

they have received at least one lecture on ethics as it relates to medicine and to medical conduct. In this connection we call attention to an editorial in this issue.—Ed.]

A Literary Description of the Psychic Phases of Tuberculosis.

CHICAGO HEIGHTS, ILL., Nov. 10, 1908.

To the Editor:—The remarkable paragraph by Charles Dickens which I enclose occurs in "Nicholas Nickleby," forty-ninth chapter, third paragraph. It seems to be noteworthy, not only on account of the beautiful use of language, but also as a description which leaves little doubt as to the nature of the disease.

"There is a dread disease which so prepares its victim, as it were, for death; which so refines it of its grosser aspect, and throws around familiar looks unearthly indications of the coming change—a dread disease, in which the struggle between soul and body is so gradual, quiet, and solemn, and the result so sure, that day by day, and grain by grain, the mortal part wastes and withers away, so that the spirit grows light and sanguine with its lightening load, and, feeling immortality at hand, deems it but a new term of mortal life—a disease in which death and life are so strangely blended, that death takes the glow and hue of life, and life the gaunt and grisly form of death—a disease which medicine never cured, wealth warded off, or poverty could boast exemption from—which sometimes moves in giant strides, and sometimes at a tardy sluggish pace, but, slow or quick, is ever sure and certain."

E. M. BARNES.

Medical Economics

A GENERAL PLAN FOR A SCHEDULE OF MEDICAL FEES.

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I have long held the opinion that it was feasible to frame a plan for a schedule of medical fees which could easily be modified, as to the amount of the charges and other details, to meet the conditions and needs of almost any county or locality in any section of the country. As the plan I have in mind would be for the information, guidance and benefit of the public quite as much as of the profession, it involves conferences and a full understanding with the people of the community beforehand, as well as the fullest possible publicity afterward, through the public press, placards in each office, and otherwise, the explanatory footnote being made an essential part of every publication.

One of the main difficulties about this in the past has been the almost universal, but wholly erroneous, opinion and insistence on the part of both profession and laity that all the physicians of a community have an equal value and should make the same charge for their services. We know full well, and in a way and to an extent that the people can not, that nothing could be further from the truth. Because of the faulty system of medical education, loose medical laws, and lack of local organization and incentives to study, in vogue in this country until recent years, there are regularly licensed physicians in almost every community in the United States, in cities and towns quite as abundantly as in the country districts, who are well paid for all they know or can do for their patrons when they receive anything, and I insist that the time has come for us to deal frankly and openly with each other and the public about this and all other matters of common interest. It is essential to the success of such a plan, too, that we abandon once and forever the antiquated notion of penalties for those who do not live up to the schedule, or blacklists for those who do not pay for services. Such harsh methods are contrary to the spirit and purposes of real organization and, in the very nature of things, can only be productive of misunderstandings and odium.

I have made rate-cutting and cheap doctors a matter of special study in every section of the country for years, and have come to have much sympathy for this class. On getting

down to bottom facts, I have always found that they charged less for their services because they honestly knew, better than any one else did or could, that they were worth less than their competitors, and that this was their only chance to obtain or hold practice. There may be exceptions to this, but I have never found one that would bear investigation. They have my sympathy for another reason. As with the division of fees and commissions, contract and lodge practice, the use of proprietaries and nostrums, and similar mistaken practices and policies, all more hurtful to the people than to the profession, the fault is far more with the schools which pretended to educate these men than with them. In fact, without proper instruction about these matters during student life, so as to make it a part of their very being, just as important to the future physician and his patrons as instruction in anatomy or physiology, and sometimes with bad examples from their teachers to start them in the wrong direction, the wonder is that more of them do not do worse. These are just the men who most need the uplifting influences of county societies and postgraduate courses, they are actual entities with which we must live, associate or contend, and with tact and judgment many of them can be made competent. To suspend or expel them is far more of a punishment to their innocent patrons than to them, and it destroys the only chance of reclaiming them.

What is first and most needed in dealing with this class, for their own good as well as of the people, is to raise their earning capacity, to make them better practitioners and better men, by means of consistent, persistent postgraduate study, and by the influence and example of the higher grade members, in every county society and in such intercourse as comes in daily practice, and then in leading them to the adoption of systematic business methods and aiding them in other ways in securing better compensation. If we could substitute common sense plans of cooperation, the idea of a real community of interests, of practical, kindly helpfulness, such as is common between lawyers, in the place of the habit of fault-finding, jealousy and aloofness which is still as easy to find as it is disgraceful between the physicians of many communities, the difficulties of this entire problem would be reduced to a minimum.

The county societies and postgraduate courses furnish the facilities for doing the scientific and social features of this work. For the business side of it I am advising that the profession in each county or city consider the advisability of arranging for systematic monthly collections, with a carefully selected business representative, and a centrally located "medical collector's office," the collector to be under bond, and on a definite salary, and with authority to appoint as many assistants as may be necessary, for whom he is responsible, very much as sheriffs and city collectors do. The collector should be a man of tact and judgment, he should hold the affairs of each physician as strictly private and confidential, and he should be well paid. This plan should not be tried anywhere until good scientific work is well under way and a spirit of harmony secured, until all of the details have been worked out with the kind of business representatives indicated, and until public sentiment is prepared for it. Even in large cities the plan is worthy of consideration for colony and office buildings, wards or other convenient groups, if it can not be made available for the entire profession. It will not be easy to do these things in any community, in fact, it is never easy to do any important reform work which is worth doing, but with such preparatory work as has been suggested, and with tact and judgment in the earlier steps, I am convinced that the plan could be made as pleasant and convenient for the people as it would be helpful and profitable to the profession.

In most parts of the northwest and on the Pacific Coast the rate of charges sanctioned by custom is sufficient to sustain a competent and equipped profession, but in many sections of the eastern, middle and southern states, outside the large centers of population, and for a large part of the profession in them, all except the surgical fees are wholly inadequate, and this is operating to the disadvantage of both the profession and people now in a way unknown to our forbears. This country in recent years has passed through an era of most remarkable prosperity, but physicians and other professional classes have