

## Article

# Crowdsourcing: A new conceptual view for food safety and quality

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38 people (non-employees) in the form of an open call. The crowdsourcing participants can be from  
39 anywhere, with various backgrounds, as long as they have Internet connection. The use of  
40 crowdsourcing in food related topics have also increased rapidly. For instance, Danone utilised  
41 crowdvoting which encourage consumers to vote for flavours of cream desserts. This operation  
42 attracted an increasing number of consumers (from 400,000 votes in 2006 to about 900,000 in 2011;  
43 Djelassi and Decoopman 2013). Similarly, Procter & Gamble, Starbucks and Unilever used crowd co-  
44 creation to find better product designs (Lutz, 2011). Lay's executed the crowd wisdom efficiently where  
45 over 245,825 chip flavours were proposed. Once the 2-finalists were shortlisted, Lay's utilized  
46 crowdvoting to determine the ultimate winner (Djelassi and Decoopman 2013). More recent  
47 crowdsourcing initiatives were launched with the help of eYeka. Nescafe reignited consumers' interest  
48 in instant coffee via 138 ideas from more than 40 countries. Winning ideas include coffee sticks and  
49 Soundcups where a Bistro-like experience is created via movement activated cups (Dinkovski, 2016).  
50 There is a trend for sourcing creative ideas from users particularly in designs, creative writing,  
51 illustrations and videos. For example, Coca Cola recently launches 'A Drink with Every Food Order' to  
52 crowdsource for ideas and graphic designs to convince consumers to choose drinks with their food  
53 (eYeka, n.d.a, b) while ZoOSh is sourcing for innovative videos to liven up food with ZoOSh flavours  
54 (eYeka, n.d.c).

55

56 Although crowdsourcing taxonomy suggests that it is open to anyone with access to Internet, there can  
57 be specific requirements for expertise, technical know-how and knowledge that may limit the  
58 participation. In addition to general crowd and experts, crowdsourcing taxonomy can be further divided  
59 into internal crowd (i.e. within the same organisation), crowd from research institutions and academia,  
60 external crowd such as specific online communities or public or via an intermediary facilitator (Simula  
61 and Ahola, 2014). It is worth noting that for large companies a crowd may also constitute by the firm's  
62 own employees could reach several hundred thousand people (e.g., Nestlé).

63

64 Essentially, crowdsourcing aims to harness ideas, feedback and solutions. Within an organisation,  
65 employers can source for fresh ideas by tapping into existing wisdom of their employees. Similarly, an  
66 open call for ideas such as new formulation, flavour, colour or packaging will be posted online to  
67 consumers. This expands their pool of collective ideas, hence reducing their reliance on specified  
68 experts or consultants (Simula and Ahola, 2014).

69

## 70 **Crowdfunding**

71 Crowdfunding is rooted in the broader concept of crowdsourcing where instead of using the crowd to  
72 obtain ideas and feedback, crowdfunding is used to raise capital for investment (Belleflamme et al.,  
73 2014). This alternative financial model was reported funding 27,500 ventures from 2012-2014 with UK  
74 leading the market segment (\$2.4 billion), followed by France (\$163 million) and Germany (\$148  
75 million) in 2014 (Wardrop et al., 2015). In 2012, the Jumpstart Our Business Startups (JOBS) Act came

76 into fruition. Under the Act is the CROWDFUND Act which enables entrepreneurs to sell limited amounts  
77 of equity to investors via social networks and is exempted from expensive registration requirements  
78 (Stemler, 2013). Through these sites, entrepreneurs or small business owners who need financing for  
79 a new product or venture publish an appeal for funds and typically offer an incentive. Two popular  
80 crowdfunding websites such as Kickstarter and Indiegogo revealed in a recent search 279 and more  
81 than 500 food projects each seeking for financial resources from the crowd, respectively (Indiegogo,  
82 2016; Kickstarter, 2016a).

83  
84 Crowdfunding is an opportunity for food businesses and especially for small start-ups to generate funds  
85 or to raise its initial seed money. Through these sites, entrepreneurs and/or small business owners who  
86 need financing for a new product or venture publish an appeal for funds and typically offer an incentive.  
87 For instance, Anova precision cooker was the most funded project raising \$1,811,321 in Kickstarter and  
88 had successfully launched its product for *sous vide* cooking by using a smartphone (Anova, 2015;  
89 Kickstarter, 2016b). Meanwhile small and portable sensors providing real-time results were designed  
90 and developed with the help of crowdfunding. One such product is Nima a pocket-size gluten tester by  
91 6Sensorlabs (Crowdfund Insider, 2017). Nima is a sophisticated product that is able to detect up to  
92 20ppm gluten in solids or liquid products. Similarly, other real-time portable devices such as the SCiO  
93 molecular sensing smartphone technology by Consumer Physics and Changhong H2 can help consumers  
94 to select fruits and vegetables, verify product authenticity and nutritional needs (Globes, 2017). SCiO  
95 is a spectroscope utilising near-infrared light to excite molecules to determine macronutrient values and  
96 food product quality. The readings obtained are analysed immediately and results will appear via the  
97 accompanying app (Coxworth, 2014). Although there are limited reports on crowdfunding in food safety  
98 projects, there are emerging sites for scientific projects in platforms such as Experiment.com,  
99 Medstart.com, Petridish.org and SciFund Challenge Network (Kuo, 2016). These initiatives can link  
100 donors i.e. public to visit scientific crowdfunding platforms and be reconnected to science (Schafer et  
101 al., 2016). In other words, crowdfunded projects can be part of researchers' public engagement and  
102 outreach efforts.

103

#### 104 **Crowdsourcing and new product development (NPD)**

105 Food and drink start-ups are increasingly using the crowd and crowd-based platforms to leverage on  
106 the crowd to decide, innovate and create new products (Palacios et al., 2016). One major problem with  
107 newly introduced products is to anticipate what potential consumers actually need, i.e. which products  
108 they are willing or likely to buy. The failure rate of newly introduced products is still as high as about  
109 40% (Castellion and Markham 2013) and could in many cases also reach 70 to 80%. Food and beverage  
110 firms that utilised crowd innovation to introduce new food products or beverages understood that  
111 consumers' preferences (and their ideas) can distinguish between product success or failure. In addition  
112 to developing new product ideas, crowd wisdom provides novel solutions, co-creation helps to develop

113 outcome-based services and to pursue collaborative ventures while crowdfunding helps to raise capital  
114 (Palacios et al., 2016).

115

116 Typical examples of the aforementioned crowdsourcing practices are listed in Table 1. They include  
117 food and farming industries (e.g., Danone, General Mills, Unilever) that have utilized crowdsource for  
118 a plethora of food technology solutions. The examples listed project that the entire food supply chain  
119 is proactively involved in driving innovations using crowdsourcing. For example, My Farm and Bioversity  
120 International enables consumers to run a farm or to provide technical information of the best plant  
121 variety. However, most food processing companies harness crowdsourcing for creativity to develop new  
122 food and beverage flavours while retailers and catering services utilise its facilities such as Massive  
123 health eatery app (Gould, 2012) and Sourcemap.com (Hoffman, 2012) to provide food guides,  
124 traceability and carbon footprints of products.

125

126

Insert Table 1 about here

127

128 A recent literature search of the papers published during the last 3 years (2014 - October, 2016),  
129 included these keywords: "crowdsourcing" and "open innovation" was conducted. Some most current  
130 papers (Brown et al., 2016; Gustetic et al., 2015; Kavaliova et al., 2016; Mergel, 2015; Saez-Rodriguez  
131 et al., 2016; Schuhmacher et al., 2016; Wu et al., 2015; Zhuravlev and Nestik, 2016) highlighted these  
132 major points:

133

134

1. Food or the food industry were not mentioned.
- 135 2. Only one study focused on the collaboration between academia and food industry utilizing  
136 crowdsourcing but mainly focused on increased interactions with academia via academic  
137 excellence/innovation centers. No specifics was furnished if crowdsourcing was implemented  
138 (Tuffery, 2015).
- 139 3. The different roles of users in new product development (NPD) have been extensively described.  
140 Currently, online crowdsourcing for ideas are increasingly being used by companies to generate  
141 new product ideas from every day users (Schemmann et al., 2016).
- 142 4. Experts or research scientists had always been brought together (either face to face or via an online  
143 platform) to address a complex issue. This forms the initial concept of crowdsourcing – albeit  
144 sourcing ideas from a specified group of experts (Saez-Rodriguez et al., 2016).
- 145 5. The frequently referred to as a "crowd," was renamed as "complementors" and characterized as  
146 often unpaid, working outside of a price system and driven by heterogeneous sources of motivation.  
147 The study found that complementor development responds to platform growth even though they  
148 receive no payment. Instead of monetary incentives, complementors are motivated inherently by  
149 reputation, the need for learning, creating solutions and fun. Hence, it is important to understand

150 the underlying behavioural motives of complementors and the associated factors for contributing  
151 in an open, innovative platform (Boudreau and Jeppesen, 2015).

152

### 153 **Crowdsourcing and open innovations (OI)**

154 Crowdsourcing also falls within the remit of Open Innovation (OI). OI practices originated from software  
155 (e.g. open source software such as OpenOffice, Mozilla Firefox), wikies and telecommunication before  
156 spreading to pharmaceutical and the food industry (Gassmann et al., 2010). True to its name, OI has  
157 continuously evolved and today incorporates innovations in open business model, intellectual property  
158 (IP), strategy, collaboration, crowdsourcing, co-creation (Sloane, 2011), and social responsibility  
159 (Saguy, 2011, 2016; Saguy et al., 2013; Saguy and Sirotinskaya, 2014; Saguy and Sirotinskaya, 2016).

160

161 Value co-creation by crowdsourcing is a very powerful and efficient way of collaborating with  
162 customers/consumers and experts. More importantly, however, is recognizing its full potential by  
163 becoming an outstanding constellation of knowledge aggregation and product insights making it a very  
164 powerful OI tool. The question however still to be addressed is whether crowdsourcing is an efficient  
165 approach and match for OI, or its applicability should be limited due to its several inherent limitations.  
166 Obviously, benefits/risks involved, and consequently best practices should be considered and an in  
167 depth assessment is recommended before 'jumping' into this multidimensional and complex field. First,  
168 one should reiterate a well-known but sometimes ignored fact about the relationships between OI and  
169 IP. Although OI is founded on sharing and in most cases include IP, yet it is mainly created on profiting  
170 from licensing or any other arrangements allowing the use of one's IP, ideas or technology. Obviously,  
171 if crowdsourcing is carried out internally, this issue is not relevant.

172

173 The fundamental idea of internal crowdsourcing is to leverage the expertise and heterogeneous rich  
174 knowledge of a large industrial firm's employees' base. Employees may have better knowledge of the  
175 products, processes, operational parameters and services involved (Simula and Ahola, 2014).  
176 Multinational companies can also tap into their diverse and heterogeneous group of employees for  
177 collective wisdom. Alternatively, some companies can draw on their own internal (or external) networks  
178 and contacts that include experts in various fields. Combining experts (e.g., R&D, marketing, sales,  
179 process engineers), is therefore straightforward. As much as this process could be most effective and  
180 straightforward to be applied, its maintenance for a long period of time, it always faces problems and  
181 unless there is a constant mechanism for compensation, recognition and acknowledgment people tend  
182 to lose their interest and the tool becomes obsolete.

183

184 The other alternative is to use external crowdsourcing. In this case, addressing all the issues and setting  
185 the IPs where appropriate is probably the most difficult barrier in OI implementation and calls for  
186 thinking 'outside the box' so that the collaboration can be initiated and the outcome benefits can be  
187 shared. Although the '*Sharing Is Winning*' concept (Traitler and Saguy, 2009) was coined as an

188 imperative part of OI, it does not mean that innovation is free or that IPs are compromised. Despite  
189 the general agreement that there is no innovation without IP, this topic is of crucial importance and  
190 needs careful consideration to avoid future possible issues. IP not only guarantee the rights of the  
191 inventors, it also protects the user companies from future allegations, possible dragging litigations and  
192 alleged negative publicity. This explains why most companies are dealing with OI of technology,  
193 scientific projects, development of equipment, and other ideas upfront. The actual collaboration in some  
194 cases starts only after all the IPs issues have been resolved and a clear agreement has been signed.  
195 This implies that the initial OI crowdsourcing first step of identifying the possible solution providers  
196 and/or partners are identified is open, while the next step typically follows a 'close system' paradigm.  
197 Hence, although crowdsourcing may be the first stage where the experts, technology or ingredients  
198 suppliers with unique know-how reply to a 'request for innovation' (RFI), and the proper candidates are  
199 identified and selected, the next step typically involves resolving the IPs issues before the actual work  
200 or real knowledge/technology exchange is initiated. It also means that either the originator company  
201 and/or the appropriate brokerage house (e.g. Ninesigma) is hired for this purpose. (It should be noted  
202 that in some models [e.g. Innocentive and many open innovation projects] the IP is addressed at the  
203 beginning of the process where companies can license or own the IP after reviewing the proposed  
204 work). The selected company should have the capability of collecting the applicants' information and  
205 suggestions, selecting those that fit the RFI, carrying out an assessment, negotiating the IPs and the  
206 reward mechanism, to mention only a few steps typically applied. These tasks are quite complicated  
207 and require often significant investment both in people time, expertise and resources, and could be  
208 time consuming and quite costly. Hence, it offers an explanation why some companies are reluctant to  
209 choose this avenue and prefer to utilize some other approaches such as scouting (e.g., internal  
210 employees, consultants, academia) to identify the possible external resource(s) and to alleviate the  
211 need for an open RFI call and crowdsourcing.

212

213 Firms (also known as seekers or initiators) that are seeking specific solutions commonly utilise an  
214 intermediary player (facilitator) to engage the crowd (solvers). Online intermediary platforms and social  
215 networks facilitate the call for solutions. For example, Facebook coupled with monitoring and  
216 engagement system such as Radian6, taps into social media users (with public settings) data and  
217 identifies consumers' preferences leading. The formulation of Gatorade (Constine 2011) is a typical  
218 example.

219

220 Intermediary facilitators are service providers such as InnoCentive, Kickstarter, Seedr (funding platform  
221 for entrepreneurs and investors) to connect the initiators or seekers with solvers. InnoCentive is an  
222 example of a successful facilitating platform by utilizing crowdsourcing to develop solutions to scientific  
223 problems. For instance, they launched a system linking outside experts to solve a pharmaceutical  
224 problem and also offered a monetary reward to the solver (Allio, 2004). Typically, clients or firms will  
225 seek out InnoCentive to post their projects on InnoCentive's platform, and a call for proposals/solutions

226 will be initiated to registered members (solvers) of InnoCentive. Winning solutions receive cash prizes  
227 from the company seeking for solutions (InnoCentive 2016). It is obvious that crowdsourcing will be  
228 useless without participation from the various experts.

229

230 Other intermediary platform includes Amazon Mechanical Turk (AMT) which provides crowdsourcing  
231 service and permits researchers to pose tasks or questions which are then answered by a potential pool  
232 of 500,000 participants (known as MTurk or Turkers). AMT is an example of a novel data collecting  
233 platform and the Turkers complete short, "one-off" tasks for pay (Chandler and Kapelner, 2013). The  
234 participants sourced via AMT are demographically diverse (e.g. 40% participants were from America,  
235 33% from India and the rest from about 100 other countries; The Economist, 2012), age range of 20  
236 – 40 years and the majority is females (Mason and Suri, 2012) when compared to 'standard' Internet  
237 samples (Buhrmester et al., 2011). Other crowdsourcing service facilitators include oDesk, CrowdFlower  
238 and Elance (The Economist, 2012).

239

#### 240 **Crowdsourcing conceptualization on utilization for future food quality and safety**

241 To date the utilization of crowdsourcing in food safety and quality is somewhat limited. One possible  
242 application is highlighted by the European Food Safety Authority that recognised the potential of using  
243 crowdsourcing for food and feed risk assessment, and issued a call for tender in late 2015 (EFSA, 2015).  
244 EFSA had initiated the discussion on crowdsourcing for food safety data by exploring the challenges  
245 and techniques on risk assessment initiation to risk communication and decision making. EFSA is notably  
246 one of the key EU agencies that had systematically utilised social media tools to interact with consumers  
247 (Spina, 2014). Indeed, the approach extends beyond the traditional risk assessment practices which  
248 rely on development and acquisition of data such as reviewing literature, performing measurements  
249 and expert elicitation. Moreover, only one hazard-food combination can be analysed at a specific time  
250 (Chardon and Evers, 2017; Nauta et al., 2007). An example of an exploratory crowdsourcing method  
251 would be to mine knowledge and expertise from online communities to conduct studies to feed into  
252 risk assessments, identify models that can be applied to safety assessments or to develop algorithms  
253 to improve data analysis (Drew, 2015; Verloo, 2016).

254

255 The authors suggest that this area is still in its infancy and its untapped vast potential was not fully  
256 utilized and/or implemented. Most probably the field will be developed in the near future and emerge  
257 as a very valuable tool. To highlight this avenue, the next part of this paper is devoted to the exploration  
258 on where and/or how to harness crowdsourcing in providing potential solutions in food quality and  
259 safety applications. Within this framework, we have identified some 'hotspots' topics or actors within  
260 the food supply chain and storage where crowdsourcing can be initiated.

261

#### 262 **Crowdsourcing for future data and food safety solutions**



263 First and foremost, the crowd in food quality, safety and risk assessment should be defined. Food safety  
264 experts are individuals with the (scientific) knowledge to potentially make informed sound judgements.  
265 Food safety experts provide sound judgement about the likelihood that illness from a particular  
266 pathogen is attributable to particular foods (Hoffmann et al., 2007). Harnessing data from experts can  
267 be carried out via in-depth interviews, a formal written elicitation instrument (Hoffmann et al., 2007),  
268 or utilizing a Delphi process in which a consensus of opinion among experts is obtained (De Boer et al.,  
269 2005). Expert elicitation had been used as a method to crowdsource for possible solutions – albeit with  
270 a smaller number of respondents. Food safety experts’ opinions are a valid approach especially when  
271 there is insufficient or realistic data are not available (Pujol et al., 2015). Experts can provide both  
272 short (i.e., food safety issues that require immediate action such as during microbiological outbreaks)  
273 and long term food safety solutions (e.g. identification and preventive or reduction of contaminants  
274 method). There is benefit in seeking experiential views on a topic or by soliciting for expert opinion.  
275 This itself represents a fundamental challenge to overcome. Some of the questions that might arise  
276 are, ‘How do we legitimate experience and scientific judgement and separate this from personal  
277 opinion?’ Or, ‘how do we ensure experts only comment on the area they are experts in?’(Soon and  
278 Baines, 2013). This can be addressed by first setting the selection/inclusion criteria of the experts  
279 followed by the basis for the experts to make their judgements. Additionally, one can define the relevant  
280 experience and professional legitimacy of respondents, then crowdsourcing for ideas, concepts and  
281 solutions can be informative and creative. Via continuous research, development and sharing of  
282 outputs, the expert group can provide feedback and scientific support to food authorities and private  
283 food businesses. Meanwhile in the age of social media, the crowd representing the consumers can be  
284 anyone with a computer, smartphone and Internet access (Rousseau, 2016). Consumers can review  
285 restaurants, blog about their food experiences, publish recipes and photo sharing. Crowdsourcing  
286 initiatives among consumers had been applied in the area of food safety particularly in foodborne illness  
287 and outbreak surveillance (Hu et al., 2016; Kaufman et al., 2014; Nsoesie et al., 2015; Quade, 2016).  
288 Kaufman et al. (2014) and Kaufman (2016) also tapped on the potential of sales data in the food supply  
289 chain to identify contaminated food products. Prior to Kaufman’s initiatives, public health officials had  
290 requested for permission and utilized customers’ loyalty card and warehouse membership to analyse  
291 grocery purchases. The loyalty and membership cards provided valuable information whilst  
292 investigating outbreaks (Barret et al., 2013; Gieraltowski et al., 2013). Meanwhile Sadilek (2016) utilized  
293 Twitter’s data to capture the potential number of patrons who fell ill after eating at certain venues.  
294 Quade (2016) and reports from Siegner (2015) demonstrated the effectiveness of the foodborne illness  
295 reporting via the ‘Iwaspoisoned.com’ website. Nsoesie (2016) also utilize social media and business  
296 review site such as Yelp.com to mine data on foodborne illness and outbreaks. The real time monitoring  
297 and processing of crowd data helps to aid traditional surveillance and restaurant inspection systems  
298 and the crowd are provided with an ‘outlet’ or platform to share their experiences of being sickened by  
299 restaurant food. There is still untapped potential that can be harnessed from the crowd using social  
300 media as the driving and reporting vehicle. Other potential areas that are worth investigating include

301 crowdvoting of cleanliness and hygiene of restaurants and effectiveness of allergen management and  
302 communication provided by food services.

303

304 The consumers represent the bigger crowd in the food safety arena and their responses; such as  
305 positive and negative reviews of food products, restaurants, unhygienic food outlets and twittering  
306 about foodborne illness symptoms will help to connect the dots in big data analytics. For example,  
307 consumers' data, votes and ideas can be harnessed by including their responses in designated food  
308 safety / authority sites / mobile applications and monitoring via social media network. Examples include  
309 crowdvoting of cleanliness or hygiene of food businesses or crowdvoting of food businesses that  
310 manage and communicate allergen information effectively to consumers. However, there remains the  
311 challenge of determining the reliability of consumers' views. However, consumers' views, votes or  
312 scores can become meaningful when generated across large populations (Ginsberg *et al.*, 2009; Soon  
313 *et al.*, 2016). These data can be fed back to the industry or specific food businesses that utilise  
314 crowdsourcing practices. Food industry must be aware that the crowdsourcing initiatives in food safety  
315 is not a marketing or promotional tool, but involves a complex process and is driven by open  
316 innovations. At the same time, these data can be mined and monitored by the authority to take  
317 corrective or preventive actions if necessary. These represent simplified examples of crowdsourcing  
318 practice that can be easily implemented, represents real-time monitoring and has the ability to provide  
319 critical awareness of food safety issues to food businesses.

320

321 Experts and consumers (layperson) have different opinions about risks; for example, experts are driven  
322 by scientific objectivity, quantitative assessment of product properties like quality, microbial level and  
323 nutritional value and probability while consumers' perceptions relate to human subjectivity and pay  
324 more attention to consequences (Soon and Baines, 2013; Verbeke *et al.*, 2007). Although both groups  
325 have differing perceptions, the motivation to provide possible solutions and to create awareness  
326 essentially drives the crowdsourcing initiatives in food safety and quality solutions. The driving force  
327 for these innovative crowdsourcing ideas is to provide safe food. This group can be defined as '*a*  
328 *motivated group of individuals who actively demand for safe food and strive to create awareness among*  
329 *themselves, the authority and media with the hope of developing a safer food supply chain*'.

330

### 331 **Future crowdsourcing utilization: Shelf life and food inventory rotation**

332 Food product rotation is utilized to ensure that older stock is sold first. This routine is applied for a large  
333 number of foods with shorter shelf life (e.g., frozen, refrigerated), but could be also implemented for  
334 those food products with much longer shelf life (e.g., canned). Open dating is a common practice  
335 and applies to all food products and drugs, and is an essential element achieving stock rotation at  
336 retail, and simultaneously provides valuable and essential information to consumers as also required by  
337 regulations. Open dating provides a simple communication tool, which may be based on product quality  
338 and/or food safety as determined by the manufacturer. The variation in date labelling terms and usages

339 contributes to substantial misunderstanding by industry and consumers and leads to significant  
340 unnecessary confusion, misapplication of limited resources and food losses and waste. Food waste is  
341 estimated at 1/3 of the total global food production every year. The cost for food waste is estimated at  
342 US\$ 680 billion in developed nations while developing countries were estimated at US\$ 310 billion. Most  
343 of the losses in the developing countries occurred at the farm and during storage due to absence of  
344 storage technologies and infrastructure. If temperature control cannot be assured throughout the food  
345 supply chain, this defeats the reliance on open dating system such as "use by" or similar date labelling  
346 as an indicator or guarantee for food safety (Newsome et al., 2014). The following section focus on  
347 Time Temperature Indicators (TTI) and its potential usage in shelf life and food inventory rotation.  
348 Although TTI per se is not a crowdsourcing method, but the data generated will benefit the users or  
349 crowd throughout the food supply chain.

350 Time Temperature Indicators (TTI) are used to monitor the temperature conditions during distribution  
351 (Giannoglou et al., 2014). TTI usage and applications had been previously reported ((Fu et al., 1992;  
352 Giannakourou et al., 2001; Giannoglou et al., 2014; Taoukis et al., 1999; Taoukis et al., 1997; Tsironi  
353 et al., 2008). The authors had reviewed the potential of TTIs as food quality monitors during distribution  
354 and storage and recommended that an improved product quality monitoring and stock rotation system  
355 be implemented. This new approach could complement or even replace the First In, First Out (FIFO)  
356 system. The FIFO system had always been based on selling food products that arrived first (or closest  
357 to the expiry date on the label). Taoukis et al. (1998) proposed an alternative TTI system known as  
358 the Least Shelf Life First Out (LSFO) system for chilled products. The rotation and distribution of food  
359 products based on LSFO principles led to more consistent product quality at time of consumption. For  
360 example, Giannakourou and Taoukis (2003) revealed that 5.1% of FIFO products were beyond  
361 acceptable quality at time of consumption. In contrast, LSFO managed to eliminate products with  
362 unacceptable quality. However, the practicality of TTI quality monitoring is also dependent on the data  
363 collected. It may be challenging for a company with a large consumer base, spanning over a wide area  
364 and multiple distribution channels to collect the data. Hence, manufacturers may be restricted in  
365 monitoring their products and collection of data due to the high cost required for continuous monitoring  
366 of TTI through the supply chain.

367  
368 However, the wide spread of smartphones equipped with improved camera high quality and via the  
369 utilization of crowdsourcing, big data and cloud computing open a completely new option that offers  
370 entirely new tools and opportunities for the food manufactures to reconsider and manage their food  
371 products rotation and shelf life consideration. The possibility for any consumer to scanned a simple TTI  
372 equipped with an extended and unique universal product code (UPC) allowing full identification of each  
373 and every package and monitoring the product quality by scanning the TTI and feeding the info into  
374 the manufacture or a public database. The apps can then project on the screen the prediction utilized  
375 by the manufacture shelf life model highlighting the product quality and other pertinent information.

376

377 Future utilization of crowdsourcing to monitor TTI offers these unique benefits:

- 378 • Communication with the manufacture or public database offer accurate knowledge of the various  
379 distribution chain conditions, calculating the quality lost/remained, and identifying possible abuse  
380 conditions.
- 381 • Dynamic shelf life assessment offering consumers a possibility to consume safe products and  
382 avoiding consuming low quality products.
- 383 • Reducing waste by changing the terminology of the term 'best by' to a different and more consumer  
384 friendly communication.
- 385 • Identifying and warning the final consumer not to use a low quality product that was abused  
386 throughout the distribution/retail chains including also home storage.
- 387 • An accurate method for defining food shelf life based on the various geographical regions and  
388 external weather conditions, and food practices.
- 389 • Identifying distribution lines and/or stores that handles products inappropriately and offering the  
390 possibility for better control and educate.
- 391 • Improves consumers' communication and enhancing their confidence in products quality, safety  
392 and wholesomeness.
- 393 • Offering consumers valuable information on the quality of their products before or close to the shelf  
394 life expiration date in order to reduce waste.
- 395 • The data collected can be also utilized to improve shelf life and quality prediction and development  
396 of new and improved mathematical models.
- 397 • Expanding the system and its utilization for other purposes such as recalls and/or continuous  
398 database information system that allows two-way quality communications with stores, retail chains  
399 and consumers.
- 400 • Stock rotation and distribution system management based on LSFO.

401

402 It is apparent that the above list is non-exhaustive and can potentially be expanded to other fields and  
403 applications, such as drug and science-data-rich kinetic models and a plethora of other utilizations to  
404 be made possible by cloud computing and big data technology. It is also clear that for the method to  
405 work effectively, the crowdsourcing should be made straightforward extending the users visible benefits  
406 to consumers, manufactures, and others. For instance, combining machine learning, crowdsourcing and  
407 experts knowledge to detect chemical-induced diseases in text mining and drug side effect was already  
408 described (Bravo et al., 2016).

409

410 TTI are essential and cardinal part of this future new application of combing crowdsourcing for  
411 monitoring real time temperature data. TTI cost has been reduced significantly since their inception,  
412 thus it is no longer a real unpassable barrier limiting their wide spread utilization. TTI ability to  
413 accurately correlate with some quality attributes has been demonstrated for various applications  
414 (Giannoglou et al., 2014). Yet, it is expected that the rich data provided through crowdsourcing will be

415 combined with advanced and sophisticated new approaches in utilizing machine learning, artificial  
416 intelligence and other data mining techniques for the development of improved kinetic accurate models.  
417

418 The new information collected could be also instrumental in the development of innovative new date-  
419 labeling practices offering regulatory and other food authorities in one or several countries, to address  
420 misconceptions about date labeling and the extent of adverse impacts of those misreading as was also  
421 suggested previously (Newsome et al., 2014). The data that will be collected is anticipated to open new  
422 data-rich information and detailed databases clarifying issues of food shelf life, date labeling of food  
423 products, improving consumers' confidence and utilization, and contributing to the overall battle to  
424 curtail food waste and losses.

425

426 TTI Indicators utilization is just one key example among a plethora of new other possibilities and vast  
427 potential offered by combining advanced sensing and smartphones. For instance, according to  
428 Consumer Physics Inc. ([http://www.globes.co.il/en/article-consumer-physics-unveils-molecular-  
429 sensing-smartphone-1001170338](http://www.globes.co.il/en/article-consumer-physics-unveils-molecular-sensing-smartphone-1001170338); accessed Jan. 7, 2017) the SCiO sensor (a miniature spectroscope  
430 utilizing near-infrared light) was developed, and by teaming with China's Changhong Electric Co. and  
431 US chipmaker Analog Devices Inc. unveiled the world's first molecular sensing smartphone. This  
432 technology was reported to allow consumers for the first time to scan with their smartphones and  
433 immediately receive actionable insights based on its underlying chemical composition, and their  
434 molecular makeup. Hence, opening the possibility for consumers to analyse the properties of foods,  
435 liquids, medication, body metrics, and others and probably address general issues related also to food  
436 safety. The Changhong Company is also working to create a broad eco-system of mobile applications  
437 that utilize the Consumer Physics Inc.'s SCiO sensor for a wide range of other uses. It is interesting to  
438 note that the company is backed by Khosla Ventures and OurCrowd, among others. Also Consumer  
439 Physics also raised \$3 million on Kickstarter – a crowdfund source. Consumer Physics Inc. believes that  
440 the Changhong H2 phone will unleash a tsunami of other applications. Another example is C<sub>2</sub>Sense's  
441 sensor chip with 4 sensing elements on plastic, for detecting up to 4 compounds (e.g., ethylene for  
442 fruit freshness, biogenic amines for meat/fish/poultry freshness, humidity and carbon dioxide)  
443 simultaneously (<https://www.wired.com/2015/11/c2sense/>; accessed Jan. 7, 2017). C<sub>2</sub>Sense's tiny chip  
444 gives computers a sense of smell and in the future it could probably incorporated in a smartphone  
445 application. The ability to sense ethylene at very low concentration by utilizing smartphones opens a  
446 new avenue to reduce postharvest produce losses by managing stocks based on quality characteristic  
447 parameters. Additional examples where Startups take bite out of food poisoning were described already  
448 few years ago (Mims, 2014).

449

450 It should be however emphasized that verification of the information and in depth assessment of its  
451 possible utilization, sensitivity, repeatability and accuracy should be tested and demonstrated under  
452 real field of distribution and storage conditions before this technology could be commercialized and

453 fully utilized. Moreover, the utilization of social media carries also a heavy and increasing burden to  
454 ensure that the system is not abused. Individuals and organizations have found ways to exploit these  
455 platforms to spread misinformation, to attack and smear others, or to deceive and manipulate. The lack  
456 of effective content verification systems on many of these platforms call for significant precaution to  
457 ensure the accuracy and validity of the data collected. This issue needs to be fully considered and its  
458 negative potential impact taken into consideration to avoid the harmful and damaging exploitations.

459

#### 460 **Other possible benefits of crowdsourcing in food safety**

461 Some of the immediate benefits of crowdsourcing practices in food safety are the potential to collate,  
462 compare or benchmark foodborne illnesses' reports. For example, [iwaspoisoned.com](http://iwaspoisoned.com) played a crucial  
463 role in the outbreak linked to a Chitpotle restaurants (<https://chipotle.com/>), while mining the data  
464 from [Yelp.com](http://Yelp.com) revealed a similar indication to the one reported by the US Centers for Disease Control  
465 and Prevention. This will largely assist the public health departments to further investigate and inspect  
466 restaurants. Similarly, processed data from Twitter and sales data can potentially prevent cases of  
467 foodborne illnesses and identify implicated food products that contain the real outbreak source  
468 (Kaufman, 2016; Nsoesie et al., 2015; Quade, 2016; Sadilek, 2016). Other possible benefits include  
469 identification of contaminated food products, outbreak surveillance, reports on hygiene and allergen  
470 management can provide substantial information for food authorities and public. Crowds can also be  
471 utilised in various food safety projects such as providing ideas and recommendations (e.g. restaurants  
472 with 5-star hygiene rating), contributes to product testing and improvement (e.g. invited to be beta-  
473 testers for Nima gluten tester) and participates in data analysis (e.g. development of algorithm for risk  
474 assessments or IT platforms).

475

476 Crowdsourcing for food safety solutions obviously benefit a number of stakeholders  
477 (consumer/customers, industry, state, authority). Based on the above scenario, the most obvious  
478 recipient is the crowd (or public). The increased and improved foodborne illness surveillance, monitoring  
479 of potential outbreaks, identification of contaminated foods and reports regarding cleanliness and cross  
480 contamination of food safety hazards and allergens can reduce number of foodborne illnesses. Food  
481 authorities can utilise the processed crowd information to adapt their inspections or surprised audits.  
482 Similarly, food businesses can utilize the information to improve their food safety management systems  
483 and preventive measures. Another possible benefits of crowdsourcing is the contribution it could offer  
484 to the Global Harmonization Initiative (GHI; <http://www.globalharmonization.net/>) – an international  
485 non-profit network of individual scientists and scientific organizations working together to promote  
486 harmonization of global food safety regulations and legislation. Crowdsourcing could provide the means  
487 an opportunity to engage and empower food scientists and experts in industry, government and  
488 academia to voice scientific consensus and make recommendations on food safety laws and regulations,  
489 globally. Thus meeting the GHI's aim is to provide objective and fact-based advice that will help  
490 harmonize conflicting regulations and legal policies. Crowdsourcing in this case could help GHI's achieve

491 some of their aims such as promoting the use of innovative food safety technologies around the globe,  
492 reduce foodborne diseases and outbreaks.

493

494 Incentive or Reward Mechanism

495 Archak (2010) reported that monetary incentive played a crucial role in encouraging the crowd to  
496 contribute their ideas. For example, InnoCentive provide monetary awards in exchange for the best  
497 solutions or ideas. Similarly, Lay's Create your Potato Flavour' winner was rewarded with cash incentive  
498 as well as 1% of the product's sales for a year (Dejelassi and Decoopman 2013). Although the number  
499 of applications of crowdsourcing in food safety and quality solutions are somewhat limited, the existing  
500 contributors or crowd were not motivated by monetary incentives. In fact, most were driven by the  
501 need to create the awareness about foodborne illnesses (e.g. *iwaspoisoned.com*) and to identify  
502 contaminated food (Hu et al., 2016; Kaufman, 2016; Nsoesie, 2016). This is akin to a form of altruism  
503 or unselfishness among the crowd (First Monday, 1998) or the crowd is passionate about the activity  
504 or participation (Franke and Shah 2003). Similarly, Lakhani et al. (2007) reported that the main  
505 motivational drive for experts or specialists were the enjoyment in solving scientific problems and  
506 cracking the challenge. When a task is complex, extrinsic motivations are more prevalent than intrinsic  
507 motivation (Hossain and Kauranen 2015). Having the free time or capacity to work on the problems is  
508 also a strong motivational driver. Social and work-related motivations such as career aspirations,  
509 professional reputation and being the first to solve a scientific challenge and beat others to it is a strong  
510 motivation for scientists (Lakhani et al., 2007). It is also used as a way to signal talent to peers and  
511 prospective employers (Lerner and Tirole, 2000). These are characterised as hedonic, experiential and  
512 symbolic (self-fulfilling) motivations (Djelassi and Decoopman 2013). It should be noted however that  
513 maintaining the crowd engaged for a long period of time, is a major concern and this issue needs to  
514 be addressed.

515

#### 516 **Limitations of crowdsourcing in food safety**

517 There are of course a number of limitations that should be considered prior to initiating the  
518 crowdsourcing practices. During crowdsourcing, the number of reports and data generated may  
519 overwhelm the food industry or authority due to lack of internal resources i.e. time and technical expert  
520 to process the information (Blohm et al. 2011). The IT platform should be sufficient to handle crowd  
521 traffic and facilitate active participation (Leimeister et al. 2009). There is also risk of lack of crowd  
522 participation and loss of control. Although crowdsourcing may have access to a large and diverse crowd,  
523 there may be food safety projects or tasks that fail to attract sufficient number or even result in a  
524 disproportionate influence of limited number of individuals (EFSA, 2015). Loss of control occurs when  
525 allowing outsiders to participate, an organization may lose control over the behaviour of the crowd and  
526 the outcome of the project as crowd may make unpredictable moves since they may not have the  
527 organisation's best interests at heart (Bonabeau, 2009). The aim or focus of the crowdsourcing should  
528 be clearly defined and a mechanism to facilitate, evaluate and process the data should be in place. The

529 crowd data is only useful if the feedback are taken into consideration and food businesses (and  
530 authorities) took appropriate actions to improve their food safety problems.

531

532 A number of general risks are associated with crowdsourcing. For instance, lack of internal resources  
533 (Blohm et al., 2011), feeling of exploitation and being cheated (Djelassi and Decoopman, 2013),  
534 security and privacy risks (Gibbons, 2014) and unpredictable crowd moves (Bonabeau, 2009). Another  
535 main point is how does one guarantee that negative groups/people/interests are not blown out of  
536 proportion with far reaching ramifications? This issue requires very careful consideration due to the  
537 increasing negative incidents reported recently. There are however a number of options to control a  
538 negative crowd. For example, *iwaspoisoned.com* currently prevents visitors to the site from accessing  
539 the entire record of reported foodborne illnesses. This helps protecting previous food businesses that  
540 were reported on the site but had implemented corrective actions. Quade (2016) also cautions that one  
541 should interpret the reports with caution as there could be one geographic region with more smartphone  
542 users or motivated, tech-savvy individuals. Some of the reports may not be true foodborne illnesses  
543 i.e. it could be other reactions e.g. adverse reactions to allergens or intolerances. Hence a disclaimer  
544 to acknowledge the fact that not all foodborne illness information submitted to the site is accurate.  
545 There are also other related limitations such as 'How is crowdsourcing going to face the challenges in  
546 quality assurance of data?' This deals with finding sufficient and knowledgeable users as well as the  
547 ability to maintain a reasonable level of quality. Hence, attracting and picking the right crowd is  
548 important as the crowd will determine the average quality of ideas submitted which ultimately affects  
549 the average of quality of best ideas (Poetz and Schreier, 2012) and provides a more diverse set of  
550 solutions (Terwiesch and Xu, 2008).

551

## 552 **Conclusion**

553 There is potential for radical innovations and crowdsourcing in food safety and quality solutions.  
554 Crowdsourcing leverages on crowd's intelligence and is capable of aggregating talent while reducing  
555 time and costs. Crowdsourcing is only enabled through IT technology and requires continuous active  
556 participation, user interactivity and transparent feedback. Targeting and motivating the right crowd can  
557 assist food industry and authority in thinking in new trajectories. The above review clearly suggests  
558 that crowdsourcing found a wide spectrum of applications in food innovations. It is however somewhat  
559 limited in the area of food safety and quality. Crowdsourcing initiatives may be the means to harness  
560 food safety solutions, predict foodborne disease outbreaks, identify contaminated food products and  
561 improve hygiene, food safety and allergen management of food businesses. These data can be mined  
562 and monitored in real time to take corrective or preventive actions if necessary. Similarly, there is  
563 potential for crowdsourcing to be applied to complex food safety projects by engaging the crowd to  
564 develop algorithms to improve big data analytics, identify models that can be applied to safety  
565 assessments or to feed in data into risk assessments. Crowdsourcing may also be harnessed to reshape  
566 inventory control by using advanced TTI and to reconnect public to science and to exhibit openness



567 and trust. Additional research is needed to facilitate the process especially on the collaboration between  
568 industry and academia as well as other solution providers. It is also recommended that several studies  
569 to be conducted in large food companies to highlight the specific benefits and best practices to enhance  
570 the applicability of crowdsourcing.

571

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 943 Table 1 Typical crowdsourcing examples of various food and snack applications

<b>Initiator or seeker</b>	<b>Purpose</b>	<b>Crowd</b>	<b>Incentives for participants</b>	<b>References</b>
Anheuser-Busch (AB)	Developing new crowdsourced ideas for beer (Black Crown)	Brewmasters (12), consumer suggestions and tastings (estimated at 25,000 consumers)	Newly crafted beer; mixture of intrinsic and extrinsic motives – peer recognition by other brewmasters	Innocentive 2013; Martinez and Walton, 2013
Danone	Consumers to vote for flavours of cream desserts	Consumers (over 900,000 votes were received in 2011)	Intrinsic motives, fun, curiosity	Djelassi and Decoopman 2013
General Mills	Actively seeking OI partners to deliver	Hobbyists, engaged, loyal	Intrinsic motives, fun, curiosity	Innocentive 2013; General Mills

	innovations in ingredients, packaging, processing, products, technologies and sustainability	customers, experts? Suppliers? Others?		2015; Martinez and Walton, 2013
Kraft Food	To design a poster or print ad unique to mini-Oreo product	Crowdsourcing eYeka platform) of consumers from 42 countries (Hobbyists, engaged, loyal customers)	Inspired new brand positioning for mini-Oreo; Intrinsic motives, fun, curiosity	eYeka n.d.d; Martinez and Walton, 2013
Lay's	Creation of new potato chip flavours. Received 245,825 flavour proposals of which 108,729 were unique. Two winning flavours were selected and sold in stores in 2011	Consumers	Rewarded with Euro 25,000, 1% of the product's sales for a year and has his or her name on the product	Djelassi and Decoopman 2013
Unilever	To OI source for new technique, packaging, fresh design or formula (e.g. to find salt alternatives or technology to retain natural green colour of herbs and vegetables in long shelf life food products)	Hobbyists, engaged, loyal customers	Potential product supply, license, joint venture, technology acquisition or patent acquisition if submission if of interest; Intrinsic motives, fun, curiosity	Innocentive 2013; Martinez and Walton, 2013; Unilever 2015

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