

College of Tropical Agriculture and Human Resources University of Hawai'i at Mānoa

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# Jaboticaba

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*Myrciaria cauliflora* Berg. Syn. *Eugenia cauliflora* Family: Myrtaceae

Jaboticaba is a very slowgrowing tree that branches profusely from near the ground, with the branches slanting upward and outward. The thin outer bark flakes off, leaving light patches. The tree can reach a height of 25 feet, with a dense, rounded crown that spreads to 50 feet. The flowers emerge from the trunks and branches in small groups. Each flower has four hairy white petals and about 60 4-mm-long stamens. The dark purple, usually

round, sometimes ellipsoid fruit occurs on short stalks, singularly or in clusters. The fruits range in diameter from 0.5 to 1.5 inches, although some varieties, like 'Paulista', can reach 3 inches. The tough skin encloses a gelatinous, juicy, translucent, all-white or rose-tinted pulp that clings firmly to the seeds. In Hawai'i trees produce from almost sea level to upwards of 4000 feet elevation. The fruit skins have high tannin content.

#### Other common names

jaboticaba, Brazil grape tree, (English); sabará jaboticaba, jabuticaba sabará, jabuticaba de Campinas, guapuru, guaperu, hivapuru, and ybapuru (Brazil). The names jaboticaba, jabbuticaba, and yabuticaba are often used to describe four similar species of *Myrciaria*. The word comes from the Tupi Indian term *jabotim* for turtle



and means "like turtle fat" in reference to the white fruit pulp.

## Origin

This *Myrciaria* species is native to southern Brazil and also parts of Bolivia, Paraguay, and Argentina. It was first mentioned by the Dutch in 1658 but did not arrive in California until 1904 and Florida in 1908. Trees in Hawai'i indicate that the fruit may have also arrived there during the early 1900s. By the 1940s, grafted trees were being sold in Florida nurseries.

#### Cultivars

Myrciaria cauliflora cultivars

include 'Paulista', 'Rajada', 'Roxa', 'Ponhema', 'Mineira', 'Branca', 'Sabara', precoce, hibrida, 'Ascuda', pingo de mel, (Brazil) younghans, 'Sabara', and 'J1' (Australia).

There are more than 40 *Myrciaria* species including *M. dubia* (camu camu), *M. glomerata* (amarilla), *M. tenella* (cambui), *M. trunciflora* (cabinho), *M. vexator* (moraleta), *M. aureana* (white jaboticaba) *M. coronata*, *M. grandifolia*, *M. jaboticaba*, *M. oblongata*, and *M. phitrantha*. These other *Myrciaria* species may exist in Hawai'i but are very rare.

## Environment

Access to water is essential for tree survival during periods of drought. Rain or irrigation will promote flowering. Depending on rain or irrigation, trees in Hawai'i can produce from one to six crops each year. Fruit size can be

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# Propagation

**UH-CTAHR** 

Seeds should be planted as soon as possible after harvest. It takes approximately 2 months for germination. The polyembryonic seeds can each produce up to six plants. Inarching, air layering, grafting, cuttings, and tissue culture are all possible but have had limited success. Grafts should be on the *M. cauliflora* rootstock.

## **Culture and management**

In the early 1900s, plant explorer and horticulturalist Wilson Popenoe wrote that trees planted in Brazil at 15 feet apart were too close and normal growth was restricted. He felt that 30 feet was the correct spacing without pruning. Currently in Brazil,  $20 \times 20$  feet or  $20 \times 15$  feet is recommended. In Hawai'i, jaboticaba trees usually are intercropped with coffee, macadamia, or other fruit trees. Observations at several South Kona farms found the trees planted as little as 6 feet from other trees but still producing a copious amount of fruit.

These very slow-growing trees may grow only 18 inches in 3 years and not bear fruit until as old as 18 years. Some trees in Hawai'i locations under optimal conditions might fruit as early as 8 years. Few fertilizer recommendations have been published, although NPK 14-14-14 has been used in Florida tests. In Hawai'i, 8-8-8 or 6-6-6 has been applied quarterly. It is always recommended to have the soil checked for possible micronutrient deficiencies. The tree has a shallow root system, and mulching is advised, especially in periods of drought. Dead wood should be removed from the tree. As the fruit is borne on the trunk and branches, most growth is left intact to increase production. Trees are sometimes pruned to facilitate access to inner braches. Platforms have been built inside upper areas on some old-growth trees to ease harvesting from higher branches. Fruit thinning within clusters helps to increase the size of the remaining fruit.

# Pests and diseases

A few trees have been affected by rust (*Puccinia psidii* G.) during rainy seasons. The largest problems facing commercial orchards are birds and small mammals. In Brazil, bagging is sometimes used to protect the fruit.



Jaboticaba flowers

# Harvesting and yield

In Brazil, the plant fruits two times a year. Production in Hawai'i depends on rainfall, with fruit set from one to six 6 times per year on established seedling trees in North and South Kona, at elevations from 500 to 2500 feet. Selected cultivars like 'Paulista' will set fruit only one or two times per year in Hawai'i. The average yield of a mature tree can be well over 1000 pounds of fruit. Jaboticaba fruit are ready to harvest when they are full color and are somewhat soft. Fruits mature over a period of about two weeks on an individual tree and may require frequent harvests. The fruits are thought to withstand bruising because of the somewhat thick skin, although careful handling is still recommended. In Hawai'i, fruits are often picked and placed in 5-gallon buckets. This often leads to crushing of the fruit at the bottom of the bucket.

## **Postharvest considerations**

The fruit has a storage life of no more than 3 days at ambient temperatures. In some larger production areas,

coating the fruit with wax and wrapping it in plastic increases the storage life to 21 days if held at 53°F. The fruit should be chilled as soon as possible after harvest. Harvesting from the tree directly into small coolers in the field prolongs shelf life.

# Packaging, pricing, and marketing

Commercial growers in Hawai'i package jaboticaba fruits in small plastic "clamshells" for sales to groceries or larger clamshells or small boxes for sales to restaurants or value-added product producers. Wholesale prices range from \$0.75 a pound to \$2.00 a pound. Larger sized, washed and graded fruit will bring a higher price. The very large fruits from 'Paulista' will wholesale for \$2.00– 3.00 a pound. The 'Paulista' fruit may reach baseball size in areas with sufficient water. Some jaboticaba fruit is sold to wineries on Maui and the Big Island. Groceries sell fruit packaged in small plastic bags or clamshells for an average of \$2.00 a pound. At farmers' markets, the fruit is sold in small clamshells with 15 fruits for around \$2.00, or \$1.50 to \$2.00 a pound.

# **Nutritive value**

Fruit composition of jaboticaba, which has an edible flesh to fruit ratio from 60 to 70 percent (Morton 1987; Oliveira et al. 2003).

Proximate (%)	
water	87.1
energy (Kcal)	45.7
protein	0.11
lipid (fat)	0.01
carbohydrate	12.6
fiber	0.08
ash	0.2
Minerals (mg)	
calcium	6.3
iron	0.49
phosphorus	9.2
Vitamins (mg)	
ascorbic acid	15-30.7
thiamin	0.02
riboflavin	0.02
niacin	0.21
tryptophan	1 mg
lysine	7 mg



Jaboticaba cultivar 'Paulista'

# Culinary and other uses

Although usually eaten fresh, the fruit is often used for jelly, syrups, ice cream, sweet and savory sauces, and made into wine.

# Recipes

#### Jaboticaba Chocolate Mousse with White Rum

Cathy Smoot Barrett Kailua Candy Company

#### For mousse

1 lb melted Original Hawai'ian Chocolate Companies dark chocolate
<sup>1</sup>/<sub>3</sub> c warm jaboticaba puree
<sup>1</sup>/<sub>3</sub> c warm white rum
21 egg whites

1 c heavy cream

In a stainless steel bowl, add warm liquid to melted chocolate. Mix with whisk until liquid is incorporated into the chocolate. In a separate bowl, whip egg white until stiff. Fold into chocolate mixture by hand. In the same bowl, whip heavy cream and fold into chocolate mixture by hand. Refrigerate until ready to use.

For chocolate cups 1<sup>1</sup>/<sub>4</sub> lb melted and tempered Original Hawaiian Chocolate Companies milk chocolate 60 small balloons

Dip the balloons one at a time into the tempered choco-

late and set on parchment paper to set up. When set, pop the balloons and remove to form chocolate cups. Pipe mousse into chocolate cups. Makes 60 small servings.

# Jaboticaba Dipping Sauce

Teri Wisdom Hawai'i Community College, West Hawai'i Culinary Arts

c fresh jaboticaba
 oz fresh squeezed orange juice
 oz jaboticaba jelly
 cloves
 bay leaves
 cinnamon stick

Slurry to desired consistency. Simmer 15 minutes and strain.

## Jaboticaba Jelly

#### Shonn Takiue

Hawai'i Community College, West Hawai'i Culinary Arts

Wash freshly picked jaboticaba. Put fruit into stockpot. Add water to just under level of fruit. Bring to boil while stirring and smashing fruit. Strain fruit in jelly bag or chinois. When remaining pulp is cool, squeeze by hand. Add this to strained juice as it helps to increase color and taste. Measure 8 cups of juice (remainder can be frozen for future use). Bring juice to boil. Add 4 boxes of pectin and return to boil. Add 8 cups sugar and return to boil. Remove from fire and fill sterilized jars. Seal and boil jars for 20 minutes with 2 inches or more of water covering jars. Remove from water and let cool.

## **Cost of production**

It is essential that growers determine their own cost of production for each crop in each growing location. Including *all* the variables in figuring your cost to produce a specific crop is key to farm sustainability. A few of the operating (or "variable") costs include fertilizer, weed control, pest control, pruning, irrigation, harvesting, marketing, and operations overhead. Ownership (or "fixed") costs also need to be taken into account. For detailed information on the various types of cost, see "The economics of cacao production in Kona" (www. ctahr.hawaii.edu/oc/freepubs/pdf/AB-17.pdf).

The cost-of-production spreadsheet on the following pages can be downloaded as a Microsoft Excel file from www.ctahr.hawaii.edu/oc/freepubs/spreads/6fruits.xls.

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#### Internet resources

Fruits of warm climates, by Julia F. Morton www.hort.purdue.edu/newcrop/morton/index.html Montoso Gardens www.montosogardens.com Plant Resources of Southeast Asia www.prosea.lipi.go.id International Tropical Fruit Network www.itfnet.org

## Acknowledgments

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Assum	nptions: (Data entries are annual amo	unts expres	ssed on a per tre	e basis)	Fruit tree =>	JABOTICABA		
	erage number of bearing trees (counted)	-	4	trees			enefits actually paid (or th	e rates
	ld (expressed in number of fruit [F] or Ib		100	lbs. / tree			ulate cash flow enter noth	
	erage wt. (ozs.) / fruit =	1.0	ounces	1			siderations) one's taxable inc	
	al lbs. harvested/ tree =	100.0	lbs. gross yield	l		Wage rate (\$/hr.) =		\$12.00
5. Mar	rketable yield /tree (%) =		of the gross yiel	d		Benefits (FICA, etc	.) (%) =	33.3%
	Revenue:	% of total	\$/Ib: 1.50	Lbs./tree/yr.		\$ /tree /yr.: 75.00	\$ /total crop /yr.	% of gross
	tail sales	50%	2.50	4	marketable lbs. marketable lbs.	75.00 125.00	300 500	38% 63%
					marketable lbs.	200.00	800	100%
Total sales =       Weighted ave. price/lb. = \$2.000       100.0       marketable lbs.       200.00       800       100%         Operating Costs:       Enter unit quantities as total per year per tree:								
-	owing costs:	Units:	\$/unit:	lotal pel yea	¢ /lb. of fruit	\$ /tree /yr.:	\$ /total crop /yr.	% of aross
	Fertiliziation	onito.	•	ub-totals =>	0.04	4.27	17.07	2%
	Fertilizer (lbs.)	2.0	\$0.80		0.016	1.60	6.40	-/0
	Labor (min.)	10	\$0.27	1		2.67	10.67	
2	Irrigation: Assuming ag water rate =	\$2.00	/1,000 gals.	Sub-total=>	0.01	1.34	5.35	1%
2	Water (gallons)	1.5		/ 1,000 gals.		0.00	0.01	170
	Labor (min.)	5	\$0.27			1.33	5.33	
3	Pest control:		<b>1</b> ·	ub-totals =>	0.13	12.67	50.67	6%
5	Materials	1.0	\$10.00	1	0.100	10.00	40.00	070
	Labor (min.)	10	\$0.27	1		2.67	10.67	
4	Weed control:		1 ·	ub-totals =>	0.01	1.33	5.33	40/
4	Chemicals and/or machinery	0.0	\$0.00			0.00	0.00	1%
	Labor (min.)	5	\$0.00	1	0.000	1.33	5.33	
-	, , 	•	. ·					
5	Pruning: Machinery	0.0	\$0.00	ub-totals => I	0.04	<u>4.00</u>	<u>16.00</u>	2%
	Labor (min.)	15	\$0.00	1		4.00	16.00	
0	· · ·	10						
6	Other:	0.0		ub-totals =>	0.00	0.00	0.00	0%
	Materials and/or machinery Labor (min.)	0.0 0	<b>0.00</b> \$0.27	1		0.00 0.00	0.00 0.00	
		v	· ·					
			Total grow	-	0.236	23.60	94.41	12%
	Enter picking costs based on gros			-				
	<b>v</b>		nts per pound		¢ /lb. of fruit	\$ /tree /yr.:	\$ /enterprise /yr.	
1	Picking		¢/lb.		12.0	12.00	48.00	6%
2a	Packing: for wholesale	22.0	¢/lb.		11.0	5.50	22.00	3%
2b	Packing: for retail sales	81.0	¢/lb.		40.5	40.50	162.00	20%
3	Delivery to market	6.0	¢/lb.		6.0	6.00	24.00	3%
			Total harvest	ing costs =	58.5	58.50	234.00	29%
		1	OTAL Operati	na Costs =	58.7	82 10	328 /1	41%
		1	OTAL Operati	•	58.7	82.10		41%
Break-	even analysis:	1	OTAL Operati Gross Ma	•	58.7 141.3	82.10 117.90	328.41 471.59	41% 58.9%
<u>Break-</u>	even analysis: Given the weighted averag Given the marketabl	e price of	Gross Ma	a <mark>rgin =</mark> \$/lb. fruit, th	141.3 ne mkt. yield red		471.59 erating costs =	

	How to calculate your harvesting costs expressed as ¢ / lb:		
Picking:	Assume picking labor wage rate = \$12.00 /hour		
1 V	Neigh all of the fruit picked in one harvest year & average it out for one tree. Ave. gross yield / tree =	100.0	lbs./yea
	(Important: The picked fruit yield recorded here is the gross yield and not the marketable yield.)		
2 F	Record how many minutes on average it takes you to pick all of the fruit on one tree.	45	minutes
	(Note: You will probably havest the tree a number of times during the season. We need the time it takes for the whether the time is the time it takes for the whether the time is the tis the time is	hole crop year.)	
3 E	Divide the ave. gross yield /tree by the ave. time taken to pick. Your <u>average picking rate in pounds per m</u>	inute =	2.2
4 E	Divide the hourly wage rate for pickers by 60 minutes This will give you the cents per minute wage rate =	=	20.0
5 E	Divide this wage rate, in ¢ / min. (result from step 4 above), by the ave. picking rate (in lbs./ min.) (from st	ep 3 above.)	
	The result is your cost (in ¢ / lb.) to pick a tree's annual gross yield of fruit	- (	<b>).0</b> ¢/lb.
Exam	pple to illustarate the process:		
а	In one year you picked 1,600 fruit with a total weight of 800 pounds in 1 hour 20 min = 100 minutes. You	ir average pick	ing rate is
	800 lbs. ÷ 100 minutes = <b>8 lbs./ min.</b>		
b	You would pay pickers \$12.00 per hour = $20 \notin$ per minute to pick fruit. $12 \div 60 = $0.20 \text{ or}$	r 20¢ per mini	ute
с	Your picking cost / tree is: 20 ¢/min ÷ 8 lbs./ min. = 2.5 ¢/ lb. per pound of fruit picked		
Packing		<b>*5</b> 00	
	WHOLESALE: Record the total annual cost for packaging to pack the marketable fruit sold wholesale.	\$5.00	
2 E	Divide this cost by pounds of fruit sold wholesale. (This has been calculated in "Gross Revenue" above)	50.0	, <b>,</b>
2 1	Your <u>materials cost in <math>\phi</math> / lb.</u> =	10.0	¢ / Ib.
3 li	f more labor (in addition to the picking labor) is required to pack, calculate its cost in $\phi$ / lb. as above.	40.0	
	Extra labor required (minutes): 30 Packing rate = 1.7 lbs. / minute Labor cost =	12.0	¢/lb.
	Add these 2 costs together to obtain the <b>total packing cost per pound of fruit marketed wholesale =</b>		2.0 ¢/lb.
5 F	RETAIL: Follow the same proceedure (steps 1 to 4 above) to calculate the cost to pack fruit sold retail.	60.0	<i>4 /</i> II.
	Total cost of retail packaging = \$34.50 Retail sales = 50.0 pounds Materials cost =	69.0 <b>12.0</b>	¢/lb.
	Extra labor required (minutes): 30 Packing rate = 1.7 lbs. / minute Labor cost =		¢/lb. .0¢/lb.
<b>5</b>	Total packing cost per pound of fruit marketed retail =	0	.U ¢/10.
			,
	nple:		
а	In one year you picked 1,600 pounds of fruit, of which 75% was marketable, that is, 1,200 pounds.		
a b	In one year you picked 1,600 pounds of fruit, of which 75% was marketable, that is, 1,200 pounds. During the year you used 24 boxes (@ \$2 each) to ship 1,200 pounds of fruit to the wholesale market.		
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a b c	In one year you picked 1,600 pounds of fruit, of which 75% was marketable, that is, 1,200 pounds. During the year you used 24 boxes (@ \$2 each) to ship 1,200 pounds of fruit to the wholesale market. Divide the packaging cost (\$48) by the amount of marketable fruit. This will give you the materials cost / \$48.00 ÷ 1,200 = \$0.08 = 4¢ / <b>Ib</b> .	lb. of fruit:	
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a b c d e f <b>Delivery</b> 1 2 3	In one year you picked 1,600 pounds of fruit, of which 75% was marketable, that is, 1,200 pounds. During the year you used 24 boxes (@ \$2 each) to ship 1,200 pounds of fruit to the wholesale market. Divide the packaging cost (\$48) by the amount of marketable fruit. This will give you the materials cost / \$48.00 ÷ 1,200 = \$0.08 = 4¢ / Ib. During the year 60 minutes of packing labor was required (beyond the picking labor.) Your average pack 1200 lbs. ÷ 60 min. = <b>20 lbs.</b> / min. You would pay packers \$12.00 per hour ( = 20 ¢ per minute) to pack fruit. Your annual packing labor cos 20 ¢/min ÷ 20 lbs./ min. = <b>1.0 ¢/ lb.</b> Add the annual material cost (step c) and labor cost (step e) to obtain your total packing cost / lb. of mar 8 ¢/ lb. + 1 ¢ / lb = <b>9.0 ¢/ lb.</b> for packing wholesale fruit. Based on your annual records, calucuate your average cost / mile for vehicle & driver to haul boxes: Record the total delivery mileage for one year & estimate a portion to allocate to delivering this crop: Record the total weight of marketable fruit delivered during the year:	l lb. of fruit: king rate is: st /tree is: rketed fruit. \$1.00 6 100.0	
a b c d <u>pelivery</u> 1 2 3 4	In one year you picked 1,600 pounds of fruit, of which 75% was marketable, that is, 1,200 pounds. During the year you used 24 boxes (@ \$2 each) to ship 1,200 pounds of fruit to the wholesale market. Divide the packaging cost (\$48) by the amount of marketable fruit. This will give you the materials cost / \$48.00 ÷ 1,200 = $0.08 = 4¢$ / <b>Ib</b> . During the year 60 minutes of packing labor was required (beyond the picking labor.) Your average pack 1200 lbs. ÷ 60 min. = <b>20 lbs.</b> / <b>min</b> . You would pay packers \$12.00 per hour (= 20 ¢ per minute) to pack fruit. Your annual packing labor cos 20 ¢/min ÷ 20 lbs./ min. = <b>1.0</b> ¢/ lb. Add the annual material cost (step c) and labor cost (step e) to obtain your total packing cost / lb. of mar 8 ¢/ lb. + 1 ¢ / lb = <b>9.0</b> ¢/ lb. for packing wholesale fruit. <i>C</i> Based on your annual records, calucuate your average cost / mile for vehicle & driver to haul boxes: Record the total delivery mileage for one year & estimate a portion to allocate to delivering this crop: Record the total weight of marketable fruit delivered during the year: Multiply estimated share of mileage times mileage rate & divide by total weight of deliveries:	l lb. of fruit: king rate is: st /tree is: rketed fruit. \$1.00 6 100.0	6.0 ¢ / Ib.
a b c d f <u>Delivery</u> 1 2 3 4 <i>Exam</i>	In one year you picked 1,600 pounds of fruit, of which 75% was marketable, that is, 1,200 pounds. During the year you used 24 boxes (@ \$2 each) to ship 1,200 pounds of fruit to the wholesale market. Divide the packaging cost (\$48) by the amount of marketable fruit. This will give you the materials cost / \$48.00 ÷ 1,200 = \$0.08 = 4¢ / Ib. During the year 60 minutes of packing labor was required (beyond the picking labor.) Your average pack 1200 lbs. ÷ 60 min. = 20 lbs. / min. You would pay packers \$12.00 per hour ( = 20 ¢ per minute) to pack fruit. Your annual packing labor cos 20 ¢/min ÷ 20 lbs./ min. = 1.0 ¢/ lb. Add the annual material cost (step c) and labor cost (step e) to obtain your total packing cost / lb. of ma 8 ¢/ lb. + 1 ¢ / lb = 9.0 ¢/ lb. for packing wholesale fruit. <i>I</i> Based on your annual records, calucuate your average cost / mile for vehicle & driver to haul boxes: Record the total delivery mileage for one year & estimate a portion to allocate to delivering this crop: Record the total weight of marketable fruit delivered during the year: Multiply estimated share of mileage times mileage rate & divide by total weight of deliveries: <i>sple</i> :	l lb. of fruit: king rate is: st /tree is: rketed fruit. \$1.00 6 100.0	
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a b c d f <u>Delivery</u> 1 2 3 4 <i>Exam</i> a	In one year you picked 1,600 pounds of fruit, of which 75% was marketable, that is, 1,200 pounds. During the year you used 24 boxes (@ \$2 each) to ship 1,200 pounds of fruit to the wholesale market. Divide the packaging cost (\$48) by the amount of marketable fruit. This will give you the materials cost / \$48.00 ÷ 1,200 = \$0.08 = 4¢ / lb. During the year 60 minutes of packing labor was required (beyond the picking labor.) Your average pach 1200 lbs. ÷ 60 min. = <b>20 lbs. / min.</b> You would pay packers \$12.00 per hour ( = 20 ¢ per minute) to pack fruit. Your annual packing labor cos 20 ¢/min ÷ 20 lbs./ min. = <b>1.0 ¢/ lb.</b> Add the annual material cost (step c) and labor cost (step e) to obtain your total packing cost / lb. of marketable fruit. <b>1</b> Based on your annual records, calucuate your average cost / mile for vehicle & driver to haul boxes: Record the total delivery mileage for one year & estimate a portion to allocate to delivering this crop: Record the total weight of marketable fruit delivered during the year: Multiply estimated share of mileage times mileage rate & divide by total weight of deliveries: <i>pile:</i> You have 10 trees that yield an average of 1,200 lbs of marketable fruit = 12,000 lbs. During the year you made 24 deliveries carrying 500 lbs of fruit averaging 20 miles round trip.	l lb. of fruit: king rate is: st /tree is: rketed fruit. \$1.00 6 100.0	
a b c d f <b>Delivery</b> 1 2 3 4 <i>Exam</i> a b	In one year you picked 1,600 pounds of fruit, of which 75% was marketable, that is, 1,200 pounds. During the year you used 24 boxes (@ \$2 each) to ship 1,200 pounds of fruit to the wholesale market. Divide the packaging cost (\$48) by the amount of marketable fruit. This will give you the materials cost / \$48.00 ÷ 1,200 = \$0.08 = 4¢ / lb. During the year 60 minutes of packing labor was required (beyond the picking labor.) Your average pach 1200 lbs. ÷ 60 min. = <b>20 lbs. / min.</b> You would pay packers \$12.00 per hour ( = 20 ¢ per minute) to pack fruit. Your annual packing labor cos 20 ¢/min ÷ 20 lbs./ min. = <b>1.0 ¢/ lb.</b> Add the annual material cost (step c) and labor cost (step e) to obtain your total packing cost / lb. of marketable fruit. <b>12</b> Based on your annual records, calucuate your average cost / mile for vehicle & driver to haul boxes: Record the total delivery mileage for one year & estimate a portion to allocate to delivering this crop: Record the total weight of marketable fruit delivered during the year: Multiply estimated share of mileage times mileage rate & divide by total weight of deliveries: <i>sple:</i> You have 10 trees that yield an average of 1,200 lbs of marketable fruit = 12,000 lbs. During the year you made 24 deliveries carrying 500 lbs of fruit averaging 20 miles round trip. The cost for your vehicle and driver's time averages about \$1.00 per mile driven.	lb. of fruit: king rate is: st /tree is: rketed fruit. \$1.00 6 100.0	
a b c d f <b>Delivery</b> 1 2 3 4 <i>Exam</i> a b	In one year you picked 1,600 pounds of fruit, of which 75% was marketable, that is, 1,200 pounds. During the year you used 24 boxes (@ \$2 each) to ship 1,200 pounds of fruit to the wholesale market. Divide the packaging cost (\$48) by the amount of marketable fruit. This will give you the materials cost / \$48.00 ÷ 1,200 = \$0.08 = 4¢ / lb. During the year 60 minutes of packing labor was required (beyond the picking labor.) Your average pach 1200 lbs. ÷ 60 min. = <b>20 lbs. / min.</b> You would pay packers \$12.00 per hour ( = 20 ¢ per minute) to pack fruit. Your annual packing labor cos 20 ¢/min ÷ 20 lbs./ min. = <b>1.0 ¢/ lb.</b> Add the annual material cost (step c) and labor cost (step e) to obtain your total packing cost / lb. of marketable fruit. <b>1</b> Based on your annual records, calucuate your average cost / mile for vehicle & driver to haul boxes: Record the total delivery mileage for one year & estimate a portion to allocate to delivering this crop: Record the total weight of marketable fruit delivered during the year: Multiply estimated share of mileage times mileage rate & divide by total weight of deliveries: <i>pile:</i> You have 10 trees that yield an average of 1,200 lbs of marketable fruit = 12,000 lbs. During the year you made 24 deliveries carrying 500 lbs of fruit averaging 20 miles round trip.	lb. of fruit: king rate is: st /tree is: rketed fruit. \$1.00 6 100.0	

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