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Men's preferences for women's breast size and shape in four cultures

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ABSTRACT

22 The morphology of human female breasts typical for their permanent fat deposits 23 appears to be unique among primates. It has been previously suggested that female breast 24 morphology arose as a result of sexual selection. This is supported by evidence showing that 25 women with larger breasts tend to have higher estrogen levels; breast size may therefore serve 26 as an indicator of potential fertility. However, breasts become less firm with age and parity, 27 and breast shape could thus also serve as a marker of residual fertility. Therefore, cross-28 culturally, males are hypothesized to prefer breast morphology that indicates both high 29 potential and residual fertility. To test this, we performed a survey on men's preferences for 30 breast morphology in four different cultures (Brazil, Cameroon, the Czech Republic, 31 Namibia). As stimuli, we used two sets of images varying in breast size (marker of potential 32 fertility) and level of breast firmness (marker of residual fertility). Individual preferences for breast size were variable, but the majority of raters preferred medium sized, followed by large 33 34 sized breasts. In contrast, we found systematic directional preferences for firm breasts across 35 all four samples. This pattern supports the idea that breast morphology may serve as a residual 36 fertility indicator, but offers more limited support for the potential fertility indicator hypothesis. Future studies should focus on a potential interaction between the two parameters, 37 38 breast size and firmness, which, taken together, may help to explain the relatively large 39 variation in women's breast sizes. 40 Keywords: Permanent breasts, Mate preferences, Residual fertility, Nubility hypothesis,

41 Mammary gland, Human evolution

43 **1. Introduction**

44 Women develop enlarged breasts during puberty, mainly due to the deposition of adipose tissue, and retain them through adulthood. This appears to be unique to humans, as in 45 46 other primate species enlargement is restricted to periods of lactation. Although the proximate 47 mechanisms involved in permanent breast development are relatively well understood (e.g., 48 Anderson, 1983), the ultimate mechanisms involved in the evolution of permanent breasts are 49 still debated. Hypotheses regarding their function can be classified into those that involve 50 sexual selection and those that primarily rely on mechanisms of natural selection (Arieli, 51 2004; Barber, 1995). The latter suggests that adipose deposits may serve either as energy 52 reserves for breast-fed infants during food scarcity or as thermo-insulation during cold nights 53 (Pawlowski, 1999).

54 The sexual selection hypotheses propose that permanently enlarged breasts evolved 55 via male choice. In this context, the specific morphology of women's breasts might be an 56 honest signal of mate value if adipose deposits provide information on lactational capacity 57 and/or fertility (Low, Alexander, & Noonan, 1987). This is supported by a study showing that 58 breast size is positively associated with estrogen levels, which may, in turn, indicate higher 59 potential fertility (Jasienska, Ziomkiewicz, Ellison, Lipson, & Thune, 2004). Consequently, 60 men are expected to be attracted to women with relatively large breasts. Nevertheless, 61 research on attractiveness of women's breast size is inconclusive. Some studies show that 62 men prefer larger breasts (Furnham, Dias, & McClelland, 1998; Zelazniewicz & Pawlowski, 63 2011) while others indicate preferences for medium (or medium to large) size (Dixson, 64 Duncan, & Dixson, 2015; Dixson, Grimshaw, Linklater, & Dixson, 2011a) or even for small breasts (Furnham & Swami, 2007), and still others report no effect of size on attractiveness 65 66 judgments (Dixson et al., 2011a; Horvath, 1979). Apart from methodological differences between studies, this mixed set of findings could be partly attributed either to cultural 67

variation in the tested individuals (Dixson et al., 2011b) or temporal variation in preferences, 68 69 although a study testing several cohort samples across the 1990's did not support the latter 70 suggestion (Tantleff-Dunn, 2001). Alternatively, the variation in preferences might be due to 71 interactions with other parts of the body: large breasts are perceived to be more attractive in women with low waist-to-hip ratios (Furnham et al., 1998; Singh & Young, 1995). 72 73 Furthermore, preferences for breast size may vary systematically across individuals. 74 Zelazniewicz & Pawlowski (2011) found that Polish men with high sociosexuality (i.e., 75 tendency for sexual variety) prefer larger breasts. Similarly, a study from Malaysia found that 76 men of lower socio-economic status prefer larger breasts than their counterparts of higher 77 socio-economic status (Swami & Tovée, 2013b). 78 It has been further argued that breast symmetry may serve as a marker of 79 developmental stability. Indeed, there is some evidence showing that high breast asymmetry 80 is associated with lower fecundity (Manning, Scutt, Whitehouse, & Leinster, 1997; Moller,

Soler, & Thornhill, 1995; Scutt, Manning, Whitehouse, Leinster, & Massey, 1997) and with
higher risk of breast cancer (Scutt et al., 1997). In line with this, perceptual studies show that
symmetrical breasts are judged as more attractive (e.g., Dixson et al., 2011b).

84 Variation in breast morphology is, however, not restricted to size and symmetry— 85 breasts also vary greatly in shape. In general, breast shape changes with age and parity, 86 having a firmer appearance in younger adults (for brevity, we hereafter use the term "firm", 87 which is a tactile descriptor, even though we primarily refer to their visual appearance on 88 which our participants' preferences were based). Later in life, due to declining firmness of the 89 breasts' fibrous tissue, they become progressively more pendulous; this effect is amplified by 90 many factors, such as age, breast size, parity, weight loss, or smoking (Rinker, Veneracion, & 91 Walsh, 2010). The medical literature labels this phenomenon as breast ptosis, defined as a 92 sagging process where the breast falls onto the chest, flattens, and a nipple points downward

93 (Rinker et al., 2010). Based on these changes, Marlowe (1998) proposed the nubility
94 hypothesis, suggesting that breast shape could be used as a reliable marker of residual
95 reproductive value, i.e., the expected future reproductive output of an individual, which is
96 negatively related to age. According to this hypothesis, men's perception of breast
97 attractiveness is expected to be primarily affected by their shape rather than size. Although
98 this hypothesis was formulated more than 15 years ago, to date its predictions have not, to our
99 knowledge, been directly tested.

100 The aim of this study was to test both preferences for breast size and breast shape. We 101 based our predictions about size preferences on the potential fertility hypothesis (Jasienska et 102 al., 2004) and about shape on the nubility hypothesis (Marlowe, 1998). As preferences may 103 vary across tested populations (Dixson et al., 2011b), we collected attractiveness ratings 104 across several populations varying in their cultural and socio-economic settings, including 105 two African communities (Cameroon, Namibia) and two industrialized urban populations (the 106 Czech Republic, Brazil). We expected to find preferences for firm breasts across the tested 107 countries. In contrast, we expected men to prefer larger breasts in countries with relatively 108 lower living standards and higher resource scarcity (here, Cameroon and Namibia) compared 109 with men in countries with relatively higher living standards (here, the Czech Republic and 110 Brazil). Resource scarcity is frequently associated with preferences for more corpulent bodies 111 (e.g., Wetsman & Marlowe, 1999). As breast size is to some extent positively associated with 112 body mass (Brown et al., 2012), preferences for larger breasts may simply reflect a 113 generalized preference for more corpulent women in communities that experience resource 114 scarcity.

115 To assess other factors that might be associated with breast preferences, we followed 116 findings from previous research (Dixson et al., 2011b; Zelazniewicz & Pawlowski, 2011). 117 Namely, we also tested effects of age, self-assessed attractiveness, relationship status, and

sexual restrictiveness (here assessed in two ways, by self-reported number of sexual partners and by using the Sociosexual Orientation Inventory, SOI-R: Penke & Asendorpf, 2008), each of which has been found to be positively associated with preferences for larger breasts.

121

122 **2. Material and methods**

123

124 2.1. Participants

125 The data were collected as part of several larger projects investigating cross-cultural 126 predictors of physical attractiveness and intrasexual competition. The Brazilian sample 127 consisted of 44 male students of the University of São Paulo (mean age = 23.4vs; SD = 3.89; 128 range 18-34) approached on campus by local researchers (MACV and KJP). São Paulo is a 129 large urban agglomeration with a prevailing economic reliance on industrial production, 130 finance, and retail. Living standards range between moderate to rather high, with relatively 131 large social inequality. The population is highly culturally diverse, with most people being of 132 mixed descent, mainly of Amero-Indian, Portuguese, African, Japanese, and Middle Eastern 133 origin.

134 The sample from Cameroon consisted of 94 men (mean age = 22.8ys; SD = 4.15; 135 range 17-37); 49 students at the University of Buea (mean age = 22.9ys; SD = 3.69; range 17-136 37) and 45 young men from the Big Babanki rural community (mean age = 22.7ys; SD = 137 4.63; range 18-37), located in the South and North West Regions, respectively. Students were 138 approached on campus by local (RA) and visiting (JV, KK and TK) researchers, while the 139 men from Big Babanki were recruited with the help of a local research assistant (EV) using 140 snowball sampling. The town Buea of the South West Region and the village Big Babanki of 141 the North West Region lie within the English speaking portion of Cameroon. The subsistence

is mainly agricultural, primarily based on production of yams, sweet potatoes, cassava, corn,
plantains, and palm oil. The community has a complex traditional governance system headed
by local chiefs, called 'Fons' in the North West Region and simply 'chiefs' in the South West
Region, all operating underneath a central governmental system.

In the Czech Republic, we collected data from 48 male students at Charles University in Prague (mean age = 22.3ys; SD = 3.03; range 18-33), who were approached on campus or in student dormitories by local researchers (JF, ZŠ and VT). Prague is capital of the country, which can be characterized by a market economy based mainly on industrial production and services. Living standards are relatively high, with low social inequality, and a relatively culturally homogenous population.

152 The sample from Namibia consisted of 81 men (mean age = 22.7ys; SD = 3.97; range 153 18-36) from suburban sites (townships) of the Tseiblaagte and Karasburg communities of the 154 Karas region in southern Namibia. Both sites are characterized by a semi-arid environment 155 based on goat and cattle farming. In contrast to Cameroon, farms are typically larger and 156 commercially run; consequently, the majority of participants were landless, and of low socio-157 economic status. Here, again, the participants were recruited by a local research assistant (RJ) 158 using snowball sampling. The samples from individual countries did not differ in their age (F 159 (3,260) = 1.1, p = 0.35).

160

161 2.2. Stimuli and Procedure

162 The stimuli on breast size were adopted from Dixson et al. (2011a) and consisted of 3 163 full frontal nude images (with the pubic area covered) digitally manipulated to vary only in 164 breast size (small, medium, large). The stimuli on breast shape variation were redrawn from 165 Rawson & Brooks (1984) and consisted of 4 profile drawings depicting gradually decreasing age-related firmness. The stimuli on breast size are shown in the Figure 1 and on breast shapein Figure 2.

In both cases the stimuli were presented on laminated cards (4 x 9.5 cm) placed in random order in front of the seated participant, who was asked to order the images from the most to the least attractive. The researcher waited until the participants indicated they were completely certain about their preferences before the order of the stimuli was recorded. Participants also completed a questionnaire concerning their basic demographic data (e.g., age, education), self-rated facial and body attractiveness, relationship status, number of sexual partners and SOI-R (Penke & Asendorpf, 2008).

175

176 2.3 Statistical analysis

177 To test for preferences in breast size or breast shape, we analysed data for the most 178 preferred stimuli. Under the null assumption of no systematic preferences, equal 179 representation of the individual stimuli was expected (i.e., we compared the frequency of the 180 most preferred against chance). A possible departure from the expected distribution was 181 tested by Chi-square tests together for all tested samples and separately for each sample, 182 respectively. In some cases, the frequency of the preferred stimuli was too low to allow for 183 statistical analysis and these data were therefore omitted. More specifically, only one Czech 184 participant showed preference for small breasts, and preferences for low firmness (stimuli #3 185 - low and #4 - very low) were represented with zero frequency in the Czech and Brazilian 186 samples. Note therefore that the degrees of freedom vary in different tests and so test statistics 187 may not be directly comparable across samples. We further compared the preferences across 188 the tested samples again using the Chi-square tests. Due to the low frequency of preferences 189 for the low firmness stimuli in the Brazilian and Czech samples as described above the breast 190 shape comparison across the samples is based only on the high and moderate firmness stimuli.

191 The associations between preferences for breast size or shape with the modulating 192 factors of age, self-assessed facial and body attractiveness, SOI-R, and number of sexual 193 partners were explored using Kendall's Tau nonparametric correlations. The effect of 194 relationship status (single / coupled) on breast size and shape preferences was tested using 195 Chi-square tests or by the Fisher's Exact Test if the expected count in some cells was lower 196 than 5. To explore contribution of the modulating variables we build up the most 197 parsimonious model by employing backward stepwise multinomial regression model 198 separately for each sample. We set small breasts and firm breasts as the reference category 199 except in the sample from the Czech Republic where due to low frequency of small breast 200 preferences the medium breasts were set as the reference category. Similarly, due to the low 201 variation in breast firmness preferences in the Czech Republic (only 3 individuals selected 202 moderately firm stimuli) we were not able to perform meaningful logistic regression.

203

204 **3. Results**

205

206 3.1. Breast size preferences

207 Overall, preferences for breast size significantly varied across the four tested cultures 208 (Chi-square (6) = 23.9, p = 0.001). We thus tested preferences for breast size in each culture 209 separately. Medium sized breasts were most preferred in Brazil (52.3%, Chi-square (2) =210 11.2, p = 0.004), the Czech Republic (70.2%, Chi-square (1) = 7.7, p = 0.006), and Namibia, 211 although here the effect only approached the formal level of significance (45.7%, Chi-square 212 (2) = 5.9, p = 0.054). In Cameroon, large sized breasts were the most frequently preferred, but 213 this effect was not formally significant (41.5%, Chi-square (2) = 4.7, p = 0.093). While 214 students from Cameroon most frequently preferred large sized breasts (55.1%), the young

215 men from the rural community most frequently preferred medium sized breasts (44.4%) and 216 the difference between these two groups was significant (Chi-square (2) = 7.8, p = 0.02). 217 Although the largest proportion of men (overall 47.4%; Chi-square (2) = 35.51, p < 0.001) 218 selected medium breast size (or large size in Cameroon) as the most attractive, in each 219 country there were also substantial proportions of men who selected otherwise. The only 220 exception was data from the Czech Republic, where only one of the participants preferred 221 small size (Figure 3).

222 To further explore this variability, we tested for individual differences in breast size 223 preferences. Descriptive data for candidate moderating variables are shown in Table 1. We 224 found no significant differences in preferences between men who reported being single and 225 those who were in a relationship; Brazil: Chi-square (1) = 1.94, p = 0.16; the Czech Republic: 226 Fisher's Exact Test: p = 0.182; Cameroon: Chi-square (2) = 0.39, p = 0.82; Namibia: Chi-227 square (2) = 3.91, p = 0.14. There were also no significant associations with age, self-reported 228 facial attractiveness, number of sexual partners or participants' SOI-R scores, in any of the 229 tested countries (Table 2). In the Namibian sample, we found a significant positive correlation 230 between participants' body height and their preferences for large breast size, but no similar 231 association was observed in the three other samples. Finally, we found a significant positive 232 correlation between self-reported body attractiveness and preference for large breast size in 233 Namibia; a similar trend, though statistically non-significant, was found in Cameroon and the 234 Czech Republic, but not in Brazil (Table 2).

The Logistic regression model for the Brazilian sample included age and height and was significantly better as compared to the baseline (Chi-square (4) = 13.476, p = 0.009, R^2 (Nagelkerke) = 0.321). However, neither age nor height alone significantly predicted breast size preferences. In Cameroon, the final model included age, facial and body attractiveness and number of sexual partners and was significant (Chi-square (8) = 22.261, p = 0.004, R^2

240 (Nagelkerke) = 0.478). However, the only significant contributor was body attractiveness 241 which was positively associated with preferences for large breasts. In the Czech Republic, the 242 final model included body attractiveness and relationship status and was significant (Chisquare (4) = 8.514, p = 0.014, R² (Nagelkerke) = 0.251). Single individuals and participants 243 244 who indicated higher body attractiveness significantly more frequently preferred larger 245 breasts. In Namibia, the final model included height and body attractiveness and was significant (Chi-square (4) = 13.408, p = 0.009, R^2 (Nagelkerke) = 0.201). Body attractiveness 246 247 and marginally also height predicted preferences for large breasts. Estimated parameters for 248 the individual variables are shown in Table 3.

249

250 *3.2. Breast shape preferences*

251 As we did for breast size, we first examined overall breast shape preferences across 252 the four tested cultures. Due to low frequency of preferences for low breast firmness in Brazil 253 and the Czech Republic we restricted our analysis to the two categories represented the 254 firmest breast shape. Preferences for breast shape significantly varied across the tested 255 cultures (Chi-square (3) = 17.9, p < 0.001). The drawings of the firmest breasts were selected 256 as most preferred by the majority of the participants in all tested cultures; overall: 68.9%, 257 Brazil: 81.8% (Chi-square (1) = 18.69, p < 0.001), Cameroon: 51.0% (Chi-square (3) = 46.5, 258 p < 0.001, the Czech Republic: 93.8% (Chi-square (1) = 36.75, p < 0.001), and Namibia: 259 67.9% (Chi-square (2) = 48.3, p < 0.001) (Figure 4). Interestingly, preferences for the firmest 260 breasts were significantly (Chi-square (2) = 6.1, p = 0.046) more frequent in Cameroonian 261 students (63.3%) as compared to the young men from the rural community (37.8%). We then tested for associations between preferences for breast firmness and the 262 263 selected individual characteristics. We found no significant associations between relationship status in their preferences for breast shape; Brazil: Fisher's Exact Test: p = 0.431; Cameroon: 264

Chi-square (2) = 0.77, p = 0.68; the Czech Republic: Fisher's Exact Test: p = 1.0; Namibia: Chi-square (1) = 2.24, p = 0.135. Similarly, no significant correlations with age, body height, self-reported facial, and body attractiveness were found in any of the tested cultures. In the Brazilian sample, we found a negative association between preferences for breast firmness and both number of sexual partners and total SOI-R score. However, none of these correlations were confirmed in the other three tested cultures (Table 4).

271 Subsequently we also tested for the contribution of the individual characteristics to the 272 variation in breast firmness preferences using backward stepwise multinomial logistic 273 regression. In Brazil, the final model included number of sexual partners and was 274 significantly better as compared to the baseline (Chi-square (1) = 6.042, p = 0.014, R^2 275 (Nagelkerke) = 0.215). Higher number of sexual partners significantly predicted preference 276 for lower breast firmness. In Cameroon, the final model included age and was significant (Chi-square (2) = 6.999, p = 0.03, R^2 (Nagelkerke) = 0.178). Age marginally negatively 277 278 predicted preference for low breast firmness. In Namibia, the final model included number of 279 sexual partners, height and relationship status, but was not significantly better as compared to the baseline (Chi-square (3) = 7.106, p = 0.069, R^2 (Nagelkerke) = 0.138). Estimated 280 281 parameters for the individual variables are shown in Table 5.

282

283 **4. Discussion**

The main aim of this study was to test preferences for female breast size and shape in four different cultures. We found that, in three of the four tested cultures, medium size breasts were judged as being the most attractive. However, a substantial portion of the participants selected either large or small size as their most preferred, indicating considerable interindividual variation in breast size preferences. In contrast, the majority of raters showed preferences for firm breasts, which are typical for women in late adolescence and young adulthood. Our results thus support the idea that permanently enlarged breasts might be anindicator of residual reproductive value.

292

293 4.1. Preferences for breast size

294 Our results show that medium sized breasts were most frequently preferred in Brazil, 295 the Czech Republic and Namibia. In contrast, large breasts were the most preferred in the 296 Cameroon sample. This inter-sample difference is consistent with the mixed picture that 297 emerges across other previous studies in different populations. For example, a study 298 conducted in Brazil (Bahia state) found preferences for relatively small breasts (Jones, 1996), 299 as did another in the UK (Furnham & Swami, 2007). Other studies found preferences for 300 large breasts (UK: Furnham, Dias, & McClelland, 1998; Poland: Zelazniewicz & Pawlowski, 301 2011) as we found in Cameroon, or for medium sized breasts (New Zealand: Dixson, Duncan, 302 & Dixson, 2015; Dixson et al., 2011a) as we found in the other 3 populations. This apparently 303 substantial variation in breast size preferences does not support the hypothesis that breast size 304 serves as a robust indicator of potential fertility, because if it did then we would expect large 305 breasts to be cross-culturally preferred (Jasienska et al., 2004). It should be noted, however, 306 that we tested only variation within the range of developed breasts. Highly underdeveloped 307 breasts may still indicate low potential fertility. Indeed, Dixson et al. (2015) reported that very 308 small breasts were systematically perceived as the least attractive, sexually mature and having 309 low nurturing abilities.

What, then, might preferences for breast size reflect? There is evidence that points instead towards an association between preference for large breast size and scarcity (or perhaps unpredictability) of resources in the environment. Dixson et al. (2011b) found that men from Papua New Guinea, who are predominantly subsistence farmers, preferred large breast size more frequently than men from New Zealand and Samoa. Furthermore, Malaysian

315 men with low socioeconomic status tend to prefer larger breasts when compared to their 316 counterparts with higher socioeconomic status (Swami & Tovée, 2013b). As breast size is 317 associated with higher body mass (Brown et al., 2012) this preference may reflect a 318 generalized preference for women with plumper bodies, a tendency frequently found in 319 communities that experience resource scarcity (Sugiyama, 2004; Wetsman & Marlowe, 320 1999). This hypothesis was also partly supported by our data. According to the World Health 321 Organization (WHO, 2015), Cameroon has substantially lower gross national income per 322 capita and life expectancy at birth, higher maternal mortality ratio (per 100 000 live births), 323 and adult mortality rate, compared with the other sampled countries. Based on this, we might 324 therefore expect men in Cameroon to express preferences for larger breasts than men in the 325 other sampled countries, and this is what we found. However, the comparison of our two 326 Cameroonian subsamples presumably varying in socioeconomic status does not follow this 327 pattern. The university students were expected to prefer smaller breasts because they come 328 from more prosperous families, since in Cameroon a tuition fee is paid for university 329 education. The subsample of young men from the rural community (on mate preferences from 330 a similar community in Cameroon see Dixson et al., 2007), showed lower frequency of 331 preferences for large breasts as compared to the university students. Clearly, the findings at 332 within-country level do not necessarily need to follow the between-country comparisons.

Interestingly, we were unable to confirm a previously reported association between high SOI and preference for large breasts (Zelazniewicz & Pawlowski, 2011). As the validity of the SOI questionnaire might be limited in non-western cultures, we also used the number of previous sexual partners as a proxy for behavioural sociosexuality, but even this variable was not systematically associated with breast size preferences. This could possibly be attributed to lower variation in breast size contained within our stimuli: we employed stimuli depicting only three different breast sizes, whereas Zelazniewicz and Pawlowski (2011) used five

different breast sizes and the differences between men with low and high SOI were observed
only in very large breast sizes. Thus, the robustness of this effect awaits further investigations
based on stimuli that better reflect natural variation in breast size within target populations.

343 We also found no systematic association between breast size preferences and age, 344 relationship status or body height; all indicators that we considered to be proxies for male 345 mate value. This is at odds with some previous findings. For instance, Dixson et al. (2011b) 346 reported that, in each of three tested cultures (New Zealand, Samoa, Papua New Guinea), 347 married men preferred larger breasts when compared to their unmarried counterparts. The 348 authors speculated that the preferences of husbands may have become adjusted after their 349 wives underwent physical changes resulting from pregnancy and breastfeeding. As we 350 expected that the majority of our participants would be unmarried, we instead asked them 351 about their relationship status. However, only in the sample from the Czech Republic did this 352 factor appear to be a predictor of breast size preferences — single men more frequently 353 reported preference for large breasts which is in the opposite direction to Dixson et al. 354 (2011b) findings Perhaps relationship status had no impact on breast size preferences in most 355 of our samples because the majority of the partners of our participants were relatively young 356 and had not yet had children. Although the correlation between breast size preferences and 357 body height in the Namibian sample reached a formal level of significance, these results 358 should be interpreted with caution due to the number of tests performed in total-the 359 association could be spurious and deserves replication. The only variable that showed 360 systematic association with breast size preferences was self-assessed body attractiveness (but 361 not facial attractiveness). Body attractiveness significantly predicted preferences for large 362 breasts in the Cameroonian, Czech, and Namibian samples (but not in Brazil). This indicates 363 that positive body image, which can be considered as contributing to self-perceived mate 364 value, may partly explain the relatively high inter-individual variation in breast size

preferences observed across all tested cultures. However, the effect sizes of these associations
are rather modest. The relatively high variation in breast size preferences thus remains to be
explained.

368 Perhaps there are other processes involved in breast size preferences. One possibility 369 would involve sexual imprinting-like mechanisms (for review see, Štěrbová & Valentová, 370 2012). If this is the case, one would, for instance, expect that men reared by women with 371 relatively small breasts would show preferences for small breasts. It has been found that men 372 attracted to lactating and pregnant women in adulthood are more likely to have a younger 373 sibling and presumably were more frequently exposed to maternal pregnancy and lactation 374 during their childhood (Enquist, Aronsson, Ghirlanda, Jansson, & Jannini, 2011). These 375 processes might not be adaptive *per se*, but could be considered an epiphenomenon of more 376 general sexual imprinting-like processes such as preference for facial appearance. Certainly, 377 these are speculative thoughts which should be tested empirically to assess their validity.

378 Finally, perceptions of breast attractiveness might be affected by the variation in breast 379 morphology in a given population, as breast size distribution may vary across different 380 populations. For instance, American women of Asian origin reported smaller breast size, on 381 average, compared with American women of European and African origin (Forbes & 382 Frederick, 2008). To our knowledge, similar data for sub-Saharan Africa are not available. 383 Nevertheless, if the prevalence of a studied trait affects preferences, and breasts in a given 384 population are, for instance, relatively large, then the men from this population may also show 385 preferences for relatively large breasts. Variation in breast size across individual countries 386 thus may potentially explain why in Cameroon, in contrast to the other study sites, we found 387 larger breasts to be most preferred.

388

389 4.2. Preferences for breast shape

390 As pointed out previously, women develop enlarged permanent breasts during puberty 391 mainly by depositing adipose tissue, while in other primate species mammary glands are 392 enlarged only during pregnancy and lactation. Women's breasts undergo further changes 393 related to age, breast size, number of pregnancies, and other factors such as changes in body 394 weight or smoking (Rinker et al., 2010). Interestingly, the effect of breastfeeding on breast 395 shape is currently debated: some studies report an adverse effect (Rauh et al., 2013) but others 396 do not (Rinker et al., 2010; Soltanian et al., 2012). On average, breasts become less firm with 397 age due to lower strength and elasticity of the skin and connective tissue. Based on this, 398 Marlowe (1998) proposed that breast shape (particularly how it is influenced by firmness) 399 may serve as an indicator of residual reproductive value. In other words, if the firmness of 400 women's breasts is a reliable marker of their nubility and nulliparity, men should show a 401 systematic and cross-cultural preference for it. Our results are fully in line with this 402 hypothesis.

Cross-culturally, we found systematic preferences for firm breast shape when 403 404 compared with more pendulous breast shapes. The relative strength of this preference was 405 most pronounced in the Czech Republic and Brazil, and least pronounced in Cameroon. We 406 suggest that this might be due to the higher frequency of male participants with children of 407 their own. Unfortunately, we did not collect data concerning number of children but the 408 World Health Organization (WHO) estimates the fertility rate to be 4.8 child per 409 Cameroonian woman in 2013 (compared to 3.1 in Namibia, 1.8 in Brazil, and 1.6 in the 410 Czech Republic). Having children could affect the shape of the participants' partner's breasts 411 and, as a consequence, also their preferences. Interestingly, we found no effect of relationship 412 status on breast shape preferences in Cameroon or in any of the other three tested cultures. 413 Numerous hypotheses have been proposed to explain permanent enlargement of

414 women's breasts. As discussed above, the hypotheses based on sexual selection focus either

415 on breast size as a marker of potential fertility (Jasienska et al., 2004) or on their shape (or 416 firmness) as a marker of age-related residual reproductive value (Marlowe, 1998). The other 417 set of hypotheses relies primarily on natural selection. It was, for instance, argued that 418 permanent breasts may serve as a storage organ for milk (Low, Alexander, & Noonan, 1987). 419 However, it is not clear why permanent enlargement should be unique to humans. 420 Furthermore, with the exception of deficient development of mammary tissue, there is little 421 evidence suggesting that breast size is related to lactational capacity (Anderson, 1983). Others 422 have proposed that adipose tissue in women's breasts and hips might harbour energy reserves 423 for the energetically expensive period of breastfeeding (Anderson, 1983). However, such 424 hypotheses do not easily account for the development of permanent breasts during puberty 425 and would rather predict their development shortly before or during pregnancy. Although 426 scenarios primarily based on sexual and natural selection appear, at face value, to be mutually 427 exclusive, they might in fact focus on two different facets of the evolution of permanent 428 breasts. The origin of a trait and its current function are two different processes and should 429 not be conflated (Gould & Vrba, 1982). Thus, permanent breasts, together with gynoid 430 deposits in hips and buttocks, might have evolved as energy deposits in early hominids as a 431 consequence of morphological changes related to bipedal locomotion. However, they might 432 have been subsequently shaped by sexual selection such that they then serve as a reliable 433 marker of residual reproductive value. Such a scenario could potentially explain the 434 development of permanent breasts during puberty, which appears to be enigmatic from points 435 of view that do not involve sexual selection.

Further, this alternative view is also in agreement with general principles involved in the evolution of signals. Smith & Harper (1995) argued that most of the traits that evolved for communicative purposes (i.e., signals) involve several evolutionary steps. First, perceivers are selected to be sensitive to some morphological or behavioural traits of other individuals (e.g.,

440 of the opposite sex, in the case of mate selection processes) as such cues are reliable 441 indicators of future outcome (e.g., fertility potential). However, up to this point, the given trait 442 has served some other function and was not selected primarily for communication. 443 Nevertheless, if the trait affects perceivers' decisions, its appearance (together with 444 perceivers' cognitive apparatus) can become subsequently selected in a process known as 445 ritualization to form a distinct and reliable signal. Permanent breast morphology appears to be 446 specific to the human species and its peculiar morphology is in line with a possible signalling 447 function. Our results also indicate that breast shape systematically affects men's perception of 448 their attractiveness. This suggests that permanent breasts in humans may perhaps have 449 evolved as a true signal. However, we need more studies testing the robustness and specificity 450 of preferences for breast shape and tests of how reliably breast shape indicates residual 451 reproductive potential in comparison with other bodily features.

452 If breast shape does serve as an indicator of residual reproductive potential, one might 453 wonder why there is such a large variation in breast size. Marlowe (1998) has proposed that 454 an interaction between preferences for breast shape and size may help to explain the relatively 455 large variation in women's breast size. He hypothesised that men, in general, primarily prefer 456 breasts that appear to be firm and, to some extent, also large. This would give an advantage to 457 young women with large breasts. However, as large breasts compared to small ones tend to 458 become more pendulous with age (Rinker et al., 2010), this would give an advantage to older 459 women with small breasts as they might appear younger than their actual age. There is some 460 support for this claim, as it was reported that drawings of women with large breasts are 461 perceived older than the same drawings of women with small breasts (Furnham et al., 1998). 462 Here we tested the effect of breast shape and size using two different sets of stimuli and 463 therefore were not able to directly test Marlowe's prediction on the interaction between

464 preferences for shape and size. Future studies should therefore combine these two aspects of465 breast morphology to test this prediction.

466

467 *4.3. Limitations*

468 The main limitation of our study is certainly the stimuli, which do not fully 469 incorporate natural variation in breast shape and size. However, a similar critique would apply 470 to the majority of the previous studies, as has already been highlighted by other researchers 471 (Dixson et al., 2015; Zelazniewicz & Pawlowski, 2011). Several earlier studies employed 472 drawings with two or three different breast sizes (Furnham et al., 1998; Furnham, Swami, & 473 Shah, 2006; Furnham, Hester, & Weir, 1990; Horvath, 1981). Schematic drawings and low 474 level of variation may at least partly account for the discrepancies across studies on breast size 475 preferences. However, this cannot be used to explain variation within our study, as all our 476 participants assessed the same set of stimuli.

477 More recently, some studies employed more realistic avatars, digitally manipulated in 478 five (Swami & Tovée, 2013a, 2013b) or even 14 (Swami et al., 2015) breast size steps. 479 However, in these studies, the avatars were presented in swimming suits, a fact that may again 480 have underestimated the actual effect size. Here we used full body topless stimuli with three 481 categories of breast size that were previously employed in studies by Dixson and colleagues 482 (2009, 2011a). Although digitally manipulated images are indisputably more realistic than 483 drawings, they still capture only a fraction of the natural variation in size and may also 484 introduce some artefacts. For instance, manipulations solely on breast size, while holding constant BMI and other body dimensions and shapes, can lead to images with larger breasts 485 486 appearing somewhat unnatural. The manipulation of a single bodily characteristic is clearly 487 advantageous from the experimental design perspective. However, as most of body 488 characteristics are intercorrelated such an approach may lead to biased conclusions about the

489 contribution of the individual traits in real-life mate selection which is generally based on the 490 whole physique, among many other characteristics. To avoid this constrain, a possible 491 solution would be using stimuli that simultaneously manipulate inter-related traits, such as 492 both breast size and shape. Brooks et al. (2015), for example, used an alternative research 493 strategy by using avatars and 'virtual evolution' paradigm. The individual avatars varying in 494 numerous body measurements were assessed for their attractiveness and 50% of the most 495 attractive ones entered another generation of the ratings. The main changes appeared in the 496 area of waist, leg-length, and overall slenderness. The subsequent generations of the avatars 497 also increased their bust size, however, this appeared to be only after the above reported 498 characteristics showed lower variation.

499 For ratings of breast shape, we employed four profile drawings that were originally 500 used in forensic science (Rawson & Brooks, 1984) and which vary in level of perceived 501 firmness. However, as pointed out above, the breast firmness presumably interacts with breast 502 size. Unfortunately, there appear no available biometric data that would demonstrate age-503 related changes in breast shape and their interaction with breast size. Further, breast shape is 504 not solely related to age but also to parity and we currently have rather limited knowledge 505 concerning what is the stronger predictor of breast shape: age, parity, the interaction between 506 them, or another factor such as body weight change (Rinker et al., 2010). In this respect, 507 studies from biological anthropology on changes in breast morphology would be appreciated 508 by evolutionary psychologists.

Interestingly, only very few studies have employed photographs of breasts from
individual women as stimuli; see Zelazniewicz and Pawlowski (2011) and Fink, Klappauf,
Brewer, & Shackelford (2014) for notable exceptions. Although this approach cannot control
for all possible confounding variables (e.g., effect of areola colour and size), it still provides
the most ecologically valid approach so far. It could be complemented by the use of

514 composite images or morphs naturally varying in a parameter of interest (e.g., size). If these 515 two approaches are used in a complementary fashion, they might provide us with a more 516 complex understanding of the perception of breast morphology. To explore preferences for 517 breast morphology in more detail, future studies might also consider using stimuli that more 518 completely cover the natural variability in breast morphology.

519

520 *4.4. Conclusions*

In conclusion, we provide the first evidence based on samples from several populations for systematic male preferences for firm breast shape. Our results support the view that breast shape may serve as an indicator of female residual reproductive value. In contrast, we found relatively high variability in breast size preferences, with medium size being the most frequently preferred across majority of the tested cultures. Future studies should explore the interaction between preferences for shape and size, while employing more realistic stimuli fully covering natural variation in breast morphology.

528

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534	Fig 1: The stimuli used for testing preferences for breast size (small, medium, and
535	large). Redrawn from Dixson et al. (2011a).
536	
537	Fig 2: The stimuli used for testing preferences for breast firmness (high, moderate,
538	rather low, and low). Redrawn from Rawson & Brooks 1984).
539	
540	Fig. 3: Preferences for breast size (small, medium, large) in individual countries.
541	Frequency of the stimuli selected as the most attractive. The differences were significant at p
542	< 0.05 in Brazil and the Czech Republic, but not in Namibia (p = 0.054) and Cameroon (p =
543	0.093) (Chi-square test).
544	
545	Fig. 4: Preferences for breast firmness in individual countries. Frequency of the stimuli
546	selected as the most attractive. All differences significant at $p < 0.001$ (Chi-square test).

- 548 Table 1: Descriptive statistics ($\overline{X} \pm SD$) for the variables tested for their modulating effect on
- 549 breast preferences.

Sample	Ν	Age	Height	Facial	Body	# Sexual	SOI	Partnered
		(SD)	(SD)	Attractiveness	Attractiveness	Partners	(SD)	(%)
				(SD)	(SD)	(SD)		
Brazil	44	23.7	175.6	4.5 (0.8)	4.1 (0.94)	10.6	45.1	42.9
		(3.75)	(6.72)			(12.5)	(15.62)	
Cameroon	94	22.8	171	4.3 (0.6)	4.3 (0.63)	4.5		72.3
		(4.15)	(5.65)			(5.53)		
The Czech	48	22.3	182.5	2.6 (0.91)	2.5 (1.03)	3.5	33.2	30.8
Republic		(3.03)	(7.37)			(3.78)	(7.37)	
Namibia	81	22.7	168.3	4.3 (0.82)	4.2 (1.02)	12.5	24.3	65.4
		(3.97)	(6.69)			(11.84)	(6.84)	

- 553 Table 2: Nonparametric correlations (Kendall's Tau) between breast size preference and
- 554 participants characteristics. * denotes correlations significant at the p < 0.05.

Sampla	1 00	Unight	Facial	Body	# Sexual	SOI	
Sample	Age	Height	Attractiveness	Attractiveness	Partners		
Brazil	0.175	0.159	0.006	-0.13	0.125	0.011	
Cameroon	0.06	-0.123	0.00	0.19	0.23	-	
The Czech	0.002	0.005	0.111	0.25	0.12	0.096	
Republic	-0.005	-0.005	0.111	0.23	-0.15	0.080	
Namibia	0.113	0.206*	0.15	0.212*	0.089	0.128	

556

•

Table 3: Parameter estimates of the final model based on the Backward stepwise multinomial

559 logistic regression separately for each country. Note that small breast size (medium size in the

560 Czech Republic) and the relationship status being single were set as the reference categories.

Brazil		B (SE)	Wald	р	Exp(B) (95% CI)
Medium	Intercept	15.728 (16.010)	0.965	0.326	
	Height	-0.049 (0.085)	0.334	0.563	0.952 (0.807-1.124)
	Age	-0.249 (0.163)	2.339	0.126	0.780 (0.567-1.072)
Large	Intercept	-16.572 (16.57)	1.000	0.317	
	Height	0.085 (0.087)	0.942	0.332	1.089 (0.917-1.292)
	Age	0.111 (0.150)	0.546	0.460	1.117 (0.833-1.497)
Cameroon	•	•			
Medium	Intercept	-1.663 (3.950)	0.177	0.674	
	# Sexual Partners	-0.293 (0.150)	3.807	0.051	0.746 (0.556-1.001)
	Age	-0.247 (0.136)	3.323	0.068	0.781 (0.599-1.019)
	Body Attractiveness	2.658 (1.280)	4.315	0.038	14.268 (1.162-175.190)
	Facial Attractiveness	-0.516 (1.237)	0.174	0.677	0.597 (0.053-6.739)
Large	Intercept	-3.815 (4.467)	0.729	0.393	
	# Sexual Partners	-0.025 (0.089)	0.080	0.777	0.975 (0.819-1.161)
	Age	0.069 (0.118)	0.338	0.561	1.071 (0.850-1.350)
	Body Attractiveness	3.699 (1.905)	3.769	0.052	40.390 (0.965-1690.258)
	Facial Attractiveness	-3.228 (1.712)	3.555	0.059	0.040 (0.001-1.136)
The Czech	Republic				
Large	Intercept	-3.458 (1.228)	7.922	0.005	
	Body Attractiveness	0.858 (0.395)	4.733	0.030	2.359 (1.089-5.113)
	Relationship Status	1.597 (0.802)	3.966	0.046	4.939 (1.026-23.785)
Namibia					
Medium	Intercept	-19.433 (9.225)	4.437	0.035	
	Body Attractiveness	0.728 (0.327)	4.975	0.026	2.072 (1.092-3.929)
	Height	0.103 (0.054)	3.671	0.055	1.109 (0.998-1.232)
Large	Intercept	-27.999 (10.495)	7.117	0.008	
	Body Attractiveness	0.780 (0.385)	4.098	0.043	2.181 (1.025-4.641)
	Height	0.150 (0.060)	6.161	0.013	1.162 (1.032-1.308)

- 562 Table 4: Nonparametric correlations (Kendall's Tau) between breast shape preference and
- 563 participants characteristics. Note that due to low variability of preferences in the Czech
- 564 Republic correlations were not computed. * denotes correlations significant at the p < 0.05.

Sample	Age	Height	Facial Attractiveness	Body Attractiveness	# Sexual Partners	SOI
Brazil	0.215	0.103	0.061	013	0.263*	0.286*
Cameroon	-0.1	0.1	-0.107	-0.098	-0.021	
Namibia	0.133	-0.105	0.015	0.083	-0.112	-0.095

566

568 Table 5: Parameter estimates of the final model based on the Backward stepwise multinomial

569 logistic regression separately for each country. Note that firm breast shape and the

570 relationship status being single were set as the reference categories. The model based on the

571 data from the Czech Republic was omitted due to low data variation of the dependent

572 variable.

573

Brazil		B (SE)	Wald	р	Exp(B) (95% CI)
Moderate	Intercept	-2.453 (0.667)	13.541	0.000	Î
	# Sexual	0.074 (0.032)	5.311	0.021	1.077 (1.011-1.011)
Company	Partners				
Cameroon					
Moderate	Intercept	0.292 (1.876)	0.024	0.876	
	Age	-0.004 (0.078)	0.003	0.958	0.996 (0.854-1.161)
Rather low	Intercept	7.604 (4.070)	3.490	0.062	
	Age	-0.374 (0.197)	3.594	0.058	0.688 (0.467-1.013)
Namibia					
Moderate	Intercept	11.247 (7.293)	2.378	0.123	
	# Sexual Partners	-0.046 (0.031)	2.190	0.139	0.955 (0.898-1.015)
	Height	-0.073 (0.044)	2.763	0.096	0.929 (0.852-1.013)
	Relationship Status	1.067 (0.652)	2.675	0.102	2.906 (0.809-10.433)

574

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Figure 4 Click here to download high resolution image

Breast firmness