



Chris Dietz Dinard van der Laan Ad Ridder

Department of Econometrics and Operations Research, VU University Amsterdam, and Tinbergen Institute.

#### Tinbergen Institute

The Tinbergen Institute is the institute for economic research of the Erasmus Universiteit Rotterdam, Universiteit van Amsterdam, and Vrije Universiteit Amsterdam.

#### Tinbergen Institute Amsterdam

Roetersstraat 31 1018 WB Amsterdam The Netherlands Tel.: +31(0)20 551 3500 Fax: +31(0)20 551 3555

### Tinbergen Institute Rotterdam

Burg. Oudlaan 50 3062 PA Rotterdam The Netherlands Tel.: +31(0)10 408 8900 Fax: +31(0)10 408 9031

Most TI discussion papers can be downloaded at http://www.tinbergen.nl.

# Approximate results for a generalized secretary problem

Chris Dietz, Dinard van der Laan, Ad Ridder

Department of Econometrics and Operations Research VU University Amsterdam De Boelelaan 1105, 1081 HV Amsterdam, The Netherlands

email: {cdietz,dalaan,aridder}@feweb.vu.nl

September 6, 2010

#### Abstract

A version of the classical secretary problem is studied, in which one is interested in selecting one of the  $b$  best out of a group of  $n$  differently ranked persons who are presented one by one in a random order. It is assumed that  $b \geq 1$  is a preassigned number. It is known, already for a long time, that for the optimal policy one needs to compute b position thresholds, for instance via backwards induction. In this paper we study approximate policies, that use just a single or a double position threshold, albeit in conjunction with a level rank. We give exact and asymptotic (as  $n \to \infty$ ) results, which show that the double-level policy is an extremely accurate approximation.

Keywords: Secretary Problem; Dynamic Programming; Approximate Policies

# 1 Introduction

The classical secretary problem is a well known optimal stopping problem from probability theory. It is usually described by different real life examples, notably the process of hiring a secretary. Imagine a company manager in need of a secretary. Our manager wants to hire only the best secretary from a given set of n candidates, where n is known. No candidate is equally as qualified as another. The manager decides to interview the candidates one by one in a random fashion. Every time he has interviewed a candidate he has to decide immediately whether to hire her or to reject her and interview the next one. During the interview process he can only judge the qualities of those candidates he has already interviewed. This means that for every candidate he has observed, there might be an even better qualified one within the set of candidates yet to be observed. Of course the idea is that by the time only a small number of candidates remain unobserved, a recently interviewed candidate that is relatively best will probably also be the overall best candidate.

There is abundant research literature on this classical secretary problem, for which we refer to Ferguson [2] for an historical note and an extensive bibliography. The exact optimal policy is known, and may be derived by various methods, see for instance Dynkin and Yushkevich [1], and Gilbert and Mosteller [4]. Also, many variations and generalizations of the original problem have been introduced and analysed. One of these generalizations is the focus of our paper, namely the problem to select one of the b best, where  $1 \leq b \leq n$  is some preassigned number (notice that  $b = 1$  is the classical secretary problem). Originally, this problem was introduced by Gusein-Zade [5], who derived the structure of the optimal policy: there is a sequence  $0 \leq s_1 < s_2 < \cdots < s_b \leq s_{b+1} = n-1$ of position thresholds such that when candidate  $i$  is presented, and judged to have relative rank k among the first i candidates<sup>1</sup>, then the optimal decision says

$$
i \leq s_1
$$
: continue whatever  $k$  is;  
\n $s_j + 1 \leq i \leq s_{j+1}$  (where  $j = 1, ..., b$ ): 
$$
\begin{cases} \text{stop if } k \leq j \\ \text{continue if } k > j; \end{cases}
$$
  
\n $i = n$ : stop whatever  $k$  is.

<sup>&</sup>lt;sup>1</sup>It is most convenient to rank the candidates  $1, 2, \ldots, n$ , with rank 1 being the best, rank 2 being second best, etc.

Furthermore, [5] gave an algorithm to compute these thresholds, and derived asymptotic expressions (as  $n \to \infty$ ) for the  $b = 2$  case. Also Frank and Samuels [3] proposed an algorithm, and gave the limiting (as  $n \to \infty$ ) probabilities and limiting proportional thresholds  $s_j/n$ .

The algorithms of [3, 5] are based on dynamic programming, which means that the optimal thresholds  $s_j$ , and the optimal winning probability are determined numerically. The next interest was to find analytic expressions. To our best knowledge, this has been resolved only for  $b = 2$  by Gilbert and Mosteller [4], and for  $b = 3$  by Quine and Law [6]. Although the latter claim that their approach is applicable to produce exact results for any b, it is clear that the expressions become rather untractable for larger b. This has inspired us to develop approximate results for larger b.

We consider two approximate policies for the general b case: single-level policies, and double-level policies. A single-level policy is given by a single position threshold s in conjuction with a rank level  $r$ , such that when candidate i is presented, and judged to have relative rank  $k$  among the first i candidates, then the policy says

$$
i \leq s
$$
: continue whatever  $k$  is;  
\n $s + 1 \leq i \leq n - 1$ :  $\begin{cases} \text{stop if } k \leq r \\ \text{continue if } k > r; \end{cases}$   
\n $i = n$ : stop whatever  $k$  is.

A double-level policy is given by two position thresholds  $s_1 < s_2$  in conjuction with two rank levels  $r_1 < r_2$ , such that when candidate i is presented, and judged to have relative rank  $k$  among the first  $i$  candidates, then the policy says

$$
i \leq s_1 : \text{ continue whatever } k \text{ is;}
$$
\n
$$
s_1 + 1 \leq i \leq s_2 : \begin{cases} \text{stop if } k \leq r_1 \\ \text{continue if } k > r_1; \end{cases}
$$
\n
$$
s_2 + 1 \leq i \leq n - 1 : \begin{cases} \text{stop if } k \leq r_2 \\ \text{continue if } k > r_2; \end{cases}
$$
\n
$$
i = n : \text{stop whatever } k \text{ is.}
$$

We shall derive the exact winning probability for these two approximate policies, when the threshold and level parameters are given. These expressions can then used easily to compute the optimal single-level and the optimal doublelevel policies, i.e., we optimize the winning probabilities (under these level policies) with respect to their threshold and level parameters. The most important result is that the winning probabilities of the optimal double-level policies are extremely close to the winning probabilities of the optimal policies (with the b thresholds), specifically for larger b. In other words, we have found explicit formulas that approximate closely the winning probabilities for this generalized secretary problem. As an example, we present in Table 1 the relative errors in percentages for a few  $n, b$  combinations (a more extended table can be found in Section 4). Our second contribution is the derivation of

Table 1: Relative errors  $(\%)$  of the optimal double-level policies.

			$n = 100$ $n = 250$ $n = 1000$
$b=10$	1.702	1.841	1.911
$b=25$	0.036	0.066	0.084

asymptotic results for our level policies as  $n \to \infty$ . This means both for the (optimal) winning probabilities, and the (optimal) fractional thresholds  $s_j/n$ .

The paper is organized as follows. Section 2 contains the derivation of the exact winning probability of the single-level policy, and the associated asymptotic results; Section 3 deals with the two-level policies. Finally, in Section 4 we demonstrate how accurate the approximate policies are performing.

## 2 Single-level policies

Before we consider the single-level polcies we first introduce some notation we use throughout this paper. The absolute rank of the  $i$ -th object is denoted by  $X_i$ , while the relative rank of the *i*-th object is denoted by  $Y_i$ . Ranks run from 1 to *n*, and we say that rank *i* is higher than rank *j* when  $i < j$ . Moreover for natural numbers x and n, the falling factorial  $x(x - 1)...(x - n + 1)$  is denoted by  $(x)_n$ . Note that  $(x)_n$  is the number of *n*-permutations of a set containing  $x$  elements which is also the number of different injective functions from  $\{1, 2, ..., n\}$  to  $\{1, 2, ..., x\}$ . It is easily seen that  $(x)_n = n! {x \choose n}$  $\frac{1}{a}$  $\binom{x}{n}$  and thus we have ¡ ¢

$$
\frac{(x)_n}{(y)_n} = \frac{\binom{x}{n}}{\binom{y}{n}}.\tag{1}
$$

## 2.1 Winning probability for single-level policies

In this variant of the well-known secretary problem the objective is to pick one of the b best objects from n objects consecutively arriving one by one in the usual random fashion known from the classical problem. In this subsection we consider the performance of the class of so-called single-level policies which is determined by two integer parameters s (called the position threshold) and r (called the rank level). Following such a single-level policy objects are considered to be selected from position  $s + 1$  and then the first one encountered with a relative rank higher or equal than  $r$  is picked. Moreover, we assume that if the first  $n-1$  items are not picked that then the last object is certainly picked independent of its relative rank  $Y_n$ . Let  $\pi = \pi(s, r)$  be such a policy with  $0 \leq s \leq n-1$  and  $1 \leq r \leq b$ . To analyze the performance of this class of policies an explicit expression for the probability  $P_{SLP}(\pi)$  of success when applying the single-level policy  $\pi = \pi(s, r)$  will be obtained. Thus  $P_{SLP}(\pi)$ is the probability that an object is picked with absolute rank higher than or equal to b if policy  $\pi$  is applied. Note: when we wish to express explicitly parameters  $(n, b, s, r)$  we denote it, otherwise we omit it.

**Theorem 1.** For  $r = 1, 2, ..., b$  we have that  $P_{SLP}(\pi(s, r)) = \frac{b}{n}$  if  $0 \le s \le r-1$ 

or  $s = n - 1$ , and otherwise

$$
P_{\text{SLP}}(\pi(s,r)) = \sum_{i=s+1}^{n-1} \frac{(s)_r}{(i-1)_r} \left(\frac{r}{n} + \frac{1}{n} \sum_{j=r+1}^b \sum_{k=1}^r \frac{\binom{j-1}{k-1} \binom{n-j}{i-k}}{\binom{n-1}{i-1}}\right) + \frac{(s)_r}{(n-1)_r} \frac{b}{n}.\tag{2}
$$

Before proving this expression we need two auxiliary results.

**Lemma 2.** For  $s = 0, 1, ..., n-2$  and  $i = s+2, s+3, ..., n$  we have that

$$
\mathbb{P}(\min\{Y_{s+1}, Y_{s+2}, \dots, Y_{i-1}\} > r) = \begin{cases} 0 & \text{if } s < r \\ \frac{(s)_r}{(i-1)_r} & \text{if } s \ge r. \end{cases}
$$

*Proof.* Let A be the event  $\min\{Y_{s+1}, Y_{s+2}, \ldots, Y_{i-1}\} > r$ . If  $s < r$  then  $Y_{s+1} \leq$ r and thus  $\mathbb{P}(A) = 0$ . For  $s \geq r, i = s + 2, \ldots, n - 1$  we have that  $\mathbb{P}(A)$  is the probability that the rankings  $1, 2, \ldots, r$  are contained in the first s positions of a random permutation of the numbers  $1, 2, \ldots, i-1$ . Thus  $\mathbb{P}(A)$  is the number of distinct injective functions from  $\{1, 2, \ldots, r\}$  to  $\{1, 2, \ldots, s\}$  divided by the number of distinct injective functions from  $\{1, 2, \ldots, r\}$  to  $\{1, 2, \ldots, i-1\}$ . Hence  $\mathbb{P}(A) = \frac{(s)_r}{(i-1)_r}$ .  $\Box$ 

**Lemma 3.** For  $i = s + 1, s + 2, ..., n - 1$  and  $r = 1, 2, ..., b$  we have that

$$
\mathbb{P}(Y_i \le r | X_i = j) = \begin{cases} 1 & \text{for } j = 1, 2, \dots, r \\ \sum_{k=1}^r \frac{\binom{j-1}{k-1} \binom{n-j}{i-k}}{\binom{n-1}{i-1}} & \text{for } j = r+1, r+2, \dots, b. \end{cases}
$$

*Proof.* We have that  $Y_i \leq X_i$  and thus  $\mathbb{P}(Y_i \leq r | X_i = j) = 1$  if  $j \leq r$ . Suppose that  $j \in \{r+1, r+2, \ldots, b\}$ . If  $X_i = j$  then  $Y_i = k$  for  $k \in \{1, 2, \ldots, r\}$  if  $k-1$ objects from the  $j-1$  objects with absolute ranking smaller than j are among the first  $i - 1$  objects. Thus  $\mathbb{P}(Y_i = k | X_i = j) = \mathbb{P}(H = k - 1)$  where H is a hypergeometrically distributed random variable with population size  $n-1$ , sample size  $i - 1$  and  $j - 1$  successes in the population. Hence

$$
\mathbb{P}(Y_i \le r | X_i = j) = \sum_{k=1}^r \mathbb{P}(H = k - 1) = \sum_{k=1}^r \frac{\binom{j-1}{k-1} \binom{n-j}{i-k}}{\binom{n-1}{i-1}}.
$$



*Proof.* (Of Theorem 1.) The case  $s = n - 1$  is trivial because then  $P_{SLP}(\pi(n-\lambda))$  $(1,r)) = \mathbb{P}(X_n \leq b) = \frac{b}{n}.$ 

The cases  $s = 0, \ldots, r - 1$  are also trivial because then for sure  $Y_{s+1} \leq r$ , and thus  $P_{\text{SLP}}(\pi(s,r)) = \mathbb{P}(X_{s+1} \leq b) = \frac{b}{n}$ .

Now consider the 'general' case. For  $i = s+1, s+2, \ldots, n$  and  $j = 1, 2, \ldots, b$ let  $A_j^i$  be the event that  $X_i = j$  and policy  $\pi(s, r)$  picks the object at position i:

$$
A_j^i = \{\min\{Y_{s+1}, Y_{s+2}, \dots, Y_{i-1}\} > r, Y_i \le r, X_i = j\}.
$$

Thus,

$$
P_{\text{SLP}}(\pi(s,r)) = \sum_{i=s+1}^{n} \sum_{j=1}^{b} \mathbb{P}(A_j^i)
$$
  
= 
$$
\sum_{j=1}^{b} \mathbb{P}(A_j^{s+1}) + \sum_{i=s+2}^{n-1} \sum_{j=1}^{b} \mathbb{P}(A_j^i) + \sum_{j=1}^{b} \mathbb{P}(A_j^n).
$$

Cases  $i = s + 1$  and  $i = n$  are treated seperately. Notice that for  $k < i$  the relative ranks  $Y_k$  are independent of both  $X_i$  and  $Y_i$ , thus (for  $s+2 \leq i \leq n-1$ )

$$
\mathbb{P}(A_j^i) = \mathbb{P}(\min\{Y_{s+1}, Y_{s+2}, \dots, Y_{i-1}\} > r, Y_i \le r, X_i = j)
$$
  
= 
$$
\mathbb{P}(\min\{Y_{s+1}, Y_{s+2}, \dots, Y_{i-1}\} > r) \mathbb{P}(Y_i \le r, X_i = j)
$$
  
= 
$$
\mathbb{P}(\min\{Y_{s+1}, Y_{s+2}, \dots, Y_{i-1}\} > r) \mathbb{P}(Y_i \le r | X_i = j) \mathbb{P}(X_i = j),
$$

with  $\mathbb{P}(X_i = j) = \frac{1}{n}$ , and the other two factors were determined in Lemma 2 and Lemma 3. For  $i = s + 1$ :

$$
\mathbb{P}(A_j^{s+1}) = \mathbb{P}(X_{s+1} = j, Y_{s+1} \le r) = \mathbb{P}(Y_{s+1} \le r | X_{s+1} = j) \mathbb{P}(X_{s+1} = j),
$$

and then apply Lemma 3 while noticing that  $(s)_r/(i-1)_r = 1$ . For  $i = n$ :

$$
\mathbb{P}(A_j^n) = \mathbb{P}(\min\{Y_{s+1}, Y_{s+2}, \dots, Y_{n-1}\} > r, X_n = j)
$$
  
= 
$$
\mathbb{P}(\min\{Y_{s+1}, Y_{s+2}, \dots, Y_{n-1}\} > r)\mathbb{P}(X_n = j),
$$

and apply Lemma 2.

We defer the comparison of the performance of single-level policies with the optimal policy to Section 4.

 $\Box$ 

#### 2.2 Asymptotic results for single-level policies

For any  $n \in \mathbb{N}$  the probability of successfully applying a single-level policy  $\pi(s, r)$  is given by (2). Moreover, by enumeration, marginal analysis, and/or dynamic programming the values of s and r maximizing  $P_{SLP}(\pi(s, r))$  may be obtained (see Section 4), but in general the computation time increases if  $n$ gets larger. However, in the limit  $n \to \infty$  the expression given by (2) may be simplified. In this section we will find asymptotic results on the performance of an important family of single-level policies for  $n \to \infty$ . To obtain these asymptotic results we restrict to the family of single-level policies for which there exists some  $n_0 \in \mathbb{N}$ ,  $r_0 \in \{1, 2, \ldots, b\}$  and  $0 < \alpha < 1$  such that  $r = r_0$  for all  $n \geq n_0$  and  $\lim_{n \to \infty} \frac{s}{n} = \alpha$ . In other words we assume that the rank level r is fixed for large n while the position threshold  $s \approx \alpha n$ . This is motivated by numerical evidence from dynamic programming that optimal single-level policies have these asymptotical properties. Under this assumption the optimal values of  $r_0$  and  $\alpha$  should depend (only) on b. The idea is that by obtaining an asymptotic simplification of  $(2)$  for all positive integers b the corresponding asymptotical optimal values for  $r_0$  and  $\alpha$  could be obtained analytically.

**Theorem 4.** Fix  $r \in \{1, ..., b\}$ , and let  $s = \alpha n + o(n)$  (as  $n \to \infty$ ), then

$$
\lim_{n \to \infty} P_{\text{SLP}}^{(n)}(\pi(s,r)) = \alpha^r \int_{\alpha}^1 \frac{1}{x^r} \left( r + \sum_{j=r+1}^b \sum_{k=1}^r \binom{j-1}{k-1} x^{k-1} (1-x)^{j-k} \right) dx.
$$
\n(3)

*Proof.* Consider the hypergeometric probability  $\binom{j-1}{k-1}$  $k-1$  $\binom{n-j}{j}$ i−k ¢ /  $(n-1)$ i−1 ¢ in the expression of the winning probability (2) (see also Lemma 3). Swapping the parameters of sample size and the number of successes, we know that this probability is equal to  $\binom{i-1}{k-1}$  $k-1$  $\sqrt{n-i}$ j−k ¢ /  $\frac{1}{n-1}$  $j-1$  $\tilde{\zeta}$ . This is interpreted as the probability of finding  $k-1$  successes in a sample of size  $j-1$  when this sample is drawn without replacement from a population of size  $n-1$  containing a total number of  $i - 1$  possible successes. We notice in expression (2) that both population size  $n-1$  and the total number of  $i-1$  successes tend to infinity, proportionally, whereas the sample size  $j-1$  remains fixed. Hence, we may approximate the hypergeometric probability by a binomial probability:

$$
\frac{\binom{i-1}{k-1}\binom{n-i}{j-k}}{\binom{n-1}{j-1}} = \binom{j-1}{k-1} \left(\frac{i-1}{n-1}\right)^{k-1} \left(\frac{n-i}{n-1}\right)^{j-k} + o(1)
$$
\n
$$
= \binom{j-1}{k-1} x^{k-1} (1-x)^{j-k} + o(1), \tag{4}
$$

where  $i, n \to \infty$  such that  $(i-1)/(n-1) \to x \in (0,1)$ . Notice that equivalently,  $i/n \rightarrow x$ .

Next, consider the ratio  $(s)_r/(i-1)_r$ :

$$
\frac{(s)_r}{(i-1)_r} = \prod_{k=0}^{r-1} \frac{s-k}{i-1-k} = \prod_{k=0}^{r-1} \frac{\frac{s}{n} - \frac{k}{n}}{\frac{i}{n} - \frac{1+k}{n}}
$$
  
= 
$$
\prod_{k=0}^{r-1} \frac{\alpha + o(1)}{\frac{s}{n} + o(1)} = \left(\frac{\alpha}{x}\right)^r + o(1) \quad (n \to \infty).
$$
 (5)

Combining the two asymptotics (4) and (5), it is easily seen that the first term in the expression of the winning probability  $(2)$ , i.e., the  $\Sigma$  part, can be considered as a Riemann sum converging to the integral (3). Finally, the last term in the expression of the winning probability (2) is clearly less than  $b/n$ , and thus converges to zero as  $n \to \infty$ .  $\Box$ 

Denote the integrand in expression (3) of the asymptotic winning probability by  $f(x)$ . Thus, the expression is

$$
P_{\text{SLP}}^{(\infty)}(\pi(\alpha, r)) = \alpha^r \int_{\alpha}^{1} f(x) dx.
$$

The function  $\alpha \in (0,1) \mapsto P_{SLP}^{(\infty)}(\pi(\alpha, r))$  is unimodal concave, thus making it easy to find numerically the optimal  $\alpha$  by solving the first-order condition using the bisection procedure. Hence, we can compare empirically the asymptotic optimal winning probability with (finite) optimal winning probabilities. As an example, we set  $b = 5, r = 3$ . Then we find  $\alpha^* = 0.5046$  and  $P_{SLP}^{(\infty)}(\pi(\alpha^*, r)) =$ 0.765697. Figure 1 shows the winning probabilities  $P_{\text{SLP}}^{(n)}(\pi(s^*, r))$ , where  $s^* =$  $s^*(r)$  denotes the optimal position threshold given rank level r and the number of candidates n, obtained by optimizing the  $P_{\text{SLP}}^{(n)}(\pi(s,r))$  with respect to s (see Section 4).



Figure 1: Optimal finite and asymptotic winning probabilities for single-level policies with  $b = 5, r = 3$ .

# 3 Double-level policies

A natural extension of the single-level policies is the class of double-level policies for the secretary problem where the objective is to pick one of the b best objects from  $n$  objects consecutively arriving one by one in the usual random fashion. Let be given two rank levels  $1 \leq r_1 < r_2 \leq b$ , and two position thresholds  $r_1 \leq s_1 < s_2 \leq n-1$  (we discard the trivial cases of  $s_2 = n$  which gives again a single-level policy, and  $s_1 < r_1$  which leads to stopping at position  $s_1 + 1$ ). The double-level policy says to observe the first  $s_1$  presented objects without picking any; next, from objects at positions  $s_1 + 1$  up to  $s_2$  the first one encountered with a relative rank higher or equal than  $r_1$  is picked; if no such object appears, the first object at positions  $s_2 + 1$  up to  $n - 1$  is selected which has a relative rank of at least  $r_2$ ; finally, if all these  $n-1$  items are not picked, the last object is certainly picked independent of its relative rank  $Y_n$ . Slightly abusing, we denote again by  $\pi = \pi(s, r)$  such a double-level policy and by  $P_{\text{DLP}}(\pi)$  its winning probability.

**Theorem 5.** The double-level policy given by rank levels  $1 \le r_1 < r_2 \le b$ , and

position thresholds  $r_1 \leq s_1 < s_2 \leq n-1$  has winning probability

$$
P_{\text{DLP}}(\pi(s,r)) = \sum_{i=s_1+1}^{s_2} \frac{(s_1)_{r_1}}{(i-1)_{r_1}} \left( \frac{r_1}{n} + \frac{1}{n} \sum_{j=r_1+1}^{b} \sum_{k=1}^{r_1} \frac{\binom{j-1}{k-1} \binom{n-j}{i-k}}{\binom{n-1}{i-1}} \right)
$$
  
+ 
$$
\sum_{i=s_2+1}^{n-1} \frac{(s_1)_{r_1} (s_2 - r_1)_{r_2 - r_1}}{(i-1)_{r_2}} \left( \frac{r_2}{n} + \frac{1}{n} \sum_{j=r_2+1}^{b} \sum_{k=1}^{r_2} \frac{\binom{j-1}{k-1} \binom{n-j}{i-k}}{\binom{n-1}{i-1}} \right)
$$
  
+ 
$$
\frac{(s_1)_{r_1} (s_2 - r_1)_{r_2 - r_1}}{(n-1)_{r_2}} \frac{b}{n}.
$$
 (6)

Proof. Similar to the proof of Theorem 1, once we have established that

$$
\mathbb{P}(\min\{Y_{s_1+1},\ldots,Y_{s_2}\} > r_1; \ \min\{Y_{s_2+1},\ldots,Y_{i-1}\} > r_2) = \frac{(s_1)_{r_1}(s_2-r_1)_{r_2-r_1}}{(i-1)_{r_2}}.
$$

This can be proved as follows. Let A be the event of concern, then  $\mathbb{P}(A)$ is the probability that the rankings  $1, 2, \ldots, r_1$  are contained in the first  $s_1$ positions of a random permutation of the numbers  $1, 2, \ldots, i - 1$ , and the rankings  $r_1 + 1, r_1 + 2, \ldots, r_2$  are contained in the first  $s_2$  positions. However, any permutation for which  $1, 2, \ldots, r_1$  are contained in the first  $s_1$  positions, leaves  $s_2 - r_1$  positions for rankings  $r_1 + 1, r_1 + 2, \ldots, r_2$  in order to become a 'feasible' permutation; the remaining  $i - 1 - r_2$  rankings can be positioned arbitrary. For  $\mathbb{P}(A)$  we divide the number of feasible permutations by the total number of permutations:

$$
\mathbb{P}(A) = \frac{(s_1)_{r_1} (s_2 - r_1)_{r_2 - r_1} (i - 1 - r_2)!}{(i - 1)!} = \frac{(s_1)_{r_1} (s_2 - r_1)_{r_2 - r_1}}{(i - 1)_{r_2}}.
$$

**Theorem 6.** Fix rank levels  $1 \leq r_1 < r_2 \leq b$ , and let  $s_1 = \alpha_1 n + o(n)$  and  $s_2 = \alpha_2 n + o(n)$  (as  $n \to \infty$ ), where  $0 < \alpha_1 < \alpha_2 < 1$ . Then

$$
\lim_{n \to \infty} P_{\text{DLP}}^{(n)}(\pi(s,r)) = \alpha_1^{r_1} \int_{\alpha_1}^{\alpha_2} \frac{1}{x^{r_1}} \left( r_1 + \sum_{j=r_1+1}^{b} \sum_{k=1}^{r_1} {j-1 \choose k-1} x^{k-1} (1-x)^{j-k} \right) dx + \alpha_1^{r_1} \alpha_2^{r_2 - r_1} \int_{\alpha_2}^{1} \frac{1}{x^{r_2}} \left( r_2 + \sum_{j=r_2+1}^{b} \sum_{k=1}^{r_2} {j-1 \choose k-1} x^{k-1} (1-x)^{j-k} \right) dx.
$$
\n(7)

Proof. Similar to the proof of Theorem 4.

 $\Box$ 

Denote the two integrands in expression (7) of the asymptotic winning probability by  $f_1(x)$  and  $f_2(x)$ , respectively. Thus, the expression is

$$
P_{\text{DLP}}^{(\infty)}(\pi(\alpha, r)) = \alpha_1^{r_1} \int_{\alpha_1}^{\alpha_2} f_1(x) dx + \alpha_1^{r_1} \alpha_2^{r_2 - r_1} \int_{\alpha_2}^1 f_2(x) dx.
$$

The functions  $\alpha_1 \in (0, \alpha_2) \mapsto P_{\text{DLP}}^{(\infty)}(\pi(\alpha, r))$  (keeping  $\alpha_2$  fixed), and  $\alpha_2 \in$  $(\alpha_1, 1) \mapsto P_{\text{DLP}}^{(\infty)}(\pi(\alpha, r))$  (keeping  $\alpha_1$  fixed) are unimodal concave, thus making it easy to find numerically the optimal  $\alpha = (\alpha_1, \alpha_2)$  by solving the first-order conditions using the bisection procedure. Hence, we can compare empirically the asymptotic optimal winning probability with (finite) optimal winning probabilities. As an example, we set  $b = 10, r_1 = 2, r_2 = 6$ . Then we find  $\alpha_1^* = 0.3630, \ \alpha_2^* = 0.6446 \text{ and } P_{\text{DLP}}^{(\infty)}(\pi(\alpha^*, r)) = 0.957643. \text{ Figure 2 shows the}$ winning probabilities  $P_{\text{DLP}}^{(n)}(\pi(s^*, r))$ , where  $s^* = (s_1^*(r), s_2^*(r))$  denotes the optimal position thresholds given rank levels  $r = (r_1, r_2)$  and the number of candidates n, obtained by optimizing the  $P_{\text{DLP}}^{(n)}(\pi(s,r))$  with respect to  $s = (s_1, s_2)$ (see Section 4).



Figure 2: Optimal finite and asymptotic winning probabilities for double-level policies with  $b = 5, r_1 = 2, r_2 = 6.$ 

## 4 Numerical Results

We can find numerically the optimal single-level policy for a given number of candidates n, and a given worst allowable rank  $b$ , in a two-step approach as:

$$
\max_{r=1,\dots,b} \max_{s=r,\dots,n-1} P_{\text{SLP}}(\pi(s,r)).
$$

Thus, in the first step, we fix also a rank level  $r$  (between 1 and  $b$ ). The function  ${r, \ldots, n-1} \rightarrow P_{SLP}(\pi(\cdot, r))$  is unimodal concave (this follows after a marginal analysis), and thus we can solve numerically for the optimal position threshold  $s^* = s^*(r)$ , and the associated winning probability  $P_{SLP}(\pi(s^*, r))$ . The second step is simply a complete enumeration to determine

$$
\max\{P_{\text{SLP}}(\pi(s^*, r)) : r = 1, \dots b\}.
$$

However, it can be shown that the function  $\{1,\ldots,b\} \to P_{SLP}(\pi(s^*(\cdot),\cdot))$  is unimodal, which yields a shortcut in the second step. To check our numerical results, we have constructed an alternative method to find the optimal position threshold  $s^*(r)$ , given  $n, b, r$ , namely by dynamic programming (see the Appendix for the details).

Similarly, in the case of double-level policies, we have constructed a two-step approach, where the first step finds the optimal position thresholds  $s_1^*$  =  $s_1^*(r_1, r_2)$  and  $s_2^* = s_2^*(r_1, r_2)$  for any given pair of rank levels  $(r_1, r_2)$ , and its associated winning probability  $P_{\text{DLP}}(\pi(s^*, r))$  (vector notation for s and r). Then a straightforward search procedure determines

$$
\max_{r_1=1,\dots,b-1} \max_{r_2=r_1+1,\dots,b} P_{\text{DLP}}(\pi(s^*, r)).
$$

Finally, as mentioned in the introductory section, dynamic programming can be applied easily to obtain the optimal (multi-level) policy [3, 5].

Table 2 gives the relative errors of the winning probabilities of the optimal single and double-level policies for  $n = 100, 250,$  and  $n = 1000$ , and for  $b =$  $5, 10, \ldots, 25$ , relatively to the corresponding optimal multi-level policies. The double-level policy gives extremely small errors for larger  $b$ , up to very large population sizes n. Also we notice that the errors (for a given b) increase

		single-level		double-level				
	$n = 100$	$n=250$	$n = 1000$	$n=100$	$n = 250$	$n = 1000$		
$b=5$	10.630	10.854	10.965	3.286	3.331	3.354		
$b=10$	5.262	5.674	5.876	1.702	1.841	1.911		
$b=15$	2.095	2.467	2.658	0.568	0.686	0.746		
$b=20$	0.739	0.996	1.131	0.155	0.221	0.258		
$b=25$	0.239	0.381	0.464	0.036	0.066	0.084		

Table 2: Relative errors (%) of the optimal single- and double-level policies.

slightly as  $n$  increases. Finally, we have computed the optimal asymptotic winning probabilities of the level policies:

$$
\max_{r=1,\dots,b} P_{\text{SLP}}^{(\infty)}(\pi(\alpha^*,r)),
$$

where  $\alpha^* = \alpha^*(r)$  is the associated proportional rank level given r, obtained by the procedure elaborated in Section 2. Similarly, for the double-level policies

$$
\max_{r_1=1,\dots,b-1} \max_{r_2=r_1+1,\dots,b} P_{\text{DLP}}^{(\infty)}(\pi(\alpha^*,r))
$$

yields the optimal asymptotic winning probabilities. Table 3 summarizes our computations for a range of b-values. Also we included the asymptotic results of the optimal (full) policy, given in Frank and Samuels [3]  $(t_1 = \lim_{n \to \infty} s_1^*/n$  for the optimal position threshold). Again we see how accurate the approximations of the level policies are. Notice that the  $\alpha^*$  thresholds are not monotone in b, this is due to the discrete character of the levels  $r_1$  and  $r_2$ .

Table 3: Asymptotics of the optimal multi-level, single- and double-level policies.

		$b \mid t_1 \qquad P(\pi) \mid r \quad \alpha \qquad P_{\text{SLP}}(\pi) \mid r_1 \quad r_2 \quad \alpha_1 \qquad \alpha_2 \qquad P_{\text{DLP}}(\pi)$			
		$\overline{5}$ 0.3255 0.860347 3 0.5046 0.765697 1 4 0.2996 0.6559 0.831420			
		$10 \mid 0.3129$ $0.976530 \mid 4$ $0.4692$ $0.918487 \mid 2$ 6 $0.3630$ $0.6446$ $0.957643$			
		$15 \mid 0.3068$ $0.995902 \mid 6$ $0.5152$ $0.968786 \mid 3$ 9 0.3960 0.6822 0.988265			
		$20   0.3031   0.999271   7 0.4990   0.987504   4 12 0.4164 0.7051 0.996561$			
		$25 \mid 0.3006$ $0.999869 \mid 9$ $0.5270$ $0.994938 \mid 5$ 14 $0.4304$ $0.6965$ $0.998961$			

## 5 Conclusion

For the considered generalized secretary problem of selecting one of the b best out of a group of n we have obtained closed expressions for the probability of success for all possible single- and double-level policies. For any given finite values of n and b these expressions can be used to obtain the optimal single-level policy respectively optimal double-level policy in a straightforward manner. Moreover, asymptotically for  $n \to \infty$  we have also obtained closed expressions for the winning probability for relevant families of single-level and double-level policies. Optimizing this expression for the family of single-level policies an asymptotic optimal rank level  $r$  and corresponding optimal position threshold fraction  $\alpha^*$  and asymptotic winning probability are easily obtained. Similarly we have done such asymptotic analysis and optimization for the relevant family of double-level policies. Both for the single-level and double-level policies we confirmed numerically for  $b = 5$  that the winning probabilities for optimal finite and double level policies for finite values of  $n$  converge if  $n$  increases to the (respectively single-level and double-level) optimal asymptotic winning probabilities.

Finally, we computed for varying  $b$  and  $n$  the optimal single-level and doublelevel policies and corresponding winning probabilities and compared the results to the overall optimal policy which is determined by b position thresholds. We found that the single-level policies and especially the double-level policies perform nearly as well as the overall optimal policy. In particular for a generalized secretary problem with a larger value of b applying the optimal single-level or double-level policy could be considered, because implementation of the overall optimal policy using b different thresholds is unattractive compared to using only one or two thresholds for implementing the policy. Besides for large b the gain in performance of the overall optimal policy over the optimal double-level policy is very small.

# References

[1] Dynkin, E.B. and Yushkevich, A. 1969. Markov Processes: Theorems and Problems, Plenum Press, New York.

- [2] Ferguson, T.S. 1989. Who solved the secretary problem? Statistical Science 4, 282-296.
- [3] Frank, A.Q. and Samuels, S.M. 1980. On an optimal stopping problem of Gusein-Zade. Stochastic Processes and their Applications 10, 299-311.
- [4] Gilbert, J.P. and Mosteller, F. 1966. Recognizing the maximum of a sequence. Journal of the American Statistical Association 61, 35-73.
- [5] Gusein-Zade, S.M. 1966. The problem of choice and the optimal stopping rule for a sequence of indpendent trials. Theory of Probability and its Applications 11, 472-476.
- [6] Quine, M.P. and Law, J.S. 1996. Exact results for a secretary problem. Journal of Applied Probability 33, 630-639.

## Appendix: Dynamic Programming

The dynamic programming method might be applied to find numerically the optimal single-, double- and multiple-level ('full') policies. Here, we summarize the algorithm for the single-level policy; it is straightforward how to generalize the algorithm to the double-level, and the multiple-level cases.

Define the single-level policy with threshold s and level r, denoted  $\pi(s, r)$ , by its actions

$$
i \leq s : a_i(k) = 1 \text{ for all } k
$$

$$
s + 1 \leq i \leq n - 1 : a_i(k) = \begin{cases} 0, & \text{if } k \leq r \\ 1, & \text{if } k > r; \end{cases}
$$

$$
i = n : a_n(k) = 0 \text{ for all } k,
$$

where 1 means to continue, and 0 means to stop and select this candidate. We restrict to  $1 \leq r \leq b$ . Denote by  $P_{SLP}(\pi(s, r))$  the probability of winning when  $\pi(s,r)$  is applied. Given level r we determine the optimal threshold  $s^*(r)$ , defined by

$$
s^*(r) = \arg\max_{s} P_{\text{SLP}}(\pi(s,r)).
$$

We use dynamic programming to find it. Define for  $i = 1, \ldots, n - 1$  the value  $f_i(1)$  to be the maximal probability of winning when  $Y_i \leq r$  is observed, and  $f_i(2)$  to be the maximal probability of winning when  $Y_i > r$ . The optimality equations are:

$$
f_{n-1}(1) = \max \left\{ \underbrace{\mathbb{P}(X_{n-1} \le b \mid Y_{n-1} \le r)}_{a=0}, \underbrace{\mathbb{P}(Y_n \le b)}_{a=1} = \frac{b}{n} \right\}
$$

$$
f_{n-1}(2) = \frac{b}{n};
$$

for  $i = n - 2, n - 3, \ldots, r$ 

$$
f_i(1) = \max \{ \underbrace{\mathbb{P}(X_i \le b | Y_i \le r)}_{a=0}, \underbrace{f_i(2)}_{a=1} \}
$$

$$
f_i(2) = \frac{r}{i+1} f_{i+1}(1) + \frac{i+1-r}{i+1} f_{i+1}(2),
$$

and for  $i = r - 1, r - 2, \ldots, 1$  (since then surely  $Y_i \le r$  and  $Y_{i+1} \le r$ ):

$$
f_i(1) = \max \{ \underbrace{\mathbb{P}(X_i \le b)}_{a=0}, \underbrace{f_{i+1}(1)}_{a=1} \}
$$
  
 $f_i(2) = \text{not defined.}$ 

One can show that the result of this DP recursion is indeed a SLP by setting  $s^*(r) = \max\{i : a_i^* = 1\}.$  Moreover, note that probabilities  $\mathbb{P}(X_i \leq b | Y_i \leq r)$ occuring in the optimality equations can easily be obtained, for example by applying Lemma 3 and Bayes' rule.