSTLABF} = (\text{LABAFFH} * \text{TFLIGHT} + \text{LABAFFC}) * \text{LABRATE} / (\text{SPEEDBL} * \text{TBLOCK}) * 1.02$ $\text{MATAFFH} = 2.508 * 1.736 * \text{CSTAFC} * .000001$ $\text{MATAFFC} = 1 * 235 * 2 * 261 * \text{CSTAFC} * .000001$ $\text{CSTMADF} = ((\text{MATAFFH} * \text{TFLIGHT} + \text{MATAFFC}) / (\text{SPEEDBL} * \text{TBLOCK})) * 1.02$ $\text{LABENFH} = (.0183 * (\text{VCJ} * .001) + .178) * \text{ENGNO}$ $\text{IF } (\text{BE} * \text{EQ.} 2) \text{ LABENFC} = (.0134 * (\text{VCJ} * .001) + .142) * \text{ENGNO}$ $\text{IF } (\text{BE} * \text{EQ.} 5) \text{ LABENFC} = (.0244 * (\text{VCJ} * .001) + .220) * \text{ENGNO}$ $\text{IF } (\text{BE} * \text{EQ.} 2) \text{ MATENFC} = (10 * .31 * \text{CSTIENG} * .000001 * 1.79) * \text{ENGNO}$ $\text{IF } (\text{BE} * \text{EQ.} 5) \text{ MATENFC} = (10 * .50 * \text{CSTIENG} * .000001 * 18.115) * \text{ENGNO}$ $\text{IF } (\text{BE} * \text{EQ.} 2) \text{ MATENFC} = (5.50 * \text{CSTIENG} * .000001 * 2.70) * \text{ENGNO}$ $\text{IF } (\text{BE} * \text{EQ.} 5) \text{ MATENFC} = (16.00 * \text{CSTIENG} * .000001 * 19.50) * \text{ENGNO}$ $\text{CSTLENG} = ((\text{LABENFH} * \text{TFLIGHT} + \text{LABENFC}) * \text{LABRATE} / (\text{SPEEDBL} * \text{TBLOCK})) * 1.02$ $\text{CSTMENG} = ((\text{MATENFH} * \text{TFLIGHT} + \text{MATENFC}) / (\text{SPEEDBL} * \text{TBLOCK})) * 1.02$ $\text{CSTMAOH} = 2.0 * (\text{CSTLABF} + \text{CSTMENG} + \text{CSTMAOH})$ $\text{CSTMMAIN} = \text{CSTLABF} + \text{CSTMADF} + \text{CSTMENG} + \text{CSTMAOH}$ $\text{CSTDDEP} = (\text{CSTAP} + \text{CSTDMAIN} * (1.0 + .25 * (73 - 1)))$ $\text{CSTDDEP} = (\text{CSTAP} + \text{CSTDDEP} * (\text{CSTAP} - \text{ENGNO} * \text{CSTIENG}) + \text{SPARENG} * \text{ENGNO} * \text{CSTIENG}$ $\text{1 } 1 / (\text{SPEEDBL} * \text{DEPYR} * \text{UTIL})$ $\text{DOCAP} = \text{CSTDDEP} + \text{CSTMMAIN} + \text{CSTFLY0}$ $\text{ARRAY1(COUNT)} = \text{DOCAP} / \text{NS} * 100$ $\text{ARRAY1(COUNT+1)} = \text{DOCAP} / \text{NS} / \text{LOADDF} * 10000.$ $\text{DOCBL} = \text{DOCBL} * \text{SPEEDBL}$ $\text{DOCFH} = \text{DOCFH} * \text{TBLOCK} / \text{TFLIGHT}$ $\text{IF } (\text{KFUELST} \cdot \text{NE.} 1) \text{ GO TO } 7050$ $\text{CSTDDEP} = \text{CSTDDEP}$ $\text{CSTAPB} = \text{CSTAP}$ $\text{DOCAP1F} = \text{DOCAP}$ $\text{CSTIENB} = \text{CSTIENG}$ $\text{CSTAPBS} = \text{CSTAPB} + \text{SPAREAF} * (\text{CSTAPB} - \text{ENGNO} * \text{CSTIENB}) + \text{SPARENG} * \text{ENGNO} *$ $\text{1 } \text{CSTIENB}$ | | |
| 135 | | | | | | |
| 140 | | | | | | |
| 145 | | | | | | |
| 150 | | | | | | |
| 155 | | | | | | |
| 160 | | | | | | |
| | | | | | | |

| PROGRAM RANG | 74/74 | OPT=1 | FTN 4.7+4.85 | 80/01/29. 16.35.55 | PAGE |
|--------------|-------|-------|---|--------------------|------|
| 170 | | | | | 5 |
| | | | WRITE(6,54)KA,SPEEDE,TFLIGHT,TCRUISE | | |
| | | | WRITE(6,56)LABAFFH,MATAFFH,LABENFH,MATENFH | | |
| | | | WRITE(6,57)LABAFFC,MATAFFC,LABENFC,MATENFC | | |
| | | | WRITE(6,58)CSTGASB,CSTOILB,ENGNO,DEPYR | | |
| | | | WRITE(6,59)ROUTE(B),LOADF,OILBR,LABRATE | | |
| 175 | | | 51 FORMAT(1HO) | | |
| | | | 1130 FORMAT(1H1/,20X,*1976 ATA DOC CALCULATIONS, SUBSONIC JET, 3 MAN OR | | |
| | | | 1 2 MAN CREW, STATUTE MILES*,/) | | |
| | | | 1131 FORMAT(/9H REQRNGS=,F7.0,7X,8HSPEEDBL=, F8.2,5X,8H TBLOCK=,F7.3 | | |
| | | | 1 ,5X,7HFUELBL=E10.4,6X,5HUTIL=,F9.2) | | |
| | | | 34 FORMAT(1HO,*AIRPLANE DOC (\$ PER HOUR)*, | | |
| | | | 1 3X,*DOCBL=*,E10.4,3X,*DOCFH=*,E10.4) | | |
| | | | 36 FORMAT(1HO,*COST OF FLT OPS, MAINT, AND DEPRECIATION (\$ PER MILE)*, | | |
| | | | 1 2X,*CSTFLY=*,E10.4,2X,*CSTMIA=*,E10.4, | | |
| | | | 2 2X,*DOCAP=*,E10.4) | | |
| | | | 38 FORMAT(1HO,*COST OF MAINTENANCE (\$ PER MILE)*, | | |
| | | | 1 2X,*CSTLABF=*,E10.4,2X,*CSTMIAF=*,E10.4,2X,*CSTMENG=*,E10.4,2X,*CSTMIAOH=*,E10.4) | | |
| | | | 41 FORMAT(1HO,*COST OF FLT OPERATIONS (\$ PER MILE)*, | | |
| | | | 1 1 3X,*CSTCREW=*,E10.4,3X,*CSTFUEL=*,E10.4,3X,*CSTINS=*,E10.4) | | |
| | | | 42 FORMAT(1HO,*COST OF AIRPLANE, AIRFRAME, ENGINE, (\$),*3X,*CSTAP=*, | | |
| | | | 1 E10.4,5X,*CSTAF=*,E10.4,5X,*CSTENG=*,E10.4,4X,*CSTENG=*,E10.4,4X,*CSTENG=*,E10.4) | | |
| | | | 52 FORMAT(4H NS=,F5.0,10X,4HVCJ=E10.4,9X,7HWGROSS=E10.4) | | |
| | | | 54 FORMAT(4H KA=,E16.4,8X,7HSPEEDE=F7.2,13X,8HTFLIGHT=F6.3,13X, | | |
| | | | 1 8HTCRUISE=F7.3) | | |
| | | | 56 FORMAT(9H LABAFFH=E11.4,8X,8HMATAFFH=E12.4,7X,8HLABENFH=E11.4, | | |
| | | | 1 8X,BHMATENFH=E12.4) | | |
| | | | 57 FORMAT(9H LABAFFC=E11.4,8X,8HMATAFFC=E12.4,7X,8HLABENFC=E11.4, | | |
| | | | 1 8X,BHMATENFC=E12.4) | | |
| | | | 58 FORMAT(9H CSTGASB=F6.3,13X,9HCSTOILB=,F5.2,13X,6HENGN0=,F5.0, | | |
| | | | 1 16X,6HDEPYR=F6.0) | | |
| | | | 59 FORMAT(5H B=,1X,A9,13X,6HLOADF=F8.2,13X,6H0ILBR=,F8.3,13X, | | |
| | | | 1 8HLABRATE=F6.2) | | |
| | | | 62 FORMAT(4RX,*MISCELLANEOUS PARAMETERS*) | | |
| | | | 7050 COUNT=COUNT+2 | | |
| | | | IF (KFUELST.LE.4) GO TO 7500 | | |
| | | | IF (KCSTMIA.LE.4) GO TO 7010 | | |
| | | | IF (KCSTCRW.LE.4) GO TO 7030 | | |
| | | | IF (KDEPYR.LE.4) GO TO 7040 | | |
| | | | IF (KCSTPL.LE.4) GO TO 7020 | | |
| | | | 7010 KCSTMIA=KCSTMIA+1 | | |
| | | | Z3=Z3+1. | | |
| 200 | | | | | |
| 205 | | | | | |
| 210 | | | | | |

PROGRAM RANG 74/74 OPT=1

FTN 4.7+4.85 80/01/29. 16.35.55 PAGE 6

```
IF(KCSTM1.EQ.5) Z3=1.0
IF(KCSTM1.EQ.5) KCSTCRW=0
IF(KCSTM1.EQ.5) GO TO 7030
GO TO 8000
215   KCSTCRW=KCSTCRW+1
Z4=Z4+1.
IF(KCSTCRW.EQ.5) Z4=1.0
IF(KCSTCRW.EQ.5) Z5=0.0
IF(KCSTCRW.EQ.5) KDEPYR=0
IF(KCSTCRW.EQ.5) GO TO 7040
GO TO 8000
7040  KDEPYR=KDEPYR+1
Z5=Z5+1.
IF(KDEPYR.EQ.5) Z5=1.0
IF(KDEPYR.EQ.5) KCSTPL=0
IF(KDEPYR.EQ.5) GO TO 7020
GO TO 8000
7020  KCSTPL=KCSTPL+1
Z6=Z6+1.
IF(KCSTPL.LE.4) GO TO 8000
WRITE(6,51)
WRITE(6,7009)
WRITE(6,7015)(ARRAY1(I),I=1,8)
WRITE(6,7012)(ARRAY1(I),I=9,16)
WRITE(6,7013)(ARRAY1(I),I=17,24)
WRITE(6,7014)(ARRAY1(I),I=25,32)
WRITE(6,7011)(ARRAY1(I),I=33,40)
WRITE(6,51)
7009  FORMAT(9X,*DOCS*,7X,*DOCR*,18X,*DOCS*,7X,*DOCR*,18X,
240   *DOCS*,7X,*DOCR*,18X,*DOCS*,7X,*DOCR*)
7011  FORMAT(1X,*1.25AP-* ,F6.3,5X,F6.3,9X,*1.50AP-* ,F6.3,5X,F6.3,9X,
1   *1.75AP-* ,F6.3,5X,F6.3,9X,*2.00AP-* ,F6.3,5X,F6.3)
7012  FORMAT(1X,*1.25MA-* ,F6.3,5X,F6.3,9X,*1.50MA-* ,F6.3,5X,F6.3,9X,
1   *1.75MA-* ,F6.3,5X,F6.3,9X,*2.00MA-* ,F6.3,5X,F6.3)
7013  FORMAT(1X,*1.25CR-* ,F6.3,5X,F6.3,9X,*1.50CR-* ,F6.3,5X,F6.3,9X,
1   *1.75CR-* ,F6.3,5X,F6.3,9X,*2.00CR-* ,F6.3,5X,F6.3)
7014  FORMAT(1X,*DP-10-* ,F6.3,5X,F6.3,9X,*DP-11-* ,F6.3,5X,F6.3,9X,
1   *DP-12-* ,F6.3,5X,F6.3,9X,*DP-15-* ,F6.3,5X,F6.3)
7015  FORMAT(1X,*1F-* ,F6.3,5X,F6.3,9X,*2F-* ,F6.3,5X,F6.3,9X,
1   *3F-* ,F6.3,5X,F6.3,9X,*4F-* ,F6.3,5X,F6.3)
250   7017 FORMAT(3F10.0,1F8.4)
C
```

PROGRAM RANG 74/74 OPT=1

FTN 4.7+485

80/01/29. 16.35.55

PAGE 7

C-----1976 LOCKHEED IOC CALCULATIONS
C-----INPUTS
C ASSIGNMENT OF INTEGER VALUES TO FIRST CLASS SEATS (15 PERCENT OF TOTAL SEATS)
C AND TOURIST SEATS (85 PERCENT OF TOTAL SEATS)
ISEAT=NS*.15+.5
SEATS1C=ISEAT
SEATSTC=NS-SEATS1C
C WEIGHT OF FREIGHT (POUNDS)
WFREIGHT=.1
C WEIGHT OF CARGO (POUNDS)
WCARGO=.1
C NUMBER OF CABIN ATTENDANTS
NCABATT=NS/40+.9999
NCABATT=NCABATT
C NUMBER OF DEPARTURES
DEPART=.1
C INFLATION RATE (PERCENT)
IR=0.
C INFLATION UPDATE FOR 1976 COSTS (PERCENT)
INFDATE=.1.0+IR*.01
IF(B,EQ*.2) GO TO 6051
C DOMESTIC COEFFICIENTS
K1 = .52
K2 =1.86
K3 =23.83
K4 =29.33
K5 =.96
K6 =6.56
K7 =98.2
K8 =.0056
K9 =.0082
K0 =.048
GO TO 6050
6051 CONTINUE
C INTERNATIONAL COEFFICIENTS
K1 =.56
K2 =4.64
K3 =67.72
K4 =37.0
K5 =.63
K6 =15.84

PROGRAM RANG 74/74 OPT=1 FTN 4.7+4.85 80/01/29. 16.35.55 PAGE 8
 295 K7 =150.69
 K8 =.0088
 K9 =.0099
 KO =.053
 300 CONTINUE
 SYSTEM=K1*(CSTLABF+CSTLENG)*REQRNGS*INFLATE
 LOCAL=K2*WGROSS/100.*DEPART*INFLATE
 APCONT=K3*DEPART*INFLATE
 CABATT=K4*NCABATT*TBLOCK*INFLATE
 FOOD=K5*LOADF*(2.25*SEAT5IC+SEAT5TC)*TBLOCK/100.*INFLATE
 IF(B.EQ.2) FOOD=K5*(3.5*SEAT5IC+SEAT5TC)*TBLOCK/100.*INFLATE
 PAXHAN=K6*LOADF*NS/100.*INFLATE
 CARHAN=K7*WCARGO*INFLATE
 OTHSER=K8*LOADF*NS*REQRNGS/100.*INFLATE
 FGTCOM=K9*WFREIGHT*REQRNGS*INFLATE
 IOC=SYSTEM+LOCAL+APCONT+CABATT*FOOD+PAXHAN+CARHAN+OTHSER+FGTCOM
 GENADM=K0*(IOC+(NOCAF1F-CSTDEPS)*INFLATE*REQRNGS)
 IOC=IOC+GENADM
 IOCS=IOC/REQRNGS/NS*100.
 IOCR=IOCS/LOADF*100.
 IOCAP=IOC/REQRNGS
 IOCBL=IOC/TBLOCK
 IOCFH=IOC/TFLIGHT
 C-----TOTAL OPERATING COST CALCULATION
 310 C TOTAL OPERATING COST (\$/STATUTE MILE)
 TOCAP=IOCAP+DOCAP IF
 C INDIRECT OPERATING COST. PERCENTAGE OF TOTAL OPERATING COST
 TOCP=IOCAP/TOCAP*100.
 325 C DIRECT OPERATING COST. PERCENTAGE OF TOTAL OPERATING COST
 DOCP=DOCAP1F/TOCAP*100.
 WRITE(6,600)IR
 WRITE(6,601)IOCSL
 WRITE(6,602)IOCFH
 WRITE(6,6014)IOCS
 WRITE(6,6013)IOCR
 WRITE(6,6015)IOCAP
 WRITE(6,6045)
 WRITE(6,6016)
 WRITE(6,6017)SYSTEM
 WRITE(6,6018)LOCAL

PROGRAM RANG 74/74 OPT=1

FTN 4.7+485 80/01/29. 16.35.55 PAGE 9

```
      WRITE(5,6020)APCONT
      WRITE(6,6021)CABATT
      WRITE(6,6022)FOOD
      WRITE(6,6023)PAKHAN
      WRITE(6,6024)CARHAN
      WRITE(6,6025)OTHSER
      WRITE(6,6026)FGTCOM
      WRITE(6,6027)GENADM
      WRITE(6,6045)
      WRITE(6,6007)

      WRITE(6,6008)WGROSS,NS,REQRNGS,NCARGO,TBLOCK,TFLIGHT
      WRITE(6,6009)
      WRITE(6,6010)CSTLABF,CSTLENG,CSTDPEPB,DOCAP1F,LOADF
      WRITE(6,6030)
      WRITE(6,6031)SEATS1C,SEATSTC,NCABATT,DEPART,WFREIGHT
      WRITE(6,6040)TOCAP

      WRITE(6,6060)DOCP,IOCP
      FORMAT(1H1/*10X*LOCKHEED IOC METHOD*,//'*4X,
     1 *1976 UPDATE-*F5.1,*PERCENT INFLATION*,/*)
      FORMAT(40X,*AIRPLANE INPUTS REQUIRED*)
      FORMAT(1X,*WGROSS=*E10.3*3X,*REQRNGS=*,E10.3,3X,
     1 *WCARGO=*,E10.3,3X,*TBLOCK=*,E10.3,3X,*TFLIGHT=*,E10.3,/)
      FORMAT(40X,*INPUTS FROM DOC PROGRAM*)
      FORMAT(1X,*($/MILE COSTS) CSTLABF=*,E10.3,3X*CSTLENG=*,E10.3,3X,
     1 *CSTDPEP=*,E10.3,3X,*DOCAP=*,E10.3,/*1X,*LOADF=*,F6.2)
      FORMAT(1X,*($/BLOCK HOUR=*,E10.3,/*1X,*LOCBL=*,E12.5)
      FORMAT(1X,*CENTS/PASSENGER MILE IOCR=*,E13.5)
      FORMAT(1X,*CENTS/SEAT MILE*,7X,*I0CS=*,E13.5)
      FORMAT(1X,*$/AIRCRAFT MILE*,7X,*I0CAP=*,E12.5)
      FORMAT(1X,*1976 BREAKDOWN $(/TRIP)*,/*)
      FORMAT(2X,*SYSTEM=*,E13.5)
      FORMAT(2X,*LOCAL= *,E13.5)
      FORMAT(2X,*APCONT=*,E13.5)
      FORMAT(2X,*CABATT=*,E13.5)
      FORMAT(2X,*FOOD= *,E13.5)
      FORMAT(2X,*PAKHAN=*,E12.5)
      FORMAT(2X,*CARHAND=*,E12.5)
      FORMAT(2X,*OTHSER=*,E13.5)
      FORMAT(2X,*FGTCOM= *,E12.5)
      FORMAT(2X,*GENADM=*,E13.5)
      FORMAT(40X,*MISCELLANEOUS PARAMETERS*)
```

```

PROGRAM RANG      74/74   OPT=1          FTN 4.7+485      80/01/29. 16.35.55      PAGE  10

380           6031 FORMAT(1X,*SEATS1C=*,F5.0,3X,*SEATSTC=*,F5.0,3X,*NCARATT=*,F5.0,4X
          1,*DEPART=*,F08.2,5X,*WFREIGHT=*,E10.3)
          6040 FORMAT(1X,*1976 TOC ($/MILE)=*,E09.3)
          6060 FORMAT(1X,*DOC IS*,F6.2,* PERCENT OF TOC*,/* IOC IS*,F6.2,
          1 * PERCENT OF TOC*)
          6045 FORMAT(/,)

385           C-----RETURN ON INVESTMENT CALCULATIONS
C-----INPUTS
C YIELD FROM FIRST CLASS PASSENGERS (CENTS/PASSENGER STATUTE MILE)
390           YLD1C=9.1
C YIELD FROM TOURIST SEATS (CENTS/PASSENGER STATUTE MILE)
          YLDTC=7.0
C YIELD FROM CARGO (CENTS/TON STATUTE MILE)
          YLDCARG=27.
C TAX RATE (PERCENT)
          TAXR=48.
C INTEREST RATE (PERCENT)
          INTR=10.
C CHANGE VALUES FOR PROGRAM COMPATIBILITY TO PERCENTAGES
          TAXR=TAXR/100.
          INTR=INTR/100.

400           C STEP=.1
          DCFROI=0.
          I=DEPYR
          SREV=0.

405           C INITIALIZE SUMMATION VARIABLES TO ZERO
          SCSTOP=0.
          SCSTDPEP=0.
          SPBT=0.
          SINT=0.
          STAX=0.
          SPAT=0.
          SUM = -CSTAPBS
          SRDCF = 0.

410           C GREV=REVENUE INFLATION RATE
          GREV=0.
          GCSTOP=TOTAL OPERATING COST INFLATION RATE
          GCSTOP=0.
          C YEAR OF AIRCRAFTS LIFE UNDER CONSIDERATION
          420

```

PROGRAM RANG

74/74

OPT=1

FTN 4.7+485

PAGE 11

```
DO 6150 N=1,1          FTN 4.7+485      80/01/29. 16.35.55  
FN=N  
REV(N)=((YLDTC*SEATSTC*YLDIC*SEATS1)*LOADF/100.)  
1 (YLDCARG*WCARGO/200.)*REQRNGS*UTIL/TBLOCK/100.  
425 REV(N)=REV(N)*(1.+GREV/100.)*N  
CSTOP(N)=TOCAP*UTIL*SPEEDBL  
CSTOP(N)=CSTOP(N)*(1.+GSTOP/100.)*N  
COSTDEP(N)=CSTOPB*UTIL*SPEEDBL  
COSTDEP(N)=CSTOP(N)-CSTOP(N)  
PROBTAI(N)=REV(N)-CSTOP(N)  
BOOK(N)=CSTOPB-COSTDEP(N)*FN  
INTEREST(N)=INTR*BOOK(N)  
TAX(N)=TAXR*(PROBTAI(N)-INTEREST(N))  
TEST(N)=PROBTAI(N)-INTEREST(N)  
IF(TEST(N).LE.0.0) TAX(N)=0.0  
PROATAI(N)=PROBTAI(N)-INTEREST(N)-TAX(N)  
SREV=SREV+REV(N)  
SCSTOP=SCSTOP+CSTOP(N)  
SCSTOP=SCSTOP+COSTDEP(N)  
SPBT=SPBT+PROBTAI(N)  
SINT=SINT+INTEREST(N)  
STAX=STAX+TAX(N)  
SPAT=SPAT+PROATAI(N)  
6150 CONTINUE  
KEY = 1  
100 CONTINUE  
SDCF = 0.  
C PRESENT VALUE ($)  
C DISCOUNTED CASH FLOW FIGURES ($)  
DO 110 N = 1,1  
PRESVAL(N)=(1.+DCFROI)**(-N)  
DCSHFL0(N)=PROATAI(N)*PRESVAL(N)  
SDCF = SDCF + DCSHFL0(N)  
110 CONTINUE  
IF(KEY .LT. 0.) GO TO 220  
455 NET = SDCF + SUM  
IF(DCFROI .EQ. 0. .AND. NET .LT. 0.) GO TO 200  
120 CONTINUE  
IF(ABS(NET) .LT. 1000.) GO TO 6164  
460 IF(NET) 6157,6164,6158  
200 CONTINUE  
KEY = -1  
ALOSS = NET / I
```

PROGRAM RANG 74/74 OPT=1 FTN 4.7+485 80/01/29• 16•35•55 PAGE 12

```

220 CONTINUE
  SRPAT = 0.
  SRDCF = 0.
  DO 210 N = 1,I
    RPATAI(N) = PROATAI(N) - ALOSS * 2.
    RDCF(N) = RPATAI(N) * PRESVAL(N)
    SRDCF = SRDCF + RDCF(N)
210 CONTINUE
  NET = SRDCF + SUM
  GO TO 120
158 CONTINUE
  DCFROI=DCFROI+STEP
  IF (DCFROI .GT.1.) GO TO 6164
  GO TO 100
157 CONTINUE
  DCFROI=DCFROI+STEP
  STEP = STEP / 10.
  GO TO 100
164 CONTINUE
  DCFROI=DCFROI*100.
  IF (SPAT .LT. CSTAPRS) DCFROI = -DCFROI
  WRITE(6,6165)SUM
  DO 6152 N=1,I
    IF (KEY .LT.0.) DCSHFL0(N) = 0.
    WRITE(6,6155)N,REV(N),CSTOP(N),
    1COSTDEP(N),PROTAI(N),BOOK(N),INTREST(N),TAX(N),
    1,PROATAI(N),PRESVAL(N),DCSHFL0(N)
6152 CONTINUE
6155 FORMAT(1X,I4,10E13.3)
  WRITE(6,6182)SREV,SCSTOP,SCSTDEP,SPBT,SINT,STAX,SPAT,NET
  WRITE(6,8888)CSTAPRS
  WRITE(6,6166)NET,LOADF
  WRITE(6,6168)YLD1C,YLDT1C,YLDCARG
  WRITE(6,6169)SEATS1C,SEATSTC,WCAREG
  C TEST FOR RETURN ON INVESTMENT BEING GREATER THAN 100 PERCENT
  IF (DCFROI.LE.100.) GO TO 985
  WRITE(6,905)
905 FORMAT(1X,*RETURN ON INVESTMENT IS GREATER THAN 100 PERCENT*)
  985 CONTINUE
  C TEST FOR RETURN ON INVESTMENT BEING LESSER THAN -100 PERCENT
  IF (DCFROI.GE.-100.) GO TO 989
  WRITE(6,906)

```

| PROGRAM RANG | 74/74 | OPT=1 | FTN 4.7+485 | 80/01/29. 16.35.55 | PAGE |
|--------------|-------|---|-------------|--------------------|------|
| 505 | 906 | FORMAT(1X,*RETURN ON INVESTMENT IS LESS THAN -100 PERCENT*) | | | 13 |
| | 989 | CONTINUE | | | |
| | | IF(DCFROI.GE.100.) GO TO 986 | | | |
| | 986 | CONTINUE | | | |
| | | WRITE(6,6167)DCFROI | | | |
| 510 | 986 | CONTINUE | | | |
| | | IF (KEY .GT. 0.) GO TO 7119 | | | |
| | | WRITE(6,250) | | | |
| | 250 | FORMAT (T95,*REVISED CSHFLOS + DCSHFLOS WHEN ROI IS NEG*) | | | |
| | | DO 300 N = 1,I | | | |
| | 300 | WRITE (6,310) RPATAI(N), RDCF(N) | | | |
| | | WRITE (6,311) SRPAT,-2*ALOSS,SRDCF | | | |
| 515 | 310 | FORMAT (T97,E13.3,T123,E13.3) | | | |
| | 311 | FORMAT (T87,*TOTAL*,T97,3E13.3) | | | |
| | 7119 | CONTINUE | | | |
| | | GO TO 7113 | | | |
| 520 | 7111 | CONTINUE | | | |
| | 6165 | FORMAT(1H1,/*20X,*RETURN ON INVESTMENT CALCULATIONS*,//, | | | |
| | | 1 2X,*YEAR*,5X,*REVENUE*,5X,*OPERATING*,4X* | | | |
| | | 2 *COST OF*,3X,*PROFIT BEFORE*,5X,*BOOK*,7X* | | | |
| | | 3 *INTEREST*,8X,*TAX*,5X,*PROFIT AFTER*,3X,*PRESENTS*,5X* | | | |
| | 525 | 4 *DISCOUNTED*,/,25X,*COST*,5X* | | | |
| | | 5 *DEPRECIATION*,3X,*TAX AND*,44X,*TAX AND* | | | |
| | | 6 6X,*VALUE*,6X,*CASH FLOW*,/,49X,*INTEREST*,44X,*INTEREST*,/, | | | |
| | | 7T123,E13.3) | | | |
| | 6166 | FORMAT(1X,*RESIDUE==*,E12.4,1X,*DOLLARS*, | | | |
| | | 1 70X,*LOADF==*,F6.2,* PERCENT*) | | | |
| | 6167 | FORMAT(1X,*RETURN ON INVESTMENT (INTERNAL)==*,F12.3,* PERCENT*) | | | |
| | 6168 | FORMAT(1X,*YLDIC==*,E12.4,* YLDTG==*,E12.4,* YLDCARG==*,E12.4) | | | |
| | 6169 | FORMAT(1X,*SEATS1C==*,F5.0,* SEATSTC==*,F5.0,* WCARGO==*,E12.4,* /) | | | |
| | 6182 | FORMAT(1X,135(1H,-),/1X,*TOTAL*,4E13.4,13X,3E13.4,13X,E13.4,* /) | | | |
| | 8888 | FORMAT(1X,*BASE AIRPLANE AND SPARES COST==*,E12.4,1X,*DOLLARS*) | | | |
| | 535 | END | | | |

SYMBOLIC REFERENCE MAP (R=3)

| ENTRY POINTS | DEF LINE | REFERENCES |
|--------------|----------|------------|
| 4141 RANG | 5 | |

APPENDIX B-3.- ROI SAMPLE CASE

1976 ATA DOC CALCULATIONS, SURSONIC JET, 3 MAN OR 2 MAN CREW.

STATUTE MILES

| | | | | | | | | | |
|---|-----------|----------|-----------|----------|-----------|----------|-----------|-------|---------|
| REQRNGS= | 5180. | SPEEDBL= | 530.19 | TBLOCK= | 9.770 | FUELRL= | .2482E+06 | UTIL= | 4275.08 |
| NS= | 385. | VCJ= | *1800E+06 | WGROSS= | *7762E+06 | | | | |
| AIRPLANE DOC (\$ PER HOUR) DOCBL= *3425E+04 DOCFH= *3515E+04 | | | | | | | | | |
| COST OF FLT OPS, MAINT, AND DEPRECIATION (\$ PER MILE) CSTFLYD= *3666E+01 CSTMAIN= .1587E+01 CSTDEP= .1207E+01 DOCAP= .6460E+01 | | | | | | | | | |
| COST OF MAINTENANCE (\$ PER MILE) CSTLABF= .1235E+00 CSTMAFF= .1067E+00 CSTLENG= .2670E+00 CSTMENG= .3087E+00 CSTMAOH= .7810E+00 | | | | | | | | | |
| COST OF FLT. OPERATIONS (\$ PER MILE) CSTCREW= *1131E+00 CSTFUEL= *2701E+01 CSTINS= *1524E+00 | | | | | | | | | |
| COST OF AIRPLANE, AIRFRAME, ENGINE (\$) CSTAP= .3454E+08 CSTAF= .2750E+08 CSTENG= *7040E+07 CSTIENG= *1760E+07 | | | | | | | | | |
| MISCELLANEOUS PARAMETERS | | | | | | | | | |
| KA= | *1036E+03 | SPEEDE= | 563.00 | TFLIGHT= | 9.520 | TCRUISE= | 9.420 | DOCR | DOCS |
| LABAFFH= | *6463E+01 | MATAFFH= | *5025E+02 | LABENFH= | *1389E+02 | MATENFH= | *1447E+03 | | |
| LABAFFC= | *8170E+01 | MATAFFC= | *6341E+02 | LABENFC= | *1845E+02 | MATENFC= | *1906E+03 | | |
| CSTGASB= | *370 | CSTOILB= | 15.00 | ENGNO= | 4. | DEPYRF= | 14. | | |
| B= | 2-INT. | LOADF= | 55.00 | OILBR= | .135 | LABRATE= | 9.00 | | |
| 1F- | DOCS | DOCR | DOCS | DOCR | DOCS | DOCR | DOCS | DOCR | DOCS |
| 1.25MA- | 1.678 | 3.051 | 2F- | 2.380 | 4F- | 3.081 | 4F- | 5.602 | 4F- |
| 1.25CR- | 1.781 | 3.238 | | 3.426 | | 1.987 | | 3.613 | 3.783 |
| DP-10 | 1.731 | 3.147 | 1.50WA- | 1.884 | 1.75MA- | 1.987 | 1.75CR- | 2.090 | 2.090 |
| 1.25AP- | 1.803 | 3.279 | 1.50CR- | 1.784 | 1.243 | 1.836 | 1.75CR- | 1.889 | 3.435 |
| | 3.242 | | DP-11 | 1.764 | 3.206 | 1.730 | DP-12 | 1.657 | 3.013 |
| | 3.242 | | 1.50AP- | 1.888 | 3.433 | 1.75AP- | 1.993 | 3.624 | 3.815 |

LOCKHEED LOC METHOD

1976 UPDATE- 0.0 PERCENT INFLATION

| | | |
|----------------------|-----------|------------|
| \$/BLOCK HOUR | TOCBLOCK= | *26522E+04 |
| \$/FLIGHT HOUR | TOCFH= | *27218E+04 |
| CENTS/SEAT MILE | TOCS= | *12993E+01 |
| CENTS/PASSENGER MILE | TOCR= | *23624E+01 |
| \$/AIRCRAFT MILE | TOCAP= | *50023E+01 |

1976 BREAKDOWN (\$/TRIP)

| | |
|----------|------------|
| SYSTEM= | *11328E+04 |
| LOCAL= | *36016E+04 |
| APCON= | *67720E+02 |
| CABATT= | *36149E+04 |
| FOOD= | *17942E+04 |
| PAXHAND= | *33541E+04 |
| CARHAND= | *15069E+02 |
| OTHER= | *96524E+04 |
| FGT COM= | *51282E+01 |
| GENADM= | *26739E+04 |

| | | | | | |
|-----------------|----------|---------------|--------------|--------------------------|--------------------------|
| WGRROSS= | *776E+06 | NS= 385. | REQRNS= | *518E+04 | AIRPLANE INPUTS REQUIRED |
| LOADDF= | 55.00 | CSTLABF= | *124E+00 | CSTDEP= | *100E+00 |
| (\$/MILE COSTS) | | CSTLENG= | *267E+00 | INPUTS FROM DOC PROGRAM | |
| SEATS1C= | 58. | SEATSTC= 327. | NCABATT= 10. | MISCELLANEOUS PARAMETERS | |
| DEPART= | 1.00 | WFREIGHT= | *100E+00 | | |

1976 TOC (\$/MILE)= *115E+02
 DOC IS 56.36 PERCENT OF TOC
 LOC IS 43.64 PERCENT OF TOC

RETURN ON INVESTMENT CALCULATIONS

| YEAR | REVENUE | OPERATING COST | COST OF DEPRECIATION | PROFIT BEFORE TAX AND INTEREST | BOOK | INTEREST | TAX | PROFIT AFTER TAX AND INTEREST | PRESENT VALUE | DISCOUNTED CASH FLOW |
|--------------|-------------------|-------------------|----------------------|--------------------------------|-------------------|-------------------|-------------------|-------------------------------|-------------------|----------------------|
| 1 | • 351E+08 | • 260E+08 | • 274E+07 | • 913E+07 | • 356E+08 | • 356E+07 | • 268E+07 | • 290E+07 | • 958E+00 | - • 383E+08 |
| 2 | • 351E+08 | • 260E+08 | • 274E+07 | • 913E+07 | • 328E+08 | • 328E+07 | • 281E+07 | • 304E+07 | • 917E+00 | • 278E+07 |
| 3 | • 351E+08 | • 260E+08 | • 274E+07 | • 913E+07 | • 301E+08 | • 301E+07 | • 294E+07 | • 318E+07 | • 878E+00 | • 279E+07 |
| 4 | • 351E+08 | • 260E+08 | • 274E+07 | • 913E+07 | • 274E+08 | • 274E+07 | • 307E+07 | • 333E+07 | • 841E+00 | • 280E+07 |
| 5 | • 351E+08 | • 260E+08 | • 274E+07 | • 913E+07 | • 246E+08 | • 246E+07 | • 320E+07 | • 347E+07 | • 806E+00 | • 280E+07 |
| 6 | • 351E+08 | • 260E+08 | • 274E+07 | • 913E+07 | • 219E+08 | • 219E+07 | • 333E+07 | • 361E+07 | • 772E+00 | • 277E+07 |
| 7 | • 351E+08 | • 260E+08 | • 274E+07 | • 913E+07 | • 192E+08 | • 192E+07 | • 347E+07 | • 375E+07 | • 739E+00 | • 277E+07 |
| 8 | • 351E+08 | • 260E+08 | • 274E+07 | • 913E+07 | • 164E+08 | • 164E+08 | • 360E+07 | • 390E+07 | • 708E+00 | • 276E+07 |
| 9 | • 351E+08 | • 260E+08 | • 274E+07 | • 913E+07 | • 137E+08 | • 137E+07 | • 373E+07 | • 404E+07 | • 678E+00 | • 274E+07 |
| 10 | • 351E+08 | • 260E+08 | • 274E+07 | • 913E+07 | • 109E+08 | • 109E+07 | • 386E+07 | • 418E+07 | • 649E+00 | • 271E+07 |
| 11 | • 351E+08 | • 260E+08 | • 274E+07 | • 913E+07 | • 821E+07 | • 821E+06 | • 399E+07 | • 432E+07 | • 622E+00 | • 269E+07 |
| 12 | • 351E+08 | • 260E+08 | • 274E+07 | • 913E+07 | • 547E+07 | • 547E+06 | • 412E+07 | • 447E+07 | • 596E+00 | • 266E+07 |
| 13 | • 351E+08 | • 260E+08 | • 274E+07 | • 913E+07 | • 274E+07 | • 274E+06 | • 425E+07 | • 461E+07 | • 570E+00 | • 263E+07 |
| 14 | • 351E+08 | • 260E+08 | • 274E+07 | • 913E+07 | • 238E-06 | • 238E-07 | • 438E+07 | • 475E+07 | • 546E+00 | • 259E+07 |
| TOTAL | • 4916E+09 | • 3637E+09 | • 3830E+08 | • 1279E+09 | • 2490E+08 | • 4943E+08 | • 5355E+08 | • 5355E+08 | • 7823E+03 | |

BASE AIRPLANE AND SPARES COST= • 3830E+08 DOLLARS

RESIDUE= • 7823E+03 DOLLARS
 YLD1C= • 9100E+01 YLDTG= • 7000E+01 YLDCARG= • 2700E+02
 SEATS1C= 58. SEATSTC= 327. WCARGO= • 1000E+00

LOADF= 55.00 PERCENT

RETURN ON INVESTMENT (INTERNAL)= 4.413 PERCENT

| | | | |
|--|---|--------------------------------|---|
| 1. Report No. NASA TM-80196 | 2. Government Accession No. | 3. Recipient's Catalog No. | |
| 4. Title and Subtitle COMPUTER PROGRAMS FOR ESTIMATING SUBSONIC CIVIL AIRCRAFT ECONOMICS | | 5. Report Date January 1980 | 6. Performing Organization Code |
| 7. Author(s) Dal V. Maddalon John K. Molloy Milton J. Neubauer, Jr. | 8. Performing Organization Report No. | | 10. Work Unit No. 791-40-43-01 |
| 9. Performing Organization Name and Address NASA Langley Research Center Hampton, VA 23665 | 11. Contract or Grant No. | | 13. Type of Report and Period Covered Technical Memorandum |
| 12. Sponsoring Agency Name and Address National Aeronautics and Space Administration Washington, DC 20546 | 14. Sponsoring Agency Code | | |
| 15. Supplementary Notes | | | |
| 16. Abstract Computer programs to calculate airline direct operating cost, and indirect operating cost and return on investment were developed to provide a means for determining commercial aircraft life-cycle cost and economic performance. These program codes can be easily incorporated into existing aircraft design programs. A representative wide-body subsonic jet aircraft was evaluated to illustrate use of the program. | | | |
| 17. Key Words (Suggested by Author(s)) AIRCRAFT ECONOMICS DIRECT OPERATING COST INDIRECT OPERATING COST RETURN ON INVESTMENT | 18. Distribution Statement Unclassified - Unlimited Subject Category 83 | | |
| 19. Security Classif. (of this report) Unclassified | 20. Security Classif. (of this page) Unclassified | 21. No. of Pages 50 | 22. Price* \$4.50 |

* For sale by the National Technical Information Service, Springfield, Virginia 22161