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## Estimated generic prices for novel treatments for drugresistant tuberculosis

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Journal of Antimicrobial Chemotherapy: under review

- Estimated generic prices for novel treatments for drug-resistant 1 2 tuberculosis
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- 14 Keywords: MDR-TB; generics; bedaquiline; delamanid; pretomanid.
- 15 **Running title:** Estimated generic prices of new TB drugs

## 16 Synopsis

Background: Estimated annual incidence of MDR-TB is 480,000, representing 5% of TB
incidence, but 20% of mortality. Multiple drugs have recently been developed or re-purposed
for the treatment of MDR-TB. Currently, treatment for MDR-TB costs thousands of dollars
per course.

Objectives: To estimate generic prices for novel TB drugs that would be possible given
 large-scale competitive manufacture.

23 Methods: Prices for linezolid, moxifloxacin, and clofazimine were estimated based on per-

24 kilogram prices of active pharmaceutical ingredient (API). Other costs were added, including

25 formulation, packaging and a profit margin. The costs of projection for sutezolid were

26 estimated to be equivalent to those for linezolid, based on chemical similarity. Generic prices

27 for bedaquiline, delamanid, and pretomanid were estimated by assessing routes of synthesis,

28 costs/kg of chemical reagents, routes of synthesis, and per-step yields. Costing algorithms

reflected variable regulatory requirements, efficiency of scale based on demand, and were

30 validated by testing predictive ability against widely-available TB medicines.

31 **Results:** Estimated generic prices were USD \$8-\$17/month for bedaquiline, \$5-\$16/month

for delamanid, \$11-\$34/month for pretomanid, \$4-\$9/month for linezolid, \$4-\$9/month for

33 sutezolid, \$4-\$11/month for clofazimine, and \$4-\$8/month for moxifloxacin. Estimated

34 generic prices were 87%-94% lower than current lowest available prices for bedaquiline,

35 95%-98% for delamanid, 94%-97% for linezolid. Estimated generic prices were \$168-\$395

36 per course for the STREAM trial modified Bangladesh regimens (current costs \$734-\$1,799),

37 \$53-\$276 for pretomanid-based three-drug regimens, and \$238-\$507 for a delamanid-based

38 four-drug regimen.

39 **Conclusions:** Competitive large-scale generic manufacture could allow supplies of

40 treatment for 5-10 times more MDR-TB cases within current procurement budgets.

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## 41 Introduction

42	
43	<b>TB</b> is estimated to have caused 9 million new active infections and 1.5 million deaths in
44	2013. <sup>1</sup> An estimated 480,000 cases of TB annually are resistant to first-line drugs, termed
45	MDR-TB. <sup>2</sup> While global TB prevalence has remained relatively stable over the last two
46	decades, detected cases of drug-resistant TB nearly tripled between 2009 and 2013. <sup>1</sup> MDR-
47	TB represents 5% of global incidence, but nearly 20% of mortality. <sup>1</sup> 9% of MDR-TB cases
48	have further resistance (XDR-TB). <sup>2</sup> Furthermore, the proportion of cases that are drug-
49	resistant may be underestimated due to poor coverage of drug susceptibility testing. <sup>3</sup>
50	Treatment success rates are 86% for drug-sensitive TB (DS-TB), 45% for MDR-TB, and just
51	22% for XDR-TB. <sup>1</sup>
52	
53	The WHO categorises TB medicines into Groups 1 (first-line), 2 (injectables), 3
54	(fluoroquinolones), 4 (bacteriostatics), and 5 (drugs with limited evidence, including newer
55	drugs). <sup>2,4</sup> Group 5 includes several recently developed or repurposed treatments for drug-
56	resistant TB: bedaquiline, delamanid, clofazimine, and linezolid. Delamanid, approved in the
57	EU, <sup>2</sup> and bedaquiline, approved in the EU and the USA, <sup>5,6</sup> have been recently added to the
58	WHO Model Essential Medicines List, along with linezolid. <sup>7</sup>
59	
60	While many TB medicines have severe side effects, and require at least 20 months of
61	treatment for MDR-TB and 24 months for XDR-TB, <sup>2</sup> several promising new 9- and 6-month
62	combination regimens containing bedaquiline and/or pretomanid are currently under
63	investigation for treating MDR-TB. Current trials investigating these regimens include
64	STREAM, STAND, NC-005, and Nix-TB. <sup>8-11</sup> The MDR-END trial will assess a longer
65	regimen that includes delamanid. <sup>12</sup>
66	

67 Tuberculosis care regularly incurs high health expenditures in low- and middle-income countries, where 95% of notified TB cases are diagnosed.<sup>1,13</sup> In 2013, more than 39,000 68 69 patients diagnosed with MDR-TB were on waiting lists for treatment.<sup>1</sup> Barriers to adequate 70 treatment include low drug-susceptibility testing (DST) coverage, lack of access to 71 laboratory-based diagnosis, lack of treatment monitoring, as well as high drug prices.<sup>14,15</sup> For 72 MDR-TB, where drugs alone cost thousands of dollars per patient,<sup>14</sup> sustainable price 73 reductions could both allow scale-up of treatment and cost savings. The establishment of an 74 effective generics market for novel MDR-TB regimens will require political prioritisation, 75 overcoming of patent barriers, and adequate demand volume. Demand would in turn be 76 driven by improved detection rate, increased evidence on optimal regimens, and demand-77 side interventions such as pooled procurement by international funders and governments. 78 79 In HIV/AIDS, competitive generic production of antiretroviral medicines (ARVs) resulted in rapid price decreases, allowing treatment scale-up:<sup>16</sup> By mid-2014, 15 million people were 80 81 on treatment.<sup>17</sup> More than 70% of ARVs used in low- and middle-income countries are manufactured by Indian generics companies.<sup>18</sup> In this analysis, we calculated estimated 82

83 generic prices for new TB medicines, assuming robust competitive generic production.

## 84 Methods

85	
86	We calculated estimated generic prices by combining data on the costs of the active
87	pharmaceutical ingredient (API) with other cost components of manufacturing, using
88	algorithms outlined below. Data on API exported from India were extracted from an online
89	database for 2015. <sup>19</sup> Estimated generic prices were calculated for rifampicin, isoniazid,
90	pyrazinamide, ethambutol, amikacin, kanamycin, levofloxacin, capreomycin, prothionamide,
91	and cycloserine for the purpose of validating our costing algorithms. Per-kilogram pricing
92	data for exported API and algorithms were used to estimate generic prices for moxifloxacin,
93	linezolid, and clofazimine. Where robust export data were not available (bedaquiline,
94	delamanid, sutezolid, pretomanid), we calculated estimated prices based on the processes
95	used for the synthesis of these compounds. All monetary values are expressed as US
96	dollars (\$).
97	
98	Costing algorithms
99	
100	Previous price-estimation studies have combined API price with dosage information,
101	formulation and packaging costs to estimate the generic price of the finished product. <sup>20-22</sup>
102	
102	
102	We developed algorithms based on information provided confidentially by multiple large
	We developed algorithms based on information provided confidentially by multiple large generics companies, and by testing through comparison of algorithm-predicted prices for
103	
103 104	generics companies, and by testing through comparison of algorithm-predicted prices for
103 104 105	generics companies, and by testing through comparison of algorithm-predicted prices for Group 1-4 drugs (for which robust generic competition already exists) to current prices
103 104 105 106	generics companies, and by testing through comparison of algorithm-predicted prices for Group 1-4 drugs (for which robust generic competition already exists) to current prices available through the Global Drug Facility (GDF). <sup>23</sup> These algorithms are described below
103 104 105 106 107	generics companies, and by testing through comparison of algorithm-predicted prices for Group 1-4 drugs (for which robust generic competition already exists) to current prices available through the Global Drug Facility (GDF). <sup>23</sup> These algorithms are described below and shown as a flowchart in figure 1, using the example of moxifloxacin. The 'high-demand'

111

India is a major producer of generic medicines, producing more than 70% of HIV treatments
used in low- and midle-income countries,<sup>17</sup> and all suppliers in long-term supply agreements
with GDF are generic companies manufacturing in India.<sup>24</sup> For generic price calculations, we
thus assumed manufacturing in India.

116

A generics manufacturer quoted a formulation and primary packaging cost of \$0.008 per pill,
assuming production in a facility approved for export to the European market, and a batch
size of 500,000 packaged tablets. We included a conversion cost of \$0.01 per pill in the
high-demand algorithm and \$0.04 in the low-demand algorithm. These assumed conversion
costs are greater than, that is, conservative in relation to, those set out in the Indian National
Pharmaceutical Pricing Authority's 'Norms for Conversion Cost (CC), Packing Charges (PC)
and Process Loss (PL)'.<sup>25</sup>

124

125 Excipient contents were gathered from information published by the originator companies 126 (Table S1), and per-kilogram excipients costs were extracted from export data. Addition of 127 excipient costs assumed that the total weight of excipients in a pill is 4 times that of the API, 128 and that the whole excipient weight is made up of the most expensive excipient. A cost of 129 \$0.10 per month was included for packaging and package inserts in the high-demand 130 algorithm, and \$0.35 in the low-demand algorithm. Finally, a profit margin for manufacturers 131 was added on top of all costs – 10% in the high-demand algorithm, 50% in the low-demand 132 algorithm. These profit margins are in line with typical generic producer margins reported 133 elsewhere.<sup>26</sup> 134 135 For injectable drugs, the price per vial was extracted from export data (as API data were 136 unavailable). To this, secondary packaging costs and profit margins were added as for the 137 other groups. 138

139	Stringent Regulatory Authorities
140	
141	The dominant mechanisms for API quality-assurance are approval by a Stringent Regulatory
142	Authority (SRA) or approval by the WHO's prequalification programme (PQP). Countries
143	considered to have SRAs comprise EU member states, the USA, Japan, Canada,
144	Switzerland, Australia, Norway, and Iceland. <sup>27</sup>
145	
146	Meeting internationally variable regulatory requirements adds costs to API manufacture. For
147	the antiretroviral market, export-import data would suggest that a 35-50% incremental cost
148	increase is common for SRA-approved APIs, which was confirmed in confidential discussion
149	with large generics manufacturers. To recognize this variation in our generic price
150	calculations, we used ranges of API prices to cover the higher API cost when produced at
151	SRA standard, and the lower API cost for a 'non-SRA' standard.
152	
153	Where sufficient export data were available, we derived the API price range by calculating a
154	volume-weighted mean price for all exports to countries without SRAs ('non-SRA price'), and
155	a volume-weighted mean price of exports to countries with SRAs ('SRA price'). For
156	prothionamide, where data were available only for non-SRA exports, we multiplied the
157	weighted mean 'non-SRA price' by 1.5 to derive a likely 'SRA price'.
158	
159	For medicines where export data showed artificially large non-SRA to SRA price differences,
160	presumed due to patent protection and other market barriers, we used a representative API
161	price for the 'non-SRA price' based on substantial volumes sold at this price, and multiplied
162	by 1.5 to derive an 'SRA price'. This was the case for moxifloxacin and linezolid, and graphs
163	showing the wide distributions of prices for these APIs, and the representative prices chosen,
164	are available as Figures S1 and S2.
165	

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- 166 For novel drugs where export data were not available, we estimated API costs based on the
- 167 synthetic processes described in originator patents, assuming significant volume demand,
- 168 process optimization work, and price competition in the market.
- 169

#### 170 Current prices

- 171
- 172 Current prices were gathered from the price catalogues of the GDF and Médecins Sans
- 173 Frontières (MSF), national drug price databases, and online price comparison websites
- 174 (Table S2). Exchange rates of the 16<sup>th</sup> of June 2015 were used.
- 175

### 176 Total regimen costs

- 177
- 178 In calculations of total regiment costs for novel regimens currently under investigation,
- 179 estimated generic prices were used for all group 5 drugs and moxifloxacin, and current GDF
- 180 prices were used for all other drugs.
- 181

#### 182 Volume demand

- 183
- 184 Where Indian export data were available, we calculated the total volume exported in
- 185 kilograms or number of vials, as applicable. For bedaquiline, delamanid, pretomanid, and
- sutezolid, potential export volumes were calculated as the amount of API needed to produce
- 187 sufficient treatments for 108,000 patients annually. This patient number derives from
- 188 assuming treatment with drug in question of 50% of those diagnosed with MDR-TB,
- 189 unchanged epidemiology, and a 60% improvement in MDR-TB detection rates among those
- 190 diagnosed with TB (from the current 45% to 72%).<sup>1</sup> This assumed improvement in detection
- 191 rates would be in line with the trend in detection rates 2009-2013.<sup>1</sup>

192	Results	

193	
194	Global overviews of lowest currently available prices are shown in figure 2. Current and
195	calculated generic prices, patent expiry dates, and export volumes are shown in table 1 and
196	figure 3. Current lowest and estimated generic prices of novel TB regimens are shown in
197	table 2.
198	
199	Group 1-4 drugs
200	
201	Calculated generic price ranges for Group 1-4 drugs all overestimated or included current
202	GDF prices, with the exception of moxifloxacin (figure 3).
203	
204	Moxifloxacin
205	
206	Export data showed a segmented market and rapid per-kilogram API price reductions over
207	2010-2016 (Figure S1). In this period, 27 tonnes of moxifloxacin API were exported in the
208	price range \$160-\$200/kg (18% of total exported volume). We therefore estimated a non-
209	SRA API price of \$180, and an SRA price of \$270/kg. This yielded an estimated generic
210	price of \$3.49-\$7.91 per patient per month (figure 1).
211	
212	Bedaquiline
213	
214	Based on current prices for raw materials and yields similar to those reported in the patent
215	literature, it is clear that the advanced intermediates for making bedaquiline API are not
216	expensive - they are rapidly synthesized in good yield from very inexpensive starting
217	materials. However, the bond-making step that forms the chiral centre is difficult to execute
218	in high yield, and the subsequent separation of enantiomers through classic resolution is

219 reported to provide only modest yields of chirally-pure API. We estimated the API price to be 220 \$1,600-2,600/kg in the early years of production, depending on the overall recovery of chiral 221 resolution, and assuming production in 100kg batches (equivalent to about 5,300 six-month 222 treatments). Indian import data showed 181kg of bedaguiline exported from Belgium to 223 Bangalore in 2015, priced between \$2,288/kg and \$3,077/kg. On the basis of synthesis 224 analysis and observed exports, we estimate bedaquiline API to cost \$2,300/kg for 'non-SRA' 225 and \$3,450/kg for 'SRA' standards. Following the high- and low-demand algorithms, this 226 yielded estimated generic prices for bedaquiline of \$7.83-\$17.22 per patient per month. 227 228 Delamanid and pretomanid 229 230 The route of synthesis for delamanid is short, consisting of three steps. Based on raw 231 material costs and yields, the estimated API cost of production is between \$230 and \$350 232 per kg. Additional costs of processing bring the API costs up to \$320-\$490/kg. Multiplying 233 the upper bound by 1.5x gives an 'SRA price' estimate of \$735/kg. An API cost of \$320-234 \$735/kg given an estimated generic price of \$4.89-\$15.57 per person per month. 235 236 Based on chemical comparison and review of routes of synthesis, we conservatively 237 estimated the cost of synthesis for pretomanid to be quadruple that of delamanid. Given this 238 estimated API cost of \$1,280-\$2,940, the estimated generic price of pretomanid is \$10.80-239 \$34.09 per patient per month. 240 241 Linezolid and sutezolid 242 Export data showed a segmented market and rapid per-kilogram API price reductions over 243 244 2010-2016 (Figure S2). In 2010-2016, 7.1 tonnes of exported linezolid API were priced in the

- 245 range \$130-\$150/kg (16% of total exported volume). We thus estimate current linezolid
- 246 prices to be \$140/kg for non-SRA, and \$210/kg for SRA API.
- 247 Based on the chemical similarity of sutezolid to linezolid, costs of synthesis are likely to be
- 248 the same if sutezolid reaches similar volumes of production.
- 249 These API costs yielded estimated generic prices of \$4.29-\$9.25 per patient per month for
- 250 linezolid or sutezolid.
- 251 Clofazimine

- 253 In 2015, 4.9 tonnes of exported clofazimine API were priced in the range \$200-\$230/kg
- 254 (99.8% of all exports), volume-weighted mean \$214/kg. 99.0% of exported clofazimine API
- was to Germany, likely due to a standing agreement.<sup>14</sup> We thus conclude that a price of 255
- rkg. an estimated gen. 256 \$214/kg represents SRA-quality API, yielding an estimated generic price of \$3.89-\$10.72 per
- 257 patient per month.

## 258 **Discussion**

259	
260	Novel drugs for MDR-TB could be mass-produced at prices far below current levels.
261	Bedaquiline could be produced for \$8-17/month (current lowest price \$136/month),
262	delamanid could be produced for \$5-16/month (current lowest price \$283/month), and
263	linezolid could be produced for \$4-9/month (current lowest price \$193/month). While current
264	lowest global prices for a full treatment course with MDR-TB combination regimens are in
265	the range of \$1,800-\$4,600 for 'preferred' regimens not containing novel drugs, <sup>14</sup> novel
266	regimens combined, competitive manufacture, and widespread generic availability could
267	allow around 5-10 times more MDR-TB cases to be treated within the current budgets.
268	
269	The nine-month STREAM arm B regimen, a slight modification of the Bangladesh regimen
270	that demonstrated a treatment success rate of 88%, <sup>28</sup> could be made available for less than
271	\$300 per treatment course – as much as one year of generic second-line HIV treatment. <sup>29</sup> In
272	2014, \$173 million was spent on purchasing second-line drugs through the GDF, for 35,000
273	treatments, or enough to treat only <mark>26%</mark> of estimated detected MDR-TB cases. <sup>1,30</sup> At the
274	highest estimated price for the STREAM B regimen, medicines to treat all 136,000 cases of
275	MDR-TB detected annually would cost only \$54 million.1
276	
277	The bedaquiline-containing STREAM arm C and D regimens could be produced for as little
278	as \$231 and \$168 per patient per course, respectively (C – 80%-87% below current lowest
279	prices; D – 80%-87% below current lowest prices). Pretomanid-based regimens could
280	further reduce prices to \$53-\$276 per full treatment course. The MDR-END regimen, which
281	includes delamanid and linezolid, could still cost less than \$500 per patient despite its longer
282	duration.
283	

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Our algorithms were validated as accurate and conservative by comparison to current prices for Group 1-4 medicines, where they either accurately predicted or overestimated current prices (figure 3). An exception to this trend is moxifloxacin – this is unsurprising, as it is the only Group 1-4 drug included in this analysis that is currently patented in some markets.

While currently WHO guidelines recommend the use of newer medicines only if older drugs are likely to be ineffective,<sup>2</sup> affordable access may facilitate a change in the principles of regimen design. For example, Brigden *et al* have proposed "principles for designing future regimens", of which the first principle is that any new regimen "should contain at least one new class of drug".<sup>3</sup> These principles could be adopted more readily if price is removed as a barrier to access.

295

As of March 2015, fewer than 1000 patients had been treated with bedaquiline, though it has been available for more than 2 years.<sup>31</sup> In a new donation programme, the originator company (Janssen) has agreed to donate 30,000 treatment courses over 4 years,<sup>32</sup> but this amount is sufficient to treat less than 3.5% of MDR-TB cases detected over this period.<sup>1</sup> If demand for bedaquiline rises above this level, generic competition may provide a more effective mechanism for providing sustainable access.

302

Outside of the donation programme, Janssen uses a tiered pricing scheme for bedaquiline (figure 2). In upper-middle-income countries, which make up 26% of notified TB cases, estimated generic prices would represent a 97% price decrease from current levels.<sup>1</sup> In lower-middle- and low-income countries (69% of notified TB cases), the decrease would be 91%.<sup>1</sup>

308

Access to delamanid, for which patents are held by the Japanese company Otsuka, has been even more limited.<sup>15,33</sup> It was recently announced that delamanid will be available to Global Fund-eligible countries for purchase via the GDF, priced at \$1,700 for the six-month treatment course,<sup>34</sup> putting it above, for example, the average Indian annual income, and
drawing criticism from MSF.<sup>33,35</sup> Our estimated generic price would represent a 96%
decrease.

315

The patent on pretomanid is owned by the TB Alliance – a partnership comprising public and private collaborators. Given this, we would not expect pretomanid to be priced with a large mark-up. Early engagement of multiple generic manufacturers will nevertheless be necessary to achieve affordable prices.

320

Linezolid, moxifloxacin, and clofazimine, integral to novel regimens, can all be sustainably produced at significantly lower prices than are currently available through the GDF. Versions of clofazimine that are not SRA-approved are already available in India at prices below our calculated potential prices.

325

326 India and China dominate the ARV market.<sup>26</sup> While our analysis assumed manufacture in

327 India, we believe overall costs of production would not be significantly different if

328 manufacture took place in China. India and China are similar across tax, labour, and

329 infrastructure costs, with India assessed as having lower operating costs in some market

330 reports but not others.<sup>36,37</sup> We are not aware of a data source for the price of exported

331 Chinese API with which a comparative analysis could be undertaken. While API is generally

332 cheaper when bought in China, compared to India,<sup>26</sup> this comparison is difficult to make in a

333 'like-for-like' manner. China has tended to have stricter patent protection, and therefore,

334 historically, the entrance of Chinese producers into API markets is substantially delayed

335 versus Indian suppliers. In addition, significantly more Indian companies are GMP (Good

336 Manufacturing Practice) certified for the production of ARVs than Chinese; the World Health

337 Organization's prequalification programme currently lists 161 products with manufacturing

338 sites in India, compared to 3 in China.<sup>37,38</sup> The Indian industry has tended to produce more

339	complicated, more expensive APIs than China. Lastly, Indian manufacturers are also more
340	experienced in manufacturing finished products, and in collaborating with large international
341	agencies. <sup>37,39</sup>
342	
343	Considering China's lower API costs but greater investments needed in quality approval, as
344	well as the greater experience between international agencies and Indian producers, we
345	believe that in the context of novel TB medicines, there is not likely to be a significant
346	difference in costs of production. We expect that demand volume will play a larger role in
347	determining the cost of APIs and finished pharmaceutical products (FPPs) for MDR-TB in
348	the next few years than will any geographical differences between production sites.
349	
350	Our analysis estimated the potential prices that could be achieved in the absence of barriers
351	to competitive manufacture and pricing, such as intellectual property. Historically,
352	overcoming these barriers has required significant political efforts. <sup>40</sup>
353	
354	Of these estimated generic prices, the highest level of uncertainty is associated with
355	bedaquiline, due to the length of the synthetic process. Price reductions would rely on
356	sufficient demand. It is likely that reaching sufficient volume demand to spur a competitive
357	market will be more difficult in MDR-TB than in HIV/AIDS, due to the smaller number of
358	people affected. However, in 2002, when global number of people on HIV/AIDS treatment
359	was still below half a million, <sup>18</sup> prices had already dropped 98% within two years and with
360	only 2 WHO-prequalified manufacturers, to prices that allowed significant scale-up of global
361	treatment scale-up. <sup>16</sup> In this period, the number of patients receiving antiretroviral treatment
362	was similar to the number of patients that currently need MDR-TB treatment, per year
363	(between 100,000 and 200,000). <sup>18</sup>

364	
365	Sufficient demand will require rapid adoption of new regimens, and improved diagnosis to
366	identify eligible cases. If current trials find toxicity levels that are unacceptable for large-scale
367	programmes, this will limit demand and thus slow price reductions. Funds saved through
368	price reductions can be invested in diagnostics, case detection, and improved surveillance –
369	measures that will in turn contribute to maintaining robust demand for newer medicines.
370	
371	Lastly, a fragmented market of many simultaneous treatment options may keep prices high.
372	Such market fragmentation has indeed been a historic hallmark of global MDR-TB treatment.
373	Treatment standardisation could counteract this by allowing larger orders for a restricted
374	range of novel medicines, thus encouraging price decreases.
375	
376	Numerous actors bear responsibility for enabling robust, competitive generic manufacture of
377	newer MDR-TB medicines. Commitment to scale-up MDR-TB treatment programmes by
377 378	newer MDR-TB medicines. Commitment to scale-up MDR-TB treatment programmes by governments of high-burden countries and international funders, including improvement of
378	governments of high-burden countries and international funders, including improvement of
378 379	governments of high-burden countries and international funders, including improvement of DST coverage, and the endorsement of a single novel MDR-TB regimen by the WHO would
378 379 380 381	governments of high-burden countries and international funders, including improvement of DST coverage, and the endorsement of a single novel MDR-TB regimen by the WHO would contribute to securing adequate demand volume for newer drugs. Much-needed clinical trials
378 379 380 381 382	governments of high-burden countries and international funders, including improvement of DST coverage, and the endorsement of a single novel MDR-TB regimen by the WHO would contribute to securing adequate demand volume for newer drugs. Much-needed clinical trials are taking place, but are run by non-profit initatives such as the TB Alliance and continued
378 379 380	governments of high-burden countries and international funders, including improvement of DST coverage, and the endorsement of a single novel MDR-TB regimen by the WHO would contribute to securing adequate demand volume for newer drugs. Much-needed clinical trials are taking place, but are run by non-profit initatives such as the TB Alliance and continued work will depend on continued philanthropic or international aid funding. Licensing by the
378 379 380 381 382 383	governments of high-burden countries and international funders, including improvement of DST coverage, and the endorsement of a single novel MDR-TB regimen by the WHO would contribute to securing adequate demand volume for newer drugs. Much-needed clinical trials are taking place, but are run by non-profit initatives such as the TB Alliance and continued work will depend on continued philanthropic or international aid funding. Licensing by the originator to the Medicines Patent Pool would likely be the quickest mechanism by which to
378 379 380 381 382 383 383	governments of high-burden countries and international funders, including improvement of DST coverage, and the endorsement of a single novel MDR-TB regimen by the WHO would contribute to securing adequate demand volume for newer drugs. Much-needed clinical trials are taking place, but are run by non-profit initatives such as the TB Alliance and continued work will depend on continued philanthropic or international aid funding. Licensing by the originator to the Medicines Patent Pool would likely be the quickest mechanism by which to remove patent barriers to competitive generic production of novel MDR-TB drugs. The Pool
378 379 380 381 382 383 384 385	governments of high-burden countries and international funders, including improvement of DST coverage, and the endorsement of a single novel MDR-TB regimen by the WHO would contribute to securing adequate demand volume for newer drugs. Much-needed clinical trials are taking place, but are run by non-profit initatives such as the TB Alliance and continued work will depend on continued philanthropic or international aid funding. Licensing by the originator to the Medicines Patent Pool would likely be the quickest mechanism by which to remove patent barriers to competitive generic production of novel MDR-TB drugs. The Pool has recently announced an intention to expand its mandate to include newer TB
378 379 380 381 382 383 384 385 386	governments of high-burden countries and international funders, including improvement of DST coverage, and the endorsement of a single novel MDR-TB regimen by the WHO would contribute to securing adequate demand volume for newer drugs. Much-needed clinical trials are taking place, but are run by non-profit initatives such as the TB Alliance and continued work will depend on continued philanthropic or international aid funding. Licensing by the originator to the Medicines Patent Pool would likely be the quickest mechanism by which to remove patent barriers to competitive generic production of novel MDR-TB drugs. The Pool has recently announced an intention to expand its mandate to include newer TB medicines. <sup>41</sup> If this is not possible, compulsory licensing could provide an alternative route to

- 391 Generic production could make it possible to supply treatments for all cases of MDR-TB with
- 392 newer medicines and regimens with expenditure equivalent to, or less than, that currently
- 393 spent on treating a small proportion of cases with second-line medicines.
- 394
- 395 When the benefits of new regimens are confirmed, delaying access to, and expansion of,
- 396 treatment will lead to the loss of lives and forgone savings. Ensuring prompt generic
- 397 competition can allow greatly improved cost-efficiency and access to treatment.

#### Funding 398

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#### Transparency declarations 400

- 401 The funder has not played any decision-making role in the research. Dzintars Gotham,
- 402 Joseph Fortunak, Anton Pozniak, Saye Khoo, Graham Cooke, and Frederick E Nytko III
- 403 report no conflicts of interest. Andrew Hill has received consultancy payments from Janssen,
- 404 not connected with this project, with no other potential conflicts of interest to declare.
- Authors' contributions 405
- 406 DG and AH designed the study. DG collected conducted price calculations and drafted the
- 407 paper. JF and FN analysed the costs of synthesis for bedaquiline, delamanid, and
- 408 pretomanid. All authors critically reviewed and approved the manuscript.

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## 522 Tables and figures

523 Table 1. Current lowest available prices, estimated generic prices, patent expiry dates, and export volumes of tuberculosis drugs.

Drug	Patent expiry	Daily dose (mg) <sup>a</sup>	API export volumes, 2015 (kg)		API price per	Estimated	Lowest currently
			SRA	Non-SRA	kilogram (\$USD)	generic price per month (\$USD)	available price per month (USD)
Group 1 (first-line	e)						
Rifampicin	Expired	600	5,525	44,537 kg	108-140	3.4-8.3	\$4.1-\$4.8
Isoniazid	Expired	300	13,075	87,398 kg	13-36	0.8-3.1	\$0.5-\$1.6
Pyrazinamide	Expired	1600	20,206	114,206 kg	19-30	3.9-11.3	\$2.2-\$2.6
Ethambutol	Expired	1200	35,199	265,963 kg	39-58	5.0-12.0	\$2.5
Group 2 (injectab	oles)						
Amikacin	Expired	1000	81 (in vials)	2,096 (in vials)	0.24-0.63/vial	7.6-53.7	\$38.0-\$45.1
Kanamycin	Expired	1000	6 (in vials)	1,547 (in vials)	0.39-1.70/vial	12.2-72.1	\$28.0-\$48.2
Capreomycin	Expired	1000	188 (in vials)	580 (in vials)	3.44-4.37/vial	105.9-184.2	\$106.4-\$131.6
Group 3 (fluoroqu	uinolones)						
Levofloxacin	Expired	1000	55,645	44,989	109-200	7.4-16.8	\$3.3-\$5.4
Moxifloxacin	Expired	400	3,383	37,756	180-270	3.5-7.9	\$12.2-\$12.3
Group 4 (bacteric							•
Prothionamide	Expired	750	0	50	213-320 <sup>b</sup>	6.9-16.9	\$10.9-\$14.9
Cycloserine	Expired	750	55	186	914-931	23.1-36.2	\$15.7-\$18.1
Group 5 (novel d							
Bedaquiline	2023	400 QD/200 TIW <sup>c</sup>		[2,030]	2,300-3,450	7.8-17.2	\$136.0
Delamanid	2023	200		[3,629]	320-735	4.9-15.6	\$283.3
Pretomanid	2016	200		[3,629]	1,280 -2,940	10.8-34.1	No published prices
Linezolid	Expired	600	4,888	14,477	140-210	4.3-9.3	\$149.8-\$153.4
Sutezolid	Expired	600		[36,288]	140-210	4.3-9.3	No published prices
Clofazimine	Expired	200	4,871	10	214	3.9-10.7	\$61.3
					140-210 214		

### 524 **Table 1 legend**.

- 525 Table does not include all TB drugs. No API export data were available for ethionamide,
- 526 terizidone, or PAS. Patent expiry references in Table S2. For patent expiry, the year of the
- 527 earliest basic (compound) patent expiry is shown. Numbers in square brackets are global
- 528 demand estimates based on treatment of half of all of detected MDR-TB cases yearly (108,000
- patients). Assumed treatment lengths: Bdq, Dlm, Pa, 6 months; Szd, Pzd, 20 months, based on
- 530 WHO recommendations for treatment with linezolid<sup>2</sup>. All current available prices are those
- 531 quoted in the GDF Product Catalogue except delamanid and bedaquiline (references in Table
- 532 S2). Price for bedaquiline is mean per-month price over 6 months. For bedaquiline and
- 533 delamanid, doses from WHO interim guidelines.<sup>4,6</sup> Dose for sutezolid assumed equal to
- 534 linezolid.
- <sup>a</sup> Doses/regimen design following WHO recommendations, assuming adult patient weighing
   60kg.<sup>2</sup>
- <sup>b</sup> As there were no API exports to SRA countries in 2015, we estimated the higher bound of the
- 538 API price range for prothionamide by multiplying price found for API exported to non-SRA
- 539 countries by 1.5.
- <sup>c</sup> Bedaquiline 400mg daily for 2 weeks, then 200mg three times a week for 22 weeks.
- <sup>d</sup> Dosage assumed to be that used in most recent published clinical trial (NCT01498419).

, trial ,

542 Table 2. Current lowest available prices and calculated generic prices of newer

### 543 tuberculosis regimens.

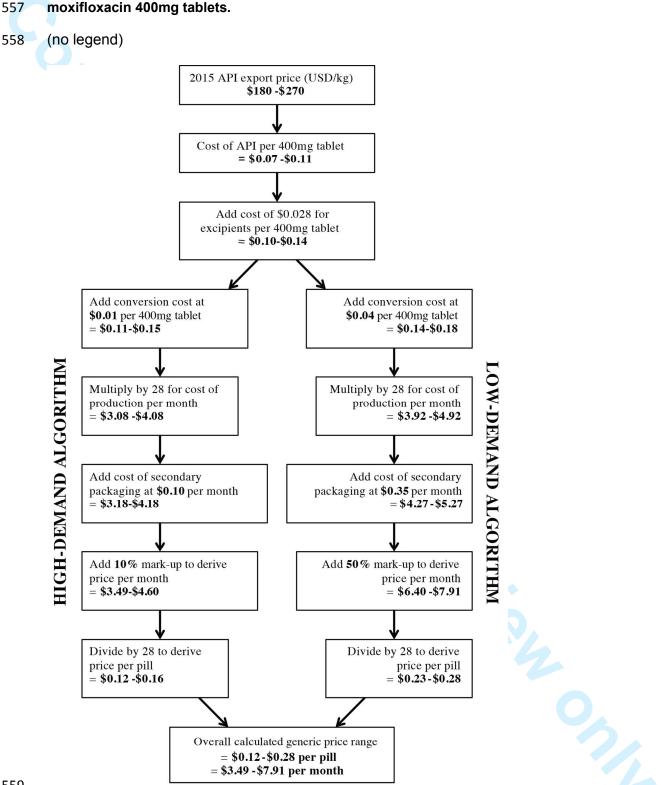
Daily, for 40 weeks: moxifloxacin 800mg, clofazimine 100mg, ethambutol 1200mg, pyrazinamide 2000mg. Daily, for first 16 weeks: isoniazid 600mg,	734	
prothionamide 750mg, kanamycin 900mg (three times a week from week 12)		272-395 <mark>(46-63%</mark> reduction)
As STREAM arm B, but with kanamycin substituted by bedaquiline: 400mg daily for 2 weeks, then 200mg three times a week for 38 weeks, and moxifloxacin substituted by levofloxacin 1000mg daily	1,799	231-359 <mark>(80-87%</mark> reduction)
Bedaquiline: 400mg daily for 2 weeks, then 200mg three times a week for 22 weeks. Daily, for 28 weeks: levofloxacin 1000mg, clofazimine 100mg, pyrazinamide 2000mg. Daily, for first 8 weeks: isoniazid 900mg, kanamycin 900mg	1,325	168-262 (80-87% reduction)
Daily, for 24 weeks: pretomanid 200mg, moxifloxacin 400mg, pyrazinamide 1500mg	140*	53-114 <mark>(19-62%</mark> reduction)
Bedaquiline 400mg daily for 2 weeks, then 200mg three times a week for 22 weeks. Daily, for 24 weeks: pretomanid 200mg, pyrazinamide 1500mg	967*	84-181 <mark>(81-91%</mark> reduction)
Bedaquiline 400mg daily for 2 weeks, then 200mg three times a week for 22 weeks. Daily, for 24 weeks: pretomanid	2,749*	120-276 <mark>(90-96%</mark> reduction)
Linezolid 600mg daily for 2 months, then 300mg daily for 18 months. Daily, for 20 months: delamanid 200mg, levofloxacin 750mg, pyrazinamide 1000mg	7,408	238-507 <mark>(93-97%</mark> reduction)
	for 2 weeks, then 200mg three times a week for 38 weeks, and moxifloxacin substituted by levofloxacin 1000mg daily Bedaquiline: 400mg daily for 2 weeks, then 200mg three times a week for 22 weeks. Daily, for 28 weeks: levofloxacin 1000mg, clofazimine 100mg, pyrazinamide 2000mg. Daily, for first 8 weeks: isoniazid 900mg, kanamycin 900mg Daily, for 24 weeks: pretomanid 200mg, moxifloxacin 400mg, pyrazinamide 1500mg Bedaquiline 400mg daily for 2 weeks, then 200mg three times a week for 22 weeks. Daily, for 24 weeks: pretomanid 200mg, pyrazinamide 1500mg Bedaquiline 400mg daily for 2 weeks, then 200mg three times a week for 22 weeks. Daily, for 24 weeks: pretomanid 200mg, pyrazinamide 1500mg Bedaquiline 400mg daily for 2 weeks, then 200mg three times a week for 22 weeks. Daily, for 24 weeks: pretomanid 200mg, linezolid 1200mg Linezolid 600mg daily for 2 months, then 300mg daily for 18 months. Daily, for 20 months: delamanid 200mg, levofloxacin 750mg, pyrazinamide	substituted by bedaquiline: 400mg daily for 2 weeks, then 200mg three times a week for 38 weeks, and moxifloxacin substituted by levofloxacin 1000mg daily Bedaquiline: 400mg daily for 2 weeks, then 200mg three times a week for 22 weeks. Daily, for 28 weeks: levofloxacin 1000mg, clofazimine 100mg, pyrazinamide 2000mg. Daily, for first 8 weeks: isoniazid 900mg, kanamycin 900mg Daily, for 24 weeks: pretomanid 200mg, moxifloxacin 400mg, pyrazinamide 1500mg Bedaquiline 400mg daily for 2 weeks, then 200mg three times a week for 22 weeks. Daily, for 24 weeks: pretomanid 200mg, pyrazinamide 1500mg Bedaquiline 400mg daily for 2 weeks, then 200mg three times a week for 22 weeks. Daily, for 24 weeks: pretomanid 200mg, pyrazinamide 1500mg Bedaquiline 400mg daily for 2 weeks, then 200mg three times a week for 22 weeks. Daily, for 24 weeks: pretomanid 200mg, linezolid 1200mg Linezolid 600mg daily for 2 months, then 300mg daily for 18 months. Daily, for 20 months: delamanid 200mg, levofloxacin 750mg, pyrazinamide

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#### 544 Table 2 legend.

- 545 \*'Current lowest prices' of pretomanid-containing regimens combine the highest calculated
- 546 generic price estimate for pretomanid with known current lowest prices for other drugs. All
- 547 current available prices are those quoted in the GDF Product Catalogue except delamanid
- 548 and bedaquiline (references in Table S2). Doses/regimen design following recommendations
- 549 in 'Companion handbook to the WHO guidelines for the programmatic management of drug-
- resistant tuberulosis' assuming adult patient weighing 60kg.<sup>2</sup> For bedaguiline and delamanid, 550
- doses from WHO interim guidelines.<sup>4,6</sup> For sutezolid, dose assumed equal to linezolid. 551
- 552 Regimen details from most recent published clinical trial protocols, trial registration numbers:
- 553 STREAM NCT02409290, PaMZ NCT01498419, BPaZ NCT02193776 (loading dose
- 3799, . 554 schedule for DS-TB used), BPaL NCT02333799, MDR-END NCT02619994 (shortest total
- 555 duration and lowest doses assumed).<sup>8–12</sup>

556 Figure 1. Assumptions and calculation algorithms for generic price estimation for



## 560 Figure 2. Lowest currently available prices and estimated generic prices per month

561 (USD) for moxifloxacin, bedaquiline, delamanid, linezolid, and clofazimine.

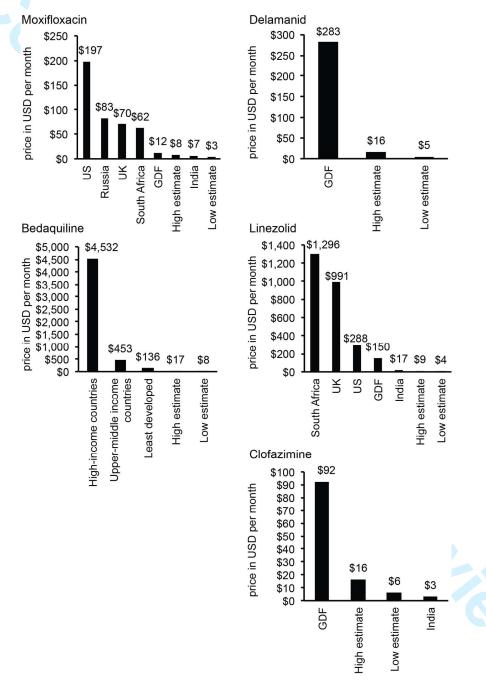
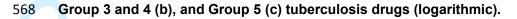
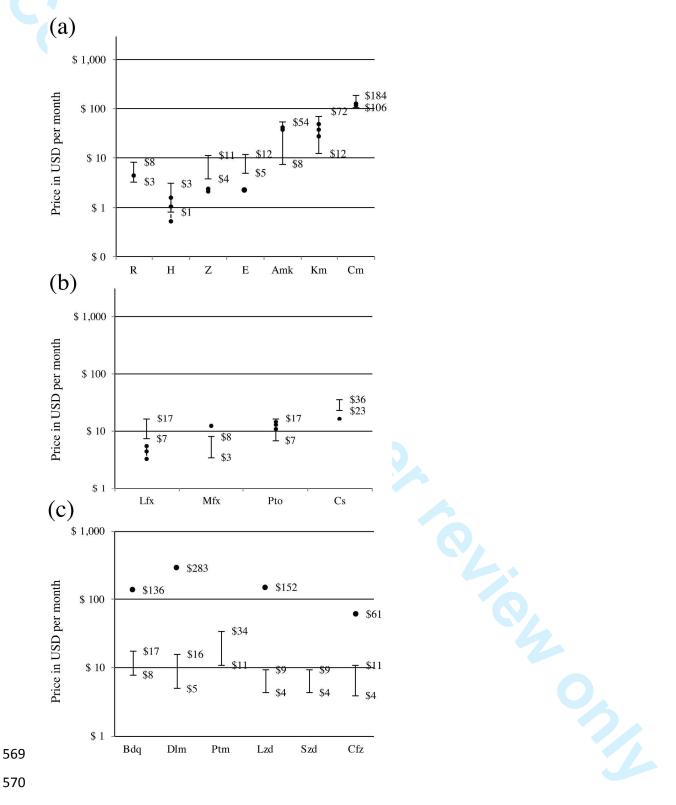




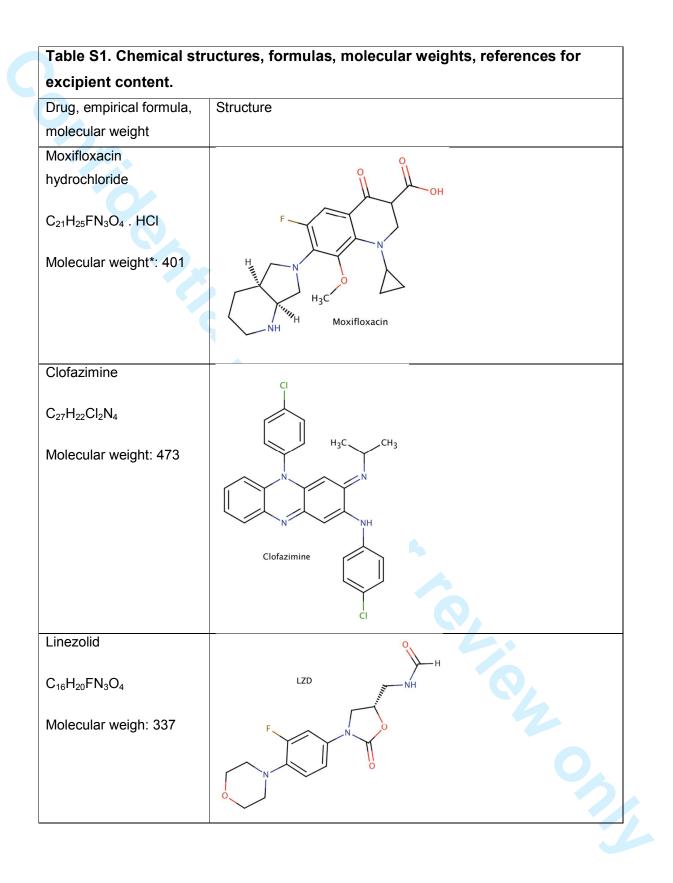
Figure 2 legend: GDF – Global Drug Facility. Dosage assumptions given in table 1. Price for
bedaquiline is mean per-month price over 6 months. Price categories used for bedaquiline
are as described by the originator; country membership of these categories is currently
unknown.<sup>14</sup>

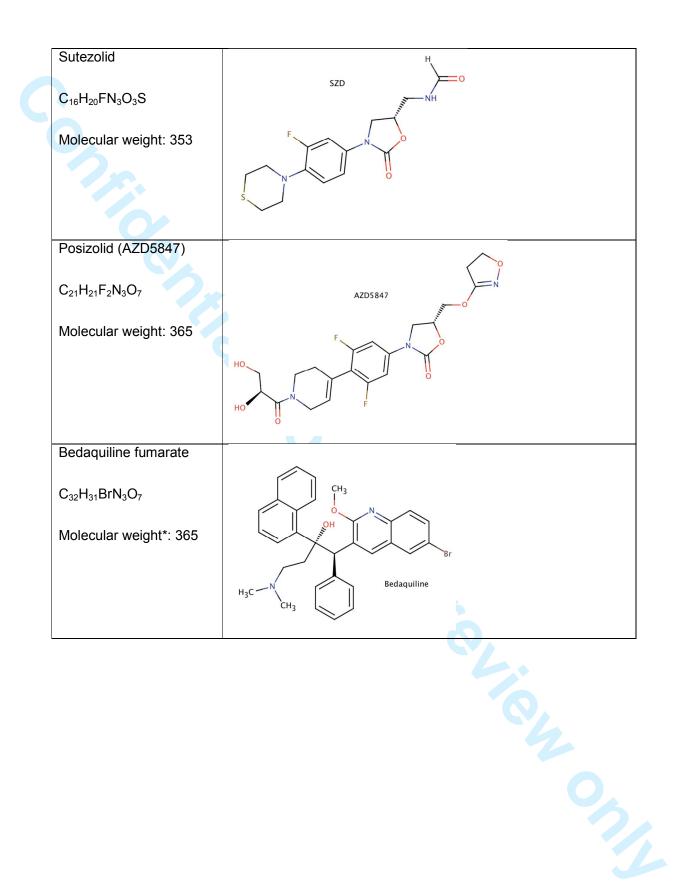
567 Figure 3. Comparison of current and estimated generic prices for Group 1 and 2 (a),

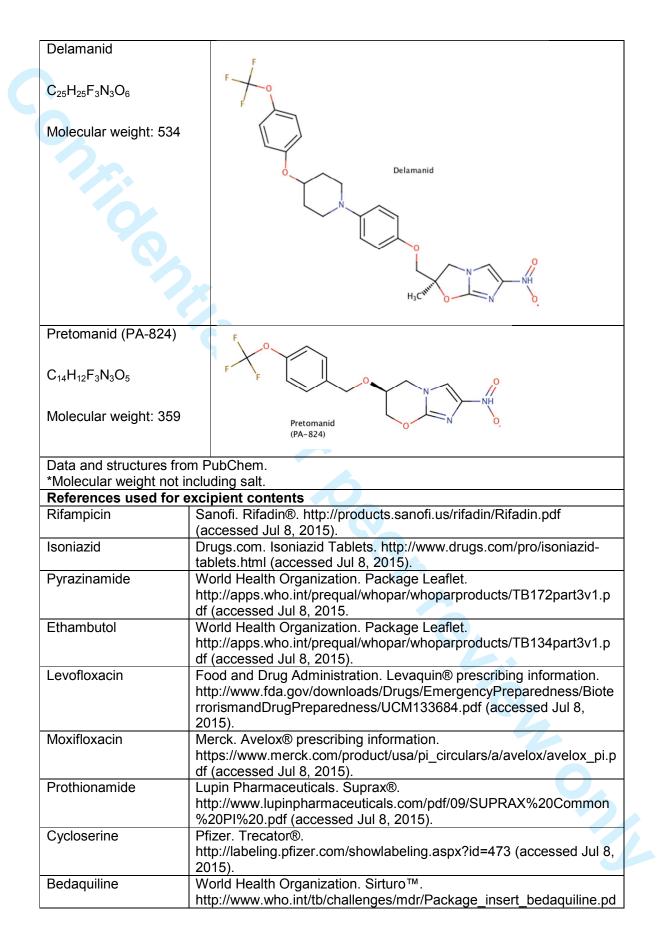




- 571 Figure 3 legend: R – rifampicin; H – isoniazid; Z – pyrazinamide; E – ethambutol; Amk –
- 572 amikacin; Km – kanamycin; Cm – capreomycin; Lfx – levofloxacin; Mfx – moxifloxacin; Pto –
- 573 prothionamide; Cs – cycloserine; Bdg – bedaquiline; Ptm – pretomanid; Lzd – linezolid; Szd
- 574 - sutezolid. Calculated generic price ranges are shown as lines bounded by flat caps, with
- 575 maxima and minima labelled with \$ values. Superimposed filled dots show lowest currently
- 576 available prices (range given according to GDF lowest to highest price, except for Bdg and
- 577 DIm (Table S2)). Assumptions regarding dosage are as given in table 1. Terizidone,
- 578 ethionamide, and PAS are not shown, as generic prices could not be calculated due to lack
- 579 of data on API per-kilogram prices.







r		
		f (accessed Jul 8, 2015).
	Delamanid (same	European Medicines Agency. Summary of product characteristics.
	assumed for	http://ec.europa.eu/health/documents/community-
	pretomanid)	register/2015/20150424131446/anx_131446_en.pdf (accessed Jul 8,
	protomania	
		2015).
	Clofazimine	Novartis. Lamprene®.
		https://www.lamprene.com/fileadmin/pharmaworld/lamprene/lampren
		e_packing_insert.pdf (accessed Jul 8, 2015).
Ī	Linezolid (same	Food and Drug Administration. Zyvox®.
	assumed for sutezolid	http://www.accessdata.fda.gov/drugsatfda_docs/label/2008/021130s
	and posizolid)	016,021131s013,021132s014lbl.pdf (accessed Jul 8, 2015).
L		

Table S2. Sources of current price and patent data.		
Price data sour	ces	
US	GoodRx. http://www.goodrx.com/	
UK	British National Formulary.	
	https://www.medicinescomplete.com/mc/bnf/current/	
Russia	Государственный реестр предельных отпускных цен	
	http://grls.rosminzdrav.ru/PriceLims.aspx	
South Africa	South African Medicine Price Registry. Database of Medicine Prices.	
	Available from:	
	http://www.mpr.gov.za/Publish/ViewDocument.aspx?DocumentPublicatio	
	nld=1761	
India	DrugsUpdate.com. http://www.drugsupdate.com/	
Bedaquiline	MSF Access campaign. DR-TB drugs under the microscope: Sources	
	and prices for drug-resistant tuberculosis medicines. 2016. Available at:	
	http://www.msfaccess.org/sites/default/files/TB_report_DR-	
	TB_DRUGS_UTM4th_edition_2016.pdf. Accessed 22 March 2016.	
Delamanid	Stop TB Partnership. Stop TB Partnership's Global Drug Facility	
	jumpstarts access to new drugs for MDR-TB with innovative public-	
	private partnerships. 2016. Available at:	
	http://www.stoptb.org/news/stories/2016/ns16_005.asp. Accessed 15	
	March 2016.	
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Group 1-4	US Food and Drug Administration. Orange Book.	
drugs	http://www.accessdata.fda.gov/scripts/cder/ob/default.cfm.	
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·	report. 2013.	
Delamanid	UNITAID. A Review of the Delamanid Patent Landscape. 2014.	
Pretomanid	UNITAID. A Review of the PA-824 Patent Landscape. 2014.	
Sutezolid	UNITAID. A Review of the Sutezolid (PNU-100480) Patent Landscape.	
	2014.	
Posizolid	UNITAID. A Review of the AZD5847 Patent Landscape. 2014.	
Linezolid,	MSF Access campaign. DR-TB drugs under the microscope: Sources	
moxifloxacin,	and prices for drug-resistant tuberculosis medicines. 2016. Available at:	
clofazimine	http://www.msfaccess.org/sites/default/files/TB_report_DR-	
	TB_DRUGS_UTM4th_edition_2016.pdf. Accessed 22 March 2016.	
Moxifloxacin		
	15(d) of the securities exchange act of 1934 [Internet]. 2013. Available	
	from:	
	http://www.sec.gov/Archives/edgar/data/310158/000119312513084618/d	
	438975d10k.htm	
	http://www.sec.gov/Archives/edgar/data/310158/000119312513084618/d 438975d10k.htm	

Figure S1. Moxifloxacin exports from India by price, destination region, and size of shipment, 2010-2016 (logarithmic).

Each bubble represents one shipment; bubble area scaled to the size in kilograms of the shipment (inset legend for bubble size). Colours represent the region of the recipient country. For clarity, the regions Africa, Central Asia, and Oceania are not shown as they represent a negligible proportion of exports (0.3% of total volume).

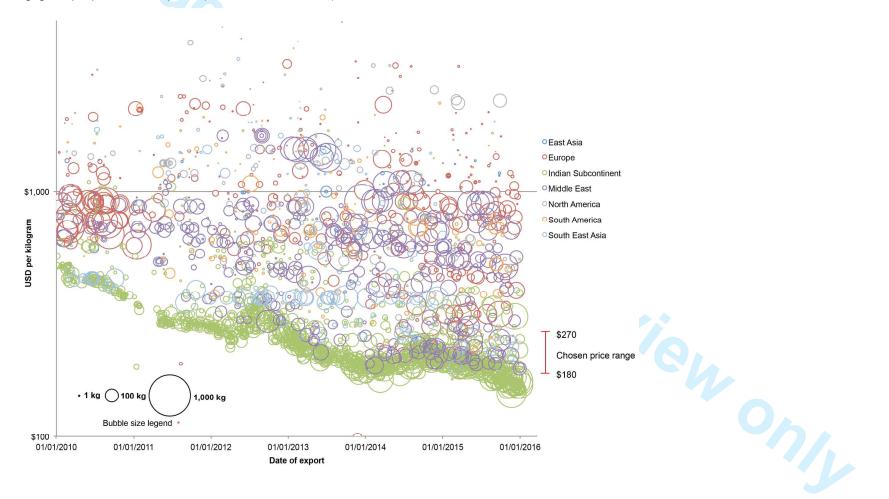


Figure S2. Linezolid exports from India by price, region, and size of shipment, 2010-2016 (logarithmic).

Each bubble represents one shipment; bubble area scaled to the size in kilograms of the shipment (inset legend for bubble size). Colours represent the region of the recipient country. For clarity, the regions Africa, Central Asia, and Oceania are not shown as they represent a negligible proportion of exports (0.04% of total volume).

