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## Weather NOWCasting: ROI and Integrated Risk Management Analysis

Housel, Thomas; Mun, Johnathan; Ford, David; Hom, Sandra; Harris, Dave; Cornachio, Matt

Monterey, California. Naval Postgraduate School

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# Weather NOWCasting: ROI and Integrated Risk Management Analysis

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and Mathew Cornachio USMC (Masters Theses  
Students)

Monterey, California

[WWW.NPS.EDU](http://WWW.NPS.EDU)



- The problem: UAV missions are frequently scrapped due to inadequate, detailed, micro weather in time sensitive weather voids in mission areas
- The purpose of this activity is to provide A2I Air Force leaders in their mission to:
  - a) Measure the return on investment (ROI) and future value (IRM) for weather sensors and forecasting algorithms that provide instantaneous weather information for pilots and UAV operators in combat zones.
  - b) Complement ongoing economic evaluation of field experimentation activities for the rapid testing and fielding of new sensor technologies.
- The NPS team worked with the A2I team to help them structure the business case for acquiring the requisite technologies using the ROI-IRM\* framework and analysis results and utilize the analysis to manage the program trade-offs over time.

\* *Return on Investment using the Integrated Risk Management process*



- Secondary research conducted to review current options for weather sensors and forecasting
  - There are ***no acceptable market comparable(s) for monetization of the value of the sensor bundle***
  - Research has established that sensors are valuable ***but has not monetized that value***
- ROI-KVA Analysis: Method and Results
- Integrated Risk Management: Monte Carlo Risk Simulation with Real Options Valuation and Analysis of Alternatives
- Recommendations



# ROI Methodology: Knowledge Value Added (KVA)

- $ROI = [\$Revenue - \$Cost] / [\$Cost]$ 
  - There is no revenue in a non-profit requiring a revenue surrogate for ROI
  - Market comparable(s) is a common approach for estimating revenue surrogate
  - We used a very conservative market comparable = \$1 (Mission Execution Process) and \$.10 (Weather Only Forecasting Process) for per unit of output monetized value
- KVA: Measures all outputs in common units of value – Knowledge
  - Market comps are used to establish a putative revenue per unit of knowledge
  - Knowledge is measured in common units of learning time (with a common reference point learner): i.e., 10K hours of actual learning time = Ph.D. in meteorology and 1440 hours represents actual training of an E5 for 9 months in interpreting weather forecasts
  - We used normalized learning time estimates for the mission execution process (and converted them to actual learning time) and actual learning time for the WeatherNow forecasting and use of that weather information process.
- $KVA\ ROI = 10K\ units\ of\ actual\ knowledge * \$.10 * number\ of\ uses\ of\ the\ knowledge\ in\ a\ given\ sample\ period\ (i.e.,\ 1\ year) / cost\ to\ use\ the\ resources\ (i.e.,\ sensor\ bundle\ and\ human\ resources—O3,\ E5)$



# ROI on Mission Execution Results: As-Is and To-Be Comparison

	---- As-Is ----		---- To-Be ----		Change in Return on Knowledge	Change in Return on Investment
	Return on Knowledge	Return on Investment	Return on Knowledge	Return on Investment		
<b>TOTAL</b>	<b>38%</b>	<b>-62%</b>	<b>107%</b>	<b>7%</b>	<b>69%</b>	<b>69%</b>
<b>DAY PRIOR TO FLIGHT</b>						
<b>Data Extraction (mission study)</b>	<b>35%</b>	<b>-65%</b>	<b>35%</b>	<b>-65%</b>	<b>0%</b>	<b>0%</b>
Confirm which mission you are flying (i.e. which COCOM, route, etc)	101%	1%	101%	1%	0%	0%
Confirm currency to fly in that theater and other currency items required for flight	169%	69%	169%	69%	0%	0%
Confirm aircraft assignment and status with maintenance	31%	-69%	31%	-69%	0%	0%
Review SPINS and classified regulations that pertain to your mission	23%	-77%	23%	-77%	0%	0%
Review en route procedures built by COCOM Flight Commander	31%	-69%	31%	-69%	0%	0%
File flight plan (DD-175 or 1801)	310%	210%	310%	210%	0%	0%
Disseminate products	62%	-38%	62%	-38%	0%	0%
Review Terminal Area Procedure brief (if doing TO/LDG and unfamiliar with local operations)	31%	-69%	31%	-69%	0%	0%
<b>DAY OF FLIGHT</b>						
<b>Identify Showstoppers (determine and decide)</b>	<b>78%</b>	<b>-22%</b>	<b>251%</b>	<b>151%</b>	<b>172%</b>	<b>172%</b>
<b>Does the weather forecast support flight safety and tactical execution of the mission?</b>	<b>61%</b>	<b>-39%</b>	<b>434%</b>	<b>334%</b>	<b>372%</b>	<b>372%</b>
Are appropriate aircraft available for the mission?	21%	-79%	21%	-79%	0%	0%
No prohibitive interference (GPS degraded/denied, SAM threat, red air, etc)	103%	3%	103%	3%	0%	0%
<b>Can we mitigate expected threats en route and in the target area to an acceptable risk level?</b>	<b>123%</b>	<b>23%</b>	<b>434%</b>	<b>334%</b>	<b>311%</b>	<b>311%</b>
Do we have satisfactory LOS comm/data link conditions?	62%	-38%	62%	-38%	0%	0%
Have the appropriate supporting agencies been assigned?	62%	-38%	62%	-38%	0%	0%
<b>Simultaneous detailed mission planning (based on individual assignments and responsibilities)</b>	<b>10%</b>	<b>-90%</b>	<b>10%</b>	<b>-90%</b>	<b>0%</b>	<b>0%</b>
All mission materials and products complete for mission commander review	10%	-90%	10%	-90%	0%	0%
<b>Formal Intelligence update (receive intelligence analysis of the following considerations)</b>	<b>124%</b>	<b>24%</b>	<b>124%</b>	<b>24%</b>	<b>0%</b>	<b>0%</b>
METT-TSL, EN tactics, EMLCOA, EMDCOA, Threats, Friendly situation	124%	24%	124%	24%	0%	0%
<b>Flight Brief/Outbrief/Weather Update Brief</b>	<b>79%</b>	<b>-21%</b>	<b>22659%</b>	<b>22559%</b>	<b>22580%</b>	<b>22580%</b>
All mission participants understand the plan and their role in support	41%	-59%	41%	-59%	0%	0%
Outbrief with Operations Duty Officer (receive latest updates)	45%	-55%	45%	-55%	0%	0%
<b>Weather update (icing, convection, lightning, IMC, threat mitigation, etc)</b>	<b>82%</b>	<b>-18%</b>	<b>41616%</b>	<b>41516%</b>	<b>41534%</b>	<b>41534%</b>
Safety brief/ORM considerations prior to execution	62%	-38%	62%	-38%	0%	0%



# Weather-Now Forecasting Results: As-Is Scenario

<b>RQ-4 Weather Forecasting Process: As-Is Scenario Results</b>	<b>Return on Knowledge</b>	<b>Return on Investment</b>
<b>TOTAL</b>	<b>20%</b>	<b>-80%</b>
<b>Conduct Annual Cross Talk Between Forecasters and RPA Operators</b>	<b>276%</b>	<b>176%</b>
Conduct systematic review of forecasts from previous period (annually, monthly, etc)	274%	174%
Review previous forecasts to tailor future forecasts specific to RQ-4 flights	274%	174%
Based on operational factors, determine the information needed in forecast briefs	274%	174%
<b>Data Collection</b>	<b>322%</b>	<b>222%</b>
Consult the appropriate sources of data (satellite imagery, sensors, PiReps, etc)	282%	182%
Based on feedback in Process 1, what are appropriate parameters of weather data	282%	182%
Assimilate data into relevancy for mission (i.e. wind data, icing data, turbulence, etc)	282%	182%
Are the proper sensors, other collection agents available?	282%	182%
<b>Cross-reference the assimilated weather data with aircraft sensitivities to determine mission-critical weather information</b>	<b>1084%</b>	<b>984%</b>
Based on severity of weather data, make the determination of what weather aspects will impact the mission	1084%	984%
<b>mission set</b>	<b>274%</b>	<b>174%</b>
Ensure all mission-essential weather information is included in the brief	271%	171%
thunderstorm data, etc	271%	171%
<b>Conduct mission-watching</b>	<b>16%</b>	<b>-84%</b>
Using an array of collection assets, monitor the weather throughout the flight mission	14%	-86%
Conduct rebrief at least every four hours throughout the mission or more frequently if unexpected/severe weather appear	14%	-86%
Stay in constant contact with pilots via MRC chat	14%	-86%
<b>Conduct debrief</b>	<b>45%</b>	<b>-55%</b>



# Weather-Now Forecasting Results: To-Be Scenario

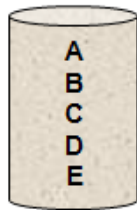
<b>RQ-4 Weather Forecasting Process: To-Be Scenario Results</b>	<b>Return on Knowledge</b>	<b>Return on Investment</b>
<b>TOTAL</b>	<b>76693%</b>	<b>76593%</b>
<b>Conduct Annual Cross Talk Between Forecasters and RPA Operators</b>	<b>276%</b>	<b>176%</b>
Conduct systematic review of forecasts from previous period (annually)	274%	174%
Review previous forecasts to tailor future forecasts specific to RQ-4 flights	274%	174%
Based on operational factors, determine the information needed in forecast briefs	274%	174%
<b>Data Collection</b>	<b>3213%</b>	<b>3113%</b>
Multi-data source deconfliction and data quality control	1545%	1445%
4D Data assimilation/fusion	7727%	7627%
High-resolution 4D forecast	3091%	2991%
High-resolution 4D weather threat assessment	1545%	1445%
Operator-focused weather threat analysis	1545%	1445%
<b>Cross-reference the assimilated weather data with aircraft sensitivities to determine mission-critical weather information</b>	<b>148349%</b>	<b>148249%</b>
Nowcasting (fire-decision support tool)	148349%	148249%
<b>Assemble the weather brief, tailoring the collected data to suit the specific mission set</b>	<b>274%</b>	<b>174%</b>
Ensure all mission-essential weather information is included in the brief	271%	171%
Scintillation, sky cover, stratospheric turbulence, wind/temperature charts, thunderstorm data, etc	271%	171%
<b>Conduct mssion-watching</b>	<b>366054%</b>	<b>365954%</b>
ASAPS real-time sensing (humidity sensor only)	716656%	716556%
Nowcasting (mass, drum, fire)	15453%	15353%
<b>Conduct debrief</b>	<b>45%</b>	<b>-55%</b>



## Integrated Risk Management Process

- 1** List of projects and strategies to evaluate

**RISK IDENTIFICATION**



Start with a list of projects or strategies to be evaluated... these projects have already been through qualitative screening

- 2** Base case projections for each project

**RISK PREDICTION**



...with the assistance of time-series forecasting, future outcomes can be predicted...

- 3** Develop static financial models

**RISK MODELING**

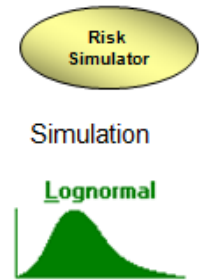


...the user generates a traditional series of static base case financial (discounted cash flow) models for each project...

Traditional analysis stops here!

- 4** Dynamic Monte Carlo simulation

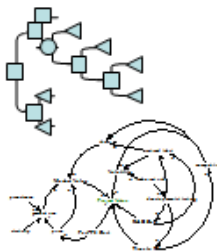
**RISK ANALYSIS**



...Monte Carlo simulation is added to the analysis and the financial model outputs become inputs into the real options analysis...

- 5** Framing Real Options

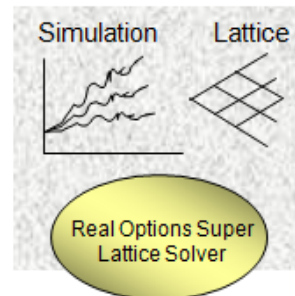
**RISK MITIGATION**



... the relevant projects are chosen for real options analysis and the project or portfolio real options are framed...

- 6** Options analytics, simulation, optimization

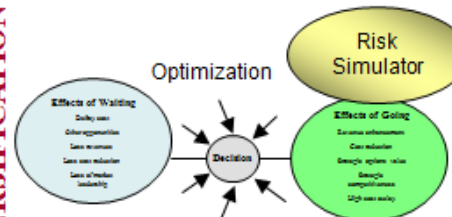
**RISK HEDGING**



... real options analytics are calculated through binomial lattices and closed-form partial-differential models with simulation...

- 7** Portfolio optimization and asset allocation

**RISK DIVERSIFICATION**



... stochastic optimization is the next optional step if multiple projects exist that require efficient asset allocation given some budgetary constraints... useful for strategic portfolio management...

- 8** Reports presentation and update analysis

**RISK MANAGEMENT**

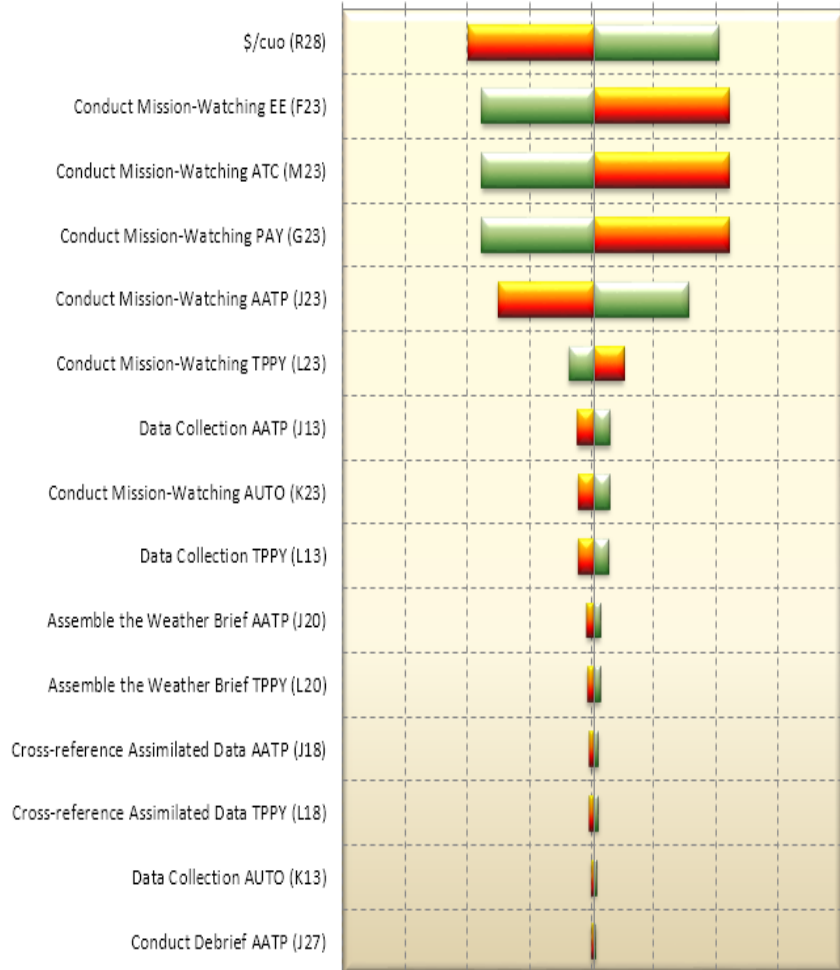
... create reports, make decisions, and do it all again iteratively over time...



# ROI on Weather-Now Forecasting Sensitivity Analysis

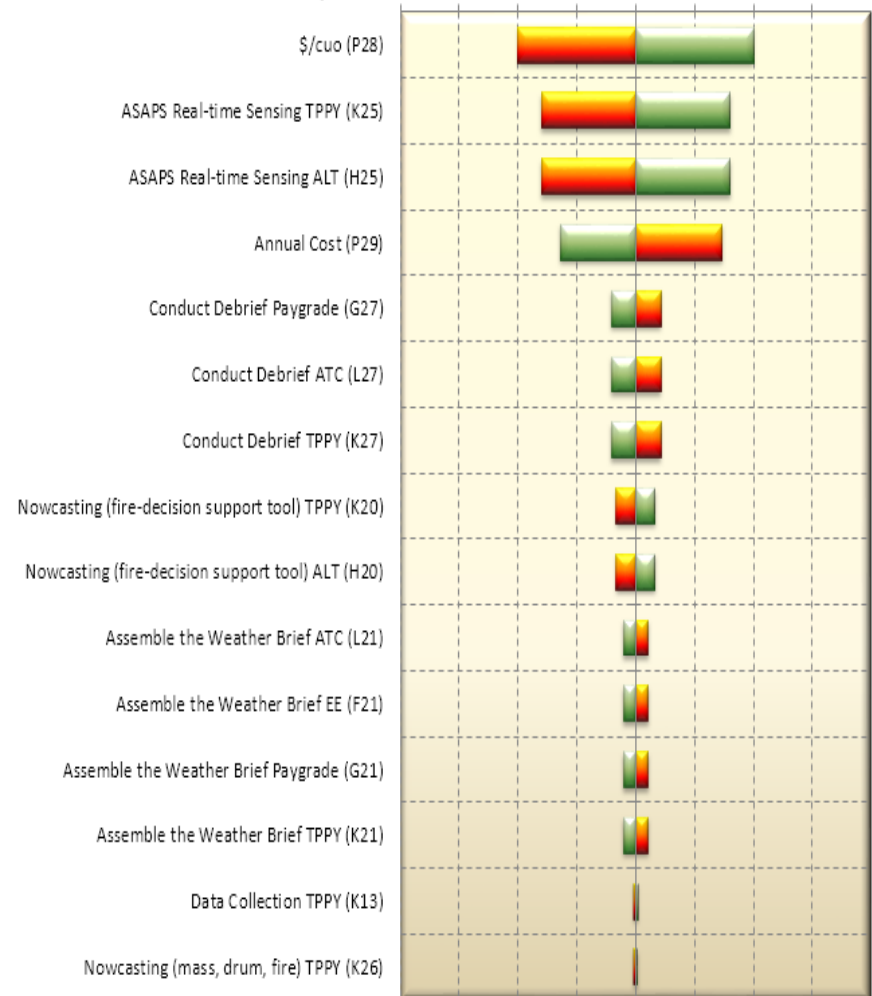
As-Is % ROI Tornado Analysis

-83.86 -82.86 -81.86 -80.86 -79.86 -78.86 -77.86 -76.86 -75.86



To-Be ROI % Tornado Analysis

61255 65090 68925 72760 76595 80430 84265 88100





# IRM Monte Carlo Risk Simulations: Mission Execution

## U.S. Air Force Cost Analysis Handbook (AFCAA)

Distribution	PEI	Probability	15%	Mode	85%	Fitted Distributions		
						Min	Likely	Max
Triangular Low Left	Mode	1.0 (75%)	0.695	0.878	1.041	0.482	0.878	1.247
Triangular Low	Mode	1.0 (50%)	0.834	1	1.166	0.633	1.000	1.367
Triangular Low Right	Mode	1.0 (25%)	0.959	1.122	1.305	0.753	1.122	1.518
Triangular Medium Left	Mode	1.0 (75%)	0.492	0.796	1.069	0.137	0.796	1.412
Triangular Medium	Mode	1.0 (50%)	0.723	1	1.277	0.388	1.000	1.612
Triangular Medium Right	Mode	1.0 (25%)	0.931	1.204	1.508	0.588	1.204	1.863
Triangular High Left	Mode	1.0 (75%)	0.347	0.754	1.103	0.000	0.754	1.550
Triangular High	Mode	1.0 (50%)	0.612	1	1.388	0.142	1.000	1.858
Triangular High Right	Mode	1.0 (25%)	0.903	1.236	1.711	0.442	1.236	2.225
Triangular EHigh Left	Mode	1.0 (75%)	0.3	0.745	1.15	0.000	0.745	1.657
Triangular EHigh	Mode	1.0 (50%)	0.509	1.004	1.5	0.000	1.004	2.100
Triangular EHigh Right	Mode	1.0 (25%)	0.876	1.367	1.914	0.258	1.367	2.553

As-Is Condition				To-Be Condition			
Min	Likely	Max	Simulation	Min	Likely	Max	Simulation
263.84	680.00	1096.16	680.00	263.84	680.00	1096.16	680.00
1.164	3.00	4.836	3.00	1.164	3.00	4.836	3.00
1.940	5.00	8.060	5.00	1.940	5.00	8.060	5.00
0.388	1.00	1.612	1.00	0.388	1.00	1.612	1.00
5.820	15.00	24.180	15.00	5.820	15.00	24.180	15.00
3.880	10.00	16.120	10.00	3.880	10.00	16.120	10.00
1.940	5.00	8.060	5.00	1.940	5.00	8.060	5.00
0.388	1.00	1.612	1.00	0.388	1.00	1.612	1.00
3.880	10.00	16.120	10.00	3.880	10.00	16.120	10.00

- RLT Does the weather forecast support flight safety and tactical execution
- RLT Are appropriate aircraft available for the mission?
- RLT No prohibitive interference (GPS degraded/denied, SAM threat, red air)
- RLT Can we mitigate expected threats en route and in the target area to air
- RLT Do we have satisfactory LOS comm/data link conditions?
- RLT Have the appropriate supporting agencies been assigned?

- RLT All mission materials and products complete for mission commander
- RLT METT-TSL, EN tactics, EMLCOA, EMDCOA, Threats, Friendly situat

- RLT All mission participants understand the plan and their role in support
- RLT Outbrief with Operations Duty Officer (receive latest updates)
- RLT Weather update (icing, convection, lightning, IMC, threat mitigation, etc)
- RLT Safety brief/ORM considerations prior to execution

- ATCP Confirm which mission you are flying (i.e. which COCOM, route, etc)
- ATCP Confirm currency to fly in that theater and other currency items require
- ATCP Confirm aircraft assignment and status with maintenance
- ATCP Review SPINS and classified regulations that pertain to your mission
- ATCP Review en route procedures built by COCOM Flight Commander
- ATCP File flight plan (DD-175 or 1801)
- ATCP Disseminate products
- ATCP Review Terminal Area Procedure brief (if doing TO/LDG and unfamiliar with local operations)

**Assumption Properties**

Assumption Name: Times Performed a Year

Normal  
 Uniform  
 Arcsine  
 Beta  
 Beta 4  
 Cauchy  
 Cosine  
 Double Log  
 Exponential  
 F  
 Gamma  
 Gumbel Maximum  
 HyperGeometric  
 Logistic  
 Lognormal  
 Lognormal 3  
 Parabolic

Triangular  
 Custom  
 Bernoulli  
 Beta 3  
 Binomial  
 Chi-Square  
 Discrete Uniform  
 Erlang  
 Exponential 2  
 Fréchet  
 Geometric  
 Gumbel Minimum  
 Laplace  
 Lognormal  
 Negative Binomial  
 Generalized Pareto

**Triangular Distribution**

The triangular distribution describes a situation where you know the minimum, maximum, and most likely values to occur. For example, you could describe the number of cars sold per week when past sales show the minimum, maximum, and most likely values.

Enable Correlation  
 Enable Data Boundary  
 Enable Dynamic Simulations

0.00	137.020	85.00
0.00	1.612	1.00
0.00	8.060	5.00
0.00	137.020	85.00
0.00	4.836	3.00
0.00	1.612	1.00
0.00	8.060	5.00
0.00	4.836	3.00
0.00	3.224	2.00
0.00	3.224	2.00
0.00	137.020	85.00
0.00	4.836	3.00
0.05	0.081	0.05
0.05	0.081	0.05
0.05	0.081	0.05
0.00	1.612	1.00
0.00	1.612	1.00
0.05	0.081	0.05
0.05	0.081	0.05
0.05	0.081	0.05



# IRM Monte Carlo Risk Simulations on Weather Forecasting

**As-Is ROI - Risk Simulator Forecast**

Statistics	Result
Number of Trials	100000
Mean	-0.7813
Median	-0.7955
Standard Deviation	0.0770
Variance	0.0059
Coefficient of Variation	-0.0985
Maximum	-0.2353
Minimum	-0.9369
Range	0.7017
Skewness	1.1602
Kurtosis	1.9859
25% Percentile	-0.8357
75% Percentile	-0.7424
Percentage Error Precision at 95% Confidence	0.0611%

Type: Two-Tail | -0.8795 | -0.6335 | Certainty %: 90.00%

Chart Type: Bar | Overlay: CDF1 | View: [Dropdown]

Min: [Input] | Max: [Input] | Auto: [Checked]

X-Axis: [Input] | Y-Axis: [Input]

Title: As-Is ROI (100000 Trials) | Save Default Colors

Distribution Fitting: Distribution: [Dropdown] | Mean: [Input] | Stdev: [Input] | Skew: [Input] | Kurt: [Input] | Actual: [Input] | Theoretical: [Input] | Continuous: [Checked] | Discrete: [Unchecked] | Decimals: 2 | P-Value: [Input] | Fit: [Fit]

Histogram Resolution: [Slider from Faster Simulation to Higher Resolution]

Data Update Interval: [Slider from Faster Update to Faster Simulation]

Data Filter:
 

- Show all data
- Show only data between [-Infinity] and [Infinity]
- Show only data within [6] standard deviation(s)

Statistic: Precision level used to calculate the error: 95% | Show the following statistic(s) on the histogram:
 

- Mean
- Median
- 1st Quartile
- 3rd Quartile

Show Decimals: Chart X-Axis: 2 | Confidence: 4 | Statistics: 4

Display:
 

- Always Show Window On Top | Close All | Excel
- Semitransparent When Inactive | Minimize All
- Copy Chart

**To-Be ROI - Risk Simulator Forecast**

Statistics	Result
Number of Trials	100000
Mean	770.4690
Median	746.8830
Standard Deviation	235.4846
Variance	55,452.9891
Coefficient of Variation	0.3056
Maximum	1,854.3218
Minimum	178.8370
Range	1,675.4848
Skewness	0.5624
Kurtosis	0.2039
25% Percentile	596.8333
75% Percentile	918.0304
Percentage Error Precision at 95% Confidence	0.1894%

Type: Two-Tail | 428.4178 | 1,198.1113 | Certainty %: 90.00%

Chart Type: Bar | Overlay: CDF1 | View: [Dropdown]

Min: [Input] | Max: [Input] | Auto: [Checked]

X-Axis: [Input] | Y-Axis: [Input]

Title: To-Be ROI (100000 Trials) | Save Default Colors

Distribution Fitting: Distribution: [Dropdown] | Mean: [Input] | Stdev: [Input] | Skew: [Input] | Kurt: [Input] | Actual: [Input] | Theoretical: [Input] | Continuous: [Checked] | Discrete: [Unchecked] | Decimals: 2 | P-Value: [Input] | Fit: [Fit]

Histogram Resolution: [Slider from Faster Simulation to Higher Resolution]

Data Update Interval: [Slider from Faster Update to Faster Simulation]

Data Filter:
 

- Show all data
- Show only data between [-Infinity] and [Infinity]
- Show only data within [6] standard deviation(s)

Statistic: Precision level used to calculate the error: 95% | Show the following statistic(s) on the histogram:
 

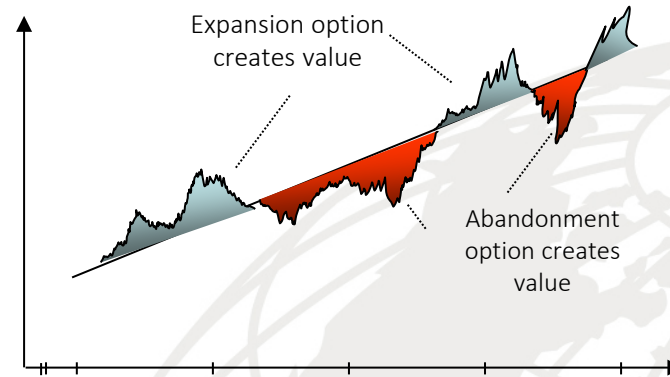
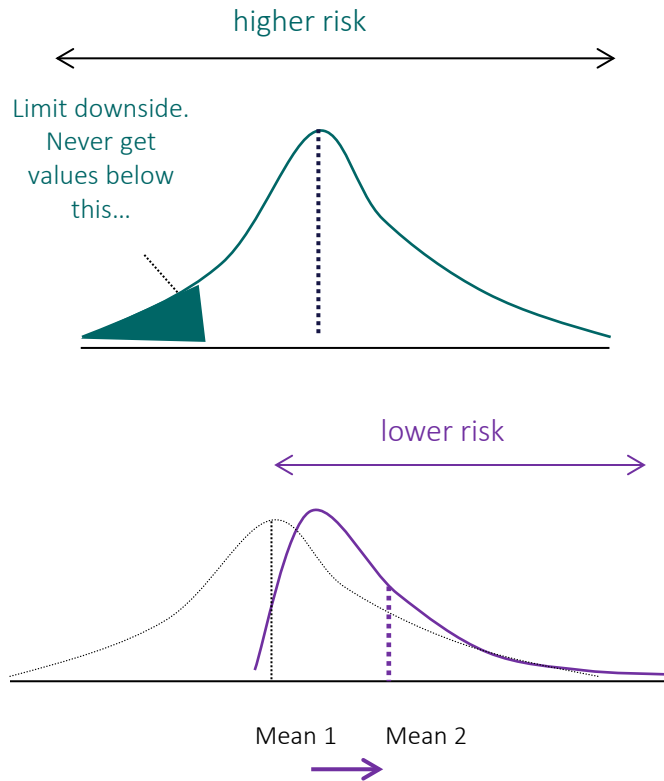
- Mean
- Median
- 1st Quartile
- 3rd Quartile

Show Decimals: Chart X-Axis: 2 | Confidence: 4 | Statistics: 4

Display:
 

- Always Show Window On Top | Close All | Excel
- Semitransparent When Inactive | Minimize All
- Copy Chart

# Truncating the Downside Risk and Taking Advantage of the Upside Opportunity

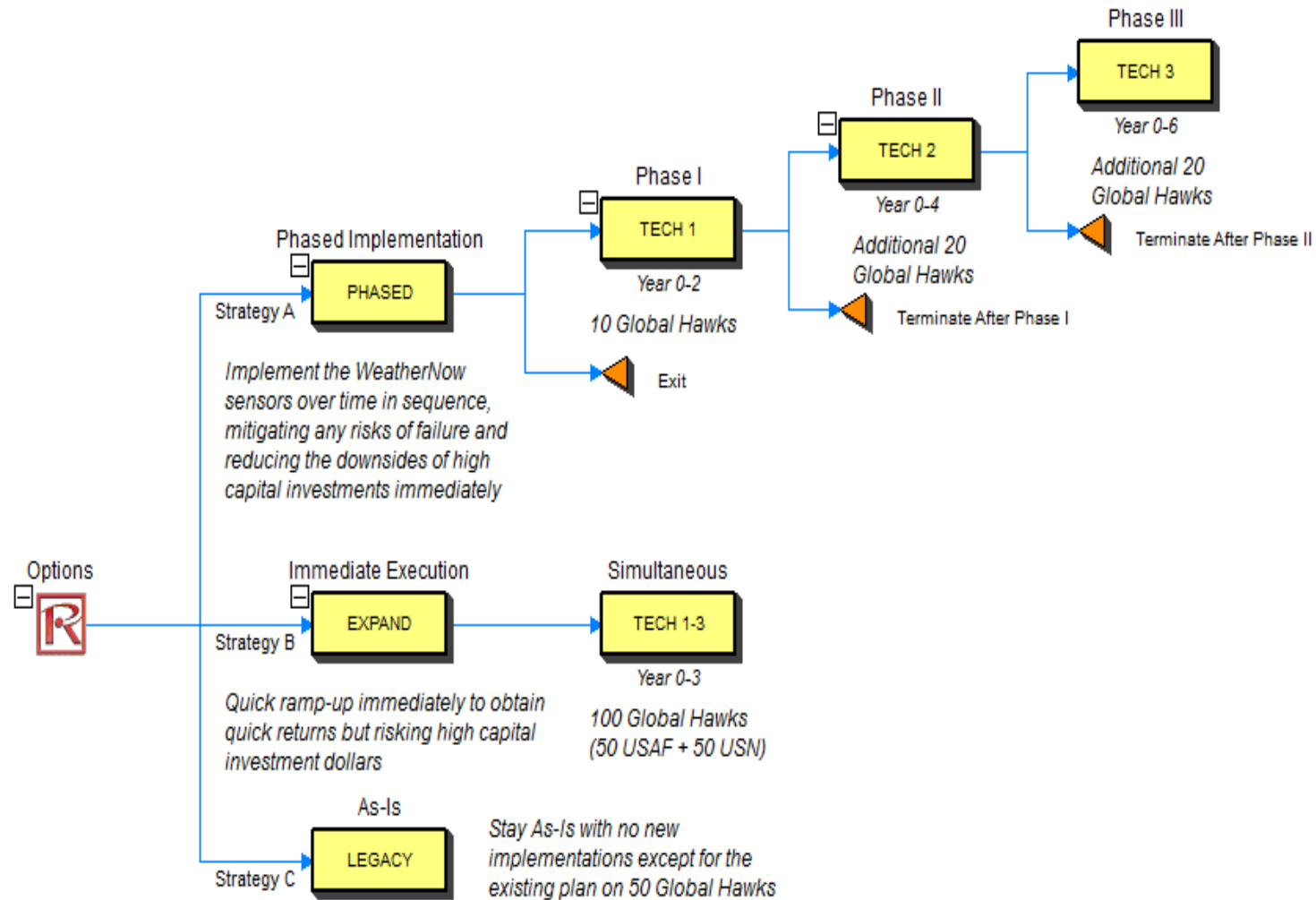


If we have the ability to reduce the downside uncertainties (risk) by walking away and abandoning when things look bad, and ability to execute and continue with a path only when things are looking up (in real life, we make midcourse corrections along the way when uncertainties become resolved over the passage of time, actions, and events), we can truncate the downside and shift expectations to the right.

Real options will reduce risk (chop off the left tail downside, thereby reducing the distributional width and variability) and shift the distribution to the right, and increase the expected value (mean returns).



# IRM Analysis of Alternatives: Deployment Options





# Real Options Valuation: Modeling Methodology

ROV PROJECT ECONOMICS ANALYSIS TOOL - [C:\Users\jcmun\Desktop\Weather Now ROV.rovprojcon]

File Edit Projects Report Tools Language Decimals Help

Welcome to the ROV Project Economics Analysis Tool (PEAT). This tool will help you set up a series of projects or capital investment options, model their cash flows, simulate their risks, and run advanced analytics, perform forecasting and prediction modeling, and optimize your investment portfolio subject to budgetary and other constraints.

Discounted Cash Flow Applied Analytics Risk Simulation Options Strategies **Options Valuation** Forecast Prediction Portfolio Optimization Dashboard Knowledge Center

Step 1: Select the option execution type:  
 American  Bermudan  European

Step 2: Select the type of real options to model and value:  
 Single Phased and Single Asset Options:  
 Option to Wait and Defer  
 Multiple Phased Sequential Options:  
 3 Phased Option (Phased Development)

Step 3: Enter the real options input assumptions:  
 Load Example

Basic Option Assumptions:

Asset Value (Present Value of Net Benefits):	1,993,268,707.00	Manual Input
Volatility (Annualized Risk %):	30.56%	Manual Input
Risk-Free Rate (Riskless Discount Rate %):	1.56%	
Dividend Rate (Opportunity Cost %):	0.00%	
Lattice Steps (Typically 100 to 1000):	100	

Additional Multiple Phased Option Assumptions:

Maturity of Phase 1:	2.00	Cost to Implement Phase 1:	17,326,746.30
Maturity of Phase 2:	4.00	Cost to Implement Phase 2:	34,653,492.59
Maturity of Phase 3:	6.00	Cost to Implement Phase 3:	34,653,492.59

Step 4: Save/Edit Model (Optional):  
 Model Name:  
 To-Be Phased (Weather Forecasting)

Save As... Edit  
 Delete Save

Step 5: Compute the strategic real options value:  
 Compute Result: 1,912,364,828.2937

Strategy View Sensitivity Tornado Scenario

Computes the value of a three-phased sequential compound option, similar to how the two-phased sequential compound option works. At each phase, you have the option to exit and walk away from the project or asset.

Spread out R&D investments over time. Spend a little over time to decide if this new emerging technology is viable. The firm can cut its losses and get out at any time.

Spreading out investments to several phases will reduce the risk of future investments. A regular NPV will not yield reasonable results because management can pull the plug on the project at any checkpoint.



# Deployment Options Valuation: Weather-Now Forecasting

## AS-IS Strategy

Asset Value	\$ 270,707
Implementation Cost	\$ 1,342,045
Maturity	0
Risk-Free Rate (Annualized %)	0.00%
Dividend Rate (Annualized %)	0.00%
Volatility (Annualized %)	9.85%
ROI %	-79.83%
Net Present Value	\$ (1,071,338)
Option Value	\$ -
<b>Total Strategic Value</b>	<b>\$ (1,071,338)</b>

## TO-BE Strategy: Sequential Implementation

Asset Value	\$ 1,993,268,707
Implementation Cost: Phase I	\$ 519,802
Implementation Cost: Phase II	\$ 1,039,605
Implementation Cost: Phase III	\$ 1,039,605
Maturity: Phase I	2
Maturity: Phase II	4
Maturity: Phase III	6
Risk-Free Rate (Annualized %)	1.56%
Dividend Rate (Annualized %)	0.00%
Volatility (Annualized %)	30.56%
<b>Total Strategic Value</b>	<b>\$ 1,990,841,590</b>
<b>Incremental Value-Added</b>	<b>\$ 1,991,912,928</b>

## TO-BE Strategy: Immediate Implementation

Asset Value	\$3,986,537,414
Implementation Cost	\$ 5,198,024
Maturity	3
Risk-Free Rate (Annualized %)	0.92%
Dividend Rate (Annualized %)	0.00%
Volatility (Annualized %)	30.56%
<b>Total Strategic Value</b>	<b>\$3,981,480,893</b>
<b>Incremental Value-Added</b>	<b>\$3,982,552,231</b>

## Real Options Valuation

Strategy A Phased Implementation	\$ 1,990,841,590
Strategy B Immediate Execution	\$ 3,981,480,893
Strategy C As-Is Base Case	\$ (1,071,338)





- ROI results clearly indicated that the use of the WeatherNow sensor bundle provides very large relative returns to the current approach
- Economic valuation forecasting results indicated that, if the sensor bundle performs as promised, the option to deploy should be immediate to gain the highest option value
- Once an option path is selected, economic results should be tracked over time to make adjustments as value analysis would suggest
- Do the same economic value analysis for all Air Force, Navy, and Army flying platforms with regard possible use of the weather sensor bundle



# Back-up Slides



# Air Force Memo on New Weather Model



DEPARTMENT OF THE AIR FORCE  
HEADQUARTERS UNITED STATES AIR FORCE  
WASHINGTON DC

MAR 30 2015  
MAR 30 2015

MEMORANDUM FOR SEE DISTRIBUTION

FROM: AF/A3W

SUBJECT: Update on the Air Force's Numerical Weather Model

1. On 19 Nov 14, I provided a general way-ahead for AF Numerical Weather Models (NWM) (see attached). The Air Force will adopt the United Kingdom Met Office's Unified Model (MetUM) as our authoritative global NWM. The Air Force implementation will hereafter be known as **Global Air-Land Weather Exploitation Model (GALWEM)**. This model will also become the base model for our higher-resolution, rapidly relocatable regional windows.
2. In accordance with the timeline below, the Air Force will replace products and data based on the National Center for Atmospheric Research's Weather Research and Forecasting (WRF) and National Centers for Environmental Prediction's Global Forecast System (GFS) models with similar products based on GALWEM. Additionally, all Operational Weather Squadrons (OWS) will adopt the GALWEM in place of GFS and WRF and modify their internal processes and locally-generated software to utilize GALWEM in support of Air Force and Army operations.
  - a. 1st Quarter, CY16. Decommission global coverage WRF and all WRF 45km and 15km regional windows and transition to GALWEM output. This will impact users reliant on WRF-based AFW-WEBS products and external applications dependent on WRF gridded data.
  - b. 2nd Quarter, CY16. Replace GFS with GALWEM. This will impact users reliant on GFS-based AFW-WEBS products and external applications dependent on GFS gridded data.
  - c. 1st Quarter, CY17. Replace WRF 5km and 1.67km high-res windows, coincident with the stand-up of similar domains based on GALWEM.
3. Please forward this memo within your commands to offices currently developing or planning capabilities to leverage WRF or GFS from the 557<sup>th</sup> WW. They should take immediate action to redirect resources and efforts to develop capabilities to utilize GALWEM.
4. The Lead Command POC for this transition is Mr. Michael Horner, DSN 271-9645.

  
RALPH O. STOFFLER, GS-15, DAF  
Acting Director of Weather



# Air Force Memo on New Weather Model

(For Official Use Only)



## A3W GRAM

DIRECTOR OF WEATHER  
DCS, OPERATIONS

NUMBER: 15-03

19 November 2014

Weather Warriors,

We are pleased to announce the next evolution of atmospheric modeling within the Air Force weather community and provide a general overview of "the way ahead" for AF Numerical Weather Models (NWM).

### Current

The Air Force Weather Agency (AFWA) is a recognized leader in NWM and a premier provider of operational products and services derived from its models. Without exception, the professionals charged with this critical mission have proven vital to the Joint Warfighter's ability to mitigate weather impacts on operations and positively shape weapons systems employment and mission profiles.

In today's environment, it is imperative we focus our investments in NWM to provide the best possible decision-quality information to the USAF and Army operators. We have discovered over the past two-and-a-half decades of combat operations, that our global mission set demands the best possible global solution.

### Future

We plan to adopt the Met Office Unified Model (MetUM) as the USAF authoritative global NWM for the following reasons:

- **Improve Overseas Contingency Operations:** The US and its coalition partners must be prepared to respond to contingencies anywhere in the world. To support this challenge, we will focus our efforts on a proven overseas global NWM. In CENTCOM the US is the designated lead nation for NATO-led operations. We can enhance our interoperability and success ensuring "One Operation, One Forecast" by using the same model as some of our coalition and international partners.
- **Improve Forecast Quality:** The MetUM utilizes superior data assimilation and atmospheric modeling. Many sub-grid scale processes represented, including convection, boundary layer turbulence, radiation, clouds, microphysics and orographic drag result in the MetUM consistently outscoring most other global forecast models across a range of performance characteristics.
- **Improve Enterprise Capability:** Running the MetUM data assimilation system at AFWA allows us to utilize in-theater observations taken by deployed AF weather personnel. The MetUM will be the base model for our rapidly relocatable regional windows for OCONUS and CONUS operations.
- **Improve Interoperability:** Many warfighting systems depend on machine-to-machine data exchanges; therefore, we will ensure they can ingest weather data from the MetUM. Further, this postures us to be a contributing partner to the National Earth System Prediction Capability and expands the U.S. global ensemble modeling capability. For CONUS operations, we will continue to leverage the capability provided by our NOAA partners.

To implement this we will plan and program to ensure seamless support to the warfighter. It will take all of us to make this a success; I know I can count on your support. Thanks for all you do.

RALPH O. STOFFLER, GS-15, DAF  
Acting Director of Weather



- U.S. Army is developing technologies to address DVE safety issues and operational limitations Aviation and Missile Research, Development and Engineering Center at Redstone Arsenal.
- The team’s mantra is “Own the Weather,” and seeks to expand commander’s capability of deploying rotorcraft aviation assets when weather is below condition minimums.
- The AMRDEC Degraded Visual Environment Mitigation Program, an integrated three-pronged approach to a DVE system solution, is designed to increase air-crew safety and survivability.
- The DVE-M program fuses images of multiple sensor technologies such as radar, infrared, and laser detection and ranging, also known as LADAR. Each of these sensor technologies provide unique advantages for operating in various types of DVE conditions.



# Mission Execution: Assumptions

Assumptions	
a)	Based on an RQ-4B squadron conducting a routine ISR mission type (24 hour duration per sortie)
b)	Does not include mission planning considerations from Northrup Grumman planning system
c)	Avg O-3 hourly wage: 32.60 (base pay)
d)	Avg E-5 hourly wage: 16.10 (base Pay)
e)	Learning time is based on a second lieutenant (undergraduate degree and officer training completed)
f)	MCE & LRE tasks are consolidated into one process model and are not differentiated between
g)	Columns O and P are the same time values in different formats
h)	750 sorties per year is a rough, (unclassified) estimate given by subject matter expert, the actual number is classified and therefore beyond the scope and classification of this study.
i)	2303 is the number of weather updates given to RQ-4B crews during sorties over the period of one year (Beale
j)	85 (cell K34) reflects the increased complexity of the ASAPS/NOWcasting output (products). See weather forecasting model for details.
k)	36848 (cell N34) was derived by multiplying the number of weather updates per year (2303) by the new frequency of weather updates provided by NOW casting/ASAPS (16, or every 15 minutes for a 24 hour period)
l)	Fixed costs are assumed to be constant and therefore not included in the analysis
m)	45% labor burden and overhead added to base pay rates.
n)	\$40,000/year sensor maintenance costs.



# Mission Execution Raw Data (As-Is)

Mission Execution Process Description (RQ-4B) <i>Items in red are WX-related</i>	Title of Head Process Executer	Number of Employees	Average Pay Grades of Employees	Average ops labor cost (\$/per-hour)	Avg hours paid per day (hours/day)	Rank Order of Difficulty	Relative Learning Time	Relative Learning Time including Automation	Actual Avg Training Period	Percent of Process Automated	Times Performed In a Year	Average Time to Complete Process (hours)	Average Time to Complete (hr:min)	Automation Tools
<b>Total</b>		2.26		\$29.30	24			106.65			680	4.25		
<b>DAY PRIOR TO FLIGHT</b>														
Data Extraction (mission study)	PIC (MCE and/or LRE)	1.63	O-3	\$32.60	24	4	50	51.22	70		680	2.75	2:45	
Confirm which mission you are flying (i.e. which COCOM, route, etc)	PIC (MCE and LRE)	2	O-3	\$32.60	24	3	3	3.3		10%	680	0.05	0:03	PPTX, Excel, PEX
Confirm currency to fly in that theater and other currency items required for flight	PIC (MCE and LRE)	2	O-3	\$32.60	24	4	5	5.5		10%	680	0.05	0:03	PEX
Confirm aircraft assignment and status with maintenance	PIC (MCE and LRE)	2	O-3	\$32.60	24	2	1	1.01		1%	680	0.05	0:03	PPTX, Excel
Review SPINS and classified regulations that pertain to your mission	PIC (MCE and LRE)	2	O-3	\$32.60	24	8	15	15.15		1%	680	1	1:00	Word
Review en route procedures built by COCOM Flight Commander	PIC (MCE)	1	O-3	\$32.60	24	6	10	10.1		1%	680	1	1:00	Word
File flight plan (DD-175 or 1801)	PIC (MCE or LRE)	1	O-3	\$32.60	24	5	5	5.05		1%	680	0.05	0:03	PDF, Outlook
Disseminate products	PIC (LRE)	1	O-3	\$32.60	24	1	1	1.01		1%	680	0.05	0:03	Excel, Word, PPTX, Outlook
Review Terminal Area Procedure brief (if doing TO/LDG and unfamiliar with local operations)	PIC (MCE and LRE)	2	O-3	\$32.60	24	7	10	10.1		1%	680	0.5	0:30	PPTX
<b>DAY OF FLIGHT</b>														
Identify Showstoppers (determine and decide)	PIC (MCE and LRE) &/or MC	2.67	O-3	32.60	24	5	30	34.1	20		680	0.5	0:30	
<i>Does the weather forecast support flight safety and tactical execution of the mission? This is a one-time go/no-go decision made prior to launch.</i>	PIC (MCE and LRE) & MC	3	O-3	32.60	24	5	10	12		20%	680	0.2	0:12	PPTX, AFWEBS
Are appropriate aircraft available for the mission?	PIC (MCE and LRE) & MC	3	O-3	32.60	24	1	1	1.01		1%	680	0.05	0:03	PPTX, Excel
No prohibitive interference (GPS degraded/denied, SAM threat, red air, etc)	PIC (MCE and LRE) & MC	3	O-3	32.60	24	4	5	5.05		1%	680	0.05	0:03	PPTX
<i>Can we mitigate expected threats en route and in the target area to an acceptable risk level?</i>	PIC (MCE and LRE) & MC	3	O-3	32.60	24	6	10	12		20%	680	0.1	0:06	PPTX, AFWEBS
Do we have satisfactory LOS comm/data link conditions?	PIC (MCE and LRE) & MC	3	O-3	32.60	24	3	3	3.03		1%	680	0.05	0:03	PPTX
Have the appropriate supporting agencies been assigned?	MC	1	O-3	32.60	24	2	1	1.01		1%	680	0.05	0:03	PPTX
Simultaneous detailed mission planning (based on individual assignments and responsibilities)	PIC (MCE and LRE) & MC	3	O-3	32.60	24	2	5	5.05	8		680	0.5	0:30	
All mission materials and products complete for mission commander review	PIC (MCE and LRE) & MC	3	O-3	32.60	24		5	5.05		1%	680	0.5	0:30	PPTX, Excel, Word
Formal Intelligence update (receive intelligence analysis of the following considerations)	PIC (MCE) & SO	2	one O-3 +one E-5	24.35	24	1	3	3.03	2		680	0.05	0:03	
METT-TSL, EN tactics, EMLCOA, EMDCOA, Threats, Friendly situation	PIC (MCE) & SO	2	one O-3 +one E-5	24.35	24		3	3.03		1%	680	0.05	0:03	PPTX
Flight Brief/Outbrief/Weather Update Brief	PIC (MCE) & SO	2	one O-3 +one E-5	24.35	24	3	12	13.25	10		1085.75	0.45	0:27	
All mission participants understand the plan and their role in support	PIC (MCE) & SO	2	one O-3 +one E-5	24.35	24	2	2	2.02		1%	680	0.1	0:06	Word
Outbrief with Operations Duty Officer (receive latest updates)	PIC (MCE) & SO	2	one O-3 +one E-5	24.35	24	1	2	2.2		10%	680	0.1	0:06	PEX, Excel
<i>Weather update (icing, convection, lightning, IMC, threat mitigation, etc)</i> <i>*This is a recurring decision point throughout the sortie and occurs each</i>	PIC (MCE) & SO	2	one O-3 +one E-5	24.35	24	4	5	6		20%	2303	0.15	0:09	PPTX, AFWEBS
Safety brief/ORM considerations prior to execution	PIC (MCE) & SO	2	one O-3 +one E-5	24.35	24	3	3	3.03		1%	680	0.1	0:06	Word



# Mission Execution: As-Is Expenses, Revenues, ROI, ROK

Mission Execution Process Description (RQ-4B) Items in red are WX-related	Total Knowledge (learning hours fired)	Ops Expenses (\$/yr)	Denominator (cost)/(\$/yr)	Numerator (revenue) (\$/yr)	Return on Knowledge	Return on Investment
<b>Total</b>	72,522	191,229	191,229	72,522	38%	-62.08%
<b>DAY PRIOR TO FLIGHT</b>						
<b>Data Extraction (mission study)</b>	34,830	99,063	99,063	34,830	35%	-65%
Confirm which mission you are flying (i.e. which COCOM, route, etc)	2,244	2,217	2,217	2,244	101%	1%
Confirm currency to fly in that theater and other currency items required for flight	3,740	2,217	2,217	3,740	169%	69%
Confirm aircraft assignment and status with maintenance	687	2,217	2,217	687	31%	-69%
Review SPINS and classified regulations that pertain to your mission	10,302	44,336	44,336	10,302	23%	-77%
Review en route procedures built by COCOM Flight Commander	6,868	22,168	22,168	6,868	31%	-69%
File flight plan (DD-175 or 1801)	3,434	1,108	1,108	3,434	310%	210%
Disseminate products	687	1,108	1,108	687	62%	-38%
Review Terminal Area Procedure brief (if doing TO/LDG and unfamiliar with local operations)	6,868	22,168	22,168	6,868	31%	-69%
<b>DAY OF FLIGHT</b>						
<b>Identify Showstoppers (determine and decide)</b>	23,188	29,557	29,557	23,188	78%	-22%
Does the weather forecast support flight safety and tactical execution of the mission? This is a one-time go/no-go decision made prior to launch.	8,160	13,301	13,301	8,160	61%	-39%
Are appropriate aircraft available for the mission?	687	3,325	3,325	687	21%	-79%
No prohibitive interference (GPS degraded/denied, SAM threat, red air, etc)	3,434	3,325	3,325	3,434	103%	3%
Can we mitigate expected threats en route and in the target area to an acceptable risk level?	8,160	6,650	6,650	8,160	123%	23%
Do we have satisfactory LOS comm/data link conditions?	2,060	3,325	3,325	2,060	62%	-38%
Have the appropriate supporting agencies been assigned?	687	1,108	1,108	687	62%	-38%
<b>Simultaneous detailed mission planning (based on individual assignments and responsibilities)</b>	3,434	33,252	33,252	3,434	10%	-90%
All mission materials and products complete for mission commander review	3,434	33,252	33,252	3,434	10%	-90%
<b>Formal Intelligence update (receive intelligence analysis of the following considerations)</b>	2,060	1,656	1,656	2,060	124%	24%
METT-TSL, EN tactics, EMLCOA, EMDCOA, Threats, Friendly situation	2,060	1,656	1,656	2,060	124%	24%
<b>Flight Brief/Outbrief/Weather Update Brief</b>	18,748	23,794	23,794	18,748	79%	-21%
All mission participants understand the plan and their role in support	1,374	3,312	3,312	1,374	41%	-59%
Outbrief with Operations Duty Officer (receive latest updates)	1,496	3,312	3,312	1,496	45%	-55%
Weather update (icing, convection, lightning, IMC, threat mitigation, etc)	13,818	16,823	16,823	13,818	82%	-18%
*This is a recurring decision point throughout the sortie and occurs each						
Safety brief/ORM considerations prior to execution	2,060	3,312	3,312	2,060	62%	-38%





# Mission Execution Raw Data (To-Be)

Mission Execution Process Description (RQ-4B) <i>Items in red are WX-related</i>	Title of Head Process Executor	Number of Employees	Average Pay Grades of Employees	Average ops labor cost (\$/hour)	Avg hours paid per day (hours/day)	Rank Order of Difficulty	Relative Learning Time	Relative Learning Time including Automation	Actual Avg Training Period	Percent of Process Automated	Times Performed In a Year	Average Time to Complete Process (hours)	Average Time to Complete (hr:min)	Automation Tools
<b>Total</b>		2,025		\$29.30	24			331.63			680	4.25		
<b>DAY PRIOR TO FLIGHT</b>														
<b>Data Extraction (mission study)</b>	PIC (MCE and/or LRE)	1,625	0-3	\$32.60	24	4	50	51.22	70		680	2.75	2:45	
Confirm which mission you are flying (i.e. which COCOM, route, etc)	PIC (MCE and LRE)	2	0-3	\$32.60	24	3	3	3.3		10%	680	0.05	0:03	PPTX, Excel, PEX
Confirm currency to fly in that theater and other currency items required for flight	PIC (MCE and LRE)	2	0-3	\$32.60	24	4	5	5.5		10%	680	0.05	0:03	PEX
Confirm aircraft assignment and status with maintenance	PIC (MCE and LRE)	2	0-3	\$32.60	24	2	1	1.01		1%	680	0.05	0:03	PPTX, Excel
Review SPINS and classified regulations that pertain to your mission	PIC (MCE and LRE)	2	0-3	\$32.60	24	8	15	15.15		1%	680	1	1:00	Word
Review en route procedures built by COCOM Flight Commander	PIC (MCE)	1	0-3	\$32.60	24	6	10	10.1		1%	680	1	1:00	Word
File flight plan (DD-175 or 1801)	PIC (MCE or LRE)	1	0-3	\$32.60	24	5	5	5.05		1%	680	0.05	0:03	PDF, Outlook
Disseminate products	PIC (LRE)	1	0-3	\$32.60	24	1	1	1.01		1%	680	0.05	0:03	Excel, Word, PPTX, Outlook
Review Terminal Area Procedure brief (if doing TO/LDG and unfamiliar with local operations)	PIC (MCE and LRE)	2	0-3	\$32.60	24	7	10	10.1		1%	680	0.5	0:30	PPTX
<b>DAY OF FLIGHT</b>														
<b>Identify Showstoppers (determine and decide)</b>	PIC (MCE and LRE) &/or MC	2	0-3	32.60	24	5	180	180.1	20		680	0.5	0:30	
<i>Does the weather forecast support flight safety and tactical execution of the mission? This is a one-time go/no-go decision made</i>	PIC (MCE and LRE) & MC			32.60	24	5	85	85		0%	680	0.2	0:12	PPTX, AFWEBS
Are appropriate aircraft available for the mission?	PIC (MCE and LRE) & MC	3	0-3	32.60	24	1	1	1.01		1%	680	0.05	0:03	PPTX, Excel
No prohibitive interference (GPS degraded/denied, SAM threat, red air, etc)	PIC (MCE and LRE) & MC	3	0-3	32.60	24	4	5	5.05		1%	680	0.05	0:03	PPTX
<i>Can we mitigate expected threats en route and in the target area to an acceptable risk level?</i>	PIC (MCE and LRE) & MC	0		32.60	24	6	85	85		0%	680	0.1	0:06	PPTX, AFWEBS
Do we have satisfactory LOS comm/data link conditions?	PIC (MCE and LRE) & MC	3	0-3	32.60	24	3	3	3.03		1%	680	0.05	0:03	PPTX
Have the appropriate supporting agencies been assigned?	MC	1	0-3	32.60	24	2	1	1.01		1%	680	0.05	0:03	PPTX
<b>Simultaneous detailed mission planning (based on individual assignments and responsibilities)</b>	PIC (MCE and LRE) & MC	3	0-3	32.60	24	2	5	5.05	8		680	0.5	0:30	
All mission materials and products complete for mission commander review	PIC (MCE and LRE) & MC	3	0-3	32.60	24		5	5.05		1%	680	0.5	0:30	PPTX, Excel, Word
<b>Formal Intelligence update (receive intelligence analysis of the following considerations)</b>	PIC (MCE) & SO	2	one O-3 + one E-5	24.35	24	1	3	3.03	2		680	0.05	0:03	
METT-TSL, EN tactics, EMLCOA, EMDCOA, Threats, Friendly situation	PIC (MCE) & SO	2	one O-3 + one E-5	24.35	24		3	3.03		1%	680	0.05	0:03	PPTX
<b>Flight Brief/Outbrief/Weather Update Brief</b>	PIC (MCE) & SO	1.5	one O-3 + one E-5	24.35	24	3	92	92.23	10		680	0.45	0:27	
All mission participants understand the plan and their role in support	PIC (MCE) & SO	2	one O-3 + one E-5	24.35	24	2	2	2		0%	680	0.1	0:06	Word
Outbrief with Operations Duty Officer (receive latest updates)	PIC (MCE) & SO	2	one O-3 + one E-5	24.35	24	1	2	2.2		10%	680	0.1	0:06	PEX, Excel
<i>Weather update (icing, convection, lightning, IMC, threat mitigation, etc) *This is a recurring decision point throughout the sortie and</i>	PIC (MCE) & SO	0		24.35	24	4	85	85		0%	65280	0.15	0:09	PPTX, AFWEBS
Safety brief/ORM considerations prior to execution	PIC (MCE) & SO	2	one O-3 + one E-5	24.35	24	3	3	3.03		1%	680	0.1	0:06	Word



# Mission Execution: To-Be Expenses, Revenues, ROI, ROK

Mission Execution Process Description (RQ-4B) <i>Items in red are WX-related</i>	Total Knowledge (learning hours fired)	Ops Expenses (\$/yr)	Sensor Maintenance Expenses (\$/yr)	Sensor Development Expenses (\$/yr)	Total Expenses (\$/yr)	Denominator (cost)/(\$/yr)	Numerator (revenue) (\$/yr)	Return on Knowledge	Return on Investment
<b>Total</b>	<b>225,508</b>	<b>171,471</b>	<b>20,000</b>	<b>20,000</b>	<b>211,471</b>	<b>211,471</b>	<b>225,508</b>	<b>107%</b>	<b>6.64%</b>
<b>DAY PRIOR TO FLIGHT</b>									
<b>Data Extraction (mission study)</b>	<b>34,830</b>	<b>99,063</b>	<b>0</b>	<b>0</b>	<b>99,063</b>	<b>99,063</b>	<b>34,830</b>	<b>35%</b>	<b>-65%</b>
Confirm which mission you are flying (i.e. which COCOM, route, etc)	2,244	2,217	0	0	2,217	2,217	2,244	101%	1%
Confirm currency to fly in that theater and other currency items required for flight	3,740	2,217	0	0	2,217	2,217	3,740	169%	69%
Confirm aircraft assignment and status with maintenance	687	2,217	0	0	2,217	2,217	687	31%	-69%
Review SPINS and classified regulations that pertain to your mission	10,302	44,336	0	0	44,336	44,336	10,302	23%	-77%
Review en route procedures built by COCOM Flight Commander	6,868	22,168	0	0	22,168	22,168	6,868	31%	-69%
File flight plan (DD-175 or 1801)	3,434	1,108	0	0	1,108	1,108	3,434	310%	210%
Disseminate products	687	1,108	0	0	1,108	1,108	687	62%	-38%
Review Terminal Area Procedure brief (if doing TO/LDG and unfamiliar with local operations)	6,868	22,168	0	0	22,168	22,168	6,868	31%	-69%
<b>DAY OF FLIGHT</b>									
<b>Identify Showstoppers (determine and decide)</b>	<b>122,468</b>	<b>22,168</b>	<b>13,333</b>	<b>13,333</b>	<b>48,835</b>	<b>48,835</b>	<b>122,468</b>	<b>251%</b>	<b>151%</b>
<i>Does the weather forecast support flight safety and tactical execution of the mission? This is a one-time go/no-go decision made</i>	57,800	0	6,667	6,667	13,333	13,333	57,800	434%	334%
Are appropriate aircraft available for the mission?	687	3,325	0	0	3,325	3,325	687	21%	-79%
No prohibitive interference (GPS degraded/denied, SAM threat, red air, etc)	3,434	3,325	0	0	3,325	3,325	3,434	103%	3%
<i>Can we mitigate expected threats en route and in the target area to an acceptable risk level?</i>	57,800	0	6,667	6,667	13,333	13,333	57,800	434%	334%
Do we have satisfactory LOS comm/data link conditions?	2,060	3,325	0	0	3,325	3,325	2,060	62%	-38%
Have the appropriate supporting agencies been assigned?	687	1,108	0	0	1,108	1,108	687	62%	-38%
<b>Simultaneous detailed mission planning (based on individual assignments and responsibilities)</b>	<b>3,434</b>	<b>33,252</b>	<b>0</b>	<b>0</b>	<b>33,252</b>	<b>33,252</b>	<b>3,434</b>	<b>10%</b>	<b>-90%</b>
All mission materials and products complete for mission commander review	3,434	33,252	0	0	33,252	33,252	3,434	10%	-90%
<b>Formal Intelligence update (receive intelligence analysis of the following considerations)</b>	<b>2,060</b>	<b>1,656</b>	<b>0</b>	<b>0</b>	<b>1,656</b>	<b>1,656</b>	<b>2,060</b>	<b>124%</b>	<b>24%</b>
METT-TSL, EN tactics, EMLCOA, EMDCOA, Threats, Friendly situation	2,060	1,656	0	0	1,656	1,656	2,060	124%	24%
<b>Flight Brief/Outbrief/Weather Update Brief</b>	<b>5,553,716</b>	<b>11,177</b>	<b>6,667</b>	<b>6,667</b>	<b>24,510</b>	<b>24,510</b>	<b>5,553,716</b>	<b>22659%</b>	<b>22659%</b>
All mission participants understand the plan and their role in support	1,360	3,312	0	0	3,312	3,312	1,360	41%	-59%
Outbrief with Operations Duty Officer (receive latest updates)	1,496	3,312	0	0	3,312	3,312	1,496	45%	-55%
<i>Weather update (icing, convection, lightning, IMC, threat mitigation, etc) *This is a recurring decision point throughout the sortie and</i>	5,548,800	0	6,667	6,667	13,333	13,333	5,548,800	41616%	41516%
Safety brief/ORM considerations prior to execution	2,060	3,312	0	0	3,312	3,312	2,060	62%	-38%

The average cost for the WeatherNow Sensor Bundle = \$40K per year and is included in the ROI analysis



# Weather Forecasting Only: As-Is Raw Data and ROI, ROK

RQ-4 Weather Forecasting Process	Title of Head Process Executer	Number of Employees	Corresponding Pay Grades (\$/hr)	Rank Order of Difficulty	Relative Learning Time	Actual Average Training Period	Percentage Automation	Times Performed per year	Average Time to Complete (min)	Automation Tools	Total Knowledge (learning hours fired)
<b>TOTAL</b>											<b>2,707,073</b>
<b>Conduct Cross Talk Between Forecasters and RPA Operators</b>	E5	1	16.10	1	5	72	3%	1	10		74
Conduct systematic review of forecasts from previous period (annually, monthly, etc)	E5	1	16.10			24	1%	1	3.3		24
Review previous forecasts to tailor future forecasts specific to RQ-4 flights	E5	1	16.10			24	1%	1	3.3		24
Based on operational factors, determine the information needed in forecast briefs	E5	1	16.10			24	1%	1	3.3		24
<b>Data Collection</b>	E5	1	16.10	5	30	432	20%	680	60	AFWEBS	352,512
Consult the appropriate sources of data (satellite imagery, sensors, PiReps, etc)	E5	1	16.10			108	5%	680	15		77,112
Based on feedback in Process 1, what are appropriate parameters of weather data	E5	1	16.10			108	5%	680	15		77,112
Assimilate data into relevancy for mission (i.e. wind data, icing data, turbulence, etc)	E5	1	16.10			108	5%	680	15		77,112
Are the proper sensors, other collection agents available?	E5	1	16.10			108	5%	680	15		77,112
<b>sensitivities to determine mission-critical weather information</b>	E5	1	16.10	3	10	144	1%	680	5		98,899
Based on severity of weather data, make the determination of what weather aspects will impact the mission	E5	1	16.10			144	1%	680	5		98,899
<b>Assemble the weather brief, tailoring the collected data to suit the specific mission set</b>	E5	1	16.10	4	15	216	2%	680	30		149,818
Ensure all mission-essential weather information is included in the brief	E5	1	16.10			108	1%	680	15		74,174
Scintillation, sky cover, stratospheric turbulence, wind/temperature charts, thunderstorm data, etc	E5	1	16.10			108	1%	680	15		74,174
<b>Conduct msson-watching</b>	E5	1	16.10	6	35	504	20%	3400	1440	AFWEBS	2,056,320
Using an array of collections assets, monitor the weather throughout the flight mission	E5	1	16.10			168	7%	3400	480		609,299
Conduct rebrief at least every four hours throughout the mission or more frequently if unexpected/severe weather appear	E5	1	16.10			168	7%	3400	480		609,299
Stay in constant contact with pilots via MRC chat	E5	1	16.10			168	7%	3400	480		609,299
<b>Conduct debrief</b>	E5	1	16.10	2	5	72	1%	680	60		49,450



# Weather Forecasting Only: As-Is Costs, Revenues, ROI, ROK

RQ-4 Weather Forecasting Process			Ops Expenses (\$/yr)	Denominator (cost) (\$/yr)	Numerator (revenue) (\$/yr)	Return on Knowledge	Return on Investment
<b>TOTAL</b>			<b>1,342,045</b>	<b>\$1,342,045</b>	<b>\$270,707</b>	<b>20%</b>	<b>-80%</b>
<b>Conduct Cross Talk Between Forecasters and RPA Operators</b>			<b>\$2.68</b>	<b>\$2.68</b>	<b>\$7</b>	<b>276%</b>	<b>176%</b>
Conduct systematic review of forecasts from previous period (annually, monthly, etc)			\$0.89	\$0.89	\$2	274%	174%
Review previous forecasts to tailor future forecasts specific to RQ-4 flights			\$0.89	\$0.89	\$2	274%	174%
Based on operational factors, determine the information needed in forecast briefs			\$0.89	\$0.89	\$2	274%	174%
<b>Data Collection</b>			<b>\$10,948.00</b>	<b>\$10,948.00</b>	<b>\$35,251</b>	<b>322%</b>	<b>222%</b>
Consult the appropriate sources of data (satellite imagery, sensors, PiReps, etc)			\$2,737.00	\$2,737.00	\$7,711	282%	182%
Based on feedback in Process 1, what are appropriate parameters of weather data			\$2,737.00	\$2,737.00	\$7,711	282%	182%
Assimilate data into relevancy for mission (i.e. wind data, icing data, turbulence, etc)			\$2,737.00	\$2,737.00	\$7,711	282%	182%
Are the proper sensors, other collection agents available?			\$2,737.00	\$2,737.00	\$7,711	282%	182%
<b>Cross-reference the assimilated weather data with aircraft sensitivities to determine mission-critical weather information</b>			<b>\$912.33</b>	<b>\$912.33</b>	<b>\$9,890</b>	<b>1084%</b>	<b>984%</b>
Based on severity of weather data, make the determination of what weather aspects will impact the mission			\$912.33	\$912.33	\$9,890	1084%	984%
<b>Assemble the weather brief, tailoring the collected data to suit the specific mission set</b>			<b>\$5,474.00</b>	<b>\$5,474.00</b>	<b>\$14,982</b>	<b>274%</b>	<b>174%</b>
Ensure all mission-essential weather information is included in the brief			\$2,737.00	\$2,737.00	\$7,417	271%	171%
Scintillation, sky cover, stratospheric turbulence, wind/temperature charts, thunderstorm data, etc			\$2,737.00	\$2,737.00	\$7,417	271%	171%
<b>Conduct mission-watching</b>			<b>\$1,313,760.00</b>	<b>\$1,313,760.00</b>	<b>\$205,632</b>	<b>16%</b>	<b>-84%</b>
Using an array of collection assets, monitor the weather throughout the flight mission			\$437,920.00	\$437,920.00	\$60,930	14%	-86%
Conduct rebrief at least every four hours throughout the mission or more frequently if unexpected/severe weather appear			\$437,920.00	\$437,920.00	\$60,930	14%	-86%
Stay in constant contact with pilots via MRC chat			\$437,920.00	\$437,920.00	\$60,930	14%	-86%
<b>Conduct debrief</b>			<b>\$10,948.00</b>	<b>\$10,948.00</b>	<b>\$4,945</b>	<b>45%</b>	<b>-55%</b>



# Weather Forecasting Only: To-Be Raw Data and ROI, ROK

RQ-4 Weather Forecasting Process		Title of Head Process Executer	Number of Employees	Corresponding Pay Grades (\$/hr)	Actual Learning Time (hours)	Learning Time adjusted for Automation	Percentage Automation	Times Performed per year	Average Time to Complete (min)	Total Knowledge (learning hours fired)
<b>TOTAL</b>										<b>398,653,741</b>
<b>Conduct Annual Cross Talk Between Forecasters and RPA Operators</b>		E5	1	16.1	72	74.16	3%	1	10	74
Conduct systematic review of forecasts from previous period (annually)		E5	1	16.1	24	24.24	1%	1	3.3	24
Review previous forecasts to tailor future forecasts specific to RQ-4 flights		E5	1	16.1	24	24.24	1%	1	3.3	24
Based on operational factors, determine the information needed in forecast briefs		E5	1	16.1	24	24.24	1%	1	3.3	24
<b>Data Collection</b>		E5	1		10000	10500	5%	680		7,140,000
Multi-data source deconfliction and data quality control		Nowcasting			1000	1010	1%	680	\$ 1.307	686,800
4D Data assimilation/fusion					5000	5050	1%	680	\$ 1.307	3,434,000
High-resolution 4D forecast					2000	2020	1%	680	\$ 1.307	1,373,600
High-resolution 4D weather threat assessment					1000	1010	1%	680	\$ 1.307	686,800
Operator-focused weather threat analysis					1000	1010	1%	680	\$ 1.307	686,800
<b>Cross-reference the assimilated weather data with aircraft sensitivities to determine mission-critical weather information</b>		E5			1000	1010	1%			65,932,800
Nowcasting (fire-decision support tool)					1000	1010	1%	65280	\$ 0.068	65,932,800
<b>Assemble the weather brief, tailoring the collected data to suit the specific mission set</b>		E5	1	16.1	216	220.32	2%	680	30	149,818
Ensure all mission-essential weather information is included in the brief		E5	1	16.1	108	109.08	1%	680	15	74,174
Scintillation, sky cover, stratospheric turbulence, wind/temperature charts, thunderstorm data, etc		E5	1	16.1	108	109.08	1%	680	15	74,174
<b>Conduct msson-watching</b>					10010	10110.1	1%			325,381,600
ASAPS real-time sensing (humidity sensor only)					10	10.1	1%	31,536,000	Executes every 1 second for 1 year	318,513,600
Nowcasting (mass, drum, fire)					10000	10100	1%	680	\$ 0.068	6,868,000
<b>Conduct debrief</b>		E5	1	16.1	72	72.72	1%	680	60	49,450



# Weather Forecasting Only: To-Be Costs, Revenues, ROI, ROK

RQ-4 Weather Forecasting Process		Ops Expenses (\$/yr)	Denominator (cost) (\$/yr)	Numerator (revenue) (\$/yr)	Return on Knowledge	Return on Investment
<b>TOTAL</b>		<b>51,980</b>	<b>51,980</b>	<b>39,865,374</b>	<b>76693%</b>	<b>76593%</b>
<b>Conduct Annual Cross Talk Between Forecasters and RPA Operators</b>		<b>\$2.68</b>	<b>\$2.68</b>	<b>\$7</b>	<b>276%</b>	<b>176%</b>
Conduct systematic review of forecasts from previous period (annually)		\$0.89	\$0.89	\$2	274%	174%
Review previous forecasts to tailor future forecasts specific to RQ-4 flights		\$0.89	\$0.89	\$2	274%	174%
Based on operational factors, determine the information needed in forecast briefs		\$0.89	\$0.89	\$2	274%	174%
<b>Data Collection</b>		<b>\$22,222.22</b>	<b>\$22,222.22</b>	<b>\$714,000</b>	<b>3213%</b>	<b>3113%</b>
Multi-data source deconfliction and data quality control		\$4,444.44	\$4,444.44	\$68,680	1545%	1445%
4D Data assimilation/fusion		\$4,444.44	\$4,444.44	\$343,400	7727%	7627%
High-resolution 4D forecast		\$4,444.44	\$4,444.44	\$137,360	3091%	2991%
High-resolution 4D weather threat assessment		\$4,444.44	\$4,444.44	\$68,680	1545%	1445%
Operator-focused weather threat analysis		\$4,444.44	\$4,444.44	\$68,680	1545%	1445%
<b>Cross-reference the assimilated weather data with aircraft sensitivities to determine mission-critical weather information</b>		<b>\$4,444.44</b>	<b>\$4,444.44</b>	<b>\$6,593,280</b>	<b>148349%</b>	<b>148249%</b>
Nowcasting (fire-decision support tool)		\$4,444.44	\$4,444.44	\$6,593,280	148349%	148249%
<b>Assemble the weather brief, tailoring the collected data to suit the specific mission set</b>		<b>\$5,474.00</b>	<b>\$5,474.00</b>	<b>\$14,982</b>	<b>274%</b>	<b>174%</b>
Ensure all mission-essential weather information is included in the brief		\$2,737.00	\$2,737.00	\$7,417	271%	171%
Scintillation, sky cover, stratospheric turbulence, wind/temperature charts, thunderstorm data, etc		\$2,737.00	\$2,737.00	\$7,417	271%	171%
<b>Conduct mssion-watching</b>		<b>\$8,888.89</b>	<b>\$8,888.89</b>	<b>\$32,538,160</b>	<b>366054%</b>	<b>365954%</b>
ASAPS real-time sensing (humidity sensor only)		\$4,444.44	\$4,444.44	\$31,851,360	716656%	716556%
Nowcasting (mass, drum, fire)		\$4,444.44	\$4,444.44	\$686,800	15453%	15353%
<b>Conduct debrief</b>		<b>\$10,948.00</b>	<b>\$10,948.00</b>	<b>\$4,945</b>	<b>45%</b>	<b>-55%</b>

# Real Option Valuation Example Methods

- Closed-Form Approximation using the Bjerk Sund-Stansland Model with Partial Differential Equations
- Monte Carlo Simulation of Closed-Form Models
- Binomial Lattice Approach

$$C = \alpha S^\psi - \alpha \phi(S, T, \beta, I, I) + \phi(S, T, 1, I, I) - \phi(S, T, 1, X, I) - X(S, T, 0, I, I) + X\phi(S, T, 0, X, I)$$

$$\phi(S, T, \gamma, H, I) = e^\lambda S^\gamma \left[ N(d) - \left(\frac{I}{S}\right)^\kappa N\left(d - \frac{s \ln(I/S)}{\sigma \sqrt{T}}\right) \right]$$

$$\alpha = (I - X)I^{-\beta} \quad \text{and} \quad \beta = \left(\frac{1}{2} - \frac{b}{\sigma^2}\right) + \sqrt{\left(\frac{b}{\sigma^2} - \frac{1}{2}\right)^2 + 2\frac{r}{\sigma^2}}$$

$$Put = C(X, S, T, r - b, -b, \sigma)$$

- Closed-Form Approximation using the Barone-Adesi-Whaley Model with Partial Differential Equations

$$C(S, X, T) = \text{Sup}(C + \psi(S/S')^q, S - X)^+$$

$$\psi = (1 - e^{(b-r)T}) \Phi \left[ \frac{\ln(S/X) + (b + \sigma^2/2)T}{\sigma \sqrt{T}} \right] (S') (S'/q)$$

$$q = \frac{N + 1 + \sqrt{(N^2 + N + 8r/(1 - e^{-rT}))\sigma^2 + 1}}{2}$$

Solving  $S'$  with the Newton - Raphson algorithm



# Air Force Weather Service Evolution

- First 60 years of the Air Force Weather Service was period of growth, the tools used for weather operations were electromechanical, analog sensing and display systems; teletype bulletins and manually plotted maps, analyzed with acetates and grease pencils; and commanders received weather mission forecasts from staff weather personnel that were largely based on the four-times a day synoptic cycle of the meteorological community (AFWA, 2012, pg. xvii).
- Air Force Weather Service transformed over the next several decades due to technological innovation and organizational change:
  - Third-generation microprocessor based integrated processing, analysis, and display capabilities that tie into the Department of Defense's (DoD) Global Communications Grid are now used.
  - Commanders can receive highly tailored weather updates relevant to their mission and area of responsibility as soon as the data becomes available.
  - Weather personnel now characterize and interpret environment to determine the effects weather events will have on unit operations; previously time and effort spent on the collection and analysis of basic weather data.





- Economic value of sensors has been applied to a number of industries.
  - **Agriculture.** Economic value of weather sensor data has been measured in terms agriculture yields and/or frost damage mitigation efforts. Beckwith, Teibel, Bowen (2004) measured the value of a sensor network versus individual data logging devices in better capturing local environmental variability. Mathews (2013) describes the value of sensor data and related GIS tools in optimizing agricultural site selection and precision agriculture yields.
  - **Technology.** Use of networked IP addressable sensors has been increasing and provides new opportunities to enhance situational awareness and augment real-time decision-making across a wide range of environments and processes. “Forward looking companies are adopting real-time monitoring and management to build smarter supply chains, manage remote resources, and in general, improve their return on investment”(O'Reilly and Battelle 2009). Fleisch (2010) provides a deconstruction of customer and business value based on enhanced and/or automated feedback mechanisms that better optimize interdependent business processes, such as those found in many supply-chains. Krishnamurthy et al. (2005) designed and measured the performance of hardware sensor network architectures in a shipboard engine room to enhance situational awareness and better enable predictive maintenance and related part delivery.



- The United States Air Force weather function began on July 1, 1937 when the War Department transferred the responsibility for providing Army Air Corps weather services from the Signal Corps to a small group known then as the Army Air Corps Weather Service (AFWA, 2012).
- In 1937 the fledging weather service consisted of about 280 enlisted and 22 officers manning 40 weather stations and has evolved provide forecasting support for Air Force and Army operations around the globe with several thousand airmen.
- Air Force weather organizations enable DoD decision-makers to anticipate and exploit the weather for air, ground, space, cyberspace, and intelligence operations.
- Air Force weather personnel provide mission-tailored terrestrial and space environment observations, forecasts, and services to the U.S. Air Force (USAF), U.S. Army (USA), and variety of U.S. Government departments and agencies.
- Air Force weather personnel support Air Force, Army, Joint, and DoD conventional and special operations at various garrison and deployed locations worldwide.



- Sensor technology is playing an increasingly critical role in military applications.
- January/February issue of Army Technology Magazine highlighted how sensors are being integrated into military gear and vehicles which will empower, unburden and protect soldiers.
- According to Jyuji D. Hewitt, U.S. Army Research, Development and Engineering Command (RDECOM) Executive Deputy to the Commanding General, in the future “sensors will be everywhere. Army researchers are working on flexible plastic sensors that could be attached to individuals, gear or vehicles. With this technology, Soldiers will gather information on the chemical-biological environment, troop movements and signal intelligence.”
- Army of 2025 and beyond calls for advanced sensors that can locate and identify threats, enable protection systems to counter those threats and make it less likely an enemy will detect our vehicles.



- Army researchers are working on a variety of sensor projects, including:
  - Flexible plastic sensors that could be attached to individuals, gear or vehicles. This technology allows soldiers to gather information on the chemical-biological environment, troop movements and signal intelligence.
  - Weapon systems in which future sensors pinpoint accuracy and scalable effects lethality in GPS-denied environments.
- Army researchers are also developing solutions to help aircraft crews navigate in degraded visual environments (DVE) where weather or other obstacles are extremely hazardous.
  - DVE are the primary contributing factor to a vast majority of Army aviation mishaps over the last decade: 80-percent of rotorcraft losses in operations in Iraq and Afghanistan were due to “combat non-hostile or non-combat factors” including DVE (Crawford, 2015).
  - DVE includes blowing sand, darkness, snow, rain, dust, fog, smoke, clouds; all conditions that hamper aviation operations and produce scenarios where aircraft control may be lost.