# Yearbook of the Institute of East-Central Europe

Volume 14 (2016) Issue 4

"In 1996, when Poland became a member of the OECD, the membership was considered a ticket to a group of countries which, at that time, embodied development standards to which our country aspired. 20 years since the acquisition of the OECD membership, Poland has substantially narrowed the development distance toward the remaining OECD members, and has built significant domestic assets. Today, Poland is ready to play an even more active role in the OECD in view of taking a fuller advantage of the OECD's policy ideas, implementation mechanisms and governance standards. (...) Poland is also increasingly ready to support the OECD in generating new and productive policy ideas. Therefore, we need to make Poland's contribution to the OECD-led debate more visible by focusing on these policy areas where our country has good achievements and results that have made us stand out. We need to let our policy experts and strong academic centres have their voice heard on the OECD forum".

HE Prof. Aleksander Surdej

Ambassador, Permanent Representative of Poland to the OECD (p. 14 in this volume)

"Although the OECD was established more than half a century ago, it maintains its ability to respond to a variety of new challenges of today and a valid perspective on socio-economic developments in the world. The OECD's approach to contemporary socio-economic phenomena and processes remains professional, unbiased and interdisciplinary. (...) As an OECD member, Poland is welcomed to draw from these policy recommendations and the entire pool of knowledge and expertise that the OECD has accumulated since its establishment. Economic diagnoses and sectoral reviews serve as excellent benchmarks to identify the economic status quo. Professionalism and integrity render the OECD a truly trustworthy partner".

> Mr. Maciej Fałkowski Deputy Director, Department of Economic Cooperation Ministry of Foreign Affairs, Republic of Poland (p. 230 in this volume)

"Membership in the OECD signifies a status of a developed and rich country. At the time of Poland joining the OECD in 1996 that status was even more pronounced than it is today, (...) Poland's membership in the OECD (since 22nd November 1996) prepared Poland to join the [EU] internal market, including the free movement of goods, services, capital, and labour/people. As a result, following the acquisition of the EU membership, Poland did not need transitional periods with regard to regulations concerning capital flows..."

Prof. Katarzyna Żukrowska Director of the Institute of International Affairs, Head of the International Security Department, Warsaw School of Economics (p. 231 in this volume)





Yearbook of the Institute of East-Central Europe Volume 14 (2016) Issue 4

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2016 Poland's 20th Anniversa

in the OECD

Vol. 14, Issue

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Yearbook of the Institute of East-Central Europe

Re-thinking the OECD's role in global governance: members, policies,

influence



The making of the OECD Economic Survey of Poland 2016

A partnership of convenience. The OECD and the G2O as control rooms for global policy

The twin migration and refugee crises in Europe: examining the OECD's contribution to the debate

Russia and the prospect of OECD membership: between de jure and de facto modernization



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## Table of contents

| Editorial  | Т          |
|--|------------|
| PAPERS   |            |
| Aleksander Surdej<br>Poland and the OECD: making Poland's voice heard  | 13         |
| Jakub Wiśniewski<br>Poland in the OECD: the way forward  | 17         |
| Antoine Goujard<br>The making of the OECD Economic Survey of Poland 2016   | 21         |
| Marek Rewizorski<br>A partnership of convenience.<br>The OECD and the G20 as control rooms for global policy                           | 33         |
| Balázs Szent-Iványi<br>Irrelevant or transformative power?<br>The OECD DAC and foreign aid policies in Central and Eastern Europe      | 55         |
| Marta Pachocka<br>The twin migration and refugee crises in Europe:<br>examining the OECD's contribution to the debate                  | <i>7</i> 1 |
| Peter Mihalyi and Zsuzsanna Banasz<br>Your neighbours' growth doesn't always matter<br>- an empirical study of 45 transition economies | 101        |
| Piotr Maleszyk<br>Pros and cons of the OECD EPL Index.<br>Measuring employment protection legislation in Poland                        | 129        |

| Magdalena Lachowicz<br>Russia and the prospect of the OECD membership:<br>between de jure and de facto modernization  | <b>151</b>  |
|---|---|
| Anita Pelle, Éva Kuruczleki<br>Education policies and performance of the Visegrad countr<br>of their OECD membership: a comparative study                                 | in light<br>173   |
| Aleksandra Pleśniarska<br>The potential of education:<br>Poland compared to selected OECD countries   | 209   |
| REPORTS<br>Anna Visvizi<br>Panel discussion report<br>20 years of Poland's membership in the OECD<br>in context of the developments in Eastern Europe                     | 229   |
| Alina Sobol<br>Expert seminar report<br>Taking stock of the 20 <sup>th</sup> anniversary of Poland's membershi<br>Presentation of the OECD Economic Survey of Poland 2016 | the OECD Regardless of its central ro<br>frameworks conducive to st<br>velopment, the Organizatio<br>opment (OECD) input in t   |
| REVIEWS<br>Anna Visvizi<br>Book review: Models of Capitalism in the European Union – F<br>Perspectives by Beáta Farkas  | t-crisis<br>241<br>unfamiliar to the broader p<br>media interest. Indeed, the<br>"one of the least researched<br>2016: 9) today. Arguably, t<br>OECD's functioning are th   |
| About the authors   | 249<br>extent, it reflects the fact the fa |
| Perspectives by Beáta Farkas  | 241 2016: 9) today. Ar<br>OECD's functionin<br>extent, it reflects t<br>titioners, involved<br>ers, interested in ex<br>angle, the mode o<br>sive, based on peer  |

ole in the process of designing regulatory sustainable socio-economic growth and deon for Economic Co-operation and Develthe policy-making process remains largely public and only rarely becomes a subject of OECD remains a relatively unknown and d international organizations" (Schmelzer, the mechanisms and the logic behind the he least explored in this context. To a large that relatively few venues exist where pracay-to-day work of the OECD, and researchit, may engage in dialogue. From a different oning, specific to the OECD, i.e. non-invar discussion, relying on peers' soft pressure rather than conditionality, like e.g. in the case of the financial and technical assistance designed by the International Monetary Fund (IMF), does not lend itself to sensationalist media reporting. As a result, the correlation between the OECD's advisory role and the design of certain domains of policy-making in the OECD member states remains not only implicit but also underestimated. It is particularly true in the case of the processes of transition and transformation in East-Central Europe (CEE).

# Peter Mihalyi and Zsuzsanna Banasz

# Your neighbours' growth doesn't always matter – an empirical study of 45 transition economies

**Abstract:** On the occasion of the 25<sup>th</sup> anniversary of the regime change in the communist world, and the 20<sup>th</sup> anniversary of Poland's membership in OECD, this paper looks at the growth performance of the former post-socialist countries by using a much larger sample than earlier studies. These economies are located geographically very far from each other, and thus, they are imbedded in regions with different growth record. The paper examines whether the growth spillover effect from the neighbourhood is important enough to explain the vastly different catching-up performances of 45 different post-socialist economies (PSEs). The econometric investigations led to divergent findings. For the sample as a whole, the spillover effect does not carry the same significance as compared to the importance of the initial development level in 1989. We also found a small, but statistically significant negative impact of nation-building for those countries which were newly (re)created. Relative to all these factors, the impact of being a landlocked country or having or not having a rich natural resource endowment does not seem to have a significant effect either. The neighbourhood effect for PSEs is statistically significant, but this is not the case for 23 OECD countries which didn't have a communist past in their recent history. But the initial development level (1989) had more impact on growth in the case of OECD countries, than in PSE economies. Keywords: comparative economic systems, growth accounting, neighbourhood effect, regional growth effect, contagion effects

# Introduction

■ In 1987, exactly 70 years after the Bolshevik revolution in Russia, 26 socialist (communist) countries stretched out over 31 percent of the land of four continents. Their combined population amounted to 34 percent of the world's total.<sup>1</sup> Two-years later, in 1989, this system unexpectedly started to collapse. As of end-2014, only two small countries remained truly faithful to the Marxist-Leninist doctrine: Cuba and North Korea. Twenty-five years is a propitious time to reflect and

compare which of these former socialist countries were economically successful or unsuccessful and what the common explanations are, and, if there are such generalizable development characteristics (see Mihalyi, 2014).

Rich literature is available on the determinants of growth in Post Socialist Economies (PSEs). The studies can be divided into two groups according to take/do not take into account the spillover effect from the neighbouring countries. Based on the latter, the growth depending on e.g. the increased productivity of labour and capital (Próchniak and Rapacki, 2006) for example countries' investment rate, the education level of the labour force, financial sector development (Próchniak, 2011).

The starting point of our investigation was the observation that politically and culturally all PSEs converged to their geographic neighbours: East Germany to West Germany, Central Europe to Western Europe, the Baltic countries to the Scandinavian countries, the Caucasian and some Central Asian republics to Turkey and Afghanistan, respectively (Treisman, 2014; Brezis and Verdier, 2014). The same phenomenon may also be observed in the former African socialist countries. The countries which at some point in the 20<sup>th</sup> century had broken away from their geographical neighbourhood as a result of an endogenous revolution, Soviet occupation or Soviet-supported national independence wars and then chose the Marxist-Leninist path of development, after 1989-90 returned to their previous trajectory. In that, they became, once again, similar to their neighbours. In fact, this regression was extremely rapid by any historical measure. In two years, by the end of 1991, the worldwide regime change was essentially a fait accompli. Thus, in political and social terms, both path dependency and geographic neighbourhood seem to matter. The follow-up question is whether the economic growth process is also driven, or at least significantly influenced by some kind of spillover effect from the neighbouring countries. This is the rationale of the present paper.

Intuitively, such a hypothesis sounds credible. The former Asian socialist countries all exhibited rapid growth rates and it is conceivable to assume that China's spectacular growth helped her southern (Vietnam, Cambodia and Laos) and northern neighbours (Kazakhstan and Mongolia) as well. One can also argue that the relatively slowgrowing Central European countries may simply have had bad luck, as their neighbours in Western Europe, all OECD member countries, could not display such a magnetic growth impact in the period under investigation.<sup>2</sup>

A relatively large volume of empirical literature pertaining to other parts of the world also supports such a hypothesis. Before the fall of the Berlin Wall, Easterly and Levin (1998) already showed that there was systemic regional growth spillover effect across national borders in Sub-Saharan Africa. Favourable or unfavourable growth performance of one's neighbour tended to influence one's own long-run growth rate. For a larger African sample of 44 countries Collier (2007) found that, on average, if neighbours grew at an additional one percentage point, this, in turn, raised the growth of the country itself by 0.4 percent. A more recent IMF study – Arora-Vamvakidis (2010) – convincingly demonstrated that China's economic growth affected her neighbours in a number of ways in both the long and the short-term. Another IMF study - Ding-Masha (2012) - presented similar evidence for India. The results of their panel growth regressions suggest that since 1995, India's growth has ample explanatory power for growth in seven neighbouring South Asian countries. Closer to our region, Obiora (2009) used VAR models to examine the magnitude and sources of growth spillovers to the Baltics from EU countries and Russia, and showed that the former ones were more powerful than the latter one.<sup>3</sup>

Obiora's, and other studies (see, e.g. Sachs and Warner, 1997; Ades and Chua, 1997; Abreu et. al., 2004; Easterly, 2013). attempted to identify the responsible transmission effects, such as trade, in and outward migration, emulation of economic policies, financial flows, or the exchange rate. We will not go so far. In this paper, we limit our investigations to show whether the growth spillover effect is important enough to explain the vastly different growth and catching-up performances of different PSEs which are located geographically at great distances from each other, and thus, they are imbedded in regions with different growth records.

The rest of the paper is structured as follows. In Section 2, we explain how conducted defining our full set of PSEs and how we selected a control group of developed market economies from OECD countries which were not, at any point, socialist. Sections 3 and 4 present the findings of our econometric analysis, while Section 5 concludes and explains the possible reasons why we did not find robust statistical evidence for the growth spillover effect for the post-communist economies.

## The country sample

**2** Figure 1, below, is a telling illustration of the shocking divergence in terms of the multiplication of the size of the GDP of different PSEs. As one can observe, using this rudimentary measurement, the size of the Chinese economy grew 8 times, which is astonishing in comparison with the growth of the US economy, which did not even double<sup>4</sup>, not to mention Ukraine, the total GDP of which was actually far smaller in 2014 than in 1989. These enormous growth differences are attributable to several factors among which the most important are the growth (or the decline) of population and the (fast or slow) rise in productivity. This needs to be emphasised at the outset, because in such long-term comparisons, there is an inherent *loop of causality* between the dependent and the independent variables. Rising population usually means a growing labour supply and a rising demand, which are conducive to output growth. At the same time, however, insufficient growth usually results in slow or even declining standards of living, which may then induce a population exodus. As will be shown later, this is not merely a theoretical possibility. This is exactly what occurred in some economically unsuccessful PSEs.



Figure 1. The rise of total GDP between 1989 and 2014 in selected countries

Note: The underlying time series were in millions of 2014 US\$ at purchasing power parity (PPP) and converted to 2014 price level with updated 2011 EKS PPPs. Source: Authors' calculations based on The Conference Board Total Economy Database™ (2015).

As a first step of our quantitative analysis, we compiled the set of PSEs, as well as a control group of OECD member countries were not, and are not, socialist. The starting year of our investigation was 1989, while the end-year was 2013 for which we could collect official statistical data.

One of the novelties of the present paper is that we made a careful attempt to increase the sample of Kornai (1992) referred at the very beginning of this paper. In a footnote to the already cited table, Kornai remarked that he could have listed at least seven more countries (Guinea-Bissau, Burma, Cape Verde, Guyana, Madagascar, São Tomé and Seychelles), because these countries were also ruled by Marxist-Leninist, one-party dictatorships and they all benefited from the political, military and financial support of the Soviet Union during an extensive period of time.<sup>5</sup> But for a variety of reasons he did not include them in his analysis at the end. As an additional source we used the 'Marxist Regimes' series, edited by Bogdan Szajkowski, in which three more countries were categorized as socialist oriented: Grenada, Suriname and the United Republic of Tanzania (for a review of the series, see Pryor, 1987). Thus, all in all, the broadest possible coverage as of 1987 was extended from 26 to 36 countries. One of the most momentous consequences of the collapse of the socialist world system was that larger countries fell apart, new countries were created, and international borders changed, too. More specifically, six countries of Central and Eastern Europe, three Baltic nations and 11 further states of the Soviet Union regained *de facto* or *de jure* independence. Two federal states, Czechoslovakia and Yugoslavia disintegrated. The same happened to one African PSE, Ethiopia, when Eritrea re-gained its internationally recognised independence in 1991. At the same time however, two divided nations (Germany and Yemen) were reunited, thus two former socialist countries, East Germany and South Yemen fell out from our initial sample. Taking this into account, as of end-2014 we had 60 PSEs to analyse (see Appendix Table A1). After closer inspection however, 15 PSEs had to be discarded from our sample for one or more of the following reasons: (i) the country was still communist; (ii) GDP time series were not available; (iii) the size of the population was smaller than 1 million; (iv) the country is an island with no terrestrial neighbours; (v) the country did not have international recognition (for a detailed account, see Appendix Table A2, Block A).

These considerations left us with 45 PSEs on which the neighbourhood effect could be tested.

The starting point of setting up the control group was the official list of 34 OECD member states, *minus* those six countries which are PSEs (Czech Republic, Estonia, Hungary, Poland, Slovakia and Slovenia). Then five more countries were discarded either because they were islands or had very small populations (see Appendix Table A2, Block B). Thus, we ended up with a sample of 23 OECDs.

The final step was the inclusion into the database the names of the terrestrial neighbouring countries for our total sample of 68 countries (45+23). Of course, the neighbours of PSEs are not necessarily PSEs themselves and *vice versa*.

### 2.1 Growth and contagion – our main data

As already explained above, this paper estimates an empirical model of the determinants of the growth in post-socialist economies with a focus on contagion effects. The GDP figures were taken from two widely-used and methodological almost identical data bases, from the Conference Board Total Economy Data Base (hereafter: TED) and its predecessor, the Maddison (2009) data base. In the full-sample econometric calculations, our dependent variable, the growth performance was measured at constant prices between 1989 and 2013 expressed in 2013 US\$ at purchasing power parities (PPP) calculated with 2005 EKS weights.<sup>6</sup> In case of missing data, especially for the last 3-4 years in the case of some smaller countries, we used extrapolations based on PPP volume indices estimated by the World Bank. Among the countries which we entered in our data base as 'neighbouring country', some are small, therefore the spillover effect cannot be significant either, while others are not only small but also did not have GDP time series. Thus, 11 countries were entirely left out from the calculation of the spillover effect (see Appendix Table A3 for the details and Appendix Table A4 for other data sources).

Our measure of cross-border contagion is growth in the *terrestrial neighbouring* countries. In contrast to similar papers, we do not believe that the length of the common borders is of tantamount importance. High volumes of trade can be easily realized through a short

common border, too. This is particularly true for goods transported by train or by pipelines.

There can be several ways to weigh the spillover effect on one PSE emanating from more than one adjacent neighbour, irrespective of whether the neighbour is a PSE or an OECD member. Accepting the argumentation of Easterly and Levine (1998), we weighted this impact by the size of the neighbour's total GDP observed in the year 2001, the median year between 1989 and 2013. It seems plausible that Russia would be more affected by China than by Latvia, and Poland would be affected more by Germany than by Slovakia,<sup>7</sup> and it seems to be more reasonable for us to use 2001 weights rather than 1989 or 2013 weights.

Table 1 provides a succinct summary of the most important stylized facts of our sample countries of two types. As one would expect, the PSEs displayed much larger variation in growth.<sup>8</sup>

| Variables   | N  | Min   | Max    | Mean   | Std. dev. |
|---|----|-------|--------|--------|-----------|
| All countries   |    |       |        |        |           |
| X <sub>4</sub> : GDP/capita in 1989                           | 68 | 245   | 40 881 | 12 662 | 11 357    |
|   |    |       |        |        |           |
| Y: Growth (GDP ratio: 2013/1989)                              | 68 | 0.6   | 8.0    | 2.12   | 1.38      |
| X <sub>2</sub> : Neighbours' GDP ratio (weighted 2001)        | 68 | 0.5   | 7.9    | 2.49   | 1.91      |
| X <sub>3</sub> : Neighbours' average growth (unweighted)      | 68 | 0.5   | 5.9    | 2.09   | 1.06      |
| $X_4$ : Relative development compared to USA in 1989          | 68 | 0.6   | 108.1  | 33.49  | 30.04     |
|   |    |       |        |        |           |
| OECDs   |    |       |        |        |           |
| X₄: GDP/capita in 1989  | 23 | 7 085 | 40 881 | 24 964 | 9 505     |
|   |    |       |        |        |           |
| Y: Growth (GDP ratio: 2013/1989)                              | 23 | 1.2   | 3.38   | 1.88   | 0.66      |
| $X_2$ : Neighbours' GDP ratio (weighted 2001)                 | 23 | 0.5   | 2.9    | 1.70   | .56       |
| X <sub>3</sub> : Neighbours' average growth (unweighted)      | 23 | 0.5   | 3.0    | 1.72   | .53       |
| X <sub>4</sub> : Relative development compared to USA in 1989 | 23 | 18.7  | 108.1  | 66.03  | 25.14     |
| PSEs  |    |       |        |        |           |
| X .: GDP/capita in 1989                                       | 45 | 245   | 19 868 | 6 374  | 5 629     |
| 4   |    |       |        |        |           |
| Y: Growth (GDP ratio: 2013/1989)                              | 45 | 0.6   | 8.0    | 2.25   | 1.62      |
| X <sub>2</sub> : Neighbours' GDP ratio (weighted 2001)        | 45 | 0.9   | 7.9    | 2.90   | 2.21      |
| X <sub>3</sub> : Neighbours' average growth (unweighted)      | 45 | 0.9   | 5.9    | 2.27   | 1.21      |
| X <sub>4</sub> : Relative development compared to USA in 1989 | 45 | 0.6   | 52.6   | 16.86  | 14.89     |

#### Table 1. Descriptive statistics

## Testing the main hypothesis

**3.** As we noted previously, the general objective of this paper is to check whether the economic growth of the terrestrial neighbours affect the growth of a given country. However, before tackling the issue at hand and finding out this, we were curious to know whether growth itself was influenced by our sample countries' political past (communist or non-communist). Thus, we tested the Y = f(X) equation for 68 countries using a dummy variable (X, is PSE = 1 or OECD = 0) to see whether the post-socialist past is a sufficient explanation of the GDP ratio (Y) – the multiplication of total output between 1989 and 2013. The answer is a straightforward 'no'. The Eta<sup>2</sup> was miniscule and statistically non-significant (see the row 1 of Table 2). Furthermore, we arrived to the same result with a more sophisticated ANOVA model and the Levine-test. These tests confirmed that the expected growth of the two samples (PSE or OECD) is not explained by our dummy variable.

The rows 2-7 of Table 2 shows the strength of the relationship between growth and six other variables, from which two  $(X_a \text{ and } X_a)$ measure the neighbours' average growth (weighted and unweighted), one  $(X_4)$  serves as a proxy to measure the countries' initial development level. The last three variables  $(X_5, X_6 \text{ and } X_7)$  are dummies to control for three particularities of the sample countries: being landlocked, resource rich or a newly created nation state. The strongest significant relationship (meaning medium strength  $R^2 = 0.434$ ) was in case of OECDs, between their growth (Y) and their initial development (X<sub>4</sub>). The same value in case of PSEs ( $R^2 = 0.297$ ) is the second largest value of Table 2. It shows medium strength also, but to a lesser degree. According to our hypothesis, among the six variables involved  $(X_2-X_2)$  the neighbours' growth matters most  $(X_2 \text{ or } X_2)$ . The weighted version (X<sub>2</sub>) which was recommended by the literature results only weak relationship with the growth (Y). In the case of PSEs the results of the unweighted version (X<sub>2</sub>) was almost strong as the impact of initial development  $(X_A)$  to the growth (Y).

| Na  | Correlation    |               | Countries     |                            |
|-----|----------------|---------------|---------------|----------------------------|
| NO. | between Y and  | PSEs (45)     | OECDs (23)    | All (68)                   |
| 1   | X <sub>1</sub> | -             | -             | 0.017 <sup>**</sup> , n.s. |
| 2   | X <sub>2</sub> | 0.127*        | 0.019*, n.s.  | 0.133*                     |
| 3   | X              | 0.281*        | 0.024*, n.s.  | 0.262*                     |
| 4   | X              | 0.297*        | 0.434*        | 0.157*                     |
| 5   | X              | 0.033**, n.s. | 0.026**, n.s. | 0.014**, n.s.              |
| 6   | X <sub>6</sub> | 0.088**       | 0.082**, n.s. | 0.095**                    |
| 7   | X,             | 0.252**       | 0.021**, n.s. | 0.123**                    |

#### Table 2. Correlations

where

\*: R<sup>2</sup> \*\*: Eta<sup>2</sup>

The interpretation of Eta<sup>2</sup> is the same as the R<sup>2</sup>. R<sup>2</sup> was calculated in case of quantitative variables, Eta<sup>2</sup> was calculated in case of mixed relationship (between qualitative and quantitative variables, more precisely between variables measurable nominal and ratio scale).

Significance level = 0.05, n.s. = not significant

Variables:

Y: Growth (GDP ratio 2013/1989)

X\_: Post-socialist = 1

X<sub>2</sub>: Neighbours' average growth ratio (weighted 2001)

X<sub>2</sub>: Neighbours' average growth ratio unweighted

X<sub>2</sub>: Initial development (GDP/capita1989)

X: Landlocked = 1

 $X_{s}$ : Resource rich = 1

X\_: New nation = 1

Moving beyond simple correlations, we experimented with linear, logarithmic, hyperbolic, compound, power, growth, exponential and logistic regressions. In Figure 2, we plotted our variables with the best fitting trend. As it can be seen on the diagram our assumed causal relationship for the entire PSE sample is only moderately strong. There are many PSEs far above or below the two trend lines fitted to the data points. (The dashed line corresponds to a 1:1 relationship, the thick line is the hyperbolic trend.) Clearly many countries, like China or Ethiopia, performed a lot better than the neighbours' spillover effect would have justified, while four Central Asian economies, all post-Soviet states in Asia, remained deeply below the trend line.

Our hypothesis suffered another blow, as we tested the same models without any weighting (see row  $X_2$  of Table 2), which should have – according to our original expectation – yielded a smaller  $R^2$ . However, the opposite result can be observed. With both models, the parameters proved to be significant for our sample of PSEs and the  $R^2$ -s were higher (these regression results are available in Appendix Table A5). (Compare the  $X_2$  and  $X_3$  rows of Table 2.) The one model fits all approach does not work in our case. This is supported by the fact that as we increased our sample of PSEs from 26 to 45, we arrived into an inhomogeneous set, as far as the countries' growth machines are concerned.

A more sophisticated method, the K-means clustering algorithm seemingly offers a possibility to save, nevertheless, the neighbourhood hypothesis. As Figure 2 shows, through this method we can clearly distinguish five well separated clusters with distinctive centres. For the largest group, containing 29 PESs our initial hypothesis visibly holds and is statistically significant at the 5% level. On the other hand, it is clear that the members of the other clusters are also very important countries – especially China and Russia – therefore it would be foolish to exclude them from further investigations, or making a sweeping generalization on the relevance of the spillover effect for *all* the 45 PSEs.



Figure 2. Bubble plot of post-socialist countries' growth explained by weighted neighbours' growth (hyperbolic trend)

# **4** Controlling for initial development levels and other possible factors

One common-sense explanation of the existence of five clusters can be the convergence effect, meaning that – *ceteris paribus* – countries with lower initial development levels tend to grow at faster rates than richer economies. It is also straightforward to assume that the catching-up process is non-linear: first, rising then falling with per capita GDP levels.

Controlling for initial development is also important for another reason. It explains a large part of the dynamics of population growth, an issue we have already mentioned in the Introduction. In the least developed African countries – both in the PSEs and in other African countries with similar level of development – the population doubled in a quarter of a century (Table 3 Block A). Even in China where, for most of the period under investigation, strict fertility control rules were in force,<sup>9</sup> the population grew by more than 20 per cent, nevertheless. Since our dependent variable (Y) is total GDP (rather than GDP/ capita) this is of pronounced relevance in our comparative analysis.

| A                        |      | В                    |      |  |  |
|--------------------------|------|----------------------|------|--|--|
| <b>Rising population</b> |      | Declining population |      |  |  |
| Ethiopia                 | 2.09 | Bulgaria             | 0.77 |  |  |
| Tanzania                 | 2.06 | Estonia              | 0.80 |  |  |
| Angola                   | 2.05 | Latvia               | 0.81 |  |  |
| Cambodia                 | 1.71 | Moldova              | 0.83 |  |  |
| Tajikistan               | 1.56 | Ukraine              | 0.86 |  |  |
| Turkmenistan             | 1.45 | Armenia              | 0.88 |  |  |
| Uzbekistan               | 1.44 | Belarus              | 0.94 |  |  |
| Vietnam                  | 1.42 | Albania              | 0.95 |  |  |
| Azerbaijan               | 1.31 | Romania              | 0.95 |  |  |
| Kyrgyzstan               | 1.27 | Lithuania            | 0.95 |  |  |
| China                    | 1.22 | Hungary              | 0.95 |  |  |
| Macedonia                | 1.12 | Russian Federation   | 0.97 |  |  |

Table 3. Rising and declining populations in selected post-socialist countries, 1989-2014 Population ratios 2014/1989

Source: Authors' calculation based on TED (2015).

In order to grasp the income level differences in a visually, easily-recognisable fashion, initial GDP capita levels were expressed as a percentage of the GDP/capita figure of the USA ( $X_{,j}$ ).<sup>50</sup>





Figure 3 clearly displays a better fit and this is confirmed by the  $R^2$  value (0.390), which in turn poses the next challenge, whether the fit can be improved further by incorporating other frequently used explanatory variables. We tested three of such variables ( $X_4$ ,  $X_5$ , and  $X_6$ ) and thus controlled for whether the country is *landlocked*, *rich in natural resources* and whether the country concerned is a *newly born nation* (Appendix Table A6). The first two (dummy) variables do not require additional explanation. World history, but also economic geography, strongly assert that being a landlocked country is a great handicap and there is no need to argue extensively that most countries, most of the time benefit from a favourable resource endowment.<sup>11</sup>

In the context of the post-socialist economies, it is an intriguing research question to find out whether the challenges of nation-building – the creation of new institutions, setting up new laws and finding nominees to the newly created top positions – are growth enhancing or just the contrary. A priori, one can argue in both ways. In the context of Ukraine, for example, Havrylyshyn (2014) convincingly demonstrated with econometric tools that in the first half of the 1990s the newly installed politicians were apprehensive to implement the necessary reform measures and preferred those steps which were considered part of the nation-building agenda. On the other extreme, many analysts contended after the shock of the 2008 international financial crisis that the strong reform-determination in Latvia was due to the deep conviction of the local political elite that as a newly independent nation filled with enthusiasm, the ultra-radical reforms would be tolerated by the electorate.<sup>12</sup> The fact is that nation-building proved to be problematic in many other places. The rise of new, ethnically homogenous states led to a brutal outward migration and therefore to a net loss of population in many successor states of the former USSR and - to a smaller extent - in the successor states of former Yugoslavia. In fact, this could have occurred without changes in borders. Among the PSEs of our sample, the largest loss of population occurred in Bulgaria, where during the last five years of the socialist system and also in the years after 1989, ethnic Turks migrated to Turkey in very large numbers.

At this point, however, it is worth noting that in many other PSEs, the decline in population was caused by the decline in fertility<sup>13</sup>, which in turn was to a large extent the mirror image (or the consequence) of the so-called transformation recession (Kornai, 1994), the prolonged and deep annual falls in GDP. This could lead to outward migration, which then, as a vicious circle, negatively affected total output.

As we experimented with multivariate regressions with different combinations of our independent variables, in all but one case we failed to improve our best  $R^2$  (0.297) between growth (Y) and the initial development  $(X_i)$  at the 0.05 significance level. Interestingly, a stronger correlation was achieved ( $R^2 = 0.366$ ) by extending the model Y = f(X\_1) with the unweighted average growth of the neighbouring countries (X<sub>2</sub>) to  $Y = f(X_A, X_A)$  (detailed results are available in Appendix Table A7).

### Conclusions

5. We compared the growth performance of 45 post-socialist economies between 1989 and 2013. Our starting hypothesis was that this performance must have been strongly influenced by the growth spillover effect of their respective terrestrial neighbours. This assumption was based partly on the characteristics of these countries' cultural and political developments after the collapse of the socialist world system and partly on the findings of earlier econometric studies performed on different samples of countries from other regions of the world economy. To our surprise, the econometric investigations led to opposite findings: the neighbourhood effect itself does not seem to matter much for the entire sample, but it does hold for 29 countries, China, Russia and some other important countries being the important, non-negligible exceptions.

Instead, we obtained reasonably strong evidence that the initial development level in 1989 explains about one third of the variation in growth performance for the entire PSE sample.<sup>14</sup> We also found a small, but statistically significant negative impact of *nation-building*, meaning that the creation of a new nation-state with all the necessary additional institutional building tasks did have a growth-retarding effect in the analysed period. Startlingly, relative to all these factors, the impact of being a *landlocked* country or having or not having a rich natural *resource endowment* has not seemed to have had a significant effect on PSEs.

It is also thought-provoking that those equations, where the growth spillover effect did prove to be statistically significant for the entire PSE sample, we obtained better fit with unweighted data as compared to weighted figures. This might be a relatively new consequence of the worldwide globalisation process generated by continuously falling relative transport and communication costs and improved logistics. As these improvements unfold, immediate terrestrial proximity tends to lose its importance. Consider two examples. In the case of the Hungarian automobile industry, the intra-industry trade links with Germany (which is not a neighbouring country) are clearly more important than the eventual direct impacts from Austria, because two large German manufacturers (Audi and Mercedes) built subsidiaries in Hungary. Another example is the large scale migration outflow of both low and high skill workers from the new EU member states like Lithuania, Poland or Romania - where the physical distance of the target countries are almost irrelevant as a result of the affordability of discount airline tickets. This may denote, though, that the growth spillover effect remains important for the PSEs at the regional level.

An additional source of our weak correlation results may have arisen from the fact that the worldwide convergence process appears to have slowed down significantly after its peak in 2008. Since then, growth has fallen sharply in many emerging economies.<sup>15</sup> Despite the rich world's feeble recovery in the wake of the financial crisis, emerging economies, including PSEs are now catching up more slowly with the OECDs, if at all. In technical terms, we have a structural break in our underlying growth time series.

To sum up all these findings, perhaps the best approach can be borrowed from a different discipline. On the first page of his classical novel, *Anna Karenina*, Lev Tolstoy famously said 'happy families are all alike; every unhappy family is unhappy in its own way'. It would be reassuring to state the same about the economic success of PSEs during the economic transition. Unfortunately, even less seems to be true. Both the *catching up* and the *lagging* economies have their own individual stories. At least, so far, we have not found enough common explanation for both groups of post-socialist economies.

Endnotes

- See Kornai (1992) encyclopaedic work for his list of 26 countries (reproduced in Appendix Table A1) which were for a considerable period of time controlled by Marxist-Leninist parties, using Soviet-type command economy methods based on state ownership of the means of production.
- 2 Gauged by the same scale used in Figure 1, the ratio of GDP growth in Germany, "the engine of Western Europe" was merely 1.4 times, smaller than the Polish and Czech figure, but larger than the Hungarian one.
- 3 An alternative approach is when the direct neighbours' growth is not used as an explanatory variable, but rather that of the member countries of the institutionalised regional trade agreement to which the analyzed country happens to belong. See Behar (2008).
- 4 In 2014, the absolute size of Chinese economy measured on the scale used in Figure 1, already surpassed that of the USA by a small margin (cca. 1%).
- 5 There are at least two countries, where only this last criterion is not met. As it is well-known, the *Chile* an socialist regime symbolised by the name of President Salvador Allende existed only between 1970 and 1973. On the African continent, the country previously called Upper Volta, embraced the pan-socialist ideology and voluntarily pursued Soviet-type nationalization under a military ruler, named Thomas Sankara as from 1983. The following year, Sankara changed the name of his country to its present one, *Burkina Faso*, meaning "the country of honest people". But in 1987, Sankara along with 12 other officials were killed in a *coup d'état* and then all his policies were reversed.
- 6 For the reason of full-comparability, the time scope of the independent variables was also 1989-2013, even if some data were already available for 2014 at the time of completing the present paper. The definition of EKS method: "A multilateral method developed by O. Éltető, P. Köves and B. Szulc that computes the n<sup>th</sup> root of the product of all possible Fisher indexes between n countries. It has been used at the detailed heading level to obtain heading parities, and also at the GDP level. EKS has the properties of base-country invariance and transitivity", http://stats. oecd.org/glossary/detail.asp?ID=5525.

- 7 In 2001, the total GDP of Germany was 37-times larger than that of Slovakia.
- 8 The detailed results are available from the Authors at request.
- 9 Beginning from 1970, citizens were encouraged to marry at later ages and have only two children. The one-child policy was officially appraised and mandated in 1979. By and large, it is still in force.
- 10 GDP per capita in 2013 US\$, converted to 2013 price level with updated 2005 EKS PPPs.
- 11 While we are aware of the dangers of the so-called Dutch disease, it is generally true that abundance in oil and minerals is usually a great help for both developing and developed economies.
- 12 See Åslund and Dombrovskis (2011). In a way, this is a variant of the Olson-effect, meaning that the collapse of the previous (Soviet-type) state structures is a plus, because this was an easy way to get rid of the inefficient, ossified structures.
- 13 Between 1989 and 1997, the Bulgarian fertility rate fell from 1.90 to 1.09 the lowest figure ever recorded among all the PSEs, except for East Germany not included in our analysis, where to-tal fertility between 1989-95 fell well below 1.0.
- 14 In fact, this finding was corroborated in our econometric tests not only for the PSEs, but also for the 23 OECDs, as well.
- 15 See a convincing presentation of this new phenomenon in *The Economist* (2014 a,b) and Åslund (2013).
- 16 Its capital city is Brazzaville. Not to be confused with her 16-times larger neighbor (in terms of population) on the other side of the Congo River, the Democratic Republic of Congo, with the capital city of Kinshasa.

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### Appendix

| No. | Socialist countries in 1987                   | Year power<br>was attained | No.   | Post-socialist countries<br>and territories in 2014  |
|-----|---|----------------------------|-------|--|
|     | Continent – Country name                      |                            |       | Continent – Country name   |
|     | EUROPE  |                            |       | EUROPE – ASIA  |
| 1   | Union of Soviet Socialist Republics<br>(USSR) | 1917                       | 1-15  | Russian Federation, Estonia, Latvia,<br>Lithuania, Armenia, Azerbaijan, Bela-<br>rus, Georgia, Kazakhstan, Kyrgyzstan,<br>Moldova, Ukraine, Tajikistan, Turk-<br>menistan, Uzbekistan<br>Abkhazia, Nagorno-Karabakh, South |
|     |   |                            | 10 19 | Ossetia, Transnistria  |
| 2   | Albanian People's Republic                    | 1944                       | 20    | Republic of Albania  |
| 3   | Bulgarian People's Republic                   | 1947                       | 21    | Republic of Bulgaria   |
| 4   | Czechoslovak Socialist Republic               | 1948                       | 22-23 | Czech Republic, Slovak Republic  |
| 5   | German Democratic Republic (East<br>Germany)  | 1949                       |       | -  |
| 6   | Hungarian People's Republic                   | 1948                       | 24    | Hungary  |
| 7   | Polish People's Republic                      | 1948                       | 25    | Republic of Poland   |
| 8   | Romanian People's Republic                    |                            | 26    | Romania  |
| 9   | Socialist Federal Republic of<br>Yugoslavia   | 1945                       | 27-33 | Bosnia and Herzegovina, Croatia,<br>Macedonia, Montenegro, Serbia,<br>Slovenia, Kosovo   |
|     |   | ASIA                       |       |  |
| 10  | People's Republic of China                    | 1949                       | 34    | People's Republic of China   |
| 11  | Democratic Republic of Afghanistan            | 1978                       | 35    | Islamic Republic of Afghanistan  |
| 12  | Democratic Kampuchea                          | 1975                       | 36    | Kingdom of Cambodia  |
| 13  | Democratic Peoples' Republic of<br>Korea      | 1948                       | 37    | Democratic Peoples' Republic of Ko-<br>rea   |
| 14  | Lao People's Democratic Republic              | 1975                       | 38    | Lao People's Democratic Republic   |
| 15  | Mongolian People's Republic                   | 1921                       | 39    | Mongolia   |
| 16  | Socialist Republic of Vietnam                 | 1954                       | 40    | Socialist Republic of Vietnam  |
|     |   |                            | 41    | Republic of the Union Myanmar  |
|     | -   | AFRICA                     |       |  |
| 17  | People's Republic of Angola                   | 1975                       | 42    | Republic of Angola   |
| 18  | People's Republic of the Congo                | 1963                       | 43    | Republic of the Congo <sup>16</sup>  |
| 19  | Somali Democratic Republic                    | 1969                       | 44    | Federal Republic of Somalia  |
| 20  | People's Democratic Republic of               | 1969                       |       | _  |
|     | Yemen (South Yemen)                           |                            |       |  |
| 21  | People's Republic of Benin                    | 1972                       | 45    | Republic of Benin  |
| 22  | People's Democratic Republic of Ethiopia      | 1974                       | 46    | Federal Democratic Republic of Ethi-<br>opia   |
| 23  | People's Republic of Mozambique               | 1975                       | 47    | Republic of Mozambique   |

### TABLE A1. The list of socialist and post-socialist countries, 1987 and 2014

| No. | Socialist countries in 1987                     | Year power<br>was attained | No.   | Post-socialist countries and territories in 2014 |
|-----|---|----------------------------|-------|--|
| 24  | Republic of Zimbabwe                            | 1980                       | 48    | Republic of Zimbabwe                             |
|     |   |                            | 49    | Republic of Cape Verde                           |
|     |   |                            | 50    | Republic of Madagascar                           |
|     |   |                            | 51    | Republic of Guinea Bissau                        |
|     |   |                            | 52    | Democratic Republic of São Tomé<br>and Príncipe  |
|     |   |                            | 53    | Republic of Seychelles                           |
|     |   |                            | 54    | United Republic of Tanzania                      |
|     |   |                            | 55    | State of Eritrea                                 |
|     |   | AMERICA                    | \S    |  |
| 25  | Republic of Cuba                                | 1959                       | 56    | Republic of Cuba                                 |
| 26  | Republic of Nicaragua                           | 1979                       | 57    | Republic of Nicaragua                            |
|     |   |                            | 58    | Co-operative Republic of Guyana                  |
|     |   |                            | 59    | Grenada  |
|     |   |                            | 60    | Republic of Suriname                             |
|     |   |                            |       |  |
|     |   | Addendum                   | 1 (1) |  |
| 27  | Socialist Republic of the Union of<br>Burma     | 1962                       |       |  |
| 28  | Cape Verde                                      | 1975                       |       |  |
| 29  | Republic of Guinea Bissau                       | 1973                       |       |  |
| 30  | Co-operative Republic of Guyana                 | 1961                       |       |  |
| 31  | Democratic Republic of Madagascar               | 1975                       |       |  |
| 32  | Democratic Republic of São Tomé<br>and Príncipe | 1975                       |       |  |
| 33  | Seychelles                                      | 1977                       |       |  |
|     |   | Addendum                   | n (2) |  |
| 34  | Grenada   | 1974                       |       |  |
| 35  | Suriname (Socialist Republic)                   | 1980                       |       |  |
| 36  | United Republic of Tanzania                     | 1961                       |       |  |

Categorisation in 1987: 1-26 based on Kornai (1992) Table 1.1, pp. 6-7. 27-33 (Addendum 1): According to a footnote attached to Kornai's table, he considered them as borderline cases and they were not included in his analysis. 34-36 (Addendum 2): In the "*Marxist Regimes*" series, edited by Bogdan Szajkowski two more countries were defined as socialist oriented, namely Grenada, and the United Republic of Tanzania. See Pryor (1987).

| A  | Country –<br>Territory | Continent | Still socialist | Internation-<br>ally disput-<br>ed territory | Population <<br>1 mn<br>in 2013 | Lack of GDP<br>time series | Island |
|----|------------------------|-----------|-----------------|--|---------------------------------|----------------------------|--------|
|    |                        |           | Post-so         | cialist countri                              | es                              |                            |        |
| 1  | Abkhazia               | Eurasia   |                 | х  | х                               | х                          |        |
| 2  | Cape Verde             | Africa    |                 |  | х                               |                            | х      |
| 3  | Cuba                   | America   | х               |  |                                 |                            | х      |
| 4  | Eritrea                | Africa    |                 |  |                                 | х                          |        |
| 5  | Grenada                | America   |                 |  | х                               |                            |        |
| 6  | Guyana                 | America   |                 |  |                                 | х                          |        |
| 7  | Madagascar             | Africa    |                 |  |                                 |                            | х      |
| 8  | Montenegro             | Europe    |                 |  | х                               |                            |        |
| 9  | Nagorno-<br>Karabakh   | Eurasia   |                 | х  | х                               | х                          |        |
| 10 | North<br>Korea         | Asia      | x               |  |                                 | х                          |        |
| 11 | Sao Tome<br>& Principe | Africa    |                 |  | х                               |                            | Х      |
| 12 | Seychelles             | Africa    |                 |  | х                               |                            | х      |
| 13 | South<br>Ossetia       | Europe    |                 | х  | х                               | х                          |        |
| 14 | Suriname               | America   |                 |  | х                               | х                          |        |
| 15 | Transnistria           | Europe    |                 | х  | x                               | х                          |        |
|    |                        |           | Developed ma    | arket economie                               | es (OECD)                       |                            |        |
| В  | Country –<br>Territory | Continent | Still socialist | Internation-<br>ally disput-<br>ed territory | Population <<br>1 mn in 2013    | Lack of GDP<br>time series | Island |
| 1  | Australia              | Australia |                 |  |                                 |                            | x      |
| 2  | Iceland                | Europe    |                 |  | x                               |                            | х      |
| 3  | Japan                  | Asia      | $  \rangle$     | $\langle$                                    |                                 |                            | Х      |
| 4  | New Zealand            | Australia |                 |  |                                 |                            | Х      |
| 5  | Luxembourg             | Europe    |                 |  | x                               |                            |        |

TABLE A2. Countries discarded from our data base

|    | Country                     | Relevant for         | Population < 1<br>million | Discarded due<br>to the lack of GDP<br>time series |  |  |
|----|-----------------------------|----------------------|---------------------------|--|--|--|
| 1  | Gibraltar                   | Spain                | Х                         | х  |  |  |
| 2  | Ceuta and Melilla (Morocco) | Spain                | Х                         | х  |  |  |
| 3  | Liechtenstein               | Austria, Switzerland | Х                         | х  |  |  |
| 4  | Vatican City                | Italy                | Х                         | х  |  |  |
| 5  | San Marino                  | Italy                | Х                         | х  |  |  |
| 6  | Andorra                     | France, Spain        | Х                         | х  |  |  |
| 7  | Monaco                      | France               | Х                         | х  |  |  |
| 8  | Macau                       | China                | Х                         | х  |  |  |
| 9  | Bhutan                      | China                | х                         | х  |  |  |
| 10 | Belize                      | Mexico               | х                         | x  |  |  |
| 11 | Eritrea                     | Ethiopia             |                           | х  |  |  |

### TABLE A3. Very small land neighbouring countries

### TABLE A4. Data sources and variables

| Data   | Source   |
|--|--|
| GDP  | TED, Maddison, World Bank                                    |
| Population for GDP/capita                            | World Bank   |
| Countries' land countries                            | CIA World Factbook   |
| Countries' landlocked nature                         | CIA World Factbook   |
| Countries' resource rich nature                      | IMF (IMF, 2012)  |
| Variables  | Measured by  |
| dependent variable:                                  | CDD 2012   |
| Y growth of examined country                         |  |
|  | <i>GDP</i> <sub>i</sub> 198 <b>9</b>                         |
|  |  |
| independent variables:                               |  |
| X1 countries post-socialist nature or not            | dummy variable: o (not post-socialist),                      |
|  | 1 (post-socialist)   |
| X2 land neighbouring countries' average growth (2001 | $\frac{n}{2}$ GDP. <sup>2001</sup> GDP. <sup>2013</sup>      |
| GDP weights)   | $\sum_{j=1}^{n} \frac{a_{j}}{2004} \cdot \frac{a_{j}}{1000}$ |
|  | $\sum_{i=1}^{n} \sum_{j=1}^{n} GDP_j^{2001} GDP_j^{1909}$    |
|  |  |
| X3 land neighbouring countries' average growth       | CDD 2013   |
|  | $\sum_{i=1}^{n} \frac{GDP_j}{GDP_j}$                         |
|  | $^{2j-1}GDP_{j}^{1989}$                                      |
|  | <u></u>  |
|  | CDP 1989   |
| X4 1989 GDP/capita                                   | capita   |
|  | 1000   |
|  | GDP 1989   |
|  | capita <sub>USA</sub>  |
|  |  |
|  |  |
| Ve levelle also de secontra :                        |  |
| X5 landlocked country                                | dummy variable: 0 (not landlocked),                          |
|  | 1 (landlocked)   |
| X6 resource rich country                             | dummy variable: a (not resource rich)                        |
| As resource nen country                              | 1 (resource rich)  |
|  |  |
| Vanation building country                            | dummy variable: e (not nation building)                      |
|  | 1 (nation-building)  |
|  | (nation-building)  |
|  |  |

where:

i = 1, ..., k: examined country (for all country: k = 68, for post-socialist countries: k = 45, for non-post-socialist countries: k = 23)

j = 1, ..., n: land countries of examined country

|            |                                      | countries                              |                                |                              |
|------------|--------------------------------------|--|--------------------------------|------------------------------|
|            |                                      | PSEs (45)                              | OECDs (23)                     | all (68)                     |
|            | linear regression's R <sup>2</sup> = | 0.127                                  | 0.019                          | 0.133                        |
|            | equation: Y =                        | 1,494+0,261X <sub>2</sub>              |                                | 1,468+0,263X <sub>2</sub>    |
| $Y=f(X_2)$ | best fit regression's type:          | hyperbolic                             | hyperbolic                     | logarithmic                  |
|            | $R^2 =$                              | 0.237                                  | 0.081                          | 0.167                        |
|            | equation: Y =                        | 3,683-(2,698/X <sub>2</sub> )          |                                | 1,47+0,925 lnX <sub>2</sub>  |
|            | linear regression's R <sup>2</sup> = | 0.281                                  | 0.024                          | 0.262                        |
|            | equation: Y =                        | 0,639+0,710X <sub>2</sub>              |                                | 0,734+0,667X <sub>2</sub>    |
| $Y=f(X_3)$ | best fit regression's type:          | power                                  | inverse                        | linear                       |
|            | $R^2 =$                              | 0.303                                  | 0.095                          | 0.262                        |
|            | equation: Y =                        | 1,116·X <sub>2</sub> <sup>0,707</sup>  |                                | 0,734+0,667X <sub>3</sub>    |
|            | linear regression's R <sup>2</sup> = | 0.297                                  | 0.434                          | 0.157                        |
|            | equation: Y =                        | 3,25-0,059X <sub>3</sub>               | 3,011-0,17X3                   | 2,732-0,018X3                |
| $Y=f(X_4)$ | best fit regression's type:          | power                                  | hyperbolic                     | logarithmic                  |
|            | $R^2 =$                              | 0.390                                  | 0.504                          | 0.300                        |
|            | equation: $Y =$                      | 3,841·X <sub>3</sub> <sup>-0,328</sup> | 1,139+(38,565/X <sub>3</sub> ) | 3,747-0,562 lnX <sub>3</sub> |
| where:     |                                      | 9                                      |                                |                              |

TABLE A5. The results of bivariate regressions

Y: Growth (GDP ratio 2013/1989)

 $\chi_{\pm}^2$  Neighbours' average growth (weighted 2001)

 $\chi_3$ : Neighbours' average growth (unweighted)

 $\chi_4^{}$ : Initial development (GDP/capita 1989)

not significant

1

### TABLE A6. Codes of dummy variables

|    | Post-socialist<br>countries | Landl-ocked=1 | Resource rich=1 | New nation=1 | C<br>CO | Developed (OECD)<br>untries (excluding | Land-locked=1 | Resource rich=1 | New nation=1 |
|----|-----------------------------|---------------|-----------------|--------------|---------|--|---------------|-----------------|--------------|
| 1  | Afghanistan                 | 1             | 1               | 0            | 1       | Austria                                | 1             | 0               | 0            |
| 2  | Albania                     | 0             | 1               | 0            | 2       | Belgium                                | 0             | 0               | 0            |
| 3  | Angola                      | 0             | 1               | 0            | 3       | Canada                                 | 0             | 0               | 0            |
| 4  | Armenia                     | 1             | 0               | 1            | 4       | Chile                                  | 0             | 1               | 0            |
| 5  | Azerbaijan                  | 1             | 1               | 1            | 5       | Denmark                                | 0             | 0               | 0            |
| 6  | Belarus                     | 1             | 0               | 1            | 6       | Finland                                | 0             | 0               | 0            |
| 7  | Benin                       | 0             | 0               | 0            | 7       | France                                 | 0             | 0               | 0            |
| 8  | Bosnia and<br>Herzegovina   | 0             | 0               | 1            | 8       | Germany                                | 0             | 0               | 1            |
| 9  | Bulgaria                    | 0             | 0               | 0            | 9       | Greece                                 | 0             | 0               | 0            |
| 10 | Burma (Myanmar)             | 0             | 0               | 0            | 10      | Ireland                                | 0             | 0               | 0            |
| 11 | Cambodia                    | 0             | 0               | 0            | 11      | Israel                                 | 0             | 0               | 0            |
| 12 | China                       | 0             | 0               | 0            | 12      | Italy                                  | 0             | 0               | 0            |
| 13 | Congo, Rep.                 | 0             | 1               | 0            | 13      | Korea, South                           | 0             | 0               | 0            |
| 14 | Croatia                     | 0             | 0               | 1            | 14      | Mexico                                 | 0             | 1               | 0            |
| 15 | Czech Republic              | 1             | 0               | 1            | 15      | Netherlands                            | 0             | 0               | 0            |
| 16 | Estonia                     | 0             | 0               | 1            | 16      | Norway                                 | 0             | 1               | 0            |
| 17 | Ethiopia                    | 1             | 0               | 1            | 17      | Portugal                               | 0             | 0               | 0            |
| 18 | Georgia                     | 0             | 0               | 1            | 18      | Spain                                  | 0             | 0               | 0            |
| 19 | Guinea-Bissau               | 0             | 0               | 0            | 19      | Sweden                                 | 0             | 0               | 0            |
| 20 | Hungary                     | 1             | 0               | 0            | 20      | Switzerland                            | 1             | 0               | 0            |
| 21 | Kazakhstan                  | 1             | 1               | 1            | 21      | UK                                     | 0             | 0               | 0            |
| 22 | Kosovo                      | 1             | 0               | 1            | 22      | USA                                    | 0             | 0               | 0            |
| 23 | Kyrgyzstan                  | 1             | 1               | 1            | 23      | Turkey                                 | 0             | 0               | 0            |
| 24 | Laos                        | 1             | 1               | 0            |         |  |               |                 |              |
| 25 | Latvia                      | 0             | 0               | 1            |         |  |               |                 |              |
| 26 | Lithuania                   | 0             | 0               | 1            |         |  |               |                 |              |
| 27 | Macedonia                   | 1             | 0               | 1            |         |  |               |                 |              |
| 28 | Moldova                     | 1             | 0               | 1            |         |  |               |                 |              |
| 29 | Mongolia                    | 1             | 1               | 0            |         |  |               |                 |              |
| 30 | Mozambique                  | 0             | 1               | 0            |         |  |               |                 |              |

|    | Post-socialist<br>countries | Landl-ocked=1 | Resource rich=1 | New nation=1 | Developed (OECD)<br>countries (excluding | Land-locked=1 | Resource rich=1 | New nation=1 |
|----|-----------------------------|---------------|-----------------|--------------|--|---------------|-----------------|--------------|
| 31 | Nicaragua                   | 0             | 0               | 0            |  |               |                 |              |
| 32 | Poland                      | 0             | 0               | 0            |  |               |                 |              |
| 33 | Romania                     | 0             | 0               | 0            |  |               |                 |              |
| 34 | Russian<br>Federation       | 0             | 1               | 1            |  |               |                 |              |
| 35 | Serbia                      | 1             | 0               | 1            |  |               |                 |              |
| 36 | Slovakia                    | 1             | 0               | 1            |  |               |                 |              |
| 37 | Slovenia                    | 0             | 0               | 1            |  |               |                 |              |
| 38 | Somalia                     | 0             | 0               | 0            |  |               |                 |              |
| 39 | Tajikistan                  | 1             | 0               | 1            |  |               |                 |              |
| 40 | Tanzania                    | 0             | 1               | 0            |  |               |                 |              |
| 41 | Turkmenistan                | 1             | 1               | 1            |  |               |                 |              |
| 42 | Ukraine                     | 0             | 0               | 1            |  |               |                 |              |
| 43 | Uzbekistan                  | 1             | 1               | 1            |  |               |                 |              |
| 44 | Vietnam                     | 0             | 1               | 0            |  |               |                 |              |
| 45 | Zimbabwe                    | 1             | 0               | 0            |  |               |                 |              |
|    | Total (45)                  | 20            | 15              | 24           | Total (23)                               | 2             | 3               | 1            |
|    | Share                       | 44%           | 33%             | 53%          | Share                                    | 9%            | 13%             | 4%           |

From the total sample of 68 countries 45 (66%) are post-socialist, 22 (32%) are landlocked, 18 (26%) are resource rich and 25 (37%) are new nations.

### TABLE A7. The results of multivariate models for PSE countries

| Y: Growth (GDP 2013 /1989)                  | X₄: Initial development         |
|---|---------------------------------|
| X <sub>1</sub> : Post-socialist = 1         | (GDP/capita 1989)               |
| X <sub>2</sub> : Neighbours' average growth | X <sub>5</sub> : Landlocked = 1 |
| (2001 weights)                              | $X_6$ : Resource rich = 1       |
| X <sub>3</sub> : Neighbours' average growth | $X_{7}$ : New nation = 1        |
| (unweighted)                                | n.s.: not significant           |

| Models $Y = f()$   | <b>D</b> <sup>2</sup> |                |                |                |                |                |            |  |  |  |
|--|-----------------------|----------------|----------------|----------------|----------------|----------------|------------|--|--|--|
| No. models   | X <sub>2</sub>        | X <sub>3</sub> | X <sub>4</sub> | X <sub>5</sub> | X <sub>6</sub> | X <sub>7</sub> | K*         |  |  |  |
| Bivariate models (The results of TABLE A5)   |                       |                |                |                |                |                |            |  |  |  |
| (2)  | •                     |                |                |                |                |                | 0.127      |  |  |  |
| (3)  |                       | •              |                |                |                |                | 0.281      |  |  |  |
| (4)  |                       |                | •              |                |                |                | 0.297      |  |  |  |
| (5)  |                       |                |                | • n.s.         |                |                | 0.033 n.s. |  |  |  |
| (6)  |                       |                |                |                | •              |                | 0.088      |  |  |  |
| (7)  |                       |                |                |                |                | •              | 0.252      |  |  |  |
| Models involving all potential explanatory variables: only X₄ is significant.  |                       |                |                |                |                |                |            |  |  |  |
| (8)  | • n.s.                |                | •              | • n.s.         | • n.s.         | • n.s.         | 0.395      |  |  |  |
| (9)  |                       | • n.s.         | 0.429      |  |  |  |
| Based on Model (4) and (8) is there a multivariate model which R <sup>2</sup> > 0.297 and contain any other significant variable in addition to the X <sub>4</sub> ? |                       |                |                |                |                |                |            |  |  |  |
| (10)   | • n.s.                |                | •              |                |                |                | 0.320      |  |  |  |
| (11)   |                       |                | •              | • n.s.         |                |                | 0.327      |  |  |  |
| (12)   |                       |                | •              |                | • n.s.         |                | 0.312      |  |  |  |
| (13)   |                       |                | •              |                |                | • n.s.*        | 0.355      |  |  |  |
| (14)   | • n.s.                |                | •              | • n.s.         |                |                | 0.363      |  |  |  |
| (15)   | • n.s.                |                | •              |                | • n.s.         |                | 0.324      |  |  |  |
| (16)   | • n.s.                |                | •              |                |                | • n.s.*        | 0.378      |  |  |  |
| (17)   |                       |                | •              | • n.s.         | • n.s.         |                | 0.350      |  |  |  |
| (18)   |                       |                | •              | • n.s.         |                | • n.s.         | 0.360      |  |  |  |
| (19)   |                       |                | •              |                | • n.s.         | • n.s.*        | 0.370      |  |  |  |
| Changing X <sub>2</sub> to X <sub>3</sub> :  |                       |                |                |                |                |                |            |  |  |  |
| (20)   |                       | •              | •              |                |                |                | 0.366      |  |  |  |
| (21)   |                       | •              | •              | • n.s.         |                |                | 0.409      |  |  |  |
| (22)   |                       | •              | •              |                | • n.s.         |                | 0.369      |  |  |  |
| (23)   |                       | • n.s.         | • n.s.         |                |                | • n.s.         | 0.409      |  |  |  |

\* These parameters would be significant also at the 6% level instead of 5%.

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